Exhibit No (EMA-2)
BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION
DOCKET NO. UE-12
EXHIBIT NO(EMA-2)
ELIZABETH M. ANDREWS
REPRESENTING AVISTA CORPORATION

		WI	TH PRESENT RAT	WITH PROPOSED RATES		
		Actual Per		Attrition /	Proposed	Pro Forma
Line		Results	Total	Pro Forma	Revenues &	Proposed
No.	DESCRIPTION	Report	Adjustments	Total	Related Exp	Total
	a	b	c	d	e	f
	REVENUES					
1	Total General Business	\$470,571	(\$16,286)	\$454,285	\$40,983	\$495,268
2	Interdepartmental Sales	820	(20.401)	820		820
3 4	Sales for Resale	76,991 548,382	(29,491) (45,777)	47,500 502,605	40.092	47,500
5	Total Sales of Electricity Other Revenue	130,741	(118,205)	12,536	40,983	543,588 12,536
6	Total Electric Revenue	679,123	(163,982)	515,141	40,983	556,124
0	Total Electric Revenue	077,123	(105,702)	313,141	40,703	330,124
	EXPENSES					
	Production and Transmission					
7	Operating Expenses	252,926	(103,417)	149,509		149,509
8	Purchased Power	124,270	(42,786)	81,484		81,484
9	Depreciation/Amortization	25,349	(1,891)	23,458		23,458
10	Regulatory Amortization	403	5,591	5,994		5,994
11	Taxes	11,072	1,341	12,413		12,413
12	Total Production & Transmission	414,020	(141,162)	272,858	-	272,858
	Distribution					
13	Operating Expenses	20,360	(352)	20,008		20,008
14	Depreciation/Amortization	19,320	3,016	22,336		22,336
15	Taxes	38,604	(15,757)	22,847	1,580	24,427
16	Total Distribution	78,284	(13,093)	65,191	1,580	66,771
17	Customer Accounting	9,960	938	10,898	178	11.076
18	Customer Service & Information	21,300	(16,080)	5,220	1,0	5,220
19	Sales Expenses	4	-	4		4
20	Administrative & General	45,046	2 110	47 165	82	47.247
21	Operating Expenses Depreciation/Amortization	10,906	2,119 6,115	47,165 17,021	62	47,247 17,021
22	Taxes	10,900	13	17,021		17,021
23	Total Admin. & General	55,952	8,247	64,199	82	64,281
24	Total Electric Expenses	579,520	(161,150)	418,370	1,840	420,210
	-					•
25	OPERATING INCOME BEFORE FIT	99,603	(2,832)	96,771	39,143	135,914
	FEDERAL INCOME TAX					
26	Current Accrual	11,899	(5,787)	6,112	13,700	19,812
27	Debt Interest	-	(1,026)	(1,026)		(1,026)
28	Deferred Income Taxes	11,779	4,623	16,402		16,402
29	Amortized Investment Tax Credit	(99)	(42)	(141)		(141)
30	NET OPERATING INCOME	\$76,024	(\$600)	\$75,424	\$25,443	\$100,867
50	THE OF ENGLISHED	470,021	(\$000)	ψ/5,121	<b>\$25,115</b>	Ψ100,007
	RATE BASE					
	PLANT IN SERVICE					
31	Intangible	\$84,081	\$22,721	\$106,802		\$106,802
32	Production	706,894	38,875	745,769		745,769
33	Transmission	328,012	33,814	361,826		361,826
34	Distribution	696,082	89,684	785,766		785,766
35	General	140,218	28,970	169,188		169,188
36	Total Plant in Service	1,955,287	214,064	2,169,351	-	2,169,351
	ACCUMULATED DEPRECIATION					
37	Intangible	3,744	9,822	13,566		13,566
38	Production	286,300	33,069	\$319,369		319,369
39	Transmission	111,144	12,765	123,909		123,909
40	Distribution	209,101	36,247	245,348		245,348
41	General Total Assumulated Depression	56,694	13,208	69,902		69,902
42 43	Total Accumulated Depreciation NET PLANT BEFORE DFIT	666,983 1,288,304	105,111 108,953	772,094 1,397,257	-	772,094 1,397,257
					-	
44	DEFERRED TAXES	(201,448)	(16,915)	(218,363)		(218,363)
45	NET PLANT AFTER DFIT	1,086,856	92,038	1,178,894	-	1,178,894
46	DEFERRED DEBITS AND CREDITS	18,867	(7,013)	11,854		11,854
47	WORKING CAPITAL	18,188	13,689	31,877		31,877
48	TOTAL RATE BASE	\$1,123,911	\$98,714	\$1,222,625	\$0	\$1,222,625
49	RATE OF RETURN		Ψ/0,/14		φυ	8.25%
+7	RATE OF RETURN	6.76%		6.17%		6.23%

