

EXHIBIT NO. ___(JHS-1T)
DOCKET NO. UG-10___
WITNESS: JOHN H. STORY

**BEFORE THE
WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION**

In the Matter of
PUGET SOUND ENERGY, INC.'S
Natural Gas Tariff Increase

Docket No. UG-10___

**PREFILED DIRECT TESTIMONY (NONCONFIDENTIAL) OF
JOHN H. STORY
ON BEHALF OF PUGET SOUND ENERGY, INC.**

OCTOBER 1, 2010

PUGET SOUND ENERGY, INC.

**PREFILED DIRECT TESTIMONY (NONCONFIDENTIAL) OF
JOHN H. STORY**

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1 **PUGET SOUND ENERGY, INC.**

2 **PREFILED DIRECT TESTIMONY (NONCONFIDENTIAL) OF**
3 **JOHN H. STORY**

4 **I. INTRODUCTION**

5 **Q. Please state your name, business address, and present position with Puget**
6 **Sound Energy, Inc.**

7 A. My name is John H. Story. I am Director of Cost and Regulation for Puget Sound
8 Energy, Inc. ("PSE" or "the Company"). My business address is 10885 N.E.
9 Fourth Street, Bellevue, Washington, 98009.

10 **Q. Would you please provide a brief description of your educational and**
11 **business experience?**

12 A. Please see Exhibit No. ___(JHS-2).

13 **Q. What topics are you covering in your testimony?**

14 A. I describe the natural gas results of operations and natural gas revenue deficiency.
15 I describe the different allocation methods used to allocate common expenditures
16 between electric and natural gas operations. I explain the various adjustments to
17 the results of operations for the test year used for this proceeding, plus changes to
18 rate base, working capital, conversion factor and the overall revenue requirement

1 and the resulting revenue deficiency. I will also discuss the current results of
2 operations compared to the results of operations in the last general rate case and
3 the resulting causes of the current revenue deficiency.

4 Based upon the adjusted test year operating revenues of \$1,065,818,560, the total
5 revenue deficiency is \$24,643,004 and, as explained by Janet Phelps in her
6 Prefiled Direct Testimony, Exhibit No. ____ (JKP-1T), the tariff increase requested
7 in this filing is \$24,384,451, which represents a 2.3 percent average increase for
8 natural gas customers.

9 **II. TEST YEAR FINANCIAL STATEMENTS AND RATE BASE**

10 **Q. Please explain Exhibit No. ____ (JHS-3).**

11 A. Exhibit No. ____ (JHS-3) presents the financial statements for the current test year
12 and last test year before any pro forma or restating adjustments. Page 3.01 of
13 Exhibit No. ____ (JHS-3) presents a comparison between the unadjusted natural
14 gas income statement for the test year ending December 31, 2008, in Docket
15 No. UG-090705 et al. (the "2009 general rate case") and the unadjusted natural
16 gas income statement for the year ending June 30, 2010, the test year for this tariff
17 increase filing. Page 3.02 of Exhibit No. ____ (JHS-3) presents the combined
18 balance sheet, on both an end of period and average-of-the-monthly-averages
19 ("AMA") basis, for the same time periods. Page 3.03 of Exhibit No. ____ (JHS-3)
20 presents the comparative rate base calculations and page 3.04 shows the working
21 capital calculation that is included as part of the rate base calculation. The rate

1 base and working capital exhibits represent the current test year results prior to
2 any pro forma and restating adjustments.

3 **Q. Are rate base and working capital calculated in the same manner as allowed**
4 **in the last general rate case?**

5 A. Yes.

6 **Q. Has there been a change in natural gas rate base since PSE's most recent**
7 **general rate case?**

8 A. Yes. In the last general rate case filing, actual natural gas rate base was \$1,468
9 million. In this proceeding the natural gas rate base is \$1,616 million, which is an
10 increase of \$148 million in rate base.

11 **Q. What are the major causes of the increase in rate base since the last**
12 **proceeding?**

13 A. The majority of plant additions are attributable to investments in the replacement
14 of aging infrastructure and new distribution plant, with approximately \$137
15 million invested in replacement of aging infrastructure and \$121 million invested
16 in new distribution plant, excluding depreciation and deferred taxes.

1 **Q. Do all of these investments in rate base generate revenue?**

2 A. No. The investment in replacement of existing assets does not generate new
3 revenue; therefore, the Company does not earn a return on the incremental
4 increase of new plant costs over the replaced plant until it is included in rates.

