

Local Savings

	2011	2011	2011	2011	2011	2011	2011	2011	2011	2011	2011	2011	2011	Total 2011
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
kWh Savings-Forecasted	7,123,536	7,123,536	7,123,536	7,123,536	7,123,536	7,123,536	7,123,536	7,123,536	7,123,536	7,123,536	7,123,536	7,123,536	7,123,536	85,482,428
kWh Savings-Actual	8,348,414	5,071,285	3,846,944	5,880,915	6,010,589	5,812,546	7,880,447	21,364,994	20,295,977	12,019,614	12,876,405	8,768,155	118,176,285	
Variance (%)	17.19%	-28.81%	-46.00%	-17.44%	-15.62%	-18.40%	10.63%	199.92%	184.91%	68.73%	80.76%	23.09%	38.25%	
Therm Savings-Forecasted	165,449	165,449	165,449	165,449	165,449	165,449	165,449	165,449	165,449	165,449	165,449	165,449	1,985,384	
Therm Savings-Actual	204,928	102,760	182,510	101,392	169,850	98,549	120,623	94,948	85,074	136,798	119,078	470,215	1,886,725	
Variance (%)	23.86%	-37.89%	10.31%	-38.72%	2.66%	-40.44%	-27.09%	-42.61%	-48.58%	-17.32%	-28.03%	184.21%	-4.97%	

Progress toward various targets:

	local prg	regional prg	total	ytd local savings	Pct ach'd as compared with local targets
2011 IRP electric target	68,269,598 kWh	25,404,000 kWh	93,673,598 kWh	118,176,285 kWh	173%
2011 business plan electric target	74,970,428 kWh	10,512,000 kWh	85,482,428 kWh	118,176,285 kWh	158%
2011 IRP natural gas target	2,336,541 therms	-	2,336,541 therms	1,886,725 therms	81%
2011 business plan natural gas target	1,985,384 therms	-	1,985,384 therms	1,886,725 therms	95%
2011 IRP electric target (WA)	42,208,498 kWh	15,706,328 kWh	57,914,826 kWh	79,823,360 kWh	189%
2011 b-plan electric target (WA)	52,793,234 kWh	7,358,400 kWh	60,151,634 kWh	79,823,360 kWh	151%
2011 IRP natural gas target (WA)	1,639,406 therms	-	1,639,406 therms	1,484,162 therms	91%
2011 b-plan natural gas target (WA)	1,399,076 therms	-	1,399,076 therms	1,484,162 therms	106%
2011 IRP electric target (ID)	26,061,100 kWh	9,697,672 kWh	35,758,772 kWh	38,352,925 kWh	147%
2011 b-plan electric target (ID)	22,177,194 kWh	3,153,600 kWh	25,330,794 kWh	38,352,925 kWh	173%
2011 IRP natural gas target (ID)	697,135 therms	-	697,135 therms	402,563 therms	58%
2011 b-plan natural gas target (ID)	586,308 therms	-	586,308 therms	402,563 therms	69%
2011 I-937 electric target (WA) 6th Plan E to G Conversions			65,990,300 kWh	77,266,968 kWh	117%
2011 I-937 electric target (WA)			1,310,520 kWh	2,556,392 kWh	195%
2011 I-937 electric target (WA)			67,300,820 kWh	79,823,360 kWh	119%

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Projected and Actual kWh	2011		2011		2011		2011		2011		2011		2011		Total 2011	2011		2011		2011	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	1st Qtr	2nd Qtr		3rd Qtr	4th Qtr				
[a] Tariff Rider Balance	\$ (823,051)	\$ (815,608)	\$ (1,754,369)	\$ (2,203,799)	\$ (2,518,318)	\$ (3,480,255)	\$ (3,160,978)	\$ (3,535,246)	\$ (3,246,779)	\$ (1,951,780)	\$ (1,017,890)	\$ (857,024)		\$ (823,051)	(2,203,799)	(3,160,978)	(1,951,780)				
Forecasted tariff rider collections	1,738,493	1,558,223	1,460,105	1,235,297	1,265,115	1,281,952	1,398,099	1,441,662	1,342,412	1,373,773	1,448,814	1,627,888	17,171,831	4,756,821	3,782,363	4,182,172	4,450,475				
[b] Actual tariff rider collections	1,668,793	1,560,912	1,479,583	1,388,054	1,590,083	1,302,437	1,251,617	1,351,500	1,411,348	1,352,385	1,350,782	1,606,847	17,314,341	4,709,289	4,280,573	4,014,465	4,310,014				
Favorable (Unfavorable) Variance	(69,700)	2,690	19,478	152,757	324,968	20,485	(146,482)	(90,161)	68,936	(21,388)	(98,031)	(21,041)	142,510	(47,532)	498,210	(167,707)	(140,461)				
Budgeted expenditures	1,256,557	1,256,557	1,256,557	1,256,557	1,256,557	1,256,557	1,256,557	1,256,557	1,256,557	1,256,557	1,256,557	1,256,557	15,078,680	3,769,670	3,769,670	3,769,670	3,769,670				
[c] Actual expenditures	1,676,237	622,151	1,030,153	1,073,536	628,146	1,621,714	877,349	1,639,967	2,706,347	2,286,274	1,511,648	1,659,829	17,333,350	3,328,541	3,323,395	5,223,663	5,457,751				
Favorable (Unfavorable) Variance	(419,680)	634,406	226,404	183,021	628,411	(365,157)	379,208	(383,410)	(1,449,791)	(1,029,718)	(255,091)	(403,272)	(2,254,670)	441,129	446,275	(1,453,993)	(1,688,081)				
Favorable (Unfavorable) Net monthly activity ((b)-(c))	(7,443)	938,762	449,430	314,518	961,937	(319,277)	374,268	(288,466)	(1,295,000)	(933,890)	(160,866)	(52,982)	(19,009)	1,380,749	957,179	(1,209,198)	(1,147,738)				
Tariff Rider Ending Balance ((a)-[d])	(815,608)	(1,754,369)	(2,203,799)	(2,518,318)	(3,480,255)	(3,160,978)	(3,535,246)	(3,246,779)	(1,951,780)	(1,017,890)	(857,024)	(804,042)		(2,203,799)	(3,160,978)	(1,951,780)	(804,042)				

Projected Tariff Rider Balance

Variance Explanations:

Jan - Revenue was lower than budgeted.

Feb - Expenses were significantly lower than budgeted.

Mar - Expenses were lower than budgeted.

Apr - Revenue higher and expenses were lower than budgeted, heating degree days 29% higher than 30 year average.

May - Revenue higher (including \$45k interest and \$200k low income home energy audits) and expenses were lower than budgeted, heating degree days 25% higher than 30 year average.

Jun - Revenue higher (including \$20k interest) and expenses were higher than budgeted, heating degree days 33% higher than 30 year average.

