1 BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION 2 COMMISSION 3 WASHINGTON UTILITIES AND) 4 TRANSPORTATION COMMISSION) Hearing No. UT-921340 5) VOLUME II vs. INTERNATIONAL PACIFIC, INC.) Pages 19-121 б -----) 7 8 A hearing in the above matter was held on 9 June 10, 1993 at 9:30 a.m. at 2420 Bristol Court 10 Southwest, 2nd Floor Conference Room, Olympia, 11 Washington, before Administrative Law Judge CHRISTINE 12 CLISHE. 13 The parties were present as follows: WASHINGTON UTILITIES AND TRANSPORTATION 14 COMMISSION by JEFFREY T. EVEN, Assistant Attorney 15 General, 905 Plum Street, Building 3, Post Office Box 16 17 40100, Olympia, Washington 98504-0100. 18 INTERNATIONAL PACIFIC, INC. by DOUGLAS N. 19 OWENS, Attorney at Law, 520 East Denny, Seattle, Washington 98122. 20 21 22 23 24 Lisa K. Nishikawa, CSR, RPR 25 Court Reporter

| 1 | | | I N | DEX | | |
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| 2 | WITNESS: | DIRECT | CROSS | REDIRECT | RECROSS | EXAM |
| 3 | S. STILLWELL | 22 | 28 | 97 | 115 | 118 |
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| 7 | | | | | | |
| 8 | EXHIBIT | MARKED | ADMI | TTED | | |
| 9 | T-1 | 29 | 3 | 8 | | |
| 10 | 2 | 29 | 3 | 8 | | |
| 11 | 3 | 29 | 3 | 8 | | |
| 12 | 4 | 29 | 3 | 8 | | |
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(COLLOQUY)

| 1 | PROCEEDINGS |
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| 2 | JUDGE CLISHE: Let's be on the record. |
| 3 | The hearing will please come to order. The Washington |
| 4 | Utilities and Transportation Commission has set for |
| 5 | hearing at this time and place Docket Number |
| б | UT-921340, which is captioned the Washington Utilities |
| 7 | and Transportation Commission versus International |
| 8 | Pacific, Incorporated. Today's date is June 10, 1993. |
| 9 | The hearing is being held in the Office of |
| 10 | Administrative Hearings building before Christine |
| 11 | Clishe, Administrative Law Judge. |
| 12 | The purpose of today's hearing is to take |
| 13 | testimony and cross-examination from the witnesses of |
| 14 | the staff and the company. At this time I will ask |
| 15 | the parties to offer their appearances beginning |
| 16 | with the Commission. |
| 17 | MR. EVEN: My name is Jeffrey, middle |
| 18 | initial T., Even, E V E N, assistant attorney general |
| 19 | for the UTC. |
| 20 | JUDGE CLISHE: All right. Thank you. |
| 21 | For the company. |
| 22 | MR. OWENS: Your Honor, I'm Doug N. Owens, |
| 23 | attorney at law. My business address is 520 East |
| 24 | Denny, Seattle, Washington 98122. |
| 25 | JUDGE CLISHE: All right. Thank you. We |

(COLLOQUY)

1 discussed briefly before we went on the record about 2 the estimated time for cross-examination of the 3 witnesses, which sounds like it may be only a few 4 hours. We'll see how that develops. Mr. Even, would 5 you like to call your first witness. MR. EVEN: Thank you, your Honor. I would 6 7 call Suzanne Stillwell. 8 JUDGE CLISHE: All right. Ms. Stillwell, 9 will you raise your right hand, please. 10 Whereupon, 11 SUZANNE L. STILLWELL, 12 having been first duly sworn, was called as a witness 13 herein and was examined and testified as follows: 14 DIRECT EXAMINATION 15 BY MR. EVEN: 16 17 Could you please give us your name and Q. 18 spell your last name for the record. Suzanne L. Stillwell, S T I L L W E L L. 19 Α. And what is your business address? 20 Q. 21 Α. 1300 South Evergreen Park Drive Southwest, 22 Olympia, Washington, 98504. Have you previously filed testimony in this 23 Ο. 24 matter? 25 Α. Yes.

1 Have you had a chance to review prior Ο. 2 to the hearing this morning the testimony that was 3 previously filed? 4 Α. Yes. 5 Q. On review, do you have any changes or б corrections that you would wish to make to the 7 testimony that was prefiled? 8 Α. Yes, I do. 9 Ο. Could you please specify for us what 10 changes those would be. Start with the testimony 11 itself. 12 Okay. On page 7, line 6, after the first Α. 13 word "violations," instead of a comma make that a 14 period and strike "and a branding violation." 15 ο. Okay. On page 11, line 6, go over to where it 16 Α. says "10XXX," insert a comma, strike the word "and," 17 18 and after "1-800" insert "and/or 950 numbers" -- or just insert "and/or 950." 19 The word "numbers" is already on the page. 20 Q. 21 Is there anything else on page 11? 22 Α. Yeah. Line 20, after the word "Vancouver," after comma, put an -- excuse me. Strike the comma, 23 24 put a period. Strike the next few words, "and one in 25 Sedro Woolley."

| | (STILLWELL - DIRECT BY EVEN) 24 |
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| 1 | Q. Anything else on page 11? |
| 2 | A. Line 23, the very last word, change from |
| 3 | "five" to "four." |
| 4 | Q. And is there anything else in the testimony |
| 5 | itself? |
| 6 | A. One more. On page 15, the penalty |
| 7 | excuse me. Line 1, "1,807,300," change that to |
| 8 | "1,806,200." |
| 9 | Q. Now, there were a number of exhibits also |
| 10 | filed along with the testimony, is that correct? |
| 11 | A. Yes. |
| 12 | Q. Are there any changes in the exhibits? |
| 13 | A. SLS-4, page 1, if you could go to location |
| 14 | 1A. Location 1A, the seventh line, which is a |
| 15 | violation of subsection (5) (A), go ahead and strike. |
| 16 | That line would be the last violation under location |
| 17 | 1A. |
| 18 | Q. Is there anything else in SLS-4? |
| 19 | A. Yeah. That would change page 5, the count, |
| 20 | from 1643 to 1642. |
| 21 | Q. Anything else in SLS-4? |
| 22 | A. That's it. |
| 23 | Q. Are there changes to any other exhibits? |
| 24 | A. No. |
| 25 | Q. In SLS-3? |
| | |

1 Α. Oh, sorry. SLS-3, page 1, again the last 2 violation, subsection (5) (A), strike that entire 3 line, the entire violation. Change the 7 to a 6. 4 ο. And is there anything else in SLS-3? 5 Page 2. Go to the subsection 4, which is Α. б the branding, that one paragraph where it explains 7 the violation. 8 ο. The paragraph that begins -- are you referring to with the WAC citation 141 (5) (A)? 9 10 Yes. Delete that paragraph. The paragraph Α. 11 following remains. That's a notation. 12 Okay. And are there any other changes in Q. 13 SLS-3? Page 68, the last paragraph, second line --14 Α. or second sentence, where it says "numbers posted on 15 the phone," comma, change that comma to a period. 16 Strike the words "and shown on the extract." 17 18 ο. What is the reason for that change? 19 Because the two numbers are posted on the Α. 20 picture of the phone. There's only one number on the 21 extract. 22 Q. Are there any other changes to prefiled 23 exhibits? 24 Α. No. That's it. 25 Q. Handing you what has been marked on the

1 top -- and also giving a copy to Mr. Owens -- as 2 SLS-5, is this an additional exhibit that you would 3 wish to submit this morning? 4 Α. Yes. 5 Could you tell us what SLS-5 consists of. Q. б Α. SLS-5 is in response to a data request in 7 the competitive filing Docket Number UT-920546, and it 8 does show by location, by payphone location, 9 telephone number, the dates that I visited each 10 location, a revisit, the date that the company was 11 notified, the date that -- if the LEC was notified, 12 the date that they were notified, and the date the 13 phones were put into compliance. 14 The first column on that Exhibit SLS-5 Ο. consists of a series of numbers and letters. Do these 15 correspond with the location numbers that have been 16 17 presented elsewhere in your testimony? 18 Α. Yes. 19 And calling your attention to the column Ο. that is headed "Date IPI notified," which is the third 20 21 column from the left, could you explain what 22 information is contained in that column. 23 Α. The type of information that I would -- I 24 would advise the company of any violations that I

25 found during a field investigation. And that -- the

1 dates that are shown there are dates that I called the 2 company, notified them of violations and our 3 expectations to bring the phones into compliance with 4 the rules. 5 Q. And is that done following the б investigation of a particular telephone? 7 Α. Yes. 8 ο. What information is conveyed to IPI at the date that's indicated in that column? 9 10 The type of problems that we found on --Α. 11 that I found on the phones, the violations that I found based on investigation of the phones. 12 13 Thank you. Now, with the changes that Ο. you've indicated this morning, if I were to ask you 14 each of the questions that's presented in your 15 testimony this morning, would you answer them as they 16 are indicated in the modified testimony today? 17 18 Α. Yes. 19 Thank you. Q. MR. EVEN: Your Honor, at this time I would 20 21 move for the admission of the testimony of Suzanne 22 Stillwell together with the five exhibits that have 23 been submitted along with it. 24 JUDGE CLISHE: All right. Do you have any 25 objection, Mr. Owens, to any of these exhibits?

1 MR. OWENS: Ask you to reserve ruling until 2 after cross. JUDGE CLISHE: That's fine. I'll rule 3 4 after Mr. Owens concludes the cross-examination. 5 MR. EVEN: I have nothing further at this б time, your Honor. 7 JUDGE CLISHE: Mr. Owens, do you have 8 questions of Ms. Stillwell? 9 MR. OWENS: Yes, your Honor. 10 11 CROSS-EXAMINATION 12 BY MR. OWENS: 13 Ms. Stillwell, you were deposed in this Q. matter on March 1, 1993, is that right? 14 15 Α. Mm-hmm. And you received a copy of the deposition 16 Q. transcript, did you not? 17 18 Α. Yes. You reviewed that and prepared a document 19 ο. indicating changes to that transcript? 20 21 Α. Yes. 22 MR. OWENS: I would ask that a one-page document purporting to be such changes be marked for 23 24 identification as the next exhibit in order. 25 JUDGE CLISHE: I might note that prior to

1 that I will mark for identification as Exhibit T-1 the 2 testimony -- prefiled testimony of Ms. Stillwell and mark for identification as Exhibit 2 what's identified 3 as SLS-1, mark for identification as Exhibit 3 what 4 5 has been referred to as SLS-2, mark for identification 6 as Exhibit 4 what's been identified as Exhibit SLS 3, mark for identification as Exhibit 5, SLS-4, and as 7 8 Exhibit 6, SLS-5, and I will mark for identification 9 as Exhibit 7 a one-page document which appears to be 10 signed at the bottom by Ms. Stillwell. 11 Mr. Owens, would you like to go ahead. (Marked Exhibits Nos. T-1, 2, 3, 4, 5, 6, 12 and 7.) 13 Ms. Stillwell, is what's been marked as 14 Ο. Exhibit 7 the document that you just referred to in 15 16 your prior answer? 17 Α. Yes. 18 ο. And that's your signature at the bottom of 19 the page? 20 Α. Yes. 21 Ο. Now, you were sworn in this hearing to tell 22 the truth, the whole truth, and nothing but the truth, 23 were you not? 24 Α. Mm-hmm.

25 Q. And you took a similar oath on March the

1 1st, did you not? 2 Α. Mm-hmm. 3 JUDGE CLISHE: I think you are going to 4 have to speak louder, I think, maybe both of you. 5 Q. And do you recall that I asked you in your б deposition whether you agreed that if you didn't tell 7 me that you don't understand a question and you 8 answered a question, I'm going to assume that you 9 understood it and that you're answering fully and 10 completely to the best of your knowledge? Do you 11 recall that? This is at page 5 of your deposition. 12 Yes. I recall that you asked me that. Α. 13 Q. Now, directing your attention to the bottom of Exhibit 7. Would you read that statement. 14 "As a general matter, I've noticed that on 15 Α. further reflection and comparison with my notes, some 16 answers were not complete or precise. Please refer to 17 18 my written testimony and exhibits in this docket 19 UT-921340." Now, in that statement, were you referring 20 Ο. 21 to any matters in addition to the specific items 22 listed above that statement? 23 Α. I found that there may have been some need 24 for further clarification.

