

Cascade Natural Gas Corporation
Conservation Plan 2017
Appendix B - Outreach

Community Energy Challenge & CEC Partnership



Smart Energy
Simple Steps
Serious Savings

January 5th, 2016

To: Monica Cowlshaw
Manager, Energy Efficiency & Community Outreach
Cascade Natural Gas Corporation

CC: Kary Burin

From: Jeff Aslan
Energy Program Manager
Sustainable Connections

Ross Quigley
Manager
Community Energy Challenge
Opportunity Council

Monica,

To keep our request for sponsorship for the Community Energy Challenge simple, Sustainable Connections (SC) and the Opportunity Council (OC) are submitting this comprehensive partnership proposal to Cascade Natural Gas (CNGC). We are proposing to support CNGC's natural gas saving goals with several specific targeted efforts that produce measureable results while providing the company with positive exposure as a business and sustainability leader in Whatcom, Skagit and Island Counties. SC, OC and CNGC share the goals of increasing the uptake of energy efficient practices and technologies. Your support is integral to our success.

I just wanted to give you a quick update on SC's energy program sponsorship and the work that we've done to date with the Community Energy Challenge. Here are a couple of things that are coming up soon and a list of the exposure that CNGC has received so far this year. As always, let me know if you have any questions.

Proposed 2016 partnership elements – Total cost: \$6,000

1) Sustainable Connections Energy Program Support - \$3,000

Sustainable Connections' Energy program operates the commercial energy services program helping small businesses in Whatcom, Skagit and Island counties with making energy efficiency improvements. Through this program we help businesses identify and implement a variety of types of energy efficiency projects, many of which are rebate-eligible natural gas efficiency measures. In 2015 we had the following successes:

- We have sent out reports to 63 new businesses that had energy assessments through the CEC in 2015 so far. Each of these businesses receives a customized report detailing all of our recommended measures to save energy along with links to CNGC's rebates and CNGC's logo on it.
- We have advised dozens of clients and contractors on the availability of CNGC's prescriptive rebates and have submitted numerous projects for potential custom rebates. We expect many of these clients to commit to projects in 2016.
- In 2015, we obtained a CNGC rebate for Fountain Laundry to replace its commercial washers, saving 1080 therms, and also for the Table to get a new gas fryer, saving 548 therms.
- We have dozens of business clients who implemented gas savings measures in 2015 for which there is not currently a CNGC rebate. Examples include high efficiency boilers under 300 kBtu input, adding programmable thermostats, fixing stuck open economizers, and air sealing projects. It is difficult to quantify the exact savings achieved without a utility program to account for these measures, but a list of completed measures in 2015 could be generated from our database.
- We display CNGC's logo on our printed marketing materials, social media and during events, reaching many CNGC customers looking for smart ways to upgrade their systems. A detailed list of sponsorship benefits is available here: <http://sustainableconnections.org/membership/sponsorship-2016/why-partner>

Coming Up:

- We will be hiring additional staff to conduct more energy assessments in 2016
- We have many projects that are at the feasibility stage that we hope to finalize in 2016 including weatherization projects and boiler upgrades that would qualify for CNGC's rebates
- We can distribute CNGC's Energy Savings Kits to commercial customers and track implementation.

2) Opportunity Council Community Energy Challenge Residential Program Support- \$3,000

These funds will be utilized to support the continuing operation of the residential one-stop-shop, which is offering services not only in Whatcom but also Skagit and Island Counties as well.

Cascade Natural Gas's logo will continue to be included on residential outreach materials, and CNGC will continue to be recognized as a partner in OC presentations about the CEC.

OC Staff will provide individualized assistance with accessing CNGC's rebate programs. To date, more than 2,000 residential customers have received assessments through the CEC with many thousands more receiving targeted outreach materials. More than 1,200 households receiving the assessment implemented at least one major recommended measure through the program (greater than 50% of those receiving assessments). Furthermore, our survey results show that about 1/4 of households that received the

assessment made energy efficiency improvements outside of the CEC, but based on our recommendations. Many of these improvements have been heating system replacements involving CNGC rebates.

Between October 2014 and October 2015 the CEC completed 92 projects where CNGC provided the primary heat source. These projects accessed an estimated \$27,000 in rebates from CNGC.

On average, the CEC is able to reduce homeowners estimated energy consumption by ~21%. This is the equivalent of \$470 of savings annually (includes gas and electricity). CNGC's funding for this program is leveraged by both Washington State Community Energy Efficiency Program funding and Northwest Clean Air Agency Greenhouse Gas Mitigation Program funding.

