Local Savings

•	2010 Jan	2010 Feb	<mark>2010</mark> Mar	2010 Apr	2010 May	2010 Jun	<mark>2010</mark> Jul	2010 Aug	2010 Sep	2010 Oct	2010 Nov	2010 Dec	Total 2010
kWh Savings-Forecasted	6,549,738	6,549,738	6,549,738	6,549,738	•	6,549,738	6,549,738	6,549,738	6,549,738	6,549,738	6,549,738	6,549,738	78,596,853
kWh Savings-Actual	10,828,281	5,452,348	8,783,101	5,484,481	3,691,309	5,372,011							39,611,531
Variance (%)	65.32%	-16.75%	34.10%	-16.26%	-43.64%	-17.98%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-49.60%
Therm Savings-Forecasted	160,124	160,124	160,124	160,124	160,124	160,124	160,124	160,124	160,124	160,124	160,124	160,124	1,921,488
Therm Savings-Actual	294,429	201,059	280,411	228,281	(3,636)	151,612							1,152,156
Variance (%)	83.88%	25.56%	75.12%	42.57%	-102.27%	-5.32%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-40.04%

Prograss toward various targets:

							Pct ach'd as
							compared
					ytd local		with local
	local prg	regional prg	total		savings		targets
2010 IRP electric target	65,643,844	25,460,156	91,104,000	kWh	39,611,531	kWh	60%
2010 business plan electric target	78,593,854	19,867,680	98,461,534	kWh	39,611,531	kWh	50%
2010 IRP natural gas target	2,193,338	-	2,193,338	therms	1,173,606	therms	54%
2010 business plan natural gas target	1,921,488	-	1,921,488	therms	1,173,606	therms	61%
2010 IRP electric target (WA)	40,561,331	15,731,830	56,293,162	kWh	26,343,140	kWh	65%
2010 b-plan electric target (WA)	54,489,401	13,425,871	67,915,272	kWh	26,343,140	kWh	48%
2010 IRP natural gas target (WA)	1,542,529	-	1,542,529	therms	914,370	therms	59%
2010 b-plan natural gas target (WA)	1,385,606	-	1,385,606	therms	914,370	therms	66%
2010 IRP electric target (ID)	25,082,513	9,728,326	34,810,838	kWh	13,268,391	kWh	53%
2010 b-plan electric target (ID)	24,104,453	6,441,809	30,546,262	kWh	13,268,391	kWh	55%
2010 IRP natural gas target (ID)	650,809	-	650,809	therms	259,236	therms	40%
2010 b-plan natural gas target (ID)	535,882	-	535,882	therms	259,236	therms	48%
2010 I-937 electric target (WA) 6th Plan			59,991,200	kWh	25,747,007	kWh	43%
E to G Conversions			1,284,824	kWh	596,133	kWh	46%
2010 I-937 electric target (WA)			61,276,024	kWh	26,343,140	kWh	43%

	Washington Electric Schedule 91													
	Projected and Actual kWh	2010	2010	2010	2010	2010	2010	2010	2010	2010	2010	2010	2010	Total 2010
		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
[a]	Tariff Rider Balance	\$ 3,795,499 \$	3,261,879 \$	2,653,598 \$	2,736,984 \$	2,605,594 \$	1,881,647 \$	1,659,379 \$	1,659,379 \$	1,659,379 \$	1,659,379 \$	1,659,379 \$	1,659,379	
	Forecasted tariff rider collections	1,738,493	1,558,223	1,460,105	1,235,297	1,265,115	1,281,952	1,398,099	1,441,662	1,342,412	1,373,773	1,448,814	1,627,888	17,171,831
[b]	Actual tariff rider collections	1,642,483	1,467,177	1,395,262	1,381,325	1,284,412	1,238,747	-	-	-	-	-	-	8,409,406
	Favorable (Unfavorble) Variance	(96,010)	(91,046)	(64,843)	146,028	19,298	(43,205)	(1,398,099)	(1,441,662)	(1,342,412)	(1,373,773)	(1,448,814)	(1,627,888)	(8,762,425)
	Budgeted expenditures	1,032,113	1,032,113	1,032,113	1,032,113	1,032,113	1,032,113	1,032,113	1,032,113	1,032,113	1,032,113	1,032,113	1,032,112	12,385,350
[c]	Actual expenditures	1,108,862	858,896	1,478,648	1,249,935	560,465	1,032,113	-	1,032,113	1,032,113	1,032,113	1,032,113	-	6,273,286
	Favorable (Unfavorable) Variance	(76,750)	173,216	(446,535)	(217,822)	471,648	15,634	1,032,113	1,032,113	1,032,113	1,032,113	1,032,113	1,032,112	6,112,065
	Favorable (Unfavorable) Net monthly													
[d]	activity ([b]-[c])	533,620	608,280	(83,386)	131,390	723,947	222,268	-	-	-	-	-	-	2,136,120
	Tariff Rider Ending Balance ([a]-[d])	3,261,879	2,653,598	2,736,984	2,605,594	1,881,647	1,659,379	1,659,379	1,659,379	1,659,379	1,659,379	1,659,379	1,659,379	
	Projected Tariff Rider Balance							(365,986)	(775,535)	(1,085,834)	(1,427,495)	(1,844,196)	(2,439,972)	

Jan - Under collections of \$96k in tariff rider due to heating degree days being 19% below historical thereby causing retail consumption to be down by 13%. In spite of the less than forecasted consumption, the Washington electric tariff rider balance was reduced by \$533k.

Feb - Under collection of \$91k in tariff rider due to heating degree days being 17% warmer than historical normal resulting in 8% lower consumption as compared with forecast. In spite of less than forecasted consumption (less tariff rider collections), tariff rider balance was reduced by \$608k.

Mar - Under collection of \$65k in tariff rider due to heating degree days being 5% less than 30 year normal, 18% less for ytd. Tariff rider balance increased by \$83k due to the timing of February expenditures occuring in March.

Apr - Reduced the tariff rider balance by \$131k. Weather was 1% less than the 30 yr normal indicating that usage per customer was higher than budgeted.

May - Reduced the tariff rider balance by nearly \$724k.

Jun - Reduced the underfunded tariff rider balance by \$222k.

	Washington Electric Schedule 91				
	Projected and Actual kWh	2010	2010	2010	2010
		1st Qtr	2nd Qtr	3rd Qtr	4th Qtr
[a]	Tariff Rider Balance	\$ 3,795,499			
	Forecasted tariff rider collections	4,756,821	3,782,363	4,182,172	4,450,475
[b]	Actual tariff rider collections	4,504,922	3,904,484	-	-
	Favorable (Unfavorble) Variance	(251,899)	122,121	(4,182,172)	(4,450,475)
	Budgeted expenditures	3,096,338	3,096,338	3,096,338	3,096,337
[c]	Actual expenditures	3,446,407	2,826,879	-	-
	Favorable (Unfavorable) Variance	(350,069)	269,459	3,096,338	3,096,337
	Favorable (Unfavorable) Net monthly				
[d]	activity ([b]-[c])	1,058,515	1,077,605	-	-
	Tariff Rider Ending Balance ([a]-[d])	2,736,984	(1,077,605)	-	-
	Projected Tariff Rider Balance	(2,439,972)			

Jan - Under collections of \$96k in tariff rid was reduced by \$533k.

