Local Savings

	2011 Jan	2011 Feb	2011 Mar	2011 Apr	2011 May	2011 Jun	2011 Jul	2011 Aug	2011 Sep	2011 Oct	2011 Nov	2011 Dec	Total 2011
kWh Savings-Forecasted	7,123,536	7,123,536	7,123,536	7,123,536	7,123,536	7,123,536	7,123,536	7,123,536	7,123,536	7,123,536	7,123,536	7,123,536	85,482,428
kWh Savings-Actual	8,348,414	5,071,285	3,846,944	5,880,915	6,010,589	5,812,546	7,880,447	21,364,994	19,218,110				83,434,244
Variance (%)	17.19%	-28.81%	-46.00%	-17.44%	-15.62%	-18.40%	10.63%	199.92%	169.78%	-100.00%	-100.00%	-100.00%	-2.40%
Therm Savings-Forecasted	165,449	165,449	165,449	165,449	165,449	165,449	165,449	165,449	165,449	165,449	165,449	165,449	1,985,384
Therm Savings-Actual	204,928	102,760	182,510	101,392	169,850	98,549	120,623	94,948	85,074				1,160,634
Variance (%)	23.86%	-37.89%	10.31%	-38.72%	2.66%	-40.44%	-27.09%	-42.61%	-48.58%	-100.00%	-100.00%	-100.00%	-41.54%

Progress toward various targets:

	local prg	regional prg	total		ytd local savings		Pct ach'd as compared with local targets
2011 IRP electric target	68,269,598	25,404,000	93,673,598	kWh	83,434,244	kWh	122%
2011 business plan electric target	74,970,428	10,512,000	85,482,428	kWh	83,434,244	kWh	111%
2011 IRP natural gas target	2,336,541	-	2,336,541	therms	1,160,634	therms	50%
2011 business plan natural gas target	1,985,384	-	1,985,384	therms	1,160,634	therms	58%
2011 IRP electric target (WA)	42,208,498	15,706,328	57,914,826	kWh	62,104,186	kWh	147%
2011 b-plan electric target (WA)	52,793,234	7,358,400	60,151,634	kWh	62,104,186	kWh	118%
2011 IRP natural gas target (WA)	1,639,406	-	1,639,406	therms	881,516	therms	54%
2011 b-plan natural gas target (WA)	1,399,076	-	1,399,076	therms	881,516	therms	63%
2011 IRP electric target (ID)	26,061,100	9,697,672	35,758,772	kWh	21,330,058	kWh	82%
2011 b-plan electric target (ID)	22,177,194	3,153,600	25,330,794	kWh	21,330,058	kWh	96%
2011 IRP natural gas target (ID	697,135	-	697,135	therms	279,118	therms	40%
2011 b-plan natural gas target (ID)	586,308	-	586,308	therms	279,118	therms	48%
2011 I-937 electric target (WA) 6th Plan			65,990,300	kWh	60,319,522	kWh	91%
E to G Conversions			1,310,520	kWh	1,784,664	kWh	136%
2011 I-937 electric target (WA)			67,300,820	kWh	62,104,186	kWh	92%

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	Projected and Actual kWh		2011 Jan	2011 Feb	2011 Mar	2011 Apr	2011 May	2011 Jun	2011 Jul	2011 Aug	2011 Sep	2011 Oct	2011 Nov	2011 Dec	Total 2011
[a]	Tariff Rider Balance	$	(823,051)	$ (815,608)	$ (1,754,369)	$ (2,203,799)	$ (2,518,318)	$ (3,480,255)	$ (3,160,978)	$ (3,535,246)	$ (3,246,779)	$ (1,951,780)	$ (1,951,780)	$ (1,951,780)	
	Forecasted tariff rider collections		1,738,493	1,558,223	1,460,105	1,235,297	1,265,115	1,281,952	1,398,099	1,441,662	1,342,412	1,373,773	1,448,814	1,627,888	17,171,831
[b]	Actual tariff rider collections		1,668,793	1,560,912	1,479,583	1,388,054	1,590,083	1,302,437	1,251,617	1,351,500	1,411,348	-	-	-	13,004,328
	Favorable (Unfavorble) Variance		(69,700)	2,690	19,478	152,757	324,968	20,485	(146,482)	(90,161)	68,936	(1,373,773)	(1,448,814)	(1,627,888)	(4,167,503)
	Budgeted expenditures		1,256,557	1,256,557	1,256,557	1,256,557	1,256,557	1,256,557	1,256,557	1,256,557	1,256,557	1,256,557	1,256,557	1,256,557	15,078,680
[c]	Actual expenditures		1,676,237	622,151	1,030,153	1,073,536	628,146	1,621,714	877,349	1,639,967	2,706,347	-	-	-	11,875,599
	Favorable (Unfavorable) Variance		(419,680)	634,406	226,404	183,021	628,411	(365,157)	379,208	(383,410)	(1,449,791)	1,256,557	1,256,557	1,256,557	3,203,081
[d]	Favorable (Unfavorable) Net monthly activity ([b]-[c])		(7,443)	938,762	449,430	314,518	961,937	(319,277)	374,268	(288,466)	(1,295,000)	-	-	-	1,128,729
	Tariff Rider Ending Balance ([a]-[d])		(815,608)	(1,754,369)	(2,203,799)	(2,518,318)	(3,480,255)	(3,160,978)	(3,535,246)	(3,246,779)	(1,951,780)	(1,951,780)	(1,951,780)	(1,951,780)	
	Projected Tariff Rider Balance											$ (2,068,996)	$ (2,144,037)	(2,515,368)	

Variance Explanations:

Jan - Revenue was lower than budgeted.
Feb - Expenses were significantly lower than budgeted.
Mar - Expenses were lower than budgeted.
Apr - Revenue higher and expenses were lower than budgeted, heating degree days 29% higher than 30 year average.
May - Revenue higher (including $45k interest and $200k low income home energy audits) and expenses were lower than budgeted, heating degree days 25% higher than 30 year average.
Jun - Revenue higher (including $20k interest) and expenses were higher than budgeted, heating degree days 33% higher than 30 year average.
Jul - Revenue lower and expenses were significantly lower than budgeted.
Aug - Revenue lower and implementation expenses were higher than budgeted.
Sep - Revenue slighly higher but implementation expenses were significantly higher (including CFL mailing costs) than budgeted.

