EXHIBIT NO. ___(BJL-1T) DOCKETS UE-17___/UG-17___ 2017 PSE GENERAL RATE CASE WITNESS: BRANDON J. LOHSE

BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION,

Complainant,

v.

Docket UE-17____ Docket UG-17____

PUGET SOUND ENERGY,

Respondent.

PREFILED DIRECT TESTIMONY (NONCONFIDENTIAL) OF

BRANDON J. LOHSE

ON BEHALF OF PUGET SOUND ENERGY

JANUARY 13, 2017

PUGET SOUND ENERGY

PREFILED DIRECT TESTIMONY (NONCONFIDENTIAL) OF BRANDON J. LOHSE

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1		PUGET SOUND ENERGY
2 3		PREFILED DIRECT TESTIMONY (NONCONFIDENTIAL) OF BRANDON J. LOHSE
4		I. INTRODUCTION
5	Q.	Please state your name, business address, and position with Puget Sound
6		Energy.
7	А.	My name is Brandon J. Lohse. My business address is 10885 NE Fourth Street,
8		P.O. Box 97034, Bellevue, Washington 98009-9734. I am the Corporate
9		Treasurer for Puget Sound Energy ("PSE").
10	Q.	Have you prepared an exhibit describing your education, relevant
11		employment experience, and other professional qualifications?
12	A.	Yes, I have. It is Exhibit No(BJL-2).
13	Q.	What are your duties as Corporate Treasurer for PSE?
14	А.	As Corporate Treasurer for PSE, I have responsibility for administering PSE's
15		short term debt program, administering PSE's long term debt portfolio, and day-
16		to-day-management of PSE's cash position. I am also responsible for maintaining
17		relations with credit rating agencies as well as with commercial and investment
18		banks and debt investors. In addition, I oversee PSE's energy risk control and
19		insurance programs. I am also a member of the Qualified Plan's Committee,
20		which oversees PSE's retirement, 401(k) and health and welfare plans. Finally, I
21		am a Trustee and the Treasurer of the Puget Sound Energy Foundation.

Q.	Please summarize the purpose of you	ır testimony.		
A.	This prefiled direct testimony describe	s PSE's requested	l capital stru	cture and
	overall rate of return.			
	II. PSE'S CAPITAL S'	FRUCTURE RE	QUEST	
Q.	What is the capital structure and rat	e of return that	PSE is requ	esting in th
	proceeding?			
A.	PSE's requested overall rate of return i	n this proceeding	is 7.74 perc	ent, as show
	in Table 1 below:	1 0	1	,
	III Table T below.			
	Table 1. Capital Requested Overal			
	Components of Rate of Return	Capital Structure	Cost Rate	Weighte Cost
N	Aarginal Short-Term Debt Rate	1.0%	3.06%	0.03%
C	commitment Fees			0.02%
C	mortization of Short-Term Debt Issue Co	ost		0.01%
				0.0/0/
A	Veighted Short-Term Debt Rate			0.00%
A	Veighted Short-Term Debt Rate Aarginal Long-Term Debt Rate	50.5%	5.73%	0.06% 2.90%
A 		50.5%	5.73%	2.90%
A N A	Aarginal Long-Term Debt Rate	50.5%	5.73%	2.90% 0.03%
A N A V	Marginal Long-Term Debt Rate	50.5% 51.5%	5.73%	0.06% 2.90% 0.03% 2.93% 2.99%
A N A V Tota	Marginal Long-Term Debt Rate Amortization of Reacquired Debt Weighted Long-Term Debt Rate		5.73% <u>9.80%</u>	2.90% 0.03% 2.93% 2.99%
A N A Tota Con	Marginal Long-Term Debt Rate Amortization of Reacquired Debt Weighted Long-Term Debt Rate	51.5%		2.90% 0.03% 2.93%
A N A Tota Con	Marginal Long-Term Debt Rate Amortization of Reacquired Debt Weighted Long-Term Debt Rate Il Debt Amon Equity	51.5% <u>48.5%</u> 100.0%	<u>9.80%</u>	2.90% 0.03% 2.93% 2.99% <u>4.75%</u>
A N A Tota Con Ove	Marginal Long-Term Debt Rate amortization of Reacquired Debt Weighted Long-Term Debt Rate al Debt amon Equity rall Rate of Return	51.5% <u>48.5%</u> 100.0%) in this proceedi	<u>9.80%</u> ng?	2.90% 0.03% 2.93% 2.99% <u>4.75%</u> 7.74%
A N A Tota Con Ove	Marginal Long-Term Debt Rate amortization of Reacquired Debt Weighted Long-Term Debt Rate Il Debt amon Equity rall Rate of Return What is PSE's requested equity ratio	51.5% <u>48.5%</u> 100.0% • in this proceedi timony of Daniel	<u>9.80%</u> ng? A. Doyle, E	2.90% 0.03% 2.93% 2.99% <u>4.75%</u> 7.74%