5 **Q. Please explain the working capital calculation.**

6 A. The working capital calculation is the measure, for ratemaking purposes, of
7 investor funding of daily operating expenditures and a variety of non-plant
8 investments that are necessary to sustain ongoing operations in order to bridge the
9 gap between the time expenditures for services are required to be provided and
10 the time cost recovery occurs. The purpose of this calculation is to provide a
11 return on the funds the shareholders have invested in the Company for utility
12 purposes that have not been accounted for elsewhere by investment in plant or
13 that are not otherwise already earning a rate of return. The calculation is based on
14 the average of the monthly averages of the actual amounts in the asset and
15 liability accounts for these items during the test year.

16 The first part of the working capital calculation determines the total average
17 invested capital that has been utilized during the test year. The total average
18 investments which include natural gas, electric and non operating investments and
19 construction work in progress ("CWIP") are deducted from average investment to
20 calculate the total investor supplied capital. The natural gas portion of working
21 capital is calculated by taking the relationship of the total investor supplied

1 capital to the total average investments, shown on line 98 of page 3.04 of Exhibit
2 No. ___(JHS-3), multiplied by the natural gas operating investment. The natural
3 gas working capital ratio is determined by deducting electric and natural gas
4 construction work in progress ("CWIP") from total average investments using the
5 same methodology that has been approved in the 2009 general rate case.

6 The resulting natural gas working capital represents the investors' average
7 investment, which is required to provide utility service but which would
8 otherwise not earn a return. The working capital calculation is shown in Exhibit
9 No. ___(JHS-3), page 3.04, which adds \$76,948,024 to natural gas rate base.

10 **Q. Please explain the remaining page of Exhibit No. ___(JHS-3).**

11 A. Page 3.05 of Exhibit No. ___(JHS-3) presents the allocation methods, or factors,
12 used in allocating common expenditures between electric and natural gas.
13 Common utility plant is that portion of utility operating plant that is used to
14 provide services for both electric and natural gas customers. Common plant
15 includes costs associated with land, structures, and equipment, which are not
16 charged specifically to electric or natural gas operations. The Company allocates
17 its common utility plant for electric and gas by using the four-factor allocation
18 method as authorized in the stipulation approving the merger of Puget Sound
19 Power & Light Company and Washington Natural Gas Company. Components of
20 the four-factor allocator include the number of customers, direct labor charged to

1 operations and maintenance ("O&M"), Transmission and Distribution O&M, and
2 net classified plant (excluding general plant).

3 Common operating costs are those costs that are incurred on behalf of both
4 electricity and natural gas customers. The Company incurs common costs related
5 to: customer accounts expenses, customer service expenses, administrative and
6 general expenses, depreciation/amortization, taxes other than federal income tax,
7 and deferred federal income taxes. The common costs are allocated to electric
8 and gas using the most appropriate allocation method for the type of cost being
9 allocated. Allocation methods used include: (1) twelve month customer average,
10 (2) joint meter reading customers, (3) non-production plant, (4) four factor
11 allocator, and (5) employee benefits.

12 **III. CAUSES OF THE NATURAL GAS REVENUE**
13 **DEFICIENCY**

14 **Q. Please describe the causes of the natural gas revenue deficiency and the**
15 **analysis undertaken by the Company to determine these causes.**

16 A. To determine the major causes of the change in the natural gas revenue
17 deficiency, a unit cost analysis is performed which compares the major
18 components of the revenue requirement calculation between the current filing and
19 the 2009 general rate case, filed in May 2009. The unit cost analysis divides the
20 major categories of the income statement and rate base that have been pro formed
21 and restated for the current and prior test years, by the delivered load for each test

1 period. This calculation determines the unit cost for each major category for each
2 particular test period. The test period for the 2009 general rate case has also been
3 adjusted for the restating and pro forma adjustments that were allowed in that
4 case. The differences in unit costs for each of the major components between the
5 two filings are then multiplied by delivered loads for the current test year. This
6 product determines how much that major category has increased or decreased in
7 cost since the last test year, taking into consideration load growth.

8 This method of determining the causes of a revenue deficiency is essentially the
9 same theory used in ratemaking for determining revenue requirement. For
10 example, in this state a historical test period is used that sets a relationship of
11 costs to revenues. It is not expected that the exact same relationship will exist in
12 the rate year as costs will shift between categories of accounts, and revenues will
13 change based on load mix and customer changes. In theory, it is expected that all
14 the changes will offset each other to allow a company the opportunity to earn its
15 return. By comparing the unit cost of a particular component of cost between two
16 test periods, the Company can measure shifts caused by time, load and actual
17 expenditures, which can be used to determine the sources of cost pressures within
18 the business.

