

PUGET SOUND PILOTS AND SUBSIDIARY

SCHEDULE OF DAYS OF SERVICE AND DISTRIBUTION OF
PILOTAGE REVENUE AND EXPENSE

Year Ended December 31, 2016

Pilot Name	(1) Days of Service	(2) Credit for Pilotage Revenue	(3) Charge for Operating Expense	(4) Charge for Other Expense	(5)** Share of Balance of Pilotage Revenue Pooled
1. Capt. D.S. Anaker	366	\$ 658,201	\$ 233,304	\$ 31,118	\$ 393,779
2. Capt. M. Anthony	366	658,201	233,304	31,118	393,779
3. Capt. J.E. Arnold	366	658,201	233,304	31,118	393,779
4. Capt. M.E. Blake	366	658,201	233,304	31,118	393,779
5. Capt. B. Bouma	366	658,201	233,304	31,118	393,779
6. Capt. D. Brouillard	366	658,201	233,304	31,118	393,779
7. Capt. D. Brusco	366	658,201	233,304	31,118	393,779
8. Capt. J. Bujacich	366	658,201	233,304	31,118	393,779
9. Capt. I. Carlson	366	658,201	233,304	31,118	393,779
10. Capt. W.M. Carley	366	658,201	233,304	31,118	393,779
11. Capt. J. Carstensen	366	658,183	233,302	31,118	393,763
12. Capt. F.A. Coe	366	658,201	233,304	31,118	393,779
13. Capt. S.T. Coleman	366	658,201	233,304	31,118	393,779
14. Capt. T. Coryell	366	658,201	233,304	31,118	393,779
15. Capt. L.P. Emerson.....	366	658,201	233,304	31,118	393,779
16. Capt. F. Engstrom.....	366	658,201	233,304	31,118	393,779
17. Capt. V. Engstrom.....	366	658,201	233,304	31,118	393,779
18. Capt. J.T. Galvin.....	366	658,201	233,304	31,118	393,779
19. Capt. P.A. Giese.....	366	658,201	233,304	31,118	393,779
20. Capt. D. Groschmit.....	<u>366</u>	<u>658,201</u>	<u>233,304</u>	<u>31,118</u>	<u>393,779</u>
Subtotal Forward.....	7,320	\$ 13,164,002	\$ 4,666,078	\$ 622,360	\$ 7,875,564

* Pilot is retired as of December 31, 2016

** Pilot started in 2016

*** Amount does not include individual income and social security taxes and does not include transportation payments made to the pilots.

Formula for column (5) = (2) - (3) - (4)

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Subtotal Forward.....	7,320	\$ 13,164,002	\$ 4,666,078	\$ 622,360	\$ 7,875,564
21. Capt. J. Hannuksela	366	658,201	233,304	31,118	393,779
22. Capt. J.B. Harris.....	366	658,201	233,304	31,118	393,779
23. Capt. B.F. Henshaw.....	366	658,201	233,304	31,118	393,779
24. Capt. G. D. Hurt.....	366	658,201	233,304	31,118	393,779
25. Capt. B. R. Jensen.....	366	658,201	233,304	31,118	393,779
26. Capt. V.K. Justice*.....	91	163,658	57,970	7,757	97,931
27. Capt. J. Kalvoy.....	366	658,201	233,304	31,118	393,779
28. Capt. J. Kearns.....	366	658,201	233,304	31,118	393,779
29. Capt. N.T. Kelleher**	251	451,403	160,022	21,340	270,041
30. Capt. P.S. Kelly.....	366	658,201	233,304	31,118	393,779
31. Capt. E.C. Klapperich	366	658,201	233,304	31,118	393,779
32. Capt. E.C. Lichty.....	366	658,201	233,304	31,118	393,779
33. Capt. B. Lowe.....	366	658,201	233,304	31,118	393,779
34. Capt. W. Lowery	366	658,201	233,304	31,118	393,779
35. Capt. E. Marmol.....	366	658,201	233,304	31,118	393,779
36. Capt. D. W. Mayer.....	366	658,201	233,304	31,118	393,779
37. Capt. S.E. Moreno.....	366	658,201	233,304	31,118	393,779
38. Capt. S. Mork.....	366	658,201	233,304	31,118	393,779
39. Capt. A. J. Newman.....	366	658,201	233,304	31,118	393,779
40. Capt. D.A. Sanders.....	<u>366</u>	<u>658,201</u>	<u>233,304</u>	<u>31,118</u>	<u>393,779</u>
Subtotal Forward.....	14,250	\$ 25,626,681	\$ 9,083,542	\$ 1,211,581	\$ 15,331,558

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SCHEDULE OF DAYS OF SERVICE AND DISTRIBUTION OF
PILOTAGE REVENUE AND EXPENSE