1	Q.	How does short-term debt requested by PSE in this pro	ceeding compare to
2		the level of short-term debt in PSE's last general rate ca	ase?
3	A.	First, PSE has included the 1 percent short-term debt reflect	eted in its actual capital
4		structure from the test year. Please see Exhibit No(BJ	L-3) for PSE's actual
5		capital structure from the test year. Second, PSE's requeste	ed rate of return
6		includes low short-term interest rates through PSE's \$250	million of junior
7		subordinated notes that will have short-term floating intere	st rate in the rate year.
8		Currently, the coupon rate on these notes is 6.974%. Begin	ning on December 1,
9		2017, the interest rate on these securities resets quarterly to	Three-Month LIBOR
10		plus 2.53 percent and captures the prevailing short-term int	terest rate environment
11		on the reset dates. The amount of the variable rate securitie	es, \$250 million, is
12		about 3.3 percent of PSE's total capitalization. The short-te	erm debt and junior
13		subordinated notes together produce a level above 4 percer	nt short-term debt that
14		the Commission approved in PSE's last general rate case. ¹	Please see Table 2
15		below for the effective rate year capital structure.	
16		Table 2. Effective Rate Year Capital Struct	ure
		Components	Capital Structure
		Short-Term Debt + Floating Rate Jr. Sub Notes	4.3%

	Overall Capitalization	100.0%
1	WUTC v. Puget Sound Energy, Inc., Dockets UE-11104	8 and UG-111049, Order 08, ¶

¹ *WUTC v. Puget Sound Energy, Inc.*, Dockets UE-111048 and UG-111049, Order 08, ¶ 57 (May 7, 2012).

Long-Term Debt

Total Debt

Common Equity

47.2%

51.5%

48.5%

1 2		III. CAPITAL COMPONENTS OF PSE'S REQUESTED RATE OF RETURN
3	Q.	Has PSE prepared an exhibit that demonstrates projected rate year costs
4		that support PSE's requested rate of return of 7.74 percent?
5	A.	Yes. Please see Exhibit No(BJL-4) for the calculation of PSE's requested
6		rate of return of 7.74 percent.
7	Q.	Does PSE recommend the same overall rate of return for electric and natural
8		gas operations?
9	A.	Yes. PSE is an integrated electric and natural gas utility and does not run separate
10		electric and natural gas divisions. Capital acquired to finance PSE's activities is
11		not earmarked for either electric or natural gas operations. Therefore, it is
12		appropriate for the Commission to set rates for PSE based on a single overall rate
13		of return for electric and natural gas operations as it has consistently done in the
14		past.
15	<u>A.</u>	The Cost of Short-Term Debt
16	Q.	Please summarize PSE's calculation of the cost rate for short-term debt.
17	A.	To calculate the cost rate for short-term debt, PSE calculates total interest expense
18		for short-term borrowing such as commercial paper or credit agreement loans for
19		the period. This interest cost is then divided by the total weighted average short-
20		term debt balance for the period to determine the weighted average short-term
21		debt cost rate for the period.
	(Nonc	ed Direct Testimony Exhibit No(BJL-1T) confidential) of Page 4 of 21 ton J. Lohse

