

SUMMARY OF Puget Sound Pilots Earned Revenue Report

Exh. JR-09

	2015 1st Qtr Totals	Apr-15	2015		2014 1st Qtr Totals	Apr-14	2014		2013 1st Qtr Totals	Apr-13	2013		2012 1st Qtr Totals	Apr-12	2012 YTD		2011 1st Qtr Totals	Apr-11	2011 YTD
--Counters & Miscellaneous Totals--			Revenue Neutral				+0% @ 1/1/14				+3% @ 1/1/13		+0% @ 1/1/12		+0% @ 1/1/12		+0% @ 1/1/11		+0% @ 1/1/11
Seattle Assigns	533	177	710	8.9%	461	191	652	2.5%	468	168	636	-32.3%	686	254	940	8%	649	222	871
Ship Assigns	1,733	620	2,353	-4.9%	1,845	630	2,475	2.2%	1,862	559	2,421	0.8%	1,797	605	2,402	2%	1,795	564	2,359
Pilot Boat Assigns	1,220	420	1,640	-11.7%	1,380	478	1,858	-1.4%	1,441	443	1,884	-0.2%	1,414	473	1,887	1%	1,434	439	1,873
Tonnage Surcharge	1,689	598	2,287	-6.3%	1,820	621	2,441	2.9%	1,819	554	2,373	1.2%	1,756	589	2,345	1%	1,757	556	2,313
Surcharge Revenue	\$3,612,466.14	\$ 1,074,584.72	\$ 4,687,050.86	-16.7%	\$4,181,194.76	\$ 1,444,247.52	\$ 5,625,442.28	5.5%	\$4,024,472.90	\$ 1,305,607.91	\$5,330,080.81	6.7%	\$3,798,454.81	\$1,198,350.56	\$4,996,805.37	0%	\$3,817,805.60	\$1,179,269.76	\$4,997,075.36
--Source of Revenue Breakdown--																			
LOA/Zone	1,921,017.00	661,366.00	2,582,383.00	-15.5%	2,274,763.00	783,060.00	3,057,823.00	1.5%	2,287,415.00	725,791.00	3,013,206.00	6.7%	2,128,691.00	695,992.00	2,824,683.00	2%	2,101,135.00	673,600.00	2,774,735.00
Harbor Shift	210,821.00	84,567.00	295,388.00	-11.9%	252,124.00	83,094.00	335,218.00	27.3%	207,380.00	55,896.00	263,276.00	13.1%	173,532.00	59,221.00	232,753.00	7%	160,057.00	57,631.00	217,688.00
Transportation	235,543.00	89,665.75	325,208.75	-9.1%	272,546.00	85,345.25	357,891.25	2.4%	274,756.25	74,841.75	349,598.00	19.6%	220,130.00	72,077.25	292,207.25	-4%	238,695.50	66,421.00	305,116.50
BC Surcharge	82,173.00	27,391.00	109,564.00	6.1%	90,601.00	12,642.00	103,243.00	-25.5%	113,372.00	25,284.00	138,656.00	46.2%	75,852.00	18,963.00	94,815.00	-24%	99,029.00	25,284.00	124,313.00
Bridge Transit	20,763.00	5,062.00	25,825.00	-19.2%	21,628.00	10,330.00	31,958.00	7.5%	23,678.00	6,054.00	29,732.00	15.3%	14,303.00	11,474.00	25,777.00	18%	14,561.00	7,217.00	21,778.00
Waterway	136,781.00	57,589.00	194,370.00	-21.6%	180,937.00	66,899.00	247,836.00	14.9%	162,621.00	53,162.00	215,783.00	56.1%	99,330.00	38,906.00	138,236.00	1%	100,048.00	36,512.00	136,560.00
Tonnage Surcharge	3,612,466.14	1,074,584.72	4,687,050.86	-16.7%	4,181,194.76	1,444,247.52	5,625,442.28	5.5%	4,024,472.90	1,305,607.91	5,330,080.81	6.7%	3,798,454.81	1,198,350.56	4,996,805.37	0%	3,817,805.60	1,179,269.76	4,997,075.36
Cancellations	24,587.00	10,516.00	35,103.00	82.0%	13,621.00	5,671.00	19,292.00	-11.8%	20,896.00	977.00	21,873.00	-34.9%	25,638.00	7,979.00	33,617.00	28%	21,834.00	4,451.00	26,285.00
Compass Adj	1,436.00	718.00	2,154.00	20.0%	1,077.00	718.00	1,795.00	-16.7%	1,436.00	718.00	2,154.00	54.3%	1,047.00	349.00	1,396.00	0%	1,047.00	349.00	1,396.00
Standby	104,668.00	66,308.00	170,976.00	29.2%	112,318.00	20,020.00	132,338.00	20.7%	92,920.00	16,714.00	109,634.00	-24.0%	126,667.00	17,556.00	144,223.00	17%	106,706.00	16,792.00	123,498.00
Slow Down	29,866.00	8,494.00	38,360.00	154.5%	10,960.00	4,110.00	15,070.00	1.9%	13,974.00	822.00	14,796.00	-31.5%	16,543.00	5,054.00	21,597.00	14%	15,745.00	3,277.00	19,022.00
Salmon Bay	0.00	0.00	0.00		211.00	211.00	422.00		0.00	-	0.00		410.00	615.00	1,025.00	67%	615.00		615.00
Sea Trials	5,577.00	1,014.00	6,591.00	178.6%	1,352.00	1,014.00	2,366.00	133.3%	1,014.00	-	1,014.00	-87.1%	4,592.00	3,280.00	7,872.00	23%	6,396.00		6,396.00
Miscellaneous	135,005.00	65,116.00	200,121.00		184,122.00	82,340.00	266,462.00		64,986.00	12,585.00	77,571.00	-54.2%	129,477.00	39,755.00	169,232.00	26%	97,013.00	37,032.00	134,045.00
(Stipend Surcharge Report)	(117,105.00)	(55,800.00)	(172,905.00)		(177,930.00)	(75,600.00)	(253,530.00)		(50,190.00)	(12,585.00)	(62,775.00)	-54.0%	(102,825.00)	(33,585.00)	(136,410.00)	21%	(79,020.00)	(33,840.00)	(112,860.00)
= Delayed Arrival &/or Lk Union	17,900.00	9,316.00	27,216.00	110.5%	6,192.00	6,740.00	12,932.00	-12.6%	14,796.00	-	14,796.00	-54.9%	26,652.00	6,170.00	32,822.00	55%	17,993.00	3,192.00	21,185.00
Pilot Boat	424,560.00	146,160.00	570,720.00	479.6%	73,140.00	25,334.00	98,474.00	6.7%	70,609.00	21,707.00	92,316.00	1.9%	67,872.00	22,704.00	90,576.00	1%	68,832.00	21,072.00	89,904.00
Total-Source Section	\$ 6,828,158.14	\$ 2,242,751.47	\$ 9,070,909.61	-9.7%	7,492,664.76	\$ 2,549,435.77	\$ 10,042,100.53	4.6%	\$ 7,309,340.15	\$ 2,287,574.66	\$ 9,596,914.81	7.4%	\$ 6,779,713.81	\$ 2,158,690.81	\$ 8,938,404.62	1%	\$ 6,770,499.10	\$ 2,095,067.76	\$ 8,865,566.86
-----Revenue-----																			
Mileage	2,131,838.00	745,933.00	2,877,771.00	-15.2%	2,526,887.00	866,154.00	3,393,041.00	3.6%	2,494,795.00	781,687.00	3,276,482.00	7.2%	2,302,223.00	755,213.00	3,057,436.00	2%	2,261,192.00	731,231.00	2,992,423.00
Trans	235,543.00	89,665.75	325,208.75	-9.1%	272,546.00	85,345.25	357,891.25	2.4%	274,756.25	74,841.75	349,598.00	19.6%	220,130.00	72,077.25	292,207.25	-4%	238,695.50	66,421.00	305,116.50
Special	4,460,687.14	1,407,152.72	5,867,839.86	-6.7%	4,693,231.76	1,597,936.52	6,291,168.28	5.4%	4,539,788.90	1,431,045.91	5,970,834.81	6.8%	4,257,360.81	1,331,400.56	5,588,761.37	0%	4,270,651.60	1,297,415.76	5,568,067.36
Total -Revenue Section	\$ 6,828,068.14	\$ 2,242,751.47	\$ 9,070,819.61	-9.7%	7,492,664.76	\$ 2,549,435.77	10,042,100.53	4.6%	\$ 7,309,340.15	\$ 2,287,574.66	\$ 9,596,914.81	7.4%	\$ 6,779,713.81	\$ 2,158,690.81	\$ 8,938,404.62	1%	\$ 6,770,539.10	\$ 2,095,067.76	\$ 8,865,606.86
Other Stats																			
Pilot Boat Charges	\$ 424,560.00	\$ 146,160.00	\$ 570,720.00	479.6%	73,140.00	\$ 25,334.00	98,474.00	6.7%	\$ 70,609.00	\$21,707.00	\$ 92,316.00	1.9%	\$ 67,872.00	\$ 22,704.00	\$ 90,576.00	1%	\$ 68,832.00	\$ 21,072.00	\$ 89,904.00
Pilot Boat Assignments	1220	420	1,640.00	-11.7%	1,380	478	1,858	-1.4%	1,441	443	1,884	-0.2%	1,414	473	1,887	1%	1,434	439	1,873.00
Avg	\$ 348.00	\$ 348.00	53	0.0%	53	\$ 53.00	53		49	49	49	2.1%	48	48	48	0%	48	48	48
Tonnage Surcharge Revenue	\$ 3,612,466.14	\$ 1,074,584.72	\$ 4,687,050.86	-16.7%	\$ 4,181,194.76	\$ 1,444,247.52	\$ 5,625,442.28	5.5%	\$ 4,024,472.90	\$ 1,305,607.91	\$ 5,330,080.81	6.7%	\$ 3,798,454.81	\$ 1,198,350.56	\$ 4,996,805.37	0%	\$ 3,817,805.60	\$ 1,179,269.76	\$ 4,997,075.36
Tonnage Surcharge Assignments	1,689	598	2,287	-6.3%	1,820	621	2,441	2.9%	1,819	554	2,373	1.2%	1,756	589	2,345	1%	1,757	556	2,313.00
Avg Tonnage Surcharge/Assgn	\$ 2,205.14	\$ 1,796.96	\$ 2,049.43	-11.1%	\$ 2,317.69	\$ 2,325.68	\$ 2,304.56	2.6%	\$ 2,241.38	\$ 2,356.69	\$ 2,246.14	5.4%	\$ 2,163.13	\$ 2,034.55	\$ 2,130.83	-1%	\$ 2,172.91	\$ 2,120.99	\$ 2,160.43

