1	BEFORE THE WASHINGTON UTILITIES AND
2	TRANSPORTATION COMMISSION
3	WASHINGTON UTILITIES AND) TRANSPORTATION COMMISSION,)
4	Complainant,)
5	vs.) Hearing No. UT-921259 THE TOLEDO TELEPHONE, CO., INC.,) (Volume VII) Respondent.) (Pages 317 - 340)
6)
7	A hearing in the above matter was held on
8	June 29, 1993 at 9:00 a.m., at Olympia, Washington,
9	before Administrative Law Judge ELMER CANFIELD.
10	The parties were present as follows:
11	
12	WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION STAFF, by STEVEN W. SMITH, Assistant Attorney General, South 1400 Evergreen Park Drive
13	Southwest, Olympia, Washington 98504.
14	THE TOLEDO TELEPHONE CO., INC., by RICHARD A. FINNIGAN, Attorney at Law, 1201 Pacific Avenue, Suite
15	1900, Tacoma, Washington 98402.
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25	Lauri Donaldson, CSR, RPR Court Reporter

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- JUDGE CANFIELD: This hearing will please
- 3 come to order. The Washington Utilities and
- 4 Transportation Commission has set for hearing at this
- 5 time and place docket No. UT-921259, Washington
- 6 Utilities and Transportation Commission, complainant,
- 7 versus The Toledo Telephone Co., Inc., respondent.
- 8 This matter is being held pursuant to due and proper
- 9 notice to all interested parties in Olympia, Washington
- 10 on Tuesday, June 29, 1993, before Elmer Canfield,
- 11 Administrative Law Judge with the Office of
- 12 Administrative Hearings. As indicated on the notice of
- 13 hearing, the purpose of today's session is to hear oral
- 14 argument.
- 15 Parties, I'd like to begin by taking
- 16 appearances, beginning with the respondent, please.
- 17 MR. FINNIGAN: Thank you. Rick Finnigan,
- 18 appearing on behalf of The Toledo Telephone Co., Inc.
- 19 My address is previously of record.
- JUDGE CANFIELD: Thank you.
- 21 MR. SMITH: Steven W. Smith, Assistant
- 22 Attorney General, representing the Commission staff,
- 23 and my address is as noted previously.
- JUDGE CANFIELD: Okay. Thank you. And,

- 1 today's oral argument session by public counsel or
- intervenor U.S. West.
- 3 Any preliminary matters that anyone has
- 4 before we proceed today?
- 5 MR. FINNIGAN: I have none.
- 6 MR. SMITH: No.
- 7 JUDGE CANFIELD: Maybe on that note, I do
- have one clarification. We did receive the public 8
- 9 exhibit that was referred to at the public session.
- 10 And just for clarification, the cover letter indicated
- 11 that that would be Exhibit No. 32. We already had an
- 12 Exhibit 32, so that's Exhibit No. 33, as was reserved
- 13 in that hearing session. And, specifically, that was
- Volume VI, page 315, where we did indicate that the 14
- public exhibit would be late-filed Exhibit No. 33. So 15
- 16 I just wanted to make that clarification on the record
- 17 today.
- And, with that, why don't we proceed, then 18
- 19 with the oral argument. Mr. Finnigan?
- 20 MR. FINNIGAN: Thank you. In making this
- 21 oral argument this morning on behalf of Toledo, I'm
- 22 going to cover four subjects. The first subject is the
- 23 filing and why it was made. The second subject is an
- 24 analysis of the rates and what the appropriate rate

