

	Jan-15	February 2015	2015 Jan & Feb		Jan-14	February 2014	2014 Jan & Feb		Jan-13	February 2012	2013 Jan & Feb
--Counters & Miscellaneous Totals--											
Seattle Assigns	200	150	350	17%	165	135	300	-5%	168	147	315
Ship Assigns	577	517	1,094	-10%	639	583	1,222	-2%	662	579	1,241
Pilot Boat Assigns	411	365	776	-15%	460	448	908	-6%	513	453	966
Tonnage Surcharge	566	501	1,067	-11%	631	572	1,203	-1%	644	567	1,211
Surcharge Revenue	\$ 1,216,396.78	\$ 1,132,849.63	\$ 2,349,246.41	-16%	\$ 1,478,353.28	\$ 1,311,310.64	\$ 2,789,663.92	3%	\$ 1,426,963.55	\$ 1,285,372.42	\$ 2,712,335.97
--Source of Revenue Breakdown--											
LOA/Zone	647,911.00	596,544.00	1,244,455.00	-17%	789,582.00	710,883.00	1,500,465.00	-2%	804,180.00	722,055.00	1,526,235.00
Harbor Shift	67,821.00	52,138.00	119,959.00	-29%	91,173.00	76,683.00	167,856.00	21%	76,642.00	62,206.00	138,848.00
Transportation	78,813.50	72,628.00	151,441.50	-17%	98,761.50	82,889.25	181,650.75	1%	96,600.00	82,426.00	179,026.00
BC Surcharge	40,033.00	29,498.00	69,531.00	-11%	52,675.00	25,284.00	77,959.00	13%	34,720.00	34,405.00	69,125.00
Bridge Transit	6,677.00	3,768.00	10,445.00	-15%	6,302.00	6,036.00	12,338.00	-18%	9,314.00	5,788.00	15,102.00
Waterway	42,503.00	35,891.00	78,394.00	-34%	65,265.00	53,770.00	119,035.00	9%	59,147.00	50,141.00	109,288.00
Tonnage Surcharge	1,216,396.78	1,132,849.63	2,349,246.41	-16%	1,478,353.28	1,311,310.64	2,789,663.92	3%	1,426,963.55	1,285,372.42	2,712,335.97
Cancellations	7,335.00	10,603.00	17,938.00	74%	4,247.00	6,085.00	10,332.00	-17%	6,155.00	6,223.00	12,378.00
Compass Adj	359.00	718.00	1,077.00	50%	359.00	359.00	718.00	-33%	718.00	359.00	1,077.00
Standby	18,358.00	24,934.00	43,292.00	-44%	38,594.00	38,104.00	76,698.00	6%	37,572.00	35,072.00	72,644.00
Slow Down	5,206.00	3,562.00	8,768.00	28%	1,918.00	4,932.00	6,850.00	-29%	6,028.00	3,562.00	9,590.00
Salmon Bay			0.00	-100%	211.00	-	211.00				0.00
Sea Trials	2,028.00	1,014.00	3,042.00	125%	1,352.00	-	1,352.00				0.00
Miscellaneous	35,082.00	44,462.00	79,544.00		57,674.00	50,044.00	107,718.00		30,104.00	15,306.00	45,410.00
(Stipend Surcharge Report)	(30,150.00)	(38,160.00)	(68,310.00)		(57,510.00)	(45,660.00)	(103,170.00)		(22,980.00)	(12,840.00)	(35,820.00)
= Delayed Arrival &/or Lk Union	4,932.00	6,302.00	11,234.00	147%	164.00	4,384.00	4,548.00	-53%	7,124.00	2,466.00	9,590.00
Pilot Boat	143,028.00	127,020.00	270,048.00	461%	24,380.00	23,744.00	48,124.00	2%	25,137.00	22,197.00	47,334.00
Total-Source Section	\$ 2,281,401.28	\$ 2,097,469.63	\$ 4,378,870.91	-12%	\$ 2,653,336.78	\$ 2,344,463.89	\$ 4,997,800.67	2%	\$ 2,590,300.55	\$ 2,312,272.42	\$ 4,902,572.97
-----Revenue-----											
Mileage	715,732.00	648,682.00	1,364,414.00	-18%	880,755.00	787,566.00	1,668,321.00	0%	880,822.00	784,261.00	1,665,083.00
Trans	78,813.50	72,628.00	151,441.50	-17%	98,761.50	82,889.25	181,650.75	1%	96,600.00	82,426.00	179,026.00
Special	1,486,855.78	1,376,159.63	2,863,015.41	-9%	1,673,820.28	1,474,008.64	3,147,828.92	3%	1,612,878.55	1,445,585.42	3,058,463.97
Total -Revenue Section	\$ 2,281,401.28	\$ 2,097,469.63	\$ 4,378,870.91	-12%	\$ 2,653,336.78	\$ 2,344,463.89	\$ 4,997,800.67	2%	\$ 2,590,300.55	\$ 2,312,272.42	\$ 4,902,572.97
Other Stats											
Pilot Boat Charges	\$ 143,028.00	\$ 127,020.00	\$ 270,048.00	461%	\$ 24,380.00	\$ 23,744.00	\$ 48,124.00	2%	\$ 25,137.00	\$ 22,197.00	\$ 47,334.00
Pilot Boat Assignments	411	365	776	-15%	460	448	908	-6%	513	453	966
Avg	348.00	348.0	\$ 348.00	557%	53.00	53.00	\$ 53.00	8%	49.00	49.00	\$ 49.00
Tonnage Surcharge Revenue	\$ 1,216,396.78	\$ 1,132,849.63	\$ 2,349,246.41	-16%	\$ 1,478,353.28	\$ 1,311,310.64	\$ 2,789,663.92	3%	\$ 1,426,963.55	\$ 1,285,372.42	\$ 2,712,335.97
Tonnage Surcharge Assignments	566	501	1,067	-11%	631	572	1,203	-1%	644	567	1,211
Avg Tonnage Surcharge/Assgn	\$ 2,149.11	\$ 2,261.18	\$ 2,205.14	-5%	\$ 2,342.87	\$ 2,292.50	\$ 2,317.69	3%	\$ 2,215.78	\$ 2,266.97	\$ 2,241.38

