

Workshop #2 Industry Check-in – Evergreen Trails/Gray Line Response

Issues		Industry Comments
Rate/Fares Methodologies		
1.	Establish a banded rate methodology. (As proposed, this option would remove the need for fuel surcharge filings).	Second choice, preferred within a 10% range so the low end is the 93% operating number. Commission oversight to remain the same
2.	Establish a return on investment methodology.	First choice.
3.	Maintain status quo – entry and ratemaking methodology (Operating Ratio 93).	Third choice
4.	Develop alternative approaches within the operating ratio method using Lurito/Gallagher and Kosh turnover ratio methodology.	Fourth choice, too complicated for so little money
5.	Rate base rate of return.	
Proposals to change current UTC procedures		
6.	Create a pass-through process for fuel expenses with true up.	Not unless treated as cost being 93% such we get the 7% on the cost of fuel. Not necessary with a banded rate.
7.	Allow carriers to file promotional rates on one-day notice. Valid for 90 days.	Yes
Operations		
8.	Maintain strict entry standards.	Yes, stricter if possible
9.	Create rules outlining ratemaking methodology.	No as may be less flexible
10.	Increase enforcement against illegal carriers.	Yes, please
11.	Additional emphasis on safety standards and service quality.	There seems to be enough of this with us but we are high profile.
Legislation		
12.	Propose legislation to eliminate entry and rate regulation, but maintain registration, safety standards and insurance.	No, we are in favor of entry and thus rate regulation. Without it we would be cherry picked to death
Other issues for consideration		