

Local Savings

	2011	2011	2011	2011	2011	2011	2011	2011	2011	2011	2011	2011	2011	Total 2011
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
kWh Savings-Forecasted	7,123,536	7,123,536	7,123,536	7,123,536	7,123,536	7,123,536	7,123,536	7,123,536	7,123,536	7,123,536	7,123,536	7,123,536	7,123,536	85,482,428
kWh Savings-Actual	8,348,414	5,071,285	3,846,944	5,880,915	6,010,589	4,974,806								34,132,953
Variance (%)	17.19%	-28.81%	-46.00%	-17.44%	-15.62%	-30.16%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-60.07%
Therm Savings-Forecasted	165,449	165,449	165,449	165,449	165,449	165,449	165,449	165,449	165,449	165,449	165,449	165,449	165,449	1,985,384
Therm Savings-Actual	204,928	102,760	182,510	101,392	169,850	98,549								859,989
Variance (%)	23.86%	-37.89%	10.31%	-38.72%	2.66%	-40.44%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-56.68%

Progress toward various targets:

	local prg	regional prg	total	ytd local savings	Pct ach'd as compared with local targets
2011 IRP electric target	68,269,598 kWh	25,404,000 kWh	93,673,598 kWh	34,132,953 kWh	50%
2011 business plan electric target	74,970,428 kWh	10,512,000 kWh	85,482,428 kWh	34,132,953 kWh	46%
2011 IRP natural gas target	2,336,541 therms	-	2,336,541 therms	859,989 therms	37%
2011 business plan natural gas target	1,985,384 therms	-	1,985,384 therms	859,989 therms	43%
2011 IRP electric target (WA)	42,208,498 kWh	15,706,328 kWh	57,914,826 kWh	24,484,475 kWh	58%
2011 b-plan electric target (WA)	52,793,234 kWh	7,358,400 kWh	60,151,634 kWh	24,484,475 kWh	46%
2011 IRP natural gas target (WA)	1,639,406 therms	-	1,639,406 therms	659,590 therms	40%
2011 b-plan natural gas target (WA)	1,399,076 therms	-	1,399,076 therms	659,590 therms	47%
2011 IRP electric target (ID)	26,061,100 kWh	9,697,672 kWh	35,758,772 kWh	9,648,478 kWh	37%
2011 b-plan electric target (ID)	22,177,194 kWh	3,153,600 kWh	25,330,794 kWh	9,648,478 kWh	44%
2011 IRP natural gas target (ID)	697,135 therms	-	697,135 therms	200,399 therms	29%
2011 b-plan natural gas target (ID)	586,308 therms	-	586,308 therms	200,399 therms	34%
2011 I-937 electric target (WA) 6th Plan E to G Conversions			65,990,300 kWh	23,118,468 kWh	35%
2011 I-937 electric target (WA)			1,310,520 kWh	1,366,007 kWh	104%
2011 I-937 electric target (WA)			67,300,820 kWh	24,484,475 kWh	36%

Washington Electric Schedule 91

Projected and Actual kWh

	2011 Jan	2011 Feb	2011 Mar	2011 Apr	2011 May	2011 Jun	2011 Jul	2011 Aug	2011 Sep	2011 Oct	2011 Nov	2011 Dec	Total 2011
[a] Tariff Rider Balance	\$ (823,051)	\$ (815,608)	\$ (1,754,369)	\$ (2,203,799)	\$ (2,518,318)	\$ (3,480,255)	\$ (3,160,978)	\$ (3,160,978)	\$ (3,160,978)	\$ (3,160,978)	\$ (3,160,978)	\$ (3,160,978)	
Forecasted tariff rider collections	1,738,493	1,558,223	1,460,105	1,235,297	1,265,115	1,281,952	1,398,099	1,441,662	1,342,412	1,373,773	1,448,814	1,627,888	17,171,831
[b] Actual tariff rider collections	1,668,793	1,560,912	1,479,583	1,388,054	1,590,083	1,302,437	-	-	-	-	-	-	8,989,863
Favorable (Unfavorable) Variance	(69,700)	2,690	19,478	152,757	324,968	20,485	(1,398,099)	(1,441,662)	(1,342,412)	(1,373,773)	(1,448,814)	(1,627,888)	(8,181,968)
Budgeted expenditures	1,256,557	1,256,557	1,256,557	1,256,557	1,256,557	1,256,557	1,256,557	1,256,557	1,256,557	1,256,557	1,256,557	1,256,557	15,078,680
[c] Actual expenditures	1,676,237	622,151	1,030,153	1,073,536	628,146	1,621,714	-	-	-	-	-	-	6,651,936
Favorable (Unfavorable) Variance	(419,680)	634,406	226,404	183,021	628,411	(365,157)	1,256,557	1,256,557	1,256,557	1,256,557	1,256,557	1,256,557	8,426,745
Favorable (Unfavorable) Net monthly activity (([b]-[c])	(7,443)	938,762	449,430	314,518	961,937	(319,277)	-	-	-	-	-	-	2,337,927
Tariff Rider Ending Balance (([a]-[d])	(815,608)	(1,754,369)	(2,203,799)	(2,518,318)	(3,480,255)	(3,160,978)	(3,160,978)	(3,160,978)	(3,160,978)	(3,160,978)	(3,160,978)	(3,160,978)	
Projected Tariff Rider Balance							\$ (3,302,520)	\$ (3,346,083)	\$ (3,246,833)	\$ (3,278,194)	\$ (3,353,235)	(3,724,566)	

Variance Explanations:**Jan - Revenue was lower than budgeted.****Feb - Expenses were significantly lower than budgeted.****Mar - Expenses were lower than budgeted.****Apr - Revenue higher and expenses were lower than budgeted, heating degree days 29% higher than 30 year average.****May - Revenue higher (including \$45k interest and \$200k low income home energy audits) and expenses were lower than budgeted, heating degree days 25% higher than 30 year average.****Jun - Revenue higher (including \$20k interest) and expenses were higher than budgeted, heating degree days 33% higher than 30 year average.**