1	Q.	How is the presentation for cost of short-term debt PSE seeks to recover in
2		this proceeding different from PSE's 2011 general rate case?
3	A.	In this proceeding, PSE has removed commitment fees and amortization of issue
4		cost from the cost rate calculation for short-term debt, and instead included these
5		costs on separate lines in the rate of return calculation. While this modification
6		changes the cost rate for short-term debt, it does not affect overall rate of return.
7		This method of presentation more clearly shows the individual components of
8		short-term debt.
9		In PSE's 2011 general rate case in Dockets UE-111048 and UG-111049, annual
10		commitment fees and amortization of upfront issue costs were added to interest
11		expense to obtain total short-term debt costs for the period. PSE then divided this
12		total cost by weighted average short-term debt balance to determine weighted
13		average short-term debt cost rate for the period. This method resulted in an all-in
14		cost of short-term debt that includes interest expense, as well as credit facility
15		commitment fees and short-term debt issue cost amortization.
16		Since commitment fees and amortization costs do not decrease when borrowings
17		decrease, all else equal, a lower short-term debt outstanding balance results in a
18		higher cost rate. An artificially high short-term cost rate as a result of low short-
19		term debt outstanding balance is not reflective of incremental borrowing cost.
20		Therefore, for presentation purposes, PSE removed the effect of semi-fixed costs
21		to reflect only the interest cost specific to the short-term debt outstanding balance.

1	Q.	Please describe PSE's short-term credit facilities.
2	A.	PSE currently has the following two credit facilities, which total \$1.0 billion:
3 4		(i) a \$650 million unsecured revolving credit facility for general corporate purposes; and
5 6		 a \$350 million unsecured revolving credit agreement to support PSE's energy hedging activities.
7		The two credit facilities mature on April 15, 2019. These short-term credit
8		facilities primarily serve to provide necessary working capital to fund utility
9		operational requirements and the expected variability of such requirements.
10	Q.	Is the credit facility structure consistent with past arrangements?
11	A.	Yes.
12	Q.	Are these two PSE credit facilities the same PSE credit facilities in place
13		during the test year in this case?
14	A.	Yes, these are the same two PSE credit facilities in place during the test year.
15	Q.	Is PSE including costs of the credit facility supporting energy hedging in the
16		cost of capital?
17	A.	Yes. In 2015, the Commission approved in the PCA Settlement to include costs
18		associated with the line of credit to support wholesale power hedging transactions
19		in PSE's cost of capital in its next general rate case. ² As a result, PSE has
20		included costs for the existing \$350 million facility supporting energy hedging in
21		the proposed rate of return for this proceeding. In prior proceedings, PSE included
	2	WUTC v. Puget Sound Energy, Docket UE-130617 et al, Order 11, ¶ 21 (Aug. 7, 2015).

1		these costs in energy costs and allocated such costs between the Power Cost
2		Adjustment ("PCA") and Purchased Gas Adjustment ("PGA") mechanisms.
3		Additionally, PSE has historically managed to avoid posting hedging collateral by
4		transacting mostly in the bilateral commodity markets. Dodd-Frank regulation has
5		begun to dramatically reduce the number of counterparties participating in the
6		bilateral markets. As more and more counterparties move to exchange trading,
7		better trading execution can now be found on the exchanges. Therefore, although
8		PSE's \$350 million hedging facility has received limited use in recent years, it
9		will become an integral part of supporting PSE's hedging operations in 2017 as
10		PSE shifts much of its commodity trading to the exchanges, which require
11		maintaining daily collateral margins.
12	Q.	Is the cost of commercial paper included in PSE's requested cost of short-
13		term debt in this proceeding?
14	A.	Yes. Although PSE realizes that it cannot rely solely on commercial paper to fund
15		its short-term liquidity needs, it has projected some commercial paper issuances
		his short term inquienty needs, it has projected some commercial paper issuances
16		and costs, along with borrowing under its credit agreements, into its rate year
16 17		
	Q.	and costs, along with borrowing under its credit agreements, into its rate year
17	Q.	and costs, along with borrowing under its credit agreements, into its rate year short-term debt costs, similarly as has been done in previous rate proceedings.
17 18	Q. A.	and costs, along with borrowing under its credit agreements, into its rate year short-term debt costs, similarly as has been done in previous rate proceedings. How does PSE calculate its projected cost of short-term debt during the rate
17 18 19		and costs, along with borrowing under its credit agreements, into its rate year short-term debt costs, similarly as has been done in previous rate proceedings. How does PSE calculate its projected cost of short-term debt during the rate year?
17 18 19 20		and costs, along with borrowing under its credit agreements, into its rate year short-term debt costs, similarly as has been done in previous rate proceedings. How does PSE calculate its projected cost of short-term debt during the rate year? To calculate the projected cost of short-term debt during the rate year, PSE

