Cost of Service Comparison Wireline vs. Satellite

Wireline

<u>Monthly</u> \$25.00 basic service \$10.00 dial-up internet (typical)

Installation Trenching (\$1/ft typical) Conduit (\$.50/ft typical)

\$650 line extension fee \$50 hookup fee

Satellite

(based on 1250 minutes per month average home telephone usage as reported by The Yankee Group in Business Wire April 28, 2003)

<u>Monthly</u> \$275/mo Global Star 1400 minutes per month plan (includes 911) \$50/mo WildBlue Internet Satellite basic plan (if line of sight available)

Installation Satellite Phone (www.satphonestore.com): \$599 FAU-200 fixed site unit w/ telephone interface \$99 FAU-200 UPS \$100 Installation (estimate)

Satellite Internet (www.wildblue.com): \$299 Equipment \$180 Installation \$100 Extras (estimate for pole mount, quad shield cable if necessary)