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**CONFIDENTIAL TREATMENT REQUESTED  
PER WAC 480-07-160**

**Via Electronic Filing**

January 8, 2025

Jeff Killip, Executive Director & Secretary  
Washington Utilities and Transportation Commission  
1300 South Evergreen Park Drive, S.W.  
Olympia, WA 98504

**RE: ExteNet LVS, LLC Registration and Competitive Classification of Telecommunications Companies**

Dear Director Killip:

On behalf of ExteNet LVS, LLC ("Applicant"), attached for filing is the above-referenced Registration. Please note that the financial information of Applicant, attached as **Attachment A**, is confidential. Therefore, confidential and public (redacted) versions of this filing are being submitted. **Attachment A** contains valuable commercial and financial information that is protected by RCW 80.04.095 and WAC 480-07-160. Applicant, therefore, requests that the Commission treat **Attachment A** as confidential and not release it to the public.

Should you have any questions concerning this filing, please do not hesitate to contact the undersigned.

Respectfully submitted,

/s/ Ron Del Sesto  
Ronald W. Del Sesto  
Trina Kwon

*Counsel for ExteNet LVS, LLC*



**REGISTRATION AND  
COMPETITIVE CLASSIFICATION  
OF TELECOMMUNICATIONS  
COMPANIES**

621 Woodland Square Loop SE  
Lacey, WA 98503  
PO Box 47250  
Olympia, WA 98504-7250

Telephone 360-664-1160 / Fax 360-586-1150  
TTY 360-586-8203 or 1-800-416-5289  
Website: [www. utc.wa.gov](http://www.utc.wa.gov)

*The UTC has a policy of providing equal access to its services. To request this document in alternate formats, please call 360-664-1133.*

Registering as a Telecommunications Company in Washington is as easy as 1-2-3:

1. Complete this application form
2. Submit this form via the [Records Center Web portal](#).
3. UTC will issue a registration certificate generally within 30 days

**Include the following:**

- Current Balance Sheet                       Latest Annual Report, if any

**Competitive Classification**

- Applicant is subject to effective competition and requests waiver of regulatory requirements outlined in [480-121-063\(1\)](#).  
Yes

**Telecommunications Company Information**

Company Name: ExteNet LVS, LLC                      d/b/a: [REDACTED]  
Company Mailing Address: 5844 John Hickman Pkwy, Suite 600  
City/State/Zip: Frisco, TX 75034  
Web Site Address: [www.extenet.com](http://www.extenet.com)

Unified Business Identification Number (UBI): 605 659 984  
*(If you do not know your UBI number or need to request one contact the Business Licensing Services at 360-664-1400 or 1-800-451-7985)*

Questions regarding this application should be directed to:

Name: Ronald W. Del Sesto, Jr. & Trina Kwon  
Phone Number: 202-842-7800                      Fax Number: 202-842-7899

E-mail: [rdelsesto@cooley.com](mailto:rdelsesto@cooley.com);  
[tkwon@cooley.com](mailto:tkwon@cooley.com)

Mailing Address: Cooley LLP, 1299 Pennsylvania Ave, NW, Suite 700  
City/State/Zip: Washington, DC 20004-2400

**REDACTED VERSION**

**Registered Agent** (A Washington Agent is required if the company is located outside Washington State):

Name: CT Corporation System  
Mailing Address: 711 Capitol Way South, Suite 204  
City/State/Zip: Olympia, WA 98501  
Phone Number: 855-316-8944

**Name, address and title of each officer or director (attach additional pages if needed)**

<u>Name</u>	<u>Address</u>	<u>Title</u>
Rich Coyle	5844 John Hickman Pkwy, Suite 600 Frisco, TX 75034	President and Treasurer
Telisa Webb Schelin	5844 John Hickman Pkwy, Suite 600 Frisco, TX 75034	Executive Vice President and Secretary

**Regulatory Contact:**

Name: Michael Watson  
Mailing Address: 5844 John Hickman Pkwy, Suite 600, Frisco, TX 75034  
Phone Number: 972-972-7200 Fax Number: 630-385-0158  
E-mail: [compliance@extenetsystems.com](mailto:compliance@extenetsystems.com)

