

aware, Maryland, and Florida; distributes electricity in Florida; and transmits natural gas on the Delmarva Peninsula and in Florida. The Unregulated Energy operation wholesales and distributes propane; markets natural gas; and provides other unregulated ener32.1%; Other, d3.6%. Officers and directors own 3.1% of common stock; T. Rowe Price, 14.1% (4/20 Proxy). CEO: Jeffry M. Householder, Inc.: DE, Address: 909 Silver Lake Boulevard, Dover, DE 19904. Tel.: (302) 734-6799. Internet: www.chpk.com

Fix. Chg. Cov ANNUAL RATES Past Est'd '17-'19 Past to '23-'25 of change (per sh) 10 Yrs. 5 Yrs. 4.5% 10.0% 4.0% 7.0% 8.5% 8.5% Revenues "Cash Flow" Earnings Dividends 9.0% 5.5% 8.0% 6.5% 9.0% 8.5% Book Value 9.5% 10.5% 10.0%

129.8

306.4

528.2

636%

92.0

293.0

423.3

568%

46.4

302.0

429.8

580%

Accts Payable Debt Due

Current Liab.

Other

Cal- endar	QUAR Mar.31		VENUES (Sep.30		Full Year
2017 2018 2019 2020 2021	185.2 239.4 160.5 152.7 180	125.1 136.7 94.5 97.0 130	126.9 140.3 92.6 108 120	180.4 201.1 132.0 142.3 170	617.6 717.5 479.6 500 600
Cal- endar	EA Mar.31		ER SHARI Sep.30	-	Full Year
2017 2018 2019 2020 2021	1.17 1.64 1.75 1.77 1.83	.37 .39 .54 .64	.42 .34 .38 .42 .45	.72 1.08 1.04 1.07 1.12	2.68 3.45 3.72 3.90 4.10
Cal- endar	QUARTERLY DIVIDENDS PAID B Mar.31 Jun.30 Sep.30 Dec.31				Full Year
2016 2017 2018 2019 2020	.288 .305 .325 .37 .405	.288 .305 .325 .37 .405	.305 .325 .37 .405 .44	.305 .325 .37 .405	1.19 1.26 1.39 1.55

Chesapeake Utilities' share net rose around 5% during the first half of 2020, versus last year's total. That was attributed partly to a \$0.14-a-share gain from the sale of two properties. Furthermore, the company benefited from the Eastern Shore and Peninsula Pipeline service expansions. Other contributors included the Boulden deal (completed last December) and increased retail propane margins per gallon. On the negative side, the effects of COVID-19 reduced the bottom line by \$0.17 a share. (Regulatory relief is anticipated for costs incurred as a result of that health crisis, however.) Lastly, diminished customer consumption, due mainly to milder temperatures, hurt the company to some degree during the period. Still, at this juncture, we look for full-year profits to grow 5%, to \$3.90 a share. Assuming that business trends are generally favorable, Chesapeake's 2021 share net stands to advance at a similar percentage rate, to \$4.10.

There has been action on the acquisition front. The company just bought, for \$15 million, Elkton Gas, a subsidiary of South Jersey Industries, which delivers

natural gas to 7,000 customers in Cecil County, Maryland. That followed the \$24.6 million purchase of certain propane operating assets of Boulden, serving around 5,200 customers in Delaware, Maryland, and Pennsylvania. Acquisitions ought to continue to play an important role in Chesapeake's business strategy.

This year's capital spending budget is anticipated to range between \$185 million and \$215 million. (That's around 8% above the 2019 amount of \$184.7 million if the midpoint of this range is used.) Some 80% of the expenditures is devoted to the Regulated Energy division, with an emphasis on the natural gas distribution and transmission businesses. Management adds that it expects total capital spending to be \$750 million—\$1 billion for the fiveyear period between 2018 and 2022. Corporate finances seem sufficient to support these initiatives.

The timely stock's dividend yield is unspectacular for a natural gas utility, but capital appreciation potential the 18-month period and over for 2023-2025 is worthwhile.

Frederick L. Harris, III August 28, 2020

(A) Diluted shrs. Excludes nonrecurring items: '08, d7¢; '15, 6¢; '17, 87¢. Excludes discontinued operations: '04, d1¢; '19, 24¢; '20, 1¢.

rounding. Next earnings report due early Nov. (B) Dividends historically paid in early January, April, July, and October. ■ Dividend reinvest-Quarters for 2019 don't equal total because of ment plan. Direct stock purchase plan avail-

(C) In millions, adjusted for split.

Company's Financial Strength Stock's Price Stability 85 Price Growth Persistence 95 **Earnings Predictability** 95