

Empire Disposal, Inc.
Revenue Summary & GL Recon - Year to Date

	Spokane		Whitman Co.								Non Reg			
	Co. Reg	Reg	Reg Total	Army Corps	Harrington	Latah Co.	Rockford	Spangle	Starbuck	Tekoa	Total	Grand Total	PER GL	Difference
Resi MSW	348,340	983,998	1,332,338		19,561	17,857	40,912	31,498	11,436	80,043	201,307	1,533,645	1,536,055	2,410
Resi Recycle		3,693	3,693								-	3,693	-	(3,693) Booked to Resi
YW			-								-	-	-	-
Comm MSW	128,923	948,090	1,077,013	34,627	24,450		19,474	16,058	2,795	52,026	149,430	1,226,442	1,250,488	24,046
MF MSW			-								-	-	-	-
MF Recycling			-								-	-	-	-
Commercial Recycling		7,135	7,135								-	7,135	-	(7,135) Booked to Comm
Med Waste		25,446	25,446								-	25,446	-	(25,446) Booked to Comm
Roll Off MSW	24,201	55,638	79,838	14,015				543			14,558	94,396	97,696	3,300
Roll Off Recycling	4,025		4,025								-	4,025	-	(4,025) Booked to RO
Pass-Through	23,991	41,558	65,549	7,122				182			7,305	72,854	72,308	(545)
Service Charges	754	3,420	4,174	-				-			-	4,174	4,556	382
	530,234	2,068,976	2,599,210	55,764	44,010	17,857	60,386	48,281	14,231	132,069	372,599	2,971,809	2,961,104	(10,706)
	-	-	-	-	30,893	-	14,482	9,597	2,838	31,647	-	-	-	-0.36%

**Empire Disposal
Customer Count
July 1, 2015 - June 30, 2016**

	Regulated			Non Reg							Total	
	Spok Co	Whit Co	Total	Army	Harrington	Latah Co	Rockford	Spangle	Starbuck	Tekoa		
Resi	1,135	3,300	4,435	-	160	53	168	111	62	277	831	
Comm	83	741	824	6	33	-	21	17	7	27	111	
RO			-								-	
Resi Rec		31	31	-	-	-	-	-	-	-	-	
Med Waste		3	3	-	-	-	-	-	-	-	-	
Commercial Recycling		30	30	-	-	-	-	-	-	-	-	
			5,322								942	6,264

**Empire Disposal
Unit Counts**

	Whitman Reg	Spokane Reg	Non-Reg (Cities)	Total
Garbage Carts	2,258	559	629	3,446
Recycling Carts	31			31
Containers	521	65	70	656
Commercial Recycling			30	30
Total	2,810	624	728	4,162

Empire Disposal Inc.
 Spokane Co. Regulated - Price Out
 July 1, 2015 - June 30, 2016

Service Code	Service Code Description	Total Revenue	Average Cust Count	Unit Count	Annual Cust
<u>RESIDENTIAL SERVICES</u>					
RESIDENTIAL GARBAGE					
RL020.0G1W001	RL 20 GL 1X WK 1	699.14	4	-	8
RL032.0G1M001	RL 32 GL 1X MO 1	618.51	5	-	9
RL032.0G1W001	RL 32 GL 1X WK 1	94,547.25	445	-	891
RL032.0G1W002	RL 32 GL 1X WK 2	40,832.26	136	-	272
RL032.0G1W003	RL 32 GL 1X WK 3	855.12	2	-	4
RL065.0G1W001	RL 65 GL 1X WK 1	73,733.79	231	231	461
RL065.0G1W002	RL 65 GL 1X WK 2	639.48	1	2	2
RL090.0G1W001	RL 90 GL 1X WK 1	122,519.45	307	307	614
RL090.0G1W002	RL 90 GL 1X WK 2	2,278.10	3	6	6
RL090.0G1W003	RL 90 GL 1X WK 3	1,347.84	1	3	2
RL32R-OC	1 RL 32 GL ON CALL-RES	24.68	0		0
EXTRA-RES	EXTRA CAN, BAG, BOX-RES	6,063.82	120		240
EXTRYDG-RES	EXTRA YARDAGE - RES	267.65	1		2
BULKY-RES	BULKY ITEM PICK UP-RES	42.90	0		0
OS-RES	OVERSIZE CAN - RES	84.11	2		3
OW-RES	OVERFILL/WEIGHT CAN-RES	58.82	1		2
DRIVEIN1-RES	DRIVE IN 125-250' - RES	3,163.63	40		80
TRIP-RES	TRIP FEE - RES	8.03	0		0
REDEL-RES	REDELIVERY FEE - RES	43.72	0		0
REINSTATE-RES	REINSTATE FEE - RES	511.68	3		7
	TOTAL RESIDENTIAL GARBAGE	\$ 348,339.97	1,135		

COMMERCIAL SERVICES

COMMERCIAL SERVICES

COMMERCIAL GARBAGE

COMMERCIAL GARBAGE

RL001.0Y1W001	RL 1 YD 1X WK 1	20,667.65	24	24	48
RL001.5Y1W001	RL 1.5 YD 1X WK 1	14,229.91	11	11	22
RL001.5Y1W002	RL 1.5 YD 1X WK 2	1,457.31	1	1	1
RL001.5Y1W003	RL 1.5 YD 1X WK 3	648.96	0	0	0
RL002.0Y1W001	RL 2 YD 1X WK 1	15,508.80	9	9	18
RL003.0Y1W001	RL 3 YD 1X WK 1	8,014.25	3	3	7

Empire Disposal Inc.
 Spokane Co. Regulated - Price Out
 July 1, 2015 - June 30, 2016

Service Code	Service Code Description	Total Revenue	Average Cust Count	Unit Count	Annual Cust
RL003.0Y1W002	RL 3 YD 1X WK 2	9,679.08	2	4	4
RL004.0Y1W001	RL 4 YD 1X WK 1	16,024.20	5	5	10
RL004.0Y1W002	RL 4 YD 1X WK 2	6,409.68	1	2	2
RL006.0Y1W002	RL 6 YD 1X WK 2	9,300.24	1	2	2
RL032.0G1W001COMM	RL 32 GL 1X WK COMM 1	2,427.90	11	-	22
RL032.0G1W002COMM	RL 32 GL 1X WK COMM 2	729.93	2	-	4
RL065.0G1W001COMM	RL 65 GL 1X WK COMM 1	1,666.51	4	4	8
RL090.0G1W001COMM	RL 90 GL 1X WK COMM 1	2,740.12	5	5	11
RL090.0G1W002COMM	RL 90 GL 1X WK COMM 2	417.85	0	1	1
RL32C-OC	1 RL 32 GL ON CALL - COMM	57.67	0	-	1
RL1C-OC	1 RL 1 YD ON CALL-COMM	134.38	0	0	
RL1.5C-OC	1 RL 1.5 YD ON CALL-COMM	318.19	0	0	1
RL1TC-COMM	RL TEMPORARY 1 YD-COMM	20.42	0	0	
RL1.5TC-COMM	RL TEMPORARY 1.5 YD-COMM	61.41	0	0	0
RL2TC-COMM	RL TEMPORARY 2 YD-COMM	669.08	1	1	3
RL3TC-COMM	RL TEMPORARY 3 YD - COMM	110.74	0	0	0
RL4TC-COMM	RL TEMPORARY 4 YD-COMM	1,108.05	1	1	3
EXTRA-COMM	EXTRA CAN, BAG, BOX-COMM	3,364.51	70		140
EXTRAYDG-COMM	EXTRA YARDAGE - COMM	203.61	1		2
RENT1.5-COMM	RENTAL FEE 1.5 YD COMM	1,813.41	12		25
RENT1.5TEMP-COMM	RENTAL FEE 1.5 YD TEMP -	122.65	0		1
RENT1-COMM	RENTAL FEE 1 YD COMM MA	2,863.67	24		47
RENT1TEMP-COMM	RENTAL FEE 1 YD TEMP - COMM	22.30	0		0
RENT2-COMM	RENTAL FEE 2 YD COMM	1,806.69	9		18
RENT2TEMP-COMM	RENTAL FEE 2 YD TEMP - COMM	329.95	1		2
RENT3-COMM	RENTAL FEE 3 YD COMM	1,806.77	7		15
RENT3TEMP-COMM	RENTAL FEE 3 YD TEMP - CO	40.13	0		0
RENT4-COMM	RENTAL FEE 4 YD COMM	1,958.88	7		14
RENT4TEMP-COMM	RENTAL FEE 4YD TEMP - COM	508.32	1		2
RENT6-COMM	RENTAL FEE 6 YD COMM	741.36	2		4
DELTEMP-COMM	DELIVERY FEE TEMP-COMM	777.60	1		3
DIST-COM	DISTANCE FEE - COMM	41.52	1		2
DRIVEIN1-COMM	DRIVE IN 125-250' - COMM	92.68	1		2
REINSTATE-COMM	REINSTATE FEE - COMM	26.24	0		0

TOTAL COMMERCIAL GARBAGE \$ 128,922.62

83

DROP BOX SERVICES

DROP BOX SERVICES

Empire Disposal Inc.
 Spokane Co. Regulated - Price Out
 July 1, 2015 - June 30, 2016

Service Code	Service Code Description	Total Revenue	Average Cust Count	Unit Count	Annual Cust
DROP BOX HAULS/RENTAL	DROP BOX HAULS/RENTAL				
HAUL25-RO	HAUL 25 YD - RO	7,281.25	2		5
HAUL25TEMP-RO	HAUL 25 YD TEMP - RO	4,557.40	2		3
HAUL40TEMP-RO	HAUL 40 YD TEMP - RO	2,030.10	1		1
HAUL-CP	COMPACTOR HAUL - RO	1,484.14	1		1
RENT25MO-RO	RENTAL FEE 25YD MONTHLY	1,033.62	1		2
RENT40MO-RO	RENTAL FEE 40 YD MONTHLY	160.40	0		0
DEL-RO	DELIVERY FEE - RO	1,378.45	2		3
MILE-RO	MILEAGE FEE - RO	6,275.18	99		199
	TOTAL DROP BOX HAULS/RENTAL	\$ 24,200.54	107		
DROP BOX RECYCLING	DROP BOX RECYLING				
HAULREC-RO	HAUL RECYCLE - RO	4,025.00			
	TOTAL DROP BOX RECYCLING	\$ 4,025.00			
PASSTHROUGH DISPOSAL	PASSTHROUGH DISPOSAL				
DISP-RO	DISPOSAL CHARGE - RO	23,991.48			
	TOTAL PASSTHROUGH DISPOSAL	\$ 23,991.48			
<u>Service Charges</u>	<u>Service Charges</u>				
FINCHG	FINANCE CHARGE	754.30			
RETCKC	RETURN CHECK CHARGE	-			
	TOTAL SERVICE CHARGES	\$ 754.30			
	TOTAL REVENUE	\$ 530,233.91			
		Pivot Revenue			
		Check			

Empire Disposal Inc.
Whitman Co. Regulated - Price Out
July 1, 2015 - June 30, 2016

