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BEFORE THE WASHINGTON UTILITIES
                   AND TRANSPORTATION COMMISSION
  In the Matter of the Review of:
                                             UT-033034
                                       )
 3 Unbundled Loop and Switching Rates; )
                                             Volume I
   The Deaveraged Zone Rate Structure; )
                                             Pages 1-53
 4 and Unbundled Network Elements,
   Transport And Termination
 5 (Nonrecurring Costs)
 6 In the Matter of the Review of:
                                       )
                                           UT-023003
  Unbundled Loop and Switching Rates;
 7 the Deaveraged Zone Rate Structure;
                                        )
  Unbundled Network Elements,
 8 Transport and Termination
                                        )
  (Recurring Costs)
                                        )
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             A prehearing conference in the above-entitled matter
11 was held at 9:30 a.m., on Tuesday, November 18, 2003, at
12 1300 South Evergreen Park Drive Southwest, Olympia, Washington,
13 before Administrative Law Judge THEODORA MACE.
14
15
             The parties were present as follows:
              QWEST CORPORATION, by Ms. Lisa A. Anderl, Attorney at
16
17 Law, 1600 7th Avenue, Room 3208, Seattle, WA 98191;
              AT&T, by Mr. Gregory J. Kopta, Attorney at Law,
19 Davis Wright Tremaine, LLP, 1501 Fourth Avenue, Suite 2600,
20 Seattle, WA 98101-1688;
2.1
              COMMISSION STAFF, by Ms. Shannon Smith,
22 Assistant Attorney General, 900 Fourth Avenue, Suite 2000,
23 Seattle, WA 98164;
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                                (Appearances continued.)
25 REPORTED BY PAMELA J. KLESSIG, RPR, CCR, NO. 2948
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1 VERIZON, by Mr. Christopher S. Huther (via
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- 2 teleconference bridge), Attorney at Law, Preston Gates Ellis &
- 3 Rouvelas Meeds, LLP, 1735 New York Avenue N.W., Suite 500,
- 4 Washington, D.C. 20006, and Mr. William Richardson
- 5 (via teleconference bridge), Attorney at Law, Wilmer Cutler
- 6 Pickering, 2445 "M" Street N.W., Washington, D.C. 20037-1420;
- 7 COVAD COMMUNICATIONS, by Ms. Karen Frame
- 8 (via teleconference bridge), Attorney at Law, Miller Nash,
- 9 601 Union Street, Suite 4400, Seattle, WA 98101-2352;
- 10 MCI/WorldCom, Inc., by Ms. Michel Singer Nelson
- 11 (via teleconference bridge), Attorney at Law, 707 17th Street,
- 12 Suite 4200, Denver, CO 80202;
- 13 WeBTEC, by Mr. Arthur A. Butler (via teleconference
- 14 bridge), Attorney at Law, Ater Wynne, 601 Union Street,
- 15 Suite 5450, Seattle, WA 98101;
- 16 Also present, Mr. Thomas Spinks.

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1	PROCEEDINGS
2	
3	Tuesday, 9:30 p.m.
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5	JUDGE MACE: Let's be on the record in two dockets.
6	In the matter of the review of unbundled loop and switching
7	rates, and the review of the deaveraged zone rate structure,
8	this is docket number UT-023003. And in the matter of the
9	review of unbundled loop and switching rates, the deaveraged
10	zone rate structure and unbundled network elements, transport
11	and termination (nonrecurring costs), docket number
12	UT-033034. This is the date that we have established for a
13	prehearing conference in these two dockets. It's
14	November 18th, 2003. We're convened at the offices of the
15	Washington Utilities and Transportation Commission in
16	Olympia, Washington.
17	The purpose of the prehearing conference today is to
18	address briefly a joint motion to compel - pardon me, a joint
19	motion to remove Qwest cost issues from the proceeding. We
20	also need to address scheduling, depending on the outcome of
21	that motion. And then there is also a Verizon motion to
22	compel discovery responses from AT&T and MCI. I'd like to
23	have the oral appearances of counsel now, and I'd like to
24	begin with counsel who are on the conference bridge.

For all counsel I want to caution you that our reporter

- 1 today is a valiant fill-in for a reporter who got caught in
- 2 bad weather in Seattle, and she has not, to my knowledge,
- 3 reported at the commission before, so some of this will be
- 4 new to her, particularly the language, but of course also
- 5 your names and your voices. So it's important for people on
- 6 the conference bridge to speak clearly and loudly, and let's
- 7 try to make an effort to assist the reporter so that she can
- 8 make a good transcript of this hearing.
- 9 I think I indicated earlier, if I didn't, my name is
- 10 Theo Mace. I'm the administrative law judge who's been
- 11 assigned to hold hearings in this case. And I'd like to have
- 12 now the appearances from Verizon on the conference bridge.
- MR. RICHARDSON: William Richardson.
- MR. HUTHER: And Chris Huther. Spelled
- H-U-T-H-E-R.
- 16 JUDGE MACE: Thank you. For Covad?
- MS. FRAME: Yes, Your Honor, Karen, K-A-R-E-N,
- 18 Frame, like picture frame, F-R-A-M-E.
- 19 JUDGE MACE: Thank you. For MCI?
- 20 MS. SINGER NELSON: Good morning, Michel Singer
- 21 Nelson, on behalf of MCI. Michel is spelled M-I-C-H-E-L,
- 22 Singer Nelson. Thanks.
- JUDGE MACE: For WeBTEC?
- MR. BUTLER: Arthur A. Butler, B-U-T-L-E-R.
- JUDGE MACE: Thank you. And now, are there any

- other counsel on the conference bridge? (No response.)
- 2 All right. In the hearing room, let's begin with Qwest.
- 3 MS. ANDERL: Thank you, Your Honor. Lisa Anderl,
- 4 representing Owest.
- 5 MR. KOPTA: Gregory Kopta of the law firm David
- 6 Wright Tremaine, LLP, on behalf of AT&T and XO.
- 7 MS. SMITH: Shannon Smith on behalf of commission
- 8 staff.
- 9 JUDGE MACE: Thank you. All right. When I
- 10 introduced the case caption I went through a listing of the
- 11 items that I think we should discuss today, and I believe
- 12 that I've notified the parties we'll discuss today. And I
- 13 would like to approach them in the order in which I mentioned
- 14 them. I would like to have the Verizon motion to compel last
- 15 because I think that may be a little lengthy in terms of
- 16 addressing the many questions that are pending there, and so
- 17 I don't want to put everyone who may not be interested in the
- 18 answers or in the discussion through that sort of level of
- 19 excruciating detail.
- 20 Does anyone have anything else they want to address on
- 21 the record, another item they'd like to add to the agenda
- 22 today? (No response) All right. Apparently not.
- MR. HUTHER: Judge Mace, this is Chris Huther on
- 24 behalf of Verizon. I don't think it is appropriate for
- 25 discussion today in this hearing, but I wanted to alert you

- 1 and the other parties that yesterday Verizon filed a motion
- 2 to strike AT&T, MCI and staffs' cost file on this case,
- 3 HM5.3. And that filing may in fact implicate the discussion
- 4 on Verizon's second motion to compel, which of course sought
- 5 information pertaining to Verizon's ongoing analysis of
- 6 HM5.3.
- JUDGE MACE: Well, there may or may not be some
- 8 impact. I guess I prefer just to deal with what we have
- 9 before us and address the motion to strike later on, you
- 10 know, give the parties an opportunity to respond and then
- 11 address it at that point.
- 12 Anybody have anything else they want to add about
- 13 whether that would have an impact on our discussion today?
- 14 (No response.) All right.
- 15 Okay. Let's turn first to the joint motion to remove
- 16 Qwest issues from the cost dockets. The commission has
- 17 received the motion and the responses of the parties and has
- 18 deliberated on the motion. It has some questions about the
- 19 nature of the deaveraging proposal that staff brings to the
- 20 proceeding, and some uncertainty about what the impact of
- 21 that proposal would be with regard to removing Qwest issues
- 22 from the proceeding. So I'm wondering, Ms. Smith, if you can
- 23 address that for us.
- 24 MS. SMITH: Yes, Your Honor, this is Shannon Smith
- for commission staff. I certainly can address that. I don't