	PSE then applied that spread to a projected LIBOR during the rate year. Please
	see page 3 of Exhibit No(BJL-4) for this calculation.
Q.	What is PSE's requested cost rate of short-term debt in this proceeding?
A.	PSE's requested cost rate of short-term debt in this proceeding is 3.06 percent.
	Please see Exhibit No(BJL-4), at page 3, line 20, column O.
<u>B.</u>	The Cost of Long-Term Debt
Q.	Please summarize PSE's calculation of the cost of long-term debt.
A.	To calculate the cost of long-term debt, PSE calculated the yield-to-maturity, or
	cost rate, of each debt issue using the issue date, maturity date, net proceeds to
	PSE, and coupon rate of that security. PSE then used the proportional share that
	each issue's principal amount represents of the total amount of long-term debt
	outstanding to weigh these cost rates.
Q.	Please explain why PSE removed amortization costs on reacquired debt from
	its cost rate calculation for long-term debt?
A.	PSE removed amortization costs related to reacquired high coupon debt that has
	been refinanced with lower coupon debt from the cost rate calculation for long-
	term debt. Similar to the presentation for short-term debt cost rate, PSE removed
	fixed costs from long-term debt cost rate calculation in order to better represent an
	incremental borrowing cost for long-term debt.
(None	ed Direct Testimony Exhibit No(BJL-1T) confidential) of Page 8 of 21 lon J. Lohse
	A. <u>B.</u> Q. A. Q. A.

1		PSE has shown amortization of costs on reacquired debt in a separate line in rate
2		of return calculation. Although this modification changes the cost rate for long-
3		term debt for presentation purposes, it does not affect overall rate of return.
4	Q.	Did PSE have any new issues of long-term debt during the test year?
5	А.	No. PSE did not have any new issues of long-term debt during the test year.
6	Q.	Are there any issues of PSE long-term debt that will mature or retire
7		between September 30, 2016 and the end of the rate year?
8	A.	Yes. After September 30, 2016, and before December 31, 2018, PSE has one
9		series that will have matured. It is PSE's \$200 million, 6.74 percent, senior notes
10		that will mature on June 15, 2018. Please see page 6 of Exhibit No(BJL-3).
11	Q.	Are any of PSE's outstanding debt issues callable as of September 30, 2016?
12	А.	Certain of PSE's outstanding debt issues are callable but at a penalty. Please see
13		Exhibit No. (BJL-5) for a list of all PSE bonds that are callable as of
14		September 30, 2016. To call these bonds, PSE must pay any required make-whole
15		penalty put in place to protect bondholders from early termination. At this time, it
16		is not economical for PSE to call any bond early. PSE will continue to monitor
17		call premium economics as a matter of standard operating protocols.
18	Q.	Does PSE project new issues of long-term debt before the end of the rate
19		year?
20	A.	Yes, one. PSE projects one long-term debt issue before the end of the rate year to
21		refinance the \$200 million 6.74 percent senior notes maturing on June 15, 2018.
	(None	ed Direct Testimony Exhibit No(BJL-1T) confidential) of Page 9 of 21 don J. Lohse

1	Q.	One issuance of the securities in PSE's long-term debt portfolio will bear
2		variable rates in the rate year, please explain.
3	A.	Starting on December 1, 2017, PSE's \$250 million junior subordinated notes will
4		switch from paying 6.974 percent fixed coupon rate to floating rate at three-month
5		LIBOR plus 2.53 percent, with LIBOR reset quarterly.
6	Q.	How has PSE determined the requested cost of long-term debt in this
7		proceeding?
8	A.	The actual total weighted average long-term debt rate from the test year was used
9		for the fixed rate portion of PSE's long-term debt portfolio. To calculate the
10		projected cost of floating rate long-term debt, PSE added 2.53 percent to a
11		projected 3-month LIBOR rate during the rate year. Please see page 4 of Exhibit
12		No. (BJL-4) for this calculation.
13	Q.	What is PSE's requested cost of long-term debt in this proceeding?
14	A.	PSE's requested cost of long-term debt in this proceeding is 5.73 percent as
15		shown in Exhibit No(BJL-4), at page 2, line 29, column F.
16	<u>C.</u>	PSE's Overall Cost of Debt
17	Q.	What actions has PSE taken towards managing its debt?
18	А,	PSE has recognized external financial market conditions and taken several actions
19		that have reduced the impact of debt capital financings on its cost of capital:
20 21		 (i) in 2013, PSE refinanced two Pollution Control Bonds, which resulted in annual savings of \$1.9 million;
	(Non	ed Direct TestimonyExhibit No(BJL-1T)confidential) ofPage 10 of 21don J. LohsePage 10 of 21

