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ARTHUR A. BUTLER Email aab@aterwynne.com

September 13, 2004

#### VIA UPS NEXT DAY AIR AND EMAIL

Ms. Carol J. Washburn
Executive Secretary
Washington Utilities and
Transportation Commission
1300 S. Evergreen Park Drive S.W.
Olympia, WA 98504-7250

WUTC v. Advanced Telecom Group, Inc., et al.

Docket No. UT-033011

Response Testimony of Timothy J. Gates

Dear Ms. Washburn:

Re:

Enclosed please find the original and 12 copies of the *Response* Testimony of Timothy J. Gates on behalf of Time Warner Telecom of Washington, LLC. This document was originally filed with the Commission today, bearing the incorrect title of Direct Testimony of Timothy J. Gates. All parties of record will be served today via e-mail with the correctly named Testimony, with a hard copy of same to follow via U.S. Mail.

If you have any questions, please feel free to contact our office.

Sincerely,

ATER WYNNE LLP

Susan Arellano

Secretary to Arthur A. Butler

aullans

cc: Ann E. Rendahl, ALJ (via E-Mail)

Parties of Record (via E-Mail and U.S. Mail)

### **CERTIFICATE OF SERVICE**

I hereby certify that I have this 13th day of September, 2004, served the true and correct original, along with the correct number of copies, of the foregoing document upon the WUTC, via the method(s) noted below, properly addressed as follows: Carole Washburn Hand Delivered **Executive Secretary** U.S. Mail (first-class, postage prepaid) Washington Utilities and Transportation X Overnight Mail (UPS) Commission Facsimile (360) 586-1150 X Email (records@wutc.wa.gov) 1300 S Evergreen Park Drive SW Olympia, WA 98504-7250 I hereby certify that I have this 13th day of September, 2004, served a true and correct copy of the foregoing document upon parties of record, via the method(s) noted below, properly addressed as follows: On Behalf Of Eschelon: Hand Delivered Dennis D. Ahlers Eschelon Telecom, Inc. U.S. Mail (first-class, postage prepaid) 730 Second Avenue South, Suite 900 Overnight Mail (UPS) Minneapolis MN 55402-2489 Facsimile (612) 436-6792 X Email (ddahlers@eschelon.com) Confidentiality Status: Public On Behalf Of Advanced TelCom: Hand Delivered Victor A. Allums U.S. Mail (first-class, postage prepaid) GE Business Productivity Solutions, Inc. 6540 Powers Ferry Road Overnight Mail (UPS) Atlanta GA 30339 Facsimile (770) 644-7752 X Email (vic.allums@ge.com) Confidentiality Status: Public On Behalf Of Qwest: Hand Delivered Lisa A. Anderl X U.S. Mail (first-class, postage prepaid) **Qwest Corporation** 1600 7th Avenue, Room 3206 Overnight Mail (UPS) Seattle WA 98191 Facsimile (206) 343-4040 X Email (lisa.anderl@qwest.com) Confidentiality Status: Confidential On Behalf Of Electric Lightwave: Hand Delivered Mr. Charles L. Best Electric Lightwave Inc. U.S. Mail (first-class, postage prepaid)

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I declare under penalty of perjury under the laws of the State of Washington that the foregoing is true and correct.

S. aullans

DATED this 13th day of September, 2004, at Seattle, Washington.

258/12/1

### BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION,

Docket No. UT-033011

Petitioners,

v.

ADVANCED TELECOM GROUP, INC., et al.,

Respondents.

### **RESPONSE TESTIMONY OF**

### **TIMOTHY J GATES**

ON BEHALF OF
TIME WARNER TELECOM OF WASHINGTON, LLC

**September 13, 2004** 



Α.

Response Testimony of Timothy J Gates
On Behalf of TWTC
WUTC Docket No. UT-033011
September 13, 2004
EXHIBIT \_\_\_\_\_ (TJG-1T)
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Q. PLEASE STATE YOUR NAME, OCCUPATION AND BUSINESS ADDRESS.

A. My name is Timothy J Gates. My business address is QSI Consulting, 819

Huntington Drive, Highlands Ranch, Colorado 80126.

## Q. WHAT IS QSI CONSULTING, INC. AND WHAT IS YOUR POSITION WITH THE FIRM?

A. QSI Consulting, Inc. ("QSI") is a consulting firm specializing in traditional and non-traditional utility industries, econometric analysis and computer aided modeling. I currently serve as Senior Vice President.

## Q. PLEASE DESCRIBE YOUR EDUCATIONAL BACKGROUND AND WORK EXPERIENCE.

I received a Bachelor of Science degree from Oregon State University and a Master of Management degree in Finance and Quantitative Methods from Willamette University's Atkinson Graduate School of Management. Since I received my Masters, I have taken additional graduate-level courses in statistics and econometrics. I have also attended numerous courses and seminars specific to the telecommunications industry, including both the NARUC Annual and NARUC Advanced Regulatory Studies Programs.

Prior to joining QSI, I was a Senior Executive Staff Member at MCI WorldCom, Inc. ("MWCOM"). I was employed by MCI and/or MWCOM for 15 years in various public policy positions. While at MWCOM, I managed various functions, including tariffing, economic and financial analysis, competitive analysis, witness training and MWCOM's use of external consultants. Prior to joining MWCOM, I was employed as a Telephone Rate Analyst in the Engineering Division at the Texas Public Utility Commission and earlier as an Economic Analyst at the Oregon Public Utility Commission. I also worked at the Bonneville Power



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A.

Response Testimony of Timothy J Gates
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Administration (United States Department of Energy) as a Financial Analyst doing total electric use forecasts while I attended graduate school. Prior to doing my graduate work, I worked for 10 years as a forester in the Pacific Northwest for multinational and government organizations. Exhibit \_\_\_\_ (TJG-2) to this testimony is a summary of my work experience and education.

# Q. HAVE YOU EVER TESTIFIED BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION ("COMMISSION")?

Yes. I have testified in Washington on numerous occasions. I have testified more than 200 times in 43 states and filed comments with the FCC on various public policy issues ranging from costing, pricing, local entry and universal service to strategic planning, merger and network issues. As noted above, a list of proceedings in which I have filed testimony or provided comments is attached hereto as Exhibit (TJG-2).

### O. ON WHOSE BEHALF WAS THIS TESTIMONY PREPARED?

A. This testimony was prepared on behalf of Time Warner Telecom of Washington, LLC ("TWTC").

### Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY?

The purpose of my testimony is to support TWTC's request for additional reparations associated with the unfiled agreements at issue in this proceeding. TWTC had asked the Commission to make the discounts from the unfiled agreements available to all carriers.<sup>1</sup> The Commission denied TWTC's request as premature and deferred the request to the fact-finding portion of the proceeding.<sup>2</sup>

<sup>&</sup>lt;sup>1</sup> See TWTC Response to Owest's Motion to Dismiss and for Summary Determination, at p. 5.

<sup>&</sup>lt;sup>2</sup> See Order No. 05 in this proceeding; issued February 12, 2004, at pp. 44 and 57.



A.

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Staff has provided an estimate of days during which violations occurred, and leaves it to the Commission to determine how much penalty to assess per violation.<sup>3</sup> Those fines, however, whatever they ultimately are determined to be, do not adequately remedy the specific harm to CLECs caused by Qwest's illegal and anticompetitive activities. As such, this testimony recommends that the Commission require Qwest to pay monies with interest to TWTC reflecting the rate levels that would have been in place had TWTC been aware of and able to "pick and choose" among the unfiled agreements in addition to levying the administrative fines recommended by Staff. Indeed, the statutes in Washington provide specific authority for the Commission to require Qwest to pay TWTC and other CLECs the difference between what they would have paid Qwest under the secret agreements and what they actually paid to Qwest plus interest.

## Q. PLEASE PROVIDE SOME BACKGROUND AS SUPPORT FOR YOUR POSITIONS.

It is well known that Qwest has willfully and repeatedly withheld agreements that were required to be filed with state commissions pursuant to Section 252(e) of the Telecommunications Act of 1996 (the "Act").<sup>4</sup> Cases in Minnesota, Arizona, New Mexico and Washington highlight the extent of the problem.<sup>5</sup>

<sup>&</sup>lt;sup>3</sup> See Direct Testimony of Thomas L. Wilson filed in this proceeding, at p. 127 and Exhibit TLW-72.

<sup>&</sup>lt;sup>4</sup> Public Law No. 104-104, 101 Stat. 56 (1996) ("Telecom Act" or "Act").

<sup>&</sup>lt;sup>5</sup> See, for instance, Minnesota Docket No. P-421/C-02-197 and Arizona Docket No. T-00000A-97-0238. The Staff of the Arizona Commission and Qwest have proposed a settlement or consent decree dated April 14, 2004, that would have Qwest pay more than \$11 million in payments and CLEC credits with a total cost to Qwest of about \$22.7 million. As discussed later herein, the Minnesota Commission also imposed fines and penalties of about \$26 million on Qwest.



A.

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## Q. DID THESE UNFILED AGREEMENTS IMPACT QWEST'S 271 PROCEEDINGS?

The issue was raised during those proceedings, but the extent of the problem was not evident at that time. For instance, during Qwest's 271 proceeding in Washington, the Commission stated that "[w]e decline to defer our decision in this proceeding while waiting for the results of an investigation into the unfiled agreements." The New Mexico Public Regulation Commission ("PRC") noted in its 271 Order, that the unfiled agreements "had terms, conditions and rates that were unavailable to other CLEC's, which were discriminated against by such action." The New Mexico PRC went on to find as follows:

One of the goals of the [1996 Federal Telecommunications] Act is to achieve a competitive marketplace by requiring incumbent LEC's and CLECs to file their agreements regarding interconnection activities. In this way Congress sought to make the market transparent and put all CLECs on equal footing at least with the knowledge of what terms and conditions were available at what rates. A review of the unfiled agreements in this proceeding leads to the unavoidable conclusion that only Qwest was aware of all the terms, conditions and rates available, because Qwest had secret agreements with certain CLECs that altered the terms, conditions and rates of the filed, approved interconnection agreements, thus making transparency in the market impossible. The Commission finds Qwest violated the filing requirements of the Act and the Commission's rules.<sup>8</sup>

The regulatory commissions in Qwest's other service areas expressed similar concerns about Qwest's behavior. An overview of other state commissions' consideration of these unfiled agreements is provided in Qwest's 9-State 271 Order, 9 and Qwest's 3-

<sup>&</sup>lt;sup>6</sup> See WUTC 39<sup>th</sup> Supplemental Order; Docket Nos. UT-003022 and UT-003040; issued July 1, 2002, at p. 88.

 $<sup>^7</sup>$  Final Order Re Compliance with Remaining Aspects of Section 271, NMPRC Cases Nos. 3269, et al., (October 8, 2002) ("New Mexico 271 Order"), at p. 143, ¶ 294.

<sup>&</sup>lt;sup>8</sup> *Id.*, at p. 143, ¶ 295.

<sup>&</sup>lt;sup>9</sup> FCC WC Docket No. 02-314, Memorandum Opinion and Order, 17 FCC Rcd 26303, 26559-66, ¶¶ 453-471.



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A.

