

New Tariff Year Timeframe Comparison
July 2012- February 2016

JULY 2015 - 2012	+ 2% @ 7/1/15 & Rev Neutral 1/1/15			+ 0% @ 1/1/14			+ 3% @ 1/1/13			+ 0% @ 1/1/12	
	Jul-15	YTD		Jul-14	YTD		Jul-13	YTD		Jul-12	YTD
Revenue (transportation) M/YTD	\$ 2,960,243	2,960,243	-2.1%	3,024,434	3,024,434	-0.7%	3,046,277	3,046,277	-3.4%	3,152,810	3,152,810
Assignments M / YTD	632	632	-4.7%	663	663	-7.3%	715	715	-1.8%	728	728
Revenue per assignment - M/YTD	\$ 4,684	4,684	2.7%	4,562	4,562	7.1%	4,261	4,261	-1.6%	4,331	4,331
Vessel Moves	621	621	-5.2%	655	655	-7.4%	707	707	-2.1%	722	722
Revenue per vessel move - M/YTD	\$ 4,767	4,767	3.7%	4,596	4,596	6.8%	4,303	4,303	-1.5%	4,367	4,367
Tonnage Revenue - M/YTD	\$ 1,793,733	1,793,733	-5.3%	1,894,514	1,894,514	-0.6%	1,905,487	1,905,487	-4.8%	2,001,464	2,001,464
Tonnage Revenue per move	\$ 2,888	2,888	8.6%	2,659	2,659	-1.3%	2,695	2,695	-2.8%	2,772	2,772

AUGUST 2015 - 2012	Aug-15	YTD		Aug-14	YTD		Aug-13	YTD		Aug-12	YTD
	Revenue (transportation) M/YTD	\$ 3,291,439	6,251,682	0.1%	3,219,532	6,243,966	1.4%	3,112,078	6,158,355	-3.0%	3,193,924
Assignments M / YTD	693	1,325	-1.7%	685	1,348	-5.1%	705	1,420	-2.0%	721	1,449
Revenue per assignment - M/YTD	\$ 4,750	4,718	1.9%	4,700	4,632	6.8%	4,414	4,337	-1.0%	4,430	4,380
Vessel Moves	684	1,305	-2.0%	677	1,332	-5.0%	695	1,402	-2.4%	714	1,436
Revenue per vessel move - M/YTD	\$ 4,812	4,791	2.2%	4,756	4,688	6.7%	4,478	4,393	-0.6%	4,473	4,420
Tonnage Revenue - M/YTD	\$ 2,008,944	3,802,677	-4.1%	2,071,239	3,965,753	2.6%	1,960,258	3,865,745	-3.9%	2,023,240	4,024,704
Tonnage Revenue per move	\$ 2,937	2,914	-2.1%	3,059	2,977	8.0%	2,821	2,757	-1.6%	2,834	2,803

SEPTEMBER 2015 - 2012	Sep-15	YTD		Sep-14	YTD		Sep-13	YTD		Sep-12	YTD
	Revenue (transportation) M/YTD	\$ 2,756,533	9,008,215	1.2%	2,655,500	8,899,466	-1.3%	2,858,511	9,016,866	-2.1%	2,866,720
Assignments M / YTD	601	1,926	-1.0%	597	1,945	-6.4%	657	2,077	-1.6%	661	2,110
Revenue per assignment - M/YTD	\$ 4,587	4,677	2.2%	4,448	4,576	5.4%	4,351	4,341	-0.6%	4,337	4,367
Vessel Moves	590	1,895	-1.5%	592	1,924	-6.2%	649	2,051	-1.8%	653	2,089
Revenue per vessel move - M/YTD	\$ 4,672	4,754	2.8%	4,486	4,626	5.2%	4,404	4,396	-0.3%	4,390	4,410
Tonnage Revenue - M/YTD	\$ 1,655,487	5,458,164	-2.4%	1,628,467	5,594,220	-0.2%	1,742,072	5,607,817	-3.5%	1,789,210	5,813,914
Tonnage Revenue per move	\$ 2,806	2,880	-0.9%	2,751	2,908	6.3%	2,684	2,734	-1.8%	2,740	2,783