1 2 3		(ii)	in 2014, PSE refinanced and reduced the size of its operating company credit facility, resulting in a \$5.3 million reduction in commitment fees;
4 5 6 7		(iii)	and in 2015, PSE called two senior secured bonds with a combined notional value of \$400 million and refinanced them at lower rates, which resulted in \$6.1 million in annual interest savings.
8	Q.	How has PSI	E's cost of long-term debt changed over time?
9	A.	PSE's overall	cost of long-term debt has fallen well over 100 basis points, when
10		comparing PS	E's request in this rate proceeding to the actual cost of long-term
11		debt in calend	ar year 2000. This improvement is the result of replacing higher
12		cost debt with	lower cost debt over time.
13		Figure 1 belo	w shows the reduction in the actual cost of long-term debt over time
14		from calendar	year 2000 up to the cost of long-term debt requested in this rate
15		proceeding.	
16		Fig	ure 1. Improvement in Cost of Long-Term Debt
		PSE Co	st of LT Debt History Actuals from 2000-2015 vs 2017 GRC Request
		7.50% - 7.41% 7.10% - 6.70% - 6.30\% - 6.30\% -	6.77% 6.55% 6.18% 6.13% 6.11% 6.11% 5.97% 5.73% 5.73% 2015 2010 2011 2012 2013 2014 2014 2015 2017 GRC Request
17		-	
	Pref	iled Direct Testir	nony Exhibit No(BJL-1T)

(Nonconfidential) of Brandon J. Lohse

1		Please note that the cost of long-term debt shown in Figure 1 is adjusted to
2		exclude amortization of losses on reacquired debt. Applying the reduction of
3		168 basis points (7.41 percent minus 5.73 percent) to the long-term debt in the test
4		year capital structure of approximately \$3.8 billion results in a test year after-tax
5		interest savings equivalent to approximately \$42 million, compared to what it
6		would have been at the cost of long-term debt level from calendar year 2000.
7	Q.	Please explain how PSE's long-term debt costs have been reduced from the
8		credit ratings upgrade resulting from the merger.
9	A.	The closing of the merger in February of 2009 resulted in an equity contribution
10		of \$805 million to PSE. This equity infusion is, in part, one of the reasons for the
11		upgrade in PSE's credit ratings from pre-merger levels. In 2009, Standard &
12		Poor's ("S&P") increased the corporate credit rating of PSE from "BBB-" to
13		"BBB". In 2011, Moody's Investor Services ("Moody's") raised the corporate
14		credit rating of PSE from "Baa3" to "Baa2". This equity has been productively
15		invested since the merger, and customers have benefited from lower interest cost
16		on long-term fixed rate bonds.
17	Q.	How does this long-term debt savings relate to PSE's rate request?
18	A.	The significant estimated cost benefits derived from the merger in the form of
19		interest savings on long-term debt, as well as the other improvements over time,
20		are built into PSE's cost of capital request in this and prior rate proceedings.
21		These estimated cost savings are substantial and will continue to benefit
22		customers for years to come.

