Selected Comparatives Summary

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					Apr to prev		compared to previous
PSP 2018	January	February	March	April	Apr	4 mo to date	year
Tariff Revenue-Trans	\$2,371,509	\$2,279,245	\$2,357,526	\$2,197,452	-5.1%	\$9,205,732	-0.6%
RPA-Revenue per Assign	\$3,939	\$4,099	\$4,044	\$4,123	0.6%	\$4,049	-0.7%
# of licensed pilots <u>w/o Pres</u>	50	50	50	50		50	
Average Assgn/pilot on rotation	12.30	11.35	11.90	10.88		11.61	
# pilots with < 6 jobs (+1=Pres)	3+1	2+1	5+1	8+1			
Assignments Assignment change	602	556	583	533	-5.7% 68.4%	2274	0.2%
Assignment change Moves	-4 579	27 542	13 563	-32 525	-4.5%	4 2209	-0.1%
Moves change	-15	22	15	-25	8.7%	-3	-0.1%
Cancellations	23	14	20	8	-46.7%	65	12.1%
Tonnage Revenue	\$1,364,136	\$1,306,390	\$1,350,510	\$1,278,904	-2.0%	\$5,299,940	0.4%
Tonnage Revenue per Move	\$2,356	\$1,506,590	\$1,350,510	\$1,278,904	2.7%	\$2,399	0.4%
Gross Tonnage Moved	27,962,363	26,106,585	27,303,886	25,704,844	-7.6%	\$107,077,678	-5.9%
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PSP 2017	January	February	March	April	Apr to prev Apr	4 mo to date	compared to previous year
Tariff Revenue-Trans	\$2,488,326	\$2,183,031	\$2,273,861	\$2,315,825	-1.5%	\$9,261,043	-2.3%
RPA-Revenue per Assign	\$4,106	\$4,127	\$3,989	\$4,099	1.9%	\$4,080	-74.8%
# of licensed pilots w/o Pres	51	51	51	51			
Average Assgn/pilot on rotation	11.88	10.37	11.18	11.08		11.13	
# pilots with < 6 jobs (+1=Pres)	2+1	5+1	3+1	5+1			
Assignments	606	529	570	565	-3.3%	2270	-3.1%
Assignment change	1	-18	-37	-19	5.570	-73	5.170
Moves	594	520	548	550	-4.0%		-3.4%
Moves change	5	-18	-43	-23	-4.0%	2212 -79	-3,470
Cancellations	12	9	22	-25	36.4%	58	11.5%
Tonnage Revenue	\$1,456,699	\$1,256,480	\$1,261,965	\$1,305,187	-1.3%	\$5,280,331	-0.2%
Tonnage Revenue per Move	\$2,452	\$2,416	\$2,303	\$2,373	2.8%	\$9,545	3.2%
Gross Tonnage Moved	31,303,842	27,225;601	27,446,553	27,831,924	-2.9%	\$113,807,920	-1.7%
Gross Tonnage Moved PSP 2016	31,303,842 January	27,225;601 February		27,831,924 April			
			27,446,553		-2.9% Apr to	\$113,807,920	-1.7% to previous
PSP 2016	January	February	27,446,553 March	April	-2.9% Apr to prev Apr	\$113,807,920	-1.7% to previous year
PSP 2016 Tariff Revenue-Trans	January \$2,443,846	February \$2,269,624	27,446,553 March \$2,419,887	April \$2,350,195	-2.9% Apr to prev Apr 9.2%	\$113,807,920 4 mo to date \$9,483,552	-1.7% to previous year 8.4%
PSP 2016 Tariff Revenue-Trans RPA-Revenue per Assign # of licensed pilots <u>w/o Pres</u>	January \$2,443,846 \$4,039 51	February \$2,269,624 \$4,149 51	27,446,553 March \$2,419,887 \$3,987 50	April \$2,350,195 \$4,024 51	-2.9% Apr to prev Apr 9.2%	\$113,807,920 4 mo to date \$9,483,552 \$16,200	-1.7% to previous year 8.4%
PSP 2016 Tariff Revenue-Trans RPA-Revenue per Assign # of licensed pilots <u>w/o Pres</u> Average Assgn/pilot	January \$2,443,846 \$4,039 51 12.26	February \$2,269,624 \$4,149 51 10.73	27,446,553 March \$2,419,887 \$3,987 50 12.14	April \$2,350,195 \$4,024 51 11.45	-2.9% Apr to prev Apr 9.2%	\$113,807,920 4 mo to date \$9,483,552	-1.7% to previous year 8.4%
PSP 2016 Tariff Revenue-Trans RPA-Revenue per Assign # of licensed pilots <u>w/o Pres</u> Average Assgn/pilot # pilots with < 6 jobs(+1=Pres)	January \$2,443,846 \$4,039 51 12.26 6+1	February \$2,269,624 \$4,149 51 10.73 8+1	27,446,553 March \$2,419,887 \$3,987 50 12.14 3 + 1	April \$2,350,195 \$4,024 51 11.45 7+1	-2.9% Apr to prev Apr 9.2% 15.9%	\$113,807,920 4 mo to date \$9,483,552 \$16,200 11.64	-1.7% to previous year 8.4% 8.7%
PSP 2016 Tariff Revenue-Trans RPA-Revenue per Assign # of licensed pilots <u>w/o Pres</u> Average Assgn/pilot # pilots with < 6 jobs(+1=Pres) Assignments	January \$2,443,846 \$4,039 51 12.26 6 + 1 605	February \$2,269,624 \$4,149 51 10.73 8 + 1 547	27,446,553 March \$2,419,887 \$3,987 50 12.14 3 + 1 607	April \$2,350,195 \$4,024 51 11.45 7 + 1 584	-2.9% Apr to prev Apr 9.2%	\$113,807,920 4 mo to date \$9,483,552 \$16,200 11.64 2343	-1.7% to previous year 8.4%
PSP 2016 Tariff Revenue-Trans RPA-Revenue per Assign # of licensed pilots <u>w/o Pres</u> Average Assgn/pilot # pilots with < 6 jobs(+1=Pres) Assignments Assignment change	January \$2,443,846 \$4,039 51 12.26 6+1 605 28	February \$2,269,624 \$4,149 51 10.73 8 + 1 547 30	27,446,553 March \$2,419,887 \$3,987 50 12.14 3 + 1 607 -32	April \$2,350,195 \$4,024 51 11.45 7 + 1 584 -36	-2.9% Apr to prev Apr 9.2% 15.9%	\$113,807,920 4 mo to date \$9,483,552 \$16,200 11.64 2343 -10	-1.7% to previous year 8.4% 8.7%
PSP 2016 Tariff Revenue-Trans RPA-Revenue per Assign # of licensed pilots <u>w/o Pres</u> Average Assgn/pilot # pilots with < 6 jobs(+1=Pres) Assignments Assignment change Moves	January \$2,443,846 \$4,039 51 12.26 6 + 1 605 28 589	February \$2,269,624 \$4,149 51 10.73 8 + 1 547 30 538	27,446,553 March \$2,419,887 \$3,987 50 12.14 3 + 1 607 -32 591	April \$2,350,195 \$4,024 51 11.45 7 + 1 584 -36 573	-2.9% Apr to prev Apr 9.2% 15.9% -5.8%	\$113,807,920 4 mo to date \$9,483,552 \$16,200 11.64 2343 -10 2291	-1.7%
PSP 2016 Tariff Revenue-Trans RPA-Revenue per Assign # of licensed pilots <u>w/o Pres</u> Average Assgn/pilot # pilots with < 6 jobs(+1=Pres) Assignments Assignment change	January \$2,443,846 \$4,039 51 12.26 6 + 1 605 28 589 23	February \$2,269,624 \$4,149 51 10.73 8 + 1 547 30	27,446,553 March \$2,419,887 \$3,987 50 12.14 3 + 1 607 -32 591 -32	April \$2,350,195 \$4,024 51 11.45 7 + 1 584 -36 573 -25	-2.9% Apr to prev Apr 9.2% 15.9%	\$113,807,920 4 mo to date \$9,483,552 \$16,200 11.64 2343 -10 2291 3	-1.7%
PSP 2016 Tariff Revenue-Trans RPA-Revenue per Assign # of licensed pilots <u>w/o Pres</u> Average Assgn/pilot # pilots with < 6 jobs(+1=Pres) Assignments Assignment change Moves Moves change Cancellations	January \$2,443,846 \$4,039 51 12.26 6+1 605 28 589 23 16	February \$2,269,624 \$4,149 51 10.73 8+1 547 30 538 37 9	27,446,553 March \$2,419,887 \$3,987 50 12.14 3+1 607 -32 591 -32 591 -32 16	April \$2,350,195 \$4,024 51 11.45 7 + 1 584 -36 573 -25 11	-2.9% Apr to prev Apr 9.2% 15.9% -5.8% -0.5%	\$113,807,920 4 mo to date \$9,483,552 \$16,200 11.64 2343 -10 2291 3 52	-1.7%
PSP 2016 Tariff Revenue-Trans RPA-Revenue per Assign # of licensed pilots <u>w/o Pres</u> Average Assgn/pilot # pilots with < 6 jobs(+1=Pres) Assignments Assignment change Moves Moves change Cancellations Tonnage Revenue	January \$2,443,846 \$4,039 51 12.26 6+1 605 28 589 23 16 \$1,329,440	February \$2,269,624 \$4,149 51 10.73 8+1 547 30 538 37 9 9 \$1,296,111	27,446,553 March \$2,419,887 \$3,987 50 12.14 3 + 1 607 -32 591 -32 591 -32 16 \$1,345,308	April \$2,350,195 \$4,024 51 11.45 7 + 1 584 -36 573 -25 11 \$1,322,435	-2.9% Apr to prev Apr 9.2% 15.9% -5.8% -0.5% -0.5% -23.1%	\$113,807,920 4 mo to date \$9,483,552 \$16,200 11.64 2343 -10 2291 3 52 \$5,293,294	-1.7%
PSP 2016 Tariff Revenue-Trans RPA-Revenue per Assign # of licensed pilots <u>w/o Pres</u> Average Assgn/pilot # pilots with < 6 jobs(+1=Pres) Assignments Assignment change Moves Moves change Cancellations Tonnage Revenue Tonnage Revenue per Move	January \$2,443,846 \$4,039 51 12.26 6+1 605 28 589 23 16 \$1,329,440 \$2,257	February \$2,269,624 \$4,149 51 10.73 8+1 547 30 538 37 9 \$1,296,111 \$2,409	27,446,553 March \$2,419,887 \$3,987 50 12.14 3 + 1 607 -32 591 -32 591 -32 16 \$1,345,308 \$2,276	April \$2,350,195 \$4,024 51 11.45 7+1 584 -36 573 -25 11 \$1,322,435 \$2,308	-2.9% Apr to prev Apr 9.2% 15.9% 	\$113,807,920 4 mo to date \$9,483,552 \$16,200 11.64 2343 -10 2291 3 52 \$5,293,294 \$9,250	-1.7% to previous year 8.4% 8.7% -0.4% -0.4% 0.1% 6.4% 12.9% 12.3%
PSP 2016 Tariff Revenue-Trans RPA-Revenue per Assign # of licensed pilots <u>w/o Pres</u> Average Assgn/pilot # pilots with < 6 jobs(+1=Pres) Assignments Assignment change Moves Moves change Cancellations Tonnage Revenue	January \$2,443,846 \$4,039 51 12.26 6+1 605 28 589 23 16 \$1,329,440	February \$2,269,624 \$4,149 51 10.73 8+1 547 30 538 37 9 9 \$1,296,111	27,446,553 March \$2,419,887 \$3,987 50 12.14 3 + 1 607 -32 591 -32 591 -32 16 \$1,345,308	April \$2,350,195 \$4,024 51 11.45 7 + 1 584 -36 573 -25 11 \$1,322,435	-2.9% Apr to prev Apr 9.2% 15.9% -5.8% -0.5% -0.5% -23.1%	\$113,807,920 4 mo to date \$9,483,552 \$16,200 11.64 2343 -10 2291 3 52 \$5,293,294	-1.7%
PSP 2016 Tariff Revenue-Trans RPA-Revenue per Assign # of licensed pilots <u>w/o Pres</u> Average Assgn/pilot # pilots with < 6 jobs(+1=Pres) Assignments Assignment change Moves Moves change Cancellations Tonnage Revenue Tonnage Revenue per Move	January \$2,443,846 \$4,039 51 12.26 6+1 605 28 589 23 16 \$1,329,440 \$2,257	February \$2,269,624 \$4,149 51 10.73 8+1 547 30 538 37 9 \$1,296,111 \$2,409	27,446,553 March \$2,419,887 \$3,987 50 12.14 3 + 1 607 -32 591 -32 591 -32 16 \$1,345,308 \$2,276	April \$2,350,195 \$4,024 51 11.45 7+1 584 -36 573 -25 11 \$1,322,435 \$2,308	-2.9% Apr to prev Apr 9.2% 15.9% 	\$113,807,920 4 mo to date \$9,483,552 \$16,200 11.64 2343 -10 2291 3 52 \$5,293,294 \$9,250	-1.7% to previous year 8.4% 8.7% -0.4% -0.4% 0.1% 6.4% 12.9% 12.3%
PSP 2016 Tariff Revenue-Trans RPA-Revenue per Assign # of licensed pilots <u>w/o Pres</u> Average Assgn/pilot # pilots with < 6 jobs(+1=Pres) Assignments Assignment change Moves Moves change Cancellations Tonnage Revenue Tonnage Revenue per Move Gross Tonnage Moved	January \$2,443,846 \$4,039 51 12.26 6+1 605 28 589 23 16 \$1,329,440 \$2,257 29,609,106	February \$2,269,624 \$4,149 51 10.73 8 + 1 547 30 538 37 9 \$1,296,111 \$2,409 27,830,304	27,446,553 March \$2,419,887 \$3,987 50 12.14 3 + 1 607 -32 591 -32 591 -32 16 \$1,345,308 \$2,276 29,667,076	April \$2,350,195 \$4,024 51 11.45 7 + 1 584 -36 573 -25 11 \$1,322,435 \$2,308 28,676,198	-2.9% Apr to prev Apr 9.2% 15.9% 	\$113,807,920 4 mo to date \$9,483,552 \$16,200 11.64 2343 -10 2291 3 52 \$5,293,294 \$9,250 115,782,684	-1.7% to previous year 8.4% 8.7% -0.4% -0.4% 0.1% 6.4% 12.9% 12.3%