### **AVISTA UTILITIES**

### Calculation of General Revenue Requirement Washington - Electric System

# TWELVE MONTHS ENDED DECEMBER 31, 2011

Line No.	Description	(000's of Dollars)
1	Pro Forma Rate Base	1,222,625
2	Proposed Rate of Return	8.25%
3	Net Operating Income Requirement	\$100,867
4	Pro Forma Net Operating Income	\$75,424
5	Net Operating Income Deficiency	\$25,443
6	Conversion Factor	0.62082
7	Revenue Requirement	\$40,983
8	Total General Business Revenues	\$455,105
9	Percentage Revenue Increase	9.01%

# AVISTA UTILITIES Pro Forma Cost of Capital Washington - Electric System

			ProForma	
	Capital	ProForma	Weighted	
Component	Structure	Cost	Cost	_
Total Debt	51.60%	5.76%	2.97%	WA wtd deb
Common	48.40%	10.90%	5.28%	2.57 70
Total	100.00%	_	8.25%	_

### **AVISTA UTILITIES**

# Revenue Conversion Factor Washington - Electric System

## TWELVE MONTHS ENDED DECEMBER 31, 2011

Line	Description	P. code ii
No.	Description	<u>Factor</u>
1	Revenues	1.000000
	Expense:	
2	Uncollectibles	0.004338
3	Commission Fees	0.002000
4	Washington Excise Tax	0.038562
5	Franchise Fees	0.000000
6	Total Expense	0.044900
7	Net Operating Income Before FIT	0.955100
8	Federal Income Tax @ 35%	0.334285
9	REVENUE CONVERSION FACTOR	0.62082

