

Calendar Year Timeframe Comparison
Jan 2013 - August 2016

Exh. JR-09

	1/1/15 Rev neutral -- 7/1/15 ~ 2%			1/1/14 +0%			1/1/13 +3%				
JANUARY 2016 - 2013	Jan-16	YTD	ytd	Jan-15	YTD	ytd	Jan-14	YTD	ytd	Jan-13	YTD
Revenue (w/o transportation) M/YTD	\$2,443,846	\$2,443,846	11.0%	\$2,202,588	\$2,202,588	-13.8%	\$2,554,575	\$2,554,575	2.4%	\$2,493,701	\$2,493,701
Assignments M / YTD	605	605	4.9%	577	577	-9.7%	639	639	-3.5%	662	662
Revenue per assignment - M/YTD	\$4,039	\$4,039	5.8%	\$3,817	\$3,817	-4.5%	\$3,998	\$3,998	6.1%	\$3,767	\$3,767
Vessel Moves	589	589	4.1%	566	566	-10.3%	631	631	-2.0%	644	644
Tonnage Revenue - M/YTD	\$1,329,440	\$1,329,440	9.3%	\$1,216,397	\$1,216,397	-17.7%	\$1,478,353	\$1,478,353	3.6%	\$1,426,964	\$1,426,964
Tonnage Revenue per move	\$2,257	\$2,257	5.0%	\$2,149	\$2,149	-8.3%	\$2,343	\$2,343	5.7%	\$2,216	\$2,216
FEBRUARY 2016 - 2013	Feb-16	YTD		Feb-15	YTD		Feb-14	YTD		Feb-13	YTD
Revenue (w/o transportation) M/YTD	\$2,269,624	\$4,713,470	11.5%	\$2,024,842	\$4,227,430	-12.2%	\$2,261,575	\$4,816,150	2.0%	\$2,229,846	\$4,723,547
Assignments M / YTD	547	1,152	5.3%	517	1,094	-10.5%	583	1,222	-1.5%	579	1,241
Revenue per assignment - M/YTD	\$4,149	\$4,092	5.9%	\$3,917	\$3,864	-2.0%	\$3,879	\$3,941	3.5%	\$3,851	\$3,806
Vessel Moves	538	1127	5.6%	501	1067	-11.3%	572	1203	-0.7%	567	1211
Tonnage Revenue - M/YTD	\$1,296,111	\$2,625,551	11.8%	\$1,132,850	\$2,349,247	-15.8%	\$1,311,311	\$2,789,664	2.9%	\$1,285,372	\$2,712,336
Tonnage Revenue per move	\$2,409	\$2,330	5.8%	\$2,261	\$2,202	-5.1%	\$2,293	\$2,319	3.5%	\$2,267	\$2,240
MARCH 2016 - 2013	Mar-16	YTD		Mar-15	YTD		Mar-14	YTD		Mar-13	YTD
Revenue (w/o transportation) M/YTD	\$2,419,890	\$7,133,360	8.2%	\$2,365,096	\$6,592,526	-8.7%	\$2,403,969	\$7,220,119	2.6%	\$2,311,037	\$7,034,584
Assignments M / YTD	607	1,759	1.5%	639	1,733	-6.1%	623	1,845	-0.9%	621	1,862
Revenue per assignment - M/YTD	\$3,987	\$4,055	6.6%	\$3,701	\$3,804	-2.8%	\$3,859	\$3,913	3.6%	\$3,721	\$3,778
Vessel Moves	591	1718	1.7%	622	1689	-7.2%	617	1820	7.9%	475	1686
Tonnage Revenue - M/YTD	\$1,345,308	\$3,970,859	9.9%	\$1,263,220	\$3,612,467	-13.6%	\$1,391,531	\$4,181,195	3.9%	\$1,312,137	\$4,024,473
Tonnage Revenue per move	\$2,276	\$2,311	8.1%	\$2,031	\$2,139	-6.9%	\$2,255	\$2,297	-3.8%	\$2,762	\$2,387
APRIL 2016 - 2013	Apr-16	YTD		Apr-15	YTD		Apr-14	YTD		Apr-13	YTD
Revenue (w/o transportation) M/YTD	\$2,350,195	\$9,483,555	8.4%	\$2,153,086	\$8,745,611	-9.7%	\$2,464,091	\$9,684,210	4.7%	\$2,212,733	\$9,247,316
Assignments M / YTD	584	2,343	-0.4%	620	2,353	-4.9%	630	2,475	2.2%	559	2,421
Revenue per assignment - M/YTD	\$4,024	\$4,048	8.9%	\$3,473	\$3,717	-5.0%	\$3,911	\$3,913	2.4%	\$3,958	\$3,820
Vessel Moves	573	2291	0.2%	598	2287	-6.3%	621	2441	9.0%	554	2240
Tonnage Revenue - M/YTD	\$1,322,435	\$5,293,294	12.9%	\$1,074,585	\$4,687,052	-16.7%	\$1,444,248	\$5,625,443	5.5%	\$1,305,608	\$5,330,080
Tonnage Revenue per move	\$2,308	\$2,310	12.7%	\$1,797	\$2,049	-11.1%	\$2,326	\$2,305	-3.1%	\$2,357	\$2,380
MAY 2016 - 2013	May-16	YTD		May-15	YTD		May-14	YTD		May-13	YTD
Revenue (w/o transportation) M/YTD	\$3,039,515	\$12,523,070	7.0%	\$2,959,296	\$11,704,907	-8.0%	\$3,036,561	\$12,720,771	5.4%	\$2,820,632	\$12,067,948
Assignments M / YTD	672	3,015	-3.6%	774	3,127	-0.6%	671	3,146	2.0%	662	3,083
Revenue per assignment - M/YTD	\$4,523	\$4,154	11.0%	\$3,823	\$3,743	-7.4%	\$4,525	\$4,043	3.3%	\$4,261	\$3,914
Vessel Moves	665	2956	-3.0%	760	3047	-1.9%	664	3105	7.4%	652	2892
Tonnage Revenue - M/YTD	\$1,832,625	\$7,125,919	14.0%	\$1,566,491	\$6,253,543	-16.9%	\$1,896,847	\$7,522,290	6.7%	\$1,717,083	\$7,047,163
Tonnage Revenue per move	\$2,756	\$2,411	17.5%	\$2,061	\$2,052	-15.3%	\$2,857	\$2,423	-0.6%	\$2,634	\$2,437
JUNE 2016 - 2013	Jun-16	YTD		Jun-15	YTD		Jun-14	YTD		Jun-13	YTD
Revenue (w/o transportation) M/YTD	\$3,215,179	\$15,738,249	5.5%	\$3,210,995	\$14,915,902	-5.3%	\$3,033,723	\$15,754,494	4.4%	\$3,028,751	\$15,096,699
Assignments M / YTD	725	3,740	-4.5%	791	3,918	2.1%	690	3,836	2.0%	679	3,762
Revenue per assignment - M/YTD	\$4,435	\$4,208	10.5%	\$4,059	\$3,807	-7.3%	\$4,397	\$4,107	2.3%	\$4,461	\$4,013
Vessel Moves	710	3666	-3.9%	769	3816	0.8%	682	3787	6.2%	673	3565
Tonnage Revenue - M/YTD	\$1,923,132	\$9,049,051	12.1%	\$1,816,296	\$8,069,839	-14.2%	\$1,888,492	\$9,410,782	5.0%	\$1,911,566	\$8,958,729
Tonnage Revenue per move	\$2,709	\$2,468	16.7%	\$2,362	\$2,115	-14.9%	\$2,769	\$2,485	-1.1%	\$2,840	\$2,513
JULY 2016 - 2013	Jul-16	YTD		Jul-15	YTD		Jul-14	YTD		Jul-13	YTD
Revenue (w/o transportation) M/YTD	\$3,320,803	\$19,059,052	6.6%	\$2,960,243	\$17,876,145	-4.8%	\$3,024,434	\$18,778,928	3.5%	\$3,046,278	\$18,142,977
Assignments M / YTD	694	4,434	-2.5%	632	4,550	1.1%	663	4,499	0.5%	715	4,477
Revenue per assignment - M/YTD	\$4,785	\$4,298	9.4%	\$4,684	\$3,929	-5.9%	\$4,562	\$4,174	3.0%	\$4,261	\$4,052
Vessel Moves	689	4355	-1.8%	621	4437	-0.1%	655	4442	4.0%	707	4272
Tonnage Revenue - M/YTD	\$2,062,503	\$11,111,554	12.7%	\$1,793,733	\$9,863,572	-12.8%	\$1,894,514	\$11,305,296	4.1%	\$1,905,487	\$10,864,216
Tonnage Revenue per move	\$2,993	\$2,551	14.8%	\$2,888	\$2,223	-12.7%	\$2,892	\$2,545	0.1%	\$2,695	\$2,543
AUGUST 2016 - 2013	Aug-16	YTD		Aug-15	YTD		Aug-14	YTD		Aug-13	YTD
Revenue (w/o transportation) M/YTD	\$3,261,886	\$22,320,938	5.4%	\$3,291,439	\$21,167,584	-3.8%	\$3,219,532	\$21,998,460	3.5%	\$3,112,078	\$21,255,055
Assignments M / YTD	686	5,120	-2.3%	693	5,243	1.1%	685	5,184	0.0%	705	5,182
Revenue per assignment - M/YTD	\$4,755	\$4,360	8.0%	\$4,750	\$4,037	-4.9%	\$4,700	\$4,244	3.5%	\$4,414	\$4,102
Vessel Moves	681	5036	-1.7%	684	5121	0.0%	677	5119	3.1%	695	4967
Tonnage Revenue - M/YTD	\$2,012,001	\$13,123,555	10.5%	\$2,008,943	\$11,872,515	-11.2%	\$2,071,239	\$13,376,535	4.3%	\$1,960,258	\$12,824,474
Tonnage Revenue per move	\$2,954	\$2,606	12.4%	\$2,937	\$2,318	-11.3%	\$3,059	\$2,613	1.2%	\$2,821	\$2,582

