### **BEFORE THE**

### WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

| WASHINGTON UTILITIES AND<br>TRANSPORTATION COMMISSION | )<br>)<br>)  |
|---|--|
| Complainant,<br>v.                                    | ) ) DOCKETS UE-170485 and ) UG-170486 (Consolidated) |
| AVISTA CORPORATION d/b/a<br>AVISTA UTILITIES          | ) ) )  |
| Respondent.   | )<br>)<br>)  |

## EXHIBIT BGM-6 NATURAL GAS ATTRITION STUDY

### WASHINGTON NATURAL GAS ATTRITION ALLOWANCE STUDY

Year 1: Attrition Allowance Revenue Requirement (May 1, 2018)
Test Period: Twelve Months Ending December 31, 2016
(000's of Dollars)

| Line<br>No. | Description  | (a)<br>Attrition Allowance<br>Balances | (b)<br>Revenue<br>Growth Factor | (c)<br>Attrition Allowance<br>Study Results |
|-------------|--|--|---------------------------------|---|
| 1           | 2018 Rate Base                                       | \$ 299,387                             | 1.00840                         | \$ 296,893                                  |
| 2           | Proposed Rate of Return                              |  |                                 | 7.08%                                       |
| 3           | Net Operating Income Requirement                     |  |                                 | \$ 21,020                                   |
| 4           | 2018 Net Operating Income (at 2017 rates)            | \$ 22,403                              | 1.00840                         | \$ 22,216                                   |
| 5           | 2018 Rate of Return (at 2017 rates)                  |  |                                 | 7.48%                                       |
| 6           | 2018 Net Operating Income Deficiency                 |  |                                 | \$ (1,196)                                  |
| 7           | Gross-up Conversion Factor                           |  |                                 | 0.62065                                     |
| 8           | 2018 Attrition Allowance Revenue Deficiency          |  |                                 | \$ (1,927)                                  |
| 9           | 2018 Total General Business Revenues (at 2017 rates) |  |                                 | \$ 88,833                                   |
| 10          | Attrition Allowance 2018 Revenue Requirement         |  |                                 | \$ 86,906                                   |
| 11          | Percent Base Revenue Requirement Change (vs. 2017)   |  |                                 | -2.17%                                      |
| 12          | 2018 Total Present Billed Revenue                    |  |                                 | \$ 152,089                                  |
| 13          | Percentage Billed Revenue Increase                   |  |                                 | -1.27%                                      |

### WASHINGTON NATURAL GAS ATTRITION ALLOWANCE STUDY

Year 2: Attrition Allowance Revenue Requirement (May 1, 2019) Test Period: Twelve Months Ending December 31, 2016 (000's of Dollars)

| Line<br>No. | Description  | (a)<br>Attrition Allowance<br>Balances | (b)<br>Revenue<br>Growth Factor | (c)<br>Attrition Allowance<br>Study Results |
|-------------|--|--|---------------------------------|---|
| 1           | 2019 Rate Base                                       | \$ 299,817                             | 1.01201                         | \$ 296,260                                  |
| 2           | Proposed Rate of Return                              |  |                                 | 7.08%                                       |
| 3           | Net Operating Income Requirement                     |  |                                 | \$ 20,975                                   |
| 4           | 2019 Net Operating Income (at 2017 rates)            | \$ 22,218                              | 1.01201                         | \$ 21,955                                   |
| 5           | 2019 Rate of Return (at 2017 rates)                  |  |                                 | 7.41%                                       |
| 6           | 2019 Net Operating Income Deficiency                 |  |                                 | \$ (980)                                    |
| 7           | Gross-up Conversion Factor                           |  |                                 | 0.62065                                     |
| 8           | 2019 Attrition Allowance Revenue Deficiency (at 201  | 7 Rates)                               |                                 | \$ (1,579)                                  |
| 9           | Less: 2018 Incremental Revenues                      | \$ 1,927                               | 1.00361                         | \$ 1,934                                    |
| 10          | Incremental 2019 Revenues                            |  |                                 | \$ 355                                      |
| 11          | 2019 Total General Business Revenues (at 2018 rates) | 1                                      |                                 | \$ 86,899                                   |
| 12          | Attrition Allowance 2019 Revenue Requirement         |  |                                 | \$ 87,254                                   |
| 13          | Percent Base Revenue Requirement Change (vs. 2017    | )                                      |                                 | 0.41%                                       |
| 14          | 2019 Total Present Billed Revenue                    |  |                                 | \$ 150,155                                  |
| 15          | Percentage Billed Revenue Increase                   |  |                                 | -1.05%                                      |

### WASHINGTON NATURAL GAS ATTRITION ALLOWANCE STUDY

Year 3: Attrition Allowance Revenue Requirement (May 1, 2020)
Test Period: Twelve Months Ending December 31, 2016
(000's of Dollars)

| Line<br>No. | Description  | (a)<br>Attrition Allowance<br>Balances | (b)<br>Revenue<br>Growth Factor | (c)<br>Attrition Allowance<br>Study Results |
|-------------|--|--|---------------------------------|---|
| 1           | 2020 Rate Base                                       | \$ 299,817                             | 1.01561                         | \$ 295,208                                  |
| 2           | Proposed Rate of Return                              |  |                                 | 7.08%                                       |
| 3           | Net Operating Income Requirement                     |  |                                 | \$ 20,901                                   |
| 4           | 2020 Net Operating Income (at 2017 rates)            | \$ 22,033                              | 1.01561                         | \$ 21,695                                   |
| 5           | 2020 Rate of Return (at 2017 rates)                  |  |                                 | 7.35%                                       |
| 6           | 2020 Net Operating Income Deficiency                 |  |                                 | \$ (794)                                    |
| 7           | Gross-up Conversion Factor                           |  |                                 | 0.62065                                     |
| 8           | 2020 Attrition Allowance Revenue Deficiency (at 201  | 7 rates)                               |                                 | \$ (1,279)                                  |
| 9           | Less: 2018 Incremental Revenues                      | \$ 1,927                               | 1.00721                         | \$ 1,941                                    |
| 10          | Less: 2019 Incremental Revenues                      | \$ (355)                               | 1.00361                         | \$ (356)                                    |
| 11          | Incremental 2020 Revenues                            |  |                                 | \$ 306                                      |
| 12          | 2020 Total General Business Revenues (at 2019 rates) |  |                                 | \$ 87,248                                   |
| 13          | Attrition Allowance 2020 Revenue Requirement         |  |                                 | \$ 87,554                                   |
| 14          | Percent Base Revenue Requirement Change (vs. 2017)   | )                                      |                                 | 0.35%                                       |
| 15          | 2020 Total Present Billed Revenue                    |  |                                 | \$ 150,504                                  |
| 16          | Percentage Billed Revenue Increase                   |  |                                 | -0.85%                                      |

### **Cost of Capital**

Washington - Natural Gas System
Twelve Months Ending December 31, 2016

| apital Structure |           |            |          |
|------------------|-----------|------------|----------|
| ~                | Capital   | <b>a</b> . | Weighted |
| Component        | Structure | Cost       | Cost     |
| Total Debt       | 51.60%    | 5.19%      | 2.68%    |
| Common           | 48.40%    | 9.10%      | 4.40%    |
| Total            | 100.00%   | -<br>=     | 7.08%    |
|                  |           | _          |          |

### **Revenue Conversion Factor**

Washington -Natural Gas System
Twelve Months Ending December 31, 2016

| Line |                                 |          |
|------|---------------------------------|----------|
| No.  | Description                     | Factor   |
| 1    | Revenues                        | 1.000000 |
|      | Expense:                        |          |
| 2    | Uncollectibles                  | 0.004827 |
| 3    | Commission Fees                 | 0.002000 |
| 4    | Washington Excise Tax           | 0.038334 |
| 5    | Total Expense                   | 0.045161 |
| 6    | Net Operating Income Before FIT | 0.954839 |
| 7    | Federal Income Tax @ 35%        | 0.334194 |
| 8    | REVENUE CONVERSION FACTOR       | 0.620645 |

