

Calendar Year Timeframe Comparison
Jan 2013 - September 2016

Exh. JR-09

	1/1/15 Rev neutral -- 7/1/15 ~ 2%						1/1/14 +0%			1/1/13 +3%	
JANUARY 2016 - 2013	Jan-16	YTD	ytd	Jan-15	YTD	ytd	Jan-14	YTD	ytd	Jan-13	YTD
Vessel Moves	589	589	4.1%	566	566	-10.3%	631	631	-2.0%	644	644
Tonnage Revenue - M/YTD	\$1,329,440	\$1,329,440	9.3%	\$1,216,397	\$1,216,397	-17.7%	\$1,478,353	\$1,478,353	3.6%	\$1,426,964	\$1,426,964
Tonnage Revenue per move	\$2,257	\$2,257	5.0%	\$2,149	\$2,149	-8.3%	\$2,343	\$2,343	5.7%	\$2,216	\$2,216
FEBRUARY 2016 - 2013	Feb-16	YTD	ytd	Feb-15	YTD	ytd	Feb-14	YTD	ytd	Feb-13	YTD
Vessel Moves	538	1127	5.6%	501	1067	-11.3%	572	1203	-0.7%	567	1211
Tonnage Revenue - M/YTD	\$1,296,111	\$2,625,551	11.8%	\$1,132,850	\$2,349,247	-15.8%	\$1,311,311	\$2,789,664	2.9%	\$1,285,372	\$2,712,336
Tonnage Revenue per move	\$2,409	\$2,330	5.8%	\$2,261	\$2,202	-5.1%	\$2,293	\$2,319	3.5%	\$2,267	\$2,240
MARCH 2016 - 2013	Mar-16	YTD	ytd	Mar-15	YTD	ytd	Mar-14	YTD	ytd	Mar-13	YTD
Vessel Moves	591	1718	1.7%	622	1689	-7.2%	617	1820	7.9%	475	1686
Tonnage Revenue - M/YTD	\$1,345,308	\$3,970,859	9.9%	\$1,263,220	\$3,612,467	-13.6%	\$1,391,531	\$4,181,195	3.9%	\$1,312,137	\$4,024,473
Tonnage Revenue per move	\$2,276	\$2,311	8.1%	\$2,031	\$2,139	-6.9%	\$2,255	\$2,297	-3.8%	\$2,762	\$2,387
APRIL 2016 - 2013	Apr-16	YTD	ytd	Apr-15	YTD	ytd	Apr-14	YTD	ytd	Apr-13	YTD
Vessel Moves	573	2291	0.2%	598	2287	-6.3%	621	2441	9.0%	554	2240
Tonnage Revenue - M/YTD	\$1,322,435	\$5,293,294	12.9%	\$1,074,585	\$4,687,052	-16.7%	\$1,444,248	\$5,625,443	5.5%	\$1,305,608	\$5,330,080
Tonnage Revenue per move	\$2,308	\$2,310	12.7%	\$1,797	\$2,049	-11.1%	\$2,326	\$2,305	-3.1%	\$2,357	\$2,380
MAY 2016 - 2013	May-16	YTD	ytd	May-15	YTD	ytd	May-14	YTD	ytd	May-13	YTD
Vessel Moves	665	2956	-3.0%	760	3047	-1.9%	664	3105	7.4%	652	2892
Tonnage Revenue - M/YTD	\$1,832,625	\$7,125,919	14.0%	\$1,566,491	\$6,253,543	-16.9%	\$1,896,847	\$7,522,290	6.7%	\$1,717,083	\$7,047,163
Tonnage Revenue per move	\$2,756	\$2,411	17.5%	\$2,061	\$2,052	-15.3%	\$2,857	\$2,423	-0.6%	\$2,634	\$2,437
JUNE 2016 - 2013	Jun-16	YTD	ytd	Jun-15	YTD	ytd	Jun-14	YTD	ytd	Jun-13	YTD
Vessel Moves	710	3666	-3.9%	769	3816	0.8%	682	3787	6.2%	673	3565
Tonnage Revenue - M/YTD	\$1,923,132	\$9,049,051	12.1%	\$1,816,296	\$8,069,839	-14.2%	\$1,888,492	\$9,410,782	5.0%	\$1,911,566	\$8,958,729
Tonnage Revenue per move	\$2,709	\$2,468	16.7%	\$2,362	\$2,115	-14.9%	\$2,769	\$2,485	-1.1%	\$2,840	\$2,513
JULY 2016 - 2013	Jul-16	YTD	ytd	Jul-15	YTD	ytd	Jul-14	YTD	ytd	Jul-13	YTD
Vessel Moves	689	4355	-1.8%	621	4437	-0.1%	655	4442	4.0%	707	4272
Tonnage Revenue - M/YTD	\$2,062,503	\$11,111,554	12.7%	\$1,793,733	\$9,863,572	-12.8%	\$1,894,514	\$11,305,296	4.1%	\$1,905,487	\$10,864,216
Tonnage Revenue per move	\$2,993	\$2,551	14.8%	\$2,888	\$2,223	-12.7%	\$2,892	\$2,545	0.1%	\$2,695	\$2,543
AUGUST 2016 - 2013	Aug-16	YTD	ytd	Aug-15	YTD	ytd	Aug-14	YTD	ytd	Aug-13	YTD
Vessel Moves	681	5036	-1.7%	684	5121	0.0%	677	5119	3.1%	695	4967
Tonnage Revenue - M/YTD	\$2,012,001	\$13,123,555	10.5%	\$2,008,943	\$11,872,515	-11.2%	\$2,071,239	\$13,376,535	4.3%	\$1,960,258	\$12,824,474
Tonnage Revenue per move	\$2,954	\$2,606	12.4%	\$2,937	\$2,318	-11.3%	\$3,059	\$2,613	1.2%	\$2,821	\$2,582
SEPTEMBER 2016 - 2013	Sep-16	YTD	ytd	Sep-15	YTD	ytd	Sep-14	YTD	ytd	Sep-13	YTD
Vessel Moves	650	5686	-0.4%	590	5711	0.0%	592	5711	1.7%	649	5616
Tonnage Revenue - M/YTD	\$1,849,337	\$14,972,892	10.7%	\$1,655,487	\$13,528,001	-9.8%	\$1,628,467	\$15,005,002	3.0%	\$1,742,072	\$14,566,546
Tonnage Revenue per move	\$2,845	\$2,633	11.2%	\$2,806	\$2,369	-9.8%	\$2,751	\$2,627	1.3%	\$2,684	\$2,594
OCTOBER 2016 - 2013	Oct-16	YTD	ytd	Oct-15	YTD	ytd	Oct-14	YTD	ytd	Oct-13	YTD
Vessel Moves	#DIV/0!	5686	-10.7%	653	6364	0.4%	627	6338	0.8%	669	6285
Tonnage Revenue - M/YTD	#DIV/0!	\$14,972,892	0.0%	\$1,450,149	\$14,978,150	-8.5%	\$1,366,727	\$16,371,729	2.9%	\$1,346,376	\$15,912,922
Tonnage Revenue per move	#DIV/0!	\$2,633	11.9%	\$2,221	\$2,354	-8.9%	\$2,180	\$2,583	2.0%	\$2,013	\$2,532
NOVEMBER 2016 - 2013	Nov-16	YTD	ytd	Nov-15	YTD	ytd	Nov-14	YTD	ytd	Nov-13	YTD
Vessel Moves	#DIV/0!	5686	-18.7%	629	6993	1.1%	581	6919	0.0%	633	6918
Tonnage Revenue - M/YTD	#DIV/0!	\$14,972,892	-8.3%	\$1,344,787	\$16,322,937	-7.3%	\$1,243,491	\$17,615,219	1.8%	\$1,393,372	\$17,306,294
Tonnage Revenue per move	#DIV/0!	\$2,633	12.8%	\$2,138	\$2,334	-8.3%	\$2,140	\$2,546	1.8%	\$2,201	\$2,502
DECEMBER 2016 - 2013	Dec-16	YTD	ytd	Dec-15	YTD	ytd	Dec-14	YTD	ytd	Dec-13	YTD
Vessel Moves	#DIV/0!	5686	-25.4%	631	7624	1.5%	592	7511	-0.6%	641	7559
Tonnage Revenue - M/YTD	#DIV/0!	\$14,972,892	-15.5%	\$1,404,847	\$17,727,784	-6.0%	\$1,245,415	\$18,860,635	0.9%	\$1,382,023	\$18,688,317
Tonnage Revenue per move	#DIV/0!	\$2,633	13.2%	\$2,226	\$2,325	-7.4%	\$2,104	\$2,511	1.6%	\$2,156	\$2,472

