

**Exhibit No. DP-3
Dockets TC-143691, TC-160516,
TC-161257 (consolidated)
Witness: David Pratt**

BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

**In re the Application of
SPEEDISHUTTLE WASHINGTON,
LLC d/b/a SPEEDISHUTTLE SEATTLE
For a Certificate of Public Convenience
and Necessity to Operate Motor Vehicles
in Furnishing Passenger and Express
Service as an Auto Transportation
Company**

**DOCKETS TC-143691, TC-160516,
TC-161257 (consolidated)**

SHUTTLE EXPRESS, INC.,

Complainant,

v.

**SPEEDISHUTTLE WASHINGTON,
LLC d/b/a SPEEDISHUTTLE
SEATTLE,**

Respondent.

**SPEEDISHUTTLE WASHINGTON,
LLC d/b/a SPEEDISHUTTLE
SEATTLE,**

Complainant,

v.

SHUTTLE EXPRESS, INC.,

Respondent.

EXHIBIT TO TESTIMONY OF

David Pratt

**STAFF OF
WASHINGTON UTILITIES AND
TRANSPORTATION COMMISSION**

Shuttle Express Response to Staff Data Request No. 2

March 17, 2017

Dockets TC-143691, TC-160516, TC-161257 (consolidated)
UTC Staff Data Request Nos. 1 - 7 to Shuttle Express, Inc.

UTC STAFF DATA REQUEST NO. 2:

For the period of time beginning January 16, 2014, and ending September 29, 2016:

- a. Identify each occurrence in which Shuttle Express used an independent contractor to provide **any** transportation service, including shared ride, rescue, luxury upgrade, or any other term used by Shuttle Express to describe the provision of transportation services.
- b. For each occurrence, provide the date of service, the independent contractor's name, the trip's origin(s) and destination(s), the customer's name(s), the type of transportation provided (shared ride, rescue, luxury upgrade, or any other term used by Shuttle Express to describe the provision of transportation services), the number of stops, and the amount of revenue generated (including total cost to the customer and a breakdown of how much went to the independent contractor and how much Shuttle Express retained).

This information may be provided as a spreadsheet or table.

RESPONSE:

- a. Shuttle Express understands that the scope of this is clarified or modified to exclude charter service and services that are clearly outside the scope of the Commission's jurisdiction, such as limousine service that was never accepted from or booked as auto transportation service. The request is intended to cover all services provided to passengers that initially booked auto transportation service and subsequently switched to another mode of service, including limousine. Within the modified scope, Shuttle Express will provide a complete response via an electronic Excel spreadsheet file named "SE to Staff DR 2 Resp." Producing the file in paper would be needlessly burdensome, as it would comprise over 10,000 pages of documents.

This response should not be construed as an admission that any of the trips were auto transportation service or within the scope of the Commission's jurisdiction.

- b. Shuttle Express understands that the scope of this is clarified or modified to exclude individual contractor and passenger names, to protect privacy and commercially and competitively valuable proprietary information. With that limitation, see the Excel file provided in response to 2.a. (SE to Staff DR 2 Resp), which shows, for each trip, the date, reservation ID, number of stops, Trip ID, pick up/drop off location (by zip, airport, or cruise terminal), base fare, and independent contractor's share of the fare. The Excel file shows all 40,727 passengers or parties during the period requested who originally booked auto transportation service and who subsequently switched to a service provided by an independent contractor. All the trips identified involved a

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single person or party and a single stop. The 40,727 trips reflect approximately 5.6 percent of all the auto transportation reservations for the same time period.

Responding Person: Paul Kajanoff
Date of Response: February 3, 2017
Witness: Paul Kajanoff

Due to the size of the attachment to
Shuttle Express's Response to
Staff Data Request No. 2,
it is being provided in electronic format only.