

Sure-Way Systems 2004
Balance Sheet
December 31, 2004

EXHIBIT _____ (DS 2)

ASSETS

Current Assets	
Florida Checking	1,999.89
First Security Checking	(39,960.08)
Checking-FARMERS & MERCHANTS	3,682.63
Regions Bank-Alabama	1,813.36
Holding	180,568.59
Accounts Receivable	361,230.93
Prepaid Expenses	67,339.92
Employee Advances	25,774.37
Deposits	1,006.00
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Total Current Assets	603,455.61
Property and Equipment	
Equipment	1,234,814.63
A/D Equipment	(778,161.01)
Automobiles	607,725.46
A/D Automobiles & Trucks	(463,569.51)
Leased Vehicles	25,492.05
A/D Leased Vehicles	(25,498.00)
Tipper	4,726.06
A/D Tipper	(2,330.57)
Building	648,823.95
A/D Building	(121,067.79)
Building Improvements	63,954.37
A/D Building Improvements	(9,741.10)
Sharps Containers	313,792.02
A/D Containers	(72,660.50)
Sharps Equipment	190,649.42
A/D Sharps Equipment	(11,662.46)
Mold Modifications	30,200.00
A/D Mold Modifications	(25,902.79)
Tools	44,400.00
A/D Molds	(73,918.17)
AL Assets	359,029.20
A/D AL Assets	(3,001.19)
GE Assets	109,253.22
A/D GE Assets	(32,463.75)
Land	29,973.00
Land Held for Investment	107,362.80
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Total Property and Equipment	2,150,219.34
Other Assets	
Escrow Receivable	2,500.00
Allowance for Doubtful Account	(6,597.84)
Prepaid Insurance	2,583.16

**Sure-Way Systems 2004
Balance Sheet
December 31, 2004**

Loan Receiv-GDCD, LLC	6,327.67	
Customer Accts	8,000.00	
Customer Accts-Goodwill	(1,183.32)	
Investment in Hawaii BioWaste	201,374.96	
Stock Owned-Western States	500.00	
Deferred Tax Asset	11,674.00	
Total Other Assets		<u>225,178.63</u>
Total Assets		<u><u>2,978,853.58</u></u>
LIABILITIES AND CAPITAL		
Current Liabilities		
Accounts Payable	213,170.21	
Commissions Payable	5,032.53	
Customer Prepays	11,638.26	
Insurance Payable	9,189.09	
First Citizens Credit Line MT	182,240.13	
Interest Payable	7,383.73	
Current Portion Long-Term Debt	162,006.38	
Accrued Vacation Payable	26,549.66	
Loan Payable to Dudley Chilcot	7,947.54	
Deferred Taxes Payable	158,686.00	
Total Current Liabilities		783,843.53
Long-Term Liabilities		
Notes Payable-Noncurrent	1,260,529.30	
Total Long-Term Liabilities		<u>1,260,529.30</u>
Total Liabilities		2,044,372.83
Capital		
Beginning Balance Equity	(26,207.92)	
Common Stock	997,902.81	
Retained Earnings	144,004.53	
Treasury Stock	(73,027.42)	
Subscription/Treasury Stock	(183,523.03)	
Net Income	75,331.78	
Total Capital		<u>934,480.75</u>
Total Liabilities & Capital		<u><u>2,978,853.58</u></u>

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 Sure-Way Systems 2004
 Income Statement
 For the Twelve Months Ending December 31, 2004