Jul - Revenue lower and expenses were significantly lower than budgeted.

Aug - Revenue lower and implementation expenses were higher than budgeted.

Sep - Revenue slightly higher but implementation expenses were significantly higher (including CFL mailing costs) than budgeted.

Oct - Implementation expenses were significantly higher (including CFL mailing costs) than budgeted.

Nov - Implementation expenses were higher (including CFL mailing costs) and revenue lower than budgeted.

Dec - Implementation expenses were higher than budgeted.

Washington Electric Schedule 91

DSM Functional Categories

	2011	2011	2011	2011	2011	2011	2011	2011	2011	2011	2011	2011	2011	Total 2011
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		

DSM Budget-Direct Customer Incentives:

Non-residential	\$ 480,473	480,473	480,473	480,473	480,473	480,473	480,473	480,473	480,473	480,473	480,473	480,473	480,473	5,765,679
Residential	143,210	143,210	143,210	143,210	143,210	143,210	143,210	143,210	143,210	143,210	143,210	143,210	143,210	1,718,521
Low Income	84,597	84,597	84,597	84,597	84,597	84,597	84,597	84,597	84,597	84,597	84,597	84,597	84,597	1,015,169
Total Budget-Direct Customer Incentives	\$ 708,281	\$ 8,499,369												

DSM Budget-Non-Incentive Funding:

Non-residential	\$ 59,718	59,718	59,718	59,718	59,718	59,718	59,718	59,718	59,718	59,718	59,718	59,718	59,718	716,614
Residential	20,563	20,563	20,563	20,563	20,563	20,563	20,563	20,563	20,563	20,563	20,563	20,563	20,563	246,755
Low Income	12,690	12,690	12,690	12,690	12,690	12,690	12,690	12,690	12,690	12,690	12,690	12,690	12,690	152,275
Regional	126,000	126,000	126,000	126,000	126,000	126,000	126,000	126,000	126,000	126,000	126,000	126,000	126,000	1,512,000
EMV	90,953	90,953	90,953	90,953	90,953	90,953	90,953	90,953	90,953	90,953	90,953	90,953	90,953	1,091,440
Common	238,352	238,352	238,352	238,352	238,352	238,352	238,352	238,352	238,352	238,352	238,352	238,352	238,352	2,860,227
Total Budget-Non-incentive Funding	\$ 548,276	\$ 6,579,311												

2011 Aggregate DSM Budget

\$ 1,256,557	\$ 15,078,680													
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DSM Actual-Direct Customer Incentives:

Non-residential	1,211,535	260,965	441,832	371,891	219,789	1,057,050	43,303	434,542	522,090	310,103	557,875	492,121	5,923,097
Residential	224,081	182,306	130,649	123,131	126,398	123,270	101,227	35,688	574,347	997,180	1,439,207	143,342	4,200,826
Low Income	-	-	157,966	-	95,835	120,199	22,810	89,428	61,230	3,033	208,997	426,381	1,185,877
Total Actual-Direct Customer Incentives	\$ 1,435,616	\$ 443,271	\$ 730,447	\$ 495,022	\$ 442,022	\$ 1,300,519	\$ 167,340	\$ 559,657	\$ 1,157,667	\$ 1,310,316	\$ 2,206,079	\$ 1,061,844	\$ 11,309,800

DSM Actual-Non-Incentive Funding:

Non-residential	107,529	18,549	31,912	49,528	14,804	41,659	23,975	24,567	83,761	64,084	57,663	79,492	597,522
Residential	9,469	9,323	96,582	33,405	54,246	64,465	318,630	932,431	1,157,741	257,133	(916,642)	261,876	2,278,660
Low Income	2,871	708	4,590	2,371	2,027	2,701	1,455	383	2,586	1,917	2,950	1,653	26,213
Demand Response	-	-	-	-	-	-	-	-	-	-	-	-	-
Distributed Gen	-	-	-	-	-	-	-	-	-	-	-	-	-
Regional	2,009	2,492	2,413	308,408	-	-	225,033	11	62,642	397,579	-	16	1,000,602
EMV	33,411	40,594	49,517	47,140	10,750	100,747	45,093	14,119	132,355	132,158	51,085	127,157	784,125
Common	85,332	107,214	114,691	137,661	104,297	111,624	95,823	108,798	109,595	123,086	110,514	127,791	1,336,428
DSM Actual-Non-Incentive Funding	\$ 240,621	\$ 178,880	\$ 299,706	\$ 578,513	\$ 186,124	\$ 321,195	\$ 710,009	\$ 1,080,309	\$ 1,548,680	\$ 975,958	\$ (694,431)	\$ 597,985	\$ 6,023,550

2011 Aggregate DSM Actual

\$ 1,676,237	\$ 622,151	\$ 1,030,153	\$ 1,073,536	\$ 628,146	\$ 1,621,714	\$ 877,349	\$ 1,639,967	\$ 2,706,347	\$ 2,286,274	\$ 1,511,648	\$ 1,659,829	\$ 17,333,350
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Budget-Actual Variance

Direct Customer Incentives:

Non-residential	(731,062)	219,508	38,641	108,582	260,684	(576,577)	437,170	45,931	(41,617)	170,370	(77,402)	(11,648)	(157,418)
Residential	(80,871)	(39,096)	12,561	20,079	16,812	19,940	41,983	107,523	(431,137)	(853,970)	(1,295,997)	(132)	(2,482,305)
Low Income	84,597	84,597	(73,368)	84,597	(11,237)	(35,601)	61,787	(4,831)	23,367	81,564	(124,399)	(341,783)	(170,708)
Total Variance	\$ (727,335)	\$ 265,010	\$ (22,166)	\$ 213,258	\$ 266,259	\$ (592,238)	\$ 540,941	\$ 148,623	\$ (449,387)	\$ (602,036)	\$ (1,497,798)	\$ (353,563)	\$ (2,810,431)

Non-Incentive Funding:

Non-residential	(47,812)	41,169	27,805	10,190	44,914	18,059	35,743	35,151	(24,043)	(4,366)	2,055	(19,774)	119,092
Residential	11,094	11,240	(76,019)	(12,843)	(33,683)	(43,902)	(298,067)	(911,868)	(1,137,178)	(236,570)	937,205	(241,313)	(2,031,905)
Low Income	9,818	11,981	8,099	10,318	10,663	9,989	11,234	12,306	10,104	10,772	9,740	11,037	126,062
Regional	123,991	123,508	123,587	(182,408)	126,000	126,000	(99,033)	125,989	63,358	(271,579)	126,000	125,984	511,398
EMV	57,543	50,359	41,437	43,814	80,203	(9,793)	45,861	76,834	(41,402)	(41,205)	39,868	(36,204)	307,315
Common	153,020	131,138	123,661	100,691	134,055	126,728	142,530	129,554	128,757	115,266	127,838	110,561	1,523,799
Total Variance	\$ 307,655	\$ 369,396	\$ 248,570	\$ (30,237)	\$ 362,152	\$ 227,081	\$ (161,733)	\$ (532,033)	\$ (1,000,404)	\$ (427,682)	\$ 1,242,707	\$ (49,709)	\$ 555,761