OCTOBER 2015 - 2012	Oct-15	YTD		Oct-14	YTD		Oct-13	YTD		Oct-12	YTD
	Revenue (transportation) M/YTD	\$ 2,659,033	11,667,247	3.0%	2,430,062	11,329,528	-1.5%	2,481,926	11,498,791	-1.1%	2,411,757
Assignments M / YTD	666	2,592	0.3%	639	2,584	-6.3%	682	2,759	0.7%	629	2,739
Revenue per assignment - M/YTD	\$ 3,992.54	4,501.25	2.7%	3,803	4,384	5.2%	3,639	4,168	-1.8%	3,834	4,244
Vessel Moves	653	2,548	-0.1%	627	2,551	-6.2%	669	2,720	0.6%	616	2,705
Revenue per vessel move - M/YTD	\$ 4,072	4,579	3.1%	3,876	4,441	5.1%	3,710	4,227	-1.6%	3,915	4,298
Tonnage Revenue - M/YTD	\$ 1,450,149	6,908,312	-0.8%	1,366,727	6,960,947	0.1%	1,346,376	6,954,192	-3.7%	1,406,275	7,220,190
Tonnage Revenue per move	\$ 2,221	2,711	-0.6%	2,180	2,729	6.7%	2,013	2,557	-4.2%	2,283	2,669

NOVEMBER 2015 - 2012	Nov-15	YTD		Nov-14	YTD		Nov-13	YTD		Nov-12	YTD
	Revenue (transportation) M/YTD	\$ 2,479,703	14,146,950	4.7%	2,177,805	13,507,332	-3.3%	2,465,836	13,964,627	0.6%	2,255,805
Assignments M / YTD	644	3,236	1.9%	592	3,176	-6.7%	645	3,404	1.9%	600	3,339
Revenue per assignment - M/YTD	\$ 3,850	4,372	2.8%	3,679	4,253	3.7%	3,823	4,102	-1.3%	3,760	4,157
Vessel Moves	629	3,177	1.4%	581	3,132	-6.6%	633	3,353	1.7%	591	3,296
Revenue per vessel move - M/YTD	\$ 3,942	4,453	3.3%	3,748	4,313	3.6%	3,895	4,165	-1.1%	3,817	4,211
Tonnage Revenue - M/YTD	\$ 1,344,787	8,253,099	0.6%	1,243,491	8,204,437	-1.7%	1,393,372	8,347,564	-2.0%	1,299,660	8,519,849
Tonnage Revenue per move	\$ 2,138	2,598	-0.8%	2,140	2,620	5.2%	2,201	2,490	-3.7%	2,199	2,585

DECEMBER 2015 - 2012	Dec-15	YTD		Dec-14	YTD		Dec-13	YTD		Dec-12	YTD
	Revenue (transportation) M/YTD	\$ 2,618,146	16,765,096	6.9%	2,177,417	15,684,750	-3.5%	2,289,593	16,254,221	0.5%	2,289,593
Assignments M / YTD	641	3877	2.6%	604	3780	-6.2%	625	4029	1.6%	625	3964
Revenue per assignment - M/YTD	\$ 4,084	4,324	4.2%	3,605	4,149	2.9%	3,663	4,034	-1.1%	3,663	4,079
Vessel Moves	631	3808	2.3%	592	3724	-6.0%	608	3961	1.5%	608	3904
Revenue per vessel move - M/YTD	\$ 4,149	4,403	4.5%	3,678	4,212	2.6%	3,766	4,104	-0.9%	3,766	4,142
Tonnage Revenue - M/YTD	\$ 1,404,847	9,657,946	2.2%	1,245,415	9,449,853	-2.1%	1,307,902	9,655,467	-1.8%	1,307,902	9,827,752
Tonnage Revenue per move	\$ 2,226	2,536	-0.1%	2,104	2,538	4.1%	2,151	2,438	-3.2%	2,151	2,517

JANUARY 2016 - 2013	Jan-16	YTD		Jan-15	YTD		Jan-14	YTD		Jan-13	YTD
	Revenue (transportation) M/YTD	\$ 2,443,846	19,208,942	7.4%	2,202,588	17,887,338	-4.9%	2,554,575	18,808,796	0.8%	2,493,701
Assignments M / YTD	605	4482	2.9%	577	4357	-6.7%	639	4668	0.9%	662	4626
Revenue per assignment - M/YTD	\$ 4,039	4,286	4.4%	3,817	4,105	1.9%	3,998	4,029	-0.1%	3,767	4,035
Vessel Moves	589	4397	2.5%	566	4290	-6.6%	631	4592	1.0%	644	4548
Revenue per vessel move - M/YTD	\$ 4,149	4,369	4.8%	3,891	4,170	1.8%	4,048	4,096	-0.2%	3,872	4,104
Tonnage Revenue - M/YTD	\$ 1,329,772	10,987,718	3.0%	1,216,397	10,666,250	-4.2%	1,478,353	11,133,820	-1.1%	1,426,964	11,254,715
Tonnage Revenue per move	\$ 2,258	2,499	0.5%	2,149	2,486	2.5%	2,343	2,425	-2.0%	2,216	2,475