Feb - Under collection of \$91k in tariff ride collections), tariff rider balance was reduc

Mar - Under collection of \$65k in tariff rid Apr - Reduced the tariff rider balance by \$ May - Reduced the tariff rider balance by Jun - Reduced the underfunded tariff ride

Washington Floatric Schodule 01														
Washington Electric Schedule 91 DSM Functional Categories		2010	2010	2010	2010	2010	2010	2010	2010	2010	2010	2010	2010	Total 2010
DOINT Unctional Categories		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	10tal 2010
DSM Budget-Direct Customer Incentives:														
Non-residential	\$	402,747	402,747	402,747	402,747	402,747	402,747	402,747	402,747	402,747	402,747	402,747	402,747	4,832,969
Residential		177,272	177,272	177,272	177,272	177,272	177,272	177,272	177,272	177,272	177,272	177,272	177,272	2,127,260
Limited Income		57,991	57,991	57,991	57,991	57,991	57,991	57,991	57,991	57,991	57,991	57,991	57,991	695,890
Total Budget-Direct Customer Incentives	\$	638,010 \$	638,010 \$	638,010 \$	638,010 \$	638,010 \$	638,010 \$	638,010 \$	638,010 \$	638,010 \$	638,010 \$	638,010 \$	638,010 \$	7,656,119
DSM Budget Non-Labor, Non-Incentive Funding:														
Non-residential	\$	3,632 \$	3,632 \$	3,632 \$	3,632 \$	3,632 \$	3,632 \$	3,632 \$	3,632 \$	3,632 \$	3,632 \$	3,632 \$	3,632	43,582
Residential	·	36,735	36,735	36,735	36,735	36,735	36,735	36,735	36,735	36,735	36,735	36,735	36,735	440,821
Regional		121,638	121,638	121,638	121,638	121,638	121,638	121,638	121,638	121,638	121,638	121,638	121,637	1,459,651
Common		85,463	85,463	85,463	85,463	85,463	85,463	85,463	85,463	85,463	85,463	85,463	85,463	1,025,555
Total Budget-Non-labor, Non-incentive	Ś	247,467 \$	247,467 \$	247,467 \$				247,467 \$		247,467 \$		247,467 \$		
Total Budget-Non-labor, Non-incentive	٠,	247,407 3	247,407 3	247,407 3	247,407 3	247,407 3	247,407 \$	247,407 3	247,407 \$	247,407 3	247,407 3	247,407 3	247,407	2,303,003
DSM Budget-Labor Funding:														
Non-residential		59,297	59,297	59,297	59,297	59,297	59,297	59,297	59,297	59,297	59,297	59,297	59,297	711,562
Residential		37,760	37,760	37,760	37,760	37,760	37,760	37,760	37,760	37,760	37,760	37,760	37,760	453,120
Limited Income		2,745	2,745	2,745	2,745	2,745	2,745	2,745	2,745	2,745	2,745	2,745	2,745	32,934
Common		46,834	46,834	46,834	46,834	46,834	46,834	46,834	46,834	46,834	46,834	46,834	46,834	562,007
Total Budget-Labor Funding	\$	146,635 \$	146,635 \$	146,635 \$	146,635 \$	146,635 \$	146,635 \$	146,635 \$	146,635 \$	146,635 \$	146,635 \$	146,635 \$	146,635 \$	1,759,623
2010 Aggregate DSM Budget	Ś	1,032,113 \$	1,032,113 \$	1 022 112 - 6	1 022 112 - 6	1 022 112 6	1,032,113 \$	1 022 112 ¢	1 022 112 ¢	1 022 112 6	1 022 112 6	1 022 112 ¢	1 022 112 6	12 205 250
2010 Aggregate D3W Duuget		1,032,113 3	1,032,113 3	1,032,113 3	1,032,113 3	1,032,113 3	1,032,113 3	1,032,113 3	1,032,113 3	1,032,113 3	1,032,113 3	1,032,113 3	1,032,112 3	12,363,330
DSM Actual-Direct Customer Incentives:														
Non-residential		488,162	434,112	459,542	940,307	225,832	353,147							2,901,103
Residential		264,080	254,836	172,870	126,205	122,462	127,181							1,067,635
Limited Income		13,490	18,131	231,753	41,520	97,763	96,412							499,070
Total Actual-Direct Customer Incentives	\$	765,733 \$	707,080 \$	864,166 \$	1,108,032 \$	446,057 \$	576,740 \$	- \$	- \$	- \$	- \$	- \$	- \$	4,467,807
DSM Actual-Non-Labor, Non-Incentive Funding:														
Non-residential		252,108	18,130	89,534	22,257	17,154	15,290							414,473
Residential		71,031		62,245	29,124	44,640	25,945							
Limited Income			34,450											267,435
		(69,379)	2,982	46,078	(23,923)	77	16,537							(27,628
Demand Response		-												-
Demand Response Distributed Gen		-												-
Demand Response Distributed Gen Regional		- - 477	521	301,655	746	333	284,157							
Demand Response Distributed Gen Regional Common		- - 477 80,662	521 85,328	301,655 105,626		30,873	284,157 79,793							587,889 486,630
Demand Response Distributed Gen Regional	\$				746 104,347		79,793	- \$	- \$	- \$	- \$	- \$	- \$	486,630
Demand Response Distributed Gen Regional Common	\$	80,662	85,328	105,626	746 104,347	30,873	79,793	- \$	- \$	- \$	- \$	- \$	- \$	486,630
Demand Response Distributed Gen Regional Common DSM Actual-Non-Labor, Non-Incentive Funding	\$	80,662	85,328	105,626	746 104,347	30,873	79,793	- \$	- \$	- \$	- \$	- \$	- ¢	486,630