In 2016, the residential program expects to be completing the majority of the work for three new pilot programs: a 2-project multi-family weatherization pilot, a 12-project lower-to-moderate income weatherization pilot, and a 3-project toward net-zero retrofit pilot. All of these, where gas heat is the existing condition, should be great opportunities to feature the CNGC conservation program.

Your support is an important part of our success. Thank you again.

Sincerely,



Jeff Aslan
Energy Program Manager
Sustainable Connections



Ross Quigley
Manager
Community Energy Challenge
Opportunity Council

Sustainable Living Center Partnership

Cascade Natural Gas Custom Sponsorship 2016

Sustainable Living Center (SLC) values the partnership of Cascade Natural Gas in promoting SLC efforts and providing technical, in-kind, and financial support to SLC. In return, SLC provides brand promotion, consumer education and awareness, and quality control inspections. SLC provides an extension of CNG conservation efforts for the Walla Walla Valley. This document provides an outline of a custom sponsorship agreement between CNG Conservation efforts and SLC.

1. **Brand Promotion:** In outreach and recognition materials, SLC promotes the CNG brand. Examples include the SLC Website, Community Energy Efficiency Program Resource Guide, SLC Public Workshop Series handouts and promotional materials as applicable.
2. **Consumer Education and Awareness:** Our customers rely on us and our approved contractors to help them make decisions on upgrades for their homes. Part of our responsibility lies in ensuring customers receive education about their options, are aware of rebates that may be available, and provide them with the tools necessary to successfully navigate the rebate process.
3. **Quality Control Inspections:** QC is a necessary component of any weatherization program. In addition to qualifying a residence for upgrades, quality control inspections provide validation for the program recommendations as well as ensure the work is completed to program standards. While SLC conducts QC for the CEEP program, it has the capacity to provide CNG specific inspections at residences specified by CNG also.

To further quantify these components, SLC will provide the following:

- Logo displayed on back page of the 2015-2016 CEEP Informational Handout as a Sponsor/partner.
 - Platinum Sponsor - \$2,500.00
 - Gold Sponsor - \$1,500.00
 - Silver Sponsor - \$750.00
- Logo displayed on 2016 SLC Public Workshop Series advertising and brochures, including lecture handouts (14 workshops planned).
- Logo placed on our 2016 Sponsor Banner displayed at outreach events such as Fourth of July in the Park, Ducky Derby, Your Green Life Festival, Diversity Day, and similar community events.
- Logo displayed on a sponsor Thank you/recognition banner at our Builders ReSupply store.
- Company description/logo, and link to partner website from the SLC website
- SLC BPI certified auditors and office staff will provide consumers with information about CNG rebates and offers as well as providing each customer with a copy of the 2015-2016 CEEP Informational Handout which provides all information needed to apply for eligible rebates as

well as tips and resources to navigate the CEEP process. Informational Handout will include a full page (5.5" x 8") of CNG developed content.

- SLC office staff will assist customers who need additional help in completing rebates or who have additional questions.
- SLC offers CNG customers CNG's Energy Savings Kits at the WEC office and at training and outreach events as applicable
- Quality Control efforts-CNG specified addresses and/or optional SLC provided addresses. See current MOU for pricing and details.

SLC may also assist with CNG initiatives, building relationships, and other less tangible activities as is appropriate and within its capacity.

Changes to this agreement may be made at any time and this agreement does not constitute a contract. It is the goal of SLC to provide a quality partnership that will be mutually beneficial to SLC and CNG, as well as providing enhanced services to our mutual customers.

For questions or additional information please contact us at info@sustainablelivingcenter.com or via phone (509)524-5218.

GUEP Co-branded Bill Insert 2016



In the Community to Serve®

GEORGETOWN UNIVERSITY
ENERGY PRIZE

ANACORTES, WA | BELLINGHAM, WA | BEND, OR | WALLA WALLA, WA

Cascade is proud to partner with four city-finalists in a national two year, \$5 million prize competition to reduce energy use through ingenuity and community wide engagement. Find out how you can get involved!

Are you a Washington residential customer and ready to reduce your energy usage? Upgrade to high-efficiency appliances, install insulation and claim your Cascade rebate.