Prefiled Direct Testimony (Nonconfidential) of Brandon J. Lohse

	The Cost of Common Equity		
Q.	What is PSE's requested return on e	quity in this proc	eeding?
A.	As discussed in the Prefiled Direct Tes	timony of Daniel A	A. Doyle, PSE is
	requesting a return on equity of 9.8 per	cent. Please see Ex	xhibit No(DAD
	1T).		
	IV. PSE'S CRE	DIT RATINGS	
Q.	What are rating agencies and credit	ratings?	
A.	Rating agencies are independent agence	ies that assess risk	s for investors. The
	most widely recognized rating agencies	s are S&P and Mo	ody's. These rating
	agencies issue credit ratings to compan	ies and their secur	ities. These ratings
	provide information to investors regard	ing risks associate	d with such compan
	and their debt securities.		
	and then debt securities.		
Q.	What are PSE's current credit rating	gs?	
Q. A.		-	
Q. A.	What are PSE's current credit rating	in Table 3 below:	
Q. A.	What are PSE's current credit rating PSE's current credit ratings are shown	in Table 3 below:	Moody's
Q. A.	What are PSE's current credit rating PSE's current credit ratings are shown Table 3. PSE Cu	in Table 3 below: redit Ratings	Moody's Baa1
Q. A.	What are PSE's current credit rating PSE's current credit ratings are shown Table 3. PSE Cu Security	in Table 3 below: redit Ratings S&P	
Q. A.	What are PSE's current credit rating PSE's current credit ratings are shown Table 3. PSE Cu Security Corporate credit/issuer rating	in Table 3 below: redit Ratings S&P BBB	Baa1
Q. A.	What are PSE's current credit rating PSE's current credit ratings are shown Table 3. PSE Constraints Corporate credit/issuer rating Senior Secured Debt	in Table 3 below: redit Ratings S&P BBB A-	Baa1 A2
Q. A.	What are PSE's current credit rating PSE's current credit ratings are shown Table 3. PSE Constraints Security Corporate credit/issuer rating Senior Secured Debt Junior Subordinated Notes	in Table 3 below: redit Ratings S&P BBB A- BB+	Baa1 A2 Baa2
Q. A.	What are PSE's current credit rating PSE's current credit ratings are shown Table 3. PSE Cu Security Corporate credit/issuer rating Senior Secured Debt Junior Subordinated Notes Commercial Paper	in Table 3 below: redit Ratings S&P BBB A- BB+ A-2	Baa1 A2 Baa2 P-2

1	Q.	Have the credit ratings of PSE changed since the last general rate case?
2	A.	Yes. In late 2013 both S&P and Moody's revised their individual utility industry
3		ratings methodology. As a result of that ratings methodology change, many utility
4		companies were upgraded, of which PSE was included. In November 2013, S&P
5		affirmed PSE's existing credit ratings, and then in January 2014, Moody's
6		upgraded PSE from Baa2 to Baa1.
7	Q.	Why are credit ratings important to PSE?
8	A.	Credit ratings are important because PSE will be issuing long-term debt securities
9		to finance utility operations going forward. In addition, credit ratings have a direct
10		impact on PSE's liquidity position through short-term borrowings. Furthermore,
11		PSE agreed to continue to be rated by S&P and Moody's going forward in Merger
12		Commitment 39.
13	Q.	Why are credit ratings important to customers?
14	A.	Credit ratings are important to customers because they are an overall
15		representation of a company's financial health. As a result, they are a major factor
16		in determining the cost of capital to PSE and ultimately its customers. A low
17		credit rating reflects increased risks for investors, which, in turn, results in a
18		higher cost of capital, which increases the cost of service to customers.
19	Q.	What is PSE's view on its credit ratings at the present time?
20	A.	PSE is seeking to at least retain its current senior secured debt ratings of "A-" and
21		"A2" and its corporate ratings of BBB and Baa1 by S&P and Moody's
22		respectively.
	(Non	ed Direct Testimony Exhibit No(BJL-1T) confidential) of Page 14 of 21 don J. Lohse

Q) .	Do the rating agencies have	e targets or guide	lines that relate certain credit
		metrics with specific credit	t ratings?	
A	ι.	Yes. On November 19, 2013	s, S&P issued a rep	port that revised its ratings criteria
		In that report, S&P published the following table related to indicative ratios for		
		medial volatility industries, ⁴ which PSE falls under:		
 Table 4. S&P Select Cash Flow/Leverage Analysis Medial Volatility Core Ratios 		•		
			FFO/debt (%)	Debt/EBITDA (x)
		Minimal	50+	less than 1.75
		Modest	35-50	1.75-2.5
		Intermediate	23-35	2.5-3.5
		Significant	13-23	3.5-4.5
		Aggressive	9-13	4.5-5.5
		Highly leveraged	Less than 9	Greater than 5.5
		Under the new criteria, PSE	is classified as hav	ving a Business Risk Profile of
		"Strong" and a Financial Ris	sk Profile of "Sign	ificant" with a credit rating of BE
		Furthermore, S&P provided	its expectations fo	r PSE's funds from operations
		(FFO) to debt ratio in its mo	st recent credit rep	ort. In the Rationale section of its
		latest report for PSE, dated I	December 20, 2016	5, S&P states as follows:
			luding funds from	he significant financial risk n operations (FFO) to debt
_	3	Standard and Poor's, <i>Corporate M</i> See id. at page 35 (Table 18 (Cash		-
				,

