

SCHEDULE 17

PROMOTIONS

11. LARGE CUSTOMER DISCOUNT PROMOTION

Beginning **May 3, 2010 through July 30, 2010**, business customers with a minimum billing of \$300 per month, who subscribe for a 12-month or 36-month commitment contract, will be eligible for a discount on:

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- Voice Access: B1, Centrex, KEY, PBX, ISDN PRI & BRI, & DTS trunk circuits; the recurring (non-usage-based) calling plan packages (EAS, ECC, ECP, MCA, LOS, & OCP).
- Voice Access Features: Hunting, Voicemail, Caller ID, 3-Way Calling, Call Forwarding, Speed Calling, Call Waiting, & recurring DID Charges including charges for blocks of numbers.
- Data Services: DSL, DIA, Frame Relay, Ethernet, & Private Line circuits as well as monthly recurring charges for Managed [CPE] Services and Managed IP VPN Services.

This discount can not be combined with any other discount. A maximum discount of \$2,000 for any given month will apply to any Large Customer Discount Promotion customer.

An early termination penalty will apply. The monthly rate will be the sum of 70% of the non-discounted rates. This rate will apply to the remaining commitment.

A 30 day minimum disconnect notice applies to all discounted services.

Applicable Exchanges: Arletta, Carnation, Cheney, Elma, Fall City, Fox Island, Gig Harbor, Hansville, Kingston, Lakebay, McCleary, Medical Lake, Montesano, North Bend, North Vashon, Orting, Raymond, Snoqualmie Ridge, South Bend, South Prairie, Vashon.

12 month discount 10%  
36 month discount 20%