

PSP 2016	January		February		March		April		4 mo to date	
Assignments	605	4.9%	547	5.8%	607	-5.0%	584	-5.8%	2343	-0.4%
# of licensed pilots w/o Pres	51		51		51		51			
Average Assgn/pilot	11.86		10.73		11.90		11.45			
# of assignment change	28		30		-32		-36		-10	
Tariff Revenue-Trans	\$2,443,846	10.95%	\$2,269,624	12.09%	\$2,419,887	2.32%	\$2,350,195	9.15%	\$9,483,552	8.44%
RPA-Revenue per Assign	\$4,039	5.82%	\$4,149	5.94%	\$3,987	7.71%	\$4,024	15.88%	\$4,048	8.90%
Moves	589	4.1%	538	7.4%	591	-5.1%	573	-4.2%	2291	
Gross Tonnage	29,609,106	7.33%	27,830,304	12.80%	29,667,076	2.18%	28,676,198	9.88%	115,782,684	7.81%
PSP 2015	January		February		March		April		4 mo to date	
Assignments	577	-9.7%	517	-11.3%	639	2.6%	620	-1.6%	2353	-4.9%
# of licensed pilots w/o Pres	53		54		53		53			
Average Assgn/pilot	10.89		9.75		12.29		11.92			
# of assignment change	-62		-66		16		-10		-122	
Tariff Revenue-Trans	\$2,202,588	-13.78%	\$2,024,841	-10.47%	\$2,365,096	-1.62%	\$2,153,086	-12.62%	\$8,745,611	-9.69%
RPA-Revenue per Assign	\$3,817	-4.51%	\$3,917	0.96%	\$3,701.25	-4.08%	\$3,473	-11.21%	\$3,717	-5.01%
Moves	566	-10.3%	501	-12.4%	623	1.0%	598	-3.7%	2288	
Gross Tonnage	27,588,264	-13.54%	24,671,828	-14.41%	29,034,609	-5.20%	26,097,422	-14.94%	107,392,123	-12.00%
PSP 2014	January		February		March		April		4 mo to date	
Assignments	639	-3.47%	583	0.69%	623	0.32%	630	12.7%	2475	2.2%
# of licensed pilots w/o Pres	53		54	+1.5 p	54	+1 p	54	+1 p		
Average Assgn/pilot	12.06		11.00		11.75		11.89			
# of assignment change	-23		4		2		71		54	
Tariff Revenue-Trans	\$2,554,575	2.44%	\$2,261,575	1.42%	\$2,403,969	4.02%	\$2,464,091	11.36%	\$9,684,210	4.72%
RPA-Revenue per Assign	\$3,998	6.13%	\$3,879	0.73%	\$3,858.70	3.69%	\$3,911	-11.21%	\$3,913	2.4%
Moves	631	-2.32%	572	0.70%	617	1.48%	621	11.5%	2441	
Gross Tonnage	31,907,495	1.52%	28,825,535	5.87%	30,626,216	7.72%	30,679,931	13.62%	122,039,177	6.97%
PSP 2013	January		February		March		April		4 mo to date	
Total Assignments/ Month	662	5.08%	579	1.40%	621	4.19%	559	1.9%	2421	0.8%
# of licensed pilots w/o Pres	51.34		52.5		53		53			
Average Assgn/pilot	12.89		11.03		11.72		10.75			
# of assignment change	32		8		25		1		66	
Tariff Revenue-Trans	\$2,493,701	5.04%	\$2,229,846	4.98%	\$2,311,037	12.10%	\$2,212,733	6.04%	\$9,247,317	6.11%
RPA-Revenue per Assign	\$3,767	-0.03%	\$3,851	3.53%	\$3,721	7.58%	\$3,958	-5.59%	\$3,820	1.41%
Moves	646	4.36%	568	1.61%	608	5.19%	557	2.3%	2379	