2015	Avg Rev per	Avg Rev per	Avg Rev per	Avg Rev per	Billed	(Transpt'n)	Total Tariff	Ships	Assignmtns	Total Surcharge	
	MOVE	MOVE	ASSIGN	ASSIGN	minus		(Revenue)	Moved	Earned Rev	@ \$15	@ \$15
	YTD	this Month	YTD	this Month	Transportation		\$\$ Billed	LOA Rpts	Detail	Billed	Collected
January		3,891		3,817	2,202,588	78,813	2,281,401	566	577	30,150	43,110
February	3,962	4,042	3,864	3,917	2,024,842	72,628	2,097,470	501	517	38,160	30,975
	-41		ytd		4,227,430	\$151,441	4,378,871	1067	1094	68,310	74,085
			Δ	-77	(\$588,720)	(\$30,210)	(\$618,930)				

2014	Avg Rev per	Avg Rev per	Avg Rev per	Avg Rev per	Billed	(Transpt'n)	Total Tariff	Ships	Assignmtns	Total Surcharge		
	MOVE	MOVE	ASSIGN	ASSIGN	minus		(Revenue)	Moved	Earned Rev	@ \$15	@ \$15	
	YTD	this Month	YTD	this Month	Transportation		\$\$ Billed	LOA Rpts	Detail	Billed	Collected	
January	4,048	4,048		3,998	2,554,575	98,762	2,653,337	631	639	57,510	68,400	
February	4,003	3,954	3,941	3,879	2,261,575	82,889	2,344,464	572	583	45,660	50,730	
March	3,896	3,896	3,913	3,859	2,403,969	90,895	2,494,864	617	623	74,760	57,915	
April	3,968	3,968	3,913	3,911	2,464,091	85,345	2,549,436	621	630	75,600	70,080	
May	4,566	4,566	4,043	4,525	3,036,561	85,787	3,122,348	665	671	60,390	72,915	
June	4,448	4,448	4,107	4,397	3,033,723	95,193	3,128,916	682	690	48,120	59,850	
July	4,596	4,596	4,174	4,562	3,024,434	88,977	3,113,411	658	663	78,270	50,040	
August	4,756	4,756	4,244	4,700	3,219,531	97,072	3,316,603	677	685	77,400	76,410	
September	4,486	4,486	4,265	4,448	2,655,500	91,878	2,747,378	592	597	50,700	71,715	
October	3,876	3,876	4,219	3,803	2,430,062	98,126	2,528,188	627	639	66,990	61,635	
November	3,748	3,748	4,173	3,679	2,177,805	81,264	2,259,069	581	592	54,405	60,300	
December	3,678	3,678	4,128	3,605	2,177,417	87,363	2,264,780	592	604	55,455	57,750	
			ytd		\$31,439,243	1,083,551	32,522,794	7515	7616	745,260	757,740	
			Δ	\$90	(\$242)	(\$134,397)	(\$53,265)	(\$187,662)	(187)	(203)		