Total Variance	\$ (419,680)	\$ 634,406	\$ 226,404	\$ 183,021	\$ 628,411	\$ (365,157)	\$ 379,208	\$ (383,410)	\$ (1,449,791)	\$ (1,029,718)	\$ (255,091)	\$ (403,272)	\$ (2,254,670)
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Notes:

1) DSM expenditures are budgeted on an annual basis and spread monthly on an equal basis. This timing difference between budget vs actual could attribute to some variances

Variance explanations:

Jan - \$420k unfavorable variance due to processing more rebates

Washington Natural Gas Schedule 191

	2011 Jan	2011 Feb	2011 Mar	2011 Apr	2011 May	2011 Jun	2011 Jul	2011 Aug	2011 Sep	2011 Oct	2011 Nov	2011 Dec	Total 2011	2011 1st Qtr	2011 2nd Qtr	2011 3rd Qtr	2011 4th Qtr
[a] Tariff Rider Balance	2,970,264	2,209,769	1,398,928	657,837	50,791	(582,697)	(510,937)	(390,834)	(254,359)	84,500	220,859	363,672		\$ 2,970,264	657,837	(510,937)	84,500
Forecasted tariff rider collections	1,328,447	1,042,954	871,021	588,677	342,470	236,811	190,498	186,761	245,863	561,932	943,019	1,325,008	7,863,460	3,242,421	1,167,957	623,123	2,829,959
[b] Actual tariff rider collections	1,387,196	1,234,998	1,203,588	884,515	932,683	412,635	217,580	126,726	116,330	177,846	448,561	782,308	7,924,966	3,825,782	2,229,833	460,636	1,408,715
Favorable (Unfavorable) Variance	58,749	192,044	332,567	295,838	590,213	175,825	27,081	(60,034)	(129,533)	(384,086)	(494,458)	(542,700)	61,506	583,360	1,061,876	(162,486)	(1,421,244)
Budgeted expenditures	436,350	436,350	436,350	436,350	436,350	436,350	436,350	436,350	436,350	436,350	436,350	436,350	5,236,202	1,309,051	1,309,051	1,309,051	1,309,051
[c] Actual expenditures	626,701	424,157	462,496	277,469	299,195	484,395	337,682	263,202	455,189	314,205	591,374	1,190,330	5,726,397	1,513,355	1,061,059	1,056,073	2,095,910
Favorable (Unfavorable) Variance	(190,351)	12,193	(26,146)	158,882	137,155	(48,045)	98,668	173,149	(18,839)	122,145	(155,024)	(753,980)	(490,195)	(204,304)	247,991	252,977	(786,859)
Favorable (Unfavorable) Net monthly activity ((b)-(c))	760,495	810,841	741,091	607,046	633,488	(71,760)	(120,103)	(136,475)	(338,859)	(136,359)	(142,813)	(408,022)	2,198,569	2,312,427	1,168,774	(595,437)	(687,195)
Tariff Rider Ending Balance ((a)-[d])	2,209,769	1,398,928	657,837	50,791	(582,697)	(510,937)	(390,834)	(254,359)	84,500	220,859	363,672	771,695		657,837	(510,937)	84,500	771,695

Projected Tariff Rider Balance

Variance Explanations:

Jan - Expenses were higher than budgeted.

Feb - Revenue was higher than budgeted, Heating Degree Days 11% above 30 average.

Mar - Revenue was higher than budgeted, Heating Degree Days 3% above 30 average.

Apr - Revenue was higher and expenses lower than budgeted, Heating Degree Days 29% above 30 year average.

May - Revenue was higher (including \$200k for low income home energy audits) and expenses lower than budgeted, Heating Degree Days 29% above 30 year average.

Jun - Revenue was higher and expenses lower than budgeted, Heating Degree Days 33% above 30 year average.

Jul - Revenue was slightly higher and expenses were significantly lower than budgeted.

Aug - Revenue was lower and expenses were significantly lower than budgeted.

Sep - Revenue was lower and implementation expenses were higher than budgeted.

Oct - Revenue was significantly lower than budgeted.

Nov - Revenue was lower and implementation expenses were higher than budgeted.

Dec - Revenue was lower and implementation expenses were significantly higher than budgeted.