25 Q. So the answer is yes?

1 Α. Repeat the question. 2 In discussing as a general matter that some Q. 3 answers were not complete or precise, did you refer to 4 any matters in addition to those specific items listed 5 above that statement? б Α. Yes. 7 Q. Now, some of the items listed above that 8 statement were items that you didn't actually say 9 during the deposition. Would that be a true 10 statement? 11 Α. Yes. 12 For example, where it says on page 40, line Q. 13 1, everything after the word "right" wasn't actually 14 said during the deposition, is that right? That is correct. 15 Α. So it would be correct, would it not, that 16 Q. 17 your statement in response to the question that you 18 answered at page 40 would not have been a complete 19 answer? 20 I'm sorry. Could you repeat that? Α. 21 Q. It's true, isn't it, that the statement that 22 you made during the deposition in response to the 23 question that was answered beginning at page 40, line 24 1, was not a complete answer? 25 Α. Correct.

| 1 | MR. OWENS: Your Honor, at this time I |
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| 2 | move to exclude the testimony of Ms. Stillwell on two |
| 3 | bases; first, that the witness has apparently |
| 4 | demonstrated an inability to comply with the terms of |
| 5 | the oath to answer completely and fully to the best of |
| 6 | her knowledge, which renders her an incompetent |
| 7 | witness; and, second, that our right of discovery in |
| 8 | the deposition of the only evidence that supports a |
| 9 | claim for \$1.8 million in penalties was compromised |
| 10 | because this witness now says in Exhibit 7 that |
| 11 | answers unspecified answers that were given in |
| 12 | response to our questions in discovery were not |
| 13 | complete or precise and that any answers apparently |
| 14 | that indicate that her written testimony is incorrect |
| 15 | are to be disregarded. |
| 16 | And I would cite you to Boeing Company v. |
| 17 | Cierracin Corp., 108 Wn.2d 38, 738 P2d 665, decided in |
| 18 | 1987, in which a court's refusal to admit testimony |
| 19 | based on failure to provide reasonable discovery was |
| 20 | upheld by the Supreme Court. |
| 21 | JUDGE CLISHE: Any response, Mr. Even? |
| 22 | MR. EVEN: Yes, your Honor. The Commission |
| 23 | staff has responded to every discovery request, every |
| 24 | legitimate discovery request that's been made in this |
| 25 | case. Mr. Owens has had Exhibit 7 in his possession |

1 for some time now, so there's no question of prejudice 2 as to that. 3 To the extent that Mr. Owens' point may 4 relate to arguments concerning credibility, he's 5 certainly free to make any arguments he cares to make 6 regarding that, but the question of excluding 7 testimony is simply harsh and unreasonable in this 8 particular matter. 9 MR. OWENS: May I briefly respond? 10 JUDGE CLISHE: Yes. 11 MR. OWENS: I would take grave issue with the notion that we haven't been prejudiced. We asked 12 13 to take Ms. Stillwell's deposition again and were 14 denied that right after we had Exhibit 7 in our hands. JUDGE CLISHE: Do you have anything else? 15 MR. OWENS: No. 16 JUDGE CLISHE: When did you request that, 17 18 Mr. Owens, for the second deposition, do you recall? MR. OWENS: It was in a phone conversation 19 20 with Mr. Even. I believe it was in the month of 21 April, but I can't tell you a day. I could go back to 22 my office and get my records that would show a 23 conversation with him. 24 JUDGE CLISHE: Let me look here. It seems 25 to me that I have in the file a copy of correspondence

1 between you and Mr. Even. I think there's one of 2 April 23, 1993 from Mr. Even to you. Let me see if 3 that's what it referred to. There's also another 4 letter of April 28 which referred also, I think, to a 5 telephone conversation or voice messages or whatever. 6 MR. EVEN: The April 28 letter is relevant 7 at this point. 8 JUDGE CLISHE: I see in the third 9 paragraph. Do you have that letter, Mr. Owens, which 10 starts "Regarding the deposition"? 11 MR. OWENS: Yes. 12 JUDGE CLISHE: I think that must be what 13 you referred to. 14 MR. OWENS: Yes. That's correct. JUDGE CLISHE: I notice in that letter Mr. 15 Even responded with the request for a second 16 17 deposition, I assume of Ms. Stillwell, that it was 18 untimely under the Commission rules. Do you have any 19 response regarding that? MR. OWENS: Well, I guess I would say that 20 21 the prior deposition was worked out between counsel 22 without five days' notice as an accommodation to both 23 parties, and I suppose I could have given five days' 24 notice. My intent was to try to make the matters 25 regarding discovery work as easily and informally

as possible, and I believe that's consistent with the
 spirit of the Commission's rules.

3 It was indicated that the basic thrust of 4 the objection was that a second deposition would not 5 be allowed, regardless of whether or not I gave five б days' notice, and so it didn't appear worthwhile to go 7 through the form of giving five days' notice. 8 JUDGE CLISHE: Do you have any 9 recollections about that, Mr. Even? 10 MR. EVEN: Yes, I do, your Honor. There 11 are several points. First, Mr. Owens indicated at that time that he would anticipate filing a motion for 12 13 an order that a second deposition would be taken, 14 which in fact he did not do but could have done. But what's really most important about that 15 discussion is where it falls in the course of events 16 17 in the course of the schedule that was in place in 18 this case at that time. As of the time Mr. Owens 19 decided that he needed to -- or informed me that he 20 wanted to take a second deposition of Ms. Stillwell, 21 Ms. Stillwell's testimony had already been prefiled. 22 It was at approximately the point in time 23 that the company's testimony was due to be prefiled at 24 that case. We were coming up on it at that point, a 25 date for the prefiling of prehearing briefs, and the

hearing was set for the 18th and 19th of May at that
 point. The deposition of Ms. Stillwell that we're
 talking about here was taken on March 1, 1993.

And at the time of this conversation, Mr. Owens indicated that his reason for wanting to do a second deposition -- he didn't mention this revision sheet, Exhibit 7. What he mentioned were the fact that at the March 1 deposition Ms. Stillwell had referred to some notes which he asked to have copies of.

11 Copies of those notes were provided to him 12 later the same week, three or four days after, as I 13 recall, the taking of the deposition. And it was on 14 those notes that Mr. Owens wished to base a second 15 deposition.

16 Now, given the point in time at which this 17 comes and the lengthy period of time during which Mr. 18 Owens had knowledge of all of this and could have done 19 further discovery if he had thought that was 20 important, this was simply untimely and late. From 21 March 1, 1993 to April 28, 1993, certainly he could 22 have done something within that period of time if he 23 really thought they were critical.

Frankly, the answer given here in thecontext of everything that's taken place in this case

1 at around that point in time, the request for a 2 deposition really suggests more of a delaying tactic than actually an effort to secure further discovery, 3 4 but Mr. Owens certainly could have pursued if he 5 thought that were important. Nothing further. 6 JUDGE CLISHE: All right. Thank you. Did 7 you have any response to those comments? 8 MR. OWENS: I certainly haven't been 9 attempting to delay anything, and I don't think 10 there's any basis for that representation. We offered 11 to file the testimony at a time that would be 12 convenient to everyone regardless of what decision was 13 made on when the hearing would happen so that there wouldn't be a concern that the company was gaining 14 some advantage by having additional time. I don't 15 believe that's well founded. 16 17 JUDGE CLISHE: I don't want to encourage on 18 and on and on. At this point I am going to overrule the objection to the Exhibits T-1 through 6, I 19 believe, and admit the Exhibits 1 through 6, T-1 20 21 through 6, into the hearing record. 22 At some point if it appears that there is 23 some other information or basis, Mr. Owens, you may 24 make your objection again to that. I think at this 25 point I will allow the testimony and exhibits, in and

(STILLWELL - CROSS BY OWENS) 38 1 certainly you can ask Ms. Stillwell questions 2 regarding this problem with the depositions. 3 (Admitted Exhibits Nos. T-1, 2, 3, 4, 5 and 4 6.) 5 MR. OWENS: Thank you, your Honor. 6 Ο. Referring to Exhibit 6 and on the second 7 page of that, which is actually the first page that 8 has some numbers on it, you show at lines 1A through 9 10A a complaint number with an initial visit of May 10 21, 1992, is that correct? 11 Α. Yes. 12 And International Pacific was not notified Ο. 13 of any alleged violations at that location until June 19, is that correct? 14 15 Α. Yes. And it's correct, isn't it, that you could 16 Q. 17 have notified International Pacific on May 21? 18 Α. I could have, although we do not do that in our normal --19 20 Ο. Yes or no? Is it correct you could have notified them? 21 22 Α. I could have, but in our investigations we 23 typically go back and recheck the phones to see if 24 they are in the same order or if possibly they have 25 been corrected due to maintenance or procedures that a

1 company has in place to check the phones. 2 And you revisited this location on June the Q. 3 12th, is that right? 4 Α. Yes. 5 Q. And you have no evidence on what conditions б existed at any of those ten locations on May 22, 1992, 7 is that right? 8 Α. I presume that they are the same in between 9 those dates. 10 Q. I'm not asking you your presumption. I'm 11 asking you what knowledge you have of the conditions at any of those ten locations on May 22, 1992. Do you 12 13 know what the conditions were? I do not have evidence what the conditions 14 Α. 15 are. I presume --MR. OWENS: I'm sorry. I'm going to object 16 17 as nonresponsive to the answer about her presumption. 18 JUDGE CLISHE: Any comments on the 19 objection? 20 MR. EVEN: No, your Honor. 21 JUDGE CLISHE: I'm going to sustain the 22 objection. And Ms. Stillwell, although she already has said yes or no, and then I'm sure Mr. Even will 23 24 follow it up if he wishes with cross-examination. 25 ο. So just to clarify this, you don't know

1 what the placards said, if any, on the payphones at 2 those ten locations on May 22, 1992, is that true? 3 Α. True. 4 And would your answer be the same for every Ο. 5 day between May 21, 1992 and June 12, 1992? б Α. True. The way your question is asked. 7 Q. Now, addressing the issue of the kind of 8 service that was provided on those phones, do you know 9 whether or not anyone attempted to use one of those 10 ten payphones on May 22, 1992 to make a calling card 11 call or a bill-to-third-number call and was told that 12 they couldn't; that only a collect call could be 13 made? 14 Well, here again I can assume that --Α. No. I'm not asking your assumption, ma'am. 15 ο. There's 400 people that --16 Α. 17 I'm asking your knowledge. Do you know Q. 18 whether anyone made such a call and had that result? 19 Α. I do not know that that was attempted. I 20 can assume that --21 MR. OWENS: No. Objection to an 22 assumption. 23 JUDGE CLISHE: All right. I think if you 24 just indicate the first answer, and then if Mr. Even 25 wants to clarify it on cross-examination, but the part

1 about the assumption thing I'm going to sustain the 2 objection. 3 MR. OWENS: Thank you. 4 JUDGE CLISHE: I think she's answered the 5 first portion -- or your question, Mr. Owens. 6 Q. And would your answer to that question be 7 the same for every day between May 21, 1992 and June 8 12, 1992? 9 Α. Yes. 10 And, in fact, do you know whether anyone Q. 11 obtained any operator services from International Pacific on any day between May 21, 1992 or June 12, 12 13 1992 at those ten locations? I do not have that information. 14 Α. Now, moving to this second -- or the third 15 ο. page of Exhibit 7 and directing your attention to 16 17 locations P through T on that page. You initially 18 visited those locations on September 16, 1992, is that 19 correct? 20 Α. Yes. 21 Q. And as indicates of the prior questioning, 22 it would have been possible for you to notify 23 International Pacific on or about September 16, 1992 24 of the conditions you discovered there, correct? 25 Α. Yes.

| | (,,,, |
|----|--|
| 1 | Q. You subsequently visited those locations on |
| 2 | September 30, 1992, is that correct? |
| 3 | A. Yes. |
| 4 | Q. And if I were to ask you the same questions |
| 5 | that I asked about locations 1A through 10A concerning |
| б | the days between September 16, 1992 and September 30, |
| 7 | 1992 about your knowledge of the conditions at those |
| 8 | locations, would your answers be the same? |
| 9 | A. Yes. |
| 10 | Q. And would your answers also be the same if |
| 11 | I were to ask you the question whether you have any |
| 12 | knowledge that anyone obtained operator services from |
| 13 | International Pacific at any of those locations on any |
| 14 | of the days between September 16, 1992 and September |
| 15 | 30, 1992? |
| 16 | A. Yes. |
| 17 | Q. Now, you also visited locations, going back |
| 18 | to the second page of Exhibit 6, 1B through 4B on June |
| 19 | 17, 1992, is that correct? |
| 20 | A. Yes. |
| 21 | Q. And you notified International Pacific on |
| 22 | July 30, 1992 of the conditions you found there, is |
| 23 | that right? |
| 24 | A. Yes. |
| 25 | Q. Now, on the three days namely, June 19, |
| | |

1992, July 30, 1992, and October 12, 1992 -- when you
 notified International Pacific of the conditions at
 the locations that are described in Exhibit 6, did you
 have any reason to believe that International Pacific
 was then aware of the conditions at those locations?
 A. The locations at Sedro Woolley, I would say
 yes.

8 Q. All right. Do I understand that for other 9 than Sedro Woolley, which would be 1B through 4B, and 10 -- I'm sorry -- and P through U and O, that the answer 11 is no?

12 A. Correct.

Q. All right. Now, you said that at Sedro Woolley you believed that International Pacific was aware, and is that based on conversations you had with Mr. Hall of the Job Corps?

A. I was told by International Pacific
operators, as stated in my testimony in exhibit -- it
shows in exhibit -- I believe it's SLS-3. On several
occasions International Pacific operators were telling
me the phones were blocked and they could only provide
calling card -- or excuse me -- collect calls.

