

Exhibit No. ___ (KLE-7)
Dockets UE- 140188/UG-140189
Witness: Kenneth L. Elgin

**BEFORE THE WASHINGTON STATE
UTILITIES AND TRANSPORTATION COMMISSION**

**WASHINGTON UTILITIES AND
TRANSPORTATION COMMISSION,**

Complainant,

v.

**AVISTA CORPORATION, dba
AVISTA UTILITIES,**

Respondent.

**DOCKETS UE-140188 and
UG-140189 (*Consolidated*)**

**EXHIBIT TO
TESTIMONY OF**

Kenneth L. Elgin

**STAFF OF WASHINGTON UTILITIES AND
TRANSPORTATION COMMISSION**

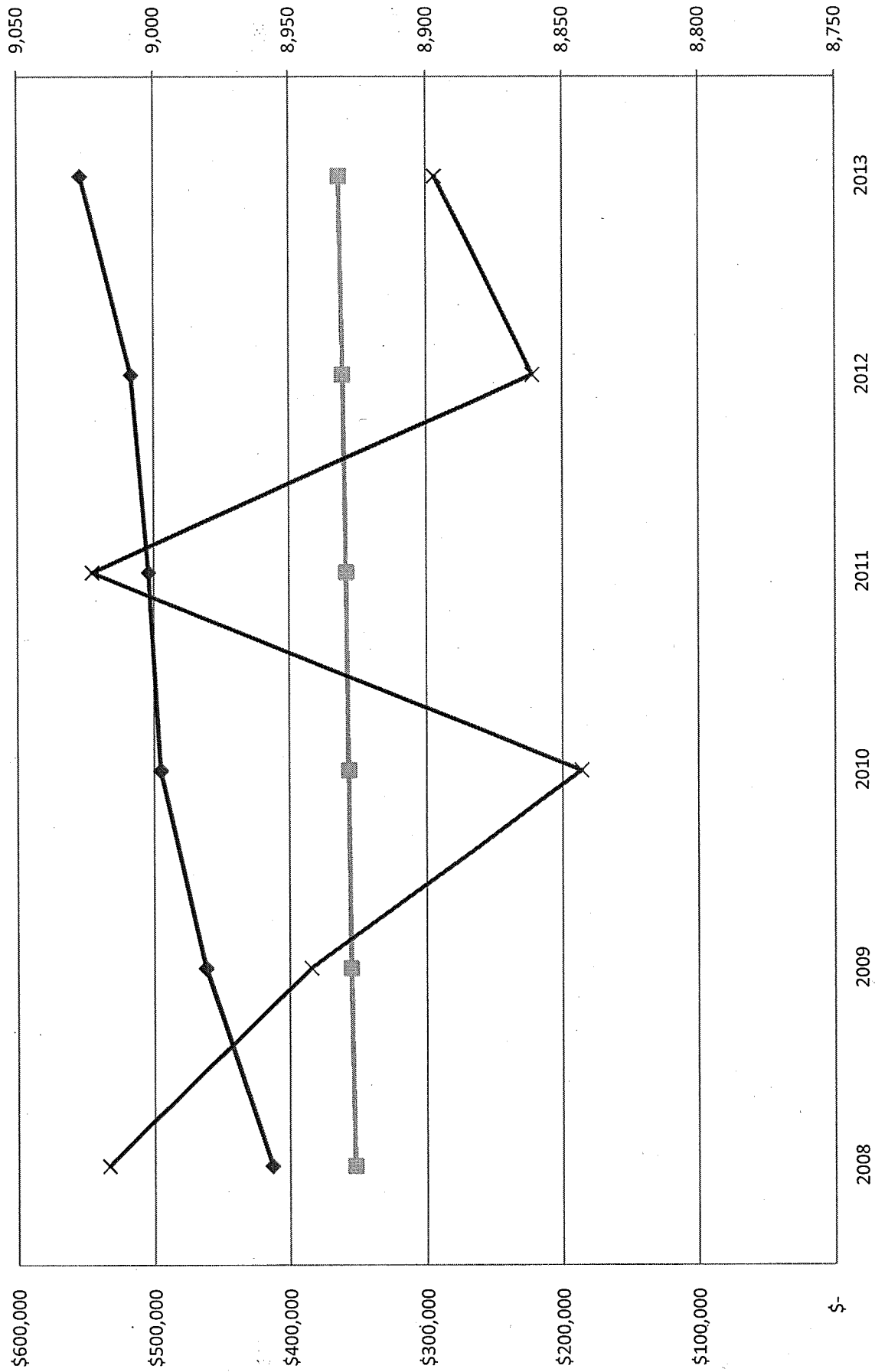
Selected Historical Financial Data-Avista Corporation