	Current Month		Year to Date	
Revenues				
Service Fees	159,075.58	49.57	2,023,168.54	57.90
X-Ray Supplies	25.00	0.01	25.00	0.00
X-Ray Income	6,121.93	1.91	109,138.72	3.12
Sharps Fees	89,949.52	28.03	1,012,228.37	28.97
Other Income	3,138.97	0.98	40,462.28	1.16
Investment Gain (Loss)	(6,493.00)	(2.02)	(6,493.00)	(0.19)
Container Income	69,093.53	21.53	315,439.11	9.03
Equipment Sale Income	0.00	0.00	32.00	0.00
Sales/Fee Refunds	0.00	0.00	298.44	0.01
Total Revenues	320,911.53	100.00	3,494,299.46	100.00
Cost of Sales				
Cost of Sales	0.00	0.00	(774.90)	(0.02)
Cost of Goods Sold	41,081.63	12.80	146,191.44	4.18
Total Cost of Sales	41,081.63	12.80	145,416.54	4.16
Gross Profit	279,829.90	87.20	3,348,882.92	95.84
Expenses				
Advertising Expense	110.00	0.03	3,243.37	0.09
Bad Debt Expense	6,163.40	1.92	29,938.46	0.86
Bank Charges	339.29	0.11	18,161.28	0.52
Car Allowance	525.00	0.16	4,030.00	0.12
Charitable Contributions Exp	5.00	0.00	397.25	0.01
Commissions and Fees Exp	1,957.05	0.61	17,880.45	0.51
Contract Labor	8,301.67	2.59	78,289.18	2.24
Depreciation Expense	25,156.18	7.84	301,348.02	8.62
Disposal Costs	8,217.08	2.56	95,335.66	2.73
Dues and Subscriptions Exp	0.00	0.00	1,739.25	0.05
Employee Benefit Programs Exp	8,819.96	2.75	118,304.42	3.39
Finance/Late Charges Expense	938.38	0.29	23,118.80	0.66
Freight Expense	919.30	0.29	15,316.58	0.44
Fuel Expense	11,220.62	3.50	146,509.51	4.19
Incineration Fee	0.00	0.00	9,736.98	0.28
Income Tax Expense	0.00	0.00	2,206.00	0.06
Insurance Expense	36,067.11	11.24	152,108.50	4.35
Interest Expense	2,824.95	0.88	89,520.82	2.56
Landfill Expenses	10,340.16	3.22	91,444.33	2.62
Legal and Professional Expense	133.38	0.04	9,339.18	0.27
Licenses Expense	918.67	0.29	15,262.46	0.44
Lodging Expenses	2,623.80	0.82	32,779.93	0.94
Maintenance Expense	6,106.49	1.90	82,225.94	2.35
Meals and Entertainment Exp	689.12	0.21	7,651.62	0.22
Mileage Reimbursement Exp	77.35	0.02	892.30	0.03

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Moving Expenses	0.00	0.00	450.00	0.01
Payroll Tax Expense	0.00	0.00	3,342.71	0.10
Payroll Expense (Contract)	89,399.32	27.86	1,353,236.45	38.73
Penalties and Fines Exp	0.00	0.00	135.00	0.00
Other Taxes	2,571.88	0.80	28,010.84	0.80
Per Diem Expenses	1,225.00	0.38	17,614.75	0.50
Postage Expense	1,324.56	0.41	15,715.97	0.45
Rent or Lease Expense	2,670.90	0.83	114,821.48	3.29
Sales Tax Expense	0.00	0.00	2,532.74	0.07
Sharps Contractor	10,013.97	3.12	79,444.41	2.27
Sharps Supplies	0.00	0.00	12,182.67	0.35
Supplies Expense	7,595.91	2.37	105,418.36	3.02
Telephone Expense	3,467.63	1.08	47,896.80	1.37
Testing Expense	0.00	0.00	(325.00)	(0.01)
Travel Expense	810.29	0.25	11,906.61	0.34
Tax Expense	0.00	0.00	585.29	0.02
Salaries Expense	93.00	0.03	279.00	0.01
Workmans Comp Insurance	0.00	0.00	5,565.86	0.16
Utilities Expense	5,009.33	1.56	68,684.92	1.97
Other Expense	0.00	0.00	565.00	0.02
Waste Hauling Expense	215.51	0.07	10,902.54	0.31
Work Comp Expenses	13,676.00	4.26	47,804.45	1.37
	<u>270,527.26</u>	<u>84.30</u>	<u>3,273,551.14</u>	<u>93.68</u>
Total Expenses				
Net Income	<u>9,302.64</u>	<u>2.90</u>	<u>75,331.78</u>	<u>2.16</u>