PSP 2016	January	February	March	April	(cruise season) May	June	6 mo to date	July	August	Sept	9 months to date
Assignments	605	547	607	584	672	725	3740	694	686	653	5773
# of licensed pilots w/o Pres	51	51	50	51	51	51		51	51	51	
Average Assgn/pilot	11.86	10.73	12.14	11.45	13.18	14.22		13.61	13.45	12.80	12.63
# pilots with < 6 jobs(+1=Pres)	6 + 1	8 + 1	3 + 1	7 + 1	2 + 1	4 + 1		1 + 1	1+1	30+01	
Assignment change	28	30	-32	-36	-102	-66	-178	62	-7	52	-71
Tariff Revenue-Trans	\$2,443,846	\$2,269,624	\$2,419,887	\$2,350,195	\$3,039,515	\$3,215,179	\$15,738,246	\$3,320,803	\$3,261,886	\$3,019,483	\$25,340,418
RPA-Revenue per Assign	\$4,039	\$4,149	\$3,987	\$4,024	\$4,523	\$4,435	\$4,208	\$4,785	\$4,755	\$4,624	\$4,389
Moves	589	538	591	573	665	710	3666	689	681	650	5686
Gross Tonnage	29,609,106	27,830,304	29,667,076	28,676,198	35,896,326	35,896,326	187,575,336	39,040,725	37,131,259	35,516,867	299,264,187
PSP 2015	January	February	March	April	(cruise season) May	June	6 mo to date	July	August	Sept	12 months to date
Assignments	577	517	639	620	774	791	3918	632	693	601	7795
# of licensed pilots w/o Pres	53	53	52	52	52	52		52	52	52	
Average Assgn/pilot	10.89	9.75	12.29	11.92	14.88	15.51		12.39	13.59	11.78	147.77
# pilots with < 6 jobs(+1=Pres)	7	9	4	2	1	3		4	2	5	
Assignment change	-62	-66	16	-10	103	101	82	-31	8	4	142
Tariff Revenue-Trans	\$2,202,588	\$2,024,841	\$2,365,096	\$2,153,086	\$2,959,296	\$3,210,995	\$14,915,902	\$2,960,243	\$3,291,439	\$2,756,533	\$31,680,998
RPA-Revenue per Assign	\$3,817	\$3,917	\$3,701.25	\$3,473	\$3,823	\$4,059	\$3,807	\$4,684	\$4,750	\$4,587	\$4,064
Moves	566	501	623	598	760	771	3819	621	684	590	7627
Gross Tonnage	27,588,264	24,671,828	29,034,609	26,097,422	33,836,475	37,785,703	179,014,301	34,596,046	38,564,722	32,282,105	376,073,313
PSP 2014	January	February	March	April	(cruise season) May	June	6 mo to date	July	August	Sept	12 mo to date
Assignments	639	583	623	630	671	690	3836	663	685	597	7616
# of licensed pilots w/o Pres	53	53	53	53	53	53		53	53	54	
Average Assgn/pilot	12.06	11.00	11.75	11.89	12.66	13.27		12.75	13.17	11.26	12.09
# pilots with < 6 jobs(+1=Pres)	5+1	6+1	5+1	2+1	4+1	5+1		5+1	3+1	4+1	
Assignment change	-23	4	2	71	9	640	74	613	634	546	2996
Tariff Revenue-Trans	\$2,554,575	\$2,261,575	\$2,403,969	\$2,464,091	\$3,036,561	\$3,033,723	\$15,754,494	\$3,024,434	\$3,219,531	\$2,655,500	\$31,439,243
RPA-Revenue per Assign	\$3,998	\$3,879	\$3,858.70	\$3,911	\$4,525	\$4,397	\$4,107	\$4,562	\$4,700	\$4,448	\$4,128
Moves	631	572	617	621	665	682	3788	658	677	592	7515
Gross Tonnage	31,907,495	28,825,535	30,626,216	30,679,931	36,018,027	36,294,816	194,352,020	35,771,904	38,544,465	31,254,931	386,829,515
PSP 2013	January	February	March	April	(cruise season) May	June	6 mo to date	July	August	Sept	12 mo to date
Total Assignments/ Month	662	579	621	559	662	679	3762	715	705	657	7819
# of licensed pilots w/o Pres	51.34	51.2	50	50	50	50		50	51	51	53
Average Assgn/pilot	12.89	11.31	12.42	11.18	13.24	13.06		13.75	13.30	12.40	12.45
# pilots with < 6 jobs(+1=Pres)	7+1	11+1	6+1	4+1	0+1	4+1		6+1	3+1	4+1	
Assignment change	32	8	25	-46	6	-2	-43	-2	-1	-1	31573640
Tariff Revenue-Trans	\$2,493,701	\$2,229,846	\$2,311,037	\$2,212,733	\$2,820,632	\$3,028,751	\$15,096,700	\$3,046,277	\$3,112,078	\$2,858,510	\$31,573,640
RPA-Revenue per Assign	\$3,767	\$3,851	\$3,721	\$3,958	\$4,261	\$4,461	\$4,013	\$4,261	\$4,414	\$4,351	\$4,038
Moves	646	568	608	557	652	674	3705	708	696	649	7702
Gross Tonnage	31,428,636	27,228,140	28,430,900	27,001,386	33,491,659	35,508,456	183,089,177	36,570,802	36,469,776	33,389,476	381,097,773
PSP 2012	January	February	March	April	(cruise season) May	June	6 mo to date	July	August	Sept	12 mo to date
Total Assignments/ Month	630	571	596	605	656	747	3805	728	721	661	313.7
# of licensed pilots w/o Pres	50	50	50.1	51	51	52		52	52	52	52
Average Assgn/pilot	12.60	11.42	11.90	11.86	12.86	14.65		14.27	14.14	12.96	12.72
# pilots with < 6 jobs(+1=Pres)	6+1	4+1	5+1	3+1	3+1	4+1		5+1	4+1	4+1	
Assignment change	19	-2	-20	-1	-1	-1	-5	-1	0	0	30617681
Tariff Revenue-Trans	\$2,373,948	\$2,123,989	\$2,061,646	\$2,086,614	\$2,596,933	\$3,203,941	\$14,447,071	\$3,152,810	\$3,193,924	\$2,866,720	\$30,617,681
RPA-Revenue per Assign	\$3,768	\$3,720	\$3,459	\$3,449	\$3,958.74	\$4,289	\$3,797	\$4,331	\$4,430	\$4,337	\$3,941
Moves	619	559	578	590	646	735	3727	722	716	653	7637
Gross Tonnage	30,363,264	26,057,669	26,005,418	26,393,270	32,094,230	38,457,825	179,371,676	38,321,278	39,264,642	35,099,780	381,794,272