19 Exhibit No. ___(JHS-6) shows this calculation for the difference between the
20 adjusted test year for this tariff increase filing, as determined in Exhibit
21 No. ___(JHS-4) and the adjusted test year after the rate increase for the 2009
22 general rate case. Major cost drivers of the proposed tariff change include: 1)

1 increase of \$2.7 million for administrative and general expenses, 2) increase of
2 \$3.1 million for customer account expenses, 3) decrease of \$1.1 million for
3 distribution expense, 4) increase of \$5.8 in depreciation and amortization, and 5)
4 increased rate base and the resulting increase in the return on rate base of \$24.5
5 million. Along with the offset for the change in income taxes discussed later in
6 my testimony, these items all net to the revenue deficiency of \$ 24.6 million.

7 **IV. NATURAL GAS PRO FORMA AND RESTATING**
8 **ADJUSTMENTS**

9 **Q. Please explain Exhibit No. ___(JHS-4).**

10 A. Exhibit No. ___(JHS-4) presents the impact of each of the natural gas pro forma
11 and restating adjustments being made to the June 30, 2010 operating income
12 statement and balance sheet. The first page of Exhibit No. ___(JHS-4), titled
13 Summary page, presents the unadjusted operating income statement and average
14 of the monthly averages rate base for the Company as of June 30, 2010 in the
15 column labeled "Actual Results of Operation". The various line items are then
16 adjusted for the summarized pro forma and restating adjustments, as shown in the
17 column labeled "Adjusted Results of Operations". This column is the source used
18 to calculate the revenue deficiency. In the second to last column the revenue
19 deficiency is added to the adjusted income statement, and the impact on the
20 operating income statement and rate base is presented in the final column. The
21 remainder of Exhibit No. ___(JHS-4) is composed of two sections, described
22 below.

1 Pages 4-A through 4-D of Exhibit No. ____ (JHS-4) present a summary schedule of
2 all the pro forma and restating adjustments. The first column of numbers on
3 page 4-A is the unadjusted net operating income for the year ended June 30, 2010
4 and the unadjusted rate base for the same period. Each column to the right of the
5 first column represents a pro forma and/or a restating adjustment to net operating
6 income or rate base. Each of these adjustments has a supporting schedule, which
7 is referenced by the page number shown in each column title.

8 The second to the last column, shown on page 4-D of the summary schedule,
9 summarizes all of the adjustments and the final column shows the adjusted test
10 period results used to calculate the revenue deficiency.

11 **Q. Please describe each adjustment, explain why it is necessary, and identify the**
12 **effect on operating income or rate base.**

13 A. I will explain the adjustments in the same order as they are shown on the
14 summary schedule, by reference to the page number in each column and the title
15 for each adjustment.

16 **Temperature Normalization (JHS-4, page 4.01)**

17 This restating adjustment removes the effect of non-normal temperatures from
18 test year loads, so that test year loads are more reflective of normal operating
19 conditions. The adjusted therms are then priced based upon current rates after the
20 therms are allocated to the appropriate customer class. Please see Ms. Phelps's

1 Prefiled Direct Testimony, Exhibit No. ___(JKP-1T), for the detailed discussion
2 of the Company's weather normalization adjustment.

3 This adjustment increases net operating income by \$5,099,850 for natural gas
4 operations.

5 **Revenue and Expenses (JHS-4, page 4.02)**

6 This restating and pro forma adjustment restates sales revenues and purchased gas
7 costs to reflect only those rate schedules included in the current filing and to pro
8 form in the full year effect of the general rate increase that occurred during the
9 test year in this proceeding. This adjustment also annualizes the effect of the
10 October 2009 Purchased Gas Adjustment ("PGA") rate change filed under Docket
11 No. UG-091372.

12 Additionally, the Everett Delta lease revenue is being removed, as the Everett
13 Delta lease expired in November 2009 and the revenues were passed through to
14 the customer in the PGA mechanism.