		2015												Average Assgn 145/12=12.1	Italicized average = ∟∟∟ over TAL	
Pilot Code	Actual Trips PSP Earned Revenue Report Detail	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec			Actual Assgn
2	ANA Anacker, D.S. Lic 3/27/12	12	10	11	14									47	11.8	
2	ANT Anthony, Michael Lic 7/24/12	2	14	16	15									47	11.8	
5	ARN Arnold, J. E.	9	12	2	14									37	9.3	
5	BLA Blake, M.E.	13	14	8	13									48	12.0	TEC
3	BOU Bouma, Blair Lic 7/28/11	5	11	16	14									46	11.5	
1	BRO Brouillard, Dan Lic 7/31/13	12	12	15	13									52	13.0	
4	BRU Brusco, David Lic 3/11/10	10	14	4	15									43	10.8	
5	BUJ Bujacich, J.P.	15	12	19	9									55	13.8	
5	CAI Carlson, I.J.	12	8	12	15									47	11.8	
2	CAW Carley, W. Bud Lic 1/10/13	12	19	14	14									59	14.8	
5	COE Coe, F.A.	15	3	11	12									41	10.3	
0	COL Coleman, S Lic. 8/27/14	4	7	12	10									33	8.3	
1	COR Coryell, T.D. Lic. 12/13/13	12	12	5	15									44	11.0	
5	EME Emerson, L. P.	17	14	17	15									63	15.8	
2	ENF Engstrom, F. E. Lic 11/15/12	15	14	8	13									50	12.5	
5	ENV Engstrom, V.	17	14	11	12									54	13.5	
0	GAL Galvin, Jamie Lic 11/11/14	12	5	13	11									41	10.3	
5	GIE Giese, P. A.	12	3	15	15									45	11.3	PSP Director
5	GRD Grobschmit, D.W.	2	0	0	0									2	2.0	PSP President
5	HAJ Hannuksela, J	13	10	12	16									51	12.8	
5	HAR Harris, J. B.	12	16	12	10									50	12.5	
5	HEN Henshaw, B. F.	14	12	19	15									60	15.0	
5	HUR Hurt, G. D.	6	5	15	13									39	9.8	
0	JEN Jensen, Brian Lic. 12/22/14	15	10	14	6									45	11.3	
5	JUS Justice, V. K.	11	12	13	10									46	11.5	
5	KAL Kalvoy, J.E.	7	16	11	12									46	11.5	
3	KEA Kearns, J. Lic. 1/12/12	14	10	13	12									49	12.3	
5	KEP Kelly, P.S.	9	9	6	17									41	10.3	PSP Director
5	KLA Klapperich, E.C.	10	8	11	7									36	9.0	PSP Sec/Treas
0	LIC Lichty, E.C. Lic. 5/1/14	10	10	13	6									39	9.8	
1	LOW Lowery, W.W. Lic. 2/11/13	14	10	14	8									46	11.5	
5	MAR Marmol, E.	13	9	14	6									42	10.5	BPC/TEC Apr13
5	MAY Mayer, D. W.	10	8	9	8									35	8.8	BPC/TEC/Exam
5	MIB Michelson, B. L.	3	0	Retired										3	1.5	Retired
5	MOR Mork, S. E.	7	12	13	9									41	10.3	
5	MOT Moreno, S.	13	12	12	13									50	12.5	
5	NEW Newman, A. J.	7	12	12	15									46	11.5	

