

Replacement

BUSINESS INFORMATION

Name of Applicant TWO SMALL MEN WITH BIG HEARTS, CORP.
(must be individual, partners of a partnership or corporation)

Trade Name, if applicable TWO SMALL MEN WITH BIG HEARTS

Physical Address 32139 20 LANE, 102 SW, FEDERAL WAY, WA, 98023

Mailing Address 305 - 15895 - 84 AVENUE SURREY BC V4N 0W7

Telephone Number (604) 572-0001 Fax Number (604) 543-0445

UBI #: 603-020-369 Email: movers@telus.net

USDOT #: 2080773 (If you currently don't have one, you can go online at www.fmcsca.dot.gov/online-registration to apply for one or call 360-596-3816 or 360-596-3803 for assistance.)

Have you established a Worker's Compensation Account with the Department of Labor & Industries?
 No Yes L & I Account No. SEE BUSINESS PLAN (required if you have employees.)

Have you registered with the Employment Security Department? No Yes
ESD No. SEE BUSINESS PLAN (required if you have employees) 412689-00-8
EIN No. 68-0681490

Have you registered your business with the Department of Revenue? No Yes

TYPE OF BUSINESS STRUCTURE

Individual Partnership Corporation (LP, LLP, LLC) Other _____

List the name, title and percentage of partner's share or stock distribution for major stockholders:

Name	Title	Stock Distribution or Percentage of Shares
GLEN BUCKLER	PRESIDENT	100%

Tested
CP

replacement

FINANCIAL STATEMENT

You must complete the following financial statement or attach a balance sheet, profit and loss statement, or business plan.

SEE BUSINESS PLAN

Assets		Liabilities	
Cash in Bank	\$	Salaries/Wages Payable	\$
Notes Receivable	\$	Accounts Payable	\$
Investments	\$	Notes Payable	\$
Other Current Assets	\$	Mortgages Payable	\$
Prepaid Expenses	\$	TOTAL LIABLITIES	\$
Land and Buildings	\$	NET WORTH	
Trucks and Trailers	\$	Preferred Stock	\$
Office Furniture	\$	Common Stock	\$
Other Equipment	\$	Retained Earnings	\$
Other Assets	\$	Capital	\$
TOTAL ASSETS	\$	TOTAL LIABILITIES & NET WORTH	\$

EQUIPMENT LIST

Describe the equipment you will use (attach additional sheets if necessary).

SEE BUSINESS PLAN

Year	Make	License Number	Vehicle ID Number	Gross Vehicle Weight
1989	FORD	TCB268	2F0KF37M2KCB19120	3671
1989	INTERNATIONAL	929 PKP	1HTJ02RK4KH674385	18000
1991	FORD	809 TVG	1F0KE30M3MHA65300	11000
WILL LEASE OR BUY NEW TRUCKS WHEN I GET OPPBRATING AUTH.				

♥Financial Exhibit

Exhibit 1 Seasonal Move Chart.

Over the last 20 years, Glen Buckler the owner and operator of the Canadian Two Small Men With Big Hearts franchise and operating system has been exposed to various locations in small and large cities. Based on that experience, this exhibit has been produced for an operation in larger Canadian cities conducting a 7 truck operation. The GVRD, consists of 3 such operations. This Exhibit is the actual data from such a location.

Exhibit 2 Revenue and Labor Projections.

Understanding that any new business requires marketing and promotion to gain brand awareness, money needs to be expended prior to revenues coming in. TSM expects that it will take 2 years to produce a business location gaining the same amount of monthly traffic that an existing business in Canada would. As such, this exhibit models the business percentage gear up starting from no business up to 100% in a period of over 2 years.

In addition, TSM has experience in the costs of operating its system for labor and operating costs. This exhibit shows these percentages for labor for management and moving.

Exhibit 3 Forecast Profit and Loss Statement (monthly).

This PL statement is produced based on the operating expenses incurred by an existing business operating the TSM system as is denoted under the column noted "case study". This Exhibit goes on to show a 6 month marketing start-up campaign and initial shareholder injection start-up funds of \$250,000 in cash (trucks are extra) and injected as funds in kind

Exhibit 4 Truck and Depreciation Schedule.

Showing the trucks to be used and depreciation applied

vehicle equipment

Exhibit 5 Proforma Income and Expense Statement

(being a summary of Exhibit 3 information)

Exhibit 6 Proforma Balance Sheet

Exhibit 7 Source and Application of Funds

Showing the start-up capital and its use for the start-up of operations.

**Financial Exhibit 1
Seasonal Move and Daily Maximum Move Report (5 Truck)
TSM Washington Location #1 (using GVRD stats)**