- 1 know if I can address it in the detail that the commissioners
- 2 might like at this point in time. But the commission staff,
- 3 with respect to the deaveraging proposal, would have to
- 4 modify the proposal that it's filed already to reflect
- 5 Qwest's current loop rates. So there would have to be some
- 6 adjustment with respect to that. And any deaveraging would
- 7 involve Qwest's current rates as opposed to any new rates
- 8 that staff would have proposed in this case, if Qwest's rates
- 9 and costs were considered in this docket.
- 10 JUDGE MACE: I think the concern is, is there some
- 11 way in which, even if you apply or modify your proposal to
- 12 effect current rates, is there some way in which Qwest would
- 13 still need to remain active in the case because of your
- 14 proposal.
- 15 MS. SMITH: Well, I would think that Owest would
- 16 remain active in the case with respect to staff's proposal,
- 17 but that would not require Qwest I don't believe it would
- 18 require Owest to file any new cost information. It would
- just be a proposal that staff would have to deaverage based
- on Qwest's current loop rates.
- 21 JUDGE MACE: Okay. And Qwest didn't really
- 22 respond, as I recall, to this motion at all, and I wondered
- 23 if you have a position with regard to this deaveraging
- 24 proposal.
- 25 MS. ANDERL: Well, Qwest was a party to the joint

- 1 motion to remove the Qwest rates, and it's --
- JUDGE MACE: Oh, okay. I'm sorry, I missed that.
- 3 That was pretty big, I'm sorry.
- 4 MS. ANDERL: We support that motion.
- 5 JUDGE MACE: I thought you probably would but I
- 6 don't recall you responding with regard to the deaveraging
- 7 proposals per se.
- 8 MS. ANDERL: Well, we didn't, and we're kind of in
- 9 a little bit of an awkward situation in that I don't want to
- 10 be seen here to be going against any sort of an agreement we
- 11 reached with staff. In other words, staff agreed not to push
- 12 an analysis of Qwest's costs in this docket, and agreed not
- 13 to propose the joint motion so long as they were allowed to
- 14 have their deaveraging proposal considered. And on that we
- 15 were simply silent. So to the extent that there was any quid
- 16 pro quo there, I don't want to say that I am opposed to staff
- 17 moving forward with their deaveraging proposal, although I
- 18 will say that on the merits we are opposed to the deaveraging
- 19 proposal. And, you know, if we were asked directly, we would
- say that we would just as soon be out of the dockets
- 21 entirely. But we basically at this point, I guess,
- 22 determined that that was not a contested motion that we
- 23 wanted to bring, to have all of our issues excluded and to,
- 24 you know, fight with staff about that from a procedural
- 25 standpoint. We thought we would just battle it on the

- 1 merits, as it were. So that's where we are.
- 2 We did seek informally to clarify some things with staff
- 3 about how exactly this would work, and if you don't mind,
- 4 Your Honor, I guess I do have kind of a clarifying question.
- JUDGE MACE: Go ahead.
- 6 MS. ANDERL: What Ms. Smith said is that staff
- 7 would have to modify its proposal to reflect Qwest's current
- 8 loop rates and then base its proposal on that. And so I
- 9 guess I wanted to kind of seek to clarify or nail down or
- 10 narrow the issue here on deaveraging, and that is the
- 11 question of whether it is limited to staff's core and fringe
- 12 proposal. And that would be the issue that we would
- 13 litigate. Because in staff's direct case, there is actually
- 14 a fairly significant restructure of the wire centers that go
- 15 into the five zones, the five current deaveraged zones. And
- 16 we're curious about the extent to which staff's deaveraging
- 17 proposal would still attempt to do that. And if so, how they
- 18 could do that if they were still going to use Owest's current
- 19 loop rates. So, we have the same concern that was expressed
- in the notice of additional issue, and that is, is this in
- 21 fact de facto going to be looking at our loop rates or not.
- JUDGE MACE: Ms. Smith, can you offer some
- 23 clarification?
- 24 MS. SMITH: I can try, and to the extent I fail I'm
- 25 going to ask Mr. Spinks to speak to it directly, if that

- 1 would be okay with the bench.
- 2 JUDGE MACE: It's fine with me. Is it all right
- 3 with other counsel?
- 4 MS. ANDERL: Sure.
- 5 MR. KOPTA: (Nods head.)
- 6 MS. SMITH: I don't believe that our deaveraging
- 7 proposal will be limited to the core and fringe proposal.
- 8 And I think there may be some changes I think at some of the
- 9 loop rates, but the statewide average loop rate would remain
- 10 the same. That's pretty much it in a nutshell. And again, I
- 11 don't think we're prepared at this point to give a lot of
- 12 specifics as to what we would propose to do, we would have to
- 13 take this back and look at it and work through the details.
- 14 MS. ANDERL: Well, and I guess, Your Honor, the
- 15 thing that remains unclear for us is, does that mean that
- staff will be proposing the new version of the Hatfield
- 17 model, a new cost model essentially to calculate Qwest's
- 18 costs. And even if they use that new cost calculation to
- 19 apply some sort of a factor or a ratio to the old rates, are
- 20 we in essence here going to be litigating a cost model in a
- 21 cost docket where perhaps we, by all rights, should be
- offering our own model.
- 23 MS. SMITH: The answer to that question is no, we
- 24 won't be bringing in a new model, we won't be litigating a
- 25 new model, we would be using the same cost estimates that

- were in staff's earlier testimony.
- MS. ANDERL: That's what I mean, that's a new
- 3 model, though, the five dot it's a new model in that it's -
- 4 staff is not going to base their advocacy off of the loop
- 5 rates and the cost models that were established in the old
- 6 960369 docket.
- 7 MS. SMITH: Your Honor, I'm going to have
- 8 Tom Spinks address Ms. Anderl directly. This is getting too
- 9 fine for me.
- 10 MR. SPINKS: Yes, my name is Thomas Spinks, I'm
- 11 with the commission staff.
- 12 I think there's a couple of different approaches, and
- 13 this is why I'm not able to give my attorney the kind of
- 14 detail that you're looking for. One approach is to use the
- 15 estimates that I've already put in, filed in my direct
- 16 testimony, and simply scale those up or down so that the
- 17 statewide average cost produced by those estimates equals the
- 18 current statewide average cost of Qwest today.
- 19 Another approach to doing it would be to use the
- 20 existing wire center assignments and costs inherent in that
- 21 Qwest currently has in place and to work off of those, and
- 22 then reseparate, if you will, the core and fringe within
- 23 those assignments. I don't know at this point which one we
- 24 would pursue.
- 25 MS. ANDERL: I think that is as much of a sneak

- 1 preview of their direct case as we're probably going to get.
- 2 Thank you, Your Honor, for letting me pursue that.
- JUDGE MACE: I guess I would say if well, you
- 4 have some remedies available to you. If the commission and
- 5 I the commission is intending to remove Qwest cost issues
- from the proceeding, that's the nature of the deliberation
- 7 that's gone on so far and I believe that's going to be the -
- 8 there will be an order that will come out perhaps later in
- 9 the week, the commission just had some questions about this
- 10 particular aspect of it.
- 11 And certainly you have your remedies. If the staff
- 12 filing does not comport with what you thought it would or
- 13 makes things such that you're actually your cost issues are
- 14 not removed, you can bring that up and the commission can
- 15 resolve it.
- 16 MS. ANDERL: Thanks, Your Honor, and we understand
- 17 that. We just wanted to make sure that it was at least
- 18 preliminarily aired.
- 19 JUDGE MACE: Very well. Just so I'm clear, I want
- 20 to make sure that Verizon is aware that the commission is
- 21 going to remove Qwest's cost issues from this proceeding, but
- 22 that Verizon will remain in the proceeding, and there will be
- a written order that will be entered, I'm hoping within the
- next few days, that will flush that out.
- 25 The next thing I'd like to do is address scheduling. In

- 1 view of the fact that Verizon will be the party whose costs
- 2 will be investigated, there may be the possibility of somehow
- 3 streamlining the schedule. I don't know if that's possible,
- 4 but I would like to address the scheduling issue and maybe
- 5 give the parties an opportunity to discuss it amongst
- 6 themselves. Let me just indicate that what I have for the
- 7 schedule right now for 023003 calls for or called for a
- 8 responsive filing of testimony, I think it was November 18th,
- 9 and that's been suspended; a filing of response testimony on
- 10 February 9th, next year; a rebuttal filing on April 2nd; a
- 11 prehearing conference on April 22nd; and a hearing scheduled
- 12 for April 26th through May 14th.
- 13 In the non-recurring cost docket, 033034, the filing of
- 14 direct testimony was scheduled for January 23rd, response
- 15 filing on March 26th, rebuttal filing on May 7th, prehearing
- 16 conference on May 19th, hearings on May 24th through
- June 4th.
- 18 Since the commissioners are presiding, the actual dates
- 19 of the hearings need to correspond with their schedules, and
- 20 I I mean, at present it seems like for the recurring cost
- 21 portion, if we could stay with the hearing dates that we have
- 22 right now, that would be helpful. But I'll leave it to the
- parties to discuss how they want to approach this.
- Mr. Kopta?
- MR. KOPTA: Yes, thank you, Your Honor. There is a