Cascade Natural Gas Corporation Residential Rebates*:

High-Efficiency Natural Gas Combined
Domestic Hot Water and Hydronic Space Heating
AFUE 90%+ - **\$825**

High-Efficiency Natural Gas Furnace
AFUE 95%+ - **\$250**

High-Efficiency Natural Gas Fireplace
FE .70+ / AFUE 80%+ - **\$150/\$250**

Condensing High-Efficiency
Natural Gas Tankless Water Heater
EF 0.91+ - **\$150**

Whole House Residential Air Sealing
Equal to or less than 0.0003 Specific Leakage Area
through pre and post blower door testing - **\$100**

Wall Insulation
≥ R-11 or fill cavity - **\$.35/sqft**

Floor Insulation
≥ R-30 or fill cavity to min. R-19 - **\$.30/sqft**

Ceiling or Attic
≥ R-38 - **\$.30/sqft**

And don't forget about our **FREE Energy Savings Kits!** Apply online today.

Visit: www.cngc.com/conservation | **Call:** 1-866-626-4479

**Additional restrictions and minimum equipment specifications apply, contact us for details.
AFUE : Annual Fuel Utilization Efficiency | FE: Fireplace Efficiency | EF: Energy Factor*

Washington: Contact Cascade Natural Gas Corp. for information on natural gas commercial and residential conservation incentives.

Oregon: Contact Energy Trust of Oregon for information on natural gas commercial and residential conservation incentives.

Visit: www.cngc.com/conservation
Call: 1-866-626-4479

Visit: www.energytrust.org
Call: 1-866-368-7878



In the Community to Serve®

**Good luck to all of
our city-finalists!**

BEND

DO JUST ONE THING

Your local guide to starting small—and going big.

Our team of energy heroes can get really big things done (maybe even \$5 million big!), if we all work together to reduce our energy use.

It's true! Making one change each month can have a big impact in the amount of energy that you use (or don't use). It's easy. And it all starts with you. So come on! Let's do your thing!

See how you can start saving by doing just one thing a month.



www.BendEnergyChallenge.org

WALLA WALLA

\$5 MILLION IS ON THE LINE!

JOIN IN WITH WALLA WALLA POWER PLAY!

YOU CAN:

- Save money on your utility bills
- Improve the comfort in your home
- Win Big! City of Walla Walla residents can compete for a \$1,000 cash prize
- Play BINGO! Earn a chance to WIN awesome prizes in the monthly BINGO drawings
- Help Walla Walla win the \$5 million Georgetown University Energy Prize (www.guep.org)
- Reduce your environmental footprint
 - Set a great example for your family & friends
 - Improve our communities' quality of life



SustainableLivingCenter.com

ANACORTES

Celebrate Earth Day by doing your part to save energy and help Anacortes win \$5,000,000!

All you have to do to win is lose! We're here to help you find the best ways to reduce your bills, improve your home's comfort and give the Earth a clean, green future by saving energy in your home.

The energy you never need to use is the cleanest energy there is! Visit our Bayshore Office on 6th & Commercial to see what programs are best for you.



Anacortes Community Energy
www.acechallenge.org

www.AceChallenge.org

BELLINGHAM

WE NEED YOUR HELP!

Bellingham is currently tied for 4th place in a competition to save energy. The winning city receives \$5 million and we're asking for your help.

NOT SURE WHAT YOU CAN DO?

Visit BellinghamEnergyPrize.org for simple steps and expert help. From the smallest reminders like shortening your showers to big projects like installing solar panels, the website contains helpful information for you to save energy right now!



Start Saving! Right Meow!

BellinghamEnergyPrize.org

CIP focused Coloring Book Cover 2016

Contact us to learn more!

To learn more about earning rebates on qualifying high-efficiency natural gas upgrades, visit us online at

www.cngc.com/conservation

or call **866.626.4479**

To learn more about Natural Gas, visit

www.safeathomewithleo.com



Know what's below.
Call before you dig.



**CASCADE
NATURAL GAS**

C O R P O R A T I O N [®]

A Subsidiary of MDU Resources Group, Inc.

In the Community to Serve[®]

Did you know?

The ancient Chinese were the first to discover underground deposits of natural gas. In 600 BC, Confucius wrote of wells 100 ft deep... The Chinese piped the gas to where it was needed through long, hollow bamboo poles.*

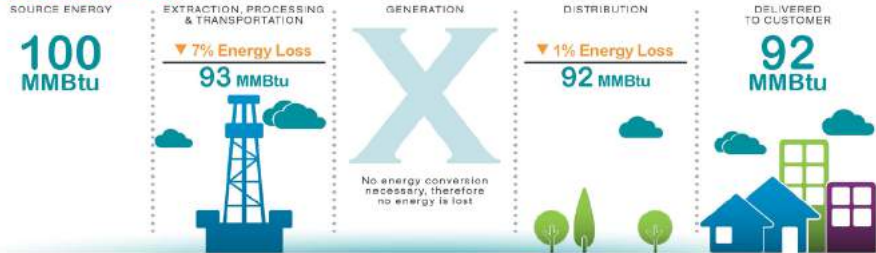
*For more cool facts about natural gas, visit: cngc.e-smartonline.net

Around the first century the King of Persia (Iran) built his kitchen in his palace around a natural gas flame that had been ignited by lightning. This was probably the first real use of natural gas in a home.*

Electricity



Natural Gas



Courtesy of American Gas Association

Use natural gas because less is lost getting to your home!