Month	Time Period		Daily Moves (Days 1-28)																												Total																																																														
	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	House	Appt	Total																																																											
Jan	House	6	4	2					1													1					1	1	1	3	2	26																																																													
	Appt	6	5	1	2	1			1											2					1		2	1	3	4			33																																																												
Feb	House	6	4	3	2	3			2	2		1										1			4	2	1	3	1	3	7			47																																																											
	Appt	4	9	6					2			4												4	2	1	3	1	4	5	7	6	4			69																																																									
Mar	House	8	8	7	3	1	1	1	2		3	1	6	2	1	6	2	3	2	1	3	3	4	2	1	1	1	7	3	1	7	8			99																																																										
	Appt	3	3	1	3	2	1	2	1	4	3	1	3	1	5	6	5	6	2	4	1	5	4	3	5	6	3	4	5	6	4	3			105																																																										
Apr	House	5	3	4	4	1	6	5	5	6	3	1	3	2	1	2	1	1	2	4	1	5	8	5	6	8	5	3	7	8	5	4			124																																																										
	Appt	7	1	1	3	5	4	5	4	3	1	3	5	6	2	3	1	5	4	3	5	4	3	7	6	3	5	6	4	3	4	8			124																																																										
May	House	5	2	6	4	8	3	4	3	6	8	6	8	5	7	2	2	5	2	4	7	8	2	3	4	4	2	3	3	3	10			147																																																											
	Appt	7	9	5	6	3	3	4	7	6	3	4	3	3	4	4	3	9	9	6	6	4	3	8	3	7	5	3	9	3	10	0			159																																																										
Jun	House	10	8	7	6	7	8	6	7	4	3	2	10	3	5	7	10	6	3	9	6	7	3	9	7	6	5	4	2	5	6	9			190																																																										
	Appt	0	3	4	5	4	3	2	3	8	6	5	8	5	4	0	1	1	1	5	4	6	1			6	7	9	12	6	6	1			126																																																										
Jul	House	9	10	8	7	8	7	5	6	6	3	2	5	8	9	7	5	4	6	4	5	8	9	7	6	7	9	10	9	10	10			219																																																											
	Appt	1	0	3	2	3	4	7	6	6	10	9	7	3	1	4	6	8	4	7	5	3	1	4	6	4	1	0	1	0	0	0			116																																																										
Aug	House	8	10	1	3	2	7	5	8	3	5	4	9	10	3	8	2	5	7	9	10	3	5	7	9	10	10	5	10	10	8	4			200																																																										
	Appt	3	0	13	10	6	4	5	3	9	8	9	1	0	8	5	7	6	4	1	0	6	7	4	1	0	0	5	0	0	2	4			131																																																										
Sep	House	8	7	4	3	2	7	5	8	6	9	9	2	5	3	8	8	7	6	4	4	8	8	9	7	4	10	4	4	7	9			193																																																											
	Appt	3	4	8	3	2	4	5	3	6	1	1	2	5	3	3	4	5	3	4	5	3	3	1	4	9	0	9	9	4	1			118																																																											
Oct	House	4	3	4	3	6	7	4	2	5	1	3	7	6	7	8	5	5	2	3	5	4	6	6	3	5	6	3	3	5	6	7			144																																																										
	Appt	2	6	4	8	6	4	8	5	8	2	3	4	1	2	1	1	2	8	1	5	6	2	8	4	4	2	9	7	5	4			140																																																											
Nov	House	5	7	7	7					3										3	2					4	1	1	4	3	1	8	6	6			79																																																								
	Appt	6	4	4	4	3	3	2					1	1	2	4	1	1	2	1	1	2	1	4	4	1	3	1	4	3	6	6	6			77																																																									
Dec	House	4	4	4	1	2	1						2	1	1					1	1	1	1	1	2	1	1	1	1	1	4	7			45																																																										
	Appt	5	3	2	1	2							1	1	1	2	1	1	1				1													27																																																									
Totals																														= moves reduced																														= colored number means load reduction as only 5 trucks (not 7)																														1,513	1,225	2,738	
Percentages																																																												5 Truck Maximum moving capacity per day																														55.26%		44.74%	
Truck Load Max																																																																																													
Apt Move Time =																														3 Hours for 3 Moves Per day																																																															
Hse Move Time =																														5 Hours for 2 Moves Per day																																																															
Apt																														0 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15																																																															
Hse																														10 9 8 8 7 6 6 5 4 4 3 2 2 1 0 0																																																															

Financial Exhibit 2			
Revenue and Labor Projections			
	Nov-10	Dec-10	Total
Revenue Projections			
% of Regularized Volume	0%	0%	
# of trucks			0
Apt moves/month /truck			
Revenue/truck/move			
Hse moves/month /truck			
Revenue/truck/move			
Head Office Support			
Gross Revenue	0	0	0
Payroll Projections			
Office			
Sales		0	0
Dispatch			
Secretary/Bookkeeper			
Total Office Labor	0	0	0
Movers			
# of Laborers Drivers	-	-	-
Movers			
Total Payroll	-	-	-
Federal Payroll Taxes			
FUTA	0.80%	0	0
FICA	6.20%	0	0
Medicare		0	0
Nevada Payroll Taxes			
NV UI Clerical	3.00%	-	-
NV UI Moving	3.50%	-	-
NV Mod Busine	0.63%	-	-
Total Payroll Taxes			
Total Payroll and Payroll Taxes	43.640%		