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		2011	2011	2011	2011	2012	2012	2012	2012	2012	2012	2012	2012	2012	2012
	Projected and Actual kWh	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct
[a]	Tariff Rider Balance	$ (823,051)	(2,203,799)	(3,160,978)	(1,951,780)	(2,515,368)	(2,515,368)	(2,515,368)	(2,515,368)	(2,515,368)	(2,515,368)	(2,515,368)	(2,515,368)	(2,515,368)	(2,515,368)
	Forecasted tariff rider collections	4,756,821	3,782,363	4,182,172	4,450,475	0	0	0	0	0	0	0	0	0	0
[b]	Actual tariff rider collections	4,709,289	4,280,573	4,014,465	-										
	Favorable (Unfavorble) Variance	(47,532)	498,210	(167,707)	(4,450,475)										
	Budgeted expenditures	3,769,670	3,769,670	3,769,670	3,769,670	0	0	0	0	0	0	0	0	0	0
[c]	Actual expenditures	3,328,541	3,323,395	5,223,663	-										
	Favorable (Unfavorable) Variance	441,129	446,275	(1,453,993)	3,769,670										
[d]	Favorable (Unfavorable) Net monthly activity ([b]-[c])	1,380,749	957,179	(1,209,198)	-										
	Tariff Rider Ending Balance ([a]-[d])	(2,203,799)	(3,160,978)	(1,951,780)	(1,951,780)										
	Projected Tariff Rider Balance					(2,515,368)	(2,515,368)	(2,515,368)	(2,515,368)	(2,515,368)	(2,515,368)	(2,515,368)	(2,515,368)	(2,515,368)	(2,515,368)

Variance Explanations:

Jan - Revenue was lower than budgeted.
Feb - Expenses were significantly lower th
Mar - Expenses were lower than budgetec
Apr - Revenue higher and expenses were l
May - Revenue higher (including $45k inte
Jun - Revenue higher (including $20k inter
Jul - Revenue lower and expenses were si
Aug - Revenue lower and implementation
Sep - Revenue slighly higher but implemer

[a]/[b]/[c]/[d]	Washington Electric Schedule 91		
	Projected and Actual kWh	2012	2012
		Nov	Dec
[a]	Tariff Rider Balance	(2,515,368)	(2,515,368)
	Forecasted tariff rider collections	0	0
[b]	Actual tariff rider collections		
	Favorable (Unfavorble) Variance		
	Budgeted expenditures	0	0
[c]	Actual expenditures		
	Favorable (Unfavorable) Variance		
[d]	Favorable (Unfavorable) Net monthly activity ([b]-[c])		
	Tariff Rider Ending Balance ([a]-[d])		
	Projected Tariff Rider Balance	(2,515,368)	(2,515,368)

Variance Explanations:

Jan - Revenue was lower than budgeted.
Feb - Expenses were significantly lower th
Mar - Expenses were lower than budgetec
Apr - Revenue higher and expenses were l
May - Revenue higher (including $45k inte
Jun - Revenue higher (including $20k inter
Jul - Revenue lower and expenses were si
Aug - Revenue lower and implementation
Sep - Revenue slighly higher but implemer

Washington Electric Schedule 91

DSM Functional Categories	2011 Jan	2011 Feb	2011 Mar	2011 Apr	2011 May	2011 Jun	2011 Jul	2011 Aug	2011 Sep	2011 Oct	2011 Nov	2011 Dec	Total 2011
DSM Budget-Direct Customer Incentives:													
Non-residential	$ 480,473	480,473	480,473	480,473	480,473	480,473	480,473	480,473	480,473	480,473	480,473	480,473	5,765,679
Residential	143,210	143,210	143,210	143,210	143,210	143,210	143,210	143,210	143,210	143,210	143,210	143,210	1,718,521
Low Income	84,597	84,597	84,597	84,597	84,597	84,597	84,597	84,597	84,597	84,597	84,597	84,597	1,015,169
Total Budget-Direct Customer Incentives	$ 708,281	$ 708,281	$ 708,281	$ 708,281	$ 708,281	$ 708,281	$ 708,281	$ 708,281	$ 708,281	$ 708,281	$ 708,281	$ 708,281	$ 8,499,369
DSM Budget-Non-Incentive Funding:													
Non-residential	$ 59,718	59,718	59,718	59,718	59,718	59,718	59,718	59,718	59,718	59,718	59,718	59,718	716,614
Residential	20,563	20,563	20,563	20,563	20,563	20,563	20,563	20,563	20,563	20,563	20,563	20,563	246,755
Low Income	12,690	12,690	12,690	12,690	12,690	12,690	12,690	12,690	12,690	12,690	12,690	12,690	152,275
Regional	126,000	126,000	126,000	126,000	126,000	126,000	126,000	126,000	126,000	126,000	126,000	126,000	1,512,000
EMV	90,953	90,953	90,953	90,953	90,953	90,953	90,953	90,953	90,953	90,953	90,953	90,953	1,091,440
Common	238,352	238,352	238,352	238,352	238,352	238,352	238,352	238,352	238,352	238,352	238,352	238,352	2,860,227
Total Budget-Non-incentive Funding	$ 548,276	$ 548,276	$ 548,276	$ 548,276	$ 548,276	$ 548,276	$ 548,276	$ 548,276	$ 548,276	$ 548,276	$ 548,276	$ 548,276	$ 6,579,311
2011 Aggregate DSM Budget	**$ 1,256,557**	**$ 1,256,557**	**$ 1,256,557**	**$ 1,256,557**	**$ 1,256,557**	**$ 1,256,557**	**$ 1,256,557**	**$ 1,256,557**	**$ 1,256,557**	**$ 1,256,557**	**$ 1,256,557**	**$ 1,256,557**	**$ 15,078,680**
DSM Actual-Direct Customer Incentives:													
Non-residential	1,211,535	260,965	441,832	371,891	219,789	1,057,050	43,303	434,542	522,090				4,562,998
Residential	224,081	182,306	130,649	123,131	126,398	123,270	101,227	35,688	574,347				1,621,097
Low Income	-	-	157,966		95,835	120,199	22,810	89,428	61,230				547,467
Total Actual-Direct Customer Incentives	$ 1,435,616	$ 443,271	$ 730,447	$ 495,022	$ 442,022	$ 1,300,519	$ 167,340	$ 559,657	$ 1,157,667	$ -	$ -	$ -	$ 6,731,562
DSM Actual-Non-Incentive Funding:													
Non-residential	107,529	18,549	31,912	49,528	14,804	41,659	23,975	24,567	83,761				396,284
Residential	9,469	9,323	96,582	33,405	54,246	64,465	318,630	932,431	1,157,741				2,676,292
Low Income	2,871	708	4,590	2,371	2,027	2,701	1,455	383	2,586				19,693
Demand Response													-
Distributed Gen													-
Regional	2,009	2,492	2,413	308,408			225,033	11	62,642				603,008
EMV	33,411	40,594	49,517	47,140	10,750	100,747	45,093	14,119	132,355				473,724
Common	85,332	107,214	114,691	137,661	104,297	111,624	95,823	108,798	109,595				975,036
DSM Actual-Non-Incentive Funding	$ 240,621	$ 178,880	$ 299,706	$ 578,513	$ 186,124	$ 321,195	$ 710,009	$ 1,080,309	$ 1,548,680	$ -	$ -	$ -	$ 5,144,037
2011 Aggregate DSM Actual	**$ 1,676,237**	**$ 622,151**	**$ 1,030,153**	**$ 1,073,536**	**$ 628,146**	**$ 1,621,714**	**$ 877,349**	**$ 1,639,967**	**$ 2,706,347**	**$ -**	**$ -**	**$ -**	**$ 11,875,599**
Budget-Actual Variance													
Direct Customer Incentives:													
Non-residential	(731,062)	219,508	38,641	108,582	260,684	(576,577)	437,170	45,931	(41,617)	480,473	480,473	480,473	1,202,681
Residential	(80,871)	(39,096)	12,561	20,079	16,812	19,940	41,983	107,523	(431,137)	143,210	143,210	143,210	97,424