FEBRUARY 2016 - 2013	Feb-16	YTD		Feb-15	YTD		Feb-14	YTD		Feb-13	YTD
	Revenue (transportation) M/YTD	\$ 2,269,624	21,478,566	7.9%	2,024,842	19,912,180	-5.5%	2,261,575	21,070,371	0.8%	2,229,846
Assignments M / YTD	547	5029	3.2%	517	4874	-7.2%	583	5251	0.9%	579	5205
Revenue per assignment - M/YTD	\$ 4,149	4,271	4.5%	3,917	4,085	1.8%	3,879	4,013	0.0%	3,851	4,014
Vessel Moves	538	4935	3.0%	501	4791	-7.2%	572	5164	1.0%	567	5115
Revenue per vessel move - M/YTD	\$ 4,219	4,352	4.7%	4,042	4,156	1.9%	3,954	4,080	-0.1%	3,933	4,085
Tonnage Revenue - M/YTD	\$ 1,298,248	12,285,966	4.1%	1,132,850	11,799,100	-5.2%	1,311,311	12,445,131	-0.8%	1,285,372	12,540,087
Tonnage Revenue per move	\$ 2,413	2,490	1.1%	2,261	2,463	2.2%	2,293	2,410	-1.7%	2,267	2,452

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PSP 2016	January		February	
Assignments	605	4.9%	547	5.8%
# of licensed pilots <u>w/o Pres</u>	51		51	
Average Assgn/pilot	11.86		10.73	
# of assignment change	28		30	
Tariff Revenue-Trans	\$2,443,846	10.95%	\$2,269,624	12.09%
RPA-Revenue per Assign	\$4,039	5.82%	\$4,149	5.94%
Moves	589	4.1%	538	7.4%
Gross Tonnage	29,609,106	7.33%	27,830,304	12.80%

PSP 2015	January		February	
Assignments	577	-9.7%	517	-11.3%
# of licensed pilots <u>w/o Pres</u>	53		54	
Average Assgn/pilot	10.89		9.75	
# of assignment change	-62		-66	
Tariff Revenue-Trans	\$2,202,588	-13.78%	\$2,024,841	-10.47%
RPA-Revenue per Assign	\$3,817	-4.51%	\$3,917	0.96%
Moves	566	-10.3%	501	-12.4%
Gross Tonnage	27,588,264	-13.54%	24,671,828	-14.41%

PSP 2014	January		February	
Assignments	639	-3.47%	583	1010.5%
# of licensed pilots <u>w/o Pres</u>	53		54	+1.5 p
Average Assgn/pilot	12.06		11.00	
# of assignment change	-23		530.5	
Tariff Revenue-Trans	\$2,554,575	2.44%	\$2,261,575	1.42%
RPA-Revenue per Assign	\$3,998	6.13%	\$3,879	#####
Moves	631	-2.32%	572	-100.0%
Gross Tonnage	31,907,495	1.52%	28,825,535	#DIV/0!

PSP 2013	January		February	
Total Assignments/ Month	662	5.08%	579	2.9%
# of licensed pilots <u>w/o Pres</u>	51.34		52.5	
Average Assgn/pilot	12.89		11.24	
# of assignment change	32		8	
Tariff Revenue-Trans	\$2,493,701	5.04%	\$2,229,846	4.98%
RPA-Revenue per Assign	\$3,767	-0.03%	\$3,851	1.61%
Moves	646	4.36%	568	4.5%
Gross Tonnage	31,428,636	3.51%	27,228,140	#DIV/0!