REVENUES	Line No.	DESCRIPTION	Results of Operations	Deferred FIT Rate Base	Deferred Debits and Credits	Working Capital	Eliminate B & O Taxes	Uncollect. Expense	Regulatory Expense
Total General Business								2.02 E-UE	2.03 E-RE
2   Intercongruntermal Sales   8.20									
3 Sales for Results				\$0	\$0	\$0	(\$16,360)	\$0	\$0
Total Sales of Electricity   \$458.382				-	-	=	=	=	-
5 Oke Revenue							(16.360)		
EXPENSES   Production and Transmission   Purchased Prover   124,270   176				_	=	=		=	_
Production and Transmission	6	Total Electric Revenue	679,123	=	=	=	(16,378)	-	Ē
7 Operating Expenses   25,956   176									
Regulatory Amortization   25,349   (191)	7		252 026		176				
Poperciation/Amortization				-	170	-	-	-	
10   Regulatory Amortization   403   -     -     -				_	(191)	=	=	=	_
Total Production & Transmission	10			-	-	-	_	_	_
Distribution				-	-	-	-	-	_
13   Operating Expenses   20,360   -   -   -	12	Total Production & Transmission	414,020	-	(15)	-	-	-	-
Depreciation/Amortization   19.320   -	13		20.360						
15   Taxes				_	_	_	_	_	_
17   Customer Accounting   9,960   - 4     -       18   Customer Service & Information   21,300     -       19   Sales Expenses	15			-	-	-	(16,308)	-	-
Series   S	16	Total Distribution	78,284	-	-	-	(16,308)	-	-
Selection   Service & Information   Selection   Sele	17	Customer Accounting	9,960	_	4	=	=	317	_
Administrative & General  20 Operating Expenses				-	-	-	-	-	_
Depreciating Expenses	19	Sales Expenses	4	-	-	-	-	-	-
Depreciation/Amortization									
Taxes				=	131	=	=	=	48
23   Total Admin. & General		•		-	=	=	=	=	-
Total Electric Expenses   \$79,520   -   120   -   (16,308)					131			<u> </u>	48
PEDERAL INCOME BEFORE FIT								317	48
FEDERAL INCOME TAX  26 Current Accrual  11,899 - (109) - (25)  27 Debt Interest 0 (3) 73 (142) - 28 Deferred Income Taxes 11,779				<u> </u>		<u> </u>			
Current Accrual   11,899   - (109)   - (25)	25	OPERATING INCOME BEFORE FIT	99,603	=	(120)	-	(70)	(317)	(48)
Debt Interest	26		11 200		(100)		(25)	(111)	(17)
Deferred Income Taxes				(3)		(142)	(23)	(111)	(17)
Amortized ITC - Noxon   (99)					-	-	_	_	_
RATE BASE PLANT IN SERVICE  31 Intangible \$84,081 \$0 \$0 \$0 \$0 \$0 32 Production 706,894				-	-	-	-	-	-
PLANT IN SERVICE   S84,081   \$0   \$0   \$0   \$0   \$0   \$0   \$0   \$	30	NET OPERATING INCOME	\$76,024	\$3	(84)	\$142	(\$46)	(\$206)	(\$31)
Second		RATE BASE							
Production   706,894   -		PLANT IN SERVICE							
33   Transmission   328,012   -   -   -   -     -		e		\$0	\$0	\$0	\$0	\$0	\$0
Distribution   696,082   -   -   -   -				-	-	-	-	-	-
Total Plant in Service   1,955,287   -   -   -   -				-	-	-	-	-	-
Total Plant in Service   1,955,287   -   -   -   -				_	_	_	_	_	_
37         Intangible         3,744         -         -         -         -           38         Production         286,300         -         -         -         -           39         Transmission         111,144         -         -         -         -           40         Distribution         209,101         -         -         -         -           41         General         56,694         -         -         -         -           42         Total Accumulated Depreciation         666,983         -         -         -         -           43         NET PLANT         1,288,304         -         -         -         -           44         DEFERRED TAXES         (201,448)         285         -         -         -           45         Net Plant After DFIT         1,086,856         285         -         -         -           46         DEFERRED DEBITS AND CREDITS         18,867         -         (7,013)         -         -           47         WORKING CAPITAL         18,188         -         -         13,689         -	36		1,955,287	-	-	-	-	-	=
38         Production         286,300         -         -         -         -         -           39         Transmission         111,144         -         -         -         -         -           40         Distribution         209,101         -         -         -         -         -           41         General         56,694         -         -         -         -         -           42         Total Accumulated Depreciation         666,983         -         -         -         -         -           43         NET PLANT         1,288,304         -         -         -         -         -         -           44         DEFERRED TAXES         (201,448)         285         -         -         -         -           45         Net Plant After DFIT         1,086,856         285         -         -         -         -           46         DEFERRED DEBITS AND CREDITS         18,867         -         (7,013)         -         -         -           47         WORKING CAPITAL         18,188         -         -         13,689         -           48         TOTAL RATE BASE         \$1,123,911 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>									
39         Transmission         111,144         -         -         -         -           40         Distribution         209,101         -         -         -         -           41         General         56,694         -         -         -         -           42         Total Accumulated Depreciation         666,983         -         -         -         -           43         NET PLANT         1,288,304         -         -         -         -           44         DEFERRED TAXES         (201,448)         285         -         -         -           45         Net Plant After DFIT         1,086,856         285         -         -         -           46         DEFERRED DEBITS AND CREDITS         18,867         -         (7,013)         -         -           47         WORKING CAPITAL         18,188         -         -         13,689         -           48         TOTAL RATE BASE         \$1,123,911         \$285         (\$7,013)         \$13,689         \$0				-	-	-	-	-	-
40         Distribution         209,101         -         -         -         -         -           41         General         56,694         -         -         -         -         -           42         Total Accumulated Depreciation         666,983         -         -         -         -         -           43         NET PLANT         1,288,304         -         -         -         -         -           44         DEFERRED TAXES         (201,448)         285         -         -         -         -           45         Net Plant After DFIT         1,086,856         285         -         -         -         -           46         DEFERRED DEBITS AND CREDITS         18,867         -         (7,013)         -         -           47         WORKING CAPITAL         18,188         -         (7,013)         -         -           48         TOTAL RATE BASE         \$1,123,911         \$285         (\$7,013)         \$13,689         \$0				=	=	=	-	=	-
General				-	-	-	-	-	
43         NET PLANT         1,288,304         -									
44         DEFERRED TAXES         (201,448)         285         -         -         -           45         Net Plant After DFIT         1,086,856         285         -         -         -           46         DEFERRED DEBITS AND CREDITS         18,867         -         (7,013)         -         -           47         WORKING CAPITAL         18,188         -         -         13,689         -           48         TOTAL RATE BASE         \$1,123,911         \$285         (\$7,013)         \$13,689         \$0				-	-	-	-	-	-
45         Net Plant After DFIT         1,086,856         285         -         -         -         -           46         DEFERRED DEBITS AND CREDITS         18,867         -         (7,013)         -         -           47         WORKING CAPITAL         18,188         -         -         13,689         -           48         TOTAL RATE BASE         \$1,123,911         \$285         (\$7,013)         \$13,689         \$0					-	-	-	-	=
46     DEFERRED DEBITS AND CREDITS     18,867     -     (7,013)     -     -       47     WORKING CAPITAL     18,188     -     -     13,689     -       48     TOTAL RATE BASE     \$1,123,911     \$285     (\$7,013)     \$13,689     \$0					-	-	-	-	-
47 WORKING CAPITAL 18,188 13,689 - 48 TOTAL RATE BASE \$1,123,911 \$285 (\$7,013) \$13,689 \$0					(7.012)	=		-	-
						13,689			
49 RATE OF RETURN 6.76% 0	48	TOTAL RATE BASE	\$1,123,911	\$285	(\$7,013)	\$13,689	\$0	\$0	\$0
	49	RATE OF RETURN	6.76%	0					
50 REVENUE REQUIREMENT 26,898 33 (797) 1,590 73	50	REVENUE REQUIREMENT	26,898	33	(797)	1,590	73	332	50