- scheduling issue that we're going to need some guidance from
- 2 the commission on. One of the reasons is, you will recall
- 3 that we established a supplemental direct filing testimony
- 4 deadline, was to enable AT&T and MCI to update the customer
- 5 location data in the model, an HAI model, to reflect customer
- 6 location data obtained from Verizon as well as from Qwest.
- 7 I'm going to sort of ignore Qwest from now on, given the
- 8 likelihood that they will not be a part of this case, or at
- 9 least not a large part of the case.
- 10 And subsequently then the commission ordered AT&T and
- 11 MCI to provide data from TNS, which is the entity that
- 12 processes the customer location data, data to which AT&T and
- 13 MCI do not have access and still do not have access. And it
- 14 had been AT&T's intention to take the Verizon customer
- 15 location data, have TNS process that, and then substitute it
- 16 for the customer location data that was basically surrogated
- 17 data that was in the model when the testimony was filed in
- 18 June.
- 19 In light of the commission's decision, however, that
- 20 would not seem to be a fruitful effort if the commission if
- 21 we're still not able to provide information from TNS. And as
- 22 we understand the commission's direction, that they would
- 23 give little, if any, weight to that information if we're not
- able to provide that information from TNS.
- 25 We have been in contact with TNS, and if we use them to

- process the customer location data that Verizon provided,
- 2 they are willing to provide all of their backup information
- 3 to the parties with the exception of the source code and the
- 4 algorithms that are used. That information, the TNS would be
- 5 willing to provide directly to the commission and to
- 6 commission staff, but not to any of the parties, including
- 7 AT&T and MCI.
- 8 JUDGE MACE: They would provide the source code and
- 9 the algorithms to the staff --
- 10 MR. KOPTA: Yes.
- JUDGE MACE: -- and the commission?
- 12 MR. KOPTA: Yes. But not to any other parties,
- including AT&T and MCI.
- JUDGE MACE: How about public counsel?
- 15 MR. KOPTA: If public counsel wants that we can
- 16 approach them. I think that that's consistent with what they
- 17 were willing to do, to provide it to essentially the
- 18 governmental entities but not to private parties, again
- 19 because of the highly commercial proprietary nature of the
- 20 information.
- 21 If that would satisfy the commission's order, that it
- 22 would be our intention to have TNS process the customer
- 23 location data, provide that in the model, and that would take
- 24 approximately four weeks.
- 25 If that does not satisfy the commission's requirements,

- because that is an expensive undertaking, if it's not going
- 2 to do any good we don't see that that makes sense to have
- 3 them do that and we would need to investigate some other way
- 4 of providing customer location data that would satisfy the
- 5 commission's requirements. And that likewise, is my
- 6 understanding, would take approximately four weeks.
- 7 So, in establishing a schedule we would need to
- 8 establish a supplemental direct filing that would take into
- 9 account those time frames, but we would like to have the
- 10 guidance from the commission first so we could know which of
- 11 those alternatives we should pursue so that we can be most
- 12 efficient.
- 13 JUDGE MACE: Well, I should turn next to Verizon,
- 14 but I guess the question in my mind, if Verizon has filed a
- motion to strike the AT&T, MCI cost model, if it's on the
- 16 basis that the TNS information has not been provided, perhaps
- 17 you can incorporate what you've said today in your response
- 18 to that motion, and then the commission could address it. I
- 19 can't make a decision on that on the record today.
- 20 MR. KOPTA: Oh, and I didn't expect that you would.
- I simply, because this is a scheduling issue, wanted to raise
- 22 it while we're talking about schedule. And then you sort of
- 23 stole my fire by suggesting a way to bring it to the
- 24 commission's attention, because I was going to volunteer to
- 25 say we can put that in the form of a motion or some other

- 1 pleading so that we can present the issue to the commission
- 2 for its consideration, and obviously to allow Verizon an
- 3 opportunity to respond.
- 4 JUDGE MACE: Mr. Richardson or Mr. Huther, I'm not
- 5 sure who would respond to Mr. Kopta's remarks.
- 6 MR. RICHARDSON: I think this is something
- 7 Mr. Huther has been working on more directly. And we could
- 8 also discuss the implications for scheduling, but...
- 9 MR. HUTHER: This is Chris Huther. It seems to me
- 10 that what Mr. Kopta proffers doesn't advance the ball in any
- 11 measure towards allowing us the opportunity to review and
- 12 analyze the information underlying the cost estimates
- 13 produced by their model. The fact that some small portion of
- 14 that information may now be made available to the commission,
- its staff, or even the public counsel raises I think some
- 16 very serious due process and other procedural concerns. I'm
- 17 not certain that the commission could make a decision based
- 18 on information that it and other governmental agencies had
- 19 access to but that the parties did not. The source code and
- 20 the algorithms that Mr. Kopta referred to are central to our
- 21 analysis of the model and were the subject of the
- 22 commission's order earlier. So, in short, I would not accept
- 23 that proffer as in any measure addressing our concerns and
- 24 would submit that it's not at all in compliance with the
- commission's or Your Honor's prior orders on the subject.

- 1 JUDGE MACE: I'm assuming that Verizon's motion to
- 2 strike the cost model is based in part on this issue of the
- 3 TNS data?
- 4 MR. HUTHER: Yes, Your Honor, that's correct. It's
- 5 based on their continued refusal to produce data information
- 6 that you and the commission have ordered be produced.
- 7 JUDGE MACE: Thank you. Staff seems to be
- 8 implicated a little bit in this in that it would be staff
- 9 that would be reviewing the information. Does, Ms. Smith,
- 10 the staff have any comment on Mr. Kopta's argument or
- 11 representation?
- 12 MS. SMITH: No, Your Honor, not at this time. We
- may be able to provide a response to the commission if we had
- 14 a little bit more time, but we just really heard a lot of
- these issues and we have not yet seen Verizon's motion to
- strike, so we really can't comment.
- 17 JUDGE MACE: Let me ask, Mr. Richardson or pardon
- 18 me, Mr. Huther, did you file that motion today, did you say?
- 19 MR. HUTHER: It was sent out last night by
- 20 overnight mail. We did, I believe, send a courtesy copy to
- 21 AT&T and MCI by electronic mail. It was sort of late in the
- 22 day so it may not have appeared on your computers in time.
- 23 But I think it will actually be served today.
- 24 JUDGE MACE: Then let me indicate for those of you
- 25 who are either on the bridge or in the room, that I will ask

- for responses to that motion by the 21st. That's Friday.
- 2 It's a little bit shorter than usual, but it would be helpful
- 3 to be able to look at them.
- 4 MR. KOPTA: We will provide them on the 21st.
- 5 MR. HUTHER: Your Honor, this is Chris Huther. To
- 6 the extent that Mr. Kopta or MCI respond to this motion by
- 7 raising the issues that he's raised here today, I would
- 8 request leave to reply to those arguments. And I'm not sure
- 9 the procedural rules would otherwise entitle me to do that.
- 10 JUDGE MACE: Well, let's face that when we see
- 11 that. I'm not opposed to having you respond briefly
- 12 depending on what the parties raise in response, but we can
- deal with that when we see the responses. Is that okay?
- MR. HUTHER: That's fine.
- 15 JUDGE MACE: If I do give you an opportunity to
- 16 respond, you won't have much time, but, you know, let's see
- what happens.
- MR. HUTHER: Thank you.
- 19 JUDGE MACE: Okay. Back to the issue of
- 20 scheduling. Do you have enough information to go ahead and
- 21 try to work out a schedule at this point?
- MR. RICHARDSON: Your Honor, this is
- 23 Mr. Richardson. It would seem to me that the scheduling
- 24 issues really will turn on the extent to which the resolution
- of the motion to strike; that is, the next step in the