PSP 2012	January		February	
Total Assignments/ Month	630	3.11%	571	-3.8%
# of licensed pilots <u>w/Pres</u>	51		51	
Average Assgn/pilot	12.60		11.42	
# of assignment change	19		-2	
Tariff Revenue-Trans	\$2,373,948	7.85%	\$2,123,989	4.15%
RPA-Revenue per Assign	\$3,768	4.59%	\$3,720	0.18%
Moves	619	3.34%	559	1.5%
Gross Tonnage	30,363,264	8.47%	26,057,669	#DIV/0!
Comp Days Earned/Taken	+41 / -42		21 / -39	
Comp Day Balance	3137		2970	

PSP 2011	January		February	
Total Assignments/ Month	611	7.2%	568	-7.0%
# of licensed pilots <u>w/Pres</u>	53		53	
Average Assgn/pilot	11.75		10.92	
# of assignment change	41		-4	
Tariff Revenue-Trans	\$2,201,209	541.04%	\$2,039,383	-3.17%
RPA-Revenue per Assign	\$3,602.63		\$3,590	
Moves	599	6.6%	558	-3.0%
Gross Tonnage	27,993,179		25,682,377	

GRAYS HARBOR

2016		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total Assignments	Ship Arrivals	
2016 Grays Hbr	D'Angelo															
	White															
GH Actual Assignments		13	15											28		
		-35.0%	-40.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	#DIV/0!	-100.0%	-100.0%	-100.0%	-100.0%	-20.0%		
2015 Grays Hbr	Cooke	0	3	Retired	2/7/15										3	
	D'Angelo	18	20	28	10	10	19	4	16	8	11	10	8	162		
	White	2	2	2	2	2	7	3	0	2	3	7	3	35		
GH Actual Assignments		20	25	30	12	12	26	7	16	10	14	17	11	200	82	
		-28.6%	-3.8%	0.0%	-68.4%	33.3%	23.8%	-58.8%	0.0%	-44.4%	-17.6%	-43.3%	-59.3%	-27.8%		
2014 Grays Hbr	Cooke	23	0	26	2	9	0	10	16	0	10	0	26	122		
	D'Angelo	5	26	4	36	0	21	7	0	18	7	30	1	155		
	GH Actual Assignments	28	26	30	38	9	21	17	16	18	17	30	27	277	115	
		27.3%	30.0%	11.1%	280.0%	-59.1%	31.3%	88.9%	-20.0%	12.5%	-39.3%	50.0%	-25.0%	12.6%		
2013 Grays Hbr	Cooke	2	4	2	10	1	16	9	0	12	0	20	0	76		
	D'Angelo	20	16	25	0	21	0	0	20	4	28	0	36	170		
	GH Actual Assignments	22	20	27	10	22	16	9	20	16	28	20	36	246	102	
		144.4%	-9.1%	107.7%	-37.5%	69.2%	33.3%	-43.8%	81.8%	14.3%	75.0%	-23.1%	300.0%	39.0%		
2012 Grays Hbr	Cooke	8	0	13	0	10	0	1	10	8	16	0	9	75		
	D'Angelo	1	22	0	16	3	12	15	1	6	0	26	0	102		
	GH Actual Assignments	9	22	13	16	13	12	16	11	14	16	26	9	177	82	
		-30.8%	100.0%	-27.8%	33.3%	44.4%	9.1%	0.0%	-15.4%	27.3%	-20.0%	160.0%	-18.2%	14.2%		
2011 Grays Hbr	Cooke	0	10	1	12	0	11	9	0	11	1	10	1	66		
	D'Angelo	13	1	17	0	9	0	7	13	0	19	0	10	89		
	GH Actual Assignments	13	11	18	12	9	11	16	13	11	20	10	11	155	70	

2016	Avg Rev per	Avg Rev per	Billed	(Transpt'n)	Total Tariff	<u>Assignmts</u>	Cancel
	ASSIGN	ASSIGN	minus		(Revenue)	Earned Rev	
	YTD	this Month	Transportation		\$\$ Billed	Detail	
January	\$ 4,039	\$ 4,039	2,443,846	88,464	2,532,310	605	16
February	\$ 4,092	\$ 4,149	2,269,624	79,737	2,349,361	547	9
ytd			\$ 4,713,470	\$ 168,201	\$ 4,881,671	1152	25
Δ YTD	Δ 227		486,040	16,760	502,800	58	(2)

