1	BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION					
2	COMMISSION					
3	MACHINOTON HELL TELEC AND					
4	WASHINGTON UTILITIES AND) TRANSPORTATION COMMISSION,)					
5	Complainant,	DOCKET NO. UT-921259				
6	vs.	VOLUME IV				
7	THE TOLEDO TELEPHONE CO., INC.,	PAGES 171-193				
8	Respondent.)					
9						
10	A hearing in the above m	atter was continued on				
11	June 10, 1993 at 11:30 a.m., at St. Mary's Convention					
12	Center, 107 Spencer Road, Toledo, Washington before					
13	Administrative Law Judge Elmer E.	Canfield.				
14						
15	The parties were present	as follows:				
16						
17	THE TOLEDO TELEPHONE CO.					
18	FINNIGAN, Attorney at Law, 1201 Pacific Avenue, Tacoma, Washington 98501.					
19						
20	THE WASHINGTON UTILITIES					
21	COMMISSION by STEVEN W. SMITH, Assistant Attorney General, 1400 Evergreen Park Drive Southwest, Olympia					
22	Washington 98504.					
23						
24						
25						

THOMAS E. ARCHER Court Reporter PO Box 1092 Longview, WA 98632 (206) 423-2195

2						
3	WITNESS:	DIRECT	CROSS	REDIRECT	RECROSS	EXAM
4	MR. RAMSEY	175	177	184		182
5	MR. BERGGREN	186	187	190		
6						
7						
8						
9						
10						
11	EXHIBIT	MARKED	ADMITTE	ED		
12	T-29	173	176			
13	30	173	176			
14	T-31	185				
15	32	185				
16						
17						
18						
19						
20						
21						
22						
23						
24						

INDEX

Opening Remarks

1	(Marked Exhibits T-29 and 30.)
2	JUDGE CANFIELD: This hearing will please come
3	to order. The Washington Utilities and Transportation
4	Commission has set for hearing Docket Number UT-921259,
5	Washington Utilities and Transportation Commission,
6	Complainant, versus The Toledo Telephone Co., Inc.,
7	Respondent.
8	The hearing is getting under way at
9	approximately 11:30 a.m. It was scheduled for 10 o'clock
10	a.m. There was some problem with the court reporting
11	firm contacting a court reporter to cover today's
12	session, so we are getting under way just approximately
13	an hour and half after schedule on Thursday, June 10,
14	1993, in Toledo, Washington.
15	The matter was scheduled pursuant to due and
16	proper notice to all interested parties.
17	Elmer Canfield, Administrative Law Judge from
18	the Office of Administrative Hearings is conducting the
19	hearing.
20	To date, the company's direct evidence has been
21	taken and also a commission staff's direct evidence.
22	This hearing was scheduled to receive the company's
23	rebuttal evidence, and that is what we are going to do at
24	this morning's session.

There were two further sessions scheduled, one

25

Opening Remarks

- 1 at 6 o'clock this evening and another at 10 o'clock
- 2 tomorrow morning to take testimony from members of the
- 3 public.
- 4 I would like to begin the session by taking
- 5 appearances beginning with the respondent, please.
- 6 MR. FINNIGAN: Thank you. My name is Rick
- 7 Finnigan, the address has previously been provided in the
- 8 record, appearing on behalf of the Toledo Telephone, Co.,
- 9 Inc.
- JUDGE CANFIELD: Thank you.
- 11 MR. SMITH: Your Honor, Steven W. Smith,
- 12 Assistant Attorney General, my address is the same as
- 13 noted previously, appearing for the commission staff.
- 14 JUDGE CANFIELD: Thank you. And I will note
- 15 that public counsel has not appeared. Has either side
- 16 been advised from public counsel whether they are going
- 17 to attend today's session?
- 18 MR. SMITH: Your Honor, I was contacted by Mr.
- 19 Adams and he will not be here today or tomorrow.
- 20 JUDGE CANFIELD: All right. Thank you. And
- 21 any contacts from intervenor, U.S. West?
- MR. SMITH: No, Your Honor.
- MR. FINNIGAN: No.
- 24 JUDGE CANFIELD: I will note for the record
- 25 that they are not present at today's session either. Any