- schedule for the recurring case is the filing of supplemental
- 2 testimony about the AJI model, and to the extent Verizon has
- 3 additional supplemental testimony, that too. If the motion
- were granted, then that would substantially alter the
- 5 schedule.
- 6 JUDGE MACE: Okay. Let me say that if there are
- 7 responses filed on the 21st, I think it's possible that there
- 8 could be a resolution by the 5th of December, based on what I
- 9 see on the calendar right now. If you're suggesting that we
- 10 delay talking about scheduling until after there's some
- 11 resolution of that motion, I'm not in favor of that because,
- 12 based on what I see the motion doing, I'm not well, I can't
- 13 speak for the commission. I'm not optimistic that it would
- 14 eliminate the cost model. I have to tell you that. I don't
- 15 know for sure. I can't tell you what the commission would
- 16 decide, but it seems like that would be pretty draconian. In
- 17 any event, I don't want to delay scheduling until after
- 18 there's some decision on that, because then it ends up
- 19 causing further delay. If Verizon remains in the case and
- 20 the cost model stays, we have a case, and I want to have a
- 21 schedule for it. If it turns out that the motion is decided
- in a way that I don't expect, you know, I can always send out
- a notice saying the schedule doesn't apply anymore. Okay?
- 24 So, why don't I give you 15 minutes or so and have you
- 25 talk further about scheduling. And I'm assuming that you're

- also going to address the schedule for the non-recurring cost
- 2 case in the event you want to move that down further so that
- 3 we're not in hearing for five or six weeks in a row.
- 4 MR. KOPTA: That would be good, yes.
- 5 (Recess.)
- JUDGE MACE: Let's be back on the record.
- 7 The parties have engaged in discussion about scheduling
- 8 of this case, and when I say "this case," I'm talking now
- 9 primarily about the recurring cost case. And they have
- 10 agreed that a good schedule for continuing the recurring cost
- 11 case would be for the recurring cost case to take over the
- 12 schedule of the non-recurring cost case, as it stands right
- 13 now. Which means that there would be a supplemental direct
- 14 filing on January 23rd, and then that staff would make a
- 15 filing regarding its deaveraging proposal for Qwest on
- 16 February 9th. There would be a Qwest response due to that on
- 17 April 16th. Now let me not jump the gun. On February 9th
- 18 staff would make its deaveraging proposal. There would be a
- 19 responsive filing to the supplemental direct due on March
- 20 26th. On April 16th Qwest would have an opportunity to
- 21 respond to the staff filing about deaveraging. May 7th would
- 22 be the rebuttal filing, prehearing conference on May 19th,
- 23 hearing May 24th through June 4th. And the parties have also
- 24 requested that the schedule for the non-recurring cost case
- 25 be suspended at this point and/or vacated, and that a

- 1 prehearing conference take place on June 8th to discuss
- 2 scheduling for the non-recurring cost portion of the case.
- 3 Have I recited that correctly?
- 4 MR. KOPTA: Yes, Your Honor.
- 5 JUDGE MACE: Thank you. That covers the scheduling
- 6 item that I had on the agenda. And I believe that now we
- 7 could move to the Verizon motion to compel. Those parties
- 8 who have no interest in hearing this discussion, you're
- 9 welcome at this point to either leave the conference bridge
- or leave the hearing room.
- 11 MS. ANDERL: Thank you, Your Honor, with your
- 12 consent, we will depart.
- JUDGE MACE: Very well. Thank you.
- MS. ANDERL: Yes, thank you, Your Honor.
- 15 JUDGE MACE: Thank you. Who will be remaining on
- the conference bridge?
- MR. RICHARDSON: Mr. Richardson.
- 18 MS. SINGER NELSON: Michel Singer Nelson will
- 19 remain.
- JUDGE MACE: All right. And I'm assuming
- 21 Mr. Huther and Mr. Richardson will be remaining?
- MS. RICHARDSON: That's correct.
- JUDGE MACE: How about Mr. Butler?
- 24 MR. BUTLER: I may stick around for a few minutes.
- JUDGE MACE: All right. Okay. Thank you.

- 1 MS. ANDERL: Your Honor, before I leave, this is
- 2 Lisa Anderl, I want to clarify for the court reporter that I
- 3 will be ordering a copy of this transcript. I think I have a
- 4 standing order for all transcripts on this docket, but just
- 5 so you know.
- 6 (Discussion off the record.)
- JUDGE MACE: All right. What I'd like to do with
- 8 regard to the motion to compel is not hear argument on the
- 9 motion. I've already reviewed the motion and the responses.
- 10 I have some questions and I would like to be able to ask
- 11 those questions and then be able to go through the items, and
- 12 what I propose to do is go through the items in the order in
- 13 which they appear in the responses, because that's sort of
- 14 the way I've made my notes on these. Does anybody have a
- problem with that? (No response.) Apparently not.
- 16 Okay. The first thing I want to ask is, because I'm not
- 17 clear about it, Verizon did not seem to be requesting
- 18 responses to data requests 1-11 through 3-14 from MCI,
- 19 because they didn't include any of MCI's responses with
- 20 regard to that. And I believe the same may be true for the -
- 21 forgive me for a moment while I refer to my notes may be
- 22 true for the responses to items 5-10, 5-25, 5-26, 5-30 and
- 23 6-80.
- 24 I'd like to hear from Verizon, which part of your motion
- to compel does not pertain to MCI? Are you following me?

- 1 MR. HUTHER: I'm trying to, Your Honor.
- 2 JUDGE MACE: Is this Mr. Richardson or Mr. Huther?
- MR. HUTHER: I'm sorry, Your Honor, it's
- 4 Mr. Huther.
- 5 JUDGE MACE: Mr. Huther, do you understand what I'm
- 6 getting at? In other words, you included in your second
- 7 motion to compel data requests to AT&T and MCI. Some of the
- 8 data requests relating well, some of the data requests you
- 9 only seem to be directing towards AT&T, because you did not
- 10 include the corresponding data requests for MCI. In other
- 11 words, all of your fourth set you've duplicated for AT&T and
- 12 MCI, and I'm not clear then whether it means that only the
- fourth set pertains to MCI.
- 14 MR. HUTHER: No, Your Honor, they pertain to both
- 15 companies, and I think some of the argument may be obviated
- 16 by their supplemental responses, which are, I believe,
- 17 appended to AT&T's response to our motion, but they are
- 18 supplemental joint responses of both companies. So, for
- 19 instance, I think you started off by addressing data request
- 20 1-11, for example.
- JUDGE MACE: Yes.
- MR. HUTHER: AT&T and MCI have filed a joint
- 23 supplemental response to that data request, as they have for
- 24 a number of the others outside of set four. And I'm happy to
- 25 walk through those with you because --

- JUDGE MACE: No, no, I'd rather not go walking
- 2 through quite yet.
- 3 MR. HUTHER: I'm sorry, what I meant to say was I
- 4 believe that some of their supplemental responses are in fact
- $\,$ 5 $\,$ $\,$ now responsive to the request, and we don't need to discuss
- 6 them, we're satisfied with their response.
- 7 JUDGE MACE: Okay. All right. Which ones are you
- 8 satisfied with the responses on, if you could just tell me
- 9 that?
- 10 MR. HUTHER: We're satisfied with the response,
- 11 supplemental response to 1-11.
- 12 JUDGE MACE: And this is for both Verizon okay.
- 13 Never mind. Strike that.
- 14 1-11, okay.
- 15 MR. HUTHER: 1-34, it's the same as they've given
- 16 elsewhere. And 3-9 --
- 17 JUDGE MACE: Yes.
- 18 MR. HUTHER: -- AT&T believes that their response
- 19 is sufficient, they've said, but I don't believe that they've
- 20 actually no, they believe it's sufficient but they're
- 21 willing to provide a more detailed explanation. But I don't
- believe that's actually set forth in their supplemental
- 23 responses, and so I can't address that one without knowing
- 24 what the supplemental response is going to be and when it's
- going to be produced.