Low Income	84,597	84,597	(73,368)	84,597	(11,237)	(35,601)	61,787	(4,831)	23,367	84,597	84,597	84,597	467,702
Total Variance	$ (727,335)	$ 265,010	$ (22,166)	$ 213,258	$ 266,259	$ (592,238)	$ 540,941	$ 148,623	$ (449,387)	$ 708,281	$ 708,281	$ 708,281	$ 1,767,807
Non-Incentive Funding:													
Non-residential	(47,812)	41,169	27,805	10,190	44,914	18,059	35,743	35,151	(24,043)	59,718	59,718	59,718	320,330
Residential	11,094	11,240	(76,019)	(12,843)	(33,683)	(43,902)	(298,067)	(911,868)	(1,137,178)	20,563	20,563	20,563	(2,429,537)
Low Income	9,818	11,981	8,099	10,318	10,663	9,989	11,234	12,306	10,104	12,690	12,690	12,690	132,582
Regional	123,991	123,508	123,587	(182,408)	126,000	126,000	(99,033)	125,989	63,358	126,000	126,000	126,000	908,992
EMV	57,543	50,359	41,437	43,814	80,203	(9,793)	45,861	76,834	(41,402)	90,953	90,953	90,953	617,716
Common	153,020	131,138	123,661	100,691	134,055	126,728	142,530	129,554	128,757	238,352	238,352	238,352	1,885,191
Total Variance	$ 307,655	$ 369,396	$ 248,570	$ (30,237)	$ 362,152	$ 227,081	$ (161,733)	$ (532,033)	$ (1,000,404)	$ 548,276	$ 548,276	$ 548,276	$ 1,435,274
Total Variance	**$ (419,680)**	**$ 634,406**	**$ 226,404**	**$ 183,021**	**$ 628,411**	**$ (365,157)**	**$ 379,208**	**$ (383,410)**	**$ (1,449,791)**	**$ 1,256,557**	**$ 1,256,557**	**$ 1,256,557**	**$ 3,203,081**

Notes:

1) DSM expenditures are budgeted on a annual basis and spread monthly on an equal basis. This timing difference between budget vs actual could attribute to some variances

Variance explanations:

Jan - $420k unfavorable variance due to processing more rebates

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		2011 Jan	2011 Feb	2011 Mar	2011 Apr	2011 May	2011 Jun	2011 Jul	2011 Aug	2011 Sep	2011 Oct	2011 Nov	2011 Dec	Total 2011	2011 1st Qtr
[a]	Tariff Rider Balance	2,970,264	2,209,769	1,398,928	657,837	50,791	(582,697)	(510,937)	(390,834)	(254,359)	84,500	84,500	84,500		$ 2,970,264
	Forecasted tariff rider collections	1,328,447	1,042,954	871,021	588,677	342,470	236,811	190,498	186,761	245,863	561,932	943,019	1,325,008	7,863,460	3,242,421
[b]	Actual tariff rider collections	1,387,196	1,234,998	1,203,588	884,515	932,683	412,635	217,580	126,726	116,330	-	-	-	6,516,251	3,825,782
	Favorable (Unfavorble) Variance	58,749	192,044	332,567	295,838	590,213	175,825	27,081	(60,034)	(129,533)	(561,932)	(943,019)	(1,325,008)	(1,347,209)	583,360
	Budgeted expenditures	436,350	436,350	436,350	436,350	436,350	436,350	436,350	436,350	436,350	436,350	436,350	436,350	5,236,202	1,309,051
[c]	Actual expenditures	626,701	424,157	462,496	277,469	299,195	484,395	337,682	263,202	455,189	-	-	-	3,630,487	1,513,355
	Favorable (Unfavorable) Variance	(190,351)	12,193	(26,146)	158,882	137,155	(48,045)	98,668	173,149	(18,839)	436,350	436,350	436,350	1,605,715	(204,304)
[d]	Favorable (Unfavorable) Net monthly activity ([b]-[c])	760,495	810,841	741,091	607,046	633,488	(71,760)	(120,103)	(136,475)	(338,859)	-	-	-	2,885,764	2,312,427
	Tariff Rider Ending Balance ([a]-[d])	2,209,769	1,398,928	657,837	50,791	(582,697)	(510,937)	(390,834)	(254,359)	84,500	84,500	84,500	84,500		657,837
	Projected Tariff Rider Balance										(41,082)	(422,169)	(1,310,826)		

Variance Explanations:

Jan - Expenses were higher than budgeted.
Feb - Revenue was higher than budgeted, Heating Degree Days 11% above 30 average.
Mar - Revenue was higher than budgeted, Heating Degree Days 3% above 30 average.
Apr - Revenue was higher and expenses lower than budgeted, Heating Degree Days 29% above 30 year average.
May - Revenue was higher (including $200k for low income home energy audits) and expenses lower than budgeted, Heating Degree Days 29% above 30 year average.
Jun - Revenue was higher and expenses lower than budgeted, Heating Degree Days 33% above 30 year average.
Jul - Revenue was slightly higher and expenses were significantly lower than budgeted.
Aug - Revenue was lower and expenses were significantly lower than budgeted.
Sep - Revenue was lower and implementation expenses were higher than budgeted.

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		2011 2nd Qtr	2011 3rd Qtr	2011 4th Qtr
[a]	Tariff Rider Balance	657,837	(510,937)	84,500
	Forecasted tariff rider collections	1,167,957	623,123	2,829,959
[b]	Actual tariff rider collections	2,229,833	460,636	-
	Favorable (Unfavorble) Variance	1,061,876	(162,486)	(2,829,959)
	Budgeted expenditures	1,309,051	1,309,051	1,309,051
[c]	Actual expenditures	1,061,059	1,056,073	-
	Favorable (Unfavorable) Variance	247,991	252,977	1,309,051
[d]	Favorable (Unfavorable) Net monthly activity ([b]-[c])	1,168,774	(595,437)	-
	Tariff Rider Ending Balance ([a]-[d])	(510,937)	84,500	84,500
	Projected Tariff Rider Balance			

		2012 Jan	2012 Feb	2012 Mar	2012 Apr	2012 May	2012 Jun	2012 Jul	2012 Aug	2012 Sep	2012 Oct	2012 Nov	2012 Dec
[a]	Tariff Rider Balance	(1,310,826)	(1,310,826)	(1,310,826)	(1,310,826)	(1,310,826)	(1,310,826)	(1,310,826)	(1,310,826)	(1,310,826)	(1,310,826)	(1,310,826)	(1,310,826)
	Forecasted tariff rider collections	0	0	0	0	0	0	0	0	0	0	0	0
[b]	Actual tariff rider collections												
	Favorable (Unfavorble) Variance												
	Budgeted expenditures	0	0	0	0	0	0	0	0	0	0	0	0
[c]	Actual expenditures												
	Favorable (Unfavorable) Variance												
[d]	Favorable (Unfavorable) Net monthly activity ([b]-[c])												
	Tariff Rider Ending Balance ([a]-[d])												
	Projected Tariff Rider Balance	(1,310,826)	(1,310,826)	(1,310,826)	(1,310,826)	(1,310,826)	(1,310,826)	(1,310,826)	(1,310,826)	(1,310,826)	(1,310,826)	(1,310,826)	(1,310,826)