PSP 2016	January	February	March	April	(cruise season) May	June	6 mo to date	to previous year	July	August	
Assignments	605	547	607	584	672	725	3740	-4.5%	694	686	-1.0%
# of licensed pilots w/o Pres	51	51	50	51	51	51		-1p	51	51	
Average Assgn/pilot	11.86	10.73	12.14	11.45	13.18	14.22			13.61	13.45	
# pilots with < 6 jobs(+1=Pres)	6 + 1	8 + 1	3 + 1	7 + 1	2 + 1	4 + 1			1 + 1	1+1	
Assignment change	28	30	-32	-36	-102	-66	-178		62	-7	
Tariff Revenue-Trans	\$2,443,846	\$2,269,624	\$2,419,887	\$2,350,195	\$3,039,515	\$3,215,179	\$15,738,246	5.5%	\$3,320,803	\$3,261,886	-0.90%
RPA-Revenue per Assign	\$4,039	\$4,149	\$3,987	\$4,024	\$4,523	\$4,435	\$4,208	10.5%	\$4,785	\$4,755	0.11%
Moves	589	538	591	573	665	710	3666	-4.0%	689	681	-0.4%
Gross Tonnage	29,609,106	27,830,304	29,667,076	28,676,198	35,896,326	35,896,326	187,575,336	4.8%	39,040,725	37,131,259	-3.72%
PSP 2015	January	February	March	April	(cruise season) May	June	6 mo to date		July	August	
Assignments	577	517	639	620	774	791	3918	2.1%	632	693	1.2%
# of licensed pilots w/o Pres	53	53	52	52	52	52			52	52	
Average Assgn/pilot	10.89	9.75	12.29	11.92	14.88	15.51			12.39	13.59	
# pilots with < 6 jobs(+1=Pres)	7	9	4	2	1	3			4	2	
Assignment change	-62	-66	16	-10	103	101	82		-31	8	
Tariff Revenue-Trans	\$2,202,588	\$2,024,841	\$2,365,096	\$2,153,086	\$2,959,296	\$3,210,995	\$14,915,902	-5.3%	\$2,960,243	\$3,291,439	2.23%
RPA-Revenue per Assign	\$3,817	\$3,917	\$3,701.25	\$3,473	\$3,823	\$4,059	\$3,807	-7.3%	\$4,684	\$4,750	1.05%
Moves	566	501	623	598	760	771	3819	0.8%	621	684	1.0%
Gross Tonnage	27,588,264	24,671,828	29,034,609	26,097,422	33,836,475	37,785,703	179,014,301	-7.9%	34,596,046	38,564,722	0.05%
PSP 2014	January	February	March	April	(cruise season) May	June	6 mo to date		July	August	
Assignments	639	583	623	630	671	690	3836	2.0%	663	685	-2.8%
# of licensed pilots w/o Pres	53	53	53	53	53	53			53	53	+1 p
Average Assgn/pilot	12.06	11.00	11.75	11.89	12.66	13.27			12.75	13.17	
# pilots with < 6 jobs(+1=Pres)	5+1	6+1	5+1	2+1	4+1	5+1			5+1	3+1	
Assignment change	-23	4	2	71	9	640	74		613	634	
Tariff Revenue-Trans	\$2,554,575	\$2,261,575	\$2,403,969	\$2,464,091	\$3,036,561	\$3,033,723	\$15,754,494	4.4%	\$3,024,434	\$3,219,531	0.00%
RPA-Revenue per Assign	\$3,998	\$3,879	\$3,858.70	\$3,911	\$4,525	\$4,397	\$4,107	2.3%	\$4,562	\$4,700	0.00%
Moves	631	572	617	621	665	682	3788	2.2%	658	677	-2.7%
Gross Tonnage	31,907,495	28,825,535	30,626,216	30,679,931	36,018,027	36,294,816	194,352,020	6.2%	35,771,904	38,544,465	5.69%
PSP 2013	January	February	March	April	(cruise season) May	June	6 mo to date		July	August	
Total Assignments/ Month	662	579	621	559	662	679	3762	-1.1%	715	705	-2.2%
# of licensed pilots w/o Pres	51.34	51.2	50	50	50	50			50	51	
Average Assgn/pilot	12.89	11.31	12.42	11.18	13.24	13.06			13.75	13.30	
# pilots with < 6 jobs(+1=Pres)	7+1	11+1	6+1	4+1	0+1	4+1			6+1	3+1	
Assignment change	32	8	25	-46	6	-2	-43		-2	-1	
Tariff Revenue-Trans	\$2,493,701	\$2,229,846	\$2,311,037	\$2,212,733	\$2,820,632	\$3,028,751	\$15,096,700	4.5%	\$3,046,277	\$3,112,078	-2.56%
RPA-Revenue per Assign	\$3,767	\$3,851	\$3,721	\$3,958	\$4,261	\$4,461	\$4,013	5.7%	\$4,261	\$4,414	0.00%
Moves	646	568	608	557	652	674	3705	-0.6%	708	696	-2.8%
Gross Tonnage	31,428,636	27,228,140	28,430,900	27,001,386	33,491,659	35,508,456	183,089,177	2.1%	36,570,802	36,469,776	-7.12%
PSP 2012	January	February	March	April	(cruise season) May	June	6 mo to date		July	August	
Total Assignments/ Month	630	571	596	605	656	747	3805	2.4%	728	721	0.7%
# of licensed pilots w/o Pres	50	50	50.1	51	51	52			52	52	
Average Assgn/pilot	12.60	11.42	11.90	11.86	12.86	14.65			14.27	14.14	
# pilots with < 6 jobs(+1=Pres)	6+1	4+1	5+1	3+1	3+1	4+1			5+1	4+1	
Assignment change	19	-2	-20	-1	-1	-1	-5		-1	0	
Tariff Revenue-Trans	\$2,373,948	\$2,123,989	\$2,061,646	\$2,086,614	\$2,596,933	\$3,203,941	\$14,447,071	2.2%	\$3,152,810	\$3,193,924	4.70%
RPA-Revenue per Assign	\$3,768	\$3,720	\$3,459	\$3,449	\$3,958.74	\$4,289	\$3,797	-0.2%	\$4,331	\$4,430	0.00%
Moves	619	559	578	590	646	735	3727	2.1%	722	716	1.7%
Gross Tonnage	30,363,264	26,057,669	26,005,418	26,393,270	32,094,230	38,457,825	179,371,676	2.4%	38,321,278	39,204,642	7.40%

