



INDUSTRIAL GAS RESULTS AND INPUTS

| | 1999 Consumption Total | Measure Life (Years) | % Industrial Load | % End Use Savings | First Year Annual (therms) | Measure Cost \$/therm Saved | Total Cost (\$) | Simple Payback @ \$0.67/therm | Cumm. Savings (therms) | Gross Cost of Saved Energy (\$/therms) |
|--|------------------------------|-------------------------|----------------------|----------------------|----------------------------------|-----------------------------------|--------------------|-------------------------------------|------------------------------|---|
| Total Sales | 47,890,199 | 14.8 | 9.3% | - | 4,446,617 | - | \$8,044,845 | - | 66,014,080 | \$0.12187 |
| <i>Uncoded</i> | | | | | | | | | | |
| | 5,316,313 | - | - | - | - | - | - | - | - | - |
| Miscoded | 1,904,499 | - | - | - | - | - | - | - | - | - |
| HVAC | 5,981,028 | 15 | 1.4% | 11.2% | 667,332 | \$5.48 | \$3,656,979 | 8.2 | 10,009,980 | \$0.37 |
| Process Boiler | 15,554,164 | | 7.9% | 24.3% | 3,779,285 | \$1.16 | \$4,387,865 | 1.7 | 56,004,101 | \$0.08 |
| Process Boiler (Upgrade/Controls/Ht Recov) | N/A | 15 | 2.2% | 6.7% | 1,038,582 | \$1.52 | \$1,578,645 | 2.3 | 15,578,732 | \$0.10 |
| Process Boiler O&M | N/A | 5 | 1.4% | 4.4% | 685,176 | \$0.41 | \$280,922 | 0.6 | 3,425,879 | \$0.08 |
| Steam Distribution Systems | N/A | 18 | 4.3% | 13.2% | 2,055,527 | \$1.23 | \$2,528,298 | 1.8 | 36,999,490 | \$0.07 |
| • Other - Not Reported | 3,209,210 | - | - | - | - | - | - | - | - | - |
| • Process Heat | 15,738,121 | - | - | - | - | - | - | - | - | - |
| • Process Other | 186,864 | - | - | - | - | - | - | - | - | - |