Gross Tonnage	31,428,636	3.51%	27,228,140	4.49%	28,430,900	9.33%	27,001,386	2.3%	114,089,062	4.84%
PSP 2012	January		February		March		April		4 mo to date	
Total Assignments/ Month	630	3.11%	571	0.53%	596	-3.25%	605	-1.9%	2402	1.8%
# of licensed pilots w/Pres	51		51		51.1		52			
Average Assgn/pilot	12.60		11.42		0.00		11.86			
# of assignment change	19		-2		-20		-1		-4	
Tariff Revenue-Trans	\$2,373,948	7.85%	\$2,123,989	4.15%	\$2,061,646	-10.02%	\$2,086,614	2.86%	\$8,646,197	-0.81%
RPA-Revenue per Assign	\$3,768	4.59%	\$3,720	3.60%	\$3,459	-7.00%	\$3,449	6.12%	\$3,600	-0.81%
Moves	619	3.34%	559	0.18%	578	-3.99%	590	2.9%	2346	
Gross Tonnage	30,363,264	8.47%	26,057,669	1.46%	26,005,418	-9.18%	26,393,270	2.93%	108,819,621	0.81%
PSP 2011	January		February		March		April		4 mo to date	
Total Assignments/ Month	611		568		616		564		2359	
# of licensed pilots w/Pres	53		53		53		53			
Average Assgn/pilot	11.75		10.92		11.85		10.85			
# of assignment change	41		-4		-4		-4		29	
Tariff Revenue-Trans	\$2,201,209		\$2,039,383		\$2,291,252		\$2,028,674		\$8,560,518	
RPA-Revenue per Assign	\$3,603		\$3,590		\$3,720		\$3,597		\$3,629	
Moves	599		558		602		556		2315	
Gross Tonnage	27,993,179		25,682,377		28,633,920		25,640,954		107,950,430	

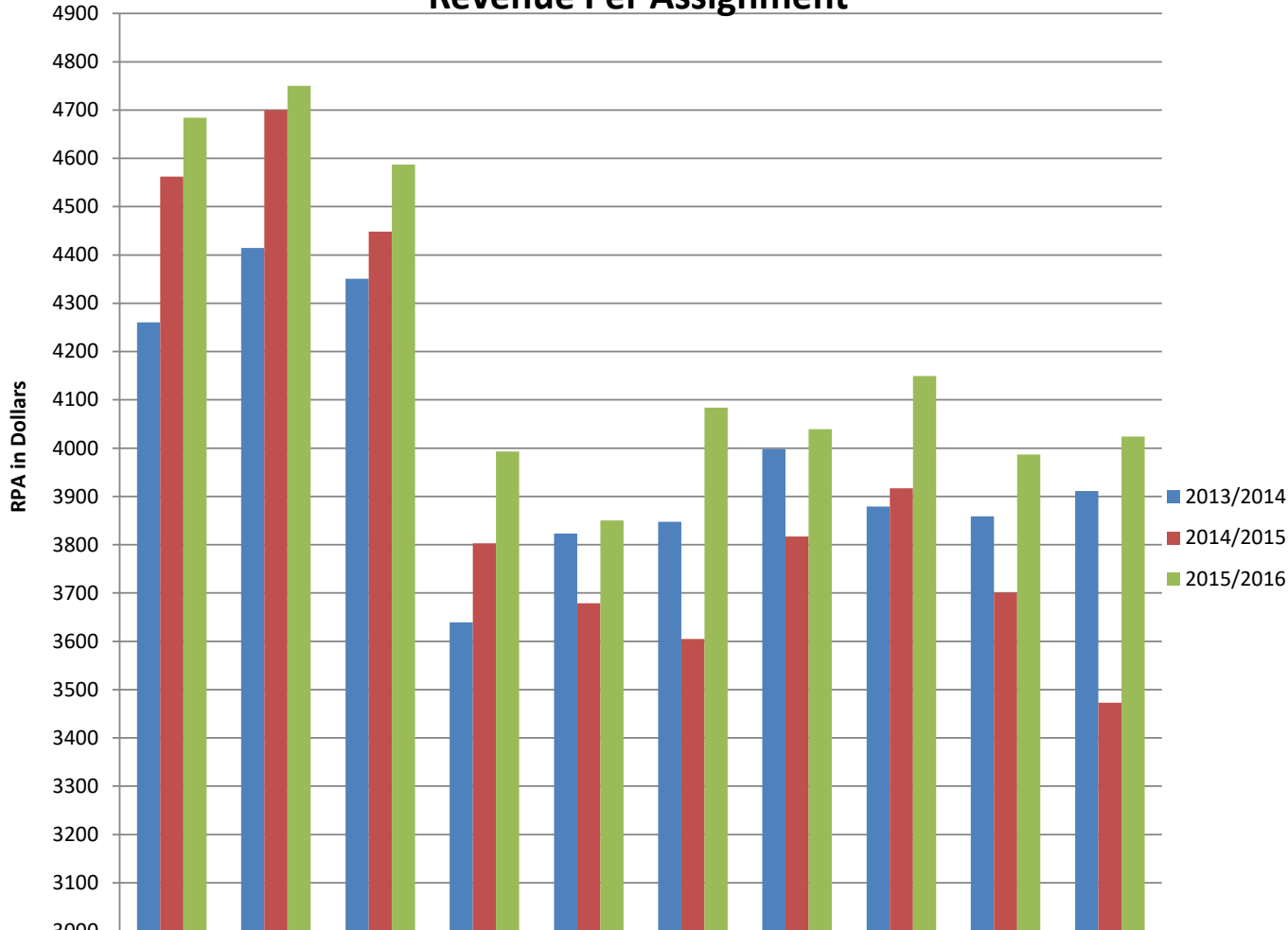
2016	Avg Rev per	Avg Rev per	Billed	(Transpt'n)	Total Tariff	Assignmts	Cancel
	ASSIGN	ASSIGN	minus		(Revenue)	Earned Rev	
	YTD	this Month	Transportation		\$\$ Billed	Detail	
	January	\$ 4,039	\$ 4,039		2,443,846	88,464	
February	\$ 4,048	\$ 4,149	2,269,624	79,737	2,349,361	547	9
March	\$ 4,196	\$ 3,987	2,419,890	90,643	2,510,533	607	16
April	\$ 4,048	\$ 4,024	2,350,195	87,956	2,438,151	584	11
ytd			\$ 9,483,555	\$ 346,800	\$ 9,830,355	2343	52
Δ YTD	Δ 331		737,944	21,592	759,535	(10)	(13)

2015	Avg Rev per	Avg Rev per	Billed	(Transpt'n)	Total Tariff	Assignmts	Cancel
	ASSIGN	ASSIGN	minus		(Revenue)	Earned Rev	
	YTD	this Month	Transportation		\$\$ Billed	Detail	
	January	\$ 3,817	\$ 3,817		2,202,588	78,813	
February	\$ 3,864	\$ 3,917	2,024,842	72,628	2,097,470	517	16
March	\$ 4,208	\$ 3,701	2,365,096	84,102	2,449,197	639	16
April	\$ 3,717	\$ 3,473	2,153,086	89,666	2,242,751	620	22
May	\$ 3,743	\$ 3,823	2,959,296	97,134	3,056,429	774	14
June	\$ 3,807	\$ 4,059	3,210,995	120,359	3,331,354	791	20
July	\$ 3,929	\$ 4,684	2,960,243	87,317	3,047,560	632	11
August	\$ 4,037	\$ 4,750	3,291,439	98,290	3,389,728	693	9
September	\$ 4,094	\$ 4,587	2,756,533	83,259	2,839,792	601	11
