

All Data in this workbook is source data from our financial system, Lawson Financial

These data/format in particular is extracted from Lawson using Oracle Essbase

How to refresh data in Essbase:

1) Edit the Year (Row 1), Month (Row 2) and Company (Row 5) in each tab

2) Tabs should already be connected to essbase so you should only have to "Refresh" on the Essbase or Smart View ribbons

3) Repeat for each tab and make sure that accounts/rows without financial data are not suppressed as this may affect links to other workbooks

****the summation column (B in P&L Tabs) may need to be adjusted to sum the 12 months of the test period if the test period spans 12 months (is not a simple single metric in essbase)**

Contents	Tab Title	Back-up title		
Tab 1	P&L - ITD3 (Acct Desc)	4176ITD3	< This data is supported by printed PDF documents from Lawson Financial with corresponding data.	
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**Note: if filing for Certificate G-60 only financial statements for division 4176 will be included*

If filing for Certificate G-12, summary financial statements for divisions 4172, 4197, 4183, 4487, 4584, & 4178 will be included

FYI - Division Names and Numbers and Corporate Structure

Organizational Structure:

Corporate Office

Region Office We are in the West Region

Area Office We are in the Northwest Area (A53)

Business Unit Various - See Below

Division Various - See Below

BU / Division #	BU / Division Name	
BU404	KENT	Business Unit
4175	AWS - Seattle	Collection
4176	Kent-Meridian Disposal Company	Collection
4183	AWS - Kent	Collection
BU406	WASHINGTON POST COLLECTION	Business Unit
4194	Recomp of Washington	Transfer
4558	RDC-Intermodal	Transfer
4559	Black River T/S	Transfer
4584	Rabanco Recycling Company MRF	MRF
4602	RDC - Lander	Transfer
BU407	BELLEVUE/LYNWOOD	Business Unit
4172	AWS - Bellevue	Collection
4197	AWS - Lynnwood	Collection
BU408	ROOSEVELT	Business Unit
4163	Roosevelt Rgnl Ash Monofill	LF
4178	Roosevelt Regional MSW L/F	LF
4487	AWS - Klickitat County	Collection

