

SUMMARY OF Puget Sound Pilots Earned Revenue Report 2015

September Only	Sep-15	Sep-14	Sep-13	Sep-12
--Counters & Miscellaneous Totals--				
Seattle Assigns	209 8.9%	192 -14.3%	224 6.7%	210
Ship Assigns	601 0.7%	597 -9.1%	657 -0.6%	661
Pilot Boat Assigns	431 -1.8%	439 -9.7%	486 -8.5%	531
Tonnage Surcharge	590 -0.3%	592 -8.8%	649 -0.6%	653
Surcharge Revenue	\$ 1,655,486.87 1.7%	\$ 1,628,467.28 -6.5%	\$ 1,742,071.53 -2.6%	\$ 1,789,210.46
--Source of Revenue Breakdown--				
LOA/Zone (*)	723,018.00 -8.1%	786,887.00 -7.8%	853,905.00 1.1%	844,327.00
Harbor Shift (*)	73,635.00 17.7%	62,544.00 1.6%	61,580.00 0.0%	61,554.00
Transportation (**)	83,258.75 -9.4%	91,877.75 -7.3%	99,070.75 12.0%	88,417.25
BC Surcharge (***)	31,605.00 -42.3%	54,782.00 -7.1%	58,996.00 100.0%	29,498.00
Bridge Transit (***)	7,814.00 11.2%	7,028.00 21.3%	5,794.00 -15.3%	6,844.00
Waterway (***)	59,470.00 7.4%	55,385.00 -9.1%	60,933.00 18.8%	51,304.00
Tonnage Surcharge (***)	1,655,486.87 1.7%	1,628,467.28 -6.5%	1,742,071.53 -2.6%	1,789,210.46
Cancellations (***)	5,524.00 128.0%	2,423.00 -62.6%	6,487.00 8.7%	5,970.00
Compass Adj (***)	718.00	#####	359.00 -65.7%	1,047.00
Standby (***)	20,824.00 -5.2%	21,956.00 -24.6%	29,107.00 -9.7%	32,220.00
Slow Down (***)	22,742.00 123.9%	10,156.00 12.3%	9,042.00 -41.4%	15,428.00
Salmon Bay (***)	-100.0%	633 50.0%	422.00	
Sea Trials (***)	3,042	#####	1,014.00 -48.5%	1,968.00
Miscellaneous	53,924.00 2.4%	52,672.00	44,406.00 -6.7%	47,582.00
(Stipend Surcharge Report)	(50,910.00) 0.4%	(50,700.00)	(39,420.00) -13.8%	(45,720.00)
= Delayed Arr &/or Lk Union (***)	3,014.00 52.8%	1,972.00 -60.4%	4,986.00 167.8%	1,862.00
Pilot Boat (***)	149,640.00 543.1%	23,267.00 -2.3%	23,814.00 -6.6%	25,488.00
Total-Source Section	\$ 2,839,791.62 3.4%	\$ 2,747,378.03 -7.1%	2,957,581.28 0.1%	2,955,137.71
-----Revenue-----				
Mileage (*)	796,653.00 -6.2%	849,431.00 -7.2%	915,485.00 1.1%	905,881.00
Trans (**)	83,258.75 -9.4%	91,877.75 -7.3%	99,070.75 12.0%	88,417.25
Special (***)	1,959,879.87 8.5%	1,806,069.28 -7.0%	1,943,025.53 -0.9%	1,960,839.00
Total -Revenue Section	\$ 2,839,791.62 3.4%	\$ 2,747,378.03 -7.1%	\$ 2,957,581.28 0.1%	\$ 2,955,137.25
Other Stats				
Pilot Boat Charges	\$ 149,640.00 543.1%	\$ 23,267.00 -2.3%	\$ 23,814.00 -6.6%	\$ 25,488.00
Pilot Boat Assignments	431 -1.8%	439 -9.7%	486 -8.5%	531
Avg	\$ 348.00 556.6%	\$ 53.00 8.2%	49 2.1%	48
Tonnage Surcharge Revenue	\$ 1,655,486.87 1.7%	\$ 1,628,467.28 -6.5%	\$ 1,742,071.53 -2.6%	\$ 1,789,210.46
Tonnage Surcharge Charged	590 -0.3%	592 -8.8%	649 -0.6%	653
Avg Tonnage Surcharge/Move	\$ 2,805.91 2.0%	\$ 2,750.79 2.5%	\$ 2,684.24 -2.0%	\$ 2,739.99

PSP 2015	January	February	March	April	May	June	6 mo to date	6 mo Δ	July	August	Sept	9 mo to date
Assignments	577	517	639	620	774	791	3918	82 ↑ 2.14%	632	693	601	5844
# of licensed pilots w/Pres	54	54	53	53	53	53	53.333		53	52	52	
Average Assgn/pilot	10.89	9.75	12.29	11.92	14.88	15.21	12.48		12.15	13.59	11.78	
# with < 6 jobs(+1=Pres)	7	9	4	2	1	3			4	2	5	
# of assignment change	-62	-66	16	-10	103	101	82		-31	8	4	63
Tariff Revenue-Trans	\$2,202,588	\$2,024,842	\$2,365,096	\$2,153,086	\$2,959,296	\$3,210,995	\$14,915,903	-5.32%	\$2,960,243	\$3,291,439	\$2,756,533	\$23,924,118
RPA-Revenue per Assign	\$3,817	\$3,917	\$3,701	\$3,473	\$3,823	\$4,059	\$3,807	-7.30%	\$4,684	\$4,750	\$4,587	\$4,094
Moves	566	501	623	598	760	771	3819	99 cancels	621	684	590	5714
Gross Tonnage	27,588,264	24,671,828	29,034,609	26,097,422	33,836,475	37,785,703	179,014,301	-7.89%	34,596,046	38,564,722	32,282,105	284,457,174

PSP 2014	January	February	March	April	May	June	6 mo to date	6 mo Δ	July	August	Sept	12 mo to date
Assignments	639	583	623	630	671	690	3836	74 ↑ 1.97%	663	685	597	7616
# of licensed pilots w/Pres	54	54	54	54	54	54	54		54	54	55	
Average Assgn/pilot	12.06	11.00	11.75	11.89	12.66	13.02	12.06		12.51	12.92	11.06	11.94
# with < 6 jobs(+1=Pres)	5+1	6+1	5+1	2+1	4+1	5+1			5+1	3+1	4+1	
# of assignment change	-23	4	2	71	9	11	74		-52	-20	-60	-154
Tariff Revenue-Trans	\$2,554,575	\$2,261,575	\$2,403,969	\$2,464,091	\$3,036,561	\$3,033,723	\$15,754,494	4.36%	\$3,024,434	\$3,219,531	\$2,655,500	\$31,439,243
RPA-Revenue per Assign	\$3,998	\$3,879	\$3,859	\$3,911	\$4,525	\$4,397	\$4,107	2.34%	\$4,562	\$4,700	\$4,448	\$4,128
Moves	631	572	617	621	665	682	3788	48 cancels	658	677	592	7515
Gross Tonnage	31,907,495	28,825,535	30,626,216	30,679,931	36,018,027	36,294,816	194,352,020	6.15%	35,771,904	38,544,465	31,254,931	386,829,515

PSP 2013	January	February	March	April	May	June	6 mo to date	6 mo Δ	July	August	Sept	12 mo to date	to date
Total Assignments/ Month	662	579	621	559	662	679	3762	-43	715	705	657	7819	0.64%
# of licensed pilots	52.34	52.5	53	53	53	53	52.81		53	54	54	53.32	
Average Assgn/pilot	12.89	11.24	11.94	10.75	12.73	13.06	12.10	-0.45	13.75	13.30	12.40	12.45	
# with < 6 jobs(+1=Pres)	7+1	11+1	6+1	4+1	0+1	4+1			6+1	3+1	4+1		
# of assignment change	32	8	25	-46	6	-68	-43		-13	-16	-4	50	
Tariff Revenue-Trans	\$2,493,701	\$2,229,846	\$2,311,037	\$2,212,733	\$2,820,632	\$3,028,751	\$15,096,700	4.50%	\$3,046,277	\$3,112,078	\$2,858,510	\$31,573,640	3.12%
RPA-Revenue per Assign	\$3,767	\$3,851	\$3,721	\$3,958	\$4,261	\$4,461	\$4,013	5.69%	\$4,261	\$4,414	\$4,351	\$4,038	
Moves	646	568	608	557	652	674	3705		708	696	649	7702	
Gross Tonnage	31,428,636	27,228,140	28,430,900	27,001,386	33,491,659	35,508,456	183,089,177	2.07%	36,570,802	36,469,776	33,389,476	381,097,773	-0.18%

PSP 2012	January	February	March	April	May	June	6 mo to date	6 mo Δ	July	August	Sept	12 mo to date
Total Assignments/ Month	630	571	596	605	656	747	3805	88	728	721	661	7769
# of licensed pilots	51	51	51.1	52	52	52	51.5167		52	52	52	51.9
Average Assgn/pilot	12.60	11.42	11.90	11.86	12.86	14.65	12.55	0.64	14.27	14.14	12.96	12.72
# with < 6 jobs(+1=Pres)	6+1	4+1	5+1	3+1	3+1	4+1			5+1	4+1	4+1	
# of assignment change	19	3	-20	41	-13	58	88		-21	5	35	150
Tariff Revenue-Trans	\$2,373,948	\$2,123,989	\$2,061,646	\$2,086,614	\$2,596,933	\$3,203,941	\$14,447,071	2.21%	\$3,152,810	\$3,193,924	\$2,866,720	\$30,617,681
RPA-Revenue per Assign	\$3,768	\$3,720	\$3,459	\$3,449	\$3,959	\$4,289	\$3,797	-0.16%	\$4,331	\$4,430	\$4,337	\$3,941
Moves	619	559	578	590	646	735	3727		722	716	653	7637
Gross Tonnage	30,363,264	26,057,669	26,005,418	26,393,270	32,094,230	38,457,825	179,371,676	2.43%	38,321,278	39,264,642	35,099,780	381,794,272

PSP 2011	January	February	March	April	May	June	6 mo to date	6 mo Δ	July	August	Sept	12 mos to date
Total Assignments/ Month	611	568	616	564	669	689	3717	39	749	716	626	7619
# of licensed pilots	53	53	53	53	53	53	53		53	52	52	52.58
Average Assgn/pilot	11.75	10.92	11.85	10.85	12.87	13.25	11.91		14.40	14.04	12.27	12.31
# with < 6 jobs(+1=Pres)	6+1	5+1	6+1	6+1	5+1	7+1			4+1	6+1	4+1	
# of assignment change	41	-25	2	-18	4	35	39		80	49	14	276
Tariff Revenue-Trans	\$2,201,209	\$2,039,383	\$2,291,252	\$2,028,674	\$2,706,741	\$2,867,271	\$14,134,530	1.72%	\$3,154,305	\$3,050,470	\$2,670,201	\$29,738,752
RPA-Revenue per Assign	\$3,603	\$3,590	\$3,720	\$3,597	\$4,046	\$4,161	\$3,803		\$4,211	\$4,260	\$4,265	\$3,903
Moves	599	558	602	556	656	679	3650		742	704	618	7490
Gross Tonnage	27,993,179	25,682,377	28,633,920	25,640,954	32,735,977	34,429,093	175,115,500		38,304,733	36,559,621	32,252,382	366,470,176