SUMMARY OF PSP																						
Earned Revenue Rpt																						
<u>Calendar Year</u>																						
	2016 6 months YTD	Jul-16	Aug-16	8 months to date		2015 6 months YTD	Jul-15	Aug-15	8 months YTD		2014 6 months YTD	Jul-14	Aug-14	8 months YTD		2013 6 months YTD	Jul-13	Aug-13	8 Months YTD			
--Counters & Misc Totals--																						
Seattle Assigns	1,022	-18.8%	261	238	1,521	-12.1%	1,259	12.2%	206	266	1,731	8.1%	1,122	2.9%	258	221	1,601	0.1%	1,090	260	249	1,599
Ship Assigns	3,740	-4.5%	694	686	5,120	9.8%	3,918	2.1%	632	693	5,243	1.1%	3,836	2.0%	663	685	5,184	0.0%	3,762	715	705	5,182
Pilot Boat Assigns	2,694	0.0%	497	503	3,694	4.0%	2,694	-7.4%	478	481	3,653	-6.7%	2,908	-0.5%	497	511	3,916	-2.7%	2,923	544	559	4,026
Tonnage Surcharge/Moves	3,666	-3.9%	689	681	5,036	11.0%	3,816	0.8%	621	684	5,121	0.0%	3,787	2.4%	655	677	5,119	0.4%	3,698	707	695	5,100
Surcharge Revenue	9,049,051	12.1%	2,062,503	2,012,001	13,123,555	15.0%	8,069,838	-14.2%	1,793,733	2,008,944	11,872,515	-11.2%	9,410,782	5.0%	1,894,514	2,071,239	13,376,535	4.3%	8,958,730	1,905,487	1,960,258	12,824,475
--Source of Revenue Breakdown--																						
LOA/Zone (*)	4,243,432	-0.1%	846,758	823,123	5,913,313	1.3%	4,248,304	-11.9%	762,456	828,583	5,839,343	-11.3%	4,824,323	1.7%	872,790	889,382	6,586,495	0.6%	4,741,400	887,605	920,487	6,549,492
Harbor Shift (*)	510,290	3.3%	83,279	79,623	673,192	2.0%	494,209	1.6%	74,402	91,666	660,277	2.4%	486,539	24.0%	76,832	81,208	644,579	21.5%	392,292	75,073	63,346	530,711
Transportation (**)	538,840	-0.7%	96,653	89,893	725,387	-0.4%	542,702	0.7%	87,317	98,290	728,308	0.5%	538,871	0.6%	88,977	97,072	724,920	-0.6%	535,824	100,482	93,145	729,450
BC Surcharge (***)	195,951	14.8%	37,926	35,819	269,696	6.7%	170,667	1.3%	42,140	40,033	252,840	5.3%	168,560	-26.5%	37,926	33,712	240,198	-19.6%	229,257	33,712	35,819	298,788
Bridge Transit (***)	51,608	11.3%	5,782	9,544	66,934	2.6%	46,376	0.7%	5,534	13,318	65,228	2.0%	46,062	-0.1%	10,094	7,796	63,952	-0.1%	46,128	9,840	8,080	64,048
Waterway (***)	364,420	7.3%	53,390	59,166	476,976	0.2%	339,625	-8.1%	61,104	75,278	476,007	-4.1%	369,360	14.9%	63,802	63,118	496,280	14.7%	321,575	56,050	54,872	432,497
Tonnage Surcharge (***)	9,049,051	12.1%	2,062,503	2,012,001	13,123,555	10.5%	8,069,837	-14.2%	1,793,733	2,008,944	11,872,514	-11.2%	9,410,782	5.0%	1,894,514	2,071,239	13,376,535	4.3%	8,958,730	1,905,487	1,960,258	12,824,475
Cancellations (***)	44,118	-15.0%	3,171	4,059	51,348	-16.8%	51,906	75.2%	4,470	5,316	61,692	65.5%	29,622	-10.0%	2,696	4,969	37,287	-13.6%	32,919	3,213	7,043	43,175
Compass Adj (***)	3,590	42.9%	0	0	3,590	25.0%	2,513	-22.2%	0	359	2,872	-42.9%	3,231	-18.2%	1,077	718	5,026	0.0%	3,949	718	359	5,026
Standby/Sail Delay (***)	160,214	-56.1%	23,308	15,681	199,203	-52.9%	364,766	95.1%	28,496	29,592	422,854	75.5%	186,945	20.7%	26,614	27,400	240,959	16.4%	154,844	27,674	24,449	206,967
Slow Down (***)	97,863	-33.1%	22,212	36,442	156,517	-17.9%	146,316	316.9%	16,988	27,400	190,704	314.0%	35,099	-0.7%	6,302	4,658	46,059	-16.0%	35,364	11,508	7,946	54,818
Salmon Bay (***)	1,476	-0.1%	422	844	2,742	85.6%	1,477	0.0%	0	0	1,477	-41.7%	1,477	250.0%	844	211	2,532	500.0%	422	0	0	422
Lk Union/Washington (***)	1,242		328	656	2,226				0	0	0			0	0	0			0	0	0	0
Sea Trials (***)	10,985	-3.0%	0	4,056	15,041	21.9%	11,323	-39.1%	1,014		12,337	-48.6%	18,590	6.8%	0	5,408	23,998	-9.6%	17,407	7,098	2,028	26,533
Delayed Arr & Dock Delay (***)	70,710	127.6%	8,768	5,480	84,958	122.4%	31,070	57.1%	3,562	3,562	38,194	41.4%	19,780	2.8%	4,602	2,630	27,012	29.4%	19,234	1,644	0	20,878
Pilot Boat (***)	937,512	0.0%	172,956	175,392	1,285,860	1.1%	937,512	508.3%	166,344	167,388	1,271,244	512.5%	154,124	7.6%	26,341	27,083	207,548	5.2%	143,178	26,656	27,391	197,225
Total-Source Section	16,281,302	5.3%	3,417,456	3,351,779	23,050,537	5.3%	15,458,603	-5.1%	3,047,560	3,389,728	21,895,891	-3.6%	16,293,365	4.2%	3,113,411	3,316,603	22,723,379	3.4%	15,632,524	3,146,759	3,205,222	21,984,505
-----Revenue-----																						
Mileage (*)	4,753,722	0.2%	930,037	902,746	6,586,505	1.3%	4,742,513	-10.7%	836,858	920,249	6,499,620	-10.1%	5,310,862	3.5%	949,622	970,590	7,231,074	2.1%	5,133,692	962,678	983,833	7,080,203
Trans (**)	538,840	-0.7%	96,653	89,893	725,386	-0.4%	542,702	0.7%	87,317	98,290	728,308	0.5%	538,871	0.6%	88,977	97,072	724,919	-0.6%	535,824	100,482	93,145	729,450
Special (***)	10,984,526	8.0%	2,390,766	2,359,140	15,734,432	7.3%	10,173,388	-2.6%	2,123,385	2,371,190	14,667,963	-0.7%	10,443,632	4.8%	2,074,812	2,248,942	14,767,386	4.2%	9,963,007	2,083,600	2,128,245	14,174,852
Total -Revenue Section	16,277,088	5.3%	3,417,456	3,351,779	23,046,323	5.3%	15,458,603	-5.1%	3,047,560	3,389,728	21,895,891	-3.6%	16,293,365	4.2%	3,113,411	3,316,603	22,723,379	3.4%	15,632,524	3,146,759	3,205,222	21,984,505
Revenue/Assignment, no Trans	4,208	10.5%	4,785	4,755	4,360	8.0%	3,807	-7.3%	4,684	4,750	4,037	-4.9%	4,107	2.3%	4,562	4,700	4,244	3.5%	4,013	4,261	4,414	4,102
Other Stats																						
Pilot Boat Charges	937,512	0.0%	172,956	175,392	1,285,860	1.1%	937,512	508.3%	166,344	167,388	1,271,244	512.5%	154,124	7.6%	26,341	27,083	207,548	5.2%	143,178	26,656	27,391	197,225
Pilot Boat Assignments	2,694	0.0%	497	503	3,694	1.1%	2,694	-7.4%	478	481	3,653	-6.7%	2,908	-0.5%	497	511	3,916	-2.7%	2,923	544	559	4,026
Avg	348		\$ 348	\$ 348	\$ 348		348		\$ 348	\$ 348	\$ 348		53	8.2%	\$ 53	\$ 53	\$ 53	8.2%	49	\$ 49	\$ 49	\$ 49
Tonnage Surcharge Revenue	9,049,051	12.1%	2,062,503	2,012,001	13,123,555	10.5%	8,069,837	-14.2%	1,793,733	2,008,944	11,872,515	-11.2%	9,410,782	5.0%	1,894,514	2,071,239	13,376,535	4.3%	8,958,730	1,905,487	1,960,258	12,824,475
Tonnage Surcharge Charge #	3,666	-3.9%	689	681	5,036	-1.7%	3,816	0.8%	621	684	5,121	0.0%	3,787	2.4%	655	677	5,119	0.4%	3,698	707	695	5,100
Avg Tonnage Surcharge/Move	2,468	16.7%	2,993	2,954	2,606	12.4%	2,115	-14.9%	2,888	2,937	2,318	-11.3%	2,485	2.6%	2,892	3,059	2,613	3.9%	2,423	2,695	2,821	2,515

