

SUMMARY OF Puget Sound Pilots Earned Revenue Report

	2015 1st Qtr Totals	2015 2nd Qtr Totals	Jul	Aug	3rd Qtr Totals	2015 YTD		2014 1st Qtr Totals	2014 2nd Qtr Totals	Jul	Aug	3rd Qtr Totals	2014 YTD		2013 1st Qtr Totals	2013 2nd Qtr Totals	Jul	Aug	3rd Qtr Totals	2013 YTD
--Counters & Miscellaneous Totals	Revenue Neutral @ 1/1/15		+2% @ 7/1/15										+0% @ 1/1/14							+3% @ 1/1/13
Seattle Assigns	533	726	206	266	472	1,731	8.1%	461	661	258	221	479	1,601	0.1%	468	622	260	249	509	1,599
Ship Assigns	1,733	2,185	632	693	1,325	5,243	1.1%	1,845	1,991	663	685	1,348	5,184	0.0%	1,862	1,900	715	705	1,420	5,182
Pilot Boat Assigns	1,220	1,474	478	481	959	3,653	-6.7%	1,380	1,528	497	511	1,008	3,916	-2.7%	1,441	1,482	544	559	1,103	4,026
Tonnage Surcharge	1,689	2,127	621	684	1,305	5,121	0.0%	1,820	1,967	655	677	1,332	5,119	0.4%	1,819	1,879	707	695	1,402	5,100
Surcharge Revenue	\$3,612,466.14	\$4,457,371.27	\$ 1,793,733.00	\$2,008,943.67	\$ 3,802,676.67	\$11,872,514.08	-11.2%	\$4,181,194.76	\$ 5,229,586.94	\$ 1,894,513.94	\$ 2,071,238.81	\$ 3,965,752.75	\$13,376,534.45	4.3%	\$4,024,472.90	\$ 4,934,257.55	\$ 1,905,486.93	\$ 1,960,257.97	\$ 3,865,744.90	\$12,824,475.35
--Source of Revenue Breakdown--																				
LOA/Zone (*)	1,921,017.00	2,327,287.00	762,456.00	828,583.00	1,591,039.00	5,839,343.00	-11.3%	2,274,763.00	2,549,560.00	872,790.00	889,382.00	1,762,172.00	6,586,495.00	0.6%	2,287,415.00	2,453,985.00	887,605.00	920,487.00	1,808,092.00	6,549,492.00
Harbor Shift (*)	210,821.00	283,388.00	74,402.00	91,666.00	166,068.00	660,277.00	2.4%	252,124.00	234,415.00	76,832.00	81,208.00	158,040.00	644,579.00	21.5%	207,380.00	184,912.00	75,073.00	63,346.00	138,419.00	530,711.00
Transportation (**)	235,543.00	307,158.25	87,316.50	98,289.75	185,606.25	728,307.50	0.5%	272,546.00	266,325.50	88,977.00	97,071.50	186,048.50	724,920.00	-0.6%	274,756.25	261,067.50	100,481.50	93,144.50	193,626.00	729,449.75
BC Surcharge (***)	82,173.00	88,494.00	42,140.00	40,033.00	82,173.00	252,840.00	5.3%	90,601.00	77,959.00	37,926.00	33,712.00	71,638.00	240,198.00	-19.6%	113,372.00	115,885.00	33,712.00	35,819.00	69,531.00	298,788.00
Bridge Transit (***)	20,763.00	25,613.00	5,534.00	13,318.00	18,852.00	65,228.00	2.0%	21,628.00	24,434.00	10,094.00	7,796.00	17,890.00	63,952.00	-0.1%	23,678.00	22,450.00	9,840.00	8,080.00	17,920.00	64,048.00
Waterway (***)	136,781.00	202,844.00	61,104.00	75,278.00	136,382.00	476,007.00	-4.1%	180,937.00	188,423.00	63,802.00	63,118.00	126,920.00	496,280.00	14.7%	162,621.00	158,954.00	56,050.00	54,872.00	110,922.00	432,497.00
Tonnage Surcharge (***)	3,612,466.14	4,457,371.27	1,793,733.00	2,008,943.67	3,802,676.67	11,872,514.08	-11.2%	4,181,194.76	5,229,586.94	1,894,513.94	2,071,238.81	3,965,752.75	13,376,534.45	4.3%	4,024,472.90	4,934,257.55	1,905,486.93	1,960,257.97	3,865,744.90	12,824,475.35
Cancellations (***)	24,587.00	27,319.00	4,470.00	5,316.00	9,786.00	61,692.00	65.5%	13,621.00	16,001.00	2,696.00	4,969.00	7,665.00	37,287.00	-13.6%	20,896.00	12,023.00	3,213.00	7,043.00	10,256.00	43,175.00
Compass Adj (***)	1,436.00	1,077.00		359.00	359.00	2,872.00	-42.9%	1,077.00	2,154.00	1,077.00	718.00	1,795.00	5,026.00	0.0%	1,436.00	2,513.00	718.00	359.00	1,077.00	5,026.00
Standby (***)	104,668.00	260,098.00	28,496.00	29,592.00	58,088.00	422,854.00	75.5%	112,318.00	74,627.00	26,614.00	27,400.00	54,014.00	240,959.00	16.4%	92,920.00	61,924.00	27,674.00	24,449.00	52,123.00	206,967.00
Slow Down (***)	29,866.00	116,450.00	16,988.00	27,400.00	44,388.00	190,704.00	314.0%	10,960.00	24,139.00	6,302.00	4,658.00	10,960.00	46,059.00	-16.0%	13,974.00	21,390.00	11,508.00	7,946.00	19,454.00	54,818.00
Salmon Bay (***)	0.00	1,477.00			0.00	1,477.00	-41.7%	211.00	1,266.00	844.00	211.00	1,055.00	2,532.00		0.00	422.00	-		0.00	422.00
Sea Trials (***)	5,577.00	5,746.00	1,014.00		1,014.00	12,337.00	-48.6%	1,352.00	17,238.00	-	5,408.00	5,408.00	23,998.00	-9.6%	1,014.00	16,393.00	7,098.00	2,028.00	9,126.00	26,533.00
Miscellaneous	135,005.00	190,890.00	60,172.00	62,512.00	122,684.00	448,579.00		184,122.00	197,698.00	82,872.00	80,030.00	162,902.00	544,722.00		64,986.00	84,628.00	54,924.00	42,300.00	97,224.00	246,838.00
(Stipend Surcharge Report)	(117,105.00)	(177,630.00)	(56,610.00)	(58,950.00)	(115,560.00)	(410,295.00)		(177,930.00)	(184,110.00)	(78,270.00)	(77,400.00)	(155,670.00)	(517,710.00)		(50,190.00)	(80,190.00)	(53,280.00)	(42,300.00)	(95,580.00)	(225,960.00)
= Delayed Arr &/or Lk Union (***)	17,900.00	13,260.00	3,562.00	3,562.00	7,124.00	38,284.00	41.7%	6,192.00	13,588.00	4,602.00	2,630.00	7,232.00	27,012.00	29.4%	14,796.00	4,438.00	1,644.00	-	1,644.00	20,878.00
Pilot Boat (***)	424,560.00	512,952.00	166,344.00	167,388.00	333,732.00	1,271,244.00	512.5%	73,140.00	80,984.00	26,341.00	27,083.00	53,424.00	207,548.00	5.2%	70,609.00	72,569.00	26,656.00	27,391.00	54,047.00	197,225.00
Total-Source Section	\$ 6,828,158.14	\$ 8,630,534.52	\$ 3,047,559.50	\$3,389,728.42	\$ 6,437,287.92	\$ 21,895,890.58	-3.6%	7,492,664.76	\$ 8,800,700.44	\$ 3,113,410.94	\$ 3,316,603.31	\$ 6,430,014.25	\$ 22,723,379.45	3.4%	\$ 7,309,340.15	\$ 8,323,183.05	\$ 3,146,759.43	\$ 3,205,222.47	\$ 6,351,981.90	21,984,505.10
-----Revenue-----																				
Mileage (*)	2,131,838.00	2,610,675.00	836,858.00	920,249.00	1,757,107.00	6,499,620.00	-10.1%	2,526,887.00	2,783,975.00	949,622.00	970,590.00	1,920,212.00	7,231,074.00	2.1%	2,494,795.00	2,638,897.00	962,678.00	983,833.00	1,946,511.00	7,080,203.00
Trans (**)	235,543.00	307,158.25	87,316.50	98,289.75	185,606.25	728,307.50	0.5%	272,546.00	266,325.50	88,977.00	97,071.50	186,048.50	724,920.00	-0.6%	274,756.25	261,067.50	100,481.50	93,144.50	193,626.00	729,449.75
Special (***)	4,460,687.14	5,712,701.27	2,123,385.00	2,371,189.67	4,494,574.67	14,667,963.08	-0.7%	4,693,231.76	5,750,399.94	2,074,811.94	2,248,941.81	4,323,753.75	14,767,385.45	4.2%	4,539,788.90	5,423,218.55	2,083,599.93	2,128,244.97	4,211,844.90	14,174,852.35
Total -Revenue Section	\$ 6,828,068.14	\$ 8,630,534.52	\$ 3,047,559.50	\$3,389,728.42	\$ 6,437,287.92	\$ 21,895,890.58	-3.6%	7,492,664.76	8,800,700.44	\$ 3,113,410.94	\$ 3,316,603.31	\$ 6,430,014.25	\$ 22,723,379.45	3.4%	\$ 7,309,340.15	8,323,183.05	\$ 3,146,759.43	\$ 3,205,222.47	\$ 6,351,981.90	21,984,505.10
Other Stats																				
Pilot Boat Charges	\$ 424,560.00	\$ 512,952.00	\$ 166,344.00	\$ 167,388.00	\$ 333,732.00	\$ 1,271,244.00	512.5%	73,140.00	\$ 80,984.00	\$ 26,341.00	\$ 27,083.00	\$ 53,424.00	\$ 207,548.00	5.2%	\$ 70,609.00	72,569.00	\$ 26,656.00	\$ 27,391.00	54,047.00	\$ 197,225.00
Pilot Boat Assignments	1220	1474	478	481	959	3,653	-6.7%	1,380	1,528	497	511	1,008	3,916	-2.7%	1,441	1,482	544	559	1,103	4,026
Avg	\$ 348.00	\$ 348.00	\$ 348.00	\$ 348.00	53	\$ 348.00		\$ 53.00	\$ 53.00	\$ 53.00	\$ 53.00	\$ 53.00	\$ 53.00		\$ 49.00	\$ 49.00	\$ 49.00	\$ 49.00	\$ 49.00	\$ 49.00
Tonnage Surcharge Revenue	\$ 3,612,466.14	\$ 4,457,371.27	\$ 1,793,733.00	\$2,008,943.67	\$ 3,802,676.67	\$ 11,872,514.08	-11.2%	\$ 4,181,194.76	\$ 5,229,586.94	\$ 1,894,513.94	\$ 2,071,238.81	\$ 3,965,752.75	\$ 13,376,534.45	4.3%	\$ 4,024,472.90	\$ 4,934,257.55	\$ 1,905,486.93	\$ 1,960,257.97	\$ 3,865,744.90	\$ 12,824,475.35
Tonnage Surcharge Assignments	1,689	2,127	621	684	1,305	5,121	0.0%	1,820	1,967	655	677	1,332	5,119	0.4%	1,819	1,879	707	695	1,402	5,100
Avg Tonnage Surcharge/Assgn	\$ 2,138.82	\$ 2,095.61	\$ 2,888.46	\$ 2,937.05	\$ 2,913.93	\$ 2,318.40	-11.3%	\$ 2,317.69	\$ 2,658.66	\$ 2,892.39	\$ 3,059.44	\$ 2,977.29	\$ 2,613.11	3.9%	\$ 2,241.38	\$ 2,626.00	\$ 2,695.17	\$ 2,820.52	\$ 2,757.31	\$ 2,514.60