		2015												Average Assgn 145/12=12.1	Italicized average = ∟∟∟ over TAL	
Pilot Code	Actual Trips PSP Earned Revenue Report Detail	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec			
5	SAN Sanders, D. A.	9	10	14	7									40	10.0	
5	SCO Scoggins, J	10	9	12	12									43	10.8	
4	SCR Scragg, J. Lic. 7/8/10	11	11	8	12									42	10.5	PSP Director
5	SEM Semler, J. R.	13	5	15	11									44	11.0	
5	SES Semler, S.	11	7	14	16									48	12.0	
5	SEY Seymour, L.	16	10	18	17									61	15.3	
5	SHA Shaffer, D. L.	15	5	16	15									51	12.8	
5	SHJ Shaffer, J. A.	13	8	12	16									49	12.3	
5	SHU Shuler, M.	16	14	14	16									60	15.0	
5	SLI Sliker, W.J.	13	9	15	14									51	12.8	
5	SOR Soriano, D. B.	14	7	12	10									43	10.8	
5	THG Thoreson, George	17	12	21	8									58	14.5	PSP Director
5	VON vonBrandenfels, E. M.	9	7	11	1									28	7.0	PSP V.P./Director
5	WAJ Ward, John K.	0	0	0	0									0	0.0	
5	WAR Ward, Jonathan E	0	1	9	15									25	6.3	
5	WIG Wildes, G. R.	11	12	15	12									50	12.5	
5	WOO Wood, M.	3	11	11	16									41	10.3	
Total Assignments/ Month		577	517	639	620	0	0	0	0	0	0	0	0	2353		
Number of licensed PS pilots		54	54	53	53	0	0	0	0	0	0	0	0			
Pilots on rotation		52	52	51	51											
Average Assgn/pilot on rotation		11.10	9.94	12.53	12.16											
PSP LOA Report (MOVES)		566	501	623	598									2288		
Average Moves/pilot on rotation		10.88	9.63	12.22	11.73											
Cancellations		11	16	16	22	0	0	0	0	0	0	0	0	65		
# of Pilots with < 6 jobs(+1=Pres)		7+1	9+1	3+1	2+1											
Pilots w/>5 trips & their avg # of trips		46P; 12.1	44P; 11.1	48P; 13	50P; 12.4											
Training during duty																
Medical circumstances:		1	1	1	1											
2014	PSP Assignments from Earned Revenue Report	639	583	623	630	671	690	663	685	597	639	592	604	7616		
	PSP LOA Report	631	572	617	621	665	682	658	677	592	627	581	592	7515		
	Cancellations	8	11	6	9	6	8	5	8	5	12	11	12	101		

Target TAL: 12.1

of Pilots with < 6 jobs

		2015													
		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Average Assgn	<i>Italicized average =</i>
Pilot Code	Actual Trips PSP Earned Revenue Report Detail	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	Actual Assign	145/12=12.1	∟∟∟ over TAL
2013	PSP Assignments from Earned Revenue Report	662	579	621	559	662	679	715	705	657	682	645	653	7819	
	PSP LOA Report	646	568	608	557	652	674	708	696	649	669	634	641	7702	
	Cancellations	16	11	13	2	10	5	7	9	8	13	11	11	116	
2012	PSP Assignments from Earned Revenue Report	630	571	596	605	656	747	728	721	661	629	600	625	7769	
	PSP LOA Report	619	559	578	590	646	735	722	716	653	616	593	610	7637	
	Cancellations	11	12	18	15	10	12	6	5	8	13	7	15	132	
2011	PSP Assignments from Earned Revenue Report	611	568	616	564	669	689	749	716	626	589	588	634	7619	