PSP 2016 Tariff Revenue-Trans RPA-Revenue per Assign # of licensed pilots <u>w/o Pres</u> Average Assgn/pilot # pilots with < 6 jobs(+1=Pres) Assignments Assignment change Moves Moves change Cancellations Tonnage Revenue Tonnage Revenue Gross Tonnage Moved PSP 2015 Tariff Revenue-Trans RPA-Revenue per Assign	January \$2,443,846 \$4,039 51 12.26 6+1 605 28 589 23 16 \$1,329,440 \$2,257 29,609,106	February \$2,269,624 \$4,149 51 10.73 8 + 1 547 30 538 37 9 \$1,296,111 \$2,409 27,830,304 February	27,446,553 March \$2,419,887 \$3,987 50 12.14 3 + 1 607 -32 591 -32 591 -32 16 \$1,345,308 \$2,276 29,667,076	April \$2,350,195 \$4,024 51 11.45 7 + 1 584 -36 573 -25 11 \$1,322,435 \$2,308 28,676,198	-2.9% Apr to prev Apr 9.2% 15.9% -5.8% -4.2% -0.5% 23.1% 28.4% 9.9%	\$113,807,920 4 mo to date \$9,483,552 \$16,200 11.64 2343 -10 2291 3 52 \$5,293,294 \$9,250 115,782,684 4 mo to date	-1.7% to previous year 8.4% 8.7% -0.4% 0.1% 6.4% 12.9% 12.9% 12.3% 7.8%
PSP 2016 Tariff Revenue-Trans RPA-Revenue per Assign # of licensed pilots <u>w/o Pres</u> Average Assgn/pilot # pilots with < 6 jobs(+1=Pres) Assignments Assignment change Moves Moves change Cancellations Tonnage Revenue Tonnage Revenue Gross Tonnage Moved PSP 2015 Tariff Revenue-Trans	January \$2,443,846 \$4,039 51 12.26 6 + 1 605 28 589 23 16 \$1,329,440 \$2,257 29,609,106 January \$2,202,588	February \$2,269,624 \$4,149 51 10.73 8 + 1 547 30 538 37 9 \$1,296,111 \$2,409 27,830,304 February \$2,024,841	27,446,553 March \$2,419,887 \$3,987 50 12.14 3 + 1 607 -32 591 -32 591 -32 16 \$1,345,308 \$2,276 29,667,076 29,667,076	April \$2,350,195 \$4,024 51 11.45 7 + 1 584 -36 573 -25 11 \$1,322,435 \$2,308 28,676,198 April \$2,153,086	-2.9% Apr to prev Apr 9.2% 15.9% -5.8% -4.2% -0.5% 23.1% 28.4% 9.9%	\$113,807,920 4 mo to date \$9,483,552 \$16,200 11.64 2343 -10 2291 3 52 \$5,293,294 \$9,250 115,782,684 4 mo to date \$8,745,611	-1.7% to previous year 8.4% 8.7% -0.4% 0.1% 6.4% 12.9% 12.3% 7.8% -9.7%
PSP 2016 Tariff Revenue-Trans RPA-Revenue per Assign # of licensed pilots <u>w/o Pres</u> Average Assgn/pilot # pilots with < 6 jobs(+1=Pres) Assignments Assignment change Moves Moves change Cancellations Tonnage Revenue Tonnage Revenue Gross Tonnage Moved PSP 2015 Tariff Revenue-Trans RPA-Revenue per Assign # of licensed pilots <u>w/o Pres</u> Average Assgn/pilot	January \$2,443,846 \$4,039 51 12.26 6+1 605 28 589 23 16 \$1,329,440 \$2,257 29,609,106 January \$2,202,588 \$3,817 53 10.89	February \$2,269,624 \$4,149 51 10.73 8 + 1 547 30 538 37 9 \$1,296,111 \$2,409 27,830,304 February \$2,024,841 \$3,917	27,446,553 March \$2,419,887 \$3,987 50 12.14 3 + 1 607 -32 591 -32 591 -32 16 \$1,345,308 \$2,276 29,667,076 \$2,365,096 \$3,701	April \$2,350,195 \$4,024 51 11.45 7 + 1 584 -36 573 -25 11 \$1,322,435 \$2,308 28,676,198 April \$2,153,086 \$3,473	-2.9% Apr to prev Apr 9.2% 15.9% -5.8% -4.2% -0.5% 23.1% 28.4% 9.9%	\$113,807,920 4 mo to date \$9,483,552 \$16,200 11.64 2343 -10 2291 3 52 \$5,293,294 \$9,250 115,782,684 4 mo to date \$8,745,611	-1.7% to previous year 8.4% 8.7% -0.4% 0.1% 6.4% 12.9% 12.3% 7.8% -9.7%
PSP 2016 Tariff Revenue-Trans RPA-Revenue per Assign # of licensed pilots <u>w/o Pres</u> Average Assgn/pilot # pilots with < 6 jobs(+1=Pres) Assignments Assignment change Moves Moves change Cancellations Tonnage Revenue Tonnage Revenue Gross Tonnage Moved PSP 2015 Tariff Revenue-Trans RPA-Revenue per Assign # of licensed pilots <u>w/o Pres</u> Average Assgn/pilot # pilots with < 6 jobs(+1=Pres)	January \$2,443,846 \$4,039 51 12.26 6+1 605 28 589 23 16 \$1,329,440 \$2,257 29,609,106 January \$2,202,588 \$3,817 53 10.89 7	February \$2,269,624 \$4,149 51 10.73 8 + 1 547 30 538 37 9 \$1,296,111 \$2,409 27,830,304 February \$2,024,841 \$3,917 53 9,75 9	27,446,553 March \$2,419,887 \$3,987 50 12.14 3 + 1 607 -32 591 -32 59 50 50 50 50 50 50 50 50 50 50 50 50 50	April \$2,350,195 \$4,024 51 11.45 7 + 1 584 -36 573 -25 11 \$1,322,435 \$2,308 28,676,198 April \$2,153,086 \$3,473 52 11.92 2	-2.9% Apr to prev Apr 9.2% 15.9% -5.8% -4.2% -0.5% 23.1% 28.4% 9.9%	\$113,807,920 4 mo to date \$9,483,552 \$16,200 11.64 2343 -10 2291 3 52 \$5,293,294 \$9,250 115,782,684 4 mo to date \$8,745,611 \$14,908 11.21 22	-1.7% to previous year 8.4% 8.7% -0.4% 0.1% 6.4% 12.9% 12.3% 7.8% -9.7% -4.7%
PSP 2016 Tariff Revenue-Trans RPA-Revenue per Assign # of licensed pilots <u>w/o Pres</u> Average Assgn/pilot # pilots with < 6 jobs(+1=Pres) Assignments Assignment change Moves Moves change Cancellations Tonnage Revenue Tonnage Revenue Gross Tonnage Moved PSP 2015 Tariff Revenue-Trans RPA-Revenue per Assign # of licensed pilots <u>w/o Pres</u> Average Assgn/pilot # pilots with < 6 jobs(+1=Pres) Assignments	January \$2,443,846 \$4,039 51 12.26 6+1 605 28 589 23 16 \$1,329,440 \$2,257 29,609,106 January \$2,202,588 \$3,817 53 10.89 7 577	February \$2,269,624 \$4,149 51 10.73 8 + 1 547 30 538 37 9 \$1,296,111 \$2,409 27,830,304 February \$2,024,841 \$3,917 53 9.75 9 517	27,446,553 March \$2,419,887 \$3,987 50 12.14 3 + 1 607 -32 591 -32 591 -32 16 \$1,345,308 \$2,276 29,667,076 \$2,365,096 \$3,701 52 12.29 4 639	April \$2,350,195 \$4,024 51 11.45 7 + 1 584 -36 573 -25 11 \$1,322,435 \$2,308 28,676,198 April \$2,153,086 \$3,473 52 11.92 2 620	-2.9% Apr to prev Apr 9.2% 15.9% -5.8% -4.2% -0.5% 23.1% 28.4% 9.9%	\$113,807,920 4 mo to date \$9,483,552 \$16,200 11.64 2343 -10 2291 3 52 \$5,293,294 \$9,250 115,782,684 4 mo to date \$8,745,611 \$14,908 	-1.7% to previous year 8.4% 8.7% -0.4% 0.1% 6.4% 12.9% 12.3% 7.8% -9.7%
PSP 2016 Tariff Revenue-Trans RPA-Revenue per Assign # of licensed pilots <u>w/o Pres</u> Average Assgn/pilot # pilots with < 6 jobs(+1=Pres) Assignments Assignment change Moves Moves change Cancellations Tonnage Revenue Tonnage Revenue Tonnage Revenue Gross Tonnage Moved PSP 2015 Tariff Revenue-Trans RPA-Revenue per Assign # of licensed pilots <u>w/o Pres</u> Average Assgn/pilot # pilots with < 6 jobs(+1=Pres) Assignments Assignments Assignment change	January \$2,443,846 \$4,039 51 12.26 6+1 605 28 589 23 16 \$1,329,440 \$2,257 29,609,106 January \$2,202,588 \$3,817 53 10.89 7 577 -62	February \$2,269,624 \$4,149 51 10.73 8 + 1 547 30 538 37 9 \$1,296,111 \$2,409 27,830,304 February \$2,024,841 \$3,917 53 9.75 9 517 -66	27,446,553 March \$2,419,887 \$3,987 50 12.14 3 + 1 607 -32 591 -32 59 -32 591 -32 591 -32 591 -32 59 -32 591 -32 59 -32 59 -32 59 -32 59 -32 59 -32 59 -32 59 -32 59 -32 59 -32 59 -32 59 -32 59 -32 59 -32 50 50 50 50 50 50 50 50 50 50 50 50 50	April \$2,350,195 \$4,024 51 11.45 7 + 1 584 -36 573 -25 11 \$1,322,435 \$2,308 28,676,198 \$2,153,086 \$3,473 52 11.92 2 620 -10	-2.9% Apr to prev Apr 9.2% 15.9% -5.8% -4.2% -0.5% 23.1% 28.4% 9.9% -12.6% -11.2%	\$113,807,920 4 mo to date \$9,483,552 \$16,200 11.64 2343 -10 2291 3 52 \$5,293,294 \$9,250 115,782,684 4 mo to date \$8,745,611 \$14,908 11.21 22 2353 -122	-1.7% to previous year 8.4% 8.7% -0.4% 0.1% 6.4% 12.9% 12.9% 12.3% 7.8% -9.7% -4.7% -4.9%
PSP 2016 Tariff Revenue-Trans RPA-Revenue per Assign # of licensed pilots <u>w/o Pres</u> Average Assgn/pilot # pilots with < 6 jobs(+1=Pres) Assignments Assignment change Moves Moves change Cancellations Tonnage Revenue Tonnage Revenue Gross Tonnage Moved PSP 2015 Tariff Revenue-Trans RPA-Revenue per Assign # of licensed pilots <u>w/o Pres</u> Average Assgn/pilot # pilots with < 6 jobs(+1=Pres) Assignments Assignment change Moves	January \$2,443,846 \$4,039 51 12.26 6+1 605 28 589 23 16 \$1,329,440 \$2,257 29,609,106 January \$2,202,588 \$3,817 53 10.89 7 577 -62 566	February \$2,269,624 \$4,149 51 10.73 8 + 1 547 30 538 37 9 \$1,296,111 \$2,409 27,830,304 February \$2,024,841 \$3,917 53 9.75 9 517 -66 501	27,446,553 March \$2,419,887 \$3,987 50 12.14 3 + 1 607 -32 591 -32 591 -32 16 \$1,345,308 \$2,276 29,667,076 \$2,365,096 \$3,701 52 12.29 4 639 16 639 16 623	April \$2,350,195 \$4,024 51 11.45 7 + 1 584 -36 573 -25 11 \$1,322,435 \$2,308 28,676,198 \$2,153,086 \$3,473 52 11.92 2 620 -10 598	-2.9% Apr to prev Apr 9.2% 15.9% -5.8% -4.2% -0.5% 23.1% 28.4% 9.9%	\$113,807,920 4 mo to date \$9,483,552 \$16,200 11.64 2343 -10 2291 3 52 \$5,293,294 \$9,250 115,782,684 4 mo to date \$8,745,611 \$14,908 11.21 22 2353 -122 2288	-1.7% to previous year 8.4% 8.7% -0.4% 0.1% 6.4% 12.9% 12.3% 7.8% -9.7% -4.7%
PSP 2016 Tariff Revenue-Trans RPA-Revenue per Assign # of licensed pilots <u>w/o Pres</u> Average Assgn/pilot # pilots with < 6 jobs(+1=Pres) Assignments Assignment change Moves Moves change Cancellations Tonnage Revenue Tonnage Revenue Gross Tonnage Moved PSP 2015 Tariff Revenue-Trans RPA-Revenue per Assign # of licensed pilots <u>w/o Pres</u> Average Assgn/pilot # pilots with < 6 jobs(+1=Pres) Assignments Assignment change Moves Moves change	January \$2,443,846 \$4,039 51 12.26 6+1 605 28 589 23 16 \$1,329,440 \$2,257 29,609,106 January \$2,202,588 \$3,817 53 10.89 7 577 -62 566 -65	February \$2,269,624 \$4,149 51 10.73 8 + 1 547 30 538 37 9 \$1,296,111 \$2,409 27,830,304 February \$2,024,841 \$3,917 53 9.75 9 517 -66 501 -71	27,446,553 March \$2,419,887 \$3,987 50 12.14 3 + 1 607 -32 591 -32 59 -32 591 -32 59 -32 59 -32 59 -32 59 -32 59 -32 59 -32 50 50 50 50 50 50 50 50 50 50 50 50 50	April \$2,350,195 \$4,024 51 11.45 7 + 1 584 -36 573 -25 11 \$1,322,435 \$2,308 28,676,198 \$2,153,086 \$3,473 52 11.92 2 620 -10 598 -23	-2.9% Apr to prev Apr 9.2% 15.9% -5.8% -4.2% -0.5% 23.1% 28.4% 9.9% -12.6% -11.2%	\$113,807,920 4 mo to date \$9,483,552 \$16,200 11.64 2343 -10 2291 3 52 \$5,293,294 \$9,250 115,782,684 4 mo to date \$8,745,611 \$14,908 11.21 22 2353 -122 2288 -153	-1.7% to previous year 8.4% 8.7% -0.4% 0.1% 6.4% 12.9% 12.3% 7.8% -9.7% -4.7% -4.9%