Hey Parents!

Cascade cares about Energy-Efficiency.

What are some ways you can help the environment?

Earn money back while lowering your energy bills with rebates on qualifying natural gas high-efficiency upgrades!

Here's one way to help - Replace a wood burning fireplace with a natural gas hearth. They are better for air quality both inside and outside your home!

Here's another - Conserve the energy you use!

Have your parents check out our rebates!

High-Efficiency Natural Gas Fireplace
FE 70%/ AFUE 80% - \$150/\$250

High-Efficiency Natural Gas Furnace, 95% AFUE - \$250

Conventional High-Efficiency

Natural Gas Water Heater, EF 0.67 - \$125

Condensing High-Efficiency Natural Gas

Boiler/Hot Water Heater, 0.91 EF - \$125

Energy Star Certified or Built Green Certified Homes, \$600
Doors, Insulation, Air Sealing, and more!

Energy Experience Handout

The use of natural gas comes with an obligation to promote safety and efficient energy consumption through responsible environmental stewardship.



In the Community to Serve®

Important Safety Tips to Remember:

Natural gas has a combustible range from 5% to 15% gas to air mixture. Although explosions are extremely rare, you can help prevent them by playing it safe around natural gas.

In order to detect natural gas leaks you can follow your senses.

Smell



Sight



Hearing



- Natural gas in its natural state does not smell
- Natural gas companies add a chemical called mercaptan that smells like sulfur or rotten eggs to help detect leaks

- Bubbles rising in a puddle or other pool of liquid
- Dust or dirt blowing from a hole in the ground
- Dead or dying vegetation in unexpected locations

- Hissing (small perforation) or roaring (large break)

If you suspect a natural gas leak follow the below steps.

1. Evacuate the building or leave the area where leak is suspected.
2. Ask your parent or an adult to call 911 or Cascade Natural Gas Corporation (CNGC) at 1-888-522-1130. Do not use your cell phone or landlines anywhere near the leak to call.
3. Don't do anything that would create a spark around the leak, such as flipping a light switch or using a garage door opener.
4. Cascade Natural Gas will come out and investigate the leak free of charge.
5. Do not re-enter the structure until the gas company representative says it's okay.

Help prevent leaks! Remind your parents and neighbors to always call 811 before they dig in their yard to have their underground utilities marked.

Contact CNGC for info on the safe & efficient use of natural gas at home.