Service Code	Service Code Description	July 15-June 16 Rate	Total Revenue	Average Cust Count	Unit Count	Annual Cust
<u>RESIDENTIAL SERVICES</u>						
RESIDENTIAL GARBAGE						
RL020.0G1W001	RL 20 GL 1X WK 1	13.43	2,011.16	12	-	150
RL032.0G1M001	RL 32 GL 1X MO 1	10.83	5,350.02	41	-	494
RL032.0G1W001	RL 32 GL 1X WK 1	17.08	209,809.04	1,024	-	12,284
RL032.0G1W002	RL 32 GL 1X WK 2	22.67	49,576.48	182	-	2,187
RL032.0G1W003	RL 32 GL 1X WK 3	30.04	3,349.46	9	-	112
RL032.0G1W004	RL 32 GL 1X WK 4	39.25	471.00	1	-	12
RL065.0G1W001	RL 65 GL 1X WK 1	24.32	207,567.24	711	711	8,535
RL065.0G1W002	RL 65 GL 1X WK 2	48.64	206.72	0	1	4
RL065.0G1W003	RL 65 GL 1X WK 3	72.96	1,295.04	1	4	18
RL090.0G1W001	RL 90 GL 1X WK 1	30.04	470,747.10	1,306	1,306	15,671
RL090.0G1W002	RL 90 GL 1X WK 2	60.08	8,140.66	11	23	135
RL32R-OC	1 RL 32 GL ON CALL-RES	11.92	368.43	3		31
RL90R-OC	RL 90 GL ON CALL - RES	11.92	77.45	1		6
EXTRA-RES	EXTRA CAN, BAG, BOX-RES	3.91	15,569.92	332		3,982
EXTRYDG-RES	EXTRA YARDAGE - RES	19.56	1,408.32	6		72
OS-RES	OVERSIZE CAN - RES	3.91	89.93	2		23
OW-RES	OVERFILL/WEIGHT CAN-RES	3.91	93.84	2		24
BULKY-RES	BULKY ITEM PICK UP-RES	19.56	234.72	1		12
DIST-RES	DISTANCE FEE - RES	3.47	135.58	3		39
DRIVEIN1-RES	DRIVE IN 125-250' - RES	6.63	5,484.22	69		828
WI1-RES	WALK IN 5-25 FT - RES	3.46	9.29	0		3
REDEL-RES	REDELIVERY FEE - RES	21.86	218.60	1		10
REINSTATE-RES	REINSTATE FEE - RES	13.12	1,758.08	11		134
TIME-RES	TIME FEE 1 - RES	102.00	25.50	0		0
	TOTAL RESIDENTIAL GARBAGE		\$ 983,997.79	3,300		
RESIDENTIAL RECYCLING						
RRECWGBG	RESI RECYCLE WITH GARBAGE	9.98	3,692.60	31		370
	TOTAL RESIDENTIAL RECYCLING		\$ 3,692.60	31		

Empire Disposal Inc.
Whitman Co. Regulated - Price Out
July 1, 2015 - June 30, 2016

Service Code	Service Code Description	July 15-June 16 Rate	Total Revenue	Average Cust Count	Unit Count	Annual Cust
<u>COMMERCIAL SERVICES</u>	<u>COMMERCIAL SERVICES</u>					
<u>COMMERCIAL GARBAGE</u>	<u>COMMERCIAL GARBAGE</u>					
RL001.0Y1W001	RL 1 YD 1X WK 1	63.73	192,273.49	251	251	3,017
RL001.0Y1M001	RL 1 YD 1X MO 1	14.72	174.34	1	1	12
RL001.0Y3W001	RL 1 YD 3X WK 1	191.21	2,294.52	1	1	12
RL001.5Y1M001	RL 1.5 YD 1X MO 1	22.21	1,288.18	5	5	58
RL001.5Y1W001	RL 1.5 YD 1X WK 1	96.16	111,160.96	96	96	1,156
RL001.5Y1W002	RL 1.5 YD 1X WK 2	192.33	5,673.73	2	5	29
RL001.5Y1W003	RL 1.5 YD 1X WK 3	288.50	3,462.00	1	3	12
RL001.5Y2W001	RL 1.5 YD 2X WK 1	192.33	13,463.10	6	6	70
RL001.5Y3W001	RL 1.5 YD 3X WK 1	288.50	6,924.00	2	2	24
RL002.0Y1M001	RL 2 YD 1X MO 1	29.62	1,214.42	3	3	41
RL002.0Y1W001	RL 2 YD 1X WK 1	128.25	82,080.01	53	53	640
RL002.0Y2W001	RL 2 YD 2X WK 1	256.50	6,156.00	2	2	24
RL002.0Y3W001	RL 2 YD 3X WK 1	384.76	9,234.24	2	2	24
RL003.0Y1W001	RL 3 YD 1X WK 1	181.25	69,101.57	32	32	381
RL003.0Y1W002	RL 3 YD 1X WK 2	362.50	16,856.27	4	8	47
RL003.0Y2W001	RL 3 YD 2X WK 1	362.50	18,487.50	4	4	51
RL003.0Y3W001	RL 3 YD 3X WK 1	543.76	6,525.12	1	1	12
RL004.0Y1W001	RL 4 YD 1X WK 1	240.83	38,231.78	13	13	159
RL004.0Y1W002	RL 4 YD 1X WK 2	481.66	18,182.67	3	6	38
RL004.0Y3W001	RL 4 YD 3X WK 1	722.50	8,670.00	1	1	12
RL004.0Y4W001	RL 4 YD 4X WK 1	963.33	11,559.96	1	1	12
RL006.0Y1W001	RL 6 YD 1X WK 1	350.98	30,359.77	7	7	87
RL006.0Y1W002	RL 6 YD 1X WK 2	701.97	8,423.64	1	2	12
RL006.0Y2W001	RL 6 YD 2X WK 1	701.97	8,423.64	1	1	12
RL006.0Y4W001	RL 6 YD 4X WK 1	1,403.95	16,847.40	1	1	12
RL006.0Y5W001	RL 6 YD 5X WEEK	1,730.48	20,765.76	1		12
RL008.0Y1W001	RL 8 YD 1X WK 1	457.46	5,489.52	1	1	12
RL008.0Y2W001	RL 8 YD 2X WK 1	914.92	10,979.04	1	1	12
RL032.0G1W001COMM	RL 32 GL 1X WK COMM 1	17.40	10,135.50	49	-	583
RL032.0G1W002COMM	RL 32 GL 1X WK COMM 2	34.64	2,165.00	5	-	63
RL032.0G1W003COMM	RL 32 GL 1X WK COMM 3	51.96	77.94	0		2
RL065.0G1W001COMM	RL 65 GL 1X WK COMM 1	32.39	11,482.27	30	30	355
RL065.0G1W002COMM	RL 65 GL 1X WK COMM 2	64.77	3,108.96	4	8	48
RL065.0G1W005COMM	RL 65 GL 1X WK COMM 5	161.94	1,943.28	1	5	12

Empire Disposal Inc.
Whitman Co. Regulated - Price Out
July 1, 2015 - June 30, 2016

Service Code	Service Code Description	July 15-June 16 Rate	Total Revenue	Average Cust Count	Unit Count	Annual Cust
RL090.0G1W001COMM	RL 90 GL 1X WK COMM 1	38.68	63,214.64	136	136	1,634
RL090.0G1W002COMM	RL 90 GL 1X WK COMM 2	77.33	13,455.43	15	29	174
RL090.0G2W001COMM	RL 90 GL 2X WK COMM 1	77.33	1,353.28	1	1	18
RL090.0G2W004COMM	RL 90 GL 2X WK COMM 4	309.33	3,711.96	1	4	12
RL32C-OC	1 RL 32 GL ON CALL - COMM	11.00	319.00	2		29
EXTRA-COMM	EXTRA CAN, BAG, BOX-COMM	4.00	11,867.91	247		2,967
OS-COMM	OVERSIZE CAN - COMM	3.91	7.82	0		2
OW-COMM	OVERFILL/WEIGHT CAN-COMM	3.91	7.82	0		2
RL1C-OC	1 RL 1 YD ON CALL-COMM	35.98	647.64	2	2	18
RL1.5C-OC	1 RL 1.5 YD ON CALL-COMM	51.73	1,500.17	2	2	29
RL2C-OC	1 RL 2 YD ON CALL-COMM	60.91	1,096.38	2	2	18
RL3C-OC	1 RL 3 YD ON CALL-COMM	78.46	381.30	0	0	5
RL4C-OC	1 RL 4 YD ON CALL-COMM	97.17	1,360.38	1	1	14
RL6C-OC	1 RL 6 YD ON CALL - COMM	129.83	81.06	0	0	1
RL1.5TC-COMM	RL TEMPORARY 1.5 YD-COMM	25.93	233.37	1	1	9
RL1TC-COMM	RL TEMPORARY 1 YD-COMM	17.20	223.60	1	1	13
RL2TC-COMM	RL TEMPORARY 2 YD-COMM	35.82	644.76	2	2	18
RL3TC-COMM	RL TEMPORARY 3 YD - COMM	48.05	576.60	1	1	12
RL4TC-COMM	RL TEMPORARY 4 YD-COMM	63.05	4,917.90	7	7	78
EXTRAYDG-COMM	EXTRA YARDAGE - COMM	19.56	5,223.52	22		267
RENT1.5-COMM	RENTAL FEE 1.5 YD COMM	12.15	14,570.90	100		1,199
RENT1.5TEMP-COMM	RENTAL FEE 1.5 YD TEMP -	24.53	199.59	1		8
RENT1-COMM	RENTAL FEE 1 YD COMM MA	10.11	30,115.24	248		2,979
RENT1TEMP-COMM	RENTAL FEE 1 YD TEMP - COMM	22.30	167.25	1		8
RENT2-COMM	RENTAL FEE 2 YD COMM	16.69	11,282.45	56		676
RENT2TEMP-COMM	RENTAL FEE 2 YD TEMP - COMM	33.44	411.32	1		12
RENT3-COMM	RENTAL FEE 3 YD COMM	20.59	10,006.74	41		486
RENT3TEMP-COMM	RENTAL FEE 3 YD TEMP - CO	40.13	674.39	1		17
RENT4-COMM	RENTAL FEE 4 YD COMM	23.32	5,969.92	21		256
RENT4TEMP-COMM	RENTAL FEE 4YD TEMP - COM	44.59	1,522.77	3		34
RENT6-COMM	RENTAL FEE 6 YD COMM	30.89	4,525.39	12		147
RENT8-COMM	RENTAL FEE 8 YD COMM	37.34	896.16	2		24
ADJ-COM	ADJUSTMENT COMMERCIAL		(165.26)	-		
DELTEMP-COMM	DELIVERY FEE TEMP-COMM	51.84	2,592.00	4		50
REDEL-COMM	REDELIVERY FEE - COMM	53.56	53.56	0		1
DRIVEIN1-COMM	DRIVE IN 125-250' - COMM	6.62	554.43	7		84
REINSTATE-COMM	REINSTATE FEE - COMM	13.12	65.60	0		5
ROLL-COMM	ROLL OUT CHARGE - COMM	5.59	201.24	3		36

Empire Disposal Inc.
Whitman Co. Regulated - Price Out
July 1, 2015 - June 30, 2016

Service Code	Service Code Description	July 15-June 16 Rate	Total Revenue	Average Cust Count	Unit Count	Annual Cust
TRIP1-COMM	TRIP FEE - COMM	38.26	38.26	0		1
UNLCKC	UNLOCKING FEE - COMM	10.22	367.92	3		36
TOTAL COMMERCIAL GARBAGE			\$ 948,089.99	1,536		
COMMERCIAL RECYCLING	COMMERCIAL RECYCLING					
RECOMSVC	COMMERCIAL RECYCLE SERVICE		-	-	-	
RECOMSVC1W001	COMMERCIAL RECYCLE WEEKLY	20.00	7,135.00	30	30	357
TOTAL COMMERCIAL RECYCLING			\$ 7,135.00	30		
MEDICAL WASTE	MEDICAL WASTE					
HAULMED-COMM	MEDICAL WASTE SERVICE - COMM		25,445.67	-		
TOTAL MEDICAL WASTE			\$ 25,445.67	-		
<u>DROP BOX SERVICES</u>		<u>DROP BOX SERVICES</u>				
DROP BOX HAULS/RENTAL	DROP BOX HAULS/RENTAL					
HAUL25-RO	HAUL 25 YD - RO	229.50	3,465.20	1		15
HAUL25TEMP-RO	HAUL 25 YD TEMP - RO	212.00	11,872.00	5		56
HAUL40-RO	HAUL 40 YD - RO	328.75	3,193.55	1		10
HAUL40TEMP-RO	HAUL 40 YD TEMP - RO	313.70	9,411.00	3		30
HAUL-CP	COMPACTOR HAUL - RO	212.02	313.70	0		1
RENT25MO-RO	RENTAL FEE 25YD MONTHLY	96.30	3,142.59	3		33
RENT40MO-RO	RENTAL FEE 40 YD MONTHLY	120.30	1,704.25	1		14
ROSVC	ROLL OFF SERVICE	212.02	2,544.24	1		12
DEL-RO	DELIVERY FEE - RO	70.55	3,527.50	4		50
MILE-RO	MILEAGE FEE - RO	5.26	16,463.80	261		3,130
TOTAL DROP BOX			\$ 55,637.83	279		
PASSTHROUGH DISPOSAL	PASSTHROUGH DISPOSAL					
DISP-RO	DISPOSAL CHARGE - RO		41,557.61			
TOTAL PASSTHROUGH DISPOSAL			\$ 41,557.61			
<u>Service Charges</u>	<u>Service Charges</u>					

Empire Disposal Inc.
Whitman Co. Regulated - Price Out
July 1, 2015 - June 30, 2016