SUMMARY OF Puget Sound Pilots Earned Revenue Report 3rd Quarter Comparative 2015 - 2011																		
	Jul-15 +2% @ 7/1/15	Aug-15	Sep-15	3rd Qtr Totals 2015 Rev Neutral @ 1/1/15		Jul-14	Aug-14	Sep-14	3rd Qtr Totals 2014 + 0% @ 1/1/14		Jul-13	Aug-13	Sep-13	3rd Qtr Totals 2013 + 3% @ 1/1/13		3rd Qtr Totals 2012 + 0% @ 1/1/12	3rd Qtr Totals 2011 + 0% @ 1/1/11	
--Counters & Miscellaneous Totals--																		
Seattle Assigns	206	266	209	681	1.5%	258	221	192	671	-8.5%	260	249	224	733	-2.4%	751	-13.5%	868
Ship Assigns	632	693	601	1,926	-1.0%	663	685	597	1,945	-6.4%	715	705	657	2,077	-1.6%	2,110	0.9%	2,091
Pilot Boat Assigns	478	481	431	1,390	-3.9%	497	511	439	1,447	-8.9%	544	559	486	1,589	-5.3%	1,678	-0.6%	1,688
Tonnage Surcharge	621	684	590	1,895	-1.5%	655	677	592	1,924	-6.2%	707	695	649	2,051	-1.8%	2,089	1.4%	2,061
Surcharge Revenue	\$ 1,793,733.00	\$ 2,008,943.67	\$ 1,655,486.87	\$ 5,458,163.54	-2.4%	\$ 1,894,513.94	\$ 2,071,238.81	\$ 1,628,467.28	\$ 5,594,220.03	-0.2%	\$ 1,905,486.93	\$ 1,960,257.97	\$ 1,742,071.53	\$ 5,607,816.43	-3.5%	\$ 5,813,914.53	2.4%	\$ 5,675,033.04
--Source of Revenue Breakdown--																		
LOA/Zone (*)	762,456.00	828,583.00	723,018.00	2,314,057.00	-9.2%	872,790.00	889,382.00	786,887.00	2,549,059.00	-4.2%	887,605.00	920,487.00	853,905.00	2,661,997.00	-0.4%	2,672,773.00	3.8%	2,574,109.00
Harbor Shift (*)	74,402.00	91,666.00	73,635.00	239,703.00	8.7%	76,832.00	81,208.00	62,544.00	220,584.00	10.3%	75,073.00	63,346.00	61,580.00	199,999.00	-1.6%	203,289.00	25.8%	161,548.00
Transportation (**)	87,316.50	98,289.75	83,258.75	268,865.00	-3.3%	88,977.00	97,071.50	91,877.75	277,926.25	-5.0%	100,481.50	93,144.50	99,070.75	292,696.75	5.9%	276,339.25	5.9%	260,922.75
BC Surcharge (***)	42,140.00	40,033.00	31,605.00	113,778.00	-10.0%	37,926.00	33,712.00	54,782.00	126,420.00	-1.6%	33,712.00	35,819.00	58,996.00	128,527.00	17.3%	109,564.00	10.6%	99,029.00
Bridge Transit (***)	5,534.00	13,318.00	7,814.00	26,666.00	7.0%	10,094.00	7,796.00	7,028.00	24,918.00	5.1%	9,840.00	8,080.00	5,794.00	23,714.00	12.8%	21,032.00	-4.9%	22,119.00
Waterway (***)	61,104.00	75,278.00	59,470.00	195,852.00	7.4%	63,802.00	63,118.00	55,385.00	182,305.00	6.1%	56,050.00	54,872.00	60,933.00	171,855.00	19.1%	144,278.00	23.6%	116,720.00
Tonnage Surcharge (***)	1,793,733.00	2,008,943.67	1,655,486.87	5,458,163.54	-2.4%	1,894,513.94	2,071,238.81	1,628,467.28	5,594,220.03	-0.2%	1,905,486.93	1,960,257.97	1,742,071.53	5,607,816.43	-3.5%	5,813,914.53	2.4%	5,675,033.04
Cancellations (***)	4,470.00	5,316.00	5,524.00	15,310.00	51.8%	2,696.00	4,969.00	2,423.00	10,088.00	-39.7%	3,213.00	7,043.00	6,487.00	16,743.00	41.9%	11,802.00	-15.9%	14,039.00
Compass Adj (***)		359.00	718.00	1,077.00	-40.0%	1,077.00	718.00		1,795.00	25.0%	718.00	359.00	359.00	1,436.00	-17.7%	1,745.00	-44.4%	3,141.00
Standby (***)	28,496.00	29,592.00	20,824.00	78,912.00	3.9%	26,614.00	27,400.00	21,956.00	75,970.00	-6.5%	27,674.00	24,449.00	29,107.00	81,230.00	-18.5%	99,637.00	64.2%	60,682.00
Slow Down (***)	16,988.00	27,400.00	22,742.00	67,130.00	217.9%	6,302.00	4,658.00	10,156.00	21,116.00	-25.9%	11,508.00	7,946.00	9,042.00	28,496.00	-34.8%	43,726.00	53.6%	28,462.00
Salmon Bay (***)				0.00	-100.0%	844.00	211.00	633	1,688.00	300.0%	-		422.00	422.00			-100.0%	3,485.00
Sea Trials (***)	1,014.00		3,042	4,056.00	-25.0%	-	5,408.00		5,408.00	-46.7%	7,098.00	2,028.00	1,014.00	10,140.00	243.5%	2,952.00	-86.6%	21,976.00
Miscellaneous	60,172.00	62,512.00	53,924.00	176,608.00	-18.1%	82,872.00	80,030.00	52,672.00	215,574.00		54,924.00	42,300.00	44,406.00	141,630.00		125,531.00		83,089.00
(Stipend Surcharge Report)	(56,610.00)	(58,950.00)	(50,910.00)	(115,560.00)	-44.0%	(78,270.00)	(77,400.00)	(50,700.00)	(206,370.00)		(53,280.00)	(42,300.00)	(39,420.00)	(135,000.00)		(117,285.00)		(69,480.00)
Delayed Arr &/or Lk Union (***)	3,562.00	3,562.00	3,014.00	61,048.00	563.3%	4,602.00	2,630.00	1,972.00	9,204.00	38.8%	1,644.00	-	4,986.00	6,630.00	-19.6%	8,246.00	-39.4%	13,609.00
Pilot Boat (***)	166,344.00	167,388.00	149,640.00	483,372.00	530.3%	26,341.00	27,083.00	23,267.00	76,691.00	-1.5%	26,656.00	27,391.00	23,814.00	77,861.00	-3.3%	80,496.00	-0.7%	81,024.00
Total-Source Section	\$ 3,047,559.50	\$ 3,389,728.42	\$ 2,839,791.62	\$ 9,277,079.54	1.1%	\$ 3,113,410.94	\$ 3,316,603.31	\$ 2,747,378.03	\$ 9,177,392.28	-1.4%	\$ 3,146,759.43	\$ 3,205,222.47	\$ 2,957,581.28	\$ 9,309,563.18	-1.9%	\$ 9,489,793.78	3.9%	\$ 9,135,898.79
-----Revenue-----																		
Mileage (*)	836,858.00	920,249.00	796,653.00	2,553,760.00	-7.8%	949,622.00	970,590.00	849,431.00	2,769,643.00	-3.2%	962,678.00	983,833.00	915,485.00	2,861,996.00	-0.5%	2,876,062.00	5.1%	2,735,657.00
Trans (**)	87,316.50	98,289.75	83,258.75	268,865.00	-3.3%	88,977.00	97,071.50	91,877.75	277,926.25	-5.0%	100,481.50	93,144.50	99,070.75	292,696.75	5.9%	276,339.25	5.9%	260,922.75
Special (***)	2,123,385.00	2,371,189.67	1,959,879.87	6,454,454.54	5.3%	2,074,811.94	2,248,941.81	1,806,069.28	6,129,823.03	-0.4%	2,083,599.93	2,128,244.97	1,943,025.53	6,154,870.43	-2.9%	6,337,392.53	3.2%	6,139,319.04
Pilot Boat Charges	\$ 166,344.00	\$ 167,388.00	\$ 149,640.00	\$ 483,372.00	530.3%	\$ 26,341.00	\$ 27,083.00	\$ 23,267.00	\$ 76,691.00	-1.5%	\$ 26,656.00	\$ 27,391.00	\$ 23,814.00	\$ 77,861.00	-3.3%	80,496.00	-0.7%	81,024.00
Pilot Boat Assignments	478	481	431	1390	-3.9%	497	511	439	1,447	-8.9%	544	559	486	1,589	-5.3%	1,678	-0.6%	1,688
Avg	\$ 348.00	\$ 348.00	\$ 348.00	\$ 348.00	556.6%	\$ 53.00	\$ 53.00	\$ 53.00	\$ 53.00	8.2%	\$ 49.00	\$ 49.00	\$ 49.00	\$ 49.00	2.1%	\$ 48.00	0.0%	\$ 48.00
Tonnage Surcharge Revenue	\$ 1,793,733.00	\$ 2,008,943.67	\$ 1,655,486.87	\$ 5,458,163.54	-2.4%	\$ 1,894,513.94	\$ 2,071,238.81	\$ 1,628,467.28	\$ 5,594,220.03	-0.2%	\$ 1,905,486.93	\$ 1,960,257.97	\$ 1,742,071.53	\$ 5,607,816.43	-3.5%	\$ 5,813,914.53	2.4%	\$ 5,675,033.04
Tonnage Surcharge Charge	621	684	590	1,895	-1.5%	655	677	592	1,924	-6.2%	707	695	649	2,051	-1.8%	2,089	1.4%	2,061
avg Tonnage Surcharge/Move	\$ 2,888.46	\$ 2,937.05	\$ 2,805.91	\$ 2,880.30	-0.9%	\$ 2,892.39	\$ 3,059.44	\$ 2,750.79	\$ 2,907.60	6.3%	\$ 2,695.17	\$ 2,820.52	\$ 2,684.24	\$ 2,734.19	-1.8%	\$ 2,783.11	1.1%	\$ 2,753.53