Line No.	DESCRIPTION	Injuries and Damages	FIT/DFIT/ ITC/PTC Expense	Eliminate WA Power Cost Defer	Nez Perce Settlement Adjustment	Eliminate A/R Expenses	Office Space Charges to Subsidiaries	Restate Excise Taxes
	Adjustment Number Workpaper Reference	2.04 E-ID	2.05 E-FIT	2.06 E-EWPC	2.07 E-NPS	2.08 E-EAR	2.09 OSC	2.10 E-RET
	REVENUES	¢o.	ėn.	œ0	\$0	r.o.	Φ0	ro.
1 2	Total General Business	\$0	\$0	\$0	\$0	\$0	\$0	\$0
3	Interdepartmental Sales Sales for Resale	-		-	-	-	-	
4	Total Sales of Electricity		-		-			_
5	Other Revenue	-	-	-	-	-	-	_
6	Total Electric Revenue	=	-	-	-	-	-	-
	EXPENSES							
7	Production and Transmission Operating Expenses			(12,788)	14			
8	Purchased Power		_	(12,766)	-	_	_	_
9	Depreciation/Amortization	=	_	=	_	_	=	_
10	Regulatory Amortization	-	-	-	-	-	-	_
11	Taxes		-	-	-	-	-	-
12	Total Production & Transmission	-	-	(12,788)	14	-	-	-
13	Distribution Operating Expenses							
14	Depreciation/Amortization		_					
15	Taxes	_	_	_	_	_	_	(103)
16	Total Distribution	-	-	-	-	-	-	(103)
17	Customer Accounting	=	=	-	-	(2)	-	-
18	Customer Service & Information	-	-	-	-	-	-	-
19	Sales Expenses	-	=	-	-	-	-	-
	Administrative & General							
20	Operating Expenses	(230)	-	-	-	-	(5)	-
21	Depreciation/Amortization	=	-	-	-	-	-	-
22	Taxes	- (220)	-	-	-	-	- (5)	-
23	Total Admin. & General	(230)	=	-	-	-	(5)	-
24	Total Electric Expenses	(230)	-	(12,788)	14	(2)	(5)	(103)
25	OPERATING INCOME BEFORE FIT	230	=	12,788	(14)	2	5	103
26	FEDERAL INCOME TAX Current Accrual	81	(127)		(5)	1	2	36
26 27	Debt Interest	01	(127)		(5)	1	2	30
28	Deferred Income Taxes	-	147	4,476	-	_	-	_
29	Amortized ITC - Noxon		(15)	-	-	-	-	-
30	NET OPERATING INCOME	\$150	(\$5)	\$8,312	(\$9)	\$1	\$3	\$67
	RATE BASE							
	PLANT IN SERVICE							
31	Intangible	\$0	\$0	\$0	\$0	\$0	\$0	\$0
32	Production	-	=	=	=	-	=	-
33 34	Transmission Distribution	-	=	-	-	-	-	-
35	General	-		-	-	-	-	
36	Total Plant in Service	=	=	-	=	=	=	-
	ACCUMULATED DEPRECIATION/AMORT							
37	Intangible	-	=	=	=	-	=	-
38	Production	-	-	-	-	-	=	-
39	Transmission	-	-	-	-	-	-	-
40 41	Distribution General	<del>-</del>	-	-	-	-	-	-
42	Total Accumulated Depreciation		-	-	-		-	
43	NET PLANT	-	-	-	-	-	-	-
44	DEFERRED TAXES		-		=	<u>=</u>	=	=
45	Net Plant After DFIT	-	-	-	-	-	-	-
46 47	DEFERRED DEBITS AND CREDITS WORKING CAPITAL	- -	-	-	-	-	-	-
48	TOTAL RATE BASE	\$0	\$0	\$0	\$0	\$0	\$0	\$0
49	RATE OF RETURN	Ψ		90	φ0	90	Ψ	50
	REVENUE REQUIREMENT	(241)	8	(13,389)	15	(2)	(5)	(108)
50		(241)	8	(15,509)	13	(2)	(3)	(100)

