

DOCKET No. UT-121994

Frontier Communications Petition for Competitive Classification

Exhibit 22

Competitive Offerings Sample by CLECs and Cable Companies in Washington

Frontier Communications Northwest Inc.
Sample of Residential Small Business Offers - September -October 2012

Market Areas	Carrier	Offer Type	Term Length	Service Details	Total MRC: Core HSI, Video, And/Or Voice Services Excl. Equipment	Total One-Time Charges	Bundled MRC (Where Applicable)	Bundled One-Time Charges (Where Applicable)
Bothell, Kirkland, Redmond, Everett, Mt. Vernon	Comcast	HSI/1 Voice-Line 2P Bundle	2-Yr.	Performance 20 Mbps/4 Mbps PowerBoost Cable HSI 1 Comcast Unlimited VoIP Wireline Dedicated Voice Line(s) With Unlimited Local, Nationwide LD, & Limited International Calling	\$39.99 in Month 1, \$105.90 in Month 13, \$105.90 Regular MRC	\$34.99	2-Yr.: \$39.99 Promo. MRC in Months 1-12 2-Yr.: \$59.99 Promo. MRC in Months 13-24 2-Yr.: \$105.90 Regular MRC	2-Yr.: \$34.99 Regular One-Time Charge
Bothell, Kirkland, Redmond, Everett, Mt. Vernon	Comcast	HSI/Video/1 Voice-Line 3P Bundle	2-Yr.	Performance 20 Mbps/4 Mbps PowerBoost Cable HSI Digital Starter Cable (QAM/CATV) With 80 Local Broadcast, Basic Cable, & Premium Movie Channels, 46 Music Choice Channels, SHOWTIME 1 Comcast Unlimited VoIP Wireline Dedicated Voice Line(s) With Unlimited Local, Nationwide LD, & Limited International Calling	\$89.00 in Month 1, \$159.94 in Month 13, \$159.94 Regular MRC	\$34.99	2-Yr.: \$89.00 Promo. MRC in Months 1-12 2-Yr.: \$119.99 Promo. MRC in Months 13-24 2-Yr.: \$139.95 Regular MRC	2-Yr.: \$34.99 Regular One-Time Charge
Bothell, Kirkland, Redmond, Everett, Mt. Vernon	Comcast	Standalone Voice	MTM	1 Comcast Unlimited VoIP Wireline Dedicated Voice Line(s) With Unlimited Local, Nationwide LD, & Limited International Calling	\$29.99 in Month 1, \$44.95 in Month 13, \$44.95 Regular MRC	\$34.99		
Wenatchee	Charter Communications	HSI/1 Voice-Line 2P Bundle	MTM	Internet Plus 30 Mbps/4 Mbps Cable HSI 1 VoIP Wireline Dedicated Voice Line(s) With Unlimited Local, Nationwide LD, & Limited International Calling	\$58.98 in Month 1, \$69.98 in Month 13, \$69.98 Regular MRC ↑	\$19.99	MTM: \$58.98 Promo. MRC in Months 1-12 MTM: \$69.98 Regular MRC Δ	MTM: \$19.99 Regular One-Time Charge
Wenatchee	Charter Communications	HSI/Video/1 Voice-Line 3P Bundle	MTM	Internet Plus 30 Mbps/4 Mbps Cable HSI TV in HD Cable (QAM/CATV) With 125 Local Broadcast & Expanded Cable Channels, 45 Music Choice Channels 1 VoIP Wireline Dedicated Voice Line(s) With Unlimited Local, Nationwide LD, & Limited International Calling	\$89.97 in Month 1, \$129.97 in Month 13, \$129.97 Regular MRC	\$19.99	MTM: \$89.97 Promo. MRC in Months 1-12 MTM: \$109.97 Promo. MRC in Months 13-24 MTM: \$129.97 Regular MRC	MTM: \$19.99 Regular One-Time Charge