- 1 will be discussion of the need for EAS in Toledo. And
- 2 the fourth will be a discussion of some of the policy
- 3 issues that are inherent in this case.
- 4 In looking at the question of why this
- 5 filing was made, there is basically two answers to that
- 6 question. The first is fairly simple and
- 7 straightforward. It was made to comply with the rule.
- 8 WAC 480.120.400 through 435 are the EAS rules that were
- 9 passed after several years of study and hearings. In
- 10 that long process, the Toledo customers participated
- 11 and were, in fact, heavily involved.
- 12 In looking at that rule, WAC 480.120.415
- 13 requires every local exchange company to file a study
- 14 of its exchange's local calling capacity. Toledo did
- 15 that. Then the rule requires filing a schedule with
- 16 priorities for, quote, engineering studies to establish
- 17 extended area service routes, if any, which meet their
- 18 criteria of WAC 480.120.410. Now, that rule, WAC
- 19 480.120.410, states that for each exchange with the
- 20 local calling capability of less than 80 percent -- and
- 21 Toledo clearly has less than 80 percent -- the Company
- 22 must consider routes where 50 percent -- no, back up,
- 23 must at least consider routes where 50 percent of the
- 24 customers make two or more calls per month. The

1 Then WAC 480.120.415 requires companies to

- 2 file a schedule, quote, to establish individual EAS
- 3 routes, closed quote. The rule goes on to require the
- 4 filing of an implementation schedule and a tariff for
- 5 EAS.
- 6 Under these rules, there is only one out for
- 7 a local exchange company to avoid a filing, and that's
- 8 to request a waiver from the entire process. However,
- 9 in the long process leading up to the rules and in the
- 10 passage of the rules themselves, they create an
- 11 expectation in the customers that EAS will have.
- 12 Clearly, the Toledo customers expected something to be
- done about EAS, so Toledo filed to comply with the
- 14 rule.
- Now, the second reason is more important
- 16 than just technical compliance with the rule. Toledo
- 17 filed because Toledo's customers need EAS. As Toledo
- 18 began the process of its EAS routes, the development of
- 19 its EAS routes, it looked like everything would be
- 20 okay, that is, until the community calling fund was
- 21 declared to be illegal. After looking at what was
- 22 happening with court, Toledo decided that it needed to
- 23 go ahead because, as I stated, its customers need EAS.
- 24 So it filed its rates without community calling fund

25 support. Those rates were filed to show an amount of (COLLOQUY) 322

- \$33.38 per month, a revenue requirement of \$553,643.
- Staff's testimony in response filed an additive of
- 3 \$26.96 per month, a revenue requirement of \$447,146.
- 4 In the rate development area, there are
- 5 primarily three differences between the Company and the
- 6 Staff. One is the amortization period for EAS case
- 7 costs and the MFJ waiver costs. The second is the cost
- 8 or appropriate additional investments to be made for
- 9 EAS. And then the third is lost NTS access revenue.
- 10 Now, there are minor differences on lost
- traffic-sensitive access charges and lost billing and 11
- 12 collection revenue, but those differences are very
- 13 minor and, for the purposes of this proceeding, the
- 14 Company will agree with Staff figures on those two
- 15 items.

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- 16 Looking at the first difference, the
- 17 amortization costs for the EAS case cost and the MFJ
- 18 waiver costs, the difference is the Company proposed an
- 19 amortization period of two years. Staff came back with
- 20 an amortization period of five years. The Company
- 21 obviously feels that the two-year period is more
- 22 accurate. The Staff's rationale for a two-year period
- 23 is that these costs ought to be treated as
- 24 organizational expenditures or analogous to

- 1 Code. But if you take a look at Section 248 on
- 2 organizational expenditures under the Internal Revenue
- 3 Code, those are very limited in their nature. They are
- 4 to be incident to the creation of corporation. They're
- 5 chargeable to a capital -- they have to be chargeable
- 6 to a capital account, and you have to be dealing with a
- 7 corporation of limited life and, as such, the matters
- 8 would be amortized over that period.
- 9 We're not talking about something that has a
- 10 limited life here. We're talking about implementation
- 11 of EAS on a permanent basis. What we are really
- 12 talking about is litigation costs. And as was pointed
- 13 out in cross of Staff, normally litigation costs are
- 14 expensed in the year in which they are incurred. So,
- 15 technically, if we're going to use the Internal Revenue
- 16 Code as our analogy, we would say that the entire cost
- 17 should be recovered in the first year. The Company is
- 18 willing to compromise on that and go to two years. We
- 19 don't feel the five-year period used by Staff is
- 20 appropriate or supported by appropriate analogy.
- In any event, if you do use the five-year
- 22 period suggested by Staff, the Company very strongly
- 23 feels that you need to keep the unamortized portion
- 24 reflected in rate base. In other words, the Company

