

1 \$4.00 per share, totals \$280 million in loss potential to employees should QCII go
2 bankrupt, not \$12 million.

3 **Q. YOU STATED THAT STAFF'S PROPOSAL FOR THE AMOUNT AND**
4 **DISPOSITION OF THE PROCEEDS FROM A SALE, SHOULD THE**
5 **COMMISSION APPROVE QWEST'S PETITION, SIGNIFICANTLY**
6 **INCREASES QWEST'S FINANCIAL EXPOSURE BY CREATING**
7 **PHANTOM GAIN LIABILITY AND REQUIRING THAT ALL**
8 **PROCEEDS BE PAID INTO A REGULATORY FUND. PLEASE**
9 **EXPLAIN WHAT YOU MEAN.**

10 A. Simply put, Staff's proposal fabricates gain for which there is no corresponding
11 sale proceeds. On a total company basis, Staff proposes that a BEGIN QWEST
12 CONFIDENTIAL *****¹¹ END QWEST CONFIDENTIAL sales price be
13 used when the total proceeds of the sale are actually approximately \$7.05
14 billion. BEGIN QWEST CONFIDENTIAL ¹² END QWEST CONFIDENTIAL
15 Although Qwest witness Taylor provides testimony that rebuts the rationale for
16 this phantom sales price increase, Staff's proposal to increase a financially
17 strapped company's net payment liability by BEGIN QWEST CONFIDENTIAL
18 ***** END QWEST CONFIDENTIAL needs to be questioned in light of
19 the public interest standard. There is no question that obligating QC to set aside
20 purely fabricated, phantom gains for ratepayers dramatically increases Qwest's
21 financial exposure, even if the sale is consummated. And, as if the phantom gain
22 were not enough, Staff proposes that Washington's share of their recommended
23 sales proceeds be paid into some type

¹¹ See Selwyn Exhibit LLS-24C.

¹² BEGIN QWEST CONFIDENTIAL ***** END QWEST CONFIDENTIAL