Financial Exhibit 2													
Revenue and Labor Projections													
	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	Total
Revenue Projections													
% of Regularized Volume	0%	0%	3%	7%	12%	25%	35%	45%	45%	50%	50%	55%	
# of trucks			2	3	4	5	5	5	5	5	5	5	5
Apt moves/month /truck			3	9	19	32	41	59	53	70	39	15	15
Revenue/truck/move			450	450	450	450	450	450	450	450	450	450	450
Hse moves/month /truck			3	9	18	48	77	90	87	72	40	25	25
Revenue/truck/move			350	350	350	350	350	350	350	350	350	350	350
Head Office Support													
Gross Revenue	0	0	2400	7200	14850	31200	45400	58050	54300	56700	31550	15500	317150
Payroll Projections													
Office													
Sales	3000	3000	4000	4000	4000	4000	4000	4000	4000	4000	4000	4000	4000
Dispatch					1250	2500	2500	2500	2500	2500	2500	2500	2500
Secretary/Bookkeeper						1000	1000	1000	1000	1000	1000	1000	1000
Total Office Labor	3000	3000	4000	4000	5250	7500	7500	7500	7500	7500	7500	4000	68,250
Movers	-	-	4,000	4,000	4,000	4,627	10,131	15,036	13,582	14,512	4,763	2,026	76,678
# of Laborers Drivers			1	1	1	2	3	5	5	5	3	3	3
Movers			1	1	1	2	2	5	5	5	3	3	3
Total Payroll	3,000	3,000	8,000	8,000	9,250	12,127	17,631	22,536	21,082	22,012	12,263	6,026	144,928
Federal Payroll Taxes													
FUTA	24	24	64	64	74	97	141	180	169	176	98	48	1,159
FICA	186	186	496	496	574	752	1093	1397	1307	1365	760	374	8,986
Medicare	44	44	116	116	134	176	256	327	306	319	178	87	2,103
Nevada Payroll Taxes													
NV UI Clerical	90	90	120	120	158	225	225	225	225	225	225	120	2,048
NV UI Moving	-	-	140	140	140	162	355	526	475	508	167	71	2,684
NV Mod Busine	19	19	50	50	58	76	111	142	133	139	77	38	913
Total Payroll Taxes	363	363	986	986	1,138	1,488	2,181	2,797	2,615	2,732	1,505	738	17,893
Total Payroll and Payroll Taxes	3,363	3,363	8,986	8,986	10,388	13,616	19,813	25,333	23,697	24,744	13,768	6,764	138,404

Financial Exhibit 2													
Revenue and Labor Projections													
	Jan-12	Feb-12	Mar-12	Apr-12	May-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Dec-12	Total
Revenue Projections													
% of Regularized Volume	55%	55%	60%	60%	65%	65%	70%	75%	80%	90%	95%	100%	
# of trucks	5	5	5	5	5	5	5	5	5	5	5	5	5
Apt moves/month /truck	18	38	63	74	103	82	81	98	94	126	73	27	
Revenue/truck/move	450	450	450	450	450	450	450	450	450	450	450	450	
Hse moves/month /truck	14	26	59	74	96	124	153	150	154	130	75	45	
Revenue/truck/move	350	350	350	350	350	350	350	350	350	350	350	350	
Head Office Support													
Gross Revenue	13000	26200	49000	59200	79950	80300	90000	96600	96200	102200	59100	27900	779650
Payroll Projections													
Office													
Sales	4000	4000	4000	4000	4000	5000	5000	5000	5000	5000	5000	5000	
Dispatch	2500	2500	2500	2500	3500	3500	3500	3500	3500	3500	2500		
Secretary/Bookkeeper			1000	1000	2000	2000	2000	2000	2000	2000	1000		
Total Office Labor	4000	6500	7500	7500	9500	10500	10500	10500	10500	10500	8500	5000	101,000
Movers	1,108	3,768	11,623	15,577	21,656	20,810	24,569	27,128	26,973	29,298	14,558	5,901	202,969
Drivers	2	3	5	6	7	7	7	7	7	7	4	2	
Movers		2	5	6	8	8	8	8	8	6	2	1	
Total Payroll	5,108	10,268	19,123	23,077	31,156	31,310	35,069	37,628	37,473	39,798	23,058	10,901	303,969
Federal Payroll Taxes													
FUTA	41	82	153	185	249	250	281	301	300	318	184	87	2,431
FICA	317	637	1186	1431	1932	1941	2174	2333	2323	2467	1430	676	18,847
Medicare	16	55	169	226	314	302	356	393	391	425	211	86	2,944
Nevada Payroll Taxes													
NV UI Clerical	120	195	225	225	285	315	315	315	315	315	255	150	3,030
NV UI Moving	39	132	407	545	728	860	860	949	944	1,025	510	207	7,104
NV Mod Busine	32	65	120	145	196	197	221	237	236	251	145	69	1,915
Total Payroll Taxes	565	1,166	2,260	2,757	3,734	3,733	4,207	4,528	4,509	4,801	2,735	1,275	36,271
Total Payroll and Payroll Taxes	5,673	11,434	21,384	25,835	34,890	35,043	39,276	42,156	41,982	44,600	25,791	12,176	340,239