SUMMARY OF Puget So										
		2012 1st Qtr Totals	2012 2nd Qtr Totals	2012 3rd Qtr Totals (July/August)	2012 YTD		2011 1st Qtr Totals	2011 2nd Qtr Totals	2011 3rd Qtr Totals (July & August)	2011 YTD
--Counters & Miscellaneous T					+0% @ 1/1/12					+0% @ 1/1/11
Seattle Assigns	-25.6%	686	922	541	2,149	3%	649	822	609	2,080
Ship Assigns	-1.4%	1,797	2,008	1,449	5,254	1%	1,795	1,922	1,465	5,182
Pilot Boat Assigns	-2.1%	1,414	1,550	1,147	4,111	0%	1,434	1,492	1,185	4,111
Tonnage Surcharge	-1.2%	1,756	1,970	1,436	5,162	1%	1,757	1,888	1,443	5,088
Surcharge Revenue	1.0%	\$ 3,798,454.81	\$ 4,871,926.62	\$ 4,024,704.07	\$12,695,085.50	2%	\$3,817,805.60	\$ 4,676,379.16	\$ 3,966,653.11	\$12,460,837.87
--Source of Revenue Breakdo										
LOA/Zone (*)	3.0%	2,128,691.00	2,404,587.00	1,828,446.00	6,361,724.00	2%	2,101,135.00	2,352,968.00	1,803,736.00	6,257,839.00
Harbor Shift (*)	8.1%	173,532.00	175,769.00	141,735.00	491,036.00	12%	160,057.00	164,692.00	113,219.00	437,968.00
Transportation (**)	14.7%	220,130.00	228,086.50	187,922.00	636,138.50	-2%	238,695.50	231,665.75	180,164.75	650,526.00
BC Surcharge (***)	33.8%	75,852.00	67,424.00	80,066.00	223,342.00	-12%	99,029.00	96,922.00	56,889.00	252,840.00
Bridge Transit (***)	22.7%	14,303.00	23,690.00	14,188.00	52,181.00	6%	14,561.00	18,600.00	16,255.00	49,416.00
Waterway (***)	42.6%	99,330.00	110,954.00	92,974.00	303,258.00	4%	100,048.00	108,652.00	82,990.00	291,690.00
Tonnage Surcharge (***)	1.0%	3,798,454.81	4,871,926.62	4,024,704.07	12,695,085.50	2%	3,817,805.60	4,676,379.16	3,966,653.11	12,460,837.87
Cancellations (***)	-10.8%	25,638.00	16,935.00	5,832.00	48,405.00	-4%	21,834.00	17,497.00	10,841.00	50,172.00
Compass Adj (***)	30.9%	1,047.00	2,094.00	698.00	3,839.00	-35%	1,047.00	2,792.00	2,094.00	5,933.00
Standby (***)	-27.4%	126,667.00	90,859.00	67,417.00	284,943.00	31%	106,706.00	62,697.00	47,648.00	217,051.00
Slow Down (***)	-25.8%	16,543.00	29,045.00	28,298.00	73,886.00	31%	15,745.00	17,375.00	23,408.00	56,528.00
Salmon Bay (***)		410.00	2,255.00		2,665.00	-13%	615.00	820.00	1,640.00	3,075.00
Sea Trials (***)	97.3%	4,592.00	7,872.00	984.00	13,448.00	-42%	6,396.00	0.00	16,728.00	23,124.00
Miscellaneous		129,477.00	111,932.00	77,949.00	319,358.00		97,013.00	119,589.00	60,304.00	276,906.00
(Stipend Surcharge Report)		(102,825.00)	(102,255.00)	(71,565.00)	(276,645.00)		(79,020.00)	(107,900.00)	(54,510.00)	(241,430.00)
= Delayed Arr &/or Lk Union (***)	-51.1%	26,652.00	9,677.00	6,384.00	42,713.00	20%	17,993.00	11,689.00	5,794.00	35,476.00
Pilot Boat (***)	0.0%	67,872.00	74,400.00	55,008.00	197,280.00	0%	68,832.00	71,616.00	56,880.00	197,328.00
Total-Source Section	2.6%	\$ 6,779,713.81	\$ 8,115,574.12	\$ 6,534,656.07	\$ 21,429,944.00	2%	\$ 6,770,499.10	\$ 7,834,364.91	\$ 6,384,939.86	\$ 20,989,803.87
-----Revenue-----										
Mileage (*)	3.3%	2,302,223.00	2,580,356.00	1,970,181.00	6,852,760.00	2%	2,261,192.00	2,517,660.00	1,916,955.00	6,695,807.00
Trans (**)	14.7%	220,130.00	228,086.50	187,922.00	636,138.50	-2%	238,695.50	231,665.75	180,164.75	650,526.00
Special (***)	1.7%	4,257,360.81	5,307,131.62	4,376,553.07	13,941,045.50	2%	4,270,651.60	5,084,999.16	4,287,820.11	13,643,470.87
Total -Revenue Section	2.6%	6,779,713.81	8,115,574.12	6,534,656.07	21,429,944.00	2%	6,770,539.10	7,834,324.91	6,384,939.86	20,989,803.87
Other Stats										
Pilot Boat Charges	0.0%	67,872.00	74,400.00	55,008.00	197,280.00	0%	68,832.00	71,616.00	56,880.00	197,328.00
Pilot Boat Assignments	-2.1%	1,414	1,550	1,147	4,111	0%	1,434	1,492	1,185	4,111
Avg	2.1%	\$ 48.00	\$ 48.00	\$ 48.00	\$ 48.00	0%	\$ 48.00	\$ 48.00	\$ 48.00	\$ 48.00
Tonnage Surcharge Revenue	1.0%	\$ 3,798,454.81	\$ 4,871,926.62	\$ 4,024,704.07	\$ 12,695,085.50	2%	\$3,817,805.60	\$ 4,676,379.16	\$ 3,966,653.11	\$ 12,460,837.87
Tonnage Surcharge Assignments	-1.2%	1,756	1,970	1,436	5,162	1%	1,757	1,888	1,443	5,088
Avg Tonnage Surcharge/Assgn	2.2%	\$ 2,163.13	\$ 2,473.06	\$ 2,802.72	\$ 2,459.33	0%	\$ 2,172.91	\$ 2,476.90	\$ 2,748.89	\$ 2,449.06