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State 271 Order.<sup>10</sup> While the violations did not prevent Qwest from receiving its 271 approval, the states and the FCC voiced serious concerns about the behavior and its impact on competition. In fact, the FCC filed a Notice of Apparent Liability for Forfeiture based on Qwest's behavior in Minnesota and Arizona. The FCC has found that "Qwest is apparently liable for a total forfeiture of \$9 million." The FCC expressed its concerns as follows:

We propose a forfeiture of such size against Qwest because of Qwest's disregard for the filing requirements of section 252(a) of the Act and the Commission's orders and the potential anticompetitive effects of Qwest's conduct. Qwest failure to comply with section 252(a) of the Act undermines the effectiveness of the Act and our rules by preventing competitive LECs (or "CLECs") from adopting interconnection terms otherwise available only to certain favored CLECs. Despite our clear and repeated instruction regarding the section 252(a) filing obligations, Qwest apparently withheld dozens of interconnection agreements from state commissions until it was ready to seek our approval to provide in-region, interLATA service for the relevant states. <sup>12</sup>

### Q. HOW WAS THIS PROCEEDING INITIATED?

This proceeding was initiated in August 2003 by the Commission which filed a complaint against not only Qwest but also against the CLECs who entered into unfiled agreements with Qwest for the provision of interconnection, services, or network elements.<sup>13</sup> The Commission stated generally that Qwest's conduct subjected CLECs who were not parties to the agreements to "...an undue or unreasonable

<sup>&</sup>lt;sup>10</sup> FCC WC Docket No. 03-11, Memorandum Opinion and Order, 18 FCC Rcd 7325, 7397-400, ¶ 127-131.

<sup>&</sup>lt;sup>11</sup> *Id.*, at ¶ 1.

<sup>&</sup>lt;sup>12</sup> *Id.*, at ¶ 2.

<sup>&</sup>lt;sup>13</sup> See Commission's Amended Complaint and Notice of Prehearing Conference in this proceeding, filed August 15, 2003.



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A.

A.

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prejudice or competitive disadvantage."<sup>14</sup> Staff concluded that CLECs were harmed by not enjoying the benefits of secret interconnection agreements that were not made available for adoption.<sup>15</sup>

### Q. HAS STAFF RECOMMENDED FINES IN THIS PROCEEDING?

Yes. Mr. Wilson of the Staff did not recommend a fine of a specific amount, but he did recommend fines. He estimated the number of days during which violations occurred under Section 252(e) and (i), RCW 80.36.170, RCW 80.36.180 and RCW 80.36.186. He leaves it up to the Commission to determine how much penalty to apply for each violation.<sup>16</sup>

### Q. DO YOU AGREE WITH STAFF'S RECOMMENDATION?

A. Mr. Wilson's approach is a reasonable one. I think fines are necessary and appropriate for Owest.

## Q. ARE NOT THE MILLIONS OF DOLLARS IN FINES SUFFICIENT TO COMPENSATE FOR QWEST'S MISDEEDS?

No. While I agree that fines are appropriate, they do not compare to the benefit Qwest received by engaging in the prohibited activities which are the subject matter of this case. The fines, even if they turn out to be tens of millions of dollars, are a small price for Qwest to pay for entry into the long distance market. In addition, as I explain below, the fines do nothing to remedy the specific harm experienced by the CLECs that did not have access to the more favorable terms, conditions and rates

<sup>&</sup>lt;sup>14</sup> *Id.*, at pp. 7-9.

<sup>&</sup>lt;sup>15</sup> See Direct Testimony of Thomas L. Wilson filed in this proceeding, at p. 77.

<sup>&</sup>lt;sup>16</sup> Id., at p. 127. Staff has entered into settlement agreements with all of the CLECs that were named as respondents in this proceeding. For example, the settlement agreements with McLeodUSA and Eschelon Telecom, which were filed on August 20, 2004 and August 12, 2004, respectively, include one time payments of \$25,000 from each company to the Commission.



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that were provided in the unfiled agreements. As noted by Mr. Wilson in his testimony:

To the extent that one CLEC paid more for wholesale services that were provided more quickly or on an expedited basis for other CLECs who enjoyed the benefits of secret interconnection agreements that were not made available for adoption, the CLEC was harmed. To the extent a CLEC loses customers or reputation because of unavailability of a specific pricing or provisioning term or condition granted in secret to a competitor, it might have sustained harm.<sup>17</sup>

I agree with Mr. Wilson's conclusions in this regard. It is clear that Qwest and certain CLECs benefited from the secret unfiled agreements, while other carriers, such as TWTC, did not.

### Q. PLEASE EXPLAIN.

In just a little over one year, Qwest captured 3.4 million long distance customers.<sup>18</sup> In its most recent quarterly report, it indicated that it had added another 733,000 lines in the second quarter bringing the total lines to 4.1 million, or nearly 30% penetration.<sup>19</sup> Even if Qwest were to pay \$100 million in fines and penalties as a result of its misdeeds, the cost per long distance customer would only be about \$2 per month and would be recovered in less than 13 months assuming *no* growth in customers. Based on Qwest's own numbers, it is growing long distance customers by 50 percent per quarter. The fines associated with these illegal activities are a small price to pay – simply a cost of doing business for Qwest – to capture a significant part

<sup>&</sup>lt;sup>17</sup> See Direct Testimony of Thomas L. Wilson filed in this proceeding, at p. 77.

<sup>&</sup>lt;sup>18</sup> Qwest's First Quarter 2004 Press Release states, "Total long-distance lines increased 52 percent sequentially to 3.5 million in the first quarter." (May 4, 2004) Qwest's Second Quarter Press Release restated the reported long-distance lines for Fourth Quarter 2003 and First Quarter 2004. The 3.4 million number is the restated, purportedly correct number.

<sup>&</sup>lt;sup>19</sup> Qwest's Second Quarter 2004 Press Release, at 3.



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of the market. Further, a one year payback period shows the relatively small cost to Qwest of getting into the market.

## Q. BUT ISN'T QWEST'S ENTRY INTO LONG DISTANCE THE QUID PRO QUO FOR ALLOWING ENTRY INTO THE LOCAL MARKET?

That is a very simplified view of the 271 process. But even if it were that simple, it is clear that Qwest has violated the rules and requirements that were supposedly met to gain 271 approvals. Further, simply fining Qwest does not remedy the problems that have occurred over the last three or four years. As I explain later in my testimony, certain "favored" CLECs received significant discounts from the rates that were paid by TWTC for a variety of reasons. Indeed, Qwest provided discounts to the favored CLECs for all services – intrastate and interstate, including access. As noted by the Arizona Commission, the unfiled agreements gave these CLECs discounts off all their purchases from Qwest, including but not limited to the Section 251(b) and (c) services.<sup>20</sup>

# Q. CAN YOU EXPLAIN WHY CLECS HAVE NOT SUCCEEDED IN THE LOCAL MARKET TO THE EXTENT THAT QWEST HAS EXCELLED IN THE LONG DISTANCE MARKET?

Yes. First of all, unlike the long distance market, the local market still maintains vestiges of its monopoly by virtue of the last mile of the distribution network. It is still uneconomical in most circumstances for carriers to duplicate that distribution network. That is precisely why the Act, and the FCC Orders implementing the Act, requires ILECs to offer interconnection services and unbundled network elements ("UNEs") to CLECs on just, reasonable, and nondiscriminatory terms. The offering of UNEs on just, reasonable and

<sup>&</sup>lt;sup>20</sup> See Opinion and Order, Arizona Corporation Commission Docket Nos. T-00000A-97-0238, TR-00000F-02-0271 and T-01051B-02-0871, Decision No. 66949, dated April 30, 2004, at p. 29 ("Arizona Opinion and Order").



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nondiscriminatory terms was aimed at overcoming the economic and operational barriers to entry resulting from the monopoly aspects of the local market. As noted above, this Commission has stated in its complaint that the CLECs that did not have access to the more favorable rates, terms and conditions in the unfiled agreements were discriminated against. TWTC was clearly harmed by Qwest's preferential and discriminatory treatment of CLECs, which is directly contrary to the Washington legislative mandate to prevent discrimination and to encourage competition.<sup>21</sup>

## Q. PLEASE PROVIDE SOME BACKGROUND ON THE HISTORY OF QWEST'S UNFILED AGREEMENTS.

Section 252(e) of the Act requires that an ILEC, such as Qwest, file all interconnection agreements with the state commission for review and approval. The issue of the "unfiled agreements" first came to light in Minnesota when the Minnesota Department of Commerce filed a complaint against Qwest on February 14, 2002. That complaint alleged that Qwest had failed to make public or seek approval for eleven interconnection agreements.<sup>22</sup> The Minnesota Commission held hearings and on November 1, 2002 issued its Order Adopting ALJ's Report and Establishing Comment Period Regarding Remedies. At about that same time, the Arizona Commission decided to open a docket to investigate Qwest's 252(e) compliance, based in part on a motion filed by AT&T.<sup>23</sup> Hearings in that proceeding were held in March 2003.

<sup>&</sup>lt;sup>21</sup> As discussed herein, the harm takes several forms. TWTC was directly harmed financially and indirectly harmed by the competitive advantage gained by other CLECs. Finally, TWTC was harmed by Qwest's premature and inappropriate entry into the long-distance market.

<sup>&</sup>lt;sup>22</sup> The Complaint was later amended to include another agreement bringing the total to 12.

<sup>&</sup>lt;sup>23</sup> See Docket No. T-00000A-97-0238; In the Matter of US WEST Communications, Inc.'s Compliance with Section 271 of the Telecommunications Act of 1996; Before the Arizona Corporation Commission, initiated on April 8, 2002.



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## Q. WHAT WERE THE RESULTS OF THE MINNESOTA AND ARIZONA PROCEEDINGS?

The Minnesota Commission concluded that "Qwest intended to disadvantage certain CLECs, its competitors, through illegal means." It ultimately ordered a penalty of \$25,955,000, calculated at the rate of \$10,000 per penalty day for the Eschelon and McLeod agreements, and at the rate of \$2,500 per day for the 10 other unfiled agreements. The Minnesota Commission also ordered Qwest to provide CLECs with a 10 percent discount on all Qwest products and services offered in Minnesota to each Minnesota CLEC during a 24-month period beginning at the date of the order. All the services of the order.

## Q. WHAT DID THE ARIZONA COMMISSION DECIDE IN THE UNFILED AGREEMENTS CASE IN THAT STATE?

#### A. The Arizona Commission found that:

Qwest intentionally and willfully violated Section 252(e) of the 1996 Act, A.R.S. § 40-203, 40-334 and 40-374, and A.A.C. R14-2-1112, R14-2-1307, R14-2-1506 and R14-2-1508 when it entered into, and failed to file, agreements with Eschelon and McLeod that gave these CLECs discounts off all their purchases from Qwest, including Section 251(b) and (c) services, as well as providing these CLECs with escalation procedures not granted to other carriers.<sup>27</sup>

More specifically, Qwest had granted Eschelon and McLeod:

... significant concessions to induce them to remain on Qwest's system, including: (1) a 10 percent discount on all the carriers' purchases of Qwest services including, not limited to, Section 251(b) and (c) services, for 5 years in Eschelon's case and 3 years in McLeod's case; (2) the creation of the UNE-E and UNE-M product through which Eschelon and McLeod were able to avoid provisioning issues

<sup>&</sup>lt;sup>24</sup> See Minnesota Order Assessing Penalties, issued February 28, 2003, at p. 10 ("Penalties Order").