2015	Avg Rev per	Avg Rev per	Billed	(Transpt'n)	Total Tariff	<u>Assignmts</u>	Cancel
	ASSIGN	ASSIGN	minus		(Revenue)	Earned Rev	
	YTD	this Month	Transportation		\$\$ Billed	Detail	
January	\$ 3,817	\$ 3,817	2,202,588	78,813	2,281,401	577	11
February	\$ 3,864	\$ 3,917	2,024,842	72,628	2,097,470	517	16
March	\$ 4,208	\$ 3,701	2,365,096	84,102	2,449,197	639	16
April	\$ 3,717	\$ 3,473	2,153,086	89,666	2,242,751	620	22
May	\$ 3,743	\$ 3,823	2,959,296	97,134	3,056,429	774	14
June	\$ 3,807	\$ 4,059	3,210,995	120,359	3,331,354	791	20
July	\$ 3,929	\$ 4,684	2,960,243	87,317	3,047,560	632	11
August	\$ 4,037	\$ 4,750	3,291,439	98,290	3,389,728	693	9
September	\$ 4,094	\$ 4,587	2,756,533	83,259	2,839,792	601	11
October	\$ 4,083	\$ 3,993	2,659,033	97,472	\$ 2,756,505	666	13
November	\$ 4,062	\$ 3,850	2,479,703	98,603	\$ 2,578,306	644	15
December	\$ 4,064	\$ 4,084	2,618,146	111,764	\$ 2,729,910	641	10
ytd			\$ 31,680,998	\$ 1,119,405	\$ 32,800,403	7795	168
Δ YTD	Δ (64)	\$ 479	241,755	35,854	277,609	179	

2014	Avg Rev per	Avg Rev per	Billed	(Transpt'n)	Total Tariff	<u>Assignmts</u>	Cancel
	ASSIGN	ASSIGN	minus		(Revenue)	Earned Rev	
	YTD	this Month	Transportation		\$\$ Billed	Detail	
January	3,998	3,998	2,554,575	98,762	2,653,337	639	8
February	3,941	3,879	2,261,575	82,889	2,344,464	583	11
March	3,913	3,859	2,403,969	90,895	2,494,864	623	6
April	3,913	3,911	2,464,091	85,345	2,549,436	630	9
May	4,043	4,525	3,036,561	85,787	3,122,348	671	6
June	4,107	4,397	3,033,723	95,193	3,128,916	690	8
July	4,174	4,562	3,024,434	88,977	3,113,411	663	5
August	4,244	4,700	3,219,531	97,072	3,316,603	685	8
September	4,265	4,448	2,655,500	91,878	2,747,378	597	5
October	4,219	3,803	2,430,062	98,126	2,528,188	639	12
November	4,173	3,679	2,177,805	81,264	2,259,069	592	11
December	4,128	3,605	2,177,417	87,363	2,264,780	604	12
ytd			\$ 31,439,243	1,083,551	\$ 32,522,794	7616	101
Δ	\$90	(\$242)			(\$187,662)	(203)	

2013	Avg Rev per	Avg Rev per	Billed	(Transpt'n)	Total Tariff	<u>Assignmts</u>	Cancel
	ASSIGN	ASSIGN	minus		(Revenue)	Earned Rev	
	YTD	this Month	Transportation		\$\$ Billed	Detail	
January		3,767	2,493,701	96,600	2,590,301	662	16
February	3,806	3,851	2,229,846	82,426	2,312,272	579	11
March	3,778	3,721	2,311,037	95,730	2,406,767	621	13
April	3,820	3,958	2,212,733	74,842	2,287,575	559	2
May	3,914	4,261	2,820,632	95,699	2,916,331	662	10
June	4,013	4,461	3,028,751	90,527	3,119,278	679	5
July	4,052	4,261	3,046,277	100,482	3,146,759	715	7
August	4,102	4,414	3,112,078	93,144	3,205,222	705	9
September	4,130	4,351	2,858,510	99,071	2,957,581	657	8
October	4,078	3,639	2,481,925	105,812	2,587,737	682	13
November	4,055	3,823	2,465,837	97,211	2,563,048	645	11
December	4,038	3,847	2,512,313	105,272	2,617,585	653	12
ytd			\$ 31,573,640	1,136,816	\$ 32,710,456	7,819	117