SUMMARY OF Puget Sound Pilots Earned Revenue Report

	2015 1st Qtr Totals	2015 2nd Qtr Totals	2015 3rd Qtr Totals	2015 YTD		2014 1st Qtr Totals	2014 2nd Qtr Totals	2014 3rd Qtr Totals	2014 YTD		2013 1st Qtr Totals	2013 2nd Qtr Totals	2013 3rd Qtr Totals	2013 YTD		
--Counters & Miscellaneous Totals--Revenue Neutral @ 1/1/15																+3% @ 1/1/13
Seattle Assigns	533	726	681	1,940	8.2%	461	661	671	1,793	-1.6%	468	622	733	1,823	-22.7%	
Ship Assigns	1,733	2,185	1,926	5,844	1.1%	1,845	1,991	1,945	5,781	-1.0%	1,862	1,900	2,077	5,839	-1.3%	
Pilot Boat Assigns	1,220	1,474	1,390	4,084	-6.2%	1,380	1,528	1,447	4,355	-3.5%	1,441	1,482	1,589	4,512	-2.8%	
Tonnage Surcharge	1,689	2,127	1,895	5,711	0.0%	1,820	1,967	1,924	5,711	-0.7%	1,819	1,879	2,051	5,749	-1.1%	
Surcharge Revenue	\$3,612,466.14	\$4,457,371.27	\$ 5,458,163.54	\$13,528,000.95	-9.8%	\$4,181,194.76	\$ 5,229,586.94	\$ 5,594,220.03	\$15,005,001.73	3.0%	\$4,024,472.90	\$ 4,934,257.55	\$ 5,607,816.43	\$14,566,546.88	0.6%	
--Source of Revenue Breakdown--																
LOA/Zone (*)	1,921,017.00	2,327,287.00	2,314,057.00	6,562,361.00	-11.0%	2,274,763.00	2,549,560.00	2,549,059.00	7,373,382.00	-0.4%	2,287,415.00	2,453,985.00	2,661,997.00	7,403,397.00	2.7%	
Harbor Shift (*)	210,821.00	283,388.00	239,703.00	733,912.00	3.8%	252,124.00	234,415.00	220,584.00	707,123.00	19.4%	207,380.00	184,912.00	199,999.00	592,291.00	7.2%	
Transportation (**)	235,543.00	307,158.25	268,865.00	811,566.25	-0.6%	272,546.00	266,325.50	277,926.25	816,797.75	-1.4%	274,756.25	261,067.50	292,696.75	828,520.50	14.3%	
BC Surcharge (***)	82,173.00	88,494.00	113,778.00	284,445.00	-3.6%	90,601.00	77,959.00	126,420.00	294,980.00	-17.6%	113,372.00	115,885.00	128,527.00	357,784.00	41.5%	
Bridge Transit (***)	20,763.00	25,613.00	26,666.00	73,042.00	2.9%	21,628.00	24,434.00	24,918.00	70,980.00	1.6%	23,678.00	22,450.00	23,714.00	69,842.00	18.3%	
Waterway (***)	136,781.00	202,844.00	195,852.00	535,477.00	-2.9%	180,937.00	188,423.00	182,305.00	551,665.00	11.8%	162,621.00	158,954.00	171,855.00	493,430.00	39.2%	
Tonnage Surcharge (***)	3,612,466.14	4,457,371.27	5,458,163.54	13,528,000.95	-9.8%	4,181,194.76	5,229,586.94	5,594,220.03	15,005,001.73	3.0%	4,024,472.90	4,934,257.55	5,607,816.43	14,566,546.88	0.6%	
Cancellations (***)	24,587.00	27,319.00	15,310.00	67,216.00	69.3%	13,621.00	16,001.00	10,088.00	39,710.00	-20.0%	20,896.00	12,023.00	16,743.00	49,662.00	-8.7%	
Compass Adj (***)	1,436.00	1,077.00	1,077.00	3,590.00	-28.6%	1,077.00	2,154.00	1,795.00	5,026.00	-6.7%	1,436.00	2,513.00	1,436.00	5,385.00	10.2%	
Standby (***)	104,668.00	260,098.00	78,912.00	443,678.00	68.8%	112,318.00	74,627.00	75,970.00	262,915.00	11.4%	92,920.00	61,924.00	81,230.00	236,074.00	-25.6%	
Slow Down (***)	29,866.00	116,450.00	67,130.00	213,446.00	279.7%	10,960.00	24,139.00	21,116.00	56,215.00	-12.0%	13,974.00	21,390.00	28,496.00	63,860.00	-28.5%	
Salmon Bay (***)	0.00	1,477.00	0.00	1,477.00	-53.3%	211.00	1,266.00	1,688.00	3,165.00		0.00	422.00	422.00	844.00		
Sea Trials (***)	5,577.00	5,746.00	4,056.00	15,379.00	-35.9%	1,352.00	17,238.00	5,408.00	23,998.00	-12.9%	1,014.00	16,393.00	10,140.00	27,547.00	78.7%	
Miscellaneous	135,005.00	190,890.00	176,608.00	502,503.00		184,122.00	197,698.00	215,574.00	597,394.00		64,986.00	84,628.00	141,630.00	291,244.00		
(Stipend Surcharge Report)	(117,105.00)	(177,630.00)	(115,560.00)	(410,295.00)		(177,930.00)	(184,110.00)	(155,670.00)	(517,710.00)		(50,190.00)	(80,190.00)	(95,580.00)	(225,960.00)		
= Delayed Arr &/or Lk Union (***)	17,900.00	13,260.00	61,048.00	92,208.00	15.7%	6,192.00	13,588.00	59,904.00	79,684.00	22.1%	14,796.00	4,438.00	46,050.00	65,284.00	46.5%	
Pilot Boat (***)	424,560.00	512,952.00	483,372.00	1,420,884.00	515.6%	73,140.00	80,984.00	76,691.00	230,815.00	4.4%	70,609.00	72,569.00	77,861.00	221,039.00	-0.8%	
Total-Source Section	\$ 6,828,158.14	\$ 8,630,534.52	\$ 9,277,079.54	\$ 24,735,682.20	-2.9%	7,492,664.76	\$ 8,800,700.44	\$ 9,177,392.28	\$ 25,470,757.48	2.1%	\$ 7,309,340.15	\$ 8,323,183.05	\$ 9,309,563.18	24,942,086.38	2.3%	
-----Revenue-----																
Mileage (*)	2,131,838.00	2,610,675.00	2,553,760.00	7,296,273.00	-9.7%	2,526,887.00	2,783,975.00	2,769,643.00	8,080,505.00	1.1%	2,494,795.00	2,638,897.00	2,861,996.00	7,995,688.00	3.1%	
Trans (**)	235,543.00	307,158.25	268,865.00	811,566.25	-0.6%	272,546.00	266,325.50	277,926.25	816,797.75	-1.4%	274,756.25	261,067.50	292,696.75	828,520.50	14.3%	
Special (***)	4,460,687.14	5,712,701.27	6,454,454.54	16,627,842.95	0.3%	4,693,231.76	5,750,399.94	6,129,823.03	16,573,454.73	2.8%	4,539,788.90	5,423,218.55	6,154,870.43	16,117,877.88	1.4%	
Total -Revenue Section	\$ 6,828,068.14	\$ 8,630,534.52	\$ 9,277,079.54	\$ 24,735,682.20	-2.9%	7,492,664.76	8,800,700.44	\$ 9,177,392.28	\$ 25,470,757.48	2.1%	\$ 7,309,340.15	8,323,183.05	\$ 9,309,563.18	24,942,086.38	2.3%	
Other Stats																
Pilot Boat Charges	\$ 424,560.00	\$ 512,952.00	\$ 483,372.00	\$ 1,420,884.00	515.6%	73,140.00	\$ 80,984.00	\$ 76,691.00	\$ 230,815.00	4.4%	\$ 70,609.00	72,569.00	\$ 77,861.00	\$ 221,039.00	-0.8%	
Pilot Boat Assignments	1220	1474	1390	4,084	-6.2%	1,380	1,528	1,447	4,355	-3.5%	1,441	1,482	1,589	4,512	-2.8%	
Avg	\$ 348.00	\$ 348.00	53	\$ 347.91		\$ 53.00	\$ 53.00	53	\$ 53.00		\$ 49.00	\$ 49.00	53	\$ 49.00	2.1%	
Tonnage Surcharge Revenue	\$ 3,612,466.14	\$ 4,457,371.27	\$ 5,458,163.54	\$ 13,528,000.95	-9.8%	\$ 4,181,194.76	\$ 5,229,586.94	\$ 5,594,220.03	\$ 15,005,001.73	3.0%	\$ 4,024,472.90	\$ 4,934,257.55	\$ 5,607,816.43	\$ 14,566,546.88	0.6%	
Tonnage Surcharge Charged	1,689	2,127	1,895	5,711	0.0%	1,820	1,967	1,924	5,711	-0.7%	1,819	1,879	2,051	5,749	-1.1%	
Avg Tonnage Surcharge/Move	\$ 2,138.82	\$ 2,095.61	\$ 2,880.30	\$ 2,368.76	-9.8%	\$ 2,317.69	\$ 2,658.66	\$ 2,907.60	\$ 2,627.39	3.7%	\$ 2,241.38	\$ 2,626.00	\$ 2,734.19	\$ 2,533.75	1.7%	

