

<b>PSP 2018</b>	January	February	March	April	Apr to prev Apr	<b>4 mo to date</b>	compared to previous year
Tariff Revenue-Trans	\$2,371,509	\$2,279,245	\$2,357,526	\$2,197,452	-5.1%	\$9,205,732	-0.6%
RPA-Revenue per Assign	\$3,939	\$4,099	\$4,044	\$4,123	0.6%	\$4,049	-0.7%
# of licensed pilots w/o Pres	50	50	50	50		50	
Average Assgn/pilot on rotation	12.30	11.35	11.90	10.88		11.61	
# pilots with < 6 jobs (+1=Pres)	3 + 1	2 + 1	5 + 1	8 + 1			
Assignments	602	556	583	533	-5.7%	2274	0.2%
Assignment change	-4	27	13	-32	68.4%	4	
Moves	579	542	563	525	-4.5%	2209	-0.1%
Moves change	-15	22	15	-25	8.7%	-3	
Cancellations	23	14	20	8	-46.7%	65	12.1%
Tonnage Revenue	\$1,364,136	\$1,306,390	\$1,350,510	\$1,278,904	-2.0%	\$5,299,940	0.4%
Tonnage Revenue per Move	\$2,356	\$2,410	\$2,399	\$2,436	2.7%	\$2,399	
Gross Tonnage Moved	27,962,363	26,106,585	27,303,886	25,704,844	-7.6%	\$107,077,678	-5.9%
<b>PSP 2017</b>	January	February	March	April	Apr to prev Apr	<b>4 mo to date</b>	compared to previous year
Tariff Revenue-Trans	\$2,488,326	\$2,183,031	\$2,273,861	\$2,315,825	-1.5%	\$9,261,043	-2.3%
RPA-Revenue per Assign	\$4,106	\$4,127	\$3,989	\$4,099	1.9%	\$4,080	-74.8%
# of licensed pilots w/o Pres	51	51	51	51			
Average Assgn/pilot on rotation	11.88	10.37	11.18	11.08		11.13	
# pilots with < 6 jobs (+1=Pres)	2 + 1	5 + 1	3 + 1	5 + 1			
Assignments	606	529	570	565	-3.3%	2270	-3.1%
Assignment change	1	-18	-37	-19		-73	
Moves	594	520	548	550	-4.0%	2212	-3.4%
Moves change	5	-18	-43	-23		-79	
Cancellations	12	9	22	15	36.4%	58	11.5%
Tonnage Revenue	\$1,456,699	\$1,256,480	\$1,261,965	\$1,305,187	-1.3%	\$5,280,331	-0.2%
Tonnage Revenue per Move	\$2,452	\$2,416	\$2,303	\$2,373	2.8%	\$9,545	3.2%
Gross Tonnage Moved	31,303,842	27,225,601	27,446,553	27,831,924	-2.9%	\$113,807,920	-1.7%
<b>PSP 2016</b>	January	February	March	April	Apr to prev Apr	<b>4 mo to date</b>	to previous year
Tariff Revenue-Trans	\$2,443,846	\$2,269,624	\$2,419,887	\$2,350,195	9.2%	\$9,483,552	8.4%
RPA-Revenue per Assign	\$4,039	\$4,149	\$3,987	\$4,024	15.9%	\$16,200	8.7%
# of licensed pilots w/o Pres	51	51	50	51			
Average Assgn/pilot	12.26	10.73	12.14	11.45		11.64	
# pilots with < 6 jobs(+1=Pres)	6 + 1	8 + 1	3 + 1	7 + 1			
Assignments	605	547	607	584	-5.8%	2343	-0.4%
Assignment change	28	30	-32	-36		-10	
Moves	589	538	591	573	-4.2%	2291	0.1%
Moves change	23	37	-32	-25	-0.5%	3	6.4%
Cancellations	16	9	16	11		52	
Tonnage Revenue	\$1,329,440	\$1,296,111	\$1,345,308	\$1,322,435	23.1%	\$5,293,294	12.9%
Tonnage Revenue per Move	\$2,257	\$2,409	\$2,276	\$2,308	28.4%	\$9,250	12.3%
Gross Tonnage Moved	29,609,106	27,830,304	29,667,076	28,676,198	9.9%	115,782,684	7.8%
<b>PSP 2015</b>	January	February	March	April		<b>4 mo to date</b>	
Tariff Revenue-Trans	\$2,202,588	\$2,024,841	\$2,365,096	\$2,153,086	-12.6%	\$8,745,611	-9.7%
RPA-Revenue per Assign	\$3,817	\$3,917	\$3,701	\$3,473	-11.2%	\$14,908	-4.7%
# of licensed pilots w/o Pres	53	53	52	52			
Average Assgn/pilot	10.89	9.75	12.29	11.92		11.21	
# pilots with < 6 jobs(+1=Pres)	7	9	4	2		22	
Assignments	577	517	639	620	-1.6%	2353	-4.9%
Assignment change	-62	-66	16	-10		-122	
Moves	566	501	623	598	-3.7%	2288	-6.3%
Moves change	-65	-71	6	-23		-153	
Cancellations	11	16	16	22		65	
Tonnage Revenue	\$1,216,397	\$1,132,850	\$1,263,220	\$1,074,585	-25.6%	\$4,687,052	-16.7%
Tonnage Revenue per Move	\$2,149	\$2,261	\$2,028	\$1,797	-22.7%	\$8,235	-10.6%
Gross Tonnage Moved	27,588,264	24,671,828	29,034,609	26,097,422	-14.9%	107,392,123	-12.0%