	FY Fiscal 2014 Dec YTD	FY Fiscal 2014 Nov YTD	FY Fiscal 2014 Oct YTD	FY Fiscal 2014 Sep YTD	FY Fiscal 2014 Aug YTD	FY Fiscal 2014 Jul YTD	FY Fiscal 2014 Jun YTD	FY Fiscal 2014 May YTD	FY Fiscal 2014 Apr YTD	FY Fiscal 2014 Mar YTD	FY Fiscal 2014 Feb YTD	FY Fiscal 2014 Jan YTD
Capping Accretion	-	-	-	-	-	-	-	-	-	-	-	-
Capping SFAS 143 Adjustments	-	-	-	-	-	-	-	-	-	-	-	-
Capping Liability - Lg-term	-	-	-	-	-	-	-	-	-	-	-	-
Remediation Liab LT Beg Bal	-	-	-	-	-	-	-	-	-	-	-	-
Remediation Liab LT Add	-	-	-	-	-	-	-	-	-	-	-	-
Remediation Liab LT PMT	-	-	-	-	-	-	-	-	-	-	-	-
Remediation Liab-Accretion	-	-	-	-	-	-	-	-	-	-	-	-
Remediation Liab - Lg-term	-	-	-	-	-	-	-	-	-	-	-	-
Minority Interest	(2,440,098)	(2,379,657)	(2,269,587)	(2,251,391)	(2,254,915)	(2,215,385)	(2,259,696)	(2,287,727)	(2,273,090)	(2,675,417)	(2,633,810)	(2,568,031)
Minority Interest Liab	(2,440,098)	(2,379,657)	(2,269,587)	(2,251,391)	(2,254,915)	(2,215,385)	(2,259,696)	(2,287,727)	(2,273,090)	(2,675,417)	(2,633,810)	(2,568,031)
I/C Pay/Rec	-	-	-	-	-	-	-	-	-	-	-	-
I/C Pay/Rec-Manual	-	-	-	-	-	-	-	-	-	-	-	-
I/C Pay/Rec-Non Int Bearing	-	-	-	-	-	-	-	-	-	-	-	-
Intercompany	(5,610,278)	(5,940,614)	(6,348,534)	(6,405,558)	(6,393,017)	(6,657,038)	(6,736,626)	(6,560,112)	(7,044,601)	(6,286,516)	(6,715,339)	(6,941,589)
L-T LIABILITIES	(8,050,377)	(8,320,271)	(8,618,122)	(8,656,949)	(8,647,932)	(8,872,423)	(8,996,322)	(8,847,839)	(9,317,692)	(8,961,933)	(9,349,149)	(9,509,620)
LIABILITIES	(11,751,431)	(11,521,760)	(12,324,428)	(12,281,696)	(11,859,774)	(12,552,017)	(12,664,863)	(12,169,415)	(12,908,820)	(11,941,464)	(12,120,388)	(12,871,751)
Equity	(3,740,945)	(3,678,639)	(3,561,924)	(3,550,373)	(3,559,445)	(3,514,367)	(3,558,678)	(3,583,562)	(3,572,072)	(3,974,399)	(3,933,379)	(3,891,734)
Corp-Common Stock CY Activity	-	-	-	-	-	-	-	-	-	-	-	-
Common Stock	-	-	-	-	-	-	-	-	-	-	-	-
Retained Earnings Beg Bal	(15,257,960)	(15,257,960)	(15,257,960)	(15,257,960)	(15,257,960)	(15,257,960)	(15,257,960)	(15,257,960)	(15,257,960)	(15,257,960)	(15,257,960)	(15,257,960)
Retained Earnings CY Earnings	(513,444)	(390,696)	(163,911)	(134,164)	(146,760)	(62,152)	(150,774)	(203,689)	(177,563)	(212,217)	(129,590)	(22,165)
Retained Earnings	(15,771,404)	(15,648,657)	(15,421,872)	(15,392,125)	(15,404,720)	(15,320,112)	(15,408,735)	(15,461,649)	(15,435,524)	(15,470,177)	(15,387,550)	(15,280,125)
Equity	(3,740,945)	(3,678,639)	(3,561,924)	(3,550,373)	(3,559,445)	(3,514,367)	(3,558,678)	(3,583,562)	(3,572,072)	(3,974,399)	(3,933,379)	(3,891,734)
LIABILITIES AND EQUITY	(15,492,376)	(15,200,399)	(15,886,352)	(15,832,069)	(15,419,218)	(16,066,384)	(16,223,540)	(15,752,977)	(16,480,892)	(15,915,863)	(16,053,767)	(16,763,485)