Wenatchee	Charter Communications	Standalone Voice	MTM	1 VoIP Wireline Dedicated Voice Line(s) With Unlimited Local, Nationwide LD, & Limited International Calling	\$19.99 in Month 1, \$19.99 in Month 13, \$19.99 Regular MRC	\$0.00		
Wenatchee	LocalTel Communications	HSI/1 Voice-Line 2P Bundle	MTM	25 Mbps/2 Mbps Fiber FTTP HSI 1 Life-Line VoIP Wireline Dedicated Voice Line(s) With Unlimited Local, Nationwide LD, & Limited International Calling	\$48.29 in Month 1, \$48.29 in Month 13, \$48.29 Regular MRC	\$69.00	MTM: \$48.29 Regular MRC	MTM: \$69.00 Regular One-Time Charge

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Bothell, Kirkland, Redmond, Everett, Mt. Vernon	Comcast	HSI/1 Voice-Line 2P Bundle	2-Yr.	Performance 20 Mbps/4 Mbps PowerBoost Cable HSI 1 Comcast Unlimited VoIP Wireline Dedicated Voice Line(s) With Unlimited Local, Nationwide LD, & Limited International Calling	\$39.99 in Month 1, \$105.90 in Month 13, \$105.90 Regular MRC	\$34.99	2-Yr.: \$39.99 Promo. MRC in Months 1-12 2-Yr.: \$59.99 Promo. MRC in Months 13-24 2-Yr.: \$105.90 Regular MRC	2-Yr.: \$34.99 Regular One-Time Charge
Wenatchee	LocalTel Communications	HSI/Video/1 Voice-Line 3P Bundle	MTM	25 Mbps/2 Mbps Fiber FTTP HSI Expanded Cable (QAM/CATV) With 117 Local Broadcast & Expanded Cable Channels, 55 Music Choice Channels 1 Life-Line VoIP Wireline Dedicated Voice Line(s) With Unlimited Local, Nationwide LD, & Limited International Calling	\$105.83 in Month 1, \$105.83 in Month 13, \$105.83 Regular MRC	\$99.00	MTM: \$105.83 Regular MRC	MTM: \$99.00 Regular One-Time Charge
Wenatchee	LocalTel Communications	Standalone Voice	MTM	1 Life-Line VoIP Wireline Dedicated Voice Line(s) With Unlimited Local, Nationwide LD, & Limited International Calling	\$33.17 in Month 1, \$33.17 in Month 13, \$33.17 Regular MRC	\$29.00		
Bothell, Kirkland, Redmond, Everett, Mt. Vernon	Wave Broadband	HSI/1 Voice-Line 2P Bundle	MTM	High Speed 10 10 Mbps/1 Mbps Cable HSI 1 Unlimited WavePhone VoIP Wireline Dedicated Voice Line(s) With Unlimited Local, Nationwide LD, & Limited International Calling	\$59.95 in Month 1, \$89.99 in Month 13, \$89.99 Regular MRC	\$0.00	MTM: \$59.95 Promo. MRC in Months 1-12 MTM: \$89.99 Regular MRC	MTM: \$0.00 Regular One-Time Charge
Bothell, Kirkland, Redmond, Everett, Mt. Vernon	Wave Broadband	HSI/Video/1 Voice-Line 3P Bundle	MTM	High Speed 10 10 Mbps/1 Mbps Cable HSI Enhanced Basic Cable (QAM/CATV) With 61 Local Broadcast & Basic Cable Channels, 47 Music Choice Channels 1 Unlimited WavePhone VoIP Wireline Dedicated Voice Line(s) With Unlimited Local, Nationwide LD, & Limited International Calling	\$89.00 in Month 1, \$129.00 in Month 13, \$129.00 Regular MRC	\$0.00	MTM: \$89.00 Promo. MRC in Months 1-12 MTM: \$129.00 Regular MRC	MTM: \$0.00 Regular One-Time Charge