|      | \$000s                         |             | Establish A | ttrition Base |              | Escalation | Escal      | Escalate Non-Energy Cost |                |              |
|------|--------------------------------|-------------|-------------|---------------|--------------|------------|------------|--------------------------|----------------|--------------|
|      |                                |             |             | Pro Forma     | 12ME 12.2015 | Rate       | Escalation | Trended 2017             |                |              |
|      |                                | Restated    | Regulatory  | Revenue       | AMA          |            | Amount [E] | Non-Energy               | (plus) Revenue | 2018 Results |
| Line |                                | Results AMA | Amorts &    | Normalization | Escalation   | Yrs:       | *[F]=[G]   | Cost                     | Growth         | [H]+[I]=[K]  |
| No.  | <u>DESCRIPTION</u>             | (See BGM-4) | Misc Adjs   | Adjustment    | Base         | 2.33       |            | [E]+[G]=[H]              |                |              |
|      |                                | [A]         | [B]         | [C]           | [E]          | [F]        | [G]        | [H]                      | [I]            | [K]          |
| 1    | REVENUES                       |             |             |               |              |            |            |                          |                |              |
| 2    | Total General Business         | \$ 150,970  | \$ -        | \$ (66,671)   | \$ 84,299    | 0.84%      |            | \$ 84,299                | \$ 708         | \$ 85,007    |
| 3    | Total Transportation           | 4,477       | -           | 56            | 4,533        | 0.84%      |            | 4,533                    | 38             | 4,571        |
| 4    | Other Revenues                 | 1,020       | -           | (776)         | 244          | 0.00%      |            | 244                      | <u>-</u>       | 244          |
| 5    | Total Gas Revenues             | 156,467     | -           | (67,391)      | 89,076       |            | -          | 89,076                   | 746            | 89,822       |
| 6    | EXPENSES                       |             |             |               |              |            |            |                          |                |              |
| 7    | Production Expenses            |             |             |               |              |            |            |                          |                |              |
| 8    | City Gate Purchases            | 63,460      | -           | (63,460)      | -            |            |            | -                        |                | -            |
| 9    | Purchased Gas Expense          | 994         | -           | -             | 994          | 3.29%      | 33         | 1,027                    |                | 1,027        |
| 10   | Net Nat Gas Storage Trans      |             | -           | -             |              |            |            | -                        |                |              |
| 11   | Total Production               | 64,454      | -           | (63,460)      | 994          |            | 33         | 1,027                    | -              | 1,027        |
| 12   | Underground Storage            |             |             |               |              |            |            |                          |                |              |
| 13   | Operating Expenses             | 974         | -           | -             | 974          | 0.00%      | -          | 974                      |                | 974          |
| 14   | Depreciation/Amortization      | 492         | -           | -             | 492          | 0.00%      | -          | 492                      |                | 492          |
| 15   | Taxes                          | 210         | -           | -             | 210          | 6.20%      | 13         | 223                      |                | 223          |
| 16   | Total Underground Storage      | 1,676       | -           | -             | 1,676        |            | 13         | 1,689                    | -              | 1,689        |
| 17   | Distribution                   |             |             |               |              |            |            |                          |                |              |
| 18   | Operating Expenses             | 12,050      | -           | -             | 12,050       | 0.00%      | -          | 12,050                   |                | 12,050       |
| 19   | Depreciation/Amortization      | 9,853       | -           | -             | 9,853        | 0.00%      | -          | 9,853                    |                | 9,853        |
| 20   | Taxes                          | 8,383       | -           | (2,554)       | 5,829        | 6.97%      | 406        | 6,235                    | 29             | 6,264        |
| 21   | Total Distribution             | 30,286      | -           | (2,554)       | 27,732       | •          | 406        | 28,138                   | 29             | 28,167       |
| 22   | Customer Accounting            | 6,812       | _           | (322)         | 6,490        | 6.76%      | 439        | 6,929                    | 4              | 6,933        |
| 23   | Customer Service & Information | 963         | -           | -             | 963          | 0.07%      | 1          | 964                      |                | 964          |
| 24   | Sales Expenses                 | -           | -           | -             | -            |            | -          | -                        |                | -            |
| 25   | Administrative & General       |             |             |               |              |            |            |                          |                |              |
| 26   | Operating Expenses             | 13,350      | -           | (133)         | 13,217       | 0.00%      | -          | 13,217                   | 1              | 13,218       |
| 27   | Depreciation/Amortization      | 6,260       | -           | -             | 6,260        | 10.67%     | 668        | 6,928                    |                | 6,928        |
| 28   | Regulatory Amortizations       | 1,079       | \$ (1,079)  | -             | -            |            | -          | -                        |                | -            |
| 29   | Taxes                          | -           | -           | -             | -            |            | -          | -                        |                | -            |
| 30   | Total Admin. & General         | 20,689      | (1,079)     | (133)         | 19,477       |            | 668        | 20,145                   | 1              | 20,146       |
| 31   | Total Gas Expense              | 124,880     | (1,079)     | (66,469)      | 57,332       |            | 1,559      | 58,891                   | 34             | 58,925       |
| 32   | OPERATING INCOME BEFORE FIT    | 31,587      | 1,079       | (922)         | 31,744       |            | (1,559)    | 30,185                   | 712            | 30,897       |

|             | \$000s                                  |  | Establish At                        | ttrition Base                                       |   |                    | Escal                                | ate Non-Energ                                     | Cost                     | Results                       |
|-------------|---|--|-------------------------------------|---|---|--------------------|--------------------------------------|---|--------------------------|-------------------------------|
| Line<br>No. | <u>DESCRIPTION</u>                      | Restated<br>Results AMA<br>(See BGM-4) | Regulatory<br>Amorts &<br>Misc Adjs | Pro Forma<br>Revenue<br>Normalization<br>Adjustment | 12ME 12.2015<br>AMA<br>Escalation<br>Base | Escalation<br>Rate | Escalation<br>Amount [E]<br>*[F]=[G] | Trended 2017<br>Non-Energy<br>Cost<br>[E]+[G]=[H] | (plus) Revenue<br>Growth | 2018 Results<br>[H]+[I] = [K] |
|             |   | [A]                                    | [B]                                 | [C]   | [E]                                       | [F]                | [G]                                  | [H]   | [I]                      | [K]                           |
| 33          | FEDERAL INCOME TAX                      | <b>.</b>                               |                                     |   | A 44 0= 10                                |                    | * ***                                |   |                          | A (4.000)                     |
| 34          | Current Accrual                         | \$ (1,129)                             | \$ 378                              | \$ (323)  | \$ (1,074)                                |                    | \$ (546)                             | \$ (1,619)  | \$ 249                   | \$ (1,370)                    |
| 35          | Debt Interest                           | 11<br>9,923                            | -                                   | -   | 11  |                    | (53)                                 | (42)  |                          | (42)                          |
| 36<br>37    | Deferred FIT Amort ITC                  | 9,923                                  | -                                   | -   | 9,923<br>(17)                             |                    |                                      | 9,923<br>(17)                                     |                          | 9,923<br>(17)                 |
| 31          | Amontine                                | (17)                                   |                                     |   | (17)                                      |                    |                                      | (17)  |                          | (17)                          |
| 38          | NET OPERATING INCOME                    | 22,798                                 | 701                                 | (599)   | 22,900                                    |                    | (961)                                | 21,940  | 463                      | 22,403                        |
| 39          | RATE BASE                               |  |                                     |   |   |                    |                                      |   |                          |                               |
| 40          | PLANT IN SERVICE                        |  |                                     |   |   |                    |                                      |   |                          |                               |
| 41          | Underground Storage                     | 26,868                                 | -                                   | -   | 26,868                                    | 2.70%              | 726                                  | 27,594  |                          | 27,594                        |
| 42          | Distribution Plant                      | 390,508                                | -                                   |   | 390,508                                   | 7.18%              | 28,024                               | 418,532   |                          | 418,532                       |
| 43          | General Plant                           | 82,624                                 | -                                   | =   | 82,624                                    | 11.88%             | 9,818                                | 92,442  |                          | 92,442                        |
| 44          | Total Plant in Service                  | 500,000                                | -                                   | -   | 500,000                                   |                    | 38,569                               | 538,569   |                          | 538,569                       |
| 45          | ACCUMULATED DEPR/AMORT                  |  |                                     |   |   |                    |                                      |   |                          |                               |
| 46          | Underground Storage                     | (10,317)                               | -                                   | -   | (10,317)                                  | 2.70%              | (279)                                | (10,596)  |                          | (10,596)                      |
| 47          | Distribution Plant                      | (129,098)                              | -                                   |   | (129,098)                                 | 7.18%              | (9,265)                              | (138,363)   |                          | (138,363)                     |
| 48          | General Plant                           | (23,473)                               | -                                   | -   | (23,473)                                  | 11.88%             | (2,789)                              | (26,262)  |                          | (26,262)                      |
| 49          | Total Accumulated Depr/Amort            | (162,888)                              | -                                   | -   | (162,888)                                 |                    | (12,333)                             | (175,221)   |                          | (175,221)                     |
| 50          | NET PLANT                               | 337,112                                | -                                   | -   | 337,112                                   |                    | 26,236                               | 363,348   |                          | 363,348                       |
| 51          | DEFERRED TAXES                          | (74,181)                               | -                                   |   | (74,181)                                  | 18.13%             | (13,447)                             | (87,628)  |                          | (87,628)                      |
| 52          | Net Plant After DFIT                    | 262,931                                | -                                   | -   | 262,931                                   |                    | 12,789                               | 275,720   |                          | 275,720                       |
| 53          | GAS INVENTORY                           | 9,116                                  | -                                   | -   | 9,116                                     | 0.00%              | -                                    | 9,116   |                          | 9,116                         |
| 54          | GAIN ON SALE OF BUILDING                | -                                      | -                                   | -   | -   | 0.00%              | -                                    | -   |                          | -                             |
|             | OTHER                                   | (249)                                  | -                                   | -   | (249)                                     | 0.00%              | -                                    | (249)   |                          | (249)                         |
| 56          | WORKING CAPITAL                         | 14,800                                 | -                                   | -   | 14,800                                    | 0.00%              | -                                    | 14,800  |                          | 14,800                        |
|             | Less: Plant Not Used and Useful         |  |                                     |   |   |                    |                                      |   |                          | -                             |
| 58          | TOTAL RATE BASE                         | 286,598                                | -                                   | -   | 286,598                                   |                    | 12,789                               | 299,387   |                          | 299,387                       |
| 59          | RATE OF RETURN                          | 7.95%                                  |                                     |   |   |                    |                                      |   |                          | 7.48%                         |
| 60          | ATTRITION ALLOWANCE REVENUE REQ         | UIREMENT                               |                                     |   |   |                    |                                      |   |                          |                               |
| 61          | Proposed Rate of Return                 |  |                                     |   |   |                    |                                      |   |                          | 7.08%                         |
| 62          | Net Operating Income Requirement        |  |                                     |   |   |                    |                                      |   |                          | \$ 21,197                     |
| 63          | Net Operating Income per Above          |  |                                     |   |   |                    |                                      |   |                          | 22,403                        |
| 64          | Net Operating Income Deficiency         |  |                                     |   |   |                    |                                      |   |                          | (1,206)                       |
| 65          | Conversion Factor                       |  |                                     |   |   |                    |                                      |   |                          | 0.620645                      |
| 66          | Revenue Requirement                     |  |                                     |   |   |                    |                                      |   |                          | (1,944)                       |
| 67          | Revenue Growth Factor                   |  |                                     |   |   |                    |                                      |   |                          | 1.008400                      |
| 68          | Attrition Allowance Revenue Requirement |  |                                     |   |   |                    |                                      |   |                          | (1,927)                       |