Calendar Year Timeframe Comparison
Jan 2013 - September 2016

	1/1/15 Rev neutral -- 7/1/15 ~ 2%						1/1/14 +0%			1/1/13 +3%	
JANUARY 2016 - 2013	Jan-16	YTD	ytd	Jan-15	YTD	ytd	Jan-14	YTD	ytd	Jan-13	YTD
Revenue (w/o transportation) M/YTD	\$2,443,846	\$2,443,846	11.0%	\$2,202,588	\$2,202,588	-13.8%	\$2,554,575	\$2,554,575	2.4%	\$2,493,701	\$2,493,701
Assignments M / YTD	605	605	4.9%	577	577	-9.7%	639	639	-3.5%	662	662
Revenue per assignment - M/YTD	\$4,039	\$4,039	5.8%	\$3,817	\$3,817	-4.5%	\$3,998	\$3,998	6.1%	\$3,767	\$3,767
Vessel Moves	589	589	4.1%	566	566	-10.3%	631	631	-2.0%	644	644
FEBRUARY 2016 - 2013	Feb-16	YTD	ytd	Feb-15	YTD	ytd	Feb-14	YTD	ytd	Feb-13	YTD
Revenue (w/o transportation) M/YTD	\$2,269,624	\$4,713,470	11.5%	\$2,024,842	\$4,227,430	-12.2%	\$2,261,575	\$4,816,150	2.0%	\$2,229,846	\$4,723,547
Assignments M / YTD	547	1,152	5.3%	517	1,094	-10.5%	583	1,222	-1.5%	579	1,241
Revenue per assignment - M/YTD	\$4,149	\$4,092	5.9%	\$3,917	\$3,864	-2.0%	\$3,879	\$3,941	3.5%	\$3,851	\$3,806
Vessel Moves	538	1127	5.6%	501	1067	-11.3%	572	1203	-0.7%	567	1211
MARCH 2016 - 2013	Mar-16	YTD	ytd	Mar-15	YTD	ytd	Mar-14	YTD	ytd	Mar-13	YTD
Revenue (w/o transportation) M/YTD	\$2,419,890	\$7,133,360	8.2%	\$2,365,096	\$6,592,526	-8.7%	\$2,403,969	\$7,220,119	2.6%	\$2,311,037	\$7,034,584
Assignments M / YTD	607	1,759	1.5%	639	1,733	-6.1%	623	1,845	-0.9%	621	1,862
Revenue per assignment - M/YTD	\$3,987	\$4,055	6.6%	\$3,701	\$3,804	-2.8%	\$3,859	\$3,913	3.6%	\$3,721	\$3,778
Vessel Moves	591	1718	1.7%	622	1689	-7.2%	617	1820	7.9%	475	1686
APRIL 2016 - 2013	Apr-16	YTD	ytd	Apr-15	YTD	ytd	Apr-14	YTD	ytd	Apr-13	YTD
Revenue (w/o transportation) M/YTD	\$2,350,195	\$9,483,555	8.4%	\$2,153,086	\$8,745,611	-9.7%	\$2,464,091	\$9,684,210	4.7%	\$2,212,733	\$9,247,316
Assignments M / YTD	584	2,343	-0.4%	620	2,353	-4.9%	630	2,475	2.2%	559	2,421
Revenue per assignment - M/YTD	\$4,024	\$4,048	8.9%	\$3,473	\$3,717	-5.0%	\$3,911	\$3,913	2.4%	\$3,958	\$3,820
Vessel Moves	573	2291	0.2%	598	2287	-6.3%	621	2441	9.0%	554	2240
MAY 2016 - 2013	May-16	YTD	ytd	May-15	YTD	ytd	May-14	YTD	ytd	May-13	YTD
Revenue (w/o transportation) M/YTD	\$3,039,515	\$12,523,070	7.0%	\$2,959,296	\$11,704,907	-8.0%	\$3,036,561	\$12,720,771	5.4%	\$2,820,632	\$12,067,948
Assignments M / YTD	672	3,015	-3.6%	774	3,127	-0.6%	671	3,146	2.0%	662	3,083
Revenue per assignment - M/YTD	\$4,523	\$4,154	11.0%	\$3,823	\$3,743	-7.4%	\$4,525	\$4,043	3.3%	\$4,261	\$3,914
Vessel Moves	665	2956	-3.0%	760	3047	-1.9%	664	3105	7.4%	652	2892
JUNE 2016 - 2013	Jun-16	YTD	ytd	Jun-15	YTD	ytd	Jun-14	YTD	ytd	Jun-13	YTD
Revenue (w/o transportation) M/YTD	\$3,215,179	\$15,738,249	5.5%	\$3,210,995	\$14,915,902	-5.3%	\$3,033,723	\$15,754,494	4.4%	\$3,028,751	\$15,096,699
Assignments M / YTD	725	3,740	-4.5%	791	3,918	2.1%	690	3,836	2.0%	679	3,762
Revenue per assignment - M/YTD	\$4,435	\$4,208	10.5%	\$4,059	\$3,807	-7.3%	\$4,397	\$4,107	2.3%	\$4,461	\$4,013
Vessel Moves	710	3666	-3.9%	769	3816	0.8%	682	3787	6.2%	673	3565
JULY 2016 - 2013	Jul-16	YTD	ytd	Jul-15	YTD	ytd	Jul-14	YTD	ytd	Jul-13	YTD
Revenue (w/o transportation) M/YTD	\$3,320,803	\$19,059,052	6.6%	\$2,960,243	\$17,876,145	-4.8%	\$3,024,434	\$18,778,928	3.5%	\$3,046,278	\$18,142,977
Assignments M / YTD	694	4,434	-2.5%	632	4,550	1.1%	663	4,499	0.5%	715	4,477
Revenue per assignment - M/YTD	\$4,785	\$4,298	9.4%	\$4,684	\$3,929	-5.9%	\$4,562	\$4,174	3.0%	\$4,261	\$4,052
Vessel Moves	689	4355	-1.8%	621	4437	-0.1%	655	4442	4.0%	707	4272
AUGUST 2016 - 2013	Aug-16	YTD	ytd	Aug-15	YTD	ytd	Aug-14	YTD	ytd	Aug-13	YTD
Revenue (w/o transportation) M/YTD	\$3,261,886	\$22,320,938	5.4%	\$3,291,439	\$21,167,584	-3.8%	\$3,219,532	\$21,998,460	3.5%	\$3,112,078	\$21,255,055
Assignments M / YTD	686	5,120	-2.3%	693	5,243	1.1%	685	5,184	0.0%	705	5,182
Revenue per assignment - M/YTD	\$4,755	\$4,360	8.0%	\$4,750	\$4,037	-4.9%	\$4,700	\$4,244	3.5%	\$4,414	\$4,102
Vessel Moves	681	5036	-1.7%	684	5121	0.0%	677	5119	3.1%	695	4967
SEPTEMBER 2016 - 2013	Sep-16	YTD	ytd	Sep-15	YTD	ytd	Sep-14	YTD	ytd	Sep-13	YTD
Revenue (w/o transportation) M/YTD	\$3,019,483	\$25,340,421	5.9%	\$2,756,533	\$23,924,117	-3.0%	\$2,655,500	\$24,653,960	2.2%	\$2,858,511	\$24,113,566
Assignments M / YTD	653	5,773	-1.2%	601	5,844	1.1%	597	5,781	-1.0%	657	5,839
Revenue per assignment - M/YTD	\$4,624	\$4,389	7.2%	\$4,587	\$4,094	-4.0%	\$4,448	\$4,265	3.3%	\$4,351	\$4,130
Vessel Moves	650	5686	-0.4%	590	5711	0.0%	592	5711	1.7%	649	5616
OCTOBER 2016 - 2013	Oct-16	YTD	ytd	Oct-15	YTD	ytd	Oct-14	YTD	ytd	Oct-13	YTD
Revenue (w/o transportation) M/YTD		\$25,340,421	-4.7%	\$2,659,033	\$26,583,150	-1.8%	\$2,430,062	\$27,084,022	1.8%	\$2,481,926	\$26,595,492
Assignments M / YTD		5,773	-11.3%	666	6,510	1.4%	639	6,420	-1.5%	682	6,521
Revenue per assignment - M/YTD	#DIV/0!	\$4,389	7.5%	\$3,993	\$4,083	-3.2%	\$3,803	\$4,219	3.4%	\$3,639	\$4,078
Vessel Moves		5686	-10.7%	653	6364	0.4%	627	6338	0.8%	669	6285
NOVEMBER 2016 - 2013	Nov-16	YTD	ytd	Nov-15	YTD	ytd	Nov-14	YTD	ytd	Nov-13	YTD
Revenue (w/o transportation) M/YTD		\$25,340,421	-12.8%	\$2,479,703	\$29,062,853	-0.7%	\$2,177,805	\$29,261,826	0.7%	\$2,465,836	\$29,061,328
Assignments M / YTD		5,773	-19.3%	644	7,154	2.0%	592	7,012	-2.1%	645	7,166
Revenue per assignment - M/YTD	#DIV/0!	\$4,389	8.0%	\$3,850	\$4,062	-2.7%	\$3,679	\$4,173	2.9%	\$3,823	\$4,055
Vessel Moves		5686	-18.7%	629	6993	1.1%	581	6919	0.0%	633	6918
DECEMBER 2016 - 2013	Dec-16	YTD	ytd	Dec-15	YTD	ytd	Dec-14	YTD	ytd	Dec-13	YTD
Revenue (w/o transportation) M/YTD		\$25,340,421	-20.0%	\$2,618,146	\$31,680,999	0.8%	\$2,177,417	\$31,439,244	-0.4%	\$2,512,313	\$31,573,641
Assignments M / YTD		5,773	-25.9%	641	7,795	2.4%	604	7,616	-2.6%	653	7,819
Revenue per assignment - M/YTD	#DIV/0!	\$4,389	8.0%	\$4,084	\$4,064	-1.5%	\$3,605	\$4,128	2.2%	\$3,847	\$4,038
Vessel Moves		5686	-25.4%	631	7624	1.5%	592	7511	-0.6%	641	7559