- JUDGE MACE: Mr. Kopta?
- 2 MR. KOPTA: Yes, we were not able to pull that
- 3 together by the time we filed our response, but I have gotten
- 4 some additional information from AT&T on that and as soon as
- 5 I'm back in my office I can put together a supplemental
- 6 response.
- 7 JUDGE MACE: And when will you file that?
- 8 MR. KOPTA: I can provide it tomorrow or the next
- 9 day. Before the end of the week certainly.
- 10 JUDGE MACE: We'll set Friday as the deadline for
- 11 your response.
- MR. KOPTA: We will do that.
- JUDGE MACE: All right.
- 14 MR. HUTHER: 3-14, the response of AT&T and, well,
- 15 I guess MCI, also alleged that they have produced a
- 16 substantial number of documents in response to data request
- 17 1-10. I guess they thought that that would also be
- 18 responsive to our request at 3-14. I don't believe I've seen
- 19 any documents responsive to request 3-14. What I do know has
- 20 been produced are a couple of maps. And just to be clear,
- 21 3-14 seeks studies, documents and maps relating to any
- 22 external validation testing performed along 5.3's cluster
- 23 database. I do have two incomplete maps that have been
- 24 produced that appear that they may have been responsive to
- 25 this request but indeed they're not, because they don't

- 1 pertain to version 5.3 of the model filed in Washington. So
- 2 to the extent that AT&T and MCI think they've provided
- 3 something in addition to those two maps, something
- 4 substantial that they've referenced in response, I just can't
- 5 identify what that is.
- JUDGE MACE: Mr. Kopta?
- 7 MR. KOPTA: What I hear from my client is that what
- 8 was provided in response to 1-10 is the same thing that would
- 9 be provided in response to 3-14. I mean, to the extent that
- 10 Verizon believes that that's not responsive or that it's
- 11 documentation that is insufficient, then I'm not sure what
- 12 else to say but that that's what there is.
- 13 MR. HUTHER: And without some I mean, I have to
- 14 go back and try and pour through this, Your Honor. I mean,
- 15 historically AT&T and MCI have conceded that they have not
- 16 performed any external validation testing of the cluster
- 17 database, and that's fine if that's what the answer is. But
- 18 this is the first I've heard that they have anything that is
- 19 responsive to that, and without going back and having our
- 20 experts pour over what was filed in response to 1-10 I'm just
- 21 not in a position today to tell you whether any of that is
- 22 responsive. My sense is that it isn't.
- 23 JUDGE MACE: Well, my understanding of the question
- is, it says "provide all studies, documents and maps
- 25 concerning, referring or relating to any external validation

- testing of HM5.3's cluster database." The response that's
- 2 initially provided, "to the extent that such documents exist,
- 3 they will be produced." Has there been a search for these
- 4 documents?
- 5 MR. KOPTA: It's my understanding that there has,
- 6 yes.
- 7 JUDGE MACE: When did that take place?
- 8 MR. KOPTA: That took place in response to
- 9 discussions that have been ongoing between AT&T and MCI and
- 10 Verizon with respect to these data requests. As soon as we
- got them we started we initiated a search for those
- 12 documents and, as I say, I'm informed by my client that any
- 13 documentation that would be responsive to this question was
- 14 provided as a response to 1-10.
- 15 JUDGE MACE: All right. I'm going to ask you,
- 16 Mr. Kopta, to require your clients to make an additional and
- 17 comprehensive search for documents that would respond to this
- 18 particular question, and to supply those documents to Verizon
- 19 by November 21st.
- MR. KOPTA: We will do that.
- 21 MR. HUTHER: The next set I'm just flipping
- through AT&T's response pertains to 5-10, 5-25, 5-26 and
- 23 5-30.
- 24 MS. SINGER NELSON: Your Honor, before we move on,
- 25 this is Michel Singer Nelson, may I ask for a clarification

- on your last request of AT&T and MCI?
- JUDGE MACE: Yes. Go ahead.
- 3 MS. SINGER NELSON: When you said that you're
- 4 asking to make a comprehensive search for documents in
- 5 response to 3-14 and to produce them, are you asking us to
- 6 reproduce the documents that we have produced in response to
- 7 1-10?
- JUDGE MACE: No.
- 9 MS. SINGER NELSON: Okay. So to the extent that we
- 10 have already produced them in response to 1-10, we do not
- 11 have to provide those documents again?
- 12 JUDGE MACE: No. My understanding is there may be
- 13 some additional documents. AT&T says in this opposition to
- 14 Verizon's motion, it "has not discovered any additional
- 15 documents but will provide additional responsive documents if
- 16 AT&T discovers or obtains any such documents." And in order
- 17 to put some finality to this, I am asking you to search and
- 18 make sure there are no additional documents, and if there are
- 19 any, file them by November 21st. But it's additional
- 20 documents.
- 21 MS. SINGER NELSON: Okay. Thank you, Your Honor.
- 22 MR. HUTHER: Your Honor, this is Mr. Huther. Could
- I ask to the extent that they believe the documents
- 24 responsive to 1-10 were also responsive to 3-14, they just
- 25 identify that document by its title or some other description

- 1 so that we can identify them. And as I say, I think it's
- 2 just these two incomplete maps that don't pertain to version
- 3 5.3 filed in Washington. That's all that I've been able to
- 4 locate.
- JUDGE MACE: Well, I would ask counsel to cooperate
- 6 in this and make sure that the response to 1-10 corresponds
- 7 to what Verizon seems to think 1-10 is, or the response to
- 8 1-10 is. It seems like you should be able to talk about that
- 9 amongst yourselves and verify what has been responded to
- 10 already.
- 11 All right. Next.
- 12 MR. HUTHER: The next is I believe request 5-10.
- 13 We don't believe that their supplemental response is
- 14 sufficient.
- 15 JUDGE MACE: Well, the problem I have here is, I'm
- 16 concerned because I don't want to go through an argument on
- 17 each one of these. You have already responded. I'd like to
- 18 know the ones where you think there has been a response, in
- 19 this particular set, if you could indicate to me which one
- you think AT&T and MCI have responded to.
- 21 MR. HUTHER: I think that that covers the ones that
- 22 we believe that their responses are sufficient.
- JUDGE MACE: I'm not sure I understand what you're
- 24 talking about. I'm referring to, it's page four of AT&T's
- 25 opposition 5-10, 5-25, 5-26 and 5-30.

- 1 MR. HUTHER: Correct. I don't --
- JUDGE MACE: Go ahead.
- 3 MR. HUTHER: I'm sorry, I don't believe that any of
- 4 those in set five are sufficient. The responses, I don't
- 5 believe the responses are sufficient.
- JUDGE MACE: All right.
- 7 MR. HUTHER: That takes us to 6-80 --
- 8 JUDGE MACE: Well, hold on for just a second. I
- 9 told you this was going to be excruciating, and it looks like
- 10 I'm making good on my promise. (Perusing.) Okay. With
- 11 regard to 5-10, it appears that AT&T is looking for some
- 12 clarification about the use of terminology. Unfortunately
- it's true, AT&T's response is a little on the vague side.
- 14 "Two of these data requests use terminology that is not used
- in the model, while the other two requests are so broad as to
- 16 be unreasonable." I'm not sure which one of the ones is too
- broad, and maybe AT&T could give me a little guidance there.
- 18 MR. KOPTA: Well, I think if you look at our
- 19 supplemental response to 5-10, while the terminology that
- 20 Verizon uses in that particular response is not the same as
- 21 in the model, we point them to the places in the model that
- 22 would be covering the facilities that we believe would be
- 23 comparable to what those terms are that Verizon is using.
- 24 And short of making photocopies of the documentation that
- 25 we've already filed and provided to Verizon, we're not sure

- what else Verizon wants.
- 2 MR. HUTHER: Well, this is Mr. Huther. What we're
- 3 looking for here is just what we requested, which is an
- 4 explanation, a detailed explanation of how the model
- 5 calculates investment, not a reference to a cell or worksheet
- 6 in the model where a calculation may be performed. I think
- 7 that we all it doesn't take an expert to know what a
- 8 point-to-point ring is or a tandem switch. And these are
- 9 terms that I think the experts are intimately familiar with.
- 10 So to the extent that Mr. Kopta thinks that this question is
- 11 addressed in the model itself with a reference to a worksheet
- 12 and a cell, I'd just like in fact the detailed description,
- 13 because there is no such detailed description found in cells
- 14 AB2 and BG2 in the model, just numbers.
- 15 JUDGE MACE: Here's what I'm going to have you do.
- 16 With regard to 5-10 through 5-26, Verizon, I need to have you
- 17 redraft these to make them more specific, along the lines of
- 18 what you just indicated. With regard to 5-30 it appears to
- me that it is sufficiently specific. And I'm going to
- 20 require AT&T to respond in certainly more detail than it has.
- 21 It's not enough to say that it's vague and ambiguous. It
- 22 appears to be sufficiently specific to allow for a response.
- 23 All right. So go ahead.
- 24 MR. KOPTA: Have you reviewed the supplemental
- 25 response that --