<sup>&</sup>lt;sup>25</sup> *Id.*, at p. 20.

<sup>&</sup>lt;sup>26</sup> *Id.*, at p. 21.

<sup>&</sup>lt;sup>27</sup> See Arizona Opinion and Order, at p. 38.



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associated with UNE-P; and (3) more favorable escalation procedures, providing for a six-tier escalation process up to and including Qwest's CEO, than available to other carriers.<sup>28</sup>

The Arizona Commission also required Qwest to institute several important safeguards to prevent future violations, including a third party monitor, maintenance of a web-based Compliance Training Program; allowing CLECs to opt into the non-monetary terms of the unfiled agreements, etc. That same Order required Qwest to pay an administrative penalty of \$11,000,000 on account of its intentional and willful violation of Section 252 of the Act and various Arizona statutes, and required Qwest to provide eligible CLECs with credits not to exceed \$11,650,000.<sup>29</sup>

# Q. DOES THE EVIDENCE IN THIS CASE CONFIRM THE FINDINGS OF THE MINNESOTA AND ARIZONA COMMISSIONS ABOUT THE SECRET DISCOUNTS GIVEN TO FAVORED CLECS?

Absolutely. The Responsive Testimony of Stephen C. Gray on behalf of McLeod and the Testimony of Richard A. Smith on behalf of Eschelon confirm that Qwest gave these CLECs, among other things, 10 percent discounts on all their purchases of Qwest services for five years in Eschelon's case and for three years in McLeod's case.

### Q. HOW DID OWEST BENEFIT FROM THE UNFILED AGREEMENTS?

Qwest benefited in several important ways. First, Qwest benefited by the promise from the favored CLECs to not oppose Qwest's 271 applications at the state or federal level. Qwest also benefited by specific requirements in the agreements resulting in guaranteed revenues for Qwest and an agreement to keep traffic on Qwest's network. Finally, Qwest realized significant savings from the unfiled agreements since other CLECs were unaware of the terms thereby allowing Qwest to

<sup>&</sup>lt;sup>28</sup> See Arizona Opinion and Order, Findings of Fact Number 36, at p. 51.

<sup>&</sup>lt;sup>29</sup> See Arizona Opinion and Order, at p. 56.



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avoid giving those CLECs the discounts. These issues are subsumed in the Commission's Amended Complaint and detailed in the Cause of Action descriptions.

## Q. HOW WAS TWTC HARMED WHILE THE FAVORED CLECS RECEIVED DISCOUNTS?

That harm is obvious. Clearly Qwest forced a higher cost structure on TWTC by virtue of the higher rates paid by TWTC vis a vis the favored CLECs. Mr. Wilson recognizes this harm in his testimony wherein he states, "[p]ricing and provisioning are critical to entry into the local market and any improvement would have made entry easier for a CLEC."<sup>30</sup> If we assume, for discussion purposes, that the discount was 10 percent, then the favored CLECs paid 10 percent less than TWTC for the same services. A 10 percent difference in the cost of a monopoly input is a tremendous difference and can make the difference between winning and losing a customer. Viewed from another perspective, the 10 percent difference in the cost structure can affect a decision to enter a market or to stay in a market, or a decision whether to expand into new areas of the state. Indeed, at the margin, competitors win or lose customers on tenths of a percent.

# Q. MR. GATES, DO YOU KNOW WHETHER TWTC WOULD HAVE OPTED INTO THE 10 PERCENT DISCOUNT PROVISIONS OF THE SECRET AGREEMENTS HAD IT KNOWN OF THEIR EXISTENCE?

A. I have been told by TWTC that it would have pursued opting into the 10 percent discount provisions of the secret agreements.

## Q. IN YOUR OPINION, WOULD HAVING A COST ADVANTAGE IN A MARKET CHANGE THE DYNAMICS IN THAT MARKET?

A. Absolutely. The favored CLECs – knowing that they were receiving discounted rates – could more aggressively market their services. Qwest's secret

<sup>&</sup>lt;sup>30</sup> See Direct Testimony of Thomas L. Wilson filed in this proceeding, at p. 77.



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unfiled agreements changed the fundamental nature of the wholesale market – one in which CLECs were supposed to face the same cost structure for UNEs and other wholesale products. By entering into these secret, unfiled agreements, Qwest not only showed its complete disregard for Congress' goals of opening local markets to competition and permitting interconnection on just, reasonable and nondiscriminatory basis, but it played a desperate CLEC industry against itself, to serve its own financial interests to the detriment of the public interest.<sup>31</sup>

### Q. WERE CONSUMERS HARMED BY THE UNFILED AGREEMENTS?

A. Yes. As noted by the Minnesota Commission:

Furthermore, CLECs have been harmed monetarily and customers have been harmed by Qwest impeding fair competition in this manner. The direct and inevitable result of such anti-competitive behavior is that customers have been deprived of the benefit of a market place fairly and freely open to competition. While this harm may not be quantified in terms of dollars and cents, the first fruits of competition (lower prices and wider choices) were undoubtedly impacted by Owest's anticompetitive and discriminatory behavior.<sup>32</sup>

## Q. BUT DID CONSUMERS BENEFIT FROM THE 10 PERCENT SAVINGS PROVIDED TO THE FAVORED CLECS?

Customers won by the favored CLECs obviously received lower rates than TWTC or other non-favored CLECs were able to offer. That is not to say, however, that they (the customers) enjoyed a 10 percent savings. Assuming the cost structures for CLECs are generally the same, a favored CLEC would only have to use a small portion of the secret discount to win a customer. The remainder of the savings would simply add to the margins of the CLEC. It may be, however, that those improved

<sup>&</sup>lt;sup>31</sup> The FCC reached this same conclusion, at least in part, in its discussion of Qwest's actions in its Notice of Apparent Liability for Forfeiture, at ¶ 3.

<sup>&</sup>lt;sup>32</sup> See Penalties Order, at pp. 9 and 10.



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margins allowed the favored CLECs to expand their service more quickly or into new areas, but that is not something that can be easily determined. It is obvious, however, that TWTC experienced costs that were dramatically higher than those of the favored CLECs.

## Q. HAS THE POTENTIAL FOR DISCRIMINATION BEEN CONSISTENTLY RECOGNIZED IN THE FCC RULES?

Yes. Even in the Local Competition Order issued in 1996 the FCC recognized the ILEC incentive to discriminate among its potential competitors, and stated its intent to prevent such discrimination:

Requiring all contracts to be filed also limits an incumbent LEC's ability to discriminate among carriers, for at least two reasons. First, requiring public filing of agreements enables carriers to have information about rates, terms and conditions that an incumbent LEC makes available to others. Second, any interconnection, service or network element provided under an agreement approved by the state commission under section 252 must be made available to any other requesting telecommunications carrier upon the same terms and conditions, in accordance with section 252(i).<sup>33</sup>

It is clear that the discrimination that has occurred by virtue of the unfiled agreements has harmed not only consumers and the development of competition generally, but has also specifically harmed TWTC and all other CLECs that were not parties to the secret agreements. As such, any remedies should include reparations for the harmed CLECs in addition to the penalties recommended by Staff and calculated by this Commission.

### Q. PLEASE DESCRIBE THE REMEDY YOU PROPOSE.

<sup>33</sup> Implementation of the Local Competition Provisions in the Telecommunications Act of 1996, First Report and Order, 11 FCC Rcd 15499, 15583, ¶ 167 ("Local Competition Order").



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There are several potential ways to recompense TWTC for the additional costs it incurred while the secret agreements were in place. Some examples would include: (1) making the unfiled agreements available to TWTC for a certain period of time on a going forward basis, commensurate with the period of time the favored CLECs benefited from the unfiled agreements; (2) require a going forward rate reduction for all CLECs that did not participate in the unfiled agreements; and (3) payment to TWTC of the difference between what it paid during the time of the unfiled agreements and what it would have paid under the agreements, including interest.

I recommend that the Commission order Qwest to pay TWTC, and the other CLECs that did not benefit from the unfiled agreements, a lump sum amount equal to the difference between what each CLEC did pay Qwest and what it would have paid Qwest under the terms of the unfiled agreements, plus interest.

# Q. WHY DID YOU REJECT THE FIRST OPTION – MAKING THE UNFILED AGREEMENTS AVAILABLE TO TWTC AND OTHER CLECS ON A GOING FORWARD BASIS?

An accurate and equitable solution would match the discount to the rates that were in place at the time the secret agreements became available. A going forward solution would not achieve that goal since rates have changed since those agreements were in place. In other words, applying those rates today – even with the favored CLEC discounts – might not benefit TWTC as compared to the current rates. At a minimum, because of rate changes, TWTC would not benefit to the degree the favored CLECs benefited. The lump sum payment option, however, has the effect of applying the unfiled agreements to TWTC's traffic on a matching basis – over the same period of time.

Another problem with implementing the unfiled agreements for all CLECs on a going forward basis is that the CLECs that engaged in the secret agreements would



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benefit yet again from the agreements. That problem could be solved by not allowing the favored CLECs to participate in the new rate structure, but that would appear to be discriminatory. Having disparate rates for a limited amount of time on a going forward basis would also create another market anomaly that should be avoided.

Moreover, in view of the FCC's recent order on pick-and-choose, it is unclear whether this remedy would still be available as a matter of federal law.<sup>34</sup>

# Q. WHY DID YOU REJECT THE SECOND OPTION – A GOING FORWARD RATE REDUCTION DESIGNED TO COMPENSATE THE CLECS FOR SAVINGS THEY WOULD HAVE RECEIVED?

A going forward rate reduction would be difficult to design and administer. To do such a reduction, one would need to calculate the dollar amount of the benefit received by the favored CLECs and then apply it somehow on a going forward basis. This would require tracking traffic, adjusting rates, monitoring savings, doing true-ups, etc. The tracking and monitoring would be time consuming, expensive and controversial. Further, TWTC should not have to wait any longer for payments. Qwest should be required to pay TWTC the difference between what it did pay and what it could have paid under the unfiled agreement rates, including interest. There is no reason to further disadvantage TWTC by discounting the reimbursement over time.

### Q. PLEASE EXPLAIN.

A. The favored CLECs received their discounts over the last few years. If TWTC were forced to wait an additional year or two to get its "refund" through a forward looking discount, it would only exacerbate the harm to TWTC and the other CLECs.

### Q. SHOULD INTEREST APPLY TO THESE MONIES?

<sup>&</sup>lt;sup>34</sup> FCC Second Report and Order, In the Matter of Review of the Section 251 Unbundling Obligations of Incumbent Local Exchange Carriers; CC Docket No. 01-338; FCC 04-164; released July 13, 2004.



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381 A. Yes. From a purely financial and equity standpoint, Qwest should be required 382 to pay the monies, including interest, to account for the time value of money. Further, 383 as noted herein, the Washington statutes clearly provide the Commission with 384 authority to require "... interest from the date of the collection of said excess 385 amount."<sup>35</sup>

## Q. HOW DO YOU PROPOSE TO CALCULATE THE LUMP SUM PAYMENT FOR TWTC?

TWTC is willing to meet with Qwest and identify the traffic (by rate element and volumes) subject to refund. The two companies would work together to reach a mutually acceptable traffic estimate and refund amount, including interest, based on the Washington-specific statutory interest rate. Qwest would then make a compliance filing for review by the Commission and other parties. If an agreement could not be reached, TWTC would be willing to allow the Commission and its Staff to calculate the amount of the lump sum refund based on information provided by both Qwest and TWTC.