SUMMARY OF Puget So

	2012 1st Qtr Totals	2012 2nd Qtr Totals	2012 3rd Qtr Totals	2012 YTD		2011 1st Qtr Totals	2011 2nd Qtr Totals	2011 3rd Qtr Totals	2011 YTD
--Counters & Miscellaneous T				+0% @ 1/1/12					+0% @ 1/1/11
Seattle Assigns	686	922	751	2,359	1%	649	822	868	2,339
Ship Assigns	1,797	2,008	2,110	5,915	2%	1,795	1,922	2,091	5,808
Pilot Boat Assigns	1,414	1,550	1,678	4,642	1%	1,434	1,492	1,688	4,614
Tonnage Surcharge	1,756	1,970	2,089	5,815	2%	1,757	1,888	2,061	5,706
Surcharge Revenue	\$ 3,798,454.81	\$ 4,871,926.62	\$ 5,813,914.53	\$14,484,295.96	2%	\$3,817,805.60	\$ 4,676,379.16	\$ 5,675,033.04	\$14,169,217.80
--Source of Revenue Breakdo									
LOA/Zone (*)	2,128,691.00	2,404,587.00	2,672,773.00	7,206,051.00	3%	2,101,135.00	2,352,968.00	2,574,109.00	7,028,212.00
Harbor Shift (*)	173,532.00	175,769.00	203,289.00	552,590.00	14%	160,057.00	164,692.00	161,548.00	486,297.00
Transportation (**)	220,130.00	228,086.50	276,339.25	724,555.75	-1%	238,695.50	231,665.75	260,922.75	731,284.00
BC Surcharge (***)	75,852.00	67,424.00	109,564.00	252,840.00	-14%	99,029.00	96,922.00	99,029.00	294,980.00
Bridge Transit (***)	14,303.00	23,690.00	21,032.00	59,025.00	7%	14,561.00	18,600.00	22,119.00	55,280.00
Waterway (***)	99,330.00	110,954.00	144,278.00	354,562.00	9%	100,048.00	108,652.00	116,720.00	325,420.00
Tonnage Surcharge (***)	3,798,454.81	4,871,926.62	5,813,914.53	14,484,295.96	2%	3,817,805.60	4,676,379.16	5,675,033.04	14,169,217.80
Cancellations (***)	25,638.00	16,935.00	11,802.00	54,375.00	2%	21,834.00	17,497.00	14,039.00	53,370.00
Compass Adj (***)	1,047.00	2,094.00	1,745.00	4,886.00	-30%	1,047.00	2,792.00	3,141.00	6,980.00
Standby (***)	126,667.00	90,859.00	99,637.00	317,163.00	38%	106,706.00	62,697.00	60,682.00	230,085.00
Slow Down (***)	16,543.00	29,045.00	43,726.00	89,314.00	45%	15,745.00	17,375.00	28,462.00	61,582.00
Salmon Bay (***)	410.00	2,255.00		2,665.00	-46%	615.00	820.00	3,485.00	4,920.00
Sea Trials (***)	4,592.00	7,872.00	2,952.00	15,416.00	-46%	6,396.00	0.00	21,976.00	28,372.00
Miscellaneous	129,477.00	111,932.00	125,531.00	366,940.00		97,013.00	119,589.00	83,089.00	299,691.00
(Stipend Surcharge Report)	(102,825.00)	(102,255.00)	(117,285.00)	(322,365.00)		(79,020.00)	(107,900.00)	(69,480.00)	(256,400.00)
= Delayed Arr &/or Lk Union (***)	26,652.00	9,677.00	8,246.00	44,575.00	3%	17,993.00	11,689.00	13,609.00	43,291.00
Pilot Boat (***)	67,872.00	74,400.00	80,496.00	222,768.00	1%	68,832.00	71,616.00	81,024.00	221,472.00
Total-Source Section	\$ 6,779,713.81	\$ 8,115,574.12	\$ 9,489,793.78	\$ 24,385,081.71	3%	\$ 6,770,499.10	\$ 7,834,364.91	\$ 9,135,898.79	\$ 23,740,762.80
-----Revenue-----									
Mileage (*)	2,302,223.00	2,580,356.00	2,876,062.00	7,758,641.00	3%	2,261,192.00	2,517,660.00	2,735,657.00	7,514,509.00
Trans (**)	220,130.00	228,086.50	276,339.25	724,555.75	-1%	238,695.50	231,665.75	260,922.75	731,284.00
Special (***)	4,257,360.81	5,307,131.62	6,337,392.53	15,901,884.96	3%	4,270,651.60	5,084,999.16	6,139,319.04	15,494,969.80
Total -Revenue Section	6,779,713.81	8,115,574.12	\$ 9,489,793.78	\$ 24,385,081.71	3%	\$ 6,770,539.10	7,834,324.91	9,135,898.79	\$ 23,740,762.80
Other Stats									
Pilot Boat Charges	67,872.00	74,400.00	80,496.00	\$ 222,768.00	1%	\$ 68,832.00	\$ 71,616.00	81,024.00	\$ 221,472.00
Pilot Boat Assignments	1,414	1,550	1,678	4,642	1%	1,434	1,492	1,688	4,614
Avg	\$ 48.00	\$ 48.00	\$ 48.00	\$ 48.00	0%	\$ 48.00	\$ 48.00	\$ 48.00	\$ 48.00
Tonnage Surcharge Revenue	\$ 3,798,454.81	\$ 4,871,926.62	\$ 5,813,914.53	\$ 14,484,295.96	2%	\$3,817,805.60	\$ 4,676,379.16	\$ 5,675,033.04	\$ 14,169,217.80
Tonnage Surcharge Charged	1,756	1,970	2,089	5,815	2%	1,757	1,888	2,061	5,706
Avg Tonnage Surcharge/Move	\$ 2,163.13	\$ 2,473.06	\$ 2,783.11	\$ 2,490.85	0%	\$ 2,172.91	\$ 2,476.90	\$ 2,753.53	\$ 2,483.21

2015			Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Average Assgn 145/12=12.1	Italicized average = ↙ ↘ ↙ over TAL	under (over) TAL
Pilot Code	Actual Trips PSP Earned Revenue Report Detail		Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign		
3	ANA	Anacker, D.S. Lic 3/27/12	A	12	10	11	14	16	11	13	11	11			109	12.1	(12)
3	ANT	Anthony, Michael Lic 7/24/12	B	2	14	16	15	20	5	9	19	12			112	12.4	(15)
5	ARN	Arnold, J. E.	B	9	12	2	14	16	18	9	16	18			114	12.7	(17)
5	BLA	Blake, M.E.	B	13	14	8	13	14	23	16	9	13			123	13.7	(26)
4	BOU	Bouma, Blair Lic 7/28/11	A	5	11	16	14	16	6	13	7	12			100	11.1	(3)
2	BRO	Brouillard, Dan Lic 7/31/13	B	12	12	15	13	12	13	12	16	13			118	13.1	(21)
5	BRU	Brusco, David Lic 3/11/10	A	10	14	4	15	21	14	8	7	7			100	11.1	(3)
5	BUJ	Bujacich, J.P.	A	15	12	19	9	18	18	13	23	15			142	15.8	(45)
5	CAI	Carlson, I.J.	B	12	8	12	15	10	19	15	8	14			113	12.6	(16)
2	CAW	Carley, W. Bud Lic 1/10/13	A	12	19	14	14	12	13	12	10	12			118	13.1	(21)
5	COE	Coe, F.A.	A	15	3	11	12	13	17	16	7	11			105	11.7	(8)
1	COL	Coleman, S Lic. 8/27/14		4	7	12	10	13	2	11	16	13			88	9.8	9
1	COR	Coryell, T.D. Lic. 12/13/13		12	12	5	15	17	13	13	6	10			103	11.4	(6)
5	EME	Emerson, L. P.	A	17	14	17	15	6	17	16	13	19			134	14.9	(37)
2	ENF	Engstrom, F. E. Lic 11/15/12	B	15	14	8	13	19	16	11	16	11			123	13.7	(26)
5	ENV	Engstrom, V.	B	17	14	11	12	16	15	13	11	12			121	13.4	(24)
0	GAL	Galvin, Jamie Lic 11/11/14		12	5	13	11	19	20	10	10	10			110	12.2	(13)
5	GIE	Giese, P. A.	A	12	3	15	15	17	14	3	17	14			110	12.2	PSP Director (13)
5	GRD	Grobschmit, D.W.	A	2	0	0	0	0	0	0	0	0			2	2.0	PSP President x
5	HAI	Hannuksela, J	B	13	10	12	16	18	22	15	9	14			129	14.3	(32)
5	HAR	Harris, J. B.	B	12	16	12	10	18	18	17	17	9			129	14.3	(32)
5	HEN	Henshaw, B. F.	B	14	12	19	15	7	16	19	21	14			137	15.2	(40)
5	HUR	Hurt, G. D.	B	6	5	15	13	22	6	17	18	3			105	11.7	(8)
0	JEN	Jensen, Brian Lic. 12/22/14		15	10	14	6	9	16	6	13	10			99	11.0	(2)
5	JUS	Justice, V. K.	A	11	12	13	10	16	17	16	10	13			118	13.1	(21)
5	KAL	Kalvoy, J.E.	B	7	16	11	12	17	17	13	15	16			124	13.8	(27)
3	KEA	Kearns, J. Lic. 1/12/12	A	14	10	13	12	12	15	16	11	12			115	12.8	(18)
5	KEP	Kelly, P.S.	A	9	9	6	17	15	16	6	5	22			105	11.7	PSP Director (8)
5	KLA	Klapperich, E.C.	A	10	8	11	7	14	16	14	12	10			102	11.3	PSP Sec/Treas (5)
1	LIC	Lichty, E.C. Lic. 5/1/14		10	10	13	6	16	20	12	19	3			109	12.1	(12)
0	LOB	Lowe, Brad Lic. 9/23/15										3					
2	LOW	Lowery, W.W. Lic. 2/11/13	A	14	10	14	8	20	19	20	17	7			129	14.3	(32)
5	MAR	Marmol, E.	B	13	9	14	6	16	18	14	17	6			113	12.6	BPC/TEC Apr13 (16)
5	MAY	Mayer, D. W.	B	10	8	9	8	7	14	14	14	11			95	10.6	BPC/TEC/Exam 2
5	MIB	Michelson, B. L.	B	3	0	Retired 2/19									3	1.5	Retired x
5	MOR	Mork, S. E.	A	7	12	13	9	11	16	9	12	2			91	10.1	6
5	MOT	Moreno, S.	B	13	12	12	13	12	12	15	12	9			110	12.2	(13)
5	NEW	Newman, A. J.	A	7	12	12	15	12	20	14	12	9			113	12.6	(16)
5	SAN	Sanders, D. A.	A	9	10	14	7	21	8	11	18	11			109	12.1	(12)
5	SCO	Scoggins, J	A	10	9	12	12	17	16	14	15	14			119	13.2	(22)
5	SCR	Scragg, J. Lic. 7/8/10	B	11	11	8	12	13	12	14	5	15			101	11.2	PSP Director (4)
5	SEM	Semler, J. R.	A	13	5	15	11	19	20	6	13	20			122	13.6	(25)
5	SES	Semler, S.	A	11	7	14	16	26	21	4	22	19			140	15.6	(43)
5	SEY	Seymour, L.	B	16	10	18	17	10	17	14	16	17			135	15.0	(38)
5	SHA	Shaffer, D. L.	B	15	5	16	15	24	23	4	12	15			129	14.3	(32)
5	SHJ	Shaffer, J. A.	B	13	8	12	16	16	17	12	21	19			134	14.9	(37)