2016	Moves YTD	Moves/ Month	SHIP MOVES BY ZONE/DISTANCE					SHIP MOVES BY TYPE											
			IntraHbr	≤ 30 mi	≤50 mi	≤75 mi	≤100mi	Bulker	Car Carrier	Container	Fish	General	Naval	Other	Passngr	Reefer	Ro-Ro	Tanker	Wood Chip
			1	2	3	4	5												
Jan		589	121	84	61	157	166	88	39	232		14	4	1	1		19	191	
Feb	1,127	538	91	102	43	139	163	90	45	212		7		2		18	164		
		1127	212	186	104	296	329	178	84	444	0	21	4	1	3	0	37	355	0
2015/2016 ytd Δ		60	57	5	13	(47)	41	6	6	16	0	(7)	4	(8)	1	0	(2)	46	(2)

2015	Moves YTD	Moves/ Month	SHIP MOVES BY ZONE/DISTANCE					SHIP MOVES BY TYPE											
			IntraHbr	≤ 30 mi	≤50 mi	≤75 mi	≤100mi	Bulker	Car Carrier	Container	Fish	General	Naval	Other	Passngr	Reefer	Ro-Ro	Tanker	Wood Chip
			1	2	3	4	5												
Jan		566	88	93	51	189	144	102	35	219		23		4	1		18	164	
Feb	1,067	501	67	88	40	154	144	70	43	209		5		5	1		21	145	2
Mar	1,690	623	139	85	50	168	179	120	45	234		14	1	38			23	148	
Apr	2,288	598	127	60	59	174	178	78	43	224		16	1	37			24	175	
May	3,048	760	178	92	50	238	197	76	54	232		23	1	103	62	2	20	187	
June	3,819	771	152	108	65	249	197	70	67	232		6	3	71	86	2	21	213	
July	4,440	621	95	70	56	231	169	39	50	225		19	4	6	86		19	173	
Aug	5,124	684	117	72	59	247	189	68	47	241		2		11	90		19	206	
Sept	5,714	590	87	77	52	208	166	46	37	218		25		3	63		24	174	
Oct	6,367	653	124	93	64	182	190	123	40	230		12		26		3	23	196	
Nov	6,996	629	117	100	65	177	170	85	38	237		7		57		1	19	185	
Dec	7,627	631	136	100	78	144	171	71	42	231		9		67			22	189	
		7627	1427	1038	689	2361	2094	948	541	2732	0	161	10	428	389	8	253	2155	2
2014/2015 ytd Δ		111	202	(34)	22	(43)	(54)	(104)	17	(70)	(5)	(14)	(2)	382	20	(8)	(9)	(96)	0

2014	Moves YTD	Moves/ Month	SHIP MOVES BY ZONE/DISTANCE					SHIP MOVES BY TYPE											
			IntraHbr	≤ 30 mi	≤50 mi	≤75 mi	≤100mi	Bulker	Car Carrier	Container	Fish	General	Naval	Other	Passngr	Reefer	Ro-Ro	Tanker	Wood Chip
			1	2	3	4	5												
Jan		631	113	96	56	168	198	93	51	252	1	15		2	1		21	195	
Feb	1,203	572	94	99	52	155	172	113	39	212		5	2	1	1		20	177	2
Mar	1,820	617	106	99	47	178	187	92	47	239		16		2			23	198	
Apr	2,441	621	109	83	48	194	187	112	48	242		16		2			22	179	
May	3,106	665	93	94	48	247	183	67	43	257	1	18	2	8	61		23	185	
June	3,788	682	99	82	61	260	180	73	46	227	1	24		2	85	2	20	202	
July	4,446	658	93	81	52	253	179	79	41	240		10	3	1	82		25	177	
Aug	5,124	678	101	90	65	234	188	66	41	236		19	3	8	85		19	201	
Sept	5,716	592	73	82	64	203	170	48	29	218		10		8	54	1	27	197	
Oct	6,343	627	115	85	60	165	202	93	43	242	2	16		8		9	23	191	
Nov	6,924	581	117	88	50	174	152	126	44	206		6		1		4	18	176	
Dec	7,516	592	112	93	64	173	150	90	52	231		20	2	3			21	173	
		7516	1225	1072	667	2404	2148	1052	524	2802	5	175	12	46	369	16	262	2251	2
2013/2014 ytd Δ	(186)		79	(54)	25	(202)	(31)	133	(8)	(91)	4	2	0	(71)	(8)	5	2	(456)	2

