

BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

WASHINGTON UTILITIES AND  
TRANSPORTATION COMMISSION,

Complainant,

v.

PUGET SOUND ENERGY, INC.,

Respondent.

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) Docket No. UE-040641  
) Docket No. UG-040640  
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PREFILED TESTIMONY OF JAMES G. YOUNG  
ON BEHALF OF SEATTLE STEAM COMPANY

September 22, 2004

1 **Q: Please state your name, occupation and business address.**

2 A: My name is James G. Young. I am CEO of Seattle Steam Company (“Seattle Steam”),  
3 1440 Puget Sound Plaza, 1325 Fourth Avenue, Seattle, WA 98101.

4 **Q: Have you previously testified before this Commission?**

5 A: Yes, I testified in Docket Nos. UG-920840 and UG-940814.

6 **Q: Please summarize your testimony in this matter.**

7 A: My testimony will address what Seattle Steam believes is the current disparity between  
8 the rates applicable to Schedule 57 and all other gas rate schedules of Puget Sound  
9 Energy (“PSE”) and explain why we believe no increase to Schedule 57 is justified, or  
10 indeed the rates for Schedule 57 should be reduced, until such time as Schedule 57  
11 approaches parity with the other rates of PSE.

12 **Q. Please describe your education and professional experience.**

13 A. I graduated from Stanford University in 1963 with a Bachelor of Science in Mechanical  
14 Engineering and then in 1967 I received an MBA with majors in Finance and Operations  
15 Management from the University of Washington. I joined Seattle Steam as Vice  
16 President of Marketing in 1983 and became President in 1987. Prior to that, I was  
17 employed by Weyerhaeuser Company in various management capacities in its energy  
18 group, containerboard business and business development during the period 1970 to  
19 1983.

20 **Q: Please describe the business of Seattle Steam Company.**

21 A: Seattle Steam operates a steam district heating system serving over 220 customers in the  
22 downtown and First Hill areas of Seattle. The predecessors of Seattle Steam were  
23 founded in 1893. Through a steam distribution piping network under the streets of  
24 Seattle, we serve the space and water heating requirements of many of the office and  
25 government buildings in downtown Seattle, as well as hotels, colleges, hospitals and  
26 commercial establishments in an area extending from Elliott Bay on the west to Twelfth

1 Avenue on the east, and from Qwest Field on the south to Virginia Street on the north.  
2 Because our business is providing heat, our largest business expense is energy. We are  
3 concerned in this proceeding not only with the costs to Seattle Steam, but also with the  
4 costs that will affect many of the businesses, institutions and non-profit organizations in  
5 downtown Seattle.

6 **Q: Please describe Seattle Steam's plants and their operation.**

7 A: Seattle Steam operates two steam plants, both of which are capable of burning either  
8 natural gas or residual (heavy) fuel oil. The plants are located near the waterfront in  
9 Seattle. The predominant fuel for our operations is natural gas, but the plants can be  
10 quickly switched from burning natural gas to residual fuel oil, as we are required to do a  
11 number of times during each winter heating season, when there are capacity restrictions  
12 on either Northwest Pipeline's ("NWP's") interstate pipeline or PSE's distribution  
13 system. The PSE distribution network that serves Seattle Steam extends north from  
14 NWP's South Seattle meter station located southeast of Renton. Our plants are at almost  
15 the extreme end of that network. As a result, we are in a position to assist PSE in  
16 pressure maintenance on its system by quickly switching from natural gas to residual fuel  
17 oil. This situation occurs on average several times each heating season.

18 **Q: Would you explain what you mean by that?**

19 A: Seattle Steam is an interruptible transportation customer of PSE under Schedule 57,  
20 which means it receives only gas transportation service, and that service is "interruptible"  
21 at PSE's convenience. PSE's ability to deliver gas to its customers is constrained by the  
22 size of its network – the size and length of the pipes in the ground – and the amount of  
23 demand customers are putting on that network. During periods of peak demand for  
24 natural gas, primarily cold spells, when demand for heating peaks, the pipes in PSE's  
25 system that Seattle Steam is at the end of are simply not large enough to deliver enough  
26 gas to all its customers on that system. As a result, if PSE had to continue delivering gas

1 to all its customers, the pressure in its gas lines would drop. That could result not only in  
2 customers going cold, as insufficient gas was delivered to work their heating systems  
3 properly, but also in a dangerous situation, because pilot lights could be extinguished by  
4 the drop in pressure. It is on those occasions, upon notice from PSE, that Seattle Steam  
5 switches from natural gas to fuel oil, thereby freeing up the “transportation capacity” that  
6 PSE otherwise uses to deliver natural gas to Seattle Steam. That helps PSE maintain the  
7 pressure in its delivery system, and helps assure that its non-interruptible customers (i.e.  
8 residential and small commercial) continue to receive the natural gas they expect.