Financial Exhibit 3 Forecast Profit & Loss Statement		Case Study Percentages	Year 1												
			Month												
		Percent	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	Total
Gross Income		100.000%	0	0	2,400	7,200	14,850	31,200	45,400	58,050	54,300	56,700	31,550	15,500	317,150
Cost of Operations:															
Fuel and Oil	7.207%		0	0	173	519	1,070	2,249	3,272	4,184	3,913	4,086	2,274	1,117	22,857
Insurance and licenses	3.104%		0	0	74	223	461	968	1,409	1,802	1,685	1,760	979	481	9,844
Rentals	0.314%		0	0	8	23	47	98	143	182	171	178	99	49	996
Repairs and Maintenance	6.321%		0	0	152	455	939	1,972	2,870	3,669	3,432	3,584	1,994	980	20,047
Supplies	1.408%		0	0	34	101	209	439	639	817	765	798	444	218	4,465
Towing	0.405%		0	0	10	29	60	126	184	230	220	230	128	63	1,284
Vehicle	1.891%		0	0	45	136	281	590	859	1,098	1,027	1,072	597	293	5,997
Storage Fees	0.461%		0	0	11	33	68	144	209	268	250	261	145	71	1,462
Customer claims	0.651%		0	0	16	47	97	203	296	378	353	369	205	101	2,065
Travel (local not national)			0	0	0	0	0	0	0	0	0	0	0	0	0
Booking agent fees	0.022%		0	0	1	2	3	7	10	13	12	12	7	3	70
Truck Permits	0.156%		0	0	4	11	23	49	71	91	85	88	49	24	495
Payroll			3,000	3,000	8,000	8,000	9,250	12,127	17,631	22,536	21,082	22,012	12,263	6,026	144,928
Payroll Taxes			363	363	986	986	1,138	1,488	2,181	2,797	2,615	2,732	1,505	738	17,893
Total Operation Costs			3,363	3,363	9,513	10,566	13,646	20,461	29,773	38,069	35,610	37,184	20,690	10,165	232,404
Gross Profit			(3,363)	(3,363)	(7,113)	(3,366)	1,204	10,739	15,627	19,981	18,690	19,516	10,860	5,335	84,746
General & Administrative Costs															
Advertising and promotion*			15,000	30,000	60,000	60,000	15,000	10,000	500	500	500	500	500	500	193,000
Depreciation			393	518	518	518	518	518	518	518	518	518	518	518	6,091
Amortization			17	17	17	17	17	17	17	17	17	17	17	17	204
Business taxes			0	0	0	0	0	0	0	0	0	0	0	0	0
Credit Card charges			0	0	48	144	297	624	908	1,161	1,086	1,134	631	310	6,343
Donations	2.000%		0	0	0	0	0	0	0	0	0	0	0	0	0
Insurance	1.900%		0	0	46	137	282	593	863	1,103	1,032	1,077	599	295	6,026
Interest and Bank chgs	1.997%		700	700	700	700	700	623	907	1,159	1,084	1,132	630	310	9,345
Capital Lease instest			0	0	0	0	0	0	0	0	0	0	0	0	0
Mgmt Salaries	0.645%		0	0	15	46	96	201	293	374	350	366	203	100	2,046
Meals and Entertainment	0.423%		0	0	10	30	63	132	192	246	230	240	133	66	1,342
Office (Local only)			500	500	500	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	10,500
Professional Fees (incl bookkeeper)	2.601%		0	0	62	187	386	812	1,181	1,510	1,412	1,475	821	403	8,249
Rental (Local Only)	3.416%		0	0	82	246	507	1,500	1,500	1,500	1,500	1,500	1,500	1,500	11,335
Telephone (Local only not national)			1,000	1,000	1,000	1,000	1,000	2,500	2,500	2,500	2,500	2,500	2,500	2,500	22,500
Uniforms	0.877%		0	0	21	63	130	274	398	509	476	497	277	136	2,781
Utilities	0.255%		0	0	6	18	38	80	116	148	138	145	80	40	809
Total G&A Costs			17,610	32,735	63,030	64,120	20,061	18,929	10,974	12,350	11,942	12,203	9,467	7,721	281,142
Net Income			(20,973)	(36,098)	(70,143)	(67,486)	(18,857)	(8,190)	4,653	7,631	6,748	7,313	1,393	(2,386)	(196,395)
Cummulative Net Income/Loss from Ops			(20,973)	(57,071)	(127,214)	(194,700)	(213,558)	(221,748)	(217,095)	(209,464)	(202,715)	(195,402)	(194,009)	(196,395)	250,000
Shareholder Injection			250,000												250,000
Operating Balance			229,027	192,929	122,786	55,300	36,442	28,252	32,905	40,536	47,285	54,598	55,991	53,605	53,605