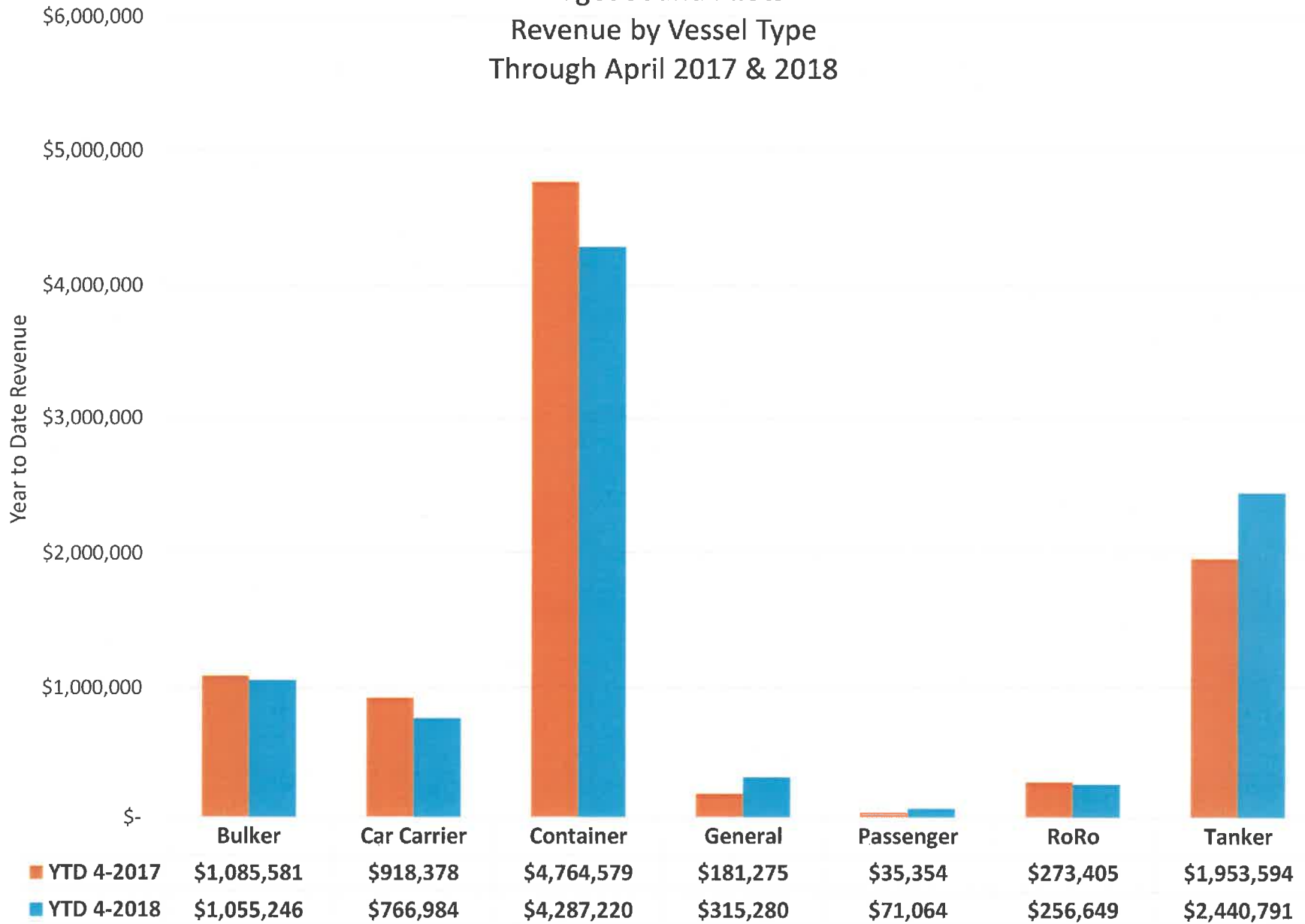
2018				Jan	Feb	Mar	Apr	2018		(under)
Pilot Code	Actual Trips	PSP Earned	Lic or Ret Date	Actual Assign	Actual Assign	Actual Assign	Actual Assign	YTD Actual Assign	Average Assgn 145/12=12.1	over TAL
	Revenue	Report Detail								
5	ANA	Anacker, D.S.	Lic. 3/27/12	11	9	15	5	40	10.0	(8)
5	ANT	Anthony, Michael	Lic. 7/24/12	16	8	13	10	47	11.8	(1)
5	ARN	Arnold, J. E.		6	14	19	15	54	13.5	6
5	BOU	Bouma, Blair		16	15	0	0	31	7.8	(17)
4	BRO	Brouillard, Dan	Lic. 7/31/13	14	9	19	13	55	13.8	7
5	BRU	Brusco, David		10	5	12	11	38	9.5	(10)
5	BUJ	Bujacich, J.P.		12	11	9	14	46	11.5	(2)
5	CAW	Carley, W. Bud	Lic. 1/10/13	11	9	15	3	38	9.5	(10)
5	CAI	Carlson, I.J.		12	13	4	4	33	8.3	(15)
2	CAJ	Carstensen, J	Lic. 9/30/15	15	13	10	13	51	12.8	3
5	COE	Coe, F.A.		6	11	8	1	26	6.5	(22)
3	COL	Coleman, S	Lic. 8/27/14	11	6	9	6	32	8.0	(16)
4	COR	Coryell, T.D.	Lic. 12/13/13	17	8	16	17	58	14.5	10
5	EME	Emerson, L. P.		19	14	14	13	60	15.0	12
5	ENF	Engstrom, F. E.	Lic. 11/15/12	14	12	10	14	50	12.5	2
3	GAL	Galvin, Jamie	Lic. 11/11/14	13	9	16	11	49	12.3	1
5	GRD	Grobschmit, D.W.		15	11	15	16	57	14.3	9
5	HAI	Hannuksela, J		0	0	8	15	23	5.8	(25)
5	HAR	Harris, J. B.		17	12	12	11	52	13.0	4
0	HEJ	Henderson, J. David	Lic. 7/6/17	11	7	5	14	37	9.3	(11)
5	HEN	Henshaw, B. F.		14	11	13	12	50	12.5	2
0	HUP	Hunter, P.V	Lic. 10/13/17	8	10	6	6	30	7.5	(18)
3	JEN	Jensen, Brian	Lic. 12/22/14	15	11	12	6	44	11.0	(4)
5	KAL	Kalvoy, J.E.		14	16	12	2	44	11.0	(4)
5	KEA	Kearns, J.		13	14	19	10	56	14.0	8
1	KEN	Kelleher, N.T.	Lic. 4/14/16	7	11	7	12	37	9.3	(11)
5	KEP	Kelly, P.S.		19	5	14	9	47	11.8	(1)
5	KLA	Klapperich, E.C.		10	11	15	11	47	11.8	(1)
3	LIC	Lichty, E.C.	Lic. 5/1/14	6	14	6	16	42	10.5	(6)
2	LOB	Lowe, Brad	Lic. 9/23/15	16	12	7	13	48	12.0	(0)
4	LOW	Lowery, W.W.	Lic. 2/11/13	17	14	8	20	59	14.8	11
5	MAR	Marmol, E.		9	11	12	11	43	10.8	(5)
5	MAY	Mayer, D. W.		13	12	20	11	56	14.0	8
5	MOT	Moreno, S.		13	19	10	10	52	13.0	4
0	MYE	Myers, R	Lic. 11/28/17	15	7	8	4	34	8.5	(14)
5	NEW	Newman, A. J.		3	17	23	15	58	14.5	10
0	ROU	Rounds, Chris	Lic. 7/11/17	12	10	8	13	43	10.8	(5)
5	SAN	Sanders, D. A.		18	12	8	11	49	12.3	1
5	SCO	Scoggins, J		14	14	17	12	57	14.3	9
5	SCR	Scragg, J.		11	5	9	8	33	8.3	(15)
5	SEM	Semler, J. R.		8	12	10	9	39	9.8	(9)
5	SES	Semler, S.		12	15	14	11	52	13.0	4
5	SEY	Seymour, L.		14	13	12	12	51	12.8	3
5	SHA	Shaffer, D. L.		10	15	22	15	62	15.5	14
5	SHJ	Shaffer, J. A.		13	16	16	9	54	13.5	6
5	SHU	Shuler, M.		2	6	2	3	13	3.3	(35)
5	SLI	Sliker, W.J.		14	9	13	13	49	12.3	1
5	SOR	Soriano, D. B.		7	14	14	12	47	11.8	(1)
5	THG	Thoreson, George		13	11	13	16	53	13.3	5
5	VON	vonBrandenfels, E. M.	president	0	0	0	0	0	0.0	President
5	WIG	Wildes, G. R.		16	13	4	15	48	12.0	(0)
<b>Total Assignments/ Month</b>				<b>602</b>	<b>556</b>	<b>583</b>	<b>533</b>	<b>2274</b>	<b>569</b>	
<b>Number of licensed PS pilots</b>				<b>51</b>	<b>51</b>	<b>51</b>	<b>51</b>	<b>51</b>		
<b>Pilots on rotation</b>				<b>49</b>	<b>49</b>	<b>49</b>	<b>49</b>	<b>49</b>	<b>12.1*12*51=</b>	
<b>Average Assgn/pilot on rotation</b>				<b>12.3</b>	<b>11.35</b>	<b>11.90</b>	<b>10.88</b>		<b>=7405 assigns/yr</b>	
<b>PSP LOA Report (MOVES)</b>				<b>567</b>	<b>532</b>	<b>563</b>	<b>525</b>	<b>2187</b>		
<b>Move w/o tonnage charge</b>				<b>12</b>	<b>11</b>			<b>12</b>		
<b>Cancellations</b>				<b>23</b>	<b>13</b>	<b>20</b>	<b>8</b>	<b>64</b>		
<b># of Pilots with &lt; 6 jobs(+1=Pres)</b>				<b>3 + 1</b>	<b>2 + 1</b>	<b>5 + 1</b>	<b>8 + 1</b>			
<b>Pilots w/&gt;5 trips &amp; their avg # of trips</b>				<b>47 12.6</b>	<b>48 11.6</b>	<b>45 12.6</b>	<b>42 12.2</b>			
<b>Medical circumstances:</b>				<b>1</b>	<b>1</b>	<b>1</b>	<b>1</b>			