October	\$ 4,083	\$ 3,993	2,659,033	97,472	\$ 2,756,505	666	13
November	\$ 4,062	\$ 3,850	2,479,703	98,603	\$ 2,578,306	644	15
December	\$ 4,064	\$ 4,084	2,618,146	111,764	\$ 2,729,910	641	10
ytd			\$ 31,680,998	\$ 1,119,405	\$ 32,800,403	7795	168
Δ YTD	Δ (64)	\$ 479	241,755	35,854	277,609	179	67

2014	Avg Rev per	Avg Rev per	Billed	(Transpt'n)	Total Tariff	Assignmts	Cancel
	ASSIGN	ASSIGN	minus		(Revenue)	Earned Rev	
	YTD	this Month	Transportation		\$\$ Billed	Detail	
	January	3,998	3,998		2,554,575	98,762	
February	3,941	3,879	2,261,575	82,889	2,344,464	583	11
March	3,913	3,859	2,403,969	90,895	2,494,864	623	6
April	3,913	3,911	2,464,091	85,345	2,549,436	630	9
May	4,043	4,525	3,036,561	85,787	3,122,348	671	6
June	4,107	4,397	3,033,723	95,193	3,128,916	690	8
July	4,174	4,562	3,024,434	88,977	3,113,411	663	5
August	4,244	4,700	3,219,531	97,072	3,316,603	685	8
September	4,265	4,448	2,655,500	91,878	2,747,378	597	5
October	4,219	3,803	2,430,062	98,126	2,528,188	639	12
November	4,173	3,679	2,177,805	81,264	2,259,069	592	11
December	4,128	3,605	2,177,417	87,363	2,264,780	604	12
ytd			\$ 31,439,243	1,083,551	\$ 32,522,794	7616	101
Δ	\$90	(\$242)			(\$187,662)	(203)	(16)

2013	Avg Rev per	Avg Rev per	Billed	(Transpt'n)	Total Tariff	Assignmts	Cancel
	ASSIGN	ASSIGN	minus		(Revenue)	Earned Rev	
	YTD	this Month	Transportation		\$\$ Billed	Detail	
	January		3,767		2,493,701	96,600	
February	3,806	3,851	2,229,846	82,426	2,312,272	579	11
March	3,778	3,721	2,311,037	95,730	2,406,767	621	13
April	3,820	3,958	2,212,733	74,842	2,287,575	559	2
May	3,914	4,261	2,820,632	95,699	2,916,331	662	10
June	4,013	4,461	3,028,751	90,527	3,119,278	679	5
July	4,052	4,261	3,046,277	100,482	3,146,759	715	7
August	4,102	4,414	3,112,078	93,144	3,205,222	705	9
September	4,130	4,351	2,858,510	99,071	2,957,581	657	8
October	4,078	3,639	2,481,925	105,812	2,587,737	682	13
November	4,055	3,823	2,465,837	97,211	2,563,048	645	11
December	4,038	3,847	2,512,313	105,272	2,617,585	653	12
ytd			\$ 31,573,640	1,136,816	\$ 32,710,456	7,819	117
	97	184	\$ 955,959	145,073	\$ 1,101,032	50	(15)

Revenue Per Assignment



	Jul	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr
2013/2014	4261	4414	4351	3639	3823	3847	3998	3879	3859	3911
2014/2015	4562	4700	4448	3803	3679	3605	3817	3917	3701	3473
2015/2016	4684	4750	4587	3993	3850	4084	4039	4149	3987	4024

GRAYS HARBOR

2016		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total Assignments	Ship Arrivals	