25 should be entitled to earn a return on the amounts that (COLLOQUY) 324

- 1 are being amortized. Otherwise, the Company is
- 2 severely penalized for having to expend all the funds
- 3 in year one and not recover any return on that. It was
- 4 pointed out on cross that this means that the first --
- 5 in the first year, that would raise the Staff-proposed
- 6 rate by 22 cents per month, or from \$26.96 to \$27.18.
- 7 So our position is we ought to use the two-year
- 8 amortization. If, however, we use the five-year
- 9 amortization, then at the very least the rate base
- 10 effect should be recognized.
- 11 The second major difference is over
- 12 additional investments, the investments needed to put
- 13 EAS in place. And here the difference is what
- 14 annualization factor is to be used. Staff used a
- 15 factor of 30 percent. The Company used a factor of
- 16 42.9733 percent. The important point here is that
- 17 Staff's figure was an average of other companies'
- 18 annualization factors, United, General and two or
- 19 three others. Staff admitted that they did no specific
- 20 study of Toledo. Yet, in Exhibit 23, Staff's response
- 21 to a data request, they admit that a specific study and
- 22 companies' specific costs are what go into a proper
- 23 annualization factor, so Toledo's proposal was company
- 24 specific.

- 1 is supported. Staff using an average of other
- 2 companies' annualization factors does not take into
- 3 account Toledo's specific cost and, therefore, is not
- 4 supported on this record. Using the Company number,
- 5 this adds 89 cents per month to the base Staff figure,
- 6 or brings it to \$28.07 a month.
- 7 Now, the final area of difference is the
- 8 lost NTS access revenue. Here the Company and the
- 9 Staff use two different methodologies. Staff's
- 10 methodology which they assert is the correct
- 11 methodology is based on U-85-23 calculation of NTS
- 12 access requirement. As discussed with Staff on
- 13 cross-examination, the proper use of the methodology
- 14 coming out of U-85-23 is to use a projected test year,
- 15 not a historical test year. The Staff's number was
- 16 premised upon historical test year. When that was
- 17 updated on cross-examination through use of the 1993
- 18 projected test year, we came up with some different
- 19 numbers.
- 20 As shown on the record, this increases the
- 21 revenue requirement to \$5.59 per month for this
- 22 category of lost revenue, not the \$3.84 used by Staff.
- 23 So when you subtract \$3.84 from \$5.59, you come up with
- 24 a difference of \$1.73 per month. Adding that into the

- 25 Staff-based figure brings us to an additive of \$29.80.

 (COLLOQUY) 326
- 1 So even if we go with the Staff's starting point, we
- 2 come up with essentially a \$30-a-month additive. \$30
- 3 for the Staff, \$33 for the Company.
- 4 Quite frankly, the additive is not the main
- 5 issue in this case. Both Staff and the Company agree
- 6 that whether the Company or the Staff additive is used,
- 7 either one of them is too high. EAS in the Toledo area
- 8 is very expensive without some sort of pooling or
- 9 statewide average.
- 10 If the rate is too high, is the case over?
- 11 The answer to that is no. As we have said, it is very
- 12 clear that the Toledo customers have a need for EAS.
- 13 Mr. Berggren's testimony points out that even if all of
- 14 the routes are added, the local calling capability in
- 15 Toledo will still be below the 80 percent figure
- 16 discussed in the rules. If 80 percent is an adequate
- 17 figure for local calling capability, even if we add
- 18 every EAS route proposed by the Company, it would still
- 19 be inadequate. That's the statistical part.
- 20 But this is more about numbers. As you
- 21 heard the two days of public testimony, there were very
- 22 eloquent discussions on the need of the Toledo
- 23 customers for extended area calling. Particularly,
- 24 what was pointed out in that testimony is that there is