Residential	116	144		3,169	8,475	7,212							19,116
Limited Income													-
Regional													-
Common				591	4,234	3,906							8,731
Total Actual-Labor Funding	\$ 8,229 \$	10,405 \$	9,345 \$	9,352 \$	21,331 \$	18,017 \$	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 76,680
2010 Aggregate DSM Actual	\$ 1,108,862 \$	858,896 \$	1,478,648 \$	1,249,935 \$	560,465 \$	1,016,479 \$	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,273,286
Budget-Actual Variance													
Direct Customer Incentives:													
Non-residential	(85,415)	(31,365)	(56,795)	(537,560)	176,915	49,600							(484,618)
Residential	(86,809)	(77,565)	4,402	51,067	54,810	50,091							(4,005)
Limited Income	44,500	39,860	(173,762)	16,471	(39,772)	(38,421)							(151,125)
Total Variance	\$ (127,723) \$	(69,070) \$	(226,156) \$	(470,022) \$	191,953 \$	61,270							\$ (639,748)
Non-Labor, Non-Incentive Funding:													
Non-residential	(248,476)	(14,498)	(85,903)	(18,625)	(13,522)	(11,658)							(392,682)
Residential	(34,296)	2,285	(25,510)	7,611	(7,905)	10,790							(47,025)
Regional	121,160	121,116	(180,017)	120,892	121,305	(162,519)							141,936
Common	4,801	135	(20,163)	(18,884)	54,590	5,670							26,148
Total Variance	\$ (87,433) \$	106,056 \$	(357,670) \$	114,916 \$	154,390 \$	(174,255)							\$ (243,995)
DSM Labor Funding:													
Non-residential	51,184	49,036	49,952	53,705	50,675	52,398							306,949
Residential	37,644	37,616	37,760	34,591	29,285	30,548							207,444
Limited Income	2,745	2,745	2,745	2,745	2,745	2,745							16,467
Common	46,834	46,834	46,834	46,243	42,600	42,928							272,273
Total Variance	\$ 138,406 \$	136,230 \$	137,290 \$	137,283 \$	125,304 \$	128,618							\$ 803,132
Total Variance	\$ (76,750) \$	173,216 \$	(446,535) \$	(217,822) \$	471,648 \$	15,634							\$ (80,610)

Notes:

1) Some items such as labor charged to a common WA-ID project when allocated to the individual states loses it's "labor" distinction and appears as a general implementation expense. This explains the variances between non-labor/non-incentive and labor.

2) DSM expenditures are budgeted on a annual basis and spread monthly on an equal basis. This timing difference between budget vs actual could attribute to some variances

Variance explanations:

- Jan \$77k unfavorable variance due to paying \$128k more in incentives than budgeted.
- Feb in spite of paying more than \$69k in incentives as compared with budget, we still had a favorable variance of \$173k.
- Mar 51% of unfavorable variance was due to paying more than \$226k in incentives as compared with budget. Remainder of the \$220k unfavorable variance is due to implementation expenditures that didn't occur in February as budgeted.

Apr - unfavorable variance was due to paying more than \$470k in incentives as compared with budget.



	Washington Natural Gas Schedule 191														
		2010	2010	2010	2010	2010	2010	2010	2010	2010	2010	2010	2010	Total 2010	2010
		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		1st Qtr
[a]	Tariff Rider Balance	4,102,936	3,724,704	3,656,893	3,556,217	3,466,636	3,142,026	3,146,392	3,146,392	3,146,392	3,146,392	3,146,392	3,146,392		\$ 4,102,936
	Forecasted tariff rider collections	991,640	796,149	657,700	613,499	366,045	243,588	203,874	209,074	248,528	573,004	971,079	1,337,025	7,211,204	2,445,488
[b]	Actual tariff rider collections	905,757	689,733	657,733	547,233	571,193	395,907	-	-	-	-	-	-	3,767,556	2,253,223
	Favorable (Unfavorble) Variance	(85,882)	(106,416)	33	(66,266)	205,148	152,319	(203,874)	(209,074)	(248,528)	(573,004)	(971,079)	(1,337,025)	(3,443,648)	(192,265)
	Budgeted expenditures	436,350	436,350	436,350	436,350	436,350	436,350	436,350	436,350	436,350	436,350	436,350	436,350	5,236,202	1,309,051
[c]	Actual expenditures	527,525	621,921	557,058	457,652	246,583	400,272	-	-	-	-	-	-	2,811,012	1,706,505
	Favorable (Unfavorable) Variance	(91,175)	(185,571)	(120,708)	(21,302)	189,767	36,078	436,350	436,350	436,350	436,350	436,350	436,350	2,425,190	(397,454)
	Favorable (Unfavorable) Net monthly														
[d]	activity ([b]-[c])	378,232	67,812	100,675	89,581	324,610	(4,365)	-	-	-	-	-	-	956,544	546,719
	Tariff Rider Ending Balance ([a]-[d])	3,724,704	3,656,893	3,556,217	3,466,636	3,142,026	3,146,392	3,146,392	3,146,392	3,146,392	3,146,392	3,146,392	3,146,392		3,556,217
	Projected Tariff Rider Balance							232,476	459,752	647,575	510,921	(23,809)	(924,483)		(924,483)

Jan - Under collections of \$86k in tariff rider due to heating degree days being 19% below historical thereby causing retail consumption to be down by 13%. In spite of the less than forecasted consumption, the Washington electric tariff rider balance was reduced by \$378k.

Feb - Under collection of \$106k in tariff rider due to heating degree days being 17% warmer than historical normal resulting in 8% lower consumption as compared with forecast. In spite of less than forecasted consumption (less tariff rider collections), tariff rider balance was reduced by \$68k.

Mar - in spite of paying \$108k more than budgeted in incentives, but reduced the tariff rider balance by \$101k.

Apr - reduced the tariff rider balanc eby \$90k. Weather was 1% less than 30 yr normal and while consumption was lower than budgeted, tariff rider expenditures were less than collected, therefore, reducing the balance.

May - reduced the tariff rider balance by nearly \$325k.

Jun - added \$4k to the underfunded balance.

	Washington Natural Gas Schedule 191			
		2010	2010	2010
		2nd Qtr	3rd Qtr	4th Qtr
[a]	Tariff Rider Balance			
	Forecasted tariff rider collections	1,223,131	661,476	2,881,108
[b]	Actual tariff rider collections	1,514,333	-	
	Favorable (Unfavorble) Variance	291,201	(661,476)	(2,881,108)
				·
	Budgeted expenditures	1,309,051	1,309,051	1,309,051
[c]	Actual expenditures	1,104,507	-	-
	Favorable (Unfavorable) Variance	204,544	1,309,051	1,309,051
r	Favorable (Unfavorable) Net monthly	400.026		
[d]	,	409,826	-	-
	Tariff Rider Ending Balance ([a]-[d])	(409,826)	-	-

Projected Tariff Rider Balance

Variance Explanations:

Jan - Under collections of \$86k in tariff rid balance was reduced by \$378k. Feb - Under collection of \$106k in tariff ric collections), tariff rider balance was reduced Mar - in spite of paying \$108k more than I Apr - reduced the tariff rider balance by \$100k may - reduced the tariff rider balance by \$10k may - reduced the tariff rider balance by \$10k may - reduced the tariff rider balance by \$10k may - reduced the tariff rider balance by \$10k may - reduced the tariff rider balance by \$10k may - reduced the tariff rider balance by \$10k may - reduced the tariff rider balance by \$10k may - reduced the tariff rider balance by \$10k may - reduced the tariff rider balance by \$10k may - reduced the tariff rider balance by \$10k may - reduced the tariff rider balance by \$10k may - reduced the tariff rider balance was reduced the tariff rider balance by \$10k may - reduced the tariff rider balance by \$10k may - reduced the tariff rider balance by \$10k may - reduced the tariff rider balance by \$10k may - reduced the tariff rider balance by \$10k may - reduced the tariff rider balance by \$10k may - reduced the tariff rider balance by \$10k may - reduced the tariff rider balance by \$10k may - reduced the tariff rider balance by \$10k may - reduced the tariff rider balance by \$10k may - reduced the tariff rider balance by \$10k may - reduced the tariff rider balance by \$10k may - reduced the tariff rider balance by \$10k may - reduced the tariff rider balance by \$10k may - reduced the tariff rider balance by \$10k may - reduced the tariff rider balance by \$10k may - reduced the tariff rider balance by \$10k may - reduced the tariff rider balance by \$10k may - reduced the tariff rider balance by \$10k may - reduced the tariff rider balance by \$10k may - reduced the tariff rider balance by \$10k may - reduced the tariff rider balance by \$10k may - reduced the tariff rider balance by \$10k may - reduced the tariff rider balance by \$10k may - reduced the tariff rider balance by \$10k may - reduced the tariff rider balance by \$10k may - redu

	Washington Natural Gas Schedule 191													
	DSM Functional Categories	2010	2010	2010	2010	2010	2010	2010	2010	2010	2010	2010	2010	Total 2010
		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
	DSM Budget-Direct Customer Incentives:													
	Non-residential	\$ 141,287 \$	141,287	\$ 141,287 \$	141,287	141,287 \$	141,287 \$	141,287 \$	141,287 \$	141,287 \$	141,287 \$	141,287 \$	141,287	1,695,448
	Residential	\$ 172,969 \$	172,969	172,969	172,969	172,969	172,969	172,969	172,969	172,969	172,969	172,969	172,969	2,075,623
	Limited Income	\$ 48,795 \$	48,795	48,795	48,795	48,795	48,795	48,795	48,795	48,795	48,795	48,795	48,795	585,544
[a]	Total Budget-Direct Customer Incentives	\$ 363,051 \$	363,051	\$ 363,051 \$	363,051	363,051 \$	363,051 \$	363,051 \$	363,051 \$	363,051 \$	363,051 \$	363,051 \$	363,051	\$ 4,356,615
	DSM Budget Non-Labor, Non-Incentive Funding:													
	Non-residential	\$ 951 \$	951	951 \$	951	951 \$	951 \$	951 \$	951 \$	951 \$	951 \$	951 \$	951	11,407
	Residential	\$ 7,683 \$	7,683	7,683	7,683	7,683	7,683	7,683	7,683	7,683	7,683	7,683	7,683	92,201
	Common	\$ 33,434 \$	33,434	33,434	33,434	33,434	33,434	33,434	33,434	33,434	33,434	33,434	33,434	401,210
[b]	Total Budget-Non-labor, Non-incentive	\$ 42,068 \$	42,068	\$ 42,068 \$	42,068	42,068 \$	42,068 \$	42,068 \$	42,068 \$	42,068 \$	42,068 \$	42,068 \$	42,068	\$ 504,818
	DSM Budget-Labor Funding:													
	Non-residential	\$ 2,093 \$	2,093	\$ 2,093 \$	2,093	2,093 \$	2,093 \$	2,093 \$	2,093 \$	2,093 \$	2,093 \$	2,093 \$	2,093	25,110
	Residential	\$ 963 \$			963	963	963	963	963	963	963	963	963	11,551
	Limited Income	\$ 180 \$			180	180	180	180	180	180	180	180	180	2,157
	Common	\$ 27,996 \$			27,996	27,996	27,996	27,996	27,996	27,996	27,996	27,996	27,996	335,952
[c]	Total Budget-Labor Funding	\$ 31,231 \$			31,231	31,231 \$	31,231 \$	31,231 \$	31,231 \$	31,231 \$	31,231 \$	31,231 \$	31,231	
[a]+[b]+[c]	2010 Aggregate DSM Budget	\$ 436,350 \$	436,350	\$ 436,350 \$	436,350	436,350 \$	436,350 \$	436,350 \$	436,350 \$	436,350 \$	436,350 \$	436,350 \$	436,350	\$ 5,236,203
	DSM Actual-Direct Customer Incentives:													
	Non-residential	\$ 172,930 \$	243 799	\$ 226,483	200,166	15,234	56,209							914,821
	Residential	\$ 243,701 \$			177,536	155,066	193,155							1,219,363
	Limited Income	\$ 18,244 \$,	,	4,192	1,927	66,171							173,899
[d]	Total Actual-Direct Customer Incentives			\$ 471,468 \$				- \$	- \$	- \$	- \$	- \$	- 5	\$ 2,308,083
	DSM Actual-Non-Labor, Non-Incentive Funding:													
	Non-residential	\$ 10,548 \$	4,474	5 4,682	6,037	3,359	8,988							38,088
	Residential	\$ 18,380 \$, ,	,	6,421	4,136	4,623							64,914
	Limited Income	\$ 5,811 \$			1,527	(2,370)	1,660							10,555
	Regional	, 5,611 ,	1,507	1,555	1,527	(2,370)	1,000							10,555
	Common	\$ 53,848 \$	57,592	63,546	53,071	57,151	58,279							343,487
[e]	DSM Actual-Non-Labor, Non-Incentive Funding	\$ 88,587 \$			67,056		73,550 \$	- \$	- Ś	- \$	- \$	- \$		\$ 457,044
[0]	both retain from Eddor, from internitive rainting	- 00,307 	04,270	, 01,303 <u>,</u>	07,030	, 02,270 7	73,330 ♀	<u> </u>	<u> </u>	<u> </u>	<u> </u>	Ψ		7 -37,0
	DSM Actual-Labor Funding:													
	Non-residential	\$ 4,063 \$	5,569	4,284	5,806	3,145	3,343							26,210
	Residential				2,660	8,475	7,212							18,347
	Limited Income													
														-
	Demand Response													-