15 The revenues associated with leasing of temporary excess capacity at Jackson
16 Prairie of \$1.3 million were removed due to the expiration of the contract in
17 March 2011. This excess capacity at Jackson Prairie began in November 2008,
18 after the capacity at the Jackson Prairie facility was expanded. The expansion
19 temporarily created excess capacity related to the need for serving natural gas
20 customers. At the same time, PSE's gas for power portfolio, which is used to

1 serve electric customers, was seeking storage capacity. To mitigate the cost of
2 the temporary surplus capacity for PSE's Core Gas Book, internal capacity
3 assignment agreements were executed wherein PSE's gas operations charged
4 electric operations for the reservation of excess Jackson Prairie capacity. If such
5 an assignment occurs in the future, the revenue resulting from such assignment to
6 gas customers will flow through the PGA and the cost resulting from such
7 assignment to electric customers will flow through the Power Cost Adjustment
8 mechanism.

9 Finally, test year revenues associated with the merger rate credit provided under
10 Schedule 132 are removed as this schedule is not a general rate tariff.

11 The remaining adjustments are necessary test year true up adjustments consistent
12 with what was filed in the 2009 general rate case. Please refer to Ms. Phelps's
13 Prefiled Direct Testimony, Exhibit No. ___(JKP-1T), for further discussion of
14 these adjustments.

15 These adjustments increase net operating income by \$7,203,788 for natural gas
16 operations.

17 **Tax Accounting Method Change for Repairs (JHS-4, page 4.03)**

18 This restating adjustment removes the Accumulated Deferred Income Tax for the
19 Tax Method Change for Service Repairs until the IRS has fully audited and

1 approved the accounting method. As stated in the Commission Final Order 11 in
2 Docket No. UE-090704 and UG-090705:

3 We accordingly reject FEA's adjustment in this case as an
4 inappropriate pro forma adjustment. The final disposition with
5 the IRS is not known and the tax impact is in any event
6 subsequent to the test-year. Having made this determination for
7 purposes of this proceeding, we note that the Company should
8 implement an increase to ADIT in a future case if the IRS
9 approves its methodology for treatment of repair costs following
10 an audit.¹

11 This adjustment increases natural gas rate base by \$17,882,767.

12 **Federal Income Taxes (JHS-4, page 4.04)**

13 This restating adjustment adjusts actual federal income tax ("FIT") expense to the
14 test year for the tariff filing.

15 **Q. Are there any changes to the Federal Income Tax Adjustment?**

16 A. Yes, previously the Company had included all interest associated with the test
17 year as a deduction to taxable income and then corrected the interest deduction to
18 reflect only interest associated with rate base in Adjustment 4.05 Tax Benefit of
19 Pro Forma Interest. To eliminate the need to include the test year interest in two
20 separate adjustments, the Company is now handling the entire adjustment for tax
21 benefit of interest in Adjustment 4.05. This change does not affect the overall

¹ See *Wash. Utils & Transp Comm'n v. Puget Sound Energy, Inc.*, Order 11 ¶ 197, Docket No. UE-090704 & UG-090705 (2010).

1 revenue requirement from what would have been calculated in the old
2 presentation as it just moves the interest deduction from the Federal Income Tax
3 Adjustment to the Tax Benefit of Pro Forma Interest Adjustment.

4 This adjustment decreases net operating income by \$27,711,479 for natural gas
5 operations.

6 **Q. Please continue describing the restating and pro forma adjustments.**

7 A. The next adjustment is:

8 **Tax Benefit of Pro Forma Interest (JHS-4, Page 4.05)**

9 This pro forma adjustment uses a rate base methodology to calculate the tax
10 benefit of pro forma interest. As described above, the calculation no longer needs
11 to include test year interest as only the interest associated with rate base is
12 included in this adjustment and the customer gets the benefit of this tax deduction.

13 This adjustment increases net operating income by \$19,510,606 for natural gas
14 operations.

15 **Normalize Injuries and Damages (JHS-4, page 4.06)**

16 This restating adjustment is prepared in accordance with the 2009 general rate
17 case order in Docket No. UE-090704/UG-090705, which restates injuries and
18 damages by adjusting actual test year accruals and payments of injuries and

1 damages to the three year average of accruals and payments. The adjustment
2 normalizes injuries and damages for the test year.

3 This adjustment decreases net operating income by \$32,445 for natural gas
4 operations.

5 **Pass Through Revenues and Expenses (JHS-4, page 4.07)**

6 This restating adjustment removes from operating revenues all rate schedules that
7 are a direct pass through of specifically identified costs or credits to customers,
8 such as the conservation tracker, municipal taxes and the low-income program.