2016 Grays Hbr	D'Angelo															
	White															
GH Actual Assignments		13	15	16	16									60		
		-35.0%	-40.0%	-46.7%	33.3%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-70.0%	
2015 Grays Hbr	Cooke	0	3	Retired	2/7/15										3	
	D'Angelo	18	20	28	10	10	19	4	16	8	11	10	8	162		
	White	2	2	2	2	2	7	3	0	2	3	7	3	35		
GH Actual Assignments		20	25	30	12	12	26	7	16	10	14	17	11	200	82	
		-28.6%	-3.8%	0.0%	-68.4%	33.3%	23.8%	-58.8%	0.0%	-44.4%	-17.6%	-43.3%	-59.3%	-27.8%		
2014 Grays Hbr	Cooke	23	0	26	2	9	0	10	16	0	10	0	26	122		
	D'Angelo	5	26	4	36	0	21	7	0	18	7	30	1	155		
	GH Actual Assignments	28	26	30	38	9	21	17	16	18	17	30	27	277	115	
		27.3%	30.0%	11.1%	280.0%	-59.1%	31.3%	88.9%	-20.0%	12.5%	-39.3%	50.0%	-25.0%	12.6%		
2013 Grays Hbr	Cooke	2	4	2	10	1	16	9	0	12	0	20	0	76		
	D'Angelo	20	16	25	0	21	0	0	20	4	28	0	36	170		
	GH Actual Assignments	22	20	27	10	22	16	9	20	16	28	20	36	246	102	
		144.4%	-9.1%	107.7%	-37.5%	69.2%	33.3%	-43.8%	81.8%	14.3%	75.0%	-23.1%	300.0%	39.0%		
2012 Grays Hbr	Cooke	8	0	13	0	10	0	1	10	8	16	0	9	75		
	D'Angelo	1	22	0	16	3	12	15	1	6	0	26	0	102		
	GH Actual Assignments	9	22	13	16	13	12	16	11	14	16	26	9	177	82	
		-30.8%	100.0%	-27.8%	33.3%	44.4%	9.1%	0.0%	-15.4%	27.3%	-20.0%	160.0%	-18.2%	14.2%		
2011 Grays Hbr	Cooke	0	10	1	12	0	11	9	0	11	1	10	1	66		
	D'Angelo	13	1	17	0	9	0	7	13	0	19	0	10	89		
	GH Actual Assignments	13	11	18	12	9	11	16	13	11	20	10	11	155	70	

2016	Moves YTD	Moves/ Month	SHIP MOVES BY ZONE/DISTANCE						SHIP MOVES BY TYPE											
			IntraHbr	≤ 30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi	Car										Wood Chip	
			1	2	3	4	5	6	Bulker	Carrier	Container	Fish	General	Naval	Other	Passngr	Reefer	Ro-Ro	Tanker	Chip
Jan		589	121	84	61	157	166	0	88	39	232		14	4	1	1		19	191	
Feb	1,127	538	91	102	43	139	163	0	90	45	212		7		2		18	164		
Mar	1,718	591	102	92	58	150	189	0	97	52	236	0	8	0	1	0	0	20	177	
Apr	2,291	573	107	79	64	155	168	0	70	41	216		8	0	11	2	0	25	200	
		2291	421	357	226	601	686	0	345	177	896	0	37	4	13	5	0	82	732	0
2015/2016 ytd Δ		3	0	31	26	(84)	41	(5)	(25)	11	10	0	(21)	2	(71)	3	0	(4)	100	(2)

2015	Moves YTD	Moves/ Month	SHIP MOVES BY ZONE/DISTANCE						SHIP MOVES BY TYPE											
			IntraHbr	≤ 30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi	Car										Wood Chip	
			1	2	3	4	5	6	Bulker	Carrier	Container	Fish	General	Naval	Other	Passngr	Reefer	Ro-Ro	Tanker	Chip