- JUDGE MACE: Let me check it. Maybe I haven't.
- 2 (Perusing.) Or if I have, I've forgotten. Where does it
- 3 appear in your...
- 4 MR. KOPTA: It's at the very end. We have appended
- 5 supplemental responses at the end of our response to
- 6 Verizon's motion.
- JUDGE MACE: Mr. Huther?
- 8 MR. HUTHER: Yes, Your Honor.
- 9 JUDGE MACE: So then your position is that the
- supplemental response to 5-10 is insufficient?
- 11 MR. HUTHER: Yes, for the reasons I've just
- 12 described, and I have similar reasons with respect to the
- 13 other request; there wasn't an objection that the phrasing
- 14 was vague and ambiguous with respect to 25 or 26, just that
- 15 the request was broad. And again --
- MR. KOPTA: Well, I'm specifically --
- 17 JUDGE MACE: I'm referring to 5-10 now, if you
- 18 would look at the supplemental response that AT&T filed.
- 19 MR. HUTHER: Yes, I have. And for the reasons I've
- described, there is no description in cells AB2 or BG2 that
- 21 explain how the calculations are made in the model, and
- 22 that's what I asked for in the request, not a cell reference.
- JUDGE MACE: All right. I am going to require
- 24 further response to 5-10. I continue to believe that the -
- 25 make sure I've got my references right here that the

- 1 questions in 5-25 and 5-26 are too broad, and Verizon needs
- 2 to narrow them.
- MR. HUTHER: Your Honor, I'm not...
- 4 JUDGE MACE: What I'd like to have you do is talk
- 5 with Mr. Kopta and try to find a way so that you can narrow
- 6 your question so that AT&T could answer it in a more specific
- 7 way. As far as 5-10 and 5-30, I'm going to require AT&T to
- 8 respond in more detail than it has with regard to 5-10, and
- 9 since there's no detail on 5-30 --
- 10 MR. KOPTA: Well, there is actually a supplemental
- 11 response excuse me for interrupting to 5-30.
- 12 JUDGE MACE: Okay. I did review the supplemental
- 13 responses. It's just that I'm trying to coordinate
- everything and...
- 15 MR. KOPTA: No, and I understand, and that's why I
- 16 want to try and be clear since we need to comply with your
- 17 directions. But it asked for the type of Sonet equipment
- 18 used, and we've identified the type of Sonet equipment used,
- 19 and I'm not sure what more they want --
- JUDGE MACE: Okay. Mr. Huther?
- 21 MR. HUTHER: With respect to 5-30, Your Honor,
- again, the phrasing was specific, "identify the type of
- 23 equipment." And what I have is a supplemental answer that -
- 24 "add drop multiplexers are used and regenerators," but I have
- 25 no specific description of the specific equipment.

- 1 JUDGE MACE: How specific do you want it to be?
- 2 I'm not sure I understand. How specific would you want it to
- 3 be?
- 4 MR. HUTHER: Well, if I ask them, identify the type
- 5 of car or equipment that you use to transport yourself from
- 6 point A to B and he comes back and tells me I've got a
- 7 vehicle. I mean, is it a Ford, is it a Pontiac, what is it?
- 8 I need to know the specific type of equipment that's assumed
- 9 in the model. Because obviously costs for various equipment
- 10 vary from the nature of the capabilities of the equipment.
- 11 MS. SINGER NELSON: So you're talking about brand
- 12 names, you want the name of the manufacturer of the
- 13 equipment?
- 14 MR. HUTHER: In addition to what you've given me,
- 15 yes, that you have add drop multiplexers and various
- 16 regenerators. But since you're pricing out the network in a
- 17 very specific way, I need to know what capabilities the Sonet
- 18 network equipment carries, and then I can determine whether
- 19 the equipment is sufficient and properly costed out by the
- 20 model.
- JUDGE MACE: I'm going to require that you provide
- that information, Mr. Kopta and Ms. Singer Nelson.
- 23 All right. So we're clear about this particular
- 24 section, AT&T and MCI have to respond in more detail to 5-10
- 25 and 5-30. I'm asking Verizon to recraft its questions 5-25

- 1 and 5-26 or to speak with counsel and try to arrive at a
- 2 narrower question that would be appropriate for answer.
- 3 All right. Let's turn to 6-80.
- 4 MR. HUTHER: Just a moment, Your Honor, I'm trying
- 5 to catch up. Yes, I'm with you.
- 6 JUDGE MACE: Okay. With regard to 6-80, I have one
- 7 question, and then after that I'll just indicate where I come
- 8 down on that particular item. It says in the I believe
- 9 second sentence, "AT&T and MCI will likely propose or support
- 10 another party's cost estimate." I'm just curious which other
- 11 party that would be.
- 12 MR. KOPTA: It may be commission staff. At this
- 13 point we don't know, given the uncertainties with respect to
- 14 the TNS data, what we can and can't do with our own model.
- 15 So until that's resolved and until we can devise some way for
- 16 the model to work without the customer location data it has
- 17 right now we can't know.
- 18 JUDGE MACE: Okay. With regard to that item, I'm
- 19 going to deny your motion with regard to that, Mr. Huther. I
- 20 believe that's premature. It's information that's not
- 21 available to AT&T and MCI at this point. So AT&T and MCI do
- not need to answer request 6-80.
- 23 All right. Let's turn to the fourth set of requests.
- 24 I'd like to know from Verizon with regard to 4-1 what you
- 25 have in mind by "local exchange projects."

- 1 MR. HUTHER: That is the projects that AT&T or MCI
- 2 undertake in support of the local exchange network that
- 3 they're building for the service local exchange customers.
- 4 JUDGE MACE: And for Mr. Kopta, does the cost of
- 5 capital vary by local exchange project?
- 6 MR. KOPTA: I don't know.
- 7 JUDGE MACE: And Ms. Singer Nelson, for MCI?
- 8 MS. SINGER NELSON: I don't know what the answer to
- 9 that is. And I don't know that any information actually
- 10 exists.
- 11 JUDGE MACE: All right. Well, if no information
- 12 exists, certainly that could be your response. I would be I
- 13 think scratching my head if you had no cost of capital for
- any local exchange project that you built.
- 15 I'd like to know from Verizon, you know, it's a question
- 16 that at least in my mind triggers whether you want an average
- 17 cost of capital, you know, what cost of capital is so
- 18 generic, I just would like to have some definition of what
- 19 cost of capital you're looking for?
- MR. HUTHER: Well, to respond, they are in
- 21 possession of a cost of capital, and the reason I know this
- 22 is because AT&T has produced this to me in several other
- 23 jurisdictions. They've also produced it --
- JUDGE MACE: But what cost of capital are you
- 25 talking about?

- 1 MR. HUTHER: The cost of capital that they use in
- 2 order to consider making various investments into the local
- 3 exchange network. In other words, companies just don't go
- 4 build networks without having an eye towards what it is going
- 5 to cost them to get the money necessary to make the
- 6 investment. This is a standard question that we've asked in
- 7 a multitude of jurisdictions, and AT&T and MCI have either
- 8 voluntarily produced it or they have produced it in response
- 9 to similar data requests. So there's no mystery what the
- 10 number is. I could quote it to you but I can't because it
- 11 was all produced according to protective agreements. That's
- 12 why I find this whole dialog here so curious.
- 13 MS. SINGER NELSON: Your Honor, maybe this is
- 14 something that we could talk directly with Verizon's counsel
- 15 about off line if we don't want to waste your time on it, and
- 16 we can get some more --
- 17 JUDGE MACE: No, I'd like to resolve it rather than
- 18 it sounds like you've had many opportunities to talk about
- 19 this. I am going to require a response here. I'm just
- 20 concerned about getting a response that's meaningful for the
- 21 record. I was sort of looking for help from Verizon about
- 22 the cost of capital for what kinds of local projects, for
- 23 what time period, you know, just to give some definition to
- 24 this so that there could be something meaningful on the
- 25 record, or at least in discovery if not on the record.

- 1 MR. HUTHER: Well, I thought I answered that, maybe
- 2 I didn't. I'll try again. Let me first let me pull the
- 3 request here so that I can look at the exact phrasing.
- 4 "What cost of capital does AT&T use to evaluate local
- 5 exchange projects. Specify whether these costs of capital
- 6 are after tax or before tax. And describe the cost of equity
- 7 models AT&T uses to develop the cost of capital, and specify
- 8 all model assumptions and inputs." This is the same question
- 9 that we've asked and they've answered elsewhere.
- 10 JUDGE MACE: And do you have a specific time frame
- for them to judge what would be the appropriate cost of
- 12 capital?
- 13 MR. HUTHER: Well, the cost of capital, you know,
- sort of varies from time to time --
- 15 JUDGE MACE: Right.
- 16 MR. HUTHER: -- but I would I'd be perfectly
- 17 happy with the last two years. I can tell you that the
- 18 number hasn't changed very much from proceeding to
- 19 proceeding, where I've seen them produce this number in other
- instances. So, there hasn't been a big bogey, it's just...
- 21 JUDGE MACE: I'm going to require AT&T and MCI to
- 22 respond to this request with information that pertains to the
- 23 last two years. And that would be the last two calendar
- 24 years.
- 25 All right. Let's return to request numbers 42 and 43.