Q. All right. How about the placarding issues
at Sedro Woolley? Do you have any reason to believe
International Pacific was aware of the placards and

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1
     what they said on June 19, 1992?
 2
          Α.
                No. They -- could you rephrase the
 3
     question?
 4
          ο.
                Do you have any reason to believe that
 5
     International Pacific was aware of what the placards
     on locations 1A through 10A said when you notified
 6
 7
     International Pacific on June 19, 1992?
 8
          Α.
                No.
                Now, addressing Sedro Woolley, that is a
 9
          Ο.
10
     facility operated by the United States Government, is
11
     it not?
12
          Α.
                Yes.
13
          Q.
                And specifically an agency of the United
     States Government known as the Job Corps?
14
                I believe so, yes.
15
          Α.
                Which is an instrumentality of the
16
          Q.
     Department of Labor?
17
18
          Α.
                I'm not sure about that.
                You physically, obviously, went to that
19
          ο.
     facility to do your inspection, did you not?
20
21
          Α.
                Yes.
22
          Q.
                Now, is there a fence around the facility?
                I don't recall seeing a fence.
23
          Α.
24
          Q.
                Did you have to go to a gate attended by a
25
     guard in order to gain entrance to that facility?
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1 Α. Yes. You had to check in. 2 Did you have to tell the guard what your Q. business was at the facility in order to get onto the 3 4 premises? 5 Α. Yes. You have to have a reason for being б there. 7 Q. And physically these ten telephones are 8 located in dormitories, are they not? 9 Α. Nine of them are in dormitories; one of 10 them is in a recreation facility. And the dormitories and recreation facility 11 ο. are for the use of the students at the Job Corps, is 12 13 that right? Not necessarily just the students. They 14 Α. are for -- they are students, counselors, contractors, 15 you know, various members of the public that may have 16 17 reason to be. 18 ο. Did you ever see a contractor use one of these telephones? 19 I didn't physically see a contractor use a 20 Α. 21 phone, but I know the purpose of the phones. 22 Q. And the counselors would be employees of the Department of Labor, would they not? 23 Yeah, staff. Why don't we call them 24 Α. 25 staff. Not necessarily counselors. Teachers,

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1
     counselors.
 2
          Q.
                They would all be employees of the Job
 3
     Corps, would they not?
                Staff would be, yes, unless they're
 4
          Α.
 5
     subcontracting them.
                Directing your attention to Exhibit 6,
 6
          Q.
 7
     location 1B. With regard to the charge that
 8
     International Pacific did not provide a second brand,
 9
     that telephone is located outside, is it not?
10
          Α.
                Yes, it is.
11
          ο.
                And the call you made was in mid-morning,
12
     is that right?
13
          Α.
                I would have to look back at my bill
14
     records, if you've got the time and --
                Sure. Go ahead.
15
          ο.
                (Reading.) Yes. Around 10:30ish.
16
          Α.
17
          Q.
                And that phone is located adjacent to a
18
     street, is that right?
19
                It's next to a retail establishment off --
          Α.
     it's right off the store, and then there's a big
20
21
     parking lot and then there's a street.
22
          Q.
                So there was traffic noise going on at the
23
     time you made your call?
24
          Α.
                There may have been, but I didn't notice
25
     it.
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| | (SIILLIWELL - CROSS BI OWENS) 47 |
|----|--|
| 1 | Q. It's possible that the operator said |
| 2 | International Pacific and you didn't hear it? |
| 3 | A. No. |
| 4 | Q. That's not possible? |
| 5 | A. I know what I heard or didn't hear. |
| 6 | Q. Well, nobody else heard both sides of that |
| 7 | conversation other than you and the operator, is that |
| 8 | right? |
| 9 | A. That's true. |
| 10 | Q. Now, at page 12 of Exhibit T-1 you state |
| 11 | that you make sample test calls, and at the bottom of |
| 12 | the page you indicate that sample test calls are taken |
| 13 | on approximately 1 and 10 phones. Can you identify |
| 14 | which phones on Exhibit 6 had sample test calls? |
| 15 | A. I can. It's going to take a little bit of |
| 16 | time. |
| 17 | Q. Okay. |
| 18 | A. Okay. |
| 19 | THE WITNESS: Can we |
| 20 | JUDGE CLISHE: Sure. Let's be off the |
| 21 | record while Ms. Stillwell finds all this. |
| 22 | (Off the record.) |
| 23 | JUDGE CLISHE: Let's be back on the record |
| 24 | after a short break to allow the witness to get some |
| 25 | references which I think will assist with the answers. |

1 All right, Mr. Owens, would you like to go ahead. 2 I'm waiting for an answer to the question Q. of --3 4 Okay. I didn't know if you were referring Α. 5 to all the phones on the exhibit or just the ones we found not in compliance, so which would you prefer? б 7 Q. Just the ones you found not in compliance. 8 Α. Okay. On location 1A there is a test call, 9 a completed test call on June 20. 10 What do you mean completed? Q. 11 Α. Excuse me. June 12. Test call where a call actually completed and was billed. 12 13 Q. Completed means that somebody answered, is that right? 14 Yeah. It was billed. One minute or more. 15 Α. All right. 16 Q. 11A, 12A, 13A, 1B, 2B, 3B, 4B. 17 Α. 18 Ο. You did test calls on 1B, 2B, 3B, and 4B? Mm-hmm. A, B, J, and U. I'm going to 19 Α. read off -- I didn't correlate the number with all the 20 21 phones. I'm going to take my invoice and tell you so 22 that you have that as a cross-reference. On 454-9020, which is T. 23 24 Q. So you did a test call on T? 25 Α. Yeah. 9019, Q. 9824 is O. 9839 is E.

1 9867 is D. I think we got all the rest. 2 MR. OWENS: Just for clarification, and I 3 guess this is a question to counsel, by introducing 4 Exhibit 6 you're not renewing your claim of violation 5 on location E, is that correct? б MR. EVEN: That is correct. 7 MR. OWENS: Thank you. 8 ο. Now, returning briefly to the subject of the Job Corps facility, contractors would be 9 10 contractors working for the Federal government, is 11 that right, that are on the premises? 12 They may have a contract with the Α. 13 government, but they might be a contractor or a plumber, you know, somebody -- there's a need for them 14 to be at the facility to do work, fix something, you 15 know, just as in any organization has ongoing 16 17 services. 18 ο. Well, they are pursuant to a contract with 19 the government to service that facility? 20 Α. I don't know who pays who. 21 Q. Well, they don't work for free, do they? 22 Α. No. 23 Ο. So when you use the term "contractor," you

24 meant to include people who contract with the Federal 25 government to service that facility, is that right?

1 Α. They may also have their own staff that 2 does that type of work. It's a vocational school. 3 ο. When you use the term "contractor," that's 4 what you meant, isn't it? 5 Α. Yeah. Someone from the public, a business б that's providing service to the facility. 7 Q. Under a contract with the government? 8 That's what you meant by the word "contractor," 9 correct? 10 MR. EVEN: Objection. This witness testified she doesn't know the specific financial 11 relationship. I think that's been asked and answered. 12 13 MR. OWENS: Your Honor, I'm entitled to inquire into this witness's intention in using the 14 word "contractor." This is the sole witness on a \$1.8 15 million case, and I believe I'm entitled to examine 16 17 into her use of that term. 18 JUDGE CLISHE: I'll overrule the objection and allow Ms. Stillwell to answer the question, which 19 I think you already did. Or did you think that you 20 21 got an answer? 22 MR. OWENS: I didn't think that I got an 23 answer. I'm asking if that was her intent in using 24 the word "contractor" in response to an earlier 25 question. That is somebody with a contract with the

1 Federal government to service that facility. 2 Well, yes and no. Yes, I think -- also a Α. 3 contractor -- you and I could be a contractor performing the services. They have teachers up there. 4 5 It's a vocational school. They teach skills, such as б painting and building. You know, could be one of 7 their teachers doing that type of work. 8 ο. I'm not asking you if others than 9 contractors could do the work. I'm only asking you 10 when you use the word "contractor" in response to my 11 prior question, you meant people with a contract with the Federal government to service that facility. 12 13 Yes. Although I don't know if the Α. contract's with the Federal government. I don't know 14 15 that. It's true, isn't it, that the dormitories 16 Q. 17 where nine out of the ten payphones are located are 18 locked during the day? 19 Α. The phones are locked while the students 20 are in class so people can't get into their rooms. 21 They are unlocked after school and available, and 22 anyone that has need to be in those dorms is provided

23 access to those dorms during the day.

24 Q. But again, the only people who have need to 25 be in those dorms would be employees, direct employees

| 1 | of the Federal government or contractors with the |
|----|--|
| 2 | Federal government, isn't that true? |
| 3 | MR. EVEN: Objection. There's no basis for |
| 4 | this witness to know the answer to that question. |
| 5 | JUDGE CLISHE: Any comments? |
| 6 | MR. OWENS: She's testified that others |
| 7 | than students have access to the dorms. I'm entitled |
| 8 | to cross-examine what knowledge she has in order to |
| 9 | make that statement. |
| 10 | JUDGE CLISHE: I'm going to overrule the |
| 11 | objection and allow Ms. Stillwell to answer, but I'm a |
| 12 | little unclear about what the basis is for this |
| 13 | various knowledge, although you probably are going to |
| 14 | inquire of this witness regarding that as far as |
| 15 | whether she's been told these things, observed them |
| 16 | herself, or has some other way to know when the dorm |
| 17 | is locked, what contractors might be there and that |
| 18 | sort of thing. |
| 19 | MR. OWENS: Very well. |
| 20 | JUDGE CLISHE: Okay. So you can first, I |
| 21 | guess, Ms. Stillwell, answer the question that Mr. |
| 22 | Owens asked last. |
| 23 | A. Could you reask the question? |
| 24 | Q. The only people who have a need to be in |
| 25 | the dorm other than the students would be employees |

1 direct employees of the Federal government, which 2 would include staff, teachers, or other directly 3 employed service personnel and contractors who have a 4 contract with the Federal government, isn't that true? 5 Α. I don't know if that's totally true. You б know, I've been told that there are counselors. There 7 are -- word was called a screener. There are visitors 8 that tour the facilities. You know, there are reasons 9 for people to be there other than just the students 10 and the staff. 11 ο. But you've never seen any of such people use any of these pay telephones, is that right? 12 13 I've not seen them use the telephone, but Α. I've seen people in the dorms when I've been there. 14 But you don't know whether any of these 15 Ο. people were other than employees of the Federal 16 17 government or contractors, is that right? 18 Α. Well, the students certainly aren't employees of the Federal government --19 Or other than the students. 20 Q. 21 Α. -- and the contractors. 22 Other than the students. Q. 23 I wouldn't know who they are. I didn't ask Α. 24 them their purpose. They probably wondered what my 25 purpose was.

1 Q. Now, the complaint alleges that 2 International Pacific failed to include in its 3 contract with aggregators and enforce a requirement to 4 comply with the Commission's rules. And with regard 5 to locations 1A through 10A as to that claim, what б specific action should International Pacific have 7 taken? 8 Α. Mr. Owens, you asked me that six or seven 9 times during the deposition. 10 Q. I'm asking you now. 11 Α. And I told you the same thing. You know, we expect a registered AOS company, of which that rule 12 13 regulates or they fall under the jurisdictions of 14 those rules -- we expect them to be responsible, take 15 actions for compliance to the rules. What you finally answered after about the 16 Q. 17 sixth time was that International Pacific should have 18 itself posted telephones or hired someone to do that. 19 Do you recall that statement? 20 Α. Yes. I recall that statement, and it was 21 in the context of you to ask me six or seven times, 22 and I basically was saying we don't care how it's 23 done, but someone needs to do it. Well, I'm --24 Q. 25 Α. Someone needs to take responsibility and

take action to make sure that the phone's posted
 correctly; that there is no block on the phone, et
 cetera.

Q. My question is specific action. Do you
have any specific action other than this action that I
just described that you can contend International
Pacific should have done to avoid what you contend are
violations of the Commission's rules?
MR. EVEN: Objection. Asked and answered.
MR. OWENS: It has not been asked and

11 answered. I asked her if that was her statement and 12 she answered we don't -- that was in the context of we 13 don't care how it's done. I submit that isn't an answer to my question of what specific action does the 14 State of Washington contend my client should have done 15 in order not to be subject to the \$1.8 million in 16 17 penalties. I think I'm entitled to an answer to that 18 question.

19 MR. EVEN: Clear, your Honor, that was an 20 answer to the question.

21 MR. OWENS: No, it wasn't.

JUDGE CLISHE: I'm not sure I understood the response. I'll overrule the objection and you can answer the question, Ms. Stillwell. Do you need it repeated?

1 THE WITNESS: No. I've been asked this 2 many times. 3 Α. We expect the AOS company, in this case 4 International Pacific, to be responsible --5 MR. OWENS: I'm going to be -- I'm 6 objecting that that answer is nonresponsive. The 7 question was any specific action. She's now starting 8 to go into an answer that is not specific. It's 9 general. It's as we expect the AOS to be responsible. 10 That's a status, not an action. 11 MR. EVEN: Your Honor, if I can clarify 12 this, I believe that this is as responsive to the 13 question we can get. I believe the witness has made 14 clear that the UTC does not dictate to the companies 15 how they comply with the rule. The position is that the AOS company is 16 17 responsible for compliance with that rule. Now, I 18 believe that's already been the answer of the witness 19 and that that's the answer to the question. The 20 answer can't be tailored in any other way to respond 21 to the question. 22 MR. OWENS: The question certainly can be 23 answered. 24 JUDGE CLISHE: All right. What about 25 phrasing it in this way: Other than the company being

| 1 | responsible, are there any specific actions that the |
|--|--|
| 2 | Commission expects the company to take? I don't |
| 3 | know if that will get you an answer that will be |
| 4 | MR. OWENS: Let me make an argument here. |
| 5 | My client is being held before this Commission and |
| 6 | this Commission is being asked to enter a judgment |
| 7 | that my client is liable for \$1.8 million in penalties |
| 8 | on the basis of alleged failure to do something, and I |
| 9 | believe my client is entitled to know with specificity |
| 10 | what specifically that's redundant but what it |
| 11 | is that the Commission contends my client should have |
| | |
| 12 | done and did not do. |
| 12 13 | done and did not do. It is not sufficient to tell a company in |
| | |
| 13 | It is not sufficient to tell a company in |
| 13 14 | It is not sufficient to tell a company in this position that it is subject to penalties based on |
| 13 14 15 | It is not sufficient to tell a company in this position that it is subject to penalties based on some vague notion that it is vicariously responsible |
| 13 14 15 16 | It is not sufficient to tell a company in this position that it is subject to penalties based on some vague notion that it is vicariously responsible for somebody else's conduct. Terms of the complaint |
| 13 14 15 16 17 | It is not sufficient to tell a company in this position that it is subject to penalties based on some vague notion that it is vicariously responsible for somebody else's conduct. Terms of the complaint allege that my client failed to enforce a provision. |
| 13 14 15 16 17 18 | It is not sufficient to tell a company in this position that it is subject to penalties based on some vague notion that it is vicariously responsible for somebody else's conduct. Terms of the complaint allege that my client failed to enforce a provision. I think my client is entitled to know |
| 13 14 15 16 17 18 19 | It is not sufficient to tell a company in this position that it is subject to penalties based on some vague notion that it is vicariously responsible for somebody else's conduct. Terms of the complaint allege that my client failed to enforce a provision. I think my client is entitled to know specifically what acts would have constituted |

23 seems to me to be fundamentally required.