Year Ended December 31, 2016

Pilot Name	(1) Days of Service	(2) Credit for Pilotage Revenue	(3) Charge for Operating Expense	(4) Charge for Other Expense	(5)*** Share of Balance of Pilotage Revenue Pooled
Subtotal Forward.....	14,250	\$ 25,626,681	\$ 9,083,542	\$ 1,211,581	\$ 15,331,558
41. Capt. J. T. Scoggins.....	366	658,201	233,304	31,118	393,779
42. Capt. J.C. Scragg.....	366	658,201	233,304	31,118	393,779
43. Capt. J.R. Semler.....	366	658,201	233,304	31,118	393,779
44. Capt. S.D. Semler	366	658,201	233,304	31,118	393,779
45. Capt. S.A. Seymour.....	366	658,201	233,304	31,118	393,779
46. Capt. D.L. Shaffer.....	366	658,201	233,304	31,118	393,779
47. Capt. J.A. Shaffer.....	366	658,201	233,304	31,118	393,779
48. Capt. M.J. Shuler.....	366	658,201	233,304	31,118	393,779
49. Capt. W.J. Sliker.....	366	658,201	233,304	31,118	393,779
50. Capt. D. Soriano.....	366	658,201	233,304	31,118	393,779
51. Capt. G.P. Thoreson	366	658,201	233,304	31,118	393,779
52. Capt. E.M. vonBrandenfels.....	366	658,201	233,304	31,118	393,779
53. Capt. G.R. Wildes	<u>366</u>	<u>658,201</u>	<u>233,304</u>	<u>31,118</u>	<u>393,779</u>
Total.....	<u>19,008</u>	<u>\$ 34,183,294</u>	<u>\$ 12,116,494</u>	<u>\$ 1,616,115</u>	<u>\$ 20,450,685</u>

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** Pilot started in 2016

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Formula for column (5) = (2) - (3) - (4)

PUGET SOUND PILOTS AND SUBSIDIARY
 SCHEDULE OF RETIREMENT INCOME FOR INACTIVE
 PILOTS AND WIDOWS OF DECEASED PILOTS

Year Ended December 31, 2016

1. Mrs. Penelope Anderson	\$ 19,223	31. Mrs. Sheila Lindholm	7,200
2. Capt. W.A. Anderson	36,739	32. Capt. E.J. Lofquist	13,442
3. Capt. W.A. Bock	95,535	33. Capt. D. Mackenzie	144,363
4. Capt. W. Bundren	124,983	34. Capt. Laurance Mathisen	126,912
5. Mrs. Linda Carey	17,273	35. Capt. R. McCurdy	120,303
6. Mrs. Shirley Carlson	12,213	36. Capt M. Mendenhall	176,616
7. Mrs. Carole Cramer	9,694	37. Capt. B. L. Michelson	133,670
8. Mrs. Lenore Damon	12,834	38. Capt. F. L. Michelson	25,365
9. Capt. M. Endrody	94,908	39. Capt. R.A. Moss	17,395
10. Capt. Carl Engstrom	125,198	40. Capt. R.W. Murphy	67,709
11. Capt. M. Flavel	171,696	41. Capt. J. Niederhauser	111,012
12. Mrs. Florian	21,860	42. Capt. K.E. Ostergaard	53,105
13. Capt. A. L. Fosse	95,535	43. Capt. R.S. Peake	35,698
14. Capt. M. T. Gavin	64,587	44. Capt. L. Petke	98,544
15. Capt. T.J. Goodin	50,641	45. Capt. G.M. Poor	45,314
16. Capt P. Hannigan	162,491	46. Capt. S. A. Robichaux	54,173
17. Mrs. Rosalie Henshaw	8,566	47. Capt. L.W. Sackett	20,558
18. Mrs. Joy Holmes	28,791	48. Capt. W.H. Snyder	62,964
19. Capt. Calvin C. Hunziker	124,416	49. Capt. D. Stensager	107,808
20. Capt. Thomas Jacobs	125,198	50. Capt. J.S. Thorsen	48,557
21. Capt. C.A. Johannes	54,173	51. Capt. L.D. Thorsen	39,980
22. Capt. Marin Johnson	52,872	52. Capt. W. Thorsen	110,204
23. Capt. B.E. Joyce	30,651	53. Capt. J. Ward	45,484
24. Capt. V.K. Justice	107,480	54. Capt. Jonathon E Ward	63,999
25. Capt. D. J. Kelly	67,458	55. Capt. N.A. Werner	74,766
26. Capt. V. Kjeldtoft	29,611	56. Mrs. Kathy Wiley	39,460
27. Capt. B. Knowles	96,242	57. Capt. M. Wood	136,224
28. Capt. Robert Kromann	149,304		
29. Capt. C.N. Larson	96,242		
30. Capt. G. Larson	139,344		
		TOTAL	<u>\$ 4,206,583</u>