Service Code	Service Code Description	July 15-June 16 Rate	Total Revenue	Average Cust Count	Unit Count	Annual Cust
FINCHG	FINANCE CHARGE		3,262.05			
RETCKC	RETURN CHECK CHARGE		178.77			
ADJ-FIN	ADJUSTMENT FINANCE CHARGE		(21.22)			
TOTAL SERVICE CHARGES			<u>\$ 3,419.60</u>			
TOTAL REVENUE			<u>\$ 2,068,976.09</u>			
			Pivot Revenue Check			

Empire Disposal Inc.
 Army Corps Non-Regulated - Price Out
 July 1, 2015 - June 30, 2016

Service Code	Service Code Description	Contract Rate	2015 Revenue	2016 Revenue	Total Revenue	Avg Cust	Unit Count	Annual Cust
<u>COMMERCIAL SERVICES</u>								
COMMERCIAL GARBAGE								
RL003.0Y1W001	RL 3 YD 1X WK 1	235.05	3,898.44	1,622.45	5,520.89	2	2	23
RL003.0Y1W002	RL 3 YD 1X WK 2	470.10	7,796.88	8,886.31	16,683.19	3	6	35
RL003.0Y1W004	RL 3 YD 1X WK 4	940.21	5,503.68	5,595.42	11,099.10	1	4	12
EXTRAYDG-COMM	EXTRA YARDAGE - COMM	19.56	-	39.12	39.12	0		2
DELTEMP-COMM	DELIVERY FEE TEMP-COMM	225.00	225.00	-	225.00			
DAMAGE-COMM	DAMAGE - COMM	530.00	1,060.00		1,060.00			
	TOTAL COMMERCIAL GARBAGE		\$ 18,484.00	\$ 16,143.30	\$ 34,627.30		6	
<u>DROP BOX SERVICES</u>								
DROP BOX HAULS/RENTAL								
HAUL25-RO	HAUL 25 YD - RO	314.00	3,960.50	3,140.00	7,100.50	-		
HAUL25TEMP-RO	HAUL 25 YD TEMP - RO	314.00	-	2,907.10	2,907.10	-		
RENT25MO-RO	RENTAL FEE 25YD MONTHLY	95.50	999.78	1,741.61	2,741.39			
DEL-RO	DELIVERY FEE - RO	225.00	450.00	675.00	1,125.00			
MILE-RO	MILEAGE FEE - RO		-	140.76	140.76			
	TOTAL DROP BOX HAULS/RENTAL		\$ 5,410.28	\$ 8,604.47	\$ 14,014.75		-	
PASSTHROUGH DISPOSAL								
DISP-RO	DISPOSAL CHARGE - RO		1,524.64	5,597.76	7,122.40			
	TOTAL PASSTHROUGH DISPOSAL		\$ 1,524.64	\$ 5,597.76	\$ 7,122.40			
<u>Service Charges</u>								
FINCHG	FINANCE CHARGE		-	-	-			
RETCKC	RETURN CHECK CHARGE		-	-	-			
	TOTAL SERVICE CHARGES		\$ -	\$ -	\$ -			
	TOTAL REVENUE		\$ 25,418.92	\$ 30,345.53	\$ 55,764.45			

Empire Disposal Inc.
Harrington Non-Regulated - Price Out
July 1, 2015 - June 30, 2016

Note: Revenue below is from the detailed billing system records, and cannot be linked.

Service Code	Service Code Description	Contract Rate	2015 Revenue	2016 Revenue	Total Revenue	Avg Cust	Unit Count	Annual Cust
RESIDENTIAL SERVICES								
RESIDENTIAL GARBAGE	RESIDENTIAL GARBAGE							
RL032.0G1W001	RL 32 GL 1X WK 1	9.50	589.01	505.88	1,094.89	10	0	115
RL032.0G1W002	RL 32 GL 1X WK 2	10.50	252.00	186.38	438.38	3	-	42
RL065.0G1W001	RL 65 GL 1X WK 1	9.00	931.50	848.25	1,779.75	16	16	198
RL090.0G1W001	RL 90 GL 1X WK 1	10.00	7,760.00	7,705.00	15,465.00	129	129	1,547
RL090.0G1W002	RL 90 GL 1X WK 2	20.00	240.00	240.00	480.00	2	4	24
EXTRA-RES	EXTRA CAN, BAG, BOX-RES	1.80	122.40	126.00	248.40	12		138
OS-RES	OVERSIZE CAN - RES	3.00	-	5.40	5.40	0		2
EXTRYDG-RES	EXTRA YARDAGE - RES	9.50	9.50	9.50	19.00	0		2
DIST-RES	DISTANCE FEE - RES	1.25	15.00	15.00	30.00			
	TOTAL RESIDENTIAL GARBAGE		\$ 9,919.41	\$ 9,641.41	\$ 19,560.82	160		
COMMERCIAL SERVICES								
COMMERCIAL GARBAGE	COMMERCIAL GARBAGE							
RL001.0Y1W001	RL 1 YD 1X WK 1	25.00	1,200.00	1,081.25	2,281.25	7	7	87
RL001.0Y1W002	RL 1 YD 1X WK 2	50.00	300.00	300.00	600.00	1	2	12
RL001.5Y1W001	RL 1.5 YD 1X WK 1	37.50	675.00	675.00	1,350.00	3	3	36
RL002.0Y1W001	RL 2 YD 1X WK 1	50.00	1,837.50	1,875.00	3,712.50	6	6	75
RL003.0Y1W001	RL 3 YD 1X WK 1	75.00	525.00	375.00	900.00	1	1	10
RL006.0Y1W001	RL 6 YD 1X WK 1	150.00	900.00	900.00	1,800.00	1	1	12
RL090.0G1W001COMM	RL 90 GL 1X WK COMM 1	10.00	780.00	820.00	1,600.00	14	14	164
EXTRA-COMM	EXTRA CAN, BAG, BOX-COMM	1.80	82.80	73.80	156.60	7		82
EXTRAYDG-COMM	EXTRA YARDAGE - COMM	9.50	142.50	294.50	437.00	5		62
FUEL-COMM	FUEL & MATERIAL SURCHARGE - COMM		5,413.47	6,198.80	11,612.27			
DISP-COMM	DISPOSAL FEE - COMM		(15,077.18)	(15,816.02)	(30,893.20)			
	TOTAL COMMERCIAL GARBAGE		\$ (3,220.91)	\$ (3,222.67)	\$ (6,443.58)	33		
	TOTAL REVENUE		\$ 6,698.50	\$ 6,418.74	\$ 13,117.24			

Carts 163.02083
Containers 20

Empire Disposal Inc.
 Latah Co Non-Regulated - Price Out
 July 1, 2015 - June 30, 2016

Note: Revenue below is from the detailed billing system records, and cannot be linked.

Service Code	Service Code Description	Contract Rate	2015 Revenue	2016 Revenue	Total Revenue	Avg Cust	Unit Count	Annual Cust
RESIDENTIAL SERVICES								
RESIDENTIAL GARBAGE	RESIDENTIAL GARBAGE							
RL032.0G1W001	RL 32 GL 1X WK 1	17.08	785.68	819.84	1,605.52	8	-	94
RL090.0G1W001	RL 90 GL 1X WK 1	30.04	8,140.84	8,110.80	16,251.64	45	45	541
	TOTAL RESIDENTIAL GARBAGE		<u>\$ 8,926.52</u>	<u>\$ 8,930.64</u>	<u>\$ 17,857.16</u>	53		
	TOTAL REVENUE		<u>\$ 8,926.52</u>	<u>\$ 8,930.64</u>	<u>\$ 17,857.16</u>			

Carts
 Containers 45

Empire Disposal Inc.
Rockford Non-Regulated - Price Out
July 1, 2015 - June 30, 2016

Service Code	Service Code Description	Contract Rate	2015 Revenue	2016 Revenue	Total Revenue	Avg Cust	Unit Count	Annual Cust	
RESIDENTIAL SERVICES									Carts
RESIDENTIAL SERVICES									Containers
									127
									13
RESIDENTIAL GARBAGE	RESIDENTIAL GARBAGE								
RL020.0G1W001	RL 20 GL 1X WK 1	10.60	567.10	418.70	985.80	8	-	93	
RL032.0G1W001	RL 32 GL 1X WK 1	15.40	3,553.55	3,426.50	6,980.05	38	-	453	
RL032.0G1W002	RL 32 GL 1X WK 2	19.25	693.00	596.75	1,289.75	6	-	67	
RL065.0G1W001	RL 65 GL 1X WK 1	20.60	216.30	123.60	339.90	1	1	17	
RL090.0G1W001	RL 90 GL 1X WK 1	21.50	14,560.89	14,657.64	29,218.53	113	113	1,359	
RL090.0G1W002	RL 90 GL 1X WK 2	43.00	623.50	645.00	1,268.50	2	5	30	
EXTRA-RES	EXTRA CAN, BAG, BOX-RES	3.05	427.00	297.57	724.57	20		238	
EXTRYDG-RES	EXTRA YARDAGE - RES	19.25	-	9.63	9.63	0		1	
OS-RES	OVERSIZE CAN - RES	3.05	6.10	-	6.10	0		2	
OW-RES	OVERFILL/WEIGHT CAN-RES	3.05	15.25	9.15	24.40	1		8	
DRIVEIN1-RES	DRIVE IN 125-250' - RES	5.40	32.40	32.40	64.80				
	TOTAL RESIDENTIAL GARBAGE		\$ 20,695.09	\$ 20,216.94	\$ 40,912.03	168			
COMMERCIAL SERVICES									
COMMERCIAL GARBAGE	COMMERCIAL GARBAGE								
RL001.0Y1W001	RL 1 YD 1X WK 1	60.20	1,806.00	1,806.00	3,612.00	5	5	60	
RL001.5Y1W001	RL 1.5 YD 1X WK 1	90.30	541.80	677.25	1,219.05	1	1	14	
RL002.0Y1W001	RL 2 YD 1X WK 1	120.35	2,888.40	2,828.23	5,716.63	4	4	48	
RL003.0Y1W001	RL 3 YD 1X WK 1	180.60	3,250.80	2,709.00	5,959.80	3	3	33	
RL032.0G1W001COMM	RL 32 GL 1X WK COMM 1	15.40	92.40	92.40	184.80	1	-	12	
RL090.0G1W001COMM	RL 90 GL 1X WK COMM 1	21.50	903.00	924.50	1,827.50	7	7	85	
EXTRA-COMM	EXTRA CAN, BAG, BOX-COMM	3.05	44.22	73.20	117.42	3		38	
RL1TC-COMM	RL TEMPORARY 1 YD-COMM		-	20.42	20.42	-		-	
RL1.5TC-COMM	RL TEMPORARY 1.5 YD-COMM		30.67	-	30.67	-		-	
RL4TC-COMM	RL TEMPORARY 4 YD-COMM		-	295.96	295.96	-		-	
EXTRAYDG-COMM	EXTRA YARDAGE - COMM	19.25	182.92	9.63	192.55	1		10	
RENT1.5TEMP-COMM	RENTAL FEE 1.5 YD TEMP -		15.61	-	15.61				
RENT1TEMP-COMM	RENTAL FEE 1 YD TEMP - COMM		-	15.61	15.61				
RENT4TEMP-COMM	RENTAL FEE 4YD TEMP - COM		-	55.73	55.73				
DELTEMP-COMM	DELIVERY FEE TEMP-COMM		51.84	155.52	207.36				
OW-COMM	OVERFILL/WEIGHT CAN-COMM	3.05	-	3.05	3.05				
ADMINFEE-COMM	ADMIN FEE - COMM		(7,325.97)	(7,155.90)	(14,481.87)				
	TOTAL COMMERCIAL GARBAGE		\$ 2,481.69	\$ 2,510.60	\$ 4,992.29	21			
	TOTAL REVENUE		\$ 23,176.78	\$ 22,727.54	\$ 45,904.32				

Empire Disposal Inc.
Spangle Non-Regulated - Price Out
July 1, 2015 - June 30, 2016

Note: Revenue below is from the detailed billing system records, and cannot be linked.