**Know what's below.
Call before you dig.**

1-888-522-1130

WWW.CNGC.COM

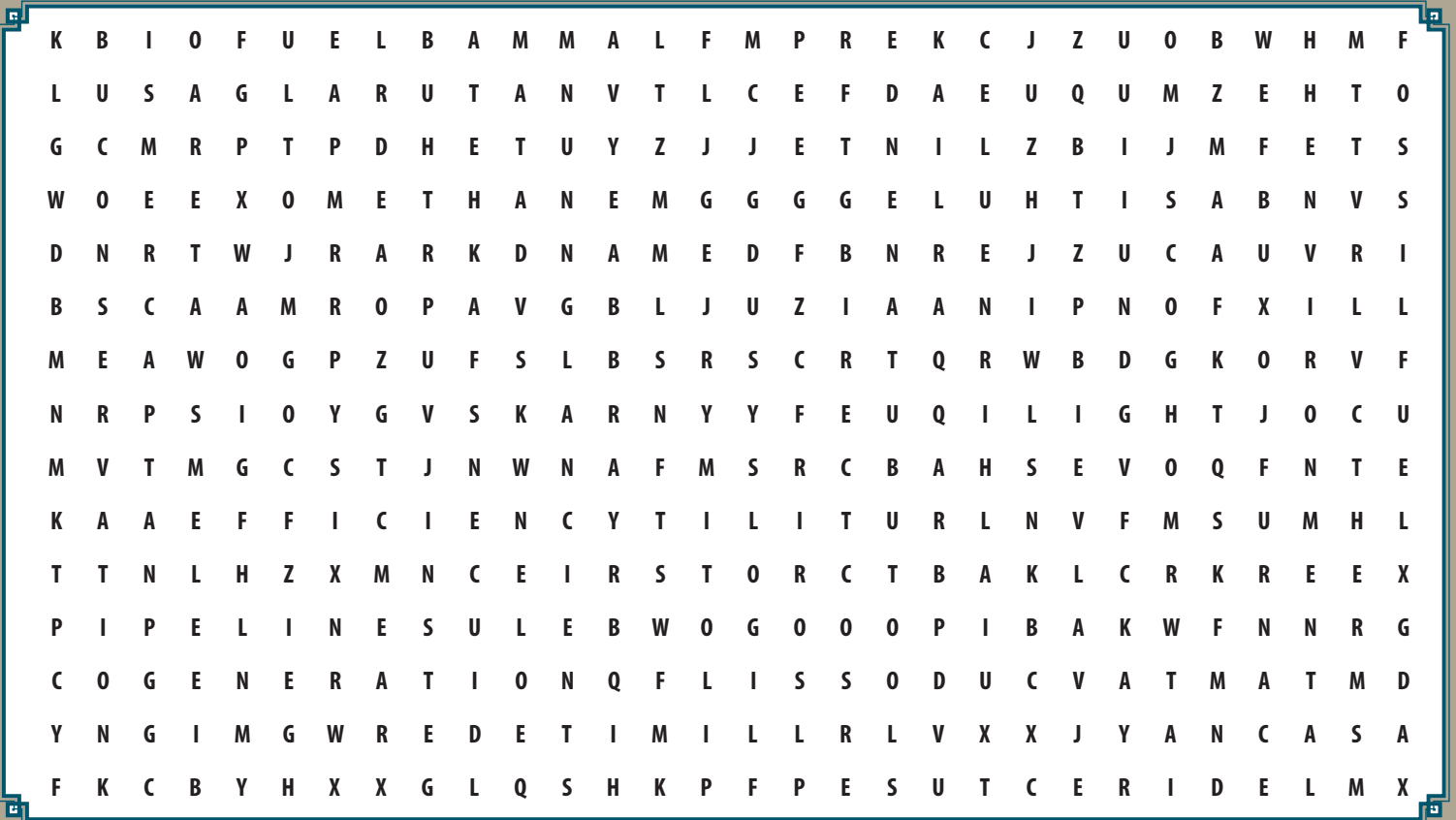
Promote Energy-Efficiency

Natural gas can be used in a variety of ways - fireplaces, cooking, water heating, and space heating just to name a few. If your home has natural gas, it's a great time to encourage high-efficiency upgrades and low cost/ no cost actions you can take to reduce overall energy use. Here are a few tips to reducing your usage:

- Remove obstructions - Keep airways and ducts free flowing and change furnace filters regularly
- Use drapes effectively - Open drapes during the day to absorb the sun's warmth then close them at night
- Set the stage - Set programmable thermostats between 65-70 , reduce temps when away and at night
- Reduce waste - Use less hot water (Cascade has free energy savings kit, contact us for details)
- Caulk & weather strip doors & windows - An efficient and inexpensive way to lower your heating bills
- Upgrade a home's insulation and appliances to high-efficiency options

Remind friends and family that CNGC offers rebates for upgrading to qualified natural gas high-efficiency measures including furnaces, fireplaces, insulation and more. Check out our website for current offers.

The ins and outs of Natural Gas



ANCIENT	ANTHROPOGENIC	BARBECUE	BIOFUEL	BUTANE
CITY GATE	COGENERATION	CONSERVATION	CUBIC FOOT	DEMAND
DIRECT USE	EFFICIENCY	ENERGY	ENVIRONMENTAL	FLAMMABLE
FOSSIL FUEL	FURNACE	HEATER	LIGHT	LIMITED
LIQUEFY	MERCAPTAN	METER	METHANE	MIGRATE
NATURAL GAS	PILOT	PIPELINE	POROUS	PROPANE
RANGE	RENEWABLE	SEISMIC	THERMS	THERMOSTAT
UTILITY	VALVE	VAPOR	WATER	WELL

Yakima Baseball Campaign Field Poster



**CASCADE
NATURAL GAS**
CORPORATION®

A Subsidiary of MDR Resources Group, Inc.

In the Community to Serve®

**WE LOVE A GOOD TRIPLE PLAY...
DON'T YOU?**

COMFORT

Natural Gas provides consistent, comfortable and reliable heating for your home and business - Especially when paired with natural gas water heating and cooking.