2015			Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Average Assgn 145/12=12.1	<i>Italicized average =</i> ∟∟∟ over TAL	under (over) TAL	
Pilot Code	Actual Trips PSP Earned Revenue Report Detail	Watch	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign			
5	SHU Shuler, M.	B	16	14	14	16	11	20	13	16	16				136	15.1	(39)	
5	SLI Sliker, W.J.	A	13	9	15	14	13	18	13	15	16				126	14.0	(29)	
5	SOR Soriano, D. B.	A	14	7	12	10	13	15	14	17	13				115	12.8	(18)	
5	THG Thoreson, George	A	17	12	21	8	17	15	13	16	8				127	14.1	PSP Director (30)	
5	VON vonBrandenfels, E. M.	A	9	7	11	1	7	14	11	9	10				79	8.8	PSP V.P./Director 18	
5	WAJ Ward, John K.	B	0	0	0	0	0	0	0	Retired 8/1					0	0.0	x	
5	WAR Ward, Jonathan E	A	0	1	9	15	15	14	9	9	0	Retired 9/22			72	8.0	Pres Jan only 13	
5	WIG Wildes, G. R.	B	11	12	15	12	19	21	13	20	8				131	14.6	(34)	
5	WOO Wood, M.	B	3	11	11	16	16	8	17	13	0	Retired 9/29			95	10.6	2	
Total Assignments/ Month			577	517	639	620	774	791	632	693	601	0	0	0	5841	avg 650		
Number of licensed PS pilots			54	54	53	53	53	53	53	52	52	0	0	0				
Pilots on rotation			52	52	51	51	51	51	51	51	51							
Average Assgn/pilot on rotation			11.10	9.94	12.53	12.16	15.18	15.51	12.39	13.59	11.78					Target TAL: 12.1		
PSP LOA Report (MOVES)			566	501	623	598	760	771	621	684	590				5714	avg 640		
Average Moves/pilot on rotation			10.88	9.63	12.22	11.73	15.20	15.12	12.18	13.41	11.57							
Cancellations			11	16	16	22	14	20	11	9	11	0	0	0	130	avg 14.9		
# of Pilots with < 6 jobs(+1=Pres)			7+1	9+1	4+1	2+1	1+1	3+1	4+1	2+1	5+1						# of Pilots with < 6 jobs	
Pilots w/>5 trips & their avg # of trips			46P; 12.1	44P; 11.1	48P; 13	50P; 12.4	51P; 15.2	49P; 16.0	48P; 12.9	49P; 13.9	47P; 12.8						avg # trip	
Training during duty																		
Medical circumstances:			1	1	1	1	1	1	1	0	0							
2014	PSP Assignments from Earned Revenue Report		639	583	623	630	671	690	663	685	597	639	592	604	7616			
	PSP LOA Report		631	572	617	621	665	682	658	677	592	627	581	592	7515			
	Cancellations		8	11	6	9	6	8	5	8	5	12	11	12	101			
2013	PSP Assignments from Earned Revenue Report		662	579	621	559	662	679	715	705	657	682	645	653	7819			
	PSP LOA Report		646	568	608	557	652	674	708	696	649	669	634	641	7702			
	Cancellations		16	11	13	2	10	5	7	9	8	13	11	11	116			
2012	PSP Assignments from Earned Revenue Report		630	571	596	605	656	747	728	721	661	629	600	625	7769			
	PSP LOA Report		619	559	578	590	646	735	722	716	653	616	593	610	7637			
	Cancellations		11	12	18	15	10	12	6	5	8	13	7	15	132			
Assignments 2012 to 2011 Average change to date			1.8%	0.1%	1.9%	0.7%	2.6%	2.7%	1.1%	3.0%	2.6%	3.8%	3.3%					
2012 to 2011 Per month change			3.1%	0.5%	-3.2%	7.3%	-1.9%	8.4%	-2.8%	0.7%	5.6%	6.8%	2.0%	-1.4%	2.0%			
2011	PSP Assignments from Earned Revenue Report		611	568	616	564	669	689	749	716	626	589	588	634	7619			
	Assignments 2011 to 2010 Average change to date			1.5%	1.1%	0.1%	0.2%	1.0%	2.6%	3.2%	3.1%	2.8%	2.5%	3.8%				
	2011 to 2010 Per month change			7.2%	-4.2%	0.3%	-3.1%	0.6%	5.4%	12.0%	7.3%	2.3%	0.0%	-0.7%	18.3%			
2010	PSP Assignments from Earned Revenue Report		570	593	614	582	665	654	669	667	612	589	592	536				
	Assignments 2010 to 2009 Average change to date			-4.0%	-5.1%	-4.3%	-3.9%	-3.8%	-4.0%	-4.1%	-4.1%	-4.8%	-4.5%	-4.1%				
	2010 to 2009 Per month change			-14.5%	6.5%	-7.1%	-2.2%	-2.1%	-3.4%	-4.8%	-5.0%	-4.1%	-11.0%	-1.7%	0.0%			
2009	PSP Assignments from Earned Revenue Report		667	557	661	595	679	677	703	702	638	662	602	536	7679			

		2015												
		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
2015 Grays Hbr	D'Angelo			28	10	10		4		8	0	0	0	
	White			2	2	2		3		2	0	0	0	
		20	25	30	12	12	26	7	16	10				158
		-28.6%	-3.8%	0.0%	-68.4%	33.3%	23.8%	-58.8%	0.0%	-44.4%				-22.2%
2014 Grays Hbr	Cooke	23	0	26	2	9	0	10	16	0	10	0	26	122
	D'Angelo	5	26	4	36	0	21	7	0	18	7	30	1	155
		28	26	30	38	9	21	17	16	18	17	30	27	277
		27.3%	30.0%	11.1%	280.0%	-59.1%	31.3%	88.9%	-20.0%	12.5%	-39.3%	50.0%	-25.0%	12.6%
2013 Grays Hbr	Cooke	2	4	2	10	1	16	9	0	12	0	20	0	76
	D'Angelo	20	16	25	0	21	0	0	20	4	28	0	36	170
	GH Actual Assignments	22	20	27	10	22	16	9	20	16	28	20	36	246
		144.4%	-9.1%	107.7%	-37.5%	69.2%	33.3%	-43.8%	81.8%	14.3%	75.0%	-23.1%	300.0%	39.0%
2012 Grays Hbr	Cooke	8	0	13	0	10	0	1	10	8	16	0	9	75
	D'Angelo	1	22	0	16	3	12	15	1	6	0	26	0	102
	GH Actual Assignments	9	22	13	16	13	12	16	11	14	16	26	9	177
		-30.8%	100.0%	-27.8%	33.3%	44.4%	9.1%	0.0%	-15.4%	27.3%	-20.0%	160.0%	-18.2%	14.2%
2011 Grays Hbr	Cooke	0	10	1	12	0	11	9	0	11	1	10	1	66
	D'Angelo	13	1	17	0	9	0	7	13	0	19	0	10	89
	GH Actual Assignments	13	11	18	12	9	11	16	13	11	20	10	11	155

2015	Avg Rev per	Avg Rev per	Avg Rev per	Avg Rev per	Billed	(Transpt'n)	Total Tariff	Ships	Assignmts	Total Surcharge		"Stipend"	"Stipend"	Stipends	"Training"	"Training"	Legal
	MOVE	MOVE	ASSIGN	ASSIGN	minus		(Revenue)	Moved	Earned Rev	@ \$15	@ \$15	(\$10) only	(\$10) only		(\$5) only	(\$5) only	
	YTD	this Month	YTD	this Month	Transportation		\$\$ Billed	LOA Rpts	Detail	Billed	Collected	Billed	Collected		Earned	Billed	
January		\$ 3,891		\$ 3,817	2,202,588	78,813	2,281,401	566	577	30,150	43,110	20,100	28,740	24,420	10,050	14,370	1,146
February	\$ 3,962	\$ 4,042	\$ 3,864	\$ 3,917	2,024,842	72,628	2,097,470	501	517	38,160	30,975	25,440	20,650	34,908	12,720	10,325	1,221
March	\$ 3,901	\$ 3,796	\$ 4,233	\$ 3,701	2,365,096	84,102	2,449,197	623	639	48,795	49,560	32,530	33,040	33,180	16,265	16,520	1,015
April	\$ 3,822	\$ 3,600	\$ 3,717	\$ 3,473	2,153,086	89,666	2,242,751	598	620	55,800	42,690	37,200	28,460	37,320	18,600	14,230	3,209
May	\$ 3,840	\$ 3,894	\$ 3,743	\$ 3,823	2,959,296	97,134	3,056,429	760	774	56,355	53,250	37,570	35,500	37,000	18,785	17,750	2,299
June	\$ 3,906	\$ 4,165	\$ 3,807	\$ 4,059	3,210,995	120,359	3,331,354	771	791	65,475	63,240	43,650	42,160	34,920	21,825	21,080	2,442
July	\$ 4,026	\$ 4,767	\$ 3,929	\$ 4,684	2,960,243	87,317	3,047,560	621	632	56,610	64,050	37,740	42,700	41,667	18,870	21,350	137,885
August	\$ 4,131	\$ 4,812	\$ 4,037	\$ 4,750	3,291,439	98,290	\$ 3,389,728	684	693	58,950	59,085	39,300	39,390	38,440	19,650	19,695	5,299
September	\$ 4,187	\$ 4,672	\$ 4,094	\$ 4,587	2,756,533	83,259	\$ 2,839,792	590	601	50,910	52,905	33,940	35,270	39,534	16,970	17,635	
ytd					\$ 23,924,116	\$ 811,566	\$ 24,735,682	5714	5844	461,205	458,865	307,470	305,910	321,389	153,735	152,955	154,517
Δ	(127)	\$ 186	(171)	\$ 139	(729,843)	(5,232)	(735,076)	(1)	63								

2014	Avg Rev per	Avg Rev per	Avg Rev per	Avg Rev per	Billed	(Transpt'n)	Total Tariff	Ships	Assignmts	Total Surcharge		"Stipend"	"Stipend"	Stipends	"Training"	"Training"	Legal
	MOVE	MOVE	ASSIGN	ASSIGN	minus		(Revenue)	Moved	Earned Rev	@ \$15	@ \$15	(\$10) only	(\$10) only		(\$5) only	(\$5) only	
	YTD	this Month	YTD	this Month	Transportation		\$\$ Billed	LOA Rpts	Detail	Billed	Collected	Billed	Collected		Earned	Billed	
January	4,048	4,048		3,998	2,554,575	98,762	2,653,337	631	639	57,510	68,400	38,340	45,600	38,400	19,170	22,800	5,510
February	4,003	3,954	3,941	3,879	2,261,575	82,889	2,344,464	572	583	45,660	50,730	30,440	33,820	30,667	15,220	16,910	2,837
March	3,967	3,896	3,913	3,859	2,403,969	90,895	2,494,864	617	623	74,760	57,915	49,840	38,610	48,000	24,920	19,305	9,740
April	3,967	3,968	3,913	3,911	2,464,091	85,345	2,549,436	621	630	75,600	70,080	50,400	46,720	48,000	25,200	23,360	20,889
May	4,096	4,566	4,043	4,525	3,036,561	85,787	3,122,348	665	671	60,390	72,915	40,260	48,610	36,000	20,130	24,305	1,891
June	4,159	4,448	4,107	4,397	3,033,723	95,193	3,128,916	682	690	48,120	59,850	32,080	39,900	26,854	16,040	19,950	76,692
July	4,224	4,596	4,174	4,562	3,024,434	88,977	3,113,411	658	663	78,270	50,040	52,180	33,360	47,400	26,090	16,680	4,652
August	4,294	4,756	4,244	4,700	3,219,531	97,072	3,316,603	677	685	77,400	76,410	51,600	50,940	46,652	25,800	25,470	78,621
September	4,314	4,486	4,265	4,448	2,655,500	91,878	2,747,378	592	597	50,700	71,715	33,800	47,810	33,660	16,900	23,905	2,257
October	4,271	3,876	4,219	3,803	2,430,062	98,126	2,528,188	627	639	66,990	61,635	44,660	41,090	42,240	22,330	20,545	2,239
November	4,227	3,748	4,173	3,679	2,177,805	81,264	2,259,069	581	592	54,405	60,300	36,270	40,200	39,787	18,135	20,100	4,549
December	4,184	3,678	4,128	3,605	2,177,417	87,363	2,264,780	592	604	55,455	57,750	36,970	38,500	38,520	18,485	19,250	420
ytd					\$ 31,439,243	1,083,551	\$ 32,522,794	7515	7616	745,260	757,740	496,840	505,160	476,180	248,420	252,580	210,296
Δ		\$90		(\$242)			(\$187,662)	(187)	(203)								