Bothell, Kirkland, Redmond, Everett, Mt. Vernon	Wave Broadband	HSI/Video/1 Voice-Line 3P Bundle	MTM	High Speed 3 3 Mbps/512 kbps Cable HSI Enhanced Basic Cable (QAM/CATV) With 61 Local Broadcast & Basic Cable Channels, 47 Music Choice Channels 1 Regional WavePhone VoIP Wireline Dedicated Voice Line(s) With Unlimited Local In-State InterLATA Calling	\$109.00 in Month 1, \$109.00 in Month 13, \$109.00 Regular MRC	\$0.00	MTM: \$109.00 Regular MRC	MTM: \$0.00 Regular One-Time Charge
Bothell, Kirkland, Redmond, Everett, Mt. Vernon	Wave Broadband	Standalone Voice	MTM	1 Unlimited WavePhone VoIP Wireline Dedicated Voice Line(s) With Unlimited Local, Nationwide LD, & Limited International Calling	\$29.95 in Month 1, \$44.95 in Month 13, \$44.95 Regular MRC	\$29.95		

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Bothell, Kirkland, Redmond, Everett, Mt. Vernon	Comcast	HSI/1 Voice-Line 2P Bundle	2-Yr.	Performance 20 Mbps/4 Mbps PowerBoost Cable HSI 1 Comcast Unlimited VoIP Wireline Dedicated Voice Line(s) With Unlimited Local, Nationwide LD, & Limited International Calling	\$39.99 in Month 1, \$105.90 in Month 13, \$105.90 Regular MRC	\$34.99	2-Yr.: \$39.99 Promo. MRC in Months 1-12 2-Yr.: \$59.99 Promo. MRC in Months 13-24 2-Yr.: \$105.90 Regular MRC	2-Yr.: \$34.99 Regular One-Time Charge
Bothell, Kirkland, Redmond	Wave Broadband (Broadstripe)	HSI/1 Voice-Line 2P Bundle	MTM	High Speed 10 10 Mbps/1 Mbps Cable HSI 1 VoIP Wireline Dedicated Voice Line(s) With Unlimited Local, Nationwide LD, & Limited International Calling	\$79.90 in Month 1, \$79.90 in Month 13, \$79.90 Regular MRC	\$0.00		
Bothell, Kirkland, Redmond	Wave Broadband (Broadstripe)	HSI/Video/1 Voice-Line 3P Bundle	MTM	High Speed 10 10 Mbps/1 Mbps Cable HSI Expanded Basic Digital Cable (QAM/CATV) With 124 Local Broadcast & Expanded Cable Channels, 46 Music Choice Channels 1 VoIP Wireline Dedicated Voice Line(s) With Unlimited Local, Nationwide LD, & Limited International Calling	\$129.00 in Month 1, \$129.00 in Month 13, \$129.00 Regular MRC	\$0.00	MTM: \$129.00 Regular MRC	MTM: \$0.00 Regular One-Time Charge
Bothell, Kirkland, Redmond	Wave Broadband (Broadstripe)	Standalone Voice	MTM	1 VoIP Wireline Dedicated Voice Line(s) With Unlimited Local, Nationwide LD, & Limited International Calling	\$44.95 in Month 1, \$44.95 in Month 13, \$44.95 Regular MRC	\$89.90		

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Market Areas	Carrier	Offer Type	Term Length	Service Details	Total MRC: Core HSI, Video, And/Or Voice Services Excl. Equipment	Total One-Time Charges	Bundled MRC (Where Applicable)	Bundled One-Time Charges (Where Applicable)
Wenatchee	Charter Business	HSI/1 Voice-Line 2P Bundle	1-Yr.	Essentials30 30 Mbps/4 Mbps Cable HSI 1 VoIP Wireline Dedicated Voice Line(s) With Unlimited Local & Nationwide LD Calling	\$129.00 in Month 1, \$147.99 in Month 13, \$147.99 Regular MRC ↑	\$148.00	1-Yr.: \$129.00 Promo. MRC in Months 1-12 1-Yr.: \$147.99 Regular MRC Δ	1-Yr.: \$99.00 Regular One-Time Charge Δ