2013	Avg Rev per	Avg Rev per	Avg Rev per	Avg Rev per	Billed	(Transpt'n)	Total Tariff	Ships	Assignmtns	Total Surcharge	
	MOVE	MOVE	ASSIGN	ASSIGN	minus		(Revenue)	Moved	Earned Rev	@ \$15	@ \$15
	YTD	this Month	YTD	this Month	Transportation		\$\$ Billed	LOA Rpts	Detail	Billed	Collected
January	3,860	3,860		3,767	2,493,701	96,600	2,590,301	646	662	22,980	39,420
February	3,891	3,926	3,806	3,851	2,229,846	82,426	2,312,272	568	579	12,840	14,955
March	3,801	3,801	3,778	3,721	2,311,037	95,730	2,406,767	608	621	14,370	15,270
April	3,973	3,973	3,820	3,958	2,212,733	74,842	2,287,575	557	559	12,585	13,260
May	4,326	4,326	3,914	4,261	2,820,632	95,699	2,916,331	652	662	19,860	15,255
June	4,494	4,494	4,013	4,461	3,028,751	90,527	3,119,278	674	679	47,745	21,390
July	4,303	4,303	4,052	4,261	3,046,277	100,482	3,146,759	708	715	53,280	58,380
August	4,471	4,471	4,102	4,414	3,112,078	93,144	3,205,222	696	705	42,300	49,125
September	4,404	4,404	4,130	4,351	2,858,510	99,071	2,957,581	649	657	39,420	36,240
October	3,710	3,710	4,078	3,639	2,481,925	105,812	2,587,737	669	682	61,200	49,575
November	3,889	3,889	4,055	3,823	2,465,837	97,211	2,563,048	634	645	57,960	54,825
December	3,919	3,919	4,038	3,847	2,512,313	105,272	2,617,585	641	653	68,460	63,135
			ytd		\$31,573,640	1,136,816	32,710,456	7,702	7,819	453,000	430,830

2012	Avg Rev per	Avg Rev per	Avg Rev per	Avg Rev per	Billed	(Transpt'n)	Total Tariff	Ships	Assignmtns	Total Surcharge	
	MOVE	MOVE	ASSIGN	ASSIGN	minus		(Revenue)	Moved	Earned Rev	@ \$15	@ \$15
	YTD	this Month	YTD	this Month	Transportation		\$\$ Billed	LOA Rpts	Detail	Billed	Collected
			ytd		\$30,617,681	991,743	31,609,425	7,637	7,769	434,820	441,330

2011	Avg Rev per	Avg Rev per	Avg Rev per	Avg Rev per	Billed	(Transpt'n)	Total Tariff	Ships	Assignmtns	Total Surcharge	
	MOVE	MOVE	ASSIGN	ASSIGN	minus		(Revenue)	Moved	Earned Rev	@ \$15	@ \$15
	YTD	this Month	YTD	this Month	Transportation		\$\$ Billed	LOA Rpts	Detail	Billed	Collected
			ytd		\$29,738,724	955,188	30,693,913	7,490	7,619	356,910	330,635

2010	MOVE	ASSIGN	Billed	(Transpt'n)	Total Tariff	Ships	Assignmtns	Total Surcharge	
	YTD	YTD	minus		(Revenue)	Moved	Earned Rev	@ \$15	@ \$15
			Transportation		\$\$ Billed	LOA-2	Detail	Billed	Collected
	\$3,867.61	\$3,828.08	\$28,086,612	901,140	28,987,752	7,262	7,337		

2009	MOVE	ASSIGN	Billed	(Transpt'n)	Total Tariff	Ships	Assignmtns	Total Surcharge	
	YTD	YTD	minus		(Revenue)	Moved	Earned Rev	@ \$15	@ \$15
			Transportation		\$\$ Billed	LOA-2	Detail	Billed	Collected
	\$3,769.86	\$3,715.37	\$28,530,324	911,618	29,441,942	7,568	7,679		