- I am going to require AT&T and MCI to respond to those two,
- 2 except as they pertain to long distance network
- 3 configurations. I've reviewed AT&T's argument that it does
- 4 most of its construction through IRUs, and still, you know,
- 5 there has to be some cost there, and so I'm going to or
- $\,$ 6 $\,$ there has to be some parameter for the construction, and I'm
- 7 going to require a response on that basis.
- 8 MR. KOPTA: Your Honor, if I might ask for a
- 9 clarification.
- 10 JUDGE MACE: Sure.
- 11 MR. KOPTA: My understanding is that we do not
- 12 calculate that. And again, my understanding of a
- 13 route-to-air ratio is that it is the difference between the
- 14 airline miles between two points and the actual route of the
- transport that goes between those two points.
- JUDGE MACE: Mm-hmm.
- 17 MR. KOPTA: And so requiring AT&T to provide a
- 18 response means that we would have to go out and measure.
- JUDGE MACE: Do you have anything comparable?
- 20 MR. KOPTA: At this point what I'm told is no, that
- 21 we don't do that. And so we would have to go out and either
- 22 look at blueprints or contact the IRU provider and obtain
- 23 sufficient information so that we could calculate it. This
- 24 is data that we would have to create, it's not something that
- 25 AT&T has.

- 1 JUDGE MACE: And how about MCI? The response I
- 2 read for these two from MCI does not indicate that MCI does
- 3 not make some type of calculation of that type. Is that
- 4 correct, Ms. Singer Nelson?
- 5 MS. SINGER NELSON: I don't know what the answer to
- 6 that is, Your Honor. I'll have to double-check.
- 7 JUDGE MACE: All right. To the extent AT&T and MCI
- 8 calculate route-to-air miles, they have to provide that data
- 9 to Verizon with for everything except long distance network
- 10 configuration.
- 11 MR. HUTHER: Your Honor, might I respond briefly
- 12 because I'm a little bit confused by what Mr. Kopta has just
- 13 stated.
- JUDGE MACE: My understanding of what he stated is
- 15 that AT&T doesn't calculate route-to-air miles.
- 16 MR. HUTHER: Right. But the calculation itself is
- a very simple exercise. If you have the raw data, which is
- 18 what's the route distance between two points and what actual
- 19 distance you have in place, then it's elementary mathematics
- 20 to develop the difference. So to the extent that they don't
- on their own, for purposes of their day-to-day business, make
- that calculation, a fact which would astound me, they do have
- 23 the underlying data, I'm certain, and to the extent they have
- 24 that I'd like that the underlying data be produced and we'll
- 25 make the calculation if they don't want to.

- 1 MR. KOPTA: Well, it's a question of all they get
- 2 is from the IRU provider, is we want to get from point A to
- 3 point B. There's not a necessity to know exactly in all
- 4 instances where that route goes because AT&T itself does not
- 5 construct the route. That's why the raw data is something
- 6 that would have to go out and be obtained either by measuring
- 7 the actual facilities or checking with the IRU provider to
- 8 see what the exact route is. AT&T has no basis for being
- 9 required to do that because it simply buys the capacity from
- 10 point A to point B.
- 11 MR. HUTHER: But do you concede that the underlying
- data is available at least to the IRU provider? I mean,
- 13 companies just don't go out and build networks without an eye
- 14 towards what the cost is.
- 15 JUDGE MACE: Let me just jump in here. My
- 16 understanding is that the you don't keep route-to-air mile
- 17 calculations, but that somewhere someone has some type of
- 18 route distances, whether it's the IRU or you; is that
- 19 correct?
- 20 MR. KOPTA: I assume that the entity that built the
- 21 route would have that information. In this case it doesn't
- happen to be AT&T, it happens to be somebody else.
- JUDGE MACE: Okay. The premise for my thinking on
- this was that I wasn't going to require you to make a
- 25 calculation if you didn't keep the route-to-air calculation

- in the normal course of business. I am going to require you
- 2 to provide the underlying information, though.
- 3 MR. KOPTA: So we have to contact the third
- 4 party --
- JUDGE MACE: Yes, you do.
- 6 MR. KOPTA: -- to obtain the information?
- JUDGE MACE: Yes, you do.
- 8 All right. Let's go to request numbers 4-4, 4-15
- 9 through 4-18, 4-20 through 4-23, 4-25 through 4-27, and 4-39.
- 10 For all of these I am going to require AT&T to respond, and
- 11 MCI to respond to Verizon's requests.
- 12 All right, turning to 4-5, 4-6, and 4-24, I am going to
- 13 require AT&T to respond. My reading of the response that MCI
- 14 provided seems to indicate that MCI has uncovered responsive
- 15 information and I'm wondering if MCI has actually provided a
- 16 response at this point?
- 17 MS. SINGER NELSON: No, we have not yet provided a
- 18 response, but we can provide the response. We can copy the
- responsive documents and get them over to Verizon. They're
- 20 pretty voluminous and they're unusually shaped and that kind
- of thing, so copying would have been expensive, so I was
- 22 waiting until after a decision was made on whether or not the
- 23 entire cost case was going to get delayed before I actually
- 24 sent that stuff over to Verizon.
- 25 JUDGE MACE: Okay. Well, the cost case more than

- likely will be delayed. But in any event, I'd like to know a
- date when you can have that information to Verizon.
- 3 MS. SINGER NELSON: I can get it to Verizon within
- 4 a week.
- 5 JUDGE MACE: So, a specific date would be, let's
- 6 say, November 25th?
- 7 MS. SINGER NELSON: Yes.
- JUDGE MACE: Okay. Thanks.
- 9 All right. And 4-7 through 4-10, 4-28 and 4-29, Verizon
- 10 indicates it has no investment in these items in Washington
- and I will not require AT&T to respond any further. With
- 12 regard to MCI, MCI indicates that this information has been
- 13 previously produced in response to a Qwest motion to compel.
- 14 And I will ask MCI please to identify to Verizon the exact
- 15 responses it made to Qwest's motion so that Verizon can
- identify where the responses are.
- 17 All right. Let's go then to 4-11, 4-12, 4-40 through
- 18 4-42.
- 19 MR. HUTHER: Your Honor, I'm sorry, this is
- 20 Mr. Huther. I'm just trying to sort through it, and I was
- 21 curious about AT&T's response that they don't have any
- 22 investment in the various items that were referenced in 4-7
- 23 through 10, 28 and 29. Given their and maybe I
- 24 misunderstand, but given their previous response and
- 25 acknowledgement in other data requests that the network that

- 1 they're building is, whether it be long distance or local, is
- 2 being done by IRUs and otherwise, I just if we need to have
- 3 a separate discussion of the local long distance part with
- 4 respect to these specific requests, I'd like to have the
- 5 opportunity to do that, because a manhole or a telephone pole
- 6 would cost the same regardless of whether it's used for a
- 7 local network or a long distance network. So I just wanted
- 8 to understand that the seeming disconnect between their
- 9 acknowledgement that they are building a network in
- 10 Washington and then their statement here that they're not
- 11 incurring any investment on the most basic elements of the
- 12 network.
- JUDGE MACE: Mr. Kopta?
- MR. KOPTA: As we've discussed earlier, when AT&T
- 15 constructs its local network it does it through IRUs, in
- which case the IRU provider is the one that has the
- 17 investments in poles, ducts, conduits, rights-of-way. AT&T
- 18 merely obtains fiber capacity, and therefore there are no
- 19 investments that AT&T makes in any of these enumerated items
- 20 that Verizon has listed. It was the same thing that we said
- in response to Qwest's data request: We don't have them.
- JUDGE MACE: I'm not going to allow further
- argument on this. AT&T has responded with regard to their
- 24 investment in the state of Washington and I'm going to leave
- 25 it at that.