WA BIOHAZARD WASTE DISPOSAL DIVISION PROFORMA PROFIT & LOSS STATEMENT

Month	Mth 1	Mth 2	Mth 3	Mth 4	Mth 5	Mth 6	Mth 7	Mth 8	Mth 9	Mth 10	Mth 11	Mth 12	Year	Annualized Year	Remarks
	1	2	3	4	5	6	7	8	9	10	11	12	280	Mth 12 - 12	
Pickup Route Miles/month	1,300	1,300	1,300	1,600	1,600	1,800	1,900	2,300	2,600	3,000	3,000	3,500	24,000	42,000	1,000 miles per month for outlying areas * incremental mileage as customers are added and sales increases.
Long-Haul Miles/month	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	13,200	14,400	Total Trip, ID Transfer station to Butte 300 mi. rounded. Round trip, 2 trips per month. Below in the \$\$ the prorata % of WA vs ID waste is allocated.
Sales Revenue	\$4,229	\$6,344	\$8,459	\$10,574	\$12,888	\$14,803	\$16,918	\$19,032	\$21,147	\$23,262	\$25,377	\$28,492	\$162,833	\$304,519	Stericycle Revenue \$7.6MM * 16% of population is in Eastern WA = \$3 * 25% net share target. Revenue growth toward market share at 17% each month.
Operational Expenses:															
Labor Hours	121	121	121	121	121	121	121	121	121	121	121	121	1,458	1,458	70% FTE, Don Crossler, Ref labor worksheet.
Labor Wages	\$1,820	\$1,820	\$1,820	\$1,820	\$1,820	\$1,820	\$1,820	\$1,820	\$1,820	\$1,820	\$1,820	\$1,820	\$21,840	\$21,840	Don Crossler, Ref labor worksheet.
Payroll Taxes	\$210	\$210	\$210	\$210	\$210	\$210	\$210	\$210	\$210	\$210	\$210	\$210	\$2,520	\$2,520	FUTA, Medicare, SSI, WA unemployment
Workers Comp	\$134	\$134	\$134	\$134	\$134	\$134	\$134	\$134	\$134	\$134	\$134	\$134	\$1,607	\$1,607	Work comp.
Empl Health Insur	\$188	\$188	\$188	\$188	\$188	\$188	\$188	\$188	\$188	\$188	\$188	\$188	\$2,277	\$2,277	Individual rate \$283 / mth * 70%
Installation Costs: Collection Containers	\$169	\$254	\$338	\$423	\$508	\$592	\$677	\$761	\$846	\$930	\$1,015	\$1,101	\$6,513	\$12,180	4% of revenues. Stericycle Total Container expenses are approx 3% of revenues. at (209,184 / 7,612,968).
Pickup Vehicle Cost	\$910	\$910	\$1,120	\$1,120	\$1,330	\$1,330	\$1,540	\$1,540	\$1,750	\$1,750	\$1,960	\$2,170	\$16,800	\$29,400	Utilized .70 per mile. Independent van size rates showing over \$50. The trucks are bigger and more expensive. Est. 25% of ID Transfer station rent.
Rent Idaho transfer station	\$38	\$38	\$38	\$38	\$38	\$38	\$38	\$38	\$38	\$38	\$38	\$38	\$450	\$450	"All-in" vehicle cost of \$1.00 per mile for long-haul transportation. Independent trucking companies (Roche) currently charge over \$1.00 for independent driver hauling.
Long-Haul Vehicle Cost @ \$1.00/mile	\$100	\$150	\$200	\$250	\$300	\$350	\$400	\$450	\$500	\$550	\$600	\$650	\$3,650	\$7,200	Independent driver rate is the market rate for drivers using their own equipment.
Plant Processing Expense (incl Landfill)	\$1,322	\$1,982	\$2,643	\$3,304	\$3,965	\$4,626	\$5,287	\$5,947	\$6,608	\$7,269	\$7,930	\$8,591	\$59,883	\$95,158	Plant processing expenses allocated based on population comparisons with MT and prorate as revenues increase. (MT Plant 2004 Exp / 12) * 20% expected WA share of Plant Utilization (% of monthly revenue as revenues increase toward 100% of monthly revenue in month 12). 20% = (Market share 25% of 1,007,925 Eastern WA population) resulting in 20% compared with MT 1,000,000 population. Per US Census Bureau the 2004 population for estimate for Eastern WA counties is 1,007,925. Rounded population up to 800,000 to include outlying regions (est.).
Operating Taxes	\$431	\$647	\$863	\$1,079	\$1,294	\$1,510	\$1,726	\$1,941	\$2,157	\$2,373	\$2,588	\$2,804	\$19,609	\$31,081	city of Spokane tax 17% * 80% of revenues from Spokane area.