Jan		566	88	93	51	189	144	1	102	35	219		23		4	1		18	164	
Feb	1,067	501	67	88	40	154	144	4	70	43	209		5		5	1		21	145	2
Mar	1,690	623	139	85	50	168	179	0	120	45	234		14	1	38			23	148	
Apr	2,288	598	127	60	59	174	178	0	78	43	224		16	1	37			24	175	
May	3,048	760	178	92	50	238	197	5	76	54	232		23	1	103	62	2	20	187	
June	3,819	771	152	108	65	249	197	0	70	67	232		6	3	71	86	2	21	213	
July	4,440	621	95	70	56	231	169	0	39	50	225		19	4	6	86		19	173	
Aug	5,124	684	117	72	59	247	189	0	68	47	241		2		11	90		19	206	
Sept	5,714	590	87	77	52	208	166	0	46	37	218		25		3	63		24	174	
Oct	6,367	653	124	93	64	182	190		123	40	230		12		26		3	23	196	
Nov	6,996	629	117	100	65	177	170	0	85	38	237		7		57		1	19	185	
Dec	7,627	631	136	100	78	144	171	2	71	42	231		9		67			22	189	
		7627	1427	1038	689	2361	2094	12	948	541	2732	0	161	10	428	389	8	253	2155	2
2014/2015 ytd Δ		111	202	(34)	22	(43)	(54)	12	(104)	17	(70)	(5)	(14)	(2)	382	20	(8)	(9)	(96)	0

2014	Moves YTD	Moves/ Month	SHIP MOVES BY ZONE/DISTANCE						SHIP MOVES BY TYPE											
			IntraHbr	≤ 30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi	Car										Wood Chip	
			1	2	3	4	5	6	Bulker	Carrier	Container	Fish	General	Naval	Other	Passngr	Reefer	Ro-Ro	Tanker	Chip
Jan		631	113	96	56	168	198	0	93	51	252	1	15		2	1		21	195	
Feb	1,203	572	94	99	52	155	172	0	113	39	212		5	2	1	1		20	177	2
Mar	1,820	617	106	99	47	178	187	0	92	47	239		16		2			23	198	
Apr	2,441	621	109	83	48	194	187	0	112	48	242		16		2			22	179	
May	3,106	665	93	94	48	247	183	0	67	43	257	1	18	2	8	61		23	185	
June	3,788	682	99	82	61	260	180	0	73	46	227	1	24		2	85	2	20	202	
July	4,446	658	93	81	52	253	179	0	79	41	240		10	3	1	82		25	177	
Aug	5,124	678	101	90	65	234	188	0	66	41	236		19	3	8	85		19	201	
Sept	5,716	592	73	82	64	203	170	0	48	29	218		10		8	54	1	27	197	
Oct	6,343	627	115	85	60	165	202	0	93	43	242	2	16		8		9	23	191	
Nov	6,924	581	117	88	50	174	152		126	44	206		6		1		4	18	176	
Dec	7,516	592	112	93	64	173	150	0	90	52	231		20	2	3			21	173	
		7516	1225	1072	667	2404	2148	0	1052	524	2802	5	175	12	46	369	16	262	2251	2
2013/2014 ytd Δ	(186)		79	(54)	25	(202)	(31)	(2)	133	(8)	(91)	4	2	0	(71)	(8)	5	2	(156)	2

2013	Moves YTD	Moves/ Month	IntraHbr						Car											Wood Chip		
			≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi	Bulker	Carrier	Container	Fish	General	Naval	Other	Passngr	Reefer	Ro-Ro	Tanker				
			1	2	3	4	5	6														
Jan		646	101	104	58	192	191	0		95	40	257		5	2	4	1		17	225		