2015 Jan Feb

Pilot Code	Actual Trips PSP Earned Revenue Report Detail			Actual Assign	Actual Assign	Actual Assign	<i>Italicized average =</i> ∟∟∟ over TAL
2	ANA	Anacker, D.S.	Lic 3/27/12	12	10	11	
2	ANT	Anthony, Michael	Lic 7/24/12	2	14	8	
5	ARN	Arnold, J. E.		9	12	10.5	
5	BLA	Blake, M.E.		13	14	13.5	TEC
3	BOU	Bouma, Blair	Lic 7/28/11	5	11	8	
1	BRO	Brouillard, Dan	Lic 7/31/13	12	12	12	
4	BRU	Brusco, David	Lic 3/11/10	10	14	12	
5	BUJ	Bujacich, J.P.		15	12	13.5	
5	CAI	Carlson, I.J.		12	8	10	
2	CAW	Carley, W. Bud	Lic 1/10/13	12	19	15.5	
5	COE	Coe, F.A.		15	3	9	
0	COL	Coleman, S	Lic. 8/27/14	4	7	5.5	
1	COR	Coryell, T.D.	Lic. 12/13/13	12	12	12	
5	EME	Emerson, L. P.		17	14	15.5	
2	ENF	Engstrom, F. E.	Lic 11/15/12	15	14	14.5	
5	ENV	Engstrom, V.		17	14	15.5	
0	GAL	Galvin, Jamie	Lic 11/11/14	12	5	8.5	
5	GIE	Giese, P. A.		12	3	7.5	PSP Director
5	GRD	Grobschmit, D.W.		2	0	2	PSP President
5	HAI	Hannuksela, J		13	10	11.5	
5	HAR	Harris, J. B.		12	16	14	
5	HEN	Henshaw, B. F.		14	12	13	
5	HUR	Hurt, G. D.		6	5	5.5	
0	JEN	Jensen, Brian	Lic. 12/22/14	15	10	12.5	
5	JUS	Justice, V. K.		11	12	11.5	
5	KAL	Kalvoy, J.E.		7	16	11.5	
3	KEA	Kearns, J.	Lic. 1/12/12	14	10	12	
5	KEP	Kelly, P.S.		9	9	9	PSP Director
5	KLA	Klapperich, E.C.		10	8	9	PSP Sec/Treas
0	LIC	Lichty, E.C.	Lic. 5/1/14	10	10	10	
1	LOW	Lowery, W.W.	Lic. 2/11/13	14	10	12	
5	MAR	Marmol, E.		13	9	11	BPC/TEC Apr13
5	MAY	Mayer, D. W.		10	8	9	BPC/TEC/Exam
5	MIB	Michelson, B. L.		3	0	1.5	
5	MOR	Mork, S. E.		7	12	9.5	
5	MOT	Moreno, S.		13	12	12.5	
5	NEW	Newman, A. J.		7	12	9.5	
5	SAN	Sanders, D. A.		9	10	9.5	
5	SCO	Scoggins, J		10	9	9.5	
4	SCR	Scragg, J.	Lic. 7/8/10	11	11	11	PSP Director
5	SEM	Semler, J. R.		13	5	9	
5	SES	Semler, S.		11	7	9	
5	SEY	Seymour, L.		16	10	13	
5	SHA	Shaffer, D. L.		15	5	10	
5	SHJ	Shaffer, J. A.		13	8	10.5	
5	SHU	Shuler, M.		16	14	15	
5	SLI	Slizer, W.J.		13	9	11	
5	SOR	Soriano, D. B.		14	7	10.5	
5	THG	Thoreson, George		17	12	14.5	PSP Director
5	VON	vonBrandenfels, E. M.		9	7	8	PSP V.P./Director
5	WAJ	Ward, John K.		0	0	0	
5	WAR	Ward, Jonathan E		0	1		
5	WIG	Wildes, G. R.		11	12	11.5	
5	WOO	Wood, M.		3	11	7	
Total Assignments/ Month				577	517	547.5	
Number of licensed PS pilots				54	54		
Pilots on rotation				52	52		
Average Assgn/pilot on rotation				11.10	9.94		Target TAL: 12.1