Just the Basics  
2018-2015

MONTH								Year to Date					
2018	Month	Revenue(Trans)		Assignments		RPA for month		YTD Revenue		YTD Assgn		YTD RPA	
	Jan	-4.7%	2,371,508	602	-0.7%	3,939	-4.1%						-0.7%
	Feb	4.4%	2,279,245	556	5.1%	4,099	-0.7%	\$ 4,650,753	-0.4%	1,158	2.0%	4,016	-2.4%
	Mar	3.7%	2,357,526	583	2.3%	4,044	1.3%	7,008,279	0.9%	1,741	2.1%	4,025	-1.2%
	Apr	-5.1%	2,197,452	533	-5.7%	4,123	0.6%	9,205,731	-0.6%	2,274	0.2%	4,048	-0.8%
	2018	32.5%	9,205,731	2274									
2017	Month	Revenue(Trans)		Assignments		RPA for month		YTD Revenue		YTD Assgn		YTD RPA	
	Jan	1.8%	2,488,326	606	0.2%	4,106	1.7%						
	Feb	-3.8%	2,183,032	529	-3.3%	4,127	-0.5%	\$ 4,671,358	-0.9%	1,135	-1.5%	4,116	0.6%
	Mar	-6.0%	2,274,287	570	-6.1%	3,990	0.1%	6,945,645	-2.6%	1,705	-3.1%	4,074	0.5%
	Apr	-1.5%	2,315,825	565	-3.3%	4,099	1.9%	9,261,470	-2.3%	2,270	-3.1%	4,080	0.8%
	May	-2.3%	2,968,949	664	-1.2%	4,471	-1.1%	12,230,419	-2.3%	2,934	-2.7%	4,169	0.4%
	Jun	-4.8%	3,060,089	636	-12.3%	4,811	8.5%	15,290,508	-2.8%	3,570	-4.5%	4,283	1.8%
	Jul	-2.6%	3,235,074	664	-4.3%	4,872	1.8%	18,525,582	-2.8%	4,234	-4.5%	4,375	1.8%
	Aug	-5.3%	3,089,703	657	-4.2%	4,703	-1.1%	21,615,285	-3.2%	4,891	-4.5%	4,419	1.4%
	Sep	-2.4%	2,948,218	608	-6.9%	4,849	4.9%	24,563,503	-3.1%	5,500	-4.7%	4,466	1.7%
	Oct	-8.3%	2,357,919	564	-8.6%	4,181	0.3%	26,921,423	-3.5%	6,064	-5.1%	4,440	1.6%
	Nov	-9.6%	2,370,766	597	-9.7%	3,971	0.1%	29,292,188	-4.1%	6,661	-5.5%	4,398	1.5%
	Dec	-2.5%	2,383,967	589	-3.4%	4,047	0.9%	\$ 31,676,155	-4.0%	7,249	-5.4%	4,370	1.5%
	2017	-4.0%	31,676,155	7249	-5.4%					(412)			
2016	Month	Revenue(Trans)		Assignments		RPA for month		YTD Revenue		YTD Assgn		YTD RPA	
	Jan	11.0%	2,443,846	605	4.9%	4,039	5.8%						
	Feb	12.1%	2,269,624	547	5.8%	4,149	5.9%	\$ 4,713,470	11.5%	1,152	5.3%	4,092	5.9%
	Mar	2.3%	2,419,890	607	-5.0%	3,987	7.7%	7,133,360	8.2%	1,759	1.5%	4,055	6.6%
	Apr	9.2%	2,350,195	584	-5.8%	4,024	15.9%	9,483,555	8.4%	2,343	-0.4%	4,048	8.9%
	May	2.7%	3,039,515	672	-13.2%	4,523	18.3%	12,523,070	7.0%	3,015	-3.6%	4,154	11.0%
	Jun	0.1%	3,215,179	725	-8.3%	4,435	9.2%	15,738,249	5.5%	3,740	-4.5%	4,208	10.5%
	Jul	12.2%	3,320,803	694	9.8%	4,785	2.2%	19,059,052	6.6%	4,434	-2.5%	4,298	9.4%
	Aug	-0.9%	3,261,886	686	-1.0%	4,755	0.1%	22,320,938	5.4%	5,120	-2.3%	4,360	8.0%
	Sep	9.5%	3,019,483	653	8.7%	4,624	0.8%	25,340,421	5.9%	5,773	-1.2%	4,389	7.2%
	Oct	-3.3%	2,571,409	617	-7.4%	4,168	4.4%	27,911,830	5.0%	6,390	-1.8%	4,368	7.0%
	Nov	5.8%	2,622,922	661	2.6%	3,968	3.1%	30,534,752	5.1%	7,051	-1.4%	4,331	6.6%
	Dec	-6.6%	2,446,187	610	-4.8%	4,010	-1.8%	\$ 32,980,939	4.1%	7,661	-1.7%	4,305	5.9%
	2016	4.1%	32,980,939	7,661	-1.7%					(134)			
2015	Month	Revenue(Trans)		Assignments		RPA for month		YTD Revenue		YTD Assgn		YTD RPA	
	Jan	-13.8%	2,202,588	577	-9.7%	3,817	-4.5%						
	Feb	-10.5%	2,024,842	517	-11.3%	3,917	1.0%	\$ 4,227,430	-12.2%	1,094	-10.5%	3,864	-2.0%
	Mar	-1.6%	2,365,096	639	2.6%	3,701	-4.1%	6,592,526	-8.7%	1,733	-6.1%	3,804	-2.8%
	Apr	-12.6%	2,153,086	620	-1.6%	3,473	-11.2%	8,745,612	-9.7%	2,353	-4.9%	3,717	-5.0%
	May	-2.5%	2,959,296	774	15.4%	3,823	-15.5%	11,704,908	-8.0%	3,127	-0.6%	3,743	-7.4%
	Jun	5.8%	3,210,995	791	14.6%	4,059	-7.7%	14,915,903	-5.3%	3,918	2.1%	3,807	-7.3%
	Jul	-2.1%	2,960,243	632	-4.7%	4,684	2.7%	17,876,146	-4.8%	4,550	1.1%	3,929	-5.9%
	Aug	2.2%	3,291,439	693	1.2%	4,750	1.1%	21,167,585	-3.8%	5,243	1.1%	4,037	-4.9%
	Sep	3.8%	2,756,533	601	0.7%	4,587	3.1%	23,924,118	-3.0%	5,844	1.1%	4,094	-4.0%
	Oct	9.4%	2,659,033	666	4.2%	3,993	5.0%	26,583,151	-1.8%	6,510	1.4%	4,083	-3.2%
	Nov	13.9%	2,479,703	644	8.8%	3,850	4.7%	29,062,854	-0.7%	7,154	2.0%	4,062	-2.7%
	Dec	20.2%	2,618,146	641	6.1%	4,084	13.3%	31,681,000	0.8%	7,795	2.4%	4,064	-1.5%
	2015	0.8%	31,681,000	7,795	2.4%					179			



**Puget Sound Pilots  
Revenue by Vessel Type  
Through April 2017 & 2018**



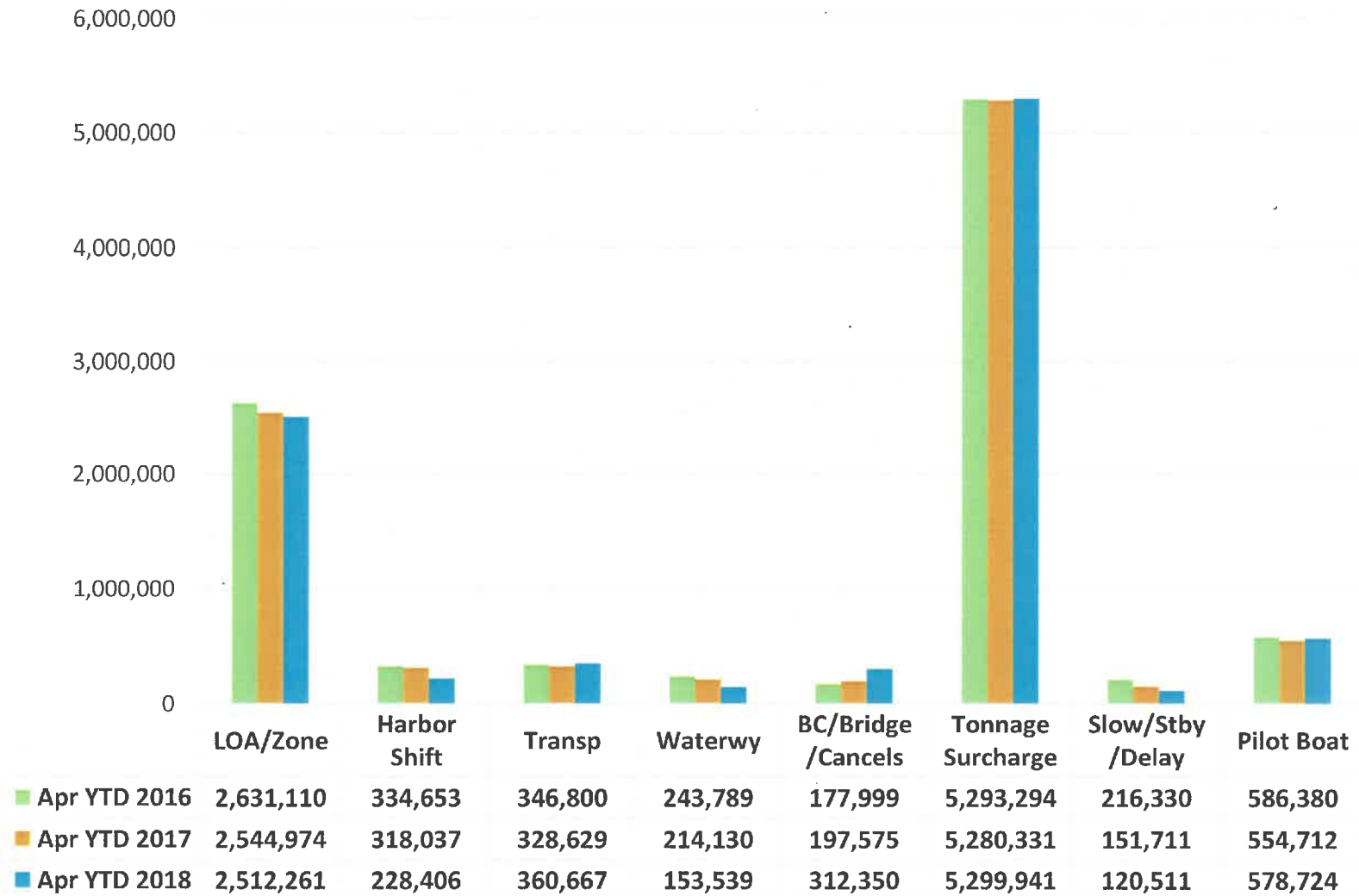
CHARGES BY VESSEL TYPE  
Jan - April  
2018 and 2017