PSP 2016 Tariff Revenue-Trans RPA-Revenue per Assign # of licensed pilots <u>w/o Pres</u> Average Assgn/pilot # pilots with < 6 jobs(+1=Pres) Assignment change Moves Moves change Cancellations Tonnage Revenue Tonnage Revenue per Move Gross Tonnage Moved PSP 2015 Tariff Revenue-Trans RPA-Revenue per Assign # of licensed pilots <u>w/o Pres</u> Average Assgn/pilot # pilots with < 6 jobs(+1=Pres) Assignment change Moves Moves change Moves Moves change	January \$2,443,846 \$4,039 51 12.26 6+1 605 28 589 23 16 \$1,329,440 \$2,257 29,609,106 January \$2,202,588 \$3,817 53 10.89 7 577 -62 566	February \$2,269,624 \$4,149 51 10.73 8 + 1 547 30 538 37 9 \$1,296,111 \$2,409 27,830,304 February \$2,024,841 \$3,917 53 9.75 9 517 -66 501	27,446,553 March \$2,419,887 \$3,987 50 12.14 3 + 1 607 -32 591 -32 591 -32 16 \$1,345,308 \$2,276 29,667,076 \$2,365,096 \$3,701 52 12.29 4 639 16 639 16 623	April \$2,350,195 \$4,024 51 11.45 7 + 1 584 -36 573 -25 11 \$1,322,435 \$2,308 28,676,198 \$2,153,086 \$3,473 52 11.92 2 620 -10 598	-2.9% Apr to prev Apr 9.2% 15.9% -4.2% -0.5% -3.7% -11.2%	\$113,807,920 4 mo to date \$9,483,552 \$16,200 11.64 2343 -10 2291 3 52 \$5,293,294 \$9,250 115,782,684 4 mo to date \$8,745,611 \$14,908 11.21 22 2353 -122 2288	-1.7% to previous year 8.4% 8.7% -0.4% 0.1% 6.4% 12.9% 12.3% 7.8% -9.7% -4.7% -4.9%
PSP 2016 Tariff Revenue-Trans RPA-Revenue per Assign # of licensed pilots w/o Pres Average Assgn/pilot # pilots with < 6 jobs(+1=Pres) Assignment change Moves Moves change Cancellations Tonnage Revenue Tonnage Revenue per Move Gross Tonnage Moved PSP 2015 Tariff Revenue-Trans RPA-Revenue per Assign # of licensed pilots w/o Pres Average Assgn/pilot # pílots with < 6 jobs(+1=Pres) Assignment change Moves Moves change Moves Moves change Moves Moves change Moves Moves change	January \$2,443,846 \$4,039 51 12.26 6 + 1 605 28 589 23 16 \$1,329,440 \$2,257 29,609,106 \$1,329,440 \$2,257 29,609,106 January \$2,202,588 \$3,817 53 10.89 7 577 -62 566 -65 11 \$1,216,397	February \$2,269,624 \$4,149 51 10.73 8 + 1 547 30 538 37 9 \$1,296,111 \$2,409 27,830,304 February \$2,024,841 \$3,917 53 9.75 9 517 -66 501 -71 16 \$1,132,850	27,446,553 March \$2,419,887 \$3,987 50 12.14 3 + 1 607 -32 591 -32 591 -32 16 \$1,345,308 \$2,276 29,667,076 \$2,365,096 \$3,701 52 12.29 4 \$2,365,096 \$3,701 52 12.29 4 6 39 16 623 6 6 16 \$1,263,220	April \$2,350,195 \$4,024 51 11.45 7 + 1 584 -36 573 -25 11 \$1,322,435 \$2,308 28,676,198 20 20 20 20 20 20 20 20 20 20 20 20 20	-2.9% Apr to prev Apr 9.2% 15.9% 	\$113,807,920 4 mo to date \$9,483,552 \$16,200 11.64 2343 -10 2291 3 52 \$5,293,294 \$9,250 115,782,684 4 mo to date \$8,745,611 \$14,908 11.21 22 2353 -122 2288 -153 65 \$4,687,052	-1.7% to previous year 8.4% 8.7% 0.1% 6.4% 12.9% 12.3% 7.8% -9.7% -4.7% -4.7% -4.9% -6.3% -16.7%
PSP 2016 Tariff Revenue-Trans RPA-Revenue per Assign # of licensed pilots <u>w/o Pres</u> Average Assgn/pilot # pilots with < 6 jobs(+1=Pres) Assignment change Moves Moves change Cancellations Tonnage Revenue Tonnage Revenue per Move Gross Tonnage Moved PSP 2015 Tariff Revenue-Trans RPA-Revenue per Assign # of licensed pilots <u>w/o Pres</u> Average Assgn/pilot # pilots with < 6 jobs(+1=Pres) Assignment change Moves Moves change Moves Moves change	January \$2,443,846 \$4,039 51 12.26 6+1 605 28 589 23 16 \$1,329,440 \$2,257 29,609,106 \$1,329,440 \$2,257 29,609,106 January \$2,202,588 \$3,817 53 10.89 7 577 -62 566 -65 11	February \$2,269,624 \$4,149 51 10.73 8 + 1 547 30 538 37 9 \$1,296,111 \$2,409 27,830,304 February \$2,024,841 \$3,917 53 9.75 9 517 -66 501 -71 16	27,446,553 March \$2,419,887 \$3,987 50 12.14 3 + 1 607 -32 591 -32 591 -32 16 \$1,345,308 \$2,276 29,667,076 \$2,365,096 \$3,701 52 12.29 4 \$2,365,096 \$3,701 52 12.29 4 639 16 623 6 6 16	April \$2,350,195 \$4,024 51 11.45 7 + 1 584 -36 573 -25 11 \$1,322,435 \$2,308 28,676,198 28,676,198 \$2,153,086 \$3,473 52 11.92 2 620 -10 598 -23 22	-2.9% Apr to prev Apr 9.2% 15.9% -4.2% -0.5% -3.7% -11.2%	\$113,807,920 4 mo to date \$9,483,552 \$16,200 11.64 2343 -10 2291 3 52 \$5,293,294 \$9,250 115,782,684 4 mo to date \$8,745,611 \$14,908 11.21 22 2353 -122 2288 -153 65 0	-1.7% to previous year 8.4% 8.7% -0.4% 0.1% 6.4% 12.9% 12.3% 7.8% -9.7% -4.7% -4.7% -6.3%

		2018		Jan	Feb	Mar	Apr	2018		
		Actual Trips PSP Earned		Actual	Actual	Actual	Actual	YTD	Average	(under)
Pilot Code		Revenue Report Detail	Lic or Ret Date	Actual	Actual Assign	Actual Assign	Actual Assign	Actual	Assgn	over
Code		Revenue Report Detail	Date	Prosign	ASSIGI	Assign	Assign	<u>Assign</u>	145/12=12.1	TAL
5	ANA	Anacker, D.S.	Lic. 3/27/12	11	9	15	5	40	10.0	(8)
5	ANT	Anthony, Michael	Lic. 7/24/12	16	8	13	10	47	11.8	(1)
5	ARN	Arnold, J. E.		-6	14	19	15	54	13.5	6
5	BOU	Bouma, Blair		16	15	0	0	31	7.8	(17)
4	BRO	Brouillard, Dan	Lic. 7/31/13	14	9	19	13	55	13.8	7
5	BRU	Brusco, David		10	5	12	11	38	9.5	(10)
5	BUJ	Bujacich, J.P.		12	11	9	14	46	11.5	(2)
5	CAW	Carley, W. Bud	Lic. 1/10/13	11	9	15	3	38	9.5	(10)
5	CAI	Carlson, I.J.		12	13	4	4	33	8.3	(15)
	CAJ	Carstensen, J	Lic. 9/30/15	15	13	10	13	51	12.8	3
		Coe, F.A.		6	11	8	1	26	6.5	(22)
	COL	Coleman, S	Lic. 8/27/14	11	6	9	6	32	8.0	(16)
	COR	Coryell, T.D.	Lic. 12/13/13	17	8	16	17	58	14.5	10
		Emerson, L. P.		19	14	14	13	60	15.0	12
	ENF	Engstrom, F. E.	Lic. 11/15/12	14	12	10	14	50	12.5	2
	GAL	Galvin, Jamie	Lic. 11/11/14	13	9	16	11	49	12.3	1
5	GRD	Grobschmit, D.W.		15	11	15	16	57	14.3	9
	HAJ	Hannuksela, J		0	0	8	15	23	5.8	(25)
	HAR	Harris, J. B.		17	12	12	11	52	13.0	4
	HEJ	Henderson, J. David	Lic. 7/6/17	11	7	5	14	37	9.3	(11)
	HEN	Henshaw, B. F.		14	11	13	12	50	12.5	2
	HUP	Hunter, P.V	Lic. 10/13/17	8	10	6	6	30	7.5	(18)
	JEN	Jensen, Brian	Lic, 12/22/14	15	11	12	6	44	11.0	(4)
	KAL	Kalvoy, J.E.		14	16	12	2	44	11.0	(4)
	KEA	Kearns, J.		13	14	19	10	56	14.0	8
	KEN	Kelleher, N.T.	Lic. 4/14/16	7	11	7	12	37	9.3	(11)
	KEP	Kelly, P.S.		19	5	14	9	47	11.8	(1)
	KLA	Klapperich, E.C.		10	11	15	11	47	11.8	(1)
	LIC	Lichty, E.C.	Lic. 5/1/14	6	14	6	16	42	10.5	(6)
	LOB	Lowe, Brad	Lic. 9/23/15	16	12	7	13	48	12.0	(0)
	LOW	Lowery, W.W.	Lic. 2/11/13	17	14	8	20	59	14.8	11
	MAR	Marmol, E.		9	11	12	11	43	10.8	(5)
	MAY	Mayer, D. W.		13	12	20	11	56	14.0	8
		Moreno, S.	1:- 44/00/47	13	19	10	10	52	13.0	4
		Myers, R Newman, A. J.	Lic. 11/28/17	15	7	8	4	34	8.5	(14)
		Rounds, Chris	Lie 7/11/17	3 12	10	23 8	15 13	58 43	14.5 10.8	10
		Sanders, D. A.	Lic. 7/11/17	12	10	8	13	43	10.8	(5)
		Scoggins, J								1
		Scoggins, J Scragg, J.		14 11	14 5	17 9	12 8	57 33	14.3 8.3	9
		Scragg, J. Semler, J. R.		8	5 12	9 10	8	33	9.8	(15)
		Semier, J. R. Semier, S.		12	12	10	9 11	52	9.8	(9)
		Seymour, L.	_	12	13	14	12	52	12.8	4
		Shaffer, D. L.		14	15	22	12	62	12.8	3 14
		Shaffer, J. A.		10	15	16	9	54	13.5	6
		Shuler, M.		2	6	2	3	13	3.3	(35)
	SLI	Sliker, W.J.		14	9	13	13	49	12.3	(35)
		Soriano, D. B.		7	14	14	12	43	12.5	(1)
		Thoreson, George	_	13	14	14	12	53	13.3	(1)
		vonBrandenfels, E. M.	president	0	0	0	0	0	0.0	President
		Wildes, G. R.	provident	16	13	4	15	48	12.0	(0)
		tal Assignments/ Month		602	556	583	533	2274	569	(0)
		ber of licensed PS pilots		51	51	51	51	51		
	Num	ou or neerleest o proto			49	49	49	49	12.1*12*51=	
	Num	Pilots on rotation		49	10					
Av				49 12.3	11.35	11.90	10.88		=7405 assgns/	yr 🛛
Av	erage	Pilots on rotation Assgn/pilot on rotation		12.3	11.35			2407	=7405 assgns/	yr
Av	erage	Pilots on rotation Assgn/pilot on rotation P LOA Report (MOVES)		12.3 567	11.35 532	11.90 563	10.88 525	2187	=7405 assgns/	yr
Av	erage	Pilots on rotation Assgn/pilot on rotation P LOA Report (MOVES) Move w/o tonnage charge		12.3 567 12	11.35 532 11	563	525	12	=7405 assgns/	yr
Av	erage	Pilots on rotation Assgn/pilot on rotation P LOA Report (MOVES) Move w/o tonnage charge Cancellations		12.3 567	11.35 532				=7405 assgns/	yr
Av	erage	Pilots on rotation Assgn/pilot on rotation P LOA Report (MOVES) Move w/o tonnage charge Cancellations # of Pilots with < 6		12.3 567 12 23	11.35 532 11 13	563 20	525 8	12	=7405 assgns/	<u>/r</u>
	erage PS	Pilots on rotation Assgn/pilot on rotation P LOA Report (MOVES) Move w/o tonnage charge Cancellations # of Pilots with < 6 jobs(+1=Pres)		12.3 567 12 23 3 + 1	11.35 532 11 13 2 + 1	563 20 5 + 1	525 8 8 + 1	12	=7405 assgns/	<u> </u>
	erage PS	Pilots on rotation Assgn/pilot on rotation P LOA Report (MOVES) Move w/o tonnage charge Cancellations # of Pilots with < 6		12.3 567 12 23	11.35 532 11 13	563 20	525 8	12	=7405 assgns/	<u> </u>

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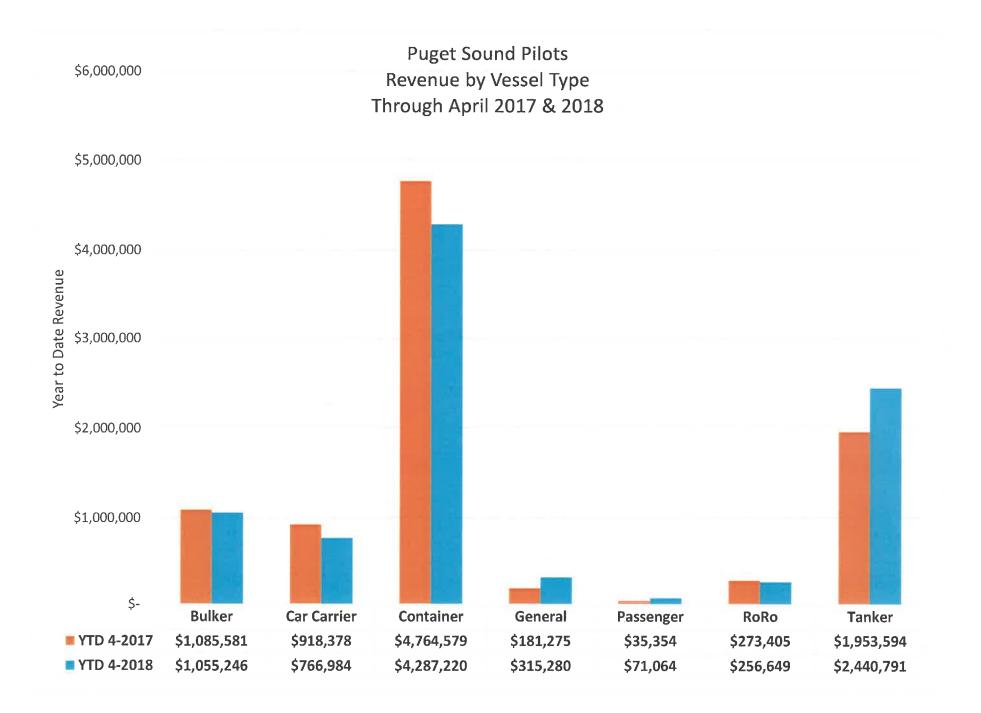
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Just the Basics 2018-2015

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			MO	NTH						Year	to Da	te		
2018	Month	Rev	enue(Trans)	Assignments		RPA for n	nonth	Y	TD Revenue		YTD A	ssgn	YTD R	PA
	Jan	-4.7%	2,371,508	602	-0.7%	3,939	-4.1%							-0.7%
	Feb	4.4%	2,279,245	556	5.1%	4,099	-0.7%	\$	4,650,753	-0.4%	1,158	2.0%	4,016	-2.4%
	Mar	3.7%	2,357,526	583	2.3%	4,044	1.3%		7,008,279	0.9%	1,741	2.1%	4,025	-1.2%
	Apr	-5.1%	2,197,452	533	-5.7%	4,123	0.6%		9,205,731	-0.6%	2,274	0.2%	4,048	-0.8%
	2018	32.5%	9,205,731	2274										
2017	Month	Rev	enue(Trans)	Assignments		RPA for n	nonth		YTD Revenue		YTD A	ssgn	YTD	RPA
[Jan	1.8%	2,488,326	606	0.2%	4,106	1.7%							
	Feb	-3.8%	2,183,032	529	-3.3%	4,127	-0.5%	\$	4,671,358	-0.9%	1,135	-1.5%	4,116	0.6%
	Mar	-6.0%	2,274,287	570	-6.1%	3,990	0.1%		6,945,645	-2.6%	1,705	-3.1%	4,074	0.5%