|        | \$000s                            |                | Establish A | ttrition Base     |                    | Escalation     | Escal      | ate Non-Energ       | y Cost         | Results      |
|--------|-----------------------------------|----------------|-------------|-------------------|--------------------|----------------|------------|---------------------|----------------|--------------|
|        | ·                                 |                |             | Pro Forma         | 12ME 12.2015       | Rate           | Escalation | Trended 2017        |                |              |
| т :    |                                   | Restated       | Regulatory  | Revenue           | AMA                | ***            | Amount [E] | Non-Energy          | (plus) Revenue | 2019 Results |
| Line   |                                   | Results AMA    | Amorts &    | Normalization     | Escalation<br>Base | Yrs:           | *[F]=[G]   | Cost<br>[E]+[G]=[H] | Growth         | [H]+[I]=[K]  |
| No.    | DESCRIPTION                       | (See BGM-4)    | Misc Adjs   | Adjustment        |                    | 3.33           | [6]        |                     | m              | [IZ]         |
|        | DEVENIEG                          | [A]            | [B]         | [C]               | [E]                | [F]            | [G]        | [H]                 | [I]            | [K]          |
| 1      | REVENUES Total Consul Provinces   | ¢ 150 070      | ¢           | ¢ (66 671)        | ¢ 94 200           | 1.200/         |            | ¢ 84 200            | ¢ 1.012        | ¢ 05 211     |
| 2      | Total General Business            | \$ 150,970     | \$ -        | \$ (66,671)       | \$ 84,299          | 1.20%          |            | \$ 84,299           | \$ 1,012       | \$ 85,311    |
| 3      | Total Transportation              | 4,477<br>1,020 | -           | 56                | 4,533<br>244       | 1.20%<br>0.00% |            | 4,533<br>244        | 54             | 4,587        |
| 4<br>5 | Other Revenues Total Gas Revenues | 156,467        |             | (776)<br>(67,391) | 89,076             | 0.00%          |            | 89,076              | 1,066          | 90,142       |
| 3      | Total Gas Revenues                | 156,467        | -           | (67,391)          | 89,076             |                | -          | 89,076              | 1,000          | 90,142       |
| 6      | EXPENSES                          |                |             |                   |                    |                |            |                     |                |              |
| 7      | Production Expenses               |                |             |                   |                    |                |            |                     |                |              |
| 8      | City Gate Purchases               | 63,460         | -           | (63,460)          | -                  |                |            | -                   |                | -            |
| 9      | Purchased Gas Expense             | 994            | -           | -                 | 994                | 4.70%          | 47         | 1,041               |                | 1,041        |
| 10     | Net Nat Gas Storage Trans         | -              | -           | -                 | -                  |                | -          | -                   |                | -            |
| 11     | Total Production                  | 64,454         | -           | (63,460)          | 994                |                | 47         | 1,041               | -              | 1,041        |
| 12     | Underground Storage               |                |             |                   |                    |                |            |                     |                |              |
| 13     | Operating Expenses                | 974            | -           | -                 | 974                | 0.00%          | -          | 974                 |                | 974          |
| 14     | Depreciation/Amortization         | 492            | -           | -                 | 492                | 0.00%          | -          | 492                 |                | 492          |
| 15     | Taxes                             | 210            | -           | -                 | 210                | 8.86%          | 19         | 229                 |                | 229          |
| 16     | Total Underground Storage         | 1,676          | -           | -                 | 1,676              |                | 19         | 1,695               | -              | 1,695        |
| 17     | Distribution                      |                |             |                   |                    |                |            |                     |                |              |
| 18     | Operating Expenses                | 12,050         | -           | -                 | 12,050             | 0.00%          | -          | 12,050              |                | 12,050       |
| 19     | Depreciation/Amortization         | 9,853          | -           | -                 | 9,853              | 0.00%          | -          | 9,853               |                | 9,853        |
| 20     | Taxes                             | 8,383          | -           | (2,554)           | 5,829              | 9.96%          | 580        | 6,409               | 41             | 6,450        |
| 21     | Total Distribution                | 30,286         | -           | (2,554)           | 27,732             |                | 580        | 28,312              | 41             | 28,353       |
| 22     | Customer Accounting               | 6,812          | -           | (322)             | 6,490              | 9.66%          | 627        | 7,117               | 5              | 7,122        |
| 23     | Customer Service & Information    | 963            | -           | -                 | 963                | 0.10%          | 1          | 964                 |                | 964          |
| 24     | Sales Expenses                    | -              | -           | -                 | -                  |                | -          | -                   |                | -            |
| 25     | Administrative & General          |                |             |                   |                    |                |            |                     |                |              |
| 26     | Operating Expenses                | 13,350         | _           | (133)             | 13,217             | 0.00%          | _          | 13,217              | 2              | 13,219       |
| 27     | Depreciation/Amortization         | 6,260          | -           | -                 | 6,260              | 15.25%         | 955        | 7,215               |                | 7,215        |
| 28     | Regulatory Amortizations          | 1,079          | \$ (1,079)  | -                 | -                  |                | -          | -                   |                | -            |
| 29     | Taxes                             | · -            | -           | -                 | _                  |                | -          | _                   |                | -            |
| 30     | Total Admin. & General            | 20,689         | (1,079)     | (133)             | 19,477             |                | 955        | 20,432              | 2              | 20,434       |
| 31     | Total Gas Expense                 | 124,880        | (1,079)     | (66,469)          | 57,332             |                | 2,228      | 59,560              | 48             | 59,608       |
| 32     | OPERATING INCOME BEFORE FIT       | 31,587         | 1,079       | (922)             | 31,744             |                | (2,228)    | 29,516              | 1,018          | 30,534       |

|             | \$000s                                  |  | Establish A                         | ttrition Base                                       |   |                    | Escal                                | ate Non-Energ                                     | y Cost                   | Results                       |
|-------------|---|--|-------------------------------------|---|---|--------------------|--------------------------------------|---|--------------------------|-------------------------------|
| Line<br>No. | <u>DESCRIPTION</u>                      | Restated<br>Results AMA<br>(See BGM-4) | Regulatory<br>Amorts &<br>Misc Adjs | Pro Forma<br>Revenue<br>Normalization<br>Adjustment | 12ME 12.2015<br>AMA<br>Escalation<br>Base | Escalation<br>Rate | Escalation<br>Amount [E]<br>*[F]=[G] | Trended 2017<br>Non-Energy<br>Cost<br>[E]+[G]=[H] | (plus) Revenue<br>Growth | 2019 Results<br>[H]+[I] = [K] |
|             |   | [A]                                    | [B]                                 | [C]   | [E]                                       | [F]                | [G]                                  | [H]   | [I]                      | [K]                           |
|             | FEDERAL INCOME TAX                      |  |                                     |   |   |                    |                                      |   |                          |                               |
| 34          | Current Accrual                         | \$ (1,129)                             | \$ 378                              | \$ (323)  |   |                    | \$ (780)                             |   | \$ 356                   | \$ (1,497)                    |
| 35          | Debt Interest                           | 11                                     | -                                   | -   | 11  |                    | (104)                                | ` '   |                          | (93)                          |
| 36          | Deferred FIT                            | 9,923                                  | -                                   | -   | 9,923                                     |                    |                                      | 9,923   |                          | 9,923                         |
| 37          | Amort ITC                               | (17)                                   | -                                   | -   | (17)                                      |                    |                                      | (17)  |                          | (17)                          |
| 38          | NET OPERATING INCOME                    | 22,798                                 | 701                                 | (599)   | 22,900                                    |                    | (1,344)                              | 21,556  | 662                      | 22,218                        |
| 39          | RATE BASE                               |  |                                     |   |   |                    |                                      |   |                          |                               |
| 40          | PLANT IN SERVICE                        |  |                                     |   |   |                    |                                      |   |                          |                               |
| 41          | Underground Storage                     | 26,868                                 | -                                   | -   | 26,868                                    | 3.86%              | 1,038                                | 27,906  |                          | 27,906                        |
| 42          | Distribution Plant                      | 390,508                                | -                                   |   | 390,508                                   | 10.26%             | 40,052                               | 430,560   |                          | 430,560                       |
| 43          | General Plant                           | 82,624                                 | _                                   |   | 82,624                                    | 16.98%             | 14,032                               | 96,656  |                          | 96,656                        |
| 44          | Total Plant in Service                  | 500,000                                | -                                   | -   | 500,000                                   |                    | 55,122                               | 555,122   |                          | 555,122                       |
| 45          | ACCUMULATED DEPR/AMORT                  |  |                                     |   |   |                    |                                      |   |                          |                               |
| 46          | Underground Storage                     | (10,317)                               | -                                   | -   | (10,317)                                  | 3.86%              | (399)                                | (10,716)  |                          | (10,716)                      |
| 47          | Distribution Plant                      | (129,098)                              | -                                   |   | (129,098)                                 | 10.26%             | (13,241)                             | (142,339)   |                          | (142,339)                     |
| 48          | General Plant                           | (23,473)                               | -                                   | -   | (23,473)                                  | 16.98%             | (3,986)                              | (27,459)  |                          | (27,459)                      |
| 49          | Total Accumulated Depr/Amort            | (162,888)                              | -                                   | -   | (162,888)                                 |                    | (17,626)                             | (180,514)   |                          | (180,514)                     |
| 50          | NET PLANT                               | 337,112                                | -                                   | -   | 337,112                                   |                    | 37,496                               | 374,608   |                          | 374,608                       |
| 51          | DEFERRED TAXES                          | (74,181)                               | -                                   |   | (74,181)                                  | 25.91%             | (19,218)                             | (93,399)  |                          | (93,399)                      |
| 52          | Net Plant After DFIT                    | 262,931                                | -                                   | -   | 262,931                                   |                    | 18,278                               | 281,209   | _                        | 281,209                       |
| 53          | GAS INVENTORY                           | 9,116                                  | -                                   | -   | 9,116                                     | 0.00%              | -                                    | 9,116   |                          | 9,116                         |
| 54          | GAIN ON SALE OF BUILDING                | -                                      | -                                   | -   | -   | 0.00%              | -                                    | -   |                          | -                             |
| 55          | OTHER                                   | (249)                                  | -                                   | -   | (249)                                     | 0.00%              | -                                    | (249)   |                          | (249)                         |
| 56          | WORKING CAPITAL                         | 14,800                                 | -                                   | -   | 14,800                                    | 0.00%              | -                                    | 14,800  |                          | 14,800                        |
| 57          | Less: Plant Not Used and Useful         |  |                                     |   |   |                    |                                      |   |                          | (5,059)                       |
| 58          | TOTAL RATE BASE                         | 286,598                                | -                                   | -   | 286,598                                   |                    | 18,278                               | 304,876   |                          | 299,817                       |
| 59          | RATE OF RETURN                          | 7.95%                                  |                                     |   |   |                    |                                      |   |                          | 7.41%                         |
| 60          | ATTRITION ALLOWANCE REVENUE REQ         | UIREMENT                               |                                     |   |   |                    |                                      |   |                          |                               |
| 61          | Proposed Rate of Return                 |  |                                     |   |   |                    |                                      |   |                          | 7.08%                         |
| 62          | Net Operating Income Requirement        |  |                                     |   |   |                    |                                      |   |                          | \$ 21,227                     |
| 63          | Net Operating Income per Above          |  |                                     |   |   |                    |                                      |   |                          | 22,218                        |
| 64          | Net Operating Income Deficiency         |  |                                     |   |   |                    |                                      |   |                          | (991)                         |
| 65          | Conversion Factor                       |  |                                     |   |   |                    |                                      |   |                          | 0.620645                      |
| 66          | Revenue Requirement                     |  |                                     |   |   |                    |                                      |   |                          | (1,597)                       |
| 67          | Revenue Growth Factor                   |  |                                     |   |   |                    |                                      |   |                          | 1.012005                      |
| 68          | Attrition Allowance Revenue Requirement |  |                                     |   |   |                    |                                      |   |                          | (1,579)                       |