Wenatchee	Charter Business	HSI/2 Voice-Line 2P Bundle	1-Yr.	Essentials30 30 Mbps/4 Mbps Cable HSI 2 VoIP Wireline Dedicated Voice Line(s) With Unlimited Local & Nationwide LD Calling	\$164.00 in Month 1, \$183.99 in Month 13, \$183.99 Regular MRC ↑	\$49.00	1-Yr.: \$164.00 Promo. MRC in Months 1-12 1-Yr.: \$183.99 Regular MRC Δ	1-Yr.: \$0.00 Promo. One-Time Charge 1-Yr.: \$99.00 Regular One-Time Charge Δ
Wenatchee	Charter Business	HSI/4 Voice-Line 2P Bundle	1-Yr.	Essentials20 20 Mbps/3 Mbps Cable HSI ↓ 4 VoIP Wireline Dedicated Voice Line(s) With Unlimited Local IntraLATA Calling	\$143.95 in Month 1, \$143.95 in Month 13, \$143.95 Regular MRC ↓	\$199.00		
Wenatchee	Charter Business	HSI/Video/1 Voice-Line 3P Bundle	1-Yr.	Essentials30 30 Mbps/4 Mbps Cable HSI Basic Private View Cable (QAM/CATV) With 2-21 Local Broadcast Channels 1 VoIP Wireline Dedicated Voice Line(s) With Unlimited Local & Nationwide LD Calling	\$160.49 in Month 1, \$179.48 in Month 13, \$179.48 Regular MRC ↑	\$148.00	1-Yr.: \$160.49 Promo. MRC in Months 1-12 1-Yr.: \$179.48 Regular MRC Δ	1-Yr.: \$99.00 Regular One-Time Charge Δ
Wenatchee	Charter Business	HSI/Video/2 Voice-Line 3P Bundle	1-Yr.	Essentials30 30 Mbps/4 Mbps Cable HSI Basic Private View Cable (QAM/CATV) With 2-21 Local Broadcast Channels 2 VoIP Wireline Dedicated Voice Line(s) With Unlimited Local & Nationwide LD Calling	\$166.49 in Month 1, \$215.48 in Month 13, \$215.48 Regular MRC ↑	\$49.00	1-Yr.: \$166.49 Promo. MRC in Months 1-12 1-Yr.: \$215.48 Regular MRC Δ	1-Yr.: \$0.00 Promo. One-Time Charge 1-Yr.: \$99.00 Regular One-Time Charge Δ
Wenatchee	Charter Business	HSI/Video/4 Voice-Line 3P Bundle	1-Yr.	Essentials30 30 Mbps/4 Mbps Cable HSI Basic Private View Cable (QAM/CATV) With 2-21 Local Broadcast Channels 4 VoIP Wireline Dedicated Voice Line(s) With Unlimited Local & Nationwide LD Calling	\$261.40 in Month 1, \$261.40 in Month 13, \$261.40 Regular MRC ↓	\$99.00		
Wenatchee	Charter Business	Standalone Voice	1-Yr.	1 VoIP Wireline Dedicated Voice Line(s) With Unlimited Local & Nationwide LD Calling	\$39.96 in Month 1, \$39.96 in Month 13, \$39.96 Regular MRC ↑	\$50.00		
Bothell, Kirkland, Redmond, Everett, Mt. Vernon	Comcast Business Class	HSI/1 Voice-Line 2P Bundle	3-Yr.	Standard 12 Mbps/2 Mbps Cable HSI 1 VoIP Wireline Dedicated Voice Line(s) With Unlimited Local, Nationwide LD, & Limited International Calling	\$89.90 in Month 1, \$89.90 in Month 13, \$89.90 Regular MRC	\$24.95	1-Yr.: \$99.00 Regular MRC 2-Yr.: \$89.90 Regular MRC 3-Yr.: \$89.90 Regular MRC	1-Yr.: \$199.00 Regular One-Time Charge 2-Yr.: \$0.00 Promo. One-Time Charge 2-Yr.: \$99.00 Regular One-Time Charge 3-Yr.: \$0.00 Promo. One-Time Charge 3-Yr.: \$49.00 Regular One-Time Charge