Taxes (B&O) @ Rev X .00484	\$20	\$31	\$41	\$51	\$61	\$72	\$82	\$92	\$102	\$113	\$123	\$134	\$1,474	\$2,400	Est based on other States
Other Taxes	\$600	\$600	\$600	\$600	\$600	\$600	\$600	\$600	\$600	\$600	\$600	\$600	\$7,200	\$7,200	1% of revenues
Supplies	\$42	\$63	\$85	\$108	\$127	\$148	\$169	\$190	\$211	\$233	\$254	\$275	\$1,628	\$2,400	Miscellaneous ancillary equipment.
Other Equipment Expense	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$12,000	\$12,000	
Subtotal Direct Expenses	\$4,000	\$5,384	\$6,437	\$8,280	\$9,732	\$11,227	\$12,850	\$14,601	\$16,454	\$18,307	\$20,160	\$22,013	\$178,266	\$208,295	
Gross Profit	(\$4,000)	(\$1,165)	(\$93)	\$169	\$1,841	\$2,703	\$3,176	\$4,598	\$5,431	\$7,295	\$8,017	\$9,880	\$33,567	\$95,224	
Gross Profit %	(29%)	(11%)	(1%)	2%	17%	21%	21%	27%	29%	31%	32%	32%	21%	31%	
Selling, General & Administrative Expenses:															
Sales & Marketing (Regional Sales Mgr)	\$2,400	\$2,400	\$2,400	\$2,400	\$2,400	\$2,400	\$2,400	\$2,400	\$2,400	\$2,400	\$2,400	\$2,400	\$28,800	\$28,800	Regional Mgr/Cony Miller, 80% of time. Ref labor worksheet.
Payroll Taxes	\$277	\$277	\$277	\$277	\$277	\$277	\$277	\$277	\$277	\$277	\$277	\$277	\$3,323	\$3,323	FUTA, Medicare, SSI, WA unemployment
Workers Comp	\$177	\$177	\$177	\$177	\$177	\$177	\$177	\$177	\$177	\$177	\$177	\$177	\$2,120	\$2,120	Workers comp.
Empl Health Insur	\$226	\$226	\$226	\$226	\$226	\$226	\$226	\$226	\$226	\$226	\$226	\$226	\$2,717	\$2,717	Individual rate \$283 / mth * 80%
Travel	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$6,000	\$6,000	\$50 per diem travel * (5 days per week * 2 weeks travel per month)
Licensing	\$1,680	\$1,680	\$1,680	\$1,680	\$1,680	\$1,680	\$1,680	\$1,680	\$1,680	\$1,680	\$1,680	\$1,680	\$20,160	\$20,160	\$200 WAUTC paid with Application for Certificate... \$1,000 license per Gary Chittcott. \$468 remaining licenses estimated based on experience in other states.
Other Labor	\$325	\$488	\$650	\$813	\$975	\$1,138	\$1,300	\$1,463	\$1,626	\$1,789	\$1,952	\$2,115	\$12,513	\$23,400	See attached labor sheet with people, annual \$, and time allocation. Other labor is allocated prorata as sales increase.
Payroll Taxes	\$28	\$42	\$56	\$70	\$84	\$98	\$112	\$126	\$140	\$154	\$168	\$182	\$1,070	\$2,001	FUTA, Medicare, SSI, MT State Unemployment
Admin Workers Comp	\$24	\$36	\$48	\$60	\$72	\$84	\$96	\$108	\$120	\$132	\$144	\$156	\$1,722	\$3,000	workers comp
Office supplies	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$600	\$600	est
Postage	\$87	\$87	\$87	\$87	\$87	\$87	\$87	\$87	\$87	\$87	\$87	\$87	\$1,044	\$1,044	\$.37 per stamp * (5,900 Stericycle customers * 16% of population in Eastern WA * 25% SWS market share)
Printing	\$118	\$118	\$118	\$118	\$118	\$118	\$118	\$118	\$118	\$118	\$118	\$118	\$1,416	\$1,416	\$.25 per piece 2 pgs. 5,900 Stericycle customers * 16% population in Eastern WA * 25% market share.
Telephone	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$1,200	\$1,200	
Utilities															
Misc															
Subtotal S,G,&A	\$5,623	\$4,332	\$4,520	\$4,708	\$4,897	\$5,085	\$5,274	\$5,462	\$5,650	\$5,839	\$6,027	\$6,216	\$63,635	\$76,287	
Net Profit before Income Tax	(\$1,623)	(\$5,487)	(\$4,613)	(\$4,539)	(\$3,056)	(\$2,382)	(\$1,694)	(\$984)	(\$219)	(\$216)	(\$1,288)	(\$1,801)	(\$30,068)	(\$18,957)	
Income Tax														\$8,445	
Net Income After Tax	(\$1,623)	(\$5,487)	(\$4,613)	(\$4,539)	(\$3,056)	(\$2,382)	(\$1,694)	(\$984)	(\$219)	(\$216)	(\$1,288)	(\$1,801)	(\$30,068)	(\$12,512)	4%