CALENDAR YEAR	2016	Month	Revenue(Trans)	Assignments	RPA for month	YTD Rev	YTD Assgn	YTD RPA
		Jan	2,443,846	605	4,039			
		Feb	2,269,624	547	4,149	4,713,470	1,152	\$4,092
		Mar	2,419,890	607	3,987	7,133,360	1,759	\$4,055
		Apr	2,350,195	584	4,024	9,483,555	2,343	\$4,048
		May	3,039,515	672	4,523	12,523,070	3,015	\$4,154
		Jun	3,215,179	725	4,435	15,738,249	3,740	\$4,208
		Jul	3,320,803	694	4,785	19,059,052	4,434	\$4,298
		Aug	3,261,886	686	4,755	22,320,938	5,120	\$4,360
		Sep	3,019,483	653	4,624	25,340,421	5,773	\$4,389
		Oct			#DIV/0!			
		Nov			#DIV/0!			
		Dec			#DIV/0!			
		25,340,421	5773					
CALENDAR YEAR	2015	Month	Revenue(Trans)	Assignments	RPA for month	YTD Rev	YTD Assgn	YTD RPA
		Jan	2,202,588	577	3,817			
		Feb	2,024,842	517	3,917	4,227,430	1,094	\$3,864
		Mar	2,365,096	639	3,701	6,592,526	1,733	\$3,804
		Apr	2,153,086	620	3,473	8,745,612	2,353	\$3,717
		May	2,959,296	774	3,823	11,704,908	3,127	\$3,743
		Jun	3,210,995	791	4,059	14,915,903	3,918	\$3,807
		Jul	2,960,243	632	4,684	17,876,146	4,550	\$3,929
		Aug	3,291,439	693	4,750	21,167,585	5,243	\$4,037
		Sep	2,756,533	601	4,587	23,924,118	5,844	\$4,094
		Oct	2,659,033	666	3,993	26,583,151	6,510	\$4,083
		Nov	2,479,703	644	3,850	29,062,854	7,154	\$4,062
		Dec	2,618,146	641	4,084	31,681,000	7,795	\$4,064
		31,681,000	7795					
CALENDAR YEAR	2014	Month	Revenue(Trans)	Assignments	RPA for month	YTD Rev	YTD Assgn	YTD RPA
		Jan	2,554,575	639	3,998			
		Feb	2,261,575	583	3,879	4,816,150	1,222	3,941
		Mar	2,403,969	623	3,859	7,220,119	1,845	3,913
		Apr	2,464,091	630	3,911	9,684,210	2,475	3,913
		May	3,036,561	671	4,525	12,720,771	3,146	4,043
		Jun	3,033,723	690	4,397	15,754,494	3,836	4,107
		Jul	3,024,434	663	4,562	18,778,928	4,499	4,174
		Aug	3,219,532	685	4,700	21,998,460	5,184	4,244
		Sep	2,655,500	597	4,448	24,653,960	5,781	4,265
		Oct	2,430,062	639	3,803	27,084,022	6,420	4,219
		Nov	2,177,805	592	3,679	29,261,827	7,012	4,173
		Dec	2,177,417	604	3,605	31,439,244	7,616	4,128
		31,439,244	7616					
CALENDAR YEAR	2013	Month	Revenue(Trans)	Assignments	RPA for month	YTD Rev	YTD Assgn	YTD RPA
		Jan	2,493,701	662	3,767			
		Feb	2,229,846	579	3,851	4,723,547	1,241	3,806
		Mar	2,311,037	621	3,721	7,034,584	1,862	3,778
		Apr	2,212,733	559	3,958	9,247,317	2,421	3,820
		May	2,820,632	662	4,261	12,067,949	3,083	3,914
		Jun	3,028,751	679	4,461	15,096,700	3,762	4,013
		Jul	3,046,278	715	4,261	18,142,978	4,477	4,052
		Aug	3,112,078	705	4,414	21,255,056	5,182	4,102
		Sep	2,858,511	657	4,351	24,113,567	5,839	4,130
		Oct	2,481,926	682	3,639	26,595,493	6,521	4,078
		Nov	2,465,836	645	3,823	29,061,329	7,166	4,055
		Dec	2,512,313	653	3,847	31,573,642	7,819	4,038
		31,573,642	7819					