2018	Jan-18				Feb-18				Mar-18				Apr-18			
	Jan-18	Jan	Avg Jan	Tonnage	Feb-18	Feb	Avg Feb	Tonnage	Mar-18	Mar	Avg Mar	Tonnage	Apr-18	Apr	Avg Apr	Tonnage
Type of vessel	Charges	moves	\$ / moves	Tonnage	Charges	moves	\$ / moves	Tonnage	Charges	moves	\$ / moves	Tonnage	Charges	moves	\$ / moves	Tonnage
Bulker	\$ 247,217	104	\$2,377	3,439,902	\$ 237,832	90	\$2,643	2,998,709	\$ 268,260	97	\$2,766	3,452,959	\$ 301,937	120	\$2,516	4,056,297
Car Carrier	\$ 173,216	30	\$5,774	1,789,883	\$ 193,799	33	\$5,873	1,983,484	\$ 228,934	41	\$5,584	2,435,273	\$ 171,035	31	\$5,517	1,912,131
Container	\$ 1,105,464	191	\$5,788	12,733,269	\$ 1,044,454	184	\$5,676	12,346,595	\$ 1,103,605	198	\$5,574	12,815,720	\$ 1,033,697	171	\$6,045	11,645,863
General Purpose (Westwood)	\$ 106,365	14	\$7,598	27,776	\$ 114,404	17	\$6,730	35,464	\$ 38,762	8	\$4,845	11,610	\$ 55,749	8	\$6,969	35,906
Naval	\$ -	0		0	\$ -	0		0	\$ -	2	\$0		\$ NR	2		9,800
Other	NR	22		343,750	NR	20		352,415	NR	9		200,361	NR	7		55,338
Passenger	\$ 4,539	3	\$1,513	12,592	\$ -	0			\$ -	0			\$ 66,525	7	\$9,504	649,109
Reefer	\$ -	0			\$ -	0			\$ -	0			\$ -	0		
Ro-Ro (Tote)	\$ 66,351	15	\$4,423	704,729	\$ 56,149	16	\$3,509	630,344	\$ 73,614	20	\$3,681	690,659	\$ 60,535	16	\$3,783	573,200
Tanker	\$ 661,848	200	\$3,309	8,910,462	\$ 627,963	182	\$3,450	7,759,574	\$ 639,901	188	\$3,404	7,697,304	\$ 511,079	163	\$3,135	6,767,200
	\$ 2,365,000	579	\$4,085	27,962,363	\$ 2,274,601	542	\$4,197	26,106,585	\$ 2,353,076	563	\$4,180	27,303,886	\$ 2,200,557	525	\$4,192	25,704,844

2017	Jan-17				Feb-17				Mar-17				Apr-17			
	Jan-17	Jan	Avg Jan	Tonnage	Feb-17	Feb	Avg Feb	Tonnage	Mar-17	Mar	Avg Mar	Tonnage	Apr-17	Apr	Avg Apr	Tonnage
Type of vessel	Charges	moves	\$ / moves	Tonnage	Charges	moves	\$ / moves	Tonnage	Charges	moves	\$ / moves	Tonnage	Charges	moves	\$ / moves	Tonnage
Bulker	\$ 278,216	110	\$2,529	3,598,299	\$ 265,054	93	\$2,850	2,601,920	\$ 284,837	107	\$2,662	16,040,517	\$ 257,474	99	\$2,601	3,130,116
Car Carrier	\$ 237,945	43	\$5,534	2,601,920	\$ 201,209	36	\$5,589	2,168,144	\$ 242,161	44	\$5,504	2,522,814	\$ 237,063	45	\$5,268	2,707,280
Container	\$ 1,263,325	220	\$5,742	16,040,517	\$ 1,161,460	209	\$5,557	14,860,771	\$ 1,184,431	215	\$5,509	14,905,690	\$ 1,155,363	203	\$5,691	14,368,420
General Purpose (Westwood)	\$ 53,488	11	\$4,863	25,203	\$ 36,449	10	\$3,645	16,208	\$ 76,020	18	\$4,223	35,875	\$ 15,318	1	\$15,318	27,790
Naval	NR	5		227,040	\$ -	0		0	NR	3		180,000	\$ -	0		0
Other	NR	4		54,307	NR	6		41,730	NR	3		17,979	NR	5		59,529
Passenger	\$ 1,150	1	\$1,150	5,841	\$ 1,150	1	\$1,150	5,841	\$ -			0	\$ 33,054	4		337,156
Reefer	\$ -	0			\$ -	0			\$ -	0			NR	2		11,982
Ro-Ro (Tote)	\$ 68,966	17	\$4,057	676,105	\$ 62,405	17	\$3,671	531,502	\$ 76,754	21	\$3,655	700,643	\$ 65,280	18	\$3,627	619,009
Tanker	\$ 575,241	183	\$3,143	8,074,610	\$ 445,345	148	\$3,009	6,202,672	\$ 394,443	137	\$2,879	5,541,137	\$ 538,565	173	\$3,113	6,570,642
	\$ 2,478,331	594	\$4,172	31,303,842	\$ 2,173,072	520	\$4,179	26,428,788	\$ 2,258,645	548	\$4,122	39,944,655	\$ 2,302,117	550	\$4,186	27,831,924

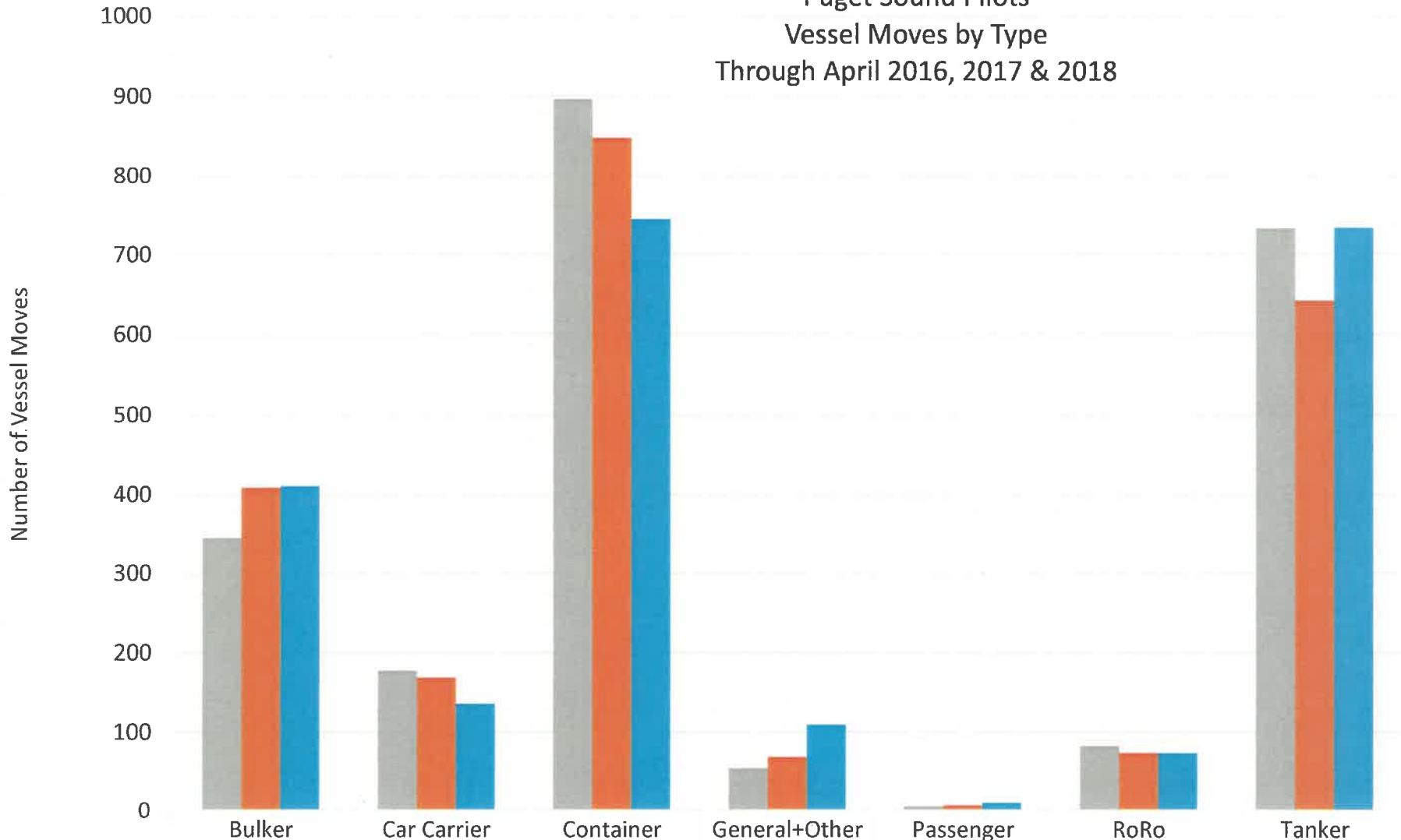
## PSP Source of Revenue April YTD 2018, 2017, 2016



