

Cover Sheet – Monthly/Year to Date Summary of PSP Reports
Reports provided at July 18, 2019 Board Meeting

- 1) Selected Comparatives Summary 2019 – 2017
Assignments = Billable event relating to pilotage services – includes cancellations
Moves = Vessel move, with tonnage charge invoiced
- 2) Comp Day earned/taken/balance 2016 - 2019
- 3) Per Pilot Number of Assignments per month Jan - June 2019
Top Page: Year to Date assignments sorted Low to High
Back Page: June assignments sorted Low to High

Color coding: Bold, red font = Less than 6 assignments in the month
 Salmon highlighting = Medical/Not Fit for Duty
 Blue highlighting = licensed in 2019
 Yellow highlighting = Pilot taking comp days prior to retirement
 Green highlighting = PSP President
 Gray highlighting = Pilot has retired
- 4) Vessel Moves by Zone, and Moves by Type of Vessel Jan – June 2019-2016
- 5) Tonnage, Number of Moves by Vessel Type – Jan – June 2019, 2018, 2017
- 6) Number of Vessel Moves by LOA and Zone – 1st column – 2019; 2nd column – 2018; 3rd column – 2017
- 7) Revenue by Type of Vessel Jan – June 2019, 2018, 2017
- 8) Revenue per Assignment Jan – June 2019, 2018, 2017
- 9) PSP Source of Revenue Detail through June 2019, 2018, 2017

Puget Sound District Selected Comparatives Summary
2019 - 2017

PSP 2019	January	February	March	April	(cruise season) May	(cruise season) June	Jun to prev Jun	6 mo to date	2019 to 2018
Tariff Revenue-Trans	\$2,587,013	\$2,338,516	\$2,331,254	\$2,351,437	\$3,086,404	\$3,229,469	-7.6%	\$15,924,093	1.4%
RPA-Revenue per Assign	\$4,385	\$4,074	\$4,399	\$4,647	\$5,035	\$5,286	6.9%	\$4,652	8.2%
# of licensed pilots w/o Pres	49	49	48	49	48	49	0.0%		
Average Assgn/available pilot	12.30	12.20	11.50	10.77	13.33	13.00	-13.6%	12.18	
# pilots with < 6 jobs (#Pres, #NFFD)	5	5	5	8	3	4			
NFFD	1	2	2	2	2	2			
2nd pilot jobs	37	44	33	34	40	31		219	-9.1%
Repos	112	100	95	124	115	97		643	-14.6%
Assignments	590	574	530	506	613	611	-13.6%	3424	-6.2%
Assignment change	(12)	18	(53)	(27)	-58	-96		(228)	
Moves	572	560	522	495	604	602	-14.0%	3355	-5.9%
Moves change	(7)	18	(41)	(30)	-52	-98		(210)	
Cancellations	18	14	8	11	9	9	28.6%	69	-20.2%
Tonnage Revenue	\$1,534,254	\$1,346,824	\$1,393,714	\$1,402,349	\$1,940,532	\$2,084,277	-6.1%	\$9,701,950	3.7%
Tonnage Revenue per Move	\$2,682	\$2,405	\$2,670	\$2,833	\$3,213	\$3,462	9.2%	\$2,892	
Gross Tonnage Moved	30,531,919	28,337,270	28,080,518	26,968,499	34,486,121	35,477,896	-10.7%	183,882,223	1.2%

PSP 2018	January	February	March	April	(cruise season) May	(cruise season) June	Jun to prev Jun	6 mo to date	2018 to 2017
Tariff Revenue-Trans	\$2,371,509	\$2,279,245	\$2,357,526	\$2,197,452	\$3,001,506	\$3,496,544	14.3%	\$15,703,782	2.7%
RPA-Revenue per Assign	\$3,939	\$4,099	\$4,044	\$4,123	\$4,473	\$4,946	2.8%	\$4,300	0.4%
# of licensed pilots w/o Pres	50	50	50	50	49	49	-3.9%		
Average Assgn/available pilot	12.30	11.35	11.90	10.88	13.98	15.04		12.58	
# pilots with < 6 jobs (#Pres, #NFFD)	2	3	4	7	3	2			
NFFD	1	1	1	1	1	2			
2nd pilot jobs	34	34	35	34	53	51	45.7%	241	
Repos	111	112	129	120	147	134	-19.3%	753	4.3%
Assignments	602	556	583	533	671	707	11.2%	3652	2.3%
Assignment change	(4)	27	13	(32)	7	71		82	
Moves	579	542	563	525	656	700	12.0%	3565	2.1%
Moves change	(15)	22	15	(25)	2	75		74	
Cancellations	23	14	20	8	15	7	-36.4%	87	9.5%
Tonnage Revenue	\$1,364,136	\$1,306,390	\$1,350,510	\$1,278,904	\$1,836,056	\$2,219,302	14.9%	\$9,355,298	3.7%
Tonnage Revenue per Move	\$2,356	\$2,410	\$2,399	\$2,436	\$2,799	\$3,170		\$2,624	
Gross Tonnage Moved	27,962,363	26,106,585	27,303,886	25,704,844	34,965,346	39,710,847	16.1%	181,753,871	0.2%

PSP 2017	January	February	March	April	(cruise season) May	(cruise season) June	Jun to prev Jun	6 mo to date	2017 to 2016
Tariff Revenue-Trans	\$2,488,326	\$2,183,031	\$2,273,861	\$2,315,825	\$2,968,949	\$3,060,089	-4.8%	\$15,290,081	22.1%
RPA-Revenue per Assign	\$4,106	\$4,127	\$3,989	\$4,099	\$4,471	\$4,811	8.5%	\$4,283	3.1%
# of licensed pilots w/o Pres	51	51	51	51	51	51			
Average Assgn/available pilot	11.88	10.37	11.18	11.08	13.02	12.72		11.71	
# pilots with < 6 jobs (#Pres, #NFFD)	2	5	3	5	6.6	1			
NFFD									
2nd pilot jobs	63	46	51	52	29	35	-41.7%	276	
Repos	114	102	94	104	142	166	27.7%	722	33.7%
Assignments	606	529	570	565	664	636	-12.3%	3570	18.4%
Assignment change	1	(18)	(37)	(19)	(8)	(89)		(170)	
Moves	594	520	548	550	654	625	-12.0%	3491	18.1%
Moves change	5	(18)	(43)	(23)	(11)	(85)		(175)	
Cancellations	12	9	22	15	10	11	-26.7%	79	33.9%
Tonnage Revenue	\$1,456,699	\$1,256,480	\$1,261,965	\$1,305,187	\$1,808,684	\$1,931,955	0.5%	\$9,020,970	26.6%
Tonnage Revenue per Move	\$2,452	\$2,416	\$2,303	\$2,373	\$2,766	\$3,091	14.1%	\$2,584	7.2%
Gross Tonnage Moved	31,303,842	27,225,601	27,446,553	27,831,924	33,410,880	34,205,855	-7.8%	181,424,655	19.6%

PSP COMP DAY CUMULATIVE					
2016 Month		Beg Bal	Earned	Taken	2726
Taken Directly from PSP Reports	January	2726	64	43	2747
	February	2747	49	51	2745
	March	2745	42	44	2743
	April	2743	40	42	2741
	May	2741	80	58	2763
	June	2765	99	66	2798
	July	2798	77	66	2809
	August	2807	71	69	2811
	September	2811	93	70	2834
	October	2834	81	63	2852
	November	2849	88	54	2883
	December	2881	51	48	2884
2016			835	674	
2017 Month		Beg Bal	Earned	Taken	2884
Taken Directly from PSP Reports	January	2884	58	53	2889
	February	2889	34	39	2884
	March	2884	41	50	2875
	April	2883	59	45	2897
	May	2898	99	84	2913
	June	2913	83	80	2916
	July	2915	61	81	2895
	August	2897	80	125	2852
	September	2852	70	83	2839
	October	2839	69	88	2820
	November	2820	53	62	2811
	December	2813	58	48	2823
2017			765	838	PSP Rpt
2018 Month		Beg Bal	Earned	Taken	2811
Taken Directly from PSP Reports	January	2825	76	69	2832
	February	2832	69	50	2851
	March	2851	81	79	2853
	April	2851	70	78	2843
	May	2844	88	52	2880
	June	2880	140	43	2977
	July	2977	133	88	3022
	August	3023	107	78	3052
	September	3051	94	63	3082
	October	3085	126	77	3132
	November	3132	101	85	3148
	December	3148	85	90	3143
2018			1170	852	PSP Rpt
2019 Month		Beg Bal	Earned	Taken	3143
Taken Directly from PSP Reports	January	3143	101	62	3182
	February	3181	121	55	3248
	March		78	81	3245
	April		76	63	3258
	May		104	54	3308
	June		88	48	3348
	July				
	August				
	September				
	October				
	November				
	December				
					PSP Rpt