Line No.	DESCRIPTION	Net Gains / Losses	Revenue Normalization	Misc Restating	PCB Transformer Restating	Restate Incentives	Colstrip / CS2 Maintenance	Restate Debt Interest	Restated TOTAL
	Adjustment Number Workpaper Reference	2.11 E-NGL	2.12 E-RN	2.13 E-MR	2.14 E-PCB	2.15 E-RI	2.16 E-CCOM	2.17 E-RDI	R-Ttl
	REVENUES		07.4	<b></b>	***			do.	4454.005
1	Total General Business	\$0	\$74	\$0	\$0	\$0	\$0	\$0	\$454,285
2	Interdepartmental Sales Sales for Resale	_	-	Ī	-	-	-	-	820 76,991
4	Total Sales of Electricity		74	-		-			532,096
5	Other Revenue	_	-	-	_	-	_	_	130,723
6	Total Electric Revenue	-	74	-	-	-	-	-	662,819
	EXPENSES Production and Transmission								
7	Operating Expenses	_	=	(6)	_	_	_	_	240,322
8	Purchased Power	_	-	-	_	-	-	_	124,270
9	Depreciation/Amortization	-	-	-	-	-	-	-	25,158
10	Regulatory Amortization	-	4,610	-	-	-	981	-	5,994
11	Taxes		4 610	- (6)	-	-	981	-	11,072
12	Total Production & Transmission	=	4,610	(6)	-	-	981	-	406,816
13	Distribution Operating Expenses	=	-	(1)	(852)	-	=	-	19,507
14	Depreciation/Amortization	(80)	-	-	-	-	-	-	19,240
15 16	Taxes Total Distribution	(80)	3	(1)	(852)	-	-	-	22,196 60,943
17	Customer Accounting	_	_	_	_	_	-	_	10,279
18	Customer Service & Information	-	(20,102)	(8)	-	-	-	-	1,190
19	Sales Expenses	-	-	-	-	-	-	-	4
	Administrative & General								
20	Operating Expenses	-	-	(75)	-	749	-	-	45,664
21	Depreciation/Amortization	-	-	-	-	-	-	-	10,906
22 23	Taxes Total Admin. & General	-	=	(75)	-	749	-	-	56,570
24	Total Electric Expenses	(80)	(15,489)	(90)	(852)	749	981	-	535,802
25	OPERATING INCOME BEFORE FIT	80	15,563	90	852	(749)	(981)	-	127,017
26	FEDERAL INCOME TAX Current Accrual	28	5,447	32	298	(262)	(343)	(126)	16,698
27	Debt Interest	-	-	-	-	(202)	(545)	(120)	(72)
28	Deferred Income Taxes	_	-	-	_	-	_	_	16,402
29	Amortized ITC - Noxon	-	-	-	=	-	-	-	(114)
30	NET OPERATING INCOME	\$52	\$10,116	\$59	\$554	(\$487)	(638)	126	94,103
	RATE BASE								
	PLANT IN SERVICE								
31 32	Intangible Production	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$84,081 706,894
33	Transmission	-	-	-	-	-	-	-	328,012
34	Distribution	_	_	_	_	_	=	_	696,082
35	General		=	_	_	=	=	-	140,218
36	Total Plant in Service	÷	-	=	=	-	=	-	1,955,287
27	ACCUMULATED DEPRECIATION/AMORT Intangible								3,744
37 38	Production	-	-	-	-	-	-	_	286,300
39	Transmission	=	-	-	-	-	_	-	111,144
40	Distribution	=	=	=	-	-	-	-	209,101
41	General		-	-	-	-	-	-	56,694
42 43	Total Accumulated Depreciation NET PLANT	-	-	-	-	-	-	-	666,983 1,288,304
43	DEFERRED TAXES	-	-	-	-	-	-	-	(201,163)
45	Net Plant After DFIT		=	-	-	-	-	-	1,087,141
46	DEFERRED DEBITS AND CREDITS	-	-	-	-	-	-	-	11,854
47	WORKING CAPITAL		-	=	=	-	-	-	31,877
48	TOTAL RATE BASE	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,130,872
49	RATE OF RETURN								8.32%
50	REVENUE REQUIREMENT	(84)	(16,294)	(94)	(892)	784	1,027	(203)	(1,299)