GRAYS HARBOR

2015 Grays Hbr	D'Angelo			28	10										
	White			2	2										
	20	25	30	12										87	
		-28.6%	-3.8%	0.0%	-68.4%										
2014 Grays Hbr	Cooke	23	0	26	2	9	0	10	16	0	10	0	26	122	
	D'Angelo	5	26	4	36	0	21	7	0	18	7	30	1	155	
	28	26	30	38	9	21	17	16	18	17	30	27	277		
		27.3%	30.0%	11.1%	280.0%	-59.1%	31.3%	88.9%	-20.0%	12.5%	-39.3%	50.0%	-25.0%	12.6%	
2013 Grays Hbr	Cooke	2	4	2	10	1	16	9	0	12	0	20	0	76	
	D'Angelo	20	16	25	0	21	0	0	20	4	28	0	36	170	
	GH Actual Assignments	22	20	27	10	22	16	9	20	16	28	20	36	246	
		144.4%	-9.1%	107.7%	-37.5%	69.2%	33.3%	-43.8%	81.8%	14.3%	75.0%	-23.1%	300.0%	39.0%	
2012 Grays Hbr	Cooke	8	0	13	0	10	0	1	10	8	16	0	9	75	
	D'Angelo	1	22	0	16	3	12	15	1	6	0	26	0	102	
	GH Actual Assignments	9	22	13	16	13	12	16	11	14	16	26	9	177	
		-30.8%	100.0%	-27.8%	33.3%	44.4%	9.1%	0.0%	-15.4%	27.3%	-20.0%	160.0%	-18.2%	14.2%	
2011 Grays Hbr	Cooke	0	10	1	12	0	11	9	0	11	1	10	1	66	
	D'Angelo	13	1	17	0	9	0	7	13	0	19	0	10	89	
	GH Actual Assignments	13	11	18	12	9	11	16	13	11	20	10	11	155	

	Avg Rev per	Avg Rev per	Avg Rev per	Avg Rev per	Billed		Total Tariff	Ships	Assignmts
	MOVE	MOVE	ASSIGN	ASSIGN	minus		(Revenue)	Moved	Earned Rev
	YTD	this Month	YTD	this Month	Transportation		(Transpt'n)	\$\$ Billed	LOA Rpts
2015									
January		\$3,891		\$3,817	2,202,588	78,813	\$ 2,281,401	566	577
February	\$3,962	\$4,042	\$3,864	\$3,917	2,024,842	72,628	\$ 2,097,470	501	517
March	\$3,901	\$3,796	\$3,855	\$3,701	2,365,096	84,102	\$ 2,449,197	623	639
April	\$3,822	\$3,600	\$3,717	\$3,473	2,153,086	89,666	\$ 2,242,751	598	620
			ytd		\$8,745,611	\$ 325,208	\$ 9,070,820	2288	2353
Δ	(146)		(196)			(32,683)	(971,281)	(153)	(122)

	Avg Rev per	Avg Rev per	Avg Rev per	Avg Rev per	Billed		Total Tariff	Ships	Assignmts
	MOVE	MOVE	ASSIGN	ASSIGN	minus		(Revenue)	Moved	Earned Rev
	YTD	this Month	YTD	this Month	Transportation		(Transpt'n)	\$\$ Billed	LOA Rpts
2014									
January	4,048	4,048		3,998	2,554,575	98,762	\$ 2,653,337	631	639
February	4,003	3,954	3,941	3,879	2,261,575	82,889	\$ 2,344,464	572	583
March	3,896	3,896	3,913	3,859	2,403,969	90,895	\$ 2,494,864	617	623
April	3,968	3,968	3,913	3,911	2,464,091	85,345	\$ 2,549,436	621	630
May	4,566	4,566	4,043	4,525	3,036,561	85,787	\$ 3,122,348	665	671
June	4,448	4,448	4,107	4,397	3,033,723	95,193	\$ 3,128,916	682	690
July	4,596	4,596	4,174	4,562	3,024,434	88,977	\$ 3,113,411	658	663
August	4,756	4,756	4,244	4,700	3,219,531	97,072	\$ 3,316,603	677	685
September	4,486	4,486	4,265	4,448	2,655,500	91,878	\$ 2,747,378	592	597
October	3,876	3,876	4,219	3,803	2,430,062	98,126	\$ 2,528,188	627	639
November	3,748	3,748	4,173	3,679	2,177,805	81,264	\$ 2,259,069	581	592
December	3,678	3,678	4,128	3,605	2,177,417	87,363	\$ 2,264,780	592	604
			ytd		\$ 31,439,243	1,083,551	\$ 32,522,794	7515	7616
Δ		\$90		(\$242)			(\$187,662)	(187)	(203)

	Avg Rev per	Avg Rev per	Avg Rev per	Avg Rev per	Billed		Total Tariff	Ships	Assignmts
	MOVE	MOVE	ASSIGN	ASSIGN	minus		(Revenue)	Moved	Earned Rev
	YTD	this Month	YTD	this Month	Transportation		(Transpt'n)	\$\$ Billed	LOA Rpts
2013									
January	3,860	3,860		3,767	2,493,701	96,600	\$ 2,590,301	646	662
February	3,891	3,926	3,806	3,851	2,229,846	82,426	\$ 2,312,272	568	579
March	3,801	3,801	3,778	3,721	2,311,037	95,730	\$ 2,406,767	608	621
April	3,973	3,973	3,820	3,958	2,212,733	74,842	\$ 2,287,575	557	559
May	4,326	4,326	3,914	4,261	2,820,632	95,699	\$ 2,916,331	652	662
June	4,494	4,494	4,013	4,461	3,028,751	90,527	\$ 3,119,278	674	679
July	4,303	4,303	4,052	4,261	3,046,277	100,482	\$ 3,146,759	708	715
August	4,471	4,471	4,102	4,414	3,112,078	93,144	\$ 3,205,222	696	705
September	4,404	4,404	4,130	4,351	2,858,510	99,071	\$ 2,957,581	649	657
October	3,710	3,710	4,078	3,639	2,481,925	105,812	\$ 2,587,737	669	682
November	3,889	3,889	4,055	3,823	2,465,837	97,211	\$ 2,563,048	634	645
December	3,919	3,919	4,038	3,847	2,512,313	105,272	\$ 2,617,585	641	653
			ytd		\$ 31,573,640	1,136,816	\$ 32,710,456	7,702	7,819