Jun19 Pilot Detail YTD Lo-Hi

		2019		Jan	Feb	Mar	Apr	May	Jun	2019		
Pilot Level	Actual Trips PSP Earned Revenue Report Detail	Lic or Ret Date	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	CE=Cont Ed M=Meetings PSP=Internal Committees BPC=Board/TEC ETO=Earned Time Off	YTD Actual Assign	Average Assgn 145/12=12.1 >12.1 in Bold
U			0	0	0	0	0	0	0	NFFD (30)	0	0.0
U			0	0	0	0	0				0	0.0
U			0								0	0.0
U			0	0							0	0.0
U			4	0	0	0	0	0	0	NFFD (30)	4	0.7
1									6		6	6.0
U			0	0	0	3	5	3			11	1.8
U			2	1	1	0	2	7		PSP (12)	13	2.2
1							1	20	14		35	11.7
1				6	9	8	12	13			48	9.6
U			10	7	4	8	12	10		BPC (4)	51	8.5
1			9	13	5	11	12	3		ETO (7)	53	8.8
5			12	12	5	11	9	8		PSP (4)	57	9.5
U			10	13	6	10	12	10			61	10.2
2			9	11	13	14	10	5		ETO (7)	62	10.3
4			16	12	9	0	13	12			62	10.3
U			11	10	10	10	11	15		ETO (3)	67	11.2
4			8	18	14	8	14	5		PSP (1) ETO (7)	67	11.2
U			11	11	9	10	11	15		BPC (3) ETO (3)	67	11.2
U			14	8	11	2	16	17			68	11.3
2			15	12	11	11	11	9			69	11.5
U			14	5	11	11	15	15		PSP (1)	71	11.8
U			6	16	9	12	12	17		ETO (3)	72	12.0
U			19	10	6	10	12	16		BPC (1)	73	12.2
2			12	14	12	12	11	12			73	12.2
U			15	14	13	12	3	16			73	12.2
2			12	16	11	10	11	14			74	12.3
U			11	14	16	13	7	13		PSP (3)	74	12.3
U			8	14	14	10	19	9		ETO (6)	74	12.3
4			6	16	10	14	16	12		ETO (6)	74	12.3
5			15	15	13	13	5	15			76	12.7
U			13	13	12	11	16	12		PSP (3)	77	12.8
U			19	13	10	12	13	11		PSP (1)	78	13.0
U			14	7	14	16	10	17			78	13.0
5			15	10	13	14	15	11			78	13.0
U			13	12	16	4	17	16			78	13.0
U			13	10	19	1	20	16			79	13.2
U			14	15	10	14	13	13			79	13.2
U			15	15	17	15	7	14			83	13.8
U			17	11	9	16	14	16			83	13.8
U			15	5	14	17	18	16			85	14.2
U			12	17	14	11	14	17			85	14.2
U			14	16	14	14	14	14		ETO (3)	86	14.3
U			11	17	15	16	23	4		ETO (6)	86	14.3
U			16	16	15	5	16	18		PSP (1)	86	14.3
U			18	18	16	11	13	11		ETO (3)	87	14.5
U			11	13	19	16	14	18		PSP (1)	91	15.2
U			19	12	14	15	16	17			93	15.5
U			16	19	15	12	15	16			93	15.5
U			21	12	9	17	20	15			94	15.7
U			19	20	13	13	13	16		PSP (2)	94	15.7
U			22	14	12	15	17	17			97	16.2
U			14	21	18	17	14	15			99	16.5
Total Assignments/ Month			590	574	530	506	613	611			3424	
TOTAL DAYS Meetings/NFFD/ETO										151		
Number of licensed PS pilots			50	50	49	50	49	50			49.7	
President			1	1	1	1	1	1				
Medical circumstances:			1	2	2	2	2	2				
Available to pilot			48	47	46	47	46	47				
Pilots taking comp days→retirement			3	2	1	1	0	0				
# of Pilots with < 6 jobs (≠Pres; ≠NFFD)			5	5	5	8	3	4				
Pilots w/>5 assgns & their avg # of trips			43p; 13.6	42p; 13.4	41p; 12.5	39p; 12.6	43p; 13.9	43p; 13.7				
Average Assgn/available pilot			12.3	12.21	11.52	10.77	13.33	13.00				
Cancellations			18	14	8	11	7	9			67	
PSP LOA Report (MOVES)			572	560	522	495	606	602			3357	
Avg moves/pilot on rotation			11.92	11.91	11.35	10.53	13.17	12.81				

JunPilot Detail MnthLo-Hi

		2019		Jan	Feb	Mar	Apr	May	Jun	2019		
Pilot Level	Actual Trips PSP Earned Revenue Report Detail	Lic or Ret Date	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	CE=Cont Ed M=Meetings PSP=Internal Committees BPC=Board/TEC ETO=Earned Time Off	YTD Actual Assign	Average Assgn 145/12=12.1 >12.1 in Bold
U			4	0	0	0	0	0	0	NFFD (30)	4	0.7
U			0	0	0	0	0	0	0	NFFD (30)	0	0.0
1			9	13	5	11	12	3	3	ETO (7)	53	8.8
U			0	0	0	3	5	3	3		11	1.8
U			11	17	15	16	23	4	4	ETO (6)	86	14.3
4			8	18	14	8	14	5	5	PSP (1) ETO (7)	67	11.2
2			9	11	13	14	10	5	5	ETO (7)	62	10.3
1									6		6	6.0
U			2	1	1	0	2	2	7	PSP (12)	13	2.2
5			12	12	5	11	9	8	8	PSP (4)	57	9.5
U			8	14	14	10	19	9	9	ETO (6)	74	12.3
2			15	12	11	11	11	9	9		69	11.5
U			10	7	4	8	12	10	10	BPC (4)	51	8.5
U			10	13	6	10	12	10	10		61	10.2
U			19	13	10	12	13	11	11	PSP (1)	78	13.0
U			18	18	16	11	13	11	11	ETO (3)	87	14.5
5			15	10	13	14	15	11	11		78	13.0
4			16	12	9	0	13	12	12		62	10.3
4			6	16	10	14	16	12	12	ETO (6)	74	12.3
U			13	13	12	11	16	12	12	PSP (3)	77	12.8
2			12	14	12	12	11	12	12		73	12.2
1				6	9	8	12	13	13		48	9.6
U			11	14	16	13	7	13	13	PSP (3)	74	12.3
U			14	15	10	14	13	13	13		79	13.2
U			15	15	17	15	7	14	14		83	13.8
U			14	16	14	14	14	14	14	ETO (3)	86	14.3
2			12	16	11	10	11	14	14		74	12.3
1						1	20	14	14		35	11.7
U			14	5	11	11	15	15	15	PSP (1)	71	11.8
U			21	12	9	17	20	15	15		94	15.7
U			11	10	10	10	11	15	15	ETO (3)	67	11.2
5			15	15	13	13	5	15	15		76	12.7
U			11	11	9	10	11	15	15	BPC (3) ETO (3)	67	11.2
U			14	21	18	17	14	15	15		99	16.5
U			13	10	19	1	20	16	16		79	13.2
U			17	11	9	16	14	16	16		83	13.8
U			15	5	14	17	18	16	16		85	14.2
U			19	10	6	10	12	16	16	BPC (1)	73	12.2
U			19	20	13	13	13	16	16	PSP (2)	94	15.7
U			16	19	15	12	15	16	16		93	15.5
U			15	14	13	12	3	16	16		73	12.2
U			13	12	16	4	17	16	16		78	13.0
U			14	7	14	16	10	17	17		78	13.0
U			14	8	11	2	16	17	17		68	11.3
U			22	14	12	15	17	17	17		97	16.2
U			19	12	14	15	16	17	17		93	15.5
U			6	16	9	12	12	17	17	ETO (3)	72	12.0
U			12	17	14	11	14	17	17		85	14.2
U			16	16	15	5	16	18	18	PSP (1)	86	14.3
U			11	13	19	16	14	18	18	PSP (1)	91	15.2
U			0	0	0	0					0	0.0
U			0								0	0.0
U			0	0							0	0.0
Total Assignments/ Month			590	574	530	506	613	611			3424	
TOTAL DAYS Meetings/NFFD/ETO										151		
Number of licensed PS pilots			50	50	49	50	49	50			49.7	
President			1	1	1	1	1	1				
Medical circumstances:			1	2	2	2	2	2				
Available to pilot			48	47	46	47	46	47				
Pilots taking comp days→retirement			3	2	1	1	0	0				
# of Pilots with < 6 jobs (≠Pres; ≠NFFD)			5	5	5	8	3	4				
Pilots w/>5 assgns & their avg # of trips			43P; 13.6	42p; 13.4	41p; 12.5	39p; 12.6	43p; 13.9	43p; 13.7				
Average Assgn/available pilot			12.3	12.21	11.52	10.77	13.33	13.00				
Cancellations			18	14	8	11	7	9			67	
PSP LOA Report (MOVES)			572	560	522	495	606	602			3357	
Avg moves/pilot on rotation			11.92	11.91	11.35	10.53	13.17	12.81				