July 22, 2014

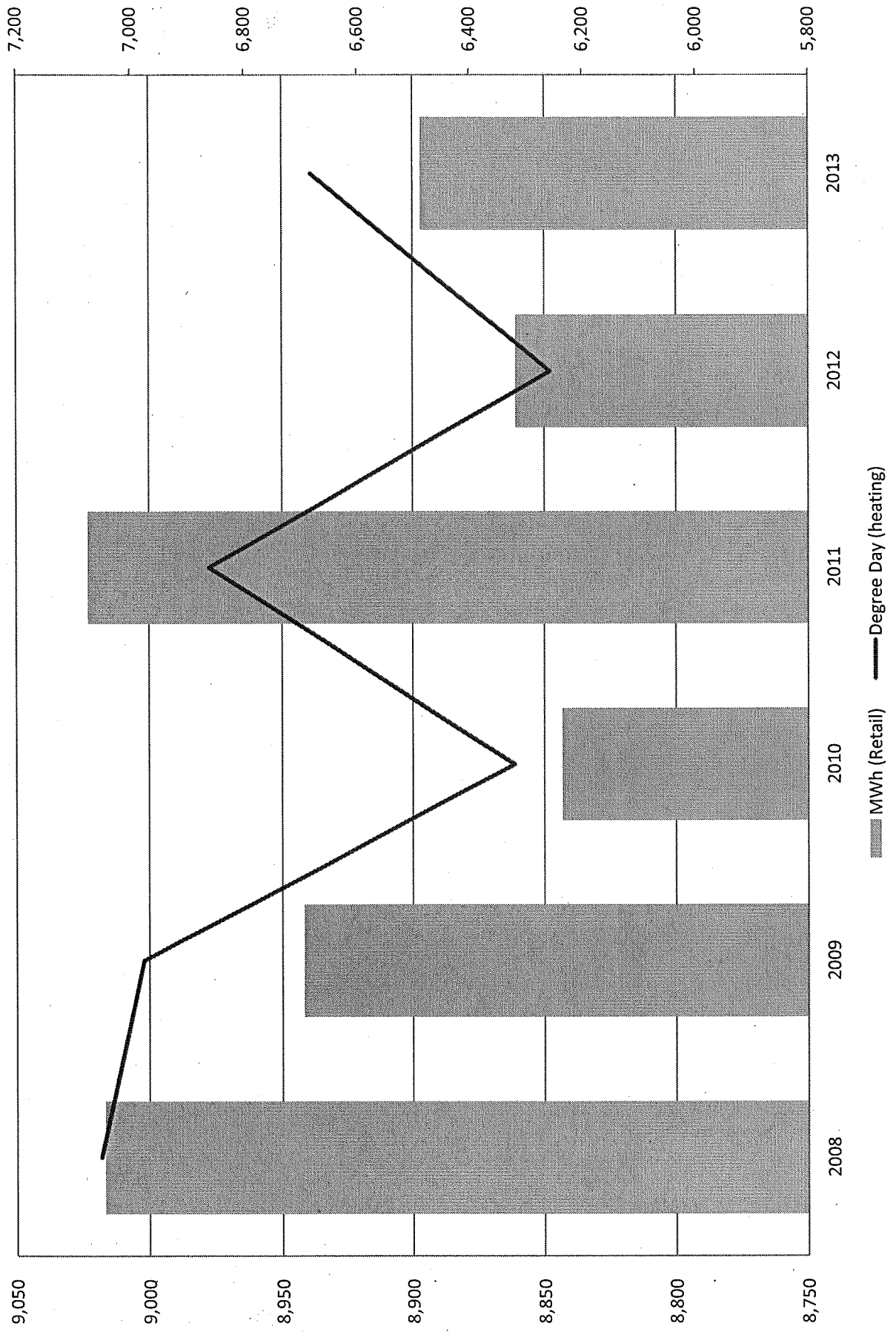
Avista
Select Financial Data*

Line No.	Description	2008	2009	2010	2011	2012	2013
	a	b	c	d	e	f	g
1	Coverage	2.43	2.95	2.86	3.06	2.47	3.10
2	Degree Day (heating)	7,052	6,976	6,320	6,861	6,256	6,683
3	Degree Day (cooling)	478	589	380	426	535	-
4							
5	<i>Electric</i>						
6	Margin	\$ 413,084	\$ 461,725	\$ 495,031	\$ 503,792	\$ 516,738	\$ 554,380
7	Customers	352,278	354,998	356,597	358,215	360,459	363,213
8	MWh (Retail)	9,017	8,942	8,843	9,023	8,861	8,897
9							
10	<i>Natural Gas</i>						
11	Margin	\$ 127,591	\$ 133,937	\$ 129,540	\$ 149,446	\$ 144,029	\$ 160,021
12	Customers	311,090	314,181	316,444	318,337	320,586	322,939
13	Therms (Retail)	356,545	345,242	311,723	338,220	313,671	337,621
14							
15	* Source: SEC Form 10-K (2008-2013)						