PSP 2015	January		February		March		April		May		June		6 mo to date	6 mo Δ	July		August		8 mo to date	
Assignments	577	-9.7%	517	-11.3%	639	2.6%	620	-1.6%	774	15.4%	791	14.6%	3918	82 ↑ 2.14%	632	-4.7%	693	1.2%	5243	59 ↑ 1.13%
# of licensed pilots w/Pres	54		54		53		53		53		53		53.333		53		52	↓ 1		
Average Assgn/pilot	10.89		9.75		12.29		11.92		14.88		15.21		12.48		12.15		13.59		12.59	
# with < 6 jobs(+1=Pres)	7		9		4		2		1		3				4		2			
# of assignment change	-62		-66		16		-10		103		101		82		-31		8		59	
Tariff Revenue-Trans	\$2,202,588	-13.78%	\$2,024,842	-10.47%	\$2,365,096	-1.62%	\$2,153,086	-12.62%	\$2,959,296	-2.54%	\$3,210,995	5.84%	\$14,915,903	-5.32%	\$2,960,243	-2.12%	\$3,291,439	2.23%	\$21,167,585	
RPA-Revenue per Assign	\$3,817	-4.51%	\$3,917	0.96%	\$3,701	-4.08%	\$3,473	-11.21%	\$3,823	-15.51%	\$4,059	-7.67%	\$3,807	-7.30%	\$4,684	2.68%	\$4,750	1.05%	\$4,037	
Moves	566	-10.3%	501	-12.4%	623	1.0%	598	-3.7%	760	14.3%	771	13.0%	3819	99 cancels	621	-5.6%	684	1.0%	5124	0.00%
Gross Tonnage	27,588,264	-13.54%	24,671,828	-14.41%	29,034,609	-5.20%	26,097,422	-14.94%	33,836,475	-6.06%	37,785,703	4.11%	179,014,301	-7.89%	34,596,046	-3.29%	38,564,722	0.05%	252,175,069	

PSP 2014	January		February		March		April		May		June		6 mo to date	6 mo Δ	July		August		12 mo to date	
Assignments	639	-3.5%	583	0.7%	623	0.3%	630	12.7%	671	1.4%	690	1.6%	3836	74 ↑ 1.97%	663	-7.3%	685	-2.8%	7616	-2.59%
# of licensed pilots w/Pres	54	+1.66 p	54	+1.5 p	54	+1 p	54	+1 p	54	+1 p	54		54		54		54			
Average Assgn/pilot	12.06		11.00		11.75		11.89		12.66		13.02		12.06		12.51		12.92		11.94	
# with < 6 jobs(+1=Pres)	5+1		6+1		5+1		2+1		4+1		5+1				5+1		3+1			
# of assignment change	-23		4		2		71		9		11		74		-52		-20		-154	
Tariff Revenue-Trans	\$2,554,575	2.44%	\$2,261,575	1.42%	\$2,403,969	4.02%	\$2,464,091	11.36%	\$3,036,561	7.66%	\$3,033,723	0.16%	\$15,754,494	4.36%	\$3,024,434	-0.72%	\$3,219,531	3.45%	\$31,439,243	-0.43%
RPA-Revenue per Assign	\$3,998	6.13%	\$3,879	0.73%	\$3,859	3.69%	\$3,911	-1.19%	\$4,525	6.21%	\$4,397	-1.43%	\$4,107	2.34%	\$4,562	7.07%	\$4,700	6.47%	\$4,128	2.23%
Moves	631	-2.3%	572	0.7%	617	1.5%	621	11.5%	665	2.0%	682	1.2%	3788	48 cancels	658	-7.1%	677	-2.7%	7515	-2.43%
Gross Tonnage	31,907,495	1.52%	28,825,535	5.87%	30,626,216	7.72%	30,679,931	13.62%	36,018,027	7.54%	36,294,816	2.21%	194,352,020	6.15%	35,771,904	-2.18%	38,544,465	5.69%	386,829,515	1.50%

PSP 2013	January		February		March		April		May		June		6 mo to date	6 mo Δ	July		August		12 mo to date	to date
Total Assignments/ Month	662	5.1%	579	1.4%	621	4.2%	559	-7.6%	662	0.9%	679	-9.1%	3762	-43	715	-1.8%	705	-2.2%	7819	0.64%
# of licensed pilots	52.34		52.5		53		53		53		53		52.81		53		54		53.32	
Average Assgn/pilot	12.89		11.24		11.94		10.75		12.73		13.06		12.10	-0.45	13.75		13.30		12.45	
# with < 6 jobs(+1=Pres)	7+1		11+1		6+1		4+1		0+1		4+1				6+1		3+1			
# of assignment change	32		8		25		-46		6		-68		-43		-13		-16		50	
Tariff Revenue-Trans	\$2,493,701	5.04%	\$2,229,846	4.98%	\$2,311,037	12.10%	\$2,212,733	6.04%	\$2,820,632	8.61%	\$3,028,751	-5.47%	\$15,096,700	4.50%	\$3,046,277	-3.38%	\$3,112,078	-2.6%	\$31,573,640	3.12%
RPA-Revenue per Assign	\$3,767	-0.03%	\$3,851	3.53%	\$3,721	7.58%	\$3,958	14.77%	\$4,261	7.63%	\$4,461	4.00%	\$4,013	5.69%	\$4,261	-1.62%	\$4,414		\$4,038	
Moves	646	4.4%	568	1.6%	608	5.2%	557	-5.6%	652	0.9%	674	-8.3%	3705		708	-1.9%	696	-2.8%	7702	
Gross Tonnage	31,428,636	3.51%	27,228,140	4.49%	28,430,900	9.33%	27,001,386	2.30%	33,491,659	4.35%	35,508,456	-7.67%	183,089,177	2.07%	36,570,802	-4.57%	36,469,776	-7.1%	381,097,773	-0.18%

PSP 2012	January		February		March		April		May		June		6 mo to date	6 mo Δ	July		August		12 mo to date	
Total Assignments/ Month	630	3.1%	571	0.5%	596	-3.2%	605	7.3%	656	-1.9%	747	8.4%	3805	88	728	-2.8%	721	0.7%	7769	1.97%
# of licensed pilots	51		51		51.1		52		52		52		51.5167		52		52		51.9	
Average Assgn/pilot	12.60		11.42		11.90		11.86		12.86		14.65		12.55	0.64	14.27		14.14		12.72	
# with < 6 jobs(+1=Pres)	6+1		4+1		5+1		3+1		3+1		4+1				5+1		4+1			
# of assignment change	19		3		-20		41		-13		58		88		-21		5		150	
Tariff Revenue-Trans	\$2,373,948	7.85%	\$2,123,989	4.15%	\$2,061,646	-10.02%	\$2,086,614	2.86%	\$2,596,933	-4.06%	\$3,203,941	11.74%	\$14,447,071	2.21%	\$3,152,810	0.0%	\$3,193,924	4.7%	\$30,617,681	2.96%
RPA-Revenue per Assign	\$3,768	4.59%	\$3,720	3.60%	\$3,459	-7.00%	\$3,449	-4.11%	\$3,959	-2.16%	\$4,289	3.07%	\$3,797	-0.16%	\$4,331	2.84%	\$4,430	3.98%	\$3,941	
Moves	619	3.3%	559	0.2%	578	-4.0%	590	6.1%	646	-1.5%	735	8.2%	3727		722	-2.7%	716	1.7%	7637	
Gross Tonnage	30,363,264	8.47%	26,057,669	1.46%	26,005,418	-9.18%	26,393,270	2.93%	32,094,230	-1.96%	38,457,825	11.70%	179,371,676	2.43%	38,321,278	0.0%	39,264,642	7.4%	381,794,272	4.18%

PSP 2011	January		February		March		April		May		June		6 mo to date	6 mo Δ	July		August		12 mos to date	
Total Assignments/ Month	611	7.2%	568	-4.2%	616	0.3%	564	-3.1%	669	0.6%	689	5.4%	3717	39	749	12.0%	716	7.3%	7619	3.76%
# of licensed pilots	53		53		53		53		53		53		53		53		52		52.58	
Average Assgn/pilot	11.75		10.92		11.85		10.85		12.87		13.25		11.91		14.40		14.04		12.31	
# with < 6 jobs(+1=Pres)	6+1		5+1		6+1		6+1		5+1		7+1				4+1		6+1			
# of assignment change	41		-25		2		-18		4		35		39		80		49		276	
Tariff Revenue-Trans	\$2,201,209	6.78%	\$2,039,383	-3.17%	\$2,291,252	6.37%	\$2,028,674	-3.00%	\$2,706,741	-2.68%	\$2,867,271		\$14,134,530	1.72%	\$3,154,305	8.6%	\$3,050,470	4.5%	\$29,738,752	2.59%
RPA-Revenue per Assign	\$3,603		\$3,590		\$3,720		\$3,597		\$4,046		\$4,161		\$3,803		\$4,211		\$4,260		\$3,903	
Moves	599	6.6%	558	-4.5%	602	0.2%	556	-2.8%	656	0.6%	679	5.9%	3650		742	12.9%	704	7.3%	7490	
Gross Tonnage	27,993,179		25,682,377		28,633,920		25,640,954		32,735,977		34,429,093		175,115,500		38,304,733	13.0%	36,559,621	8.0%	366,470,176	6.48%