	Regional											-
	Common		236	460	632							1,328
[f]	Total Actual-Labor Funding	\$ 4,063 \$ 5,569 \$ 4,284	\$ 8,702 \$	12,080 \$	11,187 \$	- \$	- \$	- \$	- \$	-	\$ -	\$ 45,885
[d]+[e]+[f]	2010 Aggregate DSM Actual	\$ 527,525 \$ 621,921 \$ 557,058	\$ 457,652 \$	246,583 \$	400,272 \$	- \$	- \$	- \$	- \$	-	\$ -	\$ 2,811,012
	Budget-Actual Variance											
	Direct Customer Incentives:											
	Non-residential	\$ (31,643) \$ (102,511) \$ (85,196)	\$ (58,879) \$	126,053 \$	85,078							(67,096)
	Residential	\$ (70,732) \$ (112,003) \$ 8,035	\$ (4,567) \$	17,903 \$	(20,186)							(181,552)
	Limited Income	\$ 30,551 \$ 45,483 \$ (31,257)	\$ 44,603 \$	46,868 \$	(17,376)							118,873
[a]-[d]	Total Variance	\$ (71,824) \$ (169,032) \$ (108,417)	\$ (18,843) \$	190,824 \$	47,516							\$ (129,775)
	Non-Labor, Non-Incentive Funding:											
	Non-residential	\$ (9,597) \$ (3,524) \$ (3,731)	\$ (5,086) \$	(2,408) \$	(8,037)							(32,385)
	Residential	\$ (10,697) \$ (12,533) \$ (3,454)	\$ 1,262 \$	3,547 \$	3,060							(18,813)
	Common	\$ (20,414) \$ (24,158) \$ (30,112)	\$ (19,637) \$	(23,717) \$	(24,845)							(142,882)
[b]-[e]	Total Variance	\$ (46,519) \$ (42,202) \$ (39,237)	\$ (24,988) \$	(20,208) \$	(31,482)							\$ (204,635)
	DSM Labor Funding:											
	Non-residential	\$ (1,971) \$ (3,476) \$ (2,192)	\$ (3,714) \$	(1,053) \$	(1,251)							(13,655)
	Residential	\$ 963 \$ 963 \$ 963	\$ (1,697) \$	(7,512) \$	(6,249)							(12,572)
	Limited Income	\$ 180 \$ 180 \$ 180	\$ 180 \$	180 \$	180							1,079
	Common	\$ 27,996 \$ 27,996 \$ 27,996	\$ 27,760 \$	27,536 \$	27,364							166,648
[c]-[f]	Total Variance	\$ 27,168 \$ 25,662 \$ 26,947	\$ 22,529 \$	19,151 \$	20,044							\$ 141,500
	Total Variance	\$ (91,175) \$ (185,571) \$ (120,708)	\$ (21,302) \$	189,767 \$	36,078							\$ (192,910)

Notes

Distributed Gen

- 1) Some items such as labor charged to a common WA-ID project when allocated to the individual states loses it's "labor" distinction and appears as a general implementation expense. This explains the variances between non-labor/non-incentive and labor.
- 2) DSM expenditures are budgeted on a annual basis and spread monthly on an equal basis. This timing difference between budget vs actual could attribute to some variances

Variance explanations:

- Jan 79% of the unfavorable variance is due to the payment of nearly \$72k more in incentives than budgeted. Remainder of unfavorable variance was attributable spending of more implementation costs than budgeted.
- Feb 91% of the unfavorable variance is due to the payment of over \$169k more in incentives than budgeted. Remainder of unfavorable variance was attributable spending of more implementation costs than budgeted.
- Mar 90% of the unfavorable variance is due to the payment of over \$108k more in incentives than budgeted. Remainder of unfavorable variance was attributable spending of more implementation costs than budgeted.
- Apr 88% of the unfavorable variance is due to the payment of nearly \$19k more in incentives than budgeted. Remainder of unfavorable variance was attributable spending of more implementation costs than budgeted.
- May favorable variance of nearly \$189k mostly attributable to paying less in incentive than budgeted.

Jun - favorable variance of \$36k due to one leave (less expense labor--goes against paid time off accrual) and less incentives paid as compared with budget.

	Idaho Electric Schedule 91													
		2010	2010	2010	2010	2010	2010	2010	2010	2010	2010	2010	2010	Total 2010
		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
[a]	Tariff Rider Balance	2,369,036	2,417,283	2,008,878	1,899,185	1,546,950	1,380,555	1,261,713	1,261,713	1,261,713	1,261,713	1,261,713	1,261,713	
	Forecasted tariff rider collections	762,518	674,516	666,482	579,081	572,813	574,689	610,753	612,737	571,980	622,702	672,378	738,830	7,659,479
[b]	Actual tariff rider collections	762,818	679,101	619,689	623,154	601,225	557,359	-	-	-	-	-	-	3,843,346
	Favorable (Unfavorble) Variance	301	4,585	(46,792)	44,073	28,411	(17,330)	(610,753)	(612,737)	(571,980)	(622,702)	(672,378)	(738,830)	(3,816,133)
	Budgeted expenditures	464,565	464,565	464,565	464,565	464,565	464,565	464,565	464,565	464,565	464,565	464,565	464,565	5,574,777
[c]	Actual expenditures	811,065	270,696	509,996	270,920	434,829	438,518	-	-	-	-	-	-	2,736,024
	Favorable (Unfavorable) Variance	(346,500)	193,869	(45,431)	193,645	29,736	26,047	464,565	464,565	464,565	464,565	464,565	464,565	2,838,753
	Favorable (Unfavorable) Net monthly													
[d]	activity ([b]-[c])	(48,247)	408,405	109,693	352,234	166,396	118,841	-	-	-	-	-	-	1,107,323
	Tariff Rider Ending Balance ([a]-[d])	2,417,283	2,008,878	1,899,185	1,546,950	1,380,555	1,261,713	1,261,713	1,261,713	1,261,713	1,261,713	1,261,713	1,261,713	
									-					
	Projected Tariff Rider Balance							(146,188)	(294,360)	(401,776)	(559,913)	(767,727)	(1,041,992)	

Jan - tariff rider balance increased by \$48k due to the payment of \$364k more in incentives than budgeted.

Feb - reduced the tariff rider balance by \$408k mostly due to the processing of less incentives than budgeted (higher January month most likely contributed to the lower February processing of incentives).

Mar - reduced tariff rider underfunded balance by \$110k, due to processing \$86k less incentives as compared with budget and heating degree days being 5% less than 30 year normal (18% less ytd).

Apr - reduced tariff rider underfunded balance by \$352k, higher consumption than budgeted coupled with underspending as compared with budget.

May - reduced tariff rider underfunded balance by \$166k.

Jun - reduced the underfunded tariff rider balance by nearly \$119k.

Idaho Electric Schedule 91

		2010	2010	2010	2010
		1st Qtr	2nd Qtr	3rd Qtr	4th Qtr
[a]	Tariff Rider Balance	\$ 2,369,036			
	Forecasted tariff rider collections	2,103,515	1,726,584	1,795,470	2,033,911
[b]	Actual tariff rider collections	2,061,608	1,781,738	-	-
	Favorable (Unfavorble) Variance	(41,907)	55,154	(1,795,470)	(2,033,911)
	Budgeted expenditures	1,393,694	1,393,694	1,393,694	1,393,694
[c]	Actual expenditures	1,591,757	1,144,267	-	-
	Favorable (Unfavorable) Variance	(198,063)	249,427	1,393,694	1,393,694
	Favorable (Unfavorable) Net monthly				
[d]	activity ([b]-[c])	469,851	637,471	-	-
	Tariff Rider Ending Balance ([a]-[d])	1,899,185	(637,471)	-	-
	Projected Tariff Rider Balance	(1,041,992)			

Variance Explanations:

Jan - tariff rider balance increased by \$48k

Feb - reduced the tariff rider balance by \$4

Mar - reduced tariff rider underfunded bal

Apr - reduced tariff rider underfunded bala

May - reduced tariff rider underfunded bal

Jun - reduced the underfunded tariff rider

	Idaho Electric Schedule 91													
	DSM Functional Categories	2010	2010	2010	2010	2010	2010	2010	2010	2010	201	۰0	2010	2010
		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	t	Nov	Dec
	DSM Budget-Direct Customer Incentives:													
	Non-residential	\$ 193,241 \$	193,241 \$	193,241 \$	193,241 \$	193,241 \$	193,241 \$	193,241 \$	193,241 \$	193,241	\$ 193	3,241 \$	193,241 \$	193,241
	Residential	75,990	75,990	75,990	75,990	75,990	75,990	75,990	75,990	75,990	7!	5,990	75,990	75,990
	Limited Income	 29,667	29,667	29,667	29,667	29,667	29,667	29,667	29,667	29,667	29	9,667	29,667	29,667
[a]	Total Budget-Direct Customer Incentives	\$ 298,897 \$	298,897 \$	298,897 \$	298,897 \$	298,897 \$	298,897 \$	298,897 \$	298,897 \$	298,897	\$ 298	8,897 \$	298,897 \$	298,897
	DSM Budget Non-Labor, Non-Incentive Funding:													
	Non-residential	\$ 143 \$	143 \$	143 \$	143 \$	143 \$	143 \$	143 \$	143 \$	143	\$	143 \$	143 \$	143
	Residential	12,837	12,837	12,837	12,837	12,837	12,837	12,837	12,837	12,837	12	2,837	12,837	12,837
	Demand Response	417	417	417	417	417	417	417	417	417		417	417	417
	Regional	58,362	58,362	58,362	58,362	58,362	58,362	58,362	58,362	58,362	58	8,362	58,362	58,362
	Common	 37,184	37,184	37,184	37,184	37,184	37,184	37,184	37,184	37,184	3	7,184	37,184	37,184
[b]	Total Budget-Non-labor, Non-incentive	\$ 108,943 \$	108,943 \$	108,943 \$	108,943 \$	108,943 \$	108,943 \$	108,943 \$	108,943 \$	108,943	\$ 108	8,943 \$	108,943 \$	108,943
	DSM Budget-Labor Funding:													
	Non-residential	26,878	26,878	26,878	26,878	26,878	26,878	26,878	26,878	26,878	26	6,878	26,878	26,878
	Residential	7,465	7,465	7,465	7,465	7,465	7,465	7,465	7,465	7,465		7,465	7,465	7,465
	Limited Income	1,317	1,317	1,317	1,317	1,317	1,317	1,317	1,317	1,317	:	1,317	1,317	1,317
	Common	21,065	21,065	21,065	21,065	21,065	21,065	21,065	21,065	21,065	2:	1,065	21,065	21,065
[c]	Total Budget-Labor Funding	\$ 56,724 \$	56,724 \$	56,724 \$	56,724 \$	56,724 \$	56,724 \$	56,724 \$	56,724 \$	56,724	\$ 50	6,724 \$	56,724 \$	56,724
[a]+[b]+[c]	2010 Aggregate DSM Budget	\$ 464,565 \$	464,565 \$	464,565 \$	464,565 \$	464,565 \$	464,565 \$	464,565 \$	464,565 \$	464,565	\$ 464	4,565 \$	464,565 \$	464,565
	DSM Actual-Direct Customer Incentives:													
	Non-residential	555,178	106,263	116,622	118,980	162,713	146,740							
	Residential	107,609	85,453	96,184	54,287	93,654	69,193							
	Limited Income		619		-	84,338								
[d]	Total Actual-Direct Customer Incentives	\$ 662,787 \$	192,335 \$	212,806 \$	173,267 \$	340,705 \$	215,933 \$	- \$	- \$	-	\$	- \$	- \$	-
	DSM Actual-Non-Labor, Non-Incentive Funding:													
	Non-residential	61,577	11,060	77,226	22,284	4,550	14,527							
	Residential	36,263	21,821	30,424	16,106	23,685	13,179							
	Limited Income	3,035	1,068	1,001	885	4,663	1,120							
	Demand Response	-												
	Distributed Gen	-												
	Regional	248	271	129,337	390	454	148,455							
	Common	 42,019	44,141	54,258	54,931	58,109	42,193							
[e]	DSM Actual-Non-Labor, Non-Incentive Funding	\$ 143,143 \$	78,361 \$	292,246 \$	94,596 \$	91,461 \$	219,474 \$	- \$	- \$	-	\$	- \$	- \$	

DSM Actual-Labor Funding:

	Non-residential	2,638		3,106	3,648	2,203	2,479							
	Residential	2,497		1,838	(591)									
	Limited Income													
	Regional													
	Common					460	632							
[f]	Total Actual-Labor Funding	\$ 5,135 \$	- \$	4,944 \$	3,057 \$	2,663 \$	3,111 \$	-	\$ -	\$ -	\$ -	\$ -	Ŝ.	
[d]+[e]+[f]	2010 Aggregate DSM Actual	\$ 811,065 \$	270,696 \$	509,996 \$	270,920 \$	434,829 \$	438,518 \$	-	\$ -	\$ -	\$ -	\$ -	\$	<u>-</u>
	Budget-Actual Variance													
	I-Direct Customer Incentives:													
	Non-residential	(361,938)	86,978	76,618	74,261	30,528	46,501							
	Residential	(31,619)	(9,464)	(20,194)	21,703	(17,664)	6,797							
	Limited Income	29,667	29,048	29,667	29,667	(54,671)	29,667							
[a]-[d]	Total Variance	\$ (363,890) \$	106,562 \$	86,091 \$	125,630 \$	(41,808) \$	82,964							_
	Non-Labor, Non-Incentive Funding:													
	Non-residential	(61,434)	(10,917)	(77,083)	(22,141)	(4,407)	(14,384)							
	Residential	(23,426)	(8,983)	(17,587)	(3,269)	(10,848)	(342)							
	Regional	58,114	58,091	(70,974)	57,972	57,908	(90,093)							
	Common	(4,835)	(6,958)	(17,074)	(17,747)	(20,925)	(5,009)							
[b]-[e]	Total Variance	\$ (34,199) \$	30,582 \$	(183,303) \$	14,347 \$	17,482 \$	(110,531)							_
	DSM Labor Funding:													
	Non-residential	24,239	26,878	23,772	23,230	24,675	24,399							
	Residential	4,968	7,465	5,628	8,056	7,465	7,465							
	Limited Income	1,317	1,317	1,317	1,317	1,317	1,317							
	Common	21,065	21,065	21,065	21,065	20,605	20,433							
[c]-[f]	Total Variance	\$ 51,589 \$	56,724 \$	51,781 \$	53,667 \$	54,061 \$	53,613							_
	Total Variance	\$ (346,500) \$	193,869 \$	(45,431) \$	193,645 \$	29,736 \$	26,047							

Notes

- 1) Some items such as labor charged to a common WA-ID project when allocated to the individual states loses it's "labor" distinction and appears as a general implementation expense. This explains the varian non-labor/non-incentive and labor.
- 2) DSM expenditures are budgeted on a annual basis and spread monthly on an equal basis. This timing difference between budget vs actual could attribute to some variances

Variance explanations:

- Jan \$347k unfavorable variance due to paying \$364k more in incentives than budgeted.
- Feb \$194k favorable variance mostly due to paying less incentives than budgeted (January's large amount of incentives probably causing February to be lower).
- Mar \$45k unfavorable variance due to the payment of \$86k more in incentives than budgeted.
- Apr \$194k favorable variance mostly due to the payment of less incentives than anticipated.