Washington Natural Gas Schedule 191
DSM Functional Categories

	2011	2011	2011	2011	2011	2011	2011	2011	2011	2011	2011	2011	2011	Total 2011
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
DSM Budget-Direct Customer Incentives:														
Non-residential	\$ 157,036	157,036	157,036	157,036	157,036	157,036	157,036	157,036	157,036	157,036	157,036	157,036	157,036	1,884,435
Residential	147,645	147,645	147,645	147,645	147,645	147,645	147,645	147,645	147,645	147,645	147,645	147,645	147,645	1,771,742
Low Income	60,336	60,336	60,336	60,336	60,336	60,336	60,336	60,336	60,336	60,336	60,336	60,336	60,336	724,032
Total Budget-Direct Customer Incentives	\$ 365,017	\$ 365,017	\$ 365,017	\$ 365,017	\$ 365,017	\$ 365,017	\$ 365,017	\$ 365,017	\$ 365,017	\$ 365,017	\$ 365,017	\$ 365,017	\$ 365,017	\$ 4,380,209
DSM Budget-Non-Incentive Funding:														
Non-residential	\$ 10,196	10,196	10,196	10,196	10,196	10,196	10,196	10,196	10,196	10,196	10,196	10,196	10,196	122,354
Residential	1,720	1,720	1,720	1,720	1,720	1,720	1,720	1,720	1,720	1,720	1,720	1,720	1,720	20,637
Low Income	9,050	9,050	9,050	9,050	9,050	9,050	9,050	9,050	9,050	9,050	9,050	9,050	9,050	108,605
Regional	-	-	-	-	-	-	-	-	-	-	-	-	-	-
EMV	22,738	22,738	22,738	22,738	22,738	22,738	22,738	22,738	22,738	22,738	22,738	22,738	22,738	272,860
Common	41,058	41,058	41,058	41,058	41,058	41,058	41,058	41,058	41,058	41,058	41,058	41,058	41,058	492,693
Total Budget-Non-Incentive Funding	\$ 84,762	\$ 84,762	\$ 84,762	\$ 84,762	\$ 84,762	\$ 84,762	\$ 84,762	\$ 84,762	\$ 84,762	\$ 84,762	\$ 84,762	\$ 84,762	\$ 84,762	\$ 1,017,149
[a] Total Budget-Direct Customer Incentives	\$ 365,017	\$ 365,017	\$ 365,017	\$ 365,017	\$ 365,017	\$ 365,017	\$ 365,017	\$ 365,017	\$ 365,017	\$ 365,017	\$ 365,017	\$ 365,017	\$ 365,017	\$ 4,380,209
[b] Total Budget-Non-Incentive Funding	\$ 84,762	\$ 84,762	\$ 84,762	\$ 84,762	\$ 84,762	\$ 84,762	\$ 84,762	\$ 84,762	\$ 84,762	\$ 84,762	\$ 84,762	\$ 84,762	\$ 84,762	\$ 1,017,149
[a]+[b] 2011 Aggregate DSM Budget	\$ 449,780	\$ 449,780	\$ 449,780	\$ 449,780	\$ 449,780	\$ 449,780	\$ 449,780	\$ 449,780	\$ 449,780	\$ 449,780	\$ 449,780	\$ 449,780	\$ 449,780	\$ 5,397,358
DSM Actual-Direct Customer Incentives:														
Non-residential	\$ 184,727	107,235	161,385	38,931	32,951	169,357	82,139	37,635	95,236	75,532	102,442	534,794	1,622,362	
Residential	367,498	243,859	158,793	121,715	151,227	158,030	125,380	90,598	117,305	97,841	136,588	158,254	1,927,088	
Low Income	-	-	39,754	-	22,085	43,031	4,796	54,044	34,663	(2,668)	223,635	353,430	772,770	
Total Actual-Direct Customer Incentives	\$ 552,225	\$ 351,093	\$ 359,932	\$ 160,645	\$ 206,263	\$ 370,418	\$ 212,315	\$ 182,276	\$ 247,205	\$ 170,705	\$ 462,665	\$ 1,046,477	\$ 4,322,220	
[c] Total Actual-Direct Customer Incentives	\$ 552,225	\$ 351,093	\$ 359,932	\$ 160,645	\$ 206,263	\$ 370,418	\$ 212,315	\$ 182,276	\$ 247,205	\$ 170,705	\$ 462,665	\$ 1,046,477	\$ 4,322,220	
DSM Actual-Non-Incentive Funding:														
Non-residential	\$ 6,560	8,635	7,968	7,705	6,434	5,481	5,718	7,269	6,090	14,549	21,737	11,368	109,515	
Residential	3,148	4,827	21,158	14,606	21,022	10,777	16,124	16,748	23,079	22,073	4,616	32,274	190,451	
Low Income	1,201	43	595	4,684	1,966	2,041	860	245	2,405	1,889	2,899	1,671	20,499	
Regional	-	-	-	-	-	-	-	-	-	-	-	-	-	
EMV	18,951	8,094	12,923	18,720	2,977	44,016	57,764	4,055	118,309	45,994	37,654	40,251	409,707	
Common	44,617	51,465	59,920	71,109	60,534	51,662	44,902	52,609	58,101	58,995	61,803	58,290	674,006	
DSM Actual-Non-Incentive Funding	\$ 74,477	\$ 73,064	\$ 102,564	\$ 116,823	\$ 92,932	\$ 113,977	\$ 125,367	\$ 80,926	\$ 207,984	\$ 143,500	\$ 128,709	\$ 143,854	\$ 1,404,177	
[d] DSM Actual-Non-Incentive Funding	\$ 74,477	\$ 73,064	\$ 102,564	\$ 116,823	\$ 92,932	\$ 113,977	\$ 125,367	\$ 80,926	\$ 207,984	\$ 143,500	\$ 128,709	\$ 143,854	\$ 1,404,177	
[c]+[d] 2011 Aggregate DSM Actual	\$ 626,701	\$ 424,157	\$ 462,496	\$ 277,469	\$ 299,195	\$ 484,395	\$ 337,682	\$ 263,202	\$ 455,189	\$ 314,205	\$ 591,374	\$ 1,190,330	\$ 5,726,397	
Budget-Actual Variance														
Direct Customer Incentives:														
Non-residential	\$ (27,691)	\$ 49,802	\$ (4,349)	\$ 118,106	\$ 124,085	\$ (12,320)	\$ 74,897	\$ 119,402	\$ 61,800	\$ 81,504	\$ 54,594	\$ (377,757)	\$ 262,073	
Residential	\$ (219,853)	\$ (96,214)	\$ (11,148)	\$ 25,930	\$ (3,582)	\$ (10,385)	\$ 22,265	\$ 57,048	\$ 30,340	\$ 49,804	\$ 11,057	\$ (10,609)	\$ (155,346)	
Low Income	\$ 60,336	\$ 60,336	\$ 20,582	\$ 60,336	\$ 38,251	\$ 17,305	\$ 55,540	\$ 6,292	\$ 25,673	\$ 63,004	\$ (163,299)	\$ (293,094)	\$ (48,738)	
Total Variance	\$ (187,207)	\$ 13,924	\$ 5,085	\$ 204,372	\$ 158,754	\$ (5,401)	\$ 152,702	\$ 182,741	\$ 117,813	\$ 194,312	\$ (97,648)	\$ (681,459)	\$ 57,989	
[a]-[c] Total Variance	\$ (187,207)	\$ 13,924	\$ 5,085	\$ 204,372	\$ 158,754	\$ (5,401)	\$ 152,702	\$ 182,741	\$ 117,813	\$ 194,312	\$ (97,648)	\$ (681,459)	\$ 57,989	
Non-Incentive Funding:														
Non-residential	\$ 3,636	\$ 1,561	\$ 2,228	\$ 2,491	\$ 3,762	\$ 4,715	\$ 4,478	\$ 2,927	\$ 4,107	\$ (4,353)	\$ (11,541)	\$ (1,172)	\$ 12,839	
Residential	\$ (1,428)	\$ (3,107)	\$ (19,439)	\$ (12,886)	\$ (19,302)	\$ (9,057)	\$ (14,405)	\$ (15,028)	\$ (21,359)	\$ (20,353)	\$ (2,896)	\$ (30,554)	\$ (169,814)	
Low Income	\$ 7,850	\$ 9,007	\$ 8,456	\$ 4,366	\$ 7,084	\$ 7,010	\$ 8,191	\$ 8,806	\$ 6,646	\$ 7,161	\$ 6,152	\$ 7,379	\$ 88,106	
Regional	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
EMV	\$ 3,787	\$ 14,645	\$ 9,815	\$ 4,019	\$ 19,762	\$ (21,277)	\$ (35,025)	\$ 18,683	\$ (95,571)	\$ (23,256)	\$ (14,916)	\$ (17,512)	\$ (136,847)	
Common	\$ (3,559)	\$ (10,407)	\$ (18,862)	\$ (30,051)	\$ (19,476)	\$ (10,605)	\$ (3,844)	\$ (11,551)	\$ (17,044)	\$ (17,937)	\$ (20,745)	\$ (17,232)	\$ (181,313)	
Total Variance	\$ 10,286	\$ 11,698	\$ (17,802)	\$ (32,061)	\$ (8,170)	\$ (29,214)	\$ (40,605)	\$ 3,837	\$ (123,222)	\$ (58,738)	\$ (43,946)	\$ (59,091)	\$ (387,028)	
[b]-[d] Total Variance	\$ 10,286	\$ 11,698	\$ (17,802)	\$ (32,061)	\$ (8,170)	\$ (29,214)	\$ (40,605)	\$ 3,837	\$ (123,222)	\$ (58,738)	\$ (43,946)	\$ (59,091)	\$ (387,028)	
Total Variance	\$ (176,921)	\$ 25,622	\$ (12,717)	\$ 172,311	\$ 150,584	\$ (34,615)	\$ 112,097	\$ 186,578	\$ (5,409)	\$ 135,575	\$ (141,594)	\$ (740,550)	\$ (329,039)	