1	Please see Exhibit No(BJL-6) for the S&P report for PSE, dated						
2	December 20, 2016.						
3		In a De	ecember	2013 repo	ort, Moody's revis	ed rating methodology	for regulated
4		gas and	l electric	c utilities,	Moody's shows b	enchmark ranges for c	ertain financial
5		metrics	s associa	ated with i	ts various ratings	levels. ⁵	
6		Table 5	5 below	includes t	he Moody's bench	nmark range for certair	n credit ratings:6
7				Table	5. Moody's Selec	ct Key Ratios	
				O pre- to Debt	CFO pre-W/C to Interest	CFO pre-W/C less Dividends to Debt	Debt Ratio
		"A"	22%	to 30%	4.5x to 6.0x	17% to 25%	35% to 45%
		"Baa"	13%	to 22%	3x to 4.5x	9% to 17%	45% to 55%
		"Ba"	5%	to 13%	2x to 3x	0% to 9%	55% to 65%
8	Q.	What	are PSE	C's credit	metrics for the te	est year?	
9	A.	For fin	ancial st	tatements	as of September 3	0, 2016, they are:	
10			(i)	Adjusted	cash from operation	ons to debt: 21.3%;	
11			(ii)	Adjusted	cash from operation	ons to interest: 4.7x;	
12 13			(iii)	Adjusted 14.2%; ar	-	ons less dividends to d	ebt:
14			(iv)	Adjusted	Debt to total capit	alization: 44.7%.	
	5 2013)		s Investor	s Service, R	ating Methodology, K	Regulated Electric and Gas	Utilities (Dec. 23,
	6		t page 24	(Factor 4: F	inancial Strength).		

1		S&P credit m	etrics for financial statements as o	f September 30, 2016 are:
2		(i)	Funds from operations to debt: 2	2.8%; and
3		(ii)	Debt to EBITDA: 3.5x.	
4	Q.	What other o	considerations do the credit ratin	ng agencies make when issuing
5		credit rating	s?	
6	A.	The credit rat	ing agencies consider a number of	factors which are both
7		quantitative a	nd qualitative in nature. In addition	n to credit metrics, credit ratings
8		agencies also	consider qualitative measures, inc	luding, but not limited to,
9		regulation, m	arkets and competition, and operat	ions and management.
10		For example,	Moody's revised rating methodolo	ogy bases its ratings on four major
1		factors. These	e factors, and the weights assigned	to each, are shown below: ⁷
12		(i)	Regulatory Framework	25 percent
13 14		(ii)	Ability to Recover Costs and Earn Returns	25 percent
15		(iii)	Diversification	10 percent
l6 l7		(iv)	Financial Strength, Liquidity and Key Metrics	40 percent
18		As indicated	here, the regulatory framework and	d the ability to recover prudently-
9		incurred costs	s and earn allowed returns compris	e 50 percent of Moody's ratings
20		consideration	s.	

1	Q.	How do the rating agencies characterize the importance of supportive
2		regulation?
3	A.	Supportive regulation is an important component of credit assessment, including
4		support to help with reducing the impact of regulatory lag as noted below by
5		S&P:
6 7 8 9		The regulatory framework/regime's influence is of critical importance when assessing regulated utilities' credit risk because it defines the environment in which a utility operates and has a significant bearing on a utility's financial performance.
10 11 12 13 14 15 16		We base our assessment of the regulatory framework's relative credit supportiveness on our view of how regulatory stability, efficiency of tariff setting procedures, financial stability, and regulatory independence protect a utility's credit quality and its ability to recover its costs and earn a timely return. Our view of these four pillars is the foundation of a utility's regulatory support ⁸
17	Q.	Does PSE expect that its credit ratings will improve during the rate year or
18		shortly thereafter?
19	A.	No. PSE does not expect its credit ratings to improve during the rate year or
20		shortly thereafter. Rather, a reasonable expectation is that the ratings could be
21		maintained, assuming business as usual with continued regulatory support.
22		PSE desires to at least maintain its current credit ratings to benefit customers with
23		lower debt costs as discussed in this testimony and to provide it with a measure of
24		financial flexibility in difficult economic conditions.

⁸ Standard and Poor's, *Key Credit Factors For the Regulated Utilities Industry*, at page 6 (Nov. 19, 2013).