|      | \$000s                         |             | Establish A | ttrition Base |              | Escalation | Escal      | ate Non-Energ | y Cost         | Results      |
|------|--------------------------------|-------------|-------------|---------------|--------------|------------|------------|---------------|----------------|--------------|
|      |                                |             |             | Pro Forma     | 12ME 12.2015 | Rate       | T. Lei     | Trended 2017  |                |              |
|      |                                | Restated    | Regulatory  | Revenue       | AMA          | Katt       | Escalation | Non-Energy    | (plus) Revenue | 2020 Results |
| Line |                                | Results AMA | Amorts &    | Normalization | Escalation   | Yrs:       | Amount [E] | Cost          | Growth         | [H]+[I]=[K]  |
| No.  | <u>DESCRIPTION</u>             | (See BGM-4) | Misc Adjs   | Adjustment    | Base         | 4.33       | *[F]=[G]   | [E]+[G]=[H]   |                |              |
|      |                                | [A]         | [B]         | [C]           | [E]          | [F]        | [G]        | [H]           | [I]            | [K]          |
| 1    | REVENUES                       |             |             |               |              |            |            |               |                |              |
| 2    | Total General Business         | \$ 150,970  | \$ -        | \$ (66,671)   | \$ 84,299    | 1.56%      |            | \$ 84,299     | \$ 1,316       | \$ 85,615    |
| 3    | Total Transportation           | 4,477       | -           | 56            | 4,533        | 1.56%      |            | 4,533         | 71             | 4,604        |
| 4    | Other Revenues                 | 1,020       | -           | (776)         | 244          | 0.00%      |            | 244           | -              | 244          |
| 5    | Total Gas Revenues             | 156,467     | -           | (67,391)      | 89,076       |            | -          | 89,076        | 1,387          | 90,463       |
| 6    | EXPENSES                       |             |             |               |              |            |            |               |                |              |
| 7    | Production Expenses            |             |             |               |              |            |            |               |                |              |
| 8    | City Gate Purchases            | 63,460      | -           | (63,460)      | -            |            |            | -             |                | -            |
| 9    | Purchased Gas Expense          | 994         | -           | -             | 994          | 6.11%      | 61         | 1,055         |                | 1,055        |
| 10   | Net Nat Gas Storage Trans      |             | -           | -             |              |            |            | -             |                |              |
| 11   | Total Production               | 64,454      | -           | (63,460)      | 994          |            | 61         | 1,055         | -              | 1,055        |
| 12   | Underground Storage            |             |             |               |              |            |            |               |                |              |
| 13   | Operating Expenses             | 974         | -           | -             | 974          | 0.00%      | -          | 974           |                | 974          |
| 14   | Depreciation/Amortization      | 492         | -           | -             | 492          | 0.00%      | -          | 492           |                | 492          |
| 15   | Taxes                          | 210         | -           | -             | 210          | 11.52%     | 24         | 234           |                | 234          |
| 16   | Total Underground Storage      | 1,676       | -           | -             | 1,676        |            | 24         | 1,700         | -              | 1,700        |
| 17   | Distribution                   |             |             |               |              |            |            |               |                |              |
| 18   | Operating Expenses             | 12,050      | -           | -             | 12,050       | 0.00%      | -          | 12,050        |                | 12,050       |
| 19   | Depreciation/Amortization      | 9,853       | -           | -             | 9,853        | 0.00%      | -          | 9,853         |                | 9,853        |
| 20   | Taxes                          | 8,383       | -           | (2,554)       | 5,829        | 12.95%     | 755        | 6,584         | 53             | 6,637        |
| 21   | Total Distribution             | 30,286      | -           | (2,554)       | 27,732       |            | 755        | 28,487        | 53             | 28,540       |
| 22   | Customer Accounting            | 6,812       | -           | (322)         | 6,490        | 12.56%     | 815        | 7,305         | 7              | 7,312        |
| 23   | Customer Service & Information | 963         | -           | -             | 963          | 0.13%      | 1          | 964           |                | 964          |
| 24   | Sales Expenses                 | -           | -           | -             | -            |            | -          | -             |                | -            |
| 25   | Administrative & General       |             |             |               |              |            |            |               |                |              |
| 26   | Operating Expenses             | 13,350      | -           | (133)         | 13,217       | 0.00%      | -          | 13,217        | 3              | 13,220       |
| 27   | Depreciation/Amortization      | 6,260       | -           | -             | 6,260        | 19.83%     | 1,241      | 7,501         |                | 7,501        |
| 28   | Regulatory Amortizations       | 1,079       | \$ (1,079)  | -             | -            |            | -          | -             |                | -            |
| 29   | Taxes                          |             | -           | -             |              |            |            | -             |                |              |
| 30   | Total Admin. & General         | 20,689      | (1,079)     | . ,           | 19,477       |            | 1,241      | 20,718        | 3              | 20,721       |
| 31   | Total Gas Expense              | 124,880     | (1,079)     | (66,469)      | 57,332       |            | 2,897      | 60,229        | 63             | 60,292       |
| 32   | OPERATING INCOME BEFORE FIT    | 31,587      | 1,079       | (922)         | 31,744       |            | (2,897)    | 28,847        | 1,324          | 30,171       |

|             | \$000s                                  |  | Establish A                         | ttrition Base                                       |   |                    | Escal                                | ate Non-Energ                                     | y Cost                   | Results                       |
|-------------|---|--|-------------------------------------|---|---|--------------------|--------------------------------------|---|--------------------------|-------------------------------|
| Line<br>No. | DESCRIPTION                             | Restated<br>Results AMA<br>(See BGM-4) | Regulatory<br>Amorts &<br>Misc Adjs | Pro Forma<br>Revenue<br>Normalization<br>Adjustment | 12ME 12.2015<br>AMA<br>Escalation<br>Base | Escalation<br>Rate | Escalation<br>Amount [E]<br>*[F]=[G] | Trended 2017<br>Non-Energy<br>Cost<br>[E]+[G]=[H] | (plus) Revenue<br>Growth | 2020 Results<br>[H]+[I] = [K] |
|             |   | [A]                                    | [B]                                 | [C]   | [E]                                       | [F]                | [G]                                  | [H]   | [I]                      | [K]                           |
| 33          | FEDERAL INCOME TAX                      |  |                                     |   |   |                    |                                      |   |                          |                               |
| 34          | Current Accrual                         | \$ (1,129)                             | \$ 378                              | \$ (323)  | \$ (1,074)                                |                    | \$ (1,014)                           | \$ (2,088)  | \$ 463                   | \$ (1,624)                    |
| 35          | Debt Interest                           | 11                                     | -                                   | -   | 11  |                    | (156)                                | (145)   |                          | (145)                         |
| 36          | Deferred FIT                            | 9,923                                  | -                                   | -   | 9,923                                     |                    |                                      | 9,923   |                          | 9,923                         |
| 37          | Amort ITC                               | (17)                                   | -                                   | -   | (17)                                      |                    |                                      | (17)  |                          | (17)                          |
| 38          | NET OPERATING INCOME                    | 22,798                                 | 701                                 | (599)   | 22,900                                    |                    | (1,727)                              | 21,173  | 860                      | 22,033                        |
| 39          | RATE BASE                               |  |                                     |   |   |                    |                                      |   |                          |                               |
| 40          | PLANT IN SERVICE                        |  |                                     |   |   |                    |                                      |   |                          |                               |
| 41          | Underground Storage                     | 26,868                                 | -                                   | -   | 26,868                                    | 5.02%              | 1,350                                | 28,218  |                          | 28,218                        |
| 42          | Distribution Plant                      | 390,508                                | -                                   |   | 390,508                                   | 13.34%             | 52,080                               | 442,588   |                          | 442,588                       |
| 43          | General Plant                           | 82,624                                 | -                                   | -   | 82,624                                    | 22.08%             | 18,246                               | 100,870   |                          | 100,870                       |
| 44          | Total Plant in Service                  | 500,000                                | -                                   | -   | 500,000                                   |                    | 71,675                               | 571,675   |                          | 571,675                       |
| 45          | ACCUMULATED DEPR/AMORT                  |  |                                     |   |   |                    |                                      |   |                          |                               |
| 46          | Underground Storage                     | (10,317)                               | -                                   | -   | (10,317)                                  | 5.02%              | (518)                                | (10,835)  |                          | (10,835)                      |
| 47          | Distribution Plant                      | (129,098)                              | -                                   |   | (129,098)                                 | 13.34%             | (17,217)                             | (146,315)   |                          | (146,315)                     |
| 48          | General Plant                           | (23,473)                               | -                                   | -   | (23,473)                                  | 22.08%             | (5,184)                              | (28,657)  |                          | (28,657)                      |
| 49          | Total Accumulated Depr/Amort            | (162,888)                              | -                                   | -   | (162,888)                                 |                    | (22,919)                             | (185,807)   |                          | (185,807)                     |
| 50          | NET PLANT                               | 337,112                                | -                                   | -   | 337,112                                   |                    | 48,756                               | 385,868   |                          | 385,868                       |
| 51          | DEFERRED TAXES                          | (74,181)                               | -                                   |   | (74,181)                                  | 33.69%             | (24,990)                             | (99,171)  |                          | (99,171)                      |
| 52          | Net Plant After DFIT                    | 262,931                                | -                                   | -   | 262,931                                   |                    | 23,767                               | 286,698   |                          | 286,698                       |
| 53          | GAS INVENTORY                           | 9,116                                  | -                                   | -   | 9,116                                     | 0.00%              | -                                    | 9,116   |                          | 9,116                         |
| 54          | GAIN ON SALE OF BUILDING                | -                                      | -                                   | -   | -   | 0.00%              | -                                    | -   |                          | -                             |
| 55          | OTHER                                   | (249)                                  | -                                   | -   | (249)                                     | 0.00%              | -                                    | (249)   |                          | (249)                         |
| 56          | WORKING CAPITAL                         | 14,800                                 | -                                   | -   | 14,800                                    | 0.00%              | -                                    | 14,800  |                          | 14,800                        |
| 57          | Less: Plant Not Used and Useful         |  |                                     |   |   |                    |                                      |   |                          | (10,548)                      |
| 58          | TOTAL RATE BASE                         | 286,598                                | -                                   | -   | 286,598                                   |                    | 23,767                               | 310,365   |                          | 299,817                       |
| 59          | RATE OF RETURN                          | 7.95%                                  |                                     |   |   |                    |                                      |   |                          | 7.35%                         |
| 60          | ATTRITION ALLOWANCE REVENUE REC         | QUIREMENT                              |                                     |   |   |                    |                                      |   |                          |                               |
| 61          | Proposed Rate of Return                 |  |                                     |   |   |                    |                                      |   |                          | 7.08%                         |
| 62          | Net Operating Income Requirement        |  |                                     |   |   |                    |                                      |   |                          | \$ 21,227                     |
| 63          | Net Operating Income per Above          |  |                                     |   |   |                    |                                      |   |                          | 22,033                        |
| 64          | Net Operating Income Deficiency         |  |                                     |   |   |                    |                                      |   |                          | (806)                         |
| 65          | Conversion Factor                       |  |                                     |   |   |                    |                                      |   |                          | 0.620645                      |
| 66          | Revenue Requirement                     |  |                                     |   |   |                    |                                      |   |                          | (1,299)                       |
| 67          | Revenue Growth Factor                   |  |                                     |   |   |                    |                                      |   |                          | 1.015610                      |
| 68          | Attrition Allowance Revenue Requirement |  |                                     |   |   |                    |                                      |   |                          | (1,279)                       |