**Consumer Questions and/or Complaint Contact:**

Name: Michael Watson  
Title: Vice President & Deputy General Counsel  
Phone Number: 972-972-7200 Fax Number: 630-385-0158  
E-mail: [compliance@extenetsystems.com](mailto:compliance@extenetsystems.com)

**Emergency Contact:**

Name: Denny Hodge  
Title: Director, Network Operations Center  
Phone Number: 866-892-5327 Fax Number:   
E-mail: [noc@extenetsystems.com](mailto:noc@extenetsystems.com)

**Telecommunication services provided (check all that apply) :**

- Local Exchange Service (including resale)
- Long Distance Service
- Operator Services
- Other, please specify in box below:
- Data Services
- Prepaid Calling Cards
- VoIP
- Wireless

**REDACTED VERSION**

Applicant intends to provide point-to-point telecommunications services such as Ethernet and other similar high-bandwidth circuits, for high-speed data transport.

**LIST OF ATTACHMENTS**

Attachment A	Financial Statements of ExteNet Systems, LLC
Attachment B	Key Management Biographies
Verification	

**REDACTED VERSION**

**ATTACHMENT A**

**Financial Information**

**REDACTED IN ITS ENTIRETY**

**CONFIDENTIAL PER WAC 480-07-160**

**ATTACHMENT B**

**Key Management Biographies**

**Richard Coyle**

***President and Chief Executive Officer***

Rich became the President and permanent Chief Executive Officer in December 2021, after being named interim Chief Executive Officer in July 2021 and Chief Operations Officer (COO) since December 2018. As the COO, Rich was focused on designing and implementing business operations to support the strategic direction of a customer-centered organization. Under his leadership, Extenet cemented its position as the leading private owner and operator of small cells and fiber networks by delivering three consecutive years of distributed network infrastructure growth. Rich has always focused on promoting company culture and vision, with a goal of building diversity, equity and inclusiveness across the organization.

Prior to Extenet, Rich served as an Operating Partner at Digital Bridge Holdings LLC. Previously, Rich has also held leadership roles at fiber infrastructure companies, including Wilcon and Zayo Group. Over his twenty years in the industry, including telecom and utility companies, Rich has focused on growing and improving the operational, financial and market position of the companies. Rich has an accomplished record of developing strategic and tactical initiatives to maximize long-term growth and enterprise value through a combination of streamlined operations, cost reductions, efficient capital investment and financial structuring.

Rich has a Bachelor of Science in Accounting from the City University of New York—Queens College. He is a recognized public speaker and participates in various thought-leadership events.

**Jim Sharp**

***EVP, Chief Financial Officer and Treasurer***

Extenet appointed Jim Sharp as Chief Financial Officer (CFO), effective October 1, 2024. Sharp, a seasoned financial leader, will be based in the company's Frisco headquarters, overseeing Extenet's financial strategy and capital markets activities and driving long-term growth objectives. Sharp brings a wealth of experience from his previous roles, including Senior Vice President of Finance and Financial Reporting at Amherst, where he was instrumental in enhancing the company's financial operations and strategic planning. His career includes significant roles as CFO and Treasurer at TIER REIT, Inc., and senior positions at Behringer Harvard and Ernst & Young.

**Telisa Schelin**

***EVP, Chief Legal Officer and Secretary***

Telisa brings a wealth of experience managing complex legal, financial and business issues. Telisa previously served as Chief Legal Officer, Executive Vice President and Secretary for TIER REIT, a real estate investment trust focused on commercial office properties, prior to its merger with Cousins Properties. There, she was responsible for all legal aspects of the company including finance, real estate and commercial business transactions, mergers and acquisitions, investor relations, lease and contract administration, litigation, risk management and human resources.

Telisa has nearly 25 years of legal experience in corporate governance, securities and regulatory matters and was in private practice with Gardere Wynne Sewell LLP (now part of Foley & Lardner) prior to her role with TIER REIT.