EXHIBIT

(OS3)

VA BIOHAZARD WASTE DISPOSAL DIVISION PROFORMA BALANCE SHEET

Initial Values	Mth 1	Mth 2	Mth 3	Mth 4	Mth 5	Mth 6	Mth 7	Mth 8	Mth 9	Mth 10	Mth 11	Mth 12	Year 1	Selected Inc (Dec)
ASSETS														
CURRENT ASSETS:														
CASH	\$1,000	\$2,377	\$1,651	\$1,923	\$1,269	\$1,089	\$1,802	\$1,981	\$1,847	\$1,616	\$1,869	\$1,358		\$1,887
ACCOUNTS RECEIVABLE		\$4,229	\$6,344	\$8,459	\$10,574	\$12,888	\$14,803	\$16,918	\$19,032	\$21,147	\$23,262	\$25,377		\$25,377
MATERIALS (Containers expensed as put in service) SUPPLIES														\$512
TOTAL CURRENT ASSETS	\$1,000	\$2,377	\$5,880	\$9,267	\$11,872	\$14,290	\$16,592	\$18,898	\$20,879	\$22,763	\$24,931	\$26,732		\$27,244
LONG TERM ASSETS:														
EQUIPMENT (Other miscellaneous equipment. Vehicles are already owned, and are charged as an "all-in" mileage rate.)	\$1,000													
TOTAL LONG TERM ASSETS	\$1,000													
TOTAL ASSETS	\$2,000	\$2,377	\$5,880	\$9,267	\$11,872	\$14,290	\$16,592	\$18,898	\$20,879	\$22,763	\$24,931	\$26,732		\$27,244
LIABILITIES AND EQUITY														
LIABILITIES:														
ACCRUED ACCOUNTS PAYABLE														
ACCRUED Liabilities														
ACCRUED other														
Operations funding allocated from Corporate	\$2,000	\$12,000	\$21,000	\$28,000	\$34,000	\$39,000	\$44,000	\$51,000	\$53,800	\$55,900	\$58,800	\$56,800		\$44,800
TOTAL LIABILITIES	\$2,000	\$12,000	\$21,000	\$28,000	\$34,000	\$39,000	\$44,000	\$51,000	\$53,800	\$55,900	\$58,800	\$56,800		\$44,800
EQUITY														
CAPITAL INVESTMENT														
Moie: Project funding will utilize operating cash flow and Corporate credit facilities as funds are necessary. Existing undervalued equipment from Northern ID will service the area. Funding will cover operating losses during startup phase.														
RETAINED EARNINGS														
TOTAL EQUITY	(\$9,623)	(\$15,120)	(\$19,733)	(\$24,272)	(\$27,328)	(\$28,710)	(\$31,808)	(\$32,702)	(\$32,921)	(\$33,137)	(\$31,869)	(\$30,068)		(\$17,566)
TOTAL LIAB & EQUITY	\$2,000	\$2,377	\$5,880	\$9,267	\$11,872	\$14,290	\$16,592	\$18,898	\$20,879	\$22,763	\$24,931	\$26,732		\$27,244

Cash provided by other SWS operations during startup phase.

M&S expensed as used for more conservative presentation.

Service business: Assets primarily vehicles, containers, and people. Most assets for service are already owned and in place. Charge only as used.

Current liabilities not accrued for more conservative presentation of working capital.

Cash provided by other SWS operations during startup phase. Debt to parent Co repaid as project division generates positive cash flow.