9 The associated expense that is recorded in the test year for these direct pass
10 through tariffs are also removed in this adjustment.

11 This adjustment increases net operating income by \$123,066 for natural gas
12 operations.

13 **Bad Debts (JHS-4, page 4.08)**

14 This restating adjustment calculates the appropriate bad debt rate by taking the
15 bad debt rate for each of the last five years, removing the highest and lowest years
16 of bad debt write offs, and averaging bad debt percentage for the remaining three
17 years. Since it takes four months to write-off a bill, the ratio of the write-off
18 versus revenue is offset by four months. In other words, a write-off booked
19 during the twelve months ending in June 2010 really relates to revenue that was

1 recognized during the twelve months ending in February 2010. Using this
2 relationship between February revenues and June write-offs results in the
3 calculation of an appropriate percentage of write-offs associated with revenues.

4 The bad debt percentage for a given year is calculated by taking the actual write-
5 offs for that year and dividing them by the net revenues to which bad debt
6 expense relates for twelve months ending in February for each of the years.

7 The net test year revenues from line 7 are multiplied by the average bad debt
8 percentage, line 9, to determine the amount of restated bad debt expense. This
9 amount is compared to the actual test year level of bad debt expense on line 12 to
10 determine the effect on income. This bad debt percentage is also used in the
11 conversion factor when determining the final revenue requirement.

12 This adjustment increases net operating income by \$2,499,581 for natural gas
13 operations.

14 **Miscellaneous Operating Expenses (JHS-4, page 4.09)**

15 This restating adjustment removes the costs for dedicated parking spaces at Sea-
16 Tac Airport and downtown Seattle as well as the costs of athletic events that were
17 charged above the line. These adjustments are consistent with adjustments
18 approved in the 2009 general rate case.

19 The total impact of these adjustments increases net operating income by \$5,749
20 for natural gas operations.

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Property Taxes (JHS-4, page 4.10)

This restating adjustment calculates the property tax based on the methodology approved by the Commission in the Company’s last general rate case, Docket Nos. UE-090704 and UG-090705. There are three major components to the property tax calculation for centrally assessed properties: value as determined by the Washington Department of Revenue, the system ratio, and the levy rate. In the last general rate case the Commission approved Commission Staff’s determination of property taxes, which was based on the most recently completed property tax cycle. At that time, the property tax reflected the property owned as of the January 1, 2008, which was the beginning of the test year. In applying this methodology in the current filing, this restating adjustment uses the property tax from the most recently completed cycle which covers property owned as of January 1, 2009. For purposes of this filing the Company is not proposing to change the method the Commission accepted in the last general case filing; however, this methodology does create a mismatch between the property included in rate base versus what is being taxed.

The effect of this adjustment increases net operating income by \$614,816 for natural gas operations.

Water Heater Depreciation (JHS-4, page 4.11)

This pro forma adjustment restates the test year to reflect depreciation expense associated with gas water heaters using lower depreciation rates that were

1 developed based on a limited scope depreciation study performed specifically for
2 gas water heaters.

3
4 **Q. Why are you proposing a depreciation adjustment for the gas water heater
5 and conversion burner rental program in this case?**

6 A. The purpose of this adjustment is to correct for the high depreciation rates for gas
7 water heaters that are in current rates. If the rates are not adjusted, the projected
8 net balance of these assets will become negative (over-depreciated) some time in
9 2011.

10 **Q. Why are the rental depreciation rates too high?**

11 A. In its 2001 general rate case, Docket Nos. UE-011570, et al., the Company filed a
12 new depreciation study which showed that water heater and conversion burner
13 rental equipment had been significantly under depreciated for a number of years.
14 The Company should have been recovering more through depreciation from
15 historical rental customers than it had been recovering. Consequently, new and
16 significantly higher rental depreciation rates were proposed and agreed upon.

17 **Q. Did the Company increase rental rates to recover the higher depreciation?**

18 A. Yes, because of the resulting rate spread and rate design implemented to begin
19 recovering the new rates, a higher burden was placed on existing rental
20 customers. However, because it would not have been appropriate to put the entire
21 burden of rental depreciation issues related to prior years on current rental

1 customers, and because there were also concerns that raising rental rates too far or
2 fast would cause attrition in rental customers and reduced recovery of rental costs,
3 only a portion of this increase had been allocated to current rental customers. The
4 remainder is being recovered in general rates through allocation to non-rental
5 customers.