Service Code	Service Code Description	Contract Rate	2015 Revenue	2016 Revenue	Total Revenue	Avg Cust	Unit Count	Annual Cust
<u>RESIDENTIAL SERVICES</u>								
RESIDENTIAL GARBAGE	RESIDENTIAL GARBAGE							
RL090.0G1W001	RL 90 GL 1X WK 1	22.90	14,898.62	15,003.92	29,902.54	109	109	1,306
RL090.0G1W002	RL 90 GL 1X WK 2	44.82	528.12	532.98	1,061.10	2	4	24
EXTRA-RES	EXTRA CAN, BAG, BOX-RES	4.49	145.53	223.30	368.83	7		82
ADJ-RES	ADJUSTMENT RESIDENTIAL		165.36	-	165.36			
	TOTAL RESIDENTIAL GARBAGE		\$ 15,737.63	\$ 15,760.20	\$ 31,497.83	111		
<u>COMMERCIAL SERVICES</u>								
COMMERCIAL GARBAGE	COMMERCIAL GARBAGE							
RL001.5Y1W001	RL 1.5 YD 1X WK 1	123.61	728.16	734.91	1,463.07	1	1	12
RL002.0Y1W001	RL 2 YD 1X WK 1	164.81	2,912.76	2,939.67	5,852.43	3	3	36
RL006.0Y1W001	RL 6 YD 1X WK 1	376.49	2,217.84	2,238.39	4,456.23	1	1	12
RL090.0G1W001COMM	RL 90 GL 1X WK COMM 1	22.90	1,348.80	1,361.40	2,710.20	10	10	118
RL090.0G1W002COMM	RL 90 GL 1X WK COMM 2	44.82	528.12	532.98	1,061.10	2	4	24
EXTRA-COMM	EXTRA CAN, BAG, BOX-COMM	4.49	251.37	97.58	348.95	6		78
RL4TC-COMM	RL TEMPORARY 4 YD-COMM		73.81		73.81	-		-
EXTRAYDG-COMM	EXTRA YARDAGE - COMM	27.13	-	39.96	39.96	0		1
DELTEMP-COMM	DELIVERY FEE TEMP-COMM		51.84	-	51.84			
ADMINFEE-COMM	ADMIN FEE - COMM		(4,734.14)	(4,862.96)	(9,597.10)			
	TOTAL COMMERCIAL GARBAGE		\$ 3,378.56	\$ 3,081.93	\$ 6,460.49	17		
<u>DROP BOX SERVICES</u>								
DROP BOX HAULS/RENTAL	DROP BOX HAULS/RENTAL							
HAUL25TEMP-RO	HAUL 25 YD TEMP - RO		-	227.87	227.87	-		
RENT25MO-RO	RENTAL FEE 25YD MONTHLY		-	58.99	58.99			
RENT40MO-RO	RENTAL FEE 40 YD MONTHLY		-	68.17	68.17			
DEL-RO	DELIVERY FEE - RO		-	72.55	72.55			
MILE-RO	MILEAGE FEE - RO		-	115.72	115.72			
	TOTAL DROP BOX HAULS/RENTAL		\$ -	\$ 543.30	\$ 543.30	-		
PASSTHROUGH DISPOSAL	PASSTHROUGH DISPOSAL							
DISP-RO	DISPOSAL CHARGE - RO		-	182.27	182.27			
	TOTAL PASSTHROUGH DISPOSAL		\$ -	\$ 182.27	\$ 182.27			
<u>Service Charges</u>								
FINCHG	FINANCE CHARGE		-	-	-			
RETCKC	RETURN CHECK CHARGE		-	-	-			
	TOTAL SERVICE CHARGES		\$ -	\$ -	\$ -			
	TOTAL REVENUE		\$ 19,116.19	\$ 19,567.70	\$ 38,683.89			

Carts 127
Containers 5

Empire Disposal Inc.
 Starbuck Non-Regulated - Price Out
 July 1, 2015 - June 30, 2016

Note: Revenue below is from the detailed billing system records, and cannot be linked.

Service Code	Service Code Description	Contract Rate	2015 Revenue	2016 Revenue	Total Revenue	Avg Cust	Unit Count	Annual Cust
<u>RESIDENTIAL SERVICES</u>								
RESIDENTIAL GARBAGE	RESIDENTIAL GARBAGE							
RL032.0G1M001	RL 32 GL 1X MO 1	6.80	353.60	81.60	435.20	5	-	64
RL032.0G1W001	RL 32 GL 1X WK 1	11.59	2,031.15	1,912.35	3,943.50	28	-	340
RL032.0G1W002	RL 32 GL 1X WK 2	15.61	93.66	93.66	187.32	1	-	12
RL065.0G1W001	RL 65 GL 1X WK 1	17.91	644.76	555.21	1,199.97	6	6	67
RL090.0G1W001	RL 90 GL 1X WK 1	19.76	2,539.16	2,371.20	4,910.36	21	21	249
RL090.0G1W002	RL 90 GL 1X WK 2	39.53	237.18	237.18	474.36	1	2	12
EXTRA-RES	EXTRA CAN, BAG, BOX-RES	2.69	86.08	185.61	271.69	8		101
EXTRYDG-RES	EXTRA YARDAGE - RES	13.52	13.52	-	13.52	0		1
	TOTAL RESIDENTIAL GARBAGE		\$ 5,999.11	\$ 5,436.81	\$ 11,435.92	62		
<u>COMMERCIAL SERVICES</u>								
COMMERCIAL GARBAGE	COMMERCIAL GARBAGE							
RL001.5Y1W001	RL 1.5 YD 1X WK 1	75.80	852.75	454.80	1,307.55	1	1	17
RL065.0G1W001COMM	RL 65 GL 1X WK COMM 1	17.91	107.46	107.46	214.92	1	1	12
RL090.0G1W001COMM	RL 90 GL 1X WK COMM 1	20.74	622.20	622.20	1,244.40	5	5	60
EXTRA-COMM	EXTRA CAN, BAG, BOX-COMM	2.69	-	28.07	28.07	1		10
ADMINFEE-COMM	ADMIN FEE - COMM		(1,530.05)	(1,307.57)	(2,837.62)			
	TOTAL COMMERCIAL GARBAGE		\$ 52.36	\$ (95.04)	\$ (42.68)	7		
	TOTAL REVENUE		\$ 6,051.47	\$ 5,341.77	\$ 11,393.24			

Carts 34
 Containers 1

Note: Revenue below is from the detailed billing system records, and cannot be linked.

Service Code	Service Code Description	Contract Rate	2015 Revenue	2016 Revenue	Total Revenue	Avg Cust	Unit Count	Annual Cust
RESIDENTIAL SERVICES								
RESIDENTIAL GARBAGE								
RL032.0G1M001	RL 32 GL 1X MO 1	10.83	1,386.24	1,394.36	2,780.60	21	-	257
RL032.0G1W001	RL 32 GL 1X WK 1	17.08	12,173.77	11,605.86	23,779.63	116	-	1,392
RL032.0G1W002	RL 32 GL 1X WK 2	22.67	1,932.62	2,113.98	4,046.60	15	-	179
RL032.0G1W003	RL 32 GL 1X WK 3	30.04	75.10	-	75.10	0	-	3
RL065.0G1W001	RL 65 GL 1X WK 1	24.32	145.92	36.48	182.40	1	1	8
RL090.0G1W001	RL 90 GL 1X WK 1	30.04	22,297.19	21,944.22	44,241.41	123	123	1,473
RL090.0G1W002	RL 90 GL 1X WK 2	60.08	375.50	360.48	735.98	1	2	12
EXTRA-RES	EXTRA CAN, BAG, BOX-RES	3.91	2,019.52	1,681.30	3,700.82	79		947
EXTRYDYG-RES	EXTRA YARDAGE - RES	19.56	39.12	166.26	205.38	1		11
OS-RES	OVERSIZE CAN - RES	3.91	3.91	3.91	7.82	0		2
OW-RES	OVERFILL/WEIGHT CAN-RES	3.91	23.46	11.73	35.19	1		9
BULKY-RES	BULKY ITEM PICK UP-RES	19.56	39.12	-	39.12			
DIST-RES	DISTANCE FEE - RES	6.93	90.09	83.16	173.25			
WI1-RES	WALK IN 5-25 FT - RES	6.92	6.92	32.87	39.79			
TOTAL RESIDENTIAL GARBAGE			\$ 40,608.48	\$ 39,434.61	\$ 80,043.09	277		
COMMERCIAL SERVICES								
COMMERCIAL GARBAGE								
RL001.0Y1W001	RL 1 YD 1X WK 1	63.73	764.76	764.76	1,529.52	2	2	24
RL001.5Y1W001	RL 1.5 YD 1X WK 1	96.16	1,947.24	1,827.04	3,774.28	3	3	39
RL001.5Y1W002	RL 1.5 YD 1X WK 2	192.33	1,153.98	1,153.98	2,307.96	1	2	12
RL002.0Y1W001	RL 2 YD 1X WK 1	128.25	3,847.50	3,847.50	7,695.00	5	5	60
RL003.0Y1W001	RL 3 YD 1X WK 1	181.25	1,087.50	1,087.50	2,175.00	1	1	12
RL004.0Y1W001	RL 4 YD 1X WK 1	240.83	2,889.96	2,889.96	5,779.92	2	2	24
RL006.0Y1W001	RL 6 YD 1X WK 1	350.98	4,211.76	4,211.76	8,423.52	2	2	24
RL008.0Y2W001	RL 8 YD 2X WK 1	914.92	5,489.52	5,489.52	10,979.04	1	1	12
RL032.0G1W001COMM	RL 32 GL 1X WK COMM 1	17.40	104.40	104.40	208.80	1	-	12
RL032.0G1W002COMM	RL 32 GL 1X WK COMM 2	34.64	207.84	207.84	415.68	1	-	12
RL32C-OC	1 RL 32 GL ON CALL - COMM	11.00	-	22.00	22.00	0		2
RL090.0G1W001COMM	RL 90 GL 1X WK COMM 1	38.68	1,624.56	1,624.56	3,249.12	7	7	84
RL090.0G1W002COMM	RL 90 GL 1X WK COMM 2	77.33	309.32	154.66	463.98	1	1	6
EXTRA-COMM	EXTRA CAN, BAG, BOX-COMM	4.00	211.91	296.00	507.91	11		127
RL2C-OC	1 RL 2 YD ON CALL-COMM	60.91	60.91		60.91	0		1
RL2TC-COMM	RL TEMPORARY 2 YD-COMM	35.82	71.64		71.64	0		2
RL4TC-COMM	RL TEMPORARY 4 YD-COMM	63.05	-	126.10	126.10	0		2
EXTRAYDYG-COMM	EXTRA YARDAGE - COMM	19.56	156.48	195.60	352.08	2		18
RENT1.5-COMM	RENTAL FEE 1.5 YD COMM	12.15	364.50	376.65	741.15			
RENT1-COMM	RENTAL FEE 1 YD COMM MA	10.11	60.66	60.66	121.32			
RENT2-COMM	RENTAL FEE 2 YD COMM	16.69	500.70	500.70	1,001.40			
RENT2TEMP-COMM	RENTAL FEE 2 YD TEMP - COMM	33.44	20.07		20.07			
RENT3-COMM	RENTAL FEE 3 YD COMM	20.59	123.54	123.54	247.08			
RENT4-COMM	RENTAL FEE 4 YD COMM	23.32	279.84	279.84	559.68			
RENT4TEMP-COMM	RENTAL FEE 4YD TEMP - COM	44.59	-	15.61	15.61			
RENT6-COMM	RENTAL FEE 6 YD COMM	30.89	185.34	185.34	370.68			
RENT8-COMM	RENTAL FEE 8 YD COMM	37.34	224.04	224.04	448.08			
DELTEMP-COMM	DELIVERY FEE TEMP-COMM		103.68	103.68	207.36			
HAULMED-COMM	MEDICAL WASTE SERVICE - COMM		50.43	100.86	151.29			
ADMINFEE-COMM	ADMIN FEE - COMM		(16,030.84)	(15,615.69)	(31,646.53)			
TOTAL COMMERCIAL GARBAGE			\$ 10,021.24	\$ 10,358.41	\$ 20,379.65	27		
TOTAL REVENUE			\$ 50,629.72	\$ 49,793.02	\$ 100,422.74			