EFFICIENCY

Upgrade to qualifying high-efficiency natural gas appliances to leverage your energy investment - Don't forget to check with your local utility for available rebates.

SAFETY

Call 811 two business days before you dig, to have underground utility lines marked. It's free of charge and helps keep everyone safe.

**WWW.CNGC.COM
(888) 522-1130**



**Know what's below.
Call before you dig.**

Sports Team Coupon

ENJOY A TREAT!

OFFER EXPIRES 9/15/16
LIMIT: (1) PER GUEST



Present this coupon at the Big Apple Concession Stand to receive a **FREE** Regular Popcorn, Paleta, Tim's Chips, or Bimbo Brand Product.

Cascade Natural Gas proudly supports our community partners and encourages the responsible and sustainable use of energy. Using natural gas to provide heat, water heat and cooking in your home or business is the most efficient use of our precious natural resources. However, even the cleanest energy sources must be used efficiently and effectively.

Cascade encourages residential and business customers to install high-efficiency equipment as often as possible. Our cash rebates can help offset the cost of implementation on qualified improvements.

Washington Homeowners: Cascade offers cash rebates to customers to purchase energy-efficient natural gas equipment and measures. Learn how these conservation rebates and community partnerships are making a difference for real customers.

Call Today For More Info.

1.866.626.4479

www.cngc.com

COMFORT

Natural Gas provides consistent, comfortable and reliable heating for your home and business - Especially when paired with natural gas water heating and cooking.

EFFICIENCY

Upgrade to qualifying high-efficiency natural gas appliances to leverage your energy investment - Don't forget to check with your local utility for available rebates.

SAFETY

Call 811 two business days before you dig, to have underground utility lines marked. It's free of charge and helps keep everyone safe.



**Know what's below.
Call before you dig.**



**CASCADE
NATURAL GAS**
CORPORATION[®]

A Subsidiary of MDU Resources Group, Inc.

In the Community to Serve[®]

Longview Program Ad - Triple Play



In the Community to Serve®

We LOVE a good triple play, don't you?

Comfort - Natural Gas provides consistent, comfortable and reliable heating for your home and business - Especially when paired with natural gas water heating and cooking

Efficiency - Upgrade to qualifying high-efficiency natural gas appliances to leverage your energy investment - Don't forget to check with your local utility for available rebates

Safety - Call 811 two business days before you dig to have underground utility lines marked. It's free of charge and helps keep everyone safe



www.cngc.com

1-888-522-1130



Know what's below.
Call before you dig.

Longview Football Message



In the Community to Serve[®]

Spotlight on Efficiency & Safety

CNGC.COM/CONSERVATION

866.626.4479

- **Contact Cascade Natural Gas Corporation before tackling your next renovation to receive rebates on eligible insulation and high-efficiency natural gas upgrades.**
- **Call 811 two business days before you dig to have underground utility lines marked. It's free and helps keep everyone safe!**



**Know what's below.
Call before you dig.**

January, June,
September, & November
Bill Insert Samples



We have a dream...

That one day, ALL our customers will enjoy the affordability and comfort that comes with high-efficiency natural gas upgrades paired with ENERGY STAR® homes.



WWW.CNGC.COM/CONSERVATION

RESIDENTIAL REBATES

**ENERGY STAR
Certified New Home - \$600**

**High-Efficiency
Natural Gas Furnace - \$250**

**For more information,
visit us online!**

**NEW YEAR. NEW HOME.
NEW FURNACE?**

Enjoy the warmth and comfort even more, by earning a rebate for high-efficiency natural gas upgrades*!

Contact Cascade Natural Gas Corporation to learn about incentives for conserving energy.



To find a Trade Ally near you visit :
www.cngc.com/conservation
or call 1-866-626-4479.

** Additional restrictions apply, please contact us for details.*

1/16



DECLARE YOUR INDEPENDENCE!
FREEDOM from higher energy bills doesn't have to be at the cost of comfort. Our rebates for high-efficiency upgrades will save you money while increasing your **COMFORT**.

WWW.CNGC.COM/CONSERVATION



Residential Rebates*

High-Efficiency Natural Gas Combined Domestic Hot Water and Hydronic Space Heating AFUE 90%* - **\$825**

Condensing High-Efficiency Natural Gas Tankless Water Heater EF 0.91* - **\$150**

Conventional High-Efficiency Natural Gas Water Heater .67* EF - **\$45**

Don't forget our free energy savings kits - apply online!