Line No.	DESCRIPTION	Pro Forma Power Supply	Pro Forma Transmission Rev/Exp	Pro Forma Labor Non-Exec	Pro Forma Labor Exec	Pro Forma Employee Benefits	Pro Forma Insurance	Pro Forma Property Tax	Restate 2011 Capital
	Adjustment Number Workpaper Reference	3.00 E-PPS	3.01 E-PTR	3.02 E-PLN	3.03 E-PLE	3.04 E-PEB	3.05 E-PI	3.06 E-PT	3.07 E-RCAP
	REVENUES Total Constal Projects	ė.	ė.	do.		**	ė.	e.	**
1	Total General Business	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2	Interdepartmental Sales Sales for Resale	(29,491)	-	-	-	-	-	-	_
4	Total Sales of Electricity	(29,491)							
5	Other Revenue	(118,125)	(62)	_	_	_	_	_	_
6	Total Electric Revenue	(147,616)	(62)	-	-	-	-	-	-
	EXPENSES								
	Production and Transmission								
7	Operating Expenses	(96,772)	747	738	1	1,110	-	-	-
8 9	Purchased Power Depreciation/Amortization	(42,786)	-	-	-	-	-	-	406
10	Regulatory Amortization	-	-	-	-	_	-	-	400
11	Taxes	_	_	_	_	_	_	1,341	
12	Total Production & Transmission	(139,558)	747	738	1	1,110	-	1,341	406
	Distribution								
13	Operating Expenses	-	-	540	-	785	-	-	-
14	Depreciation/Amortization	-	-	-	-	-	-	-	836
15 16	Taxes Total Distribution	-	-	540	-	785	-	651 651	836
17	Customer Accounting	_	_	246	_	373	_	_	-
18	Customer Service & Information	-	-	21	-	32	-	-	_
19	Sales Expenses	-	-	-	-	=	=	-	-
	Administrative & General								
20	Operating Expenses	-	-	563	(14)	999	(102)	-	-
21 22	Depreciation/Amortization Taxes	-	-	-	-	-	-	13	451
23	Total Admin. & General		-	563	(14)	999	(102)	13	451
		(120.550)							
24	Total Electric Expenses	(139,558)	747	2,108	(13)	3,299	(102)	2,005	1,693
25	OPERATING INCOME BEFORE FIT	(8,058)	(809)	(2,108)	13	(3,299)	102	(2,005)	(1,693)
26	FEDERAL INCOME TAX Current Accrual	(2,820)	(283)	(738)	5	(1,155)	36	(702)	(593)
27	Debt Interest	(2,820)	(263)	(736)	-	(1,133)	-	(702)	(321)
28	Deferred Income Taxes	_	_	_	_	_	_	_	(321)
29	Amortized ITC - Noxon		-	-	-	-	-	-	-
30	NET OPERATING INCOME	(\$5,238)	(\$526)	(\$1,370)	\$8	(\$2,144)	\$66	(\$1,303)	(\$779)
	RATE BASE								
	PLANT IN SERVICE								
31	Intangible	\$0	\$0	\$0	\$0	\$0	\$0	\$0	(\$629)
32	Production	-	-	-	-	-	-	-	6,339
33	Transmission	-	-	-	-	-	-	-	12,193
34 35	Distribution	-	-	-	-	-	-	-	25,789
36	General Total Plant in Service	-	-	-	-	-	-	-	7,589 51,281
	ACCUMULATED DEPRECIATION/AMORT	=	=	=	=	_	_		
37	Intangible	_	_	_	_	_	_	_	(553)
38	Production	-	_	_	_	_	_	_	6,455
39	Transmission	-	-	-	-	-	-	-	2,428
40	Distribution	-	-	-	-	-	-	-	4,727
41	General	-	=	=	=	-	-	=	977
42 43	Total Accumulated Depreciation NET PLANT		-	-	-	-	-	-	14,034 37,247
43	DEFERRED TAXES	-	-	-	-	-	-	-	(6,332)
45	Net Plant After DFIT	-	-	-	-	-	-	-	30,915
46	DEFERRED DEBITS AND CREDITS	-	-	_	-	_	_	_	-
47	WORKING CAPITAL		-	_	-	-	-	-	-
48	TOTAL RATE BASE	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$30,915
49	RATE OF RETURN								
50	REVENUE REQUIREMENT	8,437	847	2,207	(14)	3,454	(107)	2,099	5,363