Variance Explanations:

Jan - Expenses were higher than budgetec
Feb - Revenue was higher than budgeted,
Mar - Revenue was higher than budgeted,
Apr - Revenue was higher and expenses lc
May - Revenue was higher (including $20(
Jun - Revenue was higher and expenses lo
Jul - Revenue was slightly higher and expe
Aug - Revenue was lower and expenses w
Sep - Revenue was lower and implementa

Washington Natural Gas Schedule 191

	DSM Functional Categories	2011 Jan	2011 Feb	2011 Mar	2011 Apr	2011 May	2011 Jun	2011 Jul	2011 Aug	2011 Sep	2011 Oct	2011 Nov	2011 Dec	Total 2011
	DSM Budget-Direct Customer Incentives:													
	Non-residential	$ 157,036	157,036	157,036	157,036	157,036	157,036	157,036	157,036	157,036	157,036	157,036	157,036	1,884,435
	Residential	147,645	147,645	147,645	147,645	147,645	147,645	147,645	147,645	147,645	147,645	147,645	147,645	1,771,742
	Low Income	60,336	60,336	60,336	60,336	60,336	60,336	60,336	60,336	60,336	60,336	60,336	60,336	724,032
[a]	**Total Budget-Direct Customer Incentives**	$ 365,017	$ 365,017	$ 365,017	$ 365,017	$ 365,017	$ 365,017	$ 365,017	$ 365,017	$ 365,017	$ 365,017	$ 365,017	$ 365,017	$ 4,380,209
	DSM Budget-Non-Incentive Funding:													
	Non-residential	$ 10,196	10,196	10,196	10,196	10,196	10,196	10,196	10,196	10,196	10,196	10,196	10,196	122,354
	Residential	1,720	1,720	1,720	1,720	1,720	1,720	1,720	1,720	1,720	1,720	1,720	1,720	20,637
	Low Income	9,050	9,050	9,050	9,050	9,050	9,050	9,050	9,050	9,050	9,050	9,050	9,050	108,605
	Regional	-	-	-	-	-	-	-	-	-	-	-	-	-
	EMV	22,738	22,738	22,738	22,738	22,738	22,738	22,738	22,738	22,738	22,738	22,738	22,738	272,860
	Common	41,058	41,058	41,058	41,058	41,058	41,058	41,058	41,058	41,058	41,058	41,058	41,058	492,693
[b]	**Total Budget-Non-Incentive Funding**	$ 84,762	$ 84,762	$ 84,762	$ 84,762	$ 84,762	$ 84,762	$ 84,762	$ 84,762	$ 84,762	$ 84,762	$ 84,762	$ 84,762	$ 1,017,149
[a]+[b]	**2011 Aggregate DSM Budget**	**$ 449,780**	**$ 449,780**	**$ 449,780**	**$ 449,780**	**$ 449,780**	**$ 449,780**	**$ 449,780**	**$ 449,780**	**$ 449,780**	**$ 449,780**	**$ 449,780**	**$ 449,780**	**$ 5,397,358**
	DSM Actual-Direct Customer Incentives:													
	Non-residential	$ 184,727	107,235	161,385	38,931	32,951	169,357	82,139	37,635	95,236				909,595
	Residential	367,498	243,859	158,793	121,715	151,227	158,030	125,380	90,598	117,305				1,534,405
	Low Income	-	-	39,754		22,085	43,031	4,796	54,044	34,663				198,373
[c]	**Total Actual-Direct Customer Incentives**	$ 552,225	$ 351,093	$ 359,932	$ 160,645	$ 206,263	$ 370,418	$ 212,315	$ 182,276	$ 247,205	$ -	$ -	$ -	$ 2,642,373
	DSM Actual-Non-Incentive Funding:													
	Non-residential	$ 6,560	8,635	7,968	7,705	6,434	5,481	5,718	7,269	6,090				61,860
	Residential	3,148	4,827	21,158	14,606	21,022	10,777	16,124	16,748	23,079				131,489
	Low Income	1,201	43	595	4,684	1,966	2,041	860	245	2,405				14,040
	Regional	-	-											-
	EMV	18,951	8,094	12,923	18,720	2,977	44,016	57,764	4,055	118,309				285,808
	Common	44,617	51,465	59,920	71,109	60,534	51,662	44,902	52,609	58,101				494,918
[d]	**DSM Actual-Non-Incentive Funding**	$ 74,477	$ 73,064	$ 102,564	$ 116,823	$ 92,932	$ 113,977	$ 125,367	$ 80,926	$ 207,984	$ -	$ -	$ -	$ 988,115
[c]+[d]	**2011 Aggregate DSM Actual**	**$ 626,701**	**$ 424,157**	**$ 462,496**	**$ 277,469**	**$ 299,195**	**$ 484,395**	**$ 337,682**	**$ 263,202**	**$ 455,189**	**$ -**	**$ -**	**$ -**	**$ 3,630,487**
	Budget-Actual Variance													
	Direct Customer Incentives:													
	Non-residential	$ (27,691)	$ 49,802	$ (4,349)	$ 118,106	$ 124,085	$ (12,320)	$ 74,897	$ 119,402	$ 61,800	$ 157,036	$ 157,036	$ 157,036	974,840
	Residential	$ (219,853)	$ (96,214)	$ (11,148)	$ 25,930	$ (3,582)	$ (10,385)	$ 22,265	$ 57,048	$ 30,340	$ 147,645	$ 147,645	$ 147,645	237,337
	Low Income	$ 60,336	$ 60,336	$ 20,582	$ 60,336	$ 38,251	$ 17,305	$ 55,540	$ 6,292	$ 25,673	$ 60,336	$ 60,336	$ 60,336	525,659
[a]-[c]	**Total Variance**	$ (187,207)	$ 13,924	$ 5,085	$ 204,372	$ 158,754	$ (5,401)	$ 152,702	$ 182,741	$ 117,813	$ 365,017	$ 365,017	$ 365,017	$ 1,737,836

	Non-Incentive Funding:												
	Non-residential	$ 3,636	$ 1,561	$ 2,228	$ 2,491	$ 3,762	$ 4,715	$ 4,478	$ 2,927	$ 4,107	$ 10,196	$ 10,196	$ 10,196	60,494
	Residential	$ (1,428)	$ (3,107)	$ (19,439)	$ (12,886)	$ (19,302)	$ (9,057)	$ (14,405)	$ (15,028)	$ (21,359)	$ 1,720	$ 1,720	$ 1,720	(110,852)
	Low Income	$ 7,850	$ 9,007	$ 8,456	$ 4,366	$ 7,084	$ 7,010	$ 8,191	$ 8,806	$ 6,646	$ 9,050	$ 9,050	$ 9,050	94,565
	Regional	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	-
	EMV	$ 3,787	$ 14,645	$ 9,815	$ 4,019	$ 19,762	$ (21,277)	$ (35,025)	$ 18,683	$ (95,571)	$ 22,738	$ 22,738	$ 22,738	(12,948)
	Common	$ (3,559)	$ (10,407)	$ (18,862)	$ (30,051)	$ (19,476)	$ (10,605)	$ (3,844)	$ (11,551)	$ (17,044)	$ 41,058	$ 41,058	$ 41,058	(2,225)
[b]-[d]	**Total Variance**	$ 10,286	$ 11,698	$ (17,802)	$ (32,061)	$ (8,170)	$ (29,214)	$ (40,605)	$ 3,837	$ (123,222)	$ 84,762	$ 84,762	$ 84,762	$ 29,034
	Total Variance	**$ (176,921)**	**$ 25,622**	**$ (12,717)**	**$ 172,311**	**$ 150,584**	**$ (34,615)**	**$ 112,097**	**$ 186,578**	**$ (5,409)**	**$ 449,780**	**$ 449,780**	**$ 449,780**	**$ 1,766,871**