	Avg Rev per	Avg Rev per	Avg Rev per	Avg Rev per	Billed		Total Tariff	Ships	Assignmts
	MOVE	MOVE	ASSIGN	ASSIGN	minus		(Revenue)	Moved	Earned Rev
	YTD	this Month	YTD	this Month	Transportation		(Transpt'n)	\$\$ Billed	LOA Rpts
2012									
			ytd		\$ 30,617,681	991,743	\$ 31,609,425	7,637	7,769

	Avg Rev per	Avg Rev per	Avg Rev per	Avg Rev per	Billed		Total Tariff	Ships	Assignmts
	MOVE	MOVE	ASSIGN	ASSIGN	minus		(Revenue)	Moved	Earned Rev
	YTD	this Month	YTD	this Month	Transportation		(Transpt'n)	\$\$ Billed	LOA Rpts
2011									
			ytd		\$ 29,738,724	955,188	\$ 30,693,913	7,490	7,619

2015		Bulker	#	Car Carrier	#	Container	#	Fishing	#	General	#	Naval	#	Other	#	Passenger	#	Reefer	#	Ro-Ro	#	Tanker	#	Wood Chip	#	Total Tonnage	#
January		3,331,935	102	2,071,601	35	13,748,321	219			436,506	23			61,474	4	5,841	1			600,566	18	7,332,020	164			27,588,264	566
February		2,392,118	70	2,490,846	43	12,417,478	209			136,892	5			45,826	5	5,841	1			648,961	21	6,454,064	145	79,802	2	24,671,828	501
March		3,812,507	120	2,584,770	45	14,696,583	234			347,064	14	-	1	279,395	38					812,290	23	6,502,000	148			29,034,609	623
April		2,339,148	78	2,376,205	43	13,620,086	224			471,902	16	3,900	1	363,108	37					878,565	24	6,044,508	175			26,097,422	598
		11,875,708	370	9,523,422	166	54,482,468	886	-		1,392,364	58	3,900	2	749,803	84	11,682	2	-		2,940,382	86	26,332,592	632	79,802	2	107,392,123	2,288
average		2,968,927	93	2,380,856	42	13,620,617	222			348,091	15			187,451	21	5,841				735,096	22	6,583,148	158			26,848,031	572

2014		Bulker	#	Car Carrier	#	Container	#	Fishing	#	General	#	Naval	#	Other	#	Passenger	#	Reefer	#	Ro-Ro	#	Tanker	#	Wood Chip	#	Total Tonnage	#
January		3,050,105	93	2,728,105	51	16,200,977	252	833	1	409,431	15			30,737	2	5,841	1			753,337	21	8,728,129	195			31,907,495	631
February		3,583,737	113	2,206,011	39	13,775,913	212			116,907	5	18,476	2	12,892	1	5,841	1			588,345	20	8,437,623	177	79,790	2	28,825,535	572
March		2,888,985	92	2,577,958	47	15,421,032	239			411,209	16			30,737	2					930,900	23	8,365,395	198			30,626,216	617
April		3,245,399	112	2,727,229	48	15,696,863	242			392,450	16			18,880	2					837,102	22	7,762,008	179			30,679,931	621
May	cruise	1,882,829	67	2,413,632	43	16,837,792	257	833	1	461,196	18	58,265	2	55,682	8	5,645,741	61			720,663	23	7,941,394	185			36,018,027	665
June	ship	2,024,841	73	2,618,459	46	14,804,286	227	833	1	505,202	24			21,778	2	7,424,969	85	7,634	2	613,164	20	8,273,650	202			36,294,816	682
July	season	2,223,507	79	2,411,139	41	15,377,516	240			248,860	10		3	1,035	1	7,021,225	82			852,658	25	7,635,964	177			35,771,904	658
August	in	1,817,259	66	2,280,514	41	15,753,895	236			460,276	19	107,265	3	50,401	8	8,050,822	85			697,272	19	9,326,761	201			38,544,465	678
Sept	blue	1,239,485	48	1,715,767	29	13,943,170	218			254,225	10			73,001	8	4,954,736	54	7,944	1	1,074,417	27	7,992,186	197			31,254,931	592
October		3,045,067	93	2,415,958	43	15,732,168	242	1,666	2	338,183	16			100,091	8			71,933	9	740,817	23	7,923,071	191			30,368,954	627
November		4,072,261	126	2,548,384	44	13,116,023	206			155,128	6			12,892	1			32,497	4	593,192	18	7,591,976	176			28,122,353	581
December		2,772,018	90	2,770,604	52	14,436,240	231			483,476	20	67,503	2	5,718	3					778,113	21	7,101,216	173			28,414,888	592
		31,845,493	1,052	29,413,760	524	181,095,875	2,802	4,165	5	4,236,543	175	251,509	12	413,844	46	33,109,175	369	120,008	16	9,179,980	262	97,079,373	2,251	79,790	2	386,829,515	7,516
average		2,653,791	88	2,451,147	44	15,091,323	234			353,045	15	62,877		34,487	4	4,729,882		30,002		764,998	22	8,089,948	188			32,235,793	626
																6,619,499	73					8,089,948	188			35,576,829	655
																33,097,493						8,089,948	188			35,576,829	655
																33,097,493						8,089,948	188			35,576,829	655