6 **Q. How were the new depreciation rates determined?**

7 A. The Company engaged the depreciation consultant, Mr. C. Richard Clarke,
8 Director of Western U.S. Services for the Valuation and Rate Division of Gannett
9 Fleming, Inc. ("Gannett Fleming") to complete a limited depreciation study of this
10 category of Plant assets in 2010. Mr. Clarke sponsored the results of PSE's 2006
11 Depreciation Study and depreciation rates approved in PSE's 2007 general rate
12 case, Docket Nos. UE-072300 and UG-072301. To restate the depreciation
13 expense, the Company applied the new deprecation rates against the monthly
14 balance for gas water heaters for the test year. As net plant for this item is now at
15 a reasonable level, there is no longer a need for the excess depreciation expense
16 that was being booked for this equipment.

17 This adjustment increases net operating income by \$6,126,949 for natural gas
18 operations and natural gas rate base by \$3,063,475.

19 **Q. Please continue describing the restating and pro forma adjustments.**

20 A. The next adjustment is:

1 **Director and Officer Insurance (JHS-4, page 4.12)**

2 This restating adjustment removes the portion of Directors and Officers ("D&O")
3 insurance that should be allocated to non-utility activity. This adjustment also
4 annualizes the most current premiums, which became effective during the test
5 year for the Directors and Officers insurance as it relates to the Company
6 Directors.

7 In the 2009 general rate case the allocation of D&O insurance was based on the
8 ratio of utility versus non-utility assets. Continuing to use an asset based
9 methodology has become more difficult due to the impacts of business
10 combination accounting (Accounting Standards Codification 805) resulting from
11 the merger. In other words, the assets and liabilities have different carrying
12 values at PSE than they do in the upstream entities.

13 To better allocate the utility versus non-utility activity, the Company is using an
14 allocation methodology evenly weighted between the allocation of directors' fees
15 and direct labor charges for Company personnel who are covered by D&O
16 insurance between utility and non-utility charges. The methodology results in 9.1
17 percent of the premiums being allocated to non-utility. The resulting amount is
18 allocated to operating expenses based on the Direct Labor O&M - Capital split
19 and then further allocated to gas operation based on the number of customers'
20 allocator.

21 This adjustment increases net operating income by \$46,173 for natural gas

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operations.

Interest on Customer Deposits (JHS-4, page 4.13)

This pro forma and restating adjustment adds to operating expense the cost of interest for this item based on the most currently implemented interest rate which is 0.33 percent. Pursuant to WAC 480-90-113(9), the interest rate paid on customer deposits is determined annually based on the interest rate for a one year Treasury Constant Maturity as of the fifteenth day of January of that year. This adjustment reflects the expense impact associated with using customer deposits as a reduction to rate base.

This adjustment decreases net operating income by \$27,363 for natural gas operations.

Rate Case Expense (JHS-4, page 4.14)

This restating adjustment uses the amount of rate case expense allowed in the Company's last general rate case. These average costs were normalized for recovery over two years and this cost is compared to the amount the Company actually recorded in the current test year for rate case expense. The result decreases net operating income by \$79,723 for natural gas operations.

Deferred Gain/Loss on Property Sales (JHS-4, page 4.15)

This restating and pro forma adjustment provides the customer with the gains and

1 losses from sales of utility real property since the last general rate case. The gains
2 and losses are allocated to gas and electric based on the use of the property. The
3 amount of the gains and losses are amortized over a three-year period from the
4 date they were first approved for recovery in a general rate case filing, with the
5 deferred amount being included in working capital. This adjustment is done in
6 compliance with the settlement agreement for property sales from Docket UE-89-
7 2688-T. For natural gas operations, there were no new deferred gains or losses
8 not already approved in rates. This adjustment decreases net operating income by
9 \$68,481 for natural gas operations.

10 **Property and Liability Insurance (JHS-4, page 4.16)**

11 This restating adjustment reflects the actual premium changes occurring during
12 the test year for property and liability insurance expense. These costs are
13 allocated between electric and natural gas depending on the purpose of the
14 insurance. Additionally, this adjustment removes \$533,000 of property insurance
15 costs in the test year that were booked to common but which should have been
16 directly assigned to electric, and thus 39.16 percent of the total cost was
17 incorrectly allocated to natural gas operations. The effect of this adjustment is to
18 increase net operating income by \$455,852 for natural gas operations.

1 **Pension Plan (JHS-4, page 4.17)**

2 This restating adjustment calculates the pension based on a four year average of
3 cash contributions to the Company’s qualified retirement fund and removes the
4 Supplemental Executive Retirement Plan expense from test year expense.