9 **Q: When and how does Seattle Steam resume receiving natural gas from PSE?**

10 A: When the demand on PSE’s system is reduced to the point that Seattle Steam can resume  
11 using gas without any of PSE’s other customers experiencing a drop in pressure, Seattle  
12 Steam switches back from fuel oil to natural gas, upon notice from PSE.

13 **Q: Are there similarities between the design and cost of facilities to serve PSE’s natural  
14 gas customers and the design and cost of facilities to serve Seattle Steam’s  
15 customers?**

16 A: Yes. Both systems deliver energy in a vapor form by pipeline.

17 **Q: Based on your experience as an engineer and as an executive of Seattle Steam, what  
18 impact does having an interruptible customer in a situation such as Seattle Steam  
19 have on PSE’s cost of delivering natural gas to PSE’s customers?**

20 A: Looking at the cost of delivering natural gas (“transportation” as that term is used in  
21 PSE’s rates), one of the highest marginal costs of providing service is the cost of facilities  
22 to meet peak demand and serving new demand in an area where the existing  
23 infrastructure is at its capacity. When a system is at capacity, the primary way of  
24 expanding capacity would be to add new larger pipe to the existing network of pipes.  
25 Thus it would be extremely expensive for PSE to meet the peak demand, or serve the  
26 needs of additional customers along its existing network, but for the existence of major

1 interruptible customers such as Seattle Steam. Because we can switch to another fuel  
2 source, we can free up significant capacity for PSE during peak periods. Indeed, we only  
3 use PSE's system during periods when it has excess capacity that would otherwise go  
4 unused, and being unused would produce no revenue. As a result, Seattle Steam  
5 generally provides significant revenue to the company at comparatively low marginal  
6 cost.

7 **Q: What is Seattle Steam's position in this case?**

8 A: We think both the current rates for Schedule 57 and the proposed rate increase for  
9 Schedule 57 fail to meet the criteria of being "fair, just and reasonable" when compared  
10 to the other rate schedules of PSE. We do not believe Schedule 57 should receive any  
11 increase, and indeed believe it should be decreased, until such time as Schedule 57 more  
12 closely approximates parity with other classes of PSE customers.

13 **Q: Can you address specifically where you take issue with the testimony of PSE**  
14 **witnesses?**

15 A: The testimony of James A. Heidell explains that the company's objectives in their rate  
16 design are to (1) have customers pay their fair share of costs as guided by cost of service;  
17 (2) reduce cross subsidization between different customer classes; (3) provide the  
18 Company with a reasonable opportunity to recover its revenue requirement; and  
19 (4) mitigate rate shock. Prefiled Direct Testimony of James A. Heidell, Exh. No. \_\_  
20 (JAH-1T) page 2. In answer to the question at line 4, page 25 (revised 7/19/04), of his  
21 prefiled testimony, however, Mr. Heidell shows that although the parity ratio for  
22 Schedule 57 was the highest of any rate schedule (171%), and thus Schedule 57 should  
23 have had the lowest increase, PSE has instead proposed a significant increase for  
24 Schedule 57. Exhibit No. \_\_ (JAH-8) page 6 of 7 (Revised 7/19/04) shows that PSE is  
25 proposing an 11.705 percent increase for Schedule 57. In other words, the proposed  
26 increase for Schedule 57 is the exact opposite of what his testimony claims were the

1 guiding principles of the proposed rate spread. Exhibit No. \_\_\_\_ (CEP-3), page 3, shows  
 2 the “Realized Rate of Return on Net Investment” for each of the rate schedules. The  
 3 “parity ratio,” the current percentage return on net investment, and the proposed ratio of  
 4 revenue to revenue requirement after the proposed increases are implemented, as shown  
 5 by PSE’s prefiled direct testimony, are as follows:

<u>Schedule</u>	<u>Parity Ratio</u> <sup>1</sup>	<u>% Return on Net Investment</u> <sup>2</sup>	<u>Proposed Revenue as a Percentage of Required Revenue</u> <sup>3</sup>
57: Transportation	171%	15.97%	160%
41: Commercial/Industrial Sales Large	131%	10.68%	101%
31, 36, 51, 61:	119%	9.18%	117%
86: Interruptible Sales – Limited	98%	6.39%	106%
System Total average	100%	6.38%	100%
23: Residential	95%	5.68%	98%
85: Interruptible Sales – General	80%	3.62%	69%
87: Interruptible Sales – Non-exclusive	51%	-2.25%	69%

13 As can be seen from the table, the proposed increase for Schedule 57 would result in  
 14 having Schedule 57 continuing to provide the highest “Proposed Revenue as a Percentage  
 15 of Required Revenue,” doing very little to advance the concept espoused by Mr. Heidell  
 16 in his testimony at page 2 that objectives should include “1) having customers pay their  
 17 fair share of costs guided by cost of service; and 2) reducing cross subsidization between  
 18 different customer classes.” Exh. No. \_\_\_\_ (JAH-1T), Page 2 of 31.