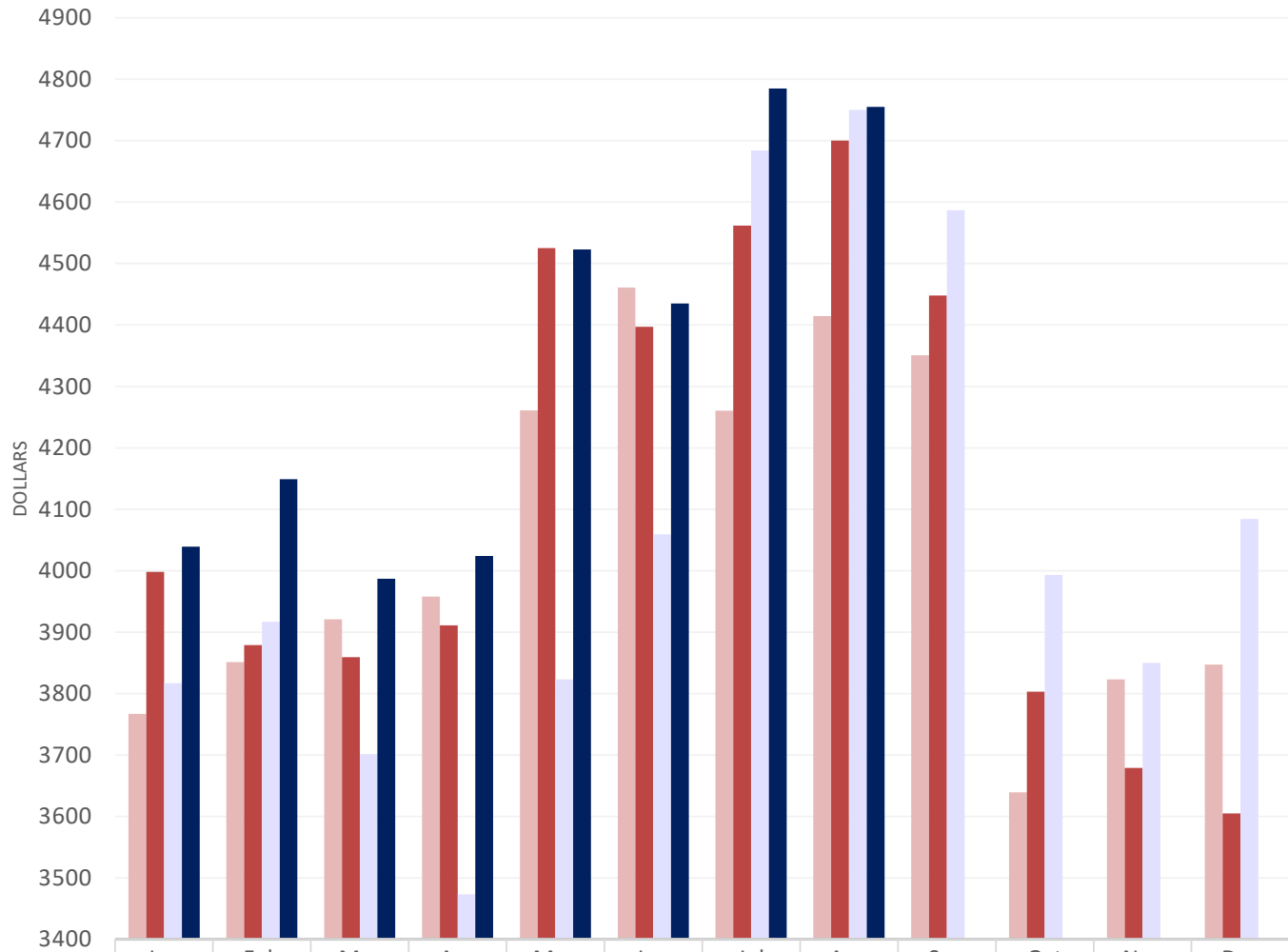
	Avg Rev per	Avg Rev per	Billed	(Transpt'n)	Total Tariff	Assignmts	Cancel
	ASSIGN	ASSIGN	minus		(Revenue)	Earned Rev	
	YTD	this Month	Transportation		\$\$ Billed	Detail	
2016							
January	\$ 4,039	\$ 4,039	2,443,846	88,464	2,532,310	605	16
February	\$ 4,360	\$ 4,149	2,269,624	79,737	2,349,361	547	9
March	\$ 4,501	\$ 3,987	2,419,890	90,643	2,510,533	607	16
April	\$ 4,048	\$ 4,024	2,350,195	87,956	2,438,151	584	11
May	\$ 4,154	\$ 4,523	3,039,515	92,009	3,131,524	672	7
June	\$ 4,208	\$ 4,435	3,215,179	100,031	3,315,210	725	15
July	\$ 4,298	\$ 4,785	3,320,803	96,653	3,417,456	694	15
August	\$ 4,360	\$ 4,755	3,261,886	89,893	3,351,779	686	5
ytd			\$ 22,320,938	\$ 725,386	\$ 23,046,324	5120	94
7/16-7/15 Δ	322		1,153,354	(2,921)	1,150,433	(123)	(25)

	Avg Rev per	Avg Rev per	Billed	(Transpt'n)	Total Tariff	Assignmts	Cancel
	ASSIGN	ASSIGN	minus		(Revenue)	Earned Rev	
	YTD	this Month	Transportation		\$\$ Billed	Detail	
2015							
January	\$ 3,817	\$ 3,817	2,202,588	78,813	2,281,401	577	11
February	\$ 3,864	\$ 3,917	2,024,842	72,628	2,097,470	517	16
March	\$ 4,208	\$ 3,701	2,365,096	84,102	2,449,197	639	16
April	\$ 3,717	\$ 3,473	2,153,086	89,666	2,242,751	620	22
May	\$ 3,743	\$ 3,823	2,959,296	97,134	3,056,429	774	14
June	\$ 3,807	\$ 4,059	3,210,995	120,359	3,331,354	791	20
July	\$ 3,929	\$ 4,684	2,960,243	87,317	3,047,560	632	11
August	\$ 4,037	\$ 4,750	3,291,439	98,290	3,389,728	693	9
September	\$ 4,094	\$ 4,587	2,756,533	83,259	2,839,792	601	11
October	\$ 4,083	\$ 3,993	2,659,033	97,472	\$ 2,756,505	666	13
November	\$ 4,062	\$ 3,850	2,479,703	98,603	\$ 2,578,306	644	15
December	\$ 4,064	\$ 4,084	2,618,146	111,764	\$ 2,729,910	641	10
ytd			\$ 31,680,998	\$ 1,119,405	\$ 32,800,403	7795	168
2015/2014 Δ	(64)	\$ 479	241,755	35,854	277,609	179	67