Source of Revenue Breakdown  
January - April 2018, 2017, 2016

SUMMARY OF PSP																		
Earned Revenue Rpt																		
Calendar Year																		
	2018 1st Qtr YTD		Apr-18	2018 YTD			2017 1st Qtr YTD		Apr-17	2017 YTD			2016 1st Qtr YTD		Apr-16	2016 YTD		
						YTD Change												YTD Change
<b>--Counters &amp; Misc Totals--</b>																		
Seattle Assigns	382	-8.4%	147	529		-7.0%	417	0.5%	152	569		4.8%	415	128	543			
Ship Assigns	1,741	2.1%	533	2,274		0.2%	1,705	-3.1%	565	2,270		-3.1%	1,759	584	2,343			
Pilot Boat Assigns	1,241	1.9%	422	1,663		4.3%	1,218	-2.9%	377	1,595		-5.3%	1,254	431	1,685			
Tonnage Surcharge/Moves	1,661	-0.1%	525	2,186		-1.2%	1,662	-3.3%	550	2,212		-3.4%	1,718	573	2,291			
Surcharge Revenue	\$4,021,037	1.2%	\$1,278,904	\$5,299,941		0.4%	\$3,975,144	0.1%	\$1,305,187	\$5,280,331		-0.2%	\$3,970,859	\$1,322,435	5,293,294			
<b>--Source of Revenue Breakdown--</b>																		
		Qtr end change			% of total Rev	YTD Change		Qtr end change		Revenue	% of total Rev	YTD Change						
LOA/Zone (*)	\$1,900,570	-0.3%	\$611,691	\$2,512,261	26.3%	-1.3%	\$1,906,628	-3.3%	\$638,346	\$2,544,974	26.5%	-3.3%	\$1,971,175	\$659,935	2,631,110			
Harbor Shift (**)	176,530	-26.8%	51,876	228,406	2.4%	-28.2%	241,232	-5.4%	76,805	318,037	3.3%	-5.0%	255,129	79,524	334,653			
Transportation (***)	289,148	19.1%	71,519	360,667	3.8%	9.7%	242,747	-6.2%	85,882	328,629	3.4%	-5.2%	258,844	87,956	346,800			
BC Surcharge (****)	132,741	70.3%	23,177	155,918	1.6%	32.1%	77,959	5.7%	40,033	117,992	1.2%	14.3%	73,745	29,498	103,243			
Bridge Transit (****)	13,844	-30.0%	6,163	20,007	0.2%	-32.3%	19,771	-18.2%	9,795	29,566	0.3%	-5.3%	24,180	7,046	31,226			
Waterway (****)	116,660	-26.2%	36,879	153,539	1.6%	-28.3%	158,042	-15.0%	56,088	214,130	2.2%	-12.2%	185,991	57,798	243,789			
Tonnage Surcharge (****)	4,021,037	1.2%	1,278,904	5,299,941	55.4%	0.4%	3,975,144	0.1%	1,305,187	5,280,331	55.1%	-0.2%	3,970,859	1,322,435	5,293,294			
Cancellations (****)	36,165	32.2%	5,296	41,461	0.4%	12.8%	27,352	11.4%	9,417	36,769	0.4%	21.3%	24,548	5,765	30,313			
Compass Adj (****)	718		1,077	1,795	0.0%	66.7%	718	-33.3%	359	1,077	0.0%	-25.0%	1,077	359	1,436			
Standby/Sail Delay (****)	57,612	-17.0%	21,152	78,764	0.8%	-11.7%	69,412	-21.7%	19,827	89,239	0.9%	-16.8%	88,610	18,650	107,260			
Slow Down (****)	12,640	-13.0%	5,206	17,846	0.2%	10.4%	14,522	-73.2%	1,644	16,166	0.2%	-71.5%	54,252	2,466	56,718			
Salmon Bay (****)	2,532	1100.0%	211	2,743	0.0%	1200.0%	211	0.5%		211	0.0%	-66.6%	210	422	632			
Lk Union/Washington (****)	328	100.0%	164	492	0.0%	200.0%	164	0.0%		164	0.0%	0.0%	164		164			
Sea Trials (****)	86,866	2236.4%		86,866	0.9%	2236.4%	3,718	0.0%		3,718	0.0%	-66.2%	3,718	7,267	10,985			
Delayed Arr & Dock Delay (****)	15,115	-43.7%	8,786	23,901	0.2%	-48.4%	26,852	-38.0%	19,454	46,306	0.5%	-11.5%	43,310	9,042	52,352			
Miscellaneous (****)	3,054	5353.6%	14	3,068	0.0%	-62.0%	56		8,022	8,078	0.1%	#DIV/0!	0		0			
Pilot Boat (****)	431,868	1.9%	146,856	578,724	6.0%	4.3%	423,864	-2.9%	130,848	554,712	5.8%	-5.4%	436,392	149,988	586,380			
Total-Source Section	\$7,297,428	1.5%	\$2,268,971	\$9,566,399	100%	-0.2%	\$7,188,392	-2.8%	\$2,401,707	\$9,590,099	100%	-2.4%	\$7,392,204	\$2,438,151	9,830,355			
<b>-----Revenue-----</b>																		
						YTD Change						YTD Change						
Mileage (LOA/Zone) (*)	\$2,077,100	-3.3%	\$663,567	\$2,740,667		-4.3%	\$2,147,860	-3.5%	\$715,151	\$2,863,011		-3.5%	\$2,226,304	\$739,459	2,965,763			
Trans (**)	289,148	19.1%	71,519	360,667		9.7%	242,747	-6.2%	85,882	328,629		-5.2%	258,844	87,956	346,800			
Special (****)	4,931,179	2.8%	1,533,885	6,465,064		1.0%	4,797,785	-2.2%	1,600,673	6,398,459		-1.8%	4,907,056	1,610,736	6,517,792			
Total -Revenue Section	\$7,297,428	1.5%	\$2,268,971	\$9,566,399		-0.2%	\$7,188,392	-2.8%	\$2,401,707	\$9,590,099		-2.4%	\$7,392,204	\$2,438,151	9,830,355			
RPA Including transportation	\$4,192			\$4,207			\$4,216	0.3%		\$4,225			\$4,203					
Revenue/Assignment, w/o Transp	\$4,025	-1.2%	\$4,123	\$4,048			\$4,074	0.5%	\$4,099	\$4,080		#REF!	\$4,055	\$4,024	4,048			
<b>Other Stats</b>																		
						YTD Change						YTD Change						
Pilot Boat Charges	\$431,868	1.9%	\$146,856	\$578,724		4.3%	\$423,864	-2.9%	\$130,848	554,712		-5.4%	\$436,392	\$149,988	586,380			
Pilot Boat Assignments	1,241	1.9%	422	1,663		4.3%	1,218	-2.9%	377	1,595		-5.3%	1,254	431	1,685			
Avg	348		348	348			348			348			348		348			
Tonnage Surcharge Revenue	\$4,021,037	1.2%	\$1,278,904	\$5,299,941		0.4%	\$3,975,144	0.1%	\$1,305,187	\$5,280,331		-0.2%	\$3,970,859	\$1,322,435	5,293,294			
Tonnage Surcharge Charge # moves	1,661	-0.1%	525	2,186		-1.2%	1,662	-3.3%	550	2,212		-3.4%	1,718	573	2,291			
Avg Tonnage Surcharge/Move	\$2,421	1.2%	\$2,436	\$2,424		1.6%	\$2,392	3.5%	\$2,373	2,387		3.3%	\$2,311	\$2,308	2,310			