Opening Remarks

- 1 preliminary matters before we proceed?
- 2 MR. SMITH: Not from me.
- 3 MR. FINNIGAN: No.
- JUDGE CANFIELD: Why don't we proceed, then,
- 5 Mr. Finnigan.
- 6 MR. FINNIGAN: Thank you. We will call Mr.
- 7 Ramsey.
- 8 JUDGE CANFIELD: Mr. Ramsey, can I get you to
- 9 raise your right hand, please?
- 10 GLENN RAMSEY,
- 11 Having been first duly sworn, was called as a witness
- 12 herein and was examined and testified as follows:
- JUDGE CANFIELD: Thank you.
- 14 DIRECT EXAMINATION
- 15 BY MR. FINNIGAN:
- 16 Q Mr. Ramsey, do you have before you what is
- 17 marked as Exhibit T dash 29, that would be your rebuttal
- 18 testimony?
- 19 A Yes
- 20 Q And do you have any corrections you would like
- 21 to offer to that testimony?
- 22 A Yes.
- 23 Q You have some corrections?
- 24 A No, excuse me. I didn't understand your
- 25 question.

Ramsey - Direct

- All right. If I were to ask you those 1 0 questions that appear in Exhibit T-29, would your 2 3 responses as set forth in the exhibit be the same? 4 Α Yes. MR. FINNIGAN: We will offer Exhibit T-29. 5 JUDGE CANFIELD: Any objection? 6 MR. SMITH: No objection. JUDGE CANFIELD: Exhibit T-29 is so entered 8 into the record. 9 (Admitted Exhibit T-29.) 10 MR. FINNIGAN: Thank you. 11 12 (By Mr. Finnigan) We have had also pre-marked Q as Exhibit 30 a document that is called Record 13 14 Requisition Number 4. Do you have that before you, Mr. 15 Ramsey? 16 Α Yes, I do. 17 Do you recognize that as the commission staff's response to Record Requisition Number 4? 18
- 19 A Yes.
- MR. FINNIGAN: We will offer Exhibit 30.
- JUDGE CANFIELD: Any objection?
- MR. SMITH: No objection.
- 23 JUDGE CANFIELD: Exhibit 30 is so entered into
- 24 record.
- 25 (Admitted Exhibit 30.)

Ramsey - Direct

- 1 MR. FINNIGAN: Thank you. Mr. Ramsey is
- 2 available for cross examination.
- 3 CROSS EXAMINATION
- 4 BY MR. SMITH:
- 5 Q Mr. Ramsey, from your rebuttal testimony,
- 6 Exhibit T-29, I understand that you agree with the
- 7 commission staff that the EAS routes applied for by your
- 8 company would be too expensive for your customers; is
- 9 that correct?
- 10 A That's correct.
- 11 Q And when did you first believe the EAS additive
- was going to be too expensive?
- 13 A Well, my belief is that if all lost toll for
- 14 any EAS had to be taken care of by the 1500 Toledo
- 15 customers, it's been forever that the additive would be
- 16 too high. When it became really straight-forward is
- when the community calling fund was denied by the
- 18 legislature.
- 19 Q And when the legislature failed to pass the
- 20 proposed legislation that would authorize the commission
- 21 to establish a community calling fund, did you consider
- 22 withdrawing your EAS application at that time?
- 23 A No.
- Q And in spite of the fact you believe that the
- 25 EAS additive is too expensive and the community calling

- fund is not available to pick up some of the cost, you
- 2 have continued to pursue this filing, correct?
- 3 A Yes.
- 4 Q So in light of the fact that you think the EAS
- 5 additives would be too expensive for your customers, I
- 6 want to clarify whether you are still asking the
- 7 commission to approve those rates?
- 8 A No.
- 9 Q All right. Could you explain why that is?
- 10 A Well, I am not asking the commission to approve
- 11 the additional charges to my customers by raising the
- 12 local rates. Hopefully the implication by the filing of
- the tariff is to ask the commission to withdraw the EAS
- 14 rule or to find some other alternative for the community
- 15 calling fund.
- 16 Q So the purpose with continuing this proceeding
- is to encourage the commission to find some alternative
- 18 to the community calling fund?
- 19 A That's true.
- 20 Q And the community calling fund was part of the
- 21 EAS rule that the commission adopted, was it not?
- 22 A Yes.
- 23 Q And you indicate in your testimony that the
- 24 Thurston County Superior Court determined that it was
- 25 beyond the commission's statutory authority to create the