25 a need to call both to the north, to the

- 1 Centralia-Chehalis area, and to the south, to call the
- 2 Longview-Kelso area.
- 3 The Staff in its testimony had criticized
- 4 the Company for proposing such a wide calling area.
- 5 What we would hope is that after hearing that testimony
- 6 from the public over those two days, they would
- 7 understand now why the Company had to propose such a
- 8 calling area, and the basic answer and the basic reason
- 9 is because the customers have that need. There is no
- 10 way that it would be decided to call just one direction
- 11 and satisfy the needs of the customers in Toledo.
- 12 One of the things that came across is, for
- 13 example, many of the customers are tied to the Kaiser
- 14 Medical Plan which requires them to go to
- 15 Longview-Kelso. Yet, on the other hand, their
- 16 government offices are, by and large, in Chehalis, and
- 17 many of them receive other medical services, health
- 18 care services, dental, eye doctor, that sort of stuff
- 19 from the Chehalis-Centralia area.
- 20 I want to briefly highlight some of the
- 21 testimony that the public witnesses, the customers in
- 22 Toledo, put on the record. We heard from Sandy Bray
- 23 that there are definite business needs to call both to
- 24 the north and to the south. There are medical needs

- 25 both to the north and to the south. There is not a way
 (COLLOQUY) 328
- 1 that she could adequately segregate those areas out.
- We heard from Edna Washburn. She has family
- 3 in Longview and Kelso, she has family in Chehalis, in
- 4 Winlock and in Vader. She has to call long distance
- 5 for such things as appliance repair, something as
- 6 simple as that, and certainly needs to call long
- 7 distance for her doctor and her dentist.
- Judy Markle, who is with the Lewis County
- 9 Senior Citizens Group, testified about the needs of the
- 10 seniors. And, as she indicated, Toledo does have an
- 11 aging population. Those needs are both to the north
- 12 and the south. You remember -- you may remember her
- 13 talking about the need to call a doctor either in
- 14 Centralia and Chehalis or in Longview-Kelso to
- 15 straighten out Medicare needs. If you've ever been
- 16 part of a group policy, even something like Blue Cross,
- 17 let alone a federal program like Medicare, you know
- 18 that those bills get screwed up all the time and it
- 19 takes quite a while and a lot of time on the telephone
- 20 to get those straightened out. And that's what the
- 21 senior citizens are finding. They're having to spend a
- 22 lot of money on the telephone trying to get their
- 23 Medicare bills straightened out.
- 24 Glenn Hudson testified that without EAS,

- said that the area should get support for their 1
- calling. It shouldn't have to be born entirely by
- Toledo's customers. He pointed out that the rural
- 4 areas today are subsidizing metro areas in many ways
- 5 through the taxes they pay. From an educational
- 6 standpoint, he pointed out that the school children in
- 7 the Toledo area need access to the computer services
- 8 such as Prodigy, which is available in the
- 9 Longview-Kelso area. He said that, yes, there is an
- 10 800 number at the courthouse in Chehalis, but in his
- experience, that number is almost always busy and it's 11
- 12 very difficult to get through on and doesn't provide
- 13 very adequate access.
- 14 Tom Layton testified on behalf of the Toledo
- School District. He says the school district has needs 15
- 16 to call children in the surrounding areas, including
- 17 calls to Longview, Kelso and Chehalis. He also
- 18 discussed the business impact that not having EAS has
- 19 to the Toledo area.
- 20 Bruce Strutzenberg testified. He testified
- 21 that there's a need in Toledo for EAS to reach
- 22 essential services, that they don't have essential
- 23 services now without making a long distance telephone
- 24 call. He gave an example of his wife's medical

- 1 is in Centralia. They have a handicapped child that
- 2 attends school in Centralia. Yet his unemployment
- 3 office -- and he is currently unemployed -- is in
- 4 Longview-Kelso.
- 5 Marie Whatley testified she's wanted it for
- 6 over 30 years. She moved to Toledo from Longview-Kelso
- 7 over 30 years ago. She feels it's been too long in
- 8 coming and should be here now. She pointed out that
- 9 she has to go to Longview-Kelso for medical, but she
- 10 has to go to Chehalis to contact her county government.
- Judy Severson testified that her husband
- 12 loses business because customers have to reach him
- 13 through a toll call.
- 14 Ms. Macy testified that her doctor is in
- 15 Centralia, her insurance company is in Castle Rock, she
- 16 works in Winlock. She has family in Longview-Kelso.
- 17 And that's where her doctor is -- excuse me, her
- 18 optometrist is.
- 19 Sheryl Nixon testified that she tried to
- 20 start a business, but the long distance costs were too
- 21 great and she wasn't able to make a success out of it.
- 22 For her, as well as many of the people who testified,
- 23 EAS is a social issue. It's not just a telephone
- 24 issue.