* Six Month Startup promo campaign

**Financial Exhibit 3
Forecast Profit & Loss Statement**

Case Study Percentages	Year 2												Total
	Month	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Dec-12	
Percent													
Gross Income	100.000%	13,000	26,200	49,000	59,200	79,950	80,300	90,000	96,600	102,200	59,100	27,900	779,650
Cost of Operations:													
Fuel and Oil	7.207%	937	1,888	3,531	4,267	5,762	5,787	6,486	6,962	7,366	4,259	2,011	56,189
Insurance and licenses	3.104%	404	813	1,521	1,838	2,482	2,493	2,794	2,998	3,172	1,834	866	24,200
Rentals	0.314%	41	82	154	186	251	252	283	303	302	186	88	2,448
Repairs and Maintenance	6.321%	822	1,656	3,097	3,742	5,054	5,076	5,689	6,106	6,460	3,736	1,764	49,282
Supplies	1.408%	183	369	690	834	1,126	1,131	1,267	1,360	1,439	832	393	10,977
Towing	0.405%	53	106	198	240	324	325	365	391	390	414	239	3,158
Vehicle	1.891%	246	495	927	1,119	1,512	1,518	1,702	1,827	1,933	1,118	528	14,743
Storage Fees	0.461%	60	121	226	273	369	370	415	445	471	272	129	3,594
Customer claims	0.651%	85	171	319	385	520	523	566	629	665	385	182	5,076
Travel (local not national)		0	0	0	0	0	0	0	0	0	0	0	0
Booking agent fees	0.022%	3	6	11	13	18	18	20	21	22	13	6	172
Truck Permits	0.156%	20	41	76	92	125	125	140	151	150	159	92	44
Payroll		5,108	10,268	19,123	23,077	31,156	31,310	35,069	37,628	39,743	23,058	10,901	303,969
Payroll Taxes		565	1,166	2,260	2,757	3,734	3,733	4,207	4,528	4,509	4,801	2,735	36,271
Total Operation Costs		8,525	17,182	32,134	38,823	52,431	52,661	59,022	63,350	63,088	38,760	18,297	511,295
Gross Profit		4,475	9,018	16,866	20,377	27,519	27,639	30,978	33,250	35,112	20,340	9,603	268,355
General & Administrative Costs													
Advertising and promotion*		0	0	1,500	0	0	1,500	0	1,500	0	0	0	4,500
Depreciation		518	518	518	518	518	518	518	518	518	518	518	6,216
Amortization		17	17	17	17	17	17	17	17	17	17	17	204
Business taxes		0	0	0	0	0	0	0	0	0	0	0	0
Credit Card charges	2.000%	260	524	980	1,184	1,599	1,606	1,800	1,932	1,924	2,044	1,182	15,593
Donations	0.180%	23	47	88	107	144	145	162	174	173	184	106	1,403
Insurance	1.900%	247	498	931	1,125	1,519	1,526	1,710	1,835	1,828	1,942	1,123	14,813
Interest and Bank chgs	1.997%	260	523	979	1,182	1,597	1,604	1,797	1,929	1,921	2,041	1,180	15,570
Capital Lease instest		0	0	0	0	0	0	0	0	0	0	0	0
Mgmt Salaries	0.645%	84	169	316	382	516	518	581	623	620	381	180	5,029
Meals and Entertainment	0.423%	55	111	207	250	338	340	381	409	407	250	118	3,298
Office (Local only)		1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000
Professional Fees (incl bookkeeper)	2.601%	338	681	1,274	1,540	2,079	2,089	2,341	2,513	2,502	2,658	1,537	20,279
Rental (Local Only)	3.416%	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	18,000
Telephone (Local only not national)	0.877%	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	30,000
Uniforms	0.255%	114	230	430	519	701	704	789	847	844	896	518	6,838
Utilities		33	67	125	151	204	205	230	246	245	261	151	1,988
Total G&A Costs		6,949	8,385	12,365	11,975	14,232	15,770	15,325	17,543	16,000	11,964	8,570	155,730
Net Income		(2,475)	633	4,501	8,402	13,287	11,869	15,653	15,707	17,112	18,526	1,033	112,624
Cummulative Net Income/Loss from Ops Shareholder Injection		(198,870)	(198,237)	(193,736)	(185,334)	(172,048)	(160,178)	(144,526)	(128,819)	(111,707)	(93,181)	(84,804)	(83,771)
Operating Balance		51,130	51,763	56,264	64,666	77,952	89,822	105,474	121,181	138,293	156,819	166,229	166,229

* Six Month Startup promo campaign

Exhibit 4											
Truck and Depreciation Schedule											
	Date in Service	Make	License	VIN	GWV	Useful Life (mos)	Cost Less Salvage	Oct-10	Nov-10	Dec-10	Total
Vehicle 1	1989	Ford	TCB268	2FDKF37M2KCB19130	3671	60	7500	125	125	125	375
Vehicle 2	1989	Interi	929PKP	14TJUZRK4KH674385	18000	60	7500	125	125	125	375
Vehicle 3	1991	Ford	809TVG	1FDKE30M3MHR65300	11000	60	7500				0
Vehicle 4	leased										0
Vehicle 5	leased										0
Furniture											
Equipment						84	2000	24	24	24	72
						84	10000	119	119	119	357
Total Depreciation								393	393	393	1179
Organizational Cost											
						60	1000	17	17	17	51

Exhibit 5
Two Small Men with Big Hearts
Proforma Statement of Income and Expense
For the years Ending December 31, 2011
and December 31, 2012*

	Proforma For the year ended 12/31/2011	Proforma For the year ended 12/31/2012
Gross Income	\$317,150	\$779,650
Cost of Operations:		
Fuel and Oil	22,857	56,189
Insurance and licenses	9,844	24,200
Rentals	996	2,448
Repairs and Maintenance	20,047	49,282
Supplies	4,465	10,977
Towing	1,284	3,158
Vehicle	5,997	14,743
Storage Fees	1,462	3,594
Customer claims	2,065	5,076
Travel	0	0
Booking agent fees	70	172
Truck Permits	495	1,216
Payroll	144,928	303,969
Payroll Taxes	17,893	36,271
Total Operation Costs	232,404	511,295
Gross Profit	84,746	268,355
General & Administrative Costs		
Advertisizing and promotion	193,000	4,500
Depreciation	6,091	6,216
Amortization	204	204
Business taxes	0	0
Credit Card charges	6,343	15,593
Donations	571	1,403
Insurance	6,026	14,813
Interest and Bank chgs	9,345	15,570
Capitla Lease instest	0	0
Mgmt Salaries	2,046	5,029
Meals and Entertainment	1,342	3,298
Office	10,500	12,000
Professional Fees	8,249	20,279
Rental	11,335	18,000
Telephone Advertising	22,500	30,000
Uniforms	2,781	6,838
Utilities	809	1,988
Total G&A Costs	281,142	155,730
Net Income	(196,395)	112,624 **
Shareholder Injection	250,000	
Cash Balance	53,605	166,229 **