	Avg Rev per	Avg Rev per	Billed	(Transpt'n)	Total Tariff	Assignmts	Cancel
	ASSIGN	ASSIGN	minus		(Revenue)	Earned Rev	
	YTD	this Month	Transportation		\$\$ Billed	Detail	
2014							
January	3,998	3,998	2,554,575	98,762	2,653,337	639	8
February	3,941	3,879	2,261,575	82,889	2,344,464	583	11
March	3,913	3,859	2,403,969	90,895	2,494,864	623	6
April	3,913	3,911	2,464,091	85,345	2,549,436	630	9
May	4,043	4,525	3,036,561	85,787	3,122,348	671	6
June	4,107	4,397	3,033,723	95,193	3,128,916	690	8
July	4,174	4,562	3,024,434	88,977	3,113,411	663	5
August	4,244	4,700	3,219,531	97,072	3,316,603	685	8
September	4,265	4,448	2,655,500	91,878	2,747,378	597	5
October	4,219	3,803	2,430,062	98,126	2,528,188	639	12
November	4,173	3,679	2,177,805	81,264	2,259,069	592	11
December	4,128	3,605	2,177,417	87,363	2,264,780	604	12
ytd			\$ 31,439,243	1,083,551	\$ 32,522,794	7616	101
2014/2013 Δ	\$90	(\$242)	\$ (134,397)	(53,265)	\$ (187,662)	(203)	(16)

	Avg Rev per	Avg Rev per	Billed	(Transpt'n)	Total Tariff	Assignmts	Cancel
	ASSIGN	ASSIGN	minus		(Revenue)	Earned Rev	
	YTD	this Month	Transportation		\$\$ Billed	Detail	
2013							
January		3,767	2,493,701	96,600	2,590,301	662	16
February	3,806	3,851	2,229,846	82,426	2,312,272	579	11
March	3,778	3,721	2,311,037	95,730	2,406,767	621	13
April	3,820	3,958	2,212,733	74,842	2,287,575	559	2
May	3,914	4,261	2,820,632	95,699	2,916,331	662	10
June	4,013	4,461	3,028,751	90,527	3,119,278	679	5
July	4,052	4,261	3,046,277	100,482	3,146,759	715	7
August	4,102	4,414	3,112,078	93,144	3,205,222	705	9
September	4,130	4,351	2,858,510	99,071	2,957,581	657	8
October	4,078	3,639	2,481,925	105,812	2,587,737	682	13
November	4,055	3,823	2,465,837	97,211	2,563,048	645	11
December	4,038	3,847	2,512,313	105,272	2,617,585	653	12
ytd			\$ 31,573,640	1,136,816	\$ 32,710,456	7,819	117
2013/2012 Δ	97	184	\$ 955,959	145,073	\$ 1,101,032	50	(15)

Monthly Revenue per Assignment 2013 - 2016 Calendar Year



	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2013	3767	3851	3921	3958	4261	4461	4261	4414	4351	3639	3823	3847
2014	3998	3879	3859	3911	4525	4397	4562	4700	4448	3803	3679	3605
2015	3817	3917	3701	3473	3823	4059	4684	4750	4587	3993	3850	4084
2016	4039	4149	3987	4024	4523	4435	4785	4755				

AUGUST 2016									AUGUST 2015									AUGUST 2014									AUGUST 2013								
YTD	Totals		IntraHbr	≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi	YTD	Totals		IntraHbr	≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi	YTD	Totals		IntraHbr	≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi	YTD	Totals		IntraHbr	≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi
	LOA	1	2	3	4	5	6	LOA		1	2	3	4	5	6	LOA	1		2	3	4	5	6	LOA	1	2		3	4	5	6	LOA	1	2	3
195	39	Up to 500	11	8	11	7	2		348	19	Up to 500	5	4	4	6	0	0	112	22	Up to 500	6	4	3	7	2	0	179	30	Up to 500	5	5	2	18		0
569	73	500-599	23	8	3	27	12		633	88	500-599	25	10	14	26	13	0	566	66	500-599	18	11	10	12	15	0	664	83	500-599	26	4	13	24	16	0
1330	153	600-699	12	29	31	35	46		1230	154	600-699	15	24	28	34	53	0	1296	147	600-699	12	27	35	34	39	0	1238	157	600-699	16	35	29	48	29	0
646	97	700-799	7	19	3	24	44		650	79	700-799	7	9	5	30	28	0	629	70	700-799	8	4	3	21	34	0	571	60	700-799		6	3	13	38	0
605	65	800-899	7	9	5	25	19		545	69	800-899	13	7	7	17	25	0	718	97	800-899	9	23	12	20	33	0	682	97	800-899	3	22	8	26	38	0
1005	155	900-999	18	6	3	89	39		1169	182	900-999	22	8	1	100	51	0	1126	180	900-999	18	11	2	104	45	0	1381	211	900-999	20	16	3	129	43	0
686	99	1000--	28	9		40	22		543	93	1000--	30	10	0	34	19	0	677	96	1000--	30	10	0	36	20	0	393	58	1000--	19			20	19	0
YTD totals	681		106	88	56	247	184	0	YTD totals	684		117	72	59	247	189	0	YTD totals	678		101	90	65	234	188	0	YTD totals	696		89	88	58	278	183	0
		5036	851	717	468	1597	1403	0			5118	963	668	430	1650	1397	10			5124	808	724	429	1689	1474	0			5108	717	764	399	1799	1427	2
JULY 2016									JULY 2015									JULY 2014									JULY 2013								
YTD	Totals		IntraHbr	≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi	YTD	Totals		IntraHbr	≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi	YTD	Totals		IntraHbr	≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi	YTD	Totals		IntraHbr	≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi
	LOA	1	2	3	4	5	6	LOA		1	2	3	4	5	6	LOA	1		2	3	4	5	6	LOA	1	2		3	4	5	6	LOA	1	2	3
156	28	Up to 500	2	4	11	4	7		329	22	Up to 500	4	3	2	13	0		90	11	Up to 500	2		1	6	2		149	33	Up to 500	13	4	0	15	1	0
496	102	500-599	8	9	3	21	61		545	68	500-599	19	4	12	21	12		500	78	500-599	13	16	13	28	8		581	91	500-599	18	24	10	22	17	0
1177	148	600-699	15	35	28	40	30		1076	145	600-699	16	29	31	30	39		1149	147	600-699	11	29	27	53	27		1081	152	600-699	16	40	22	50	24	0
549	90	700-799	14	7	5	44	20		571	64	700-799	3	4	3	27	27		559	83	700-799	16	4	2	20	41		511	73	700-799	3	12	6	15	37	0
540	104	800-899	12	12	9	30	41		476	63	800-899	9	6	6	13	29		621	78	800-899	4	11	7	20	36		585	92	800-899	9	18	7	27	31	0
850	142	900-999	22	8	2	89	21		987	176	900-999	19	14	2	95	46		946	173	900-999	18	13	2	95	45		1170	176	900-999	25	19	1	126	45	0
587	75	1000--	25	7		43			450	83	1000--	25	10	0	32	16		581	88	1000--	29	8		31	20		335	51	1000--	19	0	0	16	16	0
YTD totals	689		98	82	58	271	180	0	YTD totals	621		95	70	56	231	169	0	YTD totals	658		93	81	52	253	179	0	YTD totals	708		103	117	46	271	171	0
		4355	745	629	412	1350	1219	0			4434	846	596	371	1403	1208	10			4446	707	634	364	1455	1286	0			4413	628	676	341	1521	1244	2
JUNE 2016									JUNE 2015									JUNE 2014									JUNE 2013								
YTD	Totals		IntraHbr	≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi	YTD	Totals		IntraHbr	≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi	YTD	Totals		IntraHbr	≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi	YTD	Totals		IntraHbr	≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi
	LOA	1	2	3	4	5	6	LOA		1	2	3	4	5	6	LOA	1		2	3	4	5	6	LOA	1	2		3	4	5	6	LOA	1	2	3
128	39	Up to 500	7	7	11	13	1		307	73	Up to 500	36	10	6	21	0		79	25	Up to 500	5	3	2	14	1		116	20	Up to 500	2	3		13	2	0
394	67	500-599	20	11	4	25	7		477	108	500-599	23	25	12	35	13		422	86	500-599	16	12	13	30	15		490	87	500-599	18	13	12	34	10	0
1029	194	600-699	25	43	37	39	50		931	184	600-699	25	33	32	31	63		1002	160	600-699	16	32	33	45	34		929	160	600-699	16	33	32	52	27	0
459	87	700-799	11	4	3	31	38		507	93	700-799	11	13	6	28	35		476	71	700-799	9	4	2	22	34		438	66	700-799	1	6	4	15	40	0
436	77	800-899	9	12	8	26	22		413	60	800-899	11	5	7	13	24		543	83	800-899	8	17	9	20	29		493	80	800-899	6	14	6	23	31	0
708	152	900-999	24	7	2	78	41		811	166	900-999	18	13	2	88	45		773	174	900-999	19	7	2	97	49		954	205	900-999	23	12	2	129	39	0
512	94	1000--	25	9		42	18		367	87	1000--	28	9		33	17		493	83	1000--	26	7		32	18		284	56	1000--	18			20	18	0
YTD totals	710		121	93	65	254	177	0	YTD totals	771		152	108	65	249	197	0	YTD totals	682		99	82	61	260	180	0	YTD totals	674		84	81	56	286	167	0
		3666	647	547	354	1079	1039	0			3813	751	526	315	1172	1039	10			3788	614	553	312	1202	1107	0			3705	525	559	295	1250	1073	2
MAY 2016									MAY 2015									MAY 2014									MAY 2013								
YTD	Totals		IntraHbr	≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi	YTD	Totals		IntraHbr	≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi	YTD	Totals		IntraHbr	≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi	YTD	Totals		IntraHbr	≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi
	LOA	1	2	3	4	5	6	LOA		1	2	3	4	5	6	LOA	1		2	3	4	5	6	LOA	1	2		3	4	5	6	LOA	1	2	3
89	26	Up to 500	3	5	6	11	1	0	234	117	Up to 500	69	14	3	31	0	0	54	22	Up to 500	7	5	1	6	3		96	14	Up to 500	6	2	2	4		0
327	74	500-599	20	15	4	26	9	0	369	91	500-599	27	15	3	28	16	2	336	73	500-599	16	11	12	18	16		403	86	500-599	20	18	14	19	15	0
835	175	600-699	18	41	37	34	45	0	747	177	600-699	22	38	32	33	49	3	842	149	600-699	13	36	22	58	20		769	165	600-699	20	31	24	57	33	0
372	69	700-799	7	9	5	18	30	0	414	73	700-799	8	9	1	19	36	0	405	74	700-799	6	5	3	17	43		372	67	700-799	3	2	4	17	41	0
359	83	800-899	9	12	8	28	26	0	353	77	800-899	8	8	8	19	34	0	460	79	800-899	3	16	7	21	32		413	75	800-899	3	20	3	15	34	0
556	142	900-999	18	6	3	68	47	0	645	154	900-999	22	4	3	80	45	0	599	177	900-999	18	16	3	95	45		749	196	900-999	24	21	1	111	39	0
418	96	1000--	30	9	0	39	18	0	280	71	1000--	22	4	0	28	17	0	410	91	1000--	30	5		32	24		228	49	1000--	17			16	16	0
YTD totals	665		105	97	63	224	176	0	YTD totals	760		178	92	50	238	197	5	YTD totals	665		93	94	48	247	183	0	YTD totals	652		93	94	48	239	178	0
		2956	526	454	289	825	862	0			3042	599	418	250	923	842	10			3106	515	471	251	942	927	0			30						

