



Stephen G. Branscum
Group Vice President
Coal Marketing

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November 7, 2013

Mr. Glenn Dudar
Operations Manager
Westshore Terminals Limited Partnership
1 Roberts Bank, Delta, BC V4M 4G5
Canada

Dear Mr. Dudar:

As part of our voluntary commitment to honor Port Metro Vancouver's request for a redundant dust mitigation measure, BNSF Railway, in cooperation with our coal shippers, is pursuing building a re-spray center along our rail line in the United States for coal shipments bound for Vancouver, BC. We take this commitment very seriously, and this is why for nearly a decade we have been very proactive in our efforts to mitigate coal dust.

It is our intent to establish the re-spray center approximately halfway between Powder River Basin (PRB) mines located in Wyoming and Montana and Vancouver, BC by the summer of 2014. It is important to note there could be unforeseen and uncontrollable issues that may have the potential to impact our progress. However, the re-spray center is a top priority for us and we are aggressively working to ensure we are doing everything reasonably possible to meet the target date.

Once the re-spray center is operational, we expect that all coal transported to Vancouver will be treated at the facility. We have been working closely with our shippers, and those who plan to export coal from the ports we serve in Vancouver have agreed to treat their coal at the re-spray facility.

This additional effort provides another level of redundancy to an already well-established mitigation process. Most importantly, establishing the re-spray center demonstrates our ongoing commitment to the communities where we operate that coal dust will not be an issue.

As you know, BNSF's research and experience has shown coal dust can be a localized issue near mine-loading points, but that it substantially decreases as the railcars move further from the PRB. Since 2005, BNSF has been on the forefront of extensive research regarding the impacts of coal dust escaping from railcars that are loaded at the PRB mines and effective methods of preventing the loss of coal dust from loaded cars. BNSF has established its coal-loading rule, which effectively eliminates coal dust even in areas near the mine-loading points.

BNSF proudly serves British Columbia, transporting both Canadian and U.S. goods between the two strategic trading partners. In fact, one-third of BNSF's volume is tied to international trade with Canada, Mexico and the U.S. and Canadian ports BNSF serves. We are committed to safely transporting all of the commodities we carry, including coal.

We look forward to our continued successful relationship with both Westshore Terminals and Port Metro Vancouver to facilitate the safe and responsible transportation of goods between Canada and the United States.

Sincerely,

A handwritten signature in cursive script, reading "Stephen G. Branscum". The signature is written in black ink and is positioned above the printed name.

Stephen G. Branscum
Group Vice President, Coal Marketing
BNSF Railway