Į.	Apr	-1.5%	2,315,825	565	-3.3%	4,099	1.9%		9,261,470	-2.3%	2,270	-3.1%	4,080	0.8%
	May	-2.3%	2,968,949	664	-1.2%	4,471	-1.1%		12,230,419	-2.3%	2,934	-2.7%	4,169	0.4%
Į.	Jun	-4.8%	3,060,089	636	-12.3%	4,811	8.5%		15,290,508	-2.8%	3,570	-4.5%	4,283	1.8%
	Jul	-2.6%	3,235,074	664	-4.3%	4,872	1.8%		18,525,582	-2.8%	4,234	-4.5%	4,375	1.8%
	Aug	-5.3%	3,089,703	657	-4.2%	4,703	-1.1%		21,615,285	-3.2%	4,891	-4.5%	4,419	1.4%
	Sep	-2.4%	2,948,218	608	-6.9%	4,849	4.9%		24,563,503	-3.1%	5,500	-4.7%	4,466	1.7%
	Oct	-8.3%	2,357,919	564	-8.6%	4,181	0.3%		26,921,423	-3.5%	6,064	-5.1%	4,440	1.6%
	Nov	-9.6%	2,370,766	597	-9.7%	3,971	0.1%		29,292,188	-4.1%	6,661	-5.5%	4,398	1.5%
-	Dec	-2.5%	2,383,967	589	-3.4%	4,047	0.9%	\$	31,676,155	-4.0%	7,249	-5.4%	4,370	1.5%
ŀ	2017	-4.0%	31,676,155	7249	-5.4%	.,		Ļ,			(412)		.,	
2016	Month	Rev	enue(Trans)	Assignments		RPA for n	nonth		YTD Revenue		YTD A	ssgn	YTD	RPA
	Jan	11.0%	2,443,846	605	4.9%	4,039	5.8%							
	Feb	12.1%	2,269,624	547	5.8%	4,149	5.9%	\$	4,713,470	11.5%	1,152	5.3%	4,092	5.9%
	Mar	2.3%	2,419,890	607	-5.0%	3,987	7.7%	· ·	7,133,360	8.2%	1,759	1.5%	4,055	6.6%
-	Apr	9.2%	2,350,195	584	-5.8%	4,024	15.9%		9,483,555	8.4%	2,343	-0.4%	4,048	8.9%
	May	2.7%	3,039,515	672	-13.2%	4,523	18.3%		12,523,070	7.0%	3,015	-3.6%	4,154	11.0%
-	Jun	0.1%	3,215,179	725	-8.3%	4,435	9.2%		15,738,249	5.5%	3,740	-4.5%	4,208	10.5%
t	Jul	12.2%	3,320,803	694	9.8%	4,785	2.2%		19,059,052	6.6%	4,434	-2.5%	4,298	9.4%
	Aug	-0.9%	3,261,886	686	-1.0%	4,755	0.1%		22,320,938	5.4%	5,120	-2.3%	4,360	8.0%
- F	Sep	9.5%	3,019,483	653	8.7%	4,624	0.8%		25,340,421	5.9%	5,773	-1.2%	4,389	7.2%
- F	Oct	-3.3%	2,571,409	617	-7.4%	4,168	4.4%		27,911,830	5.0%	6,390	-1.8%	4,368	7.0%
	Nov	5.8%	2,622,922	661	2.6%	3,968	3.1%		30,534,752	5.1%	7,051	-1.4%	4,331	6.6%
-	Dec	-6.6%	2,446,187	610		4,010	-1.8%	\$	32,980,939	4.1%	7,661	-1.7%	4,305	5.9%
l	2016	4.1%	32,980,939	7,661	-1.7%						(134)			
2015	Month		enue(Trans)	Assignments		RPA for n	nonth		YTD Revenue		YTD A		VTD	RPA
		-13.8%	2,202,588	577	-9.7%	3,817	-4.5%		, ip noronae			00811		
- F	Feb	-10.5%	2,024,842		-11.3%	3,917	1.0%	\$	4,227,430	-12.2%	1,094	-10.5%	3,864	-2.0%
	Mar	-1.6%	2,365,096	639	2.6%	3,701	-4.1%	Ť	6,592,526	-8.7%	1,733	-6.1%	3,804	-2.8%
	Apr	-12.6%	2,153,086	620		3,473	-11.2%		8,745,612	-9.7%	2,353	-4.9%	3,717	-5.0%
	May	-2.5%	2,959,296	774		3,823	-15.5%		11,704,908	-8.0%	3,127	-0.6%	3,743	-7.4%
+	Jun	5.8%	3,210,995	791		4,059	-7.7%		14,915,903	-5.3%	3,918	2.1%	3,807	-7.3%
-	Jul	-2.1%	2,960,243	632		4,684	2.7%		17,876,146	-4.8%	4,550	1.1%	3,929	-5.9%
- F	Aug	2.2%	3,291,439	693	1.2%	4,750	1.1%		21,167,585	-3.8%	5,243	1.1%	4,037	-4.9%
-	Sep	3.8%	2,756,533	601	0.7%	4,587	3.1%		23,924,118	-3.0%	5,844	1.1%	4,094	-4.0%
	Oct	9.4%	2,659,033	666	4.2%	3,993	5.0%		26,583,151	-1.8%	6,510	1.4%	4,083	-3.2%
-			2,479,703											-2.7%
			2,618,146									-		-1.5%
			31,681,000			1,001	20.070		32,002,000	0.070		27/0	1,004	1.370
	Nov Dec 2015	13.9% 20.2% 0.8%	2,618	8,146	3,146 641	3,146 641 6.1%	3,146 641 6.1% 4,084	3,146 641 6.1% 4,084 13.3%	3,146 641 6.1% 4,084 13.3%	3,146 641 6.1% 4,084 13.3% 31,681,000	3,146 641 6.1% 4,084 13.3% 31,681,000 0.8%	3,146 641 6.1% 4,084 13.3% 31,681,000 0.8% 7,795	3,146 641 6.1% 4,084 13.3% 31,681,000 0.8% 7,795 2.4%	3,146 641 6.1% 4,084 13.3% 31,681,000 0.8% 7,795 2.4% 4,064



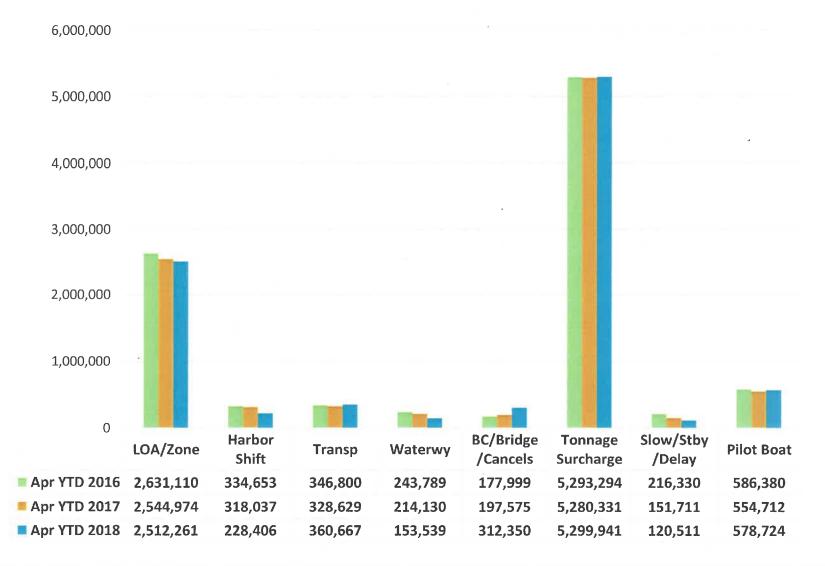
CHARGES BY VESSEL TYPE Jan - April 2018 and 2017

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2018		Jar	n-18			Fei	b-18			Ma	r-18			Ар	r-18	
	Jan-18	Jan	Avg Jan		Feb-18	Feb	Avg Feb		Mar-18	Mar	Avg Mar		Apr-18	Apr	Avg Apr	
Type of vessel	Charges	moves	\$ / moves	Tonnage	Charges	moves	\$ / moves	 Tonnage 	Charges	moves	\$ / moves	Tonnage	Charges	moves	\$ / moves	Tonnage
Bulker	\$ 247,217	104	\$2,377	3,439,902	\$ 237,832	90	\$2,643	2,998,709	\$ 268,260	97	\$2,766	3,452,959	\$ 301,937	120	\$2,516	4,056,297
Car Carrier	\$ 173,216	30	\$5,774	1,789,883	\$ 193,799	33	\$5,873	1,983,484	\$ 228,934	41	\$5,584	2,435,273	\$ 171,035	31	\$5,517	1,912,131
Container	\$ 1,105,464	191	\$5,788	12,733,269	\$ 1,044,454	184	\$5,676	12,346,595	\$ 1,103,605	198	\$5,574	12,815,720	\$ 1,033,697	171	\$6,045	11,645,863
General Purpose (Westwood)	\$ 106,365	14	\$7,598	27,776	\$ 114,404	17	\$6,730	35,464	\$ 38,762	8	\$4,845	11,610	\$ 55,749	8	\$6,969	35,906
Naval	\$ -	0		0	\$-	0		0	\$-	2	\$0		NR	2		9,800
Other	NR	- 22		343,750	NR	20		352,415	NR	9		200,361	NR	7		55,338
Passenger	\$ 4,539	3	\$1,513	12,592	\$-	0		_	\$-	0			\$ 66,525	7	\$9,504	649,109
Reefer	\$ -	0			\$-	0			\$ -	0			\$-	0		
Ro-Ro (Tote)	\$ 66,351	15	\$4,423	704,729	\$ 56,149	16	\$3,509	630,344	\$ 73,614	20	\$3,681	690,659	\$ 60,535	16	\$3,783	573,200
Tanker	\$ 661,848	200	\$3,309	8,910,462	\$ 627,963	182	\$3,450	7,759,574	\$ 639,901	188	\$3,404	7,697,304	\$ 511,079	163	\$3,135	6,767,200
	\$ 2,365,000	579	\$4,085	27,962,363	\$ 2,274,601	542	\$4,197	26,106,585	\$ 2,353,076	563	\$4,180	27,303,886	\$ 2,200,557	525	\$4,192	25,704,844
2017		lar	0-17			Fo	b-17			Mai	r-17	A	28001001	۸n	r-17	
2017	.lan-17		n-17 Ava.lan		Eeb-17	_	b-17 Avg Feb		Mar-17		r-17 Avo Ma		Apr-17		r-17	
2017 Type of vessel	Jan-17 Charges	Jan	n-17 Avg Jan \$ / moves	Tonnage	Feb-17 Charges	Feb	b-17 Avg Feb \$ / moves	Tonnage	Mar-17 Charges	Mar		r Tonnage	Apr-17 Charges	Apr	r-17 Avg Api \$ / moves	
Type of vessel	Charges	Jan moves	Avg Jan \$ / moves		Charges	Feb moves	Avg Feb \$ / moves	Tonnage	Charges	Mar moves	Avg Ma 5 / moves	Tonnage	Charges	Apr moves	Avg Apı \$ / moves	Tonnage
Type of vessel Bulker	Charges \$ 278,216	Jan moves 110	Avg Jan \$ / moves \$2,529	3,598,299	Charges \$ 265,054	Feb moves 93	Avg Feb \$ / moves \$2,850	Tonnage 2,601,920	Charges \$ 284,837	Mar moves 107	Avg Ma / moves \$2,662	Tonnage 16,040,517	Charges \$ 257,474	Apr moves 99	Avg Api \$ / moves \$2,601	Tonnage 3,130,116
Type of vessel Bulker Car Carrier	Charges \$ 278,216 \$ 237,945	Jan moves 110 43	Avg Jan \$ / moves \$2,529 \$5,534	3,598,299 2,601,920	Charges \$ 265,054 \$ 201,209	Feb moves	Avg Feb \$ / moves \$2,850 \$5,589	Tonnage 2,601,920 2,168,144	Charges \$ 284,837 \$ 242,161	Mar moves 107 44	Avg Ma / moves \$2,662 \$5,504	Tonnage 16,040,517 2,522,814	Charges \$ 257,474 \$ 237,063	Apr moves 99 45	Avg Api \$ / moves \$2,601 \$5,268	Tonnage 3,130,116 2,707,280
Type of vessel Bulker Car Carrier Container	Charges \$ 278,216 \$ 237,945 \$ 1,263,325	Jan moves 110 43 220	Avg Jan \$ / moves \$2,529 \$5,534 \$5,742	3,598,299 2,601,920 16,040,517	Charges \$ 265,054 \$ 201,209 \$ 1,161,460	Feb moves 93 36	Avg Feb \$ / moves \$2,850 \$5,589 \$5,557	Tonnage 2,601,920 2,168,144 14,860,771	Charges \$ 284,837 \$ 242,161 \$ 1,184,431	Mar moves 107 44 215	Avg Ma \$ / moves \$2,662 \$5,504 \$5,509	Tonnage 16,040,517 2,522,814 14,905,690	Charges \$ 257,474 \$ 237,063 \$ 1,155,363	Apr moves 99	Avg Apr \$ / moves \$2,601 \$5,268 \$5,691	Tonnage 3,130,116 2,707,280 14,368,420
Type of vessel Bulker Car Carrier	Charges \$ 278,216 \$ 237,945 \$ 1,263,325	Jan moves 110 43	Avg Jan \$ / moves \$2,529 \$5,534	3,598,299 2,601,920	Charges \$ 265,054 \$ 201,209 \$ 1,161,460 \$ 36,449	Feb moves 93 36 209	Avg Feb \$ / moves \$2,850 \$5,589	Tonnage 2,601,920 2,168,144	Charges \$ 284,837 \$ 242,161 \$ 1,184,431	Mar moves 107 44	Avg Ma / moves \$2,662 \$5,504	Tonnage 16,040,517 2,522,814 14,905,690 35,875	Charges \$ 257,474 \$ 237,063 \$ 1,155,363 \$ 15,318	Apr moves 99 45	Avg Api \$ / moves \$2,601 \$5,268	Tonnage 3,130,116 2,707,280
Type of vessel Bulker Car Carrier Container General Purpose (Westwood) Naval	Charges \$ 278,216 \$ 237,945 \$ 1,263,325 \$ 53,488 NR	Jan moves 110 43 220 11	Avg Jan \$ / moves \$2,529 \$5,534 \$5,742	3,598,299 2,601,920 16,040,517 25,203 227,040	Charges \$ 265,054 \$ 201,209 \$ 1,161,460 \$ 36,449 \$ -	Feb moves 93 36 209 10	Avg Feb \$ / moves \$2,850 \$5,589 \$5,557	Tonnage 2,601,920 2,168,144 14,860,771 16,208 0	Charges Charge	Mar moves 107 44 215 18	Avg Ma \$ / moves \$2,662 \$5,504 \$5,509	Tonnage 16,040,517 2,522,814 14,905,690 35,875 180,000	Charges \$ 257,474 \$ 237,063 \$ 1,155,363 \$ 15,318 \$	Apr moves 99 45 203 1	Avg Apr \$ / moves \$2,601 \$5,268 \$5,691	Tonnage 3,130,116 2,707,280 14,368,420 27,790 0
Type of vessel Bulker Car Carrier Container General Purpose (Westwood)	Charges Charges \$ 278,216 \$ 237,945 \$ 1,263,325 \$ 53,488	Jan moves 110 43 220 11 5	Avg Jan \$ / moves \$2,529 \$5,534 \$5,742	3,598,299 2,601,920 16,040,517 25,203	Charges \$ 265,054 \$ 201,209 \$ 1,161,460 \$ 36,449 \$ - NR	Feb moves 93 36 209 10 0	Avg Feb \$ / moves \$2,850 \$5,589 \$5,557	Tonnage 2,601,920 2,168,144 14,860,771	Charges \$ 284,837 \$ 242,161 \$ 1,184,431 \$ 76,020 NR NR	Mar moves 107 44 215 18 3	Avg Ma \$ / moves \$2,662 \$5,504 \$5,509	Tonnage 16,040,517 2,522,814 14,905,690 35,875	Charges \$ 257,474 \$ 237,063 \$ 1,155,363 \$ 15,318	Apr moves 99 45 203 1 0	Avg Apr \$ / moves \$2,601 \$5,268 \$5,691	Tonnage 3,130,116 2,707,280 14,368,420
Type of vessel Bulker Car Carrier Container General Purpose (Westwood) Naval Other	Charges Charges \$ 278,216 \$ 237,945 \$ 1,263,325 \$ 53,488 NR NR NR NR	Jan moves 110 43 220 11 5 4	Avg Jan \$ / moves \$2,529 \$5,534 \$5,742 \$4,863	3,598,299 2,601,920 16,040,517 25,203 227,040 54,307	Charges \$ 265,054 \$ 201,209 \$ 1,161,460 \$ 36,449 \$ - NR	Feb moves 93 36 209 10 0	Avg Feb \$ / moves \$2,850 \$5,589 \$5,557 \$3,645	Tonnage 2,601,920 2,168,144 14,860,771 16,208 0 41,730	Charges \$ 284,837 \$ 242,161 \$ 1,184,431 \$ 76,020 NR NR	Mar moves 107 44 215 18 3	Avg Ma \$ / moves \$2,662 \$5,504 \$5,509	Tonnage 16,040,517 2,522,814 14,905,690 35,875 180,000	Charges \$ 257,474 \$ 237,063 \$ 1,155,363 \$ 15,318 \$ - NR	Apr moves 99 45 203 1 0 5	Avg Apr \$ / moves \$2,601 \$5,268 \$5,691	Tonnage 3,130,116 2,707,280 14,368,420 27,790 0 59,529