**FEEL AT LIBERTY TO SAVE ENERGY
WHILE EARNING A REBATE!**

Even in the summer months, you can save money on heating your home's water by upgrading to a qualifying energy-efficient appliance.

Let us help you gain independence from high energy bills with a Cascade Natural Gas rebate on qualifying upgrades.

For information on additional incentives and to find Trade Ally contractors, visit www.cngc.com/conservation or call 1-866-626-4479.

**Additional restrictions and minimum equipment specifications apply, please contact us for details. AFUE : Annual Fuel Utilization Efficiency FE: Fireplace Efficiency EF: Energy Factor*



WWW.CNGC.COM/CONSERVATION

Make it come true with High-efficiency Natural Gas appliances and rebates today!



RESIDENTIAL REBATES

ENERGY STAR®
Certified New Home - \$600

BUILT GREEN®
Certified Home - \$600

For more information, visit us online!

It's time for the Fall Parade of Homes Tours!

Check out your local Home Builders Association for their scheduled 2016 Home Tour this fall and look for featured high-efficiency natural gas appliances.

Include high-efficiency natural gas upgrades and appliances in your new home for comfort, reliability and to get the most from your investment!

For information on incentives and to find Trade Ally contractors, visit www.cngc.com/conservation or call 1-866-626-4479.



9/16



WWW.CNGC.COM/CONSERVATION

Provide a loving and warm welcome this holiday season!

Ensure you have plenty of warm water with a new high-efficiency conventional or tankless natural gas water heater.



RESIDENTIAL REBATES*

Conventional High-Efficiency Natural Gas Water Heater .67+ EF: \$45

Condensing High-Efficiency Natural Gas Tankless Water Heater 0.91+ EF: \$150

Don't forget our free energy savings kits - apply online!

When you're ready to upgrade your Natural Gas water heating solution, check with your contractor to be sure it's a high-efficiency model to qualify for a Cascade rebate!



For information on available incentives and to find Trade Ally contractors, visit www.cngc.com/conservation or call 1-866-626-4479.

*Additional restrictions and minimum equipment specifications apply, please contact us for details. EF: Energy Factor.

SICBA Home Tour

In-Home Signage

Ex. HE Water Heaters

This smart home uses a:

*Natural Gas
High Efficiency
Water Heater*

*Saving money and
energy all year long.*



In the Community to Serve®

**For rebates, call 866.626.4479, or
visit www.cngc.com/conservation.**

Home Tour Lawn Sign

Proudly going **green**
with clean, reliable
Natural Gas.



CASCADE
NATURAL GAS

C O R P O R A T I O N

®

A Subsidiary of MDU Resources Group, Inc.

In the Community to Serve®

Rebates available for high-efficiency natural gas
upgrades at www.cngc.com/conservation.

SICBA Membership Directory 2016



In the Community to Serve®



Want a **HEALTHY, HAPPY** home?

An energy-efficient home that's properly insulated and ventilated can help provide a comfortable and healthy home environment.

Paired with a "healthy bottom line" from rebates for eligible natural gas upgrades and lower utility bills, means everybody's happy!

Call 866.626.4479 or visit cngc.com/conservation.

CWHBA Home Tour Ad

Imagine Your Dream Home

Make it come true
with high-efficiency
Natural Gas today!



Have big plans for your home? Include high-efficiency Natural Gas upgrades and appliances to get the most from your investment. For rebates from Cascade Natural Gas on qualifying upgrades, call **1-866-626-4479** or visit us online at www.cngc.com/conservation.



Know what's below.
Call before you dig.



In the Community to Serve®

Fall & Spring LCCA CIP Promotions



Know what's below.
Call before you dig.



PLANNING FOR YOUR ENERGY NEEDS?

Savvy home owners know space and water heating have a significant impact on a home's comfort, not to mention future energy bills.

Install high-efficiency natural gas equipment to minimize energy use and receive rebates from Cascade Natural Gas to help offset your investment in comfort and reliability.

To Do List

- Review your choices - furnaces, water heaters and more...
- Check out Cascade's website @ www.cngc.com/conservation or call 1-866-626-4479
- Install high-efficiency upgrades through a Trade Ally Contractor
- Apply for a rebate & start saving!



In the Community to Serve®



In the Community to Serve®

BATH

Warmth and Comfort
with Natural Gas!

Serve all of your hot water
needs with a high-efficiency
tankless hot water heater!