2013		Bulker	#	Car Carrier	#	Container	#	Fishing	#	General	#	Naval	#	Other	#	Passenger	#	Reefer	#	Ro-Ro	#	Tanker	#	Wood Chip	#	Total Tonnage	#
January		2,759,567	95	2,232,371	40	15,483,660	257			114,163	5	15,752	2	43,514	4	5,841	1			557,373	17	10,216,395	225			31,428,636	646
February		2,330,407	82	2,222,529	43	13,587,705	229			338,693	15	-	1			121,873	5			603,183	19	8,023,750	174			27,228,140	568
March		2,556,831	91	2,329,631	42	13,562,280	228			374,759	14			61,474	4					824,737	26	8,721,188	203			28,430,900	608
April		1,172,869	52	2,539,360	47	14,179,846	241			259,116	13		3	36,974	12					684,814	22	8,128,407	167			27,001,386	557
May	cruise	1,468,108	64	2,376,022	42	14,281,569	245			527,078	21			77,638	7	5,578,098	59			873,766	23	8,309,380	191			33,491,659	652
June	ship	1,460,389	62	2,485,425	44	14,621,789	246			77,162	8		1	44,419	9	8,077,014	89	20,406	2	721,017	21	8,000,835	192			35,508,456	674
July	season	1,200,026	51	2,330,373	43	14,537,178	244			356,206	14		1	103,057	23	7,203,346	80			742,055	22	10,098,561	230			36,570,802	708
August	in	1,505,734	64	2,258,786	42	14,726,867	247			314,373	21		1	38,025	11	7,881,520	84			845,460	26	8,899,011	200			36,469,776	696
Sept	blue	1,176,864	48	2,497,705	46	14,335,646	239			680,689	28	9,800	2	49,164	5	5,567,773	59	36,535	4	670,552	18	8,364,748	200			33,389,476	649
October		3,410,994	111	2,527,344	45	14,619,630	245			149,191	7			90,748	14			48,585	5	815,982	24	8,951,001	218			30,613,475	669
November		3,377,155	104	2,672,303	50	15,680,086	245			344,407	11			1,035	2					751,649	21	7,829,359	201			30,655,994	634
December		3,005,626	95	2,693,911	48	14,590,188	227	833	1	345,955	16	15,752	1	258,567	26					648,857	21	8,749,384	206			30,309,073	641
		25,424,570	919	29,165,760	532	174,206,444	2,893	833	1	3,881,792	173	41,304	12	804,615	117	34,435,465	377	105,526	11	8,739,445	260	104,292,019	2,407	-	-	381,097,773	7,702
average		2,118,714	77	2,430,480	44	14,517,204	241			323,483	14	10,326	2	73,147	11	4,919,352	54	35,175		728,287	22	8,691,002	201			31,758,148	642
																6,861,550	74					8,691,002	201			35,086,034	676
																6,861,550	74					8,691,002	201			35,086,034	676
																6,861,550	74					8,691,002	201			35,086,034	676

2012		Bulker	#	Car Carrier	#	Container	#	Fishing	#	General	#	Naval	#	Other	#	Passenger	#	Reefer	#	Ro-Ro	#	Tanker	#	Wood Chip	#	Total Tonnage	#
		30,314,262	1,020	29,366,035	544	164,249,194	2,817			3,081,933	138	145,985	16	1,239,038	162	36,170,737	410	118,789	15	8,224,168	248	108,731,289	2,264	152,842	4	381,794,272	7,638
average		2,526,189	85	2,447,170	45	13,687,433	235			256,828	12	24,331	3	112,640	15	4,521,342	51	13,199	2	685,347	21	9,060,941	189			31,816,189	636
																7,198,889	81					9,060,941	189			36,647,551	694
																7,198,889	81					9,060,941	189			36,647,551	694
																7,198,889	81										