Bothell, Kirkland, Redmond, Everett, Mt. Vernon	Comcast Business Class	HSI/1 Voice-Line 2P Bundle	3-Yr.	Basic Connect 1.5 Mbps/512 kbps Cable HSI ↓ 1 VoIP Wireline Dedicated Voice Line(s) With Unlimited Local, Nationwide LD, & Limited International Calling	\$59.90 in Month 1, \$59.90 in Month 13, \$59.90 Regular MRC	\$24.95	1-Yr.: \$0.00 Regular MRC 2-Yr.: \$0.00 Regular MRC 3-Yr.: \$0.00 Regular MRC	1-Yr.: \$199.00 Regular One-Time Charge 2-Yr.: \$0.00 Promo. One-Time Charge 2-Yr.: \$99.00 Regular One-Time Charge 3-Yr.: \$0.00 Promo. One-Time Charge 3-Yr.: \$49.00 Regular One-Time Charge

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Wenatchee	Charter Business	HSI/1 Voice-Line 2P Bundle	1-Yr.	Essentials30 30 Mbps/4 Mbps Cable HSI 1 VoIP Wireline Dedicated Voice Line(s) With Unlimited Local & Nationwide LD Calling	\$129.00 in Month 1, \$147.99 in Month 13, \$147.99 Regular MRC ↑	\$148.00	1-Yr.: \$129.00 Promo. MRC in Months 1-12 1-Yr.: \$147.99 Regular MRC Δ	1-Yr.: \$99.00 Regular One-Time Charge Δ
Bothell, Kirkland, Redmond, Everett, Mt. Vernon	Comcast Business Class	HSI/2 Voice-Line 2P Bundle	3-Yr.	Premium 22 Mbps/5 Mbps Cable HSI 2 VoIP Wireline Dedicated Voice Line(s) With Unlimited Local, Nationwide LD, & Limited International Calling	\$159.00 in Month 1, \$159.00 in Month 13, \$159.00 Regular MRC	\$49.90	1-Yr.: \$159.00 Regular MRC 2-Yr.: \$159.00 Regular MRC 3-Yr.: \$159.00 Regular MRC	1-Yr.: \$199.00 Regular One-Time Charge 2-Yr.: \$0.00 Promo. One-Time Charge 2-Yr.: \$99.00 Regular One-Time Charge 3-Yr.: \$0.00 Promo. One-Time Charge 3-Yr.: \$49.00 Regular One-Time Charge
Bothell, Kirkland, Redmond, Everett, Mt. Vernon	Comcast Business Class	HSI/2 Voice-Line 2P Bundle	3-Yr.	Starter 12 Mbps/2 Mbps Cable HSI 2 VoIP Wireline Dedicated Voice Line(s) With Unlimited Local, Nationwide LD, & Limited International Calling	\$99.85 in Month 1, \$119.85 in Month 13, \$119.85 Regular MRC	\$49.90	1-Yr.: \$0.00 Regular MRC 2-Yr.: \$0.00 Regular MRC 3-Yr.: \$0.00 Regular MRC	1-Yr.: \$199.00 Regular One-Time Charge 2-Yr.: \$0.00 Promo. One-Time Charge 2-Yr.: \$99.00 Regular One-Time Charge 3-Yr.: \$0.00 Promo. One-Time Charge 3-Yr.: \$49.00 Regular One-Time Charge
Bothell, Kirkland, Redmond, Everett, Mt. Vernon	Comcast Business Class	HSI/2 Voice-Line 2P Bundle	3-Yr.	Deluxe 50 Mbps/10 Mbps Cable HSI 2 VoIP Wireline Dedicated Voice Line(s) With Unlimited Local, Nationwide LD, & Limited International Calling	\$249.00 in Month 1, \$249.00 in Month 13, \$249.00 Regular MRC	\$49.90	1-Yr.: \$249.00 Regular MRC 2-Yr.: \$249.00 Regular MRC 3-Yr.: \$249.00 Regular MRC	1-Yr.: \$199.00 Regular One-Time Charge 2-Yr.: \$0.00 Promo. One-Time Charge 2-Yr.: \$99.00 Regular One-Time Charge 3-Yr.: \$0.00 Promo. One-Time Charge 3-Yr.: \$49.00 Regular One-Time Charge
Bothell, Kirkland, Redmond, Everett, Mt. Vernon	Comcast Business Class	HSI/2 Voice-Line 2P Bundle	3-Yr.	Deluxe 100 100 Mbps/10 Mbps Cable HSI 2 VoIP Wireline Dedicated Voice Line(s) With Unlimited Local, Nationwide LD, & Limited International Calling	\$429.00 in Month 1, \$429.00 in Month 13, \$429.00 Regular MRC	\$49.90	1-Yr.: \$429.00 Regular MRC 2-Yr.: \$429.00 Regular MRC 3-Yr.: \$429.00 Regular MRC	1-Yr.: \$199.00 Regular One-Time Charge 2-Yr.: \$0.00 Promo. One-Time Charge 2-Yr.: \$99.00 Regular One-Time Charge 3-Yr.: \$0.00 Promo. One-Time Charge 3-Yr.: \$49.00 Regular One-Time Charge