Cost / Rate Base Category: Purchased Gas Expense

Selected trend period highlighted green and displayed as green dots in figure

|  | 2000             | 2001         | 2002           | 2003           | 2004     | 2005     | 2006     | 2007     | 2008             | 2009 | 2010 | 2011      | 2012       | 2013 | 2014 | 2015 | 2016 |
|--|------------------|--------------|----------------|----------------|----------|----------|----------|----------|------------------|------|------|-----------|------------|------|------|------|------|
| Purchased Gas Expense<br>Remove Gas Cost | (1,915)<br>2,078 | 988<br>(756) | 1,177<br>(916) | 1,186<br>(901) | 369<br>- | 651<br>- | 653<br>- | 792<br>- | (9,103)<br>9,886 | 803  | 800  | 14<br>967 | 130<br>798 | 891  | 779  | 840  | 994  |
| Total Purchased Gas Expense              | 163              | 232          | 261            | 285            | 369      | 651      | 653      | 792      | 783              | 803  | 800  | 981       | 928        | 891  | 779  | 840  | 994  |

|--|

\$ Millions

 Slope of Best-Fit Line
 14

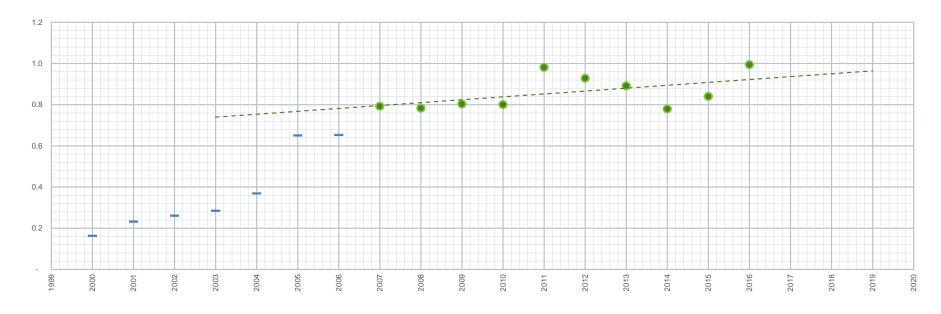
 R-Squared of Best Fit
 0.26014

 Annual Growth Rate (% of 2015)
 1.41%

 1-year Growth Rate
 1.41%

### Narrative

Amounts reflected in the purchased gas expense category of cost have remained relatively flat since 2007. While the data does not indicate a strong upward trend in recent years, my model uses the Company's escalation period of 2007 to 2016 for this category of cost.



Cost / Rate Base Category: <u>Underground Storage Operating Expense</u>

Selected trend period highlighted green and displayed as green dots in figure

|  | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 |
|--|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| Underground Storage Operating Expense          | 312  | 322  | 357  | 342  | 381  | 450  | 492  | 451  | 436  | 403  | 380  | 585  | 712  | 820  | 893  | 857  | 974  |
| Total Underground Storage Operating<br>Expense | 312  | 322  | 357  | 342  | 381  | 450  | 492  | 451  | 436  | 403  | 380  | 585  | 712  | 820  | 893  | 857  | 974  |

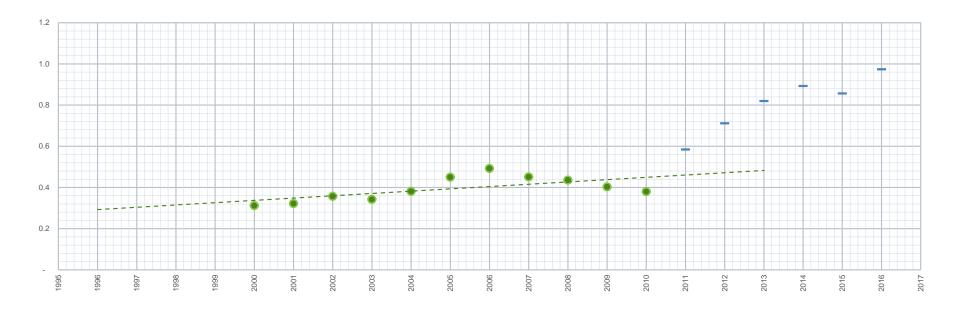
| Slope of Best-Fit Line         | 11      |
|--------------------------------|---------|
| R-Squared of Best Fit          | 0.40246 |
| Annual Growth Rate (% of 2015) | 1.15%   |
| 1-year Growth Rate             | 1.15%   |

Statistics (Over Highlighted Period)

\$ Millions

### Narrative

The underground storage operating expense category of cost was relatively flat over the period 2000 through 2009. Then, beginning in 2010, this category of cost began to increase, only to level-off again between 2013 and 2015. These cost subsequently increased in 2016. The large increase in 2010 may be related to a reversionary interest held by Avista in the Jackson Prairie gas storage facility. The increases around the 2010 time-frame may also be related to some non-recurring investments in the Jackson Prairie storage facility to increase the capacity of the storage facility in 2010. Because, the increases that occurred between 2010 and 2013 appears to be related to non-recurring events, I viewed it to be more appropriate to exclude the impact of that period from the trend calculation. Accordingly, my model uses the historical trend that occurred over the period 2000 through 2009, which result in an assumption that this category of cost will remain relatively flat in future periods, based on the historical experience over 2000 through 2010



Cost / Rate Base Category: <u>Underground Storage Depreciation and Amortization</u>

Selected trend period highlighted green and displayed as green dots in figure

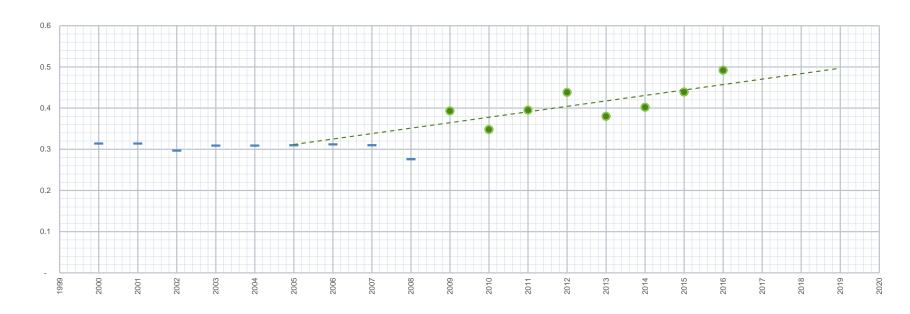
|   | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 |
|---|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| Underground Storage Depreciation and Amor               |      | 314  | 297  | 309  | 309  | 310  | 312  | 310  | 276  | 393  | 348  | 395  | 438  | 380  | 402  | 439  | 492  |
| Total Underground Storage Depreciation and Amortization | 314  | 314  | 297  | 309  | 309  | 310  | 312  | 310  | 276  | 393  | 348  | 395  | 438  | 380  | 402  | 439  | 492  |

| Statistics (Over Highlighted Period) |         |
|--------------------------------------|---------|
|                                      |         |
| Slope of Best-Fit Line               | 13      |
| R-Squared of Best Fit                | 0.53767 |
| Annual Growth Rate (% of 2015)       | 2.69%   |
| 1-year Growth Rate                   | 2.69%   |

\$ Millions

### Narrative

Over the period 2000 through 2008, this category of cost remained relatively flat, declining slightly. Beginning in 2009, however, the cost data begins to show a slightly different pattern, indicating a slight upward trend. While the pattern of this category of cost is not very well defined in the recent period, my model uses the linear trend over the period 2009 through 2016 for this category of cost.



Cost / Rate Base Category: <u>Underground Storage Taxes Other Than Income Taxes</u>

Selected trend period highlighted green and displayed as green dots in figure

|   | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 |
|---|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| Underground Storage Taxes                               | 111  | 108  | 120  | 118  | 120  | 115  | 122  | 95   | 113  | 121  | 116  | 19   | 17   | 158  | 184  | 196  | 210  |
| Total Underground Storage Taxes Other Than Income Taxes | 111  | 108  | 120  | 118  |      | 115  | 122  | 95   | 113  | 121  | 116  | 19   | 17   | 158  | 184  | 196  | 210  |

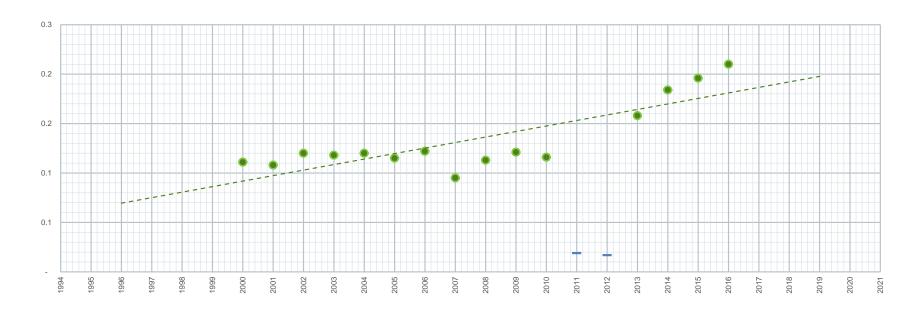
## Slope of Best-Fit Line 6 R-Squared of Best Fit 0.67447 Annual Growth Rate (% of 2015) 2.66% 1-year Growth Rate 2.66%

Statistics (Over Highlighted Period)

\$ Millions

Narrative

This category of cost was irregular in the recent historical period. While it remained flat from 2000 through 2010, the expense dropped to nearly zero in 2011 and 2012, only to increase to even greater levels through 2016. In the past I determined that there was no discernable trend and assumed no escalation for this category of cost. Based on the additional data from 2016, I have calculated the trend line over the entire period, excluding data from 2011 and 2012.