She is licensed to practice law in Texas and Oklahoma and has a juris doctor with highest honors and a bachelor's degree in political science from the University of Tulsa. She has been recognized by the Dallas Business Journal as one of its "40 Under Forty" and was named one of the 10 leading "Women of Influence" by Real Estate Forum magazine.

**Patti Paulo**

***SVP, Planning & Operations***

Patti has over 20 years of telecommunications operational experience. Patti joined Extenet in 2018 as part of its acquisition of Axiom Fiber Networks. As the SVP of Planning & Operations, her responsibilities involve driving traditional telecom operational functions as well as developing and implementing business processes and infrastructure that enable Extenet's goals and strategy, business plan and operating requirements while continually serving customer needs.

Prior to Extenet, Patti held various senior-level roles at Axiom Fiber Networks, XO Communications, RCN Metro and Glowpoint Inc. She has developed and led large support teams focused on process development, automation, and improvement with a keen focus on enabling unparalleled customer service. Earlier in her career, Patti was instrumental in developing and managing core business and operational processes and support systems at RCN Metro and Con Edison Communications, where she also led the teams responsible for meeting customer delivery dates and company revenue installation targets.

Patti graduated and received a Bachelor of Science Degree in Business Administration from Montclair State University and resides in New Jersey with her family.

**Jeff Alexander**

***SVP, Field Operations***

Jeff has over 30 years' experience in the telecommunications industry. At Extenet, Jeff leads the national team responsible for the design and implementation of all the in-building fixed and wireless network solutions Extenet deploys nationwide. As part of this role, Jeff has firsthand experience working closely with national carriers and authorities having jurisdiction in delivering wireless and wired solutions to venues.

Over his thirty-plus years in the telecom industry, Jeff has worked with multiple wireless communication carriers, federal and local public safety organizations and private companies to solve coverage and capacity issues. He can also be considered one of the experts in the field of public safety communications networks. Jeff has extensive experience creating opportunities with Distributed Antenna Systems (DAS) technologies related to some of the largest real estate projects, stadiums, arenas and universities across the US.

**Mike Alt**



***SVP, Planning & Engineering***

Mike has over twenty-seven years of experience in the wireless industry, with twenty-three of these years leading technical organizations with more than 150 employees. As Senior Vice President for Planning & Engineering, Mike develops technical solutions and timelines for optical, wireless and enterprise telecommunications solutions. Mike joined Extenet in February 2009 as the Director of RF Engineering and went on to become the VP of RF Network Design, VP of Mobility Solutions Engineering and VP of Solutions Engineering until he was named Senior Vice President for Planning & Engineering. During his tenure, Mike has been involved with the design of over 30,000 outdoor nodes and 500 indoor networks, as well as the development of a neutral host fiber multiplexing hardware solution now available on the open market.

Prior to joining Extenet, Mike worked at Nexgen Wireless as the Vice President and General Manager and as the Director for Regional Planning and Logistics at Sprint. He has extensive knowledge of creating and executing strategic and operational plans with twelve years of experience designing and deploying small cell and indoor wireless networks.

Mike is from Northwest Indiana and has an MS in Information and Communication Sciences from Ball State University in Muncie, Indiana.

STATE OF TEXAS

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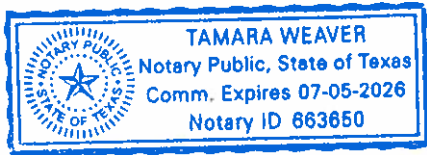
COUNTY OF COLLIN

VERIFICATION

I, Telisa Webb Schelin, state that I am the Executive Vice President and Secretary of ExteNet LVS, LLC (the "Company"); that I am authorized to make this Verification on behalf of the Company; that the foregoing filing was prepared under my direction and supervision; and that the contents with respect to the Company are true and correct to the best of my knowledge, information, and belief.

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Name: Telisa Webb Schelin  
Title: Executive Vice President, Secretary  
ExteNet LVS, LLC

Sworn and subscribed before me this 25 day of November, 2024.



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Notary Public