Bothell, Kirkland, Redmond, Everett, Mt. Vernon	Comcast Business Class	HSI/4 Voice-Line 2P Bundle	3-Yr.	Standard 12 Mbps/2 Mbps Cable HSI 4 VoIP Wireline Dedicated Voice Line(s) With Unlimited Local, Nationwide LD, & Limited International Calling	\$164.75 in Month 1, \$164.75 in Month 13, \$164.75 Regular MRC	\$99.80	1-Yr.: \$99.00 Regular MRC 2-Yr.: \$89.90 Regular MRC 3-Yr.: \$89.90 Regular MRC	1-Yr.: \$199.00 Regular One-Time Charge 2-Yr.: \$0.00 Promo. One-Time Charge 2-Yr.: \$99.00 Regular One-Time Charge 3-Yr.: \$0.00 Promo. One-Time Charge 3-Yr.: \$49.00 Regular One-Time Charge
Bothell, Kirkland, Redmond, Everett, Mt. Vernon	Comcast Business Class	Standalone Voice	2-Yr.	1 VoIP Wireline Dedicated Voice Line(s) With Unlimited Local, Nationwide LD, & Limited International Calling	\$29.95 in Month 1, \$29.95 in Month 13, \$29.95 Regular MRC	\$24.95		
Bothell, Kirkland, Redmond, Everett, Mt. Vernon	Integra Telecom	HSI/1 Voice-Line 2P Bundle	3-Yr.	20 Mbps/2 Mbps DSL HSI 1 SIP Solutions VoIP Wireline Dedicated Voice Line(s) With Measured Local IntraLATA Calling	\$99.00 in Month 1, \$99.00 in Month 13, \$99.00 Regular MRC	\$99.00	3-Yr.: \$99.00 Regular MRC	3-Yr.: \$99.00 Regular One-Time Charge

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Wenatchee	Charter Business	HSI/1 Voice-Line 2P Bundle	1-Yr.	Essentials30 30 Mbps/4 Mbps Cable HSI 1 VoIP Wireline Dedicated Voice Line(s) With Unlimited Local & Nationwide LD Calling	\$129.00 in Month 1, \$147.99 in Month 13, \$147.99 Regular MRC ↑	\$148.00	1-Yr.: \$129.00 Promo. MRC in Months 1-12 1-Yr.: \$147.99 Regular MRC Δ	1-Yr.: \$99.00 Regular One-Time Charge Δ
Bothell, Kirkland, Redmond, Everett, Mt. Vernon	Integra Telecom	HSI/1 Voice-Line 2P Bundle	3-Yr.	Express 512 kbps/512 kbps DSL HSI 1 Basic Business Line VoIP Wireline Dedicated Voice Line(s) With Measured Local IntraLATA Calling	\$44.94 in Month 1, \$44.94 in Month 13, \$44.94 Regular MRC	\$144.00		
Bothell, Kirkland, Redmond, Everett, Mt. Vernon	Integra Telecom	HSI/2 Voice-Line 2P Bundle	3-Yr.	20 Mbps/2 Mbps DSL HSI 2 SIP Solutions VoIP Wireline Dedicated Voice Line(s) With Measured Local IntraLATA Calling	\$129.00 in Month 1, \$129.00 in Month 13, \$129.00 Regular MRC	\$99.00	3-Yr.: \$129.00 Regular MRC	3-Yr.: \$99.00 Regular One-Time Charge
Bothell, Kirkland, Redmond, Everett, Mt. Vernon	Integra Telecom	HSI/4 Voice-Line 2P Bundle	3-Yr.	1.5 Mbps/1.5 Mbps T1 DIA 4 SIP Solutions VoIP Wireline Dedicated Voice Line(s) With Measured Local IntraLATA Calling	\$299.00 in Month 1, \$299.00 in Month 13, \$299.00 Regular MRC	\$250.00	3-Yr.: \$299.00 Regular MRC	3-Yr.: \$250.00 Regular One-Time Charge