AVISTA UTILITIES
WASHINGTON ELECTRIC RESULTS
TWELVE MONTHS ENDED DECEMBER 31, 2011

(000'S OF DOLLARS) Alternative analysis of impact of 2012/2013 rate base and DSM Planned DSM Attrition Capital Add Line Pro Forma Capital Add Adjusted DESCRIPTION SUB-TOTAL 2013 AMA Total (1) No. 2012 PF-Ttl 4.02 4.03 AA-Ttl Adjustment Number 4.00 4.01 Workpaper Reference E-CAP12 E-CAP13 E-DSMA E-Other REVENUES Total General Business \$454,285 \$0 \$0 \$0 \$0 \$454,285 Interdepartmental Sales 820 820 Sales for Resale 47,500 47,500 Total Sales of Electricity 502,605 502,605 Other Revenue 12,536 12,536 Total Electric Revenue 515,141 515,141 EXPENSES Production and Transmission Operating Expenses 146,146 146,146 Purchased Power 81,484 81,484 Depreciation/Amortization 25,564 1.091 120 26,775 10 Regulatory Amortization 5.994 5,994 11 Taxes 12,413 12,413 Total Production & Transmission 1,091 120 271,601 272,812 12 Operating Expenses 13 20,832 20,832 14 Depreciation/Amortization 20,076 1,354 437 21.867 15 Taxes 22.847 22,847 16 Total Distribution 63,755 1.354 437 65,546 17 10,898 10,898 Customer Accounting Customer Service & Information 3,977 5,220 1,243 19 Sales Expenses Administrative & General 47,110 47,210 20 Operating Expenses 100 4,716 1,091 21 Depreciation/Amortization 11,357 17,164 22 13 Taxes Total Admin. & General 58,480 1,091 100 23 4,716 64,387 Total Electric Expenses 24 405,981 7,161 1,648 3,977 100 418,867 OPERATING INCOME BEFORE FIT 25 109,160 (7,161) (1,648) (3,977) (100 96,274 FEDERAL INCOME TAX 26 Current Accrual 10,448 (2.506)(577)(1,392)(35 5.938 27 Debt Interest (394 (660)27 (1,026)28 Deferred Income Taxes 16,402 16,402 29 Amortized ITC - Noxon (27) (114) (141)30 NET OPERATING INCOME \$82,818 (\$65 (\$3,968) (\$1,098) (\$2,585) \$75,101 RATE BASE PLANT IN SERVICE 31 Intangible \$83,452 \$19,192 \$4,158 **\$**0 \$0 \$106,802 745,769 32 Production 713,233 30,821 1.715 340,205 16,945 4,676 361,826 33 Transmission 34 Distribution 721,871 48,541 15,354 785,766 15,196 6,185 35 147,807 169,188 36 Total Plant in Service 2,006,568 130,695 32,088 2,169,351 ACCUMULATED DEPRECIATION/AMORT 37 13,566 Intangible 3,191 5,815 4,560 38 Production \$292,755 18,419 8,195 \$319,369 39 Transmission 113,572 7,035 3,302 123,909 40 Distribution 213,828 20,455 11,065 245,348 41 General 57,671 7.953 4.278 69,902 Total Accumulated Depreciation 42 59,677 772,094 681,017 31,400 43 NET PLANT 1,325,551 71.018 688 1,397,257 44 DEFERRED TAXES (207,495 (7.562) (3.306) (218,363) 45 Net Plant After DFIT 1,118,056 63,456 (2,618)1,178,894 DEFERRED DEBITS AND CREDITS 11,854 11,854 46 47 WORKING CAPITAL 31,877 31,877 48 TOTAL RATE BASE 1,161,787 \$63,456 (\$2,618) \$0 \$0 1,222,625 RATE OF RETURN 7.13% Subtotal Revenue Requirement = 20,514 6.14% 50 REVENUE REQUIREMENT 20,988 14.824 1,421 4,164 105 41,502