* Dollars Rounded

** Offset against shareholders loans as appropriate

Exhibit 6
Two Small Men with Big Hearts
Proforma Balance Sheet
For the years ending December 31, 2011
and December 31, 2012

	Proforma As of <u>12/31/2011</u>	Proforma As of <u>12/31/2012</u>
Assets		
Current Assets:		
Cash	59,602	124,368
Total Current Assets	<u>59,602</u>	<u>124,368</u>
Fixed Assets:		
Washington Franchise Rights	200,000	200,000
Trucks	37,500	37,500
Furniture & Fixtures	12,000	12,000
Less Accumulated Depreciation	<u>(6,091)</u>	<u>(12,307)</u>
Total Fixed Assets	243,409	237,193
Organizational Costs	1,000	1,000
Less Accumulated Amortization	<u>(204)</u>	<u>(408)</u>
Total Organizational Costs	796	592
Total Assets	<u><u>303,807</u></u>	<u><u>362,153</u></u>
Liabilities & Stockholder's Equity		
AP (projected)	5,000	7,500
Shareholders Loans - Operations	250,000	250,000
Shareholders Loans - Trucks	37,500	37,500
License Note (Related party)	200,000	200,000
Total Liabilities	<u>492,500</u>	<u>495,000</u>
Stockholder's Equity	5,202	(51,576)
Equity	2,500	2,500
Additional Paid in Capital		
Total Stockholder's Equity	<u>7,702</u>	<u>(49,076)</u>
Retained Earnings	0	(196,395)
Current Year Net Profit (Loss)	<u>(196,395)</u>	<u>112,624</u>
Total Retained Earnings	(196,395)	(83,771)
Total Partners' Equity & Retained Earnings	(188,693)	(132,847)
Total Liabilities & Partners' Equity	<u><u>303,807</u></u>	<u><u>362,153</u></u>

Exhibit 7
Two Small Men with Big Hearts
Source and Application of Funds
For a fully operational stance - startup

	Item	Total
Operating Activities		
Net Maximum Income (loss)	221,748	
Item not affecting cash		
Amortization	1,179	
Total		\$222,927
Changes in non-cash working capital		
Accounts Receivable	0	
Accounts Payable	0	
Prepaid Expenses	1,250	
Wages Payable	0	
Employee Deductions payable	986	
Total		\$2,236
Investing Activity		
Purchase of Equipment		
Trucks	37,500	
Moving Equipment (to furnish trucks)	10,000	
Office Equipment	2,000	
Total		\$49,500
Cash Flow from (used by) activities		\$274,663
Financing Activities		
Short Term Debt (AP)	165,000	
Advances to related parties	0	
Advances from Shareholders	287,500	
Bank Loans	0	
Total		\$452,500
Increase (Decrease) in Cash Flow		\$177,837
Cash (Deficiency) - beginning of period		\$0
CASH (DEFICIENCY) - END OF PERIOD		\$177,837

ATTACHMENT A

HOUSEHOLD GOODS STATEMENT OF SUPPORT

Your application must include at least three shipper or public statements supporting the proposed household goods moving service. Shipper statements may come from persons or organizations with a need for household goods moving services, or who support your request for a permit to provide those services. These forms may be copied by you as needed.

Applicant Name: TWO SMALL MEN WITH BIG HEARTS CORP.
DARRELL COLLINS

The following must be completed by the Supporter of the applicant

Name, Title, and Business Name:

OFC, INC. EVENT & CONSTRUCTION MANAGEMENT COMPANY

Address (include street address, mailing address, city, state, zip, and county):

18514 57TH NE KENMORE WA 98028

Phone Number:

206-688-8933 - 206-793-2300

Do you currently need the services of a residential household goods moving company?

No Yes If yes, please describe your current moving needs:

MOVING HOME AND OFFICE FURNITURE WITHIN SEATTLE FOR UPCOMING WORLD I GAMES

Do you anticipate a future need for the services of a residential household goods moving company?

No Yes If yes, please describe your future moving needs:

MOVING GOODS FOR THE WORLD ONE GAMES FROM JAN. 1ST TO THE END OF 2011

Briefly describe how granting this company a permit to provide household goods moving services in Washington State will benefit you, your business, and/or your community:

LOTS OF EXPERIANCE - THEY MOVED MOST OF THE FURNITURE AND EQUIPMENT FOR THE VANCOUVER OLYMPICS

Is there anything else the Commission should consider when making a determination about this company's application for a household goods permit?

A VERY GOOD COMPANY - THEY DO COMMUNITY WORK

I certify (or declare) under penalty of perjury under the laws of the state of Washington that the foregoing is true and correct.