#6 Zone-Type Moves

2013	Moves YTD	Moves/ Month	IntraHbr	≤ 30 mi	≤50 mi	≤75 mi	≤100mi	Car											
				1	2	3	4	5	Bulker	Carrier	Container	Fish	General	Naval	Other	Passngr	Reefer	Ro-Ro	Tanker
Jan		646	101	104	58	192	191	95	40	257		5	2	4	1		17	225	
Feb	1,214	568	81	88	49	172	178	82	43	229		15	1		5		19	174	
Mar	1,822	608	95	101	49	175	185	91	42	228		14		4			26	203	
Apr	2,379	557	71	91	35	186	174	52	47	241		13	3	12			22	167	
May cruise	3,031	652	93	94	48	239	178	64	42	245		21		7	59		23	191	
June ship	3,705	674	84	81	56	286	167	62	44	246		8	1	9	89	2	21	192	
July season	12,521	708	103	117	46	271	171	51	43	244		14	1	23	80		22	230	
August in	5,109	696	89	88	58	278	183	64	42	247		21	1	11	84		26	200	
Sept blue	5,758	649	78	92	59	237	183	48	46	239		28	2	5	59	4	18	200	
October	6,427	669	115	92	62	201	199	111	45	245		7		14		5	24	218	
November	7,061	634	106	92	60	182	194	104	50	245		11		2			21	201	
December	7,702	641	130	86	62	187	176	95	48	227	1	16	1	26			21	206	
		7702	1146	1126	642	2606	2179	919	532	2893	1	173	12	117	377	11	260	2407	0
2012/2013 ytd Δ	65		4	111	47	(211)	132	(101)	(12)	76	1	35	(4)	(45)	(33)	(4)	12	143	(3)

YTD	APRIL 2015								
	Totals	LOA	IntraHbr					101+ mi	
			≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi		
20	0	Up to 500	1	2	3	4	5	6	
133	0	500-599							
316	0	600-699							
163	0	700-799							
126	0	800-899							
204	0	900-999							
165	0	1000--							
	0		0	0	0	0	0	0	
YTD totals			1127	212	186	104	296	329	0

YTD	APRIL 2015								
	Totals	LOA	IntraHbr					101+ mi	
			≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi		
117	39	Up to 500	20	6	3	10	0	0	
278	99	500-599	29	15	14	30	11	0	
570	157	600-699	19	26	31	34	47	0	
341	75	700-799	10	4	4	19	38	0	
276	69	800-899	9	7	7	20	26	0	
491	107	900-999	20	2	0	47	38	0	
209	52	1000--	20	0	0	14	18	0	
	598		127	60	59	174	178	0	
YTD totals			2282	421	326	200	685	645	5

YTD	APRIL 2014								
	Totals	LOA	IntraHbr					101+ mi	
			≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi		
32	7	Up to 500	0	1	0	2	4	0	
263	62	500-599	15	8	6	25	8	0	
693	198	600-699	31	41	30	57	39	0	
331	77	700-799	15	0	2	19	41	0	
381	88	800-899	4	19	7	29	29	0	
422	109	900-999	16	10	1	40	42	0	
319	80	1000--	28	4	2	22	24	0	
	621		109	83	48	194	187	0	
YTD totals			2441	422	377	203	695	744	0

YTD	APRIL 2013								
	Totals	LOA	IntraHbr					101+ mi	
			≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi		
82	26	Up to 500	6	5	1	11	3	0	
317	88	500-599	18	16	8	29	17	0	
604	124	600-699	2	29	13	56	24	0	
305	58	700-799	1	3	2	11	41	0	
338	73	800-899	3	18	7	18	27	0	
553	142	900-999	23	20	4	51	44	0	
179	46	1000--	18	0	0	10	18	0	
	557		71	91	35	186	174	0	
YTD totals			2379	348	384	191	725	728	2

YTD	MARCH 2015								
	Totals	LOA	IntraHbr					101+ mi	
			≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi		
20	0	Up to 500							
133	0	500-599							
316	0	600-699							
163	0	700-799							
126	0	800-899							
204	0	900-999							
165	0	1000--							
	0		0	0	0	0	0	0	
YTD totals			1127	212	186	104	296	329	0

YTD	MARCH 2015								
	Totals	LOA	IntraHbr					101+ mi	
			≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi		
78	51	Up to 500	27	6	8	10	0	0	
179	68	500-599	21	6	10	19	12	0	
413	149	600-699	23	33	20	32	41	0	
266	89	700-799	19	3	3	19	45	0	
207	75	800-899	7	8	5	22	33	0	
384	130	900-999	23	24	4	44	35	0	
157	59	1000--	19	5		22	13	0	
	621		139	85	50	168	179	0	
YTD totals			1684	294	266	141	511	467	5