# Q. IS THERE ANY PRECEDENT FOR YOUR PROPOSAL TO COMPENSATE TWTC BECAUSE OF HARM CAUSED BY THE UNFILED AGREEMENTS?

Yes. As discussed above, Qwest has agreed to compensate CLECs in Arizona in an attempt to settle similar litigation there. In that proceeding Qwest agreed to provide a one-time credit to eligible CLECs in the total amount of \$11,700,000. Qwest should be required to compensate CLECs in Washington as well.

## Q. WHAT TRAFFIC SHOULD BE INCLUDED IN THE CALCULATIONS?

<sup>&</sup>lt;sup>35</sup> See RCW 80.04.220, RCW 80.04.230 and RCW 80.04.240.

<sup>&</sup>lt;sup>36</sup> See Notice of Filing Settlement Agreement, Before the Arizona Corporation Commission, Docket No. RT-00000F-02-0271; Docket No. T-00000A-97-0238; and Docket No. T-01051-02-0871; filed April 14, 2004.



405	A.	The favored CLECs received discounts on all traffic and purchases from
406		Qwest. For instance, in the Arizona Opinion and Order it states, "Eschelon and
407		McLeod received discounts on Section 251(b) and (c) services, intrastate and
408		interstate switched access, special access and private line, and all other services."37
409		TWTC and other CLECs should be compensated on all traffic and purchases as well.
410	Q.	DIDN'T THE FEDERAL DISTRICT COURT IN MINNESOTA
411		STRIKE DOWN THE RESTITUTIONAL REMEDIES ORDERED BY
412		THE MINNESOTA COMMISSION IN THAT STATE'S UNFILED
413		AGREEMENTS CASE?
414	A.	Yes. In the recent case of <b>Quest Corporation v. Minnesota Public Utilities</b>
415		Commission et al., the court held that the Minnesota Commission lacked statutory
416		authority to impose equitable relief and, therefore, vacated the restitutional remedies
		from the Minnesota Commission's Penalty Order. <sup>38</sup>
418	Q.	WOULDN'T ANY RESTITUTIONAL REMEDIES ORDERED BY
419		THIS COMMISSION BE INVALID FOR THE SAME REASONS THE
420		MINNESOTA COMMISSION'S RESTITUTIONAL REMEDIES
421		WERE VACATED?
422	A.	I don't believe so. While I am not a lawyer, it is my understanding that the
423		Washington statutory scheme differs from the Minnesota one in a number of key
424		respects. First, RCW 80.04.220, entitled "Reparations," provides:
425		When complaint has been made to the commission concerning the
426		reasonableness of any rate, toll, rental or charge for any service
427		performed by any public service company, and the same has been
428		investigated by the commission, and the commission has determined
429		that the public service company has charged an excessive or exorbitant
430		amount for such service, and the commission has determined that any
431		party complainant is entitled to an award of damages, the commission

<sup>&</sup>lt;sup>37</sup> See Arizona Opinion and Order, at p. 29.

<sup>&</sup>lt;sup>38</sup> <u>Owest Corporation v. Minnesota Public Utilities Commission et al.</u>, Civil No. 03-3476 ADM/JSM (D. Minn., August 25, 2004).



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shall order that the public service company pay to the complainant the excess amount found to have been charged, whether such excess amount was charged and collected before or after the filing of said complaint, with interest from the date of the collection of said excess amount.

Second, RCW 80.04.230, entitled "Overcharges-Refund," provides:

When complaint has been made to the commission that any public service company has charged an amount for any service rendered in excess of the lawful rate in force at the time such charge was made, and the same has been investigated and the commission has determined that the overcharge allegation is true, the commission may order that the public service company pay to the complainant the amount of the overcharge so found, whether such overcharge was made before or after the filing of said complaint, with interest from the date of collection of such overcharge.

Third, RCW 80.04.240, entitled "Action in court on reparations," provides:

If the public service company does not comply with the order of the commission for the payment of the overcharge within the time limited in such order, suit may be instituted in any superior court where service may be had upon the said company to recover the amount of the overcharge with interest ... If the complainant shall prevail in such action, the superior court shall enter judgment for the amount of the overcharge with interest and shall allow complainant a reasonable attorney's fee, and the cost of preparing and certifying said record for the benefit of and to be paid to the commission by complainant, and deposited by the commission in the public service revolving fund, said sums to be fixed and collected as a part of the costs of the suit ...

Accordingly, it seems clear that this Commission can determine that, by hiding from other CLECs the discounts made available to McLeod and Eschelon, Qwest was in effect charging other CLECs rates that were excessive, and order Qwest to pay those CLECs reparations, including interest, under RCW 80.04.220. Or, the Commission could order Qwest to pay to the other CLECs the difference between what they paid Qwest and what they would have paid with the 10 percent discount offered to McLeod and Eschelon as an overcharge under RCW 80.04.230. If Qwest refuses pay,



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the harmed CLECs can sue in Superior Court under RCW 80.04.240 and RCW 80.04.440. RCW 80.04.440, entitled "Companies liable for damages," provides:

In case any public service company shall do, cause to be done or permit to be done any act, matter or thing prohibited, forbidden or declared to be unlawful, or shall omit to do any act, matter or thing required to be done, either by any law of this state, by this title or by any order or rule of the commission, such public service company shall be liable to the persons or corporations affected thereby for all loss, damage or injury caused thereby or resulting there from, and in case of recovery if the court shall find that such act or omission was willful, it may, in its discretion, fix a reasonable counsel or attorney's fee, which shall be taxed and collected as part of the costs in the case. An action to recover for such loss, damage or injury may be brought in any court of competent jurisdiction by any person or corporation.

Also, under RCW 80.36.140, the Commission could order Qwest to offer a 10 percent discount to the other CLECs as the non-discriminatory and non-preferential rate to be in effect for the period the discounts were made available to McLeod and Eschelon. That statute, entitled "Rates and services fixed by Commission," provides:

Whenever the commission shall find, after a hearing had upon its own motion or upon complaint, that the rates, charges, tolls or rentals demanded, exacted, charged or collected by any telecommunications company for the transmission of messages by telecommunications, or for the rental or use of any telecommunications line, instrument, wire, appliance, apparatus or device or any telecommunications receiver, transmitter, instrument, wire, cable, apparatus, conduit, machine, appliance or device, or any telecommunications extension or extension system, or that the rules, regulations or practices of any telecommunications company affecting such rates, charges, tolls, rentals or service are unjust, unreasonable, unjustly discriminatory or unduly preferential, ... the commission shall determine the just and reasonable rates, charges, tolls or rentals to be thereafter observed and in force, and fix the same by order as provided in this title ...

However, as I discussed above, there are other potential problems with this option.



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Q. WHAT ABOUT YOUR RECOMMENDATION THAT THIS COMMISSION ORDER REPARATIONS FOR DISCOUNTS RELATING TO INTERSTATE SERVICES? ISN'T THIS COMMISSION'S JURISDICTION LIMITED TO REGULATING INTRASTATE RATES?

Normally yes. However, the Commission clearly has authority to enforce interconnection agreements, and the secret interconnection agreements that should have been filed by Qwest and made available for opt-in by other CLECs included the discounts on Section 251(b) and (c) services, intrastate and interstate services. Therefore, the Commission should be able to order reparations that would in effect enforce all of the provisions of the agreements that should have been made available to all CLECs. In any case, the Commission clearly has the statutory authority to complain about interstate rates, charges and practices and should do so. *See* RCW 80.36.250, entitled "Commission may complain of interstate rates," wherein it provides:

The commission may investigate all interstate rates and charges, classifications, or rules or practices relating thereto, for or in relation to the transmission of messages or conversations. Where any acts in relation thereto take place within this state which, in the opinion of the commission, are excessive or discriminatory, or are levied or laid in violation of the federal communications act of June 19, 1934, and acts amendatory thereof or supplementary thereto, or are in conflict with the rulings, orders, or regulations of the Federal Communications Commission, the commission shall apply by petition to the Federal communications Commission all facts coming to its knowledge respecting violations of such act or the rulings, orders, or regulations of the federal commission.

In short, I believe that all of the remedies I identify are available in Washington, the federal district court decision in the Minnesota case notwithstanding.

### Q. DOES THIS CONCLUDE YOUR TESTIMONY?

A. Yes, it does.



### Q. PLEASE DESCRIBE YOUR PROFESSIONAL EXPERIENCE.

A. Prior to my current position with QSI Consulting, I was a Senior Executive Staff Member in MCI WorldCom's ("MCIW") National Public Policy Group. In this position, I was responsible for providing public policy expertise in key cases across the country and for managing external consultants for MCIW's state public policy organization. In certain situations, I also provided testimony in regulatory and legislative proceedings.

Prior to my position with MCIW in Denver, I was an Executive Staff Member II at MCI Telecommunications ("MCI") World Headquarters in Washington D.C.. In that position I managed economists, external consultants, and provided training and policy support for regional regulatory staffs. Prior to that position I was a Senior Manager in MCl's Regulatory Analysis Department, which provided support in state regulatory and legislative matters to the various operating regions of MCI. In that position I was given responsibility for assigning resources from our group for state regulatory proceedings throughout the United States. At same time. prepared and presented testimony telecommunications issues before state regulatory and legislative bodies. I was also responsible for managing federal tariff reviews and presenting MCI's position on regulatory matters to the Federal Communications Commission. Prior to my assignment in the Regulatory Analysis Department, I was the Senior Manager of Economic Analysis and Regulatory Policy in the Legal, Regulatory and Legislative Affairs Department for the Midwest Division of MCI. In that position I developed and promoted regulatory policy within what was then a five-state operating division of MCI. I promoted MCI policy positions through negotiations, testimony and participation in industry forums.

Prior to my positions in the Midwest, I was employed as Manager of Tariffs and Economic Analysis with MCI's West Division in Denver, Colorado. In that position I was responsible for managing the development and application of MCI's tariffs in the fifteen MCI West states. I was also responsible for managing regulatory dockets and for providing economic and financial expertise in the areas of discovery and issue analysis. Prior to joining the West Division, I was a Financial Analyst III and then a Senior Staff Specialist with MCI's Southwest Division in Austin, Texas. In those positions, I was responsible for the management of regulatory dockets and liaison with outside counsel. I was also responsible for discovery, issue analysis, and for the development of working relationships with consumer and business groups. Just prior to joining MCI, I was employed by the Texas Public Utility Commission as a Telephone Rate



Analyst in the Engineering Division responsible for examining telecommunications cost studies and rate structures.

I was employed as an Economic Analyst with the Public Utility Commissioner of Oregon from July, 1983 to December, 1984. In that position, I examined and analyzed cost studies and rate structures in telecommunications rate cases and investigations. I also testified in rate cases and in private and public hearings telecommunications services. Before ioinina the Commissioner's Staff, I was employed by the Bonneville Power Administration (United States Department of Energy) as a Financial Analyst, where I made total regional electric use forecasts and automated the Average System Cost Review Methodology. Prior to joining the Bonneville Power Administration, I held numerous positions of increasing responsibility in areas of forest management for both public and private forestry concerns.