Type of vessel Bulker Car Carrier Container General Purpose (Westwood) Naval Other Passenger	Charges \$ 278,216 \$ 237,945 \$ 1,263,325 \$ 53,488 NR NR \$ 1,150	Jan moves 110 43 220 11 5 4 4 1	Avg Jan \$ / moves \$2,529 \$5,534 \$5,742 \$4,863	3,598,299 2,601,920 16,040,517 25,203 227,040 54,307	Charges \$ 265,054 \$ 201,209 \$ 1,161,460 \$ 36,449 \$ - NR \$ 1,150 \$ -	Feb moves 93 36 209 10 0 6 1	Avg Feb \$ / moves \$2,850 \$5,589 \$5,557 \$3,645	Tonnage 2,601,920 2,168,144 14,860,771 16,208 0 41,730	Charges \$ 284,837 \$ 242,161 \$ 1,184,431 \$ 76,020 NR NR \$ - \$ - \$ -	Mar moves \$ 107 44 215 18 3 3	Avg Ma \$ / moves \$2,662 \$5,504 \$5,509	Tonnage 16,040,517 2,522,814 14,905,690 35,875 180,000	Charges \$ 257,474 \$ 237,063 \$ 1,155,363 \$ 15,318 \$	Apr moves 99 45 203 1 0 5 4	Avg Apr \$ / moves \$2,601 \$5,268 \$5,691	Tonnage 3,130,116 2,707,280 14,368,420 27,790 0 59,529 337,156
Type of vessel Bulker Car Carrier Container General Purpose (Westwood) Naval Other Passenger Reefer	Charges Charges S 278,216 S 237,945 S 1,263,325 S 53,488 NR NR NR S 1,150 S -	Jan moves 110 43 220 11 5 4 1 0	Avg Jan \$ / moves \$2,529 \$5,534 \$5,742 \$4,863 \$1,150	3,598,299 2,601,920 16,040,517 25,203 227,040 54,307 5,841	Charges \$ 265,054 \$ 201,209 \$ 1,161,460 \$ 36,449 \$ - NR \$ 1,150 \$ - \$ 62,405	Feb moves 93 36 209 10 0 6 1 1 0	Avg Feb \$ / moves \$2,850 \$5,589 \$5,557 \$3,645 \$1,150	Tonnage 2,601,920 2,168,144 14,860,771 16,208 0 41,730 5,841	Charges \$ 284,837 \$ 242,161 \$ 1,184,431 \$ 76,020 NR NR \$ - \$ - \$ - \$ 76,754	Mar moves \$ 107 44 215 18 3 3 3 0	Avg Ma \$ / moves \$2,662 \$5,504 \$5,509 \$4,223	Tonnage 16,040,517 2,522,814 14,905,690 35,875 180,000 17,979 0	Charges \$ 257,474 \$ 237,063 \$ 1,155,363 \$ 15,318 \$	Apr moves 99 45 203 1 0 5 4 203 203 1 203 203 203 203 203 203 203 203 203 203	Avg Api \$ / moves \$2,601 \$5,268 \$5,691 \$15,318	Tonnage 3,130,116 2,707,280 14,368,420 27,790 0 59,529 337,156 11,982

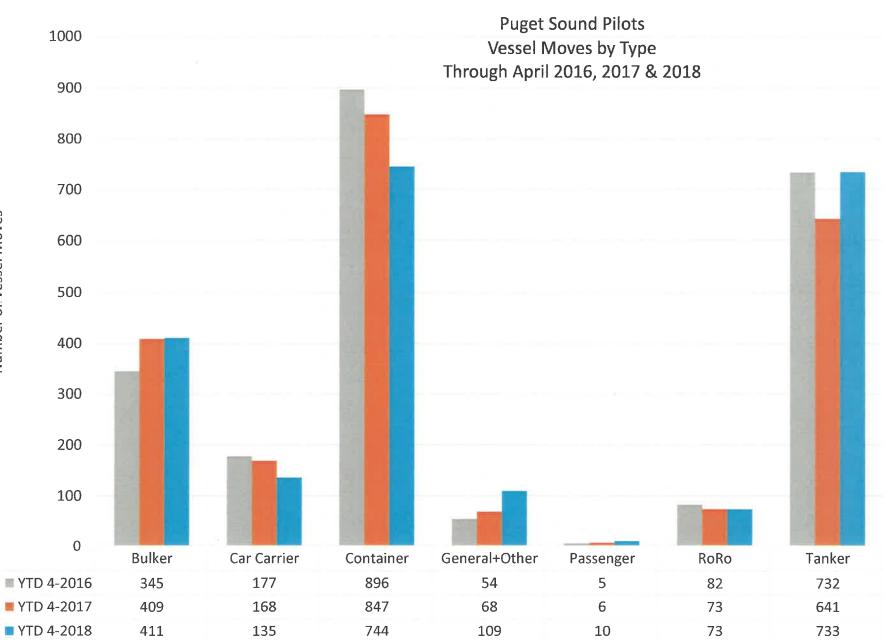
PSP Source of Revenue April YTD 2018, 2017, 2016



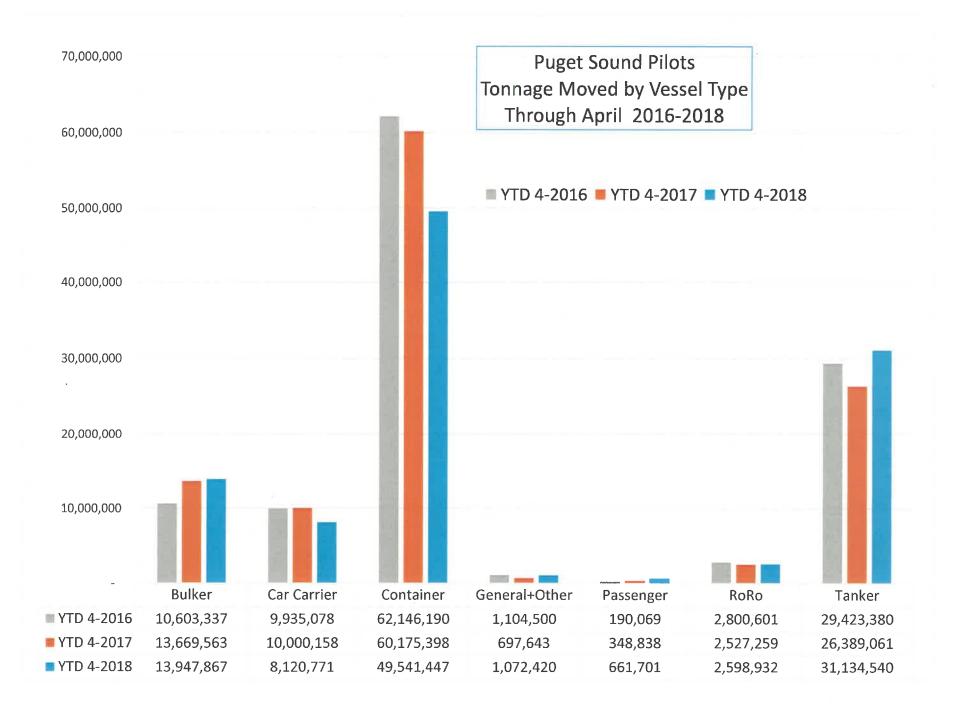
SUMMARY OF PSP											1		
Earned Revenue Rpt Calendar Year	2018 1st Qtr YTD		Apr-18	2018 YTD		2017 1st Qtr YTD		Apr-17	201 ⁻ YTE)	2016 1st Qtr YTD	Apr-16	2016 YTD
Counters & Misc Totals					YTD Change					YTD Change			
Seattle Assigns	382	-8.4%	147	529	-7.0%	417	0.5%	152	569	4.8%	415	128	543
Ship Assigns	1,741	2.1%	533	2,274	0.2%	1,705	-3.1%	565	2,270	-3.1%	1,759	584	2,343
Pilot Boat Assigns	1,241	1.9%	422	1,663	4.3%	1,218	-2.9%	377	1,595	-5.3%	1,254	431	1,685
Tonnage Surcharge/Moves	1,661	-0.1%	525	2,186	-1.2%	1,662		550	2,212	-3.4%	1,718	573	2,291
Surcharge Revenue	\$4,021,037	1.2%	\$1,278,904	\$5,299,941	0.4%	\$3,975,144	0.1%	\$1,305,187	\$5,280,331	-0.2%	\$3,970,859	\$1,322,435	5,293,294
Source of Revenue Breakdown		Qtr end change		tota Rev	YTD Change		Qtr end change		Revenue to	or tal YTD ev Change			
LOA/Zone (*)	\$1,900,570	-0.3%	\$611,691	\$2,512,261 26.	3% -1.3%	\$1,906,628	-3.3%	\$638,346	\$2,544,974 2d	5.5% -3.3%	\$1,971,175	\$659,935	2,631,110
Harbor Shift (*)	176,530	-26.8%	51,876	228,406 2.4	4% -28.2%	241,232	-5.4%	76,805		3.3% -5.0%	255,129	79,524	334,653
Transportation (**)	289,148	19.1%	71,519	360,667 3.	8% 9.7%	242,747	-6.2%	85,882	328,629	3.4% -5.2%	258,844	87,956	346,800
BC Surcharge (***)	132,741	70.3%	23,177	155,918 1.4	6% 32.1%	77,959	5.7%	40,033	117,992	14.3%	73,745	29,498	103,243
Bridge Transit (***)	13,844	-30.0%	6,163	20,007 0.:	2% -32.3%	19,771	-18.2%	9,795	29,566	0.3% -5.3%	24,180	7,046	31,226
Waterway (***)	116,660	-26.2%	36,879	153,539 1.4	6% -28.3%	158,042	-15.0%	56,088	214,130	2.2% -12.2%	185,991	57,798	243,789
Tonnage Surcharge (***)	4,021,037	1.2%	1,278,904	5,299,941 55.	4% 0.4%	3,975,144	0.1%	1,305,187	5,280,331 5	5.1% -0.2%	3,970,859	1,322,435	5,293,294
Cancellations (***)	36,165	32.2%	5,296	41,461 0.4	4% 12.8%	27,352	11.4%	9,417	36,769	0.4% 21.3%	24,548	5,765	30,313
Compass Adj (***)	718		1,077	1,795 0.0	0% 66.7%	718	-33.3%	359	1,077 (0.0% -25.0%	1,077	359	1,436
Standby/Sail Delay (***)	57,612	-17.0%	21,152	78,764 o.i	B% -11.7%	69,412	-21.7%	19,827	89,239).9% - <mark>16.8%</mark>	88,610	18,650	107,260
Slow Down (***)	12,640	-13.0%	5,206	17,846 o.:	2% 10.4%	14,522	-73.2%	1,644	16,166	0.2% -71.5%	54,252	2,466	56,718
Salmon Bay (***)	2,532	1100.0%	211	2,743 0.0	0% 1200.0%	211	0.5%		211 (0.0% -66.6%	210	422	632
Lk Union/Washington (***)	328	100.0%	164	492 0.4	0% 200.0%	164	0.0%		164 (0.0% 0.0%	164		164
Sea Trials (***)	86,866	2236.4%		86,866 o.º	9% 2236.4%	3,718	0.0%		3,718	0.0% <mark>-66.2%</mark>	3,718	7,267	10,985
Delayed Arr & Dock Delay (***)	15,115	-43.7%	8,786	23,901 o.:	2% -48.4%	26,852	-38.0%	19,454	46,306).5% - 11.5%	43,310	9,042	52,352
Miscellaneous (***)	3,054	5353.6%	14	3,068 0.0	0% -62.0%	56		8,022	8,078	0.1% #DIV/0!	0		C
Pilot Boat (***)	431,868	1.9%	146,856	578,724 6.0	0% 4.3%	423,864	-2.9%	130,848	554,712	5.8% -5.4%	436,392	149,988	586,380
Total-Source Section	\$7.297,428	1.5%	\$2,268,971	\$9,566,399 10	0% - <mark>0.2%</mark>	\$7,188,392	-2.8%	\$2,401,707	\$9,590,099 10	00% <mark>-2.4%</mark>	\$7,392,204	\$2,438,151	9,830,355
Revenue					YTD Change					YTD Change			
Mileage (LOA/Zone) (*)	\$2,077,100	-3.3%	\$663,567	\$2,740,667	-4.3%	\$2,147,860	-3.5%	\$715,151	\$2,863,011	-3.5%	\$2,226,304	\$739,459	2,965,763
Trans (**)	289,148	19.1%	71,519	360,667	9.7%	242,747	-6.2%	85,882	328,629	-5.2%	258,844	87,956	346,800
Special (***)	4,931,179	2.8%	1,533,885	6,465,064	1.0%	4,797,785	-2.2%	1,600,673	6,398,459	-1.8%	4,907,056	1,610,736	6,517,792
Total -Revenue Section	\$7,297,428	1.5%	\$2,268,971	\$9,566,399	-0.2%	\$7,188,392	-2.8%	\$2,401,707	\$9,590,099	-2.4%	\$7,392,204	\$2,438,151	9,830,355
RPA Including transportation	\$4,192	0.51		\$4.207		\$4,216	0.35		\$4,225		\$4,203		
Revenue/Assignment, w/o Transp	\$4,025	-1.2%	\$4,123	\$4,048		\$4,074	0.5%	\$4,099	\$4,080	#REF!	\$4,055	\$4,024	4,048
Other Stats					YTD Change	ε 4 645		219.124.38	0.00	YTD	121.360	0.00310006	
Pilot Boat Charges	\$431.868	1.9%	\$146,856	\$578,724	4.3%	\$423,864	-2.9%	\$130,848	554,712	-5.4%	\$436,392	\$149,988	586,380
Pilot Boat Assignments	1,241	1.9%	422	1,663	4.3%	1,218	-2.9%	377	1,595	-5.3%	1,254	431	1685
Avg	348		348	348		348					348		348
Tonnage Surcharge Revenue	\$4,021,037	1.2%	\$1,278,904	\$5,299,941	0.4%	\$3,975,144	0.1%	\$1,305,187	\$5,280,331	-0.2%	\$3,970,859	\$1,322,435	5,293,294
Tonnage Surcharge Charge # moves	1,661	-0.1%	525	2,186	-1.2%	1,662	-3.3%	550	2,212	-3.4%	1,718	573	2,291
Avg Tonnage Surcharge/Move	\$2,421	1.2%	\$2,436	\$2,424	1.6%	\$2,392		\$2,373	2,387	3.3%	\$2,311	\$2,308	2,310

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Number of Vessel Moves



				SHIP	MOVES	BY ZONE	/DISTAN	CE							SHIP MO	OVES BY	ТҮРЕ			-		
	Moves YTD	Moves / Month	MEMO 2 Pilot jobs	MEMO Pilot Reposition	<u>IntraHbr</u> 1	<u>≤ 30 mi</u> 2	<u>≤50 mi</u> 3	<u>≤75 mi</u> 4	<u>≤100mi</u> 5	<u>101+ mi</u> 6	Bulker	Car Carrier	Container	General	Naval	Other	Passngr	Reefer	Ro-Ro	Tanker	АТВ	Totals
Jan		579	34	NR	108	99	65	150	157	0	104	30	191	14	0	22	3	0	15	131	69	579
Feb	1,121	542	34	112	89	94	69	156	134	0	90	33	184	17	0	20	0	0	16	144	56	560
Mar	1,684	563	35	129	74	90	64	165	170	0	97	41	198	8	2	9	0.	0	20	151	49	575
Apr	2,209	525	34	120	77	87	52	160	149	0	120	31	171	8	2	7	7	0	16	128	35	525
2018		2209	137	361	348	370	250	631	610	о	411	135	744	47	4	58	10	о	67	554	209	2239
@2018/2017 ∆	change	(3)	(75)		(35)	(10)	45	28	(31)	0	2	(33)	(103)	7	(4)	40	4	(2)	(6)	(60)	23	54
Jan		594	63	NR	111	114	53	150	166	0	110	43	220	11	5	4	1	0	17	153	47	564
Feb	1,114	520	46	NR	80	101	52	144	143		93	36	209	10	0	6	1	0	17	154	46	526
Mar	1,662	548	51	NR	95	90	51	143	169	0	107	44	215	18	3	3	0	0	21	160	40	571
Apr	2,212	550	52	NR	97	75	49	166	163		99	45	203	1	0	5	4	2	18	147	53	524
2017		2212	212		383	380	205	603	641	0	409	168	847	40	8	18	6	2	73	614	186	2185
@2017/2016 ∆	change	(79)	(12)		(38)	23	(21)	2	(45)	0	64	(9)	(49)	3	4	5	1	2	(9)	75	(75)	87
Jan		589	57		121	84	61	157	166	0	88	39	232	14	4	1	1	0	19	124	76	522
Feb	1,127	538	54		91	102	43	139	163	0	90	45	212	7	0	0	2	0	18	146	54	520
Mar	1,718	591	58		102	92	58	150	189	0	97	52	236	8	0	1	0	0	20	133	67	547
Apr	2,291	573	55		107	79	64	155	168	0	70	41	216	8	0	11	2	0	25	136	64	509
2016		2291	224		421	357	226	601	686	0	345	177	896	37	4	13	5	о	82	539	261	2098
@2016/2015 ∆	change	3	incomplete data	2.	0	31	26	(84)	41	(5)	(25)	11	10	(21)	2	(73)	3	0	(4)	(26)	26	(123)
2015	Moves YTD .	Moves/ Month			<u>IntraHbr</u> 1	<u>≤ 30 mi</u> 2	<u>≤50 mi</u> 3	<u>≤75 mi</u> 4	<u>≤100mi</u> 5	mi 6	Bulker	Car Carrier	Container	General	Naval	Other	Passngr	Reefer	Ro-Ro	Tanker	ATB Memo	Totals
Jan		566			88	93	51	189	144	1	102	35	219	23		4	1		18	137	63	539
Feb	1,067	501			67	88	40	154	144	4	70	43	209	5		7	1		21	149	51	505
Mar	1,690	623			139	85	50	168	179	0	120	45	234	14	1	38			23	147	53	622
Apr	2,288	598			127	60	59	174	178	0	78	43	224	16	1	37			24	132	68	555
2015		2288			421	326	200	685	645	5	370	166	886	58	2	86	2	о	86	565	235	2221

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TONNAGE, NUMBER OF MOVES -- BY VESSEL TYPE 2018 - 2015

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	Bulk	er	Car Carri	er	Containe	r	Gener	al	Nava	al	Othe	r l	Passen	ger	Reefe	er #	Ro-R	0	Tanke	r	A	TB	Total Tonr	nage #
	Tonnage	# moves	Tonnage	moves	Tonnage	# moves	Tonnage	moves	Tonnage #	moves	Tonnage	# moves	Tonnage	# moves			Tonnage #	moves	Tonnage	# moves	# moves	% all Tankers	Tonnage	# move
January	3,439,902	104	1,789,883	30	12,733,269	191	27,776	14	-	-	343,750	22	12,592	3	-	-	704,729	15	8,910,462	131	69	35%	27,962,363	57