Carts 133
 Containers 18

Waste Connections, Inc.
IS 210 - PL Review
2015-09

Districts/Grouping: 2120

		(drill)	(drill)	(drill)			
		CURRENT YEAR ACTUALS					
		Jul-15	Aug-15	Sep-15	YTD_w/Unposted		
Days - Weekdays		23	21	22	195		
31000	Hauling Revenue - Roll Off Permanent	5,975	8,704	7,383	53,374	2%	
31005	Corporate Roll Off Disposal Charge	6,064	7,204	6,389	50,771	2%	
31010	Hauling Revenue - Roll Off Extras	3,565	4,617	2,768	24,320	1%	
32000	Hauling Revenue - Residential MSW	123,495	124,628	124,612	1,109,214	50%	
32001	Hauling Revenue - Residential MSW Extras	4,454	2,828	3,746	31,415	1%	
33000	Hauling Revenue - Commercial FEL	104,349	105,091	105,164	918,021	41%	
33001	Hauling Revenue - Commercial FEL Extras	60	63	590	772	0%	
33011	Hauling Revenue - Commercial REL Extras	2,019	2,299	2,178	18,080	1%	
	Hauling Revenue	249,980	255,434	252,828	2,205,966	100%	
	Transfer and MRF	-	-	-	-		
35510	Proceeds - OCC	-	-	-	-		
35514	Proceeds - Metal	-	-	-	200	0%	
35518	Proceeds - Commingled	1,098	1,015	-	5,389	0%	
	Recycling Proceeds	1,098	1,015	-	5,589	0%	
	Landfill Revenue	-	-	-	-		
	Intermodal	-	-	-	-		
	E&P Revenue	-	-	-	-		
38000	Other Revenue	295	414	430	3,065	0%	
38001	P-Card Rebate Revenue	184	163	138	2,025	0%	
	Other Revenue	479	577	568	5,090	0%	
	Revenue	251,557	257,026	253,397	2,216,646	100%	
40101	Disposal Landfill	61,236	57,339	61,294	522,217	24%	
40121	Disposal Incineration	4,165	4,475	6,081	43,207	2%	
40131	Disposal Transfer Station	13,032	10,422	13,154	110,578	5%	
	Disposal	78,433	72,237	80,529	676,002	30%	
	MRF Processing	-	-	-	-		
41201	Rebates and Revenue Sharing	2,493	2,484	2,482	22,002	1%	
43001	Taxes and Pass Thru Fees	3,925	3,865	3,715	33,551	2%	
43002	WUTC Taxes	1,163	738	1,153	8,756	0%	
	Brok. and Taxes	7,581	7,087	7,350	64,309	3%	
44161	Cost of Materials - OCC	758	458	570	5,984	0%	
44168	Cost of Materials - Other Recyclables	-	27	-	268	0%	
	Cost of Materials	758	485	570	6,252	0%	
	Other Expense	-	-	-	-		
	Rev Reductions	86,772	79,809	88,450	746,563	34%	
	Net Revenue	164,785	177,217	164,947	1,470,083	66%	
50020	Wages Regular	33,996	30,597	32,249	272,362	12%	
50025	Wages O.T.	2,346	2,902	1,800	18,785	1%	
50035	Safety Bonuses	1,318	1,383	1,325	12,414	1%	
50050	Payroll Taxes	3,059	2,891	2,872	25,023	1%	
50060	Group Insurance	6,971	6,971	6,971	62,233	3%	
50065	Vacation Pay	1,555	1,534	1,692	15,776	1%	
50070	Sick Pay	195	-	488	3,754	0%	
50086	Safety and Training	257	393	286	3,194	0%	
50090	Uniforms	-	270	639	1,092	0%	
50115	Pension and Profit Sharing	484	473	498	4,543	0%	
50335	Miscellaneous	-	-	-	-		
	Empire Price Out 2015-2016 - IS 210 Jul-S	50,183	47,414	48,819	419,178	19%	

Waste Connections, Inc.
IS 210 - PL Review
2015-09

Districts/Grouping: 2120

		(drill)	(drill)	(drill)			
		CURRENT YEAR ACTUALS					
		Jul-15	Aug-15	Sep-15	YTD_w/Unposted		
Days - Weekdays		23	21	22	195		
51295	Licenses	765	127	1,059	4,810	0%	
	Truck Fixed	765	127	1,059	4,810	0%	
52020	Wages Regular	6,048	5,944	6,634	55,177	2%	
52025	Wages O.T.	270	137	141	1,767	0%	
52035	Safety Bonuses	-	-	-	-		
52050	Payroll Taxes	593	552	582	5,164	0%	
52060	Group Insurance	1,697	1,697	1,697	16,789	1%	
52065	Vacation Pay	151	168	195	1,733	0%	
52070	Sick Pay	-	-	123	1,134	0%	
52086	Safety and Training	-	-	-	-		
52087	Drug Screening	260	-	-	260	0%	
52090	Uniforms	1,043	191	-	2,416	0%	
52115	Pension and Profit Sharing	87	88	88	823	0%	
52120	Parts and Materials	5,539	4,480	6,184	55,926	3%	
52125	Operating Supplies	268	226	356	3,263	0%	
52140	Tires	3,334	5,033	3,736	26,132	1%	
52142	Fuel Expense	16,591	12,088	13,100	117,904	5%	
52146	Oil and Grease	183	115	1,520	6,682	0%	
52147	Outside Repairs	6,377	142	5,572	13,868	1%	
52150	Utilities	94	113	113	1,139	0%	
52165	Communications	-	-	324	324	0%	
52175	Equip/Vehicle Rental	-	-	-	-		
52181	Freight	-	-	29	3,029	0%	
52182	Towing Expense	405	596	-	2,294	0%	
52901	Costs Awaiting Capitalization	-	-	-	-		
	Truck Variable	42,941	31,572	40,396	315,824	14%	
55120	Parts and Materials	981	3,182	1,144	17,632	1%	
55125	Operating Supplies	275	71	155	2,863	0%	
55142	Fuel Expense	-	-	-	-		
	Container Exp	1,256	3,254	1,299	20,495	1%	
56010	Salaries	8,942	8,622	8,939	77,903	4%	
56050	Payroll Taxes	433	391	417	3,896	0%	
56060	Group Insurance	706	706	706	6,284	0%	
56065	Vacation Pay	229	354	231	2,149	0%	
56086	Safety and Training	-	-	-	-		
56090	Uniforms	-	349	-	349	0%	
56115	Pension and Profit Sharing	150	153	157	1,435	0%	
56142	Fuel Expense	-	47	-	47	0%	
56200	Travel	-	-	-	-		
56201	Meal and Entertainment	-	-	-	-		
	Superv. Ex	10,459	10,623	10,449	92,063	4%	
57125	Operating Supplies	-	-	-	-		
57147	Bldg & Property	70	107	134	1,390	0%	
57170	Real Estate Rentals	475	475	950	4,750	0%	
57254	Drive Cam & Routing SW Fees	1,060	947	895	9,030	0%	
57255	Other Prof Fees	111	1,116	1,478	15,611	1%	
57275	Property Taxes	350	(754)	212	1,911	0%	
57280	Other Taxes	-	-	-	61	0%	
57324	Penalties and Violations	-	-	-	600	0%	
57353	Monitoring and Maint	-	-	-	-		
57357	Permits	-	-	101	1,247	0%	
57370	Bonds Expense	16	16	16	2,583	0%	
	Other Operating	2,082	1,908	3,787	37,183	2%	
	Closure Exp	-	-	-	-		
59340	Self Insurance Premium	1,818	1,818	1,818	16,364	1%	
59343	WC - Current Year Claims	-	-	4,580	4,580	0%	
59344	WC - Prior Year Claims	(27,337)	-	-	(14,675)	(1%)	
59500	Workers Comp Prem	115	150	220	(1,795)	(0%)	
	Insurance Exp	(25,404)	1,968	6,618	4,475	0%	
91010	Gain/Loss on Sale of Asset	-	-	-	(4,000)	(0%)	
	G/L on Ops	-	-	-	(4,000)	(0%)	
	Cost of Ops	82,282	96,866	112,426	890,027	40%	

Waste Connections, Inc.
IS 210 - PL Review
2015-09

Districts/Grouping: 2120

		(drill)	(drill)	(drill)			
		CURRENT YEAR ACTUALS					
		Jul-15	Aug-15	Sep-15	YTD_w/Unposted		
Days - Weekdays		23	21	22	195		
Gross Profit		82,503	80,352	52,521	580,056	26%	
60225 Advertising and Promotions		-	-	-	100	0%	
Sales Exp		-	-	-	100	0%	
70010 Salaries		4,083	3,896	4,013	35,327	2%	
70020 Wages Regular		5,149	4,867	5,123	43,207	2%	
70025 Wages O.T.		158	55	14	372	0%	
70036 Other Bonus/Commission - Non-Safety		100	1,314	1,314	8,647	0%	
70050 Payroll Taxes		681	695	731	6,472	0%	
70060 Group Insurance		2,154	2,142	2,154	19,241	1%	
70065 Vacation Pay		276	321	232	2,986	0%	
70070 Sick Pay		1	1	134	909	0%	
70086 Safety and Training		-	54	15	255	0%	
70095 Empl & Commun Activ		912	(530)	6	2,048	0%	
70105 Employee Relocation		206	206	206	1,856	0%	
70110 Contributions		250	-	60	310	0%	
70116 Pension and Profit Sharing		161	186	190	1,728	0%	
70147 Bldg & Property Maint		251	193	88	13,790	1%	
70148 Allocated Exp In - District		3,196	1,409	619	13,464	1%	
70150 Utilities		416	452	1,484	13,566	1%	
70165 Communications		1,026	1,028	996	9,437	0%	
70167 Cellular Telephone		90	26	57	1,127	0%	
70175 Equip/Vehicle Rental		61	707	89	1,413	0%	
70185 Postage		54	90	150	409	0%	
70195 Dues and Subscriptions		180	106	225	1,594	0%	
70200 Travel		-	170	25	1,681	0%	
70201 Entertainment		29	10	100	401	0%	
70202 Excursions Meetings		-	469	-	1,322	0%	
70203 Lodging		-	592	403	2,793	0%	
70205 Travel - Auto		200	500	613	3,101	0%	
70206 Meals		(79)	560	187	937	0%	
70210 Office Supplies and Equip		360	(1,006)	699	4,758	0%	
70214 Credit Card Fees		298	459	388	3,442	0%	
70215 Bank Charges		-	-	-	(142)	(0%)	
70225 Advertising and Promotions		-	300	-	400	0%	
70231 Recruitment Advertising & Expenses		-	-	-	66	0%	
70245 Payroll Processing Fees		48	48	48	428	0%	
70255 Other Prof Fees		756	139	31	1,205	0%	
70300 Data Processing		1,439	1,439	1,439	12,948	1%	
70301 Computer Software		908	-	-	908	0%	
70302 Computer Supplies		-	-	-	-		
70310 Bad Debt Provision		969	3,091	1,927	11,763	1%	
70320 Credit and Collection		49	363	302	1,539	0%	
70335 Miscellaneous		-	-	-	-		
70336 Coffee Bar		22	54	-	363	0%	
70357 Permits		-	-	-	-		
G&A		24,405	24,405	24,063	226,072	10%	
70149 Corporate Overhead Allocation In		8,917	8,830	8,588	74,878	3%	
Corp Overhead		8,917	8,830	8,588	74,878	3%	
Total SG&A		33,322	33,235	32,651	301,050	14%	
EBITDA		49,181	47,116	19,870	279,007	13%	
Watch list EBITDA		40,368	61,220	39,588	401,432	18%	
51260 Depreciation		6,750	6,750	10,830	65,770	3%	
54260 Depreciation		2,519	2,519	2,519	22,674	1%	
57260 Depreciation		1,880	2,097	2,097	17,352	1%	
70260 Depreciation		366	366	366	3,355	0%	
Depreciation		11,515	11,733	15,812	109,152	5%	
Airspace Amort		-	-	-	-		
70269 Long Term Contract Amort		652	652	652	5,865	0%	
Intangible Amort		652	652	652	5,865	0%	
Total DDA		12,167	12,384	16,464	115,017	5%	
EBIT From Ops		37,014	34,732	3,406	163,989	7%	
Interest Exp		-	-	-	-		

	(drill)	(drill)	(drill)	
	CURRENT YEAR ACTUALS			
	Jul-15	Aug-15	Sep-15	YTD_w/Unposted
Days - Weekdays	23	21	22	195
Interest Income	-	-	-	-
Other Inc/Exp	-	-	-	-
NI b/ Taxes & Extra	37,014	34,732	3,406	163,989 7%
Extra. Items	-	-	-	-
NI b/ Taxes	37,014	34,732	3,406	163,989 7%
Taxes	-	-	-	-
Net Income	37,014	34,732	3,406	163,989 7%
Non Controlling Int	-	-	-	-
Net Income Attrib	37,014	34,732	3,406	163,989 7%
Data Not Included	-	-	-	-