Notes:

1) DSM expenditures are budgeted on an annual basis and spread monthly on an equal basis. This timing difference between budget vs actual could attribute to some variances

Variance explanations:

- Jan - \$177k unfavorable variance due to processing more rebates
- Feb - \$26k favorable variance due to implementation costs
- Mar - \$13k unfavorable variance due to more implementation costs than budgeted
- Apr - \$172k favorable variance due to significantly less rebates than budgeted
- May - \$151k favorable variance due to significantly less rebates than budgeted
- Jun - \$35k unfavorable variance due to more implementation costs than budgeted
- Jul - \$112k favorable variance due to less rebates than budgeted
- Aug - \$187k favorable variance due to less rebates than budgeted
- Sep - \$5k unfavorable variance due to implementation costs higher than budgeted
- Oct - \$136k favorable variance due to less rebates than budgeted
- Nov - \$142k unfavorable variance due to more rebates than budgeted
- Dec - \$741k unfavorable variance due to significantly more rebates than budgeted

Idaho Electric Schedule 91

	2011 Jan	2011 Feb	2011 Mar	2011 Apr	2011 May	2011 Jun	2011 Jul	2011 Aug	2011 Sep	2011 Oct	2011 Nov	2011 Dec	Total 2011	2011 1st Qtr	2011 2nd Qtr	2011 3rd Qtr	2011 4th Qtr
[a] Tariff Rider Balance	466,308	141,316	(292,946)	(697,085)	(723,240)	(1,100,740)	(1,056,645)	(1,125,416)	(1,056,351)	(409,810)	152,612	197,919	\$ 466,308	(697,085)	(1,056,645)	(409,810)	
Forecasted tariff rider collections	762,518	674,516	666,482	579,081	572,813	574,689	610,753	612,737	571,980	622,702	672,378	738,830	7,659,479	2,103,515	1,726,584	1,795,470	2,033,911
[b] Actual tariff rider collections	766,353	702,367	747,544	637,969	608,821	554,418	567,444	596,613	617,244	562,848	610,107	735,990	7,707,719	2,216,264	1,801,208	1,781,302	1,908,945
Favorable (Unfavorable) Variance	3,836	27,852	81,062	58,887	36,008	(20,272)	(43,308)	(16,124)	45,264	(59,854)	(62,271)	(2,840)	48,240	112,750	74,624	(14,168)	(124,965)
Budgeted expenditures	464,565	464,565	464,565	464,565	464,565	464,565	464,565	464,565	464,565	464,565	464,565	464,565	5,574,777	1,393,694	1,393,694	1,393,694	1,393,694
[c] Actual expenditures	441,361	268,105	343,406	611,813	231,321	598,513	498,673	665,678	1,263,784	1,125,271	655,414	564,794	7,268,135	1,052,872	1,441,648	2,428,136	2,345,479
Favorable (Unfavorable) Variance	23,204	196,459	121,159	(147,249)	233,244	(133,949)	(34,109)	(201,113)	(799,220)	(660,706)	(190,849)	(100,229)	(1,693,358)	340,822	(47,953)	(1,034,442)	(951,785)
Favorable (Unfavorable) Net monthly activity ([b]-[c])	324,992	434,262	404,138	26,155	377,501	(44,096)	68,771	(69,065)	(646,540)	(562,423)	(45,307)	171,196	439,584	1,163,392	359,560	(646,835)	(436,534)
Tariff Rider Ending Balance ([a]-[d])	141,316	(292,946)	(697,085)	(723,240)	(1,100,740)	(1,056,645)	(1,125,416)	(1,056,351)	(409,810)	152,612	197,919	26,723	(697,085)	(1,056,645)	(409,810)	26,723	

Projected Tariff Rider Balance

Variance Explanations:

Jan - Revenue was higher and expenses were lower than budgeted.

Feb - Revenue was higher and expenses were lower than budgeted.

Mar - Expenses were lower than budgeted. Revenue higher due to collection of revenue higher and corrections for conversion factors in Oct-Dec '10 and a rate correction in Jan

Apr - Revenue was slightly higher and expenses were higher than budgeted.

May - Revenue was higher (including \$5k interest accumulated since Oct 2010) and expenses were higher than budgeted.

Jun - Revenue was lower (including \$6k interest) and expenses were higher than budgeted.

Jul - Revenue was lower (including \$7k interest) and expenses were lower than budgeted.

Aug - Revenue was lower (including \$8k interest) and implementation expenses were higher than budgeted.

Sep - Revenue was higher (including \$8k interest) but implementation expenses were significantly higher (including CFL mailing costs) than budgeted.

Oct - Revenue was lower (including \$9k interest) and implementation expenses were significantly higher (including CFL mailing costs) than budgeted.

Nov - Revenue was lower (including \$6k interest) and implementation expenses were higher (including CFL mailing costs) than budgeted.

Dec - Revenue was higher than implementation expenses bringing the balance down closer to zero.