			2015															
			Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Actual Assign	Average Assign 145/12=12.1	<i>Italicized average =</i> ↙↙↙ over TAL	under (over) TAL
Pilot Code	Actual Trips PSP Earned Revenue Report Detail		Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign			
3	ANA	Anacker, D.S. Lic 3/27/12	12	10	11	14	16	11	13	11				98	12.3		(1)	
2	ANT	Anthony, Michael Lic 7/24/12	2	14	16	15	20	5	9	19				100	12.5		(3)	
5	ARN	Arnold, J. E.	9	12	2	14	16	18	9	16				96	12.0		1	
5	BLA	Blake, M.E.	13	14	8	13	14	23	16	9				110	13.8	TEC	(13)	
3	BOU	Bouma, Blair Lic 7/28/11	5	11	16	14	16	6	13	7				88	11.0		9	
1	BRO	Brouillard, Dan Lic 7/31/13	12	12	15	13	12	13	12	16				105	13.1		(8)	
5	BRU	Brusco, David Lic 3/11/10	10	14	4	15	21	14	8	7				93	11.6		4	
5	BUJ	Bujacich, J.P.	15	12	19	9	18	18	13	23				127	15.9		(30)	
5	CAI	Carlson, I.J.	12	8	12	15	10	19	15	8				99	12.4		(2)	
2	CAW	Carley, W. Bud Lic 1/10/13	12	19	14	14	12	13	12	10				106	13.3		(9)	
5	COE	Coe, F.A.	15	3	11	12	13	17	16	7				94	11.8		3	
0	COL	Coleman, S Lic. 8/27/14	4	7	12	10	13	2	11	16				75	9.4		22	
1	COR	Coryell, T.D. Lic. 12/13/13	12	12	5	15	17	13	13	6				93	11.6		4	
5	EME	Emerson, L. P.	17	14	17	15	6	17	16	13				115	14.4		(18)	
2	ENF	Engstrom, F. E. Lic 11/15/12	15	14	8	13	19	16	11	16				112	14.0		(15)	
5	ENV	Engstrom, V.	17	14	11	12	16	15	13	11				109	13.6		(12)	
0	GAL	Galvin, Jamie Lic 11/11/14	12	5	13	11	19	20	10	10				100	12.5		(3)	
5	GIE	Giese, P. A.	12	3	15	15	17	14	3	17				96	12.0	PSP Director	1	
5	GRD	Grobschmit, D.W.	2	0	0	0	0	0	0	0				2	2.0	PSP President	x	
5	HAJ	Hannuksela, J	13	10	12	16	18	22	15	9				115	14.4		(18)	
5	HAR	Harris, J. B.	12	16	12	10	18	18	17	17				120	15.0		(23)	
5	HEN	Henshaw, B. F.	14	12	19	15	7	16	19	21				123	15.4		(26)	
5	HUR	Hurt, G. D.	6	5	15	13	22	6	17	18				102	12.8		(5)	
0	JEN	Jensen, Brian Lic. 12/22/14	15	10	14	6	9	16	6	13				89	11.1		8	
5	JUS	Justice, V. K.	11	12	13	10	16	17	16	10				105	13.1		(8)	
5	KAL	Kalvoy, J.E.	7	16	11	12	17	17	13	15				108	13.5		(11)	
3	KEA	Kearns, J. Lic. 1/12/12	14	10	13	12	12	15	16	11				103	12.9		(6)	
5	KEP	Kelly, P.S.	9	9	6	17	15	16	6	5				83	10.4	PSP Director	14	
5	KLA	Klapperich, E.C.	10	8	11	7	14	16	14	12				92	11.5	PSP Sec/Treas	5	
1	LIC	Lichty, E.C. Lic. 5/1/14	10	10	13	6	16	20	12	19				106	13.3		(9)	
2	LOW	Lowery, W.W. Lic. 2/11/13	14	10	14	8	20	19	20	17				122	15.3		(25)	
5	MAR	Marmol, E.	13	9	14	6	16	18	14	17				107	13.4	BPC/TEC Apr13	(10)	
5	MAY	Mayer, D. W.	10	8	9	8	7	14	14	14				84	10.5	BPC/TEC/Exam	13	
5	MIB	Michelson, B. L.	3	0	Retired 2/19									3	1.5	Retired	x	
5	MOR	Mork, S. E.	7	12	13	9	11	16	9	12				89	11.1		8	
5	MOT	Moreno, S.	13	12	12	13	12	12	15	12				101	12.6		(4)	
5	NEW	Newman, A. J.	7	12	12	15	12	20	14	12				104	13.0		(7)	
5	SAN	Sanders, D. A.	9	10	14	7	21	8	11	18				98	12.3		(1)	
5	SCO	Scoggins, J	10	9	12	12	17	16	14	15				105	13.1		(8)	
5	SCR	Scragg, J. Lic. 7/8/10	11	11	8	12	13	12	14	5				86	10.8	PSP Director	11	

		2015															
		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Actual Assign	Average Assgn 145/12=12.1	<i>Italicized average =</i> ↙↙↙ over TAL	under (over) TAL
Pilot Code	Actual Trips PSP Earned Revenue Report Detail	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign			
5	SEM Semler, J. R.	13	5	15	11	19	20	6	13					102	12.8		(5)
5	SES Semler, S.	11	7	14	16	26	21	4	22					121	15.1		(24)
5	SEY Seymour, L.	16	10	18	17	10	17	14	16					118	14.8		(21)
5	SHA Shaffer, D. L.	15	5	16	15	24	23	4	12					114	14.3		(17)
5	SHJ Shaffer, J. A.	13	8	12	16	16	17	12	21					115	14.4		(18)
5	SHU Shuler, M.	16	14	14	16	11	20	13	16					120	15.0		(23)
5	SLI Sliker, W.J.	13	9	15	14	13	18	13	15					110	13.8		(13)
5	SOR Soriano, D. B.	14	7	12	10	13	15	14	17					102	12.8		(5)
5	THG Thoreson, George	17	12	21	8	17	15	13	16					119	14.9	<i>PSP Director</i>	(22)
5	VON vonBrandenfels, E. M.	9	7	11	1	7	14	11	9					69	8.6	<i>PSP V.P./Director</i>	28
5	WAJ Ward, John K.	0	0	0	0	0	0	0	Retired 8/1					0	0.0		x
5	WAR Ward, Jonathan E	0	1	9	15	15	14	9	9					72	10.3	<i>Pres Jan only</i>	13
5	WIG Wilder, G. R.	11	12	15	12	19	21	13	20					123	15.4		(26)
5	WOO Wood, M.	3	11	11	16	16	8	17	13					95	11.9		2
Total Assignments/ Month		577	517	639	620	774	791	632	693	0	0	0	0	5243	avg 650		
Number of licensed PS pilots		54	54	53	53	53	53	53	52	0	0	0	0				avg # pilo
Pilots on rotation		52	52	51	51	51	51	51	51								
Average Assgn/pilot on rotation		11.10	9.94	12.53	12.16	15.18	15.51	12.39	13.59							Target TAL: 12.1	
PSP LOA Report (MOVES)		566	501	623	598	760	771	621	684					5124	avg 640		
Average Moves/pilot on rotation		10.88	9.63	12.22	11.73	15.20	15.12	12.18	13.41								
Cancellations		11	16	16	22	14	20	11	9	0	0	0	0	119	avg 14.9		
# of Pilots with < 6 jobs(+1=Pres)		7+1	9+1	4+1	2+1	1+1	3+1	4+1	2+1							# of Pilots with < 6 jobs	
Pilots w/>5 trips & their avg # of trips		46P; 12.1	44P; 11.1	48P; 13	50P; 12.4	51P; 15.2	49P; 16.0	48P; 12.9	49P; 13.9								avg # trip
Training during duty																	
Medical circumstances:		1	1	1	1	1	1	1	0								
2014	PSP Assignments from Earned Revenue Report	639	583	623	630	671	690	663	685	597	639	592	604	7616			
	PSP LOA Report	631	572	617	621	665	682	658	677	592	627	581	592	7515			
	Cancellations	8	11	6	9	6	8	5	8	5	12	11	12	101			
2013	PSP Assignments from Earned Revenue Report	662	579	621	559	662	679	715	705	657	682	645	653	7819			
	PSP LOA Report	646	568	608	557	652	674	708	696	649	669	634	641	7702			
	Cancellations	16	11	13	2	10	5	7	9	8	13	11	11	116			

		2015																
Pilot Code	Actual Trips PSP Earned Revenue Report Detail	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Actual Assign	Average Assgn 145/12=12.1	<i>Italicized average =</i> ↙↙↙ over TAL	under (over) TAL	
2012	PSP Assignments from Earned Revenue Report	630	571	596	605	656	747	728	721	661	629	600	625	7769				
	PSP LOA Report	619	559	578	590	646	735	722	716	653	616	593	610	7637				
	Cancellations	11	12	18	15	10	12	6	5	8	13	7	15	132				
2011	PSP Assignments from Earned Revenue Report	611	568	616	564	669	689	749	716	626	589	588	634	7619				
GRAYS HARBOR																		
2015 Grays Hbr	D'Angelo			28	10	10		4										
	White			2	2	2		3										
		20	25	30	12	12	26	7	16								148	
		-28.6%	-3.8%	0.0%	-68.4%	33.3%	23.8%	-58.8%	0.0%									-20.0%
2014 Grays Hbr	Cooke	23	0	26	2	9	0	10	16	0	10	0	26	122				
	D'Angelo	5	26	4	36	0	21	7	0	18	7	30	1	155				
		28	26	30	38	9	21	17	16	18	17	30	27	277				
		27.3%	30.0%	11.1%	280.0%	-59.1%	31.3%	88.9%	-20.0%	12.5%	-39.3%	50.0%	-25.0%	12.6%				
2013 Grays Hbr	Cooke	2	4	2	10	1	16	9	0	12	0	20	0	76				
	D'Angelo	20	16	25	0	21	0	0	20	4	28	0	36	170				
	GH Actual Assignments	22	20	27	10	22	16	9	20	16	28	20	36	246				
		144.4%	-9.1%	107.7%	-37.5%	69.2%	33.3%	-43.8%	81.8%	14.3%	75.0%	-23.1%	300.0%	39.0%				
2012 Grays Hbr	Cooke	8	0	13	0	10	0	1	10	8	16	0	9	75				
	D'Angelo	1	22	0	16	3	12	15	1	6	0	26	0	102				
	GH Actual Assignments	9	22	13	16	13	12	16	11	14	16	26	9	177				
		-30.8%	100.0%	-27.8%	33.3%	44.4%	9.1%	0.0%	-15.4%	27.3%	-20.0%	160.0%	-18.2%	14.2%				
2011 Grays Hbr	Cooke	0	10	1	12	0	11	9	0	11	1	10	1	66				
	D'Angelo	13	1	17	0	9	0	7	13	0	19	0	10	89				
	GH Actual Assignments	13	11	18	12	9	11	16	13	11	20	10	11	155				