February	2,998,709	90	1,983,484	33	12,346,595	184	35,464	17	æ	-	352,415	20	-	-	-	0	630,344	16	7,759,574	126	56	31%	26,106,585	542
March	3,452,959	97	2,435,273	41	12,815,720	198	11,610	8	-	2	200,361	9	*	-	-	0	690,65 9	20	7,697,304	139	49	26%	27,303,886	563
April	4,056,297	120	1,912,131	31	11,645,863	171	35,906	8	9,800	2	55,338	7	649,109	7			573,200	16	6,767,200	128	35	21%	25,704,844	525
2018	13,947,867	411	8,120,771	135	49,541,447	744	110,756	47	9,800	4	951,864	58	661,701	10	-	-	2,598,932	67	31,134,540	524	209	29%	107,077,678	2,209
△ 2018/2017	278,304	2	(1,879,387)	(33)	(10,633,951)	(103)	5,680	7	(397,240)	(4)	778,319	40	312,863	4	(11,982)	(2)	71,673	(6)	4,745,479	69	23		(6,730,242)	(3
	Bulker	e	Car Caritier	2	Conmilie	н	General		Haval		GILLET	#	1998-14180ET	16	Heat	W. 19	100,150		Ashiker.	J.A.	ADAS	CALLSING	101013.00	THE A
January	3,598,299	110	2,601,920	43	16,040,517	220	25,203	11	227,040	5	54,307	4	5,841	1	-	0	676,105	17	8,074,610	136	47	26%	31,303,842	594
February	3,398,733	93	2,168,144	36	14,860,771	209	16,208	10		-	41,730	6	5,841	1		0	531,502	17	6,202,672	102	46	31%	27,225,601	520
March	3,542,415	107	2,522,814	44	14,905,690	215	35,875	18	180,000	3	17,979	3	-	-	-	0	700,643	21	5,541,137	97	40	29%	27,446,553	548
April	3,130,116	99	2,707,280	45	14,368,420	203	27,790	1	-	0	59,529	5	337,156	4	11,982	2	619,009	18	6,570,642	120	53	31%	27,831,924	550
2017	13,669,563	409	10,000,158	168	60,175,398	847	105,076	40	407,040	8	173,545	18	348,838	6	11,982	2	2,527,259	73	26,389,061	455	186	29%	113,807,920	2,212
∆ 2017/2016	3,066,226	64	65,080	(9)	(1,970,792)	(49)	(842,877)	3	338,975	4	85,063	5	158,769	1	11,982	2	(273,342)	(9)	(3,034,319)	(16)	(75)		(2 ,395, 23 5)	(79
			Giromia u						Naviel								Rettie		Tonisi		ATER	Autorian	Telor Telor	west of
January	2,919,918	89	2,194,663	40	16,169,580	232	338,644	14	68,065	4	17,845	1	5,841	1	-	-	577,341	19	7,399,311	115	76	40%	29,691,208	591
February	2,896,362	90	2,552,002	44	14,781,234	212	162,009	7			-	· ·	11,682	2	-	14	711,930	18	6,703,933	110	54	33%	27,819,152	537
March	2,862,643	96	2,906,891	52	16,038,829	236	201,028	8			17,845	1	-	-	-	-	701,124	20	7,077,922	110	67	38%	29,806,282	590
April	1,924,414	70	2,281,522	41	15,156,547	216	246,272	8			52,792	11	172,546	2	-	-	810,206	25	8,242,214	136	64	32%	28,886,513	573
2016	10,603,337	345	9,935,078	177	62,146,190	896	947,953	37	68,065	4	88,482	13	190,069	5	-	-	2,800,601	82	29,423,380	471	261	36%	116,203,155	2,291
△ 2016/2015	(1,272,371)	(25)	411,656	11	7,663,722	1.0	(444,411)	(21)	64,165	2	(741,123)	(73)	178,387	3	-	1/2	(139,781)	(4)	3,090,788	74	26		8,811,032	. 3
	martine a		Gardania J		Cont. Aug.		CONTRA .	8	NJIMA		other		Passiour		ne n							sofreenth		n n
January	3,331,935	102	2,071,601	35	13,748,321	219	436,506	23			61,474	4	5,841	1			600,566	18	7,332,020	101	63	62%	27,588,264	566
February	2,392,118	70	2,490,846	43	12,417,478	209	136,892	5			125,628	7	5,841	1			648,961	21	6,454,064	94	51	54%	24,671,828	501
March	3,812,507	120	2,584,770	45	14,696,583	234	347,064	14	5	1	279,395	38					812,290	23	6,502,000	95	53	36%	29,034,609	623
April	2,339,148	78	2,376,205	43	13,620,086	224	471,902	16	3,900	1	363,108	37					878,565	24	6,044,508	107	68	39%	26,097,422	598
2015	11,875,708	370	9,523,422	166	54,482,468	886	1,392,364	58	3,900	2	829,605	86	11,682	2	-	-	2,940,382	86	26,332,592	397	235	152%	107,392,123	2,288

intervise intervise <t< th=""><th>2018</th><th></th><th></th><th></th><th>ADDU</th><th>2019</th><th></th><th></th><th>2047</th><th></th><th></th><th></th><th>ADDI</th><th>2017</th><th></th><th></th><th>A</th><th></th><th></th><th></th><th>4001</th><th>2016</th><th></th><th></th></t<>	2018				ADDU	2019			2047				ADDI	2017			A				4001	2016		
ITD TOP TOP TOP TOP TOP <td>2018</td> <td></td> <td></td> <td>IntraHbr</td> <td></td> <td></td> <td>≤75 mi</td> <td>≤100mi</td> <td>2017</td> <td></td> <td></td> <td>Intrallie</td> <td></td> <td></td> <td><75 mi</td> <td><100mi</td> <td>Apr-16</td> <td></td> <td></td> <td>Intro Hive</td> <td></td> <td></td> <td><75 mi</td> <td><u><100mi</u></td>	2018			IntraHbr			≤75 mi	≤100mi	2017			Intrallie			<75 mi	<100mi	Apr-16			Intro Hive			<75 mi	<u><100mi</u>
bit de bit de bit de bit de bit de bit de <	YTD	Totals	s LOA	<u>10012101</u>					YTD	Totals	LOA						YTD	Totals	LOA	1				<u>5</u>
bits bits <t< td=""><td>135</td><td>26</td><td>Up to 500</td><td>5</td><td>8</td><td>9</td><td>3</td><td>1</td><td>89</td><td>28</td><td>Up to 500</td><td>1</td><td>6</td><td>10</td><td>11</td><td>0</td><td>63</td><td>28</td><td>Up to 500</td><td>11</td><td>3</td><td>8</td><td>6</td><td>0</td></t<>	135	26	Up to 500	5	8	9	3	1	89	28	Up to 500	1	6	10	11	0	63	28	Up to 500	11	3	8	6	0
Base Base <th< td=""><td>189</td><td>46</td><td>500-599</td><td>9</td><td>6</td><td>3</td><td>22</td><td>6</td><td>231</td><td>52</td><td>500-599</td><td>17</td><td>6</td><td>1</td><td>18</td><td>10</td><td>253</td><td>55</td><td>500-599</td><td>19</td><td>6</td><td>3</td><td>17</td><td>10</td></th<>	189	46	500-599	9	6	3	22	6	231	52	500-599	17	6	1	18	10	253	55	500-599	19	6	3	17	10
bit b	660	156	600-699	18	41	28	33	36	620	160	600-699	18	33	29	38	42	660	168	600-699	17	35	44	34	38
bit bi	333	88	700-799	15	14	3	23	33	344	82	700-799	10	10	3	26	33	303	69	700-799	6	12	1	18	32
bit	235	64	800-899	7	13	5	19	20	287	68	800-899	10	8	6	22	22	276	72	800-899	11	7	8	22	24
norws 525 yr yr <th< td=""><td>549</td><td>115</td><td>900-999</td><td>22</td><td>5</td><td>4</td><td>33</td><td>51</td><td>328</td><td>91</td><td>900-999</td><td>19</td><td>5</td><td></td><td>28</td><td>39</td><td>414</td><td>104</td><td>900-999</td><td>17</td><td>8</td><td>0</td><td>33</td><td>46</td></th<>	549	115	900-999	22	5	4	33	51	328	91	900-999	19	5		28	39	414	104	900-999	17	8	0	33	46
1220 348 370 280 631 610 770 <td>108</td> <td>30</td> <td>1000</td> <td>1</td> <td></td> <td></td> <td>27</td> <td></td> <td></td> <td></td> <td>1000</td> <td>22</td> <td></td> <td></td> <td>23</td> <td>17</td> <td>322</td> <td>77</td> <td>1000</td> <td>26</td> <td>8</td> <td>0</td> <td></td> <td>18</td>	108	30	1000	1			27				1000	22			23	17	322	77	1000	26	8	0		18
VTD Average 062.3 67.0 92.5 62.5 157.8 102.5 VTD Average 57.8 102.8 VTD Average 102.3 102.8 VTD Average 102.3 102.8 10	moves	525		77				149							166	163				107	79	64	155	168
2018 MARCH 2016 2011 MARCH 2016 MARCH 2016 MARCH 2017 MARCH 2017 MARCH 2017 MARCH 2016 MARCH 2016 MARCH 2017			2209	348			631	610	YTD tot	als	2212	383	380	205	603	641	YTD tota	als	2291	421	357	226	601	686
VTD Totale Lo.A Altachie 2.00 3.0 <	YTD A	verages	s 552.3	87.0	92.5	62.5	157.8	152.5	YTD A	verages	553.0	95.8	95.0	51.3	150.8	160.3	YTD A	verages	572.8	105.3	89.3	56.5	150.3	171.5
VTD Totalia UA 1 2 3 4 5 VTD Totalia UA 1 2 3 4 5 VTD Totalia UA 1 2 3 4 5 199 50 107 11 17 7 4 17 7 5 5 10 15 10 10 11 2 2 2 2 2 10 11 2 <td>2018</td> <td></td> <td></td> <td></td> <td>MARCH</td> <td>2018</td> <td></td> <td></td> <td>2017</td> <td></td> <td></td> <td></td> <td>MARCH</td> <td>2017</td> <td></td> <td></td> <td>2016</td> <td></td> <td></td> <td></td> <td>MARCH</td> <td>2016</td> <td></td> <td></td>	2018				MARCH	2018			2017				MARCH	2017			2016				MARCH	2016		
109 90 100 13 7 3 100 90 100 13 7 3 100 10 13 7 3 100 13 13 7 3 100 13 13 7 3 11 2 3 100 13 22 11 7 4 17 7 100 100 10 100	VTD	Totale	a 104	<u>IntraHbr</u>					VTD	Totale								Totale	LOA	IntraHbr				≤100mi
Ha H2 100 900-99 10 100 <td></td> <td></td> <td></td> <td>1</td> <td><u> </u></td> <td><u>×</u></td> <td></td> <td>1</td> <td>1 1 7</td> <td></td> <td></td> <td>5</td>				1	<u> </u>	<u>×</u>														1	1 1 7			5
Sold 167 600-699 15 38 32 40 42 70 <											· · ·			1.004				-	<u> </u>					0 9
445 91 700.799 12 12 12 3 22 42 10 800.999 32 15 3 45 43 44 44 44 44 44 44 44 44 46 460 47 9 13 23 63 00-799 11 7 5 17 23 30 000999 21 6 2 2 0rose 653 7.7 40 0 477 40 6 177 616 177 616 177 616 2 <th2< th=""> 3 3 3</th2<>																								
111 57 800-899 5 7 9 13 23 4 44 148 900-999 22 15 3 45 53 78 22 000- 0 1 0 11 7 5 17 21 30 90-999 21 6 2 29 000000 563 74 90 64 157 166 2 29 90 1 43 169 90-99 21 6 2 29 0 24 85 1000 27 9 1 143 169 90-99 21 16 20 23 80 100 20 23 90 111 100 18 VTD 101 46 27 66 13 17 5 173 47 9 111 100 18 7 2013 10 10 10 21 10 166 <t< td=""><td></td><td>-</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>26.04</td><td></td><td></td><td></td><td></td><td></td><td></td><td>117.cm</td><td>48</td></t<>		-														26.04							117.cm	48
448 148 500-99 32 15 3 45 53 roves 583 74 90 1 0 21 0 Trib 1 0 21 0 0 1 0 21 0 Trib 1 0 21 0 0 1 0 21 0 Trib 1 0 21 0 0 1 0 21 0 0 23 0 1 0 0 23 0 1 0 0 2 3 0 0 0 0 1 1 2 3 0 0 0 0 1 1 1 3 1 3 1 3 1 3 1 3 1 3 1 3 1 3 1 3 1 3 1 3 1 3 1 3 1 3			-			-										0.773	1 1						2734	36
78 22 000- 0 1 0 21 0 moves 563 74 90 64 165 170 163 170 <th< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>0.000</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>30</td></th<>																0.000								30
moves 563 74 90 64 165 170 Moves 543 74 90 64 165 170 Moves 543 74 90 64 165 170 163 163 163 163 163 163 163 163 178 314 273 178 314 273 178 314 273 178 314 273 183 178 314 273 183 178 314 178 314 273 183 184 13 6 0 13 4 3 163 3 114 13 6 0 2 74 0 4 0 133 156 500-59 13 14 73 164 73 173 165 160 1 20 4 0 13 15 36 15 163 15 165 164 10 20 16			-			-								-									1000	48
YTD lotals 1684 271 283 198 477 467 YTD Averages 963 903 963 903 963 198 477 467 YTD Averages 9613 903 963 973 460 157 158 101.7 52.0 437 478 YTD FEBRUARY 2018 FEBRUARY 2018<			1000								1000			F1					1000					18
VTD Averages 561.3 90.3 94.3 66.0 157.0 153.7 2018 FERRUARY 2018 FERRUARY 2018 VTD Averages 66.0 157.0 153.7 2018 LOA 120 250 ml 120 ml 200 ml 27.5 ml 200 ml 27.5 ml 200 ml 100 ml 450 ml	L		1694								1662					<u>01</u> 7752		9	1710				A1165-57	189 518
