

Exhibit ____ (JH-2)
Docket Nos. UE-991606, UG-991607
Witness: Joanna Huang

BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

WASHINGTON UTILITIES AND)
TRANSPORTATION COMMISSION,)
)
Complainant,)
)
v.)
)
AVISTA CORPORATION,)
)
Respondent.)
_____)

DOCKET NOS. UE-991606, UG-991607

EXHIBIT
OF
JOANNA HUANG
STAFF OF
WASHINGTON UTILITIES AND
TRANSPORTATION COMMISSION

May 5, 2000

WUTC		
DOCKET NO. <u>UE-991606</u>		
EXHIBIT # <u>572</u>		
ADMIT	W/D	REJECT
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Avista Corp.
 CEO Salary Comparison
 1998 Proxy Statement

Exhibit _____ (JH-2)
 Docket No. UE-991606
 UG-991607
 Page 1 of 2

	Revenue (\$000)	Employees	1998 salary
1 GPU	4,249	8,957	613,077
2 DTE Energy	4,221	8,781	697,500
3 Marketspan Corp.	3,836	7,950	562,917
4 Niagara Power Corp.	3,826	8,400	530,001
5 PP&L Resources Inc.	3,786	7,600	644,604
6 Northeast Utilities	3,768	8,991	757,692
7 Florida Progress Corp.	3,620	9,125	650,766
8 New Century Engines Inc.	3,611	6,309	635,003
9 Consolidated Natural Gas Co.	3,553	6,224	283,500
10 Baltimore Gas & Electric Co.	3,358	9,400	638,333
11 Ameren Corp.	3,318	7,452	550,000
12 Carolina Power & Light Co.	3,130	7,651	700,027
13 Conectiv Inc.	3,072	3,815	600,000
14 NipSCO Industries	2,933	6,035	561,250
15 Northern State Power	2,819	6,945	700,000
16 Allegheny Energy	2,576	4,817	525,000
17 Energy East	2,499	4,027	575,000
18 Illinova	2,431	3,965	n/a
19 New England Elec. Sys.	2,421	3,540	437,500
20 AES Corp	2,398	10,700	500,000
21 Interstate Energy	2,131	6,352	540,000
22 Pinnacle West Capital	2,131	7,333	310,000
23 MCN	2,087	2,986	667,800
24 Potomac Electric Power-PEPCO	2,064	3,716	471,666
25 Western Resources	2,034	2,402	689,608
26 Wisconsin Energy	1,980	5,100	585,000
27 Teco Energy	1,958	5,470	500,000
28 PSE	1,907	3,257	532,971
29 ONEOK	1,835	3,211	435,800
30 SCANA	1,632	4,697	455,909
31 BEC Energy	1,623	2,919	519,583
32 OGE energy	1,618	2,768	460,000
33 Hawaiian Elec. Inds.	1,488	3,722	490,000
34 NICOR	1,465	3,300	529,231
35 DPL	1,380	2,062	500,000
36 AGL Resources	1,339	2,791	500,000
37 DQE	1,270	3,986	383,333
38 Montana Power Co.	1,254	2,906	362,523
39 Public Service of N.M.	1,252	2,717	389,423
40 National Fuel Gas	1,248	3,944	848,150
41 Average	2,478	5,408	547,004
42 Median	2,265	4,757	532,971
43 Avista Corp.	3,684	3,689	750,000
44 Percentage higher than Median			41%

Source: All companies listed under Fortune 1 thousand ranked within industries
 FORTUNE, April 26, 1999

From number of employees perspective
 Avista falls in \$1.248 billion to \$2.933 billion category

From a revenue perspective
 Avista falls in \$3.072 billion to \$4.249 billion category

	Employees	Revenue (\$000)	1998 salary
1 AES Corp	10,700	2,398	500,000
2 Pinnacle West Capital	7,333	2,131	310,000
3 Northern State Power	6,945	2,819	700,000
4 Interstate Energy	6,352	2,131	540,000
5 Nipsco Industries	6,035	2,933	561,250
6 Teco Energy	5,470	1,958	500,000
7 Wisconsin Energy	5,100	1,980	585,000
8 Allegheny Energy	4,817	2,576	525,000
9 SCANA	4,697	1,632	455,909
10 Energy East	4,027	2,499	575,000
11 DQE	3,986	1,270	383,333
12 Illinova	3,965	2,431	n/a
13 National Fuel Gas	3,944	1,248	848,150
14 Hawaiian Elec. Inds.	3,722	1,488	490,000
15 Potomac Electric Power-PEPCO	3,716	2,064	471,666
16 Avista Corp.	3,689	3,684	750,000
17 New England Elec. Sys.	3,540	2,421	437,500
18 NICOR	3,300	1,465	529,231
19 PSE	3,257	1,907	532,971
20 ONEOK	3,211	1,835	435,800
21 MCN	2,986	2,087	667,800
22 BEC Energy	2,919	1,623	519,583
23 Montana Power Co.	2,906	1,254	362,523
24 AGL Resources	2,791	1,339	500,000
25 OGE energy	2,768	1,618	460,000
26 Public Service of N.M.	2,717	1,252	389,423
27 Western Resources	2,402	2,034	689,608
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13 Carolina Power & Light Co.	3,130	7,651	700,027
14 Conectiv Inc.	3,072	3,815	600,000

Note: From assets and market capitalization perspective, Avista falls in \$1.248 billion to 2.933 billion category based on its CEO compensation analysis