

BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

WASHINGTON UTILITIES AND)
TRANSPORTATION COMMISSION,)
Complainant,) Docket No. UE-110876
v.) Docket No. UG-110877
AVISTA CORPORATION d/b/a) Docket No. UE-120436
AVISTA UTILITIES,) Docket No. UG-120437
Respondent.) (*consolidated*)
_____)

EXHIBIT NO. __ (MPG-21)

AVERA MULTI-STAGE GROWTH DCF MODEL

September 19, 2012

Avista Corporation

Multi-Stage Growth DCF Model

Line	Company	Stock Price ¹ (1)	Dividend ¹ (2)	Growth Rates ²						First Stage					Second Stage Growth					Third Stage Growth ³ (14)	Multi-Stage Growth DCF (15)
				V Line (3)	IBES (4)	Zacks (5)	br+sv (6)	Growth (8)	Year 6 (9)	Year 7 (10)	Year 8 (11)	Year 9 (12)	Year 10 (13)	Year 10 (13)	Year 10 (13)	Year 10 (13)	Year 10 (13)				
1	ALLETE	\$41.49	\$1.84	6.0%	5.0%	5.0%	4.6%	5.15%	5.11%	5.07%	5.03%	4.98%	4.94%	4.90%	9.62%						
2	Alliant Energy	\$42.92	\$1.80	7.0%	4.8%	6.0%	5.6%	5.84%	5.68%	5.52%	5.37%	5.21%	5.06%	4.90%	9.56%						
3	Ameren Corp.	\$31.73	\$1.62	-2.0%	-3.9%	4.0%	2.1%	3.06%	3.37%	3.68%	3.98%	4.29%	4.59%	4.90%	9.68%						
4	American Elec Pwr	\$40.04	\$1.90	4.5%	3.8%	4.3%	4.8%	4.34%	4.43%	4.53%	4.62%	4.71%	4.81%	4.90%	9.71%						
5	Avista Corp.	\$25.44	\$1.18	4.5%	4.0%	4.7%	3.1%	4.08%	4.22%	4.35%	4.49%	4.63%	4.76%	4.90%	9.52%						
6	Black Hills Corp.	\$34.20	\$1.48	8.5%	6.0%	5.0%	2.6%	5.52%	5.41%	5.31%	5.21%	5.11%	5.00%	4.90%	9.61%						
7	Cleco Corp.	\$38.64	\$1.25	6.0%	3.0%	NA	4.2%	4.40%	4.48%	4.57%	4.65%	4.73%	4.82%	4.90%	8.18%						
8	DTE Energy Co.	\$53.78	\$2.42	4.5%	4.1%	4.2%	3.6%	4.08%	4.21%	4.35%	4.49%	4.63%	4.76%	4.90%	9.38%						
9	Edison International	\$40.93	\$1.31	0.5%	3.0%	5.0%	5.1%	3.38%	3.63%	3.89%	4.14%	4.39%	4.65%	4.90%	7.93%						
10	El Paso Electric	\$34.06	\$1.08	7.5%	3.7%	4.3%	4.6%	5.02%	5.00%	4.98%	4.96%	4.94%	4.92%	4.90%	8.25%						
11	FirstEnergy Corp.	\$42.72	\$2.20	0.5%	1.4%	1.0%	4.0%	1.71%	2.24%	2.77%	3.30%	3.84%	4.37%	4.90%	9.32%						
12	Great Plains Energy	\$20.87	\$0.86	6.0%	4.1%	7.0%	2.4%	4.88%	4.89%	4.89%	4.89%	4.89%	4.90%	4.90%	9.22%						
13	Hawaiian Elec.	\$25.81	\$1.24	11.0%	11.4%	6.5%	4.7%	8.39%	7.81%	7.23%	6.65%	6.06%	5.48%	4.90%	11.09%						
14	IDACORP, Inc.	\$41.80	\$1.32	4.0%	4.0%	5.0%	3.7%	4.18%	4.30%	4.42%	4.54%	4.66%	4.78%	4.90%	8.05%						
15	OGE Energy Corp.	\$53.72	\$1.59	6.5%	7.7%	5.9%	7.0%	6.77%	6.46%	6.15%	5.84%	5.52%	5.21%	4.90%	8.39%						
16	Otter Tail Corp.	\$22.03	\$1.19	13.0%	5.0%	5.0%	1.2%	6.05%	5.86%	5.67%	5.48%	5.28%	5.09%	4.90%	10.97%						
17	PG&E Corp.	\$41.33	\$1.82	5.0%	2.3%	4.3%	5.9%	4.39%	4.48%	4.56%	4.65%	4.73%	4.82%	4.90%	9.37%						
18	Pinnacle West Capital	\$47.67	\$2.10	6.0%	5.5%	5.3%	3.3%	5.04%	5.02%	4.99%	4.97%	4.95%	4.92%	4.90%	9.56%						
19	Portland General Elec.	\$24.99	\$1.08	7.5%	5.3%	5.0%	4.2%	5.48%	5.38%	5.29%	5.19%	5.09%	5.00%	4.90%	9.60%						
20	PPL Corp.	\$27.98	\$1.44	5.0%	4.6%	NA	5.9%	5.16%	5.12%	5.08%	5.03%	4.99%	4.94%	4.90%	10.38%						
21	Pub Sv Enterprise Grp	\$30.62	\$1.37	0.0%	2.8%	2.0%	6.0%	2.69%	3.06%	3.43%	3.80%	4.16%	4.53%	4.90%	8.98%						
22	SCANA Corp.	\$44.95	\$1.98	3.5%	4.2%	4.0%	5.2%	4.22%	4.34%	4.45%	4.56%	4.67%	4.79%	4.90%	9.33%						
23	Sempra Energy	\$57.27	\$2.08	4.5%	7.6%	7.0%	6.5%	6.39%	6.15%	5.90%	5.65%	5.40%	5.15%	4.90%	9.08%						
24	TECO Energy	\$18.16	\$0.89	9.0%	4.2%	3.7%	5.3%	5.56%	5.45%	5.34%	5.23%	5.12%	5.01%	4.90%	10.25%						
25	UIL Holdings	\$34.86	\$1.73	3.0%	4.1%	4.0%	2.5%	3.39%	3.64%	3.90%	4.15%	4.40%	4.65%	4.90%	9.64%						
26	Westar Energy	\$28.34	\$1.31	8.5%	4.2%	6.1%	4.7%	5.89%	5.72%	5.56%	5.39%	5.23%	5.06%	4.90%	10.05%						
27	Average	\$36.40	\$1.54	5.38%	4.29%	4.76%	4.34%	4.81%	4.83%	4.84%	4.86%	4.87%	4.89%	4.90%	9.4%						
28	Median														9.5%						

Sources:

¹ Exhibit WEA-3, Page 1 of 3.

² Exhibit WEA-3, Page 2 of 3.

⁴ Blue Chip Financial Forecasts, June 1, 2012 at 14.