Exhibit No (KSF-2)
REDACTED
BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION
DOCKET NO. UE-11
DOCKET NO. UG-11
EXHIBIT NO(KSF-2)
KAREN S. FELTES
REPRESENTING AVISTA CORPORATION
rediction of the state of the s

## Salary Increase Budget Comparison 2010/2011

	Month	Non-Exempt		Exempt		Executive		All Groups Combined	
	Results	2010	2011	2010	2011	2010	2011	2010	2011
Survey	Published	Granted	Projected	Granted	Projected	Granted	Projected	Granted	Projected
			_						
NATIONAL:									
Conference Board	May	2.5%	3.0%	2.5%	3.0%	2.5%	3.0%	2.5%	3.0%
Compensation Resources	August	2.3%	2.8%	2.2%	2.8%	2.1%	2.8%	2.2%	2.8%
Hewitt	November	2.4%	2.7%	2.4%	2.8%	2.4%	2.7%	2.4%	2.7%
Mercer	November	2.3%	2.8%	2.3%	2.8%	2.3%	2.7%	2.3%	2.8%
Towers Watson Data Services	August	2.6%	3.0%	2.6%	3.0%	2.6%	3.1%	2.6%	3.0%
WorldatWork	August	2.5%	3.0%	2.5%	3.0%	2.5%	3.0%	2.5%	3.0%
Average		2.4%	2.9%	2.4%	2.9%	2.4%	2.9%	2.4%	2.9%
REGIONAL: West Coast									
Compensation Resources WA OR ID	August	2.3%	2.7%	2.3%	2.7%	2.3%	2.6%	2.3%	2.6%
Hewitt	August	2.3%	2.9%	2.3%	2.8%	2.4%	2.9%	2.3%	2.9%
Mercer	July	2.4%	2.8%	2.4%	2.8%	2.4%	2.9%	2.4%	2.8%
Milliman M&P	Oct			2.3%	2.7%			2.3%	2.7%
WorldatWork	August	2.5%	3.0%	2.5%	3.0%	2.5%	3.0%	2.5%	3.0%
Towers Watson Data Services	August	2.8%	3.1%	2.8%	3.1%	2.5%	2.9%	2.7%	3.0%
Average		2.5%	2.9%	2.4%	2.8%	2.4%	2.9%	2.4%	2.8%
UTILITIES & ENERGY									
Conference Board	May	2.9%	3.0%	3.0%	3.0%	3.0%	3.0%	2.9%	3.0%
Compensation Resources	August	2.3%	2.9%	2.2%	2.9%	1.9%	3.0%	2.2%	2.9%
Hewitt	November	2.5%	2.9%	2.5%	3.0%	2.6%	3.0%	2.5%	3.0%
Mercer	July	2.8%	3.0%	2.8%	3.0%	2.7%	3.1%	2.8%	3.0%
Milliman NW Utilities	Sept	2.8%	2.7%	2.5%	2.7%			2.7%	2.7%
EAPDIS West Coast	Sept	2.8%	2.9%	2.8%	2.9%	2.8%	2.8%	2.8%	2.9%
WorldatWork	August	2.5%	3.0%	2.5%	3.0%	2.5%	3.0%	2.5%	3.0%
Towers Watson Data Services	August	2.8%	2.9%	2.9%	3.0%	2.9%	3.0%	2.9%	3.0%
Average		2.7%	2.9%	2.7%	2.9%	2.6%	3.0%	2.7%	2.9%
LOCAL SECTOR: Spokane									
Milliman Spokane Area	August	1.7%	2.4%	1.6%	2.4%			1.7%	2.4%
Average		1.7%	2.4%	1.6%	2.4%			1.7%	2.4%

## Salary Increase Budget Comparison 2010/2011

		Union		Non-Union					
		2010 2011		2010 2011					
Utilities Northwest		Contract	Contract	Granted	Projected	Notes			
DI LUII									
Black Hills									
Bureau of Reclamation - Idaho						<u> </u>			
Bureau of Reclamation - Portland, Vancouver, Beaverton									
Bureau of Reclamation - Rest of									
Washington & Oregon									
Bureau of Reclamation - Seattle,									
Tacoma, Olympia									
City of Seattle									
City of Tacoma									
Colorado Springs Utilities									
Coop Flathead Electric									
Idaho Power	non-union			2.50%	2.75%	all employees get increases	equal to structur	e change	
Northwestern		5.00%	5.00%	3.00%	3.00%				
NW Natural Gas		1.60%	1.75%	2.70%	3.00%				
Pacific Gas & Electric (PG&E)		3.75%	4.00%	3.50%					
Pacificorp				1.50%	2.00%	Non-union 2010 employees with less than \$100,000 received 1.5%; Union - 2010 in negotiations			
Portland General Electric (PGN or PGE)			3.60%	3.00%	2.5 - 3.5%	In 2009, froze exempt wages and granted 2.5% adjustments to nonexempt. For 2011, projecting a 2.5% for nonexempt and a 3.5 or 4% for exempt due to 2009 wage freeze.			
						Non-union - 2010 budgeted an additional 0.75% for adjustmts and promos; 2011 budgeting 1.00% for adjustmts and promos. Union - 2010 budgeted an additional 0.75% for steps and promos; 2011 budgeting .75% for steps and promos; 2012 budgeting 1.25% effective 1/2/12 -3/31/12 for			
PUD Chelan		3.00%	3.00%	2.25%	3.00%	contract expiration			
PUD Clark		2.00%	3.00%	0.00%		Non-union 2010 wage freeze; Union - 2012 budgeted 4.0%			
PUD Cowlitz							İ		
PUD Emerald									
PUD Eugene Water & Electric									
PUD Franklin									

Exhibit No. \_\_\_ (KSF-2)

Data as of November 2010

## Salary Increase Budget Comparison 2010/2011

PUD Grant	3.50%		2.00%				
PUD Pacific							
PUD Snohomish	4.50%	3.50%	3.00%	3.50%	Union - 2010 budgeted 1% eff	ective 1/1/10 a	nd 3.5% 4/1/10
PUD Springfield							
Puget Sound Energy (PSE)			0.00%		Non-union 2010 wage freeze; Union - 2010 in negotiations		
Sempra (So Cal Gas & San Diego Gas &					Non-union - 2010 wage freeze; Union - 2010 budgeted		
Elec)	3.50%		0.00%		3.5% for both So Cal Gas and San Diego Gas & Elec		
Vera Water & Power							
Average	3.36%	3.41%	2.0%	2.9%			

## **CONFIDENTIAL per WAC 480-07-160**

Historical Lineman Wages in the NW

Page 4