		FY Fiscal 2014 Dec YTD Actual Units	FY Fiscal 2014 Jan Actual Units	FY Fiscal 2014 Feb Actual Units	FY Fiscal 2014 Mar Actual Units	FY Fiscal 2014 Apr Actual Units	FY Fiscal 2014 May Actual Units	FY Fiscal 2014 Jun Actual Units	FY Fiscal 2014 Jul Actual Units	FY Fiscal 2014 Aug Actual Units	FY Fiscal 2014 Sep Actual Units	FY Fiscal 2014 Oct Actual Units	FY Fiscal 2014 Nov Actual Units	FY Fiscal 2014 Dec Actual Units
		4176 Kent-Meridian Disposal Company	4176 Kent-Meridian Disposal Company	4176 Kent-Meridian Disposal Company	4176 Kent-Meridian Disposal Company	4176 Kent-Meridian Disposal Company	4176 Kent-Meridian Disposal Company	4176 Kent-Meridian Disposal Company	4176 Kent-Meridian Disposal Company	4176 Kent-Meridian Disposal Company	4176 Kent-Meridian Disposal Company	4176 Kent-Meridian Disposal Company	4176 Kent-Meridian Disposal Company	4176 Kent-Meridian Disposal Company
INDUSTRIAL:														
Ind-Hauls Perm-Solid Waste	LOB	8,326	736	650	697	682	700	666	700	666	713	747	653	716
Ind-Hauls Perm-Recycling	LOB	6,335	469	424	464	511	525	524	553	541	552	630	554	588
Ind-Hauls Temp-Solid Waste	LOB	746	63	37	44	40	60	59	57	68	91	93	64	70
Ind-Hauls Temp-Recycling	LOB	1,467	137	96	93	125	106	106	132	144	137	167	116	108
Ind-Hauls I/C	LOB	-	-	-	-	-	-	-	-	-	-	-	-	-
Ind-Driver Hours	LOB	22,096	1,866	1,595	1,663	1,754	1,739	1,704	1,936	1,870	1,986	2,230	1,798	1,955
Ind-Engine Hours	LOB	6,583	524	424	447	385	470	524	680	588	636	751	545	611
Ind-CNG/LNG Engine Hours	LOB	14,079	1,250	1,065	1,086	1,257	1,148	1,090	1,198	1,150	1,207	1,293	1,147	1,188
Ind-Miles	LOB	331,037	27,275	23,376	24,102	28,016	27,147	27,583	27,335	30,126	28,782	32,983	26,649	27,664
Fuel Gallons	IND	22,329	1,536	1,420	1,642	1,385	1,641	1,837	2,214	2,138	2,039	2,573	1,855	2,048
CNG/LNG Gallons	IND	58,074	4,956	4,382	4,441	5,174	5,214	4,809	4,706	4,431	4,889	5,366	4,849	4,859
Ind-Routes	LOB	106	9	9	8	8	8	8	8	9	10	10	10	10
Ind Drivers	LOB	106	8	8	8	8	8	9	7	10	10	10	10	10
Ind Helpers	LOB	-	-	-	-	-	-	-	-	-	-	-	-	-
Disposal Metrics:														
Disposal Tns O/S	IND	29,908	2,529	2,239	2,501	2,399	2,529	2,350	2,531	2,460	2,548	2,728	2,466	2,629
Disposal Tns I/C	IND	-	-	-	-	-	-	-	-	-	-	-	-	-
DISPOSAL 010305	IND	395	-	5	-	6	28	34	48	38	57	72	55	53
Disposal Tons	IND	30,304	2,529	2,245	2,501	2,404	2,557	2,383	2,578	2,499	2,605	2,800	2,521	2,681
Recycle Metrics:														
Collection Recyclable Tns O/S	IND	1,040	76	57	50	89	82	91	82	100	68	143	125	76
Recyclable Tns Outbound I/C	IND	-	-	-	-	-	-	-	-	-	-	-	-	-
O/B RECYTONS 010330	IND	20,032	1,613	1,327	1,548	1,600	1,550	1,629	1,807	1,801	1,749	2,122	1,644	1,642
Outbound Recy Tons	IND	21,072	1,689	1,385	1,598	1,690	1,632	1,720	1,889	1,902	1,817	2,265	1,768	1,717
COMMERCIAL:														
Com-Yards Serviced-Solid Waste	LOB	686,360	58,671	51,222	54,961	56,641	56,538	56,821	59,387	55,826	59,631	60,982	53,386	62,294
Com-Yards Serviced-Recycling	LOB	317,368	25,443	22,526	24,310	25,225	24,854	27,428	27,462	26,048	28,683	29,064	25,799	30,526
Com-Container Lifts-Solid Waste	LOB	171,932	14,696	12,870	13,740	14,362	14,190	14,099	15,058	13,929	15,002	15,201	13,273	15,512
Com-Container Lifts-Recycling	LOB	82,608	6,590	5,862	6,324	6,594	6,465	7,058	7,237	6,828	7,495	7,553	6,705	7,897