2018 FEBRUARY 2018 FEBRUARY 2018 FEBRUARY 2018 FEBRUARY 2017 FEBRUARY 2017 <td>1101018</td> <td>ais</td> <td>1004</td> <td>2/1</td> <td>203</td> <td>120</td> <td></td>	1101018	ais	1004	2/1	203	120																		
VTD istrate is	VTD A	vorago	c 561.2	00.2													Contract Contract Contract Contract						101020-001	
YTD Totals LAA LAA <thlaa< th=""> LAA LAA <th< td=""><td></td><td>verage</td><td>s 561.3</td><td></td><td>94.3</td><td>66.0</td><td></td><td></td><td>YTD A</td><td>verages</td><td></td><td>95.3</td><td>101.7</td><td>52.0</td><td></td><td></td><td>YTD A</td><td>verages</td><td></td><td>104,7</td><td>92.7</td><td>54.0</td><td>101020-001</td><td>172,7</td></th<></thlaa<>		verage	s 561.3		94.3	66.0			YTD A	verages		95.3	101.7	52.0			YTD A	verages		104,7	92.7	54.0	101020-001	172,7
101 46 500-599 5 11 2 21 7 337 159 600-699 18 45 37 29 30 145 73 700-799 13 6 0 21 33 116 58 800-899 7 11 12 15 600-699 12 2 5 25 30 31 58 800-899 7 11 12 15 80 800-899 12 5 25 100 11 900-999 31 14 5 40 51 56 25 1000 1 0 0 24 0 115 7 0 24 12 10 0 28 11 11 11 11 11 11 11 11 11 11 11 11 11 12 12 13 13 13 13 13 13 13		verage	s 561.3		94.3 FEBRUARY	66.0 2018	157.0	153.7	YTD A	verages		95.3 FI	101.7 BRUARY	52.0 2017	145.7	159.3	YTD A	verages		104.7 FEE	92.7 BRUARY	54.0 2016	148.7	172,7
337 159 60-699 18 45 37 29 30 154 73 70-799 13 6 0 21 33 154 73 70-799 13 6 0 21 33 144 58 80-899 7 11 12 15 13 14 50 80-899 12 5 25 18 13 50 70 <	2018				94.3 FEBRUARY <u>≤ 30.mi</u>	66.0 2018 <u>≤50 mi</u>	157.0 ≤75 mi	153.7 <u>≤100mi</u>	YTD A 2017	verages	5 554.0	95.3 FE	101.7 BRUARY ≤ 30 mi	52.0 2017 ≰50 mi	145.7 ≤75 mi	159.3 ≤100mi	<u>үт</u> д а 2016	verages	572.7	104.7 FEE	92.7 BRUARY : ≤ 30 mi	54.0 2016 ≤ ^{50 mi}	148.7 ≤75 mi	
154 73 700-79 13 6 0 21 33 144 58 800-899 7 11 12 15 13 15 13 15 13 15 13 15 13 15 13 15 13 11 12 15 13 15 13 15 13 15 13 15 13 15 13 15 13 15 13 15 15 12 17 13	2018 YTD	Totals	s LOA	IntraHbr <u>1</u>	94.3 FEBRUARY <u>≤ 30.mi</u> <u>2</u>	66.0 2018 <u>≤50 mi</u> <u>3</u>	157.0 ≤75 mi <u>4</u>	153.7 <u>≤100mi</u> <u>5</u>	YTD A 2017 YTD	verages Totals	554.0 LOA	95.3 Fl IntraHbr 1	101.7 E BRUARY ≤ 30 mi 2	52.0 2017 ≤50 mi 3	145.7 ≤75 mi 4	159.3 ≤100mi 5	YTD A 2016 YTD	verages Totals	572.7 LOA	104.7 FEE IntraHbr 1	92.7 BRUARY 2 ≤ 30 mi 2	54.0 2016 ≤ ^{50 mi} 3	148.7 ≰75 mi 4	172.7 ≤100mi
114 58 300-899 7 11 12 15 13 50 12 5 12 17 34 54 800-899 7 13 5 15 15 16 12 17 34 90 99 31 14 5 400 51 56 90 99 15 7 0 24 99 21 3 1 31 3 1 31 <t< td=""><td>2018 YTD 73</td><td>Totals</td><td>s LOA Up to 500</td><td><u>IntraHbr</u> <u>1</u> 14</td><td>94.3 FEBRUARY <u>≤ 30 mi</u> <u>2</u> 7</td><td>66.0 2018 <u>≤50 mi</u> <u>3</u> 13</td><td>157.0 ≤75 mi <u>4</u> 6</td><td>153.7 <u>≤100mi</u> <u>5</u> 0</td><td>YTD A 2017 YTD 34</td><td>Totals</td><td>554.0 LOA Up to 500</td><td>95.3 FE IntraHbr 1 0</td><td>101.7 BRUARY ≤ 30 mi 2 6</td><td>52.0 2017 ≰50 mi 3 5</td><td>145.7 ≤75 mi 4 8</td><td>159.3 ≤100mi 5 3</td><td>970 A 2016 97D 20</td><td>verages Totals 6</td><td>572.7 LOA Up to 500</td><td>104.7 FEE IntraHbr 1 2</td><td>92.7 BRUARY 2 ≤ 30 mi 2 0</td><td>54.0 2016 ≤^{50 mi} 3 4</td><td>148.7 ≰75 mi 4 0</td><td>172,7 ≤100mi 5</td></t<>	2018 YTD 73	Totals	s LOA Up to 500	<u>IntraHbr</u> <u>1</u> 14	94.3 FEBRUARY <u>≤ 30 mi</u> <u>2</u> 7	66.0 2018 <u>≤50 mi</u> <u>3</u> 13	157.0 ≤75 mi <u>4</u> 6	153.7 <u>≤100mi</u> <u>5</u> 0	YTD A 2017 YTD 34	Totals	554.0 LOA Up to 500	95.3 FE IntraHbr 1 0	101.7 BRUARY ≤ 30 mi 2 6	52.0 2017 ≰50 mi 3 5	145.7 ≤75 mi 4 8	159.3 ≤100mi 5 3	970 A 2016 97D 20	verages Totals 6	572.7 LOA Up to 500	104.7 FEE IntraHbr 1 2	92.7 BRUARY 2 ≤ 30 mi 2 0	54.0 2016 ≤ ^{50 mi} 3 4	148.7 ≰75 mi 4 0	172,7 ≤100mi 5
266 141 900-999 31 14 5 40 51 56 25 1000 1 0 0 24 0 moves 542	2018 YTD 73 101	Totals 40 46	s LOA Up to 500 500-599	<u>IntraHbr</u> <u>1</u> 14 5	94.3 FEBRUARY <u>≤ 30 mi</u> 2 7 11	66.0 2018 <u>≤50 mi</u> <u>3</u> 13 2	157.0 ≤75 mi <u>4</u> 6 21	153.7 <u>≤100mi</u> <u>5</u> 0 7	YTD A 2017 YTD 34 125	Totals	5 554.0 LOA Up to 500 500-599	95.3 FE IntraHbr 1 0 3	101.7 EBRUARY ≤ 30 mi 2 6 11	52.0 2017 ≤50 mi 3 5 4	145.7 ≤75 mi 4 8 13	159.3 ≤100mi 5 3 38	VTD A 2016 YTD 20 133	Totals 6 65	572.7 LOA Up to 500 500-599	104.7 FEE IntraHbr 1 2 18	92.7 BRUARY : ≤ 30 mi 2 0 20	54.0 2016 ≤50 mi 3 4 3	148.7 ≤75 mi 4 0 15	172.7 ≤100mi 5 0
56 25 100 ··· 1 0 0 24 0 155 65 100 ··· 29 8 1 27 0 165 76 100 ··· 24 10 0 28 133 VTD tots/ 1121 197 193 134 306 291 1114 191 215 105 252 144 133 VTD tots// VTD tots// 98.5 98.5 67.0 153.0 145.0 1114 191 215 105 253 147.0 154.0 1127 212 186 76 100.0 24 100 28 133 VTD tots// Total 10A 133 306 291 133.0 145.0 145.0 1114 191 215.0 105.5 147.0 155.5 107.5 525.0 147.0 155.0 107.0 160.0 90.0 90.0 90.0 90.0 90.0 90.0 90.0 90.0 90.0 90.0 90.0 90.0 90.0 90.0 90.0 90.0 90.0 90.0 90.0	2018 YTD 73 101 337	Totals 40 46 159	s LOA Up to 500 500-599 600-699	<u>IntraHbr</u> <u>1</u> 14 5 18	94.3 FEBRUARY <u>≤ 30 mi</u> <u>2</u> 7 11 45	66.0 2018 <u>≤50 mi</u> <u>3</u> 13 2 37	157.0 ≤75 mi <u>4</u> 6 21 29	153.7 <u>≤100mi</u> 5 0 7 30	YTD A 2017 YTD 34 125 310	Totals 22 69 140	5 554.0 LOA Up to 500 500-599 600-699	95.3 FE IntraHbr 1 0 3 12	101.7 BRUARY ≤ 30 mi 2 6 11 42	52.0 2017 ≤ ⁵⁰ mi 3 5 4 25	145.7 ≤75 mi 4 8 13 30	159.3 ≤100mi 5 3 38 31	VTD A 2016 YTD 20 133 316	Totals 6 65 153	572.7 LOA Up to 500 500-599 600-699	104.7 FEE IntraHbr 1 2 18 14	92.7 BRUARY 2 ≤ 30 mi 2 0 20 39	54.0 2016 ≰50 mi 3 4 3 28	148.7 ≤75 mi 4 0 15 30	172.7 ≤100mi 5 0 9
moves 542 89 94 69 156 134 306 291 134 306 291 134 306 291 112 197 193 134 306 291 1111 191 215 105 294 309 911 122 212 186 102 43 139 YTD totals 560.5 96.5 96.5 67.0 153.0 145.5 1111 191 215 105 294 309 YTD totals 1127 212 186 100 43 127 100 43 139 YTD Totals LOA Intralific ≤30 mi ≤50 mi ≤75 mi ≤100mi 1 4 7 1 2 3 4 5 YTD Totals LOA Intralific ≤30 mi ≤50 mi ≤75 mi ≤100mi 10 2 2 112 113 2 3 4 5 YTD Totals LOA Intralific ≤30 mi ≤50 mi ≤30 mi ≤30 mi ≤30 mi <	2018 YTD 73 101 337 154	Totals 40 46 159 73	LOA Up to 500 500-599 600-699 700-799	<u>IntraHbr</u> <u>1</u> 14 5 18 13	94.3 FEBRUARY ≤ 30.mi 2 7 11 45 6	66.0 2018 <u>≤50 mi</u> <u>3</u> 13 2 37 0	157.0 ≤75 mi <u>4</u> 6 21 29 21	<u>≤100mi</u> <u>5</u> 0 7 30 33	YTD A 2017 YTD 34 125 310 174	Totals 22 69 140 79	LOA Up to 500 500-599 600-699 700-799	95.3 FE IntraHbr 1 0 3 12 9	101.7 BRUARY ≤ 30 mi 2 6 11 42 22	52.0 2017 \$50 mi 3 5 4 25 5	145.7 ≤75 mi 4 8 13 30 25	159.3 ≤100mi 5 3 38 31 18	VTD A 2016 YTD 20 133 316 163	Totals 6 65 153 75	572.7 LOA Up to 500 500-599 600-699 700-799	104.7 FEE IntraHbr 1 2 18 14 5	92.7 BRUARY : \$ 30 mi 2 0 20 39 17	54.0 2016 ≤50 mi 3 4 3 28 2	148.7 ≤75 mi 4 0 15 30 20	172,7 ≤100mi 5 0 9 42
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2018 JANUARY 2018 2017 JANUARY 2017 JANUARY 2017 JANUARY 2017 JANUARY 2018 JANUARY 2018 JANUARY 2018 JANUARY 2018 JANUARY 2018 JANUARY 2017 JANUARY 2017 JANUARY 2017 JANUARY 2017 JANUARY 2018 JANUARY 2018 JANUARY 2018 JANUARY 2017 JANUARY 2017 <thjanuary 2017<="" th=""> <thj< td=""><td>2018 YTD 73 101 337 154 114 286 56</td><td>Totals 40 46 159 73 58 141 25</td><td>LOA Up to 500 500-599 600-699 700-799 800-899 900-999</td><td>IntraHbr 1 14 5 18 13 7 31 1</td><td>94.3 FEBRUARY 2 7 11 45 6 11 14 0</td><td>66.0 2018 ≤50 mi 3 13 2 37 0 12 5 0 0</td><td>157.0 ≤75 mi <u>4</u> 6 21 29 21 15 40 24</td><td>153.7 ≤100mi 5 0 7 30 33 13 51 0</td><td>YTD A 2017 YTD 34 125 310 174 158 154 159</td><td>Totals 22 69 140 79 80 65 65</td><td>LOA Up to 500 500-599 600-699 700-799 800-899 900-999</td><td>95.3 FE IntraHbr 1 0 3 12 9 12 12 15 29</td><td>101.7 BRUARY ≤ ³⁰ mi 2 6 11 42 22 5 7 8</td><td>52.0 2017 \$50 mi 3 5 4 25 5 12 0 1 1</td><td>145.7 ≤75 mi 4 8 13 30 25 17 24 27</td><td>159.3 ≤100mi 5 3 38 31 18 34 19 0</td><td>YTD A 2016 YTD 20 133 316 163 126 204 165</td><td>Totals 6 65 153 75 62 101 76</td><td>572.7 LOA Up to 500 500-599 600-699 700-799 800-899 900-999</td><td>104.7 FEE IntraHbr 1 2 18 14 5 7 21 24</td><td>92.7 BRUARY :</td><td>54.0 2016 ≤50 mi 3 4 3 28 2 5 1 0</td><td>148.7 ≰75 mi 4 0 15 30 20 15 31 28</td><td>172.7 \$100mi 5 0 9 42 31 22 45</td></thj<></thjanuary>	2018 YTD 73 101 337 154 114 286 56	Totals 40 46 159 73 58 141 25	LOA Up to 500 500-599 600-699 700-799 800-899 900-999	IntraHbr 1 14 5 18 13 7 31 1	94.3 FEBRUARY 2 7 11 45 6 11 14 0	66.0 2018 ≤50 mi 3 13 2 37 0 12 5 0 0	157.0 ≤75 mi <u>4</u> 6 21 29 21 15 40 24	153.7 ≤100mi 5 0 7 30 33 13 51 0	YTD A 2017 YTD 34 125 310 174 158 154 159	Totals 22 69 140 79 80 65 65	LOA Up to 500 500-599 600-699 700-799 800-899 900-999	95.3 FE IntraHbr 1 0 3 12 9 12 12 15 29	101.7 BRUARY ≤ ³⁰ mi 2 6 11 42 22 5 7 8	52.0 2017 \$50 mi 3 5 4 25 5 12 0 1 1	145.7 ≤75 mi 4 8 13 30 25 17 24 27	159.3 ≤100mi 5 3 38 31 18 34 19 0	YTD A 2016 YTD 20 133 316 163 126 204 165	Totals 6 65 153 75 62 101 76	572.7 LOA Up to 500 500-599 600-699 700-799 800-899 900-999	104.7 FEE IntraHbr 1 2 18 14 5 7 21 24	92.7 BRUARY :	54.0 2016 ≤50 mi 3 4 3 28 2 5 1 0	148.7 ≰75 mi 4 0 15 30 20 15 31 28	172.7 \$100mi 5 0 9 42 31 22 45