The need is there. The need exists both to (COLLOQUY)

- 1 the north and to the south. Most medical appears to be
- 2 in Longview-Kelso, but a significant number of
- 3 customers also testified that they go to Centralia and
- 4 Chehalis. Clearly, the government offices are to the
- 5 north, except some of the state offices such as
- 6 unemployment are in Longview-Kelso. Services are both
- 7 ways.
- 8 It's clear that Toledo does not have access
- 9 to a lot of services that one would think should be
- 10 readily available through a local phone call. As we
- 11 discussed on the record, they include everything from
- 12 automobile dealers to appliance providers, real estate
- 13 appraisers, architects, cleaners, cold storage,
- 14 computer sales, copier services, electric company, the
- 15 gas company, the garbage company, and it goes on and on
- 16 and on. And I direct you to pages 128 and 129 of the
- 17 transcript for a sampling of the services that are not
- 18 available on a local calling basis in Toledo. Clearly,
- 19 the need is there.
- 20 The last area that I want to address are the
- 21 policy issues. This is the real key to this case.
- 22 What is the state policy going to be? From our
- 23 perspective, from Toledo's perspective, without the
- 24 community calling fund, EAS and the EAS rule really

- available to rural areas without some extreme measures
- being taken.

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- 3 One of the questions that we have to ask
- 4 ourselves on a policy basis, does the state want an
- information network, an information highway, a
- 6 telecommunications network available statewide at
- 7 reasonable rates. If so, then, quite frankly, there
- 8 are some areas in the state where a support mechanism
- 9 is needed. Now, where are we going to get that support
- 10 mechanism? Maybe we can modify the universal service
- fund so that it could be used for these purposes. 11
- 12 U.S. West has \$30 million sitting out there this year
- that could be escrowed and applied to EAS over the next 13
- 14 several years. Maybe there are other mechanisms out
- 15 there.
- 16 The key is, we've got to do something and
- 17 find a way to get there. The Company is working on it.
- 18 The Commission is working on it. But that work can't
- 19 just stop. We've got to continue to work on finding a
- 20 solution to that problem. To fully accomplish the
- 21 tying together of Washington communities for today's
- 22 technology, to help with business growth, to help with
- 23 telecomputing, to help with data interchange, to help
- 24 the educational needs in rural areas, we need a way to

25 fund the implementation of EAS. It's not an easy

- 1 answer, but it's an answer that we've got to continue
- 2 to seek.
- 3 From the Company's perspective, if the
- 4 Commission believes that the rates as proposed by the
- 5 Company or the Staff are too high for implementation of
- 6 EAS in the Toledo area, then maybe what we have to
- 7 settle for is half the glass and have at least the
- 8 routes approved as appropriate routes for Toledo while
- 9 we continue to work on a funding solution. The Company
- 10 has devoted significant resources to this process and
- 11 has gone through two sets of hearings now in order to
- 12 try and get these routes established. The Company
- 13 believes it is time to have these routes established
- 14 and say that these are the routes that should be
- 15 approved, at least once when a funding source is
- 16 available. We can take a look then at that glass and
- 17 decide for ourselves whether it's half full or half
- 18 empty.
- 19 But what a Commission action approving
- 20 routes would do would tell the Toledo customers that
- 21 the Commission has heard their concerns, that the
- 22 Commission is willing to work with them in trying to
- 23 solve this problem. If the routes as proposed by
- 24 Toledo are not approved, the opposite message is going