2013	Avg Rev per	Avg Rev per	Avg Rev per	Avg Rev per	Billed	(Transpt'n)	Total Tariff	Ships	Assignmts	Total Surcharge		"Stipend"	"Stipend"	Stipends	"Training"	"Training"	Legal
	MOVE	MOVE	ASSIGN	ASSIGN	minus		(Revenue)	Moved	Earned Rev	@ \$15	@ \$15	(\$10) only	(\$10) only		(\$5) only	(\$5) only	
	YTD	this Month	YTD	this Month	Transportation		\$\$ Billed	LOA Rpts	Detail	Billed	Collected	Billed	Collected		Earned	Billed	
January	3,860	3,860		3,767	2,493,701	96,600	2,590,301	646	662	22,980	39,420	15,320	26,280	14,120	7,660	13,140	10,724
February	3,891	3,926	3,806	3,851	2,229,846	82,426	2,312,272	568	579	12,840	14,955	8,560	9,970	10,333	4,280	4,985	8,178
March	3,861	3,801	3,778	3,721	2,311,037	95,730	2,406,767	608	621	14,370	15,270	9,580	10,180	9,667	4,790	5,090	5,882
April	3,887	3,973	3,820	3,958	2,212,733	74,842	2,287,575	557	559	12,585	13,260	8,390	8,840	12,000	4,195	4,420	3,461
May	3,982	4,326	3,914	4,261	2,820,632	95,699	2,916,331	652	662	19,860	15,255	13,240	10,170	18,000	6,620	5,085	5,170
June	4,075	4,494	4,013	4,461	3,028,751	90,527	3,119,278	674	679	47,745	21,390	31,830	14,260	34,800	15,915	7,130	11,335
July	4,111	4,303	4,052	4,261	3,046,277	100,482	3,146,759	708	715	53,280	58,380	35,520	38,920	36,000	17,760	19,460	30,569
August	4,160	4,471	4,102	4,414	3,112,078	93,144	3,205,222	696	705	42,300	49,125	28,200	32,750	36,000	14,100	16,375	5,256
September	4,188	4,404	4,130	4,351	2,858,510	99,071	2,957,581	649	657	39,420	36,240	26,280	24,160	36,000	13,140	12,080	1,276
October	4,138	3,710	4,078	3,639	2,481,925	105,812	2,587,737	669	682	61,200	49,575	40,800	33,050	36,000	20,400	16,525	3,052
November	4,116	3,889	4,055	3,823	2,465,837	97,211	2,563,048	634	645	57,960	54,825	38,640	36,550	36,000	19,320	18,275	8,424
December	4,099	3,919	4,038	3,847	2,512,313	105,272	2,617,585	641	653	68,460	63,135	45,640	42,090	44,400	22,820	21,045	2,615
ytd					\$ 31,573,640	1,136,816	\$ 32,710,456	7,702	7,819	453,000	430,830	302,000	287,220	323,320	151,000	143,610	\$95,942

2012	Avg Rev per	Avg Rev per	Avg Rev per	Avg Rev per	Billed	(Transpt'n)	Total Tariff	Ships	Assignmts	Total Surcharge		"Stipend"	"Stipend"	"Training"	"Training"	Legal	
	MOVE	MOVE	ASSIGN	ASSIGN	minus		(Revenue)	Moved	Earned Rev	@ \$15	@ \$15	(\$10) only	(\$10) only	Stipends	(\$5) only		(\$5) only
	YTD	this Month	YTD	this Month	Transportation		\$\$ Billed	LOA Rpts	Detail	Billed	Collected	Billed	Collected	Earned	Billed		Collected
January	3,835	3,835		3,768	2,373,948	84,747	\$ 2,458,695	619	630	41,790	47,970	27,860	31,980	26,200	13,930	15,990	6,356
February	3,818	3,800	3,745	3,720	2,123,989	74,181	\$ 2,198,169	559	571	34,260	37,215	22,840	24,810	23,172	11,420	12,405	9,889
March	3,736	3,567	3,650	3,459	2,061,646	61,203	\$ 2,122,849	578	596	26,775	32,775	17,850	21,850	18,028	8,925	10,925	6,963
April	3,686	3,537	3,600	3,449	2,086,614	72,077	\$ 2,158,691	590	605	33,585	30,630	22,390	20,420	21,000	11,195	10,210	4,692
May	3,758	4,020	3,677	3,959	2,596,933	73,040	\$ 2,669,973	646	656	35,145	33,120	23,430	22,080	21,484	11,715	11,040	6,785
June	3,876	4,359	3,797	4,289	3,203,941	82,969	\$ 3,286,910	735	747	33,525	34,020	22,350	22,680	18,000	11,175	11,340	2,646
July	3,956	4,367	3,883	4,331	3,152,810	92,215	\$ 3,245,025	722	728	32,760	34,980	21,840	23,320	18,000	10,920	11,660	2,132
August	4,026	4,461	3,958	4,430	3,193,924	95,707	\$ 3,289,631	716	721	38,805	35,235	25,870	23,490	21,677	12,935	11,745	1,348
September	4,067	4,390	4,000	4,337	2,866,720	88,417	\$ 2,955,138	653	661	45,720	37,245	30,480	24,830	21,780	15,240	12,415	7,131
October	4,052	3,915	3,984	3,834	2,411,757	86,619	\$ 2,498,377	616	629	39,015	45,810	26,010	30,540	24,000	13,005	15,270	3,343
November	4,031	3,804	3,965	3,760	2,255,805	89,517	\$ 2,345,322	593	600	35,940	36,150	23,960	24,100	24,000	11,980	12,050	3,316
December	4,009	3,753	3,941	3,663	2,289,594	91,051	\$ 2,380,645	610	625	37,500	36,180	25,000	24,120	24,000	12,500	12,060	3,824
ytd					\$ 30,617,681	991,743	\$ 31,609,425	7,637	7,769	\$434,820	\$441,330	\$289,880	\$294,220	\$261,341	\$144,940	\$147,110	\$58,425

2011	Avg Rev per	Avg Rev per	Avg Rev per	Avg Rev per	Billed	(Transpt'n)	Total Tariff	Ships	Assignmts	Total Surcharge		"Stipend"	"Stipend"	"Training"	"Training"	Legal	
	MOVE	MOVE	ASSIGN	ASSIGN	minus		(Revenue)	Moved	Earned Rev	@ \$15	@ \$15	(\$10) only	(\$10) only	Stipends	(\$5) only		(\$5) only
	YTD	this Month	YTD	this Month	Transportation		\$\$ Billed	LOA Rpts	Detail	Billed	Collected	Billed	Collected	Earned	Billed		Collected
January	3,675	3,675		3,603	2,201,209	84,984	\$ 2,286,193	599	611	18,330	14,350	12,220	12,700	12,000	6,110	1,650	4,538
February	3,665	3,655	3,597	3,590	2,039,383	70,705	\$ 2,110,088	558	568	23,730	18,020	15,820	12,060	16,333	7,910	5,960	3,096
March	3,806	3,806	3,639	3,720	2,291,252	83,007	\$ 2,374,258	602	616	36,960	30,065	24,640	20,050	24,000	12,320	10,015	2,639
April	3,649	3,649	3,629	3,597	2,028,647	66,421	\$ 2,095,068	556	564	33,840	33,450	22,560	22,300	24,000	11,280	11,150	303
May	4,126	4,126	3,721	4,046	2,706,741	77,665	\$ 2,784,406	656	669	40,080	40,200	26,720	26,800	24,000	13,360	13,400	10,312
June	4,223	4,223	3,803	4,161	2,867,271	87,580	\$ 2,954,851	679	689	34,020	36,855	22,680	24,570	18,000	11,340	12,285	2,314
July	4,251	4,251	3,871	4,211	3,154,305	90,594	\$ 3,244,898	742	749	33,030	29,835	22,020	19,890	11,600	11,010	9,945	828
August	4,333	4,333	3,925	4,260	3,050,470	89,571	\$ 3,140,042	704	716	21,480	34,320	14,320	22,880	6,000	7,160	11,440	4,635
September	4,321	4,321	3,962	4,265	2,670,201	80,758	\$ 2,750,959	618	626	14,970	18,765	9,980	12,510	9,000	4,990	6,255	3,190
October	3,826	3,826	3,944	3,767	2,219,044	76,476	\$ 2,295,521	580	589	26,460	18,765	17,640	12,510	16,020	8,820	6,255	1,107
November	3,828	3,828	3,924	3,711	2,182,107	70,881	\$ 2,252,988	570	588	26,460	24,300	17,640	16,200	12,333	8,820	8,100	4,097
December	3,719	3,719	3,903	3,672	2,328,095	76,547	\$ 2,404,642	626	634	47,550	31,710	31,700	21,140	28,667	15,850	10,570	4,141
ytd					\$ 29,738,724	955,188	\$ 30,693,913	7,490	7,619	\$356,910	\$330,635	\$237,940	\$223,610	\$201,953	\$118,970	\$107,025	\$41,200

2010	MOVE	ASSIGN	Billed	(Transpt'n)	Total Tariff	Ships	Assignmts	"Stipend"	"Stipend"	"Training"	"Training"	All
YTD	YTD	YTD	minus		(Revenue)	Moved	Earned Rev	(\$10) only	(\$10) only	Stipends	(\$5) only	Legal
			Transportation		\$\$ Billed	LOA-2	Detail	Billed	Collected	Earned	Billed	Expenses
	\$ 3,867.61	\$ 3,828.08	\$ 28,086,612	901,140	\$ 28,987,752	7,262	7,337	\$283,480	\$291,430	\$253,733	\$0	\$195,804

2009	MOVE	ASSIGN	Billed	(Transpt'n)	Total Tariff	Ships	Assignmts	"Stipend"	"Stipend"	"Training"	"Training"	All
YTD	YTD	YTD	minus		(Revenue)	Moved	Earned Rev	(\$10) only	(\$10) only	Stipends	(\$5) only	Legal
			Transportation		\$\$ Billed	LOA-2	Detail	Billed	Collected	Earned	Billed	Expenses
	\$ 3,769.86	\$ 3,715.37	\$ 28,530,324	911,618	\$ 29,441,942	7,568	7,679	\$320,110	\$314,040	\$299,200		\$40,131

		SHIP MOVES BY ZONE/DISTANCE							SHIP MOVES BY TYPE											
2015	Moves	Moves/	IntraHbr	≤ 30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi	Car								Wood			
	YTD	Month	1	2	3	4	5	6	Bulker	Carrier	Container	Fish	General	Naval	Other	Passngr	Reefer	Ro-Ro	Tanker	Chip
Jan		566	88	93	51	189	144	1	102	35	219		23		4	1		18	164	
Feb	1,067	501	67	88	40	154	144	4	70	43	209		5		5	1		21	145	2
Mar	1,690	623	139	85	50	168	179	0	120	45	234		14	1	38			23	148	
Apr	2,288	598	127	60	59	174	178	0	78	43	224		16	1	37			24	175	
May	3,048	760	178	92	50	238	197	5	76	54	232		23	1	103	62	2	20	187	
June	3,819	771	152	108	65	249	197	0	70	67	232		6	3	71	86	2	21	213	
July	4,440	621	95	70	56	231	169	0	39	50	225		19	4	6	86		19	173	
Aug	5,124	684	117	72	59	247	189	0	68	47	241		2		11	90		19	206	
Sept		590	87	77	52	208	166	0	46	37	218		25		3	63		24	174	
		5714	1050	745	482	1858	1563	10	669	421	2034	0	133	10	278	389	4	189	1585	2
2014/2015 ytd Δ	-		169	-61	-11	-34	-81	10	-74	36	-89	-3	0	0	244	20	1	-11	-126	0