- 1 community calling fund by rule. Are you aware of that?
- 2 A That's my understanding, that it did just that.
- 3 Q And are you aware that the commission
- 4 participated in that case in Thurston County to defend
- 5 not only the community calling fund but its authority to
- 6 adopt, to create that fund by rule?
- 7 A Yes.
- 8 Q And you made reference to the legislature
- 9 denying the community calling fund. Are you aware that
- 10 the proposal, the request of the legislature was made by
- 11 the commission itself to grant it the authority to create
- 12 a community calling fund?
- 13 A Mr. Smith, would you restate that? I think I
- 14 understand, but I would like to get that one more time.
- MR. FINNIGAN: I was going to --
- 16 Q (By Mr. Smith) All right, I will restate it.
- 17 Are you aware that the legislation to grant the
- 18 commission the statutory authority to create a community
- 19 calling fund was request legislation submitted by the
- 20 commission itself to the legislature?
- 21 A Yes.
- 22 Q And the commission did not pass it -- or excuse
- 23 me. The legislature, as you indicated, did not pass that
- 24 legislation?
- 25 A That's my understanding.

- 1 Q So thus far, the commission has done three
- things, I guess: pass the rule, it's gone to court to
- 3 defend that rule and it's gone to the legislature to try
- 4 to resolve this dilemma small exchange companies have of
- 5 being unable to spread their costs over a large number of
- 6 customers. Is that fair to say?
- 7 A Yes, that's my understanding.
- 8 Q In your testimony, you state that the U.S. West
- 9 EAS matrix is not based on cost, and could you explain
- 10 what you mean by that?
- 11 MR. FINNIGAN: Mr. Smith, do you know where in
- 12 the testimony --
- 13 MR. SMITH: I believe it's page 3. Well, let
- 14 me check. I am sorry, page 4. They are not numbered
- lines, but toward the very bottom.
- 16 MR. FINNIGAN: May I approach the witness and
- 17 help him?
- JUDGE CANFIELD: Sure, go ahead.
- 19 THE WITNESS: One more time, Mr. Smith, please,
- 20 your question?
- 21 Q (By Mr. Smith) My question is simply to
- 22 clarify when you state that U.S. West's EAS matrix is not
- 23 cost based, are you saying that on an overall basis,
- 24 applying to all of U.S. West's EAS routes, it is not cost
- 25 based or that when you look at any individual route, that

- 1 route is not cost based?
- 2 A The latter would be my thinking, that it's my
- 3 impression that U.S. West averages statewide. They do
- 4 not average, as an example, Winlock which is about the
- 5 same size as Toledo. They are able to take the cost of
- 6 that company and throw it in with the costs of serving
- 7 their two-and-a-half million other customers. It's my
- 8 impression they average statewide.
- 9 Q When you say average on a statewide basis, do
- 10 you mean that on an overall statewide basis, the matrix
- 11 would be based?
- 12 MR. FINNIGAN: I am going to object to the form
- 13 of the question. I think that you first need to ask if
- 14 he has an opinion as to whether or not the U.S.
- 15 West filing as a whole is cost based or not and then ask
- 16 the question that you have asked. I don't think you
- 17 laid the foundation for the question.
- 18 MR. SMITH: Well, I will be happy to do that,
- 19 but the foundation is in his testimony where he says it's
- 20 not cost based, but I will ask the question.
- 21 Q (By Mr. Smith) Mr. Ramsey, do you have an
- opinion as to whether U.S. West's EAS matrix on an
- overall basis is cost based?
- 24 A No, I don't. I have a feeling, but I don't
- 25 have an opinion. I have a feeling that they probably