25 to be sent, that the Commission has not heard the

- 1 Toledo customers and really doesn't care about the
- community of Toledo. Thank you.
- 3 JUDGE CANFIELD: Thank you, Mr. Finnigan.
- 4 Mr. Smith?
- 5 MR. SMITH: Thank you, Your Honor. Staff
- 6 opposes this filing because it is too expensive.
- 7 Whether you take the Company's figure of \$33.38 or the
- 8 Staff's figure of almost \$27 as an additive, it's too
- 9 expensive. And if we accept the adjustments proposed
- 10 by Toledo to Staff's figures, that is all the more
- 11 reason to deny it as being expensive.
- 12 Now, expense is a basis for not approving a
- 13 tariff filing, generally, and also specifically in the
- case of EAS routes under the EAS rule. The Commission 14
- 15 first addressed this issue of the cost of additional
- 16 EAS routes in its order adopting the EAS rule
- 17 permanently in U-892709-OR. And in that order is
- 18 discussed the concerns raised by the independent
- 19 telephone companies that being on the engineering
- 20 study schedule is going to compel them to implement
- 21 high-cost EAS routes.
- The Commission addressed that concern on 22
- 23 page 5 of its order and stated, and I'll quote, "The
- 24 Commission believes that the proposed rule as written

- 25 already allows for the Commission and companies to look
 (COLLOQUY) 335
- 1 at costs before proceeding with implementation. This
- 2 will occur first when proposed EAS routes are
- 3 identified and implementation schedules are developed
- 4 and become petitions. The rule offers a second
- 5 opportunity for review at the time the Company files
- 6 tariffs for proposed new routes. In short, there is
- 7 ample flexibility in the rule as adopted to prevent
- 8 unacceptable consequences."
- 9 The Commission again addressed the question
- 10 of costs of EAS routes in its first supplemental order
- 11 in UT-911288 in which the Commission approved the joint
- 12 engineering study schedule proposed by the
- 13 telecommunications company. On page 10, the Commission
- 14 stated: "Before the Commission can approve any
- 15 additional new EAS routes for review and approve any
- 16 alternative pricing plans presented by companies, it
- 17 must know the magnitude of costs involved, engineering
- 18 costs, net loss access or toll revenue and operations
- 19 impact. We will require the companies to submit cost
- 20 information identifying these and all other relevant
- 21 costs of providing EAS on the routes in the study
- 22 schedule which we approved today."
- 23 As noted in the Company's joint petition,
- 24 the intent is to implement EAS for those routes unless

- the costs are prohibitive and not in the public 1
- Well, our position is that this is one of interest.
- 3 those cases where, to prevent unacceptable
- 4 consequences, the Commission must not approve the
- tariff filings because the costs are prohibitive rather
- 6 than reasonable and are, therefore, not in the public
- interest.
- 8 The Staff's position is that without
- 9 consideration of the 10 or 11 criteria the Staff has
- 10 been using to analyze proposed EAS routes, some routes
- 11 may not be necessary to provide Toledo customers with a
- 12 reasonable local calling capability. But we do not
- 13 intend to and do not address those issues here. We
- 14 don't have to. Mr. Ramsey in his rebuttal testimony
- agreed with Staff that the proposed additives are 15
- 16 simply too expensive for Toledo's customers and, in
- 17 light of that cost, he stated on cross-examination that
- 18 the Company is no longer seeking Commission approval of
- 19 the rates for those routes.
- 20 Certainly the public testimony was fairly
- 21 uniform, though not unanimous, that the proposed
- 22 additives were simply too high. While the people
- 23 demonstrated the need for this expanded local calling
- 24 capability, they were not willing to pay the price

- 1 I guess everyone is in agreement on the cost -- the
- 2 Company, Staff, and the Company's customers -- as
- 3 filed, the rates are too high.
- 4 Certainly Toledo has some real problems with
- 5 its limited local calling capability, as do other small
- 6 local exchange companies. The Commission has taken
- 7 steps to try to deal with that. They are continuing to
- 8 take steps to try to deal with that. But the fact is
- 9 that some of these EAS problems or local calling
- 10 problems are very difficult problems, as Mr. Finnigan
- 11 indicated. Not all of them can be solved by the EAS
- 12 rule. We would certainly agree with Mr. Finnigan that
- 13 without some funding mechanism to substitute the
- 14 community calling fund, these problems may not be
- 15 solvable.
- As far as the policy issues are concerned,
- 17 certainly they are out there, but they can't be
- 18 resolved in this filing. And I don't think
- 19 Mr. Finnigan is proposing that.
- 20 And as far as approving the routes without
- 21 approving the rates, Staff would oppose that
- 22 absolutely. I don't see what good would come from
- 23 that. Approving the routes and then approving the
- 24 rates may be sometime in the future under changed