Sure-Way Systems
 WA UTC Permit Application Process
 Additional Supporting Information and Sources
 Data Request #51 - Labor Services

	Annual \$	% time	Allocated \$
<u>Sales & Regional Mgr</u>			
Cory Miller	\$36,000	80%	\$28,800
<u>Driver</u>			
Don Crossler	\$31,200	70%	\$21,840
Darren Shelton	\$41,000	5%	\$2,050
Richard Eklund	\$19,000	10%	\$1,900
Roger Rolando	\$19,000	10%	\$1,900
Dustin LeProwse	\$19,000	10%	\$1,900
James Close	\$36,000	10%	\$3,600
Kimberly Lamb	\$23,000	5%	\$1,150
Amy Graveley-Tate	\$23,000	5%	\$1,150
Christie Shelton	\$55,000	5%	\$2,750
Lual Krautter	\$10,000	5%	\$500
Gary Chilcott	\$75,000	5%	\$3,750
Dudley Chilcott	\$55,000	5%	\$2,750
	<u>\$375,000</u>		<u>\$23,400</u>

Sure-Way Systems
WA UTC Permit Application Process
Additional Supporting Information and Sources

POPULATION

Spokane County, Washington

People QuickFacts Population, 2003 estimate	Spokane County	Washington
431,027	6,131,445	

<http://quickfacts.census.gov/qfd/states/53/53063.html>

University of AL

Vehicles & Rates

Fleet Services Motor Pool has rental vehicles available to conduct official UA business only.

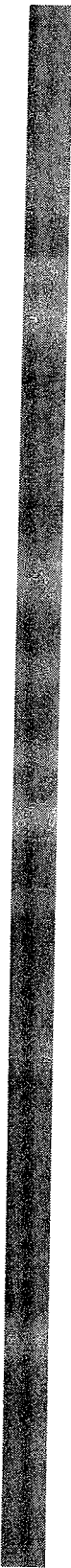
Rental rates are the greater of the daily rate or the mileage rate with the minimum charge equal to the daily rate. Rates include fuel and insurance coverage. Payment is only accepted through an established account number in the UA financial system.

The reimbursement rate for personal vehicle usage is currently 40.5 cents per mile.

Rates effective 1/1/2005.

Rental Fleet Vehicles	Minimum Daily Rate	Mileage Rate
Sedans	\$37.00	\$0.37 per mile
7 passenger mini-vans	\$42.00	\$0.42 per mile
4 door crew cab pick-up truck with covered/lockable bed	\$42.00	\$0.42 per mile
12 passenger vans	\$56.00	\$0.56 per mile

http://financialaffairs.ua.edu/aux_svcs/transportation/fleet/pages/vehicle_rental.html



IOWA University Transportation
 Transportation Services' mission is to provide safe, economical, and appropriate transportation to Iowa State University faculty and staff to perform their official duties.

Iowa University Transportation Services

Short Term Rental Rates

Effective 01 July 2004

Vehicle Size & Type	1/2-Day Charge	Minimum Daily	Mileage Rate
Passenger Cars			
Compact Sedan	\$15.00	\$22.40	\$0.32
Mid-Size Sedan	\$17.00	\$23.80	\$0.34
Passenger Vans			
Mini-Van (7 Passenger)	\$19.00	\$28.00	\$0.40
Suburban (9 Passenger)	\$20.00	\$31.50	\$0.45
Maxivan (12 Passenger)	\$21.00	\$32.20	\$0.46
Maxivan (15 Passenger)	\$21.00	\$32.90	\$0.47
Pickups			
Small Pickup	\$19.00	\$30.10	\$0.43
1/2 Ton Pickup	\$20.00	\$31.50	\$0.45
3/4 Ton Pickup	\$21.00	\$33.60	\$0.48
4 WD Pickup	\$21.00	\$32.20	\$0.46
Vans (Cargo)			
Mini-Cargo Van	\$19.00	\$30.10	\$0.43
1/2 Ton Van	\$21.00	\$33.60	\$0.48
3/4 Ton Van	\$21.00	\$32.90	\$0.47
Parcel Delivery Van	\$28.00	\$42.70	\$0.61
Trucks			
1 Ton Pickup	\$25.00	\$37.10	\$0.53

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Trailers	N/A	\$10.00 N/A
Closed U-Haul type Trailers	N/A	\$10.00 N/A
Class III Hitch Trailer	N/A	\$10.00 N/A

1/2-day Charge: Includes the first 35 miles. Applies only to the hours of 7:00 AM to 12:00 noon or 12:00 noon to 6:00 PM. Vehicle may not be picked up early nor returned the following day.