Com-Driver Hours	LOB	24,181	2,034	1,762	1,872	1,914	1,918	1,958	2,191	2,076	2,180	2,188	1,910	2,178
Com-Engine Hours	LOB	-	-	-	-	-	-	-	-	-	-	-	-	-
Com-CNG/LNG Engine Hours	LOB	23,270	2,004	1,642	1,842	1,777	1,838	1,898	2,118	2,000	2,091	2,112	1,854	2,094
Com-Miles	LOB	246,050	22,268	14,067	20,238	20,173	19,404	17,349	26,508	18,824	21,714	23,328	18,640	23,537
Fuel Gallons	COM	3,034	141	105	217	184	278	246	355	480	246	320	233	229
CNG/LNG Gallons	COM	96,860	8,357	6,819	7,898	7,478	8,094	8,079	8,520	7,713	7,804	9,190	8,125	8,786
Com-Routes	LOB	120	10	10	9	10	9	10	11	10	10	10	10	10
Comm Drivers	LOB	102	8	8	8	8	8	8	9	9	9	9	9	9
Comm Helpers	LOB	-	-	-	-	-	-	-	-	-	-	-	-	-
Disposal Metrics:														
Disposal Tns O/S	COM	36,480	2,957	2,684	3,105	3,087	3,159	3,030	3,117	2,915	3,038	3,315	2,900	3,173
Disposal Tns I/C	COM	-	-	-	-	-	-	-	-	-	-	-	-	-
DISPOSAL 010305	COM	-	-	-	-	-	-	-	-	-	-	-	-	-
Disposal Tons	COM	36,480	2,957	2,684	3,105	3,087	3,159	3,030	3,117	2,915	3,038	3,315	2,900	3,173
Recycle Metrics:														
Collection Recyclable Tns O/S	COM	9	2	-	-	-	-	-	1	2	1	2	-	0
Recyclable Tns Outbound I/C	COM	-	-	-	-	-	-	-	-	-	-	-	-	-
O/B RECYTONS 010330	COM	6,246	384	472	570	509	491	564	509	491	546	583	523	604
Outbound Recy Tons	COM	6,255	386	472	570	509	491	564	510	493	547	585	523	605
RESIDENTIAL:														
Res-Drive Bys-Solid Waste	LOB	2,915,211	255,663	220,713	233,173	245,744	247,091	232,674	256,318	235,932	247,424	257,751	224,209	258,519
Res-Drive Bys-Recycling	LOB	1,423,231	125,175	106,087	113,808	118,938	119,033	115,592	128,420	112,979	121,752	125,780	109,182	126,485
Res-Drive Bys-Yard Waste	LOB	966,688	78,684	69,717	74,679	86,084	82,016	74,020	79,765	79,917	82,200	86,536	87,004	86,066
Res-Driver Hours	LOB	78,557	7,001	5,500	6,005	6,529	6,784	6,548	6,962	6,407	6,687	7,102	6,362	6,670
Res-Engine Hours	LOB	27,335	2,818	2,265	1,846	2,195	2,541	2,309	2,557	2,116	2,220	2,302	2,019	2,148
Res-CNG/LNG Engine Hours	LOB	48,797	4,086	3,100	3,795	4,290	4,197	4,114	4,345	3,979	4,258	4,488	4,023	4,123
Res-Miles	LOB	750,272	63,262	49,833	55,543	59,883	68,577	65,765	69,284	57,485	68,318	65,477	60,061	66,784
Fuel Gallons	RES	123,527	11,079	8,519	8,566	10,052	11,597	10,923	11,697	10,204	10,102	10,566	9,586	10,635
CNG/LNG Gallons	RES	201,491	17,316	14,178	16,055	17,247	17,509	17,388	16,015	15,455	16,291	19,529	17,629	16,878
Res-Routes	LOB	379	31	30	30	34	31	33	33	32	30	32	33	32
Resi Drivers	LOB	462	38	38	38	38	41	39	38	37	38	39	39	39
Resi Helpers	LOB	-	-	-	-	-	-	-	-	-	-	-	-	-
Disposal Metrics:														
Disposal Tns O/S	RES	37,887	3,240	2,654	2,889	3,139	3,199	3,150	3,525	3,165	3,272	3,311	2,942	3,400
Disposal Tns I/C	RES	-	-	-	-	-	-	-	-	-	-	-	-	-
DISPOSAL 010305	RES	-	-	-	-	-	-	-	-	-	-	-	-	-
Disposal Tons	RES	37,887	3,240	2,654	2,889	3,139	3,199	3,150	3,525	3,165	3,272	3,311	2,942	3,400
Recycle Metrics:														
Collection Recyclable Tns O/S	RES	18,936	818	552	1,130	2,301	2,711	2,099	1,689	1,368	1,557	1,790	1,874	1,047
Recyclable Tns Outbound I/C	RES	-	-	-	-	-	-	-	-	-	-	-	-	-
O/B RECYTONS 010330	RES	18,330	1,864	1,287	1,393	1,526	1,627	1,587	1,553	1,399	1,500	1,524	1,346	1,723