5 In the 2009 general rate case, the Commission affirmed that the actual four year
6 average of cash contributions ending with the historical test year should be used
7 for setting rates. Using cash contributions instead of SFAS expense allows for
8 consistency when applying this adjustment.

9 As determined by the plan actuary, the Company made a \$24.5 million tax
10 deductible cash contribution in 2008, \$18.4 million in 2009 and \$12 million
11 through June 2010, totaling \$54.9 million for the four year period ending June
12 2010. The calculation is consistent with previous general rate cases in which the
13 Commission has used the normalized four year average of cash contributions
14 ending with the test year to determine the amount that is to be included in
15 operating expense. The qualified retirement plan is allocated to O&M based on
16 the distribution of wages and then allocated between electric and natural gas
17 based on the employee benefit assessment allocator from Exhibit No. ____ (JHS-3),
18 page 3.05.

19 The expenses associated with Supplemental Executive Retirement Plan were
20 disallowed in the 2009 general rate case; therefore, the test year expenses for that
21 plan are eliminated from the current filing.

1 This adjustment decreases net operating income by \$568,623 for natural gas
2 operations.

3 **Wage Increase (JHS-4, page 4.18)**

4 This restating adjustment reflects the full annual impact of wage increases that
5 occurred during the test year. The wage increase for International Brotherhood of
6 Electrical Workers ("IBEW") union employees was 3.00 percent effective January
7 1, 2010. The wage increase for United Association of Plumbers and Pipefitters
8 ("UA") union employees was 3.00 percent effective October 1, 2009. The
9 contract for IBEW ran through March 31, 2010 with an extension through May
10 31, 2010, and the UA contract runs through September 30, 2010. Non
11 represented employees did not receive wage increases in 2010, therefore no wage
12 increase for non represented employees was included in this adjustment.

13 **Q. Are there any changes to the wage increase calculation?**

14 A. Yes, the Company's calculation for payroll taxes takes into account the cap limits
15 for FICA, SUTA and FUTA by each individual employee. Prior to the 2009
16 general rate case this was the accepted methodology.

17 The adjustment decreases net operating income by \$161,249 for natural gas
18 operations.

1 **Q. Please continue describing the restating and pro forma adjustments.**

2 A. The next adjustment is:

3 **Investment Plan (JHS-4, page 4.19)**

4 This restating adjustment reflects the additional expense associated with the wage
5 increases and is based on the current employee contribution rates. The
6 investment plan adjustment only includes wage increases associated with union
7 increases since non-represented employees did not receive wage increases in
8 2010.

9 This adjustment decreases net operating income by \$4,928 for natural gas
10 operations.

11 **Employee Insurance (JHS-4, page 4.20)**

12 This restating adjustment reflects the full annual impact of contractual increases
13 that occurred during the test year for employee insurance. In January 2010 the
14 Company's contracted average flex credit per employee per month was raised to
15 \$953. The average flex credit per employee per month prior to that was \$920
16 which translates into a 3.6 percent increase for employee insurance. To restate
17 the test year expenses, this percentage increase was applied to the employee
18 insurance expenses for union and salaried employees from July through
19 December 2009 when the lower \$920 credit was in effect.

20 Employee insurance costs are allocated to natural gas based on the labor benefit

1 assessment allocator from Exhibit No. ____ (JHS-3), page 3.05 and then to O&M
2 based on test year payroll distribution.

3 This adjustment decreases net operating income by \$72,199 for natural gas
4 operations.

5 **Incentive Pay (JHS-4, page 4.21)**

6 This restating adjustment uses a four-year average of employee incentive
7 compensation instead of the test year expense. For purposes of this filing, officer
8 incentive pay is excluded from the calculation. For this calculation, the Company
9 has used the payouts which were made in March of the years 2007 through 2010
10 for each of the prior calendar years and allocated the four-year average to electric
11 and natural gas using the labor benefit assessment allocator. The incentive
12 payment is allocated to O&M expense and other accounts based on the allocation
13 of payroll charges that occurred during the test year. This O&M amount is then
14 compared to actual incentive pay expenses during the test year. This adjustment
15 increases net operating income by \$270,866 for natural gas operations.

16 **General Plant - Depreciation (JHS-4, page 4.22)**

17 This restating adjustment corrects a calculation error in the fixed asset system for
18 general plant assets in FERC Accounts 391-398.

