



## Price Increase

September 18, 2019

Dear Valued Customer,

Waste Management is pleased to be your medical waste collection provider and we appreciate your business.

Like all businesses today, the medical waste industry is faced with many challenges. Rising costs of disposal have increased costs for us to provide this service. Accordingly, we will be increasing your cost of disposal to \$0.45 per pound effective November 1<sup>st</sup>, 2019.

This new fee may be based on any number of factors, including adjustments to reflect increases in the Consumer Price Index, to address the increased costs of servicing your account or costs specific to the medical waste industry, or for us to achieve acceptable operating margins to the extent required by your service terms.

As the industry's leader in the management of solid wastes, Waste Management will continue to work diligently to develop and implement the most efficient systems available. We are committed to finding new and innovative ways to provide high quality medical waste services at competitive and cost-effective rates.

For questions about your service, or if you have questions or need additional information about the proposal, please call me at 503-528-0693 or email at [jkunz@wm.com](mailto:jkunz@wm.com).

Thank you for your business.

Julie Kunz  
Account Manager  
Waste Management