Cost / Rate Base Category: <u>Distribution Operating Expenses</u>

Selected trend period highlighted green and displayed as green dots in figure

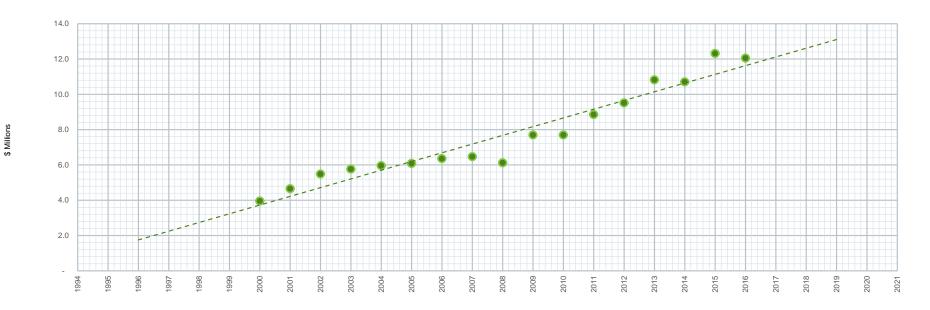
|                                       | 2000  | 2001  | 2002  | 2003  | 2004  | 2005  | 2006  | 2007  | 2008  | 2009  | 2010  | 2011  | 2012  | 2013   | 2014   | 2015   | 2016   |
|---------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|--------|--------|--------|
| Distribution Operating Expenses       | 3,956 | 4,655 | 5,482 | 5,762 | 5,958 | 6,084 | 6,359 | 6,467 | 6,123 | 7,700 | 7,696 | 8,854 | 9,511 | 10,820 | 10,704 | 12,315 | 12,050 |
| 1                                     |       |       |       |       |       |       |       |       |       |       |       |       |       |        |        |        |        |
| Total Distribution Operating Expenses | 3,956 | 4,655 | 5,482 | 5,762 | 5,958 | 6,084 | 6,359 | 6,467 | 6,123 | 7,700 | 7,696 | 8,854 | 9,511 | 10,820 | 10,704 | 12,315 | 12,050 |

| Slope of Best-Fit Line         | 494     |
|--------------------------------|---------|
| R-Squared of Best Fit          | 0.92936 |
| Annual Growth Rate (% of 2015) | 4.10%   |
| 1-year Growth Rate             | 4.10%   |

Statistics (Over Highlighted Period)

### Narrative

The category of cost related to distribution operating expenses has grown at a fairly steady rate over the historical period. The Company's proposed escalation period of 2007 through 2016 is not preferable for this category of cost, however, because the category of cost experienced a decline between 2006 and 2008. If the 2007 through 2016 period is to be used, the trend calculation will be starting at a low point in the longer term trend, and thus, potentially producing an escalation rate that is too high, relative to the long term trend. Accordingly, my model uses the entire historical period to calculate the escalation rate for this category of cost.



Cost / Rate Base Category: <u>Distribution Depreciation Expense</u>

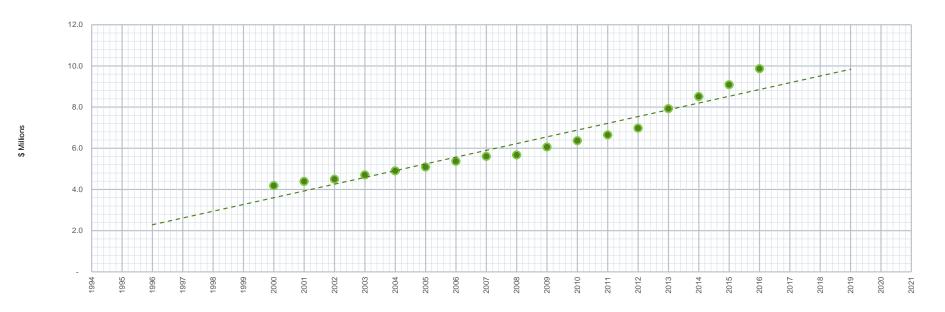
Selected trend period highlighted green and displayed as green dots in figure

|   | 2000  | 2001  | 2002  | 2003  | 2004  | 2005  | 2006  | 2007  | 2008  | 2009  | 2010  | 2011  | 2012  | 2013  | 2014  | 2015  | 2016  |
|---|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Distribution Depreciation Expense       | 4,184 | 4,390 | 4,496 | 4,707 | 4,902 | 5,088 | 5,369 | 5,605 | 5,673 | 6,064 | 6,367 | 6,649 | 6,978 | 7,925 | 8,513 | 9,088 | 9,866 |
| ,                                       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |
| Total Distribution Depreciation Expense | 4,184 | 4,390 | 4,496 | 4,707 | 4,902 | 5,088 | 5,369 | 5,605 | 5,673 | 6,064 | 6,367 | 6,649 | 6,978 | 7,925 | 8,513 | 9,088 | 9,866 |

| Statistics (Over Highlighted Period) |         |
|--------------------------------------|---------|
|                                      |         |
| Slope of Best-Fit Line               | 328     |
| R-Squared of Best Fit                | 0.92302 |
| Annual Growth Rate (% of 2015)       | 3.33%   |
| 1-vear Growth Rate                   | 3.33%   |

Narrative

Distribution depreciation expense experienced historical growth patterns similar to that of distribution operations expense and have grown at a fairly steady rate over the historical period. For the same reason that the entire historical period was used for distribution operations expense, and for consistency purposes, my model uses the entire historical period to calculate the escalation rate for this category of cost.



Cost / Rate Base Category: Distribution Taxes Other Than Income Taxes

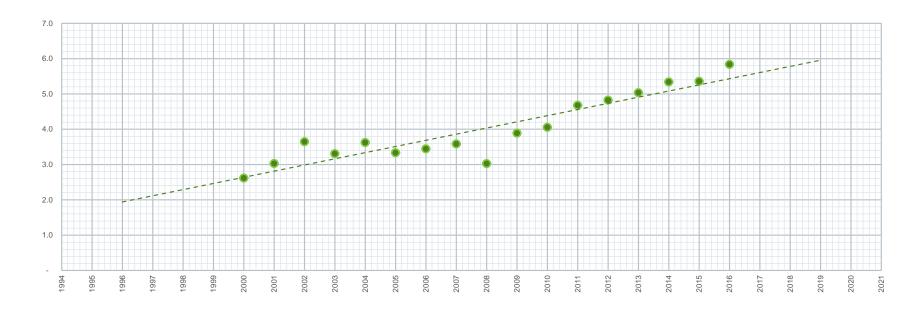
Selected trend period highlighted green and displayed as green dots in figure

|   | 2000             | 2001             | 2002             | 2003             | 2004             | 2005             | 2006             | 2007             | 2008             | 2009             | 2010             | 2011             | 2012             | 2013             | 2014             | 2015             | 2016             |
|---|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Distribution Taxes Other Than Income Taxes<br>Less Gas Cost Taxes | 4,919<br>(2,304) | 7,315<br>(4,287) | 8,070<br>(4,425) | 7,205<br>(3,899) | 8,213<br>(4,592) | 8,573<br>(5,240) | 9,457<br>(6,014) | 9,844<br>(6,261) | 8,941<br>(5,917) | 8,746<br>(4,858) | 7,223<br>(3,171) | 8,051<br>(3,374) | 7,825<br>(3,003) | 8,116<br>(3,083) | 8,719<br>(3,380) | 8,554<br>(3,197) | 8,383<br>(2,548) |
| Total Distribution Taxes Other Than Income Taxes                  | 2,615            | 3,028            | 3,645            | 3,306            | 3,621            | 3,333            | 3,443            | 3,583            | 3,024            | 3,888            | 4,052            | 4,677            | 4,822            | 5,033            | 5,339            | 5,357            | 5,835            |

# Statistics (Over Highlighted Period) Slope of Best-Fit Line 175 R-Squared of Best Fit 0.84617 Annual Growth Rate (% of 2015) 2.99% 1-year Growth Rate 2.99%

### Narrative

Distribution taxes other than income taxes experienced historical growth patterns similar to that of distribution operations and depreciations expenses. However, the pattern of growth has been less steady compared to those other distribution-related categories of costs, varying more from the historical trend lines. For the same reason that the entire historical period was used for distribution operations expense, and for consistency purposes, my model uses the entire historical period to calculate the escalation rate for this category of cost. One point of interest related to this category of cost is that if a 2007 to 2016 escalation period is used, the trend line will be unnecessarily influenced by a decrease in this category of cost that occurred in 2008, as noted with distribution operations expense, starting the trend calculation in 2007 means that the trend line will be starting at a low point and will not necessarily be indicative of the longer term trend expected for this category of cost.