24 MR. EVEN: Your Honor, perhaps Mr. Owens 25 should have read the rule. The rule specifies the

1 conditions that the phones are supposed to be 2 maintained in and specifies that the AOS company is 3 responsible for them being maintained in that 4 condition. Now, it sounds like what Mr. Owens is 5 asking for here is a legal interpretation of what the б rule means. That's abundantly clear on its face is 7 it says what condition the telephones have to be in. 8 Now, this witness has already responded is 9 that she does not care -- the UTC does not care who 10 does what and how this is done, provided that it is 11 done. That's the beginning and the end. 12 JUDGE CLISHE: All right. Thank you. I'm 13 going to overrule the objection and the witness can answer with as much specificity as possible. 14 What specific action do we expect of the 15 Α. 16 company? 17 Q. Yes. 18 Α. Well, you know, in my Exhibit SLS-3 there 19 are numerous examples of what was wrong with the 20 phone. Posting was wrong; phones needed to be posted 21 correctly. Phones were blocked; phones need to be 22 unblocked. There were, you know, various problems. I 23 don't know how specific. I'm not going to tell you 24 how to do your business. I'm not going to tell your 25 company how to run their business. That's not what

1 we're here for.

2 But the rule clearly states the way the 3 phones need to be properly post -- what the phones 4 have to do. We expect that they are in compliance 5 with the rules, so however the company would like to 6 ensure that those phones are in compliance is their 7 responsibility. It's their manner in which, you know, 8 their policies that they want to develop to ensure 9 ongoing compliance. 10 Q. You have no reason to believe that 11 International Pacific knew of the condition of the 12 placards at these locations when you notified them, 13 correct? 14 Other than the ten --Α. The placards at locations 1A through 10A. 15 ο. 16 Α. Correct. So if they didn't know, what action would 17 Q. 18 you say they should have done in order to avoid the 19 violation? Mr. Owens, companies have compliance 20 Α. 21 programs where they send people out to look at their 22 -- to monitor different aspects of their business, 23 auditors. There's a lot of things a company can do. 24 I'm got going to sit here and tell the company how to 25 do their business.

1 All right. Let's assume that the company, Ο. 2 contrary to fact, did know. What should it have 3 done? 4 MR. EVEN: Objection. Asked and answered. 5 MR. OWENS: It hasn't been asked and 6 answered. 7 MR. EVEN: We've been through this 8 thoroughly. JUDGE CLISHE: I'm going to overrule the 9 10 objection. I think that if you're following up on your previous question, I don't think that was clearly 11 answered. You want to have the question repeated? 12 13 THE WITNESS: Yes. Assuming, contrary to fact, that the company 14 Ο. did know of the conditions of the placards at 15 locations 1A through 10A, what should it have done? 16 17 Well, if it was my company, I would have Α. 18 got on the phone immediately and called my customer up 19 and told him -- excuse me -- asked him to bring the phones into compliance as specified in the rules. 20 21 Ο. And so the fact that -- and you have no 22 dispute that International Pacific did exactly that as 23 soon as it was notified by you of the conditions at 24 locations 1A through 10A, is that right? 25 Α. Yes. They worked to bring the phones into

1 compliance.

Q. So the reason why they are now charged for violation is that they didn't know about it before you did, is that right?

5 MR. EVEN: Objection. Argumentative.6 JUDGE CLISHE: Any comments?

7 MR. OWENS: I don't believe it's

8 argumentative. She stated that what they should have 9 done if they knew about it was exactly what they did 10 do after they knew about it, so I think I'm entitled 11 to find out what fact it is that she relies on that 12 indicates that notwithstanding that they did do 13 everything she said they should have done in order to 14 avoid being in violation, they're charged with a 15 violation.

16 JUDGE CLISHE: I'm going to overrule the 17 objection and allow the witness to answer the 18 question.

19 Α. Could you restate the question? 20 Ο. So you've agreed that International Pacific 21 did everything that you say they should have done to 22 avoid being in violation after they knew about the conditions at these locations. And so my question is, 23 24 is the reason they're charged with a violation that 25 they didn't know about the conditions before you did?

| 1 | MR. EVEN: Your Honor, I will renew my |
|----|--|
| 2 | objection on the basis of relevance. The rule clearly |
| 3 | establishes as a matter of law whose responsibility it |
| 4 | is to maintain these telephones in the condition that |
| 5 | the law requires, and that responsibility is that of |
| б | the AOS company. It is not as a matter of law the |
| 7 | duty of the UTC to inform AOS companies of the |
| 8 | conditions of their telephones. The question is |
| 9 | irrelevant. |
| 10 | MR. OWENS: I think it's |
| 11 | JUDGE CLISHE: Any comment? |
| 12 | MR. OWENS: I think it's entirely relevant, |
| 13 | your Honor. This witness volunteers in her testimony |
| 14 | that she's required to be conversant with the |
| 15 | Commission's rules. She describes the Commission's |
| 16 | rules, and she is the sole witness in support of this |
| 17 | \$1.8 million complaint, and she's just stated in |
| 18 | answer to prior cross-examination that what IPI should |
| 19 | have done in order not to be charged with these |
| 20 | violations is exactly what they did do after they |
| 21 | found out about the conditions at these locations. |
| 22 | And I think it's certainly relevant to at |
| 23 | least the claim later in her testimony that it is the |
| 24 | number, severity, and duration of these violations |
| 25 | that justify not only the filing of this complaint but |

1 the seeking of the maximum penalty allowed under law.
2 I think it's clearly germane to that inquiry alone.
3 JUDGE CLISHE: I think that the question
4 asks for information which is relevant to this matter
5 and I'll overrule the objection.

6 A. We perform -- or I performed investigation 7 of three different cities on -- we found a significant 8 percentage of their phones not in compliance with our 9 rules.

Q. That's not responsive. I asked you about locations 1A through 10A. Is the reason why they're charged with a violation that you found out about the conditions at those locations before they did? Because you testified previously that exactly what they should have done not to be in violation they did do as soon as they found out about it.

MR. EVEN: Your Honor, there's no factual
basis for this question. There's been no evidence
presented that the company did not know about this.
There's frankly no context for this question.

21 MR. OWENS: Ms. Stillwell testified that 22 she had no basis to know -- no basis to believe that 23 they did know, and so I'm asking her, based on her 24 knowledge of IPI's knowledge, why they are now being 25 charged with a violation when as far as she knew they

1 had no knowledge of the conditions at this location 2 before she notified them. 3 JUDGE CLISHE: I'm going to overrule the 4 objection and the witness can answer the question. Do 5 you want to have the question stated again? 6 Α. At this point I guess I'm a little bit 7 confused with what you're asking me. I don't know how 8 to answer what you're asking me at this point. 9 Maybe --10 Q. So the answer is you don't know? THE WITNESS: I don't know proper procedure 11 here, but can I consult with my counsel? 12 13 JUDGE CLISHE: Well, in fact, this might be a good time for a morning break. And if you want to 14 have the court reporter read back the question which 15 might be clearer, we can do that when we come back. 16 Good time for a break. Let's come back at, oh, five 17 after 11:00. We'll be off the record. 18 19 (Recess.) JUDGE CLISHE: Let's go back on the record 20 21 after our morning break. And did you want to have the 22 question read back, Ms. Stillwell? I think that's 23 where we were regarding the last question. 24 (Record read as requested.)

25 A. The reason we filed the complaint is

| 1 | because of the violations. The phones were not in |
|----|--|
| 2 | compliance. The fact that you didn't know or |
| 3 | excuse me International Pacific did or did not know |
| 4 | is irrelevant. The phones were not in compliance. |
| 5 | Q. So you're not contending that International |
| б | Pacific should have filed a lawsuit against Public |
| 7 | Communications of America in order to enforce the |
| 8 | condition in the contract, is that right? |
| 9 | A. I'm not contending that. |
| 10 | Q. And you're not contending that Section 480- |
| 11 | 120-141 (2) (a) applied requiring International |
| 12 | Pacific to withhold compensation on a |
| 13 | location-by-location basis based on a reasonable |
| 14 | belief that the aggregator is blocking access, is that |
| 15 | correct? |
| 16 | A. Can you restate how you asked the question? |
| 17 | Q. You're not contending WAC 480-120-141 (2) |
| 18 | (a) applied requiring International Pacific to |
| 19 | withhold compensation on a location-by-location basis |
| 20 | based on a reasonable belief that the aggregator was |
| 21 | blocking access? |
| 22 | A. The company had that option. |
| 23 | Q. Wait a minute. You indicated you didn't |
| 24 | have any information from which you could allege that |
| 25 | International Pacific had a reasonable belief that the |

1 aggregator was blocking access, isn't that right? 2 Earlier in my testimony I indicated on the Α. 3 phones in Sedro Woolley that I believed that they did have knowledge because the International Pacific 4 5 operators told me that the phones would only allow б live collect calls and the phones were blocked. 7 ο. You don't know that International Pacific 8 knew that access to other carriers was being blocked 9 at the phones, do you? 10 Α. That the comments that the International 11 Pacific operators gave me said that. Is it possible that what the operator said 12 Q. 13 was that if the call gets to the International Pacific network that International Pacific will only handle 14 calls on a collect basis? 15 The operators read information off their 16 Α. 17 screens and that information said -- I mean, I can 18 pull out the comments from the testimony, but they 19 said the phones at Sedro Woolley are blocked and the 20 only option is collect. So based on that information 21 that was given to me by International Pacific 22 operators, I believe that International Pacific did 23 know. 24 Q. Do you know what action International

24 Q. Do you know what action international25 Pacific could have taken to have unblocked the phones

1 at locations 1A through 10A?

2 A. They could have asked their customer to 3 unblock the phones.

Q. And again, the fact that they did that
after June 19, 1992 instead of before is the basis why
they're charged with violation?

A. They are charged with the violation because
when I investigated the phones they were out of
compliance.

10 Q. But you're not saying that International 11 Pacific itself could have physically unblocked the 12 phone, are you?

13 A. I've never indicated that.

14 Q. Are you saying that International Pacific 15 should have filed a lawsuit against its customer to 16 enforce the contract requirement?

A. I'm not saying what International Pacific
needs to do in relation to a lawsuit with -- potential
lawsuit with their customer.

20 Q. Do you know of any other way to enforce a 21 contract other than to file a lawsuit?

22 MR. EVEN: Objection. Called for

23 speculation. It's irrelevant.

24 MR. OWENS: It's certainly relevant. The 25 complaint alleges that my client has failed to enforce

1 a contract. I'm entitled to know what actions the 2 Commission believes the company could have done and 3 didn't do that would constitute enforcement if the 4 Commission knows. 5 JUDGE CLISHE: I'll overrule the objection. And the question is only whether you have any 6 7 knowledge, is that correct? 8 MR. OWENS: That's right. JUDGE CLISHE: If you don't, of course you 9 10 can say so. 11 Α. Question again? 12 Do you know of any other way to enforce a Q. 13 contract besides filing a lawsuit? I can give an example of some things that 14 Α. they could do. In your contract you could have a 15 contract with your customer that allows you to fix the 16 17 phones, placard the phones. You could hire companies 18 that do that. You could have those kinds of things in 19 your contract. That wasn't my question. My question was, 20 Ο. 21 do you know of any other way to enforce a contract 22 besides filing a lawsuit? 23 Α. I don't know. 24 Q. And you don't know what the terms are of 25 any of International Pacific's contracts with any of

| (STILLWELL - CROSS BY OWENS) 65 |
|--|
| the aggregators whose phones are listed on Exhibit 6 |
| is that right? |
| A. Do I know their terms of their contracts? |
| Q. Yes. |
| A. I don't know their specific terms of their |
| contracts. I understand they are handshake |
| agreements. |
| Q. So the answer is you don't know? |
| A. Right. |
| Q. Now, with regard to locations P through U, |
| would your answers be the same if I were to ask you |
| the same question about what International Pacific |
| could have done not to be in violation there as you've |
| given with regard to locations 1A through 10A? |
| A. Yes. |
| Q. Now, at locations P and T on September |
| 30th, 1992, you called the operator and received |
| dialing instructions to reach Sprint and MCI using |
| their 800 numbers, correct? |
| A. Yes. |
| Q. And, in fact, you dialed those numbers and |
| the calls completed to Sprint and MCI, or at least you |
| got access to their operators, correct? |
| A. Yes. |
| Q. On September 30? |
| |

1 Α. Yes. 2 And at those two phones on that day, there Q. 3 was not posted on the phone any instruction on how to 4 get an 800 number, is that right? 5 Α. There were no instructions on the phone as б to how to reach another carrier, other than AT&T was 7 posted. 8 ο. And there's nothing that would have 9 prevented you from making that same call to the 10 operator at locations Q, R, S, and U that day, is that 11 right? 12 That same type of call? Α. 13 Yes. Q. I myself made the call, but another person 14 Α. may not have made that type of call. There were no 15 instructions on the phone that indicated that one 16 17 could call the operator for information on their 18 preferred carrier. 19 I'm going to object as not being Ο. 20 responsive. I asked, was there anything that 21 prevented you from making that same call to the 22 operator at locations Q, R, S, and U on that day? 23 Α. No. 24 Q. And indeed, there's nothing that prevented 25 you from making the same call to the operator at those

1 same locations on September 16 including locations P

2 and T, is that right?

3 A. There are no instructions on that phone 4 that would indicate to call for instructions on a 5 preferred carrier. I was blocked on those phones 6 through 10XXX.

7 MR. OWENS: Objection. Not responsive.
8 I simply asked was there anything that prevented
9 Ms. Stillwell from making that same type of call to
10 the operator at those locations including locations P
11 and T on September the 16th.

12 JUDGE CLISHE: Did you understand the 13 question, Ms. Stillwell?

14 THE WITNESS: Yes.

15 A. No.

Now, directing your attention to page 14 of 16 Q. 17 Exhibit T-1, you state that the number, severity, and 18 continued nature of the violations, all contrary to 19 the Commission rules in your view, justified filing a 20 complaint, and then further down at the bottom of the 21 page you state that the same reasons are why you 22 recommend the penalty of up to \$1,100 for each 23 violation.

Now, you say a penalty of up to. Is there any lower amount that you're recommending or is it the

1 full amount?