		APRIL 2016										APRIL 2015										APRIL 2014										APRIL 2013										
		Totals		IntraHbr	≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi			Totals		IntraHbr	≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi			Totals		IntraHbr	≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi			Totals		IntraHbr	≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi			
YTD		LOA	1	2	3	4	5	6		LOA	1	2	3	4	5	6		LOA	1	2	3	4	5	6		LOA	1	2	3	4	5	6		LOA	1	2	3	4	5	6		
	63	28	Up to 500	11	3	8	6	0	0		39	Up to 500	20	6	3	10	0	0		7	Up to 500	0	1	0	2	4	0		82	26	Up to 500	6	5	1	11	3	0					
	253	55	500-599	19	6	3	17	10	0		278	500-599	29	15	14	30	11	0		263	62	500-599	15	8	6	25	8	0		317	88	500-599	18	16	8	29	17	0				
	660	168	600-699	17	35	44	34	38	0		570	600-699	19	26	31	34	47	0		693	198	600-699	31	41	30	57	39	0		604	124	600-699	2	29	13	56	24	0				
	303	69	700-799	6	12	1	18	32	0		341	700-799	10	4	4	19	38	0		331	77	700-799	15	0	2	19	41	0		305	58	700-799	1	3	2	11	41	0				
	276	72	800-899	11	7	8	22	24	0		276	800-899	9	7	7	20	26	0		381	88	800-899	4	19	7	29	29	0		338	73	800-899	3	18	7	18	27	0				
	414	104	900-999	17	8	0	33	46	0		491	900-999	20	2	0	47	38	0		422	109	900-999	16	10	1	40	42	0		553	142	900-999	23	20	4	51	44	0				
	322	77	1000--	26	8	0	25	18	0		209	1000--	20	0	0	14	18	0		319	80	1000--	28	4	2	22	24	0		179	46	1000--	18	0	0	10	18	0				
		573		107	79	64	155	168	0			598		127	60	59	174	178	0			621		109	83	48	194	187	0			557		71	91	35	186	174	0			
YTD totals			2291	421	357	226	601	686	0		YTD totals			2282	421	326	200	685	645	5		YTD totals			2441	422	377	203	695	744	0		YTD totals			2379	348	384	191	725	728	2
		MARCH 2016										MARCH 2015										MARCH 2014										MARCH 2013										
		Totals		IntraHbr	≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi			Totals		IntraHbr	≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi			Totals		IntraHbr	≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi			Totals		IntraHbr	≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi			
YTD		LOA	1	2	3	4	5	6		LOA	1	2	3	4	5	6		LOA	1	2	3	4	5	6		LOA	1	2	3	4	5	6		LOA	1	2	3	4	5	6		
	35	15	Up to 500	1	4	8	2	0	0		78	Up to 500	27	6	8	10	0	0		25	4	Up to 500	1	1	0	2	0	0		56	22	Up to 500	3	4	3	9	3	0				
	198	65	500-599	15	11	2	28	9	0		179	500-599	21	6	10	19	12	0		201	68	500-599	13	15	4	25	11	0		229	80	500-599	18	11	11	27	13	0				
	492	176	600-699	20	38	35	35	48	0		413	600-699	23	33	20	32	41	0		495	174	600-699	22	37	30	48	37	0		480	164	600-699	23	43	22	47	29	0				
	234	71	700-799	7	13	1	14	36	0		266	700-799	19	3	3	19	45	0		254	87	700-799	19	7	2	19	40	0		247	72	700-799	10	2	3	10	47	0				
	204	78	800-899	9	11	10	18	30	0		207	800-899	7	8	5	22	33	0		293	100	800-899	6	21	10	28	35	0		265	93	800-899	4	24	8	21	34	2				
	310	106	900-999	21	6	2	29	48	0		384	900-999	23	24	4	44	35	0		313	104	900-999	15	15	1	32	41	0		411	129	900-999	19	17	2	50	41	0				
	245	80	1000--	29	9	0	24	18	0		157	1000--	19	5		22	13	0		239	80	1000--	30	3	0	24	23	0		133	47	1000--	18	0	0	11	18	0				
		591		102	92	58	150	189	0			621		139	85	50	168	179	0			617		106	99	47	178	187	0			608		95	101	49	175	185	2			
2016 YTD totals			1718	314	278	162	446	518	0		2015 YTD totals			1684	294	266	141	511	467	5		2014 YTD totals			1820	313	294	155	501	557	0		2013 YTD totals			1822	277	293	156	539	554	2
		FEBRUARY 2016										FEBRUARY 2015										FEBRUARY 2014										FEBRUARY 2013										
		Totals		IntraHbr	≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi			Totals		IntraHbr	≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi			Totals		IntraHbr	≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi			Totals		IntraHbr	≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi			
YTD		LOA	1	2	3	4	5	6		LOA	1	2	3	4	5	6		LOA	1	2	3	4	5	6		LOA	1	2	3	4	5	6		LOA	1	2	3	4	5	6		
	20	6	Up to 500	2	0	4	0	0			27	Up to 500	4		1	5				21	12	Up to 500	2	1	3	6				34	21	Up to 500	2	4	3	7	5					
	133	65	500-599	18	20	3	15	9			111	500-599	10	10	12	12	5			133	54	500-599	12	4	9	14	15			149	73	500-599	14	17	8	17	17					
	316	153	600-699	14	39	28	30	42			264	600-699	7	24	15	36	38	1		321	167	600-699	14	51	29	44	29			316	143	600-699	9	29	20	52	33					
	163	75	700-799	5	17	2	20	31			177	700-799	16	10	4	19	39			167	79	700-799	17	7	2	15	38			175	83	700-799	17	6	7	15	38					
	126	62	800-899	7	13	5	15	22			132	800-899	1	15	4	15	31			193	95	800-899	7	23	9	20	36			172	74	800-899	3	20	8	17	26					
	204	101	900-999	21	3	1	31	45			254	900-999	20	22	4	52	24	2		209	87	900-999	11	9		36	31			282	133	900-999	20	12	3	55	43					
	165	76	1000--	24	10		28	14			98	1000--	9	7		15	7	1		159	78	1000--	31	4		20	23			86	41	1000--	16			9	16					
		538		91	102	43	139	163	0			497		67	88	40	154	144	4			572		94	99	52	155	172	0			568		81	88	49	172	178	0			
YTD totals			1127	212	186	104	296	329	0		YTD totals			1063	155	181	91	343	288	5		YTD totals			1203	207	195	108	323	370	0		2013 YTD totals			1214	182	192	107	364	369	0
		JANUARY 2016										JANUARY 2015										JANUARY 2014										JANUARY 2013										
		Totals		IntraHbr	≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi			Totals		IntraHbr	≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi			Totals		IntraHbr	≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi			Totals		IntraHbr	≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi			
YTD		LOA	1	2	3	4	5	6		LOA	1	2	3	4	5	6		LOA	1	2	3	4	5	6		LOA	1	2	3	4	5	6		LOA	1	2	3	4	5	6		
		14	Up to 500	4	3	1	6				17	Up to 500	3	1	4	9					9	Up to 500	4		3	2					13	Up to 500	2	4	3	4						
		68	500-599	14	12	11	23	8			62	500-599	12	15	8	21	6					79	500-599	17	13	15	15	19			76	500-599	23	9	11	22	11					
		163	600-699	20	35	34	31	43			143	600-699	13	22	26	39	43					154	600-699	13	38	27	46	30			173	600-699	13	42	25	64						