1	Q.	What is Moody's view on PSE's regulatory environment?
2	A.	In the Outlook section of its report dated August 5, 2016, Moody's states as
3		follows:
4 5 6 7		The stable outlook reflects PSE's cooperative relationship with WUTC and its stable and predictable cash flow. The outlook also incorporates a view that the WUTC will remain supportive to long term credit quality.
8		Exhibit No(BJL-7) at page 2.
9	Q.	What is S&P's view on PSE's regulatory environment?
10	A.	In the Rationale section of its report dated December 20, 2016, S&P states:
11 12 13		The company's management of regulatory risk is gradually improving primarily due to constructive regulatory mechanisms, including decoupling that somewhat mitigates regulatory lag.
14		Exhibit No(BJL-6) at page 2.
15 16 17		V. PSE HAS COMPLIED WITH ALL MERGER COMMITMENTS REGARDING CAPITAL STRUCTURE AND COSTS OF DEBT
18	Q.	Are there merger commitments related to PSE's proposed cost of debt or
19		equity in this general rate case?
20	A.	Yes. Merger Commitment 24 prohibits PSE from advocating for a higher cost of
21		debt or equity capital as compared to what PSE's cost of debt or equity capital
22		would have been absent Puget Holdings' ownership:
	(Non	ed Direct Testimony Exhibit No(BJL-1T) confidential) of Page 19 of 21 don J. Lohse

1 2 3		or eq	t Holdings and PSE will not advocate for a higher cost of debt uity capital as compared to what PSE's cost of debt or equity al would have been absent Puget Holdings' ownership. ⁹
4		The Eighth C	Condition of the Merger Order clarified Merger Commitment 24
5		(among other	r merger commitments) as follows:
6 7 8 9 10 11 12 13		(a)	Determination of PSE's debt and equity costs will be no higher than such costs would have been assuming PSE's credit ratings by S&P and Moody's in effect on the day before the transaction closes and applying those credit ratings to then-current debt and equity markets, unless PSE proves that a lower credit rating is caused by circumstances or developments not the result of financial risks or other characteristics of the transaction.
14 15 16 17		(b)	PSE bears the burden to prove prudent in a future general rate case any pre-payment premium or increased cost of debt associated with existing PSE debt retired, repaid, or replaced as a part of the transaction.
18 19 20 21 22		(c)	Determination of the allowed return on equity in future general rate cases will include selection and use of one or more proxy group(s) of companies engaged in businesses substantially similar to PSE, without any limitation related to PSE's ownership structure. ¹⁰
23	Q.	Has PSE con	nplied with Merger Commitment 24, as clarified by the Eighth
24		Condition of	f the Merger Order?
25	A.	Yes. PSE has	s complied with Merger Commitment 24, as clarified by the Eighth
26		Condition of	the Merger Order.
	9	See In re Puget	Holdings LLC & Puget Sound Energy, Inc., Docket No. U-072375, Order 08,

Attachment A at page 3 (Dec. 30, 2008). ¹⁰ In re Puget Holdings LLC & Puget Sound Energy, Inc., Docket No. U-072375, Order 08, Attachment B (Dec. 30, 2008).

1	Q.	Does any merger commitment require PSE to maintain a capital structure
2		with a minimum equity ratio?
3	A.	Yes. Merger Commitment 35, in part, requires PSE to maintain a capital structure
4		with a minimum equity ratio:
5 6 7 8 9 10		as of the closing of the transaction (or within sixty (60) days thereof), PSE will have a common equity ratio of not less than 50 percent. Joint Applicants commit that at all times thereafter, PSE will have a common equity ratio of not less than 44 percent, except to the extent a lower equity ratio is established for ratemaking purposes by the Commission. ¹¹
11	Q.	Has PSE complied with Merger Commitment 35?
12	A.	Yes, PSE has complied with Merger Commitment 35. PSE's equity ratio averaged
13		48.9 percent in the test year. PSE's equity has been above 44 percent since the
14		merger. Therefore, PSE complies with Merger Commitment 35.
15		VI. CONCLUSION
16	Q.	Does that conclude your direct testimony?
17	A.	Yes, it does.
	11	See In re Puget Holdings LLC & Puget Sound Energy, Inc., Docket No. U-072375, Order 08,

Attachment A at page 7 (Dec. 30, 2008).