# **CLASS A**

# SOLID WASTE COMPANIES

### Annual Affiliated Interest and Subsidiary Report

**G-98** Harold LeMay Enterprises, Inc. 4111 192nd St. East Tacoma, WA 98446

Full name and address of Company

Correct name and address, if different than shown

#### WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION for the YEAR ENDING DECEMBER 31, 2017

Inquiries concerning this Report should be addressed to:

Name:	Heather Garland		Title:	Pricing Manager		
Address:	501 SE Columbia Sho	ores Blvd.	Ste 350			
City:	Vancouver	State:	WA		Zip:	98661
Telephone:	(360) 695-4923	Fax:	(360) 69	5-5091	E-Mail:	heatherg@wcnx.org

	Certification										
I certify that I, Ada	I certify that I, Adam Balogh, the responsible account officer for Harold LeMay Enterprises, Inc.										
have examined the	have examined the foregoing report; that, to the best of my knowledge, information and belief, all										
statements of fact	statements of fact contained in all attached schedules are true and said report is a correct										
statement of the b	ousiness and affairs of the	above-named res	pondent in respect to each and								
every matter set f	orth therein during the perio	od from January 1	, 2017, to December 31, 2017,								
inclusive.											
Name (Printed):	Adam Balogh	Title:	Division Controller								
Signature:	Adam Balogh	Date:	May 31, 2018								

#### AFFILIATED INTEREST TRANSACTION

1.	Company Identification			
	Full and Exact Name: Harold LeMay Enterpr	ises, Inc. ("LeMay")	_	Garbage Certificate No.: G-98
	Doing Business As		_	
2.	Annual Report/ Accounting Contact Person:			
	Heather Garland			Pricing Manager
	(nai	me)	_	(title)
	PO Box 61726		_	Vancouver, WA 98666
	(mailing	address)		(city, state, ZIP)
	501 SE Columbia Shores Blvd. #350		_	Vancouver, WA 98661
	(physical	address)		(city, state, ZIP)
	(360) 695-4923		_	(360) 695-5091
	(telep	hone)		(fax)
	heatherg@wcnx.org		_	
	(E-N	Aail)		(web site)
3.	Type of Business Structure:		C-Corp	
	.,,	(Proprietorship, Partners	•	LLC, LLP, etc.)
		( · · · · · · · · · · · · · · · · · · ·		-, ,,
4.	List cumulative cash transfers or assumptions	of liability in excess of 5 p	ercent:	
	Affiliated Interest or Subsidiary Interest		Amount	Date
	N/A			
	<u>-</u>	-		
5.	Summarize all affiliated interest transactions:			
			Total Dollar	
			Amounts	
	Company Name	Address	Of Transactions	Activity
1	Waste Connections, Inc. ("WCI")	3 Waterway Square Place, Suite 110 The Woodlands, TX 77380	\$3,425,051	See 6b below.
2	Mason County Garbage Company, Inc.	81 E. Wilbur Way Shelton, WA 98584	\$127,210	Material sales revenue passed-through from third-party processor to Mason
3	Mason County Garbage Company, Inc.	81 E. Wilbur Way Shelton, WA 98584	\$1,121	Shredding revenue received from Mason
4	Murrey's Disposal Company, Inc. dba Olympic Disposal	2058 Edgewood Drive Port Angeles, WA 98363	\$654	Shredding revenue received from Olympic
5	DM Disposal Company, Inc.	2058 Edgewood Drive Port Angeles, WA 98363	\$4,308	Shredding revenue received from DM Disposal
		13835 Military Rd. SE	1	

- 6. Additional information for affiliated interest transactions equal to or over \$100,000:
- a Balance Sheet and Income Statement See attached
- b Products or services: Waste Connections, Inc.:

Waste Connections, Inc. provides the following services to its subsidiary companies within their respective regions and districts:

- 1. Strategic direction and decision-making including all shareholder/investor relations and managerial decisions affecting operations.
- 2. All human resource functions including recruiting, training, investigation and development of personnel.
- 3. Financial Services Functions:
- a. All accounts payable processing, including vendor procurement and national account establishment.
- b. All cash processing, treasury & banking functions, debt payments and management thereof.
- c. All payroll management and support.
- d. Fixed asset accounting, processing and reconciliation.
- e. Accounting direction support, GAAP management, SEC reporting compliance, all federal, state and local tax management and reporting.
- f. Billing and invoicing and customer support including new customer service set up and initiatives.

4. All risk management functions, including carrier selection, monitoring as well as auto and workers' compensation claims administration and disposition.

5. Safety oversight direction, support and initiatives for enhancement.

- 6. Engineering, construction management and environmental services compliance.
- 7. Direct legal services and oversight of outside legal counsel.
- 8. Vehicle/Equipment procurement direction and support, including the establishment of all vehicle/equipment maintenance standards.