Feb	1,214	568	81	88	49	172	178			82	43	229		15	1		5		19	174		
Mar	1,822	608	95	101	49	175	185	2		91	42	228		14		4			26	203		
Apr	2,379	557	71	91	35	186	174			52	47	241		13	3	12			22	167		
May	cruise 3,031	652	93	94	48	239	178			64	42	245		21		7	59		23	191		
June	ship 3,705	674	84	81	56	286	167			62	44	246		8	1	9	89	2	21	192		
July	season 12,521	708	103	117	46	271	171	0		51	43	244		14	1	23	80		22	230		
August	in 5,109	696	89	88	58	278	183	0		64	42	247		21	1	11	84		26	200		
Sept	blue 5,758	649	78	92	59	237	183			48	46	239		28	2	5	59	4	18	200		
October	6,427	669	115	92	62	201	199			111	45	245		7		14		5	24	218		
November	7,061	634	106	92	60	182	194			104	50	245		11		2			21	201		
December	7,702	641	130	86	62	187	176			95	48	227	1	16	1	26			21	206		
		7702	1146	1126	642	2606	2179	2		919	532	2893	1	173	12	117	377	11	260	2407	0	
2012/2013 ytd Δ	65		4	111	47	(211)	132	(19)		(101)	(12)	76	1	35	(4)	(45)	(33)	(4)	12	143	(3)	

SUMMARY OF PSP	July 2015 - April 2016							July 2014 - April 2015							July 2013 - April 2014								
	Earned Revenue Rpt Tariff Year	6 months 2015 Jul-Dec <i>Rev neutral 1/1</i>	Jan-16	Feb-16	Mar-16	9 months July 2015- Mar 2016	Apr-16	10 months July 2015- Apr 2016	6 months 2014 Jul-Dec <i>+0% @ 1/1/14</i>	Jan-15	Feb-15	Mar-15	9 Months July 2014- Mar 2015	Apr-15	10 months July 2014- Apr 2015	6 months 2013 Jul-Dec <i>+ 3% @ 1/1/13</i>	Jan-14	Feb-14	Mar-14	9 months July 2013- Mar 2014	Apr-14	10 months July 2013- Apr 2014	
--Counters & Misc Totals--	+ 2% @ 7/1/15								Rev neutral														
Seattle Assigns	1,178	150	129	136	1,593	128	1,721	-11.2%	1,229	200	150	183	1,762	177	1,939	-0.2%	1,290	165	135	161	1,751	191	1,942
Ship Assigns	3,877	605	547	607	5,636	584	6,220	1.4%	3,780	577	517	639	5,513	620	6,133	-6.1%	4,057	639	583	623	5,902	630	6,532
Pilot Boat Assigns	2,754	419	401	434	4,008	431	4,439	1.1%	2,750	411	365	444	3,970	420	4,390	-10.2%	3,029	460	448	472	4,409	478	4,887
Tonnage Surcharge	3,808	589	538	591	5,526	573	6,099	1.5%	3,724	566	501	622	5,413	598	6,011	-6.6%	3,994	631	572	617	5,814	621	6,435
Surcharge Revenue	9,657,946	1,329,440	1,296,111	1,345,308	13,628,806	1,322,435	14,951,241	5.8%	9,449,853	1,216,397	1,132,850	1,263,220	13,062,320	1,074,585	14,136,905	-7.9%	9,729,588	1,478,353	1,311,311	1,391,531	13,910,782	1,444,248	15,355,030
--Source of Revenue Breakdown--																							