	SHIP MOVES BY ZONE/DISTANCE						SHIP MOVES BY TYPE - 2019											Totals
	IntraHbr 1	≤ 30 mi 2	≤50 mi 3	≤75 mi 4	≤100mi 5	101+ mi 6	Bulker	Car Carrier	Container	General	Naval	Other	Passngr	Reefer	Ro-Ro	Tanker	ATB	
2019																		
January	90	78	52	191	161	0	97	57	212	15	1	2	1	0	16	127	44	572
February	93	76	54	190	147	0	118	51	193	18	0	6	1	0	20	104	49	560
March	76	73	50	167	156	0	76	53	194	12	1	12	0	0	24	114	36	522
April	72	52	47	166	158	0	85	49	189	12	1	5	5	0	17	94	38	495
May	89	52	52	243	170	0	83	42	216	21	2	16	63	0	20	63	80	606
June	69	41	54	277	161	0	63	53	181	13	0	9	95	6	24	158		602
2019	489	372	309	1234	953	0	522	305	1185	91	5	50	165	6	121	660	247	3357
Δ Jun 19 - Jun 18	(72)	(156)	(49)	88	(18)	(1)	(99)	85	(3)	24	1	(35)	(17)	3	14	(140)	(41)	(208)

	SHIP MOVES BY ZONE/DISTANCE						SHIP MOVES BY TYPE - 2018											Totals
	IntraHbr 1	≤ 30 mi 2	≤50 mi 3	≤75 mi 4	≤100mi 5	101+ mi 6	Bulker	Car Carrier	Container	General	Naval	Other	Passngr	Reefer	Ro-Ro	Tanker	ATB	
2018																		
January	108	99	65	150	157	0	104	30	191	14	0	22	3	0	15	131	69	579
February	89	94	69	156	134	0	90	33	184	17	0	20	0	0	16	126	56	542
March	74	90	64	165	170	0	97	41	198	8	2	9	0	0	20	139	49	563
April	77	87	52	160	149	0	120	31	171	8	2	7	7	0	16	128	35	525
May	110	80	48	239	178	1	112	41	226	10	0	7	77	0	22	125	36	656
June	103	78	60	276	183	0	98	44	218	10	0	20	95	3	18	151	43	700
2018	561	528	358	1146	971	1	621	220	1188	67	4	85	182	3	107	800	288	3565
Δ Jun 18 - Jun 17	27	(39)	31	37	17	1	57	(19)	(29)	(4)	(7)	40	15	(4)	(7)	71	(39)	74

	SHIP MOVES BY ZONE/DISTANCE						SHIP MOVES BY TYPE - 2017											Totals
	IntraHbr 1	≤ 30 mi 2	≤50 mi 3	≤75 mi 4	≤100mi 5	101+ mi 6	Bulker	Car Carrier	Container	General	Naval	Other	Passngr	Reefer	Ro-Ro	Tanker	ATB	
2017																		
January	111	114	53	150	166	0	110	43	220	11	5	4	1	0	17	136	47	594
February	80	101	52	144	143	0	93	36	209	10	0	6	1	0	17	102	46	520
March	95	90	51	143	169	0	107	44	215	18	3	3	0	0	21	97	40	548
April	97	75	49	166	163	0	99	45	203	1	0	5	4	2	18	120	53	550
May	75	104	61	251	163	0	95	35	184	27	1	8	72	0	18	137	77	654
June	76	83	61	255	150	0	60	36	186	4	2	19	89	5	23	137	64	625
2017	534	567	327	1109	954	0	564	239	1217	71	11	45	167	7	114	729	327	3491
Δ Jun 17 - Jun 16	(113)	113	38	284	92	0	135	21	89	25	7	12	98	7	14	132	(5)	(175)