Washington Electric Schedule 91

Projected and Actual kWh

	2011 1st Qtr	2011 2nd Qtr	2011 3rd Qtr	2011 4th Qtr	2012 Jan	2012 Feb	2012 Mar	2012 Apr	2012 May	2012 Jun	2012 Jul	2012 Aug	2012 Sep	2012 Oct
[a] Tariff Rider Balance	\$ (823,051)	(2,203,799)	(3,160,978)	(3,160,978)	(3,724,566)	(3,724,566)	(3,724,566)	(3,724,566)	(3,724,566)	(3,724,566)	(3,724,566)	(3,724,566)	(3,724,566)	(3,724,566)
Forecasted tariff rider collections	4,756,821	3,782,363	4,182,172	4,450,475	0	0	0	0	0	0	0	0	0	0
[b] Actual tariff rider collections	4,709,289	4,280,573	-	-										
Favorable (Unfavorable) Variance	(47,532)	498,210	(4,182,172)	(4,450,475)										
Budgeted expenditures	3,769,670	3,769,670	3,769,670	3,769,670	0	0	0	0	0	0	0	0	0	0
[c] Actual expenditures	3,328,541	3,323,395	-	-										
Favorable (Unfavorable) Variance	441,129	446,275	3,769,670	3,769,670										
Favorable (Unfavorable) Net monthly activity ((b)-[c])	1,380,749	957,179	-	-										
Tariff Rider Ending Balance ((a)-[d])	(2,203,799)	(3,160,978)	(3,160,978)	(3,160,978)										
Projected Tariff Rider Balance					(3,724,566)	(3,724,566)	(3,724,566)	(3,724,566)	(3,724,566)	(3,724,566)	(3,724,566)	(3,724,566)	(3,724,566)	(3,724,566)

Variance Explanations:

Jan - Revenue was lower than budgeted.

Feb - Expenses were significantly lower than budgeted.

Mar - Expenses were lower than budgeted.

Apr - Revenue higher and expenses were lower than budgeted.

May - Revenue higher (including \$45k intercompany revenue).

Jun - Revenue higher (including \$20k intercompany revenue).

Washington Electric Schedule 91

Projected and Actual kWh

2012
Nov 2012
Dec

[a]	Tariff Rider Balance	(3,724,566)	(3,724,566)
	Forecasted tariff rider collections	0	0
[b]	Actual tariff rider collections		
	Favorable (Unfavorable) Variance		
	Budgeted expenditures	0	0
[c]	Actual expenditures		
	Favorable (Unfavorable) Variance		
	Favorable (Unfavorable) Net monthly		
[d]	activity ((b)-[c])		
	Tariff Rider Ending Balance ((a)-[d])		
	Projected Tariff Rider Balance	(3,724,566)	(3,724,566)

Variance Explanations:

Jan - Revenue was lower than budgeted.

Feb - Expenses were significantly lower th

Mar - Expenses were lower than budgetec

Apr - Revenue higher and expenses were l

May - Revenue higher (including \$45k inte

Jun - Revenue higher (including \$20k inter

Washington Electric Schedule 91

DSM Functional Categories

	2011 Jan	2011 Feb	2011 Mar	2011 Apr	2011 May	2011 Jun	2011 Jul	2011 Aug	2011 Sep	2011 Oct	2011 Nov	2011 Dec	Total 2011
DSM Budget-Direct Customer Incentives:													
Non-residential	\$ 480,473	480,473	480,473	480,473	480,473	480,473	480,473	480,473	480,473	480,473	480,473	480,473	5,765,679
Residential	143,210	143,210	143,210	143,210	143,210	143,210	143,210	143,210	143,210	143,210	143,210	143,210	1,718,521
Low Income	84,597	84,597	84,597	84,597	84,597	84,597	84,597	84,597	84,597	84,597	84,597	84,597	1,015,169
Total Budget-Direct Customer Incentives	\$ 708,281	\$ 708,281	\$ 708,281	\$ 708,281	\$ 708,281	\$ 708,281	\$ 708,281	\$ 708,281	\$ 708,281	\$ 708,281	\$ 708,281	\$ 708,281	\$ 8,499,369

DSM Budget-Non-Incentive Funding:

Non-residential	\$ 59,718	59,718	59,718	59,718	59,718	59,718	59,718	59,718	59,718	59,718	59,718	59,718	716,614
Residential	20,563	20,563	20,563	20,563	20,563	20,563	20,563	20,563	20,563	20,563	20,563	20,563	246,755
Low Income	12,690	12,690	12,690	12,690	12,690	12,690	12,690	12,690	12,690	12,690	12,690	12,690	152,275
Regional	126,000	126,000	126,000	126,000	126,000	126,000	126,000	126,000	126,000	126,000	126,000	126,000	1,512,000
EMV	90,953	90,953	90,953	90,953	90,953	90,953	90,953	90,953	90,953	90,953	90,953	90,953	1,091,440
Common	238,352	238,352	238,352	238,352	238,352	238,352	238,352	238,352	238,352	238,352	238,352	238,352	2,860,227
Total Budget-Non-Incentive Funding	\$ 548,276	\$ 548,276	\$ 548,276	\$ 548,276	\$ 548,276	\$ 548,276	\$ 548,276	\$ 548,276	\$ 548,276	\$ 548,276	\$ 548,276	\$ 548,276	\$ 6,579,311

2011 Aggregate DSM Budget

\$ 1,256,557	\$ 1,256,557	\$ 1,256,557	\$ 1,256,557	\$ 1,256,557	\$ 1,256,557	\$ 1,256,557	\$ 1,256,557	\$ 1,256,557	\$ 1,256,557	\$ 1,256,557	\$ 1,256,557	\$ 1,256,557	\$ 15,078,680
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DSM Actual-Direct Customer Incentives:

Non-residential	1,211,535	260,965	441,832	371,891	219,789	1,057,050							3,563,063
Residential	224,081	182,306	130,649	123,131	126,398	123,270							909,835
Low Income	-	-	157,966		95,835	120,199							373,999
Total Actual-Direct Customer Incentives	\$ 1,435,616	\$ 443,271	\$ 730,447	\$ 495,022	\$ 442,022	\$ 1,300,519	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,846,897

DSM Actual-Non-Incentive Funding:

Non-residential	107,529	18,549	31,912	49,528	14,804	41,659							263,981
Residential	9,469	9,323	96,582	33,405	54,246	64,465							267,490
Low Income	2,871	708	4,590	2,371	2,027	2,701							15,269
Demand Response													-
Distributed Gen													-
Regional	2,009	2,492	2,413	308,408									315,321
EMV	33,411	40,594	49,517	47,140	10,750	100,747							282,157
Common	85,332	107,214	114,691	137,661	104,297	111,624							660,820
DSM Actual-Non-Incentive Funding	\$ 240,621	\$ 178,880	\$ 299,706	\$ 578,513	\$ 186,124	\$ 321,195	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,805,039

2011 Aggregate DSM Actual

\$ 1,676,237	\$ 622,151	\$ 1,030,153	\$ 1,073,536	\$ 628,146	\$ 1,621,714	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,651,936
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Budget-Actual Variance

Direct Customer Incentives:

Non-residential	(731,062)	219,508	38,641	108,582	260,684	(576,577)	480,473	480,473	480,473	480,473	480,473	480,473	2,202,616
Residential	(80,871)	(39,096)	12,561	20,079	16,812	19,940	143,210	143,210	143,210	143,210	143,210	143,210	808,686
Low Income	84,597	84,597	(73,368)	84,597	(11,237)	(35,601)	84,597	84,597	84,597	84,597	84,597	84,597	641,170
Total Variance	\$ (727,335)	\$ 265,010	\$ (22,166)	\$ 213,258	\$ 266,259	\$ (592,238)	\$ 708,281	\$ 708,281	\$ 708,281	\$ 708,281	\$ 708,281	\$ 708,281	\$ 3,652,472

Non-Incentive Funding:

Non-residential	(47,812)	41,169	27,805	10,190	44,914	18,059	59,718	59,718	59,718	59,718	59,718	59,718	452,633
Residential	11,094	11,240	(76,019)	(12,843)	(33,683)	(43,902)	20,563	20,563	20,563	20,563	20,563	20,563	(20,735)
Low Income	9,818	11,981	8,099	10,318	10,663	9,989	12,690	12,690	12,690	12,690	12,690	12,690	137,006
Regional	123,991	123,508	123,587	(182,408)	126,000	126,000	126,000	126,000	126,000	126,000	126,000	126,000	1,196,679
EMV	57,543	50,359	41,437	43,814	80,203	(9,793)	90,953	90,953	90,953	90,953	90,953	90,953	809,283
Common	153,020	131,138	123,661	100,691	134,055	126,728	238,352	238,352	238,352	238,352	238,352	238,352	2,199,407
Total Variance	\$ 307,655	\$ 369,396	\$ 248,570	\$ (30,237)	\$ 362,152	\$ 227,081	\$ 548,276	\$ 548,276	\$ 548,276	\$ 548,276	\$ 548,276	\$ 548,276	\$ 4,774,272

Total Variance

\$ (419,680)	\$ 634,406	\$ 226,404	\$ 183,021	\$ 628,411	\$ (365,157)	\$ 1,256,557	\$ 1,256,557	\$ 1,256,557	\$ 1,256,557	\$ 1,256,557	\$ 1,256,557	\$ 1,256,557	\$ 8,426,745
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Notes:

1) DSM expenditures are budgeted on an annual basis and spread monthly on an equal basis. This timing difference between budget vs actual could attribute to some variances

Variance explanations:

Jan - \$420k unfavorable variance due to processing more rebates

Washington Natural Gas Schedule 191

	2011 Jan	2011 Feb	2011 Mar	2011 Apr	2011 May	2011 Jun	2011 Jul	2011 Aug	2011 Sep	2011 Oct	2011 Nov	2011 Dec	Total 2011	2011 1st Qtr
[a] Tariff Rider Balance	2,970,264	2,209,769	1,398,928	657,837	50,791	(582,697)	(510,937)	(510,937)	(510,937)	(510,937)	(510,937)	(510,937)		\$ 2,970,264
Forecasted tariff rider collections	1,328,447	1,042,954	871,021	588,677	342,470	236,811	190,498	186,761	245,863	561,932	943,019	1,325,008	7,863,460	3,242,421
[b] Actual tariff rider collections	1,387,196	1,234,998	1,203,588	884,515	932,683	412,635	-	-	-	-	-	-	6,055,615	3,825,782
Favorable (Unfavorable) Variance	58,749	192,044	332,567	295,838	590,213	175,825	(190,498)	(186,761)	(245,863)	(561,932)	(943,019)	(1,325,008)	(1,807,846)	583,360
Budgeted expenditures	436,350	436,350	436,350	436,350	436,350	436,350	436,350	436,350	436,350	436,350	436,350	436,350	5,236,202	1,309,051
[c] Actual expenditures	626,701	424,157	462,496	277,469	299,195	484,395	-	-	-	-	-	-	2,574,414	1,513,355
Favorable (Unfavorable) Variance	(190,351)	12,193	(26,146)	158,882	137,155	(48,045)	436,350	436,350	436,350	436,350	436,350	436,350	2,661,788	(204,304)
Favorable (Unfavorable) Net monthly activity ((b)-[c])	760,495	810,841	741,091	607,046	633,488	(71,760)	-	-	-	-	-	-	3,481,200	2,312,427
Tariff Rider Ending Balance ((a)-[d])	2,209,769	1,398,928	657,837	50,791	(582,697)	(510,937)	(510,937)	(510,937)	(510,937)	(510,937)	(510,937)	(510,937)		657,837
Projected Tariff Rider Balance							(265,085)	(261,348)	(320,450)	(636,519)	(1,017,606)	(1,906,263)		

Variance Explanations:

Jan - Expenses were higher than budgeted.

Feb - Revenue was higher than budgeted, Heating Degree Days 11% above 30 average.

Mar - Revenue was higher than budgeted, Heating Degree Days 3% above 30 average.

Apr - Revenue was higher and expenses lower than budgeted, Heating Degree Days 29% above 30 year average.

May - Revenue was higher (including \$200k for low income home energy audits) and expenses lower than budgeted, Heating Degree Days 29% above 30 year average.

Jun - Revenue was higher and expenses lower than budgeted, Heating Degree Days 33% above 30 year average.

Washington Natural Gas Schedule 191

	2011 2nd Qtr	2011 3rd Qtr	2011 4th Qtr	2012 Jan	2012 Feb	2012 Mar	2012 Apr	2012 May	2012 Jun	2012 Jul	2012 Aug	2012 Sep	2012 Oct	2012 Nov	2012 Dec
[a] Tariff Rider Balance	657,837	(510,937)	(510,937)	(1,906,263)	(1,906,263)	(1,906,263)	(1,906,263)	(1,906,263)	(1,906,263)	(1,906,263)	(1,906,263)	(1,906,263)	(1,906,263)	(1,906,263)	(1,906,263)
Forecasted tariff rider collections	1,167,957	623,123	2,829,959	0	0	0	0	0	0	0	0	0	0	0	0
[b] Actual tariff rider collections	2,229,833	-	-												
Favorable (Unfavorable) Variance	1,061,876	(623,123)	(2,829,959)												
Budgeted expenditures	1,309,051	1,309,051	1,309,051	0	0	0	0	0	0	0	0	0	0	0	0
[c] Actual expenditures	1,061,059	-	-												
Favorable (Unfavorable) Variance	247,991	1,309,051	1,309,051												
Favorable (Unfavorable) Net monthly activity ((b)-[c])	1,168,774	-	-												
Tariff Rider Ending Balance ([a]-[d])	(510,937)	(510,937)	(510,937)												
Projected Tariff Rider Balance				(1,906,263)	(1,906,263)	(1,906,263)	(1,906,263)	(1,906,263)	(1,906,263)	(1,906,263)	(1,906,263)	(1,906,263)	(1,906,263)	(1,906,263)	(1,906,263)

Variance Explanations:

- Jan - Expenses were higher than budgeted
- Feb - Revenue was higher than budgeted,
- Mar - Revenue was higher than budgeted,
- Apr - Revenue was higher and expenses lo
- May - Revenue was higher (including \$200
- Jun - Revenue was higher and expenses lo

Washington Natural Gas Schedule 191

DSM Functional Categories

	2011	2011	2011	2011	2011	2011	2011	2011	2011	2011	2011	2011	2011	Total 2011
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
DSM Budget-Direct Customer Incentives:														
Non-residential	\$ 157,036	157,036	157,036	157,036	157,036	157,036	157,036	157,036	157,036	157,036	157,036	157,036	157,036	1,884,435
Residential	147,645	147,645	147,645	147,645	147,645	147,645	147,645	147,645	147,645	147,645	147,645	147,645	147,645	1,771,742
Low Income	60,336	60,336	60,336	60,336	60,336	60,336	60,336	60,336	60,336	60,336	60,336	60,336	60,336	724,032
Total Budget-Direct Customer Incentives	\$ 365,017	\$ 365,017	\$ 365,017	\$ 365,017	\$ 365,017	\$ 365,017	\$ 365,017	\$ 365,017	\$ 365,017	\$ 365,017	\$ 365,017	\$ 365,017	\$ 365,017	4,380,209
DSM Budget-Non-Incentive Funding:														
Non-residential	\$ 10,196	10,196	10,196	10,196	10,196	10,196	10,196	10,196	10,196	10,196	10,196	10,196	10,196	122,354
Residential	1,720	1,720	1,720	1,720	1,720	1,720	1,720	1,720	1,720	1,720	1,720	1,720	1,720	20,637
Low Income	9,050	9,050	9,050	9,050	9,050	9,050	9,050	9,050	9,050	9,050	9,050	9,050	9,050	108,605
Regional	-	-	-	-	-	-	-	-	-	-	-	-	-	-
EMV	22,738	22,738	22,738	22,738	22,738	22,738	22,738	22,738	22,738	22,738	22,738	22,738	22,738	272,860
Common	41,058	41,058	41,058	41,058	41,058	41,058	41,058	41,058	41,058	41,058	41,058	41,058	41,058	492,693
Total Budget-Non-Incentive Funding	\$ 84,762	\$ 84,762	\$ 84,762	\$ 84,762	\$ 84,762	\$ 84,762	\$ 84,762	\$ 84,762	\$ 84,762	\$ 84,762	\$ 84,762	\$ 84,762	\$ 84,762	1,017,149
[a] 2011 Aggregate DSM Budget	\$ 449,780	\$ 449,780	\$ 449,780	\$ 449,780	\$ 449,780	\$ 449,780	\$ 449,780	\$ 449,780	\$ 449,780	\$ 449,780	\$ 449,780	\$ 449,780	\$ 449,780	5,397,358
DSM Actual-Direct Customer Incentives:														
Non-residential	\$ 184,727	107,235	161,385	38,931	32,951	169,357								694,585
Residential	367,498	243,859	158,793	121,715	151,227	158,030								1,201,122
Low Income	-	-	39,754		22,085	43,031								104,870
Total Actual-Direct Customer Incentives	\$ 552,225	\$ 351,093	\$ 359,932	\$ 160,645	\$ 206,263	\$ 370,418	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	2,000,577
DSM Actual-Non-Incentive Funding:														
Non-residential	\$ 6,560	8,635	7,968	7,705	6,434	5,481								42,783
Residential	3,148	4,827	21,158	14,606	21,022	10,777								75,538
Low Income	1,201	43	595	4,684	1,966	2,041								10,530
Regional	-	-	-	-	-	-								-
EMV	18,951	8,094	12,923	18,720	2,977	44,016								105,680
Common	44,617	51,465	59,920	71,109	60,534	51,662								339,306
DSM Actual-Non-Incentive Funding	\$ 74,477	\$ 73,064	\$ 102,564	\$ 116,823	\$ 92,932	\$ 113,977	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	573,837
[c] 2011 Aggregate DSM Actual	\$ 626,701	\$ 424,157	\$ 462,496	\$ 277,469	\$ 299,195	\$ 484,395	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	2,574,414
Budget-Actual Variance														
Direct Customer Incentives:														
Non-residential	\$ (27,691)	\$ 49,802	\$ (4,349)	\$ 118,106	\$ 124,085	\$ (12,320)	\$ 157,036	\$ 157,036	\$ 157,036	\$ 157,036	\$ 157,036	\$ 157,036	\$ 157,036	1,189,850
Residential	\$ (219,853)	\$ (96,214)	\$ (11,148)	\$ 25,930	\$ (3,582)	\$ (10,385)	\$ 147,645	\$ 147,645	\$ 147,645	\$ 147,645	\$ 147,645	\$ 147,645	\$ 147,645	570,620
Low Income	\$ 60,336	\$ 60,336	\$ 20,582	\$ 60,336	\$ 38,251	\$ 17,305	\$ 60,336	\$ 60,336	\$ 60,336	\$ 60,336	\$ 60,336	\$ 60,336	\$ 60,336	619,162
Total Variance	\$ (187,207)	\$ 13,924	\$ 5,085	\$ 204,372	\$ 158,754	\$ (5,401)	\$ 365,017	\$ 365,017	\$ 365,017	\$ 365,017	\$ 365,017	\$ 365,017	\$ 365,017	2,379,632
[a]-[c] Non-Incentive Funding:														
Non-residential	\$ 3,636	\$ 1,561	\$ 2,228	\$ 2,491	\$ 3,762	\$ 4,715	\$ 10,196	\$ 10,196	\$ 10,196	\$ 10,196	\$ 10,196	\$ 10,196	\$ 10,196	79,571
Residential	\$ (1,428)	\$ (3,107)	\$ (19,439)	\$ (12,886)	\$ (19,302)	\$ (9,057)	\$ 1,720	\$ 1,720	\$ 1,720	\$ 1,720	\$ 1,720	\$ 1,720	\$ 1,720	(54,901)
Low Income	\$ 7,850	\$ 9,007	\$ 8,456	\$ 4,366	\$ 7,084	\$ 7,010	\$ 9,050	\$ 9,050	\$ 9,050	\$ 9,050	\$ 9,050	\$ 9,050	\$ 9,050	98,075
Regional	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
EMV	\$ 3,787	\$ 14,645	\$ 9,815	\$ 4,019	\$ 19,762	\$ (21,277)	\$ 22,738	\$ 22,738	\$ 22,738	\$ 22,738	\$ 22,738	\$ 22,738	\$ 22,738	167,180
Common	\$ (3,559)	\$ (10,407)	\$ (18,862)	\$ (30,051)	\$ (19,476)	\$ (10,605)	\$ 41,058	\$ 41,058	\$ 41,058	\$ 41,058	\$ 41,058	\$ 41,058	\$ 41,058	153,387
Total Variance	\$ 10,286	\$ 11,698	\$ (17,802)	\$ (32,061)	\$ (8,170)	\$ (29,214)	\$ 84,762	\$ 84,762	\$ 84,762	\$ 84,762	\$ 84,762	\$ 84,762	\$ 84,762	443,312
Total Variance	\$ (176,921)	\$ 25,622	\$ (12,717)	\$ 172,311	\$ 150,584	\$ (34,615)	\$ 449,780	\$ 449,780	\$ 449,780	\$ 449,780	\$ 449,780	\$ 449,780	\$ 449,780	2,822,944