Cost / Rate Base Category: <u>Customer Accounting and Sales</u>

Selected trend period highlighted green and displayed as green dots in figure

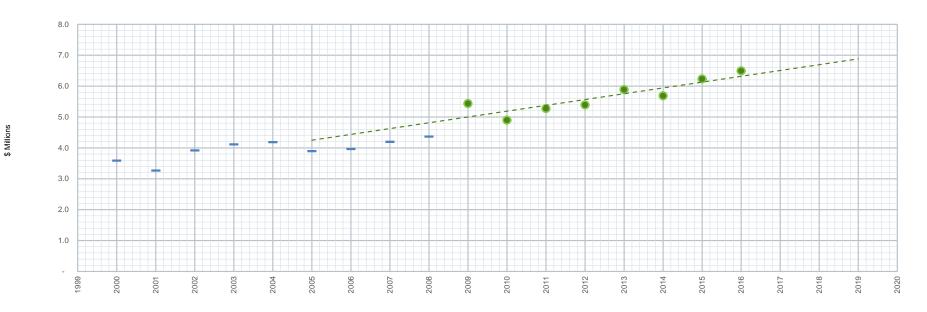
Narrative

|   | 2000           | 2001           | 2002           | 2003           | 2004           | 2005           | 2006           | 2007           | 2008           | 2009           | 2010           | 2011           | 2012           | 2013           | 2014           | 2015           | 2016           |
|---|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Customer Accounting and Sales<br>Less: DSM, Decoupling and Gas Cost | 3,878<br>(290) | 3,812<br>(545) | 4,483<br>(566) | 4,613<br>(501) | 4,764<br>(578) | 4,569<br>(674) | 4,721<br>(757) | 5,003<br>(807) | 5,134<br>(769) | 6,083<br>(650) | 5,339<br>(444) | 5,743<br>(472) | 5,799<br>(409) | 6,273<br>(388) | 6,108<br>(426) | 6,632<br>(403) | 6,811<br>(321) |
| Total Customer Accounting and Sales                                 | 3,588          | 3,267          | 3,917          | 4,112          | 4,186          | 3,895          | 3,964          | 4,196          | 4,365          | 5,433          | 4,895          | 5,271          | 5,390          | 5,885          | 5,682          | 6,229          | 6,490          |

| Slope of Best-Fit Line         | 188     |
|--------------------------------|---------|
| R-Squared of Best Fit          | 0.77173 |
| Annual Growth Rate (% of 2015) | 2.90%   |
| 1-year Growth Rate             | 2.90%   |

Statistics (Over Highlighted Period)

While this category of cost has grown over the historical period, the rate of growth appears to have leveled-off over the period 2009 through 2016. Accordingly, my model uses an escalation period of 2009 through 2016 for this category of cost.



Cost / Rate Base Category: Customer Service & Information

Selected trend period highlighted green and displayed as green dots in figure

0.03%

Narrative

|   | 2000 | 2001           | 2002             | 2003             | 2004     | 2005             | 2006  | 2007             | 2008             | 2009             | 2010             | 2011             | 2012             | 2013 | 2014 | 2015 | 2016 |
|---|------|----------------|------------------|------------------|----------|------------------|-------|------------------|------------------|------------------|------------------|------------------|------------------|------|------|------|------|
| Customer Service & Information<br>Less: DSM Expense | 507  | 1,513<br>(949) | 2,252<br>(1,696) | 2,747<br>(2,029) | 480<br>- | 3,523<br>(2,842) | 1,061 | 4,658<br>(3,835) | 5,169<br>(4,381) | 7,609<br>(6,777) | 9,505<br>(8,416) | 9,777<br>(8,953) | 6,955<br>(5,942) | 983  | 865  | 837  | 964  |
| Total Customer Service & Information                | 507  | 564            | 556              | 718              | 480      | 681              | 1,061 | 823              | 788              | 832              | 1,089            | 824              | 1,013            | 983  | 865  | 837  | 964  |

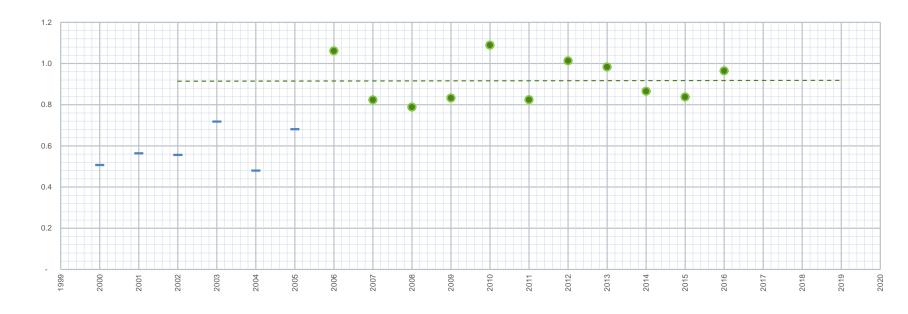
| Slope of Best-Fit Line         | 0       |
|--------------------------------|---------|
| R-Squared of Best Fit          | 0.00006 |
| Annual Growth Rate (% of 2015) | 0.03%   |

Statistics (Over Highlighted Period)

1-year Growth Rate

\$ Millions

This category of cost has varied widely over the historical period, and a clear trend is not necessarily present in the historical data. In addition, from the period 2006 through 2015, this category of cost has not increased, and, has relatively flat. Accordingly, my model uses the escalation period 2007 through 2016.



Cost / Rate Base Category: Administrative and General Operations Expense

Selected trend period highlighted green and displayed as green dots in figure

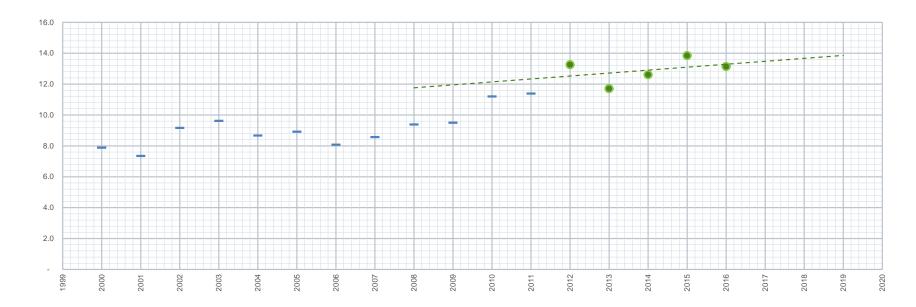
|  | 2000           | 2001           | 2002           | 2003           | 2004           | 2005           | 2006           | 2007           | 2008           | 2009           | 2010            | 2011            | 2012            | 2013            | 2014            | 2015            | 2016            |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| A&G Operations Expense<br>Less DSM and Gas Costs       | 8,004<br>(120) | 7,578<br>(226) | 9,399<br>(235) | 9,827<br>(207) | 8,911<br>(240) | 9,196<br>(279) | 8,393<br>(314) | 8,901<br>(335) | 9,706<br>(319) | 9,770<br>(268) | 11,383<br>(184) | 11,585<br>(196) | 13,419<br>(169) | 11,862<br>(161) | 12,777<br>(176) | 14,007<br>(167) | 13,267<br>(133) |
| Total Administrative and General<br>Operations Expense | 7,884          | 7,352          | 9,164          | 9,620          | 8,671          | 8,917          | 8,079          | 8,566          | 9,387          | 9,502          | 11,199          | 11,389          | 13,250          | 11,701          | 12,601          | 13,840          | 13,134          |

| Statistics (Over Highlighted Period) |         |
|--------------------------------------|---------|
|                                      |         |
| Slope of Best-Fit Line               | 191     |
| R-Squared of Best Fit                | 0.14053 |
| Annual Growth Rate (% of 2015)       | 1.45%   |
| 1-year Growth Rate                   | 1.45%   |

\$ Millions

### Narrative

While the category of cost related to administrative and general operations expense has experienced growth in the long term, over the past four years ,2012 through 2015, it has been flat, increasing only slightly. In fact, in 2016 this category of costs declined. This is an indication that the Company has been controlling this expense and is capable of doing so in the future. It is also an indication that the long-term historical trend may not be the best indication of future growth in this category of cost. Accordingly, my model uses the period 2012 through 2016 to determine the escalation factor applicable to this category of cost, although no escalation to this category of cost may be appropriate given the reductions experienced in 2016.



Cost / Rate Base Category: Administrative and General Depreciation Expense

Selected trend period highlighted green and displayed as green dots in figure

|  | 2000  | 2001  | 2002  | 2003  | 2004  | 2005  | 2006  | 2007          | 2008           | 2009           | 2010           | 2011           | 2012           | 2013  | 2014  | 2015       | 2016  |
|--|-------|-------|-------|-------|-------|-------|-------|---------------|----------------|----------------|----------------|----------------|----------------|-------|-------|------------|-------|
| A&G Depreciation<br>Less: Decoupling Amort.              | 1,027 | 1,020 | 1,275 | 1,363 | 1,180 | 1,343 | 1,282 | 1,498<br>(85) | 1,803<br>(432) | 1,999<br>(710) | 2,412<br>(494) | 2,734<br>(494) | 3,276<br>(183) | 3,868 | 4,389 | 5,649<br>- | 6,260 |
| Total Administrative and General<br>Depreciation Expense | 1,027 | 1,020 | 1,275 | 1,363 | 1,180 | 1,343 | 1,282 | 1,413         | 1,371          | 1,289          | 1,918          | 2,240          | 3,093          | 3,868 | 4,389 | 5,649      | 6,260 |

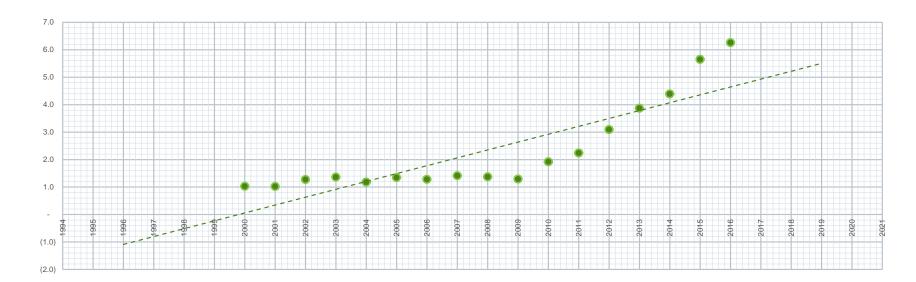
| Statistics (Over Highlighted Feriod) |         |
|--------------------------------------|---------|
| Slope of Best-Fit Line               | 287     |
| R-Squared of Best Fit                | 0.73667 |
| Annual Growth Rate (% of 2015)       | 4.58%   |
| 1-year Growth Rate                   | 4.58%   |

Statistics (Over Highlighted Period)

\$ Millions

### Narrative

As noted for electric services, the degree of escalation in this category of cost is somewhat concerning, particularly because the Company maintains more control over the deployment of capital on general plant than for other categories of plant. In addition, since this sort of plant is typically a common cost, it is not clear how changing allocation factors are influencing the amount of cost allocated to Washington natural gas services over the historical period. This is an important consideration, as this category of cost appears to grow at a much greater rate for natural gas services than for electric services. This indicates that there may be some other unknown factors influencing the trend for natural gas services. For purposes of my model, I have used the entire historical period to calculate the escalation factor for this category of cost. While I remain concerned that growth in this category of cost is not well supported, I viewed the escalation over the long term historical period to produce a more reasonable result than the Company's proposed escalation period.