Bothell, Kirkland, Redmond, Everett, Mt. Vernon	Integra Telecom	Standalone Voice	3-Yr.	1 Basic Business Line POTS Voice Line(s) With Measured Local IntraLATA Calling	\$19.99 in Month 1, \$19.99 in Month 13, \$19.99 Regular MRC ↑	\$45.00		
Wenatchee	LocalTel Communications	HSI/1 Voice-Line 2P Bundle	MTM	A25 25 Mbps/2 Mbps Fiber FTTP HSI 1 Fiber Voice VoIP Wireline Dedicated Voice Line(s) With Unlimited Local IntraLATA Calling	\$57.90 in Month 1, \$57.90 in Month 13, \$57.90 Regular MRC	\$99.00		
Wenatchee	LocalTel Communications	HSI/2 Voice-Line 2P Bundle	MTM	A25 25 Mbps/2 Mbps Fiber FTTP HSI 2 Fiber Voice VoIP Wireline Dedicated Voice Line(s) With Unlimited Local IntraLATA Calling	\$77.85 in Month 1, \$77.85 in Month 13, \$77.85 Regular MRC	\$99.00		
Wenatchee	LocalTel Communications	HSI/4 Voice-Line 2P Bundle	MTM	A25 25 Mbps/2 Mbps Fiber FTTP HSI 4 Fiber Voice VoIP Wireline Dedicated Voice Line(s) With Unlimited Local IntraLATA Calling	\$117.75 in Month 1, \$117.75 in Month 13, \$117.75 Regular MRC	\$99.00		
Wenatchee	LocalTel Communications	HSI/Video/1 Voice-Line 3P Bundle	MTM	A25 25 Mbps/2 Mbps Fiber FTTP HSI Standard Cable (QAM/CATV) With 2-77 Local Broadcast & Basic Cable Channels 1 Fiber Voice VoIP Wireline Dedicated Voice Line(s) With Unlimited Local IntraLATA Calling	\$113.86 in Month 1, \$113.86 in Month 13, \$113.86 Regular MRC	\$99.00		

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Wenatchee	Charter Business	HSI/1 Voice-Line 2P Bundle	1-Yr.	Essentials30 30 Mbps/4 Mbps Cable HSI 1 VoIP Wireline Dedicated Voice Line(s) With Unlimited Local & Nationwide LD Calling	\$129.00 in Month 1, \$147.99 in Month 13, \$147.99 Regular MRC ↑	\$148.00	1-Yr.: \$129.00 Promo. MRC in Months 1-12 1-Yr.: \$147.99 Regular MRC Δ	1-Yr.: \$99.00 Regular One-Time Charge Δ
Wenatchee	LocalTel Communications	HSI/Video/2 Voice- Line 3P Bundle	MTM	A25 25 Mbps/2 Mbps Fiber FTTP HSI Standard Cable (QAM/CATV) With 2-77 Local Broadcast & Basic Cable Channels 2 Fiber Voice VoIP Wireline Dedicated Voice Line(s) With Unlimited Local IntraLATA Calling	\$133.81 in Month 1, \$133.81 in Month 13, \$133.81 Regular MRC	\$99.00		
Wenatchee	LocalTel Communications	HSI/Video/4 Voice- Line 3P Bundle	MTM	A25 25 Mbps/2 Mbps Fiber FTTP HSI Standard Cable (QAM/CATV) With 2-77 Local Broadcast & Basic Cable Channels 4 Fiber Voice VoIP Wireline Dedicated Voice Line(s) With Unlimited Local IntraLATA Calling	\$173.71 in Month 1, \$173.71 in Month 13, \$173.71 Regular MRC	\$99.00		
Wenatchee	LocalTel Communications	Standalone Voice	MTM	1 Fiber Voice VoIP Wireline Dedicated Voice Line(s) With Unlimited Local IntraLATA Calling	\$19.95 in Month 1, \$19.95 in Month 13, \$19.95 Regular MRC	\$99.00		
Everett, Mt. Vernon	Wave Broadband	HSI/1 Voice-Line 2P Bundle	MTM	High Speed 3 3 Mbps/768 kbps Cable HSI 1 VoIP Wireline Dedicated Voice Line(s) With Unlimited Local, Nationwide LD, & Limited International Calling	\$84.90 in Month 1, \$84.90 in Month 13, \$84.90 Regular MRC	\$99.95	MTM: \$0.00 Regular MRC	MTM: \$99.95 Regular One-Time Charge