Idaho Electric Schedule 91

DSM Functional Categories

	2011	2011	2011	2011	2011	2011	2011	2011	2011	2011	2011	2011	2011	Total 2011
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
DSM Budget-Direct Customer Incentives:														
Non-residential	\$ 204,346	204,346	204,346	204,346	204,346	204,346	204,346	204,346	204,346	204,346	204,346	204,346	204,346	2,452,148
Residential	61,376	61,376	61,376	61,376	61,376	61,376	61,376	61,376	61,376	61,376	61,376	61,376	61,376	736,509
Low Income	29,609	29,609	29,609	29,609	29,609	29,609	29,609	29,609	29,609	29,609	29,609	29,609	29,609	355,309
Total Budget-Direct Customer Incentives	\$ 295,331	\$ 295,331	\$ 295,331	\$ 295,331	\$ 295,331	\$ 295,331	\$ 295,331	\$ 295,331	\$ 295,331	\$ 295,331	\$ 295,331	\$ 295,331	\$ 295,331	\$ 3,543,966
DSM Budget-Non-Incentive Funding:														
Non-residential	\$ 25,593	25,593	25,593	25,593	25,593	25,593	25,593	25,593	25,593	25,593	25,593	25,593	25,593	307,120
Residential	8,054	8,054	8,054	8,054	8,054	8,054	8,054	8,054	8,054	8,054	8,054	8,054	8,054	96,652
Low Income	4,441	4,441	4,441	4,441	4,441	4,441	4,441	4,441	4,441	4,441	4,441	4,441	4,441	53,296
Regional	54,000	54,000	54,000	54,000	54,000	54,000	54,000	54,000	54,000	54,000	54,000	54,000	54,000	648,000
EMV	19,863	19,863	19,863	19,863	19,863	19,863	19,863	19,863	19,863	19,863	19,863	19,863	19,863	238,360
Common	78,103	78,103	78,103	78,103	78,103	78,103	78,103	78,103	78,103	78,103	78,103	78,103	78,103	937,234
Total Budget-Non-Incentive Funding	\$ 190,055	\$ 190,055	\$ 190,055	\$ 190,055	\$ 190,055	\$ 190,055	\$ 190,055	\$ 190,055	\$ 190,055	\$ 190,055	\$ 190,055	\$ 190,055	\$ 190,055	\$ 2,280,662
[a] 2011 Aggregate DSM Budget	\$ 485,386	\$ 485,386	\$ 485,386	\$ 485,386	\$ 485,386	\$ 485,386	\$ 485,386	\$ 485,386	\$ 485,386	\$ 485,386	\$ 485,386	\$ 485,386	\$ 485,386	\$ 5,824,628
DSM Actual-Direct Customer Incentives:														
Non-residential	\$ 193,522	70,614	105,035	153,965	93,173	144,093	62,619	75,650	180,162	118,491	220,895	182,030	1,600,250	
Residential	111,201	92,528	73,029	66,863	59,562	63,194	49,060	12,317	284,796	504,573	752,298	59,546	2,128,966	
Low Income	-	-	-	108,449	-	233,210	24,379	24,239	28,027	-	37,264	33,596	489,164	
Total Actual-Direct Customer Incentives	\$ 304,724	\$ 163,142	\$ 178,064	\$ 329,277	\$ 152,735	\$ 440,497	\$ 136,057	\$ 112,206	\$ 492,985	\$ 623,064	\$ 1,010,457	\$ 275,172	\$ 4,218,380	
DSM Actual-Non-Incentive Funding:														
Non-residential	\$ 69,129	22,938	18,325	15,825	6,174	32,994	6,568	14,078	17,648	32,254	26,884	38,790	301,608	
Residential	3,698	3,551	44,084	13,736	12,755	28,439	163,278	484,581	599,334	133,904	(462,122)	130,352	1,155,590	
Low Income	783	89	3,773	1,098	3,244	1,403	3,395	41	2,621	2,272	1,050	6,780	26,550	
Regional	1,049	1,302	1,260	161,075	-	-	117,530	6	32,716	207,647	-	8	522,593	
EMV	17,455	21,179	40,160	23,594	5,616	43,449	29,246	7,374	67,011	68,397	22,803	48,817	395,100	
Common	44,523	55,904	57,739	67,208	50,798	51,731	42,599	47,392	51,469	57,733	56,342	64,874	648,313	
DSM Actual-Non-Incentive Funding	\$ 136,638	\$ 104,963	\$ 165,342	\$ 282,536	\$ 78,586	\$ 158,016	\$ 362,616	\$ 553,473	\$ 770,800	\$ 502,207	\$ (355,043)	\$ 289,622	\$ 3,049,755	
[c] 2011 Aggregate DSM Actual	\$ 441,361	\$ 268,105	\$ 343,406	\$ 611,813	\$ 231,321	\$ 598,513	\$ 498,673	\$ 665,678	\$ 1,263,784	\$ 1,125,271	\$ 655,414	\$ 564,794	\$ 7,268,135	
Budget-Actual Variance														
I-Direct Customer Incentives:														
Non-residential	10,824	133,731	99,311	50,380	111,173	60,252	141,727	128,696	24,183	85,854	(16,549)	22,315	851,898	
Residential	(49,826)	(31,152)	(11,653)	(5,487)	1,814	(1,818)	12,316	49,058	(223,420)	(443,197)	(690,923)	1,830	(1,392,457)	
Low Income	29,609	29,609	29,609	(78,840)	29,609	(203,601)	5,230	5,371	1,582	29,609	(7,655)	(3,987)	(133,855)	
Total Variance	\$ (9,393)	\$ 132,188	\$ 117,267	\$ (33,947)	\$ 142,596	\$ (145,167)	\$ 159,273	\$ 183,125	\$ (197,654)	\$ (327,734)	\$ (715,127)	\$ 20,158	\$ (674,414)	
[a]-[c]														
Non-Incentive Funding:														
Non-residential	(43,536)	2,655	7,268	9,768	19,420	(7,401)	19,025	11,516	7,946	(6,660)	(1,290)	(13,197)	5,512	
Residential	4,356	4,503	(36,029)	(5,681)	(4,700)	(20,385)	(155,223)	(476,527)	(591,280)	(125,850)	470,176	(122,297)	(1,058,938)	
Low Income	3,658	4,353	669	3,343	1,198	3,038	1,046	4,400	1,820	2,169	3,391	(2,339)	26,746	
Regional	52,951	52,698	52,740	(107,075)	54,000	54,000	(63,530)	53,994	21,284	(153,647)	54,000	53,992	125,407	
EMV	2,408	(1,315)	(20,297)	(3,731)	14,247	(23,586)	(9,383)	12,489	(47,148)	(48,533)	(2,939)	(28,954)	(156,740)	
Common	33,580	22,198	20,363	10,895	27,305	26,372	35,504	30,710	26,634	20,370	21,761	13,229	288,921	
Total Variance	\$ 53,418	\$ 85,092	\$ 24,714	\$ (92,481)	\$ 111,469	\$ 32,039	\$ (172,561)	\$ (363,417)	\$ (580,745)	\$ (312,152)	\$ 545,098	\$ (99,567)	\$ (769,093)	
[b]-[d]														
Total Variance	\$ 44,025	\$ 217,280	\$ 141,980	\$ (126,428)	\$ 254,065	\$ (113,128)	\$ (13,288)	\$ (180,292)	\$ (778,399)	\$ (639,885)	\$ (170,029)	\$ (79,408)	\$ (1,443,507)	

Notes:

1) DSM expenditures are budgeted on an annual basis and spread monthly on an equal basis. This timing difference between budget vs actual could attribute to some variances

