

WN U-10
CenturyTel of Washington, Inc.
Exchange and Network Services

Section 16
First Revised Sheet 2
Cancels Original Sheet 2

16. Promotions

1. **\$5 Trial Offer**

During the period December 2, 2010 through February 28, 2011, existing business customers may be eligible for consecutive bill credits when they contact the Company to inform them that they have received a better priced offer for the same or comparable service(s) from a competitor, or when they contact the Company to disconnect service(s) and agree to retain their service(s) with the Company.

To be eligible, the customer must be subscribed to any business local exchange service and must agree to retain the service(s) for one year after receiving the bill credit. Eligible customers who are subscribed to any local exchange service will receive a \$5.00 per line bill credit for six months when they agree to retain their service(s) for a minimum of twelve additional months, or will receive a \$5.00 per line bill credit for twelve months when they agree to retain their service(s) for a minimum of twenty-four additional months. Customers may receive the credits for a maximum of ten lines during the promotional period.

The credits will begin appearing on customer bills the first month bill following the customer's acceptance of this promotion. The benefits awarded under this promotion may be combined with the benefits of other currently available promotions.

If the customer discontinues service(s) prior to the twelve or twenty-four month commitment period, the credits issued under this promotion will be rescinded and charges for the credit amounts will be reflected on the customer's final bill. Customers are also liable for 50% of the remaining monthly recurring charges for the service(s) disconnected.

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