LOA/Zone (*)	4,417,008	660,059	623,092	688,024	6,388,183	659,935	7,048,118	-3.2%	4,695,742	647,911	596,544	676,562	6,616,759	661,366	7,278,125	-10.0%	5,028,508	789,582	710,883	774,298	7,303,271	783,060	8,086,331
Harbor Shift (*)	507,120	96,559	74,268	84,302	762,249	79,524	841,773	8.2%	482,608	67,821	52,138	90,862	693,429	84,567	777,996	-1.4%	453,850	91,173	76,683	84,268	705,974	83,094	789,068
Transportation (**)	576,704	88,464	79,737	90,643	835,549	87,956	923,505	6.2%	544,679	78,814	87,628	84,102	780,222	89,666	869,888	-9.3%	600,992	98,762	82,889	90,895	873,538	85,345	958,883
BC Surcharge (***)	204,379	23,177	18,963	31,605	278,124	29,498	307,622	-11.0%	235,984	40,033	29,498	12,642	318,157	27,391	345,548	-10.4%	282,338	52,675	25,284	12,642	372,939	12,642	385,581
Bridge Transit (***)	47,314	7,802	10,064	6,314	71,494	7,046	78,540	2.1%	51,064	6,677	3,768	10,318	71,827	5,062	76,889	-0.5%	45,342	6,302	6,036	9,290	66,970	10,330	77,300
Waterway (***)	381,083	59,869	62,225	63,897	567,074	57,798	624,872	16.4%	342,551	42,503	35,891	58,387	479,332	57,589	536,921	-11.5%	358,929	65,265	53,770	61,902	539,866	66,899	606,765
Tonnage Surcharge (***)	9,657,946	1,329,440	1,296,111	1,345,308	13,628,806	1,322,435	14,951,240	5.8%	9,449,853	1,216,397	1,132,849	1,263,220	13,062,319	1,074,585	14,136,904	-7.9%	9,729,588	1,478,353	1,311,311	1,391,531	13,910,782	1,444,248	15,355,030
Cancellations (***)	38,342	11,167	5,228	8,153	62,890	5,765	68,655	-0.4%	33,807	7,335	10,603	6,649	58,394	10,516	68,910	20.0%	38,142	4,247	6,085	3,289	51,763	5,671	57,434
Compass Adj (***)	2,154	718	359		3,231	359	3,590	-44.4%	4,308	359	718	359	5,744	718	6,462	28.6%	3,231	359	359	359	4,308	718	5,026
Standby/Sail Delay (***)	238,946	46,059	25,244	17,307	327,556	18,650	346,206	1.8%	169,130	18,358	24,934	61,376	273,798	66,308	340,106	0.7%	205,442	38,594	38,104	35,620	317,760	20,020	337,780
Slow Down (***)	108,248	42,470	3,562	8,220	162,500	2,466	164,966	118.9%	37,008	5,206	3,562	21,098	66,874	8,494	75,368	25.6%	44,936	1,918	4,932	4,110	55,896	4,110	60,006
Salmon Bay (***)		210			210	422	632	-77.0%	2,743				2,743		2,743	44.4%	1,477	211			1,688	211	1,899
Lk Union/Washington (***)		164			164		164																
Sea Trials (***)	177,112	1,690		2,028	180,830	7,267	188,097	#####	10,478	2,028	1,014	2,535	16,055	1,014	17,069	-86.2%	121,342	1,352			122,694	1,014	123,708
Delayed Arr & Dock Delay (***)	78,310	18,650	10,960	13,700	121,620	9,042	130,662	157.0%	23,724	4,932	6,302	6,576	41,534	9,316	50,850	79.5%	15,396	164	4,384	1,644	21,588	6,740	28,328