2 We would consider a lower amount coupled Α. 3 with -- I should say a lower or suspended amount 4 coupled with a very specific compliance program. 5 Q. All right. And you said that in the б alternative, a lower or suspended amount. Is there 7 some specific condition that would govern whether you 8 chose the lower amount or the suspended amount? 9 Α. Maybe I should have said lower and 10 suspended. 11 ο. What specific monitoring actions should International Pacific perform in order to merit a 12 13 recommendation by the staff for a suspended or lower amount -- suspended and lower amount? 14 15 MR. EVEN: Your Honor, perhaps I should clarify for the record that this witness is a fact 16 17 witness and not a policy witness. Now, to the extent 18 she feels comfortable in discussing matters that have 19 been discussed internally among staff, that's fine, but really the point of bringing this witness in is to 20 21 discuss the conditions of the particular telephones at 22 the time. 23 JUDGE CLISHE: All right. Thank you. Did 24 you find the information, Ms. Stillwell?

25 THE WITNESS: Can I consult quickly?

| 1 | JUDGE CLISHE: Sure. Let's be off the |
|----|--|
| 2 | record for a couple minutes. |
| 3 | (Recess.) |
| 4 | JUDGE CLISHE: Let's be back on the record |
| 5 | after a break of a couple minutes to find some |
| 6 | information or to consult with counsel. Go ahead, Ms. |
| 7 | Stillwell. |
| 8 | A. Okay. You asked if there was some specific |
| 9 | actions that the company could take that would |
| 10 | potentially reduce the amount of the penalty, is that |
| 11 | correct? |
| 12 | Q. Yes. |
| 13 | A. Okay. We have very specific ideas that a |
| 14 | company could do to monitor compliance on their phones |
| 15 | and a compliance program we would expect a |
| 16 | compliance program where the company agrees to |
| 17 | dedicate a full-time equivalent staff person to |
| 18 | inspect pay telephones served by International Pacific |
| 19 | in the state of Washington for compliance with the |
| 20 | Commission's rules on an ongoing basis and that this |
| 21 | person would serve until subsequent agreement between |
| 22 | the Commission and International Pacific. |
| 23 | The type of inspection and audits we would |
| 24 | expect be reported to the Commission on a monthly |
| 25 | basis until further notice. The type of information |

1 to be included is indicate whether statements posting required into -- excuse me -- in WAC 480-120-141, 2 subsection (4) (a), (b), (b) (i), (b) (ii), (b) (iii), 3 were or were not in place, indicate if the instrument 4 5 allowed access to 1-800 and all available 6 interexchange carriers to include 10XXX, 950, and 7 1-800 numbers as required by subsection (4) (c). 8 We would also expect this compliance staff 9 person to contact the operator for rate quotes, place 10 test calls, include -- you know, I could continue to 11 read this. Maybe it would be easier just to make a 12 copy of it or --13 I would like to hear it. Ο. Okay. The type of information that for 14 Α. 15 test calls would include the origination, termination number of the call, length of call, to exceed the 16 17 minimum buffer; indicate whether the call was branded 18 twice, once at the beginning of the call and again 19 prior to completion, using International Pacific's 20 name as registered with the Commission; include the 21 rate quote information provided by the operator for 22 both operator handled calling card calls and customer-23 dialed calling card calls, information indicating what 24 tariff rate schedule the instruments served under, 25 the mileage band of the test call.

1 That type of information, that reporting 2 information we would also be -- have the ability to 3 periodically be provided the bill invoices to verify compliance with the test calls. That would be what we 4 5 would expect a compliance staff person, full-time б staff person to do. 7 We would recommend that you pay the 8 Commission a penalty relating to the violations as 9 alleged in this testimony in a sum of \$52,000 coupled 10 with an additional penalty of \$52,000 which shall be 11 suspended for a period of 18 months subject to payment 12 if International Pacific fails to achieve substantial 13 compliance with the Commission rules. 14 When you say substantial compliance with Ο. the Commission rules, did you have any specific rules 15 in mind? I mean, were they the rules that are at 16 issue in this case? 17 18 Α. The rules that are at issue here, the ones 19 that I just discussed. 20 MR. OWENS: Can we go off the record? 21 JUDGE CLISHE: Purpose? Discuss? 22 MR. OWENS: Consult with my client. JUDGE CLISHE: All right. Let's be off the 23 24 record for a few minutes. 25 (Recess.)

| 1 | JUDGE CLISHE: Let's go back on the record. |
|----|---|
| 2 | I'm advised by the parties that they wish to begin |
| 3 | some discussion regarding a possible settlement that |
| 4 | may or may not be reached at this, and we determined |
| 5 | that we will take our lunch hour at this time, return |
| 6 | at 1:30, which will have given the parties time to |
| 7 | discuss what they wish to discuss, and if it looks |
| 8 | like we need to go on with cross-examination, we'll |
| 9 | do that at that time. All right. Let's be off the |
| 10 | record until 1:30. |
| 11 | (Lunch recess taken at 11:35 a.m.) |
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| | (SILLLWELL - CROSS BI OWENS) |
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| 1 | AFTERNOON SESSION |
| 2 | 2:00 p.m. |
| 3 | JUDGE CLISHE: All right. Let's be back on |
| 4 | the record after our lunch break. And at this point |
| 5 | by agreement since the parties have spent some hours |
| б | discussing a possible settlement or a partial |
| 7 | settlement, we'll continue with Ms. Stillwell's |
| 8 | testimony until Mr. Fletcher returns. Since he isn't |
| 9 | able to be here tomorrow, we'll finish with him today |
| 10 | so that we haven't lost that chunk of testimony, and |
| 11 | then we'll proceed with the end of Ms. Stillwell's |
| 12 | testimony. Okay. Mr. Owens, would you like to go |
| 13 | ahead with questions of Ms. Stillwell? |
| 14 | MR. OWENS: Thank you, your Honor. This |
| 15 | would be a question directed to counsel. On your |
| 16 | letter of May 10, 1993 concerning locations P, Q, R, |
| 17 | S, T, and U, you indicate that it's unnecessary to |
| 18 | bring forward additional evidence. Is it satisfactory |
| 19 | to you that we simply include a copy of this letter in |
| 20 | the brief as opposed to introducing it as an exhibit? |
| 21 | MR. EVEN: Or for that matter the |
| 22 | stipulation could be read into the record. I don't |
| 23 | have my copy at my fingertips. |
| 24 | MR. OWENS: I'll hand it to Ms. Stillwell. |
| 25 | She can read it into the record. (Handing.) |

| 1 | Q. Ms. Stillwell, do you see the indented |
|----|--|
| 2 | paragraph that discusses those locations that I just |
| 3 | mentioned in that letter from Mr. Even to me? |
| 4 | A. Yes. |
| 5 | Q. Could you just read that into the record. |
| 6 | A. "At locations, P, Q, R, S, T, and U, on and |
| 7 | between the dates of September 16, 1992, and September |
| 8 | 30, 1992, access by the method of dialing a 10XXX |
| 9 | access code, was blocked to all available |
| 10 | interexchange carriers except A.T. & T. Access to |
| 11 | all available interexchange carriers was available |
| 12 | through 1-800 numbers, and to A.T. & T. by 10XXX0." |
| 13 | Q. Thank you. |
| 14 | MR. EVEN: Do we agree to that as a |
| 15 | stipulation between parties? |
| 16 | MR. OWENS: Yes. |
| 17 | JUDGE CLISHE: All right. It might be |
| 18 | helpful when we have a break or something to get a |
| 19 | copy of that for me. I know that it isn't being |
| 20 | included as an exhibit, but it would be helpful to |
| 21 | have that. And what was the date of that? |
| 22 | MR. OWENS: May 10, 1993. |
| 23 | JUDGE CLISHE: All right. Thank you. |
| 24 | Q. Now, Ms. Stillwell, returning to page 14 of |
| 25 | Exhibit T-1 where you state that the number, severity, |

1 and continued nature of the violations justified 2 filing a complaint and also the maximum penalty 3 that's requested. Now, it's true, isn't it, that you 4 didn't file a similar complaint against GTE? 5 Α. That's true. And you did, however, at least with regard б Ο. 7 to the Job Corps site, notify GTE just as you notified 8 International Pacific of the conditions at those pay telephones, correct? 9 10 Α. Yes. 11 ο. And to your knowledge, did GTE itself physically post the pay telephones with the correct 12 13 placarding at the Job Corps site after you notified 14 them? 15 Α. No, they did not. Was it your intent to file a complaint 16 Q. 17 against GTE? 18 Α. I don't make the decisions on who we file 19 complaints against. 20 Well, your testimony at page 14 answers a Q. 21 question that asks you, Why did you file a formal 22 complaint against IPI? Are you testifying that you 23 don't have any knowledge as to why a formal complaint 24 was filed against IPI? 25 Α. Maybe the question should have been

1 rephrased to why did the Commission file. 2 Well, but you have apparently testified Q. 3 here that you have knowledge that these factors 4 justified filing a complaint against IPI in this case, 5 is that right? б Α. Yes. 7 Q. And are you saying that you have no 8 knowledge as to why a complaint was not filed against 9 General Tel? 10 My investigation was specifically on Α. 11 International Pacific. I'm assigned to investigate particular companies. 12 13 Is there --Q. Α. Investigation was done on International 14 15 Pacific. So if in the course of an investigation of 16 Q. 17 one company you uncover evidence of violations by 18 another company, you don't do anything with that? 19 There has been no decision to file a formal Α. 20 complaint against another company, but certainly we do 21 things -- if there's a problem with another company we 22 would open up, as we did here with this company, an 23 informal complaint to bring the phones back into 24 compliance, but that doesn't mean that we would file a 25 formal complaint against the company.

1 What I'm trying to get to is, you've Q. 2 indicated that the number, severity, and continued nature of these violations which we discussed are in 3 your view the failure of International Pacific to 4 5 enforce provisions of the AOS rule against the 6 aggregators and also violations of the LEC's duty 7 also to enforce those rules, aren't they? 8 Α. They -- yes. They also enforce -- there's 9 a clause in the 138 section that gives them the -- or 10 allows them to enforce compliance with the aggregator. 11 ο. It's their responsibility under the rule, is it? 12 13 But as I had mentioned earlier, you know, Α. the investigation and the complaint was filed against 14 International Pacific, was specifically an 15 investigation on International Pacific. 16 17 I understand that. So I'm asking you, if Ο. 18 in the course of an investigation of one regulated 19 public service company you uncover violations not only 20 by that company but by another company, is it your 21 policy to ignore those violations? 22 Α. We don't ignore them. As I mentioned, we 23 would open up an informal complaint and resolve the 24 problem as well. The decision to go forward with the 25 formal complaint is not my decision to make.

| 1 | Q. Did you have personal knowledge to answer |
|----|--|
| 2 | the question on page 14 that begins at line 12? |
| 3 | A. I performed the investigation. I made |
| 4 | recommendations to the effect of what I wrote. |
| 5 | Q. No. That's not what I'm asking you. The |
| 6 | question asks you, Why did you file a formal complaint |
| 7 | against IPI. Did you have personal knowledge of why |
| 8 | the decision was made to file a formal complaint? |
| 9 | A. Due to the number, severity, and continued |
| 10 | nature of the violations. |
| 11 | Q. But you didn't make that decision, is that |
| 12 | what you're telling us? |
| 13 | A. I made the recommendation. Someone else |
| 14 | made the decision. |
| 15 | Q. So did you make a representation that a |
| 16 | formal complaint be filed against GTE? |
| 17 | A. No. |
| 18 | Q. Why not? |
| 19 | A. I wasn't investigating GTE. |
| 20 | Q. So my question is again, if you uncover |
| 21 | evidence of violations by a public service company in |
| 22 | the course of an investigation that's assigned to you |
| 23 | of another public service company, do you simply |
| 24 | ignore those violations? |
| 25 | A. No. As I mentioned earlier, we would open |

1 up a complaint, file an informal complaint. Do you 2 understand the distinction between informal and formal? The informal complaint being our consumer 3 affairs informal complaints that we as staff either 4 5 open up based on an investigation or from a consumer б filing a complaint, an informal complaint. 7 Q. So the only difference, as I understand it, 8 in circumstances between the facts which were the 9 number, severity, and continued nature of violations 10 that resulted in a formal complaint being filed 11 against International Pacific and not against General Tel is that you, the investigating person who 12 13 uncovered these facts, were assigned to investigate International Pacific and the result was that only an 14 15 informal complaint was opened against General Tel, is that right? 16 17 Α. That's right. And if you look at my

18 testimony, you'll see that I went to three different 19 cities -- excuse me -- four different cities and found 20 violations in four different cities on phones that 21 International Pacific serves.

You're relating GTE to the phones strictly in Sedro Woolley, and this is why I said because of the number and the types, severity being the type, we found it in four different -- we found violations on

1 International Pacific's phones in four different 2 cities on the majority of the phones that I checked in 3 my test. 4 Now, you haven't conducted any such ο. 5 compliance investigation of either payphones or AOS б providers generally, is that correct? 7 Α. Generally, yes, that's correct. 8 ο. So you don't really know whether the 9 conditions that you discovered were severe or 10 commonplace in the payphone industry, isn't that true? 11 Α. Well, based on the number of phones that I 12 looked at and the majority of them were out of 13 compliance, that to me was severe, severe not in compliance. You take a sampling of phones and the 14 15 sampling of phones is significantly out of compliance, that is severe -- severely out of compliance. 16 17 So that's what the word "severe" means? Q. 18 Α. In this context and the type of the 19 violations. But you don't know whether any other AOS 20 Ο. 21 provider exhibits a similar proportion of out of

22 compliance phones, is that true?
23 A. On the investigations that I have done, the
24 severity is -- number of phones out of compliance is
25 not as great.