Minimum Daily Charge: Daily rate includes up to 70 miles per day. If mileage exceeds 70 miles per day, the daily rate is dropped and a mileage rate is charged.

Substitutions: Transportation Services reserves the right to substitute vehicles when necessary to meet demand.

Possible Fuel Surcharges: There have been energy crisis periods when fuel costs increased at an unprecedented rate. If that should happen there will be a fuel surcharge added to the rental rates.

SOUTH CAROLINA STATE FLEET MGMT

Lease Fleet Rate Structure

Beginning with the first billable day in January, 2004 Vehicle Lease Rates will be based on the following structure. Actual Rates will be adjusted annually per paragraph 2 of the lease agreement.

1. A single monthly flat rate will be established that will apply to every class of vehicle.
2. A "minimum miles per month" (Column 4, Below) threshold will be set for each class of vehicle. This is the minimum number of miles that will be billed in a given month.
3. A "Life Cycle Mileage" will be established for each different class of vehicle.

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- Two tiers of "Per Mile" rate will be established for each class of vehicle. The first tier will be considered an "In Life Cycle" rate and will be applied to all miles traveled until the last billing day of the month in which the vehicle passes its "Life Cycle Mileage." The second tier will be a "Golden Car's" rate and will be applied to all miles traveled beginning the first billable day of the first month after a vehicle has reached its "Life Cycle Mileage."
- The table below shows the different classes of vehicles, the "Life Cycle Mileage" and the two separate tiers of rates for each. Rates will be adjusted annually with changes announced during the second quarter of each fiscal year to be made effective beginning the third quarter of each fiscal year.

6. Agencies leasing vehicles can increase their savings by choosing to continue to operate a vehicle past its "Life Cycle Mileage" at the lower "Golden Car's" Per Mile Rate." The "Monthly Flat Rate" will continue to apply.

Long-Term Lease Rates

Vehicle Class	Life Cycle Mileage	Monthly Flat Rate	Minimum Mileage Threshold	In Life Cycle Per Mile Rate	Golden Car's Per Mile Rate
OA2-COMP SED	100,000	\$100	750	\$0.21	\$0.12
OA3-INT SED	110,000	\$100	750	\$0.23	\$0.14
OA4-F.S.SED	125,000	\$100	750	\$0.27	\$0.15
OA5-EXEC. SED	125,000	\$100	750	\$0.32	\$0.15
OB4-F.S.POLICE SED	125,000	\$100	750	\$0.28	\$0.16
OC3-INT S/W	125,000	\$100	750	\$0.25	\$0.15
OD1-MINI PASS VAN	125,000	\$100	750	\$0.26	\$0.16
8D3 / 8D4-12 / 15 PASS VAN	150,000	\$100	750	\$0.31	\$0.22

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OE1-MINI CARGO VAN	125,000	\$100	750	\$0.28	\$0.18
8E3-F.S.CARGO VAN	150,000	\$100	750	\$0.25	\$0.18
OG1-INT UTIL 4X2	125,000	\$100	750	\$0.25	\$0.13
OG2-INT UTIL 4X4	125,000	\$100	750	\$0.28	\$0.15
OG3 / OG4 F.S UTIL. 4X2 / 4X4	150,000	\$100	750	\$0.36	\$0.23
OHA COMP P/U	125,000	\$100	750	\$0.19	\$0.12
OHB F.S.1/2 T P/U	150,000	\$100	750	\$0.21	\$0.15
8HC-F.S 3/4T P/U 4X2	150,000	\$100	750	\$0.27	\$0.19
8HB-F.S 3/4T P/U 4X4	150,000	\$100	750	\$0.27	\$0.15
HL3-H.C. VAN 30K GVWR	175,000	\$100	750	\$0.41	\$0.29
8V7-HANDICAP BUS	200,000	\$100	750	\$0.51	\$0.36
8V8-14 PASS MINI-BUS	175,000	\$100	750	\$0.50	\$0.35

Short-Term Lease Rates

Vehicle Type	Daily	Flat
Full-size Sedan	\$20	0.16
Infermed. Sedan	\$17	0.15
Compact Sedan	\$14	0.14
Infermed. Station Wg.	\$17	0.15
Comp. Station Wg.	\$17	0.14
Full-size Van	\$18	0.2
Mini-Van	\$13	0.16