[Signature]
Signature of Person Completing Form

[Signature] Seattle, Oct 27, 2010
Date and Location

ATTACHMENT A

HOUSEHOLD GOODS STATEMENT OF SUPPORT

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Applicant Name: TWO SMALL MEN WITH BIG HEARTS CORP
MAXINE KENEFSKY

The following must be completed by the Supporter of the applicant

Name, Title, and Business Name:

MAID PRO

Address (include street address, mailing address, city, state, zip, and county):

13256 NORTHUP WAY SUITE 1 BELLEVUE
WA. 98005

Phone Number:

425-746-2800

Do you currently need the services of a residential household goods moving company?

No Yes If yes, please describe your current moving needs:

I HAVE 50 EMPLOYEE, THERE IS ALWAYS SOME ONE
MOVING.

Do you anticipate a future need for the services of a residential household goods moving company?

No Yes If yes, please describe your future moving needs:

ANY OF MY EMPLOYEES OR MYSELF

Briefly describe how granting this company a permit to provide household goods moving services in Washington State will benefit you, your business, and/or your community:

A GREEN MINDED COMPANY - FRIENDLY PROFESSIONAL

Is there anything else the Commission should consider when making a determination about this company's application for a household goods permit?

JUST A GREAT COMPANY THAT LIVES UP TO
THEIR NAME

I certify (or declare) under penalty of perjury under the laws of the state of Washington that the foregoing is true and correct.

Maxine Kenefsky
Signature of Person Completing Form

10/28/10 Bellevue WA
Date and Location

ATTACHMENT A

HOUSEHOLD GOODS STATEMENT OF SUPPORT

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Applicant Name: TWO SMALL MEN WITH BIG HEARTS CORP.

The following must be completed by the Supporter of the applicant

Name, Title, and Business Name:

OK KYUNG BYUN,

Address (include street address, mailing address, city, state, zip, and county):

128 SW 332nd St apt 304, Federal Way, WA 98023
King County

Phone Number:

253-880-8070

Do you currently need the services of a residential household goods moving company?

No Yes If yes, please describe your current moving needs:

Do you anticipate a future need for the services of a residential household goods moving company?

No Yes If yes, please describe your future moving needs:

From one house to another.

Briefly describe how granting this company a permit to provide household goods moving services in Washington State will benefit you, your business, and/or your community:

This would benefit me because I know that I would have a moving service that I can trust and pay on.

Is there anything else the Commission should consider when making a determination about this company's application for a household goods permit?

I believe^{ever} the company workers are very trustworthy and honest.

I certify (or declare) under penalty of perjury under the laws of the state of Washington that the foregoing is true and correct.

Signature of Person Completing Form

10/1/10 Federal Way
Date and Location

ATTACHMENT A

HOUSEHOLD GOODS STATEMENT OF SUPPORT

Your application must include at least three shipper or public statements supporting the proposed household goods moving service. Shipper statements may come from persons or organizations with a need for household goods moving services, or who support your request for a permit to provide those services. These forms may be copied by you as needed.

Applicant Name: ~~Anthony Lee~~ Peter Char TWO SMALL MEN WITH BIG HEARTS CO. INC.

The following must be completed by the Supporter of the applicant

Name, Title, and Business Name: Anthony M. Lee operation Manager. STI.

Address (include street address, mailing address, city, state, zip, and county): 7610 Boundary Blvd. Auburn WA 98001

Phone Number: 206-391-1774

Do you currently need the services of a residential household goods moving company?
 No Yes If yes, please describe your current moving needs:

Do you anticipate a future need for the services of a residential household goods moving company?
 No Yes If yes, please describe your future moving needs:

Briefly describe how granting this company a permit to provide household goods moving services in Washington State will benefit you, your business, and/or your community:
He can Really Help out with Real peoples Needs & Peter is Really Concern with Peoples Needs.

Is there anything else the Commission should consider when making a determination about this company's application for a household goods permit? None.

I certify (or declare) under penalty of perjury under the laws of the state of Washington that the foregoing is true and correct.

Signature of Person Completing Form: [Signature] Date and Location: 10-01-10, Federal Way WA.

ATTACHMENT A

HOUSEHOLD GOODS STATEMENT OF SUPPORT

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Applicant Name: SOO K. PARK TWO SMALL MEN WITH BIG HEARTS CORP

The following must be completed by the Supporter of the applicant

Name, Title, and Business Name: SOO K. (Floor Manager) H-Mart

Address (include street address, mailing address, city, state, zip, and county): 32139 20th St. S.W. #102 Federal Way, WA 98023

Phone Number: (253) 347-0188

Do you currently need the services of a residential household goods moving company? [X] No [] Yes If yes, please describe your current moving needs:

Do you anticipate a future need for the services of a residential household goods moving company? [] No [X] Yes If yes, please describe your future moving needs: Next year, I'll moving a big place.

Briefly describe how granting this company a permit to provide household goods moving services in Washington State will benefit you, your business, and/or your community: saving money, time and safe. (other moving company's no good! bad experience.)

Is there anything else the Commission should consider when making a determination about this company's application for a household goods permit?

I certify (or declare) under penalty of perjury under the laws of the state of Washington that the foregoing is true and correct. [Signature] 10/29/10 Signature of Person Completing Form Date and Location

ATTACHMENT A

HOUSEHOLD GOODS STATEMENT OF SUPPORT

Your application must include at least three shipper or public statements supporting the proposed household goods moving service. Shipper statements may come from persons or organizations with a need for household goods moving services, or who support your request for a permit to provide those services. These forms may be copied by you as needed.