19 **Q: Have you prepared a graphic to show the before and after effects of the proposed**  
 20 **increases on the ratio between the revenue produced by each class of customers and**  
 21 **the revenue required of each class of customers?**

24 <sup>1</sup> As shown by Exh. No. \_\_ (JAH-1T), page 25 of 31 (revised 7/19/04).

25 <sup>2</sup> As shown by Exh. No. \_\_ (CEP-3), page 3.

26 <sup>3</sup> “Calculated total” revenues from Exh. No. \_\_\_\_ (JAH-8) pages 2-6 (revised 7/19/04) divided by “Revenue Required from Rates,” line 13 from Exh. No. \_\_\_\_ (CEP-3) page 4.

1 A: Yes. Attached as Exhibit No. \_\_\_\_ (JGY-2) is a chart showing the first and third columns  
2 of the chart above.

3 **Q: How did this disparity come into being?**

4 A: In the settlement of PSE's 2002 General Rate Case (Docket Nos. UE-011570 and UG-  
5 011571), the Schedule 57 transportation service unit commodity charges and the delivery  
6 charge component of Schedule 87 sales service were set at identical levels, block by  
7 block. Because it was part of a settlement, the Commission has not been asked to  
8 specifically determine whether this approach meets the standard of being "fair, just and  
9 reasonable." The historical result was an outcome that in Seattle Steam's opinion fails to  
10 meet the test of having Schedule 57 rates be "fair, just and reasonable" when compared to  
11 the rates charged to other rate payers. In this proceeding, as shown on Exhibit No. \_\_\_\_  
12 (JAH-8), page 6 of 7 (revised 7/19/04), PSE is simply continuing the historically unfair  
13 rates by proposing an identical rate increase for Schedule 87 and Schedule 57, although  
14 its cost of service study shows that Schedule 57 is far above "parity," with a 15.97%  
15 Return, and Schedule 87 is far below "parity," with a negative 2.25% return in paying the  
16 actual cost of service.

17 **Q: What is the difference between Schedule 57 and Schedule 87 ?**

18 A. Schedule 57 customers buy only interruptible transportation service from PSE. Seattle  
19 Steam, like other Schedule 57 customers, independently buys its natural gas, and has it  
20 delivered to the PSE network, through NWP. Schedule 87 customers are also generally  
21 industrial customers, but they buy in a package both their natural gas from PSE, as well as  
22 buying interruptible transportation service from PSE.

23 **Q: Why is it unfair or unreasonable to fix the cost of interruptible transportation**  
24 **service at the same rate for Schedule 57 and Schedule 87 customers, as PSE has**  
25 **proposed?**

26

1 A: In effect, it requires Schedule 57 customers to subsidize not only Schedule 87 customers,  
2 but the remainder of PSE's customer base as well. That violates the basic principles that  
3 PSE's witnesses claim to be implementing in their rate design, of having customers pay  
4 their fair share of costs as guided by cost of service, and reducing cross subsidization  
5 between different customer classes. Exh. No. \_\_ (JAH-1T), page 2 of 31. We recognize  
6 that PSE also has goals of providing the Company with a reasonable opportunity to  
7 recover its revenue requirement and mitigating rate shock. But, neither of those goals, in  
8 our opinion, justifies continuing the disparity that is proposed here. The effort appears to  
9 specifically have Schedule 57 subsidize Schedule 87. We surmise that the objective in  
10 doing that is to discourage Schedule 87 customers from switching to Schedule 57. There  
11 is no basis, however, for discriminating against Schedule 57 customers in order to  
12 achieve that objective.

13 **Q: What do you believe would be the proper treatment of Schedule 57?**

14 A: At the very least, it should receive no increase until such time as Schedule 57 approaches  
15 parity with other customers. In fact, Schedule 57 should probably receive a rate decrease.  
16 The key principle the Commission should establish, however, is that until such time as  
17 Schedule 57 approaches parity with other rate schedules, the movement should be  
18 towards parity, not simply a slowing of the move away from parity, as PSE has proposed.

19 **Q: Does this conclude your testimony?**

20 A: Yes.

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