	FY Fiscal 2014	FY Fiscal 2014	FY Fiscal 2014	FY Fiscal 2014	FY Fiscal 2014	FY Fiscal 2014	FY Fiscal 2014	FY Fiscal 2014	FY Fiscal 2014	FY Fiscal 2014	FY Fiscal 2014	FY Fiscal 2014	FY Fiscal 2014	FY Fiscal 2014	FY Fiscal 2014
	Dec YTD	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
NET REVENUE	19,000,574	1,826,108	1,317,032	1,558,870	1,502,050	1,578,128	1,544,872	1,685,853	1,580,086	1,742,701	1,786,686	1,386,531	1,491,657		
Operating Labor	5,782,236	520,616	402,772	446,239	455,068	486,893	476,951	518,912	483,532	514,458	507,985	448,027	520,783		
Oper Supervisory Labor	367,504	32,088	25,887	27,585	35,455	36,208	33,767	36,598	33,620	34,879	35,200	31,238	4,980		
Truck/Equipment Operating	645,736	79,216	55,143	72,871	59,392	46,579	43,393	47,371	59,930	25,830	76,636	27,411	51,964		
Truck/Equipment Maintenance	3,016,979	302,266	198,649	243,640	227,311	223,827	227,927	239,836	238,984	266,801	332,932	298,369	216,438		
Cont/Comp Maintenance	-	-	-	-	-	-	-	-	-	-	-	-	-		
Landfill Operating Expense	-	-	-	-	-	-	-	-	-	-	-	-	-		
Insurance/Risk Expense	488,465	31,338	28,059	23,516	35,896	(6,529)	42,257	29,052	35,890	39,599	37,803	46,724	144,861		
Occupancy/Facility Expense	737,198	54,180	55,230	56,410	69,365	48,354	53,898	45,618	59,516	70,812	113,767	46,045	64,003		
Other Operating Expense	434,564	28,818	44,751	23,549	30,292	34,714	33,991	28,652	41,933	31,873	21,237	48,051	66,701		
Gross Operating Expense	11,472,681	1,048,523	810,491	893,809	912,781	870,046	912,183	946,039	953,405	984,252	1,125,559	945,864	1,069,729		
Depreciation	1,695,158	139,437	139,360	139,321	139,318	140,121	146,559	141,095	145,788	139,132	141,778	141,667	141,582		
Depr Depletion & Amortization	1,695,158	139,437	139,360	139,321	139,318	140,121	146,559	141,095	145,788	139,132	141,778	141,667	141,582		
Sales & Mktg-Payrol & Related	-	-	-	-	-	-	-	-	-	-	-	-	-		
Selling Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-		
Gen & Admin-Payroll & Related	334,792	33,560	30,880	28,380	30,730	27,320	29,670	25,003	26,936	28,409	29,780	31,749	12,375		
G&A Expense	59,234	7,252	2,803	4,823	5,883	(163)	8,408	625	1,859	715	(675)	10,799	16,904		
Bad Debt Expense	(402)	(646)	(5,302)	1,757	(4,012)	2,737	(646)	2,592	799	3,081	3,419	(216)	(3,963)		
Management Fee	874,553	80,528	80,006	75,642	73,978	71,736	71,585	72,409	69,639	70,976	70,971	67,987	69,095		
Sales General & Administrative	1,268,177	120,694	108,387	110,602	105,803	102,406	109,016	100,629	99,234	103,181	103,495	110,319	94,410		
OPERATING INCOME	4,564,558	517,454	258,794	415,137	344,148	465,556	377,113	498,090	381,659	516,136	415,853	188,681	185,936		