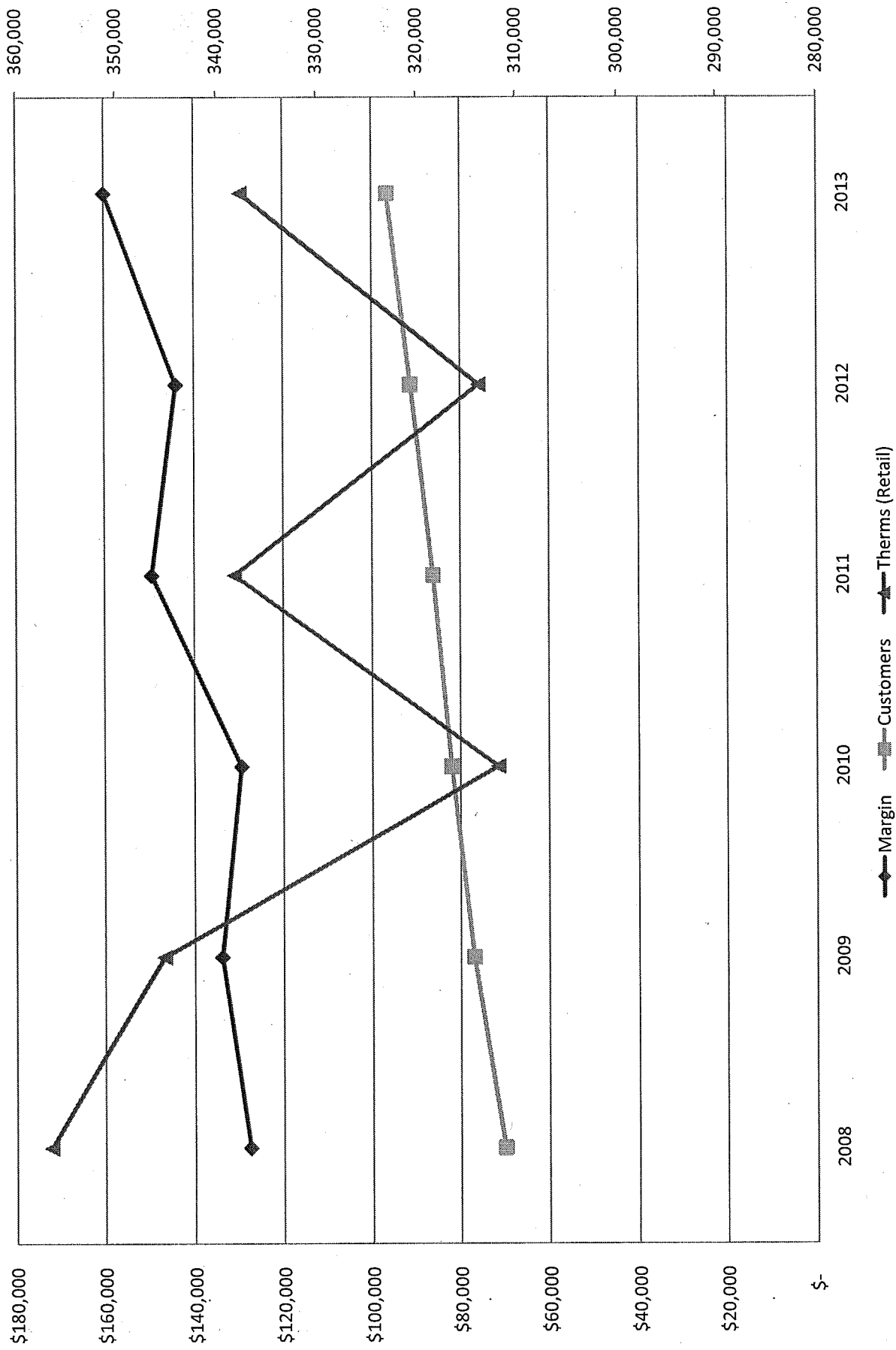
Electric



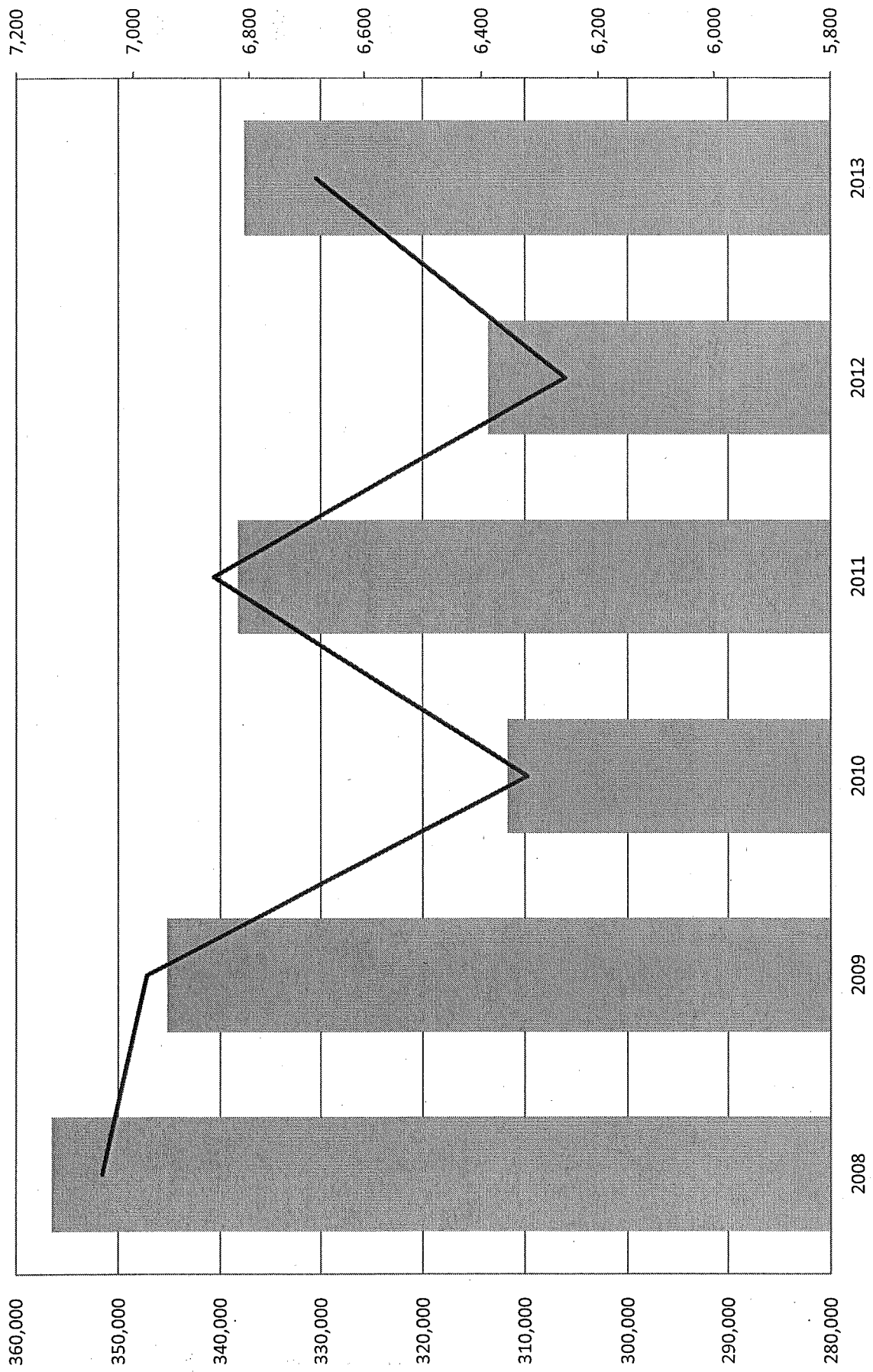
Electric



Natural Gas



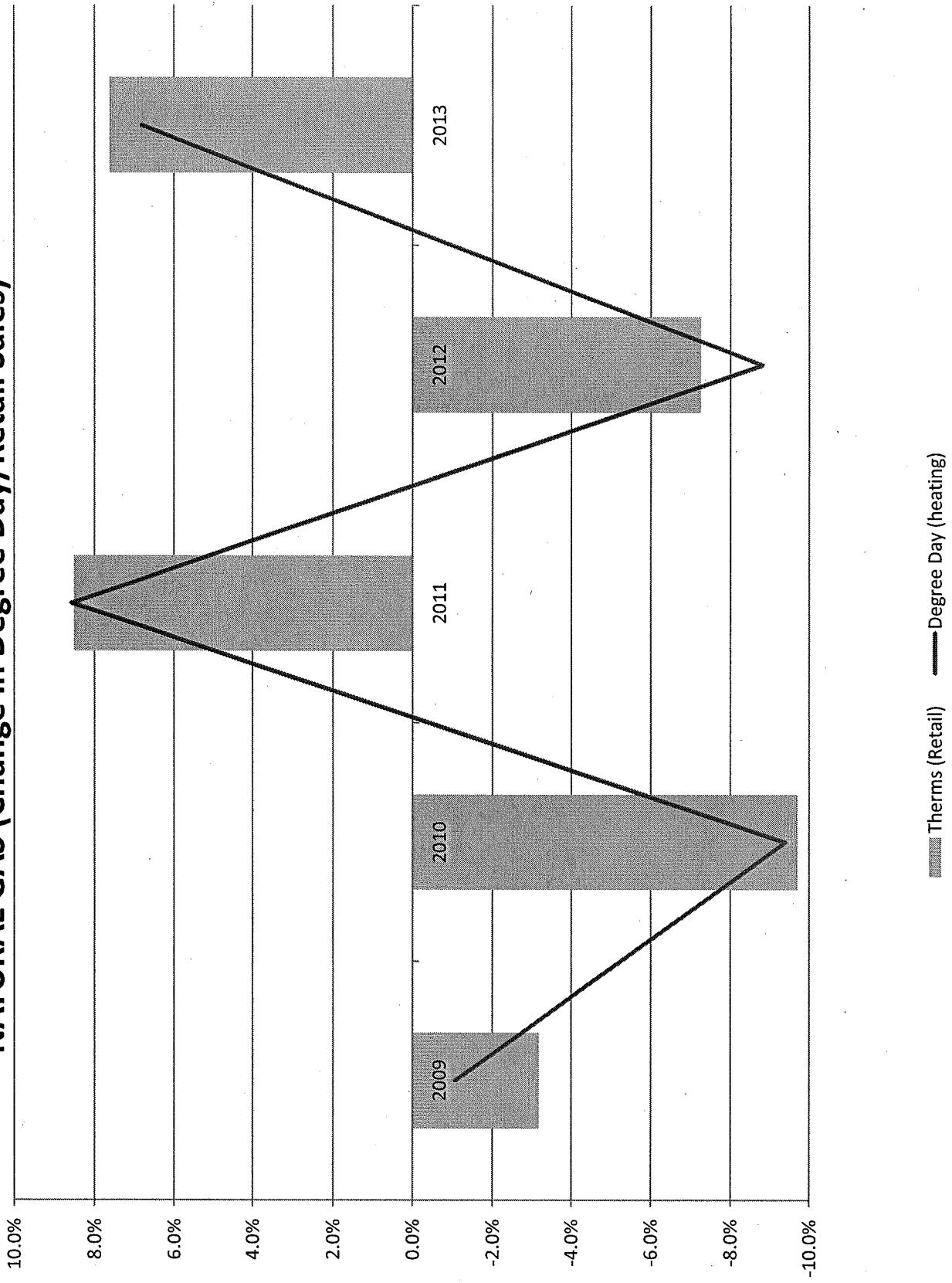
Natural Gas



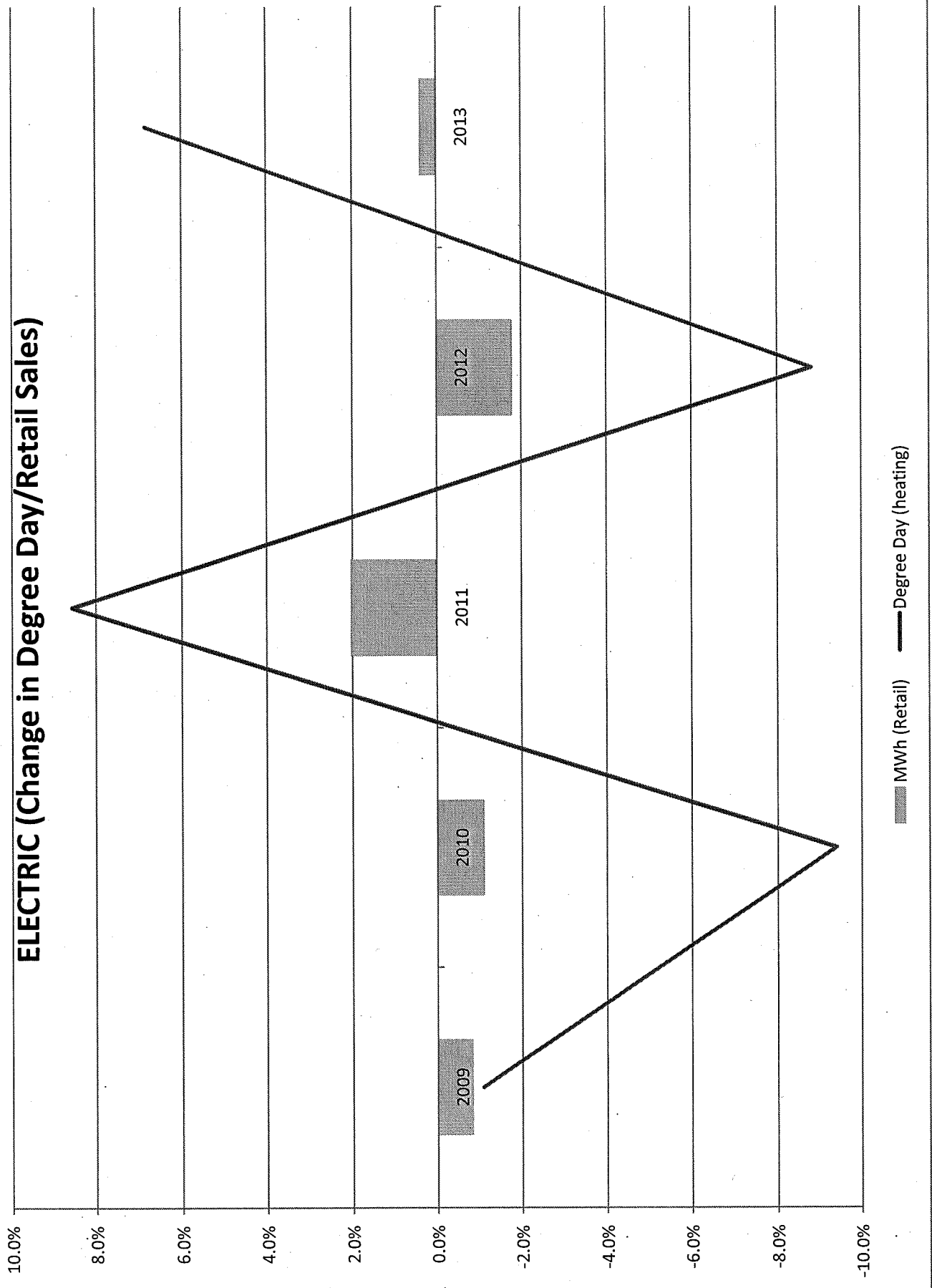
Avista
Select Financial Data (Percentage Change)*

Line No.	Description	2008	2009	2010	2011	2012	2013
	a	b	c	d	e	f	g
1	Coverage	0.0%	21.4%	-3.1%	7.0%	-19.3%	25.5%
2	Degree Day (heating)	0.0%	-1.1%	-9.4%	8.6%	-8.8%	6.8%
3	Degree Day (cooling)	0.0%	23.2%	-35.5%	12.1%	25.6%	-100.0%
4							
5	Electric						
6	Margin	0.0%	11.8%	7.2%	1.8%	2.6%	7.3%
7	Customers	0.0%	0.8%	0.5%	0.5%	0.6%	0.8%
8	MWh (Retail)	0.0%	-0.8%	-1.1%	2.0%	-1.8%	0.4%
9							
10	Natural Gas						
11	Margin	0.0%	5.0%	-3.3%	15.4%	-3.6%	11.1%
12	Customers	0.0%	1.0%	0.7%	0.6%	0.7%	0.7%
13	Therms (Retail)	0.0%	-3.2%	-9.7%	8.5%	-7.3%	7.6%
14							
15	* Source: SEC Form 10-K (2008-2013)						