TONNAGE, NUMBER OF MOVES -- BY VESSEL TYPE
Jan - June 2019 - 2017

	Bulk		Car Carrier		Container		General		Naval		Other		Passenger		Reefer		Ro-Ro		Tanker		ATB	Total Tonnage		
	Tonnage	# moves	Tonnage	# moves	Tonnage	# moves	Tonnage	# moves	Tonnage	# moves	Tonnage	# moves	Tonnage	# moves	Tonnage	# moves	Tonnage	# moves	Tonnage	# moves	# moves	% all Tankers	Tonnage	# moves
January	3,294,361	97	3,409,983	57	15,977,088	212	35,509	15	-	1	32,122	2	5,841	1	-	0	547,359	16	7,229,656	127	44	26%	30,531,919	572
February	3,823,827	118	3,255,921	51	14,617,495	193	35,951	18	-	-	28,468	6	5,841	1	-	0	636,804	20	5,932,963	104	49	32%	28,337,270	560
March	2,798,119	76	3,552,017	53	13,728,560	194	11,654	12	3,104	1	313,061	12	-	-	-	0	897,465	24	6,776,537	114	36	24%	28,080,517	522
April	2,663,491	85	2,938,951	49	14,038,077	189	35,966	12	3,104	1	16,169	5	746,931	5	-	0	606,103	17	5,919,707	94	38	29%	26,968,499	495
May cruise	2,738,361	83	2,534,227	42	15,121,929	216	11,670	21	10,470	2	105,064	16	7,702,663	63	-	0	738,393	20	5,523,345	63	80	56%	34,486,122	606
June ship	2,005,618	63	3,513,495	53	12,296,323	181	35,966	13	-	-	23,281	9	10,652,693	95	73,512	6	881,945	24	5,995,063	107	51	32%	35,477,896	602
2019	17,323,777	522	19,204,594	305	85,779,472	1,185	166,716	91	16,678	5	518,165	50	19,113,969	165	73,512	6	4,308,069	121	37,377,271	609	298	33%	183,882,223	3,357
YTD Avg/Month	2,887,296	87	3,200,766	51	14,296,579	198	27,786	15	2,780	1	86,361	8	3,185,662	28	12,252	1	718,012	20	6,229,545	102	50		15,323,519	280
CHANGE FROM																								
Δ 2019/2018	(3,508,292)	(99)	6,037,729	85	5,950,511	(3)	(121,757)	24	6,878	1	(547,287)	(35)	2,995,767	(17)	41,100	3	338,134	14	(9,064,431)	(191)	10	(1)	2,128,353	(208)
January	3,439,902	104	1,789,883	30	12,733,269	191	27,776	14	-	-	343,750	22	12,592	3	-	-	704,729	15	8,910,462	131	69	35%	27,962,363	579
February	2,998,709	90	1,983,484	33	12,346,595	184	35,464	17	-	-	352,415	20	-	-	-	-	630,344	16	7,759,574	126	56	31%	26,106,585	542
March	3,452,959	97	2,435,273	41	12,815,720	198	11,609	8	-	2	200,361	9	-	-	-	-	690,659	20	7,697,304	139	49	26%	27,303,885	563
April	4,056,297	120	1,912,131	31	11,645,863	171	35,906	8	9,800	2	55,338	7	649,109	7	-	-	573,200	16	6,767,200	128	35	21%	25,704,844	525
May cruise	3,644,061	112	2,570,354	41	15,328,921	226	141,781	10	-	-	36,038	7	5,838,208	77	-	-	726,153	22	6,679,830	125	36	22%	34,965,346	656
June ship	3,240,141	98	2,475,740	44	14,958,593	218	35,936	10	-	-	77,550	20	9,618,293	95	32,412	3	644,850	18	8,627,332	151	43	22%	39,710,847	700
2018	20,832,069	621	13,166,865	220	79,828,961	1,188	288,472	67	9,800	4	1,065,452	85	16,118,202	182	32,412	3	3,969,935	107	46,441,702	800	288	157%	181,753,870	3,565
YTD Avg/Month	3,472,012	104	2,194,478	37	13,304,827	198	48,079	11	1,633	1	177,575	14	2,686,367	30	5,402	1	661,656	18	7,740,284	133	48	0	30,292,312	594
CHANGE FROM																								
Δ 2018/2017	2,144,547	57	(1,093,407)	(19)	(4,274,714)	(29)	119,183	(4)	(452,188)	(7)	714,214	40	478,268	15	(11,871)	(4)	10,135	(7)	2,695,048	71	(39)		329,215	74
January	3,598,299	110	2,601,920	43	16,040,517	220	25,203	11	227,040	5	54,307	4	5,841	1	-	-	676,105	17	8,074,610	136	47	26%	31,303,842	594
February	3,398,733	93	2,168,144	36	14,860,771	209	16,208	10	-	-	41,730	6	5,841	1	-	-	531,502	17	6,202,672	102	46	31%	27,225,601	520
March	3,542,415	107	2,522,814	44	14,905,690	215	35,875	18	180,000	3	17,979	3	-	-	-	-	700,643	21	5,541,137	97	40	29%	27,446,553	548
April	3,130,116	99	2,707,280	45	14,368,420	203	27,790	1	-	-	59,529	5	337,156	4	11,982	2	619,009	18	6,570,642	120	53	31%	27,831,924	550
May cruise	3,212,190	95	2,132,667	35	11,876,049	184	35,875	27	45,408	1	59,891	8	6,519,964	72	-	-	619,009	18	8,909,827	137	77	36%	33,410,880	654
June ship	1,805,769	60	2,127,447	36	12,052,228	186	28,338	4	9,540	2	117,802	19	8,771,132	89	32,301	5	813,532	23	8,447,766	137	64	32%	34,205,855	625
2017	18,687,522	564	14,260,272	239	84,103,675	1,217	169,289	71	461,988	11	351,238	45	15,639,934	167	44,283	7	3,959,800	114	43,746,654	729	327	184%	181,424,655	3,491
YTD Avg/Month	3,114,587	94	2,376,712	40	14,017,279	203	28,215	12	92,398	2	58,540	8	2,606,656	28	8,857	1	659,967	19	7,291,109	122	55	0	30,237,443	582
CHANGE FROM																								
Δ 2017/2016	2,685,923	34	(494,200)	(21)	(9,656,964)	(132)	(1,376,656)	8	393,923	7	(156,657)	1	1,551,239	14	(8,676)	-	(807,948)	(15)	(435,169)	21	(92)		(8,305,185)	(175)

Puget Sound District
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2019	JUNE 2019							
	YTD	Totals	LOA	IntraHbr 1	≤ 30 mi 2	≤ 50 mi 3	≤ 75 mi 4	≤ 100mi 5
113	19	Up to 500	2	2	0	15	0	
308	64	500-599	13	8	9	24	10	
925	145	600-699	16	16	31	39	43	
481	81	700-799	11	9	5	22	34	
414	65	800-899	5	1	9	27	23	
583	118	900-999	8	3	0	84	23	
265	74	1000-1099	10	1	0	43	20	
215	36	1100-1199	4	1	0	23	8	
53	0	1200----	0	0	0	0	0	
	602		69	41	54	277	161	0
YTD totals		3357	489	372	309	1234	953	0
YTD Averages		559.5	81.5	62.0	51.5	205.7	158.8	0.0

2018	JUNE 2018							
	YTD	Totals	LOA	IntraHbr 1	≤ 30 mi 2	≤ 50 mi 3	≤ 75 mi 4	≤ 100mi 5
222	45	Up to 500	10	10	11	10	4	
324	74	500-599	21	8	8	23	14	
952	143	600-699	10	28	27	28	50	
531	94	700-799	12	7	2	38	35	
400	88	800-899	11	15	12	29	21	
877	167	900-999	26	10	0	91	40	
124	64	1000-1099	12	0	0	33	19	
86	15	1100-1199	1	0	0	14	0	
53	10	1200----	0	0	0	10	0	
	700		103	78	60	276	183	0
YTD totals		3569	567	529	358	1149	971	1
YTD Averages		594.8	93.5	88.2	59.7	191.5	161.8	0.2

2017	JUNE 2017							
	YTD	Totals	LOA	IntraHbr 1	≤ 30 mi 2	≤ 50 mi 3	≤ 75 mi 4	≤ 100mi 5
163	45	Up to 500	6	9	8	20	2	
325	61	500-599	12	10	5	23	11	
941	145	600-699	15	29	32	35	34	
511	62	700-799	6	9	5	19	23	
422	72	800-899	12	12	8	16	24	
711	191	900-999	24	14	3	94	56	
157	25	1000-1099	0	0	0	25	0	
252	19	1100-1199	1	0	0	18	0	
9	5	1200----	0	0	0	5		
	625		76	83	61	255	150	0
YTD totals		3491	534	567	327	1109	954	0
YTD Averages		581.8	89.0	94.5	54.5	184.8	159.0	0.0

2019	MAY 2019							
	YTD	Totals	LOA	IntraHbr 1	≤ 30 mi 2	≤ 50 mi 3	≤ 75 mi 4	≤ 100mi 5
94	24	Up to 500	5	5	0	12	2	
244	55	500-599	15	7	5	16	12	
780	145	600-699	17	24	34	35	35	
400	78	700-799	17	6	1	14	40	
349	69	800-899	4	5	10	25	25	
465	118	900-999	10	5	2	80	21	
191	73	1000-1099	11	0	0	40	22	
179	44	1100-1199	10	0	0	21	13	
53	0	1200----	0	0	0	0	0	
	606		89	52	52	243	170	0
YTD totals		2755	420	331	255	957	792	0
YTD Averages		551.0	84.0	66.2	51.0	191.4	158.4	0.0

2018	MAY 2018							
	YTD	Totals	LOA	IntraHbr 1	≤ 30 mi 2	≤ 50 mi 3	≤ 75 mi 4	≤ 100mi 5
177	42	Up to 500	3	12	6	15	6	
250	61	500-599	16	13	2	25	4	1
809	149	600-699	20	30	31	28	40	
437	104	700-799	16	11	2	35	40	
312	77	800-899	13	12	6	21	25	
710	161	900-999	35	2	1	73	50	
60	38	1000-1099	6	0	0	19	13	
71	19	1100-1199	1	0	0	18	0	
43	8	1200----	0	0	0	8	0	
	659		110	80	48	242	178	1
YTD totals		2869	458	451	298	873	788	1
YTD Averages		573.8	91.6	90.2	59.6	174.6	157.6	0.2

2017	MAY 2017							
	YTD	Totals	LOA	IntraHbr 1	≤ 30 mi 2	≤ 50 mi 3	≤ 75 mi 4	≤ 100mi 5
118	32	Up to 500	3	7	9	10	3	
264	68	500-599	8	18	4	25	13	
796	169	600-699	16	43	36	38	36	
449	92	700-799	15	7	4	29	37	
350	79	800-899	12	16	8	21	22	
520	177	900-999	20	12		93	52	
132	13	1000-1099	0	0	0	13	0	
233	20	1100-1199	1	1	0	18	0	
4	4	1200----	0	0	0	4	0	
	654		75	104	61	251	163	0
YTD totals		2866	458	484	266	854	804	0
YTD Averages		573.2	91.6	96.8	53.2	170.8	160.8	0.0