	FY Fiscal 2014 Dec YTD	FY Fiscal 2014 Nov YTD	FY Fiscal 2014 Oct YTD	FY Fiscal 2014 Sep YTD	FY Fiscal 2014 Aug YTD	FY Fiscal 2014 Jul YTD	FY Fiscal 2014 Jun YTD	FY Fiscal 2014 May YTD	FY Fiscal 2014 Apr YTD	FY Fiscal 2014 Mar YTD	FY Fiscal 2014 Feb YTD	FY Fiscal 2014 Jan YTD
Equity	(45,312,091)	(44,979,462)	(44,649,675)	(44,093,053)	(43,438,432)	(42,923,021)	(42,290,416)	(41,782,762)	(41,187,586)	(40,717,986)	(40,177,976)	(39,800,254)
Common Stock	-	-	-	-	-	-	-	-	-	-	-	-
Retained Earnings	(45,312,091)	(44,979,462)	(44,649,675)	(44,093,053)	(43,438,432)	(42,923,021)	(42,290,416)	(41,782,762)	(41,187,586)	(40,717,986)	(40,177,976)	(39,800,254)
Equity	(45,312,091)	(44,979,462)	(44,649,675)	(44,093,053)	(43,438,432)	(42,923,021)	(42,290,416)	(41,782,762)	(41,187,586)	(40,717,986)	(40,177,976)	(39,800,254)
LIABILITIES AND EQUITY	(22,191,243)	(22,504,183)	(23,000,720)	(23,099,077)	(23,036,733)	(23,316,113)	(22,953,981)	(23,096,313)	(23,005,627)	(23,233,006)	(23,129,142)	(23,730,834)