1 When implementing the Final Order approving current depreciation rates in PSE's
2 2007 general rate case, Docket UE-072300 and UG-072301, the Net Book Value
3 balances in these accounts at October 31, 2008 were to be amortized over the new
4 amortization periods applicable to each FERC account, with an implementation
5 effective date of November 1, 2008.

6 The new rates were implemented November 1, 2008 in PowerPlant, the
7 Company's fixed asset detail accounting system. The intent was to amortize the
8 remaining net plant value as of November 1, 2008 evenly over the new life of the
9 account (e.g., 391.2 computers over five years) resulting in a zero balance.

10 Instead, the method chosen in PowerPlant did not result in the intended
11 calculation, but rather recalculated the net book value each month instead of using
12 the fixed November 1, 2008 value, resulting in a smaller and smaller depreciation
13 expense being calculated each month, which would not result in a zero balance at
14 the end of the asset's life. This resulted in not enough depreciation expense being
15 calculated from November 1, 2008 to March 31, 2010. An entry was posted in
16 April 2010 to correct depreciation expense for this error.

17 This adjustment restates the test year to remove from depreciation expense the
18 portion of the April 2010 correction that relates to periods prior to the test year.

19 Additionally, accumulated depreciation at the beginning of the test year is
20 increased for the impact of the additional depreciation that should have been

1 booked prior to the test period along with the AMA impact of the additional
2 depreciation expense applicable to the test year.

3 This adjustment increases net operating income by \$190,398 and decreases rate
4 base by \$357,945 for natural gas operations.

5 **Fleet Vehicles (JHS-4, page 4.23)**

6 This pro forma adjustment increases rate base and the associated operating
7 expenses to amounts that would be in effect during the rate year. These vehicles
8 were previously -leased and were purchased from GE Capital on January 13,
9 2010.

10 This adjustment is calculated in the same manner as was approved in the 2009
11 general rate case. The rate base is calculated by using the purchase price paid to
12 GE Capital plus sales tax. Deducted from this purchase price were the
13 accumulated depreciation and deferred federal income taxes on an average basis
14 through the end of the rate year. The depreciation rates that were used for the
15 vehicles were based on the average service lives that were approved in the 2007
16 general rate case, Docket Nos. UE-072300 and UG-072301, and they are the same
17 as were used in the original adjustment approved in the 2009 general rate case.

18 To determine operating expenses, lease payments occurring in the test year were
19 removed and book depreciation expense calculated as discussed above was added.

1 This adjustment increases rate base by \$1,363,548 and net operating income by
2 \$133,074 for natural gas operations.

3 **V. CALCULATION OF THE NATURAL GAS REVENUE**
4 **DEFICIENCY**

5 **Q. Would you please explain what is presented in the Fourth Exhibit to your**
6 **Prefiled Direct Testimony, Exhibit No. ___(JHS-5)?**

7 A. The Fourth Exhibit to my Prefiled Direct Testimony, Exhibit No. ___(JHS-5),
8 presents the calculation of the natural gas revenue deficiency based on the pro
9 forma and restated test period. The different pages in Exhibit No. ___(JHS-5) are
10 discussed below.

11 **5.01 Gas Tariff Increase**

12 This schedule shows the test period pro forma and restated rate base, line 1, and
13 net operating income, line 6. Based on \$1,615,785,171 invested in rate base, an
14 8.10 percent rate of return and an adjusted net operating income of \$115,555,727,
15 the Company would have an overall revenue deficiency of \$24,643,004. As
16 explained by Ms. Phelps in her Prefiled Direct Testimony, Exhibit No. ___(JKP-
17 1T), the tariff increase requested in this filing is \$24,384,451, which represents a
18 2.3 percent average increase for natural gas customers.

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5.02 Cost of Capital

The cost of capital remains unchanged from the cost of capital approved in the Company's most recent general rate case UG-090705. The rate of return is 8.10 percent and 6.90 percent net of tax.

5.03 Conversion Factor

The conversion factor, shown on Exhibit No. ___(JHS-5), page 5.03, is used to adjust the net operating income deficiency by revenue sensitive items and federal income tax to determine the total revenue deficiency. The revenue sensitive items are the Washington State utility tax, WUTC filing fee, and bad debts. The conversion factor used in the revenue requirement calculation, taking into consideration the adjustments discussed earlier, is 62.1794 percent.

VI. CONCLUSION

Q. Does this conclude your testimony?

A. Yes, it does.