2019	APRIL 2019							
	YTD	Totals	LOA	IntraHbr 1	≤ 30 mi 2	≤ 50 mi 3	≤ 75 mi 4	≤ 100mi 5
70	6	Up to 500	2	1	0	3	0	
189	42	500-599	13	4	0	13	12	
635	150	600-699	20	23	32	34	41	
322	78	700-799	9	13	6	15	35	
280	60	800-899	4	7	9	23	17	
347	78	900-999	5	3	0	39	31	
118	38	1000-1099	7	0	0	19	12	
135	28	1100-1199	6	1	0	14	7	
53	15	1200----	6	0	0	6	3	
moves	495		72	52	47	166	158	0
		2149	331	279	203	714	622	0
YTD Averages		537.3	82.8	69.8	50.8	178.5	155.5	0.0

2018	APRIL 2018							
	YTD	Totals	LOA	IntraHbr 1	≤ 30 mi 2	≤ 50 mi 3	≤ 75 mi 4	≤ 100mi 5
135	26	Up to 500	5	8	9	3	1	0
189	46	500-599	9	6	3	22	6	0
660	156	600-699	18	41	28	33	36	0
333	88	700-799	15	14	3	23	33	0
235	64	800-899	7	13	5	19	20	0
549	115	900-999	22	5	4	33	51	0
22	6	1000-1099	0	0	0	4	2	0
52	13	1100-1199	0	0	0	13	0	0
35	11	1200----	1	0	0	10	0	0
moves	525		77	87	52	160	149	0
		2210	348	371	250	631	610	0
YTD Averages		552.5	87.0	92.8	62.5	157.8	152.5	0.0

2017	APRIL 2017							
	YTD	Totals	LOA	IntraHbr 1	≤ 30 mi 2	≤ 50 mi 3	≤ 75 mi 4	≤ 100mi 5
86	28	Up to 500	1	6	10	11	0	0
196	52	500-599	17	6	1	18	10	0
627	160	600-699	18	33	29	38	42	0
357	82	700-799	10	10	3	26	33	0
271	68	800-899	10	8	6	22	22	0
343	91	900-999	19	5		28	39	0
119	13	1000-1099	2	1	0	7	3	0
213	56	1100-1199	20	6	0	16	14	0
0	0	1200----	0	0	0	0	0	0
	550		97	75	49	166	163	0
YTD totals		2212	383	380	205	603	641	0
YTD Averages		553.0	95.8	95.0	51.3	150.8	160.3	0.0

Puget Sound District
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2019-2017

2019 YTD	MARCH 2019							
	Totals	LOA	IntraHbr 1	≤ 30 mi 2	≤50 mi 3	≤75 mi 4	≤100mi 5	101+ mi 6
64	9	Up to 500	2	2	0	5	0	0
147	31	500-599	6	5	4	13	3	0
485	150	600-699	16	23	33	33	45	0
244	96	700-799	17	24	5	16	34	0
220	81	800-899	7	13	8	26	27	0
269	83	900-999	10	4	0	45	24	0
80	28	1000-1099	6	1	0	9	12	0
107	39	1100-1199	10	1	0	18	10	0
38	5	1200----	2	0	0	2	1	0
moves	522		76	73	50	167	156	0
YTD totals		1654	259	227	156	548	464	0
YTD Averages		551.3	86.3	75.7	52.0	182.7	154.7	0.0

2018 YTD	MARCH 2018							
	Totals	LOA	IntraHbr 1	≤ 30 mi 2	≤50 mi 3	≤75 mi 4	≤100mi 5	101+ mi 6
109	36	Up to 500	3	10	13	7	3	0
143	42	500-599	7	7	4	17	7	0
504	167	600-699	15	38	32	40	42	0
245	91	700-799	12	12	3	22	42	0
171	57	800-899	5	7	9	13	23	0
434	148	900-999	32	15	3	45	53	0
16	4	1000-1099	0	0	0	4	0	0
39	9	1100-1199	0	1	0	8	0	0
24	9	1200----	0	0	0	9	0	0
moves	563		74	90	64	165	170	0
YTD totals		1685	271	284	198	471	461	0
YTD Averages		561.7	90.3	94.7	66.0	157.0	153.7	0.0

2017 YTD	MARCH 2017							
	Totals	LOA	IntraHbr 1	≤ 30 mi 2	≤50 mi 3	≤75 mi 4	≤100mi 5	101+ mi 6
58	27	Up to 500	0	8	10	9	0	0
144	54	500-599	12	8	4	18	12	0
467	150	600-699	19	33	28	28	42	0
275	88	700-799	10	20	3	21	34	0
203	61	800-899	11	7	5	17	21	0
252	83	900-999	16	5	1	25	36	0
106	43	1000-1099	8	9	0	15	11	0
157	42	1100-1199	19	0	0	10	13	0
0	0	1200----	0	0	0	0	0	0
moves	548		95	90	51	143	169	0
YTD totals		1662	286	305	156	437	478	0
YTD Averages		554.0	95.3	101.7	52.0	145.7	159.3	0.0

2019 YTD	FEBRUARY 2019							
	Totals	LOA	IntraHbr 1	≤ 30 mi 2	≤50 mi 3	≤75 mi 4	≤100mi 5	101+ mi 6
55	32	Up to 500	0	8	10	14	0	0
116	69	500-599	20	11	9	24	5	0
335	160	600-699	26	22	30	37	45	0
148	77	700-799	11	12	0	22	32	0
139	68	800-899	3	12	5	26	22	0
186	84	900-999	11	6	0	43	24	0
52	23	1000-1099	6	0	0	7	10	0
68	28	1100-1199	7	4	0	11	6	0
33	19	1200----	9	1	0	6	3	0
moves	560		93	76	54	190	147	0
YTD totals		1132	183	154	106	381	308	0
YTD Averages		566.0	91.5	77.0	53.0	190.5	154.0	0.0

2018 YTD	FEBRUARY 2018							
	Totals	LOA	IntraHbr 1	≤ 30 mi 2	≤50 mi 3	≤75 mi 4	≤100mi 5	101+ mi 6
73	40	Up to 500	14	7	13	6	0	0
101	46	500-599	5	11	2	21	7	0
337	159	600-699	18	45	37	29	30	0
154	73	700-799	13	6	0	21	33	0
114	58	800-899	7	11	12	15	13	0
286	141	900-999	31	14	5	40	51	0
12	3	1000-1099	0	0	0	3	0	0
30	16	1100-1199	1	1	0	14	0	0
15	7	1200----	0	0	0	7	0	0
moves	543		89	95	69	156	134	0
YTD totals		1122	197	194	134	306	291	0
YTD Averages		561.0	98.5	97.0	67.0	153.0	145.5	0.0

2017 YTD	FEBRUARY 2017							
	Totals	LOA	IntraHbr 1	≤ 30 mi 2	≤50 mi 3	≤75 mi 4	≤100mi 5	101+ mi 6
31	19	Up to 500	0	6	5	8	0	0
90	34	500-599	3	11	4	13	3	0
317	147	600-699	12	42	25	30	38	0
187	92	700-799	9	22	5	25	31	0
142	64	800-899	12	5	12	17	18	0
169	80	900-999	15	7	0	24	34	0
63	33	1000-1099	8	2	0	14	9	0
115	51	1100-1199	21	6	1	13	10	0
0	0	1200----	0	0	0	0	0	0
moves	520		80	101	52	144	143	0
YTD totals		1114	191	215	105	294	309	0
YTD Averages		557.0	95.5	107.5	52.5	147.0	154.5	0.0

2019 YTD	JANUARY 2019							
	Totals	LOA	IntraHbr 1	≤ 30 mi 2	≤50 mi 3	≤75 mi 4	≤100mi 5	101+ mi 6
	23	Up to 500	1	5	12	5	0	0
	47	500-599	12	7	7	16	5	0
	175	600-699	25	37	20	42	51	0
	71	700-799	12	7	5	15	32	0
	71	800-899	9	9	8	28	17	0
	102	900-999	9	11	0	54	28	0
	29	1000-1099	6	1	0	5	17	0
	40	1100-1199	12	0	0	18	10	0
	14	1200----	4	1	0	8	1	0
moves	572		90	78	52	191	161	0