Variance explanations:

- Jan - \$44k favorable variance due to less implementation costs than budgeted
- Feb - \$217k favorable variance due to less rebates and less implementation costs than budgeted
- Mar - \$142k favorable variance due to less rebates and less implementation costs than budgeted
- Apr - \$126k unfavorable variance due to more rebates and more implementation expenses than budgeted
- May - \$254k favorable variance due to less rebates and less implementation expenses than budgeted
- Jun - \$113k unfavorable variance due to more rebates than budgeted
- Jul - \$13k unfavorable variance due to more implementation costs than budgeted
- Aug - \$180k unfavorable variance due to more implementation costs than budgeted
- Sep - \$778k unfavorable variance primarily due to more implementation costs than budgeted
- Oct - \$640k unfavorable variance split about half to each more rebate and more implementation costs than budgeted
- Nov - \$170k unfavorable variance due to more rebate and more implementation costs than budgeted, especially for the CFL mail out program
- Dec - \$79k unfavorable variance due to primarily more implementation costs than budgeted

Idaho Natural Gas Schedule 191

	2011 Jan	2011 Feb	2011 Mar	2011 Apr	2011 May	2011 Jun	2011 Jul	2011 Aug	2011 Sep	2011 Oct	2011 Nov	2011 Dec	Total 2011	2011 1st Qtr	2011 2nd Qtr	2011 3rd Qtr	2011 4th Qtr
[a] Tariff Rider Balance	814,739	310,893	(137,795)	(642,637)	(897,808)	(1,131,326)	(1,078,063)	(1,079,654)	(1,066,367)	(1,005,928)	(996,822)	(912,024)	\$ 2,482,581	\$ 814,739	(642,637)	(1,078,063)	(1,005,928)
Forecasted tariff rider collections	408,177	304,536	272,108	178,542	113,519	73,453	65,022	70,805	79,328	182,144	305,574	429,375	2,482,581	984,820	365,514	215,155	917,092
[b] Actual tariff rider collections	689,341	598,713	636,079	435,559	341,119	194,126	135,665	105,233	106,580	108,860	109,129	303,481	3,763,884	1,924,133	970,804	347,477	521,469
Favorable (Unfavorable) Variance	281,165	294,177	363,971	257,017	227,600	120,673	70,643	34,427	27,252	(73,284)	(196,445)	(125,894)	1,281,303	939,313	605,290	132,322	(395,623)
Budgeted expenditures	173,136	173,136	173,136	173,136	173,136	173,136	173,136	173,136	173,136	173,136	173,136	173,136	2,077,627	519,407	519,407	519,407	519,407
[c] Actual expenditures	185,495	150,025	131,237	180,388	107,600	247,389	134,073	118,519	167,019	117,966	193,927	226,922	1,960,562	466,758	535,378	419,612	538,815
Favorable (Unfavorable) Variance	(12,359)	23,110	41,898	(7,253)	65,535	(74,254)	39,062	54,616	6,116	55,170	(20,792)	(53,786)	117,065	52,649	(15,971)	99,795	(19,408)
Favorable (Unfavorable) Net monthly activity ([b]-[c])	503,846	448,688	504,841	255,171	233,519	(53,263)	1,591	(13,287)	(60,439)	(9,106)	(84,799)	76,559	1,803,322	1,457,376	435,426	(72,135)	(17,346)
Tariff Rider Ending Balance ([a]-[d])	310,893	(137,795)	(642,637)	(897,808)	(1,131,326)	(1,078,063)	(1,079,654)	(1,066,367)	(1,005,928)	(996,822)	(912,024)	(988,582)	(642,637)	(1,078,063)	(1,005,928)	(988,582)	

Projected Tariff Rider Balance

Variance Explanations:

Jan - Revenue was significantly higher than budgeted.

Feb - Revenue was significantly higher and expenses were lower than budgeted, Heating Degree Days 11% above 30 average in Spokane area.

Mar - Expenses were lower than budgeted. Revenue higher due to collection of revenue higher and corrections for conversion factors in Oct-Dec '10 and a rate correction in Jan

Apr - Revenue was significantly higher than budgeted, heating degree days were 29% higher than 30 year average.

May - Revenue was significantly higher than budgeted, heating degree days were 25% higher than 30 year average.

Jun - Revenue was higher and implementation costs higher than budgeted, heating degree days were 33 higher than 30 year average.

Jul - Revenue was slightly higher but implementation costs were significantly lower than budgeted.

Aug - Revenue was slightly higher but implementation costs were also higher than budgeted.

Sep - Revenue was slightly higher but implementation costs were significantly higher this month.

Oct - Revenue was lower than implementation costs this month.

Nov - Revenue was significantly lower and implementation costs higher than budgeted this month.

Dec - Revenue was lower and implementation costs higher than budgeted this month.