		2016		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	YTD	Average	*Italicized average = 145/12=12.1 ⋪⋪⋪ over TAL
Pilot Code	Actual Trips PSP Earned Revenue Report Detail	Watch		Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Assgn	
4	ANA	Anacker, D.S.	A Lic 3/27/12	12	13	6	15	11	18	15	9	99	12.4	
3	ANT	Anthony, Michael	B Lic 7/24/12	15	12	15	4	11	16	13	13	99	12.4	
5	ARN	Arnold, J. E.	B	12	12	15	12	11	12	18	13	105	13.1	
5	BLA	Blake, M.E.	B	11	15	14	12	19	16	20	17	124	15.5	TEC
4	BOU	Bouma, Blair	A Lic 7/28/11	16	12	16	4	14	13	15	12	102	12.8	
2	BRO	Brouillard, Dan	B Lic 7/31/13	13	13	11	8	11	13	14	12	95	11.9	
5	BRU	Brusco, David	A Lic 3/11/10	4	15	14	13	22	1	15	15	99	12.4	
5	BUJ	Bujacich, J.P.	A	17	9	9	9	22	24	15	12	117	14.6	
3	CAW	Carley, W. Bud	A Lic 1/10/13	9	12	10	18	15	14	14	10	102	12.8	
5	CAI	Carlson, I.J.	B	13	10	7	11	16	15	10	12	94	11.8	
0	CAJ	Carstensen, J	Lic. 9/30/15	8	5	10	9	7	16	9	15	79	9.9	
5	COE	Coe, F.A.	A	9	8	16	14	11	17	15	18	108	13.5	
1	COL	Coleman, S	Lic. 8/27/14	13	6	14	4	9	15	12	18	91	11.4	
1	COR	Coryell, T.D.	Lic. 12/13/13	2	12	15	15	16	3	15	15	93	11.6	
5	EME	Emerson, L. P.	A	21	13	9	12	11	20	12	8	106	13.3	
3	ENF	Engstrom, F. E.	B Lic 11/15/12	12	14	11	15	15	18	15	12	112	14.0	
5	ENV	Engstrom, V.	B	10	12	14	9	19	15	10	14	103	12.9	
1	GAL	Galvin, Jamie	Lic 11/11/14	12	14	8	11	13	14	11	12	95	11.9	
5	GIE	Giese, P. A.	A	10	13	14	12	3	13	19	14	98	12.3	PSP Director
5	GRD	Grobschmit, D.W.	A	0	0	0	0	0	0	0	0	0	0.0	PSP President
5	HAI	Hannuksela, J	B	3	21	16	16	17	7	16	19	115	14.4	
5	HAR	Harris, J. B.	B	11	11	13	11	12	13	12	21	104	13.0	
5	HEN	Henshaw, B. F.	B	18	12	7	7	14	17	21	12	108	13.5	
5	HUR	Hurt, G. D.	B	13	14	13	3	12	19	16	11	101	12.6	
1	JEN	Jensen, Brian	Lic. 12/22/14	15	11	4	12	13	14	13	4	86	10.8	
5	JUS	Justice, V. K.	A Ret. 2/12/16	0	0							0	0.0	Comp days
5	KAL	Kalvoy, J.E.	B	11	6	8	12	17	17	13	8	92	11.5	
4	KEA	Kearns, J.	A Lic. 1/12/12	19	11	10	14	18	13	14	9	108	13.5	
	KEN	Kelleher, N.T.	Lic. 4/14/16				2	8	11	15	11	47	11.8	
5	KEP	Kelly, P.S.	A	6	14	17	15	13	2	16	13	96	12.0	PSP Director
5	KLA	Klapperich, E.C.	A	15	17	15	13	11	15	9	14	109	13.6	PSP Sec/Treas
1	LIC	Lichty, E.C.	Lic. 5/1/14	4	4	13	14	11	0	6	14	66	8.3	
0	LOB	Lowe, Brad	Lic. 9/23/15	13	5	16	14	8	16	8	12	92	11.5	
3	LOW	Lowery, W.W.	A Lic. 2/11/13	11	9	14	14	21	15	5	21	110	13.8	
5	MAR	Marmol, E.	B	12	7	15	5	12	17	7	12	87	10.9	BPC/TEC Apr13
5	MAY	Mayer, D. W.	B	9	9	12	2	11	10	13	10	76	9.5	BPC/TEC/Exam
5	MOT	Moreno, S.	B	10	17	12	11	15	14	10	10	99	12.4	
5	MOR	Mork, S. E.	A	0	0	13	15	13	13	13	8	75	9.4	Medical
5	NEW	Newman, A. J.	A	11	11	12	11	19	16	16	12	108	13.5	
5	SAN	Sanders, D. A.	A	9	4	12	12	14	13	7	17	88	11.0	
5	SCO	Scoggins, J	A	15	15	12	14	17	15	16	13	117	14.6	
5	SCR	Scragg, J.	B	9	8	7	9	11	7	17	17	85	10.6	TEC/PSP Director
5	SEM	Semler, J. R.	A	18	19	14	9	10	19	17	11	117	14.6	
5	SES	Semler, S.	A	25	10	20	17	8	22	14	22	138	17.3	
5	SEY	Seymour, L.	B	11	13	0	13	18	22	20	18	115	14.4	
5	SHA	Shaffer, D. L.	B	21	18	13	14	4	17	15	18	120	15.0	
5	SHJ	Shaffer, J. A.	B	16	14	13	17	6	16	19	18	119	14.9	
5	SHU	Shuler, M.	B	9	12	13	17	15	15	16	16	113	14.1	
5	SLI	Sliker, W.J.	A	12	4	12	17	10	11	15	13	94	11.8	
5	SOR	Soriano, D. B.	A	12	14	16	14	16	17	15	13	117	14.6	
5	THG	Thoreson, George	A	14	6	15	11	15	20	8	13	102	12.8	PSP Director
5	VON	vonBrandenfels, E. M	A	14	7	9	8	8	15	15	11	87	10.9	PSP V.P./Director
5	WIG	Wildes, G. R.	B	15	5	13	14	19	14	10	14	104	13.0	
Total Assignments/ Month				605	547	607	584	672	725	694	687	5121		
Number of licensed PS pilots				52	52	51	52	52	52	52	52			
Pilots on rotation				51	50.5	50	50.5	51	51	51	51			
Average Assgn/pilot on rotation				11.86	10.83	12.14	11.56	13.18	14.22	13.61	13.47			
PSP LOA Report (MOVES)				589	538	591	573	665	710	689	681	5036		
Cancellations				16	9	16	11	7	15	5	6	85		
# of Pilots with < 6 jobs(+1=Pres)				6 + 1	8 + 1	3 + 1	7 + 1	2 + 1	4 + 1	1 + 1	1+1			
Pilots w/>5 trips & their avg # of trips				45P; 13	43P; 12.1	48P; 12.5	44P; 12.7	50P; 13.3	47P; 15.3	50P; 13.8	13.66			
Medical circumstances:				1	1				1					
2015														
PSP Assignments from Earned Revenue Report				577	517	639	620	774	791	632	693	7795		
PSP LOA Report				566	501	623	598	760	771	621	684	7627		
Cancellations				11	16	16	22	14	20	11	9	168		
Number of Pilots				54	54	53	53	53	53	53	52			