Notes:

1) DSM expenditures are budgeted on a annual basis and spread monthly on an equal basis. This timing difference between budget vs actual could attribute to some variances

Variance explanations:

- Jan - \$177k unfavorable variance due to processing more rebates
- Feb - \$26k favorable variance due to implementation costs
- Mar - \$13k unfavorable variance due to more implementation costs than budgeted
- Apr - \$172k favorable variance due to significantly less rebates than budgeted
- May - \$151k favorable variance due to significantly less rebates than budgeted
- Jun - \$35k unfavorable variance due to more implementation costs than budgeted

Idaho Electric Schedule 91

	2011 Jan	2011 Feb	2011 Mar	2011 Apr	2011 May	2011 Jun	2011 Jul	2011 Aug	2011 Sep	2011 Oct	2011 Nov	2011 Dec	Total 2011
[a] Tariff Rider Balance	466,308	141,316	(292,946)	(697,085)	(723,240)	(1,100,740)	(1,056,645)	(1,056,645)	(1,056,645)	(1,056,645)	(1,056,645)	(1,056,645)	
Forecasted tariff rider collections	762,518	674,516	666,482	579,081	572,813	574,689	610,753	612,737	571,980	622,702	672,378	738,830	7,659,479
[b] Actual tariff rider collections	766,353	702,367	747,544	637,969	608,821	554,418	-	-	-	-	-	-	4,017,472
Favorable (Unfavorable) Variance	3,836	27,852	81,062	58,887	36,008	(20,272)	(610,753)	(612,737)	(571,980)	(622,702)	(672,378)	(738,830)	(3,642,007)
Budgeted expenditures	464,565	464,565	464,565	464,565	464,565	464,565	464,565	464,565	464,565	464,565	464,565	464,565	5,574,777
[c] Actual expenditures	441,361	268,105	343,406	611,813	231,321	598,513	-	-	-	-	-	-	2,494,520
Favorable (Unfavorable) Variance	23,204	196,459	121,159	(147,249)	233,244	(133,949)	464,565	464,565	464,565	464,565	464,565	464,565	3,080,257
Favorable (Unfavorable) Net monthly activity ((b)-[c])	324,992	434,262	404,138	26,155	377,501	(44,096)	-	-	-	-	-	-	1,522,953
Tariff Rider Ending Balance ((a)-[d])	141,316	(292,946)	(697,085)	(723,240)	(1,100,740)	(1,056,645)	(1,056,645)	(1,056,645)	(1,056,645)	(1,056,645)	(1,056,645)	(1,056,645)	
Projected Tariff Rider Balance							(1,202,833)	(1,204,817)	(1,164,060)	(1,214,782)	(1,264,458)	(1,538,724)	

Variance Explanations:

Jan - Revenue was higher and expenses were lower than budgeted.

Feb - Revenue was higher and expenses were lower than budgeted.

Mar - Expenses were lower than budgeted. Revenue higher due to collection of revenue higher and corrections for conversion factors in Oct-Dec '10 and a rate correction in Jan

Apr - Revenue was slightly higher and expenses were higher than budgeted.

May - Revenue was higher (including \$5k interest accumulated since Oct 2010) and expenses were higher than budgeted.

Jun - Revenue was lower (including \$6k interest) and expenses were higher than budgeted.

Idaho Electric Schedule 91

	2011 1st Qtr	2011 2nd Qtr	2011 3rd Qtr	2011 4th Qtr	2012 Jan	2012 Feb	2012 Mar	2012 Apr	2012 May	2012 Jun	2012 Jul	2012 Aug
[a] Tariff Rider Balance	\$ 466,308	(697,085)	(1,056,645)	(1,056,645)	(1,538,724)	(1,538,724)	(1,538,724)	(1,538,724)	(1,538,724)	(1,538,724)	(1,538,724)	(1,538,724)
Forecasted tariff rider collections	2,103,515	1,726,584	1,795,470	2,033,911	0	0	0	0	0	0	0	0
[b] Actual tariff rider collections	2,216,264	1,801,208	-	-								
Favorable (Unfavorable) Variance	112,750	74,624	(1,795,470)	(2,033,911)								
Budgeted expenditures	1,393,694	1,393,694	1,393,694	1,393,694	0	0	0	0	0	0	0	0
[c] Actual expenditures	1,052,872	1,441,648	-	-								
Favorable (Unfavorable) Variance	340,822	(47,953)	1,393,694	1,393,694								
Favorable (Unfavorable) Net monthly activity ((b)-[c])	1,163,392	359,560	-	-								
Tariff Rider Ending Balance ((a)-[d])	(697,085)	(1,056,645)	(1,056,645)	(1,056,645)								
Projected Tariff Rider Balance					(1,538,724)	(1,538,724)	(1,538,724)	(1,538,724)	(1,538,724)	(1,538,724)	(1,538,724)	(1,538,724)

Variance Explanations:

Jan - Revenue was higher and expenses were lower than budgeted

Feb - Revenue was higher and expenses were lower than budgeted

Mar - Expenses were lower than budgeted

Apr - Revenue was slightly higher and expenses were lower than budgeted

May - Revenue was higher (including \$5k in interest)

Jun - Revenue was lower (including \$6k in interest)

Idaho Electric Schedule 91

	2012 Sep	2012 Oct	2012 Nov	2012 Dec
[a] Tariff Rider Balance	(1,538,724)	(1,538,724)	(1,538,724)	(1,538,724)
Forecasted tariff rider collections	0	0	0	0
[b] Actual tariff rider collections				
Favorable (Unfavorable) Variance				
Budgeted expenditures	0	0	0	0
[c] Actual expenditures				
Favorable (Unfavorable) Variance				
Favorable (Unfavorable) Net monthly activity ((b)-[c])				
[d]				
Tariff Rider Ending Balance ((a)-[d])				
Projected Tariff Rider Balance	(1,538,724)	(1,538,724)	(1,538,724)	(1,538,724)

Variance Explanations:

Jan - Revenue was higher and expenses were lower than budgeted

Feb - Revenue was higher and expenses were lower than budgeted

Mar - Expenses were lower than budgeted

Apr - Revenue was slightly higher and expenses were lower than budgeted

May - Revenue was higher (including \$5k in interest income)