Idaho Natural Gas Schedule 191

DSM Functional Categories

	2011 Jan	2011 Feb	2011 Mar	2011 Apr	2011 May	2011 Jun	2011 Jul	2011 Aug	2011 Sep	2011 Oct	2011 Nov	2011 Dec	Total 2011
DSM Budget-Direct Customer Incentives:													
Non-residential	\$ 67,301	67,301	67,301	67,301	67,301	67,301	67,301	67,301	67,301	67,301	67,301	67,301	\$ 807,615
Residential	63,277	63,277	63,277	63,277	63,277	63,277	63,277	63,277	63,277	63,277	63,277	63,277	759,818
Low Income	21,118	21,118	21,118	21,118	21,118	21,118	21,118	21,118	21,118	21,118	21,118	21,118	253,411
Total Budget-Direct Customer Incentives	\$ 151,695	\$ 151,695	\$ 151,695	\$ 151,695	\$ 151,695	\$ 151,695	\$ 151,695	\$ 151,695	\$ 151,695	\$ 151,695	\$ 151,695	\$ 151,695	\$ 1,820,344
DSM Budget-Non-Incentive Funding:													
Non-residential	\$ 4,370	4,370	4,370	4,370	4,370	4,370	4,370	4,370	4,370	4,370	4,370	4,370	\$ 52,437
Residential	215	215	215	215	215	215	215	215	215	215	215	215	2,576
Low Income	3,168	3,168	3,168	3,168	3,168	3,168	3,168	3,168	3,168	3,168	3,168	3,168	38,012
Regional	-	-	-	-	-	-	-	-	-	-	-	-	-
EMV	4,966	4,966	4,966	4,966	4,966	4,966	4,966	4,966	4,966	4,966	4,966	4,966	59,590
Common	17,906	17,906	17,906	17,906	17,906	17,906	17,906	17,906	17,906	17,906	17,906	17,906	214,868
Total Budget-Non-Incentive Funding	\$ 30,624	\$ 30,624	\$ 30,624	\$ 30,624	\$ 30,624	\$ 30,624	\$ 30,624	\$ 30,624	\$ 30,624	\$ 30,624	\$ 30,624	\$ 30,624	\$ 367,483
[a] 2011 Aggregate DSM Budget	\$ 182,319	\$ 182,319	\$ 182,319	\$ 182,319	\$ 182,319	\$ 182,319	\$ 182,319	\$ 182,319	\$ 182,319	\$ 182,319	\$ 182,319	\$ 182,319	\$ 2,187,827
DSM Actual-Direct Customer Incentives:													
Non-residential	\$ 9,097	12,490	22,284	56,405	5,918	29,179	12,690	53,771	15,661	1,590	54,860	52,794	326,739
Residential	139,520	100,484	55,505	44,789	60,920	57,110	36,876	21,626	48,164	47,476	56,521	90,788	759,778
Low Income	-	-	-	27,245	-	105,246	21,193	4,510	4,337	-	24,320	18,021	204,874
Total Actual-Direct Customer Incentives	\$ 148,617	\$ 112,974	\$ 77,790	\$ 128,439	\$ 66,837	\$ 191,535	\$ 70,759	\$ 79,907	\$ 68,162	\$ 49,066	\$ 135,702	\$ 161,604	\$ 1,291,391
DSM Actual-Non-Incentive Funding:													
Non-residential	\$ 3,935	6,779	4,890	4,482	4,162	3,875	2,710	5,094	3,975	5,996	4,496	5,613	56,008
Residential	266	612	7,789	4,618	4,470	3,711	3,973	4,846	3,193	8,654	4,908	9,811	56,852
Low Income	606	5	300	2,228	3,185	1,338	3,235	48	2,601	2,249	989	6,762	23,545
Regional	-	-	-	-	-	-	-	-	-	-	-	-	-
EMV	9,558	4,083	10,196	6,218	1,502	22,154	30,675	2,046	59,736	23,204	19,548	15,725	204,643
Common	22,513	25,572	30,273	34,404	27,444	24,777	22,722	26,579	29,352	28,796	28,284	27,408	328,123
DSM Actual-Non-Incentive Funding	\$ 36,878	\$ 37,051	\$ 53,448	\$ 51,949	\$ 40,763	\$ 55,854	\$ 63,315	\$ 38,612	\$ 98,857	\$ 68,900	\$ 58,226	\$ 65,318	\$ 669,171
[c] 2011 Aggregate DSM Actual	\$ 185,495	\$ 150,025	\$ 131,237	\$ 180,388	\$ 107,600	\$ 247,389	\$ 134,073	\$ 118,519	\$ 167,019	\$ 117,966	\$ 193,927	\$ 226,922	\$ 1,960,562
Budget-Actual Variance Direct Customer Incentives:													
Non-residential	\$ 58,204	\$ 54,812	\$ 45,017	\$ 10,896	\$ 61,383	\$ 38,122	\$ 54,612	\$ 13,530	\$ 51,640	\$ 65,711	\$ 12,441	\$ 14,507	480,876
Residential	\$ (76,243)	\$ (37,208)	\$ 7,771	\$ 18,488	\$ 2,357	\$ 6,167	\$ 26,401	\$ 41,651	\$ 15,112	\$ 15,801	\$ 6,755	\$ (27,512)	(460)
Low Income	\$ 21,118	\$ 21,118	\$ 21,118	\$ (6,128)	\$ 21,118	\$ (84,128)	\$ (76)	\$ 16,607	\$ 16,781	\$ 21,118	\$ (3,203)	\$ 3,096	48,537
Total Variance	\$ 3,078	\$ 38,721	\$ 73,906	\$ 23,256	\$ 84,858	\$ (39,839)	\$ 80,937	\$ 71,788	\$ 83,533	\$ 102,630	\$ 15,994	\$ (9,908)	\$ 528,953
Non-Incentive Funding:													
Non-residential	\$ 434	\$ (2,409)	\$ (520)	\$ (112)	\$ 207	\$ 495	\$ 1,660	\$ (724)	\$ 394	\$ (1,627)	\$ (126)	\$ (1,243)	(3,571)
Residential	\$ (51)	\$ (397)	\$ (7,575)	\$ (4,403)	\$ (4,255)	\$ (3,496)	\$ (3,759)	\$ (4,631)	\$ (2,978)	\$ (8,440)	\$ (4,694)	\$ (9,596)	(54,276)
Low Income	\$ 2,562	\$ 3,163	\$ 2,868	\$ 940	\$ (17)	\$ 1,830	\$ (67)	\$ 3,120	\$ 567	\$ 918	\$ 2,179	\$ (3,595)	14,467
Regional	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
EMV	\$ (4,592)	\$ 883	\$ (5,230)	\$ (1,252)	\$ 3,464	\$ (17,188)	\$ (25,709)	\$ 2,920	\$ (54,770)	\$ (18,238)	\$ (14,582)	\$ (10,759)	(145,053)
Common	\$ (4,608)	\$ (7,667)	\$ (12,368)	\$ (16,498)	\$ (9,538)	\$ (6,871)	\$ (4,816)	\$ (8,673)	\$ (11,446)	\$ (10,890)	\$ (10,378)	\$ (9,502)	(113,255)
Total Variance	\$ (6,255)	\$ (6,428)	\$ (22,824)	\$ (21,326)	\$ (10,139)	\$ (25,231)	\$ (32,691)	\$ (7,989)	\$ (68,233)	\$ (38,277)	\$ (27,602)	\$ (34,695)	\$ (301,688)
Total Variance	\$ (3,176)	\$ 32,294	\$ 51,082	\$ 1,931	\$ 74,719	\$ (65,070)	\$ 48,246	\$ 63,800	\$ 15,300	\$ 64,353	\$ (11,608)	\$ (44,603)	\$ 227,265

Notes:

1) DSM expenditures are budgeted on an annual basis and spread monthly on an equal basis. This timing difference between budget vs actual could attribute to some variances

Variance explanations:

- Jan - \$3k unfavorable variance due to processing more rebates
- Feb - \$32k favorable variance due to less rebates and less implementation costs than budgeted
- Mar - \$51k favorable variance due to less rebates and less implementation costs than budgeted
- Apr - \$2k favorable variance due to less rebates and less implementation costs than budgeted
- May - \$75k favorable variance due to less rebates than budgeted
- Jun - \$65k unfavorable variance due to more rebates and more implementation costs than budgeted
- Jul - \$48k favorable variance due to less rebates than budgeted
- Aug - \$64k favorable variance due to less rebates than budgeted
- Sep - \$15k favorable variance due to less rebates than budgeted
- Oct - \$64k favorable variance due to less rebates than budgeted
- Nov - \$12k unfavorable variance due to more implementation costs than budgeted
- Dec - \$45k unfavorable variance due to more implementation costs than budgeted