Notes:

1) DSM expenditures are budgeted on a annual basis and spread monthly on an equal basis. This timing difference between budget vs actual could attribute to some variances

Variance explanations:

Jan - $177k unfavorable variance due to processing more rebates
Feb - $26k favorable variance due to implementation costs
Mar - $13k unfavorable variance due to more implementation costs than budgeted
Apr - $172k favorable variance due to significantly less rebates than budgeted
May - $151k favorable variance due to significantly less rebates than budgeted
Jun - $35k unfavorable variance due to more implementation costs than budgeted
Jul - $112k favorable variance due to less rebates than budgeted
Aug - $187k favorable variance due to less rebates than budgeted
Sep - $5k unfavorable variance due to implementation costs higher than budgeted

Idaho Electric Schedule 91

		2011 Jan	2011 Feb	2011 Mar	2011 Apr	2011 May	2011 Jun	2011 Jul	2011 Aug	2011 Sep	2011 Oct	2011 Nov	2011 Dec	Total 2011
[a]	Tariff Rider Balance	466,308	141,316	(292,946)	(697,085)	(723,240)	(1,100,740)	(1,056,645)	(1,125,416)	(1,056,351)	(409,810)	(409,810)	(409,810)	
	Forecasted tariff rider collections	762,518	674,516	666,482	579,081	572,813	574,689	610,753	612,737	571,980	622,702	672,378	738,830	7,659,479
[b]	Actual tariff rider collections	766,353	702,367	747,544	637,969	608,821	554,418	567,444	596,613	617,244	-	-	-	5,798,774
	Favorable (Unfavorble) Variance	3,836	27,852	81,062	58,887	36,008	(20,272)	(43,308)	(16,124)	45,264	(622,702)	(672,378)	(738,830)	(1,860,705)
	Budgeted expenditures	464,565	464,565	464,565	464,565	464,565	464,565	464,565	464,565	464,565	464,565	464,565	464,565	5,574,777
[c]	Actual expenditures	441,361	268,105	343,406	611,813	231,321	598,513	498,673	665,678	1,263,784	-	-	-	4,922,656
	Favorable (Unfavorable) Variance	23,204	196,459	121,159	(147,249)	233,244	(133,949)	(34,109)	(201,113)	(799,220)	464,565	464,565	464,565	652,121
[d]	Favorable (Unfavorable) Net monthly activity ([b]-[c])	324,992	434,262	404,138	26,155	377,501	(44,096)	68,771	(69,065)	(646,540)	-	-	-	876,118
	Tariff Rider Ending Balance ([a]-[d])	141,316	(292,946)	(697,085)	(723,240)	(1,100,740)	(1,056,645)	(1,125,416)	(1,056,351)	(409,810)	(409,810)	(409,810)	(409,810)	
	Projected Tariff Rider Balance										(567,948)	(617,624)	(891,889)	

Variance Explanations:

Jan - Revenue was higher and expenses were lower than budgeted.

Feb - Revenue was higher and expenses were lower than budgeted.

Mar - Expenses were lower than budgeted. Revenue higher due to collection of revenue higher and corrections for conversion factors in Oct-Dec '10 and a rate correction in Jan

Apr - Revenue was slightly higher and expenses were higher than budgeted.

May - Revenue was higher (including $5k interest accumulated since Oct 2010) and expenses were higher than budgeted.

Jun - Revenue was lower (including $6k interest) and expenses were higher than budgeted.

Jul - Revenue was lower (including $7k interest) and expenses were lower than budgeted.

Aug - Revenue was lower (including $8k interest) and implementation expenses were higher than budgeted.

Sep - Revenue was higher (including $8k interest) but implementation expenses were significantly higher (including CFL mailing costs) than budgeted.

Idaho Electric Schedule 91

		2011	2011	2011	2011	2012	2012	2012	2012	2012	2012	2012	2012
		1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug
[a]	Tariff Rider Balance	$ 466,308	(697,085)	(1,056,645)	(409,810)	(891,889)	(891,889)	(891,889)	(891,889)	(891,889)	(891,889)	(891,889)	(891,889)
	Forecasted tariff rider collections	2,103,515	1,726,584	1,795,470	2,033,911	0	0	0	0	0	0	0	0
[b]	Actual tariff rider collections	2,216,264	1,801,208	1,781,302	-								
	Favorable (Unfavorble) Variance	112,750	74,624	(14,168)	(2,033,911)								
	Budgeted expenditures	1,393,694	1,393,694	1,393,694	1,393,694	0	0	0	0	0	0	0	0
[c]	Actual expenditures	1,052,872	1,441,648	2,428,136	-								
	Favorable (Unfavorable) Variance	340,822	(47,953)	(1,034,442)	1,393,694								
[d]	Favorable (Unfavorable) Net monthly activity ([b]-[c])	1,163,392	359,560	(646,835)	-								
	Tariff Rider Ending Balance ([a]-[d])	(697,085)	(1,056,645)	(409,810)	(409,810)								
	Projected Tariff Rider Balance					(891,889)	(891,889)	(891,889)	(891,889)	(891,889)	(891,889)	(891,889)	(891,889)

Variance Explanations:

Jan - Revenue was higher and expenses we

Feb - Revenue was higher and expenses w

Mar - Expenses were lower than budgeted

Apr - Revenue was slightly higher and expe

May - Revenue was higher (including $5k i

Jun - Revenue was lower (including $6k int

Jul - Revenue was lower (including $7k inte

Aug - Revenue was lower (including $8k in

Sep - Revenue was higher (including $8k in

Idaho Electric Schedule 91

		2012	2012	2012	2012
		Sep	Oct	Nov	Dec
[a]	Tariff Rider Balance	(891,889)	(891,889)	(891,889)	(891,889)
	Forecasted tariff rider collections	0	0	0	0
[b]	Actual tariff rider collections				
	Favorable (Unfavorble) Variance				
	Budgeted expenditures	0	0	0	0
[c]	Actual expenditures				
	Favorable (Unfavorable) Variance				
	Favorable (Unfavorable) Net monthly				
[d]	activity ([b]-[c])				
	Tariff Rider Ending Balance ([a]-[d])				
	Projected Tariff Rider Balance	(891,889)	(891,889)	(891,889)	(891,889)

Variance Explanations:

Jan - Revenue was higher and expenses we
Feb - Revenue was higher and expenses w
Mar - Expenses were lower than budgeted
Apr - Revenue was slightly higher and expe
May - Revenue was higher (including $5k i
Jun - Revenue was lower (including $6k int
Jul - Revenue was lower (including $7k inte
Aug - Revenue was lower (including $8k in
Sep - Revenue was higher (including $8k in