		2015		Jan	Feb	
Pilot Code	Actual Trips PSP Earned Revenue Report Detail	Actual Assign	Actual Assign	Actual Assign	<i>Italicized average = <<< over TAL</i>	
	PSP LOA Report (MOVES)	566	501	1067		
	Average Moves/pilot on rotation	10.88	9.63			
	Cancellations	11	16	27		
	# of Pilots with < 6 jobs(+1=Pres)	7+1	9+1		# of Pilots with < 6 jobs	
	Pilots w/>5 trips & their avg # of trips	46P; 12.1	44P; 11.1			
	Training during duty					
	Medical circumstances:	1	1			
2014	PSP Assignments from Earned Revenue Report	639	583	7616		
	PSP LOA Report	631	572	7515		
	Cancellations	8	11	101		
2013	PSP Assignments from Earned Revenue Report	662	579	7819		
	PSP LOA Report	646	568	7702		
	Cancellations	16	11	116		
2012	PSP Assignments from Earned Revenue Report	630	571	7769		
	PSP LOA Report	619	559	7637		
	Cancellations	11	12	132		
2011	PSP Assignments from Earned Revenue Report	611	568	7619		

2015	Bulker	#	Car Carrier	#	Container	#	Fishing	#	General	#	Naval	#	Other	#	Passenger	#	Reefer	#	Ro-Ro	#	Tanker	#	Wood Chip	#	Total Tonnage	#
January	3,331,935	102	2,071,601	35	13,748,321	219			436,506	23			61,474	4	5,841	1			600,566	18	7,332,020	164			27,588,264	566
February	23,921,178	70	2,490,846	43	12,417,478	209			136,892	5			45,826	5	5,841	1			648,961	21	6,454,064	145	79,802	2	46,200,888	501
average	13,626,557	86	2,281,224	39	13,082,900	214			286,699	14			53,650	5	5,841				624,764	20	6,893,042	155			36,894,576	534

2014	Bulker	#	Car Carrier	#	Container	#	Fishing	#	General	#	Naval	#	Other	#	Passenger	#	Reefer	#	Ro-Ro	#	Tanker	#	Wood Chip	#	Total Tonnage	#	
January	3,050,105	93	2,728,105	51	16,200,977	252	833	1	409,431	15			30,737	2	5,841	1			753,337	21	8,728,129	195			31,907,495	631	
February	3,583,737	113	2,206,011	39	13,775,913	212			116,907	5	18,476	2	12,892	1	5,841	1			588,345	20	8,437,623	177	79,790	2	28,825,535	572	
Jan-Dec	31,845,493	1,052	29,413,760	524	181,095,875	2,802	4,165	5	4,236,543	175	251,509	12	413,844	46	33,109,175	369	120,008	16	9,179,980	262	97,079,373	2,251	79,790	2	386,829,515	7,516	
average	2,653,791	88	2,451,147	44	15,091,323	234			353,045	15	62,877		34,487	4	4,729,882		30,002		764,998	22	8,089,948	188			32,235,793	626	
															Cruise Season May-Sept Average	6,619,499	73				Cruise Season May-Sept avg					35,576,829	655
															Cruise Season May-Sept total	33,097,493											

2013	Bulker	#	Car Carrier	#	Container	#	Fishing	#	General	#	Naval	#	Other	#	Passenger	#	Reefer	#	Ro-Ro	#	Tanker	#	Wood Chip	#	Total Tonnage	#	
January	2,759,567	95	2,232,371	40	15,483,660	257			114,163	5	15,752	2	43,514	4	5,841	1			557,373	17	10,216,395	225			31,428,636	646	
February	2,330,407	82	2,222,529	43	13,587,705	229			338,693	15	-	1			121,873	5			603,183	19	8,023,750	174			27,228,140	568	
Jan-Dec	25,424,570	919	29,165,760	532	174,206,444	2,893	833	1	3,881,792	173	41,304	12	804,615	117	34,435,465	377	105,526	11	8,739,445	260	104,292,019	2,407	-	-	381,097,773	7,702	
average	2,118,714	77	2,430,480	44	14,517,204	241			323,483	14	10,326	2	73,147	11	4,919,352	54	35,175		728,287	22	8,691,002	201			31,758,148	642	
															Cruise Season May-Sept Average	6,861,550	74				Cruise Season May-Sept avg					35,086,034	676
															Cruise Season May-Sept total	34,307,751											