1 I asked you about the proportion, not the ο. 2 number. 3 That's the proportion of the phones that I Α. 4 have investigated among other companies is not -- has 5 not been as great as with International Pacific. б Q. How many other companies have you 7 investigated? 8 Α. Two. 9 Ο. When were those investigations? 10 One concluded -- off the top of my head I Α. 11 can't answer, but I believe that one of them was 12 concluded in approximately January or February of this 13 year. The other concluded -- this is just off the top of my head -- April or May. 14 15 ο. And how many phones were investigated for each of those? 16 17 I believe if you refer back to the docket Α. 18 920632, Paytel Northwest, that that information is there 19 on Paytel Northwest. And, I mean, off the top of my head I can't answer, but there were -- I'm not going 20 21 to say right now. If you would like that information, 22 I can get it to you. 23 Ο. Would that have been approximately 20 24 phones? 25 Α. No, no. I believe it was probably double

1 that or more. 2 What about the other investigation? Q. 3 Approximately 20 phones. Α. 4 JUDGE CLISHE: Just a minute. 5 Clarification. You investigated 20 phones or 20 6 phones were out of compliance? 7 THE WITNESS: I investigated approximately, 8 in the first case, 40 or more, and in the more recent 9 one I investigated approximately 20. I'm not going to 10 guess at the percentages of noncompliance. 11 JUDGE CLISHE: Sorry to interrupt you, but 12 I wanted to have that clear. 13 THE WITNESS: Thank you. The phones you selected to examine for 14 Ο. International Pacific were not selected in accordance 15 with any statistical protocol to obtain a 16 17 representative random sample, were they? 18 Α. They were not chosen due to any statistics, 19 no. 20 Q. So you have no way of knowing whether the 21 proportion that you examined which you determined to 22 be out of compliance is representative of the 23 proportion of all of International Pacific's phones, 24 all approximately 2,000, is that true? 25 Α. I believe that, you know, when I went out

| 1 | and found 22 out of 40 phones not in compliance, that |
|----|---|
| 2 | is a sampling, and we expect greater than that be in |
| 3 | compliance. |
| 4 | Q. Are you an expert in statistics? |
| 5 | A. No. |
| 6 | Q. So you're not qualified to judge whether or |
| 7 | not the sample you picked is representative of the |
| 8 | total universe of International Pacific's phones, |
| 9 | isn't that true? |
| 10 | A. No. Although we went to four geographic |
| 11 | areas and that's pretty representative, pretty varied |
| 12 | areas, and that's awfully representative of typically |
| 13 | typical payphones in the state. |
| 14 | Q. I think you answered no, but I think you |
| 15 | meant yes. I asked you if that wasn't true and you |
| 16 | answered, no, but. I think you meant to answer, yes, |
| 17 | but. |
| 18 | A. Maybe you can |
| 19 | MR. OWENS: Would you read back the |
| 20 | question, please. |
| 21 | (Record read as requested.) |
| 22 | A. Your question was asking whether I was |
| 23 | qualified to make that kind of judgment. |
| 24 | Q. Yes. |
| 25 | A. And I felt that I was, so you're right. I |

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1
     should have answered yes. Maybe I misunderstood
 2
     the question.
 3
                JUDGE CLISHE: You mean, yes, it is true
 4
     or, no, it isn't true?
 5
                MR. EVEN: Could I ask one question that I
     think might clarify?
 6
 7
                JUDGE CLISHE: Yes.
 8
                MR. EVEN: Are you testifying today as an
 9
     expert in statistics? Are you claiming that status?
10
                THE WITNESS: No.
11
                MR. EVEN: Now, is that the point that --
12
                MR. OWENS: Yes.
13
                MR. EVEN: Thank you.
14
                You didn't look at any phones in Spokane,
          Q.
    did you?
15
16
          Α.
                No.
17
                Tri-Cities?
          Q.
18
          Α.
                No.
                Bellingham?
19
          Q.
20
          Α.
                No.
21
          Q.
                Okanogan?
22
          Α.
                No.
                It's correct, isn't it, that at your
23
          Q.
     proposed penalty level of $1,100 apiece the alleged
24
25
    violations at the Job Corps account for approximately
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1 two-thirds of the total \$1.8 million? Would you

2 accept that subject to check?

3 A. Subject to check.

Q. So \$1.2 million was not numerous, severe,
or continuous enough to justify a complaint against
GTE, and to justify a complaint against GTE, the

7 difference was the 600,000?

8 A. As I explained earlier, I was investigating 9 International Pacific. I was not in a position to 10 make a decision to file a complaint -- or to make a --11 I'm not the person to make the decision whether or not 12 to file a complaint against GTE. You're asking the 13 wrong person.

Q. But you are the person to say that the 1.8 million was severe enough, numerous enough, and continuous enough to complain against International Pacific, is that right?

18 Α. Yes. There were -- what was it -- 1600 or 19 -- there were numerous violations of phones up there. JUDGE CLISHE: Of what? 20 21 THE WITNESS: There were numerous 22 violations of the phones at Sedro Woolley. 23 Ο. Are you aware of any Commission penalties 24 issued in the past in the amount of 1.8 million or 25 higher?

1 Α. I'm not aware. 2 You indicated that the continuous nature of Q. 3 the violations was one of the factors that you rely on 4 as justifying both the filing of the complaint and 5 the maximum penalty. And that, I take it, is your 6 position even though you've indicated that you have no 7 reason to believe that, other than as to the branding 8 and the blocking complaints at the Job Corps, that 9 International Pacific knew about these complaints at 10 the time or about these alleged violations at the 11 time? 12 It's based on the fact that I was there on Α. 13 two different dates and I presume that the phones have 14 not changed in between those dates. 15 ο. But you have no evidence of that, have you? I have no physical evidence. I presume 16 Α. 17 that between, you know, dates A and B. 18 MR. OWENS: I'm going to object. Not responsive. I asked if you had any evidence. 19 JUDGE CLISHE: Pardon me. I'm sorry. I 20 couldn't hear you. 21 22 MR. OWENS: She answered with a 23 presumption. I asked her if she had any evidence. 24 Similar issue to a prior question.

25 JUDGE CLISHE: Any comments? I believe

(STILLWELL - CROSS BY OWENS) 91 1 that it was my understanding that Ms. Stillwell 2 answered and then she continued on with "I assume" or 3 "I presume" or something. 4 THE WITNESS: I did. 5 JUDGE CLISHE: Any comments? I think we can strike the last part of the answer as not 6 7 responsive. 8 MR. EVEN: As far as the discussion of a 9 presumption goes, I think we can establish that at the 10 appropriate time as a matter of law that that 11 presumption arises; however, I don't think that really 12 is the point of this colloquy. 13 JUDGE CLISHE: Okay. What figures, if any, did you do of the 14 Ο. maintenance practice of the aggregators involved at 15 the locations described at Exhibit 6? 16 17 Α. We don't have jurisdiction over the 18 aggregator. Oftentimes I don't even know who they are if it's not posted correctly. We would have no 19 reason to do an investigation on the aggregator. 20 21 ο. So the answer is none? 22 Α. None. 23 Ο. Did you mark any of the placards on the 24 phones on your first visit with some distinctive 25 characteristic that enabled you to identify those

1 placards as being the same specific placards that you 2 had seen when you revisited those locations? 3 Α. No. But I took a photograph each time I 4 was there. 5 Q. Is it possible from your photographs to б tell whether those placards are the identical -- not 7 similar, but identical -- placards in each case on the 8 second visit as were there on the first visit? 9 Α. I think if you looked close enough you 10 would find that they are identical. 11 ο. All right. Let's look at Exhibit --If you look at the actual photograph. 12 Α. -- 4. 13 Ο. MR. EVEN: Your Honor, if we could be clear 14 for the record, I would like the record to reflect Ms. 15 Stillwell has retrieved actual photographic copies of 16 17 those photos rather than looking at photocopies, and I 18 believe the originals of those were submitted with the 19 prefiled testimony as well. JUDGE CLISHE: All right. What I have is 20 21 the xerox. Is that what you have, Mr. Owens? MR. OWENS: Yes. 22 23 JUDGE CLISHE: And I suppose in any case 24 where the original shows up a little better than the 25 photograph perhaps we could all look at the photograph

1 at some point if we need to. 2 MR. EVEN: There are in existence two 3 copies of the prints. Ms. Stillwell has one and the 4 other was filed as the original of Exhibit 4 when the 5 testimony was filed. 6 JUDGE CLISHE: Okay. 7 MR. OWENS: If the witness is going to be 8 looking at the photograph I guess I need to see the 9 photograph too --10 JUDGE CLISHE: Are these the photographs --11 MR. OWENS: -- the originals. 12 JUDGE CLISHE: Are you referring to any 13 specific number or just the entirety? 14 MR. OWENS: Well, you said there were two sets of original photographs, is that right? 15 16 MR. EVEN: Yes. 17 JUDGE CLISHE: One which is filed. MR. EVEN: Right. I didn't see the other 18 19 one physically in the room. JUDGE CLISHE: Do you want to use the 20 21 photocopies since you're more familiar with this than 22 we may be? If the originals do in fact show a little more clearly, Mr. Owens could look at those if he 23 24 wishes. 25 Α. Maybe I should back up today. My answer:

1 If you look close enough at the photograph, if we all 2 got our magnifying glass out here, I think you would 3 find that they are the same posting, the same placard. 4 ο. Well, I want you to tell me what 5 identifying marks you rely on to reach that 6 conclusion. Let's take number 3A. 7 Α. Are we comparing them? 8 ο. Yes. Now, isn't it true that on the June 9 12 picture that the upper placard is obliterated by 10 the flash reflection on the left side, whereas on the 11 May 21 picture some of the right side is obliterated? 12 This is true. Although what we're looking Α. 13 at primarily is the lower placard which has all of the AOS information, and I think you can probably see that 14 15 it says the exact same thing. It's true, isn't it, that you can't testify 16 Q. 17 that all of the placards are identical between the two 18 visits? 19 Well, I am testifying that they are. Α. Q. 20 Well, is it your testimony that the upper 21 placard on location 3A can be identified as being the 22 same between the visits and photos for May 21 compared 23 to June 12? 24 MR. EVEN: If I can clarify. By the 25 question, are you asking is it the exact physical same

1 card? 2 MR. OWENS: Yes. 3 MR. EVEN: As opposed to two cards that 4 read exactly the same way? 5 MR. OWENS: Exact physical same card. 6 Α. It's my testimony that they are the same. 7 Q. Tell me what facts you rely on to make that 8 conclusion. What identifying features are there? 9 Α. Well, look at the little smudge mark on 10 the --11 ο. I'm talking about the upper card. 12 I'm not so concerned about the upper card. Α. 13 The lower card is where we're looking at for our information that relate to the AOS rules. I mean, 14 15 upper card is important because it has the vendor information, but the lower portion is what affects 16 17 International Pacific and that has -- well, in this 18 case, another AOS's information on it. And I think if 19 you look at this example on both dates that there's a smudge mark on the card that correlates on both dates. 20 21 Ο. And on the May 21 it looks like diagonal 22 slant on the lower left. That doesn't appear on June 23 12. 24 Α. I see it on mine. 25 JUDGE CLISHE: Are you referring to the

1 bottom placard, Mr. Owens? 2 MR. OWENS: Yes. 3 Α. Here again you really need to look at the 4 photograph. (Handing.) Q. 5 Can I see the pictures for location 5A? 6 Α. (Handing.) 7 Q. All right. Now, directing your attention 8 to location 5A, isn't it true that on the lower 9 placard on May 21 in the upper right corner there 10 appears a GTE logo which does not appear on the photo 11 for June the 12th? 12 The June photo -- June 12 photo is so faint Α. 13 that that does not show, although, you know, I based this on one fact I would like to -- oh, I can see it 14 in my photo. Excuse me. 15 JUDGE CLISHE: This is the original 16 17 photograph or a set of the originals? 18 MR. OWENS: Yes. (Handing.) Got to hold it up to the light, but it's 19 Α. 20 there. 21 Q. I can't see it. (Handing.) 22 JUDGE CLISHE: You said you could or could 23 not? 24 MR. OWENS: I cannot see it. 25 Α. Well, I can. It's faint.

1 MR. EVEN: It is faint, but I can see it as 2 well. 3 THE WITNESS: It's faint, but it's there. 4 (Handing.) see, right there. (Pointing.) 5 JUDGE CLISHE: Well, I'm not sure if I can see it or -- I mean, I'm not disputing your word, but б 7 I think I need a better magnified photo. 8 Ο. Who made the decision to notify GTE about 9 the violations at the Job Corps center? 10 Α. I would say it was probably in a discussion 11 between my manager and I. 12 MR. OWENS: Nothing further. Thank you. 13 JUDGE CLISHE: All right. Do you have other questions, Mr. Even, of Ms. Stillwell? 14 MR. EVEN: Yes, I do, your Honor. 15 16 17 REDIRECT EXAMINATION BY MR. EVEN: 18 Why don't we begin, in fact, by discussing 19 ο. the procedure of how investigations are assigned to 20 21 you. How does that happen? 22 Α. Okay. I did discuss that in my testimony which you'll find on page 5, line 9. And generally 23 24 it's either going to be I'm assigned to it by my 25 manager or prompted from the facts from a consumer

1 complaint.

2 Now, in conducting those investigations, Q. 3 you've testified that ordinarily -- and in this case 4 the Vancouver locations are the exception -- that you 5 go back and recheck each specific location. Could you б explain why it is that you make two visits. 7 Α. Okay. The primary reason is to see if 8 potentially the phones have been brought into 9 compliance through some normal maintenance. 10 Additionally, it will -- by checking it twice, it 11 typically minimizes any disputes about the type of violation later on or when we're explaining it to the 12 13 company. 14 Now, after the second visit, there's then a Ο. 15 period of time and then you notify the AOS company as well as the LEC. Is that the procedure? 16

A. We don't always notify the LEC. It depends on the magnitude of the violations, type of the violations. But typically I get back, I start to summarize the violations, and as soon as that's done then I notify the AOS company and work with them to bring the phones into compliance.