- didn't because it's my impression they themselves have
- 2 admitted they are over earnings, and I would guess they
- 3 probably built the matrix in such a manner that it would
- 4 take care of some of their over earning problems.
- 5 Q But do you know that of your own knowledge?
- 6 A No, I don't.
- 7 Q When you said "statewide average," then, what
- 8 did you mean?
- 9 A Just exactly that, that they are able to look
- 10 at revenues and expenses from all over the state, from
- 11 all of their two-and-a-half million customers to present
- 12 almost any program they perceive they need to present.
- 13 Q All right. And the EAS matrix applies to all
- new EAS routes of U.S. West approved under the EAS rule?
- 15 A I have heard that is what they use, but I
- 16 certainly have no knowledge as to where they did their
- 17 math or what customers they used in putting that matrix
- 18 together.
- 19 MR. SMITH: Those are all my questions.
- 20 EXAMINATION
- 21 BY JUDGE CANFIELD:
- 22 Q All right. Maybe you have already answered
- 23 this to some extent, Mr. Ramsey, but the last response on
- 24 page 4, you indicate that social programs such as EAS
- ought to be supported by all customers. Do you have any

Ramsey - By Judge Canfield

- 1 specific proposals or are you speaking just in a general
- 2 nature there?
- 3 A Well, Your Honor, I think it is poor public
- 4 policy to assume that, even from the start, that Toledo
- 5 customers should support this incredible amount of lost
- 6 revenue, so I feel rather than this being a public switch
- 7 network problem, I see it as being a statewide social
- 8 problem. When you deal with social problems, there are
- 9 things you can do and you can do it with changing SPF,
- 10 the subscriber plant factor; you can do it with universal
- 11 service funds. There appears to be ways for the policy
- 12 setters to set social policy, and I think that is kind of
- 13 what I am hoping we will end up with. Once the social
- 14 policy is set, certainly the industry can get together
- and build a business plan around that social policy, and
- 16 the whole crux of the EAS rule was an implemented social
- 17 policy, and it fell apart with the absence of the
- 18 community calling fund, so we now have that hole to fill,
- 19 and certainly the whole industry is looking at how we go
- about that, and it is very important to the Toledo
- 21 customers that that social problem get solved.
- 22 Q But you are not making any specific proposals
- for a solution in your testimony, then. You're just
- 24 alerting and pointing to the problem?
- 25 A Right. I don't think it would be appropriate

Ramsey - By Judge Canfield

- 1 for 1500 customers to start suggesting that the policy
- 2 ought to be here, but there are places -- there are
- 3 associations and groups in place in the state that
- 4 certainly would be appropriate to set that policy.
- 5 Q You do make reference in your testimony to the
- 6 efforts of WETA in that regard?
- 7 A Yes.
- 8 JUDGE CANFIELD: All right. Mr. Finnigan, any
- 9 further questions for Mr. Ramsey?
- 10 MR. FINNIGAN: One brief one.
- 11 REDIRECT EXAMINATION
- 12 BY MR. FINNIGAN.
- 13 Q Mr. Smith asked you a series of questions about
- 14 why you are pursuing this filing and you responded to
- 15 him. Is another reason that you are still pursuing this
- 16 filing to get the routes approved?
- 17 A Yes, Mr. Finnigan, that's -- it so imperative
- 18 that we at least get the routes approved, and the numbers
- 19 seem to match the rule as far as the routes go, so I
- 20 would like to proceed with that, and I feel it's
- 21 extremely important that the routes be approved, be
- 22 approved immediately.
- 23 Q And that would be, are you then suggesting that
- 24 the routes be approved even if the rates are not
- approved?

Ramsey - Redirect

- 1 A Absolutely.
- 2 MR. FINNIGAN: Thank you. That completes the
- 3 redirect.
- 4 JUDGE CANFIELD: Anything further, Mr. Smith.
- 5 MR. SMITH: If I may think for a minute about
- 6 the last answer.
- JUDGE CANFIELD: All right.
- 8 MR. SMITH: No, I don't have any further
- 9 questions.
- 10 JUDGE CANFIELD: All right. Thank you, then,
- 11 Mr. Ramsey.
- 12 (The witness was excused and withdrew from the
- 13 stand.)
- MR. FINNIGAN: We will call Mr. Berggren.
- 15 PHIL BERGGREN,
- 16 having been first duly sworn, was called as a witness
- 17 herein and was examined and testified as follows:
- 18 JUDGE CANFIELD: Let me assign numbers to the
- 19 rebuttal testimony of Mr. Berggren. It was pre-filed as
- 20 PB space RT dash 1, and I will assign Exhibit Number T-31
- 21 to the rebuttal testimony of Mr. Berggren and the one
- 22 accompanying exhibit pre-filed as PRG space R dash 2 I
- 23 will assign the number of Exhibit 32 to that document, so
- those are so marked for identification. Okay, Mr.
- 25 Finnigan.