- 25 conditions or radically different conditions. We don't (COLLOQUY) 338
- 1 know what's going to happen. Moreover, if you do
- 2 approve the routes, you're going to have the same
- 3 problem that Mr. Finnigan discussed earlier. You're
- 4 going to raise the expectations of the Toledo customers
- 5 that they are going to have EAS or local calling
- 6 capabilities to those EAS routes that are approved.
- 7 And I think part of our problem here on the EAS is that
- 8 expectations have been raised, and it's very difficult
- 9 to turn down some routes where others have been
- 10 approved.
- 11 So consistent with our position throughout
- 12 this case and, I think, Mr. Ramsey's request, we would
- 13 ask the Commission -- recommend the Commission not
- 14 approve the EAS filing at this time.
- JUDGE CANFIELD: Thank you, Mr. Smith.
- Was there anything further, Mr. Finnigan?
- 17 MR. FINNIGAN: Yes. I have some very brief
- 18 rebuttal.
- 19 JUDGE CANFIELD: Okay.
- 20 MR. FINNIGAN: First of all, as indicated by
- 21 Mr. Smith, the Staff is not addressing the ten factors
- 22 that they used, and I just want to note for the record
- 23 that as far as the Company is concerned, those ten
- 24 factors are not supportable in any circumstance. It's

25 just as well they are not being used.

1	1	The	issue	that	MΥ	Smith	raises	is	that	VOU

- 2 might as well turn the whole thing down. I think that
- 3 would be a terrible result. He says the rates are too
- 4 high and that's an unacceptable consequence. Well, not
- 5 having EAS in Toledo is also an unacceptable
- 6 consequence. He said that there is no good that would
- 7 come about approving the routes; expectations are
- 8 already raised. Well, it's true that the expectations
- 9 have been raised. But the message that the Commission
- 10 would be sending if they don't at least approve the
- 11 routes to the Toledo customers is that the Commission
- 12 has turned a deaf ear to their concerns.
- The good that would come about by approving
- 14 the routes are twofold. One, the Company has expended
- 15 considerable resources to date in trying to get EAS
- 16 established. At the very least, this would produce a
- 17 future savings for the Company, and not having to go
- 18 through another lengthy proceeding to show the fact
- 19 that those routes are needed.
- 20 The other thing it would do for Toledo
- 21 customers, they would know that the Commission is
- 22 concerned about their welfare and that they could
- 23 understand that while the rates are too expensive, at
- 24 least the routes will be there if and when a funding

- 25 solution can be found. And I think that would be a (COLLOQUY) 340
- 1 very positive result, a very positive message to send
- 2 to the customers in Toledo.
- 3 On that basis, we would ask that if the
- 4 Commission is going to take the position that the rates
- 5 are too expensive, that we at least have something that
- 6 we can take to the Toledo customers, and that's that
- 7 the routes have been approved. Thank you.
- JUDGE CANFIELD: Thank you, Mr. Finnigan.
- 9 With that, we will conclude today's session. And I
- 10 thank you all for coming and participating.
- 11 As far as the time line goes, I hope to have
- 12 out my initial order within the month. Obviously,
- 13 before the end of July is my target on it. And then
- 14 we've got basically August for the petition period, and
- 15 then September would be the month that the Commission
- 16 would be reviewing and issuing its final order to be
- 17 issued, I believe, by the end of September or first of
- 18 October, I think, might be the deadline date. So
- 19 that's the general time line on it.
- 20 So with that, I'll conclude today's session
- 21 and thank you for coming up. This hearing is over.
- 22 (Hearing adjourned at 9:37 a.m.)