Idaho Electric Schedule 91

	DSM Functional Categories	2011 Jan	2011 Feb	2011 Mar	2011 Apr	2011 May	2011 Jun	2011 Jul	2011 Aug	2011 Sep	2011 Oct	2011 Nov	2011 Dec	Total 2011
	DSM Budget-Direct Customer Incentives:													
	Non-residential	$ 204,346	204,346	204,346	204,346	204,346	204,346	204,346	204,346	204,346	204,346	204,346	204,346	2,452,148
	Residential	61,376	61,376	61,376	61,376	61,376	61,376	61,376	61,376	61,376	61,376	61,376	61,376	736,509
	Low Income	29,609	29,609	29,609	29,609	29,609	29,609	29,609	29,609	29,609	29,609	29,609	29,609	355,309
[a]	**Total Budget-Direct Customer Incentives**	$ 295,331	$ 295,331	$ 295,331	$ 295,331	$ 295,331	$ 295,331	$ 295,331	$ 295,331	$ 295,331	$ 295,331	$ 295,331	$ 295,331	$ 3,543,966
	DSM Budget-Non-Incentive Funding:													
	Non-residential	$ 25,593	25,593	25,593	25,593	25,593	25,593	25,593	25,593	25,593	25,593	25,593	25,593	307,120
	Residential	8,054	8,054	8,054	8,054	8,054	8,054	8,054	8,054	8,054	8,054	8,054	8,054	96,652
	Low Income	4,441	4,441	4,441	4,441	4,441	4,441	4,441	4,441	4,441	4,441	4,441	4,441	53,296
	Regional	54,000	54,000	54,000	54,000	54,000	54,000	54,000	54,000	54,000	54,000	54,000	54,000	648,000
	EMV	19,863	19,863	19,863	19,863	19,863	19,863	19,863	19,863	19,863	19,863	19,863	19,863	238,360
	Common	78,103	78,103	78,103	78,103	78,103	78,103	78,103	78,103	78,103	78,103	78,103	78,103	937,234
[b]	**Total Budget-Non-incentive Funding**	$ 190,055	$ 190,055	$ 190,055	$ 190,055	$ 190,055	$ 190,055	$ 190,055	$ 190,055	$ 190,055	$ 190,055	$ 190,055	$ 190,055	$ 2,280,662
[a]+[b]	**2011 Aggregate DSM Budget**	**$ 485,386**	**$ 485,386**	**$ 485,386**	**$ 485,386**	**$ 485,386**	**$ 485,386**	**$ 485,386**	**$ 485,386**	**$ 485,386**	**$ 485,386**	**$ 485,386**	**$ 485,386**	**$ 5,824,628**
	DSM Actual-Direct Customer Incentives:													
	Non-residential	$ 193,522	70,614	105,035	153,965	93,173	144,093	62,619	75,650	180,162				1,078,833
	Residential	111,201	92,528	73,029	66,863	59,562	63,194	49,060	12,317	284,796				812,549
	Low Income	-			108,449		233,210	24,379	24,239	28,027				418,304
[c]	**Total Actual-Direct Customer Incentives**	$ 304,724	$ 163,142	$ 178,064	$ 329,277	$ 152,735	$ 440,497	$ 136,057	$ 112,206	$ 492,985	$ -	$ -	$ -	$ 2,309,686
	DSM Actual-Non-Incentive Funding:													
	Non-residential	$ 69,129	22,938	18,325	15,825	6,174	32,994	6,568	14,078	17,648				203,680
	Residential	3,698	3,551	44,084	13,736	12,755	28,439	163,278	484,581	599,334				1,353,456
	Low Income	783	89	3,773	1,098	3,244	1,403	3,395	41	2,621				16,447
	Regional	1,049	1,302	1,260	161,075			117,530	6	32,716				314,938
	EMV	17,455	21,179	40,160	23,594	5,616	43,449	29,246	7,374	67,011				255,084
	Common	44,523	55,904	57,739	67,208	50,798	51,731	42,599	47,392	51,469				469,364
[d]	**DSM Actual-Non-Incentive Funding**	$ 136,638	$ 104,963	$ 165,342	$ 282,536	$ 78,586	$ 158,016	$ 362,616	$ 553,473	$ 770,800	$ -	$ -	$ -	$ 2,612,969
[c]+[d]	**2011 Aggregate DSM Actual**	**$ 441,361**	**$ 268,105**	**$ 343,406**	**$ 611,813**	**$ 231,321**	**$ 598,513**	**$ 498,673**	**$ 665,678**	**$ 1,263,784**	**$ -**	**$ -**	**$ -**	**$ 4,922,656**
	Budget-Actual Variance													
	I-Direct Customer Incentives:													
	Non-residential	10,824	133,731	99,311	50,380	111,173	60,252	141,727	128,696	24,183	204,346	204,346	204,346	1,373,315
	Residential	(49,826)	(31,152)	(11,653)	(5,487)	1,814	(1,818)	12,316	49,058	(223,420)	61,376	61,376	61,376	(76,040)
	Low Income	29,609	29,609	29,609	(78,840)	29,609	(203,601)	5,230	5,371	1,582	29,609	29,609	29,609	(62,995)
[a]-[c]	**Total Variance**	$ (9,393)	$ 132,188	$ 117,267	$ (33,947)	$ 142,596	$ (145,167)	$ 159,273	$ 183,125	$ (197,654)	$ 295,331	$ 295,331	$ 295,331	$ 1,234,280

	Non-Incentive Funding:													
	Non-residential	(43,536)	2,655	7,268	9,768	19,420	(7,401)	19,025	11,516	7,946	25,593	25,593	25,593	103,440
	Residential	4,356	4,503	(36,029)	(5,681)	(4,700)	(20,385)	(155,223)	(476,527)	(591,280)	8,054	8,054	8,054	(1,256,804)
	Low Income	3,658	4,353	669	3,343	1,198	3,038	1,046	4,400	1,820	4,441	4,441	4,441	36,849
	Regional	52,951	52,698	52,740	(107,075)	54,000	54,000	(63,530)	53,994	21,284	54,000	54,000	54,000	333,062
	EMV	2,408	(1,315)	(20,297)	(3,731)	14,247	(23,586)	(9,383)	12,489	(47,148)	19,863	19,863	19,863	(16,724)
	Common	33,580	22,198	20,363	10,895	27,305	26,372	35,504	30,710	26,634	78,103	78,103	78,103	467,870
[b]-[d]	**Total Variance**	$ 53,418	$ 85,092	$ 24,714	$ (92,481)	$ 111,469	$ 32,039	$ (172,561)	$ (363,417)	$ (580,745)	$ 190,055	$ 190,055	$ 190,055	$ (332,307)
	Total Variance	**$ 44,025**	**$ 217,280**	**$ 141,980**	**$ (126,428)**	**$ 254,065**	**$ (113,128)**	**$ (13,288)**	**$ (180,292)**	**$ (778,399)**	**$ 485,386**	**$ 485,386**	**$ 485,386**	**$ 901,972**

Notes:

1) DSM expenditures are budgeted on a annual basis and spread monthly on an equal basis. This timing difference between budget vs actual could attribute to some variances

Variance explanations:

Jan - $44k favorable variance due to less implementation costs than budgeted
Feb - $217k favorable variance due to less rebates and less implementation costs than budgeted
Mar - $142k favorable variance due to less rebates and less implementation costs than budgeted
Apr - $126k unfavorable variance due to more rebates and more implementation expenses than budgeted
May - $254k favorable variance due to less rebates and less implementation expenses than budgeted
Jun - $113k unfavorable variance due to more rebates than budgeted
Jul - $13k unfavorable variance due to more implementaton costs than budgeted
Aug - $180k unfavorable variance due to more implementaton costs than budgeted
Sep - $778k unfavorable variance primarily due to more implementaton costs than budgeted

Idaho Natural Gas Schedule 191

		2011 Jan	2011 Feb	2011 Mar	2011 Apr	2011 May	2011 Jun	2011 Jul	2011 Aug	2011 Sep	2011 Oct	2011 Nov	2011 Dec	Total 2011
[a]	Tariff Rider Balance	814,739	310,893	(137,795)	(642,637)	(897,808)	(1,131,326)	(1,078,063)	(1,079,654)	(1,066,367)	(1,005,928)	(1,005,928)	(1,005,928)	
	Forecasted tariff rider collections	408,177	304,536	272,108	178,542	113,519	73,453	65,022	70,805	79,328	182,144	305,574	429,375	2,482,581
[b]	Actual tariff rider collections	689,341	598,713	636,079	435,559	341,119	194,126	135,665	105,233	106,580	-	-	-	3,242,415
	Favorable (Unfavorble) Variance	281,165	294,177	363,971	257,017	227,600	120,673	70,643	34,427	27,252	(182,144)	(305,574)	(429,375)	759,834
	Budgeted expenditures	173,136	173,136	173,136	173,136	173,136	173,136	173,136	173,136	173,136	173,136	173,136	173,136	2,077,627
[c]	Actual expenditures	185,495	150,025	131,237	180,388	107,600	247,389	134,073	118,519	167,019	-	-	-	1,421,748
	Favorable (Unfavorable) Variance	(12,359)	23,110	41,898	(7,253)	65,535	(74,254)	39,062	54,616	6,116	173,136	173,136	173,136	655,879
[d]	Favorable (Unfavorable) Net monthly activity ([b]-[c])	503,846	448,688	504,841	255,171	233,519	(53,263)	1,591	(13,287)	(60,439)	-	-	-	1,820,668
	Tariff Rider Ending Balance ([a]-[d])	310,893	(137,795)	(642,637)	(897,808)	(1,131,326)	(1,078,063)	(1,079,654)	(1,066,367)	(1,005,928)	(1,005,928)	(1,005,928)	(1,005,928)	
	Projected Tariff Rider Balance										(1,014,937)	(1,138,367)	(1,394,606)	

Variance Explanations:

Jan - Revenue was significantly higher than budgeted.

Feb - Revenue was significantly higher and expenses were lower than budgeted, Heating Degree Days 11% above 30 average in Spokane area.

Mar - Expenses were lower than budgeted. Revenue higher due to collection of revenue higher and corrections for conversion factors in Oct-Dec '10 and a rate correction in Jan

Apr - Revenue was significantly higher than budgeted, heating degree days were 29% higher than 30 year average.

May - Revenue was significantly higher than budgeted, heating degree days were 25% higher than 30 year average.

Jun - Revenue was higher and implementation costs higher than budgeted, heating degree days were 33 higher than 30 year average.

Jul - Revenue was slightly higher but implementation costs were significantly lower than budgeted.

Aug - Revenue was slightly higher but implementation costs were also higher than budgeted.

Sep - Revenue was slightly higher but implementation costs were significantly higher this month.

Idaho Natural Gas Schedule 191

		2011 1st Qtr	2011 2nd Qtr	2011 3rd Qtr	2011 4th Qtr
[a]	Tariff Rider Balance	$ 814,739	(642,637)	(1,078,063)	(1,005,928)
	Forecasted tariff rider collections	984,820	365,514	215,155	917,092
[b]	Actual tariff rider collections	1,924,133	970,804	347,477	-
	Favorable (Unfavorble) Variance	939,313	605,290	132,322	(917,092)
	Budgeted expenditures	519,407	519,407	519,407	519,407
[c]	Actual expenditures	466,758	535,378	419,612	-
	Favorable (Unfavorable) Variance	52,649	(15,971)	99,795	519,407
[d]	Favorable (Unfavorable) Net monthly activity ([b]-[c])	1,457,376	435,426	(72,135)	-
	Tariff Rider Ending Balance ([a]-[d])	(642,637)	(1,078,063)	(1,005,928)	(1,005,928)
	Projected Tariff Rider Balance				

		2012 Jan	2012 Feb	2012 Mar	2012 Apr	2012 May	2012 Jun	2012 Jul	2012 Aug	2012 Sep	2012 Oct
[a]	Tariff Rider Balance	(1,394,606)	(1,394,606)	(1,394,606)	(1,394,606)	(1,394,606)	(1,394,606)	(1,394,606)	(1,394,606)	(1,394,606)	(1,394,606)
	Forecasted tariff rider collections	0	0	0	0	0	0	0	0	0	0
[b]	Actual tariff rider collections										
	Favorable (Unfavorble) Variance										
	Budgeted expenditures	0	0	0	0	0	0	0	0	0	0
[c]	Actual expenditures										
	Favorable (Unfavorable) Variance										
[d]	Favorable (Unfavorable) Net monthly activity ([b]-[c])										
	Tariff Rider Ending Balance ([a]-[d])										
	Projected Tariff Rider Balance	(1,394,606)	(1,394,606)	(1,394,606)	(1,394,606)	(1,394,606)	(1,394,606)	(1,394,606)	(1,394,606)	(1,394,606)	(1,394,606)

<u>Variance Explanations:</u>

Jan - Revenue was significantly higher tha
Feb - Revenue was significantly higher anc
Mar - Expenses were lower than budgetec
Apr - Revenue was significantly higher tha
May - Revenue was significantly higher th
Jun - Revenue was higher and implementa
Jul - Revenue was slightly higher but impl
Aug - Revenue was slightly higher but imp
Sep - Revenue was slightly higher but imp

Idaho Natural Gas Schedule 191

		2012 Nov	2012 Dec
[a]	Tariff Rider Balance	(1,394,606)	(1,394,606)
	Forecasted tariff rider collections	0	0
[b]	Actual tariff rider collections		
	Favorable (Unfavorble) Variance		
	Budgeted expenditures	0	0
[c]	Actual expenditures		
	Favorable (Unfavorable) Variance		
	Favorable (Unfavorable) Net monthly		
[d]	activity ([b]-[c])		
	Tariff Rider Ending Balance ([a]-[d])		
	Projected Tariff Rider Balance	(1,394,606)	(1,394,606)

Variance Explanations:

Jan - Revenue was significantly higher tha
Feb - Revenue was significantly higher anc
Mar - Expenses were lower than budgetec
Apr - Revenue was significantly higher tha
May - Revenue was significantly higher th
Jun - Revenue was higher and implementa
Jul - Revenue was slightly higher but impl
Aug - Revenue was slightly higher but imp
Sep - Revenue was slightly higher but imp