		SHIP MOVES BY ZONE/DISTANCE							SHIP MOVES BY TYPE											
2014	Moves	Moves/	IntraHbr	≤ 30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi	Car								Wood			
	YTD	Month	1	2	3	4	5	6	Bulker	Carrier	Container	Fish	General	Naval	Other	Passngr	Reefer	Ro-Ro	Tanker	Chip
Jan		631	113	96	56	168	198	0	93	51	252	1	15		2	1		21	195	
Feb	1,203	572	94	99	52	155	172	0	113	39	212		5	2	1	1		20	177	2
Mar	1,820	617	106	99	47	178	187	0	92	47	239		16		2			23	198	
Apr	2,441	621	109	83	48	194	187	0	112	48	242		16		2			22	179	
May	3,106	665	93	94	48	247	183	0	67	43	257	1	18	2	8	61		23	185	
June	3,788	682	99	82	61	260	180	0	73	46	227	1	24		2	85	2	20	202	
July	4,446	658	93	81	52	253	179	0	79	41	240		10	3	1	82		25	177	
Aug	5,124	678	101	90	65	234	188	0	66	41	236		19	3	8	85		19	201	
Sept	5,716	592	73	82	64	203	170	0	48	29	218		10		8	54	1	27	197	
Oct	6,343	627	115	85	60	165	202	0	93	43	242	2	16		8		9	23	191	
Nov	6,924	581	117	88	50	174	152		126	44	206		6		1		4	18	176	
Dec	7,516	592	112	93	64	173	150	0	90	52	231		20	2	3			21	173	
		7516	1225	1072	667	2404	2148	0	1052	524	2802	5	175	12	46	369	16	262	2251	2
2013/2014 ytd Δ	(186)		79	(54)	25	(202)	(31)	(2)	133	(8)	(91)	4	2	0	(71)	(8)	5	2	(156)	2

		SHIP MOVES BY ZONE/DISTANCE							SHIP MOVES BY TYPE												
2013	Moves	Moves/	IntraHbr	≤ 30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi	Car								Wood				
	YTD	Month	1	2	3	4	5	6	Bulker	Carrier	Container	Fish	General	Naval	Other	Passngr	Reefer	Ro-Ro	Tanker	Chip	
Jan		646	101	104	58	192	191	0	95	40	257		5	2	4	1		17	225		
Feb	1,214	568	81	88	49	172	178		82	43	229		15	1		5		19	174		
Mar	1,822	608	95	101	49	175	185	2	91	42	228		14		4			26	203		
Apr	2,379	557	71	91	35	186	174		52	47	241		13	3	12			22	167		
May	cruise	3,031	652	93	94	48	239	178	64	42	245		21		7	59		23	191		
June	ship	3,705	674	84	81	56	286	167	62	44	246		8	1	9	89	2	21	192		
July	season	12,521	708	103	117	46	271	171	0	51	43	244		14	1	23	80		22	230	
August	in	5,109	696	89	88	58	278	183	0	64	42	247		21	1	11	84		26	200	
Sept	blue	5,758	649	78	92	59	237	183		48	46	239		28	2	5	59	4	18	200	
October		6,427	669	115	92	62	201	199		111	45	245		7		14		5	24	218	
November		7,061	634	106	92	60	182	194		104	50	245		11		2			21	201	
December		7,702	641	130	86	62	187	176		95	48	227	1	16	1	26			21	206	
		7702	1146	1126	642	2606	2179	2	919	532	2893	1	173	12	117	377	11	260	2407	0	
2012/2013 ytd Δ	65		4	111	47	(211)	132	(19)	(101)	(12)	76	1	35	(4)	(45)	(33)	(4)	12	143	(3)	

2012	Moves YTD	Moves/ Month	SHIP MOVES BY ZONE/DISTANCE						SHIP MOVES BY TYPE											
			IntraHbr	≤ 30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi	Bulker	Car Carrier	Container	Fish	General	Naval	Other	Passngr	Reefer	Ro-Ro	Tanker	Wood Chip
			1	2	3	4	5	6												
		7637	1142	1015	595	2817	2047	21	1020	544	2817	0	138	16	162	410	15	248	2264	3
2011/2012 ytd Δ	147		101	(7)	41	(181)	211	(18)	(212)	133	135	(14)	(23)	4	89	15	(4)	(29)	50	3
2011	Moves YTD	Moves/ Month	SHIP MOVES BY ZONE/DISTANCE						SHIP MOVES BY TYPE											
			IntraHbr	≤ 30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi	Bulker	Car Carrier	Container	Fish	General	Naval	Other	Passngr	Reefer	Ro-Ro	Tanker	Wood Chip
			1	2	3	4	5	6												
		7490	1041	1022	554	2998	1836	39	1232	411	2682	14	161	12	73	395	19	277	2214	0
2010/2011 ytd Δ	228		46	169	87	(60)	(13)	(1)	20	12	82	14	27	(17)	(4)	(59)	9	(18)	173	(11)
2010	Moves YTD	Moves/ Month	SHIP MOVES BY ZONE/DISTANCE						SHIP MOVES BY TYPE											
			IntraHbr	≤ 30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi	Bulker	Car Carrier	Container	Fish	General	Naval	Other	Passngr	Reefer	Ro-Ro	Tanker	Wood Chip
			1	2	3	4	5	6												
		7262	995	853	467	3058	1849	40	1212	399	2600	0	134	29	77	454	10	295	2041	11
2009/2010 ytd Δ	(306)		(12)	(104)	(140)	128	(186)	8	178	50	(170)	0	(6)	6	(33)	13	(1)	(6)	(348)	11
2009	Moves YTD	Moves/ Month	SHIP MOVES BY ZONE/DISTANCE						SHIP MOVES BY TYPE											
			IntraHbr	≤ 30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi	Bulker	Car Carrier	Container	Fish	General	Naval	Other	Passngr	Reefer	Ro-Ro	Tanker	Wood Chip
			1	2	3	4	5	6												
		7568	1007	957	607	2930	2035	32	1034	349	2770	0	140	23	110	441	11	301	2389	0
2008/2009 ytd Δ	(470)		(190)	(2)	89	(84)	(279)	(4)	(171)	(26)	(253)	(5)	(71)	(3)	8	29	3	(3)	24	(2)
2008	Moves YTD	Moves/ Month	SHIP MOVES BY ZONE/DISTANCE						SHIP MOVES BY TYPE											
			IntraHbr	≤ 30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi	Bulker	Car Carrier	Container	Fish	General	Naval	Other	Passngr	Reefer	Ro-Ro	Tanker	Wood Chip
			1	2	3	4	5	6												
		8038	1197	959	518	3014	2314	36	1205	375	3023	5	211	26	102	412	8	304	2365	2
2007/2008 ytd Δ	-139		(44)	(66)	(21)	(66)	66	(8)	(4)	(61)	153	0	(36)	(12)	(7)	32	(5)	16	(217)	2
2007	Moves Total	Total	SHIP MOVES BY ZONE/DISTANCE						SHIP MOVES BY TYPE											
			IntraHbr	≤ 30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi	Bulker	Car Carrier	Container	Fish	General	Naval	Other	Passngr	Reefer	Ro-Ro	Tanker	Wood Chip
			1	2	3	4	5	6												
		8177	1241	1025	539	3080	2248	44	1209	436	2870	5	247	38	109	380	13	288	2582	0
2006/2007 ytd Δ		-19	(149)	120	36	(40)	24	(10)	(32)	(120)	(270)	0	59	(5)	17	(9)	2	(28)	376	(9)
2006	Moves Total	Total	SHIP MOVES BY ZONE/DISTANCE						SHIP MOVES BY TYPE											
			IntraHbr	≤ 30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi	Bulker	Car Carrier	Container	OBO	General	Naval	Other	Passngr	Reefer	Ro-Ro	Tanker	Wood Chip
			1	2	3	4	5	6												
		8196	1390	905	503	3120	2224	54	1241	556	3140	5	188	43	92	389	11	316	2206	9

SEPTEMBER 2015								
YTD	Totals		IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
	LOA	1	2	3	4	5	6	
365	17	Up to 500	2	1	4	10	0	0
709	76	500-599	19	11	14	20	12	0
1369	139	600-699	7	31	26	38	37	0
716	66	700-799	4	5	2	25	30	0
596	51	800-899	8	7	5	10	21	0
1325	156	900-999	19	14	1	74	48	0
628	85	1000--	28	8	0	31	18	0
	590		87	77	52	208	166	0
YTD totals	5712	1050	745	482	1858	1563	10	

SEPTEMBER 2014								
YTD	Totals		IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
	LOA	1	2	3	4	5	6	
123	11	Up to 500	3	1	0	7	0	0
638	72	500-599	14	12	16	28	2	0
1436	140	600-699	9	29	32	29	41	0
686	57	700-799	0	5	4	18	30	0
821	103	800-899	8	22	11	25	37	0
1256	130	900-999	12	5	1	72	40	0
756	79	1000--	27	8	0	24	20	0
	592		73	82	64	203	170	0
YTD totals	5716	881	806	493	1892	1644	0	

SEPTEMBER 2013								
YTD	Totals		IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
	LOA	1	2	3	4	5	6	
198	19	Up to 500	5	2	2	7	3	
749	85	500-599	11	17	14	24	19	
1393	155	600-699	14	33	28	50	30	
624	53	700-799	2	1	1	13	36	
777	95	800-899	6	21	10	26	32	
1575	194	900-999	22	18	4	105	45	
441	48	1000--	18			12	18	
	649		78	92	59	237	183	0
YTD totals	5757	795	856	458	2036	1610	2	

SEPTEMBER 2012								
YTD	Totals		IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
	LOA	1	2	3	4	5	6	
242	19	Up to 500	2	2		13	2	
648	67	500-599	14	10	12	17	14	
1309	139	600-699	9	25	19	49	37	
827	77	700-799	2	17	4	19	35	
920	110	800-899	14	18	18	19	41	
1572	200	900-999	20	14	2	125	39	
300	41	1000--	17			8	16	
	653		78	86	55	250	184	0
YTD totals	5818	845	746	447	2261	1504	15	

AUGUST 2015								
YTD	Totals		IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
	LOA	1	2	3	4	5	6	
348	19	Up to 500	5	4	4	6	0	0
633	88	500-599	25	10	14	26	13	0
1230	154	600-699	15	24	28	34	53	0
650	79	700-799	7	9	5	30	28	0
545	69	800-899	13	7	7	17	25	0
1169	182	900-999	22	8	1	100	51	0
543	93	1000--	30	10	0	34	19	0
	684		117	72	59	247	189	0
YTD totals	5118	963	668	430	1650	1397	10	

AUGUST 2014								
YTD	Totals		IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
	LOA	1	2	3	4	5	6	
112	22	Up to 500	6	4	3	7	2	0
566	66	500-599	18	11	10	12	15	0
1296	147	600-699	12	27	35	34	39	0
629	70	700-799	8	4	3	21	34	0
718	97	800-899	9	23	12	20	33	0
1126	180	900-999	18	11	2	104	45	0
677	96	1000--	30	10	0	36	20	0
	678		101	90	65	234	188	0
YTD totals	5124	808	724	429	1689	1474	0	