<u>Mason C</u>	County (	Garbage	<u>Company,</u>	Inc.: I	ntercompan	y transfer o	f Mason	's material	l sales	revenue	paid to	o LeMay	by	Pioneer	Recycl	ing
Services.	. LeMay	/ also prov	vides paper	r shred	ding service	s to Mason										

c Description of pricing basis:

For services provided by Waste Connections Inc.:

Allocation based on proportionate share of total operating expenses as adjusted. Regional support is charged directly to districts for direct expenses and allocated by customer count for indirect expenses by Waste Connections of Washington Inc.

Mason County Garbage Company, Inc.: actual price of materials paid to LeMay by Pioneer Recycling Services (3rd party pricing). Shredding fee is set to closely approximate 3rd party pricing.

d Description of loans:

e

	Loans between Waste Connections, Inc. and Harold LeMay Enterprises, Inc.	None
	Loans between Mason County Garbage Company, Inc. and Harold LeMay Enterprises, Inc.	None
е	Description of any obligations or liabilities assumed:	
	Harold LeMay Enterprises, Inc. has assumed no liabilities or obligations on behalf of any of the Affiliated Interests m	entioned above.
f	Affiliated interest or subsidiary activities:	

Waste Connections, Inc.: Parent company/corporate office provided management and administrative services.

g List all common officers and directors: See attached

# SCHEDULE 2C BALANCE SHEET - Mason County Garbage Company, Inc.

Complete this Balance Sheet in accordance with the end-of-year ledger figures as reflected in company books of account.

(L)	Account Name	Balance End of Year
	(a)	(b)
	Current Assets:	
1	Cash and Working Funds	(\$679
2	Special Deposits	
3	Temporary Cash Investments	
4	Notes Receivable	
5	Receivables from Affiliated Companies	
6	Accounts Receivable	\$627,964
7	Less: Allowance for Uncollectables	\$21,621
8	Net Accounts Receivable	\$606,343
9	Prepayments	\$829,296
10	Materials and Supplies	\$50,895
11	Other Current Assets (specific in Footnote)	
12	Total Current Assets	\$1,485,855
	Tangible Property:	
13	Solid Waste Operating Property (Schedule 2A, Line 12)	\$9,141,239
14	Less: Accumulated Depreciation (Schedule 2A, Line 22)	\$5,673,070
15	Net Solid Waste Operating Property	\$3,468,168
16	Total Net Tangible Property	\$3,468,168
	Intangible Property:	
17	Organization, Franchises, and Permits	\$6,382,898
18	Less: Accumulated Amortization - Credit	\$52,091
19	Other Intangible Property	
20	Less: Accumulated Amortization - Credit	
21	Total Net Intangible Property	\$6,330,807
	Other Assets and Deferred Items:	
22	Investment and Advances	(\$3,735,496
23	Undistributed Earnings from Subsidiaries	
24	Deferred Debits	
25	Other Assets and Deferred Items: (specify in Footnote)	
26	Total Other Assets and Deferred Items	(\$3,735,496
27	Total Assets (add lines 12, 16, 21 and 26)	\$7,549,335

# SCHEDULE 2D BALANCE SHEET - Mason County Garbage Company, Inc.

Complete this Balance Sheet in accordance with the end-of-year ledger figures as reflected in company books of account.

Line	Account Name	Balance End of Year
(L)	(a)	(b)
	Current Liabilities:	
1	Notes Payable	
2	Payables to Affiliated Companies	
3	Accounts Payable	\$582,635
4	Salaries and Wages Payable	\$127,663
5	Accrued Taxes	\$92,428
6	Current Portion of Long Term Debt (Equipment and Other)	
7	Other Current Liabilities (specify in Footnote)	\$50,126
8	Total Current Liabilities	\$852,851
	Long Term Debt After 1 Year:	
9	Equipment Obligations	
10	Other Long Term Debt (specify in Footnote)	
11	Unamortized Premium / Discount of Debt - (net)	
12	Total Long Term Debt After 1 Year	
	Deferred Credits and Other Items:	
13	Deferred Credits	\$4,756
14	Other Credits (specify in Footnote)	
15	Total Deferred and Other Credits	\$4,756
16	Total Liabilities (Add Lines 8, 12, and 15)	\$857,606
	Shareholder's and Proprietor's Equity:	
17	Capital Stock	
18	Capital Stock	
19	Paid in Capital in Excess of Par	
20	Other Capital (specify in Footnote)	
21	Total Capital Stock	
22	Proprietor's Equity	
23	Sole Proprietor's Capital	
24	Partnership Capital	
25	Total Proprietor's Capital	
26	Retained Earnings	\$6,691,729
27	Total Equity (Add Lines 21 and 26 or 25)	\$6,691,729
28	Total Liabilities and Equity (Line 16 plus Line 27)	\$7,549,335

### SCHEDULE 4

### **INCOME STATEMENT - Mason County Garbage Company, Inc.**

Complete this Total Company Income Statement in accordance with the end-of-year accumulated figures as reflected in company books of account.