2018 YTD	JANUARY 2018							
	Totals	LOA	IntraHbr 1	≤ 30 mi 2	≤50 mi 3	≤75 mi 4	≤100mi 5	101+ mi 6
	33	Up to 500	13	5	11	3	1	0
	55	500-599	11	16	3	16	9	0
	178	600-699	29	34	37	37	41	0
	81	700-799	14	14	1	18	34	0
	56	800-899	8	16	6	13	13	0
	145	900-999	31	14	7	36	57	0
	9	1000-1099	2	0	0	5	2	0
	14	1100-1199	0	0	0	14	0	0
	8	1200----	0	0	0	8	0	0
moves	579		108	99	65	150	157	0

2017 YTD	JANUARY 2017							
	Totals	LOA	IntraHbr 1	≤ 30 mi 2	≤50 mi 3	≤75 mi 4	≤100mi 5	101+ mi 6
	12	Up to 500	1	4	7			
	56	500-599	25	7	2	16	6	
	170	600-699	13	51	32	34	40	
	95	700-799	13	19	3	22	38	
	78	800-899	13	13	9	23	20	
	89	900-999	15	8		28	38	
	30	1000-1099	7	3	0	11	9	
	64	1100-1199	24	9	0	16	15	
	0	1200----	0	0	0	0	0	
moves	594		111	114	53	150	166	0

Revenue by Type of Vessel
January - June
2019-2017

Revenue													May-19		Jun-19	
Type of vessel	@6/30	2019	2019	2019	Jan-19		Feb-19		Mar-19		Apr-19		May-19		Jun-19	
		2019 Revenue	Moves	Avg \$/move	Revenue	Moves	Revenue	Moves	Revenue	Moves	Revenue	Moves	Revenue	Moves	Revenue	Moves
Bulker		\$ 1,308,167	459	\$2,850	\$ 246,305	97	\$ 298,057	118	\$ 200,160	76	\$ 207,298	85	\$ 200,149	83	\$ 156,198	63
Car Carrier		\$ 1,717,078	252	\$6,814	\$ 290,530	57	\$ 273,086	51	\$ 334,959	53	\$ 272,319	49	\$ 230,441	42	\$ 315,743	53
Container		\$ 7,274,707	1004	\$7,246	\$ 1,346,835	212	\$ 1,164,962	193	\$ 1,156,583	194	\$ 1,218,259	189	\$ 1,301,143	216	\$ 1,086,925	181
General Purpose		\$ 385,984	78	\$3,113	\$ 80,253	15	\$ 49,329	18	\$ 54,942	12	\$ 72,228	12	\$ 83,746	21	\$ 59,748	13
Other, Reefer, Naval		\$ 14,262	46			3		6	\$ -	13		6		18		15
Passenger		\$ 1,854,899	70	\$26,499	\$ 1,166	1	\$ 1,166	1	\$ -	0	\$ 60,199	5	\$ 757,439	63	\$ 1,034,929	95
Ro-Ro		\$ 446,372	97	\$4,602	\$ 58,617	16	\$ 68,026	20	\$ 90,515	24	\$ 62,514	17	\$ 77,492	20	\$ 89,208	24
Tanker		\$ 2,922,624	749	\$3,902	\$ 563,306	171	\$ 483,890	153	\$ 494,095	150	\$ 458,622	132	\$ 435,994	143	\$ 486,717	158
PSP Earned Rev Rpt	@6/30	\$ 15,924,093	2,755	\$5,780	\$ 2,587,012	572	\$ 2,338,516	560	\$ 2,331,254	522	\$ 2,351,439	495	\$ 3,086,404	606	\$ 3,229,468	602

Revenue													May-18		Jun-18	
Type of vessel	@6/30	2018	2018	2018	Jan-18		Feb-18		Mar-18		Apr-18		May-18		Jun-18	
		2018 Revenue	Moves	Avg \$/move	Revenue	Moves	Revenue	Moves	Revenue	Moves	Revenue	Moves	Revenue	Moves	Revenue	Moves
Bulker		\$ 1,580,303	621	\$2,545	\$ 247,217	104	\$ 237,832	90	\$ 268,260	97	\$ 301,937	120	\$ 271,258	112	\$ 253,799	98
Car Carrier		\$ 1,225,926	220	\$5,572	\$ 173,216	30	\$ 193,799	33	\$ 228,934	41	\$ 171,035	31	\$ 225,730	41	\$ 233,212	44
Container		\$ 6,836,650	1,188	\$5,755	\$ 1,105,464	191	\$ 1,044,454	184	\$ 1,103,605	198	\$ 1,033,697	171	\$ 1,287,097	226	\$ 1,262,333	218
General Purpose		\$ 444,418	67	\$2,795	\$ 112,873	14	\$ 119,048	17	\$ 43,212	8	\$ 52,644	8	\$ 55,817	10	\$ 60,824	10
Other, Reefer, Naval		\$ -	89			22		20		11		9		7		20
Passenger		\$ 1,590,298	182	\$8,738	\$ 4,539	3					\$ 66,525	7	\$ 591,321	77	\$ 927,913	95
Ro-Ro		\$ 403,808	107	\$3,774	\$ 66,351	15	\$ 56,149	16	\$ 73,614	20	\$ 60,535	16	\$ 78,030	22	\$ 69,129	18
Tanker		\$ 3,622,378	1,088	\$3,329	\$ 661,848	200	\$ 627,963	182	\$ 639,901	188	\$ 511,079	163	\$ 492,253	161	\$ 689,334	194
PSP Earned Rev Rpt	@6/30	\$ 15,703,781	3,565	\$4,405	\$ 2,371,508	579	\$ 2,279,245	542	\$ 2,357,526	563	\$ 2,197,452	525	\$ 3,001,506	656	\$ 3,496,544	700

Revenue													May-17		Jun-17	
Type of vessel	@6/30	2017	2017	2017	Jan-17		Feb-17		Mar-17		Apr-17		May-17		Jun-17	
		2017 Revenue	Moves	Avg \$/move	Revenue	Moves	Revenue	Moves	Revenue	Moves	Revenue	Moves	Revenue	Moves	Revenue	Moves
Bulker		\$ 1,472,091	564	\$2,610	\$ 278,216	110	\$ 265,054	93	\$ 284,837	107	\$ 257,474	99	\$ 249,825	95	\$ 136,685	60
Car Carrier		\$ 1,308,604	239	\$5,475	\$ 237,945	43	\$ 201,209	36	\$ 242,161	44	\$ 237,063	45	\$ 200,121	35	\$ 190,105	36
Container		\$ 6,881,505	1,217	\$5,654	\$ 1,263,325	220	\$ 1,161,460	209	\$ 1,184,431	215	\$ 1,155,363	203	\$ 1,055,760	184	\$ 1,061,166	186
General Purpose		\$ 385,195	71	\$2,875	\$ 63,483	11	\$ 46,409	10	\$ 91,662	18	\$ 29,025	1	\$ 91,310	27	\$ 63,306	4
Other, Reefer, Naval		\$ -	56			9		6		6		7		9		19
Passenger		\$ 1,504,936	167	\$9,012	\$ 1,150	1	\$ 1,150	1			\$ 33,054	4	\$ 619,536	72	\$ 850,046	89
Ro-Ro		\$ 424,846	114	\$3,727	\$ 68,966	17	\$ 62,405	17	\$ 76,754	21	\$ 65,280	18	\$ 65,827	18	\$ 85,614	23
Tanker		\$ 3,313,331	1,056	\$3,138	\$ 575,241	183	\$ 445,345	148	\$ 394,443	137	\$ 538,565	173	\$ 686,570	214	\$ 673,167	201
PSP Earned Rev Rpt	@6/30	\$ 15,290,508	3,491	4,380	\$ 2,488,326	594	\$ 2,183,032	520	\$ 2,274,288	548	\$ 2,315,824	550	\$ 2,968,949	654	\$ 3,060,089	625