Rebates Available
To learn more, call 866.626.4479
www.cngc.com/conservation



Bonus Coupon

2016 Cascade Natural Gas Customer Rebate Bonus Coupon*

If rebate is submitted** before 9/1/16

\$100
OR
\$50

If rebate is submitted** after 9/1/16

Coupon valid only in conjunction with an eligible rebate application, and cannot be used in payment towards a gas bill. A rebate check will be mailed to the customer with verification of active gas account and approved rebate application.



A Subsidiary of MDU Resources Group, Inc.

In the Community to Serve®

**TO REDEEM COUPON WITH AN ONLINE APPLICATION
SCAN AND UPLOAD ALONG WITH YOUR INVOICE**

The Cascade Natural Gas Corp. Conservation Incentive Program is proud to team up with contractors in our Trade Ally network to offer you a “bonus rebate” for installing rebate-qualified measures.

TRADE ALLY COMPANY

TRADE ALLY REPRESENTATIVE SIGNATURE

CUSTOMER SIGNATURE

*Limit 1 coupon per customer, per measure

*Only valid for measures installed in 2016

*Coupon must be attached to invoice and signed both by Trade Ally and customer

*Coupon does not signify endorsement or warranty of work performed

*Must be a Cascade Natural Gas customer on a qualifying rate schedule

*Coupon is non-transferable and is for distribution solely by designated Trade Ally - note all coupons are individually numbered

*Funds will be issued following approval of rebate application attached to coupon

**Submission date is the date application is stamped by post office or entered on line

WWW.CNGC.COM/CONSERVATION OR CALL 866-626-4479

Congratulations

...ON THE STEPS YOU ARE TAKING TOWARD ENERGY-EFFICIENCY IN YOUR HOME!

EXPLORE THE CASCADE CONSERVATION CORNER WEBSITE AT

WWW.CNGC.COM/CONSERVATION

FOR INFORMATION ON AVAILABLE RESIDENTIAL AND COMMERCIAL REBATES INCLUDING:

FURNACES, WATER HEATERS, INSULATION, FIREPLACES

AND

FREE ENERGY SAVINGS KITS

Future of Energy Ad

REBATES turn a *good investment*
in energy efficiency into
a **GREAT INVESTMENT!**

Commercial Incentives Available
for cost-effective, energy-efficient
natural gas upgrades.

efficiency

A hand in a suit sleeve is shown drawing a white arrow that starts as a horizontal line and then curves sharply upwards and to the right, ending in a pointed arrowhead. The word "efficiency" is written in a cursive font above the start of the arrow.

Call: 866-626-4479, or visit:
www.cngc.com/conservation



In the Community to Serve[®]

Columbia Center Spring 2016 Standee

REBATES turn a *good investment*
in energy efficiency into
a **GREAT INVESTMENT!**



Commercial Incentives Available
for cost-effective, energy-efficient
natural gas upgrades.



In the Community to Serve®

www.cngc.com/conservation

You've upgraded your gadgets...



*... is it time to upgrade to a
high-efficiency natural gas furnace?*



Rebates Available
866-626-4479



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Gas Fired Heating Promotion

Cascade Natural Gas Commercial and Industrial Conservation Incentive Program wants to give you extra cash rebates on qualified high efficiency gas fired equipment - that's cash in the bank for you.



Incentive rates are increasing by **20 percent** on qualifying commercial and industrial high-efficiency gas fired heating equipment installed between September 1 and December 31, 2016.*

EQUIPMENT AND EFFICIENCY TYPE	BONUS SEPTEMBER 1 - DECEMBER 31
WARM AIR FURNACE	
91% Min AFUE - \$3.00/kbtuh	NOW \$3.60/kbtuh
HVAC UNIT HEATER	
86% Min AFUE - \$1.50/kbtuh	NOW \$1.80/kbtuh
CONDENSING UNIT HEATER	
92% Min AFUE - \$3.00/kbtuh	NOW \$3.60/kbtuh
RADIANT HEATING	
\$6.95/kbtuh	NOW \$8.35

This Energy Efficient Gas Heating Equipment Promotion is available for qualifying, commercial customers installing high efficiency warm air furnances, unit heaters, condensing unit heaters and direct fired radiant heaters between September 1 and December 31, 2016. All incentive amounts will increase by 20% for qualified installations during the promotional period.

If you are unsure whether or not you qualify please contact Bill Prillaman at 503.329.5372 or william.w.prillaman.jr@lmco.com to determine your eligibility.

**Offered only to qualified commercial CNGC customers who heat their buildings with natural gas on qualifying commercial rate schedules (including 504, 505, 511, 570 and 577). All other program requirements must be met to qualify for this bonus - contact CNGC for further details.*



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