Waste Connections, Inc.
IS 210 - PL Review
2015-12

Districts/Grouping: 2120

		(drill)	(drill)	(drill)			
		CURRENT YEAR ACTUALS					
		Oct-15	Nov-15	Dec-15	YTD_w/Unposted		
Days - Weekdays		22	21	23	261		
31000	Hauling Revenue - Roll Off Permanent	5,190	4,991	3,292	66,847	2%	
31005	Corporate Roll Off Disposal Charge	4,416	7,137	3,680	66,004	2%	
31010	Hauling Revenue - Roll Off Extras	2,938	1,874	705	29,836	1%	
32000	Hauling Revenue - Residential MSW	124,888	124,755	124,485	1,483,342	50%	
32001	Hauling Revenue - Residential MSW Extras	2,525	3,723	2,639	40,302	1%	
33000	Hauling Revenue - Commercial FEL	104,108	101,747	98,849	1,222,725	41%	
33001	Hauling Revenue - Commercial FEL Extras	56	53	53	934	0%	
33011	Hauling Revenue - Commercial REL Extras	1,885	1,753	1,602	23,320	1%	
	Hauling Revenue	246,007	246,033	235,304	2,933,310	99%	
	Transfer and MRF	-	-	-	-		
35510	Proceeds - OCC	-	-	-	-		
35514	Proceeds - Metal	-	-	-	200	0%	
35518	Proceeds - Commingled	576	1,115	557	7,637	0%	
	Recycling Proceeds	576	1,115	557	7,837	0%	
	Landfill Revenue	-	-	-	-		
	Intermodal	-	-	-	-		
	E&P Revenue	-	-	-	-		
38000	Other Revenue	435	249	312	4,061	0%	
38001	P-Card Rebate Revenue	221	357	501	3,104	0%	
	Other Revenue	655	606	814	7,165	0%	
	Revenue	247,238	247,753	236,675	2,948,312	100%	
40101	Disposal Landfill	57,927	58,991	62,095	701,229	24%	
40121	Disposal Incineration	3,827	5,397	4,837	57,268	2%	
40131	Disposal Transfer Station	9,682	12,888	14,176	147,324	5%	
	Disposal	71,436	77,276	81,107	905,821	31%	
	MRF Processing	-	-	-	-		
41201	Rebates and Revenue Sharing	2,454	2,442	2,416	29,313	1%	
43001	Taxes and Pass Thru Fees	5,560	3,767	3,531	46,409	2%	
43002	WUTC Taxes	717	1,139	546	11,158	0%	
	Brok. and Taxes	8,731	7,348	6,493	86,880	3%	
44161	Cost of Materials - OCC	488	642	542	7,656	0%	
44168	Cost of Materials - Other Recyclables	272	136	293	969	0%	
	Cost of Materials	760	778	835	8,625	0%	
	Other Expense	-	-	-	-		
	Rev Reductions	80,927	85,402	88,435	1,001,326	34%	
	Net Revenue	166,310	162,352	148,240	1,946,985	66%	
50020	Wages Regular	32,098	29,373	34,531	368,364	12%	
50025	Wages O.T.	3,041	1,845	2,963	26,634	1%	
50035	Safety Bonuses	1,052	1,401	2,054	16,921	1%	
50050	Payroll Taxes	3,024	2,690	3,410	34,147	1%	
50060	Group Insurance	6,971	7,971	7,032	84,208	3%	
50065	Vacation Pay	1,781	1,681	1,581	20,819	1%	
50070	Sick Pay	585	210	413	4,962	0%	
50086	Safety and Training	512	172	54	3,932	0%	
50090	Uniforms	1,523	636	1,502	4,754	0%	
50115	Pension and Profit Sharing	483	447	650	6,123	0%	
50335	Miscellaneous	-	-	-	-		
	Empire Price Out 2015-2016 - IS 210 Oct-15	51,070	46,425	54,190	570,864	19%	

Waste Connections, Inc.
IS 210 - PL Review
2015-12

Districts/Grouping: 2120

		(drill)	(drill)	(drill)			
		CURRENT YEAR ACTUALS					
		Oct-15	Nov-15	Dec-15	YTD_w/Unposted		
Days - Weekdays		22	21	23	261		
51295	Licenses	1,894	127	160	6,991	0%	
	Truck Fixed	1,894	127	160	6,991	0%	
52010	Salaries	-	1,628	4,023	5,652	0%	
52020	Wages Regular	6,398	4,573	3,107	69,255	2%	
52025	Wages O.T.	463	150	(42)	2,337	0%	
52035	Safety Bonuses	-	-	-	-		
52050	Payroll Taxes	564	554	645	6,928	0%	
52060	Group Insurance	1,697	1,697	1,546	21,729	1%	
52065	Vacation Pay	214	218	224	2,389	0%	
52070	Sick Pay	-	306	(73)	1,367	0%	
52086	Safety and Training	-	-	-	-		
52087	Drug Screening	-	300	-	560	0%	
52090	Uniforms	1,512	235	565	4,727	0%	
52115	Pension and Profit Sharing	87	90	130	1,130	0%	
52120	Parts and Materials	5,166	9,082	9,672	79,846	3%	
52125	Operating Supplies	413	239	346	4,260	0%	
52140	Tires	497	2,898	4,209	33,736	1%	
52142	Fuel Expense	12,241	12,281	11,045	153,471	5%	
52146	Oil and Grease	1,317	364	523	8,885	0%	
52147	Outside Repairs	1,068	3,715	2,362	21,012	1%	
52150	Utilities	113	113	113	1,479	0%	
52165	Communications	(1)	-	-	323	0%	
52175	Equip/Vehicle Rental	-	-	-	-		
52181	Freight	(29)	-	-	3,000	0%	
52182	Towing Expense	876	323	2,619	6,113	0%	
52200	Office Supply and Equip	-	-	-	-		
52901	Costs Awaiting Capitalization	-	-	-	-		
	Truck Variable	32,596	38,766	41,014	428,201	15%	
55120	Parts and Materials	47	1,810	18,266	37,754	1%	
55125	Operating Supplies	458	147	19	3,487	0%	
55142	Fuel Expense	-	-	-	-		
55147	Outside Repairs	-	-	-	-		
	Container Exp	505	1,957	18,285	41,241	1%	
56010	Salaries	8,939	8,678	9,268	104,787	4%	
56050	Payroll Taxes	416	389	426	5,127	0%	
56060	Group Insurance	706	706	558	8,253	0%	
56065	Vacation Pay	239	231	(2,011)	608	0%	
56086	Safety and Training	-	-	-	-		
56090	Uniforms	-	-	-	349	0%	
56115	Pension and Profit Sharing	157	157	235	1,984	0%	
56142	Fuel Expense	-	-	-	47	0%	
56200	Travel	-	-	-	-		
56201	Meal and Entertainment	-	-	-	-		
	Superv. Ex	10,456	10,160	8,476	121,155	4%	
57125	Operating Supplies	-	-	-	-		
57147	Bldg & Property	100	156	9,508	11,153	0%	
57170	Real Estate Rentals	475	475	475	6,175	0%	
57254	Drive Cam & Routing SW Fees	1,167	1,053	1,161	12,411	0%	
57255	Other Prof Fees	723	875	3,716	20,925	1%	
57275	Property Taxes	212	212	212	2,548	0%	
57280	Other Taxes	-	-	-	61	0%	
57324	Penalties and Violations	-	-	-	600	0%	
57353	Monitoring and Maint	-	-	-	-		
57357	Permits	-	-	-	1,247	0%	
57370	Bonds Expense	16	16	16	2,631	0%	
	Other Operating	2,694	2,787	15,088	57,751	2%	
	Closure Exp	-	-	-	-		
59340	Self Insurance Premium	1,818	1,818	1,818	21,819	1%	
59343	WC - Current Year Claims	-	-	-	4,580	0%	
59344	WC - Prior Year Claims	-	-	-	(14,675)	(0%)	
59500	Workers Comp Prem	100	(3,000)	-	(4,695)	(0%)	
	Insurance Exp	1,918	(1,182)	1,818	7,029	0%	
91010	Gain/Loss on Sale of Asset Empire Price Out 2015-2016 - IS 210 Oct-L	(2,000)	-	-	(6,000)	(0%)	

Waste Connections, Inc.
IS 210 - PL Review
2015-12

Districts/Grouping: 2120

		(drill)	(drill)	(drill)			
		CURRENT YEAR ACTUALS					
		Oct-15	Nov-15	Dec-15	YTD_w/Unposted		
Days - Weekdays		22	21	23	261		
G/L on Ops		(2,000)	-	-	(6,000)	(0%)	
Cost of Ops		99,134	99,041	139,030	1,227,232	42%	
Gross Profit		67,177	63,311	9,210	719,754	24%	
60225 Advertising and Promotions		-	-	-	100	0%	
Sales Exp		-	-	-	100	0%	
70010 Salaries		4,027	3,905	4,049	47,307	2%	
70020 Wages Regular		4,128	4,981	5,094	57,410	2%	
70025 Wages O.T.		173	16	11	573	0%	
70036 Other Bonus/Commission - Non-Safety		100	798	183	9,728	0%	
70050 Payroll Taxes		642	618	723	8,455	0%	
70060 Group Insurance		2,154	2,149	2,052	25,597	1%	
70065 Vacation Pay		257	331	154	3,728	0%	
70070 Sick Pay		2	2	1	914	0%	
70086 Safety and Training		-	-	118	373	0%	
70095 Empl & Commn Activ		12	474	747	3,280	0%	
70105 Employee Relocation		206	206	206	2,475	0%	
70110 Contributions		500	250	-	1,060	0%	
70116 Pension and Profit Sharing		160	174	230	2,292	0%	
70147 Bldg & Property Maint		102	628	309	14,829	1%	
70148 Allocated Exp In - District		672	626	907	15,669	1%	
70150 Utilities		428	1,687	1,961	17,643	1%	
70165 Communications		881	889	986	12,193	0%	
70167 Cellular Telephone		57	57	57	1,299	0%	
70175 Equip/Vehicle Rental		20	233	684	2,351	0%	
70185 Postage		7	10	19	445	0%	
70195 Dues and Subscriptions		95	95	1,650	3,435	0%	
70200 Travel		395	170	15	2,262	0%	
70201 Entertainment		104	-	24	528	0%	
70202 Excursions Meetings		190	-	-	1,512	0%	
70203 Lodging		333	123	266	3,516	0%	
70205 Travel - Auto		609	368	490	4,568	0%	
70206 Meals		137	63	179	1,316	0%	
70210 Office Supplies and Equip		652	1,272	495	7,176	0%	
70214 Credit Card Fees		452	397	415	4,707	0%	
70215 Bank Charges		-	-	58	(85)	(0%)	
70225 Advertising and Promotions		-	-	-	400	0%	
70231 Recruitment Advertising & Expenses		-	-	-	66	0%	
70245 Payroll Processing Fees		51	51	51	582	0%	
70255 Other Prof Fees		-	13	6	1,223	0%	
70300 Data Processing		1,439	1,439	1,439	17,265	1%	
70301 Computer Software		-	-	-	908	0%	
70302 Computer Supplies		-	-	-	-	0%	
70310 Bad Debt Provision		791	(369)	1,971	14,156	0%	
70320 Credit and Collection		139	211	147	2,036	0%	
70335 Miscellaneous		-	-	-	-	0%	
70336 Coffee Bar		124	50	50	587	0%	
70357 Permits		-	-	-	-	0%	
G&A		20,043	21,916	25,749	293,780	10%	
70149 Corporate Overhead Allocation In		8,516	8,477	8,431	100,302	3%	
Corp Overhead		8,516	8,477	8,431	100,302	3%	
Total SG&A		28,559	30,393	34,180	394,182	13%	
EBITDA		38,618	32,918	(24,970)	325,572	11%	
Watch list EBITDA		52,777	44,016	(12,107)	486,119	16%	
51260 Depreciation		10,830	10,830	10,830	98,260	3%	
54260 Depreciation		2,629	2,859	2,859	31,021	1%	
57260 Depreciation		2,097	2,097	2,097	23,643	1%	
70260 Depreciation		366	187	141	4,050	0%	
Depreciation		15,922	15,973	15,926	156,973	5%	
Airspace Amort		-	-	-	-	0%	
70269 Long Term Contract Amort		652	652	652	7,821	0%	
Intangible Amort		652	652	652	7,821	0%	
Total DDA		16,573	16,625	16,578	164,794	6%	
EBIT From Ops		22,045	16,293	(41,549)	160,778	5%	