Cost / Rate Base Category: <u>Undgerground Storage Net Plant</u>

Selected trend period highlighted green and displayed as green dots in figure

Narrative

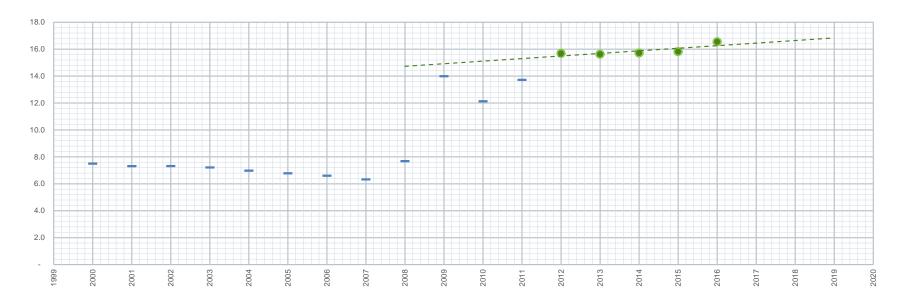
|                                      | 2000              | 2001              | 2002              | 2003              | 2004              | 2005              | 2006              | 2007              | 2008              | 2009              | 2010              | 2011              | 2012              | 2013              | 2014              | 2015              | 2016               |
|--------------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
| Gross Plant<br>Depreciation Reserve  | 13,695<br>(6,192) | 13,533<br>(6,220) | 13,439<br>(6,115) | 13,712<br>(6,495) | 13,632<br>(6,659) | 13,708<br>(6,924) | 13,854<br>(7,249) | 13,758<br>(7,427) | 15,260<br>(7,581) | 21,798<br>(7,807) | 20,047<br>(7,912) | 22,008<br>(8,286) | 24,365<br>(8,677) | 24,711<br>(9,088) | 25,235<br>(9,521) | 25,720<br>(9,906) | 26,868<br>(10,318) |
| Total Undgerground Storage Net Plant | 7,503             | 7,313             | 7,324             | 7,217             | 6,973             | 6,784             | 6,605             | 6,331             | 7,679             | 13,991            | 12,135            | 13,722            | 15,688            | 15,623            | 15,714            | 15,814            | 16,550             |

| Slope of Best-Fit Line         | 192     |
|--------------------------------|---------|
| R-Squared of Best Fit          | 0.62827 |
| Annual Growth Rate (% of 2015) | 1.16%   |
| 1-year Growth Rate             | 1.16%   |

Statistics (Over Highlighted Period)

\$ Millions

The category of plant related to underground storage net plant remained relatively flat over the period 2000 through 2008. Then, in 2009, this category of plant experienced a sharp increase. Subsequent to 2012, this category of plant has experienced a flat pattern. In fact, over there period 2012 through 2016, the net balances applicable to this category of plant changed very little. Accordingly, my model uses the period 2012 through 2016 as the escalation period for this category of plant.



Cost / Rate Base Category: Distribution Net Plant

Selected trend period highlighted green and displayed as green dots in figure

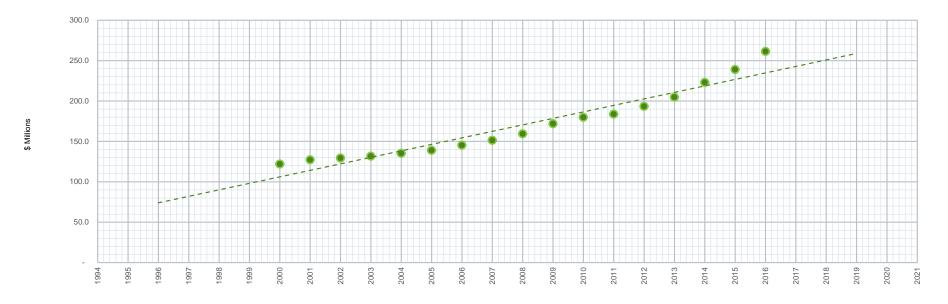
|                              | 2000     | 2001     | 2002     | 2003     | 2004     | 2005     | 2006     | 2007     | 2008     | 2009     | 2010     | 2011     | 2012      | 2013      | 2014      | 2015      | 2016      |
|------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|-----------|-----------|-----------|
| Gross Plant                  | 169,436  | 178,943  | 185,314  | 191,970  | 200,079  | 208,396  | 219,287  | 229,417  | 240,778  | 255,976  | 269,469  | 281,279  | 296,152   | 313,469   | 337,894   | 360,612   | 390,508   |
| Depreciation Reserve         | (47,423) | (51,645) | (55,845) | (60,239) | (64,817) | (69,428) | (74,019) | (77,997) | (81,405) | (84,021) | (89,620) | (97,489) | (102,678) | (108,662) | (114,795) | (121,623) | (129,098) |
|                              |          |          |          |          |          |          |          |          |          |          |          |          |           |           |           |           |           |
| Total Distribution Net Plant | 122,013  | 127,298  | 129,469  | 131,731  | 135,262  | 138,968  | 145,268  | 151,420  | 159,373  | 171,955  | 179,849  | 183,790  | 193,474   | 204,807   | 223,099   | 238,989   | 261,410   |

| 1-year Growth Rate             | 3.08%   |
|--------------------------------|---------|
| Annual Growth Rate (% of 2015) | 3.08%   |
| R-Squared of Best Fit          | 0.92727 |
| Slope of Best-Fit Line         | 8,042   |
|                                |         |

Statistics (Over Highlighted Period)

Marrativo

Similar to distribution related expenses, this net plant associated with distribution increase at a steady rate over the historical period. Accordingly, my model used the entire historical period for this category of cost.



Cost / Rate Base Category: General Net Plant

Selected trend period highlighted green and displayed as green dots in figure

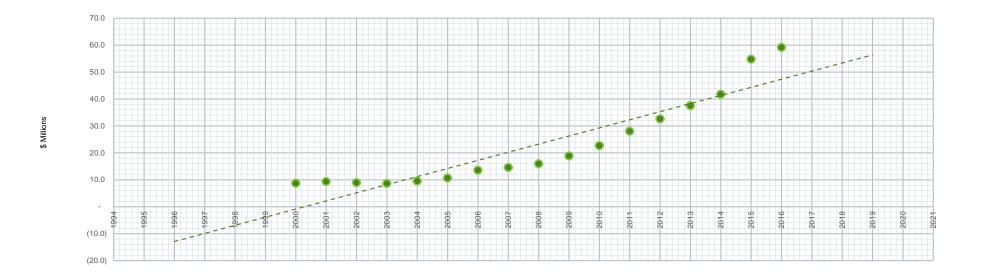
|                         | 2000    | 2001    | 2002    | 2003    | 2004    | 2005    | 2006    | 2007    | 2008    | 2009    | 2010     | 2011     | 2012     | 2013     | 2014     | 2015     | 2016     |
|-------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|----------|----------|----------|----------|----------|----------|
| Gross Plant             | 14,347  | 15,060  | 15,368  | 16,112  | 16,499  | 17,878  | 20,791  | 21,708  | 24,256  | 27,747  | 33,401   | 38,971   | 44,809   | 52,223   | 59,169   | 75,514   | 82,624   |
| Depreciation Reserve    | (5,661) | (5,695) | (6,442) | (7,446) | (6,984) | (7,208) | (7,230) | (7,136) | (8,309) | (8,882) | (10,722) | (10,926) | (12,186) | (14,724) | (17,429) | (20,741) | (23,473) |
|                         |         |         |         |         |         |         |         |         |         |         |          |          |          |          |          |          |          |
| Total General Net Plant | 8,686   | 9,365   | 8,926   | 8,666   | 9,515   | 10,670  | 13,561  | 14,572  | 15,947  | 18,865  | 22,679   | 28,045   | 32,623   | 37,499   | 41,740   | 54,773   | 59,151   |

| Slope of Best-Fit Line         | 3,014   |
|--------------------------------|---------|
| R-Squared of Best Fit          | 0.85202 |
| Annual Growth Rate (% of 2015) | 5.10%   |
| 1-year Growth Rate             | 5 10%   |

Statistics (Over Highlighted Period)

### Narrative

As noted for administrative and general depreciation expense, the growth in the gneral net plant category is concerning because it is a category of investment over which the Company typically has more control. In addition, because this is a common cost, it is also unknown how changing allocation factors have influenced the trend over time. For purposes of my model, I have used the entire historical period to calculate the escalation factor for this category of cost. While I remain concerned that growth in this category of cost is not well supported, I viewed the escalation over the long term historical period to produce a more reasonable result than the Company's proposed escalation period.



Cost / Rate Base Category: <u>Accumulated Deferred Income Taxes</u>

Selected trend period highlighted green and displayed as green dots in figure

|   | 2000   | 2001   | 2002   | 2003   | 2004   | 2005   | 2006   | 2007   | 2008   | 2009   | 2010   | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Accumulated Deferred Income Taxes       | 13,317 | 14,476 | 15,979 | 22,570 | 26,800 | 23,805 | 24,645 | 26,823 | 28,945 | 31,005 | 36,762 | 42,004 | 46,498 | 50,170 | 54,652 | 64,929 | 74,181 |
| Total Accumulated Deferred Income Taxes | 13,317 | 14,476 | 15,979 | 22,570 | 26,800 | 23,805 | 24,645 | 26,823 | 28,945 | 31,005 | 36,762 | 42,004 | 46,498 | 50,170 | 54,652 | 64,929 | 74,181 |

| Slope of Best-Fit Line         | 5,770   |
|--------------------------------|---------|
| R-Squared of Best Fit          | 0.97003 |
| Annual Growth Rate (% of 2015) | 7.78%   |
| 1-year Growth Rate             | 7.78%   |

Statistics (Over Highlighted Period)

### Narrative

Because of the availability of bonus and accelerated depreciation for tax purposes, my expectation was that deferred income tax balances would grow at rate in excess of the rate of growth applicable to net plant. Upon review of the data, it appears that the rate of growth in this category of cost over the long term has generally aligned with the rate of growth applicable to other plant categories. However, in recent years, the growth in this category of cost appears to have increased. Accordingly, my model uses the period 2009 through 2016 to establish the escalation rate for this category of cost.