Revenue/Assignments/RPA
January - June
2019-2017

MONTH

Year to Date

2019		Revenue minus Transp		Assignments		RPA for month		YTD Revenue		YTD Assgn		YTD RPA	
Jan	9.1%	2,587,013	590	-2.0%	4,385	11.3%							
Feb	2.6%	2,338,516	574	3.2%	4,074	-0.6%	\$ 4,925,529	5.9%	1,164	0.5%	4,232	5.4%	
Mar	-1.1%	2,331,254	530	-9.1%	4,399	8.8%	7,256,782	3.5%	1,694	-2.7%	4,284	6.4%	
Apr	7.0%	2,351,431	506	-5.1%	4,647	12.7%	9,608,214	4.4%	2,200	-3.3%	4,367	7.9%	
May	2.8%	3,086,404	613	-8.6%	5,035	12.6%	12,694,618	4.0%	2,813	-4.5%	4,513	8.9%	
Jun	-7.6%	3,229,469	611	-13.6%	5,286	6.9%	15,924,087	1.4%	3,424	-6.2%	4,651	8.2%	
2019		15,924,087	3424							(228)	@June 30		
2018													
Jan	-4.7%	2,371,508	602	-0.7%	3,939	-4.1%							
Feb	4.4%	2,279,245	556	5.1%	4,099	-0.7%	4,650,753	-0.4%	1,158	2.0%	4,016	-2.4%	
Mar	3.7%	2,357,526	583	2.3%	4,044	1.4%	7,008,279	0.9%	1,741	2.1%	4,025	-1.2%	
Apr	-5.1%	2,197,452	533	-5.7%	4,123	0.6%	9,205,731	-0.6%	2,274	0.2%	4,048	-0.8%	
May	1.1%	3,001,506	671	1.1%	4,473	0.0%	12,207,237	-0.2%	2,945	0.4%	4,145	-0.6%	
Jun	14.3%	3,496,544	707	11.2%	4,946	2.8%	15,703,781	2.7%	3,652	2.3%	4,300	0.4%	
Jul	5.7%	3,419,901	680	2.4%	5,029	3.2%	19,123,682	3.2%	4,332	2.3%	4,415	0.9%	
Aug	4.8%	3,237,698	660	0.5%	4,906	4.3%	22,361,381	3.5%	4,992	2.1%	4,479	1.4%	
Sep	7.6%	3,172,712	623	2.5%	5,093	5.0%	25,534,093	4.0%	5,616	2.1%	4,547	1.8%	
Oct	8.7%	2,563,816	584	3.5%	4,390	5.0%	28,097,909	4.4%	6,200	2.2%	4,532	2.1%	
Nov	1.4%	2,402,816	554	-7.2%	4,337	9.2%	30,500,725	4.1%	6,754	1.4%	4,516	2.7%	
Dec	3.2%	2,459,913	571	-3.1%	4,308	6.4%	32,960,638	4.1%	7,324	1.0%	4,500	3.0%	
2018		32,960,638	7324							82	@June 30		
2017													
Jan	1.8%	2,488,326	606	0.2%	4,106	1.7%							
Feb	-3.8%	2,183,032	529	-3.3%	4,127	-0.5%	4,671,358	-0.9%	1,135	-1.5%	4,116	0.6%	
Mar	-6.0%	2,273,860	570	-6.1%	3,989	0.1%	6,945,218	-2.6%	1,705	-3.1%	4,073	0.4%	
Apr	-1.5%	2,315,825	565	-3.3%	4,099	1.9%	9,261,043	-2.3%	2,270	-3.1%	4,080	0.8%	
May	-2.3%	2,968,949	664	-1.2%	4,471	-1.1%	12,229,992	-2.3%	2,934	-2.7%	4,168	0.4%	
Jun	-4.8%	3,060,089	636	-12.3%	4,811	8.5%	15,290,081	-2.8%	3,570	-4.5%	4,283	1.8%	
Jul	-2.6%	3,235,074	664	-4.3%	4,872	1.8%	18,525,155	-2.8%	4,234	-4.5%	4,375	1.8%	
Aug	-5.3%	3,089,703	657	-4.2%	4,703	-1.1%	21,614,859	-3.2%	4,891	-4.5%	4,419	1.4%	
Sep	-2.4%	2,948,218	608	-6.9%	4,849	4.9%	24,563,077	-3.1%	5,500	-4.7%	4,466	1.7%	
Oct	-8.3%	2,357,919	564	-8.6%	4,181	0.3%	26,920,996	-3.5%	6,064	-5.1%	4,439	1.6%	
Nov	-9.6%	2,370,766	597	-9.7%	3,971	0.1%	29,291,762	-4.1%	6,661	-5.5%	4,398	1.5%	
Dec	-2.5%	2,383,967	589	-3.4%	4,047	0.9%	\$ 31,675,729	-4.0%	7,249	-5.4%	4,370	1.5%	
2017	-4.0%	31,675,729	7249	-5.4%						(170)	@June 30		

PSP Source of Revenue-detail

YTD 2019, 2018, 2017

SUMMARY OF PSP
Earned Revenue Rpt
[Calendar Year](#)