2015	Avg Rev per MOVE	Avg Rev per MOVE	Avg Rev per ASSIGN	Avg Rev per ASSIGN	Billed	(Transpt'n)	Total Tariff	Ships	Assignmts
	YTD	this Month	YTD	this Month	minus		(Revenue)	Moved	Earned Rev
					Transportation		\$\$ Billed	LOA Rpts	Detail
January		\$ 3,891		\$ 3,817	2,202,588	78,813	2,281,401	566	577
February	\$ 3,962	\$ 4,042	\$ 3,864	\$ 3,917	2,024,842	72,628	2,097,470	501	517
March	\$ 3,901	\$ 3,796	\$ 4,176	\$ 3,701	2,365,096	84,102	2,449,197	623	639
April	\$ 3,822	\$ 3,600	\$ 3,717	\$ 3,473	2,153,086	89,666	2,242,751	598	620
May	\$ 3,840	\$ 3,894	\$ 3,743	\$ 3,823	2,959,296	97,134	3,056,429	760	774
June	\$ 3,906	\$ 4,165	\$ 3,807	\$ 4,059	3,210,995	120,359	3,331,354	771	791
July	\$ 4,026	\$ 4,767	\$ 3,929	\$ 4,684	2,960,243	87,317	3,047,560	621	632
August	\$ 4,131	\$ 4,812	\$ 4,037	\$ 4,750	3,291,439	98,290	\$ 3,389,728	684	693
ytd					\$ 21,167,584	\$ 728,307	\$ 21,895,891	5124	5243
Δ	(163)	\$ 56	(206)	\$ 50	(830,876)	(60,901)	(827,489)	1	59

2014	Avg Rev per MOVE	Avg Rev per MOVE	Avg Rev per ASSIGN	Avg Rev per ASSIGN	Billed	(Transpt'n)	Total Tariff	Ships	Assignmts
	YTD	this Month	YTD	this Month	minus		(Revenue)	Moved	Earned Rev
					Transportation		\$\$ Billed	LOA Rpts	Detail
January	4,048	4,048		3,998	2,554,575	98,762	2,653,337	631	639
February	4,003	3,954	3,941	3,879	2,261,575	82,889	2,344,464	572	583
March	3,967	3,896	3,913	3,859	2,403,969	90,895	2,494,864	617	623
April	3,967	3,968	3,913	3,911	2,464,091	85,345	2,549,436	621	630
May	4,096	4,566	4,043	4,525	3,036,561	85,787	3,122,348	665	671
June	4,159	4,448	4,107	4,397	3,033,723	95,193	3,128,916	682	690
July	4,224	4,596	4,174	4,562	3,024,434	88,977	3,113,411	658	663
August	4,294	4,756	4,244	4,700	3,219,531	97,072	3,316,603	677	685
September	4,314	4,486	4,265	4,448	2,655,500	91,878	2,747,378	592	597
October	4,271	3,876	4,219	3,803	2,430,062	98,126	2,528,188	627	639
November	4,227	3,748	4,173	3,679	2,177,805	81,264	2,259,069	581	592
December	4,184	3,678	4,128	3,605	2,177,417	87,363	2,264,780	592	604
ytd					\$ 31,439,243	1,083,551	\$ 32,522,794	7515	7616
Δ		\$90		(\$242)			(\$187,662)	(187)	(203)

2013	Avg Rev per MOVE	Avg Rev per MOVE	Avg Rev per ASSIGN	Avg Rev per ASSIGN	Billed	(Transpt'n)	Total Tariff	Ships	Assignmts
	YTD	this Month	YTD	this Month	minus		(Revenue)	Moved	Earned Rev
					Transportation		\$\$ Billed	LOA Rpts	Detail
January	3,860	3,860		3,767	2,493,701	96,600	2,590,301	646	662
February	3,891	3,926	3,806	3,851	2,229,846	82,426	2,312,272	568	579
March	3,861	3,801	3,778	3,721	2,311,037	95,730	2,406,767	608	621
April	3,887	3,973	3,820	3,958	2,212,733	74,842	2,287,575	557	559
May	3,982	4,326	3,914	4,261	2,820,632	95,699	2,916,331	652	662
June	4,075	4,494	4,013	4,461	3,028,751	90,527	3,119,278	674	679
July	4,111	4,303	4,052	4,261	3,046,277	100,482	3,146,759	708	715
August	4,160	4,471	4,102	4,414	3,112,078	93,144	3,205,222	696	705
September	4,188	4,404	4,130	4,351	2,858,510	99,071	2,957,581	649	657
October	4,138	3,710	4,078	3,639	2,481,925	105,812	2,587,737	669	682
November	4,116	3,889	4,055	3,823	2,465,837	97,211	2,563,048	634	645
December	4,099	3,919	4,038	3,847	2,512,313	105,272	2,617,585	641	653
ytd					\$ 31,573,640	1,136,816	\$ 32,710,456	7,702	7,819

2012	Avg Rev per MOVE	Avg Rev per MOVE	Avg Rev per ASSIGN	Avg Rev per ASSIGN	Billed	(Transpt'n)	Total Tariff	Ships	Assignmts
	YTD	this Month	YTD	this Month	minus		(Revenue)	Moved	Earned Rev
					Transportation		\$\$ Billed	LOA Rpts	Detail
January	3,835	3,835		3,768	2,373,948	84,747	\$ 2,458,695	619	630
February	3,818	3,800	3,745	3,720	2,123,989	74,181	\$ 2,198,169	559	571
March	3,736	3,567	3,650	3,459	2,061,646	61,203	\$ 2,122,849	578	596
April	3,686	3,537	3,600	3,449	2,086,614	72,077	\$ 2,158,691	590	605
May	3,758	4,020	3,677	3,959	2,596,933	73,040	\$ 2,669,973	646	656
June	3,876	4,359	3,797	4,289	3,203,941	82,969	\$ 3,286,910	735	747
July	3,956	4,367	3,883	4,331	3,152,810	92,215	\$ 3,245,025	722	728
August	4,026	4,461	3,958	4,430	3,193,924	95,707	\$ 3,289,631	716	721
September	4,067	4,390	4,000	4,337	2,866,720	88,417	\$ 2,955,138	653	661
October	4,052	3,915	3,984	3,834	2,411,757	86,619	\$ 2,498,377	616	629
November	4,031	3,804	3,965	3,760	2,255,805	89,517	\$ 2,345,322	593	600
December	4,009	3,753	3,941	3,663	2,289,594	91,051	\$ 2,380,645	610	625
ytd					\$ 30,617,681	991,743	\$ 31,609,425	7,637	7,769

2011	Avg Rev per MOVE	Avg Rev per MOVE	Avg Rev per ASSIGN	Avg Rev per ASSIGN	Billed	(Transpt'n)	Total Tariff	Ships	Assignmts
	YTD	this Month	YTD	this Month	minus		(Revenue)	Moved	Earned Rev
					Transportation		\$\$ Billed	LOA Rpts	Detail
January	3,675	3,675		3,603	2,201,209	84,984	\$ 2,286,193	599	611
February	3,665	3,655	3,597	3,590	2,039,383	70,705	\$ 2,110,088	558	568
March	3,806	3,806	3,639	3,720	2,291,252	83,007	\$ 2,374,258	602	616
April	3,649	3,649	3,629	3,597	2,028,647	66,421	\$ 2,095,068	556	564
May	4,126	4,126	3,721	4,046	2,706,741	77,665	\$ 2,784,406	656	669
June	4,223	4,223	3,803	4,161	2,867,271	87,580	\$ 2,954,851	679	689
July	4,251	4,251	3,871	4,211	3,154,305	90,594	\$ 3,244,898	742	749
August	4,333	4,333	3,925	4,260	3,050,470	89,571	\$ 3,140,042	704	716
September	4,321	4,321	3,962	4,265	2,670,201	80,758	\$ 2,750,959	618	626
October	3,826	3,826	3,944	3,767	2,219,044	76,476	\$ 2,295,521	580	589
November	3,828	3,828	3,924	3,711	2,182,107	70,881	\$ 2,252,988	570	588
December	3,719	3,719	3,903	3,672	2,328,095	76,547	\$ 2,404,642	626	634
ytd					\$ 29,738,724	955,188	\$ 30,693,913	7,490	7,619