May - nearly \$30k favorable variance mostly due labor, probably more people taking one leave which goes against a liability account as opposed to the tariff rider. Jun - \$26k favorable variance due to one leave (less expense labor--goes against paid time off accrual) and less incentives paid as compared with budget.

Total 2010

	2,318,886	
	911,877	
	356,001	
\$	3,586,764	
	1,718	
	154,049	
	5,000	
	700,349	
	446,205	
\$	1,307,321	
	322,533	
	89,584	
	15,802	
	252,774	
\$	680,693	
\$	680,693	
\$ \$	680,693 5,574,778	
\$ \$		
\$ \$		
\$ \$		
\$ \$	5,574,778	
\$ \$	5,574,778 1,206,496 506,380 84,957	
\$ \$	5,574,778 1,206,496 506,380	
\$ \$	5,574,778 1,206,496 506,380 84,957	
\$ \$	1,206,496 506,380 84,957 1,797,832	
\$ \$	1,206,496 506,380 84,957 1,797,832	
\$ \$	1,206,496 506,380 84,957 1,797,832	
\$ \$	1,206,496 506,380 84,957 1,797,832 191,224 141,478 11,773	

14,074 3,744 1,092 18,910 \$ 2,736,024 (47,053) (50,441) 93,044 (4,450) (190,365) (64,454) 71,020 (72,549) \$ (265,621) 147,192 41,048 7,901 125,295 321,436 51,365

ces between

Idaho Natural Gas Schedule 19	Idaho	Natural	Gas Sc	hedu	le 19
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		2010 Jan	2010 Feb	2010 Mar	2010 Apr	2010 May	2010 Jun	2010 Jul	2010 Aug	2010 Sep	2010 Oct	2010 Nov	2010 Dec	Total 2010
[a]	Tariff Rider Balance	1,626,625	1,375,429	1,238,275	1,095,898	974,337	944,359	980,082	980,082	980,082	980,082	980,082	980,082	
	Forecasted tariff rider collections	419,210	328,615	276,310	201,014	119,613	90,527	66,858	71,082	88,501	199,050	324,075	448,154	2,633,009
[b]	Actual tariff rider collections	408,071	317,193	271,989	238,360	175,025	116,702	-	-	-	-	-	-	1,527,341
	Favorable (Unfavorble) Variance	(11,139)	(11,422)	(4,321)	37,346	55,412	26,175	(66,858)	(71,082)	(88,501)	(199,050)	(324,075)	(448,154)	(1,105,668)
	Budgeted expenditures	173,136	173,136	173,136	173,136	173,136	173,136	173,136	173,136	173,136	173,136	173,136	173,136	2,077,627
[c]	Actual expenditures	156,876	180,039	129,612	116,799	145,047	152,425	-	-	-	-	-	-	880,798
	Favorable (Unfavorable) Variance	16,260	(6,903)	43,523	56,337	28,089	20,711	173,136	173,136	173,136	173,136	173,136	173,136	1,196,829
	Favorable (Unfavorable) Net monthly													
[d]	activity ([b]-[c])	251,196	137,154	142,377	121,561	29,978	(35,723)	-	-	-	-	-	-	646,543
	Tariff Rider Ending Balance ([a]-[d])	1,375,429	1,238,275	1,095,898	974,337	944,359	980,082	980,082	980,082	980,082	980,082	980,082	980,082	
	Projected Tariff Rider Balance							106,278	208,331	292,966	267,052	116,113	(158,906)	

Jan - Under collections of nearly \$11k in tariff rider due to warmer than budgeted weather. Actual expenditures were less than budget by \$16k. Reduced the underfunded tariff rider balance by \$251k.

Feb - Under collections of \$11k in tariff rider due to warmer than budgeted weather. Actual non-incentive expenditures exceed budget by \$15k. Underfunded tariff rider balance reduced by \$137k.

Mar - Under collections of \$4k in tariff rider due to heating degree days being 5% less than 30 year normal (14% less ytd). Actual expenditures were less than budget by \$44k. Underfunded tariff rider balance reduced by \$142k.

Apr - reduced the tariff rider balance by \$122k due to collected being higher than budget coupled with underspending

May - reduced the tariff rider underfunded balance by nearly \$30k.

Jun - added \$36k to the underfunded tariff rider balance.

Idaho Natural Gas Schedule 191

		2010	2010	2010	2010
		1st Qtr	2nd Qtr	3rd Qtr	4th Qtr
[a]	Tariff Rider Balance	\$ 1,626,625			
	Forecasted tariff rider collections	1,024,134	411,155	226,440	971,279
[b]	Actual tariff rider collections	997,253	530,088	-	-
	Favorable (Unfavorble) Variance	(26,881)	118,933	(226,440)	(971,279)
	Budgeted expenditures	519,407	519,407	519,407	519,407
[c]	Actual expenditures	466,527	414,271	-	-
	Favorable (Unfavorable) Variance	52,880	105,136	519,407	519,407
	Favorable (Unfavorable) Net monthly				
[d]	activity ([b]-[c])	530,727	115,817	-	-
	Tariff Rider Ending Balance ([a]-[d])	1,095,898	(115,817)	-	-

Projected Tariff Rider Balance

Variance Explanations:

Jan - Under collections of nearly \$11k in ta \$251k.

Feb - Under collections of \$11k in tariff rid \$137k.

Mar - Under collections of \$4k in tariff rider ider balance reduced by \$142k.