Line Account Name Total Company						
	(b)	(c)				
	Revenues					
So	olid Waste Operating Revenues (Line 13d, Schedule 3)	\$7,547,270				
G	arants / Debt Forgiveness					
O	ther (specify in Footnote)	\$11,016				
	Total Revenues (Line 1 thru Line 3)	\$7,558,286				
<u> </u>	Expenses					
Er	mployee Salaries	\$1,643,397				
Er	mployee Benefits	\$270,224				
Tr	ruck Operating Costs	\$540,574				
Re	epair and Maintenance	\$529,771				
In	isurance and Safety	\$39,477				
Di	isposal and Processing	\$2,096,732				
De	epreciation	\$716,123				
Se	elling and Advertising	\$11,885				
O	iffice and Administration	\$234,678				
M	lanagement Fees	\$138,113				
Та	axes and Licenses	\$470,400				
Re	ents	\$106,655				
O	ther Expenses (specify in Footnote)					
	Total Expenses before Other Items (add Lines 5 through 17)	\$6,798,030				
	Net Income before Other Items (Line 4 minus Line 18)	\$760,256				
l	Other Income and Expenses					
O	ther Income/(Loss) (specify in Footnote)					
In	nterest, Dividends, and Other Investment Income/(Loss)					
Di	istrib./Undistrib. Income/(Loss) from Subsidiaries					
In	iterest Expense					
O	ther Deductions (specify in Footnote)					
	Total Other Income and Expenses (add Lines 20 through 25)					
	Net Income before Federal Income Taxes (Line 19 plus Line 25)	\$760,256				
Fe	ederal Income Taxes	\$258,487				
Ne	et Income (Loss) (Line 26 minus Line 27)	\$501,769				

#### Waste Connections, Inc. **Balance Sheet Summary**

Assets	]	December <u>2017</u>
Current assets:		
Cash and equivalents	\$	433,815,093
Accounts receivable		554,458,381
Current deferred tax assets		-
Current assets held for sale		1,596,229
Prepaid expenses & other current assetes		186,998,122
Total current assets		1,176,867,824
Restricted cash and investments		167,012,084
Property and equipment		4,820,933,636
Goodwill		4,681,774,221
Intangible assets		1,087,435,856
Long-term assets held for sale		12,624,620
Other assets		68,032,767
	\$	12,014,681,007
Liabilities and Equity		
Current liabilities:		
Accounts payable	\$	330,522,802
Book overdraft	•	19,223,408
Accrued liabilities		278,038,783
Deferred revenue		145,196,823
Current portion of contingent consideration		15,803,280
Current liabilities held for sale		2,154,712
Current portion of long-term debt		11,658,905
Total current liabilities		802,598,714
Long torm dobt		2 800 572 082
Long-term debt Long-term portion of contingent consideration		3,899,572,083 31,481,562
Long-term liabilities held for sale		51,401,502

Long-term portion of contingent consideration	31,481,562
Long-term liabilities held for sale	-
Other long-term liabilities	316,191,666
Deferred income taxes	690,766,734
Total liabilities	5,740,610,758
Equity:	
Common stock	4,187,568,381
Additional paid-in capital	115,742,741
Accumulated other comprehensive income	108,413,317
Treasury stock	-
Retained earnings	1,856,945,979
Total Waste Connections' equity	6,268,670,418
Noncontrolling interests	5,399,821
Total equity	6,274,070,239

\$

12,014,680,998

### Waste Connections, Inc. Consolidated Income Statement

	12 Months Ended <u>12/31/2017</u>
Revenues	\$ 4,630,487,874
Operating expenses:	
Cost of operations	\$ 2,704,775,375
Selling, general and administrative	\$ 509,638,111
Depreciation	\$ 530,186,729
Amortization	\$ 102,297,050
Loss on sale of operations/assets	\$ 156,139,501
Loss on prior office leases	\$ 353,128
Income from operations	627,097,979
Interest expense	\$ (661,463,166)
Interest income	\$ 541,338,985
Other income (expense), net	\$ 3,736,296
Foreign Transaction Exchange (Gain) and	\$ (2,199,930)
Income before tax provision	508,510,165
Income tax provision	\$ 68,909,621
Net income	577,419,786
Less: net income attributable to noncontrolling interests	\$ (602,301)
Net income attributable to WCN	\$ 576,817,485