	2019 1st Qtr		Jun-19	June 19 June 18	2019 2nd Qtr		2019 YTD		2018 1st Qtr		Jun-18	June 18 June 17	2018 2nd Qtr		2018 YTD		2017 1st Qtr		Jun-17	2017 2nd Qtr		2017 YTD				
	Qtr end 19/18				Qtr end 19/18		YTD Change		Qtr end 18 / 17				Qtr end 18 / 17		YTD Change		Qtr end 17 / 16			Qtr end 17 / 16		YTD Change				
--Counters & Misc Totals--																										
Seattle Assigns	449	17.5%	229	-12.9%	593	-4.5%	1,042	3.9%	382	-8.4%	263	16.9%	621	1.5%	1,003	-2.5%	417	0.5%	225	612	0.8%	1,029	0.7%			
Ship Assigns	1,694	-2.7%	611	-13.6%	1,730	-9.5%	3,424	-6.2%	1,741	2.1%	707	11.2%	1,911	2.4%	3,652	2.3%	1,705	-3.1%	636	1,866	-5.8%	3,571	-4.5%			
Pilot Boat Assigns	1,318	6.2%	485	-10.0%	1,368	-5.7%	2,686	-0.2%	1,241	1.9%	539	8.2%	1,451	4.2%	2,692	3.1%	1,218	-2.9%	498	1,393	-3.3%	2,611	-3.1%			
Tonnage Surcharge/Moves	1,654	-0.4%	602	-14.0%	1,701	-9.6%	3,355	-5.3%	1,661	-0.1%	700	12.0%	1,881	2.8%	3,542	0.8%	1,662	-3.3%	625	1,829	-6.1%	3,491	-4.8%			
+non tonnage moves							0	-100.0%	23		0		0		23		0		0		0		0			
Surcharge Revenue	\$4,274,791	6.3%	\$2,083,777	-6.1%	\$5,426,658	1.7%	\$9,701,449	3.7%	\$4,021,037	1.2%	\$2,219,302	14.9%	\$5,334,262	5.7%	\$9,355,299	3.7%	\$3,975,144	0.1%	\$1,931,955	\$5,045,826	-0.6%	\$9,020,970	-0.3%			
--Source of Revenue Breakdown--	%of Revenue								%of Revenue								%of Revenue									
LOA/Zone (*)	1,977,017	4.0%	\$798,241	-6.6%	\$2,208,842	-1.5%	\$4,185,859	25.6%	1.0%	1,900,570	-0.3%	\$854,878	11.9%	\$2,242,724	2.5%	\$4,143,294	25.5%	\$0	1,906,628	-3.3%	764,024	\$2,187,021	-3.8%	\$4,093,649	25.9%	-3.5%
Harbor Shift (*)	200,498	13.6%	48,966	-32.1%	167,910	-17.7%	368,408	2.3%	-3.2%	176,530	-26.8%	72,078	40.2%	204,143	13.4%	380,673	2.3%	(0)	241,232	-5.4%	51,421	179,973	-29.5%	421,205	2.7%	-17.5%
Transportation (**)	224,421	-22.4%	77,857	-17.5%	214,888	-16.5%	439,309	2.7%	-19.6%	289,148	19.1%	94,324	6.9%	257,330	-3.0%	546,478	3.4%	0	242,747	-6.2%	88,238	265,285	-5.3%	508,032	3.2%	-5.7%
BC Surcharge (***)	54,782	-58.7%	29,498	-22.2%	63,210	-28.6%	117,992	0.7%	-46.7%	132,741	70.3%	37,926	5.9%	88,494	-17.6%	221,235	1.4%	19.3%	77,959	5.7%	35,819	107,457	-8.9%	185,416	1.2%	-3.3%
Bridge Transit (***)	19,596	41.5%	5,649	-38.4%	20,975	-10.3%	40,571	0.2%	9.0%	13,844	-30.0%	9,175	30.3%	23,388	0.6%	37,232	0.2%	-13.5%	19,771	-18.2%	7,040	23,252	-15.2%	43,023	0.3%	-16.6%
Waterway (***)	130,796	12.1%	43,757	-19.0%	136,401	-4.4%	267,197	1.6%	3.0%	116,660	-26.2%	54,017	39.6%	142,652	8.9%	259,312	1.6%	-10.3%	158,042	-15.0%	38,684	130,986	-26.6%	289,028	1.8%	-20.7%
Tonnage Surcharge (***)	4,274,791	6.3%	2,083,777	-6.1%	5,426,658	1.7%	9,701,449	59.3%	3.7%	4,021,037	1.2%	2,219,302	14.9%	5,334,262	5.7%	9,355,299	57.6%	3.7%	3,975,144	0.1%	1,931,955	5,045,826	-0.6%	9,020,970	57.1%	-0.3%
Cancellations (***)	33,004	-8.7%	6,330	62.9%	19,289	10.2%	52,293	0.3%	-2.6%	36,165	32.2%	3,886	-32.1%	17,503	-19.2%	53,668	0.3%	9.5%	27,352	11.4%	5,726	21,649	10.6%	49,001	0.3%	11.1%
Compass Adj (***)	359	-50%	718	-50.0%	1,077	-57.1%	1,436	0.0%	-55.6%	718	0%	1,436		2,513	600.0%	3,231	0.0%	200.0%	718	-33%		359	-85.7%	1,077	0.0%	-70.0%
Standby/Sail Delay (***)	74,254	28.9%	22,859	-12.2%	86,764	27.0%	161,018	1.0%	27.9%	57,612	-17.0%	26,030	4.3%	68,298	-11.8%	125,910	0.8%	-14.3%	69,412	-21.7%	24,961	77,466	8.2%	146,878	0.9%	-8.3%
Slow Down (***)	9,608	-24.0%	16,723	-19.9%	40,561	-9.3%	50,169	0.3%	-12.5%	12,640	-13.0%	20,878	15.5%	44,716	13.3%	57,356	0.4%	6.3%	14,522	-73.2%	18,084	39,456	-9.5%	53,978	0.3%	-44.8%
Salmon Bay (***)	1,055	-58.3%	1,055	-50.0%	1,899	-18.2%	2,954	0.0%	-39.1%	2,532	1100%	2,110	233.3%	2,321	83.3%	4,853	0.0%	229%	211	0.5%	633	1,266	0.0%	1,477	0.0%	0.1%
Lk Union/Washington (***)	820	150%	492	-57.1%	820	-37.5%	1,640	0.0%	0.0%	328	100.0%	1,148	133.3%	1,312	33.3%	1,640	0.0%	42.9%	164	0.0%	492	984		1,148	0.0%	-7.6%
Sea Trials (***)	0	-100%	1,014	0.0%	2,535	150.0%	2,535	0.0%	-97.1%	86,866	2236%	1,014		1,014		87,880	0.5%	2264%	3,718	0.0%	0		3,718	0.0%	-66.2%	
Delayed Arr & Dock Delay (***)	20,842	37.9%	1,096	-75.0%	12,348	-25.1%	33,190	0.2%	5.1%	15,115	-43.7%	4,384	-44.8%	16,476	-55.1%	31,591	0.2%	-50.3%	26,852	-38.0%	7,946	36,716	34.0%	63,568	0.4%	-10.1%
Miscellaneous (***)	696	-77.2%	514	-27.6%	1,957	165.2%	2,653	0.0%	-30.0%	3,054	5354%	710		738	-90.8%	3,792	0.0%	-53.1%	56		8,036		8,092	0.1%		
Pilot Boat (***)	458,664	6.2%	168,780	-10.0%	476,064	-5.7%	934,728	5.7%	-0.2%	431,868	1.9%	187,572	8.2%	504,948	4.2%	936,816	5.8%	3.1%	423,864	-2.9%	173,304	484,416	-3.3%	908,280	5.7%	-3.1%
Total-Source Section	\$7,481,203	2.5%	\$3,307,326	-7.9%	\$8,882,198	-0.8%	\$16,363,402	100%	0.7%	\$7,297,428	1.5%	\$3,590,868	14.1%	\$8,952,832	4.0%	\$16,250,260	100%	2.9%	\$7,188,392	-2.8%	\$3,148,327	\$8,610,148	-3.1%	\$15,798,540	100%	-2.9%
-----Revenue-----																										
Mileage (LOA/Zone) (*)	2,177,515	4.8%	\$847,207	-8.6%	\$2,376,752	-2.9%	\$4,554,267	0.7%	0.7%	2,077,100	-3.3%	\$926,956	13.7%	\$2,446,867	3.4%	\$4,523,967	0.2%	0.2%	2,147,860	-3.5%	815,445	2,366,994	-6.3%	\$4,514,854		-5.0%
Transportation (**)	224,422	-22.4%	77,857	-17.5%	214,888	-16.5%	439,309		-19.6%	289,148	19.1%	94,324	6.9%	\$257,330	-3.0%	546,478	7.6%	7.6%	242,747	-6.2%	88,238	265,285	-5.3%	508,032		-5.7%
Special (***)	5,079,267	3.0%	2,382,262	-7.3%	6,290,558	0.7%	11,369,826	1.7%	1.7%	4,931,179	2.8%	2,569,588	14.5%	\$6,248,635	4.5%	11,179,814	3.8%	3.8%	4,797,785	-2.2%	2,244,644	5,977,868	-1.6%	10,775,654		-1.9%
Total -Revenue Section	\$7,481,204	2.5%	\$3,307,326	-7.9%	\$8,882,198	-0.8%	\$16,363,403	0.7%	0.7%	\$7,297,428	1.5%	\$3,590,868	14.1%	\$8,952,832	4.0%	\$16,250,260	2.9%	2.9%	\$7,188,392	-2.8%	\$3,148,327	\$8,610,148	-3.1%	\$15,798,540		-2.9%
Revenue without Transportation	\$7,256,782	3.5%	\$3,229,469		\$8,667,310		\$15,924,094	1.4%	1.4%	\$7,008,279	0.9%	\$5,079		\$4,685	1.5%	\$15,703,781	2.7%	2.7%	\$6,945,645	-2.6%		\$4,614	2.9%	\$15,290,508		-2.8%
Revenue/Assignment, w/o Transp	\$4,284	6.4%	\$5,286		\$5,010	10.1%	\$4,651	8.2%	8.2%	\$4,025	-1.2%	\$4,946		\$4,550	1.7%	\$4,300	0.4%	0.4%	\$4,074	0.5%	\$4,811	\$4,472		\$4,282		1.8%
Other Stats																										
Tonnage Surcharge Revenue	4,274,791	6.3%	\$2,083,777		\$5,426,658	1.7%	\$9,701,449	3.7%	3.7%	4,021,037	1.2%	\$2,219,302		\$5,334,262	5.7%	\$9,355,299	3.7%	3.7%	3,975,144	0.1%	\$1,931,955	\$5,045,826	-0.6%	\$9,020,970		-0.3%
Tonnage Surcharge Charge # moves	1,654	-0.4%	602		1,701	-9.6%	3,355	-5.3%	-5.3%	1,661	-0.1%	700		1,881	2.8%	3,542	1.5%	1.5%	1,662	-3.3%	625	1,829	-6.1%	3,491		-4.8%
Avg Tonnage Surcharge/Move	\$2,585	6.8%	\$3,461		\$3,190	12.5%	\$2,892	9.5%	9.5%	\$2,421	1.2%	\$3,170		\$2,836	2.8%	\$2,641	2.2%	2.2%	\$2,392	3.5%	\$3,091	\$2,759	5.8%	\$2,584		4.7%