Idaho Natural Gas Schedule 191

	DSM Functional Categories	2011 Jan	2011 Feb	2011 Mar	2011 Apr	2011 May	2011 Jun	2011 Jul	2011 Aug	2011 Sep	2011 Oct	2011 Nov	2011 Dec	Total 2011
	DSM Budget-Direct Customer Incentives:													
	Non-residential	67,301	67,301	67,301	67,301	67,301	67,301	67,301	67,301	67,301	67,301	67,301	67,301	807,615
	Residential	63,277	63,277	63,277	63,277	63,277	63,277	63,277	63,277	63,277	63,277	63,277	63,277	759,318
	Low Income	21,118	21,118	21,118	21,118	21,118	21,118	21,118	21,118	21,118	21,118	21,118	21,118	253,411
[a]	**Total Budget-Direct Customer Incentives**	151,695	151,695	151,695	151,695	151,695	151,695	151,695	151,695	151,695	151,695	151,695	151,695	1,820,344
	DSM Budget-Non-Incentive Funding:													
	Non-residential	4,370	4,370	4,370	4,370	4,370	4,370	4,370	4,370	4,370	4,370	4,370	4,370	52,437
	Residential	215	215	215	215	215	215	215	215	215	215	215	215	2,576
	Low Income	3,168	3,168	3,168	3,168	3,168	3,168	3,168	3,168	3,168	3,168	3,168	3,168	38,012
	Regional	-	-	-	-	-	-	-	-	-	-	-	-	-
	EMV	4,966	4,966	4,966	4,966	4,966	4,966	4,966	4,966	4,966	4,966	4,966	4,966	59,590
	Common	17,906	17,906	17,906	17,906	17,906	17,906	17,906	17,906	17,906	17,906	17,906	17,906	214,868
[b]	**Total Budget-Non-incentive Funding**	30,624	30,624	30,624	30,624	30,624	30,624	30,624	30,624	30,624	30,624	30,624	30,624	367,483
[a]+[b]	**2011 Aggregate DSM Budget**	**182,319**	**182,319**	**182,319**	**182,319**	**182,319**	**182,319**	**182,319**	**182,319**	**182,319**	**182,319**	**182,319**	**182,319**	**2,187,827**
	DSM Actual-Direct Customer Incentives:													
	Non-residential	9,097	12,490	22,284	56,405	5,918	29,179	12,690	53,771	15,661				217,495
	Residential	139,520	100,484	55,505	44,789	60,920	57,110	36,876	21,626	48,164				564,993
	Low Income				27,245		105,246	21,193	4,510	4,337				162,532
[c]	**Total Actual-Direct Customer Incentives**	148,617	112,974	77,790	128,439	66,837	191,535	70,759	79,907	68,162	-	-	-	945,020
	DSM Actual-Non-Incentive Funding:													
	Non-residential	3,935	6,779	4,890	4,482	4,162	3,875	2,710	5,094	3,975				39,903
	Residential	266	612	7,789	4,618	4,470	3,711	3,973	4,846	3,193				33,478
	Low Income	606	5	300	2,228	3,185	1,338	3,235	48	2,601				13,545
	Regional													-
	EMV	9,558	4,083	10,196	6,218	1,502	22,154	30,675	2,046	59,736				146,166
	Common	22,513	25,572	30,273	34,404	27,444	24,777	22,722	26,579	29,352				243,636
[d]	**DSM Actual-Non-Incentive Funding**	36,878	37,051	53,448	51,949	40,763	55,854	63,315	38,612	98,857	-	-	-	476,727
[c]+[d]	**2011 Aggregate DSM Actual**	**185,495**	**150,025**	**131,237**	**180,388**	**107,600**	**247,389**	**134,073**	**118,519**	**167,019**	-	-	-	**1,421,748**
	Budget-Actual Variance													
	Direct Customer Incentives:													
	Non-residential	58,204	54,812	45,017	10,896	61,383	38,122	54,612	13,530	51,640	67,301	67,301	67,301	590,120
	Residential	(76,243)	(37,208)	7,771	18,488	2,357	6,167	26,401	41,651	15,112	63,277	63,277	63,277	194,325
	Low Income	21,118	21,118	21,118	(6,128)	21,118	(84,128)	(76)	16,607	16,781	21,118	21,118	21,118	90,879
[a]-[c]	**Total Variance**	3,078	38,721	73,906	23,256	84,858	(39,839)	80,937	71,788	83,533	151,695	151,695	151,695	875,324

	Non-Incentive Funding:													
	Non-residential	$ 434	$ (2,409)	$ (520)	$ (112)	$ 207	$ 495	$ 1,660	$ (724)	$ 394	$ 4,370	$ 4,370	$ 4,370	12,534
	Residential	$ (51)	$ (397)	$ (7,575)	$ (4,403)	$ (4,255)	$ (3,496)	$ (3,759)	$ (4,631)	$ (2,978)	$ 215	$ 215	$ 215	(30,902)
	Low Income	$ 2,562	$ 3,163	$ 2,868	$ 940	$ (17)	$ 1,830	$ (67)	$ 3,120	$ 567	$ 3,168	$ 3,168	$ 3,168	24,468
	Regional	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	-
	EMV	$ (4,592)	$ 883	$ (5,230)	$ (1,252)	$ 3,464	$ (17,188)	$ (25,709)	$ 2,920	$ (54,770)	$ 4,966	$ 4,966	$ 4,966	(86,576)
	Common	$ (4,608)	$ (7,667)	$ (12,368)	$ (16,498)	$ (9,538)	$ (6,871)	$ (4,816)	$ (8,673)	$ (11,446)	$ 17,906	$ 17,906	$ 17,906	(28,768)
[b]-[d]	**Total Variance**	$ (6,255)	$ (6,428)	$ (22,824)	$ (21,326)	$ (10,139)	$ (25,231)	$ (32,691)	$ (7,989)	$ (68,233)	$ 30,624	$ 30,624	$ 30,624	$ (109,244)
	Total Variance	**$ (3,176)**	**$ 32,294**	**$ 51,082**	**$ 1,931**	**$ 74,719**	**$ (65,070)**	**$ 48,246**	**$ 63,800**	**$ 15,300**	**$ 182,319**	**$ 182,319**	**$ 182,319**	**$ 766,079**

Notes:

1) DSM expenditures are budgeted on a annual basis and spread monthly on an equal basis. This timing difference between budget vs actual could attribute to some variances

Variance explanations:

Jan - $3k unfavorable variance due to processing more rebates
Feb - $32k favorable variance due to less rebates and less implementation costs than budgeted
Mar - $51k favorable variance due to less rebates and less implementation costs than budgeted
Apr - $2k favorable variance due to less rebates and less implementation costs than budgeted
May - $75k favorable variance due to less rebates than budgeted
Jun - $65k unfavorable variance due to more rebates and more implementation costs than budgeted
Jul - $48k favorable variance due to less rebates than budgeted
Aug - $64k favorable variance due to less rebates than budgeted
Sep - $15k favorable variance due to less rebates than budgeted