TARIFF YEAR	2015	Month	Revenue(Trans)	Assignments	RPA for month	YTD Rev	YTD Assgn	YTD RPA
		Jul	2,960,243	632	4,684			
		Aug	3,291,439	693	4,750	6,251,682	1,325	\$ 4,718
		Sep	2,756,533	601	4,587	9,008,215	1,926	\$ 4,677
		Oct	2,659,033	666	3,993	11,667,248	2,592	\$ 4,501
		Nov	2,479,703	644	3,850	14,146,951	3,236	\$ 4,372
		Dec	2,618,146	641	4,084	16,765,097	3,877	\$ 4,324
		Jan	2,443,846	605	4,039	19,208,943	4,482	\$ 4,286
		Feb	2,269,624	547	4,149	21,478,567	5,029	\$ 4,271
		Mar	2,419,890	607	3,987	23,898,457	5,636	\$ 4,240
		Apr	2,350,195	584	4,024	26,248,652	6,220	\$ 4,220
		May	3,039,515	672	4,523	29,288,167	6,892	\$ 4,250
		2016	Jun	3,215,179	725	4,435	32,503,346	7,617
			32,503,346	7617				
TARIFF YEAR	2014	Month	Revenue(Trans)	Assignments	RPA for month	YTD Rev	YTD Assgn	YTD RPA
		Jul	3,024,434	663	4,562			
		Aug	3,219,532	685	4,700	6,243,966	1,348	\$ 4,632
		Sep	2,655,500	597	4,448	8,899,466	1,945	\$ 4,576
		Oct	2,430,062	639	3,803	11,329,528	2,584	\$ 4,384
		Nov	2,177,805	592	3,679	13,507,333	3,176	\$ 4,253
		Dec	2,177,417	604	3,605	15,684,750	3,780	\$ 4,149
		Jan	2,202,588	577	3,817	17,887,338	4,357	\$ 4,105
		Feb	2,024,842	517	3,917	19,912,180	4,874	\$ 4,085
		Mar	2,365,096	639	3,701	22,277,276	5,513	\$ 4,041
		Apr	2,153,086	620	3,473	24,430,362	6,133	\$ 3,983
		May	2,959,296	774	3,823	27,389,658	6,907	\$ 3,965
		2015	Jun	3,210,995	791	4,059	30,600,653	7,698
			30,600,653	7698				
TARIFF YEAR	2013	Month	Revenue(Trans)	Assignments	RPA for month	YTD Rev	YTD Assgn	YTD RPA
		Jul	3,046,278	715	4,261			
		Aug	3,112,078	705	4,414	6,158,356	1,420	\$ 4,337
		Sep	2,858,511	657	4,351	9,016,867	2,077	\$ 4,341
		Oct	2,481,926	682	3,639	11,498,793	2,759	\$ 4,168
		Nov	2,465,836	645	3,823	13,964,629	3,404	\$ 4,102
		Dec	2,512,313	653	3,847	16,476,942	4,057	\$ 4,061
		Jan	2,554,575	639	3,998	19,031,517	4,696	\$ 4,053
		Feb	2,261,575	583	3,879	21,293,092	5,279	\$ 4,034
		Mar	2,403,969	623	3,859	23,697,061	5,902	\$ 4,015
		Apr	2,464,091	630	3,911	26,161,152	6,532	\$ 4,005
		May	3,036,561	671	4,525	29,197,713	7,203	\$ 4,054
		2014	Jun	3,033,723	690	4,397	32,231,436	7,893
			32,231,436	7,893				
TARIFF YEAR	2012	Month	Revenue(Trans)	Assignments	RPA for month	YTD Rev	YTD Assgn	YTD RPA
		Jul	3,152,810	728	4,331			
		Aug	3,193,924	721	4,430	6,346,734	1,449	\$ 4,380
		Sep	2,866,720	661	4,337	9,213,454	2,110	\$ 4,367
		Oct	2,411,757	629	3,834	11,625,211	2,739	\$ 4,244
		Nov	2,255,805	600	3,760	13,881,016	3,339	\$ 4,157
		Dec	2,289,593	625	3,663	16,170,609	3,964	\$ 4,079
		Jan	2,493,701	662	3,767	18,664,310	4,626	\$ 4,035
		Feb	2,229,846	579	3,851	20,894,156	5,205	\$ 4,014
		Mar	2,311,037	621	3,721	23,205,193	5,826	\$ 3,983
		Apr	2,212,733	559	3,958	25,417,926	6,385	\$ 3,981
		May	2,820,632	662	4,261	28,238,558	7,047	\$ 4,007
		2013	Jun	3,028,751	679	4,461	31,267,309	7,726
			31,267,309	7726				

SUMMARY OF PSP									
Earned Revenue Rpt Tariff Year 2015-2016	July 2015- June 2016		July 2014- Jun 2015		July 2013- Jun 2014		July 2012- Jun 2013		July 2011- Jun 2012
--Counters & Misc Totals--									
Seattle Assigns	2,200	-11.6%	2,488	3.2%	2,412	4.1%	2,317	-27.4%	3,193
Ship Assigns	7,617	-1.1%	7,698	-2.5%	7,893	2.2%	7,726	0.2%	7,707
Pilot Boat Assigns	5,448	0.1%	5,444	-8.3%	5,937	-1.1%	6,005	-1.5%	6,095
Tonnage Surcharge Moves	7,474	-0.9%	7,540	-3.1%	7,781	2.4%	7,602	0.6%	7,559
Tonnage Surcharge Revenue	\$ 18,706,997	6.8%	\$ 17,519,692	-8.5%	\$ 19,140,369	1.9%	\$ 18,786,483	2.7%	\$ 18,289,326
--Source of Revenue Breakdown--									
LOA/Zone (*)	\$ 8,660,440	-3.2%	\$ 8,944,046	-9.2%	\$ 9,852,831	2.3%	\$ 9,634,201	3.6%	\$ 9,297,557
Harbor Shift (*)	1,017,410	4.2%	976,817	3.9%	940,389	15.2%	816,440	20.7%	676,147
Transportation (**)	1,115,545	2.6%	1,087,381	-4.6%	1,139,863	5.6%	1,079,350	15.7%	933,044
BC Surcharge (***)	396,116	-2.6%	406,651	-9.8%	450,898	9.9%	410,459	32.5%	309,729
Bridge Transit (***)	98,922	1.5%	97,440	6.6%	91,404	4.8%	87,220	9.8%	79,410
Waterway (***)	745,503	9.3%	682,176	-6.3%	728,289	15.7%	629,473	46.6%	429,336
Tonnage Surcharge (***)	18,706,997	6.8%	17,519,690	-8.5%	19,140,369	1.9%	18,786,483	2.7%	18,289,326
Cancellations (***)	82,460	-3.8%	85,713	26.5%	67,764	-2.3%	69,344	-11.9%	78,670
Compass Adj (***)	5,744	-15.8%	6,821	5.6%	6,462	-8.9%	7,090	-11.7%	8,027
Standby/Sail Delay (***)	399,160	-25.2%	533,896	36.1%	392,387	5.2%	373,151	-2.8%	383,946
Slow Down (***)	206,111	12.4%	183,324	129.1%	80,035	-14.1%	93,188	6.6%	87,418
Salmon Bay (***)	1,476	-65.0%	4,220	42.9%	2,954	600.0%	422	-93.9%	6,970
Lk Union/Washington (***)	1,242								
Sea Trials (***)	188,097	762.8%	21,801	-84.4%	139,932	555.6%	21,343	-38.0%	34,440
Delayed Arr & Dock Delay (***)	149,020	172.0%	54,794	55.8%	35,176	-25.8%	47,430	-39.0%	77,758
Pilot Boat (***)	1,895,556	75.0%	1,083,262	258.0%	302,545	3.9%	291,066	-0.5%	292,560
Total-Source Section	\$ 33,618,889	6.1%	\$ 31,688,032	-5.0%	\$ 33,371,299	3.2%	\$ 32,346,660	4.4%	\$ 30,984,338
-----Revenue-----									
Mileage (*)	\$ 9,677,850	-2.4%	\$ 9,920,863	-8.1%	\$ 10,793,220	3.3%	\$ 10,450,641	4.8%	\$ 9,973,704
Trans (**)	1,115,544	2.6%	1,087,382	-4.6%	1,139,863	5.6%	1,079,350	15.7%	933,044
Special (***)	22,825,494	10.4%	20,679,788	-3.5%	21,438,216	3.0%	20,816,669	3.7%	20,077,590
Total -Revenue Section	\$ 33,618,889	6.1%	\$ 31,688,032	-5.0%	\$ 33,371,299	3.2%	\$ 32,346,660	4.4%	\$ 30,984,338
Revenue/Assignment, no Trans	\$4,267	7.3%	\$3,975	-2.7%	\$4,084	0.9%	\$4,047	3.8%	\$3,899
Other Statistics									
Pilot Boat Charges	\$ 1,895,556	75.0%	\$ 1,083,262	258.0%	\$ 302,545	3.9%	\$ 291,066	-0.5%	\$ 292,560
Pilot Boat Assignments	\$ 5,448	0.1%	\$ 5,444	-8.3%	\$ 5,937	-1.1%	\$ 6,005	-1.5%	\$ 6,095
Avg	\$ 348		\$ 199		\$ 51	5.1%	\$ 48	1.0%	\$ 48
Tonnage Surcharge Revenue	\$ 18,706,997	6.8%	\$ 17,519,690	-8.5%	\$ 19,140,369	1.9%	\$ 18,786,483	2.7%	\$ 18,289,326
Tonnage Surcharge Charge	\$ 7,474	-0.9%	\$ 7,540	-3.1%	\$ 7,781	2.4%	\$ 7,602	0.6%	\$ 7,559
Avg Tonnage Surcharge/Move	\$ 2,503	7.7%	\$ 2,324	-5.5%	\$ 2,460	-0.5%	\$ 2,471	2.1%	\$ 2,420