- 1 All right. Let's move on to 4-11. I think I already -
- 2 did I already recite those numbers? With regard to these
- 3 items, I am going to require AT&T and MCI to respond, except
- 4 for long distance network costs. The reference to Bellcore
- 5 standards that has been made in the responses that AT&T and
- 6 MCI have provided is not sufficient, there has to be more
- 7 detail. The statement that it meets or exceeds Bellcore
- 8 standards, it's not enough. And I'm going to give you an
- 9 example. Suppose that the Bellcore standard is that no more
- 10 than one percent of busy hour calls be blocked due to
- 11 congestion. Does AT&T, or whoever, engineer its networks so
- 12 that no more than one percent of calls are blocked or 0.1
- 13 percent? So, you know, just to give you a flavor of the kind
- of considerations that are involved with regard to the
- 15 Bellcore standards.
- MS. SINGER NELSON: Your Honor?
- JUDGE MACE: Yes.
- 18 MS. SINGER NELSON: I responded to the motion
- 19 stating that we had produced the outside plant manual and no
- other documents exist. I just wanted to raise that.
- 21 JUDGE MACE: Mr. Huther, have you had a chance to
- look at the outside plant manual?
- 23 MR. HUTHER: I have not, Your Honor, not since it
- 24 was produced in this case.
- JUDGE MACE: All right. Without knowing what the

- 1 outside plant manual does in terms of answering these
- 2 questions, it's hard to really make a ruling, but I just want
- 3 to say that to the extent MCI's response is basically to say
- 4 the outside plant manual answers this question, it's not
- 5 sufficient. There has to be some reference to the outside
- 6 plant manual with some specificity, you know, and there has
- 7 to be some discussion of parameters for how these things are
- 8 dealt with in terms of engineering.
- 9 All right. Let's go to 4-13 and 4-14. I will not
- 10 require AT&T and MCI to respond to those. I don't believe
- 11 any of that information is pertinent to the costing issues in
- 12 this proceeding, although I do have a question about an AT&T
- 13 affidavit that was mentioned I believe in an earlier
- 14 response, in the actual maybe the initial response, and I
- 15 was wondering what that was about. I think if you go to the
- 16 initial response that Verizon showed, under 4-14 it says
- 17 "Notwithstanding these objections, attachment 4-14A is an
- 18 affidavit filed with the Federal Communications Commission."
- 19 And there was no affidavit, and I wondered what had happened
- 20 with that.
- 21 Mr. Kopta?
- MR. KOPTA: I don't know, Your Honor. My
- 23 understanding was that we provided that, and if for some
- 24 reason that was not done then I will certainly make sure that
- 25 it is done.

- 1 JUDGE MACE: I'll ask you to provide that at least.
- 2 MR. KOPTA: We will do that.
- JUDGE MACE: All right. Turning to 4-19. Well,
- 4 MCI answers it has uncovered no responsive information, and
- 5 AT&T responds that it doesn't construct its own local outside
- 6 plant network. Let me make sure I've got the right number
- 7 here. I think that this is similar in nature to the series
- 8 of questions that started out with 4-11, and insofar as in
- 9 order to construct the network some information about fill
- 10 factors would be required, and so whether or not you do it or
- 11 someone else does it, I am going to require you to provide an
- 12 answer to that question. When I say "you," I mean Mr. Kopta.
- 13 Similarly, I'm going to require MCI to respond. But again,
- if MCI has no responsive information, that's their response.
- 15 All right. Let's turn to 4-30. There's a whole series
- of questions here, and I believe the response, among others,
- 17 is that these are duplicative questions. I personally don't
- 18 want to sort out which ones are duplicative and which ones
- 19 are not. What I ask is that AT&T and MCI identify exactly
- 20 where they have already responded to these questions, and to
- 21 the extent they have not responded, they must respond.
- MR. HUTHER: Thank you, Your Honor. This is
- 23 Mr. Huther. I just wonder if we could please go back to
- 24 4-19, because I think my data request was more broadly
- 25 phrased than the way this issue has been characterized. 4-19

- 1 asks whether AT&T, and similarly MCI, uses the same fill
- factors as 5.3, and if not, why not, and explain the fill
- 3 factors that they experience in their own network planning.
- 4 JUDGE MACE: Yes, and they have to answer that
- 5 question.
- 6 MR. HUTHER: I just wanted to make sure it went
- 7 beyond simply identifying what the fill factor is, a full and
- 8 complete response --
- 9 JUDGE MACE: They have to provide a full and
- 10 complete response to 4-19. I'm sorry if I abbreviated it in
- 11 some way that put you on alert, but they have to provide a
- 12 full and complete response to 4-19.
- MR. HUTHER: Thank you.
- 14 MR. KOPTA: Your Honor, if I may return back to
- 15 4-30. At least with respect to sub part A, that is a
- 16 long-distance network component --
- JUDGE MACE: If it's a long-distance-related
- 18 question, you don't have to answer it. That pertains to
- 19 anything in these discovery requests.
- MR. KOPTA: Thank you.
- 21 JUDGE MACE: All right. Then let's go to 4-31
- 22 through 4-34. I will require responses well, insofar as
- 23 these questions pertain to sort of a future network costing
- 24 piece of information, they're valuable because that's the
- 25 nature of the TELRIC costing system. So I am going to

- 1 require responses to 4-31 and 4-32 and 4-34. I am not going
- 2 to require a response to 4-33. Let me briefly look again at
- 3 what that says. (Perusing.) Right, I am not going to
- 4 require a response to 4-33.
- 5 All right. With regard to 4-35, similar to that
- 6 question that asked for an identification of the UNEs that
- 7 AT&T and MCI were going to provide cost estimates for, I'm
- 8 not going to require an answer to this question.
- 9 And then turning to 4-36 and 4-37, because of the
- 10 configuration of AT&T and MCI's networks, I'm not going to
- 11 require a response to those questions either.
- 12 With regard to 4-38, I will not require a response to
- 13 that question either.
- 14 Similarly, with regard to 4-43, I will not require a
- 15 response to that question. And I'm persuaded by the security
- 16 concerns that AT&T and Verizon have raised with regard to
- 17 that item.
- 18 I believe that that completes our review of these items
- 19 in the motion to compel. Is there anything else we need to
- 20 address at this point? (No response.) If not, then we're
- 21 adjourned. Thank you.
- MR. KOPTA: Thank you, Your Honor.
- JUDGE MACE: Hold on for just a moment, there is
- something. And that is, I want to clarify when these
- 25 responses will be provided, to the extent I've required

- 1 responses. I don't want to just leave this hanging. I
- 2 recognize there's been an extension of the schedule but I
- 3 still want to have some date certain by which responses will
- 4 be provided. I know that MCI will be providing responses to
- 5 some of these by Friday next week. Is that a reasonable time
- frame to expect responses to all of these?
- 7 MR. KOPTA: Not to all of them, Your Honor. In
- 8 some cases we're going to have to be obtaining the data from
- 9 third parties and have no control over when we can get that.
- 10 In some cases we have contractual obligations to notify our
- 11 vendors that we've been required to produce prices and they
- 12 have a certain amount of time if they want to challenge that.
- 13 And so without knowing more in terms of those those are
- just basic issues. And so we will certainly --
- JUDGE MACE: So give me a ballpark date.
- 16 MR. KOPTA: Given that Thanksgiving is next week, I
- 17 would say we can probably have responses to most or at least
- 18 be able to let Verizon know when we will be able to have
- 19 responses by the end of the following week, which would be
- 20 December 5th.
- 21 JUDGE MACE: December 5th. All right. December
- 22 5th. Thank you.
- MR. KOPTA: Thank you.
- JUDGE MACE: And that applies to MCI as well. I
- 25 haven't heard anything from you, Ms. Singer Nelson, but I'm

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assuming December 5th will work for you as well?
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                MS. SINGER NELSON: Yes.
 3
                JUDGE MACE: All right. Thank you.
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                              (Proceedings adjourned at 11:32 a.m.)
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Τ	CERTIFICATE
2	STATE OF WASHINGTON)
3	(ss.
4	COUNTY OF THURSTON)
5	
6	I, PAMELA J. KLESSIG, a Court Reporter and Notary
7	Public of the State of Washington, do hereby certify that the
8	foregoing proceedings were reported by me on November 18,
9	2003 and thereafter transcribed by me by means of
10	computer-aided transcription.
11	I further certify that the said transcript of
L2	proceedings, as above transcribed, is a full, true and
13	correct transcript of the aforementioned matter.
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16	DATED and SIGNED December 2, 2003.
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21	Notary Public in and for the State of Washington,
22	residing at Olympia. CCR: License No. 2948
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