<sup>(1)</sup> The Attrition Adjusted Total revenue requirement of \$41.502 million on line 50 developed by Dr. Lowry's Attrition Study is used for the final adjusted results and revenue requirement on an attrition adjusted basis. However, the values shown elsewhere in the Attrition Adjusted Total column, lines 1-48, above were used for the limited purpose of preparing the cost-of-service study that is presented by Company witness Ms. Knox, because these values more readily lend themselves to Ms. Knox's cost-of-service analysis.

	T	<del>                                     </del>	T		
Line No.	DESCRIPTION	Retail Revenue Credit	Depreciation Study	O&M Offsets	FINAL TOTAL
	Adjustment Number Workpaper Reference	4.04 E-RRC	4.05 E-DS	4.06 E-OFF	F-Ttl
	REVENUES				
1	Total General Business	\$0	\$0	\$0	\$454,285
2	Interdepartmental Sales	-	-	-	820
3 4	Sales for Resale Total Sales of Electricity		-	-	47,500 502,605
5	Other Revenue	-	_	-	12,536
6	Total Electric Revenue	-	=	-	515,141
	EXPENSES				
7	Production and Transmission Operating Expenses	3,469		(106)	149,509
8	Purchased Power	-	_	(100)	81,484
9	Depreciation/Amortization	-	(3,317)	-	23,458
10	Regulatory Amortization		-	-	5,994
11	Taxes		-	-	12,413
12	Total Production & Transmission	3,469	(3,317)	(106)	272,858
13	Distribution Operating Expenses	-	=	(824)	20,008
14	Depreciation/Amortization	-	469	-	22,336
15	Taxes	-	-	-	22,847
16	Total Distribution	-	469	(824)	65,191
17	Customer Accounting	-	-	-	10,898
18	Customer Service & Information	=	=	-	5,220
19	Sales Expenses	-	=	-	4
20	Administrative & General Operating Expenses			(45)	47,165
21	Depreciation/Amortization	-	(143)	(43)	17,021
22	Taxes	-	-	-	13
23	Total Admin. & General	-	(143)	(45)	64,199
24	Total Electric Expenses	3,469	(2,991)	(975)	418,370
25	OPERATING INCOME BEFORE FIT	(3,469)	2,991	975	96,771
	FEDERAL INCOME TAX				
26	Current Accrual	(1,214)	1,047	341	6,112
27 28	Debt Interest Deferred Income Taxes	-	-	-	(1,026) 16,402
29	Amortized ITC - Noxon		-	-	(141)
30	NET OPERATING INCOME	(\$2,255)	1,944	634	\$75,424
	RATE BASE				
	PLANT IN SERVICE				
31	Intangible	\$0	\$0	\$0	\$106,802
32	Production	-	-	-	745,769
33 34	Transmission Distribution	-	-	-	361,826 785,766
35	General	-		-	169,188
36	Total Plant in Service	-	Ξ	-	2,169,351
	ACCUMULATED DEPRECIATION/AMORT				
37 38	Intangible Production	-	-	-	13,566 \$319,369
38 39	Transmission	-	-	- -	123,909
40	Distribution	-	-	-	245,348
41	General		-	-	69,902
42 43	Total Accumulated Depreciation NET PLANT	-	-		772,094 1,397,257
44	DEFERRED TAXES	=	-	=	(218,363
45	Net Plant After DFIT	-	-	-	1,178,894
46	DEFERRED DEBITS AND CREDITS	=	-	=	11,854
47	WORKING CAPITAL		=	-	31,877
48	TOTAL RATE BASE	\$0	\$0	\$0	1,222,625
49	RATE OF RETURN				6.17%
50	REVENUE REQUIREMENT	3,632	(3,132)	(1,021)	40,983