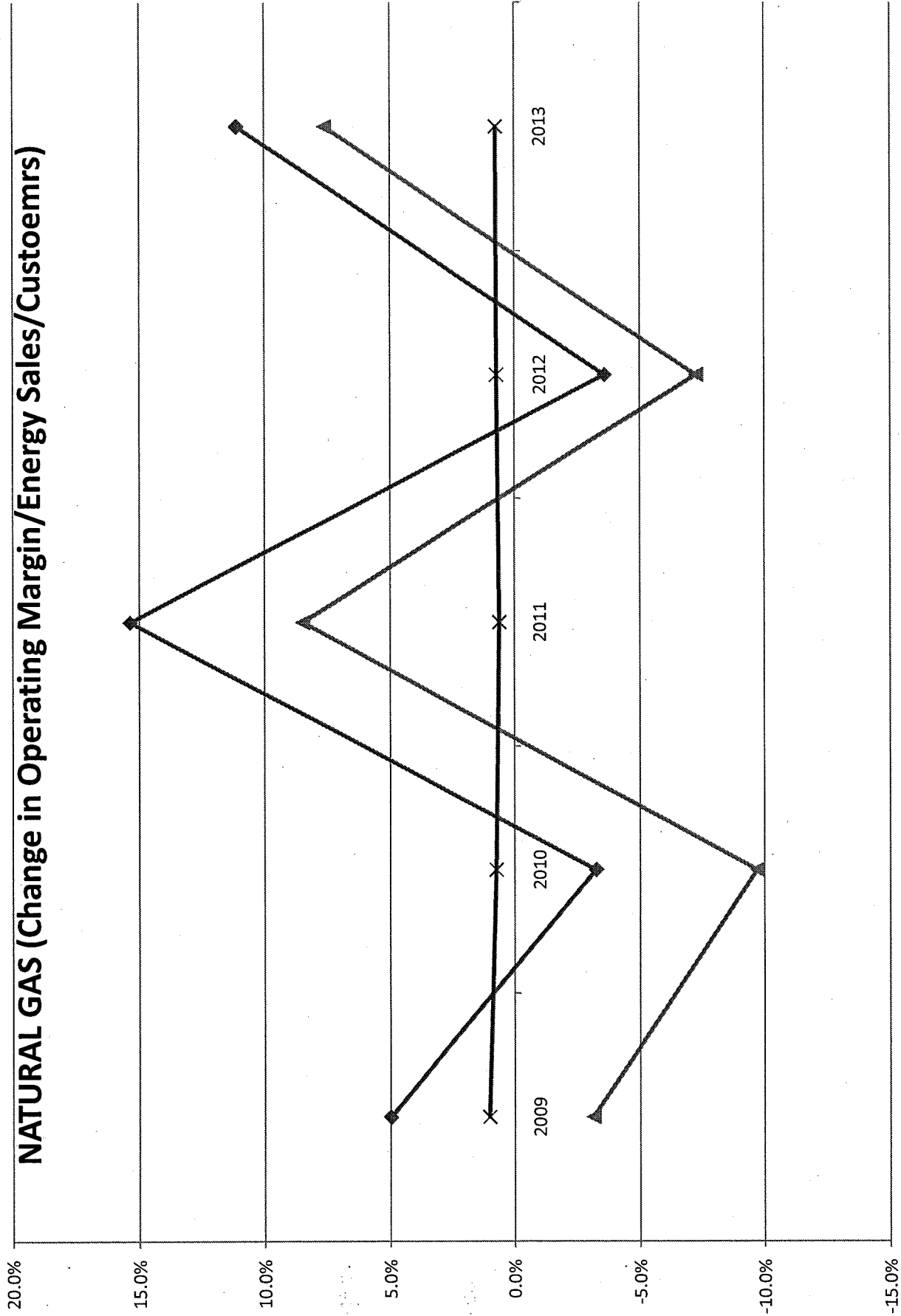
NATURAL GAS (Change in Degree Day/Retail Sales)