Q. When you're conducting the investigations
themselves, what we've talked about here are
violations in the nature of branding, posting,

1 blocking and the like, but do you also check to make 2 sure that the proper rates are being charged on phone 3 calls from those phones? 4 Α. Yes. 5 Q. And prior to that investigation being 6 complete, is it necessary to receive a copy of a bill? 7 Α. Yes. 8 ο. Are the AOS companies notified of the 9 results of your investigation prior to the time it 10 would take to turn around that bill? 11 Α. Not always. I have opened up complaints to get the problems resolved, noting that there were 12 13 test calls made and it's general procedure for me to make test calls and to make rate -- or get rate quotes 14 so that we can verify compliance to the tariff. 15 Sorry. I didn't finish. If we found that 16 17 there were rating problems or misquote problems, that 18 would be brought to the attention of the AOS at that 19 time. 20 Ο. Okay. Now, in looking at the posting from 21 one day to another -- and let's use location 5A again 22 as the specific example -- was the content of the 23 posting on May 21 and on June 12 at location 5A 24 identical?

25 A. From the two different dates?

| 1 | Q. That's right. From May 21, was it in the |
|----|--|
| 2 | same condition as it was on June 12? |
| 3 | A. Yes. |
| 4 | Q. Now, in fact, that's not if you were to |
| 5 | examine the Exhibit 4, that isn't necessarily the case |
| 6 | at every particular telephone, is it? |
| 7 | A. The content of 5A? |
| 8 | Q. Well, in not just specifically 5A, but |
| 9 | thinking of, for example, location O, I believe, is not |
| 10 | the posting different from the first visit to the |
| 11 | second visit? |
| 12 | A. Yes. That was an example where that was a |
| 13 | trip to Yakima. The first trip the posting was fine; |
| 14 | the second visit the posting was out of compliance. |
| 15 | Q. And returning again to 5A, we had a |
| 16 | discussion regarding whether the placard was exactly |
| 17 | the same looking at the photographs and whether that |
| 18 | GTE logo in particular was the same. But if you look |
| 19 | at the text, the words that are there, for example, |
| 20 | calling your attention specifically to extract entry ${\tt H}$ |
| 21 | on Exhibit 5A, this is in your excuse me in |
| 22 | Exhibit 4, looking at page 15, looking at page 48, |
| 23 | looking at item H, was the wording the same on both |
| 24 | occasions? |
| 25 | A. Yes. |

1 And, in fact, on both of those entries the Ο. 2 operator services company is identified as Phone 3 America, Inc.? 4 Α. Yes. 5 Q. So then would it be in your judgment б reasonable to conclude that whether the posting is the 7 exact same placard or is a different placard, in each 8 case they're posted with the wrong AOS company? 9 Α. Right. 10 And in fact that isn't -- taking that as an Q. 11 example, that isn't the only deficiency in to the 12 placarding in to that telephone. 13 Α. (Nods head.) When you were at Sedro Woolley, do your 14 Ο. notes reflect what time of day -- in fact, let's start 15 if we can with May 21. When you were at Sedro 16 Woolley, do your notes reflect about what time of day 17 18 you were there, or perhaps you can tell that if you 19 received any bills for any calls made at the time. 20 Α. Well, on that particular day no calls 21 completed so -- but I can remember. I was there 22 first thing in the morning and was there till mid 23 afternoon. 24 Q. And I believe you testified that nine out 25 of the ten telephones locations 1A through 10A were

1 located in the dorms?

2 A. Yes.

3 Q. During the time that you were there, did4 you see people coming and going?

5 A. Yes.

6 Q. Do you have any idea about the numbers 7 of people that were coming and going?

8 A. No. At the time of day that I was there, 9 other than during the lunch hour because during the 10 lunch hour there were more people and I -- actually, 11 during the lunch hour I was outside. There are food 12 services type people that have to have access. There 13 were people in the dorms when I was there.

14 Q. Are those in areas where they would have 15 access to the telephones?

16 A. Yes.

17 Q. So there's no locked door between those18 people and the telephones?

19 A. No.

20 Q. Now, do you --

A. Are you saying the people that are in thedorms at that time?

Q. Well, maybe we should clarify the geography
of that. You testified there were people coming and
going and you mentioned food service people. Do those

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1 people physically have access to the telephones at 2 that time? 3 Α. Yes. 4 ο. The dorms that we're talking about, if you 5 envision a college dorm, are we talking about a similar type of a building? 6 7 Α. I suppose. 8 ο. So do you have an idea of how many students 9 the capacity may be to live in those dorms? 10 Α. There's approximately 330 students enrolled 11 at any one time up at the facility, and there are 12 four dorms. 13 Ο. Did you have any difficulty getting access to the Job Corps site? 14 15 Α. No. I believe you testified earlier that you 16 Q. 17 didn't see a fence, but how actually do you get into 18 the facility? MR. OWENS: I'm going to object. That 19 wasn't her testimony. She said she didn't recall, not 20 21 that she didn't see one. THE WITNESS: Well, but if I didn't recall 22 it, I didn't see it. 23 24 JUDGE CLISHE: Do you want to modify your 25 question?

1 Q. Why don't we ask the very question. What 2 can you tell us about a fence? 3 Α. I don't recall seeing a fence. 4 Okay. When you approach the Job Corps Ο. 5 site, what do you have to do to get into the facility? б Α. You pull up, you register, you tell them 7 your business -- I had an appointment -- and told me 8 to go to the building I had my appointment. 9 Ο. Did the person you were talking to make any 10 kind of a phone call or anything like that to check up 11 on whether you had business being there or just direct 12 you in? 13 Α. He did call. Okay. Now, during the time that you were 14 Ο. 15 there, did you see any students in the dorms? I would guess there are students. Some of 16 Α. 17 these food service people, they are students and they 18 also work in the -- in food services. 19 Q. Okay. 20 And I also saw contractors, of which some Α. 21 of them are students. 22 Q. Now, turning our attention to the Vancouver 23 locations, 1B, 2B, 3B, 4B, is it correct that each of 24 those locations that I believe you testified to Mr. 25 Owens are outdoor locations?

1 Α. Yes. 2 Did you have any trouble hearing the Q. 3 operators at those locations? 4 Α. No. 5 Q. Is one of your purposes in checking those б phones specifically to check whether calls are being 7 properly branded? 8 Α. Yes. So when you listen -- or when you're making 9 Ο. 10 a call for that purpose, do you specifically listen 11 with the purpose of ascertaining whether the branding 12 is done properly? 13 Α. Yes. I'm listening very intensely. In response to a question from Mr. Owens 14 Ο. you discussed test calls. Could you tell us what a 15 test call is. 16 17 Α. The primary purpose of a test call is to 18 insure that the company is, well, not only branding correctly but that they're billing correctly. And 19 typically I will have gotten a rate quote for both a 20 21 live and an automated dialed call, and I will place a 22 live and an automated operator-assisted call, listen 23 for the brands, confirm the brands are there, and then 24 later when we get the bill I will check the bill 25 against the tariff to insure that the company is

1 charging according to its tariff.

2 Q. Why didn't you get a bill as to every3 location?

4 Α. We found it became quite costly if --5 originally we were getting test calls at every 6 location and live operator-assisted calls and 7 automated operator-assisted calls. Live operator-8 assisted calls can be as much as \$2.50 plus tax, and 9 that became quite costly, so we made a decision to do 10 a sampling test calls to get the same information on a 11 sampling of phones. 12 Now, is there a distinction between -- by Ο. 13 the way, before I ask that question, the test calls you made in this particular investigation, did they 14 15 turn up any discrepancies involving rates? 16 Α. No. 17 Q. Now, are there other calls that you may 18 place -- or excuse me. Is there a distinction between 19 a test call and what you might do at other locations 20 -- strike that. That was an awkwardly worded 21 question. 22 You don't make a test call from every particular location, is that correct? 23 24 Α. Right. 25 Q. However, do you initiate telephone calls

1 from every location for other purposes besides 2 determining the rates? 3 Α. Yes. 4 ο. And what does that involve? 5 Okay. At every location I would attempt an Α. б operator -- automated operator-assisted call, again 7 primarily to insure that the brand is correct. 8 ο. Would that also be made to -- now, you make 9 that -- the call you just referred to there you're 10 listening for the brand. For that purpose you are, am 11 I correct, utilizing the services of IPI in this case, the presubscribed AOS carrier? 12 13 Yes. Α.

Q. Now, do you also begin other calls using
other carriers?
A. I check access to generally MCI, Sprint,

A. I check access to generally MCI, Sprint,
and AT&T through their access numbers using either
1-800, 10XXX, or 950 numbers. Not always every one.
For example, on the 1-800 -- I mean, if a 1-800 --- if one 1-800 number is blocked, they are all
blocked so -Q. Do you view it as part of your function

23 working as a staff member at the UTC to identify what 24 telephones are out of compliance?

25 A. That's my primary job function.

1 Q. Now, how does that relate to the functions 2 of the AOS company? 3 Α. In what way? I'm sorry. 4 Well, what is the question I want to ask? Ο. 5 Who bears the primary responsibility for providing 6 service in accordance with the UTC's rules? Does the 7 UTC assume that responsibility or does the AOS company 8 have that responsibility? 9 As it relates to the AOS rules? Α. 10 Q. Correct. 11 Α. The AOS company has the responsibility. Now, if I could call your attention again 12 Q. 13 to Exhibit 4 at page 2, there's a note at the bottom of that page. First, could you read us that note. 14 15 Α. When dialing zero for rates, I was told by an IPI operator, live operator, that I could only do a 16 17 collect call and could not complete a customer-dialed 18 call. 19 ο. So the IPI operator informed you that you 20 could -- you had those two options. Did an IPI 21 operator ever inform you that the telephones were 22 blocked; that is, that you could not obtain access to 23 other carriers from Sedro Woolley? 24 Α. Yes. 25 ο. In fact, if you would refer to location 1A

1 on June 12, page 35 of Exhibit 4. What did the 2 operator tell you on that occasion? 3 MR. OWENS: I'm going to object to the form 4 of the question. The first question asked what did 5 the IPI operator say, and this question is not б specific after leading the witness to this page. 7 JUDGE CLISHE: Are you speaking of -- it's 8 not specified in the IPI operator? 9 MR. OWENS: That's right. 10 JUDGE CLISHE: Did you intend to address 11 just the IPI operator, Mr. Even? 12 MR. EVEN: Yes. That's right. 13 In fact, when you were at Sedro Woolley, Q. did you talk to any operators of any companies other 14 than IPI? 15 No. The only operators that I talked to 16 Α. 17 were presubscribed to International Pacific. 18 ο. Okay. And on June 12 at location 1A, what 19 were you informed by the IPI operator? I was told that calling cards have been 20 Α. 21 restricted from the Job Corps, coin or collect only. 22 Ο. Another matter that I would like to clarify, Mr. Owens asked you some questions regarding 23 24 locations P and T in particular on September 30. 25 I believe your testimony was that at those two

1 telephones you called the operator and requested 2 access to other carriers, is that correct? 3 Α. Yes. 4 ο. Now, understanding that you've testified 5 previously that the decision about what to file on 6 complaints is not necessarily made by yourself, did 7 you participate in discussions concerning what to 8 charge regarding locations P through U, the locations 9 at the Yakima Mall? 10 Was I involved in discussions pertaining to Α. 11 that? 12 Q. Yes. 13 Yes. Α. And do you recall the -- state this 14 Q. correctly -- that the continuing violations for 15 blocking were alleged at those locations for all 16 17 telephones with the exception of P and T, correct? 18 Α. Yes. 19 ο. What is the reason for not alleging violations on the second day, September the 30th, and 20 21 therefore making them continuing violations for those 22 two telephones? 23 Α. Okay. On that particular day I did indeed 24 gain access. Even though I was originally blocked on

25 10 triple 3 and triple 2 to Sprint and MCI, I did

1 phone the operator and specifically ask and tell them 2 the phone is blocked, how do I get to MCI, how do I get to Sprint, and the operator did give me those 3 instructions. We still consider 10XXX blocking a 4 5 violation. This would -- I'm sorry. 6 Ο. Was there any posting on any of the 7 telephones at the Yakima Mall that would inform you, 8 that would inform a consumer that access is available 9 to a carrier other than IPI with the exception of 10 AT&T? 11 Α. No. If someone is simply reading the posting on 12 Q. 13 the telephone looking for a method of reaching another carrier, is it present? 14 On those phones, the only instructions for 15 Α. any other carrier was to AT&T. 16 17 As you understand it, is the position of Q. 18 the Commission staff that allowing access in this 19 method complies with the Commission rules? 20 MR. OWENS: I'm going to object on two 21 bases. First of all, Mr. Even said earlier that Ms. 22 Stillwell is not a policy witness and, second place, 23 calls for a legal conclusion. 24 MR. EVEN: I'll withdraw the question. 25 JUDGE CLISHE: All right.

1 Q. Based on your understanding of the 2 discussions on what to charge with respect to these 3 locations, was it decided not to charge a blocking violation in locations P and T because of the belief 4 5 that those phones were fully in compliance with the б law? 7 Α. No. We consider the phones that are 8 blocking 10XXX in violation, but because I 9 specifically got through on those two phones that day 10 by asking that operator for that specific information, 11 I -- we made a decision not to allege the blocking 12 violation. 13 But that does not -- it does not allow a company to get away with blocking 10XXX. It just -- I 14 15 was able to get through on that day and so we did not charge the violation. We dropped the violation. You 16 17 notice that we originally did file the violation. 18 Ο. Now, are you generally aware over the 19 course of your work as a general matter what LECs 20 serve various areas in the state? I won't give you a 21 quiz, but as a general matter, have you had reason to 22 get some familiarity with that? 23 Α. Yes. 24 Q. Now, we've discussed the phones at Sedro

25 Woolley and GTE. The GTE is the LEC that serves Sedro

1 Woolley, is that correct? 2 Α. Yes. And at that time it was actually Contel/GTE. 3 4 ο. There having been a merger in progress? 5 Α. Right. Does GTE serve Yakima? б Ο. 7 Α. No. U S WEST. 8 ο. Does GTE serve Vancouver? 9 U S WEST. Α. 10 Q. You discussed the fact that there was an 11 informal complaint filed against GTE. Can you tell us 12 what an informal complaint entails. 13 Α. Sure. In our consumer affairs section, we 14 file or register informal complaints. They are typically filed by consumers. If staff does an 15

16 investigation, you know, the purpose is we found some 17 problem and we work with the company to correct the 18 problems that were identified and then the complaint 19 is in essence closed.