PUGET SOUND PILOTS AND SUBSIDIARY

SCHEDULE OF SEATTLE OFFICE OPERATING EXPENSE
AND ADMINISTRATIVE OVERHEAD
(IN DOLLAR AMOUNT AND AS A PERCENTAGE OF PILOTAGE REVENUE)

Year Ended December 31, 2016

1. Attorney fees	\$ 74,855	0.2%
2. Computer maintenance	161,841	0.5%
3. Computer programming	40,804	0.1%
4. Conferences	72,024	0.2%
5. Consulting services	37,029	0.1%
6. CPA fees	76,104	0.2%
7. Depreciation and amortization	379,135	1.1%
8. Former Director retirement	69,502	0.2%
9. Drug testing	3,922	0.0%
10. Dues	162,884	0.5%
11. Employee benefits	190,681	0.6%
12. Employee salaries	830,582	2.4%
13. Equipment leases	3,993	0.0%
14. Gifts	7,239	0.0%
15. Grays Harbor retirement	109,739	0.3%
16. Insurance	183,676	0.5%
17. Interest	21,462	0.1%
18. License fees - commission	338,000	1.0%
19. Lobbyist	53,717	0.2%
20. Medical insurance - pilots	1,515,117	4.4%
21. Office maintenance and repair	5,353	0.0%
22. Office supplies	32,379	0.1%
23. Pilot training	303,640	0.9%
24. Printing and publications	27,217	0.1%
25. Puget Sound retirement	4,206,583	12.4%
26. Rent and parking	117,845	0.3%
27. Taxes on payroll	55,883	0.2%
28. Taxes, other	5,889	0.0%
29. Taxes on revenue	562,762	1.6%
30. Travel, entertainment and promotion	99,532	0.3%
31. Telephone and communications	<u>39,833</u>	<u>0.1%</u>
TOTAL	<u>\$ 9,789,222</u>	<u>28.6%</u>

PUGET SOUND PILOTS AND SUBSIDIARY

SCHEDULE OF BOAT OPERATING EXPENSE
(IN DOLLAR AMOUNT AND AS A PERCENTAGE OF PILOTAGE REVENUE)

Year Ended December 31, 2016

1. Depreciation	\$	28	0.0%
2. Employee benefits		235,524	0.7%
3. Employee salaries		751,901	2.2%
4. Fuel of "Juan de Fuca"		129,025	0.4%
5. Fuel of "Puget Sound"		102,487	0.3%
6. Insurance		93,080	0.3%
7. Maintenance and operation of "Juan de Fuca"		59,447	0.2%
8. Maintenance and operation of "Puget Sound"		394,394	1.2%
9. Taxes on payroll		58,714	0.2%
10. Taxes on property		<u>4,044</u>	<u>0.0%</u>
TOTAL	\$	<u>1,828,644</u>	<u>5.3%</u>

PUGET SOUND PILOTS AND SUBSIDIARY

SCHEDULE OF PORT ANGELES STATION OPERATING EXPENSE
(IN DOLLAR AMOUNT AND AS A PERCENTAGE OF PILOTAGE REVENUE)

Year Ended December 31, 2016

1. Depreciation	\$	48,609	0.1%
2. Education		405	0.0%
3. Food		84,766	0.2%
4. Insurance		36,857	0.1%
5. Maintenance and repairs		28,747	0.1%
6. Rent, tideland lease		4,001	0.0%
7. Reposition pilots		220,376	0.6%
8. Supplies		25,657	0.1%
9. Taxes on property		12,488	0.0%
10. Telephone and communications		13,581	0.0%
11. Utilities		<u>23,141</u>	<u>0.1%</u>
TOTAL	\$	<u>498,628</u>	<u>1.5%</u>

PUGET SOUND PILOTS AND SUBSIDIARY

SCHEDULE OF EMPLOYEES

December 31, 2016

Employee	Position
1. S. Terriquez	AR Clerk
2. T. Burnell	Dispatcher/Clerk
3. J. Clark	Relief Deckhand/Engineer
4. A. Dreyer	Boat Operator
5. M. Gregson	Deckhand/Engineer
6. K. Houston	Dispatcher/Clerk
7. P. Jacobsen	Deckhand/Engineer
8. M. Juskevich	Boat Operator
9. J. Melvin	Deckhand
10. P. Moore	Accountant/Dispatcher/Clerk
11. J. Rushton	Deckhand/Engineer
12. D. Shideler	Lead Boat Operator
13. L. Styrk	Executive Director
14. B. Valentine	Dispatcher/Clerk
15. R. Welch	Boat Operator