AUGUST 2013								
YTD	Totals		IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
	LOA	1	2	3	4	5	6	
179	30	Up to 500	5	5	2	18		
664	83	500-599	26	4	13	24	16	
1238	157	600-699	16	35	29	48	29	
571	60	700-799		6	3	13	38	
682	97	800-899	3	22	8	26	38	
1381	211	900-999	20	16	3	129	43	
393	58	1000--	19			20	19	
	696		89	88	58	278	183	0
YTD totals	5108	717	764	399	1799	1427	2	

AUGUST 2012								
YTD	Totals		IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
	LOA	1	2	3	4	5	6	
223	19	Up to 500	4	5		8	2	
581	67	500-599	20	4	12	16	15	
1170	145	600-699	18	25	20	49	33	
750	94	700-799	9	13	7	22	43	
810	116	800-899	16	22	17	21	37	3
1372	232	900-999	21	13	1	153	44	
259	43	1000--	17			9	17	
	716		105	82	57	278	191	3
YTD totals	5165	767	660	392	2011	1320	15	

JULY 2015								
YTD	Totals		IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
	LOA	1	2	3	4	5	6	
329	22	Up to 500	4	3	2	13	0	
545	68	500-599	19	4	12	21	12	
1076	145	600-699	16	29	31	30	39	
571	64	700-799	3	4	3	27	27	
476	63	800-899	9	6	6	13	29	
987	176	900-999	19	14	2	95	46	
450	83	1000--	25	10	0	32	16	
	621		95	70	56	231	169	0
YTD totals	4434	846	596	371	1403	1208	10	

JULY 2014								
YTD	Totals		IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
	LOA	1	2	3	4	5	6	
90	11	Up to 500	2		1	6	2	
500	78	500-599	13	16	13	28	8	
1149	147	600-699	11	29	27	53	27	
559	83	700-799	16	4	2	20	41	
621	78	800-899	4	11	7	20	36	
946	173	900-999	18	13	2	95	45	
581	88	1000--	29	8		31	20	
	658		93	81	52	253	179	0
YTD totals	4446	707	634	364	1455	1286	0	

JULY 2013								
YTD	Totals		IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
	LOA	1	2	3	4	5	6	
149	33	Up to 500	13	4	0	15	1	
581	91	500-599	18	24	10	22	17	
1081	152	600-699	16	40	22	50	24	
511	73	700-799	3	12	6	15	37	
585	92	800-899	9	18	7	27	31	
1170	216	900-999	25	19	1	126	45	
335	51	1000--	19	0	0	16	16	
	708		103	117	46	271	171	0
YTD totals	4413	628	676	341	1521	1244	2	

JULY 2012								
YTD	Totals		IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
	LOA	1	2	3	4	5	6	
204	28	Up to 500	6	4	6	10	2	
514	79	500-599	16	12	13	19	19	
1025	160	600-699	22	35	13	53	37	
656	84	700-799	8	8	4	32	32	
694	106	800-899	12	23	12	19	38	2
1140	220	900-999	18	9	2	146	45	
216	45	1000--	17	0		14	14	
	722		99	91	50	293	187	2
YTD totals	4449	662	578	335	1733	1129	12	

JUNE 2015								
YTD	Totals		IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
	LOA	1	2	3	4	5	6	
307	73	Up to 500	36	10	6	21	0	
477	108	500-599	23	15	12	35	13	
931	184	600-699	25	33	32	31	63	
507	93	700-799	11	13	6	28	35	
413	60	800-899	11	5	7	13	24	
811	166	900-999	18	13	2	88	45	
367	87	1000--	28	9		33	17	
	771		152	108	65	249	197	0
YTD totals	3813	751	526	315	1172	1039	10	

JUNE 2014								
YTD	Totals		IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
	LOA	1	2	3	4	5	6	
79	25	Up to 500	5	3	2	14	1	
422	86	500-599	16	12	13	30	15	
1002	160	600-699	16	32	33	45	34	
476	71	700-799	9	4	2	22	34	
543	83	800-899	8	17	9	20	29	
773	174	900-999	19	7	2	97	49	
493	83	1000--	26	7		32	18	
	682		99	82	61	260	180	0
YTD totals	3788	614	553	312	1202	1107	0	

JUNE 2013								
YTD	Totals		IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
	LOA	1	2	3	4	5	6	
116	20	Up to 500	2	3		13	2	
490	87	500-599	18	13	12	34	10	
929	160	600-699	16					

		APRIL 2015						
		IntraHbr		≤ 30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi
YTD	Totals	LOA	1	2	3	4	5	6
117	39	Up to 500	20	6	3	10		
278	99	500-599	29	15	14	30	11	
570	157	600-699	19	26	31	34	47	
341	75	700-799	10	4	4	19	38	
276	69	800-899	9	7	7	20	26	
491	107	900-999	20	2		47	38	
209	52	1000--	20			14	18	
	598		127	60	59	174	178	0
YTD totals		2282	421	326	200	685	645	5

		APRIL 2014						
		IntraHbr		≤ 30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi
YTD	Totals	LOA	1	2	3	4	5	6
32	7	Up to 500		1		2	4	
263	62	500-599	15	8	6	25	8	
693	198	600-699	31	41	30	57	39	
331	77	700-799	15		2	19	41	
381	88	800-899	4	19	7	29	29	
422	109	900-999	16	10	1	40	42	
319	80	1000--	28	4	2	22	24	
	621		109	83	48	194	187	0
YTD totals		2441	422	377	203	695	744	0

		APRIL 2013						
		IntraHbr		≤ 30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi
YTD	Totals	LOA	1	2	3	4	5	6
82	26	Up to 500	6	5	1	11	3	
317	88	500-599	18	16	8	29	17	
604	124	600-699	2	29	13	56	24	
305	58	700-799	1	3	2	11	41	
338	73	800-899	3	18	7	18	27	
553	142	900-999	23	20	4	51	44	
179	46	1000--	18			10	18	
	557		71	91	35	186	174	0
YTD totals		2379	348	384	191	725	728	2

		APRIL 2012						
		IntraHbr		≤ 30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi
YTD	Totals	LOA	1	2	3	4	5	6
71	21	Up to 500	3	3	5	7	3	
315	93	500-599	30	13	8	24	18	
579	140	600-699	16	28	20	49	27	
379	99	700-799	14	8	8	33	36	
382	83	800-899	13	11	14	12	33	
508	126	900-999	20	6	2	62	36	
112	28	1000--	2			26		
	590		98	69	57	213	153	0
YTD totals		2346	370	295	205	846	622	8

		MARCH 2015						
		IntraHbr		≤ 30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi
YTD	Totals	LOA	1	2	3	4	5	6
78	51	Up to 500	27	6	8	10	0	0
179	68	500-599	21	6	10	19	12	0
413	149	600-699	23	33	20	32	41	0
266	89	700-799	19	3	3	19	45	0
207	75	800-899	7	8	5	22	33	0
384	130	900-999	23	24	4	44	35	0
157	59	1000--	19	5		22	13	0
	621		139	85	50	168	179	0
YTD totals		1684	294	266	141	511	467	5

		MARCH 2014						
		IntraHbr		≤ 30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi
YTD	Totals	LOA	1	2	3	4	5	6
25	4	Up to 500	1	1	0	2	0	0
201	68	500-599	13	15	4	25	11	0
495	174	600-699	22	37	30	48	37	0
254	87	700-799	19	7	2	19	40	0
293	100	800-899	6	21	10	28	35	0
313	104	900-999	15	15	1	32	41	0
239	80	1000--	30	3	0	24	23	0
	617		106	99	47	178	187	0
YTD totals		1820	313	294	155	501	557	0

		MARCH 2013						
		IntraHbr		≤ 30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi
YTD	Totals	LOA	1	2	3	4	5	6
56	22	Up to 500	3	4	3	9	3	
229	80	500-599	18	11	11	27	13	
480	164	600-699	23	43	22	47	29	
247	72	700-799	10	2	3	10	47	
265	93	800-899	4	24	8	21	34	2
411	129	900-999	19	17	2	50	41	
133	47	1000--	18			11	18	
	608		95	101	49	175	185	2
YTD totals		1822	277	293	156	539	554	2

		MARCH 2012						
		IntraHbr		≤ 30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi
YTD	Totals	LOA	1	2	3	4	5	6
50	27	Up to 500	7	3	4	13		
222	62	500-599	14	5	7	25	11	
439	155	600-699	16	31	16	64	28	
280	101	700-799	21	4		27	49	
299	83	800-899	9	9	14	13	38	
382	121	900-999	21	7		61	32	
84	29	1000--	3			26		
	578		91	59	41	229	158	0
YTD totals		1756	272	226	148	633	469	8

		FEBRUARY 2015						
		IntraHbr		≤ 30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi
YTD	Totals	LOA	1	2	3	4	5	6
27	10	Up to 500	4		1	5		
111	49	500-599	10	10	12	12	5	
264	121	600-699	7	24	15	36	38	1
177	88	700-799	16	10	4	19	39	
132	66	800-899	1	15	4	15	31	
254	124	900-999	20	22	4	52	24	2
98	39	1000--	9	7		15	7	1
	497		67	88	40	154	144	4
YTD totals		1063	155	181	91	343	288	5

		FEBRUARY 2014						
		IntraHbr		≤ 30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi
YTD	Totals	LOA	1	2	3	4	5	6
21	12	Up to 500	2	1	3	6		
133	54	500-599	12	4	9	14	15	
321	167	600-699	14	51	29	44	29	
167	79	700-799	17	7	2	15	38	
193	95	800-899	7	23	9	20	36	
209	87	900-999	11	9		36	31	
159	78	1000--	31	4		20	23	
	572		94	99	52	155	172	0
YTD totals		1203	207	195	108	323	370	0

		FEBRUARY 2013						
		IntraHbr		≤ 30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi
YTD	Totals	LOA	1	2	3	4	5	6
34	21	Up to 500	2	4	3	7	5	
149	73	500-599	14	17	8	17	17	
316	143	600-699	9	29	20	52	33	
175	83	700-799	17	6	7	15	38	
172	74	800-899	3	20	8	17	26	
282	133	900-999	20	12	3	55	43	
86	41	1000--	16			9	16	
	568		81	88	49	172	178	0
YTD totals		1214	182	192	107	364	369	0

		FEBRUARY 2012						
		IntraHbr		≤ 30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi
YTD	Totals	LOA	1	2	3	4	5	6
23	12	Up to 500	3	1	1	5	2	
160	79	500-599	18	14	16	10	21	
284	141	600-699	15	26	18	51	31	
179	90	700-799	24	4	3	22	37	
216	99	800-899	5	21	12	24	35	2
261	112	900-999	19	6	5	55	27	
55	26	1000--	2			24		
	559		86	72	55	191	153	2
YTD totals		1178	181	167	107	404	311	8

		JANUARY 2015						
		IntraHbr		≤ 30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi
YTD	Totals	LOA	1	2	3	4	5	6
17	Up to 500	3	1	4	9			
62	500-599	12	15	8	21	6		
143	600-699	13	22	26	39	43		
89	700-799	17	8	2	24	38		
66	800-899	5	16	10	13	22		
130	900-999	20	22	1	61	26		
59	1000--	18	9		22	9	1	
	566		88	93	51	189	144	1

		JANUARY 2014						