Pilot Boat (***)	958,044	145,812	139,548	151,032	1,394,436	149,988	1,544,424	115.6%	145,750	143,028	127,020	154,512	570,310	146,160	716,470	190.2%	148,421	24,380	23,744	25,016	221,561	25,334	246,895
Total-Source Section	17,341,801	2,532,310	2,349,361	2,510,533	24,734,005	2,438,151	27,172,156	7.4%	16,229,429	2,281,401	2,097,469	2,449,198	23,057,497	2,242,752	25,300,249	-6.7%	\$ 17,077,934	2,653,337	2,344,464	2,494,864	24,570,599	2,549,436	27,120,035
-----Revenue-----																							
Mileage (*)	4,924,128	756,618	697,360	772,326	7,150,432	739,459	7,889,891	-2.1%	5,178,350	715,732	648,682	767,424	7,310,188	745,933	8,056,121	-9.2%	5,482,358	880,755	787,566	858,566	8,009,245	866,154	8,875,399
Trans (**)	576,704	88,464	79,737	90,643	835,548	87,956	923,504	6.2%	544,679	78,814	87,628	84,102	780,223	89,666	869,889	-9.3%	600,992	98,762	82,889	90,895	873,538	85,345	958,883
Special (***)	11,840,968	1,687,228	1,572,264	1,647,564	16,748,024	1,610,736	18,358,760	12.1%	10,506,400	1,486,856	1,376,160	1,597,672	14,967,087	1,407,153	16,374,240	-5.3%	10,994,584	1,673,820	1,474,009	1,545,403	15,687,816	1,597,937	17,285,753
Total -Revenue Section	17,341,801	2,532,310	2,349,361	2,510,533	24,734,005	2,438,151	27,172,156	7.4%	16,229,429	2,281,401	2,097,470	2,449,198	23,057,497	2,242,752	25,300,249	-6.7%	17,077,934	2,653,337	2,344,464	2,494,864	24,570,599	2,549,436	27,120,035
Other Stats																							
Pilot Boat Charges	958,044	145,812	139,548	151,032	1,394,436	149,988	1,544,424	115.6%	145,750	143,028	127,020	154,512	570,310	\$ 146,160.00	\$ 716,470.00	190.2%	\$ 148,421	24,380	23,744	25,016	221,561	\$ 25,334.00	\$ 246,895.00
Pilot Boat Assignments	2754	419	401	434	4008	431	4,439	1.1%	2,750	411	365	444	3970	420	4390	-10.2%	3,029	460	448	472	4409	478	4887
Avg	348	348	348	348	348	348	348		53	348	348	348		\$ 348			\$ 49	53	53	53		\$ 53	
Tonnage Surcharge Revenue	9,657,946	1,329,440	1,296,111	1,345,308	13,628,806	1,322,435	14,951,240	5.8%	9,449,853	1,216,397	1,132,849	1,263,220	13,062,319	\$ 1,074,585.00	\$ 14,136,903.62	-7.9%	\$ 9,729,588	1,478,353	1,311,311	1,391,531	13,910,782	\$ 1,444,248.00	\$ 15,355,030.48
Tonnage Surcharge Charge	3,808	589	538	591	5,526	573	6,099	1.5%	3,724	566	501	622	5,413	598	6,011	-6.6%	3,994	631	572	617	5,814	621	6,435
Avg Tonnage Surcharge/Move	2,536	2,257	2,409	2,276	2,466	2,308	2,451	4.2%	2,538	2,149	2,261	2,031	2,413	1,797	2,352	-1.4%	\$ 2,436	2,343	2,293	2,255	2,393	\$ 2,326	\$ 2,386