GCT-T1. Population Estimates
 Data Set: 2004 Population Estimates
 Geographic Area: Washington – County

Geographic area	Population Estimates					Estimates Base	Census 2000
	July 1, 2004	July 1, 2003	July 1, 2002	July 1, 2001	July 1, 2000	April 1, 2000	April 1, 2000
Washington	6,203,788	6,131,298	6,067,146	5,992,767	5,911,182	5,894,140	5,894,121
COUNTY							
Adams County	16,596	16,627	16,460	16,296	16,464	16,428	16,428
Asotin County	20,831	20,571	20,565	20,493	20,564	20,551	20,551
Benton County	155,991	153,872	150,424	145,914	143,129	142,475	142,475
Chelan County	68,987	67,985	67,191	66,867	66,739	66,616	66,616
Clallam County	67,867	66,826	66,091	65,012	64,318	64,179	64,525
Clark County	392,403	379,985	370,069	359,149	347,541	345,238	345,238
Columbia County	4,187	4,142	4,114	4,076	4,073	4,064	4,064
Cowlitz County	96,189	95,149	94,656	93,843	93,046	92,948	92,948
Douglas County	34,427	33,755	33,256	32,871	32,667	32,603	32,603
Ferry County	7,565	7,425	7,293	7,287	7,290	7,260	7,260
Franklin County	59,472	56,339	52,972	50,813	49,567	49,347	49,347
Garfield County	2,311	2,371	2,308	2,339	2,393	2,397	2,397
Grant County	79,981	78,840	77,571	76,368	75,031	74,698	74,698
Grays Harbor County	70,338	69,430	68,682	68,144	67,200	67,194	67,194
Island County	79,293	76,643	75,600	73,753	71,876	71,558	71,558
Jefferson County	28,110	27,670	27,269	26,895	26,446	26,299	25,953
King County	1,777,143	1,764,750	1,758,465	1,753,649	1,738,870	1,737,043	1,737,034
Kitsap County	239,138	239,752	238,440	234,476	232,358	231,969	231,969
Kittitas County	35,721	35,108	34,564	33,768	33,490	33,362	33,362
Klickitat County	19,855	19,668	19,406	19,341	19,241	19,161	19,161
Lewis County	71,539	70,669	69,660	69,035	68,658	68,600	68,600
Lincoln County	10,412	10,233	10,124	10,165	10,187	10,184	10,184
Mason County	53,637	52,288	51,199	50,261	49,584	49,405	49,405
Okanogan County	39,444	39,102	39,266	39,381	39,578	39,564	39,564
Pacific County	21,246	21,128	20,739	20,750	20,943	20,984	20,984
Pend Oreille County	12,474	12,233	12,118	11,904	11,749	11,732	11,732
Pierce County	745,411	740,472	731,344	718,371	704,025	700,818	700,820
San Juan County	15,190	14,835	14,619	14,373	14,159	14,077	14,077
Skagit County	111,064	109,244	106,711	105,133	103,486	102,979	102,979
Skamania County	10,549	10,274	10,069	9,977	9,802	9,872	9,872
Snohomish County	644,274	636,931	632,076	622,797	609,177	606,024	606,024
Spokane County	435,644	431,219	427,219	422,921	418,698	417,939	417,939
Stevens County	41,310	40,938	40,616	40,438	40,250	40,066	40,066
Thurston County	224,673	220,968	217,107	212,624	208,309	207,355	207,355
Wahkiakum County	3,755	3,717	3,812	3,778	3,838	3,824	3,824
Walla Walla County	57,354	56,743	56,015	55,308	55,293	55,180	55,180
Whatcom County	180,167	176,546	174,090	170,614	167,630	166,826	166,814
Whitman County	40,146	39,991	40,420	40,196	40,661	40,740	40,740
Yakima County	229,094	226,859	224,546	223,387	222,752	222,581	222,581

Source: U.S. Census Bureau, Population Estimates Program
 More Tables and Information: Population Estimates Program

955,611 = 16.21%

NOTE: The April 1, 2000 Estimates Base reflects modifications to the Census 2000 population as documented in the Count Question Resolution program, updates from the Boundary and Annexation Survey, and geographic program revisions. An