

Exhibit \_\_\_ (DPK-4)  
Docket No. UW-051444  
Witness: Danny P. Kermode

**BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION**

**WASHINGTON UTILITIES AND  
TRANSPORTATION COMMISSION,**

**Complainant,**

**v.**

**KAYAK ESTATES WATER, LLC.  
Respondent.**

**DOCKET NO. UW-051444**

**EXHIBIT TO  
TESTIMONY OF**

Danny P. Kermode

**STAFF OF  
WASHINGTON UTILITIES AND  
TRANSPORTATION COMMISSION**

**RE: KAYAK ESTATES WATER, LLC., GENERAL RATE CASE**

*Revenue Analysis*

At Current Rates

Metered	Usage and Customer Count		Revenue Per Customer			Total Revenue			
	Monthly Usage	Average Customer Count	Block 1	Block 2	Block 3	Average Bill	Usage Revenue	Base Charge Revenue	Total
2004 Month			0	\$0.75	1,000	\$1.50	2,000	\$3.00	
January	273,376	804	804	6.03					2,050
February	261,238	768	768	5.76					1,960
March	351,801	1,023	1,023	7.67					2,639
April	441,065	1,271	1,000	7.50	271	4.07			4,013
May	476,789	1,370	1,000	7.50	370	5.55			4,842
June	511,012	1,464	1,000	7.50	464	6.96			5,048
July	853,584	2,439	1,000	7.50	1,000	15.00	439	13.16	12,483
August	387,162	1,103	1,000	7.50	103	1.55			3,175
September	311,932	886	886	6.65					2,339
October	262,715	746	746	5.60					1,970
November	271,280	771	771	5.78					2,035
December	294,274	836	836	6.27					2,207
Avg/Excess		348	903	6.77	442	6.63	1,030	30.90	10,756
Totals/Avg	4,696,276	348	903	6.77	442	6.63	439	13.16	55,216

Total Revenue

Metered Rates \$	126,225
Ready to Serve	2,700
Flat Rate	1,800
Other Revenue	4,492
<b>Total Revenue</b>	<b>135,217</b>
Test Year Revenue	135,217
Other Revenue	0

Metered Revenue by Block	Ready To Serve			Revenue	Flat Rate
	Block 1	Block 2	Block 3		
Usage	\$17.00	0-1,000	1,000-2,000	> 2,000	\$ 25.00
January	5,780	2,050	0	0	27 \$ 225
February	5,780	1,960	0	0	27 \$ 225
March	5,848	2,639	0	0	27 \$ 225
April	5,899	2,603	1,411	0	27 \$ 225
May	5,916	2,610	1,932	0	27 \$ 225
June	5,933	2,618	2,430	0	27 \$ 225
July	5,950	2,625	5,250	4,608	27 \$ 225
August	5,967	2,633	542	0	27 \$ 225
September	5,984	2,339	0	0	27 \$ 225
October	5,984	1,970	0	0	27 \$ 225
November	5,984	2,035	0	0	27 \$ 225
December	5,984	2,207	0	0	27 \$ 225
<b>Total</b>	<b>\$ 71,009</b>	<b>28,287</b>	<b>11,565</b>	<b>4,608</b>	<b>Total Ready to Serve Revenue \$ 2,700</b>
			Excess	115,469	
			<b>Total Metered Revenue</b>	<b>126,225</b>	

Revenue at Proposed Rates

Computation of Test Year Revenues  
 SCHEDULE 7.2

2004 Month	Usage and Customer Count		Usage Revenue Per Customer				Average Bill	Total Revenue	
	Monthly Usage	Average Customer Count	Block 1 0-1,000	Block 2 1,001-2,000	Block 3 >2000	Block 3 \$3.00		Usage Revenue	Base Charge Revenue
January	273,376	804	804	7.64		30.39	2,597	7,735	10,332
February	261,288	768	768	7.30		30.05	2,482	7,735	10,217
March	351,801	1,023	1,023	9.72		32.47	3,342	7,826	11,168
April	441,065	1,271	1,000	9.50	271	36.32	4,707	7,894	12,602
May	476,789	1,370	1,000	9.50	370	37.80	5,238	7,917	13,155
June	511,012	1,464	1,000	9.50	464	39.21	5,746	7,940	13,685
July	853,584	2,439	1,000	9.50	1,000	60.41	13,183	7,963	21,145
August	387,162	1,103	1,000	9.50	103	33.80	3,877	7,985	11,862
September	311,932	886	886	8.42		31.17	2,963	8,008	10,971
October	262,715	746	746	7.09		29.84	2,496	8,008	10,504
November	271,280	771	771	7.32		30.07	2,577	8,008	10,585
December	294,274	836	836	7.94		30.69	2,796	8,008	10,804
Excess		348	903	8.58	442		10,756	-	10,756
	4,696,276		903	8.58	442		62,760	95,027	157,786

Metered Revenue by Block				Ready To Serve		Flat Rate
Base	Block 1	Block 2	Block 3	\$	8.33 Mo. (Billed Quarterly)	\$ 25.00
Usage	\$22,75	0-1,000	1,001-2,000	>2,000	Customers	
January	7,735	2,597	0	0	27	6
February	7,735	2,482	0	0	27	6
March	7,826	3,342	0	0	27	6
April	7,894	3,297	1,411	0	27	6
May	7,917	3,306	1,932	0	27	6
June	7,940	3,316	2,480	0	27	6
July	7,963	3,325	5,250	4,608	27	6
August	7,985	3,335	542	0	27	6
September	8,008	2,963	0	0	27	6
October	8,008	2,496	0	0	27	6
November	8,008	2,577	0	0	27	6
December	8,008	2,796	0	0	27	6
Total	\$ 95,027	35,831	11,565	4,608	Total Ready to Serve Revenue	\$ 1,800
			147,030			
			Excess	10,756		
			Total Metered Revenue	157,786		

Revenue Comparison

Metered Rates \$	157,786
Ready to Serve	2,700
Flat Rate \$	1,800
Other Revenue	4,492
<b>Total Proposed Revenue \$</b>	<b>166,778</b>
Test Year Revenue	135,217
Revenue Increase \$	31,561