### Q. PLEASE DESCRIBE YOUR EDUCATIONAL CREDENTIALS.

A. I received a Bachelor of Science degree from Oregon State University and a Master of Management degree in Finance and Quantitative Methods from Willamette University's Atkinson Graduate School of Management. I have also attended numerous courses and seminars specific to the telecommunications industry, including the NARUC Annual and Advanced Regulatory Studies Program.

### Q. WHAT ARE YOUR CURRENT RESPONSIBILITIES?

A. Effective April 1, 2000, I joined QSI Consulting as Senior Vice President and Partner. In this position I provide analysis and testimony for QSI's many clients. The deliverables include written and oral testimony, analysis of rates, cost studies and policy positions, position papers, presentations on industry issues and training.

### Q. PLEASE IDENTIFY THE JURISDICTIONS IN WHICH YOU HAVE TESTIFIED.

A. I have filed testimony or comments on telecommunications issues in Alabama, Arizona, California, Colorado, Delaware, Georgia, Florida, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Montana, Nebraska, New Hampshire, New Jersey, New Mexico, New York, North Carolina, North Dakota, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, South Dakota, Tennessee, Texas, Utah, Washington, West Virginia, Wisconsin and Wyoming. I have also filed comments with the FCC and made presentations to the Department of Justice.



I have testified or presented formal comments in the following proceedings and forums:

#### Alabama:

October 18, 2000; Docket No. 27867; Adelphia Business Solutions Arbitration with BellSouth Telecommunications; Direct Testimony on Behalf of Adelphia.

January 31, 2001; Docket No. 27867; Adelphia Business Solutions Arbitration with BellSouth Telecommunications; Rebuttal Testimony on Behalf of Adelphia.

### Arizona:

September 23, 1987; Arizona Corporation Commission Workshop on Special Access Services; Comments on Behalf of MCI.

August 21, 1996; Affidavit in Opposition to USWC Motion for Partial Summary Judgment; No. CV 95-14284, No. CV-96-03355, No. CV-96-03356, (consolidated); On Behalf of MCI.

October 24, 1997; Comments to the Universal Service Fund Working Group; Docket No. R-0000-97-137; On Behalf of MCI.

May 8, 1998; Comments to the Universal Service Fund Working Group; Docket No.R-0000-97-137; On Behalf of MCI.

November 9, 1998; Docket No. T-03175A-97-0251; Application of MCImetro Access Transmission Services, Inc. to Expand It's CCN to Provide IntraLATA Services and to Determine that Its IntraLATA Services are Competitive; Direct Testimony on Behalf of MCI WorldCom, Inc.

September 20, 1999; Docket No. T-00000B-97-238; USWC OSS Workshop; Comments on Behalf of MCI WorldCom, Inc.

January 8, 2001; Docket Nos. T-03654A-00-0882, T-01051B-00-0882; Petition of Level 3 Communications, LLC, for Arbitration with Qwest Corporation; Direct Testimony on Behalf of Level 3.

September 2, 2001; Docket No. T00000A-00-0194 Phase II – A; Investigation into Qwest's Compliance with Wholesale Pricing Requirements for Unbundled Network Elements and Resale Discounts; Rebuttal Testimony on Behalf of WorldCom, Inc.



January 9, 2004; Docket No. T-00000A-03-0369; In the Matter of ILEC Unbundling Obligations as a Result of the Federal Triennial Review Order; Direct Testimony on Behalf of WorldCom, Inc. (MCI).

### California:

August 30, 1996; Application No. 96-08-068; MCI Petition for Arbitration with Pacific Bell; Direct Testimony on Behalf of MCI.

September 10, 1996; Application No. 96-09-012; MCI Petition for Arbitration with GTE California, Inc.; Direct Testimony on Behalf of MCI.

June 5, 2000; Petition of Level 3 Communications for Arbitration of an Interconnection Agreement with Pacific Bell Telephone Company; Direct Testimony on Behalf of Level (3) Communications, LLC.

### Colorado:

December 1, 1986; Investigation and Suspension Docket No. 1720; Rate Case of Mountain States Telephone and Telegraph Company; Direct Testimony on Behalf of MCI.

October 26, 1988; Investigation and Suspension Docket No. 1766; Mountain States Telephone and Telegraph Company's Local Calling Access Plan; Direct Testimony of Behalf of MCI.

September 6, 1996; MCImetro Petition for Arbitration with U S WEST Communications, Inc.; Docket No. 96A-366T (consolidated); Direct Testimony on Behalf of MCI.

September 17, 1996; MCImetro Petition for Arbitration with U S WEST Communications, Inc.; Docket No. 96A-366T (consolidated); Rebuttal Testimony on Behalf of MCI.

September 26, 1996; Application of U S WEST Communications, Inc. To Modify Its Rate and Service Regulation Plan; Docket No. Docket No. 90A-665T (consolidated); Direct Testimony on Behalf of MCI.

October 7, 1996; Application of U S WEST Communications, Inc. To Modify Its Rate and Service Regulation Plan; Docket No. Docket No. 90A-665T (consolidated); Rebuttal Testimony on Behalf of MCI.



July 18, 1997; Complaint of MCI to Reduce USWC Access Charges to Economic Cost; Docket Nos. 97K-237T, 97F-175T (consolidated) and 97F-212T (consolidated); Direct Testimony on Behalf of MCI.

August 15, 1997; Complaint of MCI to Reduce USWC Access Charges to Economic Cost; Docket Nos. 97K-237T, 97F-175T (consolidated) and 97F-212T (consolidated); Rebuttal Testimony on Behalf of MCI.

March 10, 1998; Application of WorldCom, Inc. for Approval to Transfer Control of MCI to WorldCom, Inc.; Docket No. 97A-494T; Supplemental Direct Testimony on Behalf of MCI.

March 26, 1998; Application of WorldCom, Inc. for Approval to Transfer Control of MCI to WorldCom, Inc.; Docket No. 97A-494T; Rebuttal Testimony on Behalf of MCI.

May 8, 1998; Application of WorldCom, Inc. for Approval to Transfer Control of MCI to WorldCom, Inc.; Docket No. 97A-494T; Affidavit in Response to GTE.

November 4, 1998; Proposed Amendments to the Rules Prescribing IntraLATA Equal Access; Docket No. 98R-426T; Comments to the Commission on Behalf of MCI WorldCom and AT&T Communications of the Mountain States, Inc.

May 13, 1999; Proposed Amendments to the Rules on Local Calling Area Standards; Docket No. 99R-128T; Oral Comments before the Commissioners on Behalf of MCIW.

January 4, 2001; Petition of Level 3 Communications, LLC for Arbitration with Qwest Corporation; Docket No. 00B-601T; Direct Testimony on Behalf of Level 3.

January 16, 2001; Petition of Level 3 Communications, LLC for Arbitration with Qwest Corporation; Docket No. 00B-601T; Rebuttal Testimony on Behalf of Level 3.

January 29, 2001; Qwest Corporation, Inc., Plaintiff, v. IP Telephony, Inc., Defendant. District Court, City and County of Denver, State of Colorado; Case No. 99CV8252; Direct Testimony on Behalf of IP Telephony.

June 27, 2001; US WEST Statement of Generally Available Terms and Conditions; Docket No. 991-577T; Direct Testimony on Behalf of Covad Communications Company, Rhythms Links, Inc., and New Edge Networks, Inc.



#### Delaware:

February 12, 1993; Diamond State Telephone Company's Application for a Rate Increase; Docket No. 92-47; Direct Testimony on Behalf of MCI.

#### Florida:

July 1, 1994; Investigation into IntraLATA Presubscription; Docket No. 930330-TP; Direct Testimony on Behalf of MCI.

October 5, 2000; Petition of Level 3 for Arbitration with BellSouth; Docket No. 000907-TP; Direct Testimony On Behalf of Level 3.

October 13, 2000; Petition of BellSouth for Arbitration with US LEC of Florida Inc.; Docket No. 000084-TP; Direct Testimony On Behalf of US LEC.

October 27, 2000; Petition of BellSouth for Arbitration with US LEC of Florida Inc.; Docket No. 000084-TP; Rebuttal Testimony On Behalf of US LEC.

November 1, 2000; Petition of Level 3 for Arbitration with BellSouth; Docket No. 000907-TP; Rebuttal Testimony On Behalf of Level 3.

# Georgia:

December 6, 2000; Docket No. 12645-U; Petition of Level 3 for Arbitration with BellSouth; Direct Testimony on Behalf of Level 3.

December 20, 2000; Docket No. 12645-U; Petition of Level 3 for Arbitration with, BellSouth; Rebuttal Testimony on Behalf of Level 3.

### Idaho:

November 20, 1987; Case No. U\_1150\_1; Petition of MCI for a Certificate of Public Convenience and Necessity; Direct Testimony on Behalf of MCI.

March 17, 1988; Case No. U\_1500\_177; Investigation of the Universal Local Access Service Tariff; Direct Testimony on Behalf of MCI.

April 26, 1988; Case No. U\_1500\_177; Investigation of the Universal Local Access Service Tariff; Rebuttal Testimony on Behalf of MCI.



November 25, 2002; Case No. GNR-T-02-16; Petition of Potlatch, CenturyTel, the Idaho Telephone Association for Declaratory Order Prohibiting the Use of "Virtual" NXX Calling; Comments/Presentation on Behalf of Level 3, AT&T, WorldCom, and Time Warner Telecom.

#### Illinois:

January 16, 1989; Docket No. 83\_0142; Appropriate Methodology for Intrastate Access Charges; Rebuttal Testimony Regarding Toll Access Denial on Behalf of MCI.

February 16, 1989; Docket No. 83\_0142; Appropriate Methodology for Intrastate Access Charges; Testimony Regarding ICTC's Access Charge Proposal on Behalf of MCI.

May 3, 1989; Docket No. 89\_0033; Illinois Bell Telephone Company's Rate Restructuring; Direct Testimony on Behalf of MCI.

July 14, 1989; Docket No. 89-0033; Illinois Bell Telephone Company's Rate Restructuring; Rebuttal Testimony on Behalf of MCI.

November 22, 1989; Docket No. 88-0091; IntraMSA Dialing Arrangements; Direct Testimony on Behalf of MCI.

February 9, 1990; Docket No. 88-0091; IntraMSA Dialing Arrangements; Rebuttal Testimony on Behalf of MCI.

November 19, 1990; Docket No. 83-0142; Industry presentation to the Commission re Docket No. 83-0142 and issues for next generic access docket; Comments re the Imputation Trial and Unitary Pricing/Building Blocks on Behalf of MCI.

July 29, 1991; Case No. 90-0425; Presentation to the Industry Regarding MCI's Position on Imputation.

November 18, 1993; Docket No. 93-0044; Complaint of MCI and LDDS re Illinois Bell Additional Aggregated Discount and Growth Incentive Discount Services; Direct Testimony on Behalf of MCI and LDDS.

January 10, 1994; Docket No. 93-0044; Complaint of MCI and LDDS re Illinois Bell Additional Aggregated Discount and Growth Incentive Discount Services; Rebuttal Testimony on Behalf of MCI and LDDS.



May 30, 2000; Docket No. 00-0332; Level 3 Petition for Arbitration to Establish and Interconnection Agreement with Illinois Bell Telephone Company; Direct Testimony on Behalf of Level (3) Communications, LLC.