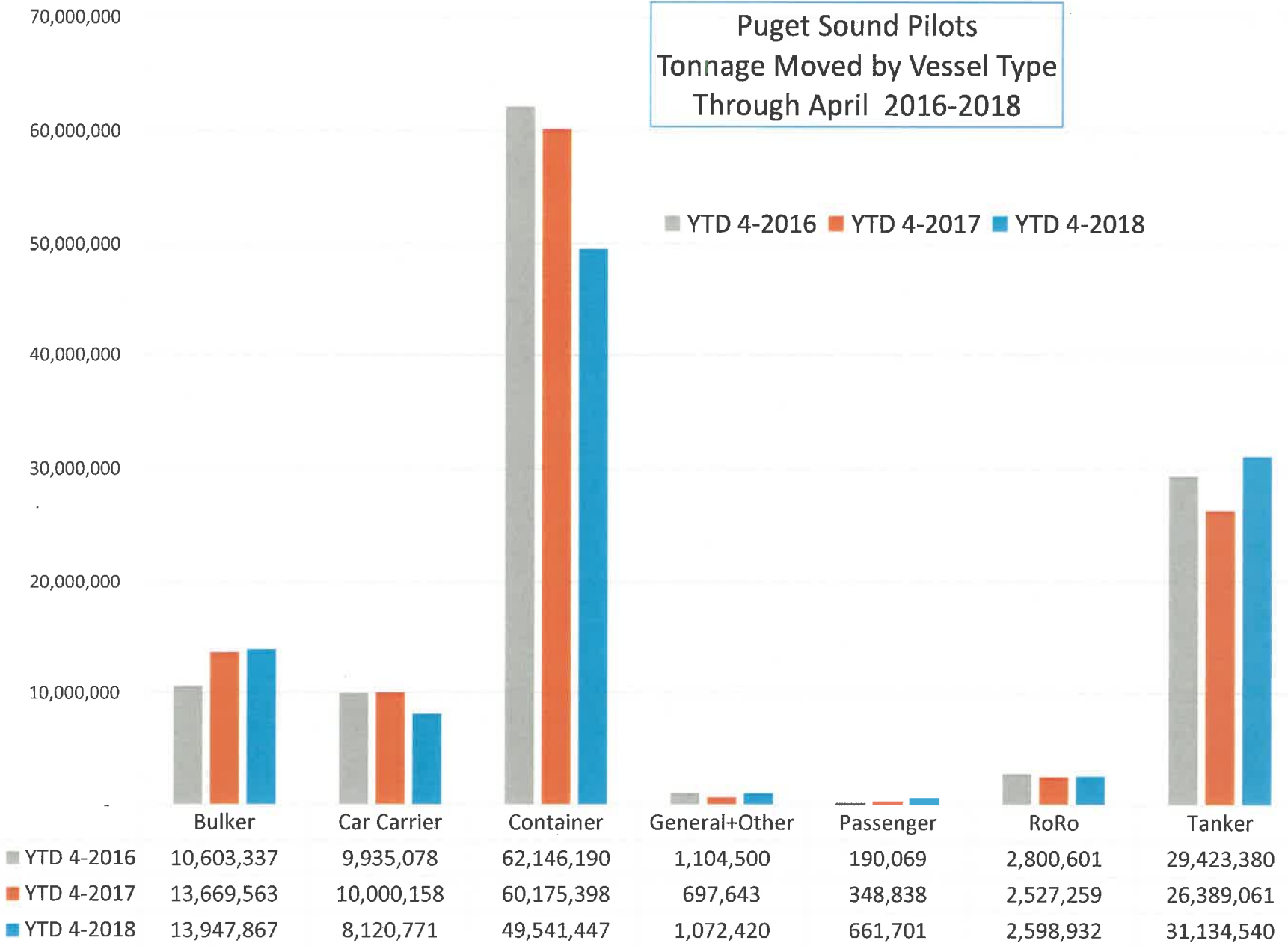
Puget Sound Pilots  
 Vessel Moves by Type  
 Through April 2016, 2017 & 2018



■ YTD 4-2016	345	177	896	54	5	82	732
■ YTD 4-2017	409	168	847	68	6	73	641
■ YTD 4-2018	411	135	744	109	10	73	733



Puget Sound Pilots  
Tonnage Moved by Vessel Type  
Through April 2016-2018



	Moves YTD	Moves/ Month	SHIP MOVES BY ZONE/DISTANCE								SHIP MOVES BY TYPE											Totals
			MEMO 2 Pilot jobs	MEMO Pilot Reposition	IntraHbr 1	≤ 30 mi 2	≤50 mi 3	≤75 mi 4	≤100mi 5	101+ mi 6	Bulker	Car Carrier	Container	General	Naval	Other	Passngr	Reefer	Ro-Ro	Tanker	ATB	
Jan		579	34	NR	108	99	65	150	157	0	104	30	191	14	0	22	3	0	15	131	69	579
Feb	1,121	542	34	112	89	94	69	156	134	0	90	33	184	17	0	20	0	0	16	144	56	560
Mar	1,684	563	35	129	74	90	64	165	170	0	97	41	198	8	2	9	0	0	20	151	49	575
Apr	2,209	525	34	120	77	87	52	160	149	0	120	31	171	8	2	7	7	0	16	128	35	525
<b>2018</b>		2209	137	361	348	370	250	631	610	0	411	135	744	47	4	58	10	0	67	554	209	2239
@2018/2017 Δ	change	(3)	(75)		(35)	(10)	45	28	(31)	0	2	(33)	(103)	7	(4)	40	4	(2)	(6)	(60)	23	54
Jan		594	63	NR	111	114	53	150	166	0	110	43	220	11	5	4	1	0	17	153	47	564
Feb	1,114	520	46	NR	80	101	52	144	143		93	36	209	10	0	6	1	0	17	154	46	526
Mar	1,662	548	51	NR	95	90	51	143	169	0	107	44	215	18	3	3	0	0	21	160	40	571
Apr	2,212	550	52	NR	97	75	49	166	163		99	45	203	1	0	5	4	2	18	147	53	524
<b>2017</b>		2212	212		383	380	205	603	641	0	409	168	847	40	8	18	6	2	73	614	186	2185
@2017/2016 Δ	change	(79)	(12)		(38)	23	(21)	2	(45)	0	64	(9)	(49)	3	4	5	1	2	(9)	75	(75)	87
Jan		589	57		121	84	61	157	166	0	88	39	232	14	4	1	1	0	19	124	76	522
Feb	1,127	538	54		91	102	43	139	163	0	90	45	212	7	0	0	2	0	18	146	54	520
Mar	1,718	591	58		102	92	58	150	189	0	97	52	236	8	0	1	0	0	20	133	67	547
Apr	2,291	573	55		107	79	64	155	168	0	70	41	216	8	0	11	2	0	25	136	64	509
<b>2016</b>		2291	224		421	357	226	601	686	0	345	177	896	37	4	13	5	0	82	539	261	2098
@2016/2015 Δ	change	3			0	31	26	(84)	41	(5)	(25)	11	10	(21)	2	(73)	3	0	(4)	(26)	26	(123)
<b>2015</b>	Moves YTD	Moves/ Month			IntraHbr 1	≤ 30 mi 2	≤50 mi 3	≤75 mi 4	≤100mi 5	mi 6	Bulker	Car Carrier	Container	General	Naval	Other	Passngr	Reefer	Ro-Ro	Tanker	ATB Memo	Totals
Jan		566			88	93	51	189	144	1	102	35	219	23		4	1		18	137	63	539
Feb	1,067	501			67	88	40	154	144	4	70	43	209	5		7	1		21	149	51	505
Mar	1,690	623			139	85	50	168	179	0	120	45	234	14	1	38			23	147	53	622
Apr	2,288	598			127	60	59	174	178	0	78	43	224	16	1	37			24	132	68	555
<b>2015</b>		2288			421	326	200	685	645	5	370	166	886	58	2	86	2	0	86	565	235	2221