	FY Fiscal 2014 Dec YTD Actual Amounts	FY Fiscal 2014 Dec YTD Actual Amounts	FY Fiscal 2014 Dec YTD Actual Amounts	FY Fiscal 2014 Dec YTD Actual Amounts	FY Fiscal 2014 Dec YTD Actual Amounts	FY Fiscal 2014 Dec YTD Actual Amounts
	4183 AWS - Kent	4172 AWS - Bellevue	4197 AWS - Lynnwood	4487 AWS - Klickitat County	4175 AWS - Seattle	4584 Rabanco Recycling Company MRF
Ind O/S	2,207,499	7,884,649	2,630,552	410,539	5,327,187	-
Com O/S	1,948,447	13,919,554	6,512,997	691,060	7,104,057	-
Resi O/S	3,931,563	21,054,293	9,445,742	545,751	-	-
COth O/S	-	-	-	-	-	-
LF O/S	-	-	-	-	-	-
TS O/S	-	-	-	-	-	-
MRF O/S	-	-	-	-	-	22,540,033
Energy Services O/S	-	-	-	-	-	-
NC O/S	-	-	-	-	-	-
Revenue - External (O/S)	8,087,509	42,858,496	18,589,291	1,647,350	12,431,245	22,540,033
Ind I/C	43,102	187,540	16,704	-	33,444	-
Com I/C	79,132	865,862	289,424	-	980,937	-
Resi I/C	225,146	1,691,137	636,365	-	-	-
COth I/C	-	-	-	-	-	-
LF I/C	-	-	-	-	-	-
TS I/C	-	-	-	-	-	-
Energy Services I/C	-	-	-	-	-	-
NC I/C	-	-	-	-	-	-
FEE I/C	-	-	-	-	-	-
Revenue Inter-Company (I/C)	347,380	2,744,538	942,493	-	1,014,381	6,349,051
Gross Revenue	8,434,889	45,603,034	19,531,784	1,647,350	13,445,625	28,889,083
Disposal	2,416,799	12,002,431	5,397,761	97,557	153,270	876,441
COGS SOM	1,067,127	5,977,030	1,864,678	-	3,178,270	9,008,233
Subcontract	-	-	-	-	4,567	-
Transportation	-	-	-	-	-	3,836
Fees, Taxes, Royalties	193,271	1,825,030	597,641	-	4,373	-
COGS Other	-	-	-	-	33,228	-
Revenue Reduction	3,677,196	19,804,491	7,860,080	97,557	3,373,708	9,888,510
NET REVENUE	4,757,693	25,798,544	11,671,704	1,549,793	10,071,917	19,000,574
Operating Labor	1,663,097	9,732,111	3,778,626	572,341	2,253,434	5,782,236
Oper Supervisory Labor	183,922	1,171,526	438,720	-	466,721	367,504
Truck/Equipment Operating	322,997	1,514,109	1,025,630	243,834	529,497	645,736
Truck/Equipment Maintenance	750,609	2,530,707	1,147,837	31,488	622,655	3,016,979
Cont/Comp Maintenance	60,375	307,758	17,428	1,864	259,601	-
Insurance/Risk Expense	649,707	1,335,733	296,797	82,812	629,988	488,465
Occupancy/Facility Expense	87,058	1,051,841	401,092	410	512,694	737,198
Other Operating Expense	398,162	2,692,250	457,526	27,986	277,288	434,564
Gross Operating Expense	4,115,927	20,336,036	7,563,654	960,734	5,551,878	11,472,681
Depreciation	644,106	3,051,623	1,108,020	162,655	309,564	1,695,158
Depletion	-	-	-	-	-	-
LF Amortization	-	-	-	-	-	-
Accretion Expense	-	-	-	-	-	-
Amort - LF Purchase Price	-	-	-	-	-	-
Amortization - Intangibles	-	-	-	-	-	-
Depr Depletion & Amortization	644,106	3,051,623	1,108,020	162,655	309,564	1,695,158
Sales & Mktg-Payrol & Related	142,580	968,879	245,340	-	557,364	-
Selling Expenses	24,859	144,639	30,481	-	60,111	-
Sales & Marketing Expense	167,439	1,113,518	275,822	-	617,475	-
Gen & Admin-Payroll & Related	463,323	813,922	235,390	129,495	255,040	334,792
G&A Expense	286,879	858,458	253,845	122,118	180,976	59,234
Bad Debt Expense	10,297	75,524	49,539	6,673	38,257	(402)
G & A Allocations	(85,694)	1,183,092	543,183	61,896	444,050	874,553
General & Admin Expense	674,804	2,930,996	1,081,957	320,182	918,323	1,268,177
Sales General & Administrative	842,243	4,044,514	1,357,778	320,182	1,535,798	1,268,177

	FY Fiscal 2014 Dec YTD	FY Fiscal 2014 Dec YTD	FY Fiscal 2014 Dec YTD	FY Fiscal 2014 Dec YTD	FY Fiscal 2014 Dec YTD	FY Fiscal 2014 Dec YTD
OPERATING INCOME	(844,583)	(1,633,630)	1,642,252	106,222	2,674,678	4,564,558