July 11, 2000: Docket No. 00-0332; Level 3 Petition for Arbitration to Establish and Interconnection Agreement with Illinois Bell Telephone Company; Supplemental Verified Statement on Behalf of Level (3) Communications, LLC.

#### Indiana:

October 28, 1988; Cause No. 38561; Deregulation of Customer Specific Offerings of Indiana Telephone Companies; Direct Testimony on Behalf of MCI.

December 16, 1988; Cause No. 38561; Deregulation of Customer Specific Offerings of Indiana Telephone Companies; Direct Testimony on Behalf of MCI Regarding GTE.

April 14, 1989; Cause No. 38561; Deregulation of Customer Specific Offerings of Indiana Telephone Companies; Direct Testimony on Behalf of MCI Regarding Staff Reports.

June 21, 1989; Cause No. 37905; Intrastate Access Tariffs — Parity with Federal Rates; Direct Testimony on Behalf of MCI.

June 29, 1989; Cause No. 38560; Reseller Complaint Regarding 1+ IntraLATA Calling; Direct Testimony on Behalf of MCI.

October 25, 1990; Cause No. 39032; MCI Request for IntraLATA Authority; Direct Testimony on Behalf of MCI.

April 4, 1991; Rebuttal Testimony in Cause No. 39032 re MCl's Request for IntraLATA Authority on Behalf of MCl.

#### lowa:

September 1, 1988; Docket No. RPU 88\_6; IntraLATA Competition in Iowa; Direct Testimony on Behalf of MCI.

September 20, 1988; Docket No. RPU\_88\_1; Regarding the Access Charges of Northwestern Bell Telephone Company; Direct Testimony on Behalf of MCI.



September 25, 1991; Docket No. RPU-91-4; Investigation of the Earnings of US WEST Communications, Inc.; Direct Testimony on Behalf of MCI.

October 3, 1991; Docket No. NOI-90-1; Presentation on Imputation of Access Charges and the Other Costs of Providing Toll Services; On Behalf of MCI.

November 5, 1991; Docket No. RPU-91-4; Investigation of the Earnings of US WEST Communications, Inc.; Rebuttal Testimony on Behalf of MCI.

December 23, 1991; Docket No. RPU-91-4; Investigation of the Earnings of US WEST Communications; Inc.; Supplemental Testimony on Behalf of MCI.

January 10, 1992; Docket No. RPU-91-4; Investigation of the Earnings of US WEST Communications, Inc.; Rebuttal Testimony on Behalf of MCI.

January 20, 1992; Docket No. RPU-91-4; Investigation of the Earnings of US WEST Communications, Inc.; Surrebuttal Testimony on Behalf of MCI.

June 8, 1999; Docket NOI-99-1; Universal Service Workshop; Participated on numerous panels during two day workshop; Comments on Behalf of MCIW.

October 27, 1999: Docket NOI-99-1; Universal Service Workshop; Responded to questions posed by the Staff of the Board during one day workshop; Comments on Behalf of MCIW and AT&T.

November 14, 2003; Docket Nos. INU-03-4, WRU-03-61; In Re: Qwest Corporation; Sworn Statement of Position on Behalf of MCI.

December 15, 2003; Docket Nos. INU-03-4, WRU-03-61; In Re: Qwest Corporation; Sworn Counter Statement of Position on Behalf of MCI.

#### Kansas:

June 10, 1992; Docket No. 181,097-U; General Investigation into IntraLATA Competition within the State of Kansas; Direct Testimony on Behalf of MCI.

September 16, 1992; Docket No. 181,097-U; General Investigation into IntraLATA Competition within the State of Kansas; Rebuttal Testimony on Behalf of MCI.



# Kentucky:

May 20, 1993; Administrative Case No. 323, Phase I; An Inquiry into IntraLATA Toll Competition, an Appropriate Compensation Scheme for Completion of IntraLATA Calls by Interexchange Carriers, and WATS Jurisdictionality; Direct Testimony on Behalf of MCI.

December 21, 2000; Case No. 2000-404; Petition of Level 3 Communications, LLC for Arbitration with BellSouth; Direct Testimony on Behalf of Level 3.

January 12, 2001; Case No. 2000-477; Petition of Adelphia Business Solutions for Arbitration with BellSouth; Direct Testimony on Behalf of Adelphia.

#### Louisiana:

December 28, 2000; Docket No. U-25301; Petition of Adelphia Business Solutions for Arbitration with BellSouth; Direct Testimony on Behalf of Adelphia.

January 5, 2001; Docket No. U-25301; Petition of Adelphia Business Solutions for Arbitration with BellSouth; Rebuttal Testimony on Behalf of Adelphia.

# Maryland:

November 12, 1993; Case No. 8585; Competitive Safeguards Required re C&P's Centrex Extend Service; Direct Testimony on Behalf of MCI.

January 14, 1994; Case No. 8585; Competitive Safeguards Required re C&P's Centrex Extend Service; Rebuttal Testimony on Behalf of MCI.

May 19, 1994; Case No. 8585; Re Bell Atlantic Maryland, Inc.'s Transmittal No. 878; Testimony on Behalf of MCI.

June 2, 1994; Case No. 8585; Competitive Safeguards Required re C&P's Centrex Extend Service; Rebuttal Testimony on Behalf of MCI.

September 5, 2001; Case No. 8879; Rates for Unbundled Network Elements Pursuant to the Telecommunications Act of 1996; Rebuttal Testimony on behalf of the Staff of the Public Service Commission of Maryland.

October 15, 2001; Case No. 8879; Rates for Unbundled Network Elements Pursuant to the Telecommunications Act of 1996; Surrebuttal Testimony on behalf of the Staff of the Public Service Commission of Maryland.



#### Massachusetts:

April 22, 1993; D.P.U. 93-45; New England Telephone Implementation of Interchangeable NPAs; Direct Testimony on Behalf of MCI.

May 10, 1993; D.P.U. 93-45; New England Telephone Implementation of Interchangeable NPAs; Rebuttal Testimony on Behalf of MCI.

# Michigan:

September 29, 1988; Case Nos. U\_9004, U\_9006, U\_9007 (Consolidated); Industry Framework for IntraLATA Toll Competition; Direct Testimony on Behalf of MCI.

November 30, 1988; Case Nos. U\_9004, U\_9006, U\_9007 (Consolidated); Industry Framework for IntraLATA Toll Competition; Rebuttal Testimony on Behalf of MCI.

June 30, 1989; Case No. U-8987; Michigan Bell Telephone Company Incentive Regulation Plan; Direct Testimony on Behalf of MCI.

July 31, 1992; Case No. U10138; MCI v Michigan Bell and GTE re IntraLATA Equal Access; Direct Testimony on Behalf of MCI.

November 17, 1992; Case No. U-10138; MCI v Michigan Bell and GTE re IntraLATA Equal Access; Rebuttal Testimony on Behalf of MCI.

July 22, 1993; Case No. U-10138 (Reopener); MCI v Michigan Bell and GTE re IntraLATA Equal Access; Direct Testimony on Behalf of MCI.

February 16, 2000; Case No. U-12321; AT&T Communications of Michigan, Inc. Complainant v. GTE North Inc. and Contel of the South, Inc., d/b/a GTE Systems of Michigan; Direct Testimony on Behalf of AT&T. (Adopted Testimony of Michael Starkey)

May 11, 2000; Case No. U-12321; AT&T Communications of Michigan, Inc. Complainant v. GTE North Inc. and Contel of the South, Inc., d/b/a GTE Systems of Michigan; Rebuttal Testimony on Behalf of AT&T.

June 8, 2000; Case No. U-12460; Petition of Level 3 Communications for Arbitration to Establish an Interconnection Agreement with Ameritech Michigan; Direct Testimony on Behalf of Level (3) Communications, LLC.



September 27, 2000; Case No. U-12528; In the Matter of the Implementation of the Local Calling Area Provisions of the MTA; Rebuttal Testimony on Behalf of Focal Communications, Inc.

#### Minnesota:

January 30, 1987; Docket No. P\_421/CI\_86\_88; Summary Investigation into Alternative Methods for Recovery of Non-traffic Sensitive Costs; Comments to the Commission on Behalf of MCI.

September 7, 1993; Docket No. P-999/Cl-85-582, P-999/Cl-87-697 and P-999/Cl-87-695, In the Matter of an Investigation into IntraLATA Equal Access and Presubscription; Comments of MCI on the Report of the Equal Access and Presubscription Study Committee on Behalf of MCI.

September 20, 1996; Petition for Arbitration with U S WEST Communications, Inc.; Docket No. P-442, 421/M-96-855; P-5321, 421/M-96-909; and P-3167, 421/M-96-729 (consolidated); Direct Testimony on Behalf of MCI.

September 30, 1996; Petition for Arbitration with U S WEST Communications, Inc.; Docket No. P-442, 421/M-96-855; P-5321, 421/M-96-909; and P-3167, 421/M-96-729 (consolidated); Rebuttal Testimony on Behalf of MCI.

September 14-16, 1999; USWC OSS Workshop; Comments on Behalf of MCI WorldCom, Inc. re OSS Issues.

September 28, 1999; Docket No. P-999/R-97-609; Universal Service Group; Comments on Behalf of MCI WorldCom, Inc. and AT&T Communications.

April 18, 2002; Commission Investigation of Qwest's Pricing of Certain Unbundled Network Elements; Docket Nos. P-442, 421, 3012/M-01-1916; P-421/C1-01-1375; OAH Docket No. 12-2500-14490; Rebuttal Testimony on Behalf of McLeod USA Telecommunications Services, Inc., Eschelon Telecom of Minnesota, Inc., US Link, Inc., Northstar Access, LLC, Otter Tail Telecomm LLC, VAL-Ed Joint Venture, LLP, dba 702 Communications.

# Mississippi:

February 2, 2001; Docket No. 2000-AD-846; Petition of Adelphia Business Solutions for Arbitration with BellSouth Telecommunications; Direct Testimony on Behalf of Adelphia.



February 16, 2001; Docket No. 2000-AD-846; Petition of Adelphia Business Solutions for Arbitration with BellSouth Telecommunications; Rebuttal Testimony on Behalf of Adelphia.

#### Montana:

May 1, 1987; Docket No. 86.12.67; Rate Case of AT&T Communications of the Mountain States, Inc.; Direct Testimony on Behalf of MCI.

September 12, 1988; Docket No. 88.1.2; Rate Case of Mountain States Telephone and Telegraph Company; Direct Testimony on Behalf of MCI.

May 12, 1998; Docket No. D97.10.191; Application of WorldCom, Inc. for Approval to Transfer Control of MCI Communications Corporation to WorldCom, Inc.; Rebuttal Testimony on Behalf of MCI.

June 1, 1998; Docket No. D97.10.191; Application of WorldCom, Inc. for Approval to Transfer Control of MCI Communications Corporation to WorldCom, Inc., Amended Rebuttal Testimony on Behalf of MCI.

#### Nebraska:

November 6, 1986; Application No. C\_627; Nebraska Telephone Association Access Charge Proceeding; Direct Testimony on Behalf of MCI.

March 31, 1988; Application No. C\_749; Application of United Telephone Long Distance Company of the Midwest for a Certificate of Public Convenience and Necessity; Direct Testimony on Behalf of MCI.