TONNAGE, NUMBER OF MOVES -- BY VESSEL TYPE  
2018 - 2015

	Bulk		Car Carrier		Container		General		Naval		Other		Passenger		Reefer #		Ro-Ro		Tanker		ATB		Total Tonnage #	
	Tonnage	# moves	Tonnage	# moves	Tonnage	# moves	Tonnage	# moves	Tonnage	# moves	Tonnage	# moves	Tonnage	# moves	Tonnage	# moves	Tonnage	# moves	Tonnage	# moves	# moves	% all Tankers	Tonnage	# moves
January	3,439,902	104	1,789,883	30	12,733,269	191	27,776	14	-	-	343,750	22	12,592	3	-	-	704,729	15	8,910,462	131	69	35%	27,962,363	579
February	2,998,709	90	1,983,484	33	12,346,595	184	35,464	17	-	-	352,415	20	-	-	-	0	630,344	16	7,759,574	126	56	31%	26,106,585	542
March	3,452,959	97	2,435,273	41	12,815,720	198	11,610	8	-	2	200,361	9	-	-	-	0	690,659	20	7,697,304	139	49	26%	27,303,886	563
April	4,056,297	120	1,912,131	31	11,645,863	171	35,906	8	9,800	2	55,338	7	649,109	7	-	-	573,200	16	6,767,200	128	35	21%	25,704,844	525
<b>2018</b>	<b>13,947,867</b>	<b>411</b>	<b>8,120,771</b>	<b>135</b>	<b>49,541,447</b>	<b>744</b>	<b>110,756</b>	<b>47</b>	<b>9,800</b>	<b>4</b>	<b>951,864</b>	<b>58</b>	<b>661,701</b>	<b>10</b>	<b>-</b>	<b>-</b>	<b>2,598,932</b>	<b>67</b>	<b>31,134,540</b>	<b>524</b>	<b>209</b>	<b>29%</b>	<b>107,077,678</b>	<b>2,209</b>
<b>Δ 2018/2017</b>	<b>278,304</b>	<b>2</b>	<b>(1,879,387)</b>	<b>(33)</b>	<b>(10,633,951)</b>	<b>(103)</b>	<b>5,680</b>	<b>7</b>	<b>(397,240)</b>	<b>(4)</b>	<b>778,319</b>	<b>40</b>	<b>312,863</b>	<b>4</b>	<b>(11,982)</b>	<b>(2)</b>	<b>71,673</b>	<b>(6)</b>	<b>4,745,479</b>	<b>69</b>	<b>23</b>		<b>(6,730,242)</b>	<b>(3)</b>
January	3,598,299	110	2,601,920	43	16,040,517	220	25,203	11	227,040	5	54,307	4	5,841	1	-	0	676,105	17	8,074,610	136	47	26%	31,303,842	594
February	3,398,733	93	2,168,144	36	14,860,771	209	16,208	10	-	-	41,730	6	5,841	1	-	0	531,502	17	6,202,672	102	46	31%	27,225,601	520
March	3,542,415	107	2,522,814	44	14,905,690	215	35,875	18	180,000	3	17,979	3	-	-	-	0	700,643	21	5,541,137	97	40	29%	27,446,553	548
April	3,130,116	99	2,707,280	45	14,368,420	203	27,790	1	-	0	59,529	5	337,156	4	11,982	2	619,009	18	6,570,642	120	53	31%	27,831,924	550
<b>2017</b>	<b>13,669,563</b>	<b>409</b>	<b>10,000,158</b>	<b>168</b>	<b>60,175,398</b>	<b>847</b>	<b>105,076</b>	<b>40</b>	<b>407,040</b>	<b>8</b>	<b>173,545</b>	<b>18</b>	<b>348,838</b>	<b>6</b>	<b>11,982</b>	<b>2</b>	<b>2,527,259</b>	<b>73</b>	<b>26,389,061</b>	<b>455</b>	<b>186</b>	<b>29%</b>	<b>113,807,920</b>	<b>2,212</b>
<b>Δ 2017/2016</b>	<b>3,066,226</b>	<b>64</b>	<b>65,080</b>	<b>(9)</b>	<b>(1,970,792)</b>	<b>(49)</b>	<b>(842,877)</b>	<b>3</b>	<b>338,975</b>	<b>4</b>	<b>85,063</b>	<b>5</b>	<b>158,769</b>	<b>1</b>	<b>11,982</b>	<b>2</b>	<b>(273,342)</b>	<b>(9)</b>	<b>(3,034,319)</b>	<b>(16)</b>	<b>(75)</b>		<b>(2,395,235)</b>	<b>(79)</b>
January	2,919,918	89	2,194,663	40	16,169,580	232	338,644	14	68,065	4	17,845	1	5,841	1	-	-	577,341	19	7,399,311	115	76	40%	29,691,208	591
February	2,896,362	90	2,552,002	44	14,781,234	212	162,009	7	-	-	-	-	11,682	2	-	-	711,930	18	6,703,933	110	54	33%	27,819,152	537
March	2,862,643	96	2,906,891	52	16,038,829	236	201,028	8	-	-	17,845	1	-	-	-	-	701,124	20	7,077,922	110	67	38%	29,806,282	590
April	1,924,414	70	2,281,522	41	15,156,547	216	246,272	8	-	-	52,792	11	172,546	2	-	-	810,206	25	8,242,214	136	64	32%	28,886,513	573
<b>2016</b>	<b>10,603,337</b>	<b>345</b>	<b>9,935,078</b>	<b>177</b>	<b>62,146,190</b>	<b>896</b>	<b>947,953</b>	<b>37</b>	<b>68,065</b>	<b>4</b>	<b>88,482</b>	<b>13</b>	<b>190,069</b>	<b>5</b>	<b>-</b>	<b>-</b>	<b>2,800,601</b>	<b>82</b>	<b>29,423,380</b>	<b>471</b>	<b>261</b>	<b>36%</b>	<b>116,203,155</b>	<b>2,291</b>
<b>Δ 2016/2015</b>	<b>(1,272,371)</b>	<b>(25)</b>	<b>411,656</b>	<b>11</b>	<b>7,663,722</b>	<b>10</b>	<b>(444,411)</b>	<b>(21)</b>	<b>64,165</b>	<b>2</b>	<b>(741,123)</b>	<b>(73)</b>	<b>178,387</b>	<b>3</b>	<b>-</b>	<b>-</b>	<b>(139,781)</b>	<b>(4)</b>	<b>3,090,788</b>	<b>74</b>	<b>26</b>		<b>8,811,032</b>	<b>3</b>
January	3,331,935	102	2,071,601	35	13,748,321	219	436,506	23	-	-	61,474	4	5,841	1	-	-	600,566	18	7,332,020	101	63	62%	27,588,264	566
February	2,392,118	70	2,490,846	43	12,417,478	209	136,892	5	-	-	125,628	7	5,841	1	-	-	648,961	21	6,454,064	94	51	54%	24,671,828	501
March	3,812,507	120	2,584,770	45	14,696,583	234	347,064	14	-	1	279,395	38	-	-	-	-	812,290	23	6,502,000	95	53	36%	29,034,609	623
April	2,339,148	78	2,376,205	43	13,620,086	224	471,902	16	3,900	1	363,108	37	-	-	-	-	878,565	24	6,044,508	107	68	39%	26,097,422	598
<b>2015</b>	<b>11,875,708</b>	<b>370</b>	<b>9,523,422</b>	<b>166</b>	<b>54,482,468</b>	<b>886</b>	<b>1,392,364</b>	<b>58</b>	<b>3,900</b>	<b>2</b>	<b>829,605</b>	<b>86</b>	<b>11,682</b>	<b>2</b>	<b>-</b>	<b>-</b>	<b>2,940,382</b>	<b>86</b>	<b>26,332,592</b>	<b>397</b>	<b>235</b>	<b>152%</b>	<b>107,392,123</b>	<b>2,288</b>

2018		APRIL 2018						
YTD	Totals	LOA	IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100 mi	
			1	2	3	4	5	
135	26	Up to 500	5	8	9	3	1	
189	46	500-599	9	6	3	22	6	
660	156	600-699	18	41	28	33	36	
333	88	700-799	15	14	3	23	33	
235	64	800-899	7	13	5	19	20	
549	115	900-999	22	5	4	33	51	
108	30	1000--	1			27	2	
<b>moves</b>	<b>525</b>		<b>77</b>	<b>87</b>	<b>52</b>	<b>160</b>	<b>149</b>	
<b>YTD totals</b>		<b>2209</b>	<b>348</b>	<b>370</b>	<b>250</b>	<b>631</b>	<b>610</b>	
<b>YTD Averages</b>		<b>552.3</b>	<b>87.0</b>	<b>92.5</b>	<b>62.5</b>	<b>157.8</b>	<b>152.5</b>	