	(drill)	(drill)	(drill)	
	CURRENT YEAR ACTUALS			
	Oct-15	Nov-15	Dec-15	YTD_w/Unposted
Days - Weekdays	22	21	23	261
Interest Exp	-	-	-	-
Interest Income	-	-	-	-
Other Inc/Exp	-	-	-	-
NI b/ Taxes & Extra	22,045	16,293	(41,549)	160,778 5%
Extra. Items	-	-	-	-
NI b/ Taxes	22,045	16,293	(41,549)	160,778 5%
Taxes	-	-	-	-
Net Income	22,045	16,293	(41,549)	160,778 5%
Non Controlling Int	-	-	-	-
Net Income Attrib	22,045	16,293	(41,549)	160,778 5%
Data Not Included	-	-	-	-

Waste Connections, Inc.
IS 210 - PL Review
2016-03

Districts/Grouping: 2120

		(drill)	(drill)	(drill)			
		CURRENT YEAR ACTUALS					
		Jan-16	Feb-16	Mar-16	YTD_w/Unposted		
Days - Weekdays		21	21	23	65		
31000	Hauling Revenue - Roll Off Permanent	2,860	2,946	6,488	12,295	2%	
31005	Corporate Roll Off Disposal Charge	3,587	3,147	6,619	13,353	2%	
31010	Hauling Revenue - Roll Off Extras	1,115	971	2,462	4,548	1%	
32000	Hauling Revenue - Residential MSW	123,717	123,719	124,236	371,672	52%	
32001	Hauling Revenue - Residential MSW Extras	3,162	2,053	3,425	8,641	1%	
33000	Hauling Revenue - Commercial FEL	97,964	98,946	99,539	296,449	41%	
33001	Hauling Revenue - Commercial FEL Extras	46	46	58	151	0%	
33011	Hauling Revenue - Commercial REL Extras	1,336	1,091	1,598	4,026	1%	
	Hauling Revenue	233,788	232,920	244,425	711,133	99%	
	Transfer and MRF	-	-	-	-		
35514	Proceeds - Metal	-	199	142	341	0%	
35518	Proceeds - Commingled	-	-	650	650	0%	
	Recycling Proceeds	-	199	792	991	0%	
	Landfill Revenue	-	-	-	-		
	Intermodal	-	-	-	-		
	E&P Revenue	-	-	-	-		
38000	Other Revenue	356	959	291	1,606	0%	
38001	P-Card Rebate Revenue	471	276	259	1,006	0%	
	Other Revenue	828	1,234	550	2,612	0%	
	Revenue	234,616	234,353	245,767	714,736	100%	
40101	Disposal Landfill	54,240	53,537	64,641	172,417	24%	
40121	Disposal Incineration	5,216	5,045	3,408	13,669	2%	
40131	Disposal Transfer Station	10,254	9,628	13,515	33,398	5%	
	Disposal	69,709	68,210	81,565	219,484	31%	
	MRF Processing	-	-	-	-		
41121	Brokerage Cost	-	-	-	-		
41201	Rebates and Revenue Sharing	2,369	2,356	2,450	7,175	1%	
43001	Taxes and Pass Thru Fees	3,642	3,578	3,748	10,967	2%	
43002	WUTC Taxes	1,211	657	1,118	2,986	0%	
	Brok. and Taxes	7,222	6,591	7,315	21,128	3%	
44161	Cost of Materials - OCC	577	759	826	2,162	0%	
44168	Cost of Materials - Other Recyclables	236	413	640	1,289	0%	
	Cost of Materials	814	1,172	1,466	3,451	0%	
	Other Expense	-	-	-	-		
	Rev Reductions	77,745	75,972	90,346	244,063	34%	
	Net Revenue	156,871	158,380	155,421	470,673	66%	
50020	Wages Regular	31,575	32,272	36,816	100,663	14%	
50025	Wages O.T.	2,600	2,187	2,664	7,452	1%	
50035	Safety Bonuses	1,401	1,317	1,331	4,049	1%	
50050	Payroll Taxes	3,395	3,215	3,176	9,785	1%	
50060	Group Insurance	7,820	7,744	7,820	23,383	3%	
50065	Vacation Pay	1,490	1,344	1,983	4,817	1%	
50070	Sick Pay	597	219	99	915	0%	
50086	Safety and Training	1,236	44	555	1,835	0%	
50090	Uniforms	167	314	575	1,056	0%	
50115	Pension and Profit Sharing	511	515	497	1,522	0%	
	Labor	50,791	49,170	55,516	155,478	22%	

Waste Connections, Inc.
IS 210 - PL Review
2016-03

Districts/Grouping: 2120

		(drill)	(drill)	(drill)			
		CURRENT YEAR ACTUALS					
		Jan-16	Feb-16	Mar-16	YTD_w/Unposted		
Days - Weekdays		21	21	23	65		
51295	Licenses	608	962	608	2,179	0%	
	Truck Fixed	608	962	608	2,179	0%	
52010	Salaries	3,635	3,635	3,981	11,250	2%	
52020	Wages Regular	2,993	2,926	3,187	9,106	1%	
52025	Wages O.T.	102	69	139	311	0%	
52050	Payroll Taxes	629	581	587	1,797	0%	
52060	Group Insurance	1,697	1,697	1,697	5,092	1%	
52065	Vacation Pay	224	209	224	656	0%	
52070	Sick Pay	-	-	-	-		
52087	Drug Screening	150	300	-	450	0%	
52090	Uniforms	272	-	-	272	0%	
52115	Pension and Profit Sharing	87	87	87	260	0%	
52120	Parts and Materials	7,483	6,629	7,651	21,762	3%	
52125	Operating Supplies	809	274	423	1,506	0%	
52140	Tires	3,695	1,214	1,341	6,250	1%	
52142	Fuel Expense	8,446	10,032	12,317	30,794	4%	
52146	Oil and Grease	193	2,959	1,213	4,365	1%	
52147	Outside Repairs	12,810	4,349	7,215	24,374	3%	
52150	Utilities	112	116	118	347	0%	
52182	Towing Expense	1,039	816	1,003	2,859	0%	
52901	Costs Awaiting Capitalization	-	-	-	-		
	Truck Variable	44,376	35,893	41,182	121,450	17%	
55120	Parts and Materials	1,238	31	360	1,629	0%	
55125	Operating Supplies	14	57	98	169	0%	
	Container Exp	1,252	88	458	1,798	0%	
56010	Salaries	8,245	8,245	8,768	25,258	4%	
56050	Payroll Taxes	509	736	719	1,964	0%	
56060	Group Insurance	706	1,257	1,257	3,220	0%	
56065	Vacation Pay	239	223	239	701	0%	
56115	Pension and Profit Sharing	157	157	157	470	0%	
	Superv. Ex	9,855	10,619	11,140	31,614	4%	
57135	Equip Maintenance and Repair	913	-	-	913	0%	
57147	Bldg & Property	-	1,692	653	2,345	0%	
57170	Real Estate Rentals	475	475	475	1,425	0%	
57254	Drive Cam & Routing SW Fees	1,213	1,045	905	3,162	0%	
57255	Other Prof Fees	111	5,365	1,437	6,913	1%	
57275	Property Taxes	250	250	946	1,446	0%	
57280	Other Taxes	-	-	-	-		
57353	Monitoring and Maint	1,200	-	(1,200)	-		
57357	Permits	1,348	193	193	1,733	0%	
57370	Bonds Expense	16	16	16	48	0%	
	Other Operating	5,525	9,035	3,424	17,985	3%	
	Closure Exp	-	-	-	-		
59340	Self Insurance Premium	1,575	1,575	1,575	4,725	1%	
59344	WC - Prior Year Claims	37	616	-	654	0%	
59500	Workers Comp Prem	100	200	150	450	0%	
	Insurance Exp	1,713	2,391	1,725	5,829	1%	
91010	Gain/Loss on Sale of Asset	-	-	-	-		
	G/L on Ops	-	-	-	-		
	Cost of Ops	114,120	108,159	114,053	336,332	47%	
	Gross Profit	42,751	50,221	41,368	134,340	19%	
60225	Advertising and Promotions	213	-	-	213	0%	
	Sales Exp	213	-	-	213	0%	
70010	Salaries	3,972	3,975	4,205	12,153	2%	
70020	Wages Regular	4,877	4,929	5,225	15,031	2%	
70025	Wages O.T.	14	21	30	65	0%	
70036	Other Bonus/Commission - Non-Safety	-	1,230	100	1,330	0%	
70050	Payroll Taxes	714	887	816	2,417	0%	

Waste Connections, Inc.
IS 210 - PL Review
2016-03

Districts/Grouping: 2120

		(drill)	(drill)	(drill)			
		CURRENT YEAR ACTUALS					
		Jan-16	Feb-16	Mar-16	YTD_w/Unposted		
	Days - Weekdays	21	21	23	65		
70060	Group Insurance	2,145	2,428	2,446	7,019	1%	
70065	Vacation Pay	342	312	311	965	0%	
70070	Sick Pay	159	2	157	317	0%	
70086	Safety and Training	-	-	-	-		
70095	Empl & Commun Activ	735	93	252	1,080	0%	
70105	Employee Relocation	206	206	206	619	0%	
70110	Contributions	50	600	-	650	0%	
70116	Pension and Profit Sharing	177	204	175	556	0%	
70147	Bldg & Property Maint	-	14	-	14	0%	
70148	Allocated Exp In - District	796	1,389	1,009	3,195	0%	
70150	Utilities	1,867	2,567	983	5,417	1%	
70165	Communications	1,001	987	1,021	3,009	0%	
70167	Cellular Telephone	190	58	94	342	0%	
70175	Equip/Vehicle Rental	188	228	36	452	0%	
70185	Postage	9	1	7	17	0%	
70195	Dues and Subscriptions	125	114	932	1,172	0%	
70200	Travel	(15)	-	-	(15)	(0%)	
70201	Entertainment	66	129	-	195	0%	
70202	Excursions Meetings	632	216	843	1,692	0%	
70203	Lodging	-	-	429	429	0%	
70205	Travel - Auto	474	424	618	1,517	0%	
70206	Meals	207	-	180	387	0%	
70210	Office Supplies and Equip	1,744	671	649	3,064	0%	
70214	Credit Card Fees	400	489	348	1,237	0%	
70215	Bank Charges	-	-	-	-		
70245	Payroll Processing Fees	51	51	52	154	0%	
70255	Other Prof Fees	25	31	74	130	0%	
70300	Data Processing	1,419	1,419	1,419	4,256	1%	
70310	Bad Debt Provision	827	341	(202)	966	0%	
70320	Credit and Collection	35	294	58	388	0%	
70336	Coffee Bar	4	108	80	191	0%	
	G&A	23,437	24,420	22,553	70,410	10%	
70149	Corporate Overhead Allocation In	8,381	8,363	8,942	25,685	4%	
	Corp Overhead	8,381	8,363	8,942	25,685	4%	
	Total SG&A	32,031	32,783	31,495	96,308	13%	
	EBITDA	10,720	17,439	9,874	38,032	5%	
	Watch list EBITDA	20,879	29,862	23,915	74,656	10%	
51260	Depreciation	10,830	12,959	13,259	37,049	5%	
54260	Depreciation	2,859	2,859	2,859	8,577	1%	
57260	Depreciation	2,097	2,097	2,097	6,291	1%	
70260	Depreciation	141	141	141	423	0%	
	Depreciation	15,927	18,056	18,356	52,339	7%	
	Airspace Amort	-	-	-	-		
70269	Long Term Contract Amort	652	652	652	1,955	0%	
	Intangible Amort	652	652	652	1,955	0%	
	Total DDA	16,578	18,708	19,008	54,294	8%	
	EBIT From Ops	(5,858)	(1,269)	(9,134)	(16,262)	(2%)	
	Interest Exp	-	-	-	-		
	Interest Income	-	-	-	-		
	Other Inc/Exp	-	-	-	-		
	NI b/ Taxes & Extra	(5,858)	(1,269)	(9,134)	(16,262)	(2%)	
	Extra. Items	-	-	-	-		
	NI b/ Taxes	(5,858)	(1,269)	(9,134)	(16,262)	(2%)	
	Taxes	-	-	-	-		
	Net Income	(5,858)	(1,269)	(9,134)	(16,262)	(2%)	
	Non-Operating Income	-	-	-	-		