#### **New Hampshire:**

April 30, 1993; Docket DE 93-003; Investigation into New England Telephone's Proposal to Implement Seven Digit Dialing for Intrastate Toll Calls; Direct Testimony on Behalf of MCI.

January 12, 2001; Docket No. DT 00-223; Investigation Into Whether Certain Calls are Local; Direct Testimony on Behalf of BayRing Communications.

April 5, 2002; Docket No. DT 00-223; Investigation Into Whether Certain Calls are Local; Rebuttal Testimony on Behalf of BayRing Communications.



# **New Jersey:**

September 15, 1993; Docket No. TX93060259; Notice of Pre-Proposal re IntraLATA Competition; Comments in Response to the Board of Regulatory Commissioners on Behalf of MCI.

October 1, 1993; Docket No. TX93060259; Notice of Pre-Proposal re IntraLATA Competition; Reply Comments in Response to the Board of Regulatory Commissioners on Behalf of MCI.

April 7, 1994; Docket Nos. TX90050349, TE92111047, and TE93060211; Petitions of MCI, Sprint and AT&T for Authorization of IntraLATA Competition and Elimination of Compensation; Direct Testimony on Behalf of MCI.

April 25, 1994; Docket Nos. TX90050349, TE92111047, and TE93060211; Petitions of MCI, Sprint and AT&T for Authorization of IntraLATA Competition and Elimination of Compensation; Rebuttal Testimony on Behalf of MCI.

#### **New Mexico:**

September 28, 1987; Docket No. 87\_61\_TC; Application of MCI for a Certificate of Public Convenience and Necessity; Direct Testimony on Behalf of MCI.

August 30, 1996: Docket No. 95-572-TC; Petition of AT&T for IntraLATA Equal Access; Rebuttal Testimony on Behalf of MCI.

September 16, 2002; Utility Case No. 3495, Phase B; Consideration of Costing and Pricing Rules for OSS, Collocation, Shared Transport, Nonrecurring Charges, Spot Frames, Combination of Network Elements and Switching; Direct Testimony on Behalf of the Staff of the New Mexico Public Regulation Commission.

#### **New York:**

April 30, 1992; Case 28425; Comments of MCI Telecommunications Corporation on IntraLATA Presubscription.

June 8, 1992; Case 28425; Reply Comments of MCI Telecommunications Corporation on IntraLATA Presubscription.



#### **North Carolina:**

August 4, 2000; Docket No. P779 SUB4; Petition of Level (3) Communications, LLC for Arbitration with Bell South; Direct Testimony on Behalf of Level (3) Communications, LLC.

September 18, 2000; Docket No. P779 SUB4; Petition of Level (3) Communications, LLC for Arbitration with Bell South; Rebuttal Testimony on Behalf of Level (3) Communications, LLC.

October 18, 2000; Docket No. P-886, SUB 1; Petition of Adelphia Business Solutions or North Carolina, LP for Arbitration with BellSouth; Direct Testimony on Behalf of Adelphia.

December 8, 2000; Docket No. P-886, SUB 1; Petition of Adelphia Business Solutions or North Carolina, LP for Arbitration with BellSouth; Rebuttal Testimony on Behalf of Adelphia.

## North Dakota:

June 24, 1991; Case No. PU-2320-90-183 (Implementation of SB 2320 — Subsidy Investigation); Direct Testimony on Behalf of MCI.

October 24, 1991; Case No. PU-2320-90-183 (Implementation of SB 2320 – Subsidy Investigation); Rebuttal Testimony on Behalf of MCI.

December 4, 2002; Case No. PU-2065-02-465; Petition of Level 3 for Arbitration with SRT Communications Cooperative; Direct Testimony on Behalf of Level (3) Communications, LLC.

May 2, 2003; Case No. PU-2342-01-296; Qwest Corporation Price Investigation; Direct Testimony on Behalf of the CLEC Coalition (US Link, Inc., VAL-ED Joint Venture LLP d/b/a 702 Communications, McLeodUSA Telecommunications, Inc. and IdeaOne Telecom Group, LLC).

#### Oklahoma:

April 2, 1992; Cause No. 28713; Application of MCI for Additional CCN Authority to Provide IntraLATA Services; Direct Testimony on Behalf of MCI.

June 22, 1992; Cause No. 28713; Application of MCI for Additional CCN Authority to Provide IntraLATA Services; Rebuttal Testimony on Behalf of MCI.



# Oregon:

October 27, 1983; Docket No. UT 9; Pacific Northwest Bell Telephone Company Business Measured Service; Direct Testimony on Behalf of the Public Utility Commissioner of Oregon.

April 23, 1984; Docket No. UT 17; Pacific Northwest Bell Telephone Company Business Measured Service; Direct Testimony on Behalf of the Public Utility Commissioner of Oregon.

May 7, 1984; Docket No. UT 17; Pacific Northwest Bell Telephone Company Business Measured Service; Rebuttal Testimony on Behalf of the Public Utility Commissioner of Oregon.

October 31, 1986; Docket No. AR 154; Administrative Rules Relating to the Universal Service Protection Plan; Rebuttal Testimony on Behalf of MCI.

September 6, 1996; Docket ARB3/ARB6; Petition of MCI for Arbitration with U S WEST Communications, Inc.; Direct Testimony on Behalf of MCI.

October 11, 1996; Docket No. ARB 9; Interconnection Contract Negotiations Between MCImetro and GTE; Direct Testimony on Behalf of MCI.

November 5, 1996; Docket No. ARB 9; Interconnection Contract Negotiations Between MCImetro and GTE; Rebuttal Testimony on Behalf of MCI.

November 6, 2002; Docket No. UM 1058; Investigation into the Use of Virtual NPA/NXX Calling Patterns; Comments/Presentation on Behalf of Level (3) Communications, LLC.

#### Pennsylvania:

December 9, 1994; Docket No. H00940034; Investigation Into IntraLATA Interconnection Arrangements (Presubscription); Direct Testimony on Behalf of MCI.

September 5, 2002; Docket No. C-20028114; Level 3 Communications, LLC v. Marianna & Scenery Hill Telephone Company; Direct Testimony on Behalf of Level (3) Communications, LLC.



#### Rhode Island:

April 30, 1993; Docket No. 2089; Dialing Pattern Proposal Made by the New England Telephone Company; Direct Testimony on Behalf of MCI.

#### **South Carolina:**

Oct. ??, 2000; Docket No. 2000-0446-C; US LEC of South Carolina Inc. Arbitration with BellSouth Telecommunications; Direct Testimony on Behalf of US LEC.

November 22, 2000; Docket No. 2000-516-C; Adelphia Business Solutions of South Carolina, Inc. Arbitration with BellSouth Telecommunications; Direct Testimony on Behalf of Adelphia.

December 14, 2000; Docket No. 2000-516-C; Adelphia Business Solutions of South Carolina, Inc. Arbitration with BellSouth Telecommunications; Rebuttal Testimony on Behalf of Adelphia.

#### South Dakota:

November 11, 1987; Docket No. F\_3652\_12; Application of Northwestern Bell Telephone Company to Introduce Its Contract Toll Plan; Direct Testimony on Behalf of MCI.

May 27, 2003; Docket No. TC03-057; Application of Qwest to Reclassify Local Exchange Services as Fully Competitive; Direct Testimony on Behalf of WorldCom, Inc., Black Hills FiberCom and Midcontinent Communications.

#### Tennessee:

January 31, 2001; Petition of Adelphia Business Solutions for Arbitration with BellSouth Telecommunications; Direct Testimony on Behalf of Adelphia.

February 7, 2001; Petition of Adelphia Business Solutions for Arbitration with BellSouth Telecommunications; Rebuttal Testimony on Behalf of Adelphia.

#### Texas:

June 5, 2000; PUC Docket No. 22441; Petition of Level 3 for Arbitration with Southwestern Bell Telephone Company; Direct Testimony on Behalf of Level (3) Communications, LLC.



June 12, 2000; PUC Docket No. 22441; Petition of Level 3 for Arbitration with Southwestern Bell Telephone Company; Rebuttal Testimony on Behalf of Level (3) Communications, LLC.

October 10, 2002; PUC Docket No. 26431; Petition of Level 3 for Arbitration with CenturyTel of Lake Dallas, Inc. and CenturyTel of San Marcos, Inc.; Direct Testimony on Behalf of Level (3) Communications, LLC.

October 16, 2002; PUC Docket No. 26431; Petition of Level 3 for Arbitration with CenturyTel of Lake Dallas, Inc. and CenturyTel of San Marcos, Inc.; Reply Testimony on Behalf of Level (3) Communications, LLC.

#### Utah:

November 16, 1987; Case No. 87\_049\_05; Petition of the Mountain State Telephone and Telegraph Company for Exemption from Regulation of Various Transport Services; Direct Testimony on Behalf of MCI.

July 7, 1988; Case No. 83\_999\_11; Investigation of Access Charges for Intrastate InterLATA and IntraLATA Telephone Services; Direct Testimony on Behalf of MCI.

November 8, 1996; Docket No. 96-095-01; MCImetro Petition for Arbitration with USWC Pursuant to 47 U.S.C. Section 252; Direct Testimony on Behalf of MCI.

November 22, 1996; Docket No. 96-095-01; MCImetro Petition for Arbitration with USWC Pursuant to 47 U.S.C. Section 252; Rebuttal Testimony on Behalf of MCI.

September 3, 1997; Docket No. 97-049-08; USWC Rate Case; Surrebuttal Testimony on Behalf of MCI.

September 29, 1997; Docket No. 97-049-08; USWC Rate Case; Revised Direct Testimony on Behalf of MCI.

February 2, 2001; Docket No. 00-999-05; In the Matter of the Investigation of Inter-Carrier Compensation for Exchanged ESP Traffic; Direct Testimony on Behalf of Level 3 Communications, LLP.



# Washington:

September 27, 1988; Docket No. U-88-2052-P; Petition of Pacific Northwest Bell Telephone Company for Classification of Services as Competitive; Direct Testimony on Behalf of MCI.

October 11, 1996; Docket No. UT-96-0338; Petition of MCImetro for Arbitration with GTE Northwest, Inc., Pursuant to 47 U.S.C.252; Direct Testimony on Behalf of MCI.

November 20, 1996; Docket No. UT-96-0338; Petition of MCImetro for Arbitration with GTE Northwest, Inc., Pursuant to 47 U.S.C.252; Rebuttal Testimony on Behalf of MCI.

January 13, 1998; Docket No. UT-97-0325; Rulemaking Workshop re Access Charge Reform and the Cost of Universal Service; Comments and Presentation on Behalf of MCI.

December 21, 2001; Docket No. UT-003013, Part D; Continued Costing and Pricing of Unbundled Network Elements, Transport, and Termination; Direct Testimony on Behalf of WorldCom, Inc.

October 18, 2002; Docket No. UT-023043; Petition of Level 3 for Arbitration with CenturyTel of Washington, Inc.; Direct Testimony on Behalf of Level (3) Communications, LLC.

November 1, 2002; Docket No. UT-023043; Petition of Level 3 for Arbitration with CenturyTel of Washington, Inc.; Rebuttal Testimony on Behalf of Level (3) Communications, LLC.

January 31, 2003; Docket No. UT-021569; Developing an Interpretive or Policy Statement relating to the Use of Virtual NPA/NXX Calling Patterns; Comments on Behalf of WorldCom, Inc. and KMC Telecom.