20 Q. Is record retained of those complaints?

21 A. Yes.

22 Q. What are they used for?

A. For any number of purposes. I think by lawwe're required to do it.

25 Q. Okay.

| them to gather information about companies. If there's a trend of continuing complaints then, you know, that would be a flag that there's potentially a problem with the company that we need to address. We get data requests from companies and consumers for copies of the complaints. It's the, you know, synopsis of the activity that took place surrounding a complaint. Q. In your experience, does the Commission file formal complaints regarding every violation that's discovered? A. No. Q. In fact, have you ever had the experience of being assigned to a company and after looking at the results recommending against the filing of a formal complaint? A. Yes. Q. Why in your investigation do you select telephones in multiple cities? A. To get a good area diversity of phones in varying cities. | 1 | A. Not positive but I you know, we use |
|--|----|--|
| 4 know, that would be a flag that there's potentially a 5 problem with the company that we need to address. We 6 get data requests from companies and consumers for 7 copies of the complaints. It's the, you know, 8 synopsis of the activity that took place surrounding a 9 complaint. 10 Q. In your experience, does the Commission 11 file formal complaints regarding every violation 12 that's discovered? 13 A. No. 14 Q. In fact, have you ever had the experience 15 of being assigned to a company and after looking at 16 the results recommending against the filing of a 17 formal complaint? 18 A. Yes. 19 Q. Why in your investigation do you select 20 telephones in multiple cities? 21 A. To get a good area diversity of phones 22 in varying cities. | 2 | them to gather information about companies. If |
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| 8 synopsis of the activity that took place surrounding a 9 complaint. 10 Q. In your experience, does the Commission 11 file formal complaints regarding every violation 12 that's discovered? 13 A. No. 14 Q. In fact, have you ever had the experience 15 of being assigned to a company and after looking at 16 the results recommending against the filing of a 17 formal complaint? 18 A. Yes. 19 Q. Why in your investigation do you select 20 telephones in multiple cities? 21 A. To get a good area diversity of phones 22 in varying cities. | б | get data requests from companies and consumers for |
| 9 complaint. 10 Q. In your experience, does the Commission 11 file formal complaints regarding every violation 12 that's discovered? 13 A. No. 14 Q. In fact, have you ever had the experience 15 of being assigned to a company and after looking at 16 the results recommending against the filing of a 17 formal complaint? 18 A. Yes. 19 Q. Why in your investigation do you select 20 telephones in multiple cities? 21 A. To get a good area diversity of phones 22 in varying cities. | 7 | copies of the complaints. It's the, you know, |
| Q. In your experience, does the Commission file formal complaints regarding every violation that's discovered? A. No. Q. In fact, have you ever had the experience of being assigned to a company and after looking at the results recommending against the filing of a formal complaint? A. Yes. Q. Why in your investigation do you select telephones in multiple cities? A. To get a good area diversity of phones in varying cities. | 8 | synopsis of the activity that took place surrounding a |
| 11 file formal complaints regarding every violation 12 that's discovered? 13 A. No. 14 Q. In fact, have you ever had the experience 15 of being assigned to a company and after looking at 16 the results recommending against the filing of a 17 formal complaint? 18 A. Yes. 19 Q. Why in your investigation do you select 20 telephones in multiple cities? 21 A. To get a good area diversity of phones 22 in varying cities. | 9 | complaint. |
| 12 that's discovered? 13 A. No. 14 Q. In fact, have you ever had the experience 15 of being assigned to a company and after looking at 16 the results recommending against the filing of a 17 formal complaint? 18 A. Yes. 19 Q. Why in your investigation do you select 20 telephones in multiple cities? 21 A. To get a good area diversity of phones 22 in varying cities. | 10 | Q. In your experience, does the Commission |
| A. No. Q. In fact, have you ever had the experience of being assigned to a company and after looking at the results recommending against the filing of a formal complaint? A. Yes. Q. Why in your investigation do you select telephones in multiple cities? A. To get a good area diversity of phones in varying cities. | 11 | file formal complaints regarding every violation |
| Q. In fact, have you ever had the experience of being assigned to a company and after looking at the results recommending against the filing of a formal complaint? A. Yes. Q. Why in your investigation do you select telephones in multiple cities? A. To get a good area diversity of phones in varying cities. | 12 | that's discovered? |
| of being assigned to a company and after looking at the results recommending against the filing of a formal complaint? A. Yes. Q. Why in your investigation do you select telephones in multiple cities? A. To get a good area diversity of phones in varying cities. | 13 | A. No. |
| 16 the results recommending against the filing of a 17 formal complaint? 18 A. Yes. 19 Q. Why in your investigation do you select 20 telephones in multiple cities? 21 A. To get a good area diversity of phones 22 in varying cities. | 14 | Q. In fact, have you ever had the experience |
| <pre>17 formal complaint? 18 A. Yes. 19 Q. Why in your investigation do you select 20 telephones in multiple cities? 21 A. To get a good area diversity of phones 22 in varying cities.</pre> | 15 | of being assigned to a company and after looking at |
| 18 A. Yes. 19 Q. Why in your investigation do you select 20 telephones in multiple cities? 21 A. To get a good area diversity of phones 22 in varying cities. | 16 | the results recommending against the filing of a |
| Q. Why in your investigation do you select telephones in multiple cities? A. To get a good area diversity of phones in varying cities. | 17 | formal complaint? |
| 20 telephones in multiple cities? 21 A. To get a good area diversity of phones 22 in varying cities. | 18 | A. Yes. |
| A. To get a good area diversity of phones in varying cities. | 19 | Q. Why in your investigation do you select |
| 22 in varying cities. | 20 | telephones in multiple cities? |
| | 21 | A. To get a good area diversity of phones |
| | 22 | in varying cities. |
| 23 MR. EVEN: Your Honor, I have nothing | 23 | MR. EVEN: Your Honor, I have nothing |
| 24 further on redirect. | 24 | further on redirect. |
| 25 JUDGE CLISHE: Okay. Mr. Owens, do you | 25 | JUDGE CLISHE: Okay. Mr. Owens, do you |

1 have anything else of Ms. Stillwell? 2 MR. OWENS: Very briefly. 3 4 RECROSS-EXAMINATION 5 BY MR. OWENS: You indicated that food service personnel 6 Ο. 7 had access to the dorms at the Job Corps. Were these 8 employees of the Job Corps? I don't know if they are employees. My 9 Α. 10 understanding, this is a vocational school and they 11 learn all different kinds of trades, one of them being 12 cooking, painting, you know, different -- my 13 understanding is that whether they are employed, paid or not, or whether they get credit, some of the 14 kids help out in the kitchen. 15 So how did you recognize that these were 16 Q. 17 food service people? 18 Α. Because they had -- first of all, I was 19 told that I might see some kids or students wandering 20 through, and they also had aprons. 21 Q. So as far as you know, the food service 22 people that you referred to on redirect were either 23 students or personnel employed to feed the students 24 there at the Job Corps, is that right? 25 Α. Mm-hmm.

| 1 | Q. Now, on redirect Mr. Even asked you about |
|----|---|
| 2 | location 1A on June 12, and you quote in paragraph 3 a |
| 3 | recorded message which says to the effect, we're |
| 4 | sorry, this phone is restricted from completing your |
| 5 | call, when you tried $1-800-877-8000$, 102880 and double |
| 6 | 0. Now, do you know whether that message came from |
| 7 | International Pacific? |
| 8 | A. I think I explained in the deposition, you |
| 9 | know, at the time I don't know that or, you know, at |
| 10 | the time I did not know, and I could probably make a |
| 11 | good guess. |
| 12 | Q. I'm asking you for your knowledge, not |
| 13 | speculation. So the answer is you don't know? |
| 14 | A. At the time I did not know. |
| 15 | Q. All right. Do you now know? I'm not |
| 16 | asking for speculation. Do you know? |
| 17 | A. I won't answer. |
| 18 | Q. The answer is no? |
| 19 | A. Do I know if the recording came directly |
| 20 | from International Pacific? |
| 21 | Q. Yes. |
| 22 | A. Can I say I don't know? |
| 23 | Q. That's fine. |
| 24 | You indicated that an informal complaint |
| 25 | was opened against General Tel pertaining to the Job |

(STILLWELL - RECROSS BY OWENS) 1 Corps. Now, that informal complaint won't have any 2 consequences similar to this complaint in the 3 assessment of over a million dollars in penalties, is 4 that a fair statement? 5 MR. EVEN: I'm sorry. Could I hear the б question again? 7 (Record read as requested.) 8 Α. Yes. You also testified in redirect that there 9 Ο. 10 were situations where you had recommended against a 11 formal complaint after an investigation. 12 Α. Mm-hmm. 13 Q. And have you ever before recommended against a formal complaint where the same actions 14 constituted a violation by two different public 15 service companies and a decision was made to file a 16 17 formal complaint against one but not the other? 18 Α. No. MR. OWENS: That's all I have. Thank you. 19 20 JUDGE CLISHE: All right. Does this prompt 21 anything else for Ms. Stillwell? 22 MR. EVEN: I have one question. Maybe it's 23 two. 24 JUDGE CLISHE: Okay. 25

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1
                      REDIRECT EXAMINATION
 2
    BY MR. EVEN:
 3
          ο.
               In referring to the informal complaint
 4
    against GTE, you testified earlier that you don't
    make the final decision as to what formal complaints
 5
    to file, correct?
 6
 7
         Α.
               Right.
 8
          Q.
                Is it conceivable that the information
 9
     that's been gathered regarding those informal
10
    complaints regarding GTE could at some point possibly
11
     in combination with other unrelated incidents form the
    basis of a formal complaint against GTE?
12
13
         Α.
               Sure.
               MR. EVEN: Nothing further.
14
               JUDGE CLISHE: All right. I had a couple,
15
    Ms. Stillwell.
16
17
18
                        EXAMINATION
19
    BY JUDGE CLISHE:
                When you were describing your going into
20
          Ο.
21
     the Job Corps center, is there like a little toll
22
    booth where you give your name and they wave you on or
23
    what? Describe that to me a little better, will
24
    you?
25
         Α.
               There's a like -- there's a building and an
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(STILLWELL - EXAMINATION BY JUDGE)

area where you just walk up to. It says, Visitors
 please check in.

3 Okay. So by then you've parked and you're Ο. 4 walking into this, or is it like -- what am I thinking 5 of -- Fort Lewis or somewhere where you stop at the б guard station and state your name and whatever? 7 Α. Well, I pull in, parked, walked over. 8 There's a sign that says, Visitors please check in. All right. When you were talking about 9 Ο. 10 seeing other people there including contractors, I 11 wasn't sure about what you were basing your knowledge on as far as what those people -- if they were 12 13 contractors. Did you have any conversations with them or what led you to believe that they were contractors? 14 15 Α. Working, physically working. I'm thinking of -- that was a year ago -- trucks parked outside 16 17 the, you know, the, you know. 18 Ο. Like vendor trucks or something of the 19 sort? 20 Yeah. I mean a business truck with a logo Α. 21 and --22 All right. Were some of these people Q.

23 wearing uniforms or some company name on their shirt 24 or something, or how did you come to that impression 25 they were contractors?

(STILLWELL - EXAMINATION BY JUDGE)

1 Α. No. The contractor -- I think the context 2 of the question was -- I mean, I don't know that I 3 necessarily said I saw a contractor in there. I think 4 I had indicated that contractors have reason to be 5 there. I saw food services type people in there. I б saw they have a counselor in each facility. 7 Q. And how do you know who the counselor is? 8 Were you introduced or --9 Α. They are usually in -- they have an office. 10 Oh, okay. Q. 11 Α. You come in the door and they have an office. My information about the contractors working 12 13 there would be based on, you know, a car parked or a truck, one of those vans parked outside, conversations 14 with the administrator that said that there's all 15 sorts of people that have reason to be there like, you 16 17 know, contractors and plumbers and coin maintainers, 18 another example. JUDGE CLISHE: Do we have any other 19 questions of Ms. Stillwell? 20 21 MR. OWENS: No. 22 JUDGE CLISHE: Anything? Okay. Are you offering Exhibit 7 or what we've marked? 23 24 MR. OWENS: Yes. 25 JUDGE CLISHE: Any objection to Exhibit 7?

(STILLWELL - EXAMINATION BY JUDGE)

| | (STILLWELL - EXAMINATION BY JUDGE) |
|----|---|
| 1 | MR. EVEN: No. |
| 2 | JUDGE CLISHE: Thank you, Mr. Even. I'll |
| 3 | admit Exhibit 7 into the hearing record. |
| 4 | (Admitted Exhibit No. 7.) |
| 5 | JUDGE CLISHE: Thank you, Ms. Stillwell. |
| 6 | Let's go off the record to change witnesses and we'll |
| 7 | resume again. |
| 8 | (Recess) |
| 9 | JUDGE CLISHE: Let's go back on the record |
| 10 | and after a short break. Mr. Fletcher, who was to be |
| 11 | the next witness, has not yet returned, and at this |
| 12 | point for the remainder of the afternoon we have |
| 13 | determined that the parties will, since we're missing |
| 14 | Mr. Fletcher, that the parties will continue on with |
| 15 | their discussions regarding a settlement. |
| 16 | We will adjourn the hearing until tomorrow |
| 17 | morning, which is already scheduled for this hearing |
| 18 | anyway. Mr. Mean will be testifying tomorrow and |
| 19 | we'll see what to do about Mr. Fletcher. All right. |
| 20 | So the hearing today is adjourned and we'll begin |
| 21 | again in the morning. |
| 22 | (Hearing adjourned at 3:30 p.m.) |
| 23 | |
| 24 | |
| 25 | |