YTD	MARCH 2014								
	Totals	LOA	IntraHbr					101+ mi	
			≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi		
25	4	Up to 500	1	1	0	2	0	0	
201	68	500-599	13	15	4	25	11	0	
495	174	600-699	22	37	30	48	37	0	
254	87	700-799	19	7	2	19	40	0	
293	100	800-899	6	21	10	28	35	0	
313	104	900-999	15	15	1	32	41	0	
239	80	1000--	30	3	0	24	23	0	
	617		106	99	47	178	187	0	
YTD totals			1820	313	294	155	501	557	0

YTD	MARCH 2013								
	Totals	LOA	IntraHbr					101+ mi	
			≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi		
56	22	Up to 500	3	4	3	9	3	0	
229	80	500-599	18	11	11	27	13	0	
480	164	600-699	23	43	22	47	29	0	
247	72	700-799	10	2	3	10	47	0	
265	93	800-899	4	24	8	21	34	2	
411	129	900-999	19	17	2	50	41	0	
133	47	1000--	18	0	0	11	18	0	
	608		95	101	49	175	185	2	
YTD totals			1822	277	293	156	539	554	2

YTD	FEBRUARY 2016								
	Totals	LOA	IntraHbr					101+ mi	
			≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi		
20	6	Up to 500	2	0	4	0	0		
133	65	500-599	18	20	3	15	9		
316	153	600-699	14	39	28	30	42		
163	75	700-799	5	17	2	20	31		
126	62	800-899	7	13	5	15	22		
204	101	900-999	21	3	1	31	45		
165	76	1000--	24	10		28	14		
	538		91	102	43	139	163	0	
YTD totals			1127	212	186	104	296	329	0

YTD	FEBRUARY 2015								
	Totals	LOA	IntraHbr					101+ mi	
			≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi		
27	10	Up to 500	4		1	5			
111	49	500-599	10	10	12	12	5		
264	121	600-699	7	24	15	36	38		
177	88	700-799	16	10	4	19	39		
132	66	800-899	1	15	4	15	31		
254	124	900-999	20	22	4	52	24		
98	39	1000--	9	7		15	7		
	497		67	88	40	154	144	4	
YTD totals			1063	155	181	91	343	288	5

YTD	FEBRUARY 2014								
	Totals	LOA	IntraHbr					101+ mi	
			≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi		
21	12	Up to 500	2	1	3	6			
133	54	500-599	12	4	9	14	15		
321	167	600-699	14	51	29	44	29		
167	79	700-799	17	7	2	15	38		
193	95	800-899	7	23	9	20	36		
209	87	900-999	11	9		36	31		
159	78	1000--	31	4		20	23		
	572		94	99	52	155	172	0	
YTD totals			1203	207	195	108	323	370	0

YTD	FEBRUARY 2013								
	Totals	LOA	IntraHbr					101+ mi	
			≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi		
34	21	Up to 500	2	4	3	7	5		
149	73	500-599	14	17	8	17	17		
316	143	600-699	9	29	20	52	33		
175	83	700-799	17	6	7	15	38		
172	74	800-899	3	20	8	17	26		
282	133	900-999	20	12	3	55	43		
86	41	1000--	16			9	16		
	568		81	88	49	172	178	0	
YTD totals			1214	182	192	107	364	369	0

YTD	JANUARY 2016							
	Totals	LOA	IntraHbr					101+ mi
			≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi	
14	Up to 500	4	3	1	6			
68	500-599	14	12	11	23	8		
163	600-699	20	35	34	31	43		
88	700-799	17	9	4	26	32		
64	800-899	17	7	9	13	18		
103	900-999	20	7	2	28	46		
89	1000--	29	11		30	19		
	589		121	84	61	157	166	0

YTD	JANUARY 2015							
	Totals	LOA	IntraHbr					101+ mi
			≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi	
17	Up to 500	3	1	4	9			
62	500-599	12	15	8	21	6		
143	600-699	13	22	26	39	43		
89	700-799	17	8	2	24	38		
66	800-899	5	16	10	13	22		
130	900-999	20	22	1	61	26		
59	1000--	18	9		22	9	1	
	566		88	93				