ELECTRIC (Change in Degree Day/Retail Sales)

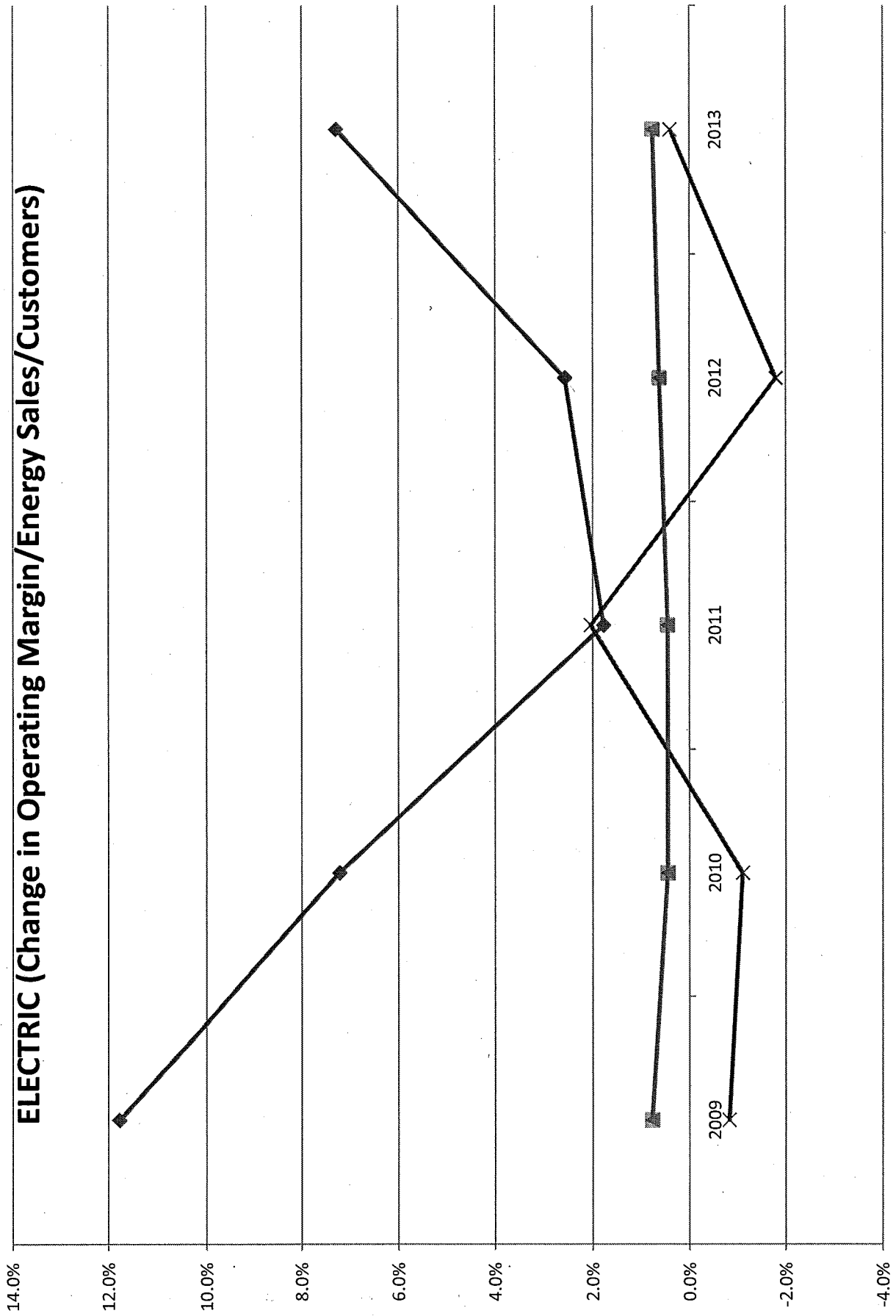


NATURAL GAS (Change in Operating Margin/Energy Sales/Custoemrs)



◆ Margin ▲ Therms (Retail) □ Customers × Decoupled

ELECTRIC (Change in Operating Margin/Energy Sales/Customers)



◆ Margin × MWh (Retail) ■ Customers ▲ Decoupled

NATURAL GAS (Change in Operating Margin/Energy Sales/Custoemrs)

20.0%

15.0%

10.0%

5.0%

0.0%

-5.0%

-10.0%

-15.0%