Applicant Name: Eum hee Nam. TWO SMALL MEN WITH RIF HEARTS CORP

The following must be completed by the Supporter of the applicant

Name, Title, and Business Name: Eum H Nam H-mart (Houseware)

Address (include street address, mailing address, city, state, zip, and county):
28307 18th Ave S B301
Federal way WA 98003

Phone Number:

Do you currently need the services of a residential household goods moving company?
 No Yes If yes, please describe your current moving needs:

Do you anticipate a future need for the services of a residential household goods moving company?
 No Yes If yes, please describe your future moving needs:

In the future my husband and I plan on moving.

Briefly describe how granting this company a permit to provide household goods moving services in Washington State will benefit you, your business, and/or your community:

Is there anything else the Commission should consider when making a determination about this company's application for a household goods permit?

I certify (or declare) under penalty of perjury under the laws of the state of Washington that the foregoing is true and correct.


Signature of Person Completing Form

10/28/2010
Date and Location

ATTACHMENT A

HOUSEHOLD GOODS STATEMENT OF SUPPORT

Your application must include at least three shipper or public statements supporting the proposed household goods moving service. Shipper statements may come from persons or organizations with a need for household goods moving services, or who support your request for a permit to provide those services. These forms may be copied by you as needed.

Applicant Name: PETER CHA TWO SMALL MEN WITH BIG HEARTS CORP

The following must be completed by the Supporter of the applicant

Name, Title, and Business Name: PETER CHA, Manager / Jasmine Mongolian Grill

Address (include street address, mailing address, city, state, zip, and county): 320th 1948 S. Commons Federal Way.

Phone Number: (253) 347-1133

Do you currently need the services of a residential household goods moving company? [X] No [] Yes If yes, please describe your current moving needs:

Do you anticipate a future need for the services of a residential household goods moving company? [] No [X] Yes If yes, please describe your future moving needs:

We may be moving locations and storages. We move a lot of stuff back and forth so we'll definitely need reliable help and support.

Briefly describe how granting this company a permit to provide household goods moving services in Washington State will benefit you, your business, and/or your community:

As aforementioned gave we move a lot of things so we will need help. It will benefit our community because a lot of people are in need of movers.

Is there anything else the Commission should consider when making a determination about this company's application for a household goods permit?

No.

I certify (or declare) under penalty of perjury under the laws of the state of Washington that the foregoing is true and correct.

[Signature]

10/29/2010

Signature of Person Completing Form

Date and Location

ATTACHMENT A

HOUSEHOLD GOODS STATEMENT OF SUPPORT

Your application must include at least three shipper or public statements supporting the proposed household goods moving service. Shipper statements may come from persons or organizations with a need for household goods moving services, or who support your request for a permit to provide those services. These forms may be copied by you as needed.

Applicant Name: TWO SMALL MEN WITH BIG HEARTS, CORP.

The following must be completed by the Supporter of the applicant

Name, Title, and Business Name: SHUKSAN BUSINESS PARK, LLC

Address (include street address, mailing address, city, state, zip, and county):
2287 SLATER ROAD, FERNDALE WA 98248

Phone Number: 360-389-3494

Do you currently need the services of a residential household goods moving company?

No Yes If yes, please describe your current moving needs:

Our business park is expanding in the Bellingham region and with that we expect that there will be some new jobs and staff locating into the area

Do you anticipate a future need for the services of a residential household goods moving company?

No Yes If yes, please describe your future moving needs:

Due to our international connections and proximity to the international border, we are able to provide services to Canadian manufacturers. With the dollar adjusting itself favorably, we are experiencing growth in our business park.

Briefly describe how granting this company a permit to provide household goods moving services in Washington State will benefit you, your business, and/or your community:

Two Small Men is prepared to hire on minorities and a large part of our employment base are minorities. That, With the above mentioned growth means more jobs in our local community

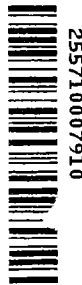
Is there anything else the Commission should consider when making a determination about this company's application for a household goods permit?

Two Small men has a large Canadian operation and is looking for proximity to that border for some of their logistics. This means jobs for our local people which is good.

I certify (or declare) under penalty of perjury under the laws of the state of Washington that the foregoing is true and correct.


Signature of Person Completing Form

OCT 25, 2010 FERNDALE
Date and Location



255710007910

TWO SMALL MEN WITH BIG HEARTS CORP
32139 20TH LN SW # 102
FEDERAL WAY WA 98023-8761

000791

DETACH BEFORE POSTING



STATE OF
WASHINGTON

MASTER LICENSE SERVICE
PO Box 9034 • Olympia, WA 98507-9034 • (360) 684-1400

REGISTRATIONS AND LICENSES

Domestic Profit Corporation

Unified Business ID #: 603 020 369
Business ID #: 1
Location: 1

TWO SMALL MEN WITH BIG HEARTS CORP
32139 20TH LN SW # 102
FEDERAL WAY WA 98023 8761

TAX REGISTRATION

The licensee named above has been issued the business registrations or licenses listed. By accepting this document the licensee certifies the information provided on the application for these licenses was complete, true, and accurate to the best of his or her knowledge, and that business will be conducted in compliance with all applicable Washington state, county, and city regulations.

Elizabeth A. Luce

Director, Department of Licensing