2015	Bulker	#	Car Carrier	#	Container	#	Fishing	#	General	#	Naval	#	Other	#	Passenger	#	Reefer	#	Ro-Ro	#	Tanker	#	ATB	Wood Chip	#	Total Tonnage	#
January	3,331,935	102	2,071,601	35	13,748,321	219			436,506	23			61,474	4	5,841	1			600,566	18	7,332,020	164				27,588,264	566
February	2,392,118	70	2,490,846	43	12,417,478	209			136,892	5			45,826	5	5,841	1			648,961	21	6,454,064	145		79,802	2	24,671,828	501
March	3,812,507	120	2,584,770	45	14,696,583	234			347,064	14	-	1	279,395	38					812,290	23	6,502,000	148				29,034,609	623
April	2,339,148	78	2,376,205	43	13,620,086	224			471,902	16	3,900	1	363,108	37					878,565	24	6,044,508	175				26,097,422	598
May cruise	1,988,912	76	2,942,123	54	14,601,739	232			551,593	23	4,100	1	516,239	103	5,788,128	62	17,575	2	706,554	20	6,719,512	187				33,836,475	760
June ship	1,919,864	70	3,667,192	67	15,312,749	232			125,046	6	43,758	3	532,720	71	7,545,636	86	16,427	2	757,825	21	7,864,486	213	*108			37,785,703	771
July season	1,005,311	39	2,824,705	50	14,527,089	225			412,703	19	14,366	4	13,318	6	7,686,050	86			680,675	19	7,431,829	173	*73			34,596,046	621
August in	1,669,487	68	2,718,121	47	16,683,264	241			47,860	2			20,247	11	8,259,480	90			724,461	19	8,441,802	206	*86			38,564,722	684
	18,459,282	623	21,675,563	384	115,607,309	1,816	-		2,529,566	108	66,124	10	1,832,327	275	29,290,976	326	34,002	4	5,809,897	165	56,790,221	1,411		79,802	2	252,175,069	5,124
Average	2,307,410	78	2,709,445	48	14,450,914	227			316,196	14	13,225	2	229,041	34	4,881,829	54	17,001	2	726,237	21	7,098,778	176		79,802	2	31,521,884	641
	29,630		56,447		63,660				23,422						Cruise Season May-Sept Average	7,319,824		8,501	35,211		40,248			39,901		36,195,737	709
															Cruise Season May-Sept total	29,279,294											49,214

2014	Bulker	#	Car Carrier	#	Container	#	Fishing	#	General	#	Naval	#	Other	#	Passenger	#	Reefer	#	Ro-Ro	#	Tanker	#	Wood Chip	#	Total Tonnage	#		
January	3,050,105	93	2,728,105	51	16,200,977	252	833	1	409,431	15			30,737	2	5,841	1			753,337	21	8,728,129	195				31,907,495	631	
February	3,583,737	113	2,206,011	39	13,775,913	212			116,907	5	18,476	2	12,892	1	5,841	1			588,345	20	8,437,623	177		79,790	2	28,825,535	572	
March	2,888,985	92	2,577,958	47	15,421,032	239			411,209	16			30,737	2					930,900	23	8,365,395	198				30,626,216	617	
April	3,245,399	112	2,727,229	48	15,696,863	242			392,450	16			18,880	2					837,102	22	7,762,008	179				30,679,931	621	
May cruise	1,882,829	67	2,413,632	43	16,837,792	257	833	1	461,196	18	58,265	2	55,682	8	5,645,741	61			720,663	23	7,941,394	185				36,018,027	665	
June ship	2,024,841	73	2,618,459	46	14,804,286	227	833	1	505,202	24			21,778	2	7,424,969	85	7,634	2	613,164	20	8,273,650	202				36,294,816	682	
July season	2,223,507	79	2,411,139	41	15,377,516	240			248,860	10		3	1,035	1	7,021,225	82			852,658	25	7,635,964	177				35,771,904	658	
August in	1,817,259	66	2,280,514	41	15,753,895	236			460,276	19	107,265	3	50,401	8	8,050,822	85			697,272	19	9,326,761	201				38,544,465	678	
Sept blue	1,239,485	48	1,715,767	29	13,943,170	218			254,225	10			73,001	8	4,954,736	54	7,944	1	1,074,417	27	7,992,186	197				31,254,931	592	
October	3,045,067	93	2,415,958	43	15,732,168	242	1,666	2	338,183	16			100,091	8					71,933	9	740,817	23				30,368,954	627	
November	4,072,261	126	2,548,384	44	13,116,023	206			155,128	6			12,892	1					32,497	4	593,192	18				28,122,353	581	
December	2,772,018	90	2,770,604	52	14,436,240	231			483,476	20	67,503	2	5,718	3					778,113	21	7,101,216	173				28,414,888	592	
	31,845,493	1,052	29,413,760	524	181,095,875	2,802	4,165	5	4,236,543	175	251,509	12	413,844	46	33,109,175	369	120,008	16	9,179,980	262	97,079,373	2,251		79,790	2	386,829,515	7,516	
ytd average	2,653,791	88	2,451,147	44	15,091,323	234			353,045	15	62,877		34,487	4	4,729,882		30,002		764,998	22	8,089,948	188				32,235,793	626	
															Cruise Season May-Sept Average	6,619,499	73										35,576,829	655
															Cruise Season May-Sept total	33,097,493												

2013	Bulker	#	Car Carrier	#	Container	#	Fishing	#	General	#	Naval	#	Other	#	Passenger	#	Reefer	#	Ro-Ro	#	Tanker	#	Wood Chip	#	Total Tonnage	#		
January	2,759,567	95	2,232,371	40	15,483,660	257			114,163	5	15,752	2	43,514	4	5,841	1			557,373	17	10,216,395	225				31,428,636	646	
February	2,330,407	82	2,222,529	43	13,587,705	229			338,693	15	-	1			121,873	5			603,183	19	8,023,750	174				27,228,140	568	
March	2,556,831	91	2,329,631	42	13,562,280	228			374,759	14			61,474	4					824,737	26	8,721,188	203				28,430,900	608	
April	1,172,869	52	2,539,360	47	14,179,846	241			259,116	13		3	36,974	12					684,814	22	8,128,407	167				27,001,386	557	
May cruise	1,468,108	64	2,376,022	42	14,281,569	245			527,078	21			77,638	7	5,578,098	59			873,766	23	8,309,380	191				33,491,659	652	
June ship	1,460,389	62	2,485,425	44	14,621,789	246			77,162	8		1	44,419	9	8,077,014	89	20,406	2	721,017	21	8,000,835	192				35,508,456	674	
July season	1,200,026	51	2,330,373	43	14,537,178	244			356,206	14		1	103,057	23	7,203,346	80			742,055	22	10,098,561	230				36,570,802	708	
August in	1,505,734	64	2,258,786	42	14,726,867	247			314,373	21		1	38,025	11	7,881,520	84			845,460	26	8,899,011	200				36,469,776	696	
Sept blue	1,176,864	48	2,497,705	46	14,335,646	239			680,689	28	9,800	2	49,164	5	5,567,773	59	36,535	4	670,552	18	8,364,748	200				33,389,476	649	
October	3,410,994	111	2,527,344	45	14,619,630	245			149,191	7			90,748	14					48,585	5	815,982	24				30,613,475	669	
November	3,377,155	104	2,672,303	50	15,680,086	245			344,407	11			1,035	2					751,649	21	7,829,359	201				30,655,994	634	
December	3,005,626	95	2,693,911	48	14,590,188	227	833	1	345,955	16	15,752	1	258,567	26					648,857	21	8,749,384	206				30,309,073	641	
	25,424,570	919	29,165,760	532	174,206,444	2,893	833	1	3,881,792	173	41,304	12	804,615	117	34,435,465	377	105,526	11	8,739,445	260	104,292,019	2,407		-	-	381,097,773	7,702	
average	2,118,714	77	2,430,480	44	14,517,204	241			323,483	14	10,326	2	73,147	11	4,919,352	54	35,175		728,287	22	8,691,002	201				31,758,148	642	
															Cruise Season May-Sept Average	6,861,550	74										35,086,034	676
															Cruise Season May-Sept total	34,307,751												

2012	Bulker	#	Car Carrier	#	Container	#	Fishing	#	General	#	Naval	#	Other	#	Passenger	#	Reefer	#	Ro-Ro	#	Tanker	#	Wood Chip	#	Total Tonnage	#
</																										

2015		Moves/ Month	SHIP MOVES BY ZONE/DISTANCE						SHIP MOVES BY TYPE											
			Moves YTD	IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi	Bulk	Car				Reefer	Ro-Ro	Tanker	Wood Chip		
				1	2	3	4	5	6		Carrier	Container	Fish	General					Naval	Other
Jan		566	88	93	51	189	144	1	102	35	219		23		4	1		18	164	
Feb	1,067	501	67	88	40	154	144	4	70	43	209		5		5	1		21	145	2
Mar	1,690	623	139	85	50	168	179	0	120	45	234		14	1	38			23	148	
Apr	2,288	598	127	60	59	174	178	0	78	43	224		16	1	37			24	175	
May	3,048	760	178	92	50	238	197	5	76	54	232		23	1	103	62	2	20	187	
June	3,819	771	152	108	65	249	197	0	70	67	232		6	3	71	86	2	21	213	
July	4,440	621	95	70	56	231	169		39	50	225		19	4	6	86		19	173	
Aug	5,124	684	117	72	59	247	189	0	68	47	241		2		11	90		19	206	
		5124	963	668	430	1650	1397	10	623	384	1816	0	108	10	275	326	4	165	1411	2
2014/2015 ytd Δ	-		155	-56	1	-39	-77	10	-72	28	-89	-3	-15	0	249	11	2	-8	-103	0