2015		Moves YTD	Moves/ Month	SHIP MOVES BY ZONE/DISTANCE						SHIP MOVES BY TYPE												
				IntraHbr	≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi	Bulker	Car		Fish	General	Naval	Other	Passngr	Reefer	Ro-Ro	Tanker	Wood Chip	
				1	2	3	4	5	6		Carrier	Container										
Jan			566	88	93	51	189	144	1	102	35	219		23		4	1		18	164		
Feb	1,067	501	67	88	40	154	144	4	4	70	43	209		5		5	1		21	145	2	
Mar	1,690	623	139	85	50	168	179	0	0	120	45	234		14	1	38			23	148		
Apr	2,288	598	127	60	59	174	178	0	0	78	43	224		16	1	37			24	175		
2014/2015 ytd Δ	(153)		2288	421	326	200	685	645	5	370	166	886	0	58	2	84	2	0	86	632	2	
				-1	-51	-3	-10	-99	5	-40	-19	-59	-1	6	0	77	0	0	0	-117	0	
2014		Moves YTD	Moves/ Month	SHIP MOVES BY ZONE/DISTANCE						SHIP MOVES BY TYPE												
				IntraHbr	≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi	Bulker	Car		Fish	General	Naval	Other	Passngr	Reefer	Ro-Ro	Tanker	Wood Chip	
				1	2	3	4	5	6		Carrier	Container										
Jan		631	113	96	56	168	198	0	0	93	51	252	1	15		2	1		21	195		
Feb	1,203	572	94	99	52	155	172	0	0	113	39	212		5	2	1	1		20	177	2	
Mar	1,820	617	106	99	47	178	187	0	0	92	47	239		16		2			23	198		
Apr	2,441	621	109	83	48	194	187	0	0	112	48	242		16		2			22	179		
May	3,106	665	93	94	48	247	183	0	0	67	43	257	1	18	2	8	61		23	185		
June	3,788	682	99	82	61	260	180	0	0	73	46	227	1	24		2	85	2	20	202		
July	4,446	658	93	81	52	253	179	0	0	79	41	240		10	3	1	82		25	177		
Aug	5,124	678	101	90	65	234	188	0	0	66	41	236		19	3	8	85		19	201		
Sept	5,716	592	73	82	64	203	170	0	0	48	29	218		10		8	54	1	27	197		
Oct	6,343	627	115	85	60	165	202	0	0	93	43	242	2	16		8		9	23	191		
Nov	6,924	581	117	88	50	174	152	0	0	126	44	206		6		1		4	18	176		
Dec	7,516	592	112	93	64	173	150	0	0	90	52	231		20	2	3			21	173		
2013/2014 ytd Δ	(186)		79	(54)	25	(202)	(31)	(2)		1052	524	2802	5	175	12	46	369	16	262	2251	2	
										133	(8)	(91)	4	2	0	(71)	(8)	5	2	(156)	2	
2013		Moves YTD	Moves/ Month	SHIP MOVES BY ZONE/DISTANCE						SHIP MOVES BY TYPE												
				IntraHbr	≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi	Bulker	Car		Fish	General	Naval	Other	Passngr	Reefer	Ro-Ro	Tanker	Wood Chip	
				1	2	3	4	5	6		Carrier	Container										
Jan		646	101	104	58	192	191	0	0	95	40	257		5	2	4	1		17	225		
Feb	1,214	568	81	88	49	172	178			82	43	229		15	1		5		19	174		
Mar	1,822	608	95	101	49	175	185	2		91	42	228		14		4			26	203		
Apr	2,379	557	71	91	35	186	174			52	47	241		13	3	12			22	167		
May	cruise 3,031	652	93	94	48	239	178			64	42	245		21		7	59		23	191		
June	ship 3,705	674	84	81	56	286	167			62	44	246		8	1	9	89	2	21	192		
July	season 12,521	708	103	117	46	271	171	0		51	43	244		14	1	23	80		22	230		
August	in 5,109	696	89	88	58	278	183	0		64	42	247		21	1	11	84		26	200		
Sept	blue 5,758	649	78	92	59	237	183			48	46	239		28	2	5	59	4	18	200		
October		669	115	92	62	201	199			111	45	245		7		14		5	24	218		
November		634	106	92	60	182	194			104	50	245		11		2			21	201		
December		641	130	86	62	187	176			95	48	227	1	16	1	26			21	206		
2012/2013 ytd Δ	65		4	111	47	(211)	132	(19)		(101)	(12)	76	1	35	(4)	(45)	(33)	(4)	12	143	(3)	
2012		Moves YTD	Moves/ Month	SHIP MOVES BY ZONE/DISTANCE						SHIP MOVES BY TYPE												
				IntraHbr	≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi	Bulker	Car		Fish	General	Naval	Other	Passngr	Reefer	Ro-Ro	Tanker	Wood Chip	
				1	2	3	4	5	6		Carrier	Container										
		7637	1142	1015	595	2817	2047	21		1020	544	2817	0	138	16	162	410	15	248	2264	3	
2011/2012 ytd Δ	147		101	(7)	41	(181)	211	(18)		(212)	133	135	(14)	(23)	4	89	15	(4)	(29)	50	3	
2011		Moves YTD	Moves/ Month	SHIP MOVES BY ZONE/DISTANCE						SHIP MOVES BY TYPE												
				IntraHbr	≤30 mi	≤50 mi	≤75 mi	≤100mi	101+ mi	Bulker	Car		Containe	Fish	General	Naval	Other	Passngr	Reefer	Ro-Ro	Tanker	Wood Chip
				1	2	3	4	5	6		Carrier	r										
		7490	1041	1022	554	2998	1836	39		1232	411	2682	14	161	12	73	395	19	277	2214	0	
2010/2011 ytd Δ	228		46	169	87	(60)	(13)	(1)		20	12	82	14	27	(17)	(4)	(59)	9	(18)	173	(11)	

APRIL 2015									
		IntraHbr							101+ mi
		≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi				
Totals	LOA	1	2	3	4	5	6		
117	39	Up to 500	20	6	3	10			
278	99	500-599	29	15	14	30	11		
570	157	600-699	19	26	31	34	47		
341	75	700-799	10	4	4	19	38		
276	69	800-899	9	7	7	20	26		
491	107	900-999	20	2		47	38		
209	52	1000--	20			14	18		
YTD totals	598		127	60	59	174	178	0	
YTD totals	2282	421	326	200	685	645	5		

APRIL 2014									
		IntraHbr							101+ mi
		≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi				
Totals	LOA	1	2	3	4	5	6		
32	7	Up to 500			1				
263	62	500-599	15	8	6	25	8		
693	198	600-699	31	41	30	57	39		
331	77	700-799	15		2	19	41		
381	88	800-899	4	19	7	29	29		
422	109	900-999	16	10	1	40	42		
319	80	1000--	28	4	2	22	24		
YTD totals	621		109	83	48	194	187	0	
YTD totals	2441	422	377	203	695	744	0		

APRIL 2013									
		IntraHbr							101+ mi
		≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi				
Totals	LOA	1	2	3	4	5	6		
82	26	Up to 500	6	5	1	11	3		
317	88	500-599	18	16	8	29	17		
604	124	600-699	2	29	13	56	24		
305	58	700-799	1	3	2	11	41		
338	73	800-899	3	18	7	18	27		
553	142	900-999	23	20	4	51	44		
179	46	1000--	18			10	18		
YTD totals	557		71	91	35	186	174	0	
YTD totals	2379	348	384	191	725	728	2		

APRIL 2012									
		IntraHbr							101+ mi
		≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi				
Totals	LOA	1	2	3	4	5	6		
71	21	Up to 500	3	3	5	7	3		
315	93	500-599	30	13	8	24	18		
579	140	600-699	16	28	20	49	27		
379	99	700-799	14	8	8	33	36		
382	83	800-899	13	11	14	12	33		
508	126	900-999	20	6	2	62	36		
112	28	1000--	2			26			
YTD totals	590		98	69	57	213	153	0	
YTD totals	2346	370	295	205	846	622	8		