	(drill)	(drill)	(drill)	
	CURRENT YEAR ACTUALS			
	Jan-16	Feb-16	Mar-16	YTD_w/Unposted
Days - Weekdays	21	21	23	65
Net Income Attrib	<u>(5,858)</u>	<u>(1,269)</u>	<u>(9,134)</u>	<u>(16,262)</u> (2%)
Data Not Included	-	-	-	-

Waste Connections, Inc.
IS 210 - PL Review
2016-06

Districts/Grouping: 2120

		(drill)	(drill)	(drill)			
		CURRENT YEAR ACTUALS					
		Apr-16	May-16	Jun-16	YTD_w/Unposted		
Days - Weekdays		21	22	22	130		
31000	Hauling Revenue - Roll Off Permanent	8,846	4,143	8,065	33,348	2%	
31005	Corporate Roll Off Disposal Charge	10,236	4,330	9,499	37,418	3%	
31010	Hauling Revenue - Roll Off Extras	2,733	1,458	3,608	12,347	1%	
32000	Hauling Revenue - Residential MSW	125,352	126,301	126,490	749,815	51%	
32001	Hauling Revenue - Residential MSW Extras	2,855	4,144	3,822	19,462	1%	
33000	Hauling Revenue - Commercial FEL	101,793	102,950	106,086	607,278	41%	
33001	Hauling Revenue - Commercial FEL Extras	60	40	53	303	0%	
33011	Hauling Revenue - Commercial REL Extras	1,930	2,065	2,971	10,991	1%	
	Hauling Revenue	253,804	245,431	260,593	1,470,961	100%	
	Transfer and MRF	-	-	-	-		
35514	Proceeds - Metal	-	-	228	569	0%	
35518	Proceeds - Commingled	-	386	1,248	2,284	0%	
	Recycling Proceeds	-	386	1,476	2,853	0%	
	Landfill Revenue	-	-	-	-		
	Intermodal	-	-	-	-		
	E&P Revenue	-	-	-	-		
38000	Other Revenue	303	255	257	2,421	0%	
38001	P-Card Rebate Revenue	171	143	136	1,455	0%	
	Other Revenue	474	398	393	3,876	0%	
	Revenue	254,278	246,215	262,461	1,477,690	100%	
40101	Disposal Landfill	58,760	60,584	1,729	293,490	20%	
40121	Disposal Incineration	5,711	5,083	5,166	29,628	2%	
40131	Disposal Transfer Station	12,555	12,481	1,729	60,164	4%	
	Disposal	77,026	78,148	8,624	383,281	26%	
	MRF Processing	-	-	-	-		
41201	Rebates and Revenue Sharing	2,392	2,439	2,514	14,520	1%	
43001	Taxes and Pass Thru Fees	3,813	3,873	(64)	18,589	1%	
43002	WUTC Taxes	744	1,114	771	5,615	0%	
	Brok. and Taxes	6,949	7,426	3,221	38,724	3%	
44161	Cost of Materials - OCC	725	775	-	3,662	0%	
44168	Cost of Materials - Other Recyclables	331	278	-	1,897	0%	
	Cost of Materials	1,055	1,053	-	5,559	0%	
	Other Expense	-	-	-	-		
	Rev Reductions	85,030	86,627	11,845	427,565	29%	
	Net Revenue	169,248	159,588	250,617	1,050,125	71%	
50020	Wages Regular	30,751	32,182	36,440	200,035	14%	
50025	Wages O.T.	3,105	1,965	2,055	14,577	1%	
50035	Safety Bonuses	1,345	1,456	1,386	8,236	1%	
50050	Payroll Taxes	2,802	2,896	3,174	18,658	1%	
50060	Group Insurance	7,820	6,730	7,764	45,697	3%	
50065	Vacation Pay	1,789	1,684	1,591	9,881	1%	
50070	Sick Pay	278	776	-	1,970	0%	
50086	Safety and Training	219	140	323	2,518	0%	
50090	Uniforms	568	576	119	2,318	0%	
50115	Pension and Profit Sharing	502	751	515	3,291	0%	
	Labor	49,180	49,156	53,368	307,180	21%	
51295	Licenses	608	608	-	3,395	0%	

Waste Connections, Inc.
IS 210 - PL Review
2016-06

Districts/Grouping: 2120

		(drill)	(drill)	(drill)			
		CURRENT YEAR ACTUALS					
		Apr-16	May-16	Jun-16	YTD_w/Unposted		
Days - Weekdays		21	22	22	130		
	Truck Fixed	608	608	-	3,395	0%	
52010	Salaries	3,635	3,808	3,808	22,500	2%	
52020	Wages Regular	2,713	2,798	2,775	17,392	1%	
52025	Wages O.T.	(0)	-	-	311	0%	
52050	Payroll Taxes	517	513	528	3,355	0%	
52060	Group Insurance	1,697	1,546	1,692	10,027	1%	
52065	Vacation Pay	216	224	-	1,096	0%	
52070	Sick Pay	-	-	-	-		
52087	Drug Screening	110	-	-	560	0%	
52090	Uniforms	-	-	-	272	0%	
52115	Pension and Profit Sharing	87	130	87	563	0%	
52120	Parts and Materials	7,323	7,917	1,994	38,996	3%	
52125	Operating Supplies	272	1,050	-	2,827	0%	
52140	Tires	1,670	1,504	1,239	10,663	1%	
52142	Fuel Expense	10,498	11,537	11,280	64,110	4%	
52146	Oil and Grease	191	317	352	5,226	0%	
52147	Outside Repairs	1,017	172	19	25,582	2%	
52150	Utilities	120	122	123	711	0%	
52181	Freight	-	-	-	-		
52182	Towing Expense	371	988	-	4,217	0%	
52901	Costs Awaiting Capitalization	-	-	2,533	2,533	0%	
	Truck Variable	30,436	32,624	26,429	210,940	14%	
55120	Parts and Materials	546	12	76	2,264	0%	
55125	Operating Supplies	602	235	210	1,216	0%	
	Container Exp	1,148	247	286	3,480	0%	
56010	Salaries	8,259	8,520	5,748	47,784	3%	
56050	Payroll Taxes	721	720	426	3,831	0%	
56060	Group Insurance	1,106	958	696	5,980	0%	
56065	Vacation Pay	(894)	(324)	-	(516)	(0%)	
56095	Empl & Commun Activ	-	-	86	86	0%	
56115	Pension and Profit Sharing	157	235	157	1,019	0%	
	Superv. Ex	9,349	10,110	7,112	58,184	4%	
57135	Equip Maintenance and Repair	-	-	-	913	0%	
57147	Bldg & Property	3,334	1,173	5	6,857	0%	
57170	Real Estate Rentals	475	475	475	2,850	0%	
57254	Drive Cam & Routing SW Fees	1,365	1,102	1,103	6,732	0%	
57255	Other Prof Fees	2,866	146	1,720	11,646	1%	
57275	Property Taxes	2,114	380	-	3,940	0%	
57280	Other Taxes	-	-	-	-		
57324	Penalties and Violations	-	-	-	-		
57353	Monitoring and Maint	-	-	-	-		
57357	Permits	193	193	49	2,167	0%	
57370	Bonds Expense	1	1	-	51	0%	
	Other Operating	10,348	3,470	3,352	35,155	2%	
	Closure Exp	-	-	-	-		
59340	Self Insurance Premium	1,575	1,575	1,575	9,450	1%	
59344	WC - Prior Year Claims	-	-	24,700	25,354	2%	
59500	Workers Comp Prem	150	23	179	801	0%	
	Insurance Exp	1,725	1,598	26,454	35,605	2%	
91010	Gain/Loss on Sale of Asset	(500)	-	-	(500)	(0%)	
	G/L on Ops	(500)	-	-	(500)	(0%)	
	Cost of Ops	102,294	97,813	117,001	653,440	44%	
	Gross Profit	66,954	61,775	133,615	396,685	27%	
60225	Advertising and Promotions	100	-	150	463	0%	
	Sales Exp	100	-	150	463	0%	
70010	Salaries	3,925	4,144	-	20,222	1%	
70020	Wages Regular	4,853	5,189	4,846	29,918	2%	
70025	Wages O.T.	32	6	118	221	0%	

	(drill)	(drill)	(drill)		
	CURRENT YEAR ACTUALS				
	Apr-16	May-16	Jun-16	YTD_w/Unposted	
	21	22	22	130	
Days - Weekdays					
70036 Other Bonus/Commission - Non-Safety	1,862	266	-	3,458	0%
70050 Payroll Taxes	873	750	437	4,477	0%
70060 Group Insurance	2,441	2,353	1,846	13,659	1%
70065 Vacation Pay	246	416	387	2,014	0%
70070 Sick Pay	1	1	-	320	0%
70086 Safety and Training	-	-	-	-	
70095 Empl & Commun Activ	76	-	146	1,302	0%
70105 Employee Relocation	206	206	-	1,031	0%
70110 Contributions	50	125	-	825	0%
70116 Pension and Profit Sharing	214	246	114	1,131	0%
70147 Bldg & Property Maint	31	516	-	560	0%
70148 Allocated Exp In - District	683	1,437	-	5,315	0%
70150 Utilities	1,077	282	(549)	6,227	0%
70165 Communications	753	1,491	1,024	6,277	0%
70167 Cellular Telephone	117	(34)	136	561	0%
70175 Equip/Vehicle Rental	1,063	545	35	2,096	0%
70185 Postage	102	7	7	133	0%
70195 Dues and Subscriptions	95	95	93	1,455	0%
70200 Travel	-	75	50	110	0%
70201 Entertainment	-	-	-	195	0%
70202 Excursions Meetings	904	174	-	2,769	0%
70203 Lodging	(286)	474	-	617	0%
70205 Travel - Auto	840	853	480	3,689	0%
70206 Meals	500	110	62	1,059	0%
70210 Office Supplies and Equip	1,048	455	237	4,804	0%
70214 Credit Card Fees	459	410	505	2,611	0%
70215 Bank Charges	-	-	-	-	
70225 Advertising and Promotions	-	-	-	-	
70231 Recruitment Advertising & Expenses	-	-	-	-	
70245 Payroll Processing Fees	51	52	51	309	0%
70255 Other Prof Fees	53	58	(58)	183	0%
70300 Data Processing	1,419	1,419	1,419	8,511	1%
70310 Bad Debt Provision	289	1,189	-	2,444	0%
70320 Credit and Collection	107	209	(13)	690	0%
70336 Coffee Bar	57	55	65	367	0%
G&A	24,141	23,574	11,437	129,562	9%
70149 Corporate Overhead Allocation In	8,893	8,710	7,568	50,856	3%
Corp Overhead	8,893	8,710	7,568	50,856	3%
Total SG&A	33,134	32,284	19,155	180,881	12%
EBITDA	33,820	29,491	114,460	215,804	15%
Watch list EBITDA	46,043	42,626	152,194	315,519	21%
51260 Depreciation	13,109	13,109	-	63,267	4%
54260 Depreciation	2,859	2,841	-	14,277	1%
57260 Depreciation	2,097	2,097	-	10,484	1%
70260 Depreciation	141	141	-	705	0%
Depreciation	18,206	18,188	-	88,733	6%
Airspace Amort	-	-	-	-	
70269 Long Term Contract Amort	652	652	-	3,259	0%
Intangible Amort	652	652	-	3,259	0%
Total DDA	18,858	18,840	-	91,992	6%
EBIT From Ops	14,963	10,651	114,460	123,812	8%
Interest Exp	-	-	-	-	
Interest Income	-	-	-	-	
Other Inc/Exp	-	-	-	-	
NI b/ Taxes & Extra	14,963	10,651	114,460	123,812	8%
Extra. Items	-	-	-	-	
NI b/ Taxes	14,963	10,651	114,460	123,812	8%
Taxes	-	-	-	-	

	(drill)	(drill)	(drill)		
	CURRENT YEAR ACTUALS				
	Apr-16	May-16	Jun-16	YTD_w/Unposted	
Days - Weekdays	21	22	22	130	
Net Income	14,963	10,651	114,460	123,812	8%
Non Controlling Int	-	-	-	-	
Net Income Attrib	14,963	10,651	114,460	123,812	8%
Data Not Included	-	-	-	-	