2014		Moves/ Month	SHIP MOVES BY ZONE/DISTANCE						SHIP MOVES BY TYPE											
			Moves YTD	IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi	Bulk	Car				Reefer	Ro-Ro	Tanker	Wood Chip		
				1	2	3	4	5	6		Carrier	Container	Fish	General					Naval	Other
Jan		631	113	96	56	168	198	0	93	51	252	1	15		2	1		21	195	
Feb	1,203	572	94	99	52	155	172	0	113	39	212		5	2	1	1		20	177	2
Mar	1,820	617	106	99	47	178	187	0	92	47	239		16		2			23	198	
Apr	2,441	621	109	83	48	194	187	0	112	48	242		16		2			22	179	
May	3,106	665	93	94	48	247	183	0	67	43	257	1	18	2	8	61		23	185	
June	3,788	682	99	82	61	260	180	0	73	46	227	1	24		2	85	2	20	202	
July	4,446	658	93	81	52	253	179	0	79	41	240		10	3	1	82		25	177	
Aug	5,124	678	101	90	65	234	188	0	66	41	236		19	3	8	85		19	201	
Sept	5,716	592	73	82	64	203	170	0	48	29	218		10		8	54	1	27	197	
Oct	6,343	627	115	85	60	165	202	0	93	43	242	2	16		8		9	23	191	
Nov	6,924	581	117	88	50	174	152		126	44	206		6		1		4	18	176	
Dec	7,516	592	112	93	64	173	150	0	90	52	231		20	2	3			21	173	
		7516	1225	1072	667	2404	2148	0	1052	524	2802	5	175	12	46	369	16	262	2251	2
2013/2014 ytd Δ	(186)		79	(54)	25	(202)	(31)	(2)	133	(8)	(91)	4	2	0	(71)	(8)	5	2	(156)	2

2013		Moves/ Month	SHIP MOVES BY ZONE/DISTANCE						SHIP MOVES BY TYPE											
			Moves YTD	IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi	Bulk	Car				Reefer	Ro-Ro	Tanker	Wood Chip		
				1	2	3	4	5	6		Carrier	Container	Fish	General					Naval	Other
Jan		646	101	104	58	192	191	0	95	40	257		5	2	4	1		17	225	
Feb	1,214	568	81	88	49	172	178		82	43	229		15	1		5		19	174	
Mar	1,822	608	95	101	49	175	185	2	91	42	228		14		4			26	203	
Apr	2,379	557	71	91	35	186	174		52	47	241		13	3	12			22	167	
May	cruise 3,031	652	93	94	48	239	178		64	42	245		21		7	59		23	191	
June	ship 3,705	674	84	81	56	286	167		62	44	246		8	1	9	89	2	21	192	
July	season 12,521	708	103	117	46	271	171	0	51	43	244		14	1	23	80		22	230	
August	in 5,109	696	89	88	58	278	183	0	64	42	247		21	1	11	84		26	200	
Sept	blue 5,758	649	78	92	59	237	183		48	46	239		28	2	5	59	4	18	200	
October		669	115	92	62	201	199		111	45	245		7		14		5	24	218	
November		634	106	92	60	182	194		104	50	245		11		2			21	201	
December		641	130	86	62	187	176		95	48	227	1	16	1	26			21	206	
		7702	1146	1126	642	2606	2179	2	919	532	2893	1	173	12	117	377	11	260	2407	0
2012/2013 ytd Δ	65		4	111	47	(211)	132	(19)	(101)	(12)	76	1	35	(4)	(45)	(33)	(4)	12	143	(3)

2012		Moves/ Month	SHIP MOVES BY ZONE/DISTANCE						SHIP MOVES BY TYPE											
			Moves YTD	IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi	Bulk	Car				Reefer	Ro-Ro	Tanker	Wood Chip		
				1	2	3	4	5	6		Carrier	Container	Fish	General					Naval	Other
		7637	1142	1015	595	2817	2047	21	1020	544	2817	0	138	16	162	410	15	248	2264	3
2011/2012 ytd Δ	147		101	(7)	41	(181)	211	(18)	(212)	133	135	(14)	(23)	4	89	15	(4)	(29)	50	3

2011		Moves/ Month	SHIP MOVES BY ZONE/DISTANCE						SHIP MOVES BY TYPE											
			Moves YTD	IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi	Bulk	Car				Reefer	Ro-Ro	Tanker	Wood Chip		
				1	2	3	4	5	6		Carrier	Container	Fish	General					Naval	Other
		7490	1041	1022	554	2998	1836	39	1232	411	2682	14	161	12	73	395	19	277	2214	0
2010/2011 ytd Δ	228		46	169	87	(60)	(13)	(1)	20	12	82	14	27	(17)	(4)	(59)	9	(18)	173	(11)

		AUGUST 2015						
YTD	Totals	LOA	IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
			1	2	3	4	5	6
348	19	Up to 500	5	4	4	6	0	0
633	88	500-599	25	10	14	26	13	0
1230	154	600-699	15	24	28	34	53	0
650	79	700-799	7	9	5	30	28	0
545	69	800-899	13	7	7	17	25	0
1169	182	900-999	22	8	1	100	51	0
543	93	1000--	30	10	0	34	19	0
	684		117	72	59	247	189	0
YTD totals		5118	963	668	430	1650	1397	10

		AUGUST 2014						
YTD	Totals	LOA	IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
			1	2	3	4	5	6
112	22	Up to 500	6	4	3	7	2	0
566	66	500-599	18	11	10	12	15	0
1296	147	600-699	12	27	35	34	39	0
629	70	700-799	8	4	3	21	34	0
718	97	800-899	9	23	12	20	33	0
1126	180	900-999	18	11	2	104	45	0
677	96	1000--	30	10	0	36	20	0
	678		101	90	65	234	188	0
YTD totals		5124	808	724	429	1689	1474	0

		AUGUST 2013						
YTD	Totals	LOA	IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
			1	2	3	4	5	6
179	30	Up to 500	5	5	2	18		
664	83	500-599	26	4	13	24	16	
1238	157	600-699	16	35	29	48	29	
571	60	700-799		6	3	13	38	
682	97	800-899	3	22	8	26	38	
1381	211	900-999	20	16	3	129	43	
393	58	1000--	19			20	19	
	696		89	88	58	278	183	0
YTD totals		5108	717	764	399	1799	1427	2

		AUGUST 2012						
YTD	Totals	LOA	IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
			1	2	3	4	5	6
223	19	Up to 500	4	5		8	2	
581	67	500-599	20	4	12	16	15	
1170	145	600-699	18	25	20	49	33	
750	94	700-799	9	13	7	22	43	
810	116	800-899	16	22	17	21	37	3
1372	232	900-999	21	13	1	153	44	
259	43	1000--	17			9	17	
	716		105	82	57	278	191	3
YTD totals		5165	767	660	392	2011	1320	15

		JULY 2015						
YTD	Totals	LOA	IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
			1	2	3	4	5	6
329	22	Up to 500	4	3	2	13	0	
545	68	500-599	19	4	12	21	12	
1076	145	600-699	16	29	31	30	39	
571	64	700-799	3	4	3	27	27	
476	63	800-899	9	6	6	13	29	
987	176	900-999	19	14	2	95	46	
450	83	1000--	25	10	0	32	16	
	621		95	70	56	231	169	0
YTD totals		4434	846	596	371	1403	1208	10

		JULY 2014						
YTD	Totals	LOA	IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
			1	2	3	4	5	6
90	11	Up to 500	2		1	6	2	
500	78	500-599	13	16	13	28	8	
1149	147	600-699	11	29	27	53	27	
559	83	700-799	16	4	2	20	41	
621	78	800-899	4	11	7	20	36	
946	173	900-999	18	13	2	95	45	
581	88	1000--	29	8		31	20	
	658		93	81	52	253	179	0
YTD totals		4446	707	634	364	1455	1286	0

		JULY 2013						
YTD	Totals	LOA	IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
			1	2	3	4	5	6
149	33	Up to 500	13	4	0	15	1	
581	91	500-599	18	24	10	22	17	
1081	152	600-699	16	40	22	50	24	
511	73	700-799	3	12	6	15	37	
585	92	800-899	9	18	7	27	31	
1170	216	900-999	25	19	1	126	45	
335	51	1000--	19	0	0	16	16	
	708		103	117	46	271	171	0
YTD totals		4413	628	676	341	1521	1244	2

		JULY 2012						
YTD	Totals	LOA	IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
			1	2	3	4	5	6
204	28	Up to 500	6	4	6	10	2	
514	79	500-599	16	12	13	19	19	
1025	160	600-699	22	35	13	53	37	
656	84	700-799	8	8	4	32	32	
694	106	800-899	12	23	12	19	38	2
1140	220	900-999	18	9	2	146	45	
216	45	1000--	17	0		14	14	
	722		99	91	50	293	187	2
YTD totals		4449	662	578	335	1733	1129	12

		JUNE 2015						
YTD	Totals	LOA	IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
			1	2	3	4	5	6
307	73	Up to 500	36	10	6	21	0	
477	108	500-599	23	25	12	35	13	
931	184	600-699	25	33	32	31	63	
507	93	700-799	11	13	6	28	35	
413	60	800-899	11	5	7	13	24	
811	166	900-999	18	13	2	88	45	
367	87	1000--	28	9		33	17	
	771		152	108	65	249	197	0
YTD totals		3813	751	526	315	1172	1039	10

		JUNE 2014						
YTD	Totals	LOA	IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
			1	2	3	4	5	6
79	25	Up to 500	5	3	2	14	1	
422	86	500-599	16	12	13	30	15	
1002	160	600-699	16	32	33	45	34	
476	71	700-799	9	4	2	22	34	
543	83	800-899	8	17	9	20	29	
773	174	900-999	19	7	2	97	49	
493	83	1000--	26	7		32	18	
	682		99	82	61	260	180	0
YTD totals		3788	614	553	312	1202	1107	0