MARCH 2015									
		IntraHbr							101+ mi
		≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi				
Totals	LOA	1	2	3	4	5	6		
78	51	Up to 500	27	6	8	10	0	0	
179	68	500-599	21	6	10	19	12	0	
413	149	600-699	23	33	20	32	41	0	
266	89	700-799	19	3	3	19	45	0	
207	75	800-899	7	8	5	22	33	0	
384	130	900-999	23	24	4	44	35	0	
157	59	1000--	19	5		22	13	0	
YTD totals	621		139	85	50	168	179	0	
YTD totals	1684	294	266	141	511	467	5		

MARCH 2014									
		IntraHbr							101+ mi
		≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi				
Totals	LOA	1	2	3	4	5	6		
25	4	Up to 500	1	1	0	2	0	0	
201	68	500-599	13	15	4	25	11	0	
495	174	600-699	22	37	30	48	37	0	
254	87	700-799	19	7	2	19	40	0	
293	100	800-899	6	21	10	28	35	0	
313	104	900-999	15	15	1	32	41	0	
239	80	1000--	30	3	0	24	23	0	
YTD totals	617		106	99	47	178	187	0	
YTD totals	1820	313	294	155	501	557	0		

MARCH 2013									
		IntraHbr							101+ mi
		≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi				
Totals	LOA	1	2	3	4	5	6		
56	22	Up to 500	3	4	3	9	3		
229	80	500-599	18	11	11	27	13		
480	164	600-699	23	43	22	47	29		
247	72	700-799	10	2	3	10	47		
265	93	800-899	4	24	8	21	34	2	
411	129	900-999	19	17	2	50	41		
133	47	1000--	18			11	18		
YTD totals	608		95	101	49	175	185	2	
YTD totals	1822	277	293	156	539	554	2		

MARCH 2012									
		IntraHbr							101+ mi
		≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi				
Totals	LOA	1	2	3	4	5	6		
50	27	Up to 500	7	3	4	13			
222	62	500-599	14	5	7	25	11		
439	155	600-699	16	31	16	64	28		
280	101	700-799	21	4		27	49		
299	83	800-899	9	9	14	13	38		
382	121	900-999	21	7		61	32		
84	29	1000--	3			26			
YTD totals	578		91	59	41	229	158	0	
YTD totals	1756	272	226	148	633	469	8		

FEBRUARY 2015									
		IntraHbr							101+ mi
		≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi				
Totals	LOA	1	2	3	4	5	6		
27	10	Up to 500	4		1	5			
111	49	500-599	10	10	12	12	5		
264	121	600-699	7	24	15	36	38	1	
177	88	700-799	16	10	4	19	39		
132	66	800-899	1	15	4	15	31		
254	124	900-999	20	22	4	52	24	2	
98	39	1000--	9	7		15	7	1	
YTD totals	497		67	88	40	154	144	4	
YTD totals	1063	155	181	91	343	288	5		

FEBRUARY 2014									
		IntraHbr							101+ mi
		≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi				
Totals	LOA	1	2	3	4	5	6		
21	12	Up to 500	2	1	3	6			
133	54	500-599	12	4	9	14	15		
321	167	600-699	14	51	29	44	29		
167	79	700-799	17	7	2	15	38		
193	95	800-899	7	23	9	20	36		
209	87	900-999	11	9		36	31		
159	78	1000--	31	4		20	23		
YTD totals	572		94	99	52	155	172	0	
YTD totals	1203	207	195	108	323	370	0		

FEBRUARY 2013									
		IntraHbr							101+ mi
		≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi				
Totals	LOA	1	2	3	4	5	6		
34	21	Up to 500	2	4	3	7	5		
149	73	500-599	14	17	8	17	17		
316	143	600-699	9	29	20	52	33		
175	83	700-799	17	6	7	15	38		
172	74	800-899	3	20	8	17	26		
282	133	900-999	20	12	3	55	43		
86	41	1000--	16			9	16		
YTD totals	568		81	88	49	172	178	0	
YTD totals	1214	182	192	107	364	369	0		

FEBRUARY 2012									
		IntraHbr							101+ mi
		≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi				
Totals	LOA	1	2	3	4	5	6		
23	12	Up to 500	3	1	1	5	2		
160	79	500-599	18	14	16	10	21		
284	141	600-699	15	26	18	51	31		
179	90	700-799	24	4	3	22	37		
216	99	800-899	5	21	12	24	35	2	
261	112	900-999	19	6	5	55	27		
55	26	1000--	2			24			
YTD totals	559		86	72	55	191	153	2	
YTD totals	1178	181	167	107	404	311	8		

JANUARY 2015									
		IntraHbr							101+ mi
		≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi				
Totals	LOA	1	2	3	4	5	6		
17	Up to 500	3	1	4	9				
62	500-599	12	15	8	21	6			
143	600-699	13	22	26	39	43			
89	700-799	17	8	2	24	38			
66	800-899	5	16	10	13	22			
130	900-999	20	22	1	61	26			
59	1000--	18	9		22	9	1		
YTD totals	566		88	93	51	189	144	1	

JANUARY 2014									
		IntraHbr							101+ mi
		≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi				
Totals	LOA	1	2	3	4	5	6		
9	Up to 500	4		3	2				
79	500-599	17	13	15	15	19			
154	600-699	13	38	27	46	30			
88	700-799	22	2		19	45			
98	800-899	7	25	10	23	33			
122	900-999	17	13	1	46	45			
81	1000--	33	5		17	26			
YTD totals	631		113	96	56	168	198	0	

JANUARY 2013									
		IntraHbr							101+ mi
		≤ 30 mi	≤ 50 mi	≤ 75 mi	≤ 100mi				
Totals	LOA	1	2	3	4	5	6		
13	Up to 500	2	4	3	4				
76	500-599	23	9	1					