Ramsey - Redirect

- 1 (Marked Exhibits T-31 and 32.)
- 2 DIRECT EXAMINATION
- 3 BY MR. FINNIGAN:
- 4 Q Mr. Berggren, you have previously testified in
- 5 this proceeding?
- 6 A Yes.
- 7 Q And do you have before you what has been marked
- 8 as Exhibit T-31 and what has also been marked as Exhibit
- 9 32?
- 10 A Yes, I do.
- 11 Q Do you have any changes or corrections to
- 12 either of those exhibits?
- 13 A No, I do not.
- 14 Q If I were to ask you the questions that appear
- in Exhibit T-31 today, would your responses be the same?
- 16 A Yes, they would.
- 17 Q And was Exhibit 32 prepared by you or under
- 18 your supervision and direction?
- 19 A Yes.
- 20 MR. FINNIGAN: We will offer Exhibits T-31 and
- 21 32.
- JUDGE CANFIELD: Any objections, Mr. Smith?
- MR. SMITH: None.
- JUDGE CANFIELD: All right. Exhibits T-31 and
- 25 32 are so entered into the record.

Berggren - Direct

- 1 (Admitted Exhibits T-31 and 32.)
- 2 MR. FINNIGAN: Mr. Berggren is available for
- 3 cross examination.
- 4 CROSS EXAMINATION
- 5 BY MR. SMITH:
- 6 Q Mr. Berggren, on page two of your testimony you
- 7 indicate that Winlock, Curtis and Pe Ell all have EAS to
- 8 Chehalis. Do you know when those EAS routes were
- 9 approved?
- 10 A No, I do not.
- 11 Q Do you know whether that was prior to the
- 12 adoption of the EAS rule?
- 13 A No, I do not.
- 14 Q Do you know when Pe Ell and Curtis were granted
- 15 EAS between each other?
- 16 A No, I do not.
- 17 Q So again you wouldn't know whether that was
- 18 prior to the adoption of the EAS rule?
- 19 A No, I don't.
- 20 Q Now, you indicate in your testimony that Vader,
- 21 Curtis, Pe Ell and Winlock are U.S. West Communications
- 22 exchanges and they are all in rate group 1 and that if
- 23 the EAS routes proposed for those exchanges under the
- 24 rule are granted, their monthly rate for residential
- 25 service would be \$9.50; is that correct?

Berggren - Cross

- 1 A That is my understanding, yes.
- 2 Q And would you agree that that's a reasonable
- 3 rate for the local calling capability they would receive
- 4 if those routes were approved?
- 5 A Yes, I would.
- 6 Q And that rate is possible because of the size
- 7 of U.S. West. It can spread its costs over a large
- 8 customer base; is that accurate?
- 9 A That is my understanding, yes.
- 10 Q That option is not available to Toledo because
- 11 it has less than 1500 access lines.
- 12 A That is correct.
- 13 Q And in your Exhibit 32, you calculated that
- 14 Toledo's rate would be \$45.80, if the routes in this
- 15 filing are approved; is that correct?
- 16 A That is correct.
- 17 Q That would be slightly less than 5 times what
- 18 the exchanges of Curtis, Pe Ell, Vader and Winlock are
- 19 paying; is that correct -- would pay; is that correct?
- 20 A That is correct.
- 21 Q And are you also aware that the commission has
- 22 attempted to address the inability of small local
- 23 exchange companies to spread these EAS costs among their
- 24 customers?
- 25 A That is my understanding, yes.