2012	Bulker	#	Car Carrier	#	Container	#	Fishing	#	General	#	Naval	#	Other	#	Passenger	#	Reefer	#	Ro-Ro	#	Tanker	#	Wood Chip	#	Total Tonnage	#	
January	2,969,517	91	2,232,766	43	13,393,563	239			261,985	10			57,724	5	5,841	1			557,373	17	10,884,495	214			30,363,264	619	
February	3,401,076	106	2,274,107	44	11,442,160	207			145,859	7	-	1	21,450	6	5,841	1	7,988	1	725,984	21	8,033,204	165			26,057,669	559	
Jan-Dec	30,314,262	1,020	29,366,035	544	164,249,194	2,817			3,081,933	138	145,985	16	1,239,038	162	36,170,737	410	118,789	15	8,224,168	248	108,731,289	2,264	152,842	4	381,794,272	7,638	
average	2,526,189	85	2,447,170	45	13,687,433	235			256,828	12	24,331	3	112,640	15	4,521,342	51	13,199	2	685,347	21	9,060,941	189	1		31,816,189	636	
															Cruise Season May-Sept Average	7,198,889	81				Cruise Season May-Sept avg					36,647,551	694
															Cruise Season May-Sept total	35,994,445	406										

2011	Bulker	Car Carrier	Container	Fishing	General	Naval	Other	Passenger	Reefer	Ro-Ro	Tanker	Wood Chip	Total Tonnage	#													
Jan-Dec	37,127,870	1,232	21,033,369	411	151,013,645	2,682	13,447	##	3,063,865	161	-	12	717,453	73	34,865,650	395	186,384	19	9,226,586	277	109,221,907	2,214	-	-	366,470,176	7,490	
avg	3,093,989	103	1,752,781	34	12,584,470	224	3,362	4	255,322	13			2	65,223	7	4,358,206	49	37,277	4	768,882	23	9,101,826	185			30,539,181	624
															Cruise Season May-Sept Average	6,929,958	78				Cruise Season May-Sept avg					34,856,361	680
															Cruise Season May-Sept total	34,649,792	389										

2010	Bulker	Car Carrier	Container	Fishing	General	Naval	Other	Passenger	Reefer	Ro-Ro	Tanker	Wood Chip	Total Tonnage	#												
Jan-Dec	36,493,261	1,212	19,273,750	399	142,136,289	2,600		2,897,245	134	80,444	29	403,495	77	37,292,696	454	91,625	10	9,566,005	295	95,588,906	2,041	353,590	11	344,177,295	7,262	
avg	3,041,105	101	1,606,146	33	11,844,691	217		241,437	11	16,089	3	40,350	8	4,143,633	50	22,906	3	797,167	25	7,965,742	170	353,590	11	28,681,441	605	
															Cruise Season May-Sept Average	7,394,994	89				Cruise Season May-Sept avg				32,559,875	646
															Cruise Season May-Sept total	36,974,970	446									

2015	Moves YTD	Moves/ Month	SHIP MOVES BY ZONE/DISTANCE						SHIP MOVES BY TYPE												
			IntraHbr	≤ 30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi	Car										Wood Chip		
			1	2	3	4	5	6	Bulker	Carrier	Container	Fish	General	Naval	Other	Passngr	Reefer	Ro-Ro	Tanker		
Jan		566	88	93	51	189	144	1	102	35	219		23			4	1		18	164	
Feb		501	67	88	40	154	144	4	70	43	209		5		5	1		21	145	2	
2014/2015 ytd Δ		1067	155	181	91	343	288	5	172	78	428	0	28	0	9	2	0	39	309	2	