SUMMARY OF PSP

Comparative 2016 - 2013 (Tariff Year)

Earned Revenue Rpt Tariff Year 2017-2013	Jul-16	Aug-16	Sep-16	Jul-Sept 2016 Totals	Jul-15	Aug-15	Sep-15	Jul-Sept 2015 Totals	Jul-14	Aug-14	Sep-14	Jul-Sept 2014 Totals	Jul-13	Aug-13	Sep-13	Jul-Sept 2013 Totals			
--Counters & Misc Totals--																			
Seattle Assigns	261	238	221	720	5.7%	206	266	209	681	1.5%	258	221	192	671	-8.5%	260	249	224	733
Ship Assigns	694	686	653	2,033	5.6%	632	693	601	1,926	-1.0%	663	685	597	1,945	-6.4%	715	705	657	2,077
Pilot Boat Assigns	497	503	453	1,453	4.5%	478	481	431	1,390	-3.9%	497	511	439	1,447	-8.9%	544	559	486	1,589
Tonnage Surcharge Moves	689	681	650	2,020	6.6%	621	684	590	1,895	-1.5%	655	677	592	1,924	-6.2%	707	695	649	2,051
Tonnage Surcharge Revenue	2,062,503	2,012,001	1,849,337	5,923,841	8.5%	1,793,733	2,008,944	1,655,487	5,458,164	-2.4%	1,894,514	2,071,239	1,628,467.28	5,594,220	-0.2%	1,905,487	1,960,258	1,742,072	5,607,816
--Source of Revenue Breakdown--																			
LOA/Zone (*)	846,758	823,123	760,228	2,430,109	5.0%	762,456	828,583	723,018	2,314,057	-9.2%	872,790	889,382	786,887.00	2,549,059	-4.2%	887,605	920,487	853,905	2,661,997
Harbor Shift (*)	83,279	79,623	90,063	252,965	5.5%	74,402	91,666	73,635	239,703	8.7%	76,832	81,208	62,544.00	220,584	10.3%	75,073	63,346	61,580	199,999
Transportation (**)	96,653	89,893	94,080	280,626	4.4%	87,317	98,290	83,259	268,865	-3.3%	88,977	97,072	91,877.75	277,926	-5.0%	100,482	93,145	99,071	292,697
BC Surcharge (***)	37,926	35,819	44,247	117,992	3.7%	42,140	40,033	31,605	113,778	-10.0%	37,926	33,712	54,782.00	126,420	-1.6%	33,712	35,819	58,996	128,527
Bridge Transit (***)	5,782	9,544	9,550	24,876	-6.7%	5,534	13,318	7,814	26,666	7.0%	10,094	7,796	7,028.00	24,918	5.1%	9,840	8,080	5,794	23,714
Waterway (***)	53,390	59,166	55,556	168,112	-14.2%	61,104	75,278	59,470	195,852	7.4%	63,802	63,118	55,385.00	182,305	6.1%	56,050	54,872	60,933	171,855
Tonnage Surcharge (***)	2,062,503	2,012,001	1,849,337	5,923,841	8.5%	1,793,733	2,008,944	1,655,487	5,458,164	-2.4%	1,894,514	2,071,239	1,628,467.28	5,594,220	-0.2%	1,905,487	1,960,258	1,742,072	5,607,816
Cancellations (***)	3,171	4,059	1,838	9,068	-40.8%	4,470	5,316	5,524	15,310	51.8%	2,696	4,969	2,423.00	10,088	-39.7%	3,213	7,043	6,487	16,743
Compass Adj (***)	0	0	359	359	-66.7%		359	718	1,077	-40.0%	1,077	718		1,795	25.0%	718	359	359	1,436
Standby/Sail Delay (***)	23,308	15,681	16,732	55,721	-29.4%	28,496	29,592	20,824	78,912	3.9%	26,614	27,400	21,956.00	75,970	-6.5%	27,674	24,449	29,107	81,230
Slow Down (***)	22,212	36,442	27,966	86,620	29.0%	16,988	27,400	22,742	67,130	217.9%	6,302	4,658	10,156.00	21,116	-25.9%	11,508	7,946	9,042	28,496
Salmon Bay (***)	422	844	2,110	3,376					0	-100.0%	844	211	633	1,688	300.0%	-		422	422
Lk Union/Washington (***)	328	656	656	1,640					0					0					0
Sea Trials (***)	0	4,056	169	4,225	4.2%	1,014		3,042	4,056	-25.0%	0	5,408		5,408	-46.7%	7,098	2,028	1,014	10,140
Miscellaneous	0	0	14	14															
Delayed Arr & Dock Delay (***)	8,768	5,480	3,014	17,262	70.3%	3,562	3,562	3,014	10,138	10.1%	4,602	2,630	1,972.00	9,204	38.8%	1,644	-	4,986	6,630
Pilot Boat (***)	172,956	175,392	157,644	505,992	4.7%	166,344	167,388	149,640	483,372	530.3%	26,341	27,083	23,267.00	76,691	-1.5%	26,656	27,391	23,814	77,861
Total-Source Section	3,417,456	3,351,779	3,113,563	9,882,798	6.5%	3,047,560	3,389,728	2,839,792	9,277,080	1.1%	3,113,411	3,316,603	2,747,378	9,177,392	-1.4%	3,146,759	3,205,222	2,957,581	9,309,563
-----Revenue-----																			
Mileage (*)	930,037	902,746	850,291.00	2,683,074	5.1%	836,858	920,249	796,653.00	2,553,760	-7.8%	949,622	970,590	849,431.00	2,769,643	-3.2%	962,678	983,833	915,485	2,861,996
Trans (**)	96,653	89,893	94,080.00	280,626	4.4%	87,317	98,290	83,258.75	268,865	-3.3%	88,977	97,072	91,877.75	277,926	-5.0%	100,482	93,145	99,071	292,697
Special (***)	2,390,766	2,359,140	2,169,192.00	6,919,098	7.2%	2,123,385	2,371,190	1,959,879.87	6,454,455	5.3%	2,074,812	2,248,942	1,806,069.28	6,129,823	-0.4%	2,083,600	2,128,245	1,943,026	6,154,870
Total -Revenue Section	3,417,456	3,351,779	3,113,563	9,882,798	6.5%	3,047,560	3,389,728	2,839,792	9,277,080	1.1%	3,113,411	3,316,603	2,747,378	9,177,392	-1.4%	3,146,759	3,205,222	2,957,581	9,309,563
Revenue/Assignment, no Trans	\$4,785	\$4,755	\$4,624	\$4,723	1.0%	\$4,684	\$4,750	\$4,587	\$4,677	2.2%	\$4,562	\$4,700	\$4,448	\$4,576	5.4%	\$4,261	\$4,414	\$4,351	\$4,341
Other Statistics																			
Pilot Boat Charges	172,956	175,392	157,644	505,992	4.7%	166,344	167,388	149,640	483,372	530.3%	26,341	27,083	23,267	76,691	-1.5%	26,656	27,391	23,814	77,861
Pilot Boat Assignments	497	503	453	1,453	4.5%	478	481	431	1,390	-3.9%	497	511	439	1,447	-8.9%	544	559	486	1,589
Avg	348	348	348	348	0.0%	348	348	348	348	556.6%	53	53	53	53	8.2%	49	49	49	49
Tonnage Surcharge Revenue	2,062,503	2,012,001	1,849,337	5,923,841	8.5%	1,793,733	2,008,944	1,655,487	5,458,164	-2.4%	1,894,514	2,071,239	1,628,467	5,594,220	-0.2%	1,905,487	1,960,258	1,742,072	5,607,816
Tonnage Surcharge Charge	689	681	650	2,020	6.6%	621	684	590	1,895	-1.5%	655	677	592	1,924	-6.2%	707	695	649	2,051
Avg Tonnage Surcharge/Move	2,993	2,954	2,845	2,933	1.8%	2,888	2,937	2,806	2,880	-0.9%	2,892	3,059	2,751	2,908	6.3%	2,695	2,821	2,684	2,734