Apr - reduced the tariff rider balance by \$:

May - reduced the tariff rider underfunde

Jun - added \$36k to the underfunded tarif

	Idaho Natural Gas Schedule 191													
	DSM Functional Categories	2010	2010	2010	2010	2010	2010	2010	2010	2010	2010	2010	2010	Total 2010
		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
	DSM Budget-Direct Customer Incentives:													
	Non-residential	\$ 59,611 \$	59,611 \$	59,611 \$	59,611 \$	59,611 \$	59,611 \$	59,611 \$	59,611 \$	59,611 \$	59,611 \$	59,611 \$	59,611 \$	715,327
	Residential	65,109	65,109	65,109	65,109	65,109	65,109	65,109	65,109	65,109	65,109	65,109	65,109	781,308
	Limited Income	 21,905	21,905	21,905	21,905	21,905	21,905	21,905	21,905	21,905	21,905	21,905	21,905	262,855
[a]	Total Budget-Direct Customer Incentives	\$ 146,624 \$	146,624 \$	146,624 \$	146,624 \$	146,624 \$	146,624 \$	146,624 \$	146,624 \$	146,624 \$	146,624 \$	146,624 \$	146,624 \$	1,759,490
	DSM Budget Non-Labor, Non-Incentive Funding:													
	Non-residential	\$ 49 \$	49 \$	49 \$	49 \$	49 \$	49 \$	49 \$	49 \$	49 \$	49 \$	49 \$	49 \$	593
	Residential	327	327	327	327	327	327	327	327	327	327	327	327	3,929
	Limited Income													-
	Demand Response													-
	Regional													-
	Common	 14,252	14,252	14,252	14,252	14,252	14,252	14,252	14,252	14,252	14,252	14,252	14,252	171,020
[b]	Total Budget-Non-labor, Non-incentive	\$ 14,629 \$	14,629 \$	14,629 \$	14,629 \$	14,629 \$	14,629 \$	14,629 \$	14,629 \$	14,629 \$	14,629 \$	14,629 \$	14,629 \$	175,542
	DSM Budget-Labor Funding:													
	Non-residential	\$ 800 \$	800 \$	800 \$	800 \$	800 \$	800 \$	800 \$	800 \$	800 \$	800 \$	800 \$	800 \$	9,599
	Residential	180	180	180	180	180	180	180	180	180	180	180	180	2,155
	Limited Income	76	76	76	76	76	76	76	76	76	76	76	76	910
	Common	 10,827	10,827	10,827	10,827	10,827	10,827	10,827	10,827	10,827	10,827	10,827	10,827	129,929
[c]	Total Budget-Labor Funding	\$ 11,883 \$	11,883 \$	11,883 \$	11,883 \$	11,883 \$	11,883 \$	11,883 \$	11,883 \$	11,883 \$	11,883 \$	11,883 \$	11,883 \$	142,593
[a]+[b]+[c]	2010 Aggregate DSM Budget	\$ 173,135 \$	173,135 \$	173,135 \$	173,135 \$	173,135 \$	173,135 \$	173,135 \$	173,135 \$	173,135 \$	173,135 \$	173,135 \$	173,135 \$	2,077,625
	DSM Actual-Direct Customer Incentives:													
	Non-residential	29,814	13,672	15,793	5,836	5,687	35,466							
	Residential	87,337	124,672	69,787	75,359	59,961	79,975							
	Limited Income					39,399								
[d]	Total Actual-Direct Customer Incentives	\$ 117,151 \$	138,344 \$	85,580 \$	81,195 \$	105,047 \$	115,441 \$	- \$	- \$	- \$	- \$	- \$	- \$	-
	DSM Actual-Non-Labor, Non-Incentive Funding:													
	Non-residential	1,900	2,138	2,315	2,905	1,628	2,266							
	Residential	7,352	8,532	5,113	3,353	2,349	1,574							
	Limited Income	2,496	854	978	770	4,691	832							
	Regional													
	Common	23,178	24,559	31,880	26,820	28,332	29,287							
[e]	DSM Actual-Non-Labor, Non-Incentive Funding	\$ 34,926 \$	36,083 \$	40,286 \$	33,848 \$	37,000 \$	33,959 \$	- \$	- \$	- \$	- \$	- \$	- \$	-
	DSM Actual-Labor Funding:													
]	Non-residential	4,799	5,612	3,746	1,756	2,540	2,393							

	Limited Income Regional													
	Common					460	632							
[f]	Total Actual-Labor Funding	\$ 4,799 \$	5,612 \$	3,746 \$	1,756 \$	3,000 \$	3,025 \$	- \$	-	\$ - \$	- \$	- \$	- \$	-
[d]+[e]+[f]	2010 Aggregate DSM Actual	\$ 156,876 \$	180,039 \$	129,612 \$	116,799 \$	145,047 \$	152,425 \$	- \$	-	\$ - \$	- \$	- \$	- \$	-
	Budget-Actual Variance													
	Direct Customer Incentives:													
	Non-residential	\$ 29,797 \$	45,939 \$	43,818 \$	53,775 \$	53,924 \$	24,145							251,396
	Residential	\$ (22,228) \$	(59,563) \$	(4,678) \$	(10,250) \$	5,148 \$	(14,866)							(106,437)
	Limited Income	\$ 21,905 \$	21,905 \$	21,905 \$	21,905 \$	(17,494) \$	21,905							92,029
	Total Variance	\$ 29,474 \$	8,280 \$	61,044 \$	65,429 \$	41,577 \$	31,183						\$	236,987
	Non-Labor, Non-Incentive Funding:													
	Non-residential	\$ (1,850) \$	(2,088) \$	(2,266) \$	(2,856) \$	(1,579) \$	(2,217)							(12,855)
	Residential	\$ (7,024) \$	(8,204) \$	(4,785) \$	(3,026) \$	(2,022) \$	(1,247)							(26,308)
	Regional	\$ - \$	- \$	- \$	- \$	- \$	-							-
	Common	\$ (8,927) \$	(10,308) \$	(17,629) \$	(12,568) \$	(14,080) \$	(15,035)							(78,547)
[b]-[e]	Total Variance	\$ (20,298) \$	(21,454) \$	(25,658) \$	(19,220) \$	(22,372) \$	(19,331)						\$	(128,331)
	DSM Labor Funding:													
	Non-residential	\$ (3,999) \$	(4,812) \$	(2,946) \$	(956) \$	(1,740) \$	(1,593)							(16,046)
	Residential	\$ 180 \$	180 \$	180 \$	180 \$	180 \$	180							1,078
	Limited Income	\$ 76 \$	76 \$	76 \$	76 \$	76 \$	76							455
	Common	\$ 10,827 \$	10,827 \$	10,827 \$	10,827 \$	10,367 \$	10,195							63,873
[c]-[f]	Total Variance	\$ 7,084 \$	6,271 \$	8,137 \$	10,127 \$	8,883 \$	8,858						\$	49,359
	Total Variance	\$ 16,260 \$	(6,903) \$	43,523 \$	56,336 \$	28,088 \$	20,710						\$	158,015

Notes:

Residential

1) Some items such as labor charged to a common WA-ID project when allocated to the individual states loses it's "labor" distinction and appears as a general implementation expense. This explains the variances between non-labor/non-incentive and labor.

2) DSM expenditures are budgeted on a annual basis and spread monthly on an equal basis. This timing difference between budget vs actual could attribute to some variances

Variance explanations:

- Jan \$16k favorable variance due to less incentives processed as compared with budget.
- Feb \$7k unfavorable variance due to spending more on implementation costs as compared with budget.

- Mar \$44k favorable variance mostly due to the processing of less incentives as compared with budget.
- Apr \$56k favorable variance mostly due to the processing of less incentives as compared with budget.

May - \$28k favorable variance mostly due to the processing of less incentives as compared with budget.

Jun - \$20k favorable variance mostly due to one leave (less expense labor--goes against paid time off accrual) and less incentives paid as compared with budget.