2014	Moves YTD	Moves/ Month	SHIP MOVES BY ZONE/DISTANCE						SHIP MOVES BY TYPE											
			IntraHbr	≤ 30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi	Car										Wood Chip	
			1	2	3	4	5	6	Bulker	Carrier	Container	Fish	General	Naval	Other	Passngr	Reefer	Ro-Ro	Tanker	
Jan		631	113	96	56	168	198	0	93	51	252	1	15		2	1		21	195	
Feb	1,203	572	94	99	52	155	172	0	113	39	212		5	2	1	1		20	177	2
Mar	1,820	617	106	99	47	178	187	0	92	47	239		16		2			23	198	
Apr	2,441	621	109	83	48	194	187	0	112	48	242		16		2			22	179	
May	3,106	665	93	94	48	247	183	0	67	43	257	1	18	2	8	61		23	185	
June	3,788	682	99	82	61	260	180	0	73	46	227	1	24		2	85	2	20	202	
July	4,446	658	93	81	52	253	179	0	79	41	240		10	3	1	82		25	177	
Aug	5,124	678	101	90	65	234	188	0	66	41	236		19	3	8	85		19	201	
Sept	5,716	592	73	82	64	203	170	0	48	29	218		10		8	54	1	27	197	
Oct	6,343	627	115	85	60	165	202	0	93	43	242	2	16		8		9	23	191	
Nov	6,924	581	117	88	50	174	152	0	126	44	206		6		1		4	18	176	
Dec	7,516	592	112	93	64	173	150	0	90	52	231		20	2	3			21	173	
		7516	1225	1072	667	2404	2148	0	1052	524	2802	5	175	12	46	369	16	262	2251	2
2013/2014 ytd Δ	(186)		79	(54)	25	(202)	(31)	(2)	133	(8)	(91)	4	2	0	(71)	(8)	5	2	(156)	2

2013	Moves YTD	Moves/ Month	SHIP MOVES BY ZONE/DISTANCE						SHIP MOVES BY TYPE											
			IntraHbr	≤ 30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi	Car										Wood Chip	
			1	2	3	4	5	6	Bulker	Carrier	Container	Fish	General	Naval	Other	Passngr	Reefer	Ro-Ro	Tanker	
Jan		646	101	104	58	192	191	0	95	40	257		5	2	4	1		17	225	
Feb	1,214	568	81	88	49	172	178		82	43	229		15	1		5		19	174	
Mar	1,822	608	95	101	49	175	185	2	91	42	228		14		4			26	203	
Apr	2,379	557	71	91	35	186	174		52	47	241		13	3	12			22	167	
May cruise	3,031	652	93	94	48	239	178		64	42	245		21		7	59		23	191	
June ship	3,705	674	84	81	56	286	167		62	44	246		8	1	9	89	2	21	192	
July season	12,521	708	103	117	46	271	171	0	51	43	244		14	1	23	80		22	230	
August in	5,109	696	89	88	58	278	183	0	64	42	247		21	1	11	84		26	200	
Sept blue	5,758	649	78	92	59	237	183		48	46	239		28	2	5	59	4	18	200	
October	6,427	669	115	92	62	201	199		111	45	245		7		14		5	24	218	
November	7,061	634	106	92	60	182	194		104	50	245		11		2			21	201	
December	7,702	641	130	86	62	187	176		95	48	227	1	16	1	26			21	206	
		7702	1146	1126	642	2606	2179	2	919	532	2893	1	173	12	117	377	11	260	2407	0
2012/2013 ytd Δ	65		4	111	47	(211)	132	(19)	(101)	(12)	76	1	35	(4)	(45)	(33)	(4)	12	143	(3)

2012	Moves YTD	Moves/ Month	SHIP MOVES BY ZONE/DISTANCE						SHIP MOVES BY TYPE											
			IntraHbr	≤ 30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi	Car										Wood Chip	
			1	2	3	4	5	6	Bulker	Carrier	Container	Fish	General	Naval	Other	Passngr	Reefer	Ro-Ro	Tanker	
		7637	1142	1015	595	2817	2047	21	1020	544	2817	0	138	16	162	410	15	248	2264	3
2011/2012 ytd Δ	147		101	(7)	41	(181)	211	(18)	(212)	133	135	(14)	(23)	4	89	15	(4)	(29)	50	3

2011	Moves YTD	Moves/ Month	SHIP MOVES BY ZONE/DISTANCE						SHIP MOVES BY TYPE											
			IntraHbr	≤ 30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi	Car										Wood Chip	
			1	2	3	4	5	6	Bulker	Carrier	Container	Fish	General	Naval	Other	Passngr	Reefer	Ro-Ro	Tanker	
		7490	1041	1022	554	2998	1836	39	1232	411	2682	14	161	12	73	395	19	277	2214	0
2010/2011 ytd Δ	228		46	169	87	(60)	(13)	(1)	20	12	82	14	27	(17)	(4)	(59)	9	(18)	173	(11)