Pilot Code	2016 Actual Trips PSP Earned Revenue Report Detail			Watch	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	YTD Actual Assign	Average Assgn 145/12=12.1	Italicized average = ⋄⋄⋄ over TAL
	Actual Assign	Actual Assign	Actual Assign		Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign				
4	ANA	Anacker, D.S.	A	Lic 3/27/12	12	13	6	15	11	18	15	9	16	115	12.8	
3	ANT	Anthony, Michael	B	Lic 7/24/12	15	12	15	4	11	16	13	13	14	113	12.6	
5	ARN	Arnold, J. E.	B		12	12	15	12	11	12	18	13	11	116	12.9	
5	BLA	Blake, M.E.	B		11	15	14	12	19	16	20	17	14	138	15.3	TEC
4	BOU	Bouma, Blair	A	Lic 7/28/11	16	12	16	4	14	13	15	12	8	110	12.2	
2	BRO	Brouillard, Dan	B	Lic 7/31/13	13	13	11	8	11	13	14	12	11	106	11.8	
5	BRU	Brusco, David	A	Lic 3/11/10	4	15	14	13	22	1	15	15	16	115	12.8	
5	BUJ	Bujacich, J.P.	A		17	9	9	9	22	24	15	12	19	136	15.1	
3	CAW	Carley, W. Bud	A	Lic 1/10/13	9	12	10	18	15	14	14	10	12	114	12.7	
5	CAI	Carlson, I.J.	B		13	10	7	11	16	15	10	12	4	98	10.9	
0	CAJ	Carstensen, J		Lic. 9/30/15	8	5	10	9	7	16	9	15	9	88	9.8	
5	COE	Coe, F.A.	A		9	8	16	14	11	17	15	18	14	122	13.6	
1	COL	Coleman, S		Lic. 8/27/14	13	6	14	4	9	15	12	18	9	100	11.1	
1	COR	Coryell, T.D.		Lic. 12/13/13	2	12	15	15	16	3	15	15	13	106	11.8	
5	EME	Emerson, L. P.	A		21	13	9	12	11	20	12	8	25	131	14.6	
3	ENF	Engstrom, F. E.	B	Lic 11/15/12	12	14	11	15	15	18	15	12	12	124	13.8	
5	ENV	Engstrom, V.	B		10	12	14	9	19	15	10	14	11	114	12.7	
1	GAL	Galvin, Jamie		Lic 11/11/14	12	14	8	11	13	14	11	12	12	107	11.9	
5	GIE	Giese, P. A.	A		10	13	14	12	3	13	19	14	14	112	12.4	PSP Director
5	GRD	Grobschmit, D.W.	A		0	0	0	0	0	0	0	0	0	0	0.0	PSP President
5	HAI	Hannuksela, J	B		3	21	16	16	17	7	16	19	15	130	14.4	
5	HAR	Harris, J. B.	B		11	11	13	11	12	13	12	21	8	112	12.4	
5	HEN	Henshaw, B. F.	B		18	12	7	7	14	17	21	12	12	120	13.3	
5	HUR	Hurt, G. D.	B		13	14	13	3	12	19	16	11	8	109	12.1	
1	JEN	Jensen, Brian		Lic. 12/22/14	15	11	4	12	13	14	13	4	15	101	11.2	
5	JUS	Justice, V. K.	A	Ret. 2/12/16	0	0								0	0.0	Comp days
5	KAL	Kalvoy, J.E.	B		11	6	8	12	17	17	13	8	15	107	11.9	
4	KEA	Kearns, J.	A	Lic. 1/12/12	19	11	10	14	18	13	14	9	17	125	13.9	
	KEN	Kelleher, N.T.		Lic. 4/14/16				2	8	11	15	11	10	57	11.4	
5	KEP	Kelly, P.S.	A		6	14	17	15	13	2	16	13	18	114	12.7	PSP Director
5	KLA	Klapperich, E.C.	A		15	17	15	13	11	15	9	14	13	122	13.6	PSP Sec/Treas
1	LIC	Lichty, E.C.		Lic. 5/1/14	4	4	13	14	11	0	6	14	21	87	9.7	
0	LOB	Lowe, Brad		Lic. 9/23/15	13	5	16	14	8	16	8	12	13	105	11.7	
3	LOW	Lowery, W.W.	A	Lic. 2/11/13	11	9	14	14	21	15	5	21	15	125	13.9	
5	MAR	Marmol, E.	B		12	7	15	5	12	17	7	12	17	104	11.6	BPC/TEC Apr13
5	MAY	Mayer, D. W.	B		9	9	12	2	11	10	13	10	13	89	9.9	BPC/TEC/Exam
5	MOT	Moreno, S.	B		10	17	12	11	15	14	10	10	12	111	12.3	
5	MOR	Mork, S. E.	A		0	0	13	15	13	13	13	8	10	85	9.4	Medical
5	NEW	Newman, A. J.	A		11	11	12	11	19	16	16	12	16	124	13.8	
5	SAN	Sanders, D. A.	A		9	4	12	12	14	13	7	17	8	96	10.7	
5	SCO	Scoggins, J	A		15	15	12	14	17	15	16	13	11	128	14.2	
5	SCR	Scragg, J.	B		9	8	7	9	11	7	17	17	8	93	10.3	TEC/PSP Director
5	SEM	Semler, J. R.	A		18	19	14	9	10	19	17	11	17	134	14.9	
5	SES	Semler, S.	A		25	10	20	17	8	22	14	22	16	154	17.1	
5	SEY	Seymour, L.	B		11	13	0	13	18	22	20	18	0	115	12.8	
5	SHA	Shaffer, D. L.	B		21	18	13	14	4	17	15	18	10	130	14.4	
5	SHJ	Shaffer, J. A.	B		16	14	13	17	6	16	19	18	5	124	13.8	
5	SHU	Shuler, M.	B		9	12	13	17	15	15	16	16	9	122	13.6	
5	SLI	Sliker, W.J.	A		12	4	12	17	10	11	15	13	17	111	12.3	
5	SOR	Soriano, D. B.	A		12	14	16	14	16	17	15	13	18	135	15.0	
5	THG	Thoreson, George	A		14	6	15	11	15	20	8	13	16	118	13.1	PSP Director
5	VON	vonBrandenfels, E. M	A		14	7	9	8	8	15	15	11	12	99	11.0	PSP V.P./Director
5	WIG	Wildes, G. R.	B		15	5	13	14	19	14	10	14	14	118	13.1	
Total Assignments/ Month					605	547	607	584	672	725	694	687	653	5774		
Number of licensed PS pilots					52	52	51	52	52	52	52	52	52			
Pilots on rotation					51	50.5	50	50.5	51	51	51	51	51			
Average Assgn/pilot on rotation					11.86	10.83	12.14	11.56	13.18	14.22	13.61	13.47	12.80			
PSP LOA Report (MOVES)					589	538	591	573	665	710	689	681	650	5686		
Cancellations					16	9	16	11	7	15	5	6	3	88		
# of Pilots with < 6 jobs(+1=Pres)					6 + 1	8 + 1	2 + 1	7 + 1	2 + 1	4 + 1	1 + 1	1 + 1	3 + 1			
Pilots w/>5 trips & their avg # of trips					45P; 13	43P; 12.1	49P; 12.3	44P; 12.7	50P; 13.3	47P; 15.3	50P; 13.8	50P; 13.7	48P; 13.4			
Medical circumstances:					1	1				1						

2016	Avg Rev per	Avg Rev per	Billed	(Transpt'n)	Total Tariff	Assignmts	Cancel
	ASSIGN	ASSIGN	minus		(Revenue)	Earned Rev	
	YTD	this Month	Transportation		\$\$ Billed	Detail	
January	\$ 4,039	\$ 4,039	2,443,846	88,464	2,532,310	605	16
February	\$ 4,389	\$ 4,149	2,269,624	79,737	2,349,361	547	9
March	\$ 4,531	\$ 3,987	2,419,890	90,643	2,510,533	607	16
April	\$ 4,048	\$ 4,024	2,350,195	87,956	2,438,151	584	11
May	\$ 4,154	\$ 4,523	3,039,515	92,009	3,131,524	672	7
June	\$ 4,208	\$ 4,435	3,215,179	100,031	3,315,210	725	15
July	\$ 4,298	\$ 4,785	3,320,803	96,653	3,417,456	694	15
August	\$ 4,360	\$ 4,755	3,261,886	89,893	3,351,779	686	5
September	\$ 4,389	\$ 4,624	3,019,483	94,080	3,113,563	653	3
ytd			\$ 25,340,421	\$ 819,466	\$ 26,159,887	5773	97
9/16-9/15 Δ	296	37	1,416,304	7,901	1,424,205	(71)	(33)

2015	Avg Rev per	Avg Rev per	Billed	(Transpt'n)	Total Tariff	Assignmts	Cancel
	ASSIGN	ASSIGN	minus		(Revenue)	Earned Rev	
	YTD	this Month	Transportation		\$\$ Billed	Detail	
January	\$ 3,817	\$ 3,817	2,202,588	78,813	2,281,401	577	11
February	\$ 3,864	\$ 3,917	2,024,842	72,628	2,097,470	517	16
March	\$ 4,208	\$ 3,701	2,365,096	84,102	2,449,197	639	16
April	\$ 3,717	\$ 3,473	2,153,086	89,666	2,242,751	620	22
May	\$ 3,743	\$ 3,823	2,959,296	97,134	3,056,429	774	14
June	\$ 3,807	\$ 4,059	3,210,995	120,359	3,331,354	791	20
July	\$ 3,929	\$ 4,684	2,960,243	87,317	3,047,560	632	11
August	\$ 4,037	\$ 4,750	3,291,439	98,290	3,389,728	693	9
September	\$ 4,094	\$ 4,587	2,756,533	83,259	2,839,792	601	11
October	\$ 4,083	\$ 3,993	2,659,033	97,472	\$ 2,756,505	666	13
November	\$ 4,062	\$ 3,850	2,479,703	98,603	\$ 2,578,306	644	15
December	\$ 4,064	\$ 4,084	2,618,146	111,764	\$ 2,729,910	641	10
ytd			\$ 31,680,998	\$ 1,119,405	\$ 32,800,403	7795	168
2015/2014 Δ	(64)	\$ 479	241,755	35,854	277,609	179	67

2014	Avg Rev per	Avg Rev per	Billed	(Transpt'n)	Total Tariff	Assignmts	Cancel
	ASSIGN	ASSIGN	minus		(Revenue)	Earned Rev	
	YTD	this Month	Transportation		\$\$ Billed	Detail	
January	3,998	3,998	2,554,575	98,762	2,653,337	639	8
February	3,941	3,879	2,261,575	82,889	2,344,464	583	11
March	3,913	3,859	2,403,969	90,895	2,494,864	623	6
April	3,913	3,911	2,464,091	85,345	2,549,436	630	9
May	4,043	4,525	3,036,561	85,787	3,122,348	671	6
June	4,107	4,397	3,033,723	95,193	3,128,916	690	8
July	4,174	4,562	3,024,434	88,977	3,113,411	663	5
August	4,244	4,700	3,219,531	97,072	3,316,603	685	8
September	4,265	4,448	2,655,500	91,878	2,747,378	597	5
October	4,219	3,803	2,430,062	98,126	2,528,188	639	12
November	4,173	3,679	2,177,805	81,264	2,259,069	592	11
December	4,128	3,605	2,177,417	87,363	2,264,780	604	12
ytd			\$ 31,439,243	1,083,551	\$ 32,522,794	7616	101
2014/2013 Δ	\$90	(\$242)	\$ (134,397)	(53,265)	\$ (187,662)	(203)	(16)

2013	Avg Rev per	Avg Rev per	Billed	(Transpt'n)	Total Tariff	Assignmts	Cancel
	ASSIGN	ASSIGN	minus		(Revenue)	Earned Rev	
	YTD	this Month	Transportation		\$\$ Billed	Detail	
January		3,767	2,493,701	96,600	2,590,301	662	16
February	3,806	3,851	2,229,846	82,426	2,312,272	579	11
March	3,778	3,721	2,311,037	95,730	2,406,767	621	13
April	3,820	3,958	2,212,733	74,842	2,287,575	559	2
May	3,914	4,261	2,820,632	95,699	2,916,331	662	10
June	4,013	4,461	3,028,751	90,527	3,119,278	679	5
July	4,052	4,261	3,046,277	100,482	3,146,759	715	7
August	4,102	4,414	3,112,078	93,144	3,205,222	705	9
September	4,130	4,351	2,858,510	99,071	2,957,581	657	8
October	4,078	3,639	2,481,925	105,812	2,587,737	682	13
November	4,055	3,823	2,465,837	97,211	2,563,048	645	11
December	4,038	3,847	2,512,313	105,272	2,617,585	653	12
ytd			\$ 31,573,640	1,136,816	\$ 32,710,456	7,819	117
2013/2012 Δ	97	184	\$ 955,959	145,073	\$ 1,101,032	50	(15)

Monthly Revenue per Assignment 2013 - 2016
Calendar Year