		JUNE 2013						
YTD	Totals	LOA	IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
			1	2	3	4	5	6
116	20	Up to 500	2	3		13	2	
490	87	500-599	18	13	12	34	10	
929	160	600-699	16	33	32	52	27	
438	66	700-799	1	6	4	15	40	
493	80	800-899	6	14	6	23	31	
954	205	900-999	23	12	2	129	39	
284	56	1000--	18			20	18	
	674		84	81	56	286	167	0
YTD totals		3705	525	559	295	1250	1073	2

		JUNE 2012						
YTD	Totals	LOA	IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
			1	2	3	4	5	6
176	73	Up to 500	22	30	6	14	1	
435	48	500-599	8	3	7	16	14	
865	143	600-699	17	27	15	49	35	
572	98	700-799	12	10	7	36	33	
588	116	800-899	11	31	10	21	41	2
920	225	900-999	21	12		159	33	
171	32	1000--	5			27		
	735		96	113	45	322	157	2
YTD totals		3727	563	487	285	1440	942	10

		MAY 2015						
YTD	Totals	LOA	IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
			1	2	3	4	5	6
234	117	Up to 500	69	14	3	31	0	0
369	91	500-599	27	15	3	28	16	2
747	177	600-699	22	38	32	33	49	3
414	73	700-799	8	9	1	19	36	0
353	77	800-899	8	8	8	19	34	0
645	154	900-999	22	4	3	80	45	0
280	71	1000--	22	4	0	28	17	0
	760		178	92	50	238	197	5
YTD totals		3042	599	418	250	923	842	10

		MAY 2014						
YTD	Totals	LOA	IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
			1	2	3	4	5	6
54	22	Up to 500	7	5	1	6	3	
336	73	500-599	16	11	12	18	16	
842	149	600-699	13	36	22	58	20	
405	74	700-799	6	5	3	17	43	
460	79	800-899	3	16	7	21	32	
599	177	900-999	18	16	3	95	45	
410	91	1000--	30	5		32	24	
	665		93	94	48	247	183	0
YTD totals		3106	515	471	251	942	927	0

		MAY 2013						
YTD	Totals	LOA	IntraHbr	≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
			1	2	3	4		

		APRIL 2015						
		IntraHbr		≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
YTD	Totals	LOA	1	2	3	4	5	6
117	39	Up to 500	20	6	3	10		
278	99	500-599	29	15	14	30	11	
570	157	600-699	19	26	31	34	47	
341	75	700-799	10	4	4	19	38	
276	69	800-899	9	7	7	20	26	
491	107	900-999	20	2		47	38	
209	52	1000--	20			14	18	
	598		127	60	59	174	178	0
YTD totals		2282	421	326	200	685	645	5

		APRIL 2014						
		IntraHbr		≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
YTD	Totals	LOA	1	2	3	4	5	6
32	7	Up to 500		1		2	4	
263	62	500-599	15	8	6	25	8	
693	198	600-699	31	41	30	57	39	
331	77	700-799	15		2	19	41	
381	88	800-899	4	19	7	29	29	
422	109	900-999	16	10	1	40	42	
319	80	1000--	28	4	2	22	24	
	621		109	83	48	194	187	0
YTD totals		2441	422	377	203	695	744	0

		APRIL 2013						
		IntraHbr		≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
YTD	Totals	LOA	1	2	3	4	5	6
82	26	Up to 500	6	5	1	11	3	
317	88	500-599	18	16	8	29	17	
604	124	600-699	2	29	13	56	24	
305	58	700-799	1	3	2	11	41	
338	73	800-899	3	18	7	18	27	
553	142	900-999	23	20	4	51	44	
179	46	1000--	18			10	18	
	557		71	91	35	186	174	0
YTD totals		2379	348	384	191	725	728	2

		APRIL 2012						
		IntraHbr		≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
YTD	Totals	LOA	1	2	3	4	5	6
71	21	Up to 500	3	3	5	7	3	
315	93	500-599	30	13	8	24	18	
579	140	600-699	16	28	20	49	27	
379	99	700-799	14	8	8	33	36	
382	83	800-899	13	11	14	12	33	
508	126	900-999	20	6	2	62	36	
112	28	1000--	2			26		
	590		98	69	57	213	153	0
YTD totals		2346	370	295	205	846	622	8

		MARCH 2015						
		IntraHbr		≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
YTD	Totals	LOA	1	2	3	4	5	6
78	51	Up to 500	27	6	8	10	0	0
179	68	500-599	21	6	10	19	12	0
413	149	600-699	23	33	20	32	41	0
266	89	700-799	19	3	3	19	45	0
207	75	800-899	7	8	5	22	33	0
384	130	900-999	23	24	4	44	35	0
157	59	1000--	19	5		22	13	0
	621		139	85	50	168	179	0
YTD totals		1684	294	266	141	511	467	5

		MARCH 2014						
		IntraHbr		≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
YTD	Totals	LOA	1	2	3	4	5	6
25	4	Up to 500	1	1	0	2	0	0
201	68	500-599	13	15	4	25	11	0
495	174	600-699	22	37	30	48	37	0
254	87	700-799	19	7	2	19	40	0
293	100	800-899	6	21	10	28	35	0
313	104	900-999	15	15	1	32	41	0
239	80	1000--	30	3	0	24	23	0
	617		106	99	47	178	187	0
YTD totals		1820	313	294	155	501	557	0

		MARCH 2013						
		IntraHbr		≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
YTD	Totals	LOA	1	2	3	4	5	6
56	22	Up to 500	3	4	3	9	3	
229	80	500-599	18	11	11	27	13	
480	164	600-699	23	43	22	47	29	
247	72	700-799	10	2	3	10	47	
265	93	800-899	4	24	8	21	34	2
411	129	900-999	19	17	2	50	41	
133	47	1000--	18			11	18	
	608		95	101	49	175	185	2
YTD totals		1822	277	293	156	539	554	2

		MARCH 2012						
		IntraHbr		≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
YTD	Totals	LOA	1	2	3	4	5	6
50	27	Up to 500	7	3	4	13		
222	62	500-599	14	5	7	25	11	
439	155	600-699	16	31	16	64	28	
280	101	700-799	21	4		27	49	
299	83	800-899	9	9	14	13	38	
382	121	900-999	21	7		61	32	
84	29	1000--	3			26		
	578		91	59	41	229	158	0
YTD totals		1756	272	226	148	633	469	8

		FEBRUARY 2015						
		IntraHbr		≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
YTD	Totals	LOA	1	2	3	4	5	6
27	10	Up to 500	4		1	5		
111	49	500-599	10	10	12	12	5	
264	121	600-699	7	24	15	36	38	1
177	88	700-799	16	10	4	19	39	
132	66	800-899	1	15	4	15	31	
254	124	900-999	20	22	4	52	24	2
98	39	1000--	9	7		15	7	1
	497		67	88	40	154	144	4
YTD totals		1063	155	181	91	343	288	5

		FEBRUARY 2014						
		IntraHbr		≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
YTD	Totals	LOA	1	2	3	4	5	6
21	12	Up to 500	2	1	3	6		
133	54	500-599	12	4	9	14	15	
321	167	600-699	14	51	29	44	29	
167	79	700-799	17	7	2	15	38	
193	95	800-899	7	23	9	20	36	
209	87	900-999	11	9		36	31	
159	78	1000--	31	4		20	23	
	572		94	99	52	155	172	0
YTD totals		1203	207	195	108	323	370	0

		FEBRUARY 2013						
		IntraHbr		≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
YTD	Totals	LOA	1	2	3	4	5	6
34	21	Up to 500	2	4	3	7	5	
149	73	500-599	14	17	8	17	17	
316	143	600-699	9	29	20	52	33	
175	83	700-799	17	6	7	15	38	
172	74	800-899	3	20	8	17	26	
282	133	900-999	20	12	3	55	43	
86	41	1000--	16			9	16	
	568		81	88	49	172	178	0
YTD totals		1214	182	192	107	364	369	0

		FEBRUARY 2012						
		IntraHbr		≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
YTD	Totals	LOA	1	2	3	4	5	6
23	12	Up to 500	3	1	1	5	2	
160	79	500-599	18	14	16	10	21	
284	141	600-699	15	26	18	51	31	
179	90	700-799	24	4	3	22	37	
216	99	800-899	5	21	12	24	35	2
261	112	900-999	19	6	5	55	27	
55	26	1000--	2			24		
	559		86	72	55	191	153	2
YTD totals		1178	181	167	107	404	311	8

		JANUARY 2015						
		IntraHbr		≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
YTD	Totals	LOA	1	2	3	4	5	6
17	Up to 500	3	1	4	9			
62	500-599	12	15	8	21	6		
143	600-699	13	22	26	39	43		
89	700-799	17	8	2	24	38		
66	800-899	5	16	10	13	22		
130	900-999	20	22	1	61	26		
59	1000--	18	9		22	9	1	
	566		88	93	51	189	144	1

		JANUARY 2014						
		IntraHbr		≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
YTD	Totals	LOA	1	2	3	4	5	6
9	Up to 500	4		3	2			
79	500-599	17	13	15	15	19		
154	600-699	13	38	27	46	30		
88	700-799	22	2		19	45		
98	800-899	7	25	10	23	33		
122	900-999	17	13	1	46	45		
81	1000--	33	5		17	26		
	631		113	96	56	168	198	0

		JANUARY 2013						
		IntraHbr		≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi	101+ mi
YTD	Totals	LOA	1	2	3	4	5	6
13	Up to 500	2	4	3	4			
76	500-599	23	9	11	22	11		
173	600-699	13	42	25	64	29		
92	700-799	8	13	5	9	57		
98	800-899	10	26	11	22	29		