2017		APRIL 2017						
YTD	Totals	LOA	IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100 mi	
			1	2	3	4	5	
89	28	Up to 500	1	6	10	11	0	
231	52	500-599	17	6	1	18	10	
620	160	600-699	18	33	29	38	42	
344	82	700-799	10	10	3	26	33	
287	68	800-899	10	8	6	22	22	
328	91	900-999	19	5		28	39	
313	69	1000--	22	7		23	17	
<b>-23</b>	<b>550</b>		<b>97</b>	<b>75</b>	<b>49</b>	<b>166</b>	<b>163</b>	
<b>YTD totals</b>		<b>2212</b>	<b>383</b>	<b>380</b>	<b>205</b>	<b>603</b>	<b>641</b>	
<b>YTD Averages</b>		<b>553.0</b>	<b>95.8</b>	<b>95.0</b>	<b>51.3</b>	<b>150.8</b>	<b>160.3</b>	

Apr-16		APRIL 2016						
YTD	Totals	LOA	IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100 mi	
			1	2	3	4	5	
63	28	Up to 500	11	3	8	6	0	
253	55	500-599	19	6	3	17	10	
660	168	600-699	17	35	44	34	38	
303	69	700-799	6	12	1	18	32	
276	72	800-899	11	7	8	22	24	
414	104	900-999	17	8	0	33	46	
322	77	1000--	26	8	0	25	18	
<b>-25</b>	<b>573</b>		<b>107</b>	<b>79</b>	<b>64</b>	<b>155</b>	<b>168</b>	
<b>YTD totals</b>		<b>2291</b>	<b>421</b>	<b>357</b>	<b>226</b>	<b>601</b>	<b>686</b>	
<b>YTD Averages</b>		<b>572.8</b>	<b>105.3</b>	<b>89.3</b>	<b>56.5</b>	<b>150.3</b>	<b>171.5</b>	

2018		MARCH 2018						
YTD	Totals	LOA	IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100 mi	
			1	2	3	4	5	
109	36	Up to 500	3	10	13	7	3	
143	42	500-599	7	7	4	17	7	
504	167	600-699	15	38	32	40	42	
245	91	700-799	12	12	3	22	42	
171	57	800-899	5	7	9	13	23	
434	148	900-999	32	15	3	45	53	
78	22	1000--	0	1	0	21	0	
<b>moves</b>	<b>563</b>		<b>74</b>	<b>90</b>	<b>64</b>	<b>165</b>	<b>170</b>	
<b>YTD totals</b>		<b>1684</b>	<b>271</b>	<b>283</b>	<b>198</b>	<b>471</b>	<b>461</b>	
<b>YTD Averages</b>		<b>561.3</b>	<b>90.3</b>	<b>94.3</b>	<b>66.0</b>	<b>157.0</b>	<b>153.7</b>	

2017		MARCH 2017						
YTD	Totals	LOA	IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100 mi	
			1	2	3	4	5	
61	27	Up to 500	0	8	10	9	0	
179	54	500-599	12	8	4	18	12	
460	150	600-699	19	33	28	28	42	
262	88	700-799	10	20	3	21	34	
219	61	800-899	11	7	5	17	21	
237	83	900-999	16	5	1	25	36	
244	85	1000--	27	9		25	24	
<b>moves</b>	<b>548</b>		<b>95</b>	<b>90</b>	<b>51</b>	<b>143</b>	<b>169</b>	
<b>2017 YTD totals</b>		<b>1662</b>	<b>286</b>	<b>305</b>	<b>156</b>	<b>437</b>	<b>478</b>	
<b>YTD Averages</b>		<b>564.0</b>	<b>95.3</b>	<b>101.7</b>	<b>52.0</b>	<b>145.7</b>	<b>159.3</b>	

2016		MARCH 2016						
YTD	Totals	LOA	IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100 mi	
			1	2	3	4	5	
35	15	Up to 500	1	4	8	2	0	
198	65	500-599	15	11	2	28	9	
492	176	600-699	20	38	35	35	48	
234	71	700-799	7	13	1	14	36	
204	78	800-899	9	11	10	18	30	
310	106	900-999	21	6	2	29	48	
245	80	1000--	29	9	0	24	18	
<b>moves</b>	<b>591</b>		<b>102</b>	<b>92</b>	<b>58</b>	<b>150</b>	<b>189</b>	
<b>2016 YTD totals</b>		<b>1718</b>	<b>314</b>	<b>278</b>	<b>162</b>	<b>446</b>	<b>518</b>	
<b>YTD Averages</b>		<b>572.7</b>	<b>104.7</b>	<b>92.7</b>	<b>54.0</b>	<b>148.7</b>	<b>172.7</b>	

2018		FEBRUARY 2018						
YTD	Totals	LOA	IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100 mi	
			1	2	3	4	5	
73	40	Up to 500	14	7	13	6	0	
101	46	500-599	5	11	2	21	7	
337	159	600-699	18	45	37	29	30	
154	73	700-799	13	6	0	21	33	
114	58	800-899	7	11	12	15	13	
286	141	900-999	31	14	5	40	51	
56	25	1000--	1	0	0	24	0	
<b>moves</b>	<b>542</b>		<b>89</b>	<b>94</b>	<b>69</b>	<b>156</b>	<b>134</b>	
<b>YTD totals</b>		<b>1121</b>	<b>197</b>	<b>193</b>	<b>134</b>	<b>306</b>	<b>291</b>	
<b>YTD Averages</b>		<b>560.5</b>	<b>98.5</b>	<b>96.5</b>	<b>67.0</b>	<b>153.0</b>	<b>145.5</b>	

2017		FEBRUARY 2017						
YTD	Totals	LOA	IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100 mi	
			1	2	3	4	5	
34	22	Up to 500	0	6	5	8	3	
125	69	500-599	3	11	4	13	38	
310	140	600-699	12	42	25	30	31	
174	79	700-799	9	22	5	25	18	
158	80	800-899	12	5	12	17	34	
154	65	900-999	15	7	0	24	19	
159	65	1000--	29	8	1	27	0	
<b>moves</b>	<b>520</b>		<b>80</b>	<b>101</b>	<b>52</b>	<b>144</b>	<b>143</b>	
<b>YTD totals</b>		<b>1114</b>	<b>191</b>	<b>215</b>	<b>105</b>	<b>294</b>	<b>309</b>	
<b>YTD Averages</b>		<b>557.0</b>	<b>95.5</b>	<b>107.5</b>	<b>52.5</b>	<b>147.0</b>	<b>154.5</b>	

2016		FEBRUARY 2016						
YTD	Totals	LOA	IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100 mi	
			1	2	3	4	5	
20	6	Up to 500	2	0	4	0	0	
133	65	500-599	18	20	3	15	9	
316	153	600-699	14	39	28	30	42	
163	75	700-799	5	17	2	20	31	
126	62	800-899	7	13	5	15	22	
204	101	900-999	21	3	1	31	45	
165	76	1000--	24	10	0	28	14	
<b>moves</b>	<b>538</b>		<b>91</b>	<b>102</b>	<b>43</b>	<b>139</b>	<b>163</b>	
<b>YTD totals</b>		<b>1127</b>	<b>212</b>	<b>186</b>	<b>104</b>	<b>296</b>	<b>329</b>	
<b>YTD Averages</b>		<b>563.5</b>	<b>106.0</b>	<b>93.0</b>	<b>52.0</b>	<b>148.0</b>	<b>164.5</b>	

2018		JANUARY 2018						
YTD	Totals	LOA	IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100 mi	
			1	2	3	4	5	
	33	Up to 500	13	5	11	3	1	
	55	500-599	11	16	3	16	9	
	178	600-699	29	34	37	37	41	
	81	700-799	14	14	1	18	34	
	56	800-899	8	16	6	13	13	
	145	900-999	31	14	7	36	57	
	31	1000--	2	0	0	27	2	
<b>moves</b>	<b>579</b>		<b>108</b>	<b>99</b>	<b>65</b>	<b>150</b>	<b>157</b>	

2017		JANUARY 2017						
YTD	Totals	LOA	IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100 mi	
			1	2	3	4	5	
	12	Up to 500	1	4	7			
	56	500-599	25	7	2	16	6	
	170	600-699	13	51	32	34	40	
	95	700-799	13	19	3	22	38	
	78	800-899	13	13	9	23	20	
	89	900-999	15	8		28	38	
	94	1000--	31	12		27	24	
<b>moves</b>	<b>594</b>		<b>111</b>	<b>114</b>	<b>53</b>	<b>150</b>	<b>166</b>	

2016		JAN 2016 2016						
YTD	Totals	LOA	IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100 mi	
			1	2	3	4	5	
	14	Up to 500	4	3	1	6		
	68	500-599	14	12	11	23	8	
	163	600-699	20	35	34	31	43	
	88	700-799	17	9	4	26	32	
	64	800-899	17	7	9	13	18	
	103	900-999	20	7	2	28	46	
	89	1000--	29	11		30	19	
<b>moves</b>	<b>589</b>		<b>121</b>	<b>84</b>	<b>61</b>	<b>157</b>	<b>166</b>	