Everett, Mt. Vernon	Wave Broadband	HSI/2 Voice-Line 2P Bundle	MTM	High Speed 3 3 Mbps/768 kbps Cable HSI 2 VoIP Wireline Dedicated Voice Line(s) With Unlimited Local, Nationwide LD, & Limited International Calling	\$114.85 in Month 1, \$114.85 in Month 13, \$114.85 Regular MRC	\$99.95	MTM: \$0.00 Regular MRC	MTM: \$99.95 Regular One-Time Charge
Everett, Mt. Vernon	Wave Broadband	HSI/4 Voice-Line 2P Bundle	MTM	High Speed 3 3 Mbps/768 kbps Cable HSI 4 VoIP Wireline Dedicated Voice Line(s) With Unlimited Local, Nationwide LD, & Limited International Calling	\$174.75 in Month 1, \$174.75 in Month 13, \$174.75 Regular MRC	\$99.95	MTM: \$0.00 Regular MRC	MTM: \$99.95 Regular One-Time Charge
Everett, Mt. Vernon	Wave Broadband	HSI/Video/1 Voice- Line 3P Bundle	MTM	High Speed 3 3 Mbps/768 kbps Cable HSI Cable (QAM/CATV) With 45 Local Broadcast & Basic Cable Channels 1 VoIP Wireline Dedicated Voice Line(s) With Unlimited Local, Nationwide LD, & Limited International Calling	\$97.85 in Month 1, \$97.85 in Month 13, \$97.85 Regular MRC	\$99.95	MTM: \$0.00 Regular MRC	MTM: \$99.95 Regular One-Time Charge
Everett, Mt. Vernon	Wave Broadband	HSI/Video/2 Voice- Line 3P Bundle	MTM	High Speed 3 3 Mbps/768 kbps Cable HSI Cable (QAM/CATV) With 45 Local Broadcast & Basic Cable Channels 2 VoIP Wireline Dedicated Voice Line(s) With Unlimited Local, Nationwide LD, & Limited International Calling	\$127.80 in Month 1, \$127.80 in Month 13, \$127.80 Regular MRC	\$99.95	MTM: \$0.00 Regular MRC	MTM: \$99.95 Regular One-Time Charge
Everett, Mt. Vernon	Wave Broadband	HSI/Video/4 Voice- Line 3P Bundle	MTM	High Speed 3 3 Mbps/768 kbps Cable HSI Cable (QAM/CATV) With 45 Local Broadcast & Basic Cable Channels 4 VoIP Wireline Dedicated Voice Line(s) With Unlimited Local, Nationwide LD, & Limited International Calling	\$187.70 in Month 1, \$187.70 in Month 13, \$187.70 Regular MRC	\$99.95	MTM: \$0.00 Regular MRC	MTM: \$99.95 Regular One-Time Charge

Sample of Residential Small Business Offers - September -October 2012

Market Areas	Carrier	Offer Type	Term Length	Service Details	Total MRC: Core HSI, Video, And/Or Voice Services Excl. Equipment	Total One-Time Charges	Bundled MRC (Where Applicable)	Bundled One-Time Charges (Where Applicable)
Wenatchee	Charter Business	HSI/1 Voice-Line 2P Bundle	1-Yr.	Essentials30 30 Mbps/4 Mbps Cable HSI 1 VoIP Wireline Dedicated Voice Line(s) With Unlimited Local & Nationwide LD Calling	\$129.00 in Month 1, \$147.99 in Month 13, \$147.99 Regular MRC ↑	\$148.00	1-Yr.: \$129.00 Promo. MRC in Months 1-12 1-Yr.: \$147.99 Regular MRC Δ	1-Yr.: \$99.00 Regular One-Time Charge Δ
Everett, Mt. Vernon	Wave Broadband	Standalone Voice	MTM	1 VoIP Wireline Dedicated Voice Line(s) With Unlimited Local, Nationwide LD, & Limited International Calling	\$49.95 in Month 1, \$49.95 in Month 13, \$49.95 Regular MRC	\$59.95		