

BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

WASHINGTON UTILITIES AND)
TRANSPORTATION COMMISSION,)
Complainant,) Docket No. UE-110876
v.) Docket No. UG-110877
AVISTA CORPORATION d/b/a) Docket No. UE-120436
AVISTA UTILITIES,) Docket No. UG-120437
Respondent.) (*consolidated*)
_____)
)

EXHIBIT NO. __ (MPG-2)

QUALIFICATIONS OF MICHAEL P. GORMAN

September 19, 2012

1 **Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.**

2 **A.** Michael P. Gorman. My business address is 16690 Swingley Ridge Road, Suite 140,
3 Chesterfield, MO 63017.

4 **Q. PLEASE STATE YOUR OCCUPATION.**

5 **A.** I am a consultant in the field of public utility regulation and a Managing Principal with
6 Brubaker & Associates, Inc., energy, economic and regulatory consultants.

7 **Q. PLEASE SUMMARIZE YOUR EDUCATIONAL BACKGROUND AND**
8 **WORK EXPERIENCE.**

9 **A.** In 1983 I received a Bachelors of Science Degree in Electrical Engineering from
10 Southern Illinois University, and in 1986, I received a Masters Degree in Business
11 Administration with a concentration in Finance from the University of Illinois at
12 Springfield. I have also completed several graduate level economics courses.

13 In August of 1983, I accepted an analyst position with the Illinois Commerce
14 Commission ("ICC"). In this position, I performed a variety of analyses for both
15 formal and informal investigations before the ICC, including: marginal cost of
16 energy, central dispatch, avoided cost of energy, annual system production costs, and
17 working capital. In October of 1986, I was promoted to the position of Senior
18 Analyst. In this position, I assumed the additional responsibilities of technical leader
19 on projects, and my areas of responsibility were expanded to include utility financial
20 modeling and financial analyses.

21 In 1987, I was promoted to Director of the Financial Analysis Department. In
22 this position, I was responsible for all financial analyses conducted by the staff.
23 Among other things, I conducted analyses and sponsored testimony before the ICC on
24 rate of return, financial integrity, financial modeling and related issues. I also

1 supervised the development of all Staff analyses and testimony on these same issues.
2 In addition, I supervised the Staff's review and recommendations to the Commission
3 concerning utility plans to issue debt and equity securities.

4 In August of 1989, I accepted a position with Merrill-Lynch as a financial
5 consultant. After receiving all required securities licenses, I worked with individual
6 investors and small businesses in evaluating and selecting investments suitable to their
7 requirements.

8 In September of 1990, I accepted a position with Drazen-Brubaker &
9 Associates, Inc. ("DBA"). In April 1995, the firm of Brubaker & Associates, Inc.
10 ("BAI") was formed. It includes most of the former DBA principals and Staff. Since
11 1990, I have performed various analyses and sponsored testimony on cost of capital,
12 cost/benefits of utility mergers and acquisitions, utility reorganizations, level of oper-
13 ating expenses and rate base, cost of service studies, and analyses relating industrial
14 jobs and economic development. I also participated in a study used to revise the
15 financial policy for the municipal utility in Kansas City, Kansas.

16 At BAI, I also have extensive experience working with large energy users to
17 distribute and critically evaluate responses to requests for proposals ("RFPs") for
18 electric, steam, and gas energy supply from competitive energy suppliers. These
19 analyses include the evaluation of gas supply and delivery charges, cogeneration
20 and/or combined cycle unit feasibility studies, and the evaluation of third-party
21 asset/supply management agreements. I have participated in rate cases on rate design
22 and class cost of service for electric, natural gas, water and wastewater utilities. I have

1 also analyzed commodity pricing indices and forward pricing methods for third party
2 supply agreements, and have also conducted regional electric market price forecasts.

3 In addition to our main office in St. Louis, the firm also has branch offices in
4 Phoenix, Arizona and Corpus Christi, Texas.

5 **Q. HAVE YOU EVER TESTIFIED BEFORE A REGULATORY BODY?**

6 **A.** Yes. I have sponsored testimony on cost of capital, revenue requirements, cost of
7 service and other issues before the Federal Energy Regulatory Commission and
8 numerous state regulatory commissions including: Arkansas, Arizona, California,
9 Colorado, Delaware, Florida, Georgia, Idaho, Illinois, Indiana, Iowa, Kansas,
10 Louisiana, Michigan, Missouri, Montana, New Jersey, New Mexico, New York, North
11 Carolina, Oklahoma, Oregon, South Carolina, Tennessee, Texas, Utah, Vermont,
12 Virginia, Washington, West Virginia, Wisconsin, Wyoming, and before the provincial
13 regulatory boards in Alberta and Nova Scotia, Canada. I have also sponsored
14 testimony before the Board of Public Utilities in Kansas City, Kansas; presented rate
15 setting position reports to the regulatory board of the municipal utility in Austin,
16 Texas, and Salt River Project, Arizona, on behalf of industrial customers; and
17 negotiated rate disputes for industrial customers of the Municipal Electric Authority of
18 Georgia in the LaGrange, Georgia district.

19 **Q. PLEASE DESCRIBE ANY PROFESSIONAL REGISTRATIONS OR**
20 **ORGANIZATIONS TO WHICH YOU BELONG.**

21 **A.** I earned the designation of Chartered Financial Analyst (“CFA”) from the CFA
22 Institute. The CFA charter was awarded after successfully completing three
23 examinations which covered the subject areas of financial accounting, economics,

1 fixed income and equity valuation and professional and ethical conduct. I am a
2 member of the CFA Institute's Financial Analyst Society.