Jun - Revenue was lower (including \$6k in interest income)

Idaho Electric Schedule 91
DSM Functional Categories

	2011	2011	2011	2011	2011	2011	2011	2011	2011	2011	2011	2011	2011	Total 2011
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
DSM Budget-Direct Customer Incentives:														
Non-residential	\$ 204,346	204,346	204,346	204,346	204,346	204,346	204,346	204,346	204,346	204,346	204,346	204,346	204,346	2,452,148
Residential	61,376	61,376	61,376	61,376	61,376	61,376	61,376	61,376	61,376	61,376	61,376	61,376	61,376	736,509
Low Income	29,609	29,609	29,609	29,609	29,609	29,609	29,609	29,609	29,609	29,609	29,609	29,609	29,609	355,309
Total Budget-Direct Customer Incentives	\$ 295,331	\$ 295,331	\$ 295,331	\$ 295,331	\$ 295,331	\$ 295,331	\$ 295,331	\$ 295,331	\$ 295,331	\$ 295,331	\$ 295,331	\$ 295,331	\$ 295,331	\$ 3,543,966
DSM Budget-Non-Incentive Funding:														
Non-residential	\$ 25,593	25,593	25,593	25,593	25,593	25,593	25,593	25,593	25,593	25,593	25,593	25,593	25,593	307,120
Residential	8,054	8,054	8,054	8,054	8,054	8,054	8,054	8,054	8,054	8,054	8,054	8,054	8,054	96,652
Low Income	4,441	4,441	4,441	4,441	4,441	4,441	4,441	4,441	4,441	4,441	4,441	4,441	4,441	53,296
Regional	54,000	54,000	54,000	54,000	54,000	54,000	54,000	54,000	54,000	54,000	54,000	54,000	54,000	648,000
EMV	19,863	19,863	19,863	19,863	19,863	19,863	19,863	19,863	19,863	19,863	19,863	19,863	19,863	238,360
Common	78,103	78,103	78,103	78,103	78,103	78,103	78,103	78,103	78,103	78,103	78,103	78,103	78,103	937,234
Total Budget-Non-Incentive Funding	\$ 190,055	\$ 190,055	\$ 190,055	\$ 190,055	\$ 190,055	\$ 190,055	\$ 190,055	\$ 190,055	\$ 190,055	\$ 190,055	\$ 190,055	\$ 190,055	\$ 190,055	\$ 2,280,662
2011 Aggregate DSM Budget	\$ 485,386	\$ 485,386	\$ 485,386	\$ 485,386	\$ 485,386	\$ 485,386	\$ 485,386	\$ 485,386	\$ 485,386	\$ 485,386	\$ 485,386	\$ 485,386	\$ 485,386	\$ 5,824,628
DSM Actual-Direct Customer Incentives:														
Non-residential	\$ 193,522	70,614	105,035	153,965	93,173	144,093								760,403
Residential	111,201	92,528	73,029	66,863	59,562	63,194								466,377
Low Income	-	-	-	108,449	-	233,210								341,660
Total Actual-Direct Customer Incentives	\$ 304,724	\$ 163,142	\$ 178,064	\$ 329,277	\$ 152,735	\$ 440,497	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,568,439
DSM Actual-Non-Incentive Funding:														
Non-residential	\$ 69,129	22,938	18,325	15,825	6,174	32,994								165,386
Residential	3,698	3,551	44,084	13,736	12,755	28,439								106,263
Low Income	783	89	3,773	1,098	3,244	1,403								10,389
Regional	1,049	1,302	1,260	161,075										164,686
EMV	17,455	21,179	40,160	23,594	5,616	43,449								151,452
Common	44,523	55,904	57,739	67,208	50,798	51,731								327,904
DSM Actual-Non-Incentive Funding	\$ 136,638	\$ 104,963	\$ 165,342	\$ 282,536	\$ 78,586	\$ 158,016	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 926,080
2011 Aggregate DSM Actual	\$ 441,361	\$ 268,105	\$ 343,406	\$ 611,813	\$ 231,321	\$ 598,513	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,494,520
Budget-Actual Variance														
I-Direct Customer Incentives:														
Non-residential	10,824	133,731	99,311	50,380	111,173	60,252	204,346	204,346	204,346	204,346	204,346	204,346	204,346	1,691,745
Residential	(49,826)	(31,152)	(11,653)	(5,487)	1,814	(1,818)	61,376	61,376	61,376	61,376	61,376	61,376	61,376	270,132
Low Income	29,609	29,609	29,609	(78,840)	29,609	(203,601)	29,609	29,609	29,609	29,609	29,609	29,609	29,609	13,649
Total Variance	\$ (9,393)	\$ 132,188	\$ 117,267	\$ (33,947)	\$ 142,596	\$ (145,167)	\$ 295,331	\$ 295,331	\$ 295,331	\$ 295,331	\$ 295,331	\$ 295,331	\$ 295,331	\$ 1,975,527
Non-Incentive Funding:														
Non-residential	(43,536)	2,655	7,268	9,768	19,420	(7,401)	25,593	25,593	25,593	25,593	25,593	25,593	25,593	141,734
Residential	4,356	4,503	(36,029)	(5,681)	(4,700)	(20,385)	8,054	8,054	8,054	8,054	8,054	8,054	8,054	(9,611)
Low Income	3,658	4,353	669	3,343	1,198	3,038	4,441	4,441	4,441	4,441	4,441	4,441	4,441	42,907
Regional	52,951	52,698	52,740	(107,075)	54,000	54,000	54,000	54,000	54,000	54,000	54,000	54,000	54,000	483,314
EMV	2,408	(1,315)	(20,297)	(3,731)	14,247	(23,586)	19,863	19,863	19,863	19,863	19,863	19,863	19,863	86,908
Common	33,580	22,198	20,363	10,895	27,305	26,372	78,103	78,103	78,103	78,103	78,103	78,103	78,103	609,330
Total Variance	\$ 53,418	\$ 85,092	\$ 24,714	\$ (92,481)	\$ 111,469	\$ 32,039	\$ 190,055	\$ 190,055	\$ 190,055	\$ 190,055	\$ 190,055	\$ 190,055	\$ 190,055	\$ 1,354,582
Total Variance	\$ 44,025	\$ 217,280	\$ 141,980	\$ (126,428)	\$ 254,065	\$ (113,128)	\$ 485,386	\$ 485,386	\$ 485,386	\$ 485,386	\$ 485,386	\$ 485,386	\$ 485,386	\$ 3,330,108

Notes:

1) DSM expenditures are budgeted on an annual basis and spread monthly on an equal basis. This timing difference between budget vs actual could attribute to some variances

Variance explanations:

- Jan - \$44k favorable variance due to less implementation costs than budgeted
- Feb - \$217k favorable variance due to less rebates and less implementation costs than budgeted
- Mar - \$142k favorable variance due to less rebates and less implementation costs than budgeted
- Apr - \$126k unfavorable variance due to more rebates and more implementation expenses than budgeted
- May - \$254k favorable variance due to less rebates and less implementation expenses than budgeted
- Jun - \$113k unfavorable variance due to more rebates than budgeted

Idaho Natural Gas Schedule 191

	2011 Jan	2011 Feb	2011 Mar	2011 Apr	2011 May	2011 Jun	2011 Jul	2011 Aug	2011 Sep	2011 Oct	2011 Nov	2011 Dec	Total 2011
[a] Tariff Rider Balance	814,739	310,893	(137,795)	(642,637)	(897,808)	(1,131,326)	(1,078,063)	(1,078,063)	(1,078,063)	(1,078,063)	(1,078,063)	(1,078,063)	
Forecasted tariff rider collections	408,177	304,536	272,108	178,542	113,519	73,453	65,022	70,805	79,328	182,144	305,574	429,375	2,482,581
[b] Actual tariff rider collections	689,341	598,713	636,079	435,559	341,119	194,126	-	-	-	-	-	-	2,894,938
Favorable (Unfavorable) Variance	281,165	294,177	363,971	257,017	227,600	120,673	(65,022)	(70,805)	(79,328)	(182,144)	(305,574)	(429,375)	412,356
Budgeted expenditures	173,136	173,136	173,136	173,136	173,136	173,136	173,136	173,136	173,136	173,136	173,136	173,136	2,077,627
[c] Actual expenditures	185,495	150,025	131,237	180,388	107,600	247,389	-	-	-	-	-	-	1,002,136
Favorable (Unfavorable) Variance	(12,359)	23,110	41,898	(7,253)	65,535	(74,254)	173,136	173,136	173,136	173,136	173,136	173,136	1,075,491
Favorable (Unfavorable) Net monthly activity (([b]-[c])	503,846	448,688	504,841	255,171	233,519	(53,263)	-	-	-	-	-	-	1,892,802
[d] Tariff Rider Ending Balance (([a]-[d])	310,893	(137,795)	(642,637)	(897,808)	(1,131,326)	(1,078,063)	(1,078,063)	(1,078,063)	(1,078,063)	(1,078,063)	(1,078,063)	(1,078,063)	
Projected Tariff Rider Balance							(969,949)	(975,733)	(984,256)	(1,087,071)	(1,210,501)	(1,466,740)	

Variance Explanations:

Jan - Revenue was significantly higher than budgeted.

Feb - Revenue was significantly higher and expenses were lower than budgeted, Heating Degree Days 11% above 30 average in Spokane area.

Mar - Expenses were lower than budgeted. Revenue higher due to collection of revenue higher and corrections for conversion factors in Oct-Dec '10 and a rate correction in Jan

Apr - Revenue was significantly higher than budgeted, heating degree days were 29% higher than 30 year average.

May - Revenue was significantly higher than budgeted, heating degree days were 25% higher than 30 year average.

Jun - Revenue was higher and implementation costs higher than budgeted, heating degree days were 33 higher than 30 year average.

Idaho Natural Gas Schedule 191

	2011 1st Qtr	2011 2nd Qtr	2011 3rd Qtr	2011 4th Qtr	2012 Jan	2012 Feb	2012 Mar	2012 Apr	2012 May	2012 Jun	2012 Jul	2012 Aug	2012 Sep	2012 Oct
[a] Tariff Rider Balance	\$ 814,739	(642,637)	(1,078,063)	(1,078,063)	(1,466,740)	(1,466,740)	(1,466,740)	(1,466,740)	(1,466,740)	(1,466,740)	(1,466,740)	(1,466,740)	(1,466,740)	(1,466,740)
Forecasted tariff rider collections	984,820	365,514	215,155	917,092	0	0	0	0	0	0	0	0	0	0
[b] Actual tariff rider collections	1,924,133	970,804	-	-										
Favorable (Unfavorable) Variance	939,313	605,290	(215,155)	(917,092)										
Budgeted expenditures	519,407	519,407	519,407	519,407	0	0	0	0	0	0	0	0	0	0
[c] Actual expenditures	466,758	535,378	-	-										
Favorable (Unfavorable) Variance	52,649	(15,971)	519,407	519,407										
Favorable (Unfavorable) Net monthly activity ([b]-[c])	1,457,376	435,426	-	-										
Tariff Rider Ending Balance ([a]-[d])	(642,637)	(1,078,063)	(1,078,063)	(1,078,063)										
Projected Tariff Rider Balance					(1,466,740)	(1,466,740)	(1,466,740)	(1,466,740)	(1,466,740)	(1,466,740)	(1,466,740)	(1,466,740)	(1,466,740)	(1,466,740)

Variance Explanations:

Jan - Revenue was significantly higher than

Feb - Revenue was significantly higher and

Mar - Expenses were lower than budgeted

Apr - Revenue was significantly higher than

May - Revenue was significantly higher than

Jun - Revenue was higher and implemented

Idaho Natural Gas Schedule 191

	2012 Nov	2012 Dec
[a] Tariff Rider Balance	(1,466,740)	(1,466,740)
Forecasted tariff rider collections	0	0
[b] Actual tariff rider collections		
Favorable (Unfavorable) Variance		
Budgeted expenditures	0	0
[c] Actual expenditures		
Favorable (Unfavorable) Variance		
Favorable (Unfavorable) Net monthly activity ([b]-[c])		
[d]		
Tariff Rider Ending Balance ([a]-[d])		
Projected Tariff Rider Balance	(1,466,740)	(1,466,740)

Variance Explanations:

Jan - Revenue was significantly higher than

Feb - Revenue was significantly higher and

Mar - Expenses were lower than budgeted

Apr - Revenue was significantly higher than

May - Revenue was significantly higher than

Jun - Revenue was higher and implemented

Idaho Natural Gas Schedule 191

DSM Functional Categories

	2011	2011	2011	2011	2011	2011	2011	2011	2011	2011	2011	2011	2011	Total 2011
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
DSM Budget-Direct Customer Incentives:														
Non-residential	\$ 67,301	67,301	67,301	67,301	67,301	67,301	67,301	67,301	67,301	67,301	67,301	67,301	67,301	\$ 807,615
Residential	63,277	63,277	63,277	63,277	63,277	63,277	63,277	63,277	63,277	63,277	63,277	63,277	63,277	759,318
Low Income	21,118	21,118	21,118	21,118	21,118	21,118	21,118	21,118	21,118	21,118	21,118	21,118	21,118	253,411
Total Budget-Direct Customer Incentives	\$ 151,695	\$ 151,695	\$ 151,695	\$ 151,695	\$ 151,695	\$ 151,695	\$ 151,695	\$ 151,695	\$ 151,695	\$ 151,695	\$ 151,695	\$ 151,695	\$ 151,695	\$ 1,820,344
DSM Budget-Non-Incentive Funding:														
Non-residential	\$ 4,370	4,370	4,370	4,370	4,370	4,370	4,370	4,370	4,370	4,370	4,370	4,370	4,370	\$ 52,437
Residential	215	215	215	215	215	215	215	215	215	215	215	215	215	2,576
Low Income	3,168	3,168	3,168	3,168	3,168	3,168	3,168	3,168	3,168	3,168	3,168	3,168	3,168	38,012
Regional	-	-	-	-	-	-	-	-	-	-	-	-	-	-
EMV	4,966	4,966	4,966	4,966	4,966	4,966	4,966	4,966	4,966	4,966	4,966	4,966	4,966	59,590
Common	17,906	17,906	17,906	17,906	17,906	17,906	17,906	17,906	17,906	17,906	17,906	17,906	17,906	214,868
Total Budget-Non-Incentive Funding	\$ 30,624	\$ 30,624	\$ 30,624	\$ 30,624	\$ 30,624	\$ 30,624	\$ 30,624	\$ 30,624	\$ 30,624	\$ 30,624	\$ 30,624	\$ 30,624	\$ 30,624	\$ 367,483
2011 Aggregate DSM Budget	\$ 182,319	\$ 182,319	\$ 182,319	\$ 182,319	\$ 182,319	\$ 182,319	\$ 182,319	\$ 182,319	\$ 182,319	\$ 182,319	\$ 182,319	\$ 182,319	\$ 182,319	\$ 2,187,827
DSM Actual-Direct Customer Incentives:														
Non-residential	\$ 9,097	12,490	22,284	56,405	5,918	29,179								135,373
Residential	139,520	100,484	55,505	44,789	60,920	57,110								458,328
Low Income				27,245		105,246								132,491
Total Actual-Direct Customer Incentives	\$ 148,617	\$ 112,974	\$ 77,790	\$ 128,439	\$ 66,837	\$ 191,535	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 726,192
DSM Actual-Non-Incentive Funding:														
Non-residential	\$ 3,935	6,779	4,890	4,482	4,162	3,875								28,123
Residential	266	612	7,789	4,618	4,470	3,711								21,466
Low Income	606	5	300	2,228	3,185	1,338								7,661
Regional														-
EMV	9,558	4,083	10,196	6,218	1,502	22,154								53,710
Common	22,513	25,572	30,273	34,404	27,444	24,777								164,984
DSM Actual-Non-Incentive Funding	\$ 36,878	\$ 37,051	\$ 53,448	\$ 51,949	\$ 40,763	\$ 55,854	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 275,944
2011 Aggregate DSM Actual	\$ 185,495	\$ 150,025	\$ 131,237	\$ 180,388	\$ 107,600	\$ 247,389	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,002,136
Budget-Actual Variance														
Direct Customer Incentives:														
Non-residential	\$ 58,204	\$ 54,812	\$ 45,017	\$ 10,896	\$ 61,383	\$ 38,122	\$ 67,301	\$ 67,301	\$ 67,301	\$ 67,301	\$ 67,301	\$ 67,301	\$ 67,301	672,242
Residential	\$ (76,243)	\$ (37,208)	\$ 7,771	\$ 18,488	\$ 2,357	\$ 6,167	\$ 63,277	\$ 63,277	\$ 63,277	\$ 63,277	\$ 63,277	\$ 63,277	\$ 63,277	300,990
Low Income	\$ 21,118	\$ 21,118	\$ 21,118	\$ (6,128)	\$ 21,118	\$ (84,128)	\$ 21,118	\$ 21,118	\$ 21,118	\$ 21,118	\$ 21,118	\$ 21,118	\$ 21,118	120,920
Total Variance	\$ 3,078	\$ 38,721	\$ 73,906	\$ 23,256	\$ 84,858	\$ (39,839)	\$ 151,695	\$ 151,695	\$ 151,695	\$ 151,695	\$ 151,695	\$ 151,695	\$ 151,695	\$ 1,094,152
Non-Incentive Funding:														
Non-residential	\$ 434	\$ (2,409)	\$ (520)	\$ (112)	\$ 207	\$ 495	\$ 4,370	\$ 4,370	\$ 4,370	\$ 4,370	\$ 4,370	\$ 4,370	\$ 4,370	24,314
Residential	\$ (51)	\$ (397)	\$ (7,575)	\$ (4,403)	\$ (4,255)	\$ (3,496)	\$ 215	\$ 215	\$ 215	\$ 215	\$ 215	\$ 215	\$ 215	(18,890)
Low Income	\$ 2,562	\$ 3,163	\$ 2,868	\$ 940	\$ (17)	\$ 1,830	\$ 3,168	\$ 3,168	\$ 3,168	\$ 3,168	\$ 3,168	\$ 3,168	\$ 3,168	30,351
Regional	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
EMV	\$ (4,592)	\$ 883	\$ (5,230)	\$ (1,252)	\$ 3,464	\$ (17,188)	\$ 4,966	\$ 4,966	\$ 4,966	\$ 4,966	\$ 4,966	\$ 4,966	\$ 4,966	5,880
Common	\$ (4,608)	\$ (7,667)	\$ (12,368)	\$ (16,498)	\$ (9,538)	\$ (6,871)	\$ 17,906	\$ 17,906	\$ 17,906	\$ 17,906	\$ 17,906	\$ 17,906	\$ 17,906	49,884
Total Variance	\$ (6,255)	\$ (6,428)	\$ (22,824)	\$ (21,326)	\$ (10,139)	\$ (25,231)	\$ 30,624	\$ 30,624	\$ 30,624	\$ 30,624	\$ 30,624	\$ 30,624	\$ 30,624	\$ 91,539
Total Variance	\$ (3,176)	\$ 32,294	\$ 51,082	\$ 1,931	\$ 74,719	\$ (65,070)	\$ 182,319	\$ 182,319	\$ 182,319	\$ 182,319	\$ 182,319	\$ 182,319	\$ 182,319	\$ 1,185,691

Notes:

1) DSM expenditures are budgeted on an annual basis and spread monthly on an equal basis. This timing difference between budget vs actual could attribute to some variances

Variance explanations:

- Jan - \$3k unfavorable variance due to processing more rebates
- Feb - \$32k favorable variance due to less rebates and less implementation costs than budgeted
- Mar - \$51k favorable variance due to less rebates and less implementation costs than budgeted
- Apr - \$2k favorable variance due to less rebates and less implementation costs than budgeted
- May - \$75k favorable variance due to less rebates than budgeted
- Jun - \$65k unfavorable variance due to more rebates and more implementation costs than budgeted