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81 700-799 14 14 1 18 34 56 800-899 8 16 6 13 13 19 3 22 38 88 700-799 17 9 4 26 165 800-899 8 16 6 13 13 95 700-799 13 19 3 22 38 145 900-999 31 14 7 36 57 31 1000 2 0 0 27 2 31 90-999 15 8 28 38 94 1000 31 12 27 24 89 100 31 12 27 24	2018 YTD 73 101 337 154 114 286 56 moves YTD tota YTD tota 2018	Totals 40 46 159 73 58 141 25 542 a/s werages	LOA Up to 500 500-599 600-699 700-799 800-899 900-999 1000 11121 s 560.5 LOA Up to 500	IntraHbr 1 14 5 18 13 7 31 1 89 797 98.5 IntraHbr 1 13	94.3 FEBRUARY 2 7 11 45 6 11 14 0 94 793 96.5 JANUARY ≤ 30 mi 2 5	66.0 2018 ≤50 mi 3 13 2 37 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 13 12 13 12 13 12 13 12 13 12 13 12 13 12 13 12 13 12 13 12 13 12 12 12 12 12 12 12 12 12 12	157.0 ≤75 mi <u>4</u> 6 21 29 21 15 40 24 156 306 153.0 ≤75 mi <u>4</u> 3	153.7 ≤100mi 5 0 7 30 33 13 51 0 134 291 145.5 ≤100mi 5 1	YTD A 2017 YTD 34 125 310 174 158 154 159 moves YTD tot YTD A 2017	Totals 22 69 140 79 80 65 65 520 als vverages Totals 12	s 554.0 LOA Up to 500 500-599 600-699 700-799 800-899 900-999 1000 11114 5557.0 LOA Up to 500	95.3 FE IntraHbr 1 0 3 12 9 12 15 29 80 797 95.5 7 J IntraHbr 1 1	101.7 BRUARY ≤ 30 mi 2 6 11 42 22 5 7 8 101 215 107.5 ANUARY ≤ 30 mi 2 4	52.0 2017 ≤50 mi 3 5 4 25 5 12 0 1 52 105 52.5 2017 ≤50 mi 3 ×50 mi 52.5 2017	145.7 ≤75 mi 4 8 13 30 25 17 24 27 144 294 147.0 ≤75 mi 4	159.3 ≤100mi 5 3 38 31 18 34 19 0 143 309 154.5 ≤100mi 5	VTD A 2016 YTD 20 133 316 163 126 204 165 moves YTD tota YTD tota 2016	Totals 6 65 153 75 62 101 76 538 als verages	572.7 LOA Up to 500 500-599 600-699 700-799 800-899 900-999 1000 1127 563.5 LOA Up to 500	104.7 FEE IntraHbr 1 2 18 14 5 7 21 24 91 212 106.0 JJ IntraHbr 1 4	92.7 BRUARY :	54.0 2016 ≤50 mi 3 4 3 28 2 5 1 0 43 704 52.0 2016 ≤50 mi 3 704 52.0 1 1 1	148.7 ≤75 mi 4 0 15 30 20 15 31 28 139 296 148.0 ≤75 mi 4 6	172.7 ≤100mi 5 0 9 42 31 22 45 14 163 329 164.5 ≤100mi 5
56 800-899 8 16 66 13 13 145 900-999 31 14 7 36 57 31 100 2 0 0 27 2	2018 YTD 73 101 337 154 114 286 56 moves YTD tota YTD tota 2018	Totals 40 46 159 73 58 141 25 542 a/s werages	LOA Up to 500 500-599 600-699 700-799 800-899 900-999 1000 11121 s 560.5 Up to 500	IntraHbr 1 14 5 18 13 7 31 1 89 797 98.5 IntraHbr 1 13 11	94.3 FEBRUARY <u>≤ 30 mi</u> 2 7 11 45 6 11 14 0 94 193 96.5 JANUARY <u>≤ 30 mi</u> 2 5 16	66.0 2018 ≤50 mi 3 13 2 37 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 13 12 5 0 12 5 0 12 5 0 12 5 0 13 12 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 13 12 12 12 12 12 12 12 12 12 12	157.0 ≤75 mi <u>4</u> 6 21 29 21 15 40 24 156 306 153.0 ≤75 mi <u>4</u> 3 16	$ \frac{\pm 100 \text{mi}}{5} \\ 0 \\ 7 \\ 30 \\ 33 \\ 13 \\ 51 \\ 0 \\ 134 \\ 291 \\ 145.5 \\ \frac{\pm 100 \text{mi}}{5} \\ 1 \\ 9 \\ $	YTD A 2017 YTD 34 125 310 174 158 154 159 moves YTD tot YTD A 2017	Totals 22 69 140 79 80 65 65 520 als verages 12 56	s 554.0 LOA Up to 500 500-599 600-699 700-799 800-899 900-999 1000 11114 5 557.0 LOA Up to 500 500-599	95.3 FE IntraHbr 1 0 3 12 9 12 15 29 80 191 95.5 J IntraHbr 1 1 25	101.7 BRUARY ≤ 30 mi 2 6 11 42 22 5 7 8 101 215 107.5 ANUARY ≤ 30 mi 2 4 7	52.0 2017 ≤50 mi 3 5 4 25 5 12 0 1 20 1 52 105 52.5 2017 <u>≤50 mi</u> <u>3</u> 7 2 1 2	145.7 ≤75 mi 4 8 13 30 25 17 24 27 144 294 147.0 ≤75 mi 4 16	159.3 ≤100mi 5 3 38 31 18 34 19 0 143 309 154.5 ≤100mi 5 ≤100mi 5 5 5 5 5 5 5 5 5 5 5 5 5	VTD A 2016 YTD 20 133 316 163 126 204 165 moves YTD tota YTD tota 2016	Totals 6 65 153 75 62 101 76 538 als verages	572.7 LOA Up to 500 500-599 600-699 700-799 800-899 900-999 1000 1127 563.5 LOA Up to 500 500-599	104.7 FEE IntraHbr 1 2 18 14 5 7 21 24 91 212 21 24 91 212 106.0 JJ IntraHbr 1 4 14	92.7 BRUARY :	54.0 2016 ≤50 mi 3 4 3 28 2 5 1 0 43 704 52.0 2016 ≤50 mi 3 704 52.0 1 1 1 1	148.7 ≤75 mi 4 0 15 30 20 15 31 28 139 296 148.0 ≤75 mi 4 6	172.7 ≤100mi 5 0 9 42 31 22 45 14 163 329 164.5 ≤100mi 5 8
145 900-999 31 14 7 36 57 31 100 2 0 0. 27 2 89 900-999 15 8 28 38 103 900-999 20 7 2 28 31 100 2 0 27 2 90<-999 15 8 28 28 38 103 900-999 20 7 2 28	2018 YTD 73 101 337 154 114 286 56 moves YTD tota YTD tota 2018	Totals 40 46 159 73 58 141 25 542 a/s werages	LOA Up to 500 500-599 600-699 700-799 800-899 900-999 1000 56 LOA Up to 500 560-599 000-999 1000 560-599 500-599 500-599 600-699	IntraHbr 1 14 5 18 13 7 31 1 89 797 98.5 IntraHbr 1 13 11	94.3 FEBRUARY <u>≤ 30 mi</u> 2 7 11 45 6 11 14 0 94 193 96.5 JANUARY <u>≤ 30 mi</u> 2 5 16 34	66.0 2018 ≤50 mi 3 13 2 37 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 13 12 5 0 12 5 0 12 5 0 12 5 0 13 12 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 13 12 12 12 12 12 12 12 12 12 12	157.0 ≤75 mi <u>4</u> 6 21 29 21 15 40 24 156 306 153.0 ≤75 mi <u>4</u> 3 16 37	$ 153.7 \frac{\pm 100mi}{5} 0 7 30 33 13 51 0 134 291 145.5 \frac{\pm 100mi}{5} 1 9 41 41 $	YTD A 2017 YTD 34 125 310 174 158 154 159 moves YTD tot YTD A 2017	Verages Totals 22 69 140 79 80 65 65 520 28 80 80 80 80 80 80 80 80 80 80 80 80 80	s 554.0 LOA Up to 500 500-599 600-699 700-799 800-899 900-999 1000 1000 11114 s 557.0 LOA Up to 500 500-599 600-699	95.3 FE IntraHbr 1 0 3 12 9 12 15 29 80 797 95.5 J IntraHbr 1 1 25 13	101.7 BRUARY ≤ 30 mi 2 6 11 42 22 5 7 8 101 215 107.5 ANUARY ≤ 30 mi 2 4 7 5 107.5	52.0 2017 ≤50 mi 3 5 4 25 5 12 0 1 25 5 12 0 1 52 105 52.5 2017 ≤50 mi <u>8</u> 7 2 32	145.7 ≤75 mi 4 8 13 30 25 17 24 27 144 294 147.0 ≤75 mi <u>4</u> 16 34	159.3 ≤100mi 5 3 38 31 18 34 19 0 143 309 154.5 ≤100mi 5 6 40	VTD A 2016 YTD 20 133 316 163 126 204 165 moves YTD tota YTD tota 2016	Totals 6 65 153 75 62 101 76 538 als verages Totals 14 68 163	572.7 LOA Up to 500 500-599 600-699 700-799 800-899 900-999 1000 1127 563.5 LOA Up to 500 500-599 600-699	104.7 FEE IntraHbr 1 2 18 14 5 7 21 24 91 212 24 91 212 106.0 JJ IntraHbr 1 4 4 14 20	92.7 BRUARY :	54.0 2016 ≤50 mi 3 4 3 28 2 5 1 0 43 704 52.0 2016 ≤50 mi 3 704 52.0 1 1 1 1	148.7 ≰75 mi 4 0 15 30 20 15 31 28 139 296 148.0 \$75 mi 4 6 23	172.7 ≤100mi 5 0 9 42 31 22 45 14 163 329 164.5 ≤100mi 5 8 8 43
31 1000 2 0 0 27 2 94 1000 31 12 27 24 89 1000 29 11 30	2018 YTD 73 101 337 154 114 286 56 moves YTD tota YTD tota 2018	Totals 40 46 159 73 58 141 25 542 als werages 33 55 178	LOA Up to 500 500-599 600-699 700-799 800-899 900-999 1000 1000 560.5 LOA Up to 500 S LOA Up to 500 500-599 600-699 700-799	IntraHbr 1 14 5 18 13 7 31 1 89 797 98.5 IntraHbr 1 13 11 29 14	94.3 FEBRUARY ≤ 30 mi 2 7 11 45 6 11 14 0 94 193 96.5 JANUARY ≤ 30 mi 2 5 16 34 14	66.0 2018 ≤50 mi 3 13 2 37 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 13 12 5 0 13 12 5 0 13 12 5 0 13 12 5 0 13 12 13 12 13 12 13 12 13 12 13 13 12 13 12 13 13 13 13 13 13 13 13 13 13	157.0 ≤75 mi <u>4</u> 6 21 29 21 15 40 24 156 <u>306</u> 153.0 ≤75 mi <u>4</u> <u>3</u> 16 <u>37</u> 18	$ \begin{array}{r} 153.7 \\ \underline{$100mi} \\ \underline{5} \\ 0 \\ 7 \\ $	YTD A 2017 YTD 34 125 310 174 158 154 159 moves YTD tot YTD A 2017	Verages Totals 22 69 140 79 80 65 65 520 als Verages 12 56 170 95	5 554.0 LOA Up to 500 500-599 600-699 700-799 800-899 900-999 1000 1000 1000 11114 5557.0 LOA Up to 500 500-599 600-699 700-799	95.3 FE IntraHbr 1 0 3 12 9 12 15 29 80 797 95.5 J IntraHbr 1 25 13 13	101.7 BRUARY ≤ 30 mi 2 6 11 42 22 5 7 8 101 215 107.5 ANUARY ≤ 30 mi 2 4 7 5 107.5 107.5	52.0 2017 ≤50 mi 3 5 4 25 5 12 0 1 52 105 52.5 2017 ≤50 mi 8 7 2 32 3	145.7 ≤75 mi 4 8 13 30 25 17 24 27 144 294 147.0 ≤75 mi <u>4</u> 16 34 22	159.3 ≤100mi 5 3 38 31 18 34 19 0 143 309 154.5 ≤100mi 5 6 40 38	VTD A 2016 YTD 20 133 316 163 126 204 165 moves YTD tota YTD tota 2016	Totals 6 65 153 75 62 101 76 538 als verages Totals 14 68 163	572.7 LOA Up to 500 500-599 600-699 700-799 800-899 900-999 1000 1127 563.5 LOA Up to 500 500-599 600-699 700-799	104.7 FEE IntraHbr 1 2 18 14 5 7 21 21 24 91 212 106.0 JJ IntraHbr 1 4 14 20 17	92.7 BRUARY 2 5 30 mi 2 0 20 39 17 13 3 10 102 186 93.0 AN 2016 2 2 3 12 3 12 35 9	54.0 2016 ≤50 mi 3 4 3 28 2 5 1 0 43 704 52.0 2016 ≤50 mi 3 1 1 1 1 34	148.7 ≰75 mi 4 0 15 30 20 15 31 28 139 296 148.0 ≰75 mi 4 6 23 31	172.7 ≤100mi 5 0 9 42 31 22 45 14 163 329 164.5 ≤100mi 5 8 8 43 32
	2018 YTD 73 101 337 154 114 286 56 moves YTD tota YTD A 2018	Totals 40 46 159 73 58 141 25 542 als werages Totals 33 55 178 81	LOA Up to 500 500-599 600-699 700-799 800-899 900-999 1000 1000 500-599 000-999 1000 500-599 000-90	IntraHbr 1 14 5 18 13 7 31 1 89 797 98.5 IntraHbr 1 13 11 29 14	94.3 FEBRUARY ≤ 30 mi 2 7 11 45 6 11 14 0 94 193 96.5 JANUARY ≤ 30 mi 2 5 16 34 14	66.0 2018 ≤50 mi 3 13 2 37 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 12 5 0 13 12 5 0 13 12 5 0 13 12 5 0 13 12 5 0 13 12 13 12 13 12 13 12 13 12 13 13 12 13 12 13 13 13 13 13 13 13 13 13 13	157.0 ≤75 mi <u>4</u> 6 21 29 21 15 40 24 156 <u>306</u> 153.0 ≤75 mi <u>4</u> <u>3</u> 16 <u>37</u> 18	$ \begin{array}{r} 153.7 \\ \underline{$100mi \\ 5} \\ 0 \\ 7 \\ 30 \\ 33 \\ 13 \\ 51 \\ 0 \\ 134 \\ 291 \\ 145.5 \\ \underline{$100mi \\ 5} \\ 1 \\ 9 \\ 41 \\ 34 \\ 13 \\ \end{array} $	YTD A 2017 YTD 34 125 310 174 158 154 159 moves YTD tot YTD A 2017	Verages Totals 22 69 140 79 80 65 65 520 als Verages 12 56 170 95	s 554.0 LOA Up to 500 500-599 600-699 700-799 800-899 900-999 1000 1000 11114 s 557.0 LOA Up to 500 500-599 600-699 700-799 800-899	95.3 FE IntraHbr 1 0 3 12 9 12 15 29 80 797 95.5 J IntraHbr 1 25 13 13	101.7 BRUARY ≤ 30 mi 2 6 11 42 22 5 7 8 101 215 107.5 ANUARY ≤ 30 mi 2 4 7 5 107.5 107.5	52.0 2017 ≤50 mi 3 5 4 25 5 12 0 1 52 105 52.5 2017 ≤50 mi 8 7 2 32 3	145.7 ≤75 mi 4 8 13 30 25 17 24 27 144 294 147.0 ≤75 mi <u>4</u> 16 34 22	159.3 ≤100mi 5 3 38 31 18 34 19 0 143 309 154.5 ≤100mi 5 6 40 38	VTD A 2016 YTD 20 133 316 163 126 204 165 moves YTD tota YTD tota 2016	Totals 6 65 153 75 62 101 76 538 als verages Totals 14 68 163 88	572.7 LOA Up to 500 500-599 600-699 700-799 800-899 900-999 1000 1127 563.5 LOA Up to 500 500-599 600-699 700-799 800-899	104.7 FEE IntraHbr 1 2 18 14 5 7 21 21 24 91 212 106.0 JJ IntraHbr 1 4 14 20 17	92.7 BRUARY 2 5 30 mi 2 0 20 39 17 13 3 10 102 186 93.0 AN 2016 2 2 3 12 3 12 35 9	54.0 2016 ≤50 mi 3 4 3 28 2 5 1 0 43 704 52.0 2016 ≤50 mi 3 1 11 34 4 4	148.7 ≰75 mi 4 0 15 30 20 15 31 28 139 296 148.0 \$75 mi 4 6 23 31 26	172.7 ≤100mi 5 0 9 42 31 22 45 14 163 329 164.5 ≤100mi 5 8 8 43
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