Berggren - Cross

- 1 Q And would you agree that without the community
- 2 calling fund or some other similar intercompany pooling
- 3 mechanism, that the commission and the small LECs are
- 4 really in a dilemma in providing expanded local calling
- 5 capability at least at reasonable rates?
- 6 A Yes, I think that's very true.
- 7 Q On page 3 of your testimony, you referred to
- 8 various U.S. West Communications EAS routes that are on
- 9 the engineering study including Vader, Curtis, Pe Ell and
- 10 Winlock. Do you see that?
- 11 A Yes.
- 12 Q Now, none of those rates have been approved --
- 13 excuse me. None of those routes have been approved by
- 14 the commission, have they?
- 15 A Not to my knowledge.
- 16 Q And none have even been applied for yet, have
- 17 they?
- 18 MR. FINNIGAN: Could you clarify what you mean
- "applied for"?
- 20 MR. SMITH: No tariffs have been filed by U.S.
- 21 West Communications for those routes.
- MR. FINNIGAN: Well --
- 23 A I don't believe I could answer that question
- yes or no. I don't know.
- 25 Q (By Mr. Smith) All right. That solves that.

Berggren - Cross

- 1 MR. SMITH: That's all my questions.
- JUDGE CANFIELD: All right. I think that
- 3 covered the few areas that I had to ask about as well, so
- 4 Mr. Finnigan, any additional questions?
- 5 MR. FINNIGAN: Two items. Actually this first
- 6 item is probably something I should have asked of Mr.
- 7 Ramsey as well.
- 8 REDIRECT EXAMINATION
- 9 BY MR. FINNIGAN:
- 10 Q Mr. Berggren, Mr. Smith asked you if you were
- 11 aware of commission efforts to try and address, through
- 12 the community calling fund and legislation, the issue of
- 13 the high additives for smaller exchanges and you
- 14 indicated you were aware of those efforts. Do you
- 15 believe the commission should continue those efforts?
- 16 A Yes, I do.
- 17 Q You were asked on a couple of occasions to
- 18 discuss, or whether you agreed with the rate level as
- 19 being a reasonable rate. Did you -- and you responded
- 20 that you did agree that the rate was a reasonable rate
- 21 for Curtis, Pe Ell, Vader and Winlock. Were you, by
- 22 agreeing to the term "reasonable rate," were you talking
- 23 about rates in an absolute sense or were you talking
- 24 about rates that are fair, just and reasonable as that
- 25 term is used technically for rate making purposes?

Berggren - Redirect

- 1 A Would you repeat the question, please?
- 2 Q If I can. I am trying to figure out what we
- 3 mean by "reasonable" in terms of your response to the
- 4 questions that you were asked by Mr. Smith. Were you
- 5 talking about the rate as reasonable in an absolute sense
- 6 in its value or were you drawing a conclusion that the
- 7 rate, as proposed, is fair, just and reasonable from a
- 8 technical rate-making standpoint?
- 9 A I was talking more from an absolute sense, that
- 10 it sounds from a community-interest, it would be a fair
- 11 and reasonable rate.
- MR. FINNIGAN: Thank you.
- JUDGE CANFIELD: Mr. Smith, any additional?
- MR. SMITH: Nothing further.
- 15 JUDGE CANFIELD: Thank you, Mr. Berggren, you
- 16 are excused.
- 17 (The witness was excused and withdrew from the
- 18 stand.)
- 19 JUDGE CANFIELD: Does that conclude the
- 20 company's rebuttal presentation, Mr. Finnigan?
- MR. FINNIGAN: Yes, it does.
- 22 JUDGE CANFIELD: All right. With that, we will
- 23 adjourn this portion of the proceeding. I will note, as
- I did at the outset that we do have a public hearing
- 25 scheduled to begin at 6 o'clock this evening in this same

Berggren - Redirect

```
1
      location, so with that in mind, we will adjourn and pick
 2
      it up then, so this session is adjourned.
 3
               (The hearing was adjourned at 12:00 noon,
 4
      June 10, 1993.)
 5
 6
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
```

2	
3	
4	As Court Reporter, I hereby certify that the
5	foregoing transcript is true and accurate and contains
6	all the facts, matters and proceedings of the hearing
7	held on:
8	
9	June 10, 1993
10	
11	
12	
13	
14	
15	
16	
17	
18	THOMAS E. ARCHER
19	CSR # ARCHETE732PN
20	
21	
22	
23	
24	

CERTIFICATE