May 1, 2003; Docket No. UT-021569; Developing an Interpretive or Policy Statement relating to the Use of Virtual NPA/NXX Calling Patterns; Workshop Participation on Behalf of MCI, KMC Telecom, and Level (3) Communications, LLC.

August 13, 2003; Docket No. UT-030614; In the Matter of the Petition of Qwest Corporation for Competitive Classification of Basic Exchange Telecommunications Services; Direct Testimony on Behalf of MCI, Inc.



August 29, 2003; UT-030614; In the Matter of the Petition of Qwest Corporation for Competitive Classification of Basic Exchange Telecommunications Services; Rebuttal Testimony on Behalf of MCI, Inc.

# West Virginia:

October 11, 1994; Case No. 94-0725-T-PC; Bell Atlantic - West Virginia Incentive Regulation Plan; Direct Testimony on Behalf of MCI.

June 18, 1998; Case No. 97-1338-T-PC; Petition of WorldCom, Inc. for Approval to Transfer Control of MCI Communications Corporation to WorldCom, Inc.; Rebuttal Testimony on Behalf of MCI.

#### Wisconsin:

October 31, 1988; Docket No. 05\_TR\_102; Investigation of Intrastate Access Costs, Settlements, and IntraLATA Access Charges; Direct Testimony on Behalf of MCI.

November 14, 1988; Docket No. 05\_TR\_102; Investigation of Intrastate Access Costs, Settlements, and IntraLATA Access Charges; Rebuttal Testimony on Behalf of MCI.

December 12, 1988; Docket No. 05\_TI\_116; In the Matter of Provision of Operator Services; Rebuttal Testimony on Behalf of MCI.

March 6, 1989; Docket No. 6720\_TI\_102; Review of Financial Data Filed by Wisconsin Bell, Inc.; Direct Testimony on Behalf of MCI.

May 1, 1989; Docket No. 05\_NC\_100; Amendment of MCI's CCN for Authority to Provide IntraLATA Dedicated Access Services; Direct Testimony on Behalf of MCI.

May 11, 1989; Docket No. 6720\_TR\_103; Investigation Into the Financial Data and Regulation of Wisconsin Bell, Inc.; Rebuttal Testimony on Behalf of MCI.

July 5, 1989; Docket No. 05-TI-112; Disconnection of Local and Toll Services for Nonpayment -- Part A; Direct Testimony on Behalf of MCI.

July 5, 1989; Docket No. 05-TI-112; Examination of Industry Wide Billing and Collection Practices -- Part B; Direct Testimony on Behalf of MCI.



July 12, 1989; Docket No. 05-TI-112; Rebuttal Testimony in Parts A and B on Behalf of MCI.

October 9, 1989; Docket No. 6720-TI-102; Review of the WBI Rate Moratorium; Direct Testimony on Behalf of MCI.

November 17, 1989; Docket No. 6720-TI-102; Review of the WBI Rate Moratorium; Rebuttal Testimony on Behalf of MCI.

December 1, 1989; Docket No. 05-TR-102; Investigation of Intrastate Access Costs, Settlements, and IntraLATA Access Charges; Direct Testimony on Behalf of MCI.

April 16, 1990; Docket No. 6720-TR-104; Wisconsin Bell Rate Case; Direct Testimony of Behalf of MCI.

October 1, 1990; Docket No. 2180-TR-102; GTE Rate Case and Request for Alternative Regulatory Plan; Direct Testimony on Behalf of MCI.

October 15, 1990; Docket No. 2180-TR-102; GTE Rate Case and Request for Alternative Regulatory Plan; Rebuttal Testimony on Behalf of MCI.

November 15, 1990; Docket No. 05-TR-103; Investigation of Intrastate Access Costs and Intrastate Access Charges; Direct Testimony on Behalf of MCI.

April 3, 1992; Docket No. 05-NC-102; Petition of MCI for IntraLATA 10XXX 1+ Authority; Direct Testimony on Behalf of MCI.

September 30, 2002; Docket No. 05-MA-130; Petition of Level 3 for Arbitration with CenturyTel; Direct Testimony on Behalf of Level (3) Communications, LLC.

October 9, 2002; Docket No. 05-MA-130; Petition of Level 3 for Arbitration with CenturyTel; Reply Testimony on Behalf of Level (3) Communications, LLC.

#### **Wyoming:**

June 17, 1987; Docket No. 9746 Sub 1; Application of MCI for a Certificate of Public Convenience and Necessity; Direct Testimony on Behalf of MCI.

May 19, 1997; Docket No. 72000-TC-97-99; In the Matter of Compliance with Federal Regulations of Payphones; Oral Testimony on Behalf of MCI.



# Comments Submitted to the Federal Communications Commission and/or the Department of Justice

March 6, 1991; Ameritech Transmittal No. 518; Petition to Suspend and Investigate on Behalf of MCI re Proposed Rates for OPTINET 64 Kbps Service.

April 17, 1991; Ameritech Transmittal No. 526; Petition to Suspend and Investigate on Behalf of MCI re Proposed Flexible ANI Service.

August 30, 1991; Ameritech Transmittal No. 555; Petition to Suspend and Investigate on Behalf of MCI re Ameritech Directory Search Service.

September 30, 1991; Ameritech Transmittal No. 562; Petition to Suspend and Investigate on Behalf of MCI re Proposed Rates and Possible MFJ Violations Associated with Ameritech's OPTINET Reconfiguration Service (AORS).

October 15, 1991; CC Docket No. 91-215; Opposition to Direct Cases of Ameritech and United (Ameritech Transmittal No. 518; United Transmittal No. 273) on Behalf of MCI re the introduction of 64 Kbps Special Access Service.

November 27, 1991; Ameritech Transmittal No. 578; Petition to Suspend and Investigate on Behalf of MCI re Ameritech Directory Search Service.

September 4, 1992; Ameritech Transmittal No. 650; Petition to Suspend and Investigate on Behalf of MCI re Ameritech 64 Clear Channel Capability Service.

February 16, 1995; Presentation to FCC Staff on the Status of Intrastate Competition on Behalf of MCI.

November 9, 1999; Comments to FCC Staff of Common Carrier Bureau on the Status of OSS Testing in Arizona on Behalf of MCI WorldCom, Inc.

November 9, 1999; Comments to the Department of Justice (Task Force on Telecommunications) on the Status of OSS Testing in Arizona and the USWC Collaborative on Behalf of MCI WorldCom, Inc.

# **Presentations Before Legislative Bodies:**

April 8, 1987; Minnesota; Senate File 677; Proposed Deregulation Legislation; Comments before the House Committee on Telecommunications.



October 30, 1989; Michigan; Presentation Before the Michigan House and Senate Staff Working Group on Telecommunications; "A First Look at Nebraska, Incentive Rates and Price Caps," Comments on Behalf of MCI.

May 16, 1990; Wisconsin; Comments Before the Wisconsin Assembly Utilities Committee Regarding the Wisconsin Bell Plan for Flexible Regulation, on Behalf of MCI.

March 20, 1991; Michigan; Presentation to the Michigan Senate Technology and Energy Committee re SB 124 on behalf of MCI.

May 15, 1991; Michigan; Presentation to the Michigan Senate Technology and Energy Commission and the House Public Utilities Committee re MCl's Building Blocks Proposal and SB 124/HB 4343.

March 8, 2000; Illinois; Presentation to the Environment & Energy Senate Committee re Emerging Technologies and Their Impact on Public Policy, on Behalf of MCI WorldCom, Inc.

# **Presentations Before Industry Groups -- Seminars:**

May 17, 1989; Wisconsin Public Utility Institute — Telecommunications Utilities and Regulation; May 15-18, 1989; Panel Presentation — Interexchange Service Pricing Practices Under Price Cap Regulation; Comments on Behalf of MCI.

July 24, 1989; National Association of Regulatory Utility Commissioners – Summer Committee Meeting, San Francisco, California. Panel Presentation – Specific IntraLATA Market Concerns of Interexchange Carriers; Comments on Behalf of MCI.

May 16, 1990; Wisconsin Public Utility Institute – Telecommunications Utilities and Regulation; May 14-18, 1990; Presentation on Alternative Forms of Regulation.

October 29, 1990; Illinois Telecommunications Sunset Review Forum; Two Panel Presentations: Discussion of the Illinois Commerce Commission's Decision in Docket No. 88-0091 for the Technology Working Group; and, Discussion of the Treatment of Competitive Services for the Rate of Return Regulation Working Group; Comments on Behalf of MCI.

May 16, 1991; Wisconsin Public Utility Institute -- Telecommunications Utilities and Regulation Course; May 13-16, 1991; Participated in IntraLATA Toll Competition Debate on Behalf of MCI.



November 19, 1991; TeleStrategies Conference – "Local Exchange Competition: The \$70 Billion Opportunity." Presentation as part of a panel on "IntraLATA 1+ Presubscription" on Behalf of MCI.

July 9, 1992; North Dakota Association of Telephone Cooperatives Summer Conference, July 8-10, 1992. Panel presentations on "Equal Access in North Dakota: Implementation of PSC Mandate" and "Open Network Access in North Dakota" on Behalf of MCI.

December 2-3, 1992; TeleStrategies Conference -- "IntraLATA Toll Competition -- A Multi-Billion Dollar Market Opportunity." Presentations on the interexchange carriers' position on intraLATA dialing parity and presubscription and on technical considerations on behalf of MCI.

March 14-17, 1993; NARUC Introductory Regulatory Training Program; Panel Presentation on Competition in Telecommunications on Behalf of MCI.

May 13-14, 1993; TeleStrategies Conference — "IntraLATA Toll Competition — Gaining the Competitive Edge"; Presentation on Carriers and IntraLATA Toll Competition on Behalf of MCI.

May 23-26, 1994; The 12th Annual National Telecommunications Forecasting Conference; Represented IXCs in Special Town Meeting Segment Regarding the Convergence of CATV and Telecommunications and other Local Competition Issues.

March 14-15, 1995; "The LEC-IXC Conference"; Sponsored by Telecommunications Reports and Telco Competition Report; Panel on Redefining the IntraLATA Service Market — Toll Competition, Extended Area Calling and Local Resale.

August 28-30, 1995; "Phone+ Supershow '95"; Playing Fair: An Update on IntraLATA Equal Access; Panel Presentation.

August 29, 1995; "TDS Annual Regulatory Meeting"; Panel Presentation on Local Competition Issues.

December 13-14, 1995; "NECA/Century Access Conference"; Panel Presentation on Local Exchange Competition.



October 23, 1997; "Interpreting the FCC Rules of 1997"; The Annenberg School for Communication at the University of Southern California; Panel Presentation on Universal Service and Access Reform.

February 5-6, 2002; "Litigating Telecommunications Cost Cases and Other Sources of Enlightenment"; Educational Seminar for State Commission and Attorney General Employees on Litigating TELRIC Cases; Denver, Colorado.

February 19-20, 2003; Seminar for the New York State Department of Public Service entitled "Emerging Technologies and Convergence in the Telecommunications Network". Presented with Ken Wilson of Boulder Telecommunications Consultants, LLC.

July 25, 2003; National Association of Regulatory Utility Commissioners Summer Committee Meetings; Participated in Panel regarding "Wireless Substitution of Wireline – Policy Implications."