2016	Moves YTD	Moves/ Month	SHIP MOVES BY ZONE/DISTANCE						SHIP MOVES BY TYPE											
			IntraHb						Car											
			1	≤ 30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi	Bulker	Carrier	Container	Fish	General	Naval	Other	Passngr	Reefer	Ro-Ro	Tanker	Wood Chip
Jan		589	121	84	61	157	166	0	88	39	232		14	4	1	1		19	191	
Feb	1,127	538	91	102	43	139	163	0	90	45	212		7		2		18	164		
Mar	1,718	591	102	92	58	150	189	0	97	52	236	0	8	0	1	0	0	20	177	
Apr	2,291	573	107	79	64	155	168	0	70	41	216		8	0	11	2	0	25	200	
May	2,956	665	105	97	63	224	176		85	41	235		9	0	21	64	0	18	199	
June	3,666	710	121	93	65	254	177	0	101	42	221	0	17	0	11	84	7	29	198	
July	4,355	689	98	82	58	271	180	0	87	48	224	0	8	0	3	97	4	20	203	
Aug	5,036	681	106	88	56	247	184		105	39	229		17	1	15	85	0	21	169	
		5036	851	717	468	1597	1403	0	723	347	1805	0	88	5	63	335	11	170	1501	0
@ Aug 2015/2016 ytd Δ		(88)	(112)	49	38	(53)	6	(10)	100	(37)	(11)	0	(20)	(5)	(212)	9	7	5	90	(2)

2015	Moves YTD	Moves/ Month	SHIP MOVES BY ZONE/DISTANCE						SHIP MOVES BY TYPE											
			IntraHb						Car											
			1	≤ 30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi	Bulker	Carrier	Container	Fish	General	Naval	Other	Passngr	Reefer	Ro-Ro	Tanker	Wood Chip
Jan		566	88	93	51	189	144	1	102	35	219		23		4	1		18	164	
Feb	1,067	501	67	88	40	154	144	4	70	43	209		5		5	1		21	145	2
Mar	1,690	623	139	85	50	168	179	0	120	45	234		14	1	38			23	148	
Apr	2,288	598	127	60	59	174	178	0	78	43	224		16	1	37			24	175	
May	3,048	760	178	92	50	238	197	5	76	54	232		23	1	103	62	2	20	187	
June	3,819	771	152	108	65	249	197	0	70	67	232		6	3	71	86	2	21	213	
July	4,440	621	95	70	56	231	169	0	39	50	225		19	4	6	86		19	173	
Aug	5,124	684	117	72	59	247	189	0	68	47	241		2		11	90		19	206	
Sept	5,714	590	87	77	52	208	166	0	46	37	218		25		3	63		24	174	
Oct	6,367	653	124	93	64	182	190		123	40	230		12		26		3	23	196	
Nov	6,996	629	117	100	65	177	170	0	85	38	237		7		57		1	19	185	
Dec	7,627	631	136	100	78	144	171	2	71	42	231		9		67			22	189	
		7627	1427	1038	689	2361	2094	12	948	541	2732	0	161	10	428	389	8	253	2155	2
2014/2015 ytd Δ		111	202	(34)	22	(43)	(54)	12	(104)	17	(70)	(5)	(14)	(2)	382	20	(8)	(9)	(96)	0

2014	Moves YTD	Moves/ Month	SHIP MOVES BY ZONE/DISTANCE						SHIP MOVES BY TYPE											
			IntraHb						Car											
			1	≤ 30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi	Bulker	Carrier	Container	Fish	General	Naval	Other	Passngr	Reefer	Ro-Ro	Tanker	Wood Chip
Jan		631	113	96	56	168	198	0	93	51	252	1	15		2	1		21	195	
Feb	1,203	572	94	99	52	155	172	0	113	39	212		5	2	1	1		20	177	2
Mar	1,820	617	106	99	47	178	187	0	92	47	239		16		2			23	198	
Apr	2,441	621	109	83	48	194	187	0	112	48	242		16		2			22	179	
May	3,106	665	93	94	48	247	183	0	67	43	257	1	18	2	8	61		23	185	
June	3,788	682	99	82	61	260	180	0	73	46	227	1	24		2	85	2	20	202	
July	4,446	658	93	81	52	253	179	0	79	41	240		10	3	1	82		25	177	
Aug	5,124	678	101	90	65	234	188	0	66	41	236		19	3	8	85		19	201	
Sept	5,716	592	73	82	64	203	170	0	48	29	218		10		8	54	1	27	197	
Oct	6,343	627	115	85	60	165	202	0	93	43	242	2	16		8		9	23	191	
Nov	6,924	581	117	88	50	174	152		126	44	206		6		1		4	18	176	
Dec	7,516	592	112	93	64	173	150	0	90	52	231		20	2	3			21	173	
		7516	1225	1072	667	2404	2148	0	1052	524	2802	5	175	12	46	369	16	262	2251	2
2013/2014 ytd Δ	(186)	(186)	79	(54)	25	(202)	(31)	(2)